Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Operating Fund Consolidated

August 2017									Year-to-Date August 2017								
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number			Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%				$	$	$	$	%	$	%	$
									Revenue								
156,000	**156,000**	**156,000**	**0**	**0%**	**0**	**0%**	**36053**		**ALLOCATED RECREATION FEES**	**740,288**	**701,000**	**724,084**	**39,288**	**6%**	**16,204**	**2%**	**1,000,000**
27,318	38,800	37,050	-11,482	-30%	-9,733	-26%	(350...		Golf Passes	90,397	121,600	118,375	-31,203	-26%	-27,978	-24%	175,000
19,442	20,250	15,457	-808	-4%	3,985	26%	3502...		Golf Passes - Packs	49,083	57,000	56,961	-7,917	-14%	-7,878	-14%	85,000
58,605	58,000	51,186	605	1%	7,419	14%	35035		Golf Green Fees - Member	163,496	179,000	168,030	-15,504	-9%	-4,534	-3%	225,000
62,638	77,000	67,731	-14,363	-19%	-5,094	-8%	35025		Golf Green Fees - Guest	136,239	183,000	173,498	-46,761	-26%	-37,259	-21%	235,000
28,834	25,600	30,877	3,234	13%	-2,043	-7%	3503...		Golf Green Fees - Public	62,947	74,900	73,530	-11,953	-16%	-10,583	-14%	110,000
0	0	0	0	0%	0	0%	35560		Ski Lift Revenue - Public	1,021,020	587,945	910,842	433,075	74%	110,177	12%	720,000
0	0	0	0	0%	0	0%	35565		Ski Lift Revenue - P.O.	108,210	68,000	99,892	40,210	59%	8,318	8%	96,000
0	0	0	0	0%	0	0%	35570		Ski Passes - Public	159,889	75,100	61,947	84,789	113%	97,941	158%	97,000
0	0	0	0	0%	0	0%	35575		Ski Passes - P.O.	196,419	127,700	158,611	68,719	54%	37,808	24%	166,000
0	0	0	0	0%	0	0%	35597		Ski Team - Public	2,975	2,500	2,870	475	19%	105	4%	2,500
0	0	0	0	0%	0	0%	35598		Ski Team - P.O.	10,480	9,000	6,769	1,480	16%	3,711	55%	10,000
0	0	0	0	0%	0	0%	35599		Race Events	135	7,000	208	-6,865	-98%	-73	-35%	7,000
0	0	0	0	0%	0	0%	35594		Snowplay Member	1,737	1,900	1,811	-163	-9%	-74	-4%	3,300
0	0	0	0	0%	0	0%	35596		Snowplay Guest	69,825	23,800	53,926	46,025	193%	15,899	29%	40,900
0	0	0	0	0%	0	0%	35595		Snowplay Public	140,973	58,900	115,568	82,073	139%	25,405	22%	101,100
0	0	0	0	0%	0	0%	35610		P.O. Daily Trail Fee	35,665	26,500	37,275	9,165	35%	-1,610	-4%	35,000
100	310	37	-210	-68%	63	170%	35615		Public Daily Trail Fee	227,377	112,840	189,380	114,537	102%	37,997	20%	146,000
0	0	0	0	0%	0	0%	35620		Guest Daily Trail Fee	35,960	23,500	30,794	12,460	53%	5,166	17%	31,000
13,869	15,500	15,036	-1,631	-11%	-1,167	-8%	37040		P.O. Trail Rides	35,759	45,700	44,585	-9,941	-22%	-8,826	-20%	53,000
12,506	11,400	11,103	1,106	10%	1,403	13%	37060		Guest Trail Rides	40,008	28,700	28,162	11,308	39%	11,846	42%	32,000
5,488	4,400	4,227	1,088	25%	1,261	30%	37080		Public Trail Rides	12,910	12,400	11,751	510	4%	1,159	10%	15,000
11,010	16,150	14,412	-5,140	-32%	-3,402	-24%	36012		Special Events Revenue	35,873	44,050	37,294	-8,177	-19%	-1,421	-4%	61,977
0	0	-418	0	0%	418	100%	36013		Concert Revenue	144,127	140,000	154,520	4,127	3%	-10,393	-7%	140,000
7,196	8,100	8,842	-904	-11%	-1,646	-19%	36054		Daily Usage Fee - Member	32,948	32,100	35,230	848	3%	-2,282	-6%	39,503
74,026	81,200	76,598	-7,174	-9%	-2,572	-3%	36055		Daily Usage Fee - Guest	324,128	290,700	299,678	33,428	11%	24,450	8%	331,800
19,498	17,700	15,985	1,798	10%	3,513	22%	38013		Campground Revenue	51,771	51,900	52,017	-129	0%	-246	0%	56,600
340,529	**374,410**	**348,123**	**-33,881**	**-9%**	**-7,594**	**-2%**			**Total Direct Access & Use**	**3,190,349**	**2,385,735**	**2,923,524**	**804,614**	**34%**	**266,825**	**9%**	**3,015,680**
392,225	377,163	349,686	15,062	4%	42,539	12%	3310...		Food	2,241,574	1,945,974	2,117,948	295,600	15%	123,626	6%	2,676,800
-30,323	*-43,350*	*-22,788*	*13,027*	*30%*	*-7,535*	*-33%*			*Food Discounts*	*-201,134*	*-237,130*	*-172,968*	*35,996*	*15%*	*-28,165*	*-16%*	*-314,600*
-10,776	-11,850	-12,119	1,074	9%	1,343	11%	33152		EE Discounts	-81,490	-61,680	-77,992	-19,810	-32%	-3,498	-4%	-81,200
-4,115	-7,500	-6,609	3,385	45%	2,495	38%	33154		Guest Relations aka Manager	-22,846	-32,400	-22,077	9,554	29%	-769	-3%	-43,900
-645	-500	-6	-145	-29%	-639	-10221%	33156		InterDept Discounts	-2,669	-7,250	-2,274	4,581	63%	-395	-17%	-10,200
-14,788	-23,500	-4,053	8,712	37%	-10,734	-265%	3316...		Marketing Discounts	-94,128	-135,800	-70,626	41,672	31%	-23,503	-33%	-179,300
20,102	18,900	22,150	1,202	6%	-2,049	-9%	33180		Food NA Beverage	160,092	105,450	164,490	54,642	52%	-4,397	-3%	132,503
382,004	***352,713***	***349,049***	***29,291***	***8%***	***32,955***	***9%***			***Food subtotal***	***2,200,532***	***1,814,294***	***2,109,469***	***386,238***	***21%***	***91,063***	***4%***	***2,494,703***
45,001	39,710	40,875	5,291	13%	4,126	10%	3322...		Beer	275,133	203,370	261,047	71,763	35%	14,086	5%	275,703
-677	0	-714	-677	0%	37	5%	3322...		Beer Discounts	-6,264	0	-4,912	-6,264	0%	-1,352	-28%	0
38,999	34,230	42,738	4,769	14%	-3,739	-9%	33242		Liquor	236,697	171,890	223,340	64,807	38%	13,357	6%	239,303
-1,044	0	-1,465	-1,044	0%	421	29%	3324...		Liquor Discounts	-8,352	0	-6,678	-8,352	0%	-1,673	-25%	0
57,047	57,960	47,990	-913	-2%	9,056	19%	33262		Wine	286,812	301,280	286,988	-14,468	-5%	-176	0%	435,403
-1,517	0	-1,408	-1,517	0%	-109	-8%	3326...		Wine Discounts	-11,407	0	-10,412	-11,407	0%	-995	-10%	0
3,080	0	2,193	3,080	0%	887	40%	33268		Corkage Fees	13,820	0	13,040	13,820	0%	781	6%	0
-1,785	0	-1,088	-1,785	0%	-697	-64%	33269		Corkage Fee Discounts	-8,770	0	-7,880	-8,770	0%	-890	-11%	0
139,104	***131,900***	***129,121***	***7,204***	***5%***	***9,983***	***8%***			***Beverage subtotal***	***777,670***	***676,540***	***754,533***	***101,130***	***15%***	***23,137***	***3%***	***950,409***
33,150	20,450	18,367	12,700	62%	14,783	80%	3328...		Misc other F&B	93,322	70,250	93,449	23,072	33%	-127	0%	116,500
0	0	0	0	0%	0	0%	33299		InterDept Food Sales	0	2,100	0	-2,100	-100%	0	0%	1,800
33,150	***20,450***	***18,367***	***12,700***	***62%***	***14,783***	***80%***			***Other F&B subtotal***	***93,322***	***72,350***	***93,449***	***20,972***	***29%***	***-127***	***0%***	***118,300***
554,258	**505,063**	**496,537**	**49,195**	**10%**	**57,720**	**12%**			**Total Food and Beverage**	**3,071,524**	**2,563,184**	**2,957,451**	**508,340**	**20%**	**114,073**	**4%**	**3,563,412**
508,064	***367,600***	***450,060***	***140,464***	***38%***	***58,003***	***13%***			***F&B Revenue by Segment:***	***2,521,740***	***1,680,000***	***2,446,372***	***841,740***	***50%***	***75,369***	***3%***	***2,427,000***
220,328	*143,700*	*204,323*	*76,628*	*53%*	*16,005*	*8%*	*33910*		*Lodge-Dining Room*	*1,226,680*	*745,600*	*1,148,443*	*481,080*	*65%*	*78,238*	*7%*	*1,060,000*
78,536	*77,300*	*81,877*	*1,236*	*2%*	*-3,341*	*-4%*	*33920*		*Lodge-Pub*	*552,703*	*492,400*	*567,727*	*60,303*	*12%*	*-15,024*	*-3%*	*714,000*
110,118	*79,000*	*77,327*	*31,118*	*39%*	*32,791*	*42%*	*33930*		*Lodge-Banquets*	*306,260*	*251,000*	*313,899*	*55,260*	*22%*	*-7,639*	*-2%*	*420,000*
32,767	*26,100*	*29,556*	*6,667*	*26%*	*3,212*	*11%*	*33940*		*SmrF&B-Lunch*	*99,416*	*65,900*	*99,507*	*33,516*	*51%*	*-91*	*0%*	*80,900*
20,022	*21,000*	*20,766*	*-978*	*-5%*	*-743*	*-4%*	*33950*		*SmrF&B-Snack Bar*	*60,952*	*75,100*	*72,520*	*-14,148*	*-19%*	*-11,568*	*-16%*	*99,100*
15,804	*20,000*	*16,871*	*-4,196*	*-21%*	*-1,067*	*-6%*	*33970*		*SmrF&B-Pool BBQ*	*50,288*	*48,000*	*48,151*	*2,288*	*5%*	*2,136*	*4%*	*51,000*
0	500	601	-500	-100%	-601	-100%	33980		Snowplay Food Truck	11,741	2,000	17,914	9,741	487%	-6,172	-34%	2,000
30,487	*0*	*18,740*	*30,487*	*0%*	*11,747*	*63%*	*33990*		*Cafeteria*	*213,700*	*0*	*178,211*	*213,700*	*0%*	*35,489*	*20%*	*0*
-2,026	*0*	*-2,224*	*-2,026*	*0%*	*199*	*9%*	*33163*		*Mkt Discounts, Happy Hour Foo*	*-24,239*	*0*	*-22,372*	*-24,239*	*0%*	*-1,867*	*-8%*	*0*
-198	*0*	*-190*	*-198*	*0%*	*-8*	*-4%*	*33226*		*Mkt Discounts, Happy Hour Bev*	*-897*	*0*	*-798*	*-897*	*0%*	*-99*	*-12%*	*0*
-389	*0*	*-558*	*-389*	*0%*	*170*	*30%*	*33246*		*Mkt Discounts, Happy Hour Bev*	*-2,477*	*0*	*-2,336*	*-2,477*	*0%*	*-142*	*-6%*	*0*
-763	*0*	*-973*	*-763*	*0%*	*210*	*22%*	*33266*		*Mkt Discounts, Happy Hour Bev*	*-5,769*	*0*	*-6,354*	*-5,769*	*0%*	*585*	*9%*	*0*
-1,349	*0*	*-1,721*	*-1,349*	*0%*	*372*	*22%*			*Mkt Discounts, Happy Hour Bev,*	*-9,143*	*0*	*-9,488*	*-9,143*	*0%*	*344*	*4%*	*0*
-3,375	*0*	*-3,945*	*-3,375*	*0%*	*570*	*14%*			*Mkt Discounts, Happy Hour F*	*-33,382*	*0*	*-31,860*	*-33,382*	*0%*	*-1,522*	*-5%*	*0*

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Operating Fund Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
2,025	1,000	925	1,025	103%	1,100	119%	36015	Sales - Firewood	3,975	3,000	4,520	975	33%	-545	-12%	5,000
70,983	63,820	66,963	7,163	11%	4,020	6%	36030	Sales - Retail	499,822	370,230	443,553	129,592	35%	56,269	13%	484,703
-1,316	-1,800	-1,241	484	27%	-76	-6%	38015	Employee Discounts	-16,236	-9,100	-11,528	-7,136	-78%	-4,708	-41%	-11,400
-1,459	-700	-1,415	-759	-108%	-43	-3%	38017	Homeowner Discounts	-4,544	-2,100	-4,115	-2,444	-116%	-429	-10%	-2,500
-6,035	-4,620	-4,639	-1,415	-31%	-1,396	-30%	38020	Discounts - Retail	-44,857	-42,880	-37,283	-1,977	-5%	-7,574	-20%	-59,500
0	-900	0	900	100%	0	0%	38025	Promotion Discounts	-2,212	-6,900	-2,474	4,688	68%	262	11%	-8,800
64,198	**56,800**	**60,593**	**7,398**	**13%**	**3,605**	**6%**		**Total Retail Product Reven**	**435,948**	**312,250**	**392,674**	**123,698**	**40%**	**43,274**	**11%**	**407,503**
44,546	45,500	43,377	-954	-2%	1,169	3%	(350...	Golf Cart Rentals	118,834	141,900	134,896	-23,066	-16%	-16,062	-12%	185,000
9,650	11,100	10,086	-1,450	-13%	-436	-4%	35020	Golf - Driving Range	26,357	40,300	40,585	-13,943	-35%	-14,228	-35%	48,000
0	0	0	0	0%	0	0%	35550	Lessons - Group	242,209	238,200	250,392	4,009	2%	-8,183	-3%	317,500
0	0	0	0	0%	0	0%	35580	Lessons - Private	310,229	142,100	179,599	168,129	118%	130,631	73%	175,000
0	0	0	0	0%	0	0%	35585	Lessons - Masters Program	2,631	2,300	500	331	14%	2,131	426%	2,300
0	0	0	0	0%	0	0%	35590	Snowflakes	185,081	122,000	200,740	63,081	52%	-15,659	-8%	152,000
0	0	0	0	0%	0	0%	(355...	TD Tykes	25,593	34,500	17,779	-8,907	-26%	7,814	44%	34,500
43,145	33,930	45,153	9,215	27%	-2,007	-4%	3604...	Rentals	930,976	615,270	906,839	315,706	51%	24,137	3%	754,500
12,130	11,000	9,683	1,130	10%	2,447	25%	36043	Rentals, Bikes	27,461	32,000	30,277	-4,540	-14%	-2,816	-9%	37,000
2,023	2,000	1,734	23	1%	289	17%	3604...	Child Care	12,725	13,100	11,202	-375	-3%	1,523	14%	18,000
7,958	9,500	9,236	-1,542	-16%	-1,278	-14%	36050	Aerobics	55,719	52,800	61,048	2,919	6%	-5,328	-9%	77,000
70	300	40	-230	-77%	30	75%	36056	Fitness/Training	1,870	1,400	2,134	470	34%	-264	-12%	2,000
3,925	800	4,105	3,125	391%	-180	-4%	36058	Rec Programs	11,305	3,300	11,835	8,005	243%	-530	-4%	6,000
30,608	61,200	66,713	-30,592	-50%	-36,105	-54%	36059	Day Camps	222,900	243,000	204,726	-20,100	-8%	18,174	9%	243,000
2,964	2,300	2,103	664	29%	861	41%	36051	Massage	13,626	12,100	12,992	1,526	13%	635	5%	17,000
60	100	520	-40	-40%	-460	-88%	36057	Towels/Lockers	939	700	1,128	239	34%	-189	-17%	1,000
423	700	-152	-277	-40%	575	378%	36060	Lessons - Public	1,229	3,550	408	-2,321	-65%	821	202%	4,000
8,361	22,570	15,726	-14,209	-63%	-7,365	-47%	36070	Lessons - P.O.	40,603	85,120	53,202	-44,517	-52%	-12,599	-24%	92,002
8,346	9,100	6,801	-754	-8%	1,545	23%	36080	Lessons - Guest	35,586	44,100	33,605	-8,514	-19%	1,981	6%	45,700
7,687	11,000	8,376	-3,313	-30%	-689	-8%	37090	Equestrian - Boarding	18,508	28,000	21,730	-9,492	-34%	-3,222	-15%	33,000
8,135	13,000	9,881	-4,865	-37%	-1,746	-18%	37095	Equestrian - Camps	44,549	45,000	34,833	-451	-1%	9,716	28%	45,000
0	0	0	0	0%	0	0%	38030	Reduction To Sales - Lessons	0	0	-167	0	0%	167	100%	0
190,032	**234,100**	**233,381**	**-44,068**	**-19%**	**-43,350**	**-19%**		**Total Lessons & Rental Re**	**2,328,929**	**1,900,740**	**2,210,281**	**428,189**	**23%**	**118,648**	**5%**	**2,289,502**
825	4,500	4,925	-3,675	-82%	-4,100	-83%	32010	Aso - Fees	39,785	44,000	49,055	-4,215	-10%	-9,270	-19%	57,500
3,030	4,000	4,645	-970	-24%	-1,615	-35%	32020	Inspection Fees	16,080	20,000	25,420	-3,920	-20%	-9,340	-37%	30,000
1,075	500	1,000	575	115%	75	8%	32030	Fines	4,658	4,000	3,000	658	16%	1,658	55%	6,000
4,314	510	1,793	3,804	746%	2,521	141%	34010	Interest	37,090	4,080	15,637	33,010	809%	21,452	137%	6,120
2,634	3,000	3,199	-366	-12%	-565	-18%	34020	Late Charges	24,781	29,000	28,567	-4,219	-15%	-3,787	-13%	38,000
-185	-200	-185	15	8%	0	0%	34030	Lien Fees	17,020	16,500	11,840	520	3%	5,180	44%	15,000
-190	-500	-570	310	62%	380	67%	34040	Delinquency Fees	71,165	39,400	50,749	31,765	81%	20,416	40%	38,000
20,020	11,400	15,400	8,620	76%	4,620	30%	34050	Transfer Fees	100,100	87,700	90,885	12,400	14%	9,215	10%	133,500
0	0	20	0	0%	-20	-100%	34060	NSF Charges	90	0	-40	90	0%	130	325%	0
1	0	3	1	0%	-2	-67%	34070	Shopping Bags	4	0	7	4	0%	-3	-43%	0
16,388	20,000	17,530	-3,612	-18%	-1,142	-7%	34080	Communications Ad Revenue	134,419	142,000	124,080	-7,581	-5%	10,339	8%	203,000
2,364	2,500	1,121	-136	-5%	1,243	111%	37018	Lease Revenue	15,088	20,000	19,717	-4,912	-25%	-4,628	-23%	30,000
12,820	11,340	10,511	1,480	13%	2,309	22%	37020	Other Revenue	83,164	70,470	85,919	12,694	18%	-2,755	-3%	85,783
5,505	5,500	0	5	0%	5,505	0%	38005	Employee Housing Revenue	64,309	58,000	0	6,309	11%	64,309	0%	81,000
0	0	0	0	0%	0	0%	37030	Forestry Grant Revenue	1,645	0	0	1,645	0%	1,645	0%	0
68,601	**62,550**	**59,391**	**6,051**	**10%**	**9,209**	**16%**		**Total Other Revenue**	**609,397**	**535,150**	**504,837**	**74,247**	**14%**	**104,561**	**21%**	**723,903**
1,373,616	**1,388,923**	**1,354,026**	**-15,307**	**-1%**	**19,591**	**1%**		**GROSS REVENUE (GREV)**	**10,376,435**	**8,398,059**	**9,712,850**	**1,978,376**	**24%**	**663,585**	**7%**	**11,000,000**
								COST OF GOODS SOLD (COGS)								
-38,899	-39,320	-30,617	421	1%	-8,282	-27%	43110	Meat	-213,451	-200,420	-200,746	-13,031	-7%	-12,704	-6%	-272,880
-20,783	-28,120	-21,240	7,337	26%	457	2%	43120	Seafood	-128,260	-130,590	-112,507	2,330	2%	-15,753	-14%	-181,510
-30,090	-19,500	-27,557	-10,590	-54%	-2,533	-9%	43130	Produce	-159,242	-97,480	-151,257	-61,762	-63%	-7,985	-5%	-136,190
-15,469	-16,420	-14,866	951	6%	-603	-4%	43140	Dairy	-83,957	-83,120	-82,328	-837	-1%	-1,629	-2%	-112,750
-7,171	-5,030	-7,076	-2,141	-43%	-95	-1%	43150	NA Beverage	-45,531	-34,100	-43,210	-11,431	-34%	-2,321	-5%	-44,610
-34,206	-25,548	-33,876	-8,658	-34%	-331	-1%	43160	Food Other	-235,637	-150,320	-220,059	-85,317	-57%	-15,578	-7%	-209,220
9,801	11,510	8,127	-1,709	-15%	1,674	21%	43190	Mktg Discounts credit	59,437	54,490	52,570	4,947	9%	6,867	13%	77,400
3,885	3,648	3,937	237	6%	-53	-1%	43192	EE Meals credit	25,320	24,360	22,062	960	4%	3,259	15%	36,160
-132,934	***-118,780***	***-123,167***	***-14,154***	***-12%***	***-9,767***	***-8%***		***Food Cogs***	***-781,320***	***-617,180***	***-735,475***	***-164,140***	***-27%***	***-45,845***	***-6%***	***-843,600***
-10,667	-10,000	-10,461	-667	-7%	-205	-2%	43270	Beer	-66,112	-51,610	-64,959	-14,502	-28%	-1,153	-2%	-70,100
-7,839	-7,420	-8,894	-419	-6%	1,055	12%	43280	Liquor	-44,775	-36,040	-43,978	-8,735	-24%	-797	-2%	-50,100
-19,930	-16,940	-13,448	-2,990	-18%	-6,482	-48%	43290	Wine	-90,625	-88,110	-83,643	-2,515	-3%	-6,982	-8%	-127,100
-38,436	***-34,360***	***-32,803***	***-4,076***	***-12%***	***-5,633***	***-17%***		***Beverage Cogs***	***-201,511***	***-175,760***	***-192,579***	***-25,751***	***-15%***	***-8,932***	***-5%***	***-247,300***
-35,191	***-36,410***	***-34,650***	***1,219***	***3%***	***-542***	***-2%***		***Retail Product Cogs***	***-247,774***	***-203,020***	***-221,366***	***-44,754***	***-22%***	***-26,409***	***-12%***	***-269,100***
-206,562	**-189,550**	**-190,620**	**-17,012**	**-9%**	**-15,942**	**-8%**		**Total COGS**	**-1,230,605**	**-995,960**	**-1,149,419**	**-234,645**	**-24%**	**-81,186**	**-7%**	**-1,360,000**
-15.0%	-13.6%	-14.1%	-01.4%	-10.2%	-01.0%	-06.8%		Total Cogs / GREV %	-11.9%	-11.9%	-11.8%	00.0%	00.0%	00.0%	-00.2%	-12.4%

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Operating Fund Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-54.8%	-64.1%	-57.2%	09.3%	14.5%	02.4%	04.1%		Retail Product Cogs / Retail R	-56.8%	-65.0%	-56.4%	08.2%	12.6%	-00.5%	-00.8%	-66.0%
-48.2%	-56.2%	-51.0%	08.0%	14.2%	02.8%	05.6%		Retail Product Cogs / Retail R	-49.2%	-54.4%	-49.4%	05.2%	09.6%	00.2%	00.5%	-55.0%
-30.9%	-30.3%	-31.4%	-00.6%	-02.0%	00.5%	01.6%		F&B Cogs / F&B Rev %	-32.0%	-30.9%	-31.4%	-01.1%	-03.4%	-00.6%	-02.0%	-30.6%
-32.2%	-30.0%	-33.1%	-02.2%	-07.5%	00.9%	02.7%		Food %, preDiscounts	-32.5%	-30.1%	-32.2%	-02.4%	-08.1%	-00.3%	-01.0%	-30.0%
-34.8%	-33.7%	-35.3%	-01.1%	-03.3%	00.5%	01.4%		Food %, postDiscounts	-35.5%	-34.0%	-34.9%	-01.5%	-04.4%	-00.6%	-01.8%	-33.8%
-35.7%	-26.6%	-31.9%	-09.1%	-34.0%	-03.7%	-11.7%		Food NA Beverage %	-28.4%	-32.3%	-26.3%	03.9%	12.1%	-02.2%	-08.3%	-33.7%
-27.6%	-26.1%	-25.4%	-01.6%	-06.1%	-02.2%	-08.8%		COGS % Beverage, incld CF,ne	-25.9%	-26.0%	-25.5%	00.1%	00.3%	-00.4%	-01.5%	-26.0%
-24.1%	-25.2%	-26.0%	01.1%	04.4%	02.0%	07.6%		COGS % Beer,net	-24.6%	-25.4%	-25.4%	00.8%	03.1%	00.8%	03.0%	-25.4%
-20.7%	-21.7%	-21.5%	01.0%	04.7%	00.9%	04.2%		COGS % Liquor,net	-19.6%	-21.0%	-20.3%	01.4%	06.5%	00.7%	03.4%	-20.9%
-35.9%	-29.2%	-28.9%	-06.7%	-22.8%	-07.0%	-24.3%		COGS % Wine,net	-32.9%	-29.2%	-30.2%	-03.7%	-12.5%	-02.7%	-08.8%	-29.2%
1,167,055	**1,199,373**	**1,163,405**	**-32,318**	**-3%**	**3,649**	**0%**		**Gross Margin (GREV-COG**	**9,145,830**	**7,402,099**	**8,563,431**	**1,743,731**	**24%**	**582,399**	**7%**	**9,640,000**
								PAYROLL								
								SALARIES & WAGES								
-282,317	-290,653	-267,774	8,336	3%	-14,543	-5%	5110...	Salaries - Exempt - Regular	-2,178,094	-2,248,464	-2,115,313	70,370	3%	-62,781	-3%	-3,370,000
-5,147	-4,500	-4,769	-647	-14%	-377	-8%	51106	Salaries - Exempt - Commissions	-19,948	-14,500	-17,850	-5,448	-38%	-2,098	-12%	-20,000
-158,823	-187,420	-109,212	28,597	15%	-49,612	-45%	5122...	Wages - FTRegular	-1,220,163	-1,421,042	-895,430	200,879	14%	-324,733	-36%	-2,102,802
-447,605	-389,912	-441,303	-57,693	-15%	-6,302	-1%	5124...	Wages - Seasonal	-2,887,269	-2,239,472	-2,804,087	-647,797	-29%	-83,182	-3%	-3,019,198
-6,296	-4,000	-3,447	-2,296	-57%	-2,849	-83%	5122...	Wages-FTR-Commissions	-14,249	-20,000	-11,467	5,751	29%	-2,782	-24%	-30,000
-8,662	-9,000	-9,999	339	4%	1,337	13%	51246	Wages-Seasonal-Commissions	-65,592	-63,500	-62,200	-2,092	-3%	-3,392	-5%	-88,000
-7,830	-7,830	-7,500	0	0%	-330	-4%	5110...	Incentive Program, Exempt	-98,860	-62,660	-177,663	-36,200	-58%	78,803	44%	-94,000
-4,181	-1,830	-2,047	-2,351	-128%	-2,134	-104%	51227	Incentive Program, FTR, NonExe	-32,552	-14,660	-36,123	-17,892	-122%	3,571	10%	-22,000
-9,983	0	-6,315	-9,983	0%	-3,669	-58%	51247	Incentive Program, Seasonal, N	-47,061	-5,000	-45,331	-42,061	-841%	-1,730	-4%	-10,000
22,017	22,017	21,283	0	0%	734	3%	51299	Capitalized Payroll Direct S&W	173,660	176,134	168,646	-2,474	-1%	5,014	3%	264,200
-908,826	**-873,128**	**-831,082**	**-35,698**	**-4%**	**-77,744**	**-9%**		**Total Salaries & Wages, DIRECT**	**-6,390,127**	**-5,913,164**	**-5,996,818**	**-476,963**	**-8%**	**-393,309**	**-7%**	**-8,491,800**
-273,276	-280,966	-258,760	7,690	3%	-14,516	-6%		Salaries sub-total	-2,123,242	-2,149,490	-2,142,180	26,248	1%	18,939	1%	-3,219,800
-635,550	-592,162	-572,322	-43,388	-7%	-63,228	-11%		Wage sub-total	-4,266,885	-3,763,674	-3,854,638	-503,211	-13%	-412,247	-11%	-5,272,000
-169,300	-193,250	-114,706	23,950	12%	-54,594	-48%		Wage-FTR subsubtotal	-1,266,963	-1,455,702	-943,020	188,739	13%	-323,944	-34%	-2,154,802
-466,250	-398,912	-457,616	-67,338	-17%	-8,633	-2%		Wage-Seasonal subsubto	-2,999,922	-2,307,972	-2,911,618	-691,950	-30%	-88,304	-3%	-3,117,198
-66.2%	-62.9%	-61.4%	-03.3%	-05.2%	-04.8%	-07.8%		Payroll Direct as a % of	-61.6%	-70.4%	-61.7%	08.8%	12.5%	00.2%	00.3%	-77.2%
								PAYROLL BURDEN, Taxes & Benefits								
-93,510	-97,280	-87,473	3,770	4%	-6,037	-7%	5130...	Payroll Taxes	-706,283	-662,000	-659,710	-44,283	-7%	-46,573	-7%	-950,000
-55,640	-87,479	-44,881	31,839	36%	-10,759	-24%	5130...	Group Insurance	-448,002	-699,842	-377,437	251,840	36%	-70,565	-19%	-1,050,000
-9,786	-12,625	-11,181	2,839	22%	1,395	12%	5130...	Retirement Plan	-91,584	-99,875	-95,078	8,291	8%	3,495	4%	-150,000
3,400	3,400	3,300	0	0%	100	3%	51499	Capitalized Payroll Burden	32,557	27,200	28,020	5,357	20%	4,537	16%	40,800
-155,535	**-193,984**	**-140,235**	**38,449**	**20%**	**-15,301**	**-11%**		**Total Payroll Taxes & Benefits**	**-1,213,311**	**-1,434,517**	**-1,104,206**	**221,206**	**15%**	**-109,106**	**-10%**	**-2,109,200**
-65,714	**-67,760**	**-77,375**	**2,046**	**3%**	**11,661**	**15%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-590,448**	**-529,490**	**-657,832**	**-60,958**	**-12%**	**67,384**	**10%**	**-750,000**
-221,249	**-261,744**	**-217,609**	**40,495**	**15%**	**-3,640**	**-2%**		**PAYROLL BURDEN Total**	**-1,803,760**	**-1,964,007**	**-1,762,038**	**160,247**	**8%**	**-41,722**	**-2%**	**-2,859,200**
-73,322	-91,090	-75,952	17,768	20%	2,630	3%	(513...	subtotal, Burden-Salary	-611,882	-730,635	-637,373	118,753	16%	25,491	4%	-1,096,000
-53,641	-85,794	-36,245	32,153	37%	-17,396	-48%	(514...	subtotal, Burden-Wage-FTR	-449,101	-685,462	-323,071	236,362	34%	-126,029	-39%	-1,022,390
-97,687	-88,260	-108,712	-9,427	-11%	11,026	10%	(514...	subtotal, Burden-Wage-Seasonal	-775,333	-575,110	-829,614	-200,223	-35%	54,280	7%	-781,610
24.3%	**30.0%**	**26.2%**	**-05.6%**	**-18.8%**	**-01.8%**	**-07.0%**		**Burden % - on all Payroll**	**28.2%**	**33.2%**	**29.4%**	**-05.0%**	**-15.0%**	**-01.2%**	**-03.9%**	**33.7%**
26.8%	32.4%	29.4%	-05.6%	-17.2%	-02.5%	-08.6%		Burden % - Salary	28.8%	34.0%	29.8%	-05.2%	-15.2%	-00.9%	-03.1%	34.0%
31.7%	44.4%	31.6%	-12.7%	-28.6%	00.1%	00.3%		Burden % - Wage-FTR	35.4%	47.1%	34.3%	-11.6%	-24.7%	01.2%	03.5%	47.4%
21.0%	22.1%	23.8%	-01.2%	-05.3%	-02.8%	-11.8%		Burden % - Wage-Season	25.8%	24.9%	28.5%	00.9%	03.7%	-02.6%	-09.3%	25.1%
23.8%	*29.4%*	*25.3%*	*-05.6%*	*-19.0%*	*-01.5%*	*-06.0%*		*Burden % - Wage-FTR&Se*	*28.7%*	*33.5%*	*29.9%*	*-04.8%*	*-14.3%*	*-01.2%*	*-04.0%*	*34.2%*
-1,130,075	**-1,134,872**	**-1,048,691**	**4,797**	**0%**	**-81,384**	**-8%**		**PAYROLL TOTAL (Direct&Bur**	**-8,193,886**	**-7,877,171**	**-7,758,856**	**-316,715**	**-4%**	**-435,030**	**-6%**	**-11,351,000**
								OPERATING EXPENSES (OE)								
-4,287	-3,948	-4,237	-339	-9%	-50	-1%	50530	Employee Meals	-29,561	-26,160	-24,757	-3,401	-13%	-4,805	-19%	-38,510
-5,079	-7,700	0	2,621	34%	-5,079	0%	50605	Employee Housing expenses	-80,999	-90,800	0	9,801	11%	-80,999	0%	-136,000
-286	-500	-392	214	43%	106	27%	50615	Employee Recruiting	-18,138	-2,800	-4,708	-15,338	-548%	-13,430	-285%	-6,000
-598	-1,537	-1,450	939	61%	852	59%	50620	Employee Dev/Training	-16,820	-27,146	-14,119	10,326	38%	-2,701	-19%	-37,594
-2,816	-2,149	-3,695	-667	-31%	879	24%	50625	Employee Relations	-33,723	-28,167	-35,153	-5,556	-20%	1,430	4%	-51,638
-1,522	-1,150	-222	-372	-32%	-1,300	-586%	50626	PreEmployment Testing	-7,460	-11,900	-8,750	4,440	37%	1,289	15%	-19,000
-954	-1,050	-1,096	96	9%	142	13%	50627	EAP Services	-7,405	-8,200	-8,099	795	10%	694	9%	-12,000
0	-1,300	-1,244	1,300	100%	1,244	100%	50628	Benefit Adminstration Services	-6,601	-10,600	-12,015	3,999	38%	5,413	45%	-16,000
-711	-744	-1,498	33	4%	787	53%	50630	Uniforms	-26,365	-28,902	-29,387	2,537	9%	3,023	10%	-49,528
-1,447	-850	0	-597	-70%	-1,447	0%	51080	Seminars & Conferences	-8,322	-20,400	-6,244	12,078	59%	-2,078	-33%	-27,450
-990	-990	-621	0	0%	-369	-59%	51095	Travel/Meeting Expense	-21,749	-20,320	-28,434	-1,429	-7%	6,684	24%	-26,790
-18,690	**-21,918**	**-14,455**	**3,228**	**15%**	**-4,236**	**-29%**		**Total Staff Expense**	**-257,145**	**-275,395**	**-171,665**	**18,250**	**7%**	**-85,480**	**-50%**	**-420,510**
-15,320	-13,415	-18,973	-1,905	-14%	3,652	19%	51090	Telephone	-115,859	-108,060	-117,788	-7,799	-7%	1,929	2%	-162,120
-1,737	-2,030	-1,721	293	14%	-16	-1%	55003	Cable/Sat TV Service	-14,034	-16,060	-12,768	2,026	13%	-1,267	-10%	-24,100
-10,479	-9,450	-10,618	-1,029	-11%	139	1%	55005	Disposal Fees	-65,565	-58,150	-59,835	-7,415	-13%	-5,731	-10%	-84,400
-28,041	-27,580	-28,090	-461	-2%	49	0%	5501...	Electricity	-187,293	-170,630	-182,073	-16,663	-10%	-5,220	-3%	-264,280
-3,781	-3,250	-4,310	-531	-16%	529	12%	55020	Natural Gas - Pools	-49,783	-74,000	-48,031	24,217	33%	-1,752	-4%	-106,000
-3,022	-3,190	-3,794	168	5%	771	20%	55025	Natural Gas - Buildings	-61,642	-60,190	-63,140	-1,452	-2%	1,498	2%	-84,570

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Operating Fund Consolidated

August 2017								Year-to-Date August 2017								
			Actual vs Budget		Actual vs Prior Yr						Actual vs Budget		Actual vs Prior Yr		
Actual $	Budget $	Prior Yr $	Variance $	Var %	Variance $	Var %	Account Number		Actual $	Budget $	Prior Year $	Variance $	Var %	Variance $	Var %	Full Year Budget $
-9,645	**-9,400**	**-6,078**	**-245**	**-3%**	**-3,566**	**-59%**	**(530...**	**Fuel & Oil**	**-123,844**	**-98,210**	**-89,199**	**-25,634**	**-26%**	**-34,644**	**-39%**	**-139,300**
-230	-270	-86	40	15%	-143	-166%	55027	Propane (LPG)	-3,126	-3,150	-2,843	24	1%	-283	-10%	-4,870
-7,165	-8,090	-7,031	925	11%	-134	-2%	55030	Sewer Fees	-56,515	-62,600	-56,247	6,085	10%	-268	0%	-94,780
-4,549	-4,100	-4,327	-449	-11%	-223	-5%	5503...	Water - Building/Facility	-26,920	-26,280	-24,512	-640	-2%	-2,408	-10%	-38,610
-16,333	-14,050	-21,287	-2,283	-16%	4,954	23%	55040	Water - Grounds	-40,779	-47,900	-60,536	7,121	15%	19,757	33%	-86,500
-100,301	**-94,825**	**-106,314**	**-5,476**	**-6%**	**6,013**	**6%**		**TOTAL UTILITIES**	**-745,361**	**-725,230**	**-716,973**	**-20,131**	**-3%**	**-28,388**	**-4%**	**-1,089,530**
								SUPPLIES & MAINTENANCE EXPENSE								
-615	-410	-42	-205	-50%	-573	-1351%	56010	Security Exp	-10,847	-7,560	-6,707	-3,287	-43%	-4,140	-62%	-12,250
0	0	0	0	0%	0	0%	52505	Hazardous Waste Clean Up	0	-1,000	0	1,000	100%	0	0%	-1,500
-12,611	-11,480	-12,072	-1,131	-10%	-539	-4%	56520	Linen Service	-81,621	-70,530	-77,086	-11,091	-16%	-4,536	-6%	-102,560
-10,751	-9,175	-17,427	-1,576	-17%	6,677	38%	56530	Janitorial Services & Supplies	-68,759	-68,600	-124,063	-159	0%	55,304	45%	-100,600
-736	-718	-1,154	-18	-3%	418	36%	56535	Pest Control	-6,994	-6,222	-7,387	-772	-12%	393	5%	-8,655
-318	-680	-303	362	53%	-15	-5%	52020	Contract Fees	-3,611	-9,800	-8,139	6,189	63%	4,527	56%	-14,280
-8,116	0	0	-8,116	0%	-8,116	0%	50201	Contract Labor	-34,787	0	0	-34,787	0%	-34,787	0%	0
-673	-650	-817	-23	-4%	143	18%	52022	Veterinary Services	-4,250	-4,470	-1,567	220	5%	-2,683	-171%	-5,720
-2,000	-1,880	-2,043	-120	-6%	43	2%	52023	Equine Care Services	-5,954	-5,360	-7,128	-594	-11%	1,174	16%	-7,250
0	0	0	0	0%	0	0%	52024	Offsite Pasturing	-9,633	-8,400	-6,886	-1,233	-15%	-2,747	-40%	-13,440
-528	-620	-598	92	15%	70	12%	53705	Equipment Rental	-5,833	-9,150	-7,602	3,317	36%	1,769	23%	-18,870
0	-130	-79	130	100%	79	100%	57035	Rental Property Expense	0	-1,080	-635	1,080	100%	635	100%	-2,100
-3,383	-2,500	-3,878	-883	-35%	495	13%	56505	Feed Hay Grain	-12,407	-12,500	-13,545	93	1%	1,137	8%	-13,500
-900	-800	-1,246	-100	-13%	346	28%	51560	Mbr Srv - Retail COGS	-5,315	-5,400	-7,588	85	2%	2,273	30%	-7,400
0	-340	-62	340	100%	62	100%	56503	Printed Forms/Ticket Stock	-12,742	-11,740	-16,389	-1,002	-9%	3,647	22%	-22,060
-394	-400	-393	6	2%	-1	0%	51037	Computer Software	-3,952	-3,400	-3,561	-552	-16%	-391	-11%	-5,300
-210	-100	0	-110	-110%	-210	0%	51038	Computer Hardware	-210	-1,700	-368	1,490	88%	158	43%	-2,200
-355	-420	-2,425	65	16%	2,070	85%	51050	Furniture and Office Equip	-9,370	-7,985	-13,267	-1,385	-17%	3,897	29%	-13,515
-1,056	-2,455	-1,893	1,399	57%	837	44%	51060	Office Supplies	-13,157	-21,705	-15,820	8,548	39%	2,663	17%	-31,640
-1,302	-1,660	-1,431	358	22%	129	9%	51061	Toner Cartridges	-15,683	-12,880	-19,583	-2,803	-22%	3,900	20%	-19,320
-359	-250	-1,214	-109	-44%	855	70%	53530	Signs	-8,219	-6,080	-9,264	-2,139	-35%	1,045	11%	-11,820
-4,569	**-4,236**	**-6,193**	**-333**	**-8%**	**1,624**	**26%**	**56501**	**Operating Supplies**	**-50,927**	**-47,911**	**-42,610**	**-3,016**	**-6%**	**-8,317**	**-20%**	**-64,370**
-9,613	-8,500	-8,983	-1,113	-13%	-629	-7%	56502	Paper Products - Restaurant	-59,853	-49,420	-62,356	-10,433	-21%	2,504	4%	-67,670
0	-50	0	50	100%	0	0%	56504	Candle & TableTop Supplies	-1,363	-400	-491	-963	-241%	-871	-177%	-600
-3,962	-2,450	-3,774	-1,512	-62%	-188	-5%	56511	Cleaning Supplies - Restaurant	-23,464	-15,750	-21,226	-7,714	-49%	-2,237	-11%	-22,750
-2,052	-930	-3,122	-1,122	-121%	1,071	34%	56540	Small Tools & Equipment	-26,455	-19,325	-37,911	-7,130	-37%	11,456	30%	-27,300
-1,384	-1,150	-2,846	-234	-20%	1,462	51%	56545	Safety Equipment	-13,783	-14,870	-17,970	1,087	7%	4,187	23%	-22,495
-360	0	-243	-360	0%	-116	-48%	56550	Spoilage	-9,065	0	-2,947	-9,065	0%	-6,117	-208%	0
-720	-1,150	-1,300	430	37%	580	45%	51025	Entertainment	-4,272	-8,550	-8,050	4,278	50%	3,778	47%	-14,450
-5,079	-6,268	-9,654	1,189	19%	4,575	47%	55530	Recreation Programs	-14,042	-23,670	-24,457	9,628	41%	10,415	43%	-24,670
-5,463	-9,075	-4,681	3,612	40%	-782	-17%	55532	Special Programs	-30,278	-24,070	-26,761	-6,208	-26%	-3,517	-13%	-37,110
-1,018	-400	0	-618	-155%	-1,018	0%	55537	Catering Rentals	-2,832	-1,200	-3,617	-1,632	-136%	785	22%	-1,600
0	0	-2,621	0	0%	2,621	100%	56013	Concert Expenses	-67,518	-73,600	-76,188	6,082	8%	8,670	11%	-73,600
0	0	0	0	0%	0	0%	55550	Ski Team Expense	-945	-1,500	-432	555	37%	-513	-119%	-1,500
								Repairs & Maintenance								
-5,344	-1,195	-4,508	-4,149	-347%	-836	-19%	54210	General/PM	-36,343	-10,360	-32,342	-25,983	-251%	-4,001	-12%	-17,140
-179	-120	-117	-59	-50%	-63	-54%	54220	Plumbing	-1,596	-1,910	-1,989	314	16%	393	20%	-3,090
-683	-200	-373	-483	-242%	-310	-83%	54240	Lighting and Electrical	-3,385	-2,340	-4,655	-1,045	-45%	1,271	27%	-4,080
0	0	0	0	0%	0	0%	54250	HVAC	-67	-900	-368	833	93%	301	82%	-1,600
0	0	-86	0	0%	86	100%	54252	Carpentry	-121	-1,750	-1,333	1,629	93%	1,212	91%	-3,300
-551	-250	-533	-301	-120%	-17	-3%	54254	Elevators	-4,956	-2,250	-4,267	-2,706	-120%	-689	-16%	-3,500
0	-50	-5,687	50	100%	5,687	100%	54256	Fire Suppression	-13,218	-3,900	-11,303	-9,318	-239%	-1,914	-17%	-8,050
0	0	0	0	0%	0	0%	54274	Painting	-63	-400	-63	337	84%	0	1%	-900
-485	-2,267	-1,119	1,782	79%	634	57%	54290	Other Building	-7,590	-17,146	-3,284	9,556	56%	-4,306	-131%	-25,120
-7,243	**-4,082**	**-12,423**	**-3,161**	**-77%**	**5,180**	**42%**		**R&M Building**	**-67,338**	**-40,956**	**-59,604**	**-26,382**	**-64%**	**-7,734**	**-13%**	**-66,780**
-293	0	-71	-293	0%	-222	-314%	54310	Asphalt	-3,814	0	-316	-3,814	0%	-3,498	-1108%	0
0	0	0	0	0%	0	0%	54320	Irrigation and Drainage	-280	0	0	-280	0%	-280	0%	0
-85	-150	0	65	43%	-85	0%	54340	GrassFlowersSeedFertilizers	-147	-3,000	-397	2,853	95%	250	63%	-3,050
0	0	-146	0	0%	146	100%	54350	Ski Trails	-222	0	-1,836	-222	0%	1,614	88%	-5,000
-80	0	-21	-80	0%	-59	-287%	54380	Snow Removal	-108,033	-47,760	-58,824	-60,273	-126%	-49,210	-84%	-66,900
-5,166	-5,250	-5,166	84	2%	0	0%	54390	Other Grounds Maint	-28,621	-25,800	-27,172	-2,821	-11%	-1,449	-5%	-37,300
-5,623	**-5,400**	**-5,403**	**-223**	**-4%**	**-220**	**-4%**		**R&M Grounds (nonGolf)**	**-141,117**	**-76,560**	**-88,544**	**-64,557**	**-84%**	**-52,573**	**-59%**	**-112,250**
-2,211	-1,500	-2,157	-711	-47%	-54	-2%	54412	Ski Lifts, Fixed Grip	-9,703	-5,700	-14,581	-4,003	-70%	4,878	33%	-8,700
-1,869	-100	0	-1,769	-1769%	-1,869	0%	54416	Ski Lifts, Surface	-4,317	-1,600	0	-2,717	-170%	-4,317	0%	-3,600
0	0	0	0	0%	0	0%	54418	Terrain Parks	-1,239	0	-165	-1,239	0%	-1,074	-653%	-500
0	-1,000	0	1,000	100%	0	0%	54419	Snowmaking	0	-3,000	-423	3,000	100%	423	100%	-4,400
-224	-13,500	-10,000	13,276	98%	9,776	98%	54421	Snowcats	-60,704	-47,800	-54,918	-12,904	-27%	-5,786	-11%	-73,100
0	-400	0	400	100%	0	0%	54426	Snowmobiles	-8,524	-3,750	-3,769	-4,774	-127%	-4,755	-126%	-5,700
-4,038	-2,000	-7,021	-2,038	-102%	2,983	42%	54434	Golf Maint Eq	-7,504	-11,000	-13,675	3,496	32%	6,171	45%	-15,750
-237	-300	-262	63	21%	26	10%	54438	Golf Carts Fleet	-563	-1,100	-2,107	537	49%	1,544	73%	-1,400
-5,609	-4,300	-3,718	-1,309	-30%	-1,891	-51%	54443	Rolling, Heavy	-31,826	-30,830	-21,568	-996	-3%	-10,258	-48%	-47,730
-6,200	-3,895	-5,633	-2,305	-59%	-567	-10%	54448	Rolling, Car/Truck/Bus/Van	-44,845	-30,870	-37,940	-13,975	-45%	-6,904	-18%	-46,050

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Operating Fund Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-81	-700	-1,755	619	88%	1,674	95%	54452	F&B Kitchen Equip	-10,590	-7,950	-13,239	-2,640	-33%	2,649	20%	-11,670
0	-370	-204	370	100%	204	100%	54454	F&B GlassSilverChina	-345	-2,660	-710	2,315	87%	365	51%	-4,070
0	-50	-273	50	100%	273	100%	54461	Bicycles	-1,012	-400	-960	-612	-153%	-51	-5%	-500
-514	-500	-45	-14	-3%	-469	-1039%	54463	Fitness Equipment	-2,070	-3,250	-1,179	1,180	36%	-891	-76%	-4,300
0	-50	0	50	100%	0	0%	54470	Office Equip R&M	0	-830	-187	830	100%	187	100%	-1,580
-3,411	-4,167	-4,449	756	18%	1,038	23%	54481	Computer Software Maint	-36,524	-33,706	-36,443	-2,818	-8%	-81	0%	-51,970
-92	-500	-616	408	82%	524	85%	54483	Computer Hardware Maint	-4,042	-4,640	-3,662	598	13%	-380	-10%	-7,250
-313	-850	-707	537	63%	394	56%	54499	Other Operating Equip R&M	-4,344	-7,700	-3,591	3,356	44%	-753	-21%	-10,650
-24,800	**-34,182**	**-36,841**	**9,382**	**27%**	**12,041**	**33%**		**R&M Equipment**	**-228,150**	**-196,786**	**-209,117**	**-31,364**	**-16%**	**-19,034**	**-9%**	**-298,920**
-3,464	-700	-3,425	-2,764	-395%	-39	-1%	54510	Seed & Sod	-6,916	-7,200	-8,849	284	4%	1,933	22%	-8,500
-1,039	-6,600	-1,127	5,561	84%	88	8%	54520	Fertilizer	-18,630	-17,200	-16,060	-1,430	-8%	-2,571	-16%	-20,000
-1,057	-600	-1,441	-457	-76%	384	27%	54530	Top Dressing	-9,213	-8,500	-6,375	-713	-8%	-2,838	-45%	-12,000
-21	0	0	-21	0%	-21	0%	54540	Sand, Gravel, Rock	-2,021	-4,000	-5,903	1,979	49%	3,882	66%	-4,000
0	0	0	0	0%	0	0%	54560	Pesticides	-4,453	-8,100	-6,219	3,647	45%	1,766	28%	-11,000
-511	-240	-1,320	-271	-113%	808	61%	54570	Irrigation and Drainage	-2,748	-2,200	-4,086	-548	-25%	1,337	33%	-3,000
0	0	0	0	0%	0	0%	54590	All Other Golf Course	-2,125	-250	0	-1,875	-750%	-2,125	0%	-500
-6,092	**-8,140**	**-7,312**	**2,048**	**25%**	**1,220**	**17%**		**R&M Golf Course**	**-46,106**	**-47,450**	**-47,492**	**1,344**	**3%**	**1,385**	**3%**	**-59,000**
-3,998	-2,900	-4,738	-1,098	-38%	741	16%	54710	chemicals	-21,563	-24,500	-26,454	2,937	12%	4,890	18%	-36,200
0	-150	-161	150	100%	161	100%	54720	equipment	0	-1,200	-196	1,200	100%	196	100%	-1,800
0	0	0	0	0%	0	0%	54730	service, regular	-46	0	-157	-46	0%	111	71%	0
0	0	0	0	0%	0	0%	54740	service, special	-897	0	-125	-897	0%	-772	-617%	0
0	0	0	0	0%	0	0%	54790	other	-230	0	-38	-230	0%	-192	-505%	0
-3,998	**-3,050**	**-4,900**	**-948**	**-31%**	**902**	**18%**		**R&M Pool Spa**	**-22,735**	**-25,700**	**-26,970**	**2,965**	**12%**	**4,235**	**16%**	**-38,000**
-48,555	-50,900	-30,315	2,345	5%	-18,241	-60%	(575...	Forestry Management	-281,768	-185,700	-123,001	-96,068	-52%	-158,767	-129%	-235,500
-48,555	**-50,900**	**-30,315**	**2,345**	**5%**	**-18,241**	**-60%**		**R&M Forestry**	**-281,768**	**-185,700**	**-123,001**	**-96,068**	**-52%**	**-158,767**	**-129%**	**-235,500**
15,136	16,116	15,345	-980	-6%	-209	-1%	59010	Contra - Inter-Dept. Charges	174,016	127,068	127,499	46,948	37%	46,516	36%	192,280
-81,175	**-89,638**	**-81,849**	**8,463**	**9%**	**674**	**1%**		**R&M subtotal**	**-613,199**	**-446,084**	**-427,228**	**-167,115**	**-37%**	**-185,972**	**-44%**	**-618,170**
-159,701	**-158,515**	**-172,345**	**-1,186**	**-1%**	**12,643**	**7%**		**TOTAL SUPPLIES & MAIN**	**-1,231,340**	**-1,001,912**	**-1,098,827**	**-229,428**	**-23%**	**-132,513**	**-12%**	**-1,390,265**
								ADMINISTRATIVE & OTHER EXPENSE								
-4,000	-5,000	0	1,000	20%	-4,000	0%	52010	Audit & Tax Services	-26,277	-27,000	-28,750	724	3%	2,474	9%	-27,000
0	-1,943	0	1,943	100%	0	0%	52015	Consulting Expense	-12,276	-14,746	-3,185	2,470	17%	-9,091	-285%	-22,820
0	-300	0	300	100%	0	0%	52016	Environmental Services / Fees	-1,176	-1,200	-1,008	24	2%	-168	-17%	-1,200
-2,731	-9,200	-8,334	6,470	70%	5,604	67%	52030	Legal Services	-55,903	-73,600	-52,966	17,697	24%	-2,937	-6%	-110,000
-178	-100	-175	-78	-78%	-3	-2%	51070	Public Relations	-4,851	-7,400	-3,975	2,549	34%	-877	-22%	-12,650
0	0	-400	0	0%	400	100%	55520	Promotion Expense	-1,923	-4,500	-1,683	2,577	57%	-240	-14%	-7,500
-6,036	-4,050	-1,501	-1,986	-49%	-4,535	-302%	55540	Resort Advertising	-67,275	-73,100	-117,233	5,825	8%	49,958	43%	-127,000
-697	-500	-896	-197	-39%	199	22%	55545	Brochure Distribution	-5,348	-6,500	-5,921	1,152	18%	573	10%	-10,100
-252	0	-538	-252	0%	285	53%	55560	Sales specific	-3,940	0	-3,307	-3,940	0%	-633	-19%	0
-275	-350	-275	75	21%	0	0%	51520	Charitable Contributions	-3,345	-3,300	-6,377	-45	-1%	3,032	48%	-4,700
-50	0	-169	-50	0%	119	70%	51530	Community Relations	-1,051	-1,500	-5,553	449	30%	4,502	81%	-2,000
-1,134	-1,000	-1,140	-134	-13%	6	1%	55538	Reservation Services	-8,425	-5,600	-7,543	-2,825	-50%	-882	-12%	-8,300
-9,801	-11,510	-8,127	1,709	15%	-1,674	-21%	55525	Marketing Discounts CoGS	-59,437	-54,490	-52,570	-4,947	-9%	-6,867	-13%	-77,400
-770	-1,640	-2,779	870	53%	2,009	72%	51020	Dues & Subscriptions	-9,602	-15,505	-13,174	5,903	38%	3,572	27%	-22,160
-11,945	-6,470	-6,712	-5,475	-85%	-5,234	-78%	51035	Licenses, Permits, Fees	-64,014	-58,190	-68,116	-5,824	-10%	4,101	6%	-102,120
-528	-1,030	-741	502	49%	213	29%	51096	Mileage Reimbursement	-5,288	-5,620	-5,183	332	6%	-105	-2%	-7,760
-8,140	-1,900	-264	-6,240	-328%	-7,876	-2988%	51515	Board Expense	-42,600	-7,900	-4,821	-34,700	-439%	-37,779	-784%	-12,500
-394	0	0	-394	0%	-394	0%	51516	Annual Meeting Expense	-39,068	-25,000	-36,575	-14,068	-56%	-2,493	-7%	-25,000
-2,153	-2,200	-2,316	47	2%	162	7%	51063	Postage - TDNews	-21,648	-19,650	-21,297	-1,998	-10%	-351	-2%	-30,450
-897	-1,290	-309	393	30%	-589	-191%	51065	Postage - General	-6,999	-9,750	-8,466	2,751	28%	1,466	17%	-14,565
0	0	0	0	0%	0	0%	51510	Assessment Billing	-2,568	0	-1,502	-2,568	0%	-1,065	-71%	-9,000
-833	-1,000	0	167	17%	-833	0%	51535	Newsletter	-5,944	-7,000	-1,150	1,056	15%	-4,794	-417%	-10,000
-8,301	-8,650	-7,810	349	4%	-491	-6%	51545	Printing - TD News	-77,652	-73,400	-72,015	-4,252	-6%	-5,637	-8%	-111,850
0	0	0	0	0%	0	0%	51546	Printing - Brochures	-37,088	-19,900	-27,028	-17,188	-86%	-10,060	-37%	-35,000
0	0	0	0	0%	0	0%	51547	Printing - Other	-1,391	-100	-1,608	-1,291	-1291%	218	14%	-100
-19,530	-400	-2,241	-19,130	-4783%	-17,289	-772%	56601	Claims Expense	-40,586	-3,400	-10,403	-37,186	-1094%	-30,183	-290%	-5,000
0	0	0	0	0%	0	0%	52210	Bad Debt Expense	-13,000	-5,000	-10,000	-8,000	-160%	-3,000	-30%	-15,000
-26,169	-23,860	-22,986	-2,309	-10%	-3,182	-14%	52220	Credit Card Expense	-213,181	-153,640	-198,909	-59,541	-39%	-14,272	-7%	-206,920
4,586	0	-1,104	4,586	0%	5,689	515%	52225	Over/Short	-2,174	0	-2,362	-2,174	0%	188	8%	0
0	200	0	-200	-100%	0	0%	57009	Inter-Department Food Costs	0	1,400	0	-1,400	-100%	0	0%	2,000
0	-2,700	0	2,700	100%	0	0%	59999	Contingency	0	-21,400	0	21,400	100%	0	0%	-32,000
-25,200	*-25,200*	*-24,800*	*0*	*0%*	*-400*	*-2%*	*52025*	*Insurance Expense*	*-298,200*	*-273,200*	*-299,000*	*-25,000*	*-9%*	*800*	*0%*	*-409,800*
-16,998	*-16,400*	*-15,462*	*-598*	*-4%*	*-1,536*	*-10%*	*57030*	*Taxes - Property*	*-135,984*	*-131,200*	*-123,696*	*-4,784*	*-4%*	*-12,288*	*-10%*	*-196,800*
-3,750	*-3,750*	*-3,750*	*0*	*0%*	*0*	*0%*	*5702...*	*Taxes - Income*	*-30,000*	*-30,000*	*-30,000*	*0*	*0%*	*0*	*0%*	*-45,000*
-146,177	**-130,243**	**-112,827**	**-15,934**	**-12%**	**-33,350**	**-30%**		**TOTAL ADMINISTRATIVE & OT**	**-1,298,214**	**-1,131,391**	**-1,225,376**	**-166,823**	**-15%**	**-72,838**	**-6%**	**-1,699,695**
-424,871	**-405,501**	**-405,941**	**-19,370**	**-5%**	**-18,929**	**-5%**		**TOTAL OPERATING EXPENSES**	**-3,532,060**	**-3,133,928**	**-3,212,841**	**-398,132**	**-13%**	**-319,219**	**-10%**	**-4,600,000**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Operating Fund Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-1,554,946	-1,540,373	-1,454,632	-14,573	-1%	-100,313	-7%		TOTAL PAYROLL AND OPERATI	-11,725,947	-11,011,099	-10,971,697	-714,848	-6%	-754,249	-7%	-15,951,000
-387,891	-341,000	-291,227	-46,891	-14%	-96,664	-33%		N O R 1, before OH	-2,580,117	-3,609,000	-2,408,267	1,028,883	29%	-171,850	-7%	-6,311,000
-387,891	-341,000	-291,227	-46,891	-14%	-96,664	-33%		N O R 2, after OH	-2,580,117	-3,609,000	-2,408,267	1,028,883	29%	-171,850	-7%	-6,311,000
-1,761,508	-1,729,923	-1,645,253	-31,585	-2%	-116,255	-7%		T O C	-12,956,552	-12,007,059	-12,121,117	-949,493	-8%	-835,435	-7%	-17,311,000
-78.0%	-80.3%	-82.3%	02.3%	02.9%	04.3%	05.2%		REV to TOC (CRR%)	-80.1%	-69.9%	-80.1%	-10.1%	-14.5%	00.0%	00.1%	-63.5%
341,000	341,000	308,000	0	0%	33,000	11%		Asssessment Revenue, Operatin	3,609,000	3,609,000	4,221,000	0	0%	-612,000	-14%	6,311,000
-46,891	0	16,773	-46,891	0%	-63,664	-380%		NOR AFTER Asssessment Reven	1,028,883	0	1,812,733	1,028,883	0%	-783,850	-43%	0

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Amenities Consolidated

August 2017									Year-to-Date August 2017								
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number			Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%				$	$	$	$	%	$	%	$
									Revenue								
156,000	**156,000**	**156,000**	**0**	**0%**	**0**	**0%**	**36053**		**ALLOCATED RECREATION FEES**	**740,288**	**701,000**	**724,084**	**39,288**	**6%**	**16,204**	**2%**	**1,000,000**
27,318	38,800	37,050	-11,482	-30%	-9,733	-26%	(350...		Golf Passes	90,397	121,600	118,375	-31,203	-26%	-27,978	-24%	175,000
19,442	20,250	15,457	-808	-4%	3,985	26%	3502...		Golf Passes - Packs	49,083	57,000	56,961	-7,917	-14%	-7,878	-14%	85,000
58,605	58,000	51,186	605	1%	7,419	14%	35035		Golf Green Fees - Member	163,496	179,000	168,030	-15,504	-9%	-4,534	-3%	225,000
62,638	77,000	67,731	-14,363	-19%	-5,094	-8%	35025		Golf Green Fees - Guest	136,239	183,000	173,498	-46,761	-26%	-37,259	-21%	235,000
28,834	25,600	30,877	3,234	13%	-2,043	-7%	3503...		Golf Green Fees - Public	62,947	74,900	73,530	-11,953	-16%	-10,583	-14%	110,000
0	0	0	0	0%	0	0%	35560		Ski Lift Revenue - Public	1,021,020	587,945	910,842	433,075	74%	110,177	12%	720,000
0	0	0	0	0%	0	0%	35565		Ski Lift Revenue - P.O.	108,210	68,000	99,892	40,210	59%	8,318	8%	96,000
0	0	0	0	0%	0	0%	35570		Ski Passes - Public	159,889	75,100	61,947	84,789	113%	97,941	158%	97,000
0	0	0	0	0%	0	0%	35575		Ski Passes - P.O.	196,419	127,700	158,611	68,719	54%	37,808	24%	166,000
0	0	0	0	0%	0	0%	35597		Ski Team - Public	2,975	2,500	2,870	475	19%	105	4%	2,500
0	0	0	0	0%	0	0%	35598		Ski Team - P.O.	10,480	9,000	6,769	1,480	16%	3,711	55%	10,000
0	0	0	0	0%	0	0%	35599		Race Events	135	7,000	208	-6,865	-98%	-73	-35%	7,000
0	0	0	0	0%	0	0%	35594		Snowplay Member	1,737	1,900	1,811	-163	-9%	-74	-4%	3,300
0	0	0	0	0%	0	0%	35596		Snowplay Guest	69,825	23,800	53,926	46,025	193%	15,899	29%	40,900
0	0	0	0	0%	0	0%	35595		Snowplay Public	140,973	58,900	115,568	82,073	139%	25,405	22%	101,100
0	0	0	0	0%	0	0%	35610		P.O. Daily Trail Fee	35,665	26,500	37,275	9,165	35%	-1,610	-4%	35,000
100	310	37	-210	-68%	63	170%	35615		Public Daily Trail Fee	227,377	112,840	189,380	114,537	102%	37,997	20%	146,000
0	0	0	0	0%	0	0%	35620		Guest Daily Trail Fee	35,960	23,500	30,794	12,460	53%	5,166	17%	31,000
13,869	15,500	15,036	-1,631	-11%	-1,167	-8%	37040		P.O. Trail Rides	35,759	45,700	44,585	-9,941	-22%	-8,826	-20%	53,000
12,506	11,400	11,103	1,106	10%	1,403	13%	37060		Guest Trail Rides	40,008	28,700	28,162	11,308	39%	11,846	42%	32,000
5,488	4,400	4,227	1,088	25%	1,261	30%	37080		Public Trail Rides	12,910	12,400	11,751	510	4%	1,159	10%	15,000
11,010	16,150	14,412	-5,140	-32%	-3,402	-24%	36012		Special Events Revenue	35,873	44,050	37,294	-8,177	-19%	-1,421	-4%	61,977
0	0	-418	0	0%	418	100%	36013		Concert Revenue	144,127	140,000	154,520	4,127	3%	-10,393	-7%	140,000
7,196	8,100	8,842	-904	-11%	-1,646	-19%	36054		Daily Usage Fee - Member	32,948	32,100	35,230	848	3%	-2,282	-6%	39,503
74,026	81,200	76,598	-7,174	-9%	-2,572	-3%	36055		Daily Usage Fee - Guest	324,128	290,700	299,678	33,428	11%	24,450	8%	331,800
19,498	17,700	15,985	1,798	10%	3,513	22%	38013		Campground Revenue	51,771	51,900	52,017	-129	0%	-246	0%	56,600
340,529	**374,410**	**348,123**	**-33,881**	**-9%**	**-7,594**	**-2%**			**Total Direct Access & Use**	**3,190,349**	**2,385,735**	**2,923,524**	**804,614**	**34%**	**266,825**	**9%**	**3,015,680**
392,225	377,163	349,686	15,062	4%	42,539	12%	3310...		Food	2,241,574	1,945,974	2,117,948	295,600	15%	123,626	6%	2,676,800
-30,323	*-43,350*	*-22,788*	*13,027*	*30%*	*-7,535*	*-33%*			*Food Discounts*	*-201,134*	*-237,130*	*-172,968*	*35,996*	*15%*	*-28,165*	*-16%*	*-314,600*
-10,776	-11,850	-12,119	1,074	9%	1,343	11%	33152		EE Discounts	-81,490	-61,680	-77,992	-19,810	-32%	-3,498	-4%	-81,200
-4,115	-7,500	-6,609	3,385	45%	2,495	38%	33154		Guest Relations aka Manager	-22,846	-32,400	-22,077	9,554	29%	-769	-3%	-43,900
-645	-500	-6	-145	-29%	-639	-10221%	33156		InterDept Discounts	-2,669	-7,250	-2,274	4,581	63%	-395	-17%	-10,200
-14,788	-23,500	-4,053	8,712	37%	-10,734	-265%	3316...		Marketing Discounts	-94,128	-135,800	-70,626	41,672	31%	-23,503	-33%	-179,300
20,102	18,900	22,150	1,202	6%	-2,049	-9%	33180		Food NA Beverage	160,092	105,450	164,490	54,642	52%	-4,397	-3%	132,503
382,004	***352,713***	***349,049***	***29,291***	***8%***	***32,955***	***9%***			***Food subtotal***	***2,200,532***	***1,814,294***	***2,109,469***	***386,238***	***21%***	***91,063***	***4%***	***2,494,703***
45,001	39,710	40,875	5,291	13%	4,126	10%	3322...		Beer	275,133	203,370	261,047	71,763	35%	14,086	5%	275,703
-677	0	-714	-677	0%	37	5%	3322...		Beer Discounts	-6,264	0	-4,912	-6,264	0%	-1,352	-28%	0
38,999	34,230	42,738	4,769	14%	-3,739	-9%	33242		Liquor	236,697	171,890	223,340	64,807	38%	13,357	6%	239,303
-1,044	0	-1,465	-1,044	0%	421	29%	3324...		Liquor Discounts	-8,352	0	-6,678	-8,352	0%	-1,673	-25%	0
57,047	57,960	47,990	-913	-2%	9,056	19%	33262		Wine	286,812	301,280	286,988	-14,468	-5%	-176	0%	435,403
-1,517	0	-1,408	-1,517	0%	-109	-8%	3326...		Wine Discounts	-11,407	0	-10,412	-11,407	0%	-995	-10%	0
3,080	0	2,193	3,080	0%	887	40%	33268		Corkage Fees	13,820	0	13,040	13,820	0%	781	6%	0
-1,785	0	-1,088	-1,785	0%	-697	-64%	33269		Corkage Fee Discounts	-8,770	0	-7,880	-8,770	0%	-890	-11%	0
139,104	***131,900***	***129,121***	***7,204***	***5%***	***9,983***	***8%***			***Beverage subtotal***	***777,670***	***676,540***	***754,533***	***101,130***	***15%***	***23,137***	***3%***	***950,409***
33,150	20,450	18,367	12,700	62%	14,783	80%	3328...		Misc other F&B	93,322	70,250	93,449	23,072	33%	-127	0%	116,500
0	200	0	-200	-100%	0	0%	33299		InterDept Food Sales	0	3,500	0	-3,500	-100%	0	0%	3,800
33,150	***20,650***	***18,367***	***12,500***	***61%***	***14,783***	***80%***			***Other F&B subtotal***	***93,322***	***73,750***	***93,449***	***19,572***	***27%***	***-127***	***0%***	***120,300***
554,258	**505,263**	**496,537**	**48,995**	**10%**	**57,720**	**12%**			**Total Food and Beverage**	**3,071,524**	**2,564,584**	**2,957,451**	**506,940**	**20%**	**114,073**	**4%**	**3,565,412**
508,064	***367,600***	***450,060***	***140,464***	***38%***	***58,003***	***13%***			***F&B Revenue by Segment:***	***2,521,740***	***1,680,000***	***2,446,372***	***841,740***	***50%***	***75,369***	***3%***	***2,427,000***
220,328	*143,700*	*204,323*	*76,628*	*53%*	*16,005*	*8%*	*33910*		*Lodge-Dining Room*	*1,226,680*	*745,600*	*1,148,443*	*481,080*	*65%*	*78,238*	*7%*	*1,060,000*
78,536	*77,300*	*81,877*	*1,236*	*2%*	*-3,341*	*-4%*	*33920*		*Lodge-Pub*	*552,703*	*492,400*	*567,727*	*60,303*	*12%*	*-15,024*	*-3%*	*714,000*
110,118	*79,000*	*77,327*	*31,118*	*39%*	*32,791*	*42%*	*33930*		*Lodge-Banquets*	*306,260*	*251,000*	*313,899*	*55,260*	*22%*	*-7,639*	*-2%*	*420,000*
32,767	*26,100*	*29,556*	*6,667*	*26%*	*3,212*	*11%*	*33940*		*SmrF&B-Lunch*	*99,416*	*65,900*	*99,507*	*33,516*	*51%*	*-91*	*0%*	*80,900*
20,022	*21,000*	*20,766*	*-978*	*-5%*	*-743*	*-4%*	*33950*		*SmrF&B-Snack Bar*	*60,952*	*75,100*	*72,520*	*-14,148*	*-19%*	*-11,568*	*-16%*	*99,100*
15,804	*20,000*	*16,871*	*-4,196*	*-21%*	*-1,067*	*-6%*	*33970*		*SmrF&B-Pool BBQ*	*50,288*	*48,000*	*48,151*	*2,288*	*5%*	*2,136*	*4%*	*51,000*
0	500	601	-500	-100%	-601	-100%	33980		Snowplay Food Truck	11,741	2,000	17,914	9,741	487%	-6,172	-34%	2,000
30,487	*0*	*18,740*	*30,487*	*0%*	*11,747*	*63%*	*33990*		*Cafeteria*	*213,700*	*0*	*178,211*	*213,700*	*0%*	*35,489*	*20%*	*0*
-2,026	*0*	*-2,224*	*-2,026*	*0%*	*199*	*9%*	*33163*		*Mkt Discounts, Happy Hour Foo*	*-24,239*	*0*	*-22,372*	*-24,239*	*0%*	*-1,867*	*-8%*	*0*
-198	*0*	*-190*	*-198*	*0%*	*-8*	*-4%*	*33226*		*Mkt Discounts, Happy Hour Bev*	*-897*	*0*	*-798*	*-897*	*0%*	*-99*	*-12%*	*0*
-389	*0*	*-558*	*-389*	*0%*	*170*	*30%*	*33246*		*Mkt Discounts, Happy Hour Bev*	*-2,477*	*0*	*-2,336*	*-2,477*	*0%*	*-142*	*-6%*	*0*
-763	*0*	*-973*	*-763*	*0%*	*210*	*22%*	*33266*		*Mkt Discounts, Happy Hour Bev*	*-5,769*	*0*	*-6,354*	*-5,769*	*0%*	*585*	*9%*	*0*
-1,349	*0*	*-1,721*	*-1,349*	*0%*	*372*	*22%*			*Mkt Discounts, Happy Hour Bev,*	*-9,143*	*0*	*-9,488*	*-9,143*	*0%*	*344*	*4%*	*0*
-3,375	*0*	*-3,945*	*-3,375*	*0%*	*570*	*14%*			*Mkt Discounts, Happy Hour F*	*-33,382*	*0*	*-31,860*	*-33,382*	*0%*	*-1,522*	*-5%*	*0*

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Amenities Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
69,335	62,520	64,764	6,815	11%	4,571	7%	36030	Sales - Retail	489,736	361,430	430,109	128,306	35%	59,627	14%	472,703
-1,272	-1,800	-1,211	528	29%	-61	-5%	38015	Employee Discounts	-15,920	-9,100	-11,278	-6,820	-75%	-4,642	-41%	-11,400
-1,459	-700	-1,415	-759	-108%	-43	-3%	38017	Homeowner Discounts	-4,544	-2,100	-4,115	-2,444	-116%	-429	-10%	-2,500
-5,993	-4,620	-4,508	-1,373	-30%	-1,486	-33%	38020	Discounts - Retail	-44,815	-42,880	-36,248	-1,935	-5%	-8,567	-24%	-59,500
0	-900	0	900	100%	0	0%	38025	Promotion Discounts	-2,212	-6,900	-2,474	4,688	68%	262	11%	-8,800
60,611	**54,500**	**57,630**	**6,111**	**11%**	**2,981**	**5%**		**Total Retail Product Reven**	**422,246**	**300,450**	**375,995**	**121,796**	**41%**	**46,251**	**12%**	**390,503**
44,546	45,500	43,377	-954	-2%	1,169	3%	(350...	Golf Cart Rentals	118,834	141,900	134,896	-23,066	-16%	-16,062	-12%	185,000
9,650	11,100	10,086	-1,450	-13%	-436	-4%	35020	Golf - Driving Range	26,357	40,300	40,585	-13,943	-35%	-14,228	-35%	48,000
0	0	0	0	0%	0	0%	35550	Lessons - Group	242,209	238,200	250,392	4,009	2%	-8,183	-3%	317,500
0	0	0	0	0%	0	0%	35580	Lessons - Private	310,229	142,100	179,599	168,129	118%	130,631	73%	175,000
0	0	0	0	0%	0	0%	35585	Lessons - Masters Program	2,631	2,300	500	331	14%	2,131	426%	2,300
0	0	0	0	0%	0	0%	35590	Snowflakes	185,081	122,000	200,740	63,081	52%	-15,659	-8%	152,000
0	0	0	0	0%	0	0%	(355...	TD Tykes	25,593	34,500	17,779	-8,907	-26%	7,814	44%	34,500
43,145	33,930	45,153	9,215	27%	-2,007	-4%	3604...	Rentals	930,976	615,270	906,839	315,706	51%	24,137	3%	754,500
12,130	11,000	9,683	1,130	10%	2,447	25%	36043	Rentals, Bikes	27,461	32,000	30,277	-4,540	-14%	-2,816	-9%	37,000
2,023	2,000	1,734	23	1%	289	17%	3604...	Child Care	12,725	13,100	11,202	-375	-3%	1,523	14%	18,000
7,958	9,500	9,236	-1,542	-16%	-1,278	-14%	36050	Aerobics	55,719	52,800	61,048	2,919	6%	-5,328	-9%	77,000
70	300	40	-230	-77%	30	75%	36056	Fitness/Training	1,870	1,400	2,134	470	34%	-264	-12%	2,000
3,925	800	4,105	3,125	391%	-180	-4%	36058	Rec Programs	11,305	3,300	11,835	8,005	243%	-530	-4%	6,000
30,608	61,200	66,713	-30,592	-50%	-36,105	-54%	36059	Day Camps	222,900	243,000	204,726	-20,100	-8%	18,174	9%	243,000
2,964	2,300	2,103	664	29%	861	41%	36051	Massage	13,626	12,100	12,992	1,526	13%	635	5%	17,000
60	100	520	-40	-40%	-460	-88%	36057	Towels/Lockers	939	700	1,128	239	34%	-189	-17%	1,000
423	700	-152	-277	-40%	575	378%	36060	Lessons - Public	1,229	3,550	408	-2,321	-65%	821	202%	4,000
8,361	22,570	15,726	-14,209	-63%	-7,365	-47%	36070	Lessons - P.O.	40,603	85,120	53,202	-44,517	-52%	-12,599	-24%	92,002
8,346	9,100	6,801	-754	-8%	1,545	23%	36080	Lessons - Guest	35,586	44,100	33,605	-8,514	-19%	1,981	6%	45,700
7,687	11,000	8,376	-3,313	-30%	-689	-8%	37090	Equestrian - Boarding	18,508	28,000	21,730	-9,492	-34%	-3,222	-15%	33,000
8,135	13,000	9,881	-4,865	-37%	-1,746	-18%	37095	Equestrian - Camps	44,549	45,000	34,833	-451	-1%	9,716	28%	45,000
0	0	0	0	0%	0	0%	38030	Reduction To Sales - Lessons	0	0	-167	0	0%	167	100%	0
190,032	**234,100**	**233,381**	**-44,068**	**-19%**	**-43,350**	**-19%**		**Total Lessons & Rental Re**	**2,328,929**	**1,900,740**	**2,210,281**	**428,189**	**23%**	**118,648**	**5%**	**2,289,502**
1	0	3	1	0%	-2	-67%	34070	Shopping Bags	4	0	7	4	0%	-3	-43%	0
10,581	9,650	8,948	931	10%	1,633	18%	37020	Other Revenue	56,470	46,650	56,701	9,820	21%	-232	0%	56,903
5,505	5,500	0	5	0%	5,505	0%	38005	Employee Housing Revenue	64,309	58,000	0	6,309	11%	64,309	0%	81,000
16,087	**15,150**	**8,951**	**937**	**6%**	**7,136**	**80%**		**Total Other Revenue**	**120,783**	**104,650**	**56,708**	**16,133**	**15%**	**64,074**	**113%**	**137,903**
1,317,516	**1,339,423**	**1,300,622**	**-21,907**	**-2%**	**16,894**	**1%**		**GROSS REVENUE (GREV)**	**9,874,118**	**7,957,159**	**9,248,044**	**1,916,959**	**24%**	**626,075**	**7%**	**10,399,000**
								COST OF GOODS SOLD (COGS)								
-38,899	-39,320	-30,617	421	1%	-8,282	-27%	43110	Meat	-213,451	-200,420	-200,746	-13,031	-7%	-12,704	-6%	-272,880
-20,783	-28,120	-21,240	7,337	26%	457	2%	43120	Seafood	-128,260	-130,590	-112,507	2,330	2%	-15,753	-14%	-181,510
-30,090	-19,500	-27,557	-10,590	-54%	-2,533	-9%	43130	Produce	-159,242	-97,480	-151,257	-61,762	-63%	-7,985	-5%	-136,190
-15,469	-16,420	-14,866	951	6%	-603	-4%	43140	Dairy	-83,957	-83,120	-82,328	-837	-1%	-1,629	-2%	-112,750
-7,171	-5,030	-7,076	-2,141	-43%	-95	-1%	43150	NA Beverage	-45,531	-34,100	-43,210	-11,431	-34%	-2,321	-5%	-44,610
-34,206	-25,548	-33,876	-8,658	-34%	-331	-1%	43160	Food Other	-235,637	-150,320	-220,059	-85,317	-57%	-15,578	-7%	-209,220
9,801	11,510	8,127	-1,709	-15%	1,674	21%	43190	Mktg Discounts credit	59,437	54,490	52,570	4,947	9%	6,867	13%	77,400
3,885	3,648	3,937	237	6%	-53	-1%	43192	EE Meals credit	25,320	24,360	22,062	960	4%	3,259	15%	36,160
-132,934	***-118,780***	***-123,167***	***-14,154***	***-12%***	***-9,767***	***-8%***		***Food Cogs***	***-781,320***	***-617,180***	***-735,475***	***-164,140***	***-27%***	***-45,845***	***-6%***	***-843,600***
-10,667	-10,000	-10,461	-667	-7%	-205	-2%	43270	Beer	-66,112	-51,610	-64,959	-14,502	-28%	-1,153	-2%	-70,100
-7,839	-7,420	-8,894	-419	-6%	1,055	12%	43280	Liquor	-44,775	-36,040	-43,978	-8,735	-24%	-797	-2%	-50,100
-19,930	-16,940	-13,448	-2,990	-18%	-6,482	-48%	43290	Wine	-90,625	-88,110	-83,643	-2,515	-3%	-6,982	-8%	-127,100
-38,436	***-34,360***	***-32,803***	***-4,076***	***-12%***	***-5,633***	***-17%***		***Beverage Cogs***	***-201,511***	***-175,760***	***-192,579***	***-25,751***	***-15%***	***-8,932***	***-5%***	***-247,300***
-35,191	***-36,410***	***-34,650***	***1,219***	***3%***	***-542***	***-2%***		***Retail Product Cogs***	***-247,774***	***-203,020***	***-221,366***	***-44,754***	***-22%***	***-26,409***	***-12%***	***-269,100***
-206,562	**-189,550**	**-190,620**	**-17,012**	**-9%**	**-15,942**	**-8%**		**Total COGS**	**-1,230,605**	**-995,960**	**-1,149,419**	**-234,645**	**-24%**	**-81,186**	**-7%**	**-1,360,000**
-15.7%	-14.2%	-14.7%	-01.5%	-10.8%	-01.0%	-07.0%		Total Cogs / GREV %	-12.5%	-12.5%	-12.4%	00.1%	00.4%	00.0%	-00.3%	-13.1%
-58.1%	-66.8%	-60.1%	08.7%	13.1%	02.1%	03.4%		Retail Product Cogs / Retail R	-58.7%	-67.6%	-58.9%	08.9%	13.2%	00.2%	00.3%	-68.9%
-50.8%	-58.2%	-53.5%	07.5%	12.8%	02.7%	05.1%		Retail Product Cogs / Retail R	-50.6%	-56.2%	-51.5%	05.6%	09.9%	00.9%	01.7%	-56.9%
-30.9%	-30.3%	-31.4%	-00.6%	-02.0%	00.5%	01.6%		F&B Cogs / F&B Rev %	-32.0%	-30.9%	-31.4%	-01.1%	-03.5%	-00.6%	-02.0%	-30.6%
-32.2%	-30.0%	-33.1%	-02.2%	-07.5%	00.9%	02.7%		Food %, preDiscounts	-32.5%	-30.1%	-32.2%	-02.4%	-08.1%	-00.3%	-01.0%	-30.0%
-34.8%	-33.7%	-35.3%	-01.1%	-03.3%	00.5%	01.4%		Food %, postDiscounts	-35.5%	-34.0%	-34.9%	-01.5%	-04.4%	-00.6%	-01.8%	-33.8%
-35.7%	-26.6%	-31.9%	-09.1%	-34.0%	-03.7%	-11.7%		Food NA Beverage %	-28.4%	-32.3%	-26.3%	03.9%	12.1%	-02.2%	-08.3%	-33.7%
-27.6%	-26.1%	-25.4%	-01.6%	-06.1%	-02.2%	-08.8%		COGS % Beverage, incld CF,ne	-25.9%	-26.0%	-25.5%	00.1%	00.3%	-00.4%	-01.5%	-26.0%
-24.1%	-25.2%	-26.0%	01.1%	04.4%	02.0%	07.6%		COGS % Beer,net	-24.6%	-25.4%	-25.4%	00.8%	03.1%	00.8%	03.0%	-25.4%
-20.7%	-21.7%	-21.5%	01.0%	04.7%	00.9%	04.2%		COGS % Liquor,net	-19.6%	-21.0%	-20.3%	01.4%	06.5%	00.7%	03.4%	-20.9%
-35.9%	-29.2%	-28.9%	-06.7%	-22.8%	-07.0%	-24.3%		COGS % Wine,net	-32.9%	-29.2%	-30.2%	-03.7%	-12.5%	-02.7%	-08.8%	-29.2%
1,110,954	**1,149,873**	**1,110,002**	**-38,919**	**-3%**	**952**	**0%**		**Gross Margin (GREV-COG**	**8,643,513**	**6,961,199**	**8,098,624**	**1,682,314**	**24%**	**544,888**	**7%**	**9,039,000**

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Amenities Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								PAYROLL								
								SALARIES & WAGES								
-146,011	-145,365	-137,660	-646	0%	-8,351	-6%	5110...	Salaries - Exempt - Regular	-1,087,505	-1,086,726	-991,558	-779	0%	-95,947	-10%	-1,627,100
-5,147	-4,500	-4,769	-647	-14%	-377	-8%	51106	Salaries - Exempt - Commissions	-19,948	-14,500	-17,850	-5,448	-38%	-2,098	-12%	-20,000
-46,979	-75,284	-14,009	28,305	38%	-32,970	-235%	5122...	Wages - FTRegular	-394,414	-555,550	-174,721	161,136	29%	-219,693	-126%	-801,918
-370,653	-331,949	-373,637	-38,704	-12%	2,984	1%	5124...	Wages - Seasonal	-2,525,816	-1,921,474	-2,473,706	-604,342	-31%	-52,109	-2%	-2,528,982
-6,196	-4,000	0	-2,196	-55%	-6,196	0%	5122...	Wages-FTR-Commissions	-13,849	-20,000	0	6,151	31%	-13,849	0%	-30,000
-8,162	-9,000	-9,899	839	9%	1,737	18%	51246	Wages-Seasonal-Commissions	-63,692	-63,500	-61,396	-192	0%	-2,296	-4%	-88,000
0	0	0	0	0%	0	0%	5110...	Incentive Program, Exempt	-2,000	0	0	-2,000	0%	-2,000	0%	0
-847	0	0	-847	0%	-847	0%	51227	Incentive Program, FTR, NonExe	-3,773	0	-547	-3,773	0%	-3,226	-590%	0
-8,616	0	-6,178	-8,616	0%	-2,438	-39%	51247	Incentive Program, Seasonal, N	-43,371	0	-30,240	-43,371	0%	-13,130	-43%	0
0	0	0	0	0%	0	0%	51299	Capitalized Payroll Direct S&W	2,443	0	0	2,443	0%	2,443	0%	0
-592,611	**-570,098**	**-546,152**	**-22,513**	**-4%**	**-46,459**	**-9%**		**Total Salaries & Wages, DIRECT**	**-4,151,923**	**-3,661,750**	**-3,750,019**	**-490,173**	**-13%**	**-401,905**	**-11%**	**-5,096,000**
-151,157	-149,865	-142,429	-1,292	-1%	-8,728	-6%		Salaries sub-total	-1,107,009	-1,101,226	-1,009,408	-5,783	-1%	-97,601	-10%	-1,647,100
-441,454	-420,233	-403,722	-21,221	-5%	-37,731	-9%		Wage sub-total	-3,044,914	-2,560,524	-2,740,611	-484,390	-19%	-304,303	-11%	-3,448,900
-54,023	-79,284	-14,009	25,261	32%	-40,014	-286%		Wage-FTR subsubtotal	-412,035	-575,550	-175,268	163,515	28%	-236,767	-135%	-831,918
-387,431	-340,949	-389,714	-46,482	-14%	2,283	1%		Wage-Seasonal subsubto	-2,632,879	-1,984,974	-2,565,342	-647,905	-33%	-67,536	-3%	-2,616,982
-45.0%	-42.6%	-42.0%	-02.4%	-05.7%	-03.0%	-07.1%		Payroll Direct as a % of	-42.0%	-46.0%	-40.5%	04.0%	08.6%	-01.5%	-03.7%	-49.0%
								PAYROLL BURDEN, Taxes & Benefits								
-64,384	-69,310	-62,683	4,926	7%	-1,701	-3%	5130...	Payroll Taxes	-485,419	-444,660	-451,154	-40,759	-9%	-34,265	-8%	-621,800
-26,669	-42,333	-16,556	15,664	37%	-10,113	-61%	5130...	Group Insurance	-214,787	-338,728	-136,512	123,941	37%	-78,274	-57%	-508,300
-2,718	-2,543	-2,527	-175	-7%	-192	-8%	5130...	Retirement Plan	-20,500	-19,219	-22,023	-1,281	-7%	1,523	7%	-28,700
0	0	0	0	0%	0	0%	51499	Capitalized Payroll Burden	440	0	0	440	0%	440	0%	0
-93,771	**-114,186**	**-81,765**	**20,415**	**18%**	**-12,006**	**-15%**		**Total Payroll Taxes & Benefits**	**-720,265**	**-802,607**	**-609,689**	**82,342**	**10%**	**-110,576**	**-18%**	**-1,158,800**
-52,499	**-56,490**	**-63,955**	**3,991**	**7%**	**11,456**	**18%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-504,484**	**-451,490**	**-566,717**	**-52,994**	**-12%**	**62,233**	**11%**	**-632,500**
-146,270	**-170,676**	**-145,721**	**24,406**	**14%**	**-550**	**0%**		**PAYROLL BURDEN Total**	**-1,224,749**	**-1,254,097**	**-1,176,406**	**29,348**	**2%**	**-48,343**	**-4%**	**-1,791,300**
-41,467	-50,938	-42,804	9,471	19%	1,337	3%	(513...	subtotal, Burden-Salary	-333,042	-403,265	-335,908	70,223	17%	2,866	1%	-605,100
-21,552	-40,948	-6,779	19,396	47%	-14,773	-218%	(514...	subtotal, Burden-Wage-FTR	-184,936	-326,332	-74,919	141,396	43%	-110,017	-147%	-482,880
-83,250	-78,790	-96,137	-4,460	-6%	12,886	13%	(514...	subtotal, Burden-Wage-Seasonal	-707,210	-524,500	-765,579	-182,710	-35%	58,368	8%	-703,320
24.7%	**29.9%**	**26.7%**	**-05.3%**	**-17.6%**	**-02.0%**	**-07.5%**		**Burden % - on all Payroll**	**29.5%**	**34.2%**	**31.4%**	**-04.8%**	**-13.9%**	**-01.9%**	**-06.0%**	**35.2%**
27.4%	34.0%	30.1%	-06.6%	-19.3%	-02.6%	-08.7%		Burden % - Salary	30.1%	36.6%	33.3%	-06.5%	-17.8%	-03.2%	-09.6%	36.7%
39.9%	51.6%	48.4%	-11.8%	-22.8%	-08.5%	-17.6%		Burden % - Wage-FTR	44.9%	56.7%	42.7%	-11.8%	-20.8%	02.1%	05.0%	58.0%
21.5%	23.1%	24.7%	-01.6%	-07.0%	-03.2%	-12.9%		Burden % - Wage-Season	26.9%	26.4%	29.8%	00.4%	01.7%	-03.0%	-10.0%	26.9%
23.7%	*28.5%*	*25.5%*	*-04.8%*	*-16.7%*	*-01.8%*	*-06.9%*		*Burden % - Wage-FTR&Se*	*29.3%*	*33.2%*	*30.7%*	*-03.9%*	*-11.8%*	*-01.4%*	*-04.5%*	*34.4%*
-738,881	**-740,774**	**-691,872**	**1,893**	**0%**	**-47,009**	**-7%**		**PAYROLL TOTAL (Direct&Bur**	**-5,376,673**	**-4,915,847**	**-4,926,424**	**-460,826**	**-9%**	**-450,248**	**-9%**	**-6,887,300**
								OPERATING EXPENSES (OE)								
-4,287	-3,948	-4,237	-339	-9%	-50	-1%	50530	Employee Meals	-29,561	-26,160	-24,733	-3,401	-13%	-4,828	-20%	-38,510
-5,079	-7,700	0	2,621	34%	-5,079	0%	50605	Employee Housing expenses	-80,999	-90,800	0	9,801	11%	-80,999	0%	-136,000
-27	0	-270	-27	0%	243	90%	50615	Employee Recruiting	-404	0	-324	-404	0%	-80	-25%	-1,000
0	-850	-105	850	100%	105	100%	50620	Employee Dev/Training	-14,113	-10,750	-6,479	-3,363	-31%	-7,633	-118%	-13,020
-951	-1,115	-506	164	15%	-445	-88%	50625	Employee Relations	-20,596	-17,580	-21,877	-3,016	-17%	1,281	6%	-25,130
-676	-500	-862	-176	-35%	186	22%	50630	Uniforms	-22,359	-23,050	-22,692	691	3%	333	1%	-38,800
-250	0	0	-250	0%	-250	0%	51080	Seminars & Conferences	-2,995	-9,150	-3,625	6,155	67%	630	17%	-10,350
-559	0	0	-559	0%	-559	0%	51095	Travel/Meeting Expense	-9,274	-8,800	-10,208	-474	-5%	934	9%	-10,210
-11,829	**-14,113**	**-5,980**	**2,284**	**16%**	**-5,849**	**-98%**		**Total Staff Expense**	**-180,301**	**-186,290**	**-89,939**	**5,989**	**3%**	**-90,362**	**-100%**	**-273,020**
-1,798	-1,935	-1,450	137	7%	-348	-24%	51090	Telephone	-12,118	-16,200	-13,036	4,082	25%	918	7%	-24,260
-1,049	-1,210	-913	161	13%	-136	-15%	55003	Cable/Sat TV Service	-7,817	-9,300	-6,527	1,483	16%	-1,290	-20%	-13,950
-9,023	-7,900	-9,188	-1,123	-14%	165	2%	55005	Disposal Fees	-56,271	-45,750	-50,912	-10,521	-23%	-5,359	-11%	-65,300
-23,896	-22,920	-24,368	-976	-4%	473	2%	5501...	Electricity	-152,784	-139,050	-148,623	-13,734	-10%	-4,161	-3%	-215,860
-3,781	-3,250	-4,310	-531	-16%	529	12%	55020	Natural Gas - Pools	-49,783	-74,000	-48,031	24,217	33%	-1,752	-4%	-106,000
-2,463	-2,790	-3,021	327	12%	559	18%	55025	Natural Gas - Buildings	-50,896	-50,390	-52,708	-506	-1%	1,812	3%	-70,570
-3,994	**-3,480**	**-2,939**	**-514**	**-15%**	**-1,055**	**-36%**	**(530...**	**Fuel & Oil**	**-84,852**	**-60,100**	**-65,737**	**-24,752**	**-41%**	**-19,115**	**-29%**	**-80,750**
-230	-170	-86	-60	-35%	-143	-166%	55027	Propane (LPG)	-2,133	-1,850	-1,966	-283	-15%	-168	-9%	-2,970
-6,596	-7,430	-6,478	834	11%	-118	-2%	55030	Sewer Fees	-52,058	-57,620	-51,821	5,562	10%	-236	0%	-87,160
-3,712	-3,220	-3,165	-492	-15%	-546	-17%	5503...	Water - Building/Facility	-22,435	-21,190	-19,140	-1,245	-6%	-3,296	-17%	-30,710
-16,333	-14,050	-21,287	-2,283	-16%	4,954	23%	55040	Water - Grounds	-40,779	-47,900	-60,536	7,121	15%	19,757	33%	-86,500
-72,873	**-68,355**	**-77,205**	**-4,518**	**-7%**	**4,333**	**6%**		**TOTAL UTILITIES**	**-531,926**	**-523,350**	**-519,037**	**-8,576**	**-2%**	**-12,889**	**-2%**	**-784,030**
								SUPPLIES & MAINTENANCE EXPENSE								
0	-10	0	10	100%	0	0%	56010	Security Exp	-1,090	-160	-201	-930	-582%	-890	-443%	-250
0	0	0	0	0%	0	0%	52505	Hazardous Waste Clean Up	0	-1,000	0	1,000	100%	0	0%	-1,500
-12,611	-11,480	-12,064	-1,131	-10%	-546	-5%	56520	Linen Service	-81,621	-70,530	-76,998	-11,091	-16%	-4,623	-6%	-102,560
-8,209	-6,750	-14,856	-1,459	-22%	6,647	45%	56530	Janitorial Services & Supplies	-49,144	-49,200	-105,306	56	0%	56,162	53%	-71,200
-531	-518	-950	-13	-3%	418	44%	56535	Pest Control	-5,578	-4,622	-5,844	-956	-21%	266	5%	-6,255
0	0	0	0	0%	0	0%	52020	Contract Fees	0	-280	-5,318	280	100%	5,318	100%	-280
-673	-650	-817	-23	-4%	143	18%	52022	Veterinary Services	-4,250	-4,470	-1,567	220	5%	-2,683	-171%	-5,720
-2,000	-1,880	-2,043	-120	-6%	43	2%	52023	Equine Care Services	-5,954	-5,360	-7,128	-594	-11%	1,174	16%	-7,250

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Amenities Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	52024	Offsite Pasturing	-9,633	-8,400	-6,886	-1,233	-15%	-2,747	-40%	-13,440
-426	-320	-496	-106	-33%	70	14%	53705	Equipment Rental	-4,856	-6,750	-6,835	1,894	28%	1,979	29%	-15,270
-3,383	-2,500	-3,878	-883	-35%	495	13%	56505	Feed Hay Grain	-12,407	-12,500	-13,545	93	1%	1,137	8%	-13,500
0	0	-62	0	0%	62	100%	56503	Printed Forms/Ticket Stock	-9,923	-9,300	-14,928	-623	-7%	5,005	34%	-19,010
0	0	0	0	0%	0	0%	51037	Computer Software	0	0	-30	0	0%	30	100%	0
-268	-375	-2,036	107	29%	1,768	87%	51050	Furniture and Office Equip	-7,692	-6,325	-9,712	-1,367	-22%	2,020	21%	-10,475
-738	-640	-458	-98	-15%	-280	-61%	51060	Office Supplies	-6,574	-7,285	-4,989	711	10%	-1,585	-32%	-9,960
-869	-300	-1,217	-569	-190%	348	29%	51061	Toner Cartridges	-5,179	-1,500	-7,169	-3,679	-245%	1,990	28%	-2,000
-359	-50	-1,183	-309	-618%	823	70%	53530	Signs	-8,219	-5,680	-8,917	-2,539	-45%	698	8%	-11,420
-2,842	**-2,625**	**-4,964**	**-217**	**-8%**	**2,122**	**43%**	**56501**	**Operating Supplies**	**-41,002**	**-38,010**	**-33,350**	**-2,992**	**-8%**	**-7,652**	**-23%**	**-48,730**
-9,613	-8,500	-8,983	-1,113	-13%	-629	-7%	56502	Paper Products - Restaurant	-59,853	-49,420	-62,356	-10,433	-21%	2,504	4%	-67,670
0	-50	0	50	100%	0	0%	56504	Candle & TableTop Supplies	-1,363	-400	-491	-963	-241%	-871	-177%	-600
-3,962	-2,450	-3,774	-1,512	-62%	-188	-5%	56511	Cleaning Supplies - Restaurant	-23,464	-15,750	-21,226	-7,714	-49%	-2,237	-11%	-22,750
-2,052	-580	-2,840	-1,472	-254%	788	28%	56540	Small Tools & Equipment	-25,481	-16,275	-34,837	-9,206	-57%	9,355	27%	-22,900
-502	-200	-2,202	-302	-151%	1,701	77%	56545	Safety Equipment	-8,226	-8,370	-12,277	144	2%	4,051	33%	-12,795
-360	0	-243	-360	0%	-116	-48%	56550	Spoilage	-9,065	0	-2,947	-9,065	0%	-6,117	-208%	0
-700	-1,150	-1,300	450	39%	600	46%	51025	Entertainment	-4,253	-8,550	-8,050	4,298	50%	3,798	47%	-14,450
-5,079	-6,268	-9,654	1,189	19%	4,575	47%	55530	Recreation Programs	-14,042	-23,670	-24,457	9,628	41%	10,415	43%	-24,670
-5,463	-9,075	-4,681	3,612	40%	-782	-17%	55532	Special Programs	-30,278	-24,070	-26,761	-6,208	-26%	-3,517	-13%	-37,110
-1,018	-400	0	-618	-155%	-1,018	0%	55537	Catering Rentals	-2,832	-1,200	-3,617	-1,632	-136%	785	22%	-1,600
0	0	-2,621	0	0%	2,621	100%	56013	Concert Expenses	-67,518	-73,600	-76,188	6,082	8%	8,670	11%	-73,600
0	0	0	0	0%	0	0%	55550	Ski Team Expense	-945	-1,500	-432	555	37%	-513	-119%	-1,500
								Repairs & Maintenance								
-3,653	-895	-3,509	-2,758	-308%	-143	-4%	54210	General/PM	-26,511	-7,960	-26,205	-18,551	-233%	-306	-1%	-13,540
-179	-120	-42	-59	-50%	-137	-323%	54220	Plumbing	-1,565	-1,910	-1,541	345	18%	-24	-2%	-3,090
-28	-150	-98	122	81%	70	71%	54240	Lighting and Electrical	-2,227	-1,700	-2,952	-527	-31%	725	25%	-2,600
0	0	0	0	0%	0	0%	54250	HVAC	-62	-900	-368	838	93%	306	83%	-1,600
0	0	0	0	0%	0	0%	54252	Carpentry	-121	-1,750	-1,196	1,629	93%	1,075	90%	-3,300
-334	-250	-323	-84	-34%	-11	-3%	54254	Elevators	-3,006	-2,250	-2,588	-756	-34%	-418	-16%	-3,500
0	-50	-4,702	50	100%	4,702	100%	54256	Fire Suppression	-9,727	-3,900	-10,091	-5,827	-149%	364	4%	-8,050
0	0	0	0	0%	0	0%	54274	Painting	-63	-400	-55	337	84%	-8	-14%	-900
-341	-1,150	-341	809	70%	0	0%	54290	Other Building	-4,174	-7,000	-1,441	2,826	40%	-2,733	-190%	-10,070
-4,535	**-2,615**	**-9,016**	**-1,920**	**-73%**	**4,481**	**50%**		**R&M Building**	**-47,456**	**-27,770**	**-46,436**	**-19,686**	**-71%**	**-1,019**	**-2%**	**-46,650**
-293	0	-71	-293	0%	-222	-314%	54310	Asphalt	-3,053	0	-316	-3,053	0%	-2,737	-867%	0
0	0	0	0	0%	0	0%	54320	Irrigation and Drainage	-280	0	0	-280	0%	-280	0%	0
-85	-150	0	65	43%	-85	0%	54340	GrassFlowersSeedFertilizers	-147	-1,500	-397	1,353	90%	250	63%	-1,550
0	0	-146	0	0%	146	100%	54350	Ski Trails	-222	0	-1,836	-222	0%	1,614	88%	-5,000
-80	0	0	-80	0%	-80	0%	54380	Snow Removal	-58,960	-33,860	-39,322	-25,100	-74%	-19,638	-50%	-47,200
-3,833	-3,850	-3,833	17	0%	0	0%	54390	Other Grounds Maint	-23,287	-20,200	-19,958	-3,087	-15%	-3,329	-17%	-28,900
-4,290	**-4,000**	**-4,049**	**-290**	**-7%**	**-241**	**-6%**		**R&M Grounds (nonGolf)**	**-85,949**	**-55,560**	**-61,828**	**-30,389**	**-55%**	**-24,121**	**-39%**	**-82,650**
-2,211	-1,500	-2,157	-711	-47%	-54	-2%	54412	Ski Lifts, Fixed Grip	-9,703	-5,700	-14,581	-4,003	-70%	4,878	33%	-8,700
-1,869	-100	0	-1,769	-1769%	-1,869	0%	54416	Ski Lifts, Surface	-4,317	-1,600	0	-2,717	-170%	-4,317	0%	-3,600
0	0	0	0	0%	0	0%	54418	Terrain Parks	-1,239	0	-165	-1,239	0%	-1,074	-653%	-500
0	-1,000	0	1,000	100%	0	0%	54419	Snowmaking	0	-3,000	-423	3,000	100%	423	100%	-4,400
-224	-13,500	-10,000	13,276	98%	9,776	98%	54421	Snowcats	-60,704	-47,800	-54,918	-12,904	-27%	-5,786	-11%	-73,100
0	-400	0	400	100%	0	0%	54426	Snowmobiles	-8,524	-3,750	-3,769	-4,774	-127%	-4,755	-126%	-5,700
-4,038	-2,000	-7,021	-2,038	-102%	2,983	42%	54434	Golf Maint Eq	-7,504	-11,000	-13,675	3,496	32%	6,171	45%	-15,750
-237	-300	-262	63	21%	26	10%	54438	Golf Carts Fleet	-563	-1,100	-1,948	537	49%	1,385	71%	-1,400
-667	-350	-170	-317	-90%	-496	-291%	54443	Rolling, Heavy	-5,309	-2,880	-875	-2,429	-84%	-4,434	-507%	-4,480
-2,961	-1,200	-1,138	-1,761	-147%	-1,823	-160%	54448	Rolling, Car/Truck/Bus/Van	-16,784	-10,550	-14,419	-6,234	-59%	-2,365	-16%	-16,850
-81	-700	-1,755	619	88%	1,674	95%	54452	F&B Kitchen Equip	-10,590	-7,950	-13,239	-2,640	-33%	2,649	20%	-11,670
0	-370	-204	370	100%	204	100%	54454	F&B GlassSilverChina	-345	-2,660	-710	2,315	87%	365	51%	-4,070
0	-50	-273	50	100%	273	100%	54461	Bicycles	-1,012	-400	-960	-612	-153%	-51	-5%	-500
-514	-500	-45	-14	-3%	-469	-1039%	54463	Fitness Equipment	-2,070	-3,250	-1,179	1,180	36%	-891	-76%	-4,300
0	0	0	0	0%	0	0%	54470	Office Equip R&M	0	0	-187	0	0%	187	100%	0
-274	-250	-258	-24	-10%	-16	-6%	54481	Computer Software Maint	-2,889	-2,000	-2,064	-889	-44%	-825	-40%	-3,000
0	0	0	0	0%	0	0%	54483	Computer Hardware Maint	0	-290	-107	290	100%	107	100%	-660
-313	-450	-504	137	30%	191	38%	54499	Other Operating Equip R&M	-3,591	-3,900	-1,458	309	8%	-2,133	-146%	-5,250
-13,389	**-22,670**	**-23,789**	**9,281**	**41%**	**10,400**	**44%**		**R&M Equipment**	**-135,143**	**-107,830**	**-124,676**	**-27,313**	**-25%**	**-10,467**	**-8%**	**-163,930**
-3,464	-700	-3,425	-2,764	-395%	-39	-1%	54510	Seed & Sod	-6,916	-7,200	-8,849	284	4%	1,933	22%	-8,500
-1,039	-6,600	-1,127	5,561	84%	88	8%	54520	Fertilizer	-18,630	-17,200	-16,060	-1,430	-8%	-2,571	-16%	-20,000
-1,057	-600	-1,441	-457	-76%	384	27%	54530	Top Dressing	-9,213	-8,500	-6,375	-713	-8%	-2,838	-45%	-12,000
-21	0	0	-21	0%	-21	0%	54540	Sand, Gravel, Rock	-2,021	-4,000	-5,903	1,979	49%	3,882	66%	-4,000
0	0	0	0	0%	0	0%	54560	Pesticides	-4,453	-8,100	-6,219	3,647	45%	1,766	28%	-11,000
-511	-240	-1,320	-271	-113%	808	61%	54570	Irrigation and Drainage	-2,748	-2,200	-4,086	-548	-25%	1,337	33%	-3,000
0	0	0	0	0%	0	0%	54590	All Other Golf Course	-2,125	-250	0	-1,875	-750%	-2,125	0%	-500
-6,092	**-8,140**	**-7,312**	**2,048**	**25%**	**1,220**	**17%**		**R&M Golf Course**	**-46,106**	**-47,450**	**-47,492**	**1,344**	**3%**	**1,385**	**3%**	**-59,000**
-3,998	-2,900	-4,738	-1,098	-38%	741	16%	54710	chemicals	-21,563	-24,500	-26,454	2,937	12%	4,890	18%	-36,200
0	-150	-161	150	100%	161	100%	54720	equipment	0	-1,200	-196	1,200	100%	196	100%	-1,800

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Amenities Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	54730	service, regular	-46	0	-157	-46	0%	111	71%	0
0	0	0	0	0%	0	0%	54740	service, special	-897	0	-125	-897	0%	-772	-617%	0
0	0	0	0	0%	0	0%	54790	other	-230	0	-38	-230	0%	-192	-505%	0
-3,998	-3,050	-4,900	-948	-31%	902	18%		**R&M Pool Spa**	-22,735	-25,700	-26,970	2,965	12%	4,235	16%	-38,000
0	-100	0	100	100%	0	0%	(575...	Forestry Management	0	-1,400	-263	1,400	100%	263	100%	-1,600
0	-100	0	100	100%	0	0%		**R&M Forestry**	0	-1,400	-263	1,400	100%	263	100%	-1,600
6,466	9,166	8,931	-2,700	-29%	-2,465	-28%	59010	Contra - Inter-Dept. Charges	45,994	56,168	41,213	-10,174	-18%	4,780	12%	83,980
-25,838	-31,409	-40,136	5,571	18%	14,298	36%		**R&M subtotal**	-291,396	-209,542	-266,452	-81,854	-39%	-24,944	-9%	-307,850
-87,496	-88,180	-121,458	684	1%	33,962	28%		**TOTAL SUPPLIES & MAIN**	-791,837	-663,719	-848,812	-128,118	-19%	56,975	7%	-926,315
								ADMINISTRATIVE & OTHER EXPENSE								
0	-300	0	300	100%	0	0%	52016	Environmental Services / Fees	-1,176	-1,200	-1,008	24	2%	-168	-17%	-1,200
-100	-100	-175	0	0%	75	43%	51070	Public Relations	-478	-3,500	-3,374	3,022	86%	2,896	86%	-5,150
0	0	-400	0	0%	400	100%	55520	Promotion Expense	-1,923	-4,500	-1,683	2,577	57%	-240	-14%	-7,500
-6,036	-2,050	-359	-3,986	-194%	-5,677	-1580%	55540	Resort Advertising	-63,930	-55,100	-100,963	-8,830	-16%	37,033	37%	-101,000
-697	-500	-896	-197	-39%	199	22%	55545	Brochure Distribution	-5,348	-6,500	-5,921	1,152	18%	573	10%	-10,100
-252	0	0	-252	0%	-252	0%	55560	Sales specific	-3,298	0	0	-3,298	0%	-3,298	0%	0
0	0	0	0	0%	0	0%	51520	Charitable Contributions	0	-500	-267	500	100%	267	100%	-500
0	0	96	0	0%	-96	-100%	51530	Community Relations	-421	0	-413	-421	0%	-8	-2%	0
-1,134	-1,000	-1,140	-134	-13%	6	1%	55538	Reservation Services	-8,425	-5,600	-7,543	-2,825	-50%	-882	-12%	-8,300
-9,801	-11,510	-8,127	1,709	15%	-1,674	-21%	55525	Marketing Discounts CoGS	-59,437	-54,490	-52,570	-4,947	-9%	-6,867	-13%	-77,400
-704	-1,020	-2,018	316	31%	1,314	65%	51020	Dues & Subscriptions	-5,478	-9,495	-6,775	4,017	42%	1,296	19%	-10,920
-1,683	-1,000	-1,239	-683	-68%	-444	-36%	51035	Licenses, Permits, Fees	-20,694	-22,050	-29,337	1,356	6%	8,643	29%	-42,910
-196	-605	-257	409	68%	61	24%	51096	Mileage Reimbursement	-2,640	-3,670	-2,681	1,030	28%	40	2%	-5,030
0	0	0	0	0%	0	0%	51515	Board Expense	0	0	-37	0	0%	37	100%	0
-127	-55	-197	-72	-131%	70	36%	51065	Postage - General	-553	-490	-602	-63	-13%	49	8%	-705
0	0	0	0	0%	0	0%	51535	Newsletter	-626	0	0	-626	0%	-626	0%	0
0	0	0	0	0%	0	0%	51546	Printing - Brochures	-966	0	0	-966	0%	-966	0%	0
0	0	0	0	0%	0	0%	51547	Printing - Other	-1,391	0	-946	-1,391	0%	-445	-47%	0
-778	0	0	-778	0%	-778	0%	56601	Claims Expense	-778	0	0	-778	0%	-778	0%	0
-25,471	-23,360	-22,527	-2,111	-9%	-2,944	-13%	52220	Credit Card Expense	-200,683	-146,590	-191,348	-54,093	-37%	-9,336	-5%	-195,420
4,223	0	-1,104	4,223	0%	5,327	483%	52225	Over/Short	-2,156	0	-2,162	-2,156	0%	5	0%	0
-12,900	*-12,900*	*-12,400*	*0*	*0%*	*-500*	*-4%*	*52025*	*Insurance Expense*	*-199,800*	*-174,800*	*-199,800*	*-25,000*	*-14%*	*0*	*0%*	*-262,200*
-55,656	-54,400	-50,742	-1,256	-2%	-4,914	-10%		**TOTAL ADMINISTRATIVE & OT**	-580,202	-488,485	-607,429	-91,717	-19%	27,227	4%	-728,335
-227,854	-225,048	-255,385	-2,806	-1%	27,531	11%		**TOTAL OPERATING EXPENSES**	-2,084,266	-1,861,844	-2,065,216	-222,422	-12%	-19,050	-1%	-2,711,700
-966,735	-965,822	-947,257	-913	0%	-19,478	-2%		**TOTAL PAYROLL AND OPERATI**	-7,460,938	-6,777,691	-6,991,640	-683,247	-10%	-469,298	-7%	-9,599,000
144,219	**184,051**	**162,745**	**-39,832**	**-22%**	**-18,526**	**-11%**		**N O R 1, before OH**	**1,182,575**	**183,508**	**1,106,984**	**999,067**	**544%**	**75,591**	**7%**	**-560,000**
144,219	**184,051**	**162,745**	**-39,832**	**-22%**	**-18,526**	**-11%**		**N O R 2, after OH**	**1,182,575**	**183,508**	**1,106,984**	**999,067**	**544%**	**75,591**	**7%**	**-560,000**
-1,173,297	**-1,155,372**	**-1,137,877**	**-17,925**	**-2%**	**-35,420**	**-3%**		**T O C**	**-8,691,543**	**-7,773,651**	**-8,141,060**	**-917,892**	**-12%**	**-550,484**	**-7%**	**-10,959,000**
-112.3%	-115.9%	-114.3%	03.6%	03.1%	02.0%	01.8%		REV to TOC (CRR%)	-113.6%	-102.4%	-113.6%	-11.2%	-11.0%	00.0%	00.0%	-94.9%
144,219	**184,051**	**162,745**	**-39,832**	**-22%**	**-18,526**	**-11%**		**NOR AFTER Asssessment Reven**	**1,182,575**	**183,508**	**1,106,984**	**999,067**	**544%**	**75,591**	**7%**	**-560,000**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Private Amenities Consolidated

August 2017									Year-to-Date August 2017								
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number			Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%				$	$	$	$	%	$	%	$
									Revenue								
156,000	156,000	156,000	0	0%	0	0%	36053		ALLOCATED RECREATION FEES	718,830	692,000	699,062	26,830	4%	19,768	3%	988,000
7,507	9,550	7,786	-2,043	-21%	-279	-4%	36012		Special Events Revenue	22,694	29,850	21,061	-7,156	-24%	1,633	8%	44,977
0	0	-418	0	0%	418	100%	36013		Concert Revenue	144,127	140,000	154,520	4,127	3%	-10,393	-7%	140,000
7,196	8,100	8,842	-904	-11%	-1,646	-19%	36054		Daily Usage Fee - Member	32,948	32,100	35,230	848	3%	-2,282	-6%	39,503
74,026	81,200	76,598	-7,174	-9%	-2,572	-3%	36055		Daily Usage Fee - Guest	324,128	290,700	299,678	33,428	11%	24,450	8%	331,800
88,729	98,850	92,808	-10,121	-10%	-4,079	-4%			Total Direct Access & Use	523,897	492,650	510,489	31,247	6%	13,408	3%	556,280
31,168	33,000	30,021	-1,832	-6%	1,148	4%	3310...		Food	99,213	88,000	85,311	11,213	13%	13,902	16%	93,000
-958	-1,000	-869	42	4%	-89	-10%			*Food Discounts*	-3,216	-2,580	-2,450	-636	-25%	-766	-31%	-3,000
-958	-1,000	-863	42	4%	-95	-11%	33152		EE Discounts	-3,172	-2,580	-2,449	-592	-23%	-723	-30%	-3,000
0	0	-6	0	0%	6	100%	33156		InterDept Discounts	-33	0	-6	-33	0%	-26	-422%	0
0	0	0	0	0%	0	0%	3316...		Marketing Discounts	-11	0	6	-11	0%	-16	-298%	0
5,523	6,000	6,408	-477	-8%	-886	-14%	33180		Food NA Beverage	19,421	18,950	18,686	471	2%	735	4%	20,003
35,733	38,000	35,560	-2,267	-6%	173	0%			***Food subtotal***	115,418	104,370	101,547	11,048	11%	13,871	14%	110,003
5,147	6,000	4,608	-853	-14%	540	12%	3322...		Beer	18,753	17,050	15,788	1,703	10%	2,965	19%	18,003
4,715	6,500	5,205	-1,785	-27%	-490	-9%	33242		Liquor	16,950	17,150	15,699	-200	-1%	1,251	8%	18,003
939	1,150	988	-211	-18%	-49	-5%	33262		Wine	3,598	3,300	3,245	298	9%	353	11%	4,003
-4	0	0	-4	0%	-4	0%	3326...		Wine Discounts	-6	0	0	-6	0%	-6	0%	0
10,798	13,650	10,800	-2,852	-21%	-3	0%			***Beverage subtotal***	39,295	37,500	34,732	1,795	5%	4,563	13%	40,009
46,531	51,650	46,360	-5,119	-10%	170	0%			Total Food and Beverage	154,713	141,870	136,279	12,843	9%	18,434	14%	150,012
0	0	0	0	0%	0	0%	33163		*Mkt Discounts, Happy Hour Foo*	-11	0	-2	-11	0%	-9	-627%	0
0	0	0	0	0%	0	0%			*Mkt Discounts, Happy Hour F*	-11	0	-2	-11	0%	-9	-627%	0
28,519	28,120	27,690	399	1%	829	3%	36030		Sales - Retail	109,133	109,530	109,785	-397	0%	-652	-1%	134,903
-506	-1,100	-684	594	54%	178	26%	38015		Employee Discounts	-3,082	-5,000	-3,548	1,918	38%	466	13%	-6,400
-2,513	-1,720	-2,055	-793	-46%	-457	-22%	38020		Discounts - Retail	-7,540	-8,080	-7,411	540	7%	-129	-2%	-11,500
25,501	25,300	24,951	201	1%	550	2%			Total Retail Product Reven	98,511	96,450	98,826	2,061	2%	-315	0%	117,003
43,145	33,930	45,153	9,215	27%	-2,007	-4%	3604...		Rentals	142,249	140,770	143,677	1,479	1%	-1,427	-1%	149,500
2,023	2,000	1,734	23	1%	289	17%	3604...		Child Care	12,725	13,100	11,202	-375	-3%	1,523	14%	18,000
7,958	9,500	9,236	-1,542	-16%	-1,278	-14%	36050		Aerobics	55,719	52,800	61,048	2,919	6%	-5,328	-9%	77,000
70	300	40	-230	-77%	30	75%	36056		Fitness/Training	1,870	1,400	2,134	470	34%	-264	-12%	2,000
3,925	800	4,105	3,125	391%	-180	-4%	36058		Rec Programs	11,305	3,300	11,835	8,005	243%	-530	-4%	6,000
30,608	61,200	66,713	-30,592	-50%	-36,105	-54%	36059		Day Camps	222,900	243,000	204,726	-20,100	-8%	18,174	9%	243,000
2,964	2,300	2,103	664	29%	861	41%	36051		Massage	13,626	12,100	12,992	1,526	13%	635	5%	17,000
60	100	520	-40	-40%	-460	-88%	36057		Towels/Lockers	760	700	1,128	60	9%	-368	-33%	1,000
0	0	0	0	0%	0	0%	36060		Lessons - Public	0	1,000	0	-1,000	-100%	0	0%	1,000
6,770	20,970	13,764	-14,200	-68%	-6,994	-51%	36070		Lessons - P.O.	34,885	79,970	47,095	-45,085	-56%	-12,210	-26%	86,002
8,346	9,100	6,801	-754	-8%	1,545	23%	36080		Lessons - Guest	35,586	44,100	33,605	-8,514	-19%	1,981	6%	45,700
105,870	140,200	150,168	-34,330	-24%	-44,298	-29%			Total Lessons & Rental Re	531,625	592,240	529,440	-60,615	-10%	2,185	0%	646,202
0	0	0	0	0%	0	0%	34070		Shopping Bags	0	0	4	0	0%	-4	-100%	0
509	1,300	930	-791	-61%	-421	-45%	37020		Other Revenue	1,981	3,650	3,158	-1,669	-46%	-1,176	-37%	4,503
509	1,300	930	-791	-61%	-421	-45%			Total Other Revenue	1,981	3,650	3,162	-1,669	-46%	-1,180	-37%	4,503
423,139	473,300	471,217	-50,161	-11%	-48,078	-10%			GROSS REVENUE (GREV)	2,029,557	2,018,860	1,977,258	10,697	1%	52,299	3%	2,462,000
									COST OF GOODS SOLD (COGS)								
-3,618	-3,630	-2,425	12	0%	-1,193	-49%	43110		Meat	-9,074	-9,650	-7,906	576	6%	-1,168	-15%	-10,200
0	-3,300	-76	3,300	100%	76	100%	43120		Seafood	47	-8,800	-250	8,847	101%	297	119%	-9,300
-1,801	-830	-1,451	-971	-117%	-350	-24%	43130		Produce	-5,404	-2,180	-5,281	-3,224	-148%	-123	-2%	-2,300
-705	-830	-989	125	15%	284	29%	43140		Dairy	-1,926	-2,180	-2,259	254	12%	333	15%	-2,300
-1,135	-1,140	-1,420	5	0%	285	20%	43150		NA Beverage	-4,766	-3,600	-4,079	-1,166	-32%	-687	-17%	-3,800
-4,074	-1,640	-4,708	-2,434	-148%	633	13%	43160		Food Other	-14,136	-5,200	-11,681	-8,936	-172%	-2,456	-21%	-5,600
-11,334	-11,370	-11,069	36	0%	-265	-2%			***Food Cogs***	-35,259	-31,610	-31,456	-3,649	-12%	-3,804	-12%	-33,500
-1,267	-1,440	-1,020	173	12%	-247	-24%	43270		Beer	-4,563	-4,070	-3,584	-493	-12%	-980	-27%	-4,300
-891	-1,430	-1,330	539	38%	439	33%	43280		Liquor	-3,395	-3,810	-3,260	415	11%	-135	-4%	-4,000
-519	-400	-372	-119	-30%	-147	-39%	43290		Wine	-2,114	-1,150	-1,200	-964	-84%	-914	-76%	-1,400
-2,677	-3,270	-2,722	593	18%	46	2%			***Beverage Cogs***	-10,071	-9,030	-8,043	-1,041	-12%	-2,028	-25%	-9,700
-16,751	-16,360	-15,027	-391	-2%	-1,725	-11%			***Retail Product Cogs***	-62,442	-63,420	-59,605	978	2%	-2,837	-5%	-78,600
-30,762	-31,000	-28,818	238	1%	-1,944	-7%			Total COGS	-107,773	-104,060	-99,105	-3,713	-4%	-8,668	-9%	-121,800
-07.3%	-06.5%	-06.1%	-00.7%	-11.0%	-01.2%	-18.9%			Total Cogs / GREV %	-05.3%	-05.2%	-05.0%	-00.2%	-03.0%	-00.3%	-05.9%	-04.9%
-65.7%	-64.7%	-60.2%	-01.0%	-01.6%	-05.5%	-09.1%			Retail Product Cogs / Retail R	-63.4%	-65.8%	-60.3%	02.4%	03.6%	-03.1%	-05.1%	-67.2%

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Private Amenities Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number			Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%				$	$	$	$	%	$	%	$
-58.7%	-58.2%	-54.3%	-00.6%	-01.0%	-04.5%	-08.2%			Retail Product Cogs / Retail R	-57.2%	-57.9%	-54.3%	00.7%	01.2%	-02.9%	-05.4%	-58.3%
-30.1%	-28.3%	-29.7%	-01.8%	-06.2%	-00.4%	-01.2%			F&B Cogs / F&B Rev %	-29.3%	-28.6%	-29.0%	-00.7%	-02.3%	-00.3%	-01.1%	-28.8%
-30.9%	-29.2%	-30.4%	-01.7%	-06.0%	-00.5%	-01.7%			Food %, preDiscounts	-29.7%	-29.6%	-30.2%	-00.2%	-00.6%	00.5%	01.7%	-29.6%
-31.7%	-29.9%	-31.1%	-01.8%	-06.0%	-00.6%	-01.9%			Food %, postDiscounts	-30.5%	-30.3%	-31.0%	-00.3%	-00.9%	00.4%	01.4%	-30.5%
-20.6%	-19.0%	-22.2%	-01.6%	-08.2%	01.6%	07.2%			Food NA Beverage %	-24.5%	-19.0%	-21.8%	-05.5%	-29.2%	-02.7%	-12.4%	-19.0%
-24.8%	-24.0%	-25.2%	-00.8%	-03.5%	00.4%	01.6%			COGS % Beverage, incld CF,ne	-25.6%	-24.1%	-23.2%	-01.6%	-06.4%	-02.5%	-10.7%	-24.2%
-24.6%	-24.0%	-22.1%	-00.6%	-02.6%	-02.5%	-11.2%			COGS % Beer,net	-24.3%	-23.9%	-22.7%	-00.5%	-01.9%	-01.6%	-07.2%	-23.9%
-18.9%	-22.0%	-25.6%	03.1%	14.1%	06.7%	26.1%			COGS % Liquor,net	-20.0%	-22.2%	-20.8%	02.2%	09.8%	00.7%	03.6%	-22.2%
-55.5%	-34.8%	-37.7%	-20.7%	-59.5%	-17.8%	-47.3%			COGS % Wine,net	-58.8%	-34.8%	-37.0%	-24.0%	-68.8%	-21.9%	-59.2%	-35.0%
392,377	**442,300**	**442,400**	**-49,923**	**-11%**	**-50,022**	**-11%**			**Gross Margin (GREV-COG**	**1,921,784**	**1,914,800**	**1,878,154**	**6,984**	**0%**	**43,630**	**2%**	**2,340,200**
									PAYROLL							
									SALARIES & WAGES							
-29,759	-31,854	-29,196	2,095	7%	-563	-2%	5110...		Salaries - Exempt - Regular	-188,665	-196,925	-190,793	8,260	4%	2,129	1%	-295,400
-4,665	-4,500	-4,753	-165	-4%	88	2%	51106		Salaries - Exempt - Commissions	-19,511	-14,500	-17,834	-5,011	-35%	-1,677	-9%	-20,000
-10,556	-14,715	-5,912	4,159	28%	-4,644	-79%	5122...		Wages - FTRegular	-68,889	-102,331	-48,448	33,442	33%	-20,441	-42%	-149,252
-102,161	-119,967	-116,398	17,806	15%	14,237	12%	5124...		Wages - Seasonal	-455,737	-474,687	-463,130	18,950	4%	7,393	2%	-565,548
-8,162	-9,000	-8,950	839	9%	789	9%	51246		Wages-Seasonal-Commissions	-43,994	-54,500	-51,404	10,506	19%	7,410	14%	-76,000
0	0	0	0	0%	0	0%	5110...		Incentive Program, Exempt	-900	0	0	-900	0%	-900	0%	0
0	0	0	0	0%	0	0%	51227		Incentive Program, FTR, NonExe	-273	0	0	-273	0%	-273	0%	0
-6,466	0	-4,674	-6,466	0%	-1,792	-38%	51247		Incentive Program, Seasonal, N	-9,516	0	-6,643	-9,516	0%	-2,873	-43%	0
-161,768	**-180,036**	**-169,883**	**18,268**	**10%**	**8,115**	**5%**			**Total Salaries & Wages, DIRECT**	**-787,485**	**-842,943**	**-778,253**	**55,458**	**7%**	**-9,232**	**-1%**	**-1,106,200**
-34,424	-36,354	-33,949	1,930	5%	-475	-1%			Salaries sub-total	-209,076	-211,425	-208,627	2,349	1%	-449	0%	-315,400
-127,344	-143,682	-135,934	16,338	11%	8,590	6%			Wage sub-total	-578,409	-631,518	-569,625	53,109	8%	-8,784	-2%	-790,800
-10,556	-14,715	-5,912	4,159	28%	-4,644	-79%			Wage-FTR subsubtotal	-69,162	-102,331	-48,448	33,169	32%	-20,714	-43%	-149,252
-116,789	-128,967	-130,022	12,178	9%	13,234	10%			Wage-Seasonal subsubto	-509,247	-529,187	-521,177	19,940	4%	11,930	2%	-641,548
-38.2%	-38.0%	-36.1%	-00.2%	-00.5%	-02.2%	-06.0%			Payroll Direct as a % of	-38.8%	-41.8%	-39.4%	03.0%	07.1%	00.6%	01.4%	-44.9%
									PAYROLL BURDEN, Taxes & Benefits							
-18,450	-21,420	-19,950	2,970	14%	1,500	8%	5130...		Payroll Taxes	-92,375	-99,860	-90,945	7,485	7%	-1,430	-2%	-131,700
-6,007	-9,629	-3,697	3,622	38%	-2,310	-62%	5130...		Group Insurance	-41,915	-66,450	-27,201	24,535	37%	-14,715	-54%	-100,200
-257	-433	-260	176	41%	3	1%	5130...		Retirement Plan	-1,473	-3,464	-2,574	1,991	57%	1,101	43%	-5,200
-24,714	**-31,482**	**-23,906**	**6,768**	**21%**	**-807**	**-3%**			**Total Payroll Taxes & Benefits**	**-135,764**	**-169,774**	**-120,719**	**34,010**	**20%**	**-15,044**	**-12%**	**-237,100**
-13,221	**-14,730**	**-15,862**	**1,509**	**10%**	**2,640**	**17%**	**5130...**		**PAYBDN, Workers Comp Insura**	**-60,805**	**-66,500**	**-71,108**	**5,695**	**9%**	**10,303**	**14%**	**-86,500**
-37,935	**-46,212**	**-39,768**	**8,277**	**18%**	**1,833**	**5%**			**PAYROLL BURDEN Total**	**-196,569**	**-236,274**	**-191,827**	**39,705**	**17%**	**-4,741**	**-2%**	**-323,600**
-7,453	-9,818	-8,621	2,365	24%	1,168	14%	(513...		subtotal, Burden-Salary	-48,230	-63,066	-57,999	14,836	24%	9,768	17%	-95,200
-5,188	-8,774	-1,544	3,586	41%	-3,644	-236%	(514...		subtotal, Burden-Wage-FTR	-35,798	-60,488	-13,344	24,690	41%	-22,455	-168%	-91,830
-25,294	-27,620	-29,603	2,326	8%	4,309	15%	(514...		subtotal, Burden-Wage-Seasonal	-112,540	-112,720	-120,485	180	0%	7,945	7%	-136,570
23.5%	**25.7%**	**23.4%**	**-02.2%**	**-08.6%**	**00.0%**	**00.2%**			**Burden % - on all Payroll**	**25.0%**	**28.0%**	**24.6%**	**-03.1%**	**-10.9%**	**00.3%**	**01.3%**	**29.3%**
21.6%	27.0%	25.4%	-05.4%	-19.8%	-03.7%	-14.7%			Burden % - Salary	23.1%	29.8%	27.8%	-06.8%	-22.7%	-04.7%	-17.0%	30.2%
49.2%	59.6%	26.1%	-10.5%	-17.6%	23.0%	88.2%			Burden % - Wage-FTR	51.8%	59.1%	27.5%	-07.3%	-12.4%	24.2%	87.9%	61.5%
21.7%	21.4%	22.8%	00.2%	01.1%	-01.1%	-04.9%			Burden % - Wage-Season	22.1%	21.3%	23.1%	00.8%	03.7%	-01.0%	-04.4%	21.3%
23.9%	*25.3%*	*22.9%*	*-01.4%*	*-05.5%*	*01.0%*	*04.5%*			*Burden % - Wage-FTR&Se*	*25.6%*	*27.4%*	*23.5%*	*-01.8%*	*-06.5%*	*02.2%*	*09.2%*	*28.9%*
-199,703	**-226,248**	**-209,651**	**26,545**	**12%**	**9,948**	**5%**			**PAYROLL TOTAL (Direct&Bur**	**-984,053**	**-1,079,217**	**-970,080**	**95,164**	**9%**	**-13,974**	**-1%**	**-1,429,800**
									OPERATING EXPENSES (OE)							
-403	-300	-300	-103	-34%	-103	-34%	50530		Employee Meals	-1,284	-900	-932	-384	-43%	-353	-38%	-1,100
0	-100	0	100	100%	0	0%	50620		Employee Dev/Training	-4,728	-5,700	-2,325	972	17%	-2,403	-103%	-5,700
-487	-550	-283	63	11%	-203	-72%	50625		Employee Relations	-1,768	-1,790	-1,043	22	1%	-725	-69%	-3,140
-72	0	-249	-72	0%	177	71%	50630		Uniforms	-6,022	-8,500	-6,872	2,478	29%	850	12%	-10,800
0	0	0	0	0%	0	0%	51080		Seminars & Conferences	0	-800	0	800	100%	0	0%	-800
0	0	0	0	0%	0	0%	51095		Travel/Meeting Expense	0	-900	-1,383	900	100%	1,383	100%	-1,600
-961	**-950**	**-832**	**-11**	**-1%**	**-129**	**-16%**			**Total Staff Expense**	**-13,802**	**-18,590**	**-12,555**	**4,788**	**26%**	**-1,248**	**-10%**	**-23,140**
-580	-580	-440	0	0%	-140	-32%	51090		Telephone	-3,851	-4,290	-3,980	439	10%	129	3%	-6,420
-430	-375	-395	-55	-15%	-35	-9%	55003		Cable/Sat TV Service	-3,012	-2,600	-2,691	-412	-16%	-321	-12%	-3,900
-2,866	-2,000	-2,459	-866	-43%	-407	-17%	55005		Disposal Fees	-12,044	-10,650	-10,576	-1,394	-13%	-1,468	-14%	-15,100
-7,387	-7,970	-8,743	583	7%	1,356	16%	5501...		Electricity	-54,475	-53,710	-55,715	-765	-1%	1,240	2%	-81,350
-3,781	-3,250	-4,310	-531	-16%	529	12%	55020		Natural Gas - Pools	-49,783	-74,000	-48,031	24,217	33%	-1,752	-4%	-106,000
-567	-700	-793	133	19%	226	29%	55025		Natural Gas - Buildings	-10,440	-11,490	-11,440	1,050	9%	1,000	9%	-15,700
-739	**-830**	**-760**	**91**	**11%**	**21**	**3%**	**(530...**		**Fuel & Oil**	**-2,717**	**-2,700**	**-2,359**	**-17**	**-1%**	**-358**	**-15%**	**-2,800**
-37	0	9	-37	0%	-46	-495%	55027		Propane (LPG)	-988	-600	-490	-388	-65%	-497	-101%	-1,200
-1,899	-2,060	-1,920	161	8%	21	1%	55030		Sewer Fees	-14,687	-15,720	-15,012	1,033	7%	325	2%	-23,820
-2,568	-1,820	-2,021	-748	-41%	-546	-27%	5503...		Water - Building/Facility	-13,639	-12,140	-10,430	-1,499	-12%	-3,209	-31%	-17,360
-21	0	-43	-21	0%	23	53%	55040		Water - Grounds	-91	0	-43	-91	0%	-47	-109%	0
-20,874	**-19,585**	**-21,876**	**-1,289**	**-7%**	**1,002**	**5%**			**TOTAL UTILITIES**	**-165,726**	**-187,900**	**-160,769**	**22,174**	**12%**	**-4,956**	**-3%**	**-273,650**
									SUPPLIES & MAINTENANCE EXPENSE							
0	0	0	0	0%	0	0%	56010		Security Exp	-691	0	0	-691	0%	-691	0%	0

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Private Amenities Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-8,022	-6,380	-6,912	-1,642	-26%	-1,109	-16%	56520	Linen Service	-45,077	-39,340	-41,627	-5,737	-15%	-3,450	-8%	-56,960
-5,307	-3,150	-8,708	-2,157	-68%	3,400	39%	56530	Janitorial Services & Supplies	-25,630	-21,900	-66,328	-3,730	-17%	40,698	61%	-30,100
-206	-180	-388	-26	-14%	182	47%	56535	Pest Control	-1,786	-1,505	-1,850	-281	-19%	64	3%	-1,910
0	0	0	0	0%	0	0%	52020	Contract Fees	0	-280	-5,032	280	100%	5,032	100%	-280
0	0	0	0	0%	0	0%	53705	Equipment Rental	0	0	-434	0	0%	434	100%	0
-227	-175	-1,432	-52	-30%	1,205	84%	51050	Furniture and Office Equip	-4,019	-2,600	-4,294	-1,419	-55%	275	6%	-3,400
-202	-380	-101	178	47%	-101	-100%	51060	Office Supplies	-1,189	-3,270	-1,030	2,081	64%	-159	-15%	-4,200
-488	0	-276	-488	0%	-212	-77%	51061	Toner Cartridges	-2,044	0	-2,113	-2,044	0%	69	3%	0
-276	0	0	-276	0%	-276	0%	53530	Signs	-1,119	-2,530	-1,485	1,411	56%	366	25%	-2,930
-1,224	**-1,300**	**-2,261**	**76**	**6%**	**1,037**	**46%**	**56501**	**Operating Supplies**	**-19,470**	**-18,850**	**-12,661**	**-620**	**-3%**	**-6,809**	**-54%**	**-20,760**
-999	-1,600	-1,642	601	38%	643	39%	56502	Paper Products - Restaurant	-4,326	-5,450	-6,037	1,124	21%	1,712	28%	-6,000
0	0	-158	0	0%	158	100%	56511	Cleaning Supplies - Restaurant	-16	0	-357	-16	0%	341	95%	0
-872	-80	-204	-792	-990%	-668	-327%	56540	Small Tools & Equipment	-3,119	-4,360	-5,521	1,241	28%	2,403	44%	-4,850
-402	-25	-157	-377	-1507%	-245	-156%	56545	Safety Equipment	-2,577	-3,270	-2,197	693	21%	-379	-17%	-3,545
-360	0	-153	-360	0%	-207	-136%	56550	Spoilage	-837	0	-322	-837	0%	-515	-160%	0
-5,079	-6,268	-9,654	1,189	19%	4,575	47%	55530	Recreation Programs	-14,042	-23,670	-23,984	9,628	41%	9,943	41%	-24,670
-4,722	-8,075	-3,367	3,353	42%	-1,355	-40%	55532	Special Programs	-19,147	-18,570	-15,516	-577	-3%	-3,632	-23%	-31,110
0	0	-2,621	0	0%	2,621	100%	56013	Concert Expenses	-67,518	-73,600	-76,188	6,082	8%	8,670	11%	-73,600
								Repairs & Maintenance								
-1,526	-545	-940	-981	-180%	-586	-62%	54210	General/PM	-12,498	-5,160	-13,504	-7,338	-142%	1,006	7%	-8,140
0	-120	-32	120	100%	32	100%	54220	Plumbing	-429	-810	-569	381	47%	140	25%	-1,140
-28	-50	-63	22	44%	35	55%	54240	Lighting and Electrical	-179	-400	-1,042	221	55%	864	83%	-600
0	0	0	0	0%	0	0%	54250	HVAC	-35	-50	-110	15	31%	76	69%	-100
0	0	0	0	0%	0	0%	54252	Carpentry	-121	-900	-60	779	87%	-62	-104%	-900
0	-50	-946	50	100%	946	100%	54256	Fire Suppression	-2,298	-900	-2,335	-1,398	-155%	37	2%	-1,100
0	0	0	0	0%	0	0%	54274	Painting	-63	-100	-37	37	37%	-26	-72%	-200
-273	-450	0	177	39%	-273	0%	54290	Other Building	-620	-1,750	-591	1,130	65%	-29	-5%	-2,170
-1,827	**-1,215**	**-1,982**	**-612**	**-50%**	**155**	**8%**		**R&M Building**	**-16,243**	**-10,070**	**-18,248**	**-6,173**	**-61%**	**2,005**	**11%**	**-14,350**
0	0	0	0	0%	0	0%	54310	Asphalt	-504	0	-25	-504	0%	-479	-1942%	0
0	0	0	0	0%	0	0%	54320	Irrigation and Drainage	-280	0	0	-280	0%	-280	0%	0
-85	-150	0	65	43%	-85	0%	54340	GrassFlowersSeedFertilizers	-147	-1,150	-265	1,003	87%	118	45%	-1,200
0	0	0	0	0%	0	0%	54380	Snow Removal	-8,278	-2,200	-4,979	-6,078	-276%	-3,299	-66%	-3,100
-2,433	-2,450	-2,433	17	1%	0	0%	54390	Other Grounds Maint	-13,945	-11,300	-10,958	-2,645	-23%	-2,988	-27%	-16,200
-2,518	**-2,600**	**-2,433**	**82**	**3%**	**-85**	**-3%**		**R&M Grounds (nonGolf)**	**-23,154**	**-14,650**	**-16,226**	**-8,504**	**-58%**	**-6,928**	**-43%**	**-20,500**
-367	0	-55	-367	0%	-312	-563%	54443	Rolling, Heavy	-655	0	-198	-655	0%	-457	-231%	0
-562	-700	-597	138	20%	34	6%	54448	Rolling, Car/Truck/Bus/Van	-2,268	-2,550	-3,602	282	11%	1,334	37%	-3,650
0	0	0	0	0%	0	0%	54452	F&B Kitchen Equip	-29	0	-329	-29	0%	300	91%	0
-514	-500	-45	-14	-3%	-469	-1039%	54463	Fitness Equipment	-2,070	-3,250	-1,179	1,180	36%	-891	-76%	-4,300
0	0	0	0	0%	0	0%	54470	Office Equip R&M	0	0	-187	0	0%	187	100%	0
0	0	0	0	0%	0	0%	54481	Computer Software Maint	-198	0	0	-198	0%	-198	0%	0
0	-100	-204	100	100%	204	100%	54499	Other Operating Equip R&M	-2,195	-1,650	-1,030	-545	-33%	-1,164	-113%	-1,750
-1,443	**-1,300**	**-901**	**-143**	**-11%**	**-542**	**-60%**		**R&M Equipment**	**-7,415**	**-7,450**	**-6,526**	**35**	**0%**	**-890**	**-14%**	**-9,700**
-3,998	-2,900	-4,738	-1,098	-38%	741	16%	54710	chemicals	-21,563	-24,500	-26,454	2,937	12%	4,890	18%	-36,200
0	-150	-161	150	100%	161	100%	54720	equipment	0	-1,200	-196	1,200	100%	196	100%	-1,800
0	0	0	0	0%	0	0%	54730	service, regular	-46	0	-157	-46	0%	111	71%	0
0	0	0	0	0%	0	0%	54740	service, special	-897	0	-125	-897	0%	-772	-617%	0
0	0	0	0	0%	0	0%	54790	other	-230	0	-38	-230	0%	-192	-505%	0
-3,998	**-3,050**	**-4,900**	**-948**	**-31%**	**902**	**18%**		**R&M Pool Spa**	**-22,735**	**-25,700**	**-26,970**	**2,965**	**12%**	**4,235**	**16%**	**-38,000**
-9,786	**-8,165**	**-10,216**	**-1,621**	**-20%**	**430**	**4%**		**R&M subtotal**	**-69,548**	**-57,870**	**-67,970**	**-11,678**	**-20%**	**-1,578**	**-2%**	**-82,550**
-38,171	**-35,778**	**-48,249**	**-2,393**	**-7%**	**10,078**	**21%**		**TOTAL SUPPLIES & MAIN**	**-282,155**	**-277,065**	**-334,947**	**-5,090**	**-2%**	**52,793**	**16%**	**-346,865**
								ADMINISTRATIVE & OTHER EXPENSE								
-65	0	0	-65	0%	-65	0%	51070	Public Relations	-65	0	0	-65	0%	-65	0%	0
0	0	0	0	0%	0	0%	55520	Promotion Expense	-75	0	0	-75	0%	-75	0%	0
-500	-1,000	0	500	50%	-500	0%	55540	Resort Advertising	-500	-7,000	-160	6,500	93%	-340	-212%	-10,000
0	0	-227	0	0%	227	100%	51530	Community Relations	-126	0	-263	-126	0%	137	52%	0
-189	-820	-949	631	77%	760	80%	51020	Dues & Subscriptions	-477	-1,220	-1,347	743	61%	869	65%	-1,220
-731	0	0	-731	0%	-731	0%	51035	Licenses, Permits, Fees	-2,660	-2,550	-2,731	-110	-4%	71	3%	-5,250
-109	-430	-124	321	75%	16	13%	51096	Mileage Reimbursement	-835	-1,770	-656	935	53%	-179	-27%	-1,960
-14	-20	-17	6	29%	3	17%	51065	Postage - General	-58	-95	-66	37	39%	9	13%	-135
-4,741	-5,370	-6,134	629	12%	1,394	23%	52220	Credit Card Expense	-25,293	-26,650	-28,868	1,357	5%	3,576	12%	-31,180
362	0	-126	362	0%	488	387%	52225	Over/Short	95	0	-359	95	0%	453	126%	0
-3,500	*-3,500*	*-3,400*	*0*	*0%*	*-100*	*-3%*	*52025*	*Insurance Expense*	*-18,000*	*-18,000*	*-17,600*	*0*	*0%*	*-400*	*-2%*	*-27,000*
-9,486	**-11,140**	**-10,978**	**1,654**	**15%**	**1,492**	**14%**		**TOTAL ADMINISTRATIVE & OT**	**-47,994**	**-57,285**	**-52,050**	**9,291**	**16%**	**4,056**	**8%**	**-76,745**
-69,493	**-67,453**	**-81,936**	**-2,040**	**-3%**	**12,443**	**15%**		**TOTAL OPERATING EXPENSES**	**-509,676**	**-540,840**	**-560,321**	**31,164**	**6%**	**50,645**	**9%**	**-720,400**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Private Amenities Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-269,196	-293,701	-291,587	24,505	8%	22,392	8%		TOTAL PAYROLL AND OPERATI	-1,493,730	-1,620,057	-1,530,401	126,327	8%	36,671	2%	-2,150,200
123,182	148,599	150,813	-25,417	-17%	-27,631	-18%		N O R 1, before OH	428,054	294,743	347,753	133,311	45%	80,301	23%	190,000
123,182	148,599	150,813	-25,417	-17%	-27,631	-18%		N O R 2, after OH	428,054	294,743	347,753	133,311	45%	80,301	23%	190,000
-299,957	-324,701	-320,405	24,744	8%	20,447	6%		T O C	-1,601,503	-1,724,117	-1,629,505	122,614	7%	28,003	2%	-2,272,000
-141.1%	-145.8%	-147.1%	04.7%	03.2%	06.0%	04.1%		REV to TOC (CRR%)	-126.7%	-117.1%	-121.3%	-09.6%	-08.2%	-05.4%	-04.4%	-108.4%
123,182	148,599	150,813	-25,417	-17%	-27,631	-18%		NOR AFTER Asssessment Reven	428,054	294,743	347,753	133,311	45%	80,301	23%	190,000

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Tennis (090)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number			Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%				$	$	$	$	%	$	%	$
									Revenue							
29,000	29,000	32,000	0	0%	-3,000	-9%	36053		ALLOCATED RECREATION FEES	46,203	95,000	85,875	-48,797	-51%	-39,672	-46%	127,000
6,203	6,300	5,390	-97	-2%	813	15%	36012		Special Events Revenue	17,380	17,300	17,450	80	0%	-70	0%	22,000
528	800	866	-272	-34%	-338	-39%	36054		Daily Usage Fee - Member	1,848	2,600	2,732	-752	-29%	-884	-32%	3,000
2,742	3,400	3,372	-658	-19%	-630	-19%	36055		Daily Usage Fee - Guest	12,214	13,500	14,156	-1,286	-10%	-1,942	-14%	15,000
9,473	10,500	9,628	-1,027	-10%	-155	-2%			Total Direct Access & Use	31,442	33,400	34,338	-1,958	-6%	-2,896	-8%	40,000
15,119	10,800	11,349	4,319	40%	3,770	33%	36030		Sales - Retail	45,747	38,000	40,097	7,747	20%	5,649	14%	50,000
-27	-200	-149	173	86%	122	82%	38015		Employee Discounts	-101	-800	-409	699	87%	308	75%	-1,000
-2,463	-1,600	-1,673	-863	-54%	-790	-47%	38020		Discounts - Retail	-7,165	-6,500	-6,373	-665	-10%	-793	-12%	-9,000
12,628	9,000	9,527	3,628	40%	3,101	33%			Total Retail Product Reven	38,480	30,700	33,316	7,780	25%	5,165	16%	40,000
1,338	1,400	1,668	-62	-4%	-330	-20%	3604...		Rentals	6,507	6,000	7,214	507	8%	-707	-10%	7,000
2,329	5,600	5,056	-3,271	-58%	-2,727	-54%	36070		Lessons - P.O.	12,148	15,300	14,014	-3,152	-21%	-1,866	-13%	21,000
7,546	4,400	4,174	3,146	72%	3,372	81%	36080		Lessons - Guest	31,311	20,400	21,126	10,911	53%	10,185	48%	22,000
11,214	11,400	10,898	-186	-2%	315	3%			Total Lessons & Rental Re	49,966	41,700	42,354	8,266	20%	7,612	18%	50,000
42	0	0	42	0%	42	0%	37020		Other Revenue	42	0	0	42	0%	42	0%	0
42	0	0	42	0%	42	0%			Total Other Revenue	42	0	0	42	0%	42	0%	0
62,357	59,900	62,054	2,457	4%	303	0%			GROSS REVENUE (GREV)	166,133	200,800	195,883	-34,667	-17%	-29,750	-15%	257,000
									COST OF GOODS SOLD (COGS)							
-9,955	-7,000	-6,483	-2,955	-42%	-3,472	-54%			*Retail Product Cogs*	-30,680	-24,800	-23,659	-5,880	-24%	-7,021	-30%	-32,300
-9,955	-7,000	-6,483	-2,955	-42%	-3,472	-54%			Total COGS	-30,680	-24,800	-23,659	-5,880	-24%	-7,021	-30%	-32,300
-16.0%	-11.7%	-10.4%	-04.3%	-36.6%	-05.5%	-52.8%			Total Cogs / GREV %	-18.5%	-12.4%	-12.1%	-06.1%	-49.5%	-06.4%	-52.9%	-12.6%
-78.8%	-77.8%	-68.1%	-01.1%	-01.4%	-10.8%	-15.8%			Retail Product Cogs / Retail R	-79.7%	-80.8%	-71.0%	01.1%	01.3%	-08.7%	-12.3%	-80.8%
-65.8%	-64.8%	-57.1%	-01.0%	-01.6%	-08.7%	-15.3%			Retail Product Cogs / Retail R	-67.1%	-65.3%	-59.0%	-01.8%	-02.8%	-08.1%	-13.7%	-64.6%
52,402	52,900	55,571	-498	-1%	-3,169	-6%			Gross Margin (GREV-COG	135,453	176,000	172,224	-40.547	-23%	-36,771	-21%	224,700
									PAYROLL							
									SALARIES & WAGES							
-6,141	-6,140	-6,281	-1	0%	140	2%	5110...		Salaries - Exempt - Regular	-27,735	-27,679	-29,489	-56	0%	1,754	6%	-41,500
-4,665	-4,500	-4,753	-165	-4%	88	2%	51106		Salaries - Exempt - Commissions	-19,435	-14,500	-17,834	-4,935	-34%	-1,601	-9%	-20,000
-11,477	-10,689	-10,147	-788	-7%	-1,330	-13%	5124...		Wages - Seasonal	-43,050	-36,507	-34,835	-6,543	-18%	-8,215	-24%	-42,800
0	0	0	0	0%	0	0%	5110...		Incentive Program, Exempt	-100	0	0	-100	0%	-100	0%	0
-2,247	0	-273	-2,247	0%	-1,973	-722%	51247		Incentive Program, Seasonal, N	-2,262	0	-273	-2,262	0%	-1,988	-727%	0
-24,530	-21,329	-21,455	-3,201	-15%	-3,075	-14%			Total Salaries & Wages, DIRECT	-92,582	-78,686	-82,431	-13,896	-18%	-10,151	-12%	-104,300
-10,806	-10,640	-11,034	-166	-2%	228	2%			Salaries sub-total	-47,271	-42,179	-47,323	-5,092	-12%	52	0%	-61,500
-13,724	-10,689	-10,421	-3,035	-28%	-3,303	-32%			Wage sub-total	-45,312	-36,507	-35,108	-8,805	-24%	-10,204	-29%	-42,800
-13,724	-10,689	-10,421	-3,035	-28%	-3,303	-32%			Wage-Seasonal subsubto	-45,312	-36,507	-35,108	-8,805	-24%	-10,204	-29%	-42,800
-39.3%	-35.6%	-34.6%	-03.7%	-10.5%	-04.8%	-13.8%			Payroll Direct as a % of	-55.7%	-39.2%	-42.1%	-16.5%	-42.2%	-13.6%	-32.4%	-40.6%
									PAYROLL BURDEN, Taxes & Benefits							
-2,805	-2,310	-2,285	-495	-21%	-520	-23%	5130...		Payroll Taxes	-10,977	-8,430	-9,056	-2,547	-30%	-1,921	-21%	-11,700
-62	-100	-132	38	38%	69	53%	5130...		Group Insurance	-563	-800	-538	237	30%	-25	-5%	-1,200
0	-33	0	33	100%	0	0%	5130...		Retirement Plan	0	-264	0	264	100%	0	0%	-400
-2,868	-2,443	-2,417	-425	-17%	-451	-19%			Total Payroll Taxes & Benefits	-11,540	-9,494	-9,594	-2,046	-22%	-1,946	-20%	-13,300
-1,866	-1,490	-1,807	-376	-25%	-59	-3%	5130...		PAYBDN, Workers Comp Insura	-6,780	-5,470	-6,630	-1,310	-24%	-150	-2%	-7,200
-4,733	-3,933	-4,224	-800	-20%	-510	-12%			PAYROLL BURDEN Total	-18,320	-14,964	-16,224	-3,356	-22%	-2,095	-13%	-20,500
-1,714	-1,723	-1,882	9	1%	168	9%	(513...		subtotal, Burden-Salary	-8,111	-7,414	-8,300	-697	-9%	189	2%	-11,200
0	0	0	0	0%	0	0%	(514...		subtotal, Burden-Wage-FTR	0	0	0	0	0%	0	0%	-440
-3,019	-2,210	-2,342	-809	-37%	-677	-29%	(514...		subtotal, Burden-Wage-Seasonal	-10,209	-7,550	-7,924	-2,659	-35%	-2,284	-29%	-8,860
19.3%	18.4%	19.7%	00.9%	04.6%	-00.4%	-02.0%			Burden % - on all Payroll	19.8%	19.0%	19.7%	00.8%	04.1%	00.1%	00.5%	19.7%
15.9%	16.2%	17.1%	-00.3%	-02.1%	-01.2%	-07.0%			Burden % - Salary	17.2%	17.6%	17.5%	-00.4%	-02.4%	-00.4%	-02.2%	18.2%
22.0%	20.7%	22.5%	01.3%	06.4%	-00.5%	-02.1%			Burden % - Wage-Season	22.5%	20.7%	22.6%	01.8%	08.9%	00.0%	-00.2%	20.7%
22.0%	*20.7%*	*22.5%*	*01.3%*	*06.4%*	*-00.5%*	*-02.1%*			*Burden % - Wage-FTR&Se*	*22.5%*	*20.7%*	*22.6%*	*01.8%*	*08.9%*	*00.0%*	*-00.2%*	*21.7%*
-29,263	-25,262	-25,679	-4,001	-16%	-3,585	-14%			PAYROLL TOTAL (Direct&Bur	-110,902	-93,650	-98,655	-17,252	-18%	-12,247	-12%	-124,800
									OPERATING EXPENSES (OE)							
0	-20	0	20	100%	0	0%	50625		Employee Relations	-20	-60	0	40	67%	-20	0%	-300

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Tennis (090)

August 2017									Year-to-Date August 2017								
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	50630	Uniforms	0	-900	-668	900	100%	668	100%	-900
0	**-20**	**0**	**20**	**100%**	**0**	**0%**		**Total Staff Expense**	**-20**	**-960**	**-668**	**940**	**98%**	**648**	**97%**	**-1,200**
0	-15	0	15	100%	0	0%	51090	Telephone	-2	-60	0	58	97%	-2	0%	-90
-118	-100	-96	-18	-18%	-22	-23%	55003	Cable/Sat TV Service	-635	-400	-371	-235	-59%	-264	-71%	-600
-695	-400	-544	-295	-74%	-152	-28%	55005	Disposal Fees	-2,163	-2,000	-2,100	-163	-8%	-63	-3%	-3,200
-366	-400	-343	34	9%	-23	-7%	5501...	Electricity	-1,242	-1,450	-1,104	208	14%	-137	-12%	-2,250
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**(530...**	**Fuel & Oil**	**0**	**0**	**-13**	**0**	**0%**	**13**	**100%**	**0**
-7	0	-11	-7	0%	3	32%	55027	Propane (LPG)	-933	-600	-506	-333	-56%	-427	-84%	-1,200
-211	-230	-207	20	8%	-4	-2%	55030	Sewer Fees	-1,663	-1,780	-1,656	117	7%	-7	0%	-2,700
-396	-250	-220	-146	-58%	-176	-80%	5503...	Water - Building/Facility	-1,691	-1,600	-1,311	-91	-6%	-380	-29%	-2,250
-1,793	**-1,395**	**-1,421**	**-398**	**-29%**	**-372**	**-26%**		**TOTAL UTILITIES**	**-8,328**	**-7,890**	**-7,061**	**-438**	**-6%**	**-1,267**	**-18%**	**-12,290**
								SUPPLIES & MAINTENANCE EXPENSE								
-412	-400	-523	-12	-3%	111	21%	56530	Janitorial Services & Supplies	-1,837	-1,800	-1,980	-37	-2%	143	7%	-2,300
-93	-80	-191	-13	-17%	97	51%	56535	Pest Control	-674	-380	-574	-294	-77%	-100	-17%	-460
0	-100	-282	100	100%	282	100%	51050	Furniture and Office Equip	-383	-800	-669	417	52%	286	43%	-800
-52	-30	-9	-22	-74%	-43	-462%	51060	Office Supplies	-185	-220	-172	35	16%	-13	-8%	-250
0	0	0	0	0%	0	0%	51061	Toner Cartridges	-101	0	-125	-101	0%	24	19%	0
0	0	0	0	0%	0	0%	53530	Signs	0	-600	-149	600	100%	149	100%	-600
-420	**-200**	**-552**	**-220**	**-110%**	**132**	**24%**	**56501**	**Operating Supplies**	**-4,311**	**-3,500**	**-4,111**	**-811**	**-23%**	**-200**	**-5%**	**-3,500**
0	0	0	0	0%	0	0%	56540	Small Tools & Equipment	-347	-400	-877	53	13%	530	60%	-400
-82	0	0	-82	0%	-82	0%	56545	Safety Equipment	-252	-330	-229	78	24%	-23	-10%	-330
0	0	0	0	0%	0	0%	55530	Recreation Programs	-74	0	0	-74	0%	-74	0%	0
-3,278	-2,500	-1,929	-778	-31%	-1,348	-70%	55532	Special Programs	-8,989	-8,300	-6,484	-689	-8%	-2,505	-39%	-10,300
								Repairs & Maintenance								
0	0	-25	0	0%	25	100%	54210	General/PM	-1,462	0	-1,775	-1,462	0%	313	18%	0
-28	0	0	-28	0%	-28	0%	54240	Lighting and Electrical	-28	0	0	-28	0%	-28	0%	0
0	0	0	0	0%	0	0%	54256	Fire Suppression	0	-250	0	250	100%	0	0%	-250
0	-250	0	250	100%	0	0%	54290	Other Building	-64	-950	0	886	93%	-64	0%	-1,270
-28	**-250**	**-25**	**222**	**89%**	**-3**	**-11%**		**R&M Building**	**-1,554**	**-1,200**	**-1,775**	**-354**	**-30%**	**221**	**12%**	**-1,520**
0	-50	0	50	100%	0	0%	54340	GrassFlowersSeedFertilizers	0	-450	0	450	100%	0	0%	-500
0	0	0	0	0%	0	0%	54380	Snow Removal	-233	0	0	-233	0%	-233	0%	0
-433	-450	-433	17	4%	0	0%	54390	Other Grounds Maint	-1,994	-1,800	-1,748	-194	-11%	-246	-14%	-2,700
-433	**-500**	**-433**	**67**	**13%**	**0**	**0%**		**R&M Grounds (nonGolf)**	**-2,227**	**-2,250**	**-1,748**	**23**	**1%**	**-478**	**-27%**	**-3,200**
0	0	0	0	0%	0	0%	54452	F&B Kitchen Equip	0	0	-64	0	0%	64	100%	0
0	0	0	0	0%	0	0%	54481	Computer Software Maint	-198	0	0	-198	0%	-198	0%	0
0	-50	0	50	100%	0	0%	54499	Other Operating Equip R&M	-640	-200	0	-440	-220%	-640	0%	-300
0	**-50**	**0**	**50**	**100%**	**0**	**0%**		**R&M Equipment**	**-838**	**-200**	**-64**	**-638**	**-319%**	**-774**	**-1214%**	**-300**
-461	**-800**	**-458**	**339**	**42%**	**-3**	**-1%**		**R&M subtotal**	**-4,619**	**-3,650**	**-3,587**	**-969**	**-27%**	**-1,032**	**-29%**	**-5,020**
-4,799	**-4,110**	**-3,945**	**-689**	**-17%**	**-854**	**-22%**		**TOTAL SUPPLIES & MAIN**	**-21,773**	**-19,980**	**-18,957**	**-1,793**	**-9%**	**-2,815**	**-15%**	**-23,960**
								ADMINISTRATIVE & OTHER EXPENSE								
-110	0	0	-110	0%	-110	0%	51020	Dues & Subscriptions	-110	-150	0	40	27%	-110	0%	-150
0	-20	0	20	100%	0	0%	51065	Postage - General	-4	-70	0	66	94%	-4	0%	-100
-985	-620	-1,191	-365	-59%	206	17%	52220	Credit Card Expense	-2,688	-2,780	-3,241	92	3%	553	17%	-3,500
86	0	-6	86	0%	92	1499%	52225	Over/Short	171	0	-54	171	0%	225	415%	0
-400	*-400*	*-400*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-1,600*	*-1,600*	*-1,600*	*0*	*0%*	*0*	*0%*	*-2,400*
-1,409	**-1,040**	**-1,597**	**-369**	**-35%**	**188**	**12%**		**TOTAL ADMINISTRATIVE & OT**	**-4,231**	**-4,600**	**-4,895**	**369**	**8%**	**664**	**14%**	**-6,150**
-8,001	**-6,565**	**-6,963**	**-1,436**	**-22%**	**-1,038**	**-15%**		**TOTAL OPERATING EXPENSES**	**-34,352**	**-33,430**	**-31,581**	**-922**	**-3%**	**-2,770**	**-9%**	**-43,600**
-37,264	**-31,827**	**-32,642**	**-5,437**	**-17%**	**-4,622**	**-14%**		**TOTAL PAYROLL AND OPERATI**	**-145,254**	**-127,080**	**-130,237**	**-18,174**	**-14%**	**-15,017**	**-12%**	**-168,400**
15,137	**21,073**	**22,929**	**-5,936**	**-28%**	**-7,791**	**-34%**		**N O R 1, before OH**	**-9,801**	**48,920**	**41,987**	**-58,721**	**-120%**	**-51,788**	**-123%**	**56,300**
15,137	**21,073**	**22,929**	**-5,936**	**-28%**	**-7,791**	**-34%**		**N O R 2, after OH**	**-9,801**	**48,920**	**41,987**	**-58,721**	**-120%**	**-51,788**	**-123%**	**56,300**
-47,219	**-38,827**	**-39,125**	**-8,392**	**-22%**	**-8,094**	**-21%**		**T O C**	**-175,934**	**-151,880**	**-153,896**	**-24,054**	**-16%**	**-22,038**	**-14%**	**-200,700**
-132.1%	-154.3%	-158.6%	22.2%	14.4%	26.5%	16.7%		REV to TOC (CRR%)	-94.4%	-132.2%	-127.3%	37.8%	28.6%	32.9%	25.8%	-128.1%
15,137	**21,073**	**22,929**	**-5,936**	**-28%**	**-7,791**	**-34%**		**NOR AFTER Asssessment Reven**	**-9,801**	**48,920**	**41,987**	**-58,721**	**-120%**	**-51,788**	**-123%**	**56,300**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Marina (060)

August 2017									Year-to-Date August 2017								
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number			Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%				$	$	$	$	%	$	%	$
									Revenue								
55,000	55,000	55,000	0	0%	0	0%	36053		ALLOCATED RECREATION FEES	145,899	160,000	164,269	-14,101	-9%	-18,371	-11%	190,000
280	250	0	30	12%	280	0%	36012		Special Events Revenue	2,000	750	1,680	1,250	167%	320	19%	977
2,936	3,500	3,890	-564	-16%	-954	-25%	36054		Daily Usage Fee - Member	10,508	11,100	11,534	-592	-5%	-1,026	-9%	12,003
37,548	38,300	35,724	-752	-2%	1,824	5%	36055		Daily Usage Fee - Guest	126,526	111,200	107,784	15,326	14%	18,742	17%	115,000
40,764	42,050	39,614	-1,286	-3%	1,150	3%			Total Direct Access & Use	139,034	123,050	120,998	15,984	13%	18,036	15%	127,980
31,161	33,000	30,021	-1,839	-6%	1,140	4%	3310...		Food	99,195	88,000	85,311	11,195	13%	13,884	16%	93,000
-958	-1,000	-766	42	4%	-193	-25%			Food Discounts	-3,160	-2,580	-2,347	-580	-22%	-814	-35%	-3,000
-958	-1,000	-766	42	4%	-193	-25%	33152		EE Discounts	-3,150	-2,580	-2,352	-570	-22%	-797	-34%	-3,000
0	0	0	0	0%	0	0%	3316...		Marketing Discounts	-11	0	6	-11	0%	-16	-298%	0
5,523	6,000	6,408	-477	-8%	-886	-14%	33180		Food NA Beverage	19,421	18,950	18,686	471	2%	735	4%	20,003
35,726	38,000	35,663	-2,274	-6%	62	0%			Food subtotal	115,456	104,370	101,651	11,086	11%	13,805	14%	110,003
5,147	6,000	4,608	-853	-14%	540	12%	3322...		Beer	18,753	17,050	15,788	1,703	10%	2,965	19%	18,003
4,715	6,500	5,205	-1,785	-27%	-490	-9%	33242		Liquor	16,950	17,150	15,699	-200	-1%	1,251	8%	18,003
939	1,150	988	-211	-18%	-49	-5%	33262		Wine	3,598	3,300	3,245	298	9%	353	11%	4,003
-4	0	0	-4	0%	-4	0%	3326...		Wine Discounts	-6	0	0	-6	0%	-6	0%	0
10,798	13,650	10,800	-2,852	-21%	-3	0%			Beverage subtotal	39,295	37,500	34,732	1,795	5%	4,563	13%	40,009
46,523	51,650	46,464	-5,127	-10%	60	0%			Total Food and Beverage	154,750	141,870	136,382	12,880	9%	18,368	13%	150,012
0	0	0	0	0%	0	0%	33163		Mkt Discounts, Happy Hour Foo	-11	0	-2	-11	0%	-9	-627%	0
0	0	0	0	0%	0	0%			Mkt Discounts, Happy Hour F	-11	0	-2	-11	0%	-9	-627%	0
4,180	4,320	4,251	-140	-3%	-71	-2%	36030		Sales - Retail	15,379	13,430	13,703	1,949	15%	1,676	12%	14,103
-68	0	-19	-68	0%	-48	-248%	38015		Employee Discounts	-146	0	-34	-146	0%	-112	-330%	0
-1	-20	-299	19	96%	298	100%	38020		Discounts - Retail	-10	-80	-363	70	87%	353	97%	-100
4,111	4,300	3,933	-189	-4%	178	5%			Total Retail Product Reven	15,223	13,350	13,306	1,873	14%	1,917	14%	14,003
40,383	32,430	42,365	7,953	25%	-1,981	-5%	3604...		Rentals	132,207	134,310	132,361	-2,103	-2%	-153	0%	142,000
2,051	1,370	1,351	681	50%	700	52%	36070		Lessons - P.O.	6,659	5,670	5,273	989	17%	1,386	26%	6,002
42,434	33,800	43,716	8,634	26%	-1,281	-3%			Total Lessons & Rental Re	138,866	139,980	137,634	-1,114	-1%	1,233	1%	148,002
0	200	0	-200	-100%	0	0%	37020		Other Revenue	0	750	0	-750	-100%	0	0%	1,003
0	200	0	-200	-100%	0	0%			Total Other Revenue	0	750	0	-750	-100%	0	0%	1,003
188,833	187,000	188,726	1,833	1%	107	0%			GROSS REVENUE (GREV)	593,772	579,000	572,590	14,772	3%	21,182	4%	631,000
									COST OF GOODS SOLD (COGS)								
-3,618	-3,630	-2,425	12	0%	-1,193	-49%	43110		Meat	-9,074	-9,650	-7,906	576	6%	-1,168	-15%	-10,200
0	-3,300	-76	3,300	100%	76	100%	43120		Seafood	47	-8,800	-250	8,847	101%	297	119%	-9,300
-1,801	-830	-1,451	-971	-117%	-350	-24%	43130		Produce	-5,404	-2,180	-5,281	-3,224	-148%	-123	-2%	-2,300
-705	-830	-989	125	15%	284	29%	43140		Dairy	-1,926	-2,180	-2,259	254	12%	333	15%	-2,300
-1,135	-1,140	-1,420	5	0%	285	20%	43150		NA Beverage	-4,766	-3,600	-4,079	-1,166	-32%	-687	-17%	-3,800
-4,074	-1,640	-4,708	-2,434	-148%	633	13%	43160		Food Other	-14,136	-5,200	-11,681	-8,936	-172%	-2,456	-21%	-5,600
-11,334	-11,370	-11,069	36	0%	-265	-2%			Food Cogs	-35,259	-31,610	-31,456	-3,649	-12%	-3,804	-12%	-33,500
-1,267	-1,440	-1,020	173	12%	-247	-24%	43270		Beer	-4,563	-4,070	-3,584	-493	-12%	-980	-27%	-4,300
-891	-1,430	-1,330	539	38%	439	33%	43280		Liquor	-3,395	-3,810	-3,260	415	11%	-135	-4%	-4,000
-519	-400	-372	-119	-30%	-147	-39%	43290		Wine	-2,114	-1,150	-1,200	-964	-84%	-914	-76%	-1,400
-2,677	-3,270	-2,722	593	18%	46	2%			Beverage Cogs	-10,071	-9,030	-8,043	-1,041	-12%	-2,028	-25%	-9,700
-2,244	-2,160	-2,149	-84	-4%	-94	-4%			Retail Product Cogs	-7,714	-6,660	-6,431	-1,054	-16%	-1,283	-20%	-7,000
-16,254	-16,800	-15,940	546	3%	-314	-2%			Total COGS	-53,045	-47,300	-45,930	-5,745	-12%	-7,115	-15%	-50,200
-08.6%	-09.0%	-08.4%	00.4%	04.2%	-00.2%	-01.9%			Total Cogs / GREV %	-08.9%	-08.2%	-08.0%	-00.8%	-09.4%	-00.9%	-11.4%	-08.0%
-54.6%	-50.2%	-54.6%	-04.3%	-08.6%	00.1%	00.1%			Retail Product Cogs / Retail R	-50.7%	-49.9%	-48.3%	-00.8%	-01.6%	-02.3%	-04.9%	-50.0%
-53.7%	-50.0%	-50.6%	-03.7%	-07.4%	-03.1%	-06.2%			Retail Product Cogs / Retail R	-50.2%	-49.6%	-46.9%	-00.6%	-01.1%	-03.2%	-06.9%	-49.6%
-30.1%	-28.3%	-29.7%	-01.8%	-06.2%	-00.4%	-01.5%			F&B Cogs / F&B Rev %	-29.3%	-28.6%	-29.0%	-00.6%	-02.3%	-00.3%	-01.1%	-28.8%
-30.9%	-29.2%	-30.4%	-01.7%	-06.0%	-00.5%	-01.7%			Food %, preDiscounts	-29.7%	-29.6%	-30.2%	-00.2%	-00.6%	00.5%	01.7%	-29.6%
-31.7%	-29.9%	-31.0%	-01.8%	-06.0%	-00.7%	-02.2%			Food %, postDiscounts	-30.5%	-30.3%	-30.9%	-00.3%	-00.8%	00.4%	01.3%	-30.5%
-20.6%	-19.0%	-22.2%	-01.6%	-08.2%	01.6%	07.2%			Food NA Beverage %	-24.5%	-19.0%	-21.8%	-05.5%	-29.2%	-02.7%	-12.4%	-19.0%
-24.8%	-24.0%	-25.2%	-00.8%	-03.5%	00.4%	01.6%			COGS % Beverage, incld CF,ne	-25.6%	-24.1%	-23.2%	-01.6%	-06.4%	-02.5%	-10.7%	-24.2%
-24.6%	-24.0%	-22.1%	-00.6%	-02.6%	-02.5%	-11.2%			COGS % Beer,net	-24.3%	-23.9%	-22.7%	-00.5%	-01.9%	-01.6%	-07.2%	-23.9%
-18.9%	-22.0%	-25.6%	03.1%	14.1%	06.7%	26.1%			COGS % Liquor,net	-20.0%	-22.2%	-20.8%	02.2%	09.8%	00.7%	03.6%	-22.2%
-55.5%	-34.8%	-37.7%	-20.7%	-59.5%	-17.8%	-47.3%			COGS % Wine,net	-58.8%	-34.8%	-37.0%	-24.0%	-68.8%	-21.9%	-59.2%	-35.0%
172,579	170,200	172,786	2,379	1%	-207	0%			Gross Margin (GREV-COG	540,727	531,700	526,660	9,027	2%	14,067	3%	580,800

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Marina (060)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								PAYROLL								
								SALARIES & WAGES								
-9,377	-12,234	-10,883	2,857	23%	1,506	14%	5110...	Salaries - Exempt - Regular	-50,237	-61,409	-47,756	11,172	18%	-2,481	-5%	-92,100
0	0	0	0	0%	0	0%	5122...	Wages - FTRegular	-260	0	0	-260	0%	-260	0%	0
-36,366	-34,597	-29,486	-1,769	-5%	-6,879	-23%	5124...	Wages - Seasonal	-119,742	-107,709	-106,501	-12,033	-11%	-13,240	-12%	-123,400
-325	-500	-225	175	35%	-100	-44%	51246	Wages-Seasonal-Commissions	-1,000	-1,000	-665	0	0%	-335	-50%	-1,000
0	0	0	0	0%	0	0%	5110...	Incentive Program, Exempt	-300	0	0	-300	0%	-300	0%	0
-126	0	-437	-126	0%	311	71%	51247	Incentive Program, Seasonal, N	-837	0	-601	-837	0%	-236	-39%	0
-46,194	**-47,331**	**-41,032**	**1,137**	**2%**	**-5,162**	**-13%**		**Total Salaries & Wages, DIRECT**	**-172,376**	**-170,118**	**-155,524**	**-2,258**	**-1%**	**-16,852**	**-11%**	**-216,500**
-9,377	-12,234	-10,883	2,857	23%	1,506	14%		Salaries sub-total	-50,537	-61,409	-47,756	10,872	18%	-2,781	-6%	-92,100
-36,817	-35,097	-30,149	-1,720	-5%	-6,668	-22%		Wage sub-total	-121,839	-108,709	-107,768	-13,130	-12%	-14,071	-13%	-124,400
0	0	0	0	0%	0	0%		Wage-FTR subsubtotal	-260	0	0	-260	0%	-260	0%	0
-36,817	-35,097	-30,149	-1,720	-5%	-6,668	-22%		Wage-Seasonal subsubto	-121,578	-108,709	-107,768	-12,869	-12%	-13,811	-13%	-124,400
-24.5%	-25.3%	-21.7%	00.8%	03.4%	-02.7%	-12.5%		Payroll Direct as a % of	-29.0%	-29.4%	-27.2%	00.4%	01.2%	-01.9%	-06.9%	-34.3%
								PAYROLL BURDEN, Taxes & Benefits								
-5,092	-5,190	-4,611	98	2%	-480	-10%	5130...	Payroll Taxes	-19,509	-18,170	-17,560	-1,339	-7%	-1,948	-11%	-24,100
-840	-1,347	-842	507	38%	2	0%	5130...	Group Insurance	-4,510	-6,928	-3,459	2,418	35%	-1,051	-30%	-10,400
-111	-50	-104	-61	-121%	-7	-7%	5130...	Retirement Plan	-461	-400	-393	-61	-15%	-68	-17%	-600
-6,043	**-6,587**	**-5,557**	**544**	**8%**	**-486**	**-9%**		**Total Payroll Taxes & Benefits**	**-24,479**	**-25,498**	**-21,412**	**1,019**	**4%**	**-3,067**	**-14%**	**-35,100**
-4,595	**-4,950**	**-5,028**	**355**	**7%**	**433**	**9%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-15,838**	**-17,300**	**-18,521**	**1,462**	**8%**	**2,683**	**14%**	**-21,700**
-10,638	**-11,537**	**-10,586**	**899**	**8%**	**-52**	**0%**		**PAYROLL BURDEN Total**	**-40,316**	**-42,798**	**-39,933**	**2,482**	**6%**	**-383**	**-1%**	**-56,800**
-2,235	-3,437	-2,853	1,202	35%	618	22%	(513...	subtotal, Burden-Salary	-11,489	-17,718	-12,508	6,229	35%	1,019	8%	-27,000
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-FTR	-29	0	0	-29	0%	-29	0%	-1,090
-8,403	-8,100	-7,733	-303	-4%	-670	-9%	(514...	subtotal, Burden-Wage-Seasonal	-28,799	-25,080	-27,425	-3,719	-15%	-1,374	-5%	-28,710
23.0%	**24.4%**	**25.8%**	**-01.3%**	**-05.5%**	**-02.8%**	**-10.7%**		**Burden % - on all Payroll**	**23.4%**	**25.2%**	**25.7%**	**-01.8%**	**-07.0%**	**-02.3%**	**-08.9%**	**26.2%**
23.8%	28.1%	26.2%	-04.3%	-15.2%	-02.4%	-09.1%		Burden % - Salary	22.7%	28.9%	26.2%	-06.1%	-21.2%	-03.5%	-13.2%	29.3%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Burden % - Wage-FTR	11.1%	00.0%	00.0%	11.1%	00.0%	11.1%	00.0%	00.0%
22.8%	23.1%	25.6%	-00.3%	-01.1%	-02.8%	-11.0%		Burden % - Wage-Season	23.7%	23.1%	25.4%	00.6%	02.7%	-01.8%	-06.9%	23.1%
22.8%	*23.1%*	*25.6%*	*-00.3%*	*-01.1%*	*-02.8%*	*-11.0%*		*Burden % - Wage-FTR&Se*	*23.7%*	*23.1%*	*25.4%*	*00.6%*	*02.6%*	*-01.8%*	*-07.0%*	*24.0%*
-56,832	**-58,868**	**-51,617**	**2,036**	**3%**	**-5,214**	**-10%**		**PAYROLL TOTAL (Direct&Bur**	**-212,692**	**-212,916**	**-195,457**	**224**	**0%**	**-17,236**	**-9%**	**-273,300**
								OPERATING EXPENSES (OE)								
-403	-300	-300	-103	-34%	-103	-34%	50530	Employee Meals	-1,123	-900	-932	-223	-25%	-192	-21%	-1,100
-157	-200	-169	43	21%	12	7%	50625	Employee Relations	-865	-850	-656	-15	-2%	-209	-32%	-1,000
0	0	0	0	0%	0	0%	50630	Uniforms	-1,044	-1,500	-1,033	456	30%	-11	-1%	-1,500
-560	**-500**	**-469**	**-60**	**-12%**	**-91**	**-19%**		**Total Staff Expense**	**-3,032**	**-3,250**	**-2,621**	**218**	**7%**	**-411**	**-16%**	**-3,600**
-215	-125	-147	-90	-72%	-68	-46%	51090	Telephone	-1,311	-1,000	-1,345	-311	-31%	34	3%	-1,500
-85	-75	-80	-10	-13%	-5	-6%	55003	Cable/Sat TV Service	-655	-600	-630	-55	-9%	-25	-4%	-900
-1,402	-1,100	-1,308	-302	-27%	-94	-7%	55005	Disposal Fees	-4,822	-4,200	-3,972	-622	-15%	-850	-21%	-5,300
-977	-1,170	-1,219	193	16%	242	20%	5501...	Electricity	-3,480	-4,210	-4,420	730	17%	940	21%	-6,000
-270	-300	-339	30	10%	69	20%	55025	Natural Gas - Buildings	-769	-890	-890	121	14%	121	14%	-1,200
0	**-30**	**-19**	**30**	**100%**	**19**	**100%**	**(530...**	**Fuel & Oil**	**-226**	**-200**	**-221**	**-26**	**-13%**	**-5**	**-2%**	**-200**
-29	0	20	-29	0%	-49	-247%	55027	Propane (LPG)	-54	0	16	-54	0%	-70	-441%	0
-337	-370	-331	33	9%	-6	-2%	55030	Sewer Fees	-2,661	-2,960	-2,650	299	10%	-11	0%	-4,440
-573	-500	-400	-73	-15%	-173	-43%	5503...	Water - Building/Facility	-3,016	-2,400	-1,879	-616	-26%	-1,138	-61%	-3,300
-3,889	**-3,670**	**-3,824**	**-219**	**-6%**	**-65**	**-2%**		**TOTAL UTILITIES**	**-16,994**	**-16,460**	**-15,990**	**-534**	**-3%**	**-1,004**	**-6%**	**-22,840**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56010	Security Exp	-359	0	0	-359	0%	-359	0%	0
-75	0	-362	-75	0%	286	79%	56520	Linen Service	-605	0	-796	-605	0%	191	24%	0
-463	-850	-511	387	46%	48	9%	56530	Janitorial Services & Supplies	-3,888	-2,650	-3,004	-1,238	-47%	-884	-29%	-3,200
-84	-100	-162	16	16%	78	48%	56535	Pest Control	-488	-450	-534	-38	-8%	46	9%	-550
0	0	0	0	0%	0	0%	52020	Contract Fees	0	0	-205	0	0%	205	100%	0
0	0	0	0	0%	0	0%	53705	Equipment Rental	0	0	-434	0	0%	434	100%	0
0	-25	0	25	100%	0	0%	51050	Furniture and Office Equip	0	-200	0	200	100%	0	0%	-200
-34	-50	-67	16	33%	34	50%	51060	Office Supplies	-390	-250	-284	-140	-56%	-106	-37%	-250
-93	0	0	-93	0%	-93	0%	51061	Toner Cartridges	-380	0	-360	-380	0%	-20	-6%	0
-276	0	0	-276	0%	-276	0%	53530	Signs	-283	-480	-489	197	41%	206	42%	-480
-16	**-300**	**-739**	**284**	**95%**	**724**	**98%**	**56501**	**Operating Supplies**	**-2,200**	**-2,200**	**-2,890**	**0**	**0%**	**690**	**24%**	**-2,200**
-999	-1,600	-1,642	601	38%	643	39%	56502	Paper Products - Restaurant	-4,326	-5,450	-6,037	1,124	21%	1,712	28%	-6,000
0	0	-158	0	0%	158	100%	56511	Cleaning Supplies - Restaurant	-16	0	-357	-16	0%	341	95%	0
-191	0	-163	-191	0%	-28	-17%	56540	Small Tools & Equipment	-965	-2,500	-3,170	1,535	61%	2,205	70%	-2,500
0	0	-153	0	0%	153	100%	56545	Safety Equipment	-287	-550	-597	263	48%	310	52%	-550
-360	0	-153	-360	0%	-207	-136%	56550	Spoilage	-837	0	-305	-837	0%	-533	-175%	0
-309	-350	-253	41	12%	-56	-22%	55532	Special Programs	-667	-1,130	-552	463	41%	-115	-21%	-1,130
								Repairs & Maintenance								
-653	0	-246	-653	0%	-406	-165%	54210	General/PM	-1,455	0	-1,598	-1,455	0%	143	9%	0

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Marina (060)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	54220	Plumbing	0	0	-43	0	0%	43	100%	0
0	0	-63	0	0%	63	100%	54240	Lighting and Electrical	0	0	-68	0	0%	68	100%	0
0	0	0	0	0%	0	0%	54256	Fire Suppression	-474	-250	-306	-224	-90%	-168	-55%	-250
0	0	0	0	0%	0	0%	54274	Painting	-63	0	0	-63	0%	-63	0%	0
-273	-200	0	-73	-37%	-273	0%	54290	Other Building	-273	-800	-591	527	66%	318	54%	-900
-926	-200	-309	-726	-363%	-617	-200%		**R&M Building**	-2,265	-1,050	-2,606	-1,215	-116%	342	13%	-1,150
0	0	0	0	0%	0	0%	54320	Irrigation and Drainage	-280	0	0	-280	0%	-280	0%	0
-85	-100	0	15	15%	-85	0%	54340	GrassFlowersSeedFertilizers	-147	-700	-265	553	79%	118	45%	-700
0	0	0	0	0%	0	0%	54380	Snow Removal	-639	0	-202	-639	0%	-436	-216%	0
-500	-500	-500	0	0%	0	0%	54390	Other Grounds Maint	-4,770	-3,500	-3,170	-1,270	-36%	-1,599	-50%	-4,500
-585	-600	-500	15	3%	-85	-17%		**R&M Grounds (nonGolf)**	-5,835	-4,200	-3,638	-1,635	-39%	-2,197	-60%	-5,200
0	0	0	0	0%	0	0%	54443	Rolling, Heavy	-187	0	0	-187	0%	-187	0%	0
0	0	0	0	0%	0	0%	54448	Rolling, Car/Truck/Bus/Van	-9	0	-353	-9	0%	344	97%	0
0	0	0	0	0%	0	0%	54452	F&B Kitchen Equip	-29	0	-265	-29	0%	236	89%	0
0	0	0	0	0%	0	0%	54470	Office Equip R&M	0	0	-187	0	0%	187	100%	0
0	-50	-204	50	100%	204	100%	54499	Other Operating Equip R&M	-1,525	-1,450	-1,030	-75	-5%	-494	-48%	-1,450
0	-50	-204	50	100%	204	100%		**R&M Equipment**	-1,751	-1,450	-1,836	-301	-21%	86	5%	-1,450
-1,510	-850	-1,013	-660	-78%	-497	-49%		**R&M subtotal**	-9,850	-6,700	-8,080	-3,150	-47%	-1,770	-22%	-7,800
-4,409	-4,125	-5,376	-284	-7%	967	18%		**TOTAL SUPPLIES & MAIN**	-25,542	-22,560	-28,094	-2,982	-13%	2,552	9%	-24,860
								ADMINISTRATIVE & OTHER EXPENSE								
-721	0	0	-721	0%	-721	0%	51035	Licenses, Permits, Fees	-857	-900	-818	43	5%	-40	-5%	-1,350
0	-50	0	50	100%	0	0%	51096	Mileage Reimbursement	-108	-250	-154	142	57%	46	30%	-350
-3	0	-17	-3	0%	14	81%	51065	Postage - General	-7	0	-21	-7	0%	14	65%	0
-2,225	-1,840	-2,179	-385	-21%	-46	-2%	52220	Credit Card Expense	-7,435	-6,560	-6,589	-875	-13%	-847	-13%	-7,000
514	0	-147	514	0%	661	449%	52225	Over/Short	-225	0	-338	-225	0%	113	33%	0
-800	*-800*	*-800*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-3,200*	*-3,200*	*-3,200*	*0*	*0%*	*0*	*0%*	*-4,800*
-3,236	-2,690	-3,144	-546	-20%	-92	-3%		**TOTAL ADMINISTRATIVE & OT**	-11,833	-10,910	-11,119	-923	-8%	-714	-6%	-13,500
-12,094	-10,985	-12,813	-1,109	-10%	719	6%		**TOTAL OPERATING EXPENSES**	-57,401	-53,180	-57,824	-4,221	-8%	423	1%	-64,800
-68,926	-69,853	-64,430	927	1%	-4,496	-7%		**TOTAL PAYROLL AND OPERATI**	-270,094	-266,096	-253,281	-3,998	-2%	-16,813	-7%	-338,100
103,653	**100,347**	**108,356**	**3,306**	**3%**	**-4,703**	**-4%**		**N O R 1, before OH**	**270,634**	**265,604**	**273,379**	**5,030**	**2%**	**-2,746**	**-1%**	**242,700**
103,653	**100,347**	**108,356**	**3,306**	**3%**	**-4,703**	**-4%**		**N O R 2, after OH**	**270,634**	**265,604**	**273,379**	**5,030**	**2%**	**-2,746**	**-1%**	**242,700**
-85,180	**-86,653**	**-80,370**	**1,473**	**2%**	**-4,810**	**-6%**		**T O C**	**-323,138**	**-313,396**	**-299,210**	**-9,742**	**-3%**	**-23,928**	**-8%**	**-388,300**
-221.7%	-215.8%	-234.8%	-05.9%	-02.7%	13.1%	05.6%		REV to TOC (CRR%)	-183.8%	-184.8%	-191.4%	01.0%	00.5%	07.6%	04.0%	-162.5%
103,653	**100,347**	**108,356**	**3,306**	**3%**	**-4,703**	**-4%**		**NOR AFTER Asssessment Reven**	**270,634**	**265,604**	**273,379**	**5,030**	**2%**	**-2,746**	**-1%**	**242,700**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

TC/Aquatics/Camps/Recreation

August 2017									Year-to-Date August 2017								
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number			Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%				$	$	$	$	%	$	%	$
									Revenue								
72,000	72,000	69,000	0	0%	3,000	4%	36053		ALLOCATED RECREATION FEES	526,728	437,000	448,918	89,728	21%	77,811	17%	671,000
1,024	3,000	2,396	-1,976	-66%	-1,372	-57%	36012		Special Events Revenue	3,314	11,800	1,930	-8,486	-72%	1,384	72%	22,000
0	0	-418	0	0%	418	100%	36013		Concert Revenue	144,127	140,000	154,520	4,127	3%	-10,393	-7%	140,000
3,732	3,800	4,086	-68	-2%	-354	-9%	36054		Daily Usage Fee - Member	20,592	18,400	20,964	2,192	12%	-372	-2%	24,500
33,736	39,500	37,502	-5,764	-15%	-3,766	-10%	36055		Daily Usage Fee - Guest	185,388	166,000	177,738	19,388	12%	7,650	4%	201,800
38,492	46,300	43,566	-7,808	-17%	-5,074	-12%			Total Direct Access & Use	353,421	336,200	355,153	17,221	5%	-1,732	0%	388,300
7	0	0	7	0%	7	0%	3310...		Food	18	0	0	18	0%	18	0%	0
0	0	-103	0	0%	103	100%			*Food Discounts*	-55	0	-103	-55	0%	48	46%	0
0	0	-97	0	0%	97	100%	33152		EE Discounts	-23	0	-97	-23	0%	74	77%	0
0	0	-6	0	0%	6	100%	33156		InterDept Discounts	-33	0	-6	-33	0%	-26	-422%	0
7	0	-103	7	0%	111	107%			*Food subtotal*	-37	0	-103	-37	0%	66	64%	0
7	0	-103	7	0%	111	107%			Total Food and Beverage	-37	0	-103	-37	0%	66	64%	0
9,221	13,000	12,091	-3,779	-29%	-2,870	-24%	36030		Sales - Retail	48,007	58,100	55,984	-10,093	-17%	-7,977	-14%	70,800
-411	-900	-516	489	54%	105	20%	38015		Employee Discounts	-2,836	-4,200	-3,105	1,365	32%	270	9%	-5,400
-48	-100	-84	52	52%	36	42%	38020		Discounts - Retail	-364	-1,500	-676	1,136	76%	312	46%	-2,400
8,761	12,000	11,491	-3,239	-27%	-2,730	-24%			Total Retail Product Reven	44,807	52,400	52,204	-7,593	-14%	-7,396	-14%	63,000
1,424	100	1,120	1,324	1324%	304	27%	3604...		Rentals	3,535	460	4,102	3,075	668%	-567	-14%	500
2,023	2,000	1,734	23	1%	289	17%	3604...		Child Care	12,725	13,100	11,202	-375	-3%	1,523	14%	18,000
7,958	9,500	9,236	-1,542	-16%	-1,278	-14%	36050		Aerobics	55,719	52,800	61,048	2,919	6%	-5,328	-9%	77,000
70	300	40	-230	-77%	30	75%	36056		Fitness/Training	1,870	1,400	2,134	470	34%	-264	-12%	2,000
3,925	800	4,105	3,125	391%	-180	-4%	36058		Rec Programs	11,305	3,300	11,835	8,005	243%	-530	-4%	6,000
30,608	61,200	66,713	-30,592	-50%	-36,105	-54%	36059		Day Camps	222,900	243,000	204,726	-20,100	-8%	18,174	9%	243,000
2,964	2,300	2,103	664	29%	861	41%	36051		Massage	13,626	12,100	12,992	1,526	13%	635	5%	17,000
60	100	520	-40	-40%	-460	-88%	36057		Towels/Lockers	760	700	1,128	60	9%	-368	-33%	1,000
0	0	0	0	0%	0	0%	36060		Lessons - Public	0	1,000	0	-1,000	-100%	0	0%	1,000
2,390	14,000	7,357	-11,610	-83%	-4,967	-68%	36070		Lessons - P.O.	16,078	59,000	27,808	-42,922	-73%	-11,730	-42%	59,000
800	4,700	2,627	-3,900	-83%	-1,827	-70%	36080		Lessons - Guest	4,275	23,700	12,479	-19,425	-82%	-8,204	-66%	23,700
52,222	95,000	95,554	-42,778	-45%	-43,332	-45%			Total Lessons & Rental Re	342,793	410,560	349,453	-67,767	-17%	-6,660	-2%	448,200
0	0	0	0	0%	0	0%	34070		Shopping Bags	0	0	4	0	0%	-4	-100%	0
467	1,100	930	-633	-58%	-463	-50%	37020		Other Revenue	1,939	2,900	3,158	-961	-33%	-1,218	-39%	3,500
467	1,100	930	-633	-58%	-463	-50%			Total Other Revenue	1,939	2,900	3,162	-961	-33%	-1,222	-39%	3,500
171,949	226,400	220,438	-54,451	-24%	-48,489	-22%			GROSS REVENUE (GREV)	1,269,652	1,239,060	1,208,785	30,592	2%	60,867	5%	1,574,000
									COST OF GOODS SOLD (COGS)								
-4,552	-7,200	-6,394	2,648	37%	1,842	29%			*Retail Product Cogs*	-24,048	-31,960	-29,515	7,912	25%	5,468	19%	-39,300
-4,552	-7,200	-6,394	2,648	37%	1,842	29%			Total COGS	-24,048	-31,960	-29,515	7,912	25%	5,468	19%	-39,300
-02.6%	-03.2%	-02.9%	00.5%	16.8%	00.3%	08.7%			Total Cogs / GREV %	-01.9%	-02.6%	-02.4%	00.7%	26.6%	00.5%	22.4%	-02.5%
-52.0%	-60.0%	-55.6%	08.0%	13.4%	03.7%	06.6%			Retail Product Cogs / Retail R	-53.7%	-61.0%	-56.5%	07.3%	12.0%	02.9%	05.1%	-62.4%
-49.4%	-55.4%	-52.9%	06.0%	10.9%	03.5%	06.6%			Retail Product Cogs / Retail R	-50.1%	-55.0%	-52.7%	04.9%	08.9%	02.6%	05.0%	-55.5%
167,397	219,200	214,044	-51,803	-24%	-46,647	-22%			Gross Margin (GREV-COG	1,245,604	1,207,100	1,179,270	38,504	3%	66,334	6%	1,534,700
									PAYROLL								
									SALARIES & WAGES								
-14,241	-13,480	-12,032	-761	-6%	-2,209	-18%	5110...		Salaries - Exempt - Regular	-110,692	-107,837	-113,548	-2,855	-3%	2,856	3%	-161,800
0	0	0	0	0%	0	0%	51106		Salaries - Exempt - Commissions	-76	0	0	-76	0%	-76	0%	0
-10,556	-14,715	-5,912	4,159	28%	-4,644	-79%	5122...		Wages - FTRegular	-68,628	-102,331	-48,448	33,703	33%	-20,180	-42%	-149,252
-54,318	-74,681	-76,764	20,363	27%	22,446	29%	5124...		Wages - Seasonal	-292,945	-330,471	-321,794	37,526	11%	28,849	9%	-399,348
-7,837	-8,500	-8,725	664	8%	889	10%	51246		Wages-Seasonal-Commissions	-42,994	-53,500	-50,739	10,506	20%	7,745	15%	-75,000
0	0	0	0	0%	0	0%	5110...		Incentive Program, Exempt	-500	0	0	-500	0%	-500	0%	0
0	0	0	0	0%	0	0%	51227		Incentive Program, FTR, NonExe	-273	0	0	-273	0%	-273	0%	0
-4,094	0	-3,964	-4,094	0%	-130	-3%	51247		Incentive Program, Seasonal, N	-6,417	0	-5,768	-6,417	0%	-650	-11%	0
-91,044	-111,376	-107,397	20,332	18%	16,352	15%			Total Salaries & Wages, DIRECT	-522,527	-594,139	-540,298	71,612	12%	17,771	3%	-785,400
-14,241	-13,480	-12,032	-761	-6%	-2,209	-18%			Salaries sub-total	-111,268	-107,837	-113,548	-3,431	-3%	2,280	2%	-161,800
-76,804	-97,896	-95,365	21,092	22%	18,561	19%			Wage sub-total	-411,258	-486,302	-426,749	75,044	15%	15,491	4%	-623,600
-10,556	-14,715	-5,912	4,159	28%	-4,644	-79%			Wage-FTR subsubtotal	-68,902	-102,331	-48,448	33,429	33%	-20,454	-42%	-149,252
-66,248	-83,181	-89,453	16,933	20%	23,205	26%			Wage-Seasonal subsubto	-342,357	-383,971	-378,301	41,614	11%	35,945	10%	-474,348
-52.9%	-49.2%	-48.7%	-03.8%	-07.6%	-04.2%	-08.7%			Payroll Direct as a % of	-41.2%	-48.0%	-44.7%	06.8%	14.2%	03.5%	07.9%	-49.9%

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

TC/Aquatics/Camps/Recreation

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number			Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%				$	$	$	$	%	$	%	$
									PAYROLL BURDEN, Taxes & Benefits							
-10,553	-13,920	-13,053	3,367	24%	2,500	19%	5130...		Payroll Taxes	-61,889	-73,260	-64,329	11,371	16%	2,439	4%	-95,900
-5,104	-8,182	-2,724	3,078	38%	-2,381	-87%	5130...		Group Insurance	-36,843	-58,722	-23,204	21,879	37%	-13,639	-59%	-88,600
-146	-350	-156	204	58%	10	6%	5130...		Retirement Plan	-1,012	-2,800	-2,181	1,788	64%	1,169	54%	-4,200
-15,803	**-22,452**	**-15,932**	**6,649**	**30%**	**129**	**1%**			**Total Payroll Taxes & Benefits**	**-99,745**	**-134,782**	**-89,713**	**35,037**	**26%**	**-10,032**	**-11%**	**-188,700**
-6,761	**-8,290**	**-9,027**	**1,529**	**18%**	**2,266**	**25%**	**5130...**		**PAYBDN, Workers Comp Insura**	**-38,188**	**-43,730**	**-45,956**	**5,542**	**13%**	**7,769**	**17%**	**-57,600**
-22,564	**-30,742**	**-24,959**	**8,178**	**27%**	**2,395**	**10%**			**PAYROLL BURDEN Total**	**-137,932**	**-178,512**	**-135,669**	**40,580**	**23%**	**-2,263**	**-2%**	**-246,300**
-3,504	-4,658	-3,886	1,154	25%	383	10%	(513...		subtotal, Burden-Salary	-28,630	-37,934	-37,190	9,304	25%	8,560	23%	-57,000
-5,188	-8,774	-1,544	3,586	41%	-3,644	-236%	(514...		subtotal, Burden-Wage-FTR	-35,770	-60,488	-13,344	24,718	41%	-22,426	-168%	-90,300
-13,872	-17,310	-19,529	3,438	20%	5,657	29%	(514...		subtotal, Burden-Wage-Seasonal	-73,533	-80,090	-85,135	6,557	8%	11,603	14%	-99,000
24.8%	**27.6%**	**23.2%**	**-02.8%**	**-10.2%**	**01.5%**	**06.6%**			**Burden % - on all Payroll**	**26.4%**	**30.0%**	**25.1%**	**-03.6%**	**-12.1%**	**01.3%**	**05.1%**	**31.4%**
24.6%	34.6%	32.3%	-10.0%	-28.8%	-07.7%	-23.8%			Burden % - Salary	25.7%	35.2%	32.8%	-09.4%	-26.9%	-07.0%	-21.4%	35.2%
49.2%	59.6%	26.1%	-10.5%	-17.6%	23.0%	88.2%			Burden % - Wage-FTR	51.9%	59.1%	27.5%	-07.2%	-12.2%	24.4%	88.5%	60.5%
20.9%	20.8%	21.8%	00.1%	00.6%	-00.9%	-04.1%			Burden % - Wage-Season	21.5%	20.9%	22.5%	00.6%	03.0%	-01.0%	-04.6%	20.9%
24.8%	*26.6%*	*22.1%*	*-01.8%*	*-06.9%*	*02.7%*	*12.3%*			*Burden % - Wage-FTR&Se*	*26.6%*	*28.9%*	*23.1%*	*-02.3%*	*-08.1%*	*03.5%*	*15.2%*	*30.4%*
-113,608	**-142,118**	**-132,356**	**28,510**	**20%**	**18,748**	**14%**			**PAYROLL TOTAL (Direct&Bur**	**-660,459**	**-772,651**	**-675,967**	**112,192**	**15%**	**15,508**	**2%**	**-1,031,700**
									OPERATING EXPENSES (OE)							
0	0	0	0	0%	0	0%	50530		Employee Meals	-161	0	0	-161	0%	-161	0%	0
0	-100	0	100	100%	0	0%	50620		Employee Dev/Training	-4,728	-5,700	-2,325	972	17%	-2,403	-103%	-5,700
-330	-330	-114	0	0%	-215	-188%	50625		Employee Relations	-883	-880	-387	-3	0%	-496	-128%	-1,840
-72	0	-249	-72	0%	177	71%	50630		Uniforms	-4,979	-6,100	-5,171	1,121	18%	193	4%	-8,400
0	0	0	0	0%	0	0%	51080		Seminars & Conferences	0	-800	0	800	100%	0	0%	-800
0	0	0	0	0%	0	0%	51095		Travel/Meeting Expense	0	-900	-1,383	900	100%	1,383	100%	-1,600
-401	**-430**	**-363**	**29**	**7%**	**-38**	**-10%**			**Total Staff Expense**	**-10,750**	**-14,380**	**-9,266**	**3,630**	**25%**	**-1,484**	**-16%**	**-18,340**
-365	-440	-293	75	17%	-72	-25%	51090		Telephone	-2,539	-3,230	-2,635	691	21%	96	4%	-4,830
-227	-200	-219	-27	-13%	-8	-3%	55003		Cable/Sat TV Service	-1,722	-1,600	-1,691	-122	-8%	-31	-2%	-2,400
-768	-500	-607	-268	-54%	-161	-27%	55005		Disposal Fees	-5,059	-4,450	-4,504	-609	-14%	-555	-12%	-6,600
-6,044	-6,400	-7,180	356	6%	1,136	16%	5501...		Electricity	-49,754	-48,050	-50,191	-1,704	-4%	437	1%	-73,100
-3,781	-3,250	-4,310	-531	-16%	529	12%	55020		Natural Gas - Pools	-49,783	-74,000	-48,031	24,217	33%	-1,752	-4%	-106,000
-297	-400	-454	103	26%	157	35%	55025		Natural Gas - Buildings	-9,671	-10,600	-10,550	929	9%	879	8%	-14,500
-739	**-800**	**-742**	**61**	**8%**	**3**	**0%**	**(530...**		**Fuel & Oil**	**-2,490**	**-2,500**	**-2,125**	**10**	**0%**	**-366**	**-17%**	**-2,600**
-1,352	-1,460	-1,382	108	7%	30	2%	55030		Sewer Fees	-10,363	-10,980	-10,706	617	6%	343	3%	-16,680
-1,599	-1,070	-1,401	-529	-49%	-198	-14%	5503...		Water - Building/Facility	-8,931	-8,140	-7,240	-791	-10%	-1,691	-23%	-11,810
-21	0	-43	-21	0%	23	53%	55040		Water - Grounds	-91	0	-43	-91	0%	-47	-109%	0
-15,192	**-14,520**	**-16,631**	**-672**	**-5%**	**1,439**	**9%**			**TOTAL UTILITIES**	**-140,403**	**-163,550**	**-137,718**	**23,147**	**14%**	**-2,686**	**-2%**	**-238,520**
									SUPPLIES & MAINTENANCE EXPENSE							
0	0	0	0	0%	0	0%	56010		Security Exp	-332	0	0	-332	0%	-332	0%	0
-7,946	-6,380	-6,551	-1,566	-25%	-1,396	-21%	56520		Linen Service	-44,472	-39,340	-40,832	-5,132	-13%	-3,641	-9%	-56,960
-4,432	-1,900	-7,674	-2,532	-133%	3,241	42%	56530		Janitorial Services & Supplies	-19,904	-17,450	-61,344	-2,454	-14%	41,439	68%	-24,600
-28	0	-35	-28	0%	7	20%	56535		Pest Control	-625	-675	-743	50	7%	118	16%	-900
0	0	0	0	0%	0	0%	52020		Contract Fees	0	-280	-4,827	280	100%	4,827	100%	-280
-227	-50	-1,150	-177	-355%	923	80%	51050		Furniture and Office Equip	-3,635	-1,600	-3,625	-2,035	-127%	-10	0%	-2,400
-116	-300	-24	184	61%	-92	-378%	51060		Office Supplies	-613	-2,800	-573	2,187	78%	-40	-7%	-3,700
-395	0	-276	-395	0%	-119	-43%	51061		Toner Cartridges	-1,563	0	-1,628	-1,563	0%	66	4%	0
0	0	0	0	0%	0	0%	53530		Signs	-836	-1,450	-847	614	42%	11	1%	-1,850
-788	**-800**	**-969**	**12**	**1%**	**181**	**19%**	**56501**		**Operating Supplies**	**-12,958**	**-13,150**	**-5,660**	**192**	**1%**	**-7,298**	**-129%**	**-15,060**
-681	-80	-41	-601	-751%	-640	-1572%	56540		Small Tools & Equipment	-1,807	-1,460	-1,474	-347	-24%	-333	-23%	-1,950
-319	-25	-4	-294	-1177%	-315	-7940%	56545		Safety Equipment	-2,038	-2,390	-1,371	352	15%	-666	-49%	-2,665
0	0	0	0	0%	0	0%	56550		Spoilage	0	0	-18	0	0%	18	100%	0
-5,079	-6,268	-9,654	1,189	19%	4,575	47%	55530		Recreation Programs	-13,968	-23,670	-23,984	9,702	41%	10,016	42%	-24,670
-1,135	-5,225	-1,184	4,090	78%	49	4%	55532		Special Programs	-9,492	-9,140	-8,480	-352	-4%	-1,012	-12%	-19,680
0	0	-2,621	0	0%	2,621	100%	56013		Concert Expenses	-67,518	-73,600	-76,188	6,082	8%	8,670	11%	-73,600
									Repairs & Maintenance							
-874	-545	-669	-329	-60%	-205	-31%	54210		General/PM	-9,582	-5,160	-10,131	-4,422	-86%	550	5%	-8,140
0	-120	-32	120	100%	32	100%	54220		Plumbing	-429	-810	-526	381	47%	96	18%	-1,140
0	-50	0	50	100%	0	0%	54240		Lighting and Electrical	-151	-400	-975	249	62%	824	85%	-600
0	0	0	0	0%	0	0%	54250		HVAC	-35	-50	-110	15	31%	76	69%	-100
0	0	0	0	0%	0	0%	54252		Carpentry	-121	-900	-60	779	87%	-62	-104%	-900
0	-50	-946	50	100%	946	100%	54256		Fire Suppression	-1,824	-400	-2,029	-1,424	-356%	205	10%	-600
0	0	0	0	0%	0	0%	54274		Painting	0	-100	-37	100	100%	37	100%	-200
0	0	0	0	0%	0	0%	54290		Other Building	-283	0	0	-283	0%	-283	0%	0
-874	**-765**	**-1,647**	**-109**	**-14%**	**774**	**47%**			**R&M Building**	**-12,424**	**-7,820**	**-13,867**	**-4,604**	**-59%**	**1,443**	**10%**	**-11,680**
0	0	0	0	0%	0	0%	54310		Asphalt	-504	0	-25	-504	0%	-479	-1942%	0
0	0	0	0	0%	0	0%	54380		Snow Removal	-7,407	-2,200	-4,777	-5,207	-237%	-2,630	-55%	-3,100
-1,500	-1,500	-1,500	0	0%	0	0%	54390		Other Grounds Maint	-7,182	-6,000	-6,039	-1,182	-20%	-1,143	-19%	-9,000
-1,500	**-1,500**	**-1,500**	**0**	**0%**	**0**	**0%**			**R&M Grounds (nonGolf)**	**-15,093**	**-8,200**	**-10,840**	**-6,893**	**-84%**	**-4,253**	**-39%**	**-12,100**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

TC/Aquatics/Camps/Recreation

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-367	0	-55	-367	0%	-312	-563%	54443	Rolling, Heavy	-468	0	-198	-468	0%	-270	-136%	0
-562	-700	-597	138	20%	34	6%	54448	Rolling, Car/Truck/Bus/Van	-2,259	-2,550	-3,249	291	11%	990	30%	-3,650
-514	-500	-45	-14	-3%	-469	-1039%	54463	Fitness Equipment	-2,070	-3,250	-1,179	1,180	36%	-891	-76%	-4,300
0	0	0	0	0%	0	0%	54499	Other Operating Equip R&M	-30	0	0	-30	0%	-30	0%	0
-1,443	-1,200	-697	-243	-20%	-746	-107%		R&M Equipment	-4,827	-5,800	-4,626	973	17%	-201	-4%	-7,950
-3,998	-2,900	-4,738	-1,098	-38%	741	16%	54710	chemicals	-21,563	-24,500	-26,454	2,937	12%	4,890	18%	-36,200
0	-150	-161	150	100%	161	100%	54720	equipment	0	-1,200	-196	1,200	100%	196	100%	-1,800
0	0	0	0	0%	0	0%	54730	service, regular	-46	0	-157	-46	0%	111	71%	0
0	0	0	0	0%	0	0%	54740	service, special	-897	0	-125	-897	0%	-772	-617%	0
0	0	0	0	0%	0	0%	54790	other	-230	0	-38	-230	0%	-192	-505%	0
-3,998	-3,050	-4,900	-948	-31%	902	18%		R&M Pool Spa	-22,735	-25,700	-26,970	2,965	12%	4,235	16%	-38,000
-7,815	-6,515	-8,744	-1,300	-20%	930	11%		R&M subtotal	-55,079	-47,520	-56,303	-7,559	-16%	1,224	2%	-69,730
-28,963	-27,543	-38,928	-1,420	-5%	9,965	26%		TOTAL SUPPLIES & MAIN	-234,840	-234,525	-287,896	-315	0%	53,056	18%	-298,045
								ADMINISTRATIVE & OTHER EXPENSE								
-65	0	0	-65	0%	-65	0%	51070	Public Relations	-65	0	0	-65	0%	-65	0%	0
0	0	0	0	0%	0	0%	55520	Promotion Expense	-75	0	0	-75	0%	-75	0%	0
-500	-1,000	0	500	50%	-500	0%	55540	Resort Advertising	-500	-7,000	-160	6,500	93%	-340	-212%	-10,000
0	0	-227	0	0%	227	100%	51530	Community Relations	-126	0	-263	-126	0%	137	52%	0
-79	-820	-949	741	90%	870	92%	51020	Dues & Subscriptions	-367	-1,070	-1,347	703	66%	979	73%	-1,070
-10	0	0	-10	0%	-10	0%	51035	Licenses, Permits, Fees	-1,802	-1,650	-1,913	-152	-9%	111	6%	-3,900
-109	-380	-124	271	71%	16	13%	51096	Mileage Reimbursement	-727	-1,520	-502	793	52%	-225	-45%	-1,610
-11	0	0	-11	0%	-11	0%	51065	Postage - General	-46	-25	-46	-21	-85%	-1	-2%	-35
-1,530	-2,910	-2,764	1,380	47%	1,234	45%	52220	Credit Card Expense	-15,169	-17,310	-19,039	2,141	12%	3,869	20%	-20,680
-238	0	28	-238	0%	-265	-962%	52225	Over/Short	148	0	33	148	0%	115	346%	0
-2,300	*-2,300*	*-2,200*	*0*	*0%*	*-100*	*-5%*	*52025*	*Insurance Expense*	*-13,200*	*-13,200*	*-12,800*	*0*	*0%*	*-400*	*-3%*	*-19,800*
-4,842	-7,410	-6,237	2,568	35%	1,396	22%		TOTAL ADMINISTRATIVE & OT	-31,930	-41,775	-36,036	9,845	24%	4,106	11%	-57,095
-49,398	-49,903	-62,160	505	1%	12,762	21%		TOTAL OPERATING EXPENSES	-417,923	-454,230	-470,916	36,307	8%	52,993	11%	-612,000
-163,006	-192,021	-194,515	29,015	15%	31,510	16%		TOTAL PAYROLL AND OPERATI	-1,078,383	-1,226,881	-1,146,883	148,499	12%	68,501	6%	-1,643,700
4,391	27,179	19,528	-22,788	-84%	-15,137	-78%		N O R 1, before OH	167,221	-19,781	32,386	187,002	945%	134,835	416%	-109,000
4,391	27,179	19,528	-22,788	-84%	-15,137	-78%		N O R 2, after OH	167,221	-19,781	32,386	187,002	945%	134,835	416%	-109,000
-167,558	-199,221	-200,910	31,663	16%	33,352	17%		T O C	-1,102,430	-1,258,841	-1,176,399	156,411	12%	73,968	6%	-1,683,000
-102.6%	-113.6%	-109.7%	11.0%	09.7%	07.1%	06.5%		REV to TOC (CRR%)	-115.2%	-98.4%	-102.8%	-16.7%	-17.0%	-12.4%	-12.1%	-93.5%
4,391	27,179	19,528	-22,788	-84%	-15,137	-78%		NOR AFTER Asssessment Reven	167,221	-19,781	32,386	187,002	945%	134,835	416%	-109,000

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Trout Creek Recreation Center (132)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
56,000	56,000	53,000	0	0%	3,000	6%	36053	ALLOCATED RECREATION FEES	413,560	338,000	345,524	75,560	22%	68,035	20%	527,000
3,396	3,100	3,156	296	10%	240	8%	36054	Daily Usage Fee - Member	18,666	16,000	18,006	2,666	17%	660	4%	22,000
27,842	33,300	31,206	-5,458	-16%	-3,364	-11%	36055	Daily Usage Fee - Guest	162,586	147,600	158,612	14,986	10%	3,974	3%	183,000
31,238	36,400	34,362	-5,162	-14%	-3,124	-9%		Total Direct Access & Use	181,252	163,600	176,618	17,652	11%	4,634	3%	205,000
8,055	11,500	10,879	-3,445	-30%	-2,824	-26%	36030	Sales - Retail	43,449	54,500	51,586	-11,051	-20%	-8,137	-16%	65,800
-370	-500	-516	130	26%	146	28%	38015	Employee Discounts	-2,764	-3,300	-2,906	536	16%	142	5%	-4,400
-48	-100	-39	52	52%	-9	-24%	38020	Discounts - Retail	-364	-1,500	-631	1,136	76%	267	42%	-2,400
7,636	10,900	10,324	-3,264	-30%	-2,688	-26%		Total Retail Product Reven	40,321	49,700	48,050	-9,379	-19%	-7,729	-16%	59,000
2,023	2,000	1,734	23	1%	289	17%	3604...	Child Care	12,725	13,100	11,202	-375	-3%	1,523	14%	18,000
7,958	9,500	9,236	-1,542	-16%	-1,278	-14%	36050	Aerobics	55,719	52,800	61,048	2,919	6%	-5,328	-9%	77,000
70	300	40	-230	-77%	30	75%	36056	Fitness/Training	1,870	1,400	2,134	470	34%	-264	-12%	2,000
2,964	2,300	2,103	664	29%	861	41%	36051	Massage	13,626	12,100	12,992	1,526	13%	635	5%	17,000
60	100	520	-40	-40%	-460	-88%	36057	Towels/Lockers	760	700	1,128	60	9%	-368	-33%	1,000
13,075	14,200	13,633	-1,125	-8%	-558	-4%		Total Lessons & Rental Re	84,700	80,100	88,503	4,600	6%	-3,803	-4%	115,000
0	0	0	0	0%	0	0%	34070	Shopping Bags	0	0	4	0	0%	-4	-100%	0
0	0	0	0	0%	0	0%		Total Other Revenue	0	0	4	0	0%	-4	-100%	0
107,949	117,500	111,319	-9,551	-8%	-3,370	-3%		GROSS REVENUE (GREV)	719,833	631,400	658,700	88,433	14%	61,133	9%	906,000
								COST OF GOODS SOLD (COGS)								
-3,938	-6,300	-5,730	2,362	37%	1,792	31%		*Retail Product Cogs*	-21,669	-29,800	-27,247	8,131	27%	5,578	20%	-36,000
-3,938	-6,300	-5,730	2,362	37%	1,792	31%		Total COGS	-21,669	-29,800	-27,247	8,131	27%	5,578	20%	-36,000
-03.6%	-05.4%	-05.1%	01.7%	32.0%	01.5%	29.1%		Total Cogs / GREV %	-03.0%	-04.7%	-04.1%	01.7%	36.2%	01.1%	27.2%	-04.0%
-51.6%	-57.8%	-55.5%	06.2%	10.8%	03.9%	07.1%		Retail Product Cogs / Retail R	-53.7%	-60.0%	-56.7%	06.2%	10.4%	03.0%	05.2%	-61.0%
-48.9%	-54.8%	-52.7%	05.9%	10.7%	03.8%	07.2%		Retail Product Cogs / Retail R	-49.9%	-54.7%	-52.8%	04.8%	08.8%	02.9%	05.6%	-54.7%
104,011	111,200	105,589	-7,189	-6%	-1,578	-1%		Gross Margin (GREV-COG	698,163	601,600	631,453	96,563	16%	66,711	11%	870,000
								PAYROLL								
								SALARIES & WAGES								
-13,303	-12,700	-12,032	-603	-5%	-1,271	-11%	5110...	Salaries - Exempt - Regular	-104,254	-101,597	-111,911	-2,657	-3%	7,657	7%	-152,400
0	0	0	0	0%	0	0%	51106	Salaries - Exempt - Commissions	-76	0	0	-76	0%	-76	0%	0
-4,392	-8,069	-2,376	3,677	46%	-2,016	-85%	5122...	Wages - FTRegular	-40,021	-62,533	-22,105	22,512	36%	-17,916	-81%	-94,003
-12,477	-12,947	-12,635	470	4%	158	1%	5124...	Wages - Seasonal	-108,628	-103,928	-105,150	-4,700	-5%	-3,478	-3%	-156,197
-7,662	-7,000	-6,765	-662	-9%	-897	-13%	51246	Wages-Seasonal-Commissions	-41,011	-47,000	-45,280	5,989	13%	4,269	9%	-68,000
0	0	0	0	0%	0	0%	5110...	Incentive Program, Exempt	-400	0	0	-400	0%	-400	0%	0
0	0	0	0	0%	0	0%	51227	Incentive Program, FTR, NonExe	-273	0	0	-273	0%	-273	0%	0
-273	0	-137	-273	0%	-137	-100%	51247	Incentive Program, Seasonal, N	-957	0	-820	-957	0%	-137	-17%	0
-38,107	-40,716	-33,945	2,609	6%	-4,162	-12%		Total Salaries & Wages, DIRECT	-295,620	-315,058	-285,266	19,438	6%	-10,354	-4%	-470,600
-13,303	-12,700	-12,032	-603	-5%	-1,271	-11%		Salaries sub-total	-104,730	-101,597	-111,911	-3,133	-3%	7,181	6%	-152,400
-24,804	-28,016	-21,913	3,212	11%	-2,891	-13%		Wage sub-total	-190,890	-213,461	-173,355	22,571	11%	-17,535	-10%	-318,200
-4,392	-8,069	-2,376	3,677	46%	-2,016	-85%		Wage-FTR subsubtotal	-40,294	-62,533	-22,105	22,239	36%	-18,189	-82%	-94,003
-20,412	-19,947	-19,536	-465	-2%	-875	-4%		Wage-Seasonal subsubto	-150,596	-150,928	-151,250	332	0%	654	0%	-224,197
-35.3%	-34.7%	-30.5%	-00.6%	-01.9%	-04.8%	-15.8%		Payroll Direct as a % of	-41.1%	-49.9%	-43.3%	08.8%	17.7%	02.2%	05.2%	-51.9%
								PAYROLL BURDEN, Taxes & Benefits								
-3,739	-4,340	-3,266	601	14%	-473	-14%	5130...	Payroll Taxes	-32,810	-35,800	-30,958	2,990	8%	-1,851	-6%	-53,500
-3,842	-6,158	-2,074	2,316	38%	-1,767	-85%	5130...	Group Insurance	-30,894	-49,264	-17,672	18,370	37%	-13,222	-75%	-73,900
-100	-250	-108	150	60%	8	8%	5130...	Retirement Plan	-800	-2,000	-1,990	1,200	60%	1,190	60%	-3,000
-7,681	-10,748	-5,449	3,067	29%	-2,232	-41%		Total Payroll Taxes & Benefits	-64,504	-87,064	-50,620	22,560	26%	-13,884	-27%	-130,400
-2,675	-2,980	-2,663	305	10%	-12	0%	5130...	PAYBDN, Workers Comp Insura	-20,590	-22,960	-24,044	2,370	10%	3,454	14%	-34,300
-10,356	-13,728	-8,112	3,372	25%	-2,244	-28%		PAYROLL BURDEN Total	-85,094	-110,024	-74,664	24,930	23%	-10,430	-14%	-164,700
-3,348	-4,308	-3,203	960	22%	-145	-5%	(513...	subtotal, Burden-Salary	-27,428	-35,054	-31,290	7,626	22%	3,862	12%	-52,600
-3,070	-5,490	-1,016	2,420	44%	-2,054	-202%	(514...	subtotal, Burden-Wage-FTR	-25,741	-44,010	-9,248	18,269	42%	-16,493	-178%	-65,920
-3,937	-3,930	-3,893	-7	0%	-45	-1%	(514...	subtotal, Burden-Wage-Seasonal	-31,925	-30,960	-34,126	-965	-3%	2,202	6%	-46,180
27.2%	33.7%	23.9%	-06.5%	-19.4%	03.3%	13.7%		Burden % - on all Payroll	28.8%	34.9%	26.2%	-06.1%	-17.6%	02.6%	10.0%	35.0%
25.2%	33.9%	26.6%	-08.8%	-25.8%	-01.5%	-05.5%		Burden % - Salary	26.2%	34.5%	28.0%	-08.3%	-24.1%	-01.8%	-06.3%	34.5%

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Trout Creek Recreation Center (132)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
69.9%	68.0%	42.7%	01.9%	02.7%	27.2%	63.5%		Burden % - Wage-FTR	63.9%	70.4%	41.8%	-06.5%	-09.2%	22.0%	52.7%	70.1%
19.3%	19.7%	19.9%	-00.4%	-02.1%	-00.6%	-03.2%		Burden % - Wage-Season	21.2%	20.5%	22.6%	00.7%	03.3%	-01.4%	-06.0%	20.6%
28.3%	*33.6%*	*22.4%*	*-05.4%*	*-16.0%*	*05.9%*	*26.1%*		*Burden % - Wage-FTR&Se*	*30.2%*	*35.1%*	*25.0%*	*-04.9%*	*-14.0%*	*05.2%*	*20.7%*	*35.2%*
-48,463	**-54,444**	**-42,057**	**5,981**	**11%**	**-6,406**	**-15%**		**PAYROLL TOTAL (Direct&Bur**	**-380,714**	**-425,082**	**-359,930**	**44,368**	**10%**	**-20,784**	**-6%**	**-635,300**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	-408	-200	-197	-208	-104%	-210	-107%	-200
0	-30	-47	30	100%	47	100%	50625	Employee Relations	-387	-240	-214	-147	-61%	-172	-80%	-800
0	0	-207	0	0%	207	100%	50630	Uniforms	-222	-1,000	-1,348	778	78%	1,126	84%	-2,800
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	0	-800	0	800	100%	0	0%	-800
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	0	-900	0	900	100%	0	0%	-900
0	**-30**	**-254**	**30**	**100%**	**254**	**100%**		**Total Staff Expense**	**-1,016**	**-3,140**	**-1,759**	**2,124**	**68%**	**744**	**42%**	**-5,500**
-335	-310	-233	-25	-8%	-102	-44%	51090	Telephone	-2,239	-2,480	-2,335	241	10%	96	4%	-3,720
-210	-200	-203	-10	-5%	-7	-3%	55003	Cable/Sat TV Service	-1,656	-1,600	-1,628	-56	-4%	-28	-2%	-2,400
-576	-500	-544	-76	-15%	-33	-6%	55005	Disposal Fees	-4,593	-4,450	-4,284	-143	-3%	-309	-7%	-6,600
-5,343	-5,700	-6,402	357	6%	1,059	17%	5501...	Electricity	-41,893	-42,700	-44,985	807	2%	3,092	7%	-65,100
-258	-400	-408	142	36%	151	37%	55025	Natural Gas - Buildings	-9,466	-10,600	-10,287	1,134	11%	821	8%	-14,500
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**(530...**	**Fuel & Oil**	**0**	**-50**	**-24**	**50**	**100%**	**24**	**100%**	**-100**
-1,092	-1,190	-1,071	98	8%	-21	-2%	55030	Sewer Fees	-8,609	-9,160	-8,568	551	6%	-41	0%	-13,920
-364	-170	-237	-194	-114%	-127	-53%	5503...	Water - Building/Facility	-1,582	-1,610	-1,430	28	2%	-152	-11%	-2,340
-8,177	**-8,470**	**-9,098**	**293**	**3%**	**921**	**10%**		**TOTAL UTILITIES**	**-70,038**	**-72,650**	**-73,541**	**2,612**	**4%**	**3,503**	**5%**	**-108,680**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56010	Security Exp	-332	0	0	-332	0%	-332	0%	0
-7,946	-6,380	-6,551	-1,566	-25%	-1,396	-21%	56520	Linen Service	-44,472	-39,340	-40,832	-5,132	-13%	-3,641	-9%	-56,960
-4,133	-1,900	-7,610	-2,233	-118%	3,477	46%	56530	Janitorial Services & Supplies	-19,312	-17,200	-60,531	-2,112	-12%	41,219	68%	-24,350
0	0	0	0	0%	0	0%	56535	Pest Control	-562	-675	-535	113	17%	-26	-5%	-900
0	0	0	0	0%	0	0%	52020	Contract Fees	0	-280	-4,800	280	100%	4,800	100%	-280
-227	-50	-555	-177	-355%	328	59%	51050	Furniture and Office Equip	-1,309	-500	-2,189	-809	-162%	880	40%	-700
-111	-250	-18	139	56%	-93	-512%	51060	Office Supplies	-420	-1,900	-323	1,480	78%	-97	-30%	-2,700
-395	0	-276	-395	0%	-119	-43%	51061	Toner Cartridges	-1,515	0	-1,544	-1,515	0%	29	2%	0
0	0	0	0	0%	0	0%	53530	Signs	-51	-150	0	99	66%	-51	0%	-250
-581	**-450**	**-637**	**-131**	**-29%**	**56**	**9%**	**56501**	**Operating Supplies**	**-3,100**	**-3,310**	**-3,288**	**210**	**6%**	**187**	**6%**	**-4,720**
-681	-80	-41	-601	-751%	-640	-1572%	56540	Small Tools & Equipment	-907	-810	-841	-97	-12%	-66	-8%	-1,300
0	0	0	0	0%	0	0%	56545	Safety Equipment	-75	-250	-98	175	70%	23	24%	-500
0	0	0	0	0%	0	0%	56550	Spoilage	0	0	-18	0	0%	18	100%	0
0	-25	0	25	100%	0	0%	55532	Special Programs	-297	-240	-150	-57	-24%	-147	-99%	-380
								Repairs & Maintenance								
-79	-545	-669	466	85%	590	88%	54210	General/PM	-1,861	-5,160	-4,913	3,299	64%	3,052	62%	-8,140
0	-120	-32	120	100%	32	100%	54220	Plumbing	-429	-810	-526	381	47%	96	18%	-1,140
0	-50	0	50	100%	0	0%	54240	Lighting and Electrical	-151	-400	-291	249	62%	141	48%	-600
0	0	0	0	0%	0	0%	54250	HVAC	-35	-50	-110	15	31%	76	69%	-100
0	0	0	0	0%	0	0%	54252	Carpentry	-121	0	0	-121	0%	-121	0%	0
0	-50	-946	50	100%	946	100%	54256	Fire Suppression	-1,824	-400	-2,029	-1,424	-356%	205	10%	-600
0	0	0	0	0%	0	0%	54274	Painting	0	-100	-37	100	100%	37	100%	-200
0	0	0	0	0%	0	0%	54290	Other Building	-283	0	0	-283	0%	-283	0%	0
-79	**-765**	**-1,647**	**686**	**90%**	**1,568**	**95%**		**R&M Building**	**-4,703**	**-6,920**	**-7,905**	**2,217**	**32%**	**3,202**	**41%**	**-10,780**
0	0	0	0	0%	0	0%	54310	Asphalt	-504	0	-25	-504	0%	-479	-1942%	0
0	0	0	0	0%	0	0%	54380	Snow Removal	-7,382	-2,200	-4,777	-5,182	-236%	-2,605	-55%	-3,100
-1,500	-1,500	-1,500	0	0%	0	0%	54390	Other Grounds Maint	-6,294	-6,000	-6,000	-294	-5%	-294	-5%	-9,000
-1,500	**-1,500**	**-1,500**	**0**	**0%**	**0**	**0%**		**R&M Grounds (nonGolf)**	**-14,180**	**-8,200**	**-10,801**	**-5,980**	**-73%**	**-3,379**	**-31%**	**-12,100**
-367	0	-55	-367	0%	-312	-563%	54443	Rolling, Heavy	-468	0	-55	-468	0%	-412	-745%	0
-514	-350	-45	-164	-47%	-469	-1039%	54463	Fitness Equipment	-2,070	-2,900	-1,179	830	29%	-891	-76%	-3,900
0	0	0	0	0%	0	0%	54499	Other Operating Equip R&M	-30	0	0	-30	0%	-30	0%	0
-881	**-350**	**-101**	**-531**	**-152%**	**-781**	**-777%**		**R&M Equipment**	**-2,568**	**-2,900**	**-1,234**	**332**	**11%**	**-1,333**	**-108%**	**-3,900**
-2,461	**-2,615**	**-3,248**	**154**	**6%**	**787**	**24%**		**R&M subtotal**	**-21,451**	**-18,020**	**-19,941**	**-3,431**	**-19%**	**-1,510**	**-8%**	**-26,780**
-16,535	**-11,750**	**-18,936**	**-4,785**	**-41%**	**2,401**	**13%**		**TOTAL SUPPLIES & MAIN**	**-93,801**	**-82,675**	**-135,088**	**-11,126**	**-13%**	**41,287**	**31%**	**-119,820**
								ADMINISTRATIVE & OTHER EXPENSE								
-65	0	0	-65	0%	-65	0%	51070	Public Relations	-65	0	0	-65	0%	-65	0%	0
0	0	0	0	0%	0	0%	51530	Community Relations	-126	0	0	-126	0%	-126	0%	0
-68	-820	-821	752	92%	752	92%	51020	Dues & Subscriptions	-347	-820	-1,012	473	58%	665	66%	-820
0	0	0	0	0%	0	0%	51035	Licenses, Permits, Fees	0	0	0	0	0%	0	0%	-2,000
0	0	0	0	0%	0	0%	51096	Mileage Reimbursement	0	-120	-7	120	100%	7	100%	-120
0	0	0	0	0%	0	0%	51065	Postage - General	-19	-10	-13	-9	-92%	-6	-47%	-20
-1,222	-1,520	-1,901	298	20%	679	36%	52220	Credit Card Expense	-7,556	-7,840	-8,125	284	4%	569	7%	-10,540
-153	0	-6	-153	0%	-146	-2289%	52225	Over/Short	361	0	-23	361	0%	383	1691%	0

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Trout Creek Recreation Center (132)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-1,000	-1,000	-1,000	0	0%	0	0%	52025	Insurance Expense	-8,000	-8,000	-8,000	0	0%	0	0%	-12,000
-2,508	-3,340	-3,728	832	25%	1,220	33%		TOTAL ADMINISTRATIVE & OT	-15,753	-16,790	-17,179	1,037	6%	1,427	8%	-25,500
-27,221	-23,590	-32,017	-3,631	-15%	4,796	15%		TOTAL OPERATING EXPENSES	-180,607	-175,255	-227,567	-5,352	-3%	46,960	21%	-259,500
-75,684	-78,034	-74,073	2,350	3%	-1,610	-2%		TOTAL PAYROLL AND OPERATI	-561,321	-600,337	-587,497	39,016	6%	26,176	4%	-894,800
28,327	33,166	31,515	-4,839	-15%	-3,188	-10%		N O R 1, before OH	136,842	1,263	43,955	135,579	10735%	92,887	211%	-24,800
28,327	33,166	31,515	-4,839	-15%	-3,188	-10%		N O R 2, after OH	136,842	1,263	43,955	135,579	10735%	92,887	211%	-24,800
-79,622	-84,334	-79,804	4,712	6%	182	0%		T O C	-582,991	-630,137	-614,744	47,146	7%	31,754	5%	-930,800
-135.6%	-139.3%	-139.5%	03.7%	02.7%	03.9%	02.8%		REV to TOC (CRR%)	-123.5%	-100.2%	-107.2%	-23.3%	-23.2%	-16.3%	-15.2%	-97.3%
28,327	33,166	31,515	-4,839	-15%	-3,188	-10%		NOR AFTER Asssessment Reven	136,842	1,263	43,955	135,579	10735%	92,887	211%	-24,800

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Aquatics (130)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
16,000	16,000	16,000	0	0%	0	0%	36053	ALLOCATED RECREATION FEES	113,169	99,000	103,393	14,169	14%	9,776	9%	144,000
336	700	930	-364	-52%	-594	-64%	36054	Daily Usage Fee - Member	1,926	2,400	2,958	-474	-20%	-1,032	-35%	2,500
5,894	6,200	6,296	-306	-5%	-402	-6%	36055	Daily Usage Fee - Guest	22,802	18,400	19,126	4,402	24%	3,676	19%	18,800
6,230	6,900	7,226	-670	-10%	-996	-14%		Total Direct Access & Use	24,728	20,800	22,084	3,928	19%	2,644	12%	21,300
0	0	0	0	0%	0	0%	36060	Lessons - Public	0	1,000	0	-1,000	-100%	0	0%	1,000
2,390	14,000	7,357	-11,610	-83%	-4,967	-68%	36070	Lessons - P.O.	16,078	59,000	27,808	-42,922	-73%	-11,730	-42%	59,000
800	4,700	2,627	-3,900	-83%	-1,827	-70%	36080	Lessons - Guest	4,275	23,700	12,479	-19,425	-82%	-8,204	-66%	23,700
3,190	18,700	9,984	-15,510	-83%	-6,794	-68%		Total Lessons & Rental Re	20,353	83,700	40,287	-63,347	-76%	-19,934	-49%	83,700
398	300	834	98	33%	-436	-52%	37020	Other Revenue	676	800	2,016	-124	-16%	-1,340	-66%	1,000
398	300	834	98	33%	-436	-52%		Total Other Revenue	676	800	2,016	-124	-16%	-1,340	-66%	1,000
25,818	41,900	34,044	-16,082	-38%	-8,226	-24%		GROSS REVENUE (GREV)	158,926	204,300	167,780	-45,374	-22%	-8,854	-5%	250,000
								COST OF GOODS SOLD (COGS)								
25,818	41,900	34,044	-16,082	-38%	-8,226	-24%		Gross Margin (GREV-COG	158,926	204,300	167,780	-45,374	-22%	-8,854	-5%	250,000
								PAYROLL								
								SALARIES & WAGES								
-12,580	-28,269	-22,479	15,689	55%	9,899	44%	5124...	Wages - Seasonal	-53,545	-97,321	-84,192	43,776	45%	30,648	36%	-111,300
-175	-1,500	-1,910	1,325	88%	1,735	91%	51246	Wages-Seasonal-Commissions	-1,983	-6,500	-5,409	4,517	69%	3,426	63%	-7,000
-813	0	-1,503	-813	0%	690	46%	51247	Incentive Program, Seasonal, N	-1,633	0	-2,351	-1,633	0%	717	31%	0
-13,569	-29,769	-25,893	16,200	54%	12,324	48%		Total Salaries & Wages, DIRECT	-57,161	-103,821	-91,952	46,660	45%	34,791	38%	-118,300
-13,569	-29,769	-25,893	16,200	54%	12,324	48%		Wage sub-total	-57,161	-103,821	-91,952	46,660	45%	34,791	38%	-118,300
-13,569	-29,769	-25,893	16,200	54%	12,324	48%		Wage-Seasonal subsubto	-57,161	-103,821	-91,952	46,660	45%	34,791	38%	-118,300
-52.6%	-71.0%	-76.1%	18.5%	26.0%	23.5%	30.9%		Payroll Direct as a % of	-36.0%	-50.8%	-54.8%	14.9%	29.2%	18.8%	34.4%	-47.3%
								PAYROLL BURDEN, Taxes & Benefits								
-1,804	-4,330	-3,574	2,526	58%	1,770	50%	5130...	Payroll Taxes	-7,307	-15,100	-13,002	7,793	52%	5,696	44%	-17,200
-1,804	-4,330	-3,574	2,526	58%	1,770	50%		Total Payroll Taxes & Benefits	-7,307	-15,100	-13,002	7,793	52%	5,696	44%	-17,200
-1,030	-2,180	-2,251	1,150	53%	1,220	54%	5130...	PAYBDN, Workers Comp Insura	-4,223	-7,700	-8,003	3,477	45%	3,780	47%	-8,800
-2,834	-6,510	-5,824	3,676	56%	2,991	51%		PAYROLL BURDEN Total	-11,530	-22,800	-21,005	11,270	49%	9,475	45%	-26,000
0	40	-6	-40	-100%	6	100%	(514...	subtotal, Burden-Wage-FTR	0	40	-6	-40	-100%	6	100%	40
-2,834	-6,550	-5,818	3,716	57%	2,984	51%	(514...	subtotal, Burden-Wage-Seasonal	-11,530	-22,840	-20,999	11,310	50%	9,469	45%	-26,040
20.9%	21.9%	22.5%	-01.0%	-04.5%	-01.6%	-07.2%		Burden % - on all Payroll	20.2%	22.0%	22.8%	-01.8%	-08.1%	-02.7%	-11.7%	22.0%
20.9%	22.0%	22.5%	-01.1%	-05.1%	-01.6%	-07.1%		Burden % - Wage-Season	20.2%	22.0%	22.8%	-01.8%	-08.3%	-02.7%	-11.7%	22.0%
20.9%	*21.9%*	*22.5%*	*-01.0%*	*-04.5%*	*-01.6%*	*-07.2%*		*Burden % - Wage-FTR&Se*	*20.2%*	*22.0%*	*22.8%*	*-01.8%*	*-08.1%*	*-02.7%*	*-11.7%*	*22.0%*
-16,403	-36,279	-31,717	19,876	55%	15,315	48%		PAYROLL TOTAL (Direct&Bur	-68,691	-126,621	-112,957	57,930	46%	44,266	39%	-144,300
								OPERATING EXPENSES (OE)								
0	-100	0	100	100%	0	0%	50620	Employee Dev/Training	-2,480	-3,500	-2,128	1,020	29%	-352	-17%	-3,500
0	-150	-68	150	100%	68	100%	50625	Employee Relations	-92	-250	-109	158	63%	17	16%	-250
-72	0	0	-72	0%	-72	0%	50630	Uniforms	-2,061	-3,000	-2,750	939	31%	688	25%	-3,000
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	0	0	0	0	0%	0	0%	-500
-72	-250	-68	178	71%	-4	-6%		Total Staff Expense	-4,634	-6,750	-4,987	2,116	31%	353	7%	-7,250
0	-50	0	50	100%	0	0%	51090	Telephone	0	-200	0	200	100%	0	0%	-300
-550	-700	-610	150	21%	60	10%	5501...	Electricity	-7,231	-5,350	-4,622	-1,881	-35%	-2,609	-56%	-8,000
-3,781	-3,250	-4,310	-531	-16%	529	12%	55020	Natural Gas - Pools	-49,783	-74,000	-48,031	24,217	33%	-1,752	-4%	-106,000
-185	-200	-182	15	7%	-3	-2%	55030	Sewer Fees	-1,463	-1,540	-1,457	77	5%	-6	0%	-2,340
-986	-650	-1,001	-336	-52%	16	2%	5503...	Water - Building/Facility	-6,307	-5,550	-4,987	-757	-14%	-1,320	-26%	-8,000
-5,502	-4,850	-6,104	-652	-13%	602	10%		TOTAL UTILITIES	-64,784	-86,640	-59,097	21,856	25%	-5,687	-10%	-124,640
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56530	Janitorial Services & Supplies	-131	0	-458	-131	0%	327	71%	0
0	0	0	0	0%	0	0%	52020	Contract Fees	0	0	-27	0	0%	27	100%	0
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	-2,327	-200	-207	-2,127	-1063%	-2,119	-1023%	-200
0	0	0	0	0%	0	0%	51060	Office Supplies	-6	-200	-29	194	97%	23	78%	-200
0	0	0	0	0%	0	0%	53530	Signs	0	-200	-91	200	100%	91	100%	-200
-107	-50	-249	-57	-113%	143	57%	56501	Operating Supplies	-521	-540	-369	19	4%	-152	-41%	-540

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Aquatics (130)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	56540	Small Tools & Equipment	-331	-300	-223	-31	-10%	-107	-48%	-300
-319	-25	0	-294	-1177%	-319	0%	56545	Safety Equipment	-1,363	-1,190	-990	-173	-15%	-374	-38%	-1,215
0	-200	0	200	100%	0	0%	55532	Special Programs	0	-400	0	400	100%	0	0%	-400
								Repairs & Maintenance								
-794	0	0	-794	0%	-794	0%	54210	General/PM	-5,152	0	-4,742	-5,152	0%	-410	-9%	0
0	0	0	0	0%	0	0%	54240	Lighting and Electrical	0	0	-683	0	0%	683	100%	0
-794	**0**	**0**	**-794**	**0%**	**-794**	**0%**		**R&M Building**	**-5,152**	**0**	**-5,425**	**-5,152**	**0%**	**273**	**5%**	**0**
-3,998	-2,900	-4,738	-1,098	-38%	741	16%	54710	chemicals	-21,563	-24,500	-26,454	2,937	12%	4,890	18%	-36,200
0	-150	-161	150	100%	161	100%	54720	equipment	0	-1,200	-196	1,200	100%	196	100%	-1,800
0	0	0	0	0%	0	0%	54730	service, regular	-46	0	-157	-46	0%	111	71%	0
0	0	0	0	0%	0	0%	54740	service, special	-897	0	-125	-897	0%	-772	-617%	0
0	0	0	0	0%	0	0%	54790	other	-230	0	-38	-230	0%	-192	-505%	0
-3,998	**-3,050**	**-4,900**	**-948**	**-31%**	**902**	**18%**		**R&M Pool Spa**	**-22,735**	**-25,700**	**-26,970**	**2,965**	**12%**	**4,235**	**16%**	**-38,000**
-4,792	**-3,050**	**-4,900**	**-1,742**	**-57%**	**108**	**2%**		**R&M subtotal**	**-27,888**	**-25,700**	**-32,395**	**-2,188**	**-9%**	**4,507**	**14%**	**-38,000**
-5,217	**-3,325**	**-5,149**	**-1,892**	**-57%**	**-68**	**-1%**		**TOTAL SUPPLIES & MAIN**	**-32,567**	**-28,730**	**-34,789**	**-3,837**	**-13%**	**2,223**	**6%**	**-41,055**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	-227	0	0%	227	100%	51530	Community Relations	0	0	-263	0	0%	263	100%	0
-11	0	-128	-11	0%	118	92%	51020	Dues & Subscriptions	-11	-100	-335	89	89%	325	97%	-100
0	0	0	0	0%	0	0%	51035	Licenses, Permits, Fees	0	-1,000	0	1,000	100%	0	0%	-1,000
0	-60	0	60	100%	0	0%	51096	Mileage Reimbursement	0	-240	0	240	100%	0	0%	-240
-3	0	0	-3	0%	-3	0%	51065	Postage - General	-3	-15	-1	12	82%	-2	-197%	-15
-12	-370	-32	358	97%	20	61%	52220	Credit Card Expense	-452	-1,600	-750	1,148	72%	298	40%	-1,600
-900	*-900*	*-800*	*0*	*0%*	*-100*	*-13%*	*52025*	*Insurance Expense*	*-3,600*	*-3,600*	*-3,200*	*0*	*0%*	*-400*	*-13%*	*-5,400*
-926	**-1,330**	**-1,187**	**404**	**30%**	**262**	**22%**		**TOTAL ADMINISTRATIVE & OT**	**-4,066**	**-6,555**	**-4,549**	**2,489**	**38%**	**484**	**11%**	**-8,355**
-11,717	**-9,755**	**-12,508**	**-1,962**	**-20%**	**791**	**6%**		**TOTAL OPERATING EXPENSES**	**-106,050**	**-128,675**	**-103,423**	**22,625**	**18%**	**-2,628**	**-3%**	**-181,300**
-28,120	**-46,034**	**-44,226**	**17,914**	**39%**	**16,106**	**36%**		**TOTAL PAYROLL AND OPERATI**	**-174,741**	**-255,296**	**-216,380**	**80,555**	**32%**	**41,639**	**19%**	**-325,600**
-2,302	**-4,134**	**-10,182**	**1,832**	**44%**	**7,880**	**77%**		**N O R 1, before OH**	**-15,815**	**-50,996**	**-48,600**	**35,181**	**69%**	**32,785**	**67%**	**-75,600**
-2,302	**-4,134**	**-10,182**	**1,832**	**44%**	**7,880**	**77%**		**N O R 2, after OH**	**-15,815**	**-50,996**	**-48,600**	**35,181**	**69%**	**32,785**	**67%**	**-75,600**
-28,120	**-46,034**	**-44,226**	**17,914**	**39%**	**16,106**	**36%**		**T O C**	**-174,741**	**-255,296**	**-216,380**	**80,555**	**32%**	**41,639**	**19%**	**-325,600**
-91.8%	-91.0%	-77.0%	-00.8%	-00.9%	-14.8%	-19.3%		REV to TOC (CRR%)	-90.9%	-80.0%	-77.5%	-10.9%	-13.7%	-13.4%	-17.3%	-76.8%
-2,302	**-4,134**	**-10,182**	**1,832**	**44%**	**7,880**	**77%**		**NOR AFTER Asssessment Reven**	**-15,815**	**-50,996**	**-48,600**	**35,181**	**69%**	**32,785**	**67%**	**-75,600**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Day Camp (145)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
30,608	61,200	66,713	-30,592	-50%	-36,105	-54%	36059	Day Camps	222,900	243,000	204,726	-20,100	-8%	18,174	9%	243,000
30,608	**61,200**	**66,713**	**-30,592**	**-50%**	**-36,105**	**-54%**		**Total Lessons & Rental Re**	**222,900**	**243,000**	**204,726**	**-20,100**	**-8%**	**18,174**	**9%**	**243,000**
60	0	90	60	0%	-30	-33%	37020	Other Revenue	1,230	0	1,125	1,230	0%	105	9%	0
60	**0**	**90**	**60**	**0%**	**-30**	**-33%**		**Total Other Revenue**	**1,230**	**0**	**1,125**	**1,230**	**0%**	**105**	**9%**	**0**
30,668	**61,200**	**66,803**	**-30,532**	**-50%**	**-36,135**	**-54%**		**GROSS REVENUE (GREV)**	**224,130**	**243,000**	**205,851**	**-18,870**	**-8%**	**18,279**	**9%**	**243,000**
								COST OF GOODS SOLD (COGS)								
30,668	**61,200**	**66,803**	**-30,532**	**-50%**	**-36,135**	**-54%**		**Gross Margin (GREV-COG**	**224,130**	**243,000**	**205,851**	**-18,870**	**-8%**	**18,279**	**9%**	**243,000**
								PAYROLL								
								SALARIES & WAGES								
-3,072	-3,412	0	340	10%	-3,072	0%	5122...	Wages - FTRegular	-13,186	-13,002	0	-184	-1%	-13,186	0%	-15,055
-21,338	-27,874	-33,983	6,536	23%	12,645	37%	5124...	Wages - Seasonal	-98,295	-104,945	-97,751	6,650	6%	-544	-1%	-104,945
0	0	-50	0	0%	50	100%	51246	Wages-Seasonal-Commissions	0	0	-50	0	0%	50	100%	0
-2,187	0	-1,503	-2,187	0%	-683	-45%	51247	Incentive Program, Seasonal, N	-2,597	0	-1,777	-2,597	0%	-820	-46%	0
-26,597	**-31,286**	**-35,537**	**4,689**	**15%**	**8,939**	**25%**		**Total Salaries & Wages, DIRECT**	**-114,078**	**-117,947**	**-99,578**	**3,869**	**3%**	**-14,500**	**-15%**	**-120,000**
-26,597	-31,286	-35,537	4,689	15%	8,939	25%		Wage sub-total	-114,078	-117,947	-99,578	3,869	3%	-14,500	-15%	-120,000
-3,072	-3,412	0	340	10%	-3,072	0%		Wage-FTR subsubtotal	-13,186	-13,002	0	-184	-1%	-13,186	0%	-15,055
-23,525	-27,874	-35,537	4,349	16%	12,011	34%		Wage-Seasonal subsubto	-100,892	-104,945	-99,578	4,053	4%	-1,314	-1%	-104,945
-86.7%	-51.1%	-53.2%	-35.6%	-69.7%	-33.5%	-63.0%		Payroll Direct as a % of	-50.9%	-48.5%	-48.4%	-02.4%	-04.9%	-02.5%	-05.2%	-49.4%
								PAYROLL BURDEN, Taxes & Benefits								
-3,481	-4,160	-4,673	679	16%	1,193	26%	5130...	Payroll Taxes	-15,263	-15,540	-12,898	277	2%	-2,365	-18%	-15,800
-600	-962	0	362	38%	-600	0%	5130...	Group Insurance	-2,398	-3,848	0	1,450	38%	-2,398	0%	-5,800
-46	-50	-47	4	8%	1	3%	5130...	Retirement Plan	-212	-400	-191	188	47%	-21	-11%	-600
-4,127	**-5,172**	**-4,721**	**1,045**	**20%**	**594**	**13%**		**Total Payroll Taxes & Benefits**	**-17,874**	**-19,788**	**-13,089**	**1,914**	**10%**	**-4,785**	**-37%**	**-22,200**
-2,068	**-2,490**	**-3,120**	**422**	**17%**	**1,052**	**34%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-8,964**	**-9,240**	**-9,029**	**276**	**3%**	**65**	**1%**	**-9,400**
-6,195	**-7,662**	**-7,841**	**1,467**	**19%**	**1,645**	**21%**		**PAYROLL BURDEN Total**	**-26,838**	**-29,028**	**-22,118**	**2,190**	**8%**	**-4,720**	**-21%**	**-31,600**
0	-50	-15	50	100%	15	100%	(513...	subtotal, Burden-Salary	0	-400	-15	400	100%	15	100%	-600
-1,103	-1,782	-55	679	38%	-1,049	-1920%	(514...	subtotal, Burden-Wage-FTR	-4,536	-6,668	-55	2,132	32%	-4,481	-8205%	-9,040
-5,092	-5,830	-7,771	738	13%	2,679	34%	(514...	subtotal, Burden-Wage-Seasonal	-22,302	-21,960	-22,048	-342	-2%	-255	-1%	-21,960
23.3%	**24.5%**	**22.1%**	**-01.2%**	**-04.9%**	**01.2%**	**05.6%**		**Burden % - on all Payroll**	**23.5%**	**24.6%**	**22.2%**	**-01.1%**	**-04.4%**	**01.3%**	**05.9%**	**26.3%**
35.9%	52.2%	00.0%	-16.3%	-31.2%	35.9%	00.0%		Burden % - Wage-FTR	34.4%	51.3%	00.0%	-16.9%	-32.9%	34.4%	00.0%	60.0%
21.6%	20.9%	21.9%	00.7%	03.5%	-00.2%	-01.0%		Burden % - Wage-Season	22.1%	20.9%	22.1%	01.2%	05.6%	00.0%	-00.2%	20.9%
23.3%	*24.3%*	*22.0%*	*-01.0%*	*-04.3%*	*01.3%*	*05.8%*		*Burden % - Wage-FTR&Se*	*23.5%*	*24.3%*	*22.2%*	*-00.7%*	*-03.1%*	*01.3%*	*06.0%*	*25.8%*
-32,793	**-38,948**	**-43,377**	**6,155**	**16%**	**10,585**	**24%**		**PAYROLL TOTAL (Direct&Bur**	**-140,916**	**-146,975**	**-121,695**	**6,059**	**4%**	**-19,220**	**-16%**	**-151,600**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50530	Employee Meals	-161	0	0	-161	0%	-161	0%	0
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	-1,840	-1,500	0	-340	-23%	-1,840	0%	-1,500
-117	-150	0	33	22%	-117	0%	50625	Employee Relations	-160	-290	-38	130	45%	-122	-320%	-290
0	0	0	0	0%	0	0%	50630	Uniforms	-1,409	-1,200	-1,005	-209	-17%	-404	-40%	-1,200
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	0	0	-1,383	0	0%	1,383	100%	0
-117	**-150**	**0**	**33**	**22%**	**-117**	**0%**		**Total Staff Expense**	**-3,571**	**-2,990**	**-2,426**	**-581**	**-19%**	**-1,145**	**-47%**	**-2,990**
0	-30	0	30	100%	0	0%	51090	Telephone	0	-150	0	150	100%	0	0%	-210
-17	0	-16	-17	0%	-1	-6%	55003	Cable/Sat TV Service	-66	0	-63	-66	0%	-3	-4%	0
-192	0	-63	-192	0%	-128	-202%	55005	Disposal Fees	-467	0	-221	-467	0%	-246	-112%	0
-151	0	-168	-151	0%	17	10%	5501...	Electricity	-631	0	-585	-631	0%	-46	-8%	0
-39	0	-46	-39	0%	7	15%	55025	Natural Gas - Buildings	-205	0	-263	-205	0%	58	22%	0
-262	**-800**	**-309**	**538**	**67%**	**46**	**15%**	**(530...**	**Fuel & Oil**	**-1,076**	**-2,400**	**-908**	**1,324**	**55%**	**-168**	**-18%**	**-2,400**
-75	-70	-129	-5	-7%	54	42%	55030	Sewer Fees	-290	-280	-681	-10	-4%	391	57%	-420
-249	-250	-162	1	0%	-87	-54%	5503...	Water - Building/Facility	-1,042	-980	-823	-62	-6%	-219	-27%	-1,470
-21	0	-43	-21	0%	23	53%	55040	Water - Grounds	-91	0	-43	-91	0%	-47	-109%	0
-1,006	**-1,150**	**-936**	**144**	**13%**	**-70**	**-7%**		**TOTAL UTILITIES**	**-3,867**	**-3,810**	**-3,586**	**-57**	**-1%**	**-280**	**-8%**	**-4,500**
								SUPPLIES & MAINTENANCE EXPENSE								
-299	0	-64	-299	0%	-235	-370%	56530	Janitorial Services & Supplies	-462	-150	-317	-312	-208%	-145	-46%	-150

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Day Camp (145)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-28	0	-35	-28	0%	7	20%	56535	Pest Control	-63	0	-207	-63	0%	144	70%	0
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	0	-300	-114	300	100%	114	100%	-300
0	-50	0	50	100%	0	0%	51060	Office Supplies	-172	-450	-119	278	62%	-53	-44%	-450
0	0	0	0	0%	0	0%	51061	Toner Cartridges	-48	0	-84	-48	0%	37	43%	0
0	0	0	0	0%	0	0%	53530	Signs	-260	-500	-756	240	48%	496	66%	-500
-83	**-200**	**-65**	**117**	**58%**	**-18**	**-28%**	**56501**	**Operating Supplies**	**-8,451**	**-8,500**	**-1,059**	**49**	**1%**	**-7,392**	**-698%**	**-8,600**
0	0	0	0	0%	0	0%	56540	Small Tools & Equipment	0	-50	-45	50	100%	45	100%	-50
0	0	-4	0	0%	4	100%	56545	Safety Equipment	-382	-800	-284	418	52%	-99	-35%	-800
-4,882	-5,668	-9,654	786	14%	4,772	49%	55530	Recreation Programs	-13,253	-21,170	-23,025	7,917	37%	9,772	42%	-21,170
0	0	0	0	0%	0	0%	55532	Special Programs	-586	0	0	-586	0%	-586	0%	0
								Repairs & Maintenance								
0	0	0	0	0%	0	0%	54210	General/PM	-311	0	0	-311	0%	-311	0%	0
0	0	0	0	0%	0	0%	54252	Carpentry	0	-300	0	300	100%	0	0%	-300
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Building**	**-311**	**-300**	**0**	**-11**	**-4%**	**-311**	**0%**	**-300**
-281	-100	0	-181	-181%	-281	0%	54448	Rolling, Car/Truck/Bus/Van	-281	-200	-1,094	-81	-41%	813	74%	-200
-281	**-100**	**0**	**-181**	**-181%**	**-281**	**0%**		**R&M Equipment**	**-281**	**-200**	**-1,094**	**-81**	**-41%**	**813**	**74%**	**-200**
-281	**-100**	**0**	**-181**	**-181%**	**-281**	**0%**		**R&M subtotal**	**-592**	**-500**	**-1,094**	**-92**	**-18%**	**502**	**46%**	**-500**
-5,573	**-6,018**	**-9,821**	**445**	**7%**	**4,248**	**43%**		**TOTAL SUPPLIES & MAIN**	**-24,268**	**-32,420**	**-27,105**	**8,152**	**25%**	**2,837**	**10%**	**-32,520**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51035	Licenses, Permits, Fees	-942	0	-731	-942	0%	-211	-29%	0
-100	-300	-124	200	67%	24	20%	51096	Mileage Reimbursement	-698	-1,000	-446	302	30%	-252	-56%	-1,000
-2	0	0	-2	0%	-2	0%	51065	Postage - General	-2	0	-12	-2	0%	9	80%	0
-10	-730	-23	720	99%	13	57%	52220	Credit Card Expense	-4,948	-5,490	-8,204	542	10%	3,256	40%	-5,490
-300	*-300*	*-300*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-1,200*	*-1,200*	*-1,200*	*0*	*0%*	*0*	*0%*	*-1,800*
-412	**-1,330**	**-447**	**918**	**69%**	**35**	**8%**		**TOTAL ADMINISTRATIVE & OT**	**-7,790**	**-7,690**	**-10,593**	**-100**	**-1%**	**2,803**	**26%**	**-8,290**
-7,107	**-8,648**	**-11,204**	**1,541**	**18%**	**4,097**	**37%**		**TOTAL OPERATING EXPENSES**	**-39,495**	**-46,910**	**-43,710**	**7,415**	**16%**	**4,215**	**10%**	**-48,300**
-39,900	**-47,596**	**-54,582**	**7,696**	**16%**	**14,682**	**27%**		**TOTAL PAYROLL AND OPERATI**	**-180,411**	**-193,885**	**-165,405**	**13,474**	**7%**	**-15,006**	**-9%**	**-199,900**
-9,232	**13,604**	**12,221**	**-22,836**	**-168%**	**-21,453**	**-176%**		**N O R 1, before OH**	**43,719**	**49,115**	**40,446**	**-5,396**	**-11%**	**3,273**	**8%**	**43,100**
-9,232	**13,604**	**12,221**	**-22,836**	**-168%**	**-21,453**	**-176%**		**N O R 2, after OH**	**43,719**	**49,115**	**40,446**	**-5,396**	**-11%**	**3,273**	**8%**	**43,100**
-39,900	**-47,596**	**-54,582**	**7,696**	**16%**	**14,682**	**27%**		**T O C**	**-180,411**	**-193,885**	**-165,405**	**13,474**	**7%**	**-15,006**	**-9%**	**-199,900**
-76.9%	-128.6%	-122.4%	51.7%	40.2%	45.5%	37.2%		REV to TOC (CRR%)	-124.2%	-125.3%	-124.5%	01.1%	00.9%	00.2%	00.2%	-121.6%
-9,232	**13,604**	**12,221**	**-22,836**	**-168%**	**-21,453**	**-176%**		**NOR AFTER Asssessment Reven**	**43,719**	**49,115**	**40,446**	**-5,396**	**-11%**	**3,273**	**8%**	**43,100**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Recreation (140)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
1,024	3,000	2,396	-1,976	-66%	-1,372	-57%	36012	Special Events Revenue	3,314	11,800	1,930	-8,486	-72%	1,384	72%	22,000
0	0	-418	0	0%	418	100%	36013	Concert Revenue	144,127	140,000	154,520	4,127	3%	-10,393	-7%	140,000
1,024	**3,000**	**1,978**	**-1,976**	**-66%**	**-954**	**-48%**		**Total Direct Access & Use**	**147,441**	**151,800**	**156,451**	**-4,359**	**-3%**	**-9,010**	**-6%**	**162,000**
7	0	0	7	0%	7	0%	3310...	Food	18	0	0	18	0%	18	0%	0
0	*0*	*-103*	*0*	*0%*	*103*	*100%*		*Food Discounts*	*-55*	*0*	*-103*	*-55*	*0%*	*48*	*46%*	*0*
0	0	-97	0	0%	97	100%	33152	EE Discounts	-23	0	-97	-23	0%	74	77%	0
0	0	-6	0	0%	6	100%	33156	InterDept Discounts	-33	0	-6	-33	0%	-26	-422%	0
7	***0***	***-103***	***7***	***0%***	***111***	***107%***		***Food subtotal***	***-37***	***0***	***-103***	***-37***	***0%***	***66***	***64%***	***0***
7	**0**	**-103**	**7**	**0%**	**111**	**107%**		**Total Food and Beverage**	**-37**	**0**	**-103**	**-37**	**0%**	**66**	**64%**	**0**
1,166	1,500	1,212	-334	-22%	-46	-4%	36030	Sales - Retail	4,558	3,600	4,398	958	27%	160	4%	5,000
-41	-400	0	359	90%	-41	0%	38015	Employee Discounts	-72	-900	-199	828	92%	128	64%	-1,000
0	0	-45	0	0%	45	100%	38020	Discounts - Retail	0	0	-45	0	0%	45	100%	0
1,125	**1,100**	**1,167**	**25**	**2%**	**-42**	**-4%**		**Total Retail Product Reven**	**4,486**	**2,700**	**4,154**	**1,786**	**66%**	**333**	**8%**	**4,000**
1,424	100	1,120	1,324	1324%	304	27%	3604...	Rentals	3,535	460	4,102	3,075	668%	-567	-14%	500
3,925	800	4,105	3,125	391%	-180	-4%	36058	Rec Programs	11,305	3,300	11,835	8,005	243%	-530	-4%	6,000
5,349	**900**	**5,225**	**4,449**	**494%**	**124**	**2%**		**Total Lessons & Rental Re**	**14,840**	**3,760**	**15,937**	**11,080**	**295%**	**-1,097**	**-7%**	**6,500**
9	800	6	-791	-99%	3	46%	37020	Other Revenue	33	2,100	17	-2,067	-98%	17	100%	2,500
9	**800**	**6**	**-791**	**-99%**	**3**	**46%**		**Total Other Revenue**	**33**	**2,100**	**17**	**-2,067**	**-98%**	**17**	**100%**	**2,500**
7,514	**5,800**	**8,272**	**1,714**	**30%**	**-758**	**-9%**		**GROSS REVENUE (GREV)**	**166,763**	**160,360**	**176,455**	**6,403**	**4%**	**-9,691**	**-5%**	**175,000**
								COST OF GOODS SOLD (COGS)								
-614	***-900***	***-664***	***286***	***32%***	***50***	***8%***		***Retail Product Cogs***	***-2,378***	***-2,160***	***-2,268***	***-218***	***-10%***	***-110***	***-5%***	***-3,300***
-614	**-900**	**-664**	**286**	**32%**	**50**	**8%**		**Total COGS**	**-2,378**	**-2,160**	**-2,268**	**-218**	**-10%**	**-110**	**-5%**	**-3,300**
-08.2%	-15.5%	-08.0%	07.3%	47.3%	-00.1%	-01.8%		Total Cogs / GREV %	-01.4%	-01.3%	-01.3%	-00.1%	-05.9%	-00.1%	-10.9%	-01.9%
-54.6%	-81.8%	-56.9%	27.2%	33.3%	02.3%	04.1%		Retail Product Cogs / Retail R	-53.0%	-80.0%	-54.6%	27.0%	33.7%	01.6%	02.9%	-82.5%
-52.7%	-60.0%	-54.8%	07.3%	12.2%	02.1%	03.9%		Retail Product Cogs / Retail R	-52.2%	-60.0%	-51.6%	07.8%	13.0%	-00.6%	-01.2%	-66.0%
6,900	**4,900**	**7,608**	**2,000**	**41%**	**-708**	**-9%**		**Gross Margin (GREV-COG**	**164,385**	**158,200**	**174,186**	**6,185**	**4%**	**-9,802**	**-6%**	**171,700**
								PAYROLL								
								SALARIES & WAGES								
-938	-780	0	-158	-20%	-938	0%	5110...	Salaries - Exempt - Regular	-6,439	-6,240	-1,638	-199	-3%	-4,801	-293%	-9,400
-3,091	-3,234	-3,535	143	4%	444	13%	5122...	Wages - FTRegular	-15,422	-26,796	-26,343	11,375	42%	10,922	41%	-40,194
-7,922	-5,591	-7,667	-2,331	-42%	-255	-3%	5124...	Wages - Seasonal	-32,478	-24,277	-34,701	-8,201	-34%	2,223	6%	-26,906
0	0	0	0	0%	0	0%	5110...	Incentive Program, Exempt	-100	0	0	-100	0%	-100	0%	0
-820	0	-820	-820	0%	0	0%	51247	Incentive Program, Seasonal, N	-1,230	0	-820	-1,230	0%	-410	-50%	0
-12,771	**-9,605**	**-12,022**	**-3,166**	**-33%**	**-749**	**-6%**		**Total Salaries & Wages, DIRECT**	**-55,668**	**-57,313**	**-63,502**	**1,645**	**3%**	**7,834**	**12%**	**-76,500**
-938	-780	0	-158	-20%	-938	0%		Salaries sub-total	-6,539	-6,240	-1,638	-299	-5%	-4,901	-299%	-9,400
-11,833	-8,825	-12,022	-3,008	-34%	189	2%		Wage sub-total	-49,130	-51,073	-61,865	1,943	4%	12,735	21%	-67,100
-3,091	-3,234	-3,535	143	4%	444	13%		Wage-FTR subsubtotal	-15,422	-26,796	-26,343	11,375	42%	10,922	41%	-40,194
-8,742	-5,591	-8,487	-3,151	-56%	-255	-3%		Wage-Seasonal subsubto	-33,708	-24,277	-35,521	-9,431	-39%	1,813	5%	-26,906
-170.0%	-165.6%	-145.3%	-04.4%	-02.6%	-24.6%	-16.9%		Payroll Direct as a % of	-33.4%	-35.7%	-36.0%	02.4%	06.6%	02.6%	07.2%	-43.7%
								PAYROLL BURDEN, Taxes & Benefits								
-1,529	-1,090	-1,540	-439	-40%	11	1%	5130...	Payroll Taxes	-6,509	-6,820	-7,470	311	5%	960	13%	-9,400
-663	-1,062	-649	399	38%	-13	-2%	5130...	Group Insurance	-3,551	-5,610	-5,532	2,059	37%	1,981	36%	-8,900
0	-50	0	50	100%	0	0%	5130...	Retirement Plan	0	-400	0	400	100%	0	0%	-600
-2,192	**-2,202**	**-2,189**	**10**	**0%**	**-3**	**0%**		**Total Payroll Taxes & Benefits**	**-10,060**	**-12,830**	**-13,002**	**2,770**	**22%**	**2,942**	**23%**	**-18,900**
-987	**-640**	**-993**	**-347**	**-54%**	**6**	**1%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-4,410**	**-3,830**	**-4,880**	**-580**	**-15%**	**470**	**10%**	**-5,100**
-3,179	**-2,842**	**-3,182**	**-337**	**-12%**	**3**	**0%**		**PAYROLL BURDEN Total**	**-14,470**	**-16,660**	**-17,882**	**2,190**	**13%**	**3,412**	**19%**	**-24,000**
-155	-300	-668	145	48%	513	77%	(513...	subtotal, Burden-Salary	-1,202	-2,480	-5,886	1,278	52%	4,683	80%	-3,800
-1,015	-1,542	-467	527	34%	-548	-117%	(514...	subtotal, Burden-Wage-FTR	-5,493	-9,850	-4,034	4,357	44%	-1,458	-36%	-15,380
-2,009	-1,000	-2,047	-1,009	-101%	38	2%	(514...	subtotal, Burden-Wage-Seasonal	-7,775	-4,330	-7,962	-3,445	-80%	187	2%	-4,820
24.9%	**29.6%**	**26.5%**	**-04.7%**	**-15.9%**	**-01.6%**	**-06.0%**		**Burden % - on all Payroll**	**26.0%**	**29.1%**	**28.2%**	**-03.1%**	**-10.6%**	**-02.2%**	**-07.7%**	**31.4%**
16.5%	38.5%	00.0%	-21.9%	-57.0%	16.5%	00.0%		Burden % - Salary	18.4%	39.7%	359.4%	-21.4%	-53.7%	-341.0%	-94.9%	40.4%
32.8%	47.7%	13.2%	-14.8%	-31.1%	19.6%	148.5%		Burden % - Wage-FTR	35.6%	36.8%	15.3%	-01.1%	-03.1%	20.3%	132.6%	38.3%

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Recreation (140)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
23.0%	17.9%	24.1%	05.1%	28.5%	-01.1%	-04.7%		Burden % - Wage-Season	23.1%	17.8%	22.4%	05.2%	29.3%	00.7%	02.9%	17.9%
25.6%	*28.8%*	*20.9%*	*-03.3%*	*-11.3%*	*04.6%*	*22.2%*		*Burden % - Wage-FTR&Se*	*27.0%*	*27.8%*	*19.4%*	*-00.8%*	*-02.7%*	*07.6%*	*39.3%*	*30.1%*
-15,950	**-12,447**	**-15,204**	**-3,503**	**-28%**	**-746**	**-5%**		**PAYROLL TOTAL (Direct&Bur**	**-70,138**	**-73,973**	**-81,384**	**3,835**	**5%**	**11,246**	**14%**	**-100,500**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	0	-500	0	500	100%	0	0%	-500
-213	0	0	-213	0%	-213	0%	50625	Employee Relations	-243	-100	-25	-143	-143%	-219	-878%	-500
0	0	-42	0	0%	42	100%	50630	Uniforms	-1,287	-900	-69	-387	-43%	-1,218	-1772%	-1,400
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	0	0	0	0	0%	0	0%	-200
-213	**0**	**-42**	**-213**	**0%**	**-171**	**-410%**		**Total Staff Expense**	**-1,530**	**-1,500**	**-94**	**-30**	**-2%**	**-1,436**	**-1534%**	**-2,600**
-30	-50	-60	20	40%	30	50%	51090	Telephone	-300	-400	-300	100	25%	0	0%	-600
-477	**0**	**-433**	**-477**	**0%**	**-44**	**-10%**	**(530...**	**Fuel & Oil**	**-1,415**	**-50**	**-1,193**	**-1,365**	**-2729%**	**-221**	**-19%**	**-100**
-507	**-50**	**-493**	**-457**	**-913%**	**-14**	**-3%**		**TOTAL UTILITIES**	**-1,715**	**-450**	**-1,493**	**-1,265**	**-281%**	**-221**	**-15%**	**-700**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56530	Janitorial Services & Supplies	0	-100	-39	100	100%	39	100%	-100
0	0	-595	0	0%	595	100%	51050	Furniture and Office Equip	0	-600	-1,115	600	100%	1,115	100%	-1,200
-6	0	-6	-6	0%	1	8%	51060	Office Supplies	-15	-250	-101	235	94%	87	86%	-350
0	0	0	0	0%	0	0%	53530	Signs	-526	-600	0	74	12%	-526	0%	-900
-18	**-100**	**-18**	**82**	**82%**	**0**	**0%**	**56501**	**Operating Supplies**	**-887**	**-800**	**-945**	**-87**	**-11%**	**58**	**6%**	**-1,200**
0	0	0	0	0%	0	0%	56540	Small Tools & Equipment	-569	-300	-365	-269	-90%	-204	-56%	-300
0	0	0	0	0%	0	0%	56545	Safety Equipment	-218	-150	0	-68	-45%	-218	0%	-150
-197	-600	0	403	67%	-197	0%	55530	Recreation Programs	-715	-2,500	-959	1,785	71%	244	25%	-3,500
-1,135	-5,000	-1,184	3,865	77%	49	4%	55532	Special Programs	-8,609	-8,500	-8,330	-109	-1%	-279	-3%	-18,900
0	0	-2,621	0	0%	2,621	100%	56013	Concert Expenses	-67,518	-73,600	-76,188	6,082	8%	8,670	11%	-73,600
								Repairs & Maintenance								
0	0	0	0	0%	0	0%	54210	General/PM	-2,258	0	-477	-2,258	0%	-1,781	-373%	0
0	0	0	0	0%	0	0%	54252	Carpentry	0	-600	-60	600	100%	60	100%	-600
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Building**	**-2,258**	**-600**	**-536**	**-1,658**	**-276%**	**-1,721**	**-321%**	**-600**
0	0	0	0	0%	0	0%	54380	Snow Removal	-25	0	0	-25	0%	-25	0%	0
0	0	0	0	0%	0	0%	54390	Other Grounds Maint	-888	0	-39	-888	0%	-849	-2182%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Grounds (nonGolf)**	**-913**	**0**	**-39**	**-913**	**0%**	**-874**	**-2247%**	**0**
0	0	0	0	0%	0	0%	54443	Rolling, Heavy	0	0	-143	0	0%	143	100%	0
-281	-600	-597	319	53%	316	53%	54448	Rolling, Car/Truck/Bus/Van	-1,978	-2,350	-2,155	372	16%	177	8%	-3,450
0	-150	0	150	100%	0	0%	54463	Fitness Equipment	0	-350	0	350	100%	0	0%	-400
-281	**-750**	**-597**	**469**	**63%**	**316**	**53%**		**R&M Equipment**	**-1,978**	**-2,700**	**-2,297**	**722**	**27%**	**319**	**14%**	**-3,850**
-281	**-750**	**-597**	**469**	**63%**	**316**	**53%**		**R&M subtotal**	**-5,148**	**-3,300**	**-2,873**	**-1,848**	**-56%**	**-2,276**	**-79%**	**-4,450**
-1,637	**-6,450**	**-5,021**	**4,813**	**75%**	**3,384**	**67%**		**TOTAL SUPPLIES & MAIN**	**-84,204**	**-90,700**	**-90,915**	**6,496**	**7%**	**6,711**	**7%**	**-104,650**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	55520	Promotion Expense	-75	0	0	-75	0%	-75	0%	0
-500	-1,000	0	500	50%	-500	0%	55540	Resort Advertising	-500	-7,000	-160	6,500	93%	-340	-212%	-10,000
0	0	0	0	0%	0	0%	51020	Dues & Subscriptions	-10	-150	0	140	93%	-10	0%	-150
-10	0	0	-10	0%	-10	0%	51035	Licenses, Permits, Fees	-861	-650	-1,183	-211	-32%	322	27%	-900
-9	-20	0	11	57%	-9	0%	51096	Mileage Reimbursement	-29	-160	-49	131	82%	20	41%	-250
-6	0	0	-6	0%	-6	0%	51065	Postage - General	-22	0	-20	-22	0%	-2	-12%	0
-286	-290	-809	4	1%	523	65%	52220	Credit Card Expense	-2,213	-2,380	-1,959	167	7%	-254	-13%	-3,050
-85	0	34	-85	0%	-119	-351%	52225	Over/Short	-212	0	56	-212	0%	-268	-479%	0
-100	*-100*	*-100*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-400*	*-400*	*-400*	*0*	*0%*	*0*	*0%*	*-600*
-996	**-1,410**	**-875**	**414**	**29%**	**-121**	**-14%**		**TOTAL ADMINISTRATIVE & OT**	**-4,322**	**-10,740**	**-3,715**	**6,418**	**60%**	**-607**	**-16%**	**-14,950**
-3,352	**-7,910**	**-6,430**	**4,558**	**58%**	**3,078**	**48%**		**TOTAL OPERATING EXPENSES**	**-91,771**	**-103,390**	**-96,217**	**11,619**	**11%**	**4,446**	**5%**	**-122,900**
-19,302	**-20,357**	**-21,635**	**1,055**	**5%**	**2,332**	**11%**		**TOTAL PAYROLL AND OPERATI**	**-161,909**	**-177,363**	**-177,601**	**15,454**	**9%**	**15,692**	**9%**	**-223,400**
-12,402	**-15,457**	**-14,026**	**3,055**	**20%**	**1,624**	**12%**		**N O R 1, before OH**	**2,476**	**-19,163**	**-3,415**	**21,639**	**113%**	**5,890**	**172%**	**-51,700**
-12,402	**-15,457**	**-14,026**	**3,055**	**20%**	**1,624**	**12%**		**N O R 2, after OH**	**2,476**	**-19,163**	**-3,415**	**21,639**	**113%**	**5,890**	**172%**	**-51,700**
-19,916	**-21,257**	**-22,299**	**1,341**	**6%**	**2,382**	**11%**		**T O C**	**-164,288**	**-179,523**	**-179,869**	**15,235**	**8%**	**15,582**	**9%**	**-226,700**
-37.7%	-27.3%	-37.1%	-10.4%	-38.3%	-00.6%	-01.7%		REV to TOC (CRR%)	-101.5%	-89.3%	-98.1%	-12.2%	-13.6%	-03.4%	-03.5%	-77.2%
-12,402	**-15,457**	**-14,026**	**3,055**	**20%**	**1,624**	**12%**		**NOR AFTER Asssessment Reven**	**2,476**	**-19,163**	**-3,415**	**21,639**	**113%**	**5,890**	**172%**	**-51,700**

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Public Amenities Consolidated

August 2017									Year-to-Date August 2017								
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number			Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%				$	$	$	$	%	$	%	$
									Revenue								
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**36053**		**ALLOCATED RECREATION FEES**	**21,458**	**9,000**	**25,022**	**12,458**	**138%**	**-3,564**	**-14%**	**12,000**
27,318	38,800	37,050	-11,482	-30%	-9,733	-26%	(350...		Golf Passes	90,397	121,600	118,375	-31,203	-26%	-27,978	-24%	175,000
19,442	20,250	15,457	-808	-4%	3,985	26%	3502...		Golf Passes - Packs	49,083	57,000	56,961	-7,917	-14%	-7,878	-14%	85,000
58,605	58,000	51,186	605	1%	7,419	14%	35035		Golf Green Fees - Member	163,496	179,000	168,030	-15,504	-9%	-4,534	-3%	225,000
62,638	77,000	67,731	-14,363	-19%	-5,094	-8%	35025		Golf Green Fees - Guest	136,239	183,000	173,498	-46,761	-26%	-37,259	-21%	235,000
28,834	25,600	30,877	3,234	13%	-2,043	-7%	3503...		Golf Green Fees - Public	62,947	74,900	73,530	-11,953	-16%	-10,583	-14%	110,000
0	0	0	0	0%	0	0%	35560		Ski Lift Revenue - Public	1,021,020	587,945	910,842	433,075	74%	110,177	12%	720,000
0	0	0	0	0%	0	0%	35565		Ski Lift Revenue - P.O.	108,210	68,000	99,892	40,210	59%	8,318	8%	96,000
0	0	0	0	0%	0	0%	35570		Ski Passes - Public	159,889	75,100	61,947	84,789	113%	97,941	158%	97,000
0	0	0	0	0%	0	0%	35575		Ski Passes - P.O.	196,419	127,700	158,611	68,719	54%	37,808	24%	166,000
0	0	0	0	0%	0	0%	35597		Ski Team - Public	2,975	2,500	2,870	475	19%	105	4%	2,500
0	0	0	0	0%	0	0%	35598		Ski Team - P.O.	10,480	9,000	6,769	1,480	16%	3,711	55%	10,000
0	0	0	0	0%	0	0%	35599		Race Events	135	7,000	208	-6,865	-98%	-73	-35%	7,000
0	0	0	0	0%	0	0%	35594		Snowplay Member	1,737	1,900	1,811	-163	-9%	-74	-4%	3,300
0	0	0	0	0%	0	0%	35596		Snowplay Guest	69,825	23,800	53,926	46,025	193%	15,899	29%	40,900
0	0	0	0	0%	0	0%	35595		Snowplay Public	140,973	58,900	115,568	82,073	139%	25,405	22%	101,100
0	0	0	0	0%	0	0%	35610		P.O. Daily Trail Fee	35,665	26,500	37,275	9,165	35%	-1,610	-4%	35,000
100	310	37	-210	-68%	63	170%	35615		Public Daily Trail Fee	227,377	112,840	189,380	114,537	102%	37,997	20%	146,000
0	0	0	0	0%	0	0%	35620		Guest Daily Trail Fee	35,960	23,500	30,794	12,460	53%	5,166	17%	31,000
13,869	15,500	15,036	-1,631	-11%	-1,167	-8%	37040		P.O. Trail Rides	35,759	45,700	44,585	-9,941	-22%	-8,826	-20%	53,000
12,506	11,400	11,103	1,106	10%	1,403	13%	37060		Guest Trail Rides	40,008	28,700	28,162	11,308	39%	11,846	42%	32,000
5,488	4,400	4,227	1,088	25%	1,261	30%	37080		Public Trail Rides	12,910	12,400	11,751	510	4%	1,159	10%	15,000
3,503	6,600	6,625	-3,097	-47%	-3,122	-47%	36012		Special Events Revenue	13,179	14,200	16,233	-1,021	-7%	-3,054	-19%	17,000
19,498	17,700	15,985	1,798	10%	3,513	22%	38013		Campground Revenue	51,771	51,900	52,017	-129	0%	-246	0%	56,600
251,800	**275,560**	**255,314**	**-23,760**	**-9%**	**-3,515**	**-1%**			**Total Direct Access & Use**	**2,666,452**	**1,893,085**	**2,413,035**	**773,367**	**41%**	**253,417**	**11%**	**2,459,400**
361,057	344,163	319,666	16,894	5%	41,391	13%	3310...		Food	2,142,360	1,857,974	2,032,636	284,386	15%	109,724	5%	2,583,800
-29,365	*-42,350*	*-21,919*	*12,985*	*31%*	*-7,446*	*-34%*			*Food Discounts*	*-197,918*	*-234,550*	*-170,518*	*36,632*	*16%*	*-27,399*	*-16%*	*-311,600*
-9,818	-10,850	-11,257	1,032	10%	1,439	13%	33152		EE Discounts	-78,317	-59,100	-75,543	-19,217	-33%	-2,775	-4%	-78,200
-4,115	-7,500	-6,609	3,385	45%	2,495	38%	33154		Guest Relations aka Manager	-22,846	-32,400	-22,077	9,554	29%	-769	-3%	-43,900
-645	-500	0	-145	-29%	-645	0%	33156		InterDept Discounts	-2,637	-7,250	-2,268	4,613	64%	-369	-16%	-10,200
-14,788	-23,500	-4,053	8,712	37%	-10,734	-265%	3316...		Marketing Discounts	-94,117	-135,800	-70,631	41,683	31%	-23,486	-33%	-179,300
14,579	12,900	15,742	1,679	13%	-1,163	-7%	33180		Food NA Beverage	140,671	86,500	145,804	54,171	63%	-5,132	-4%	112,500
346,271	***314,713***	***313,489***	***31,558***	***10%***	***32,782***	***10%***			***Food subtotal***	***2,085,114***	***1,709,924***	***2,007,921***	***375,190***	***22%***	***77,193***	***4%***	***2,384,700***
39,854	33,710	36,267	6,144	18%	3,587	10%	3322...		Beer	256,380	186,320	245,259	70,060	38%	11,121	5%	257,700
-677	0	-714	-677	0%	37	5%	3322...		Beer Discounts	-6,264	0	-4,912	-6,264	0%	-1,352	-28%	0
34,284	27,730	37,533	6,554	24%	-3,249	-9%	33242		Liquor	219,747	154,740	207,641	65,007	42%	12,106	6%	221,300
-1,044	0	-1,465	-1,044	0%	421	29%	3324...		Liquor Discounts	-8,352	0	-6,678	-8,352	0%	-1,673	-25%	0
56,108	56,810	47,003	-702	-1%	9,105	19%	33262		Wine	283,214	297,980	283,743	-14,766	-5%	-529	0%	431,400
-1,513	0	-1,408	-1,513	0%	-105	-7%	3326...		Wine Discounts	-11,401	0	-10,412	-11,401	0%	-989	-9%	0
3,080	0	2,193	3,080	0%	887	40%	33268		Corkage Fees	13,820	0	13,040	13,820	0%	781	6%	0
-1,785	0	-1,088	-1,785	0%	-697	-64%	33269		Corkage Fee Discounts	-8,770	0	-7,880	-8,770	0%	-890	-11%	0
128,306	***118,250***	***118,321***	***10,056***	***9%***	***9,985***	***8%***			***Beverage subtotal***	***738,375***	***639,040***	***719,802***	***99,335***	***16%***	***18,574***	***3%***	***910,400***
33,150	20,450	18,367	12,700	62%	14,783	80%	3328...		Misc other F&B	93,322	70,250	93,449	23,072	33%	-127	0%	116,500
0	200	0	-200	-100%	0	0%	33299		InterDept Food Sales	0	3,500	0	-3,500	-100%	0	0%	3,800
33,150	***20,650***	***18,367***	***12,500***	***61%***	***14,783***	***80%***			***Other F&B subtotal***	***93,322***	***73,750***	***93,449***	***19,572***	***27%***	***-127***	***0%***	***120,300***
507,727	**453,613**	**450,177**	**54,114**	**12%**	**57,550**	**13%**			**Total Food and Beverage**	**2,916,811**	**2,422,714**	**2,821,172**	**494,097**	**20%**	**95,640**	**3%**	**3,415,400**
508,064	***367,600***	***450,060***	***140,464***	***38%***	***58,003***	***13%***			***F&B Revenue by Segment:***	***2,521,740***	***1,680,000***	***2,446,372***	***841,740***	***50%***	***75,369***	***3%***	***2,427,000***
220,328	*143,700*	*204,323*	*76,628*	*53%*	*16,005*	*8%*	*33910*		*Lodge-Dining Room*	*1,226,680*	*745,600*	*1,148,443*	*481,080*	*65%*	*78,238*	*7%*	*1,060,000*
78,536	*77,300*	*81,877*	*1,236*	*2%*	*-3,341*	*-4%*	*33920*		*Lodge-Pub*	*552,703*	*492,400*	*567,727*	*60,303*	*12%*	*-15,024*	*-3%*	*714,000*
110,118	*79,000*	*77,327*	*31,118*	*39%*	*32,791*	*42%*	*33930*		*Lodge-Banquets*	*306,260*	*251,000*	*313,899*	*55,260*	*22%*	*-7,639*	*-2%*	*420,000*
32,767	*26,100*	*29,556*	*6,667*	*26%*	*3,212*	*11%*	*33940*		*SmrF&B-Lunch*	*99,416*	*65,900*	*99,507*	*33,516*	*51%*	*-91*	*0%*	*80,900*
20,022	*21,000*	*20,766*	*-978*	*-5%*	*-743*	*-4%*	*33950*		*SmrF&B-Snack Bar*	*60,952*	*75,100*	*72,520*	*-14,148*	*-19%*	*-11,568*	*-16%*	*99,100*
15,804	*20,000*	*16,871*	*-4,196*	*-21%*	*-1,067*	*-6%*	*33970*		*SmrF&B-Pool BBQ*	*50,288*	*48,000*	*48,151*	*2,288*	*5%*	*2,136*	*4%*	*51,000*
0	500	601	-500	-100%	-601	-100%	33980		Snowplay Food Truck	11,741	2,000	17,914	9,741	487%	-6,172	-34%	2,000
30,487	*0*	*18,740*	*30,487*	*0%*	*11,747*	*63%*	*33990*		*Cafeteria*	*213,700*	*0*	*178,211*	*213,700*	*0%*	*35,489*	*20%*	*0*
-2,026	*0*	*-2,224*	*-2,026*	*0%*	*199*	*9%*	*33163*		*Mkt Discounts, Happy Hour Foo*	*-24,228*	*0*	*-22,371*	*-24,228*	*0%*	*-1,857*	*-8%*	*0*
-198	*0*	*-190*	*-198*	*0%*	*-8*	*-4%*	*33226*		*Mkt Discounts, Happy Hour Bev*	*-897*	*0*	*-798*	*-897*	*0%*	*-99*	*-12%*	*0*
-389	*0*	*-558*	*-389*	*0%*	*170*	*30%*	*33246*		*Mkt Discounts, Happy Hour Bev*	*-2,477*	*0*	*-2,336*	*-2,477*	*0%*	*-142*	*-6%*	*0*
-763	*0*	*-973*	*-763*	*0%*	*210*	*22%*	*33266*		*Mkt Discounts, Happy Hour Bev*	*-5,769*	*0*	*-6,354*	*-5,769*	*0%*	*585*	*9%*	*0*
-1,349	*0*	*-1,721*	*-1,349*	*0%*	*372*	*22%*			*Mkt Discounts, Happy Hour Bev,*	*-9,143*	*0*	*-9,488*	*-9,143*	*0%*	*344*	*4%*	*0*
-3,375	*0*	*-3,945*	*-3,375*	*0%*	*570*	*14%*			*Mkt Discounts, Happy Hour F*	*-33,371*	*0*	*-31,858*	*-33,371*	*0%*	*-1,513*	*-5%*	*0*
40,816	34,400	37,074	6,416	19%	3,742	10%	36030		Sales - Retail	380,604	251,900	320,325	128,704	51%	60,279	19%	337,800
-766	-700	-526	-66	-9%	-240	-46%	38015		Employee Discounts	-12,838	-4,100	-7,730	-8,738	-213%	-5,108	-66%	-5,000
-1,459	-700	-1,415	-759	-108%	-43	-3%	38017		Homeowner Discounts	-4,544	-2,100	-4,115	-2,444	-116%	-429	-10%	-2,500

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Public Amenities Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-3,481	-2,900	-2,452	-581	-20%	-1,028	-42%	38020	Discounts - Retail	-37,275	-34,800	-28,836	-2,475	-7%	-8,439	-29%	-48,000
0	-900	0	900	100%	0	0%	38025	Promotion Discounts	-2,212	-6,900	-2,474	4,688	68%	262	11%	-8,800
35,110	**29,200**	**32,679**	**5,910**	**20%**	**2,431**	**7%**		**Total Retail Product Reven**	**323,735**	**204,000**	**277,170**	**119,735**	**59%**	**46,566**	**17%**	**273,500**
44,546	45,500	43,377	-954	-2%	1,169	3%	(350...	Golf Cart Rentals	118,834	141,900	134,896	-23,066	-16%	-16,062	-12%	185,000
9,650	11,100	10,086	-1,450	-13%	-436	-4%	35020	Golf - Driving Range	26,357	40,300	40,585	-13,943	-35%	-14,228	-35%	48,000
0	0	0	0	0%	0	0%	35550	Lessons - Group	242,209	238,200	250,392	4,009	2%	-8,183	-3%	317,500
0	0	0	0	0%	0	0%	35580	Lessons - Private	310,229	142,100	179,599	168,129	118%	130,631	73%	175,000
0	0	0	0	0%	0	0%	35585	Lessons - Masters Program	2,631	2,300	500	331	14%	2,131	426%	2,300
0	0	0	0	0%	0	0%	35590	Snowflakes	185,081	122,000	200,740	63,081	52%	-15,659	-8%	152,000
0	0	0	0	0%	0	0%	(355...	TD Tykes	25,593	34,500	17,779	-8,907	-26%	7,814	44%	34,500
0	0	0	0	0%	0	0%	3604...	Rentals	788,727	474,500	763,163	314,227	66%	25,564	3%	605,000
12,130	11,000	9,683	1,130	10%	2,447	25%	36043	Rentals, Bikes	27,461	32,000	30,277	-4,540	-14%	-2,816	-9%	37,000
0	0	0	0	0%	0	0%	36057	Towels/Lockers	179	0	0	179	0%	179	0%	0
423	700	-152	-277	-40%	575	378%	36060	Lessons - Public	1,229	2,550	408	-1,321	-52%	821	202%	3,000
1,591	1,600	1,962	-9	-1%	-371	-19%	36070	Lessons - P.O.	5,718	5,150	6,107	568	11%	-389	-6%	6,000
7,687	11,000	8,376	-3,313	-30%	-689	-8%	37090	Equestrian - Boarding	18,508	28,000	21,730	-9,492	-34%	-3,222	-15%	33,000
8,135	13,000	9,881	-4,865	-37%	-1,746	-18%	37095	Equestrian - Camps	44,549	45,000	34,833	-451	-1%	9,716	28%	45,000
0	0	0	0	0%	0	0%	38030	Reduction To Sales - Lessons	0	0	-167	0	0%	167	100%	0
84,162	**93,900**	**83,213**	**-9,738**	**-10%**	**949**	**1%**		**Total Lessons & Rental Re**	**1,797,304**	**1,308,500**	**1,680,841**	**488,804**	**37%**	**116,463**	**7%**	**1,643,300**
1	0	3	1	0%	-2	-67%	34070	Shopping Bags	4	0	3	4	0%	1	33%	0
10,072	8,350	8,018	1,722	21%	2,054	26%	37020	Other Revenue	54,488	43,000	53,544	11,488	27%	945	2%	52,400
5,505	5,500	0	5	0%	5,505	0%	38005	Employee Housing Revenue	64,309	58,000	0	6,309	11%	64,309	0%	81,000
15,578	**13,850**	**8,021**	**1,728**	**12%**	**7,557**	**94%**		**Total Other Revenue**	**118,801**	**101,000**	**53,547**	**17,801**	**18%**	**65,255**	**122%**	**133,400**
894,377	**866,123**	**829,405**	**28,254**	**3%**	**64,972**	**8%**		**GROSS REVENUE (GREV)**	**7,844,561**	**5,938,299**	**7,270,785**	**1,906,262**	**32%**	**573,776**	**8%**	**7,937,000**
								COST OF GOODS SOLD (COGS)								
-35,281	-35,690	-28,192	409	1%	-7,089	-25%	43110	Meat	-204,376	-190,770	-192,840	-13,606	-7%	-11,536	-6%	-262,680
-20,783	-24,820	-21,164	4,037	16%	381	2%	43120	Seafood	-128,307	-121,790	-112,257	-6,517	-5%	-16,050	-14%	-172,210
-28,289	-18,670	-26,107	-9,619	-52%	-2,183	-8%	43130	Produce	-153,838	-95,300	-145,976	-58,538	-61%	-7,862	-5%	-133,890
-14,764	-15,590	-13,877	826	5%	-888	-6%	43140	Dairy	-82,031	-80,940	-80,068	-1,091	-1%	-1,963	-2%	-110,450
-6,036	-3,890	-5,656	-2,146	-55%	-380	-7%	43150	NA Beverage	-40,766	-30,500	-39,131	-10,266	-34%	-1,635	-4%	-40,810
-30,132	-23,908	-29,168	-6,224	-26%	-964	-3%	43160	Food Other	-221,500	-145,120	-208,378	-76,380	-53%	-13,122	-6%	-203,620
9,801	11,510	8,127	-1,709	-15%	1,674	21%	43190	Mktg Discounts credit	59,437	54,490	52,570	4,947	9%	6,867	13%	77,400
3,885	3,648	3,937	237	6%	-53	-1%	43192	EE Meals credit	25,320	24,360	22,062	960	4%	3,259	15%	36,160
-121,601	***-107,410***	***-112,098***	***-14,191***	***-13%***	***-9,502***	***-8%***		***Food Cogs***	***-746,061***	***-585,570***	***-704,019***	***-160,491***	***-27%***	***-42,042***	***-6%***	***-810,100***
-9,400	-8,560	-9,441	-840	-10%	42	0%	43270	Beer	-61,549	-47,540	-61,375	-14,009	-29%	-174	0%	-65,800
-6,948	-5,990	-7,563	-958	-16%	615	8%	43280	Liquor	-41,380	-32,230	-40,717	-9,150	-28%	-663	-2%	-46,100
-19,412	-16,540	-13,076	-2,872	-17%	-6,335	-48%	43290	Wine	-88,511	-86,960	-82,443	-1,551	-2%	-6,068	-7%	-125,700
-35,759	***-31,090***	***-30,081***	***-4,669***	***-15%***	***-5,678***	***-19%***		***Beverage Cogs***	***-191,440***	***-166,730***	***-184,536***	***-24,710***	***-15%***	***-6,904***	***-4%***	***-237,600***
-18,440	***-20,050***	***-19,623***	***1,610***	***8%***	***1,183***	***6%***		***Retail Product Cogs***	***-185,332***	***-139,600***	***-161,760***	***-45,732***	***-33%***	***-23,572***	***-15%***	***-190,500***
-175,800	**-158,550**	**-161,803**	**-17,250**	**-11%**	**-13,997**	**-9%**		**Total COGS**	**-1,122,832**	**-891,900**	**-1,050,315**	**-230,932**	**-26%**	**-72,518**	**-7%**	**-1,238,200**
-19.7%	-18.3%	-19.5%	-01.4%	-07.4%	-00.1%	-00.8%		Total Cogs / GREV %	-14.3%	-15.0%	-14.4%	00.7%	04.7%	00.1%	00.9%	-15.6%
-52.5%	-68.7%	-60.0%	16.1%	23.5%	07.5%	12.5%		Retail Product Cogs / Retail R	-57.2%	-68.4%	-58.4%	11.2%	16.3%	01.1%	01.9%	-69.7%
-45.2%	-58.3%	-52.9%	13.1%	22.5%	07.8%	14.6%		Retail Product Cogs / Retail R	-48.7%	-55.4%	-50.5%	06.7%	12.1%	01.8%	03.6%	-56.4%
-31.0%	-30.5%	-31.6%	-00.5%	-01.5%	00.6%	01.9%		F&B Cogs / F&B Rev %	-32.1%	-31.1%	-31.5%	-01.1%	-03.5%	-00.6%	-02.0%	-30.7%
-32.4%	-30.1%	-33.4%	-02.3%	-07.6%	01.0%	03.1%		Food %, preDiscounts	-32.7%	-30.1%	-32.3%	-02.6%	-08.5%	-00.4%	-01.1%	-30.0%
-35.1%	-34.1%	-35.8%	-01.0%	-02.9%	00.6%	01.8%		Food %, postDiscounts	-35.8%	-34.2%	-35.1%	-01.5%	-04.5%	-00.7%	-02.0%	-34.0%
-41.4%	-30.2%	-35.9%	-11.2%	-37.3%	-05.5%	-15.2%		Food NA Beverage %	-29.0%	-35.3%	-26.8%	06.3%	17.8%	-02.1%	-08.0%	-36.3%
-27.9%	-26.3%	-25.4%	-01.6%	-06.0%	-02.4%	-09.6%		COGS % Beverage, incld CF,ne	-25.9%	-26.1%	-25.6%	00.2%	00.6%	-00.3%	-01.1%	-26.1%
-24.0%	-25.4%	-26.6%	01.4%	05.5%	02.6%	09.7%		COGS % Beer,net	-24.6%	-25.5%	-25.5%	00.9%	03.6%	00.9%	03.6%	-25.5%
-20.9%	-21.6%	-21.0%	00.7%	03.2%	00.1%	00.3%		COGS % Liquor,net	-19.6%	-20.8%	-20.3%	01.3%	06.0%	00.7%	03.4%	-20.8%
-35.6%	-29.1%	-28.7%	-06.4%	-22.1%	-06.9%	-24.0%		COGS % Wine,net	-32.6%	-29.2%	-30.2%	-03.4%	-11.6%	-02.4%	-08.0%	-29.1%
718,577	**707,573**	**667,602**	**11,004**	**2%**	**50,975**	**8%**		**Gross Margin (GREV-COG**	**6,721,729**	**5,046,399**	**6,220,471**	**1,675,330**	**33%**	**501,258**	**8%**	**6,698,800**
								PAYROLL								
								SALARIES & WAGES								
-116,252	-113,511	-108,464	-2,741	-2%	-7,788	-7%	5110...	Salaries - Exempt - Regular	-898,840	-889,801	-800,765	-9,039	-1%	-98,075	-12%	-1,331,700
-482	0	-16	-482	0%	-466	-2910%	51106	Salaries - Exempt - Commissions	-437	0	-16	-437	0%	-421	-2629%	0
-36,424	-60,569	-8,097	24,145	40%	-28,327	-350%	5122...	Wages - FTRegular	-325,525	-453,219	-126,273	127,694	28%	-199,252	-158%	-652,666
-268,492	-211,982	-257,239	-56,510	-27%	-11,253	-4%	5124...	Wages - Seasonal	-2,070,079	-1,446,787	-2,010,576	-623,292	-43%	-59,503	-3%	-1,963,434
-6,196	-4,000	0	-2,196	-55%	-6,196	0%	5122...	Wages-FTR-Commissions	-13,849	-20,000	0	6,151	31%	-13,849	0%	-30,000
0	0	-949	0	0%	949	100%	51246	Wages-Seasonal-Commissions	-19,698	-9,000	-9,992	-10,698	-119%	-9,706	-97%	-12,000
0	0	0	0	0%	0	0%	5110...	Incentive Program, Exempt	-1,100	0	0	-1,100	0%	-1,100	0%	0
-847	0	0	-847	0%	-847	0%	51227	Incentive Program, FTR, NonExe	-3,499	0	-547	-3,499	0%	-2,952	-540%	0

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Public Amenities Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-2,150	0	-1,503	-2,150	0%	-646	-43%	51247	Incentive Program, Seasonal, N	-33,855	0	-23,598	-33,855	0%	-10,257	-43%	0
0	0	0	0	0%	0	0%	51299	Capitalized Payroll Direct S&W	2,443	0	0	2,443	0%	2,443	0%	0
-430,843	**-390,062**	**-376,268**	**-40,781**	**-10%**	**-54,574**	**-15%**		**Total Salaries & Wages, DIRECT**	**-3,364,439**	**-2,818,807**	**-2,971,766**	**-545,632**	**-19%**	**-392,672**	**-13%**	**-3,989,800**
-116,734	-113,511	-108,480	-3,223	-3%	-8,253	-8%		Salaries sub-total	-897,933	-889,801	-800,781	-8,132	-1%	-97,153	-12%	-1,331,700
-314,109	-276,551	-267,788	-37,558	-14%	-46,321	-17%		Wage sub-total	-2,466,505	-1,929,006	-2,170,985	-537,499	-28%	-295,520	-14%	-2,658,100
-43,467	-64,569	-8,097	21,102	33%	-35,370	-437%		Wage-FTR subsubtotal	-342,874	-473,219	-126,820	130,346	28%	-216,053	-170%	-682,666
-270,642	-211,982	-259,691	-58,660	-28%	-10,951	-4%		Wage-Seasonal subsubto	-2,123,632	-1,455,787	-2,044,165	-667,845	-46%	-79,466	-4%	-1,975,434
-48.2%	-45.0%	-45.4%	-03.1%	-07.0%	-02.8%	-06.2%		Payroll Direct as a % of	-42.9%	-47.5%	-40.9%	04.6%	09.6%	-02.0%	-04.9%	-50.3%
								PAYROLL BURDEN, Taxes & Benefits								
-45,934	-47,890	-42,733	1,956	4%	-3,200	-7%	5130...	Payroll Taxes	-393,043	-344,800	-360,209	-48,243	-14%	-32,834	-9%	-490,100
-20,662	-32,704	-12,858	12,042	37%	-7,804	-61%	5130...	Group Insurance	-172,871	-272,278	-109,311	99,407	37%	-63,560	-58%	-408,100
-2,461	-2,110	-2,267	-351	-17%	-195	-9%	5130...	Retirement Plan	-19,027	-15,755	-19,449	-3,272	-21%	422	2%	-23,500
0	0	0	0	0%	0	0%	51499	Capitalized Payroll Burden	440	0	0	440	0%	440	0%	0
-69,057	**-82,704**	**-57,859**	**13,647**	**17%**	**-11,198**	**-19%**		**Total Payroll Taxes & Benefits**	**-584,502**	**-632,833**	**-488,970**	**48,331**	**8%**	**-95,532**	**-20%**	**-921,700**
-39,278	**-41,760**	**-48,094**	**2,482**	**6%**	**8,816**	**18%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-443,679**	**-384,990**	**-495,609**	**-58,689**	**-15%**	**51,930**	**10%**	**-546,000**
-108,335	**-124,464**	**-105,952**	**16,129**	**13%**	**-2,383**	**-2%**		**PAYROLL BURDEN Total**	**-1,028,181**	**-1,017,823**	**-984,579**	**-10,358**	**-1%**	**-43,602**	**-4%**	**-1,467,700**
-34,015	-41,120	-34,184	7,105	17%	169	0%	(513...	subtotal, Burden-Salary	-284,812	-340,199	-277,909	55,387	16%	-6,903	-2%	-509,900
-16,364	-32,174	-5,235	15,810	49%	-11,128	-213%	(514...	subtotal, Burden-Wage-FTR	-149,138	-265,844	-61,576	116,706	44%	-87,562	-142%	-391,050
-57,957	-51,170	-66,533	-6,787	-13%	8,577	13%	(514...	subtotal, Burden-Wage-Seasonal	-594,670	-411,780	-645,094	-182,890	-44%	50,423	8%	-566,750
25.1%	**31.9%**	**28.2%**	**-06.8%**	**-21.2%**	**-03.0%**	**-10.7%**		**Burden % - on all Payroll**	**30.6%**	**36.1%**	**33.1%**	**-05.5%**	**-15.4%**	**-02.6%**	**-07.8%**	**36.8%**
29.1%	36.2%	31.5%	-07.1%	-19.6%	-02.4%	-07.5%		Burden % - Salary	31.7%	38.2%	34.7%	-06.5%	-17.0%	-03.0%	-08.6%	38.3%
37.6%	49.8%	64.7%	-12.2%	-24.4%	-27.0%	-41.8%		Burden % - Wage-FTR	43.5%	56.2%	48.6%	-12.7%	-22.6%	-05.1%	-10.4%	57.3%
21.4%	24.1%	25.6%	-02.7%	-11.3%	-04.2%	-16.4%		Burden % - Wage-Season	28.0%	28.3%	31.6%	-00.3%	-01.0%	-03.6%	-11.3%	28.7%
23.7%	*30.1%*	*26.8%*	*-06.5%*	*-21.5%*	*-03.1%*	*-11.7%*		*Burden % - Wage-FTR&Se*	*30.2%*	*35.1%*	*32.6%*	*-05.0%*	*-14.2%*	*-02.4%*	*-07.4%*	*36.0%*
-539,178	**-514,526**	**-482,221**	**-24,652**	**-5%**	**-56,957**	**-12%**		**PAYROLL TOTAL (Direct&Bur**	**-4,392,619**	**-3,836,630**	**-3,956,345**	**-555,989**	**-14%**	**-436,274**	**-11%**	**-5,457,500**
								OPERATING EXPENSES (OE)								
-3,885	-3,648	-3,937	-237	-6%	53	1%	50530	Employee Meals	-28,277	-25,260	-23,802	-3,017	-12%	-4,475	-19%	-37,410
-5,079	-7,700	0	2,621	34%	-5,079	0%	50605	Employee Housing expenses	-80,999	-90,800	0	9,801	11%	-80,999	0%	-136,000
-27	0	-270	-27	0%	243	90%	50615	Employee Recruiting	-404	0	-324	-404	0%	-80	-25%	-1,000
0	-750	-105	750	100%	105	100%	50620	Employee Dev/Training	-9,385	-5,050	-4,154	-4,335	-86%	-5,231	-126%	-7,320
-464	-565	-223	101	18%	-241	-108%	50625	Employee Relations	-18,828	-15,790	-20,834	-3,038	-19%	2,006	10%	-21,990
-604	-500	-613	-104	-21%	9	1%	50630	Uniforms	-16,337	-14,550	-15,820	-1,787	-12%	-516	-3%	-28,000
-250	0	0	-250	0%	-250	0%	51080	Seminars & Conferences	-2,995	-8,350	-3,625	5,355	64%	630	17%	-9,550
-559	0	0	-559	0%	-559	0%	51095	Travel/Meeting Expense	-9,274	-7,900	-8,825	-1,374	-17%	-449	-5%	-8,610
-10,868	**-13,163**	**-5,147**	**2,295**	**17%**	**-5,720**	**-111%**		**Total Staff Expense**	**-166,499**	**-167,700**	**-77,385**	**1,201**	**1%**	**-89,114**	**-115%**	**-249,880**
-1,218	-1,355	-1,010	137	10%	-208	-21%	51090	Telephone	-8,266	-11,910	-9,055	3,644	31%	789	9%	-17,840
-619	-835	-518	216	26%	-101	-20%	55003	Cable/Sat TV Service	-4,805	-6,700	-3,835	1,895	28%	-969	-25%	-10,050
-6,157	-5,900	-6,729	-257	-4%	572	8%	55005	Disposal Fees	-44,227	-35,100	-40,336	-9,127	-26%	-3,891	-10%	-50,200
-16,508	-14,950	-15,625	-1,558	-10%	-883	-6%	5501...	Electricity	-98,309	-85,340	-92,908	-12,969	-15%	-5,401	-6%	-134,510
-1,896	-2,090	-2,228	194	9%	333	15%	55025	Natural Gas - Buildings	-40,456	-38,900	-41,268	-1,556	-4%	812	2%	-54,870
-3,255	**-2,650**	**-2,178**	**-605**	**-23%**	**-1,077**	**-49%**	**(530...**	**Fuel & Oil**	**-82,136**	**-57,400**	**-63,378**	**-24,736**	**-43%**	**-18,758**	**-30%**	**-77,950**
-193	-170	-96	-23	-14%	-97	-102%	55027	Propane (LPG)	-1,146	-1,250	-1,475	104	8%	329	22%	-1,770
-4,697	-5,370	-4,558	673	13%	-139	-3%	55030	Sewer Fees	-37,371	-41,900	-36,809	4,529	11%	-562	-2%	-63,340
-1,144	-1,400	-1,144	256	18%	0	0%	5503...	Water - Building/Facility	-8,797	-9,050	-8,710	253	3%	-87	-1%	-13,350
-16,312	-14,050	-21,243	-2,262	-16%	4,931	23%	55040	Water - Grounds	-40,689	-47,900	-60,493	7,211	15%	19,804	33%	-86,500
-51,999	**-48,770**	**-55,329**	**-3,229**	**-7%**	**3,330**	**6%**		**TOTAL UTILITIES**	**-366,200**	**-335,450**	**-358,267**	**-30,750**	**-9%**	**-7,933**	**-2%**	**-510,380**
								SUPPLIES & MAINTENANCE EXPENSE								
0	-10	0	10	100%	0	0%	56010	Security Exp	-399	-160	-201	-239	-150%	-198	-99%	-250
0	0	0	0	0%	0	0%	52505	Hazardous Waste Clean Up	0	-1,000	0	1,000	100%	0	0%	-1,500
-4,589	-5,100	-5,152	511	10%	563	11%	56520	Linen Service	-36,544	-31,190	-35,371	-5,354	-17%	-1,173	-3%	-45,600
-2,901	-3,600	-6,148	699	19%	3,247	53%	56530	Janitorial Services & Supplies	-23,514	-27,300	-38,978	3,786	14%	15,464	40%	-41,100
-326	-338	-562	12	4%	236	42%	56535	Pest Control	-3,792	-3,117	-3,994	-675	-22%	202	5%	-4,345
0	0	0	0	0%	0	0%	52020	Contract Fees	0	0	-286	0	0%	286	100%	0
-673	-650	-817	-23	-4%	143	18%	52022	Veterinary Services	-4,250	-4,470	-1,567	220	5%	-2,683	-171%	-5,720
-2,000	-1,880	-2,043	-120	-6%	43	2%	52023	Equine Care Services	-5,954	-5,360	-7,128	-594	-11%	1,174	16%	-7,250
0	0	0	0	0%	0	0%	52024	Offsite Pasturing	-9,633	-8,400	-6,886	-1,233	-15%	-2,747	-40%	-13,440
-426	-320	-496	-106	-33%	70	14%	53705	Equipment Rental	-4,856	-6,750	-6,402	1,894	28%	1,545	24%	-15,270
-3,383	-2,500	-3,878	-883	-35%	495	13%	56505	Feed Hay Grain	-12,407	-12,500	-13,545	93	1%	1,137	8%	-13,500
0	0	-62	0	0%	62	100%	56503	Printed Forms/Ticket Stock	-9,923	-9,300	-14,928	-623	-7%	5,005	34%	-19,010
0	0	0	0	0%	0	0%	51037	Computer Software	0	0	-30	0	0%	30	100%	0
-41	-200	-603	159	80%	563	93%	51050	Furniture and Office Equip	-3,673	-3,725	-5,418	52	1%	1,745	32%	-7,075
-536	-260	-357	-276	-106%	-179	-50%	51060	Office Supplies	-5,386	-4,015	-3,959	-1,371	-34%	-1,426	-36%	-5,760
-381	-300	-941	-81	-27%	560	60%	51061	Toner Cartridges	-3,135	-1,500	-5,056	-1,635	-109%	1,920	38%	-2,000
-83	-50	-1,183	-33	-67%	1,099	93%	53530	Signs	-7,099	-3,150	-7,431	-3,949	-125%	332	4%	-8,490
-1,618	**-1,325**	**-2,704**	**-293**	**-22%**	**1,085**	**40%**	**56501**	**Operating Supplies**	**-21,532**	**-19,160**	**-20,689**	**-2,372**	**-12%**	**-844**	**-4%**	**-27,970**
-8,613	-6,900	-7,341	-1,713	-25%	-1,273	-17%	56502	Paper Products - Restaurant	-55,527	-43,970	-56,319	-11,557	-26%	792	1%	-61,670

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Public Amenities Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	-50	0	50	100%	0	0%	56504	Candle & TableTop Supplies	-1,363	-400	-491	-963	-241%	-871	-177%	-600
-3,962	-2,450	-3,616	-1,512	-62%	-346	-10%	56511	Cleaning Supplies - Restaurant	-23,447	-15,750	-20,869	-7,697	-49%	-2,578	-12%	-22,750
-1,180	-500	-2,636	-680	-136%	1,456	55%	56540	Small Tools & Equipment	-22,363	-11,915	-29,315	-10,448	-88%	6,953	24%	-18,050
-100	-175	-2,046	75	43%	1,946	95%	56545	Safety Equipment	-5,649	-5,100	-10,079	-549	-11%	4,430	44%	-9,250
0	0	-91	0	0%	91	100%	56550	Spoilage	-8,227	0	-2,625	-8,227	0%	-5,602	-213%	0
-700	-1,150	-1,300	450	39%	600	46%	51025	Entertainment	-4,253	-8,550	-8,050	4,298	50%	3,798	47%	-14,450
0	0	0	0	0%	0	0%	55530	Recreation Programs	0	0	-472	0	0%	472	100%	0
-741	-1,000	-1,314	259	26%	573	44%	55532	Special Programs	-11,131	-5,500	-11,245	-5,631	-102%	114	1%	-6,000
-1,018	-400	0	-618	-155%	-1,018	0%	55537	Catering Rentals	-2,832	-1,200	-3,617	-1,632	-136%	785	22%	-1,600
0	0	0	0	0%	0	0%	55550	Ski Team Expense	-945	-1,500	-432	555	37%	-513	-119%	-1,500
								Repairs & Maintenance								
-2,127	-350	-2,569	-1,777	-508%	442	17%	54210	General/PM	-14,013	-2,800	-12,700	-11,213	-400%	-1,312	-10%	-5,400
-179	0	-10	-179	0%	-170	-1711%	54220	Plumbing	-1,136	-1,100	-972	-36	-3%	-164	-17%	-1,950
0	-100	-35	100	100%	35	100%	54240	Lighting and Electrical	-2,048	-1,300	-1,910	-748	-58%	-138	-7%	-2,000
0	0	0	0	0%	0	0%	54250	HVAC	-28	-850	-258	822	97%	230	89%	-1,500
0	0	0	0	0%	0	0%	54252	Carpentry	0	-850	-1,136	850	100%	1,136	100%	-2,400
-334	-250	-323	-84	-34%	-11	-3%	54254	Elevators	-3,006	-2,250	-2,588	-756	-34%	-418	-16%	-3,500
0	0	-3,756	0	0%	3,756	100%	54256	Fire Suppression	-7,429	-3,000	-7,756	-4,429	-148%	327	4%	-6,950
0	0	0	0	0%	0	0%	54274	Painting	0	-300	-18	300	100%	18	100%	-700
-68	-700	-341	632	90%	273	80%	54290	Other Building	-3,554	-5,250	-850	1,696	32%	-2,704	-318%	-7,900
-2,708	**-1,400**	**-7,034**	**-1,308**	**-93%**	**4,327**	**62%**		**R&M Building**	**-31,213**	**-17,700**	**-28,188**	**-13,513**	**-76%**	**-3,024**	**-11%**	**-32,300**
-293	0	-71	-293	0%	-222	-314%	54310	Asphalt	-2,549	0	-291	-2,549	0%	-2,258	-776%	0
0	0	0	0	0%	0	0%	54340	GrassFlowersSeedFertilizers	0	-350	-132	350	100%	132	100%	-350
0	0	-146	0	0%	146	100%	54350	Ski Trails	-222	0	-1,836	-222	0%	1,614	88%	-5,000
-80	0	0	-80	0%	-80	0%	54380	Snow Removal	-50,682	-31,660	-34,343	-19,022	-60%	-16,339	-48%	-44,100
-1,400	-1,400	-1,400	0	0%	0	0%	54390	Other Grounds Maint	-9,342	-8,900	-9,000	-442	-5%	-341	-4%	-12,700
-1,772	**-1,400**	**-1,616**	**-372**	**-27%**	**-156**	**-10%**		**R&M Grounds (nonGolf)**	**-62,795**	**-40,910**	**-45,602**	**-21,885**	**-53%**	**-17,193**	**-38%**	**-62,150**
-2,211	-1,500	-2,157	-711	-47%	-54	-2%	54412	Ski Lifts, Fixed Grip	-9,703	-5,700	-14,581	-4,003	-70%	4,878	33%	-8,700
-1,869	-100	0	-1,769	-1769%	-1,869	0%	54416	Ski Lifts, Surface	-4,317	-1,600	0	-2,717	-170%	-4,317	0%	-3,600
0	0	0	0	0%	0	0%	54418	Terrain Parks	-1,239	0	-165	-1,239	0%	-1,074	-653%	-500
0	-1,000	0	1,000	100%	0	0%	54419	Snowmaking	0	-3,000	-423	3,000	100%	423	100%	-4,400
-224	-13,500	-10,000	13,276	98%	9,776	98%	54421	Snowcats	-60,704	-47,800	-54,918	-12,904	-27%	-5,786	-11%	-73,100
0	-400	0	400	100%	0	0%	54426	Snowmobiles	-8,524	-3,750	-3,769	-4,774	-127%	-4,755	-126%	-5,700
-4,038	-2,000	-7,021	-2,038	-102%	2,983	42%	54434	Golf Maint Eq	-7,504	-11,000	-13,675	3,496	32%	6,171	45%	-15,750
-237	-300	-262	63	21%	26	10%	54438	Golf Carts Fleet	-563	-1,100	-1,948	537	49%	1,385	71%	-1,400
-300	-350	-115	50	14%	-185	-161%	54443	Rolling, Heavy	-4,654	-2,880	-677	-1,774	-62%	-3,977	-587%	-4,480
-2,399	-500	-542	-1,899	-380%	-1,857	-343%	54448	Rolling, Car/Truck/Bus/Van	-14,516	-8,000	-10,816	-6,516	-81%	-3,699	-34%	-13,200
-81	-700	-1,755	619	88%	1,674	95%	54452	F&B Kitchen Equip	-10,560	-7,950	-12,910	-2,610	-33%	2,349	18%	-11,670
0	-370	-204	370	100%	204	100%	54454	F&B GlassSilverChina	-345	-2,660	-710	2,315	87%	365	51%	-4,070
0	-50	-273	50	100%	273	100%	54461	Bicycles	-1,012	-400	-960	-612	-153%	-51	-5%	-500
-274	-250	-258	-24	-10%	-16	-6%	54481	Computer Software Maint	-2,691	-2,000	-2,064	-691	-35%	-627	-30%	-3,000
0	0	0	0	0%	0	0%	54483	Computer Hardware Maint	0	-290	-107	290	100%	107	100%	-660
-313	-350	-300	37	11%	-13	-4%	54499	Other Operating Equip R&M	-1,396	-2,250	-428	854	38%	-969	-227%	-3,500
-11,946	**-21,370**	**-22,888**	**9,424**	**44%**	**10,942**	**48%**		**R&M Equipment**	**-127,728**	**-100,380**	**-118,150**	**-27,348**	**-27%**	**-9,578**	**-8%**	**-154,230**
-3,464	-700	-3,425	-2,764	-395%	-39	-1%	54510	Seed & Sod	-6,916	-7,200	-8,849	284	4%	1,933	22%	-8,500
-1,039	-6,600	-1,127	5,561	84%	88	8%	54520	Fertilizer	-18,630	-17,200	-16,060	-1,430	-8%	-2,571	-16%	-20,000
-1,057	-600	-1,441	-457	-76%	384	27%	54530	Top Dressing	-9,213	-8,500	-6,375	-713	-8%	-2,838	-45%	-12,000
-21	0	0	-21	0%	-21	0%	54540	Sand, Gravel, Rock	-2,021	-4,000	-5,903	1,979	49%	3,882	66%	-4,000
0	0	0	0	0%	0	0%	54560	Pesticides	-4,453	-8,100	-6,219	3,647	45%	1,766	28%	-11,000
-511	-240	-1,320	-271	-113%	808	61%	54570	Irrigation and Drainage	-2,748	-2,200	-4,086	-548	-25%	1,337	33%	-3,000
0	0	0	0	0%	0	0%	54590	All Other Golf Course	-2,125	-250	0	-1,875	-750%	-2,125	0%	-500
-6,092	**-8,140**	**-7,312**	**2,048**	**25%**	**1,220**	**17%**		**R&M Golf Course**	**-46,106**	**-47,450**	**-47,492**	**1,344**	**3%**	**1,385**	**3%**	**-59,000**
0	-100	0	100	100%	0	0%	(575...	Forestry Management	0	-1,400	-263	1,400	100%	263	100%	-1,600
0	**-100**	**0**	**100**	**100%**	**0**	**0%**		**R&M Forestry**	**0**	**-1,400**	**-263**	**1,400**	**100%**	**263**	**100%**	**-1,600**
6,466	9,166	8,931	-2,700	-29%	-2,465	-28%	59010	Contra - Inter-Dept. Charges	45,994	56,168	41,213	-10,174	-18%	4,780	12%	83,980
-16,052	**-23,244**	**-29,920**	**7,192**	**31%**	**13,868**	**46%**		**R&M subtotal**	**-221,848**	**-151,672**	**-198,482**	**-70,176**	**-46%**	**-23,366**	**-12%**	**-225,300**
-49,325	**-52,402**	**-73,209**	**3,077**	**6%**	**23,884**	**33%**		**TOTAL SUPPLIES & MAIN**	**-509,682**	**-386,654**	**-513,864**	**-123,028**	**-32%**	**4,182**	**1%**	**-579,450**
								ADMINISTRATIVE & OTHER EXPENSE								
0	-300	0	300	100%	0	0%	52016	Environmental Services / Fees	-1,176	-1,200	-1,008	24	2%	-168	-17%	-1,200
-35	-100	-175	65	65%	140	80%	51070	Public Relations	-413	-3,500	-3,374	3,087	88%	2,961	88%	-5,150
0	0	-400	0	0%	400	100%	55520	Promotion Expense	-1,848	-4,500	-1,683	2,652	59%	-165	-10%	-7,500
-5,536	-1,050	-359	-4,486	-427%	-5,177	-1441%	55540	Resort Advertising	-63,430	-48,100	-100,803	-15,330	-32%	37,373	37%	-91,000
-697	-500	-896	-197	-39%	199	22%	55545	Brochure Distribution	-5,348	-6,500	-5,921	1,152	18%	573	10%	-10,100
-252	0	0	-252	0%	-252	0%	55560	Sales specific	-3,298	0	0	-3,298	0%	-3,298	0%	0
0	0	0	0	0%	0	0%	51520	Charitable Contributions	0	-500	-267	500	100%	267	100%	-500

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Public Amenities Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	323	0	0%	-323	-100%	51530	Community Relations	-295	0	-150	-295	0%	-145	-97%	0
-1,134	-1,000	-1,140	-134	-13%	6	1%	55538	Reservation Services	-8,425	-5,600	-7,543	-2,825	-50%	-882	-12%	-8,300
-9,801	-11,510	-8,127	1,709	15%	-1,674	-21%	55525	Marketing Discounts CoGS	-59,437	-54,490	-52,570	-4,947	-9%	-6,867	-13%	-77,400
-515	-200	-1,069	-315	-157%	554	52%	51020	Dues & Subscriptions	-5,001	-8,275	-5,428	3,274	40%	427	8%	-9,700
-952	-1,000	-1,239	48	5%	287	23%	51035	Licenses, Permits, Fees	-18,034	-19,500	-26,606	1,466	8%	8,572	32%	-37,660
-87	-175	-132	88	50%	45	34%	51096	Mileage Reimbursement	-1,805	-1,900	-2,025	95	5%	220	11%	-3,070
0	0	0	0	0%	0	0%	51515	Board Expense	0	0	-37	0	0%	37	100%	0
-113	-35	-180	-78	-222%	67	37%	51065	Postage - General	-495	-395	-535	-100	-25%	40	7%	-570
0	0	0	0	0%	0	0%	51535	Newsletter	-626	0	0	-626	0%	-626	0%	0
0	0	0	0	0%	0	0%	51546	Printing - Brochures	-966	0	0	-966	0%	-966	0%	0
0	0	0	0	0%	0	0%	51547	Printing - Other	-1,391	0	-946	-1,391	0%	-445	-47%	0
-778	0	0	-778	0%	-778	0%	56601	Claims Expense	-778	0	0	-778	0%	-778	0%	0
-20,730	-17,990	-16,392	-2,740	-15%	-4,338	-26%	52220	Credit Card Expense	-175,391	-119,940	-162,479	-55,451	-46%	-12,911	-8%	-164,240
3,861	0	-978	3,861	0%	4,839	495%	52225	Over/Short	-2,251	0	-1,803	-2,251	0%	-448	-25%	0
-9,400	*-9,400*	*-9,000*	*0*	*0%*	*-400*	*-4%*	*52025*	*Insurance Expense*	*-181,800*	*-156,800*	*-182,200*	*-25,000*	*-16%*	*400*	*0%*	*-235,200*
-46,170	**-43,260**	**-39,764**	**-2,910**	**-7%**	**-6,406**	**-16%**		**TOTAL ADMINISTRATIVE & OT**	**-532,208**	**-431,200**	**-555,379**	**-101,008**	**-23%**	**23,171**	**4%**	**-651,590**
-158,362	**-157,595**	**-173,449**	**-767**	**0%**	**15,088**	**9%**		**TOTAL OPERATING EXPENSES**	**-1,574,589**	**-1,321,004**	**-1,504,895**	**-253,585**	**-19%**	**-69,694**	**-5%**	**-1,991,300**
-697,540	**-672,121**	**-655,670**	**-25,419**	**-4%**	**-41,870**	**-6%**		**TOTAL PAYROLL AND OPERATI**	**-5,967,208**	**-5,157,634**	**-5,461,240**	**-809,574**	**-16%**	**-505,969**	**-9%**	**-7,448,800**
21,038	**35,452**	**11,932**	**-14,414**	**-41%**	**9,105**	**76%**		**N O R 1, before OH**	**754,521**	**-111,235**	**759,231**	**865,756**	**778%**	**-4,710**	**-1%**	**-750,000**
21,038	**35,452**	**11,932**	**-14,414**	**-41%**	**9,105**	**76%**		**N O R 2, after OH**	**754,521**	**-111,235**	**759,231**	**865,756**	**778%**	**-4,710**	**-1%**	**-750,000**
-873,340	**-830,671**	**-817,473**	**-42,669**	**-5%**	**-55,867**	**-7%**		**T O C**	**-7,090,041**	**-6,049,534**	**-6,511,554**	**-1,040,507**	**-17%**	**-578,486**	**-9%**	**-8,687,000**
-102.4%	-104.3%	-101.5%	01.9%	01.8%	-00.9%	-00.9%		REV to TOC (CRR%)	-110.6%	-98.2%	-111.7%	-12.5%	-12.7%	01.0%	00.9%	-91.4%
21,038	**35,452**	**11,932**	**-14,414**	**-41%**	**9,105**	**76%**		**NOR AFTER Asssessment Reven**	**754,521**	**-111,235**	**759,231**	**865,756**	**778%**	**-4,710**	**-1%**	**-750,000**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Consolidated Golf

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
27,318	38,800	37,050	-11,482	-30%	-9,733	-26%	(350...	Golf Passes	90,397	121,600	118,375	-31,203	-26%	-27,978	-24%	175,000
19,442	20,250	15,457	-808	-4%	3,985	26%	3502...	Golf Passes - Packs	49,083	57,000	56,961	-7,917	-14%	-7,878	-14%	85,000
58,605	58,000	51,186	605	1%	7,419	14%	35035	Golf Green Fees - Member	163,496	179,000	168,030	-15,504	-9%	-4,534	-3%	225,000
62,638	77,000	67,731	-14,363	-19%	-5,094	-8%	35025	Golf Green Fees - Guest	136,239	183,000	173,498	-46,761	-26%	-37,259	-21%	235,000
28,834	25,600	30,877	3,234	13%	-2,043	-7%	3503...	Golf Green Fees - Public	62,947	74,900	73,530	-11,953	-16%	-10,583	-14%	110,000
196,836	**219,650**	**202,301**	**-22,814**	**-10%**	**-5,465**	**-3%**		**Total Direct Access & Use**	**502,161**	**615,500**	**590,394**	**-113,339**	**-18%**	**-88,232**	**-15%**	**830,000**
0	0	0	0	0%	0	0%	3328...	Misc other F&B	-3	0	0	-3	0%	-3	0%	0
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Other F&B subtotal***	***-3***	***0***	***0***	***-3***	***0%***	***-3***	***0%***	***0***
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Food and Beverage**	**-3**	**0**	**0**	**-3**	**0%**	**-3**	**0%**	**0**
30,570	23,300	25,858	7,270	31%	4,711	18%	36030	Sales - Retail	76,223	76,800	77,934	-577	-1%	-1,711	-2%	114,000
-215	-200	-171	-15	-7%	-44	-25%	38015	Employee Discounts	-856	-800	-956	-56	-7%	100	10%	-1,000
-638	-600	-780	-38	-6%	141	18%	38017	Homeowner Discounts	-1,681	-1,700	-2,171	19	1%	490	23%	-2,000
-3,253	-2,500	-2,205	-753	-30%	-1,048	-48%	38020	Discounts - Retail	-8,344	-8,700	-7,392	356	4%	-952	-13%	-17,000
0	-900	0	900	100%	0	0%	38025	Promotion Discounts	0	-1,600	-273	1,600	100%	273	100%	-2,000
26,464	**19,100**	**22,703**	**7,364**	**39%**	**3,761**	**17%**		**Total Retail Product Reven**	**65,342**	**64,000**	**67,143**	**1,342**	**2%**	**-1,801**	**-3%**	**92,000**
44,546	45,500	43,377	-954	-2%	1,169	3%	(350...	Golf Cart Rentals	118,834	141,900	134,896	-23,066	-16%	-16,062	-12%	185,000
9,650	11,100	10,086	-1,450	-13%	-436	-4%	35020	Golf - Driving Range	26,357	40,300	40,585	-13,943	-35%	-14,228	-35%	48,000
186	500	-310	-314	-63%	496	160%	36060	Lessons - Public	429	1,650	-255	-1,221	-74%	683	268%	2,000
832	900	1,410	-68	-8%	-578	-41%	36070	Lessons - P.O.	3,372	2,750	3,899	622	23%	-527	-14%	3,000
0	0	0	0	0%	0	0%	38030	Reduction To Sales - Lessons	0	0	-167	0	0%	167	100%	0
55,214	**58,000**	**54,563**	**-2,786**	**-5%**	**651**	**1%**		**Total Lessons & Rental Re**	**148,992**	**186,600**	**178,958**	**-37,608**	**-20%**	**-29,966**	**-17%**	**238,000**
1	0	3	1	0%	-2	-67%	34070	Shopping Bags	1	0	3	1	0%	-2	-67%	0
2,800	1,750	1,582	1,050	60%	1,218	77%	37020	Other Revenue	7,504	7,600	7,715	-96	-1%	-211	-3%	10,000
2,801	**1,750**	**1,585**	**1,051**	**60%**	**1,216**	**77%**		**Total Other Revenue**	**7,505**	**7,600**	**7,718**	**-95**	**-1%**	**-213**	**-3%**	**10,000**
281,315	**298,500**	**281,152**	**-17,185**	**-6%**	**163**	**0%**		**GROSS REVENUE (GREV)**	**723,998**	**873,700**	**844,214**	**-149,702**	**-17%**	**-120,216**	**-14%**	**1,170,000**
								COST OF GOODS SOLD (COGS)								
-13,263	***-13,400***	***-12,308***	***137***	***1%***	***-955***	***-8%***		***Retail Product Cogs***	***-34,206***	***-44,300***	***-39,791***	***10,094***	***23%***	***5,585***	***14%***	***-69,000***
-13,263	**-13,400**	**-12,308**	**137**	**1%**	**-955**	**-8%**		**Total COGS**	**-34,206**	**-44,300**	**-39,791**	**10,094**	**23%**	**5,585**	**14%**	**-69,000**
-04.7%	-04.5%	-04.4%	-00.2%	-05.0%	-00.3%	-07.7%		Total Cogs / GREV %	-04.7%	-05.1%	-04.7%	00.3%	06.8%	00.0%	-00.2%	-05.9%
-50.1%	-70.2%	-54.2%	20.0%	28.6%	04.1%	07.6%		Retail Product Cogs / Retail R	-52.3%	-69.2%	-59.3%	16.9%	24.4%	06.9%	11.7%	-75.0%
-43.4%	-57.5%	-47.6%	14.1%	24.6%	04.2%	08.8%		Retail Product Cogs / Retail R	-44.9%	-57.7%	-51.1%	12.8%	22.2%	06.2%	12.1%	-60.5%
268,052	**285,100**	**268,843**	**-17,048**	**-6%**	**-792**	**0%**		**Gross Margin (GREV-COG**	**689,792**	**829,400**	**804,423**	**-139,608**	**-17%**	**-114,631**	**-14%**	**1,101,000**
								PAYROLL								
								SALARIES & WAGES								
-14,905	-17,573	-17,794	2,668	15%	2,889	16%	5110...	Salaries - Exempt - Regular	-124,705	-127,316	-115,496	2,611	2%	-9,210	-8%	-191,000
0	0	-16	0	0%	16	100%	51106	Salaries - Exempt - Commissions	1,938	0	-16	1,938	0%	1,954	12210%	0
-4,625	-4,400	-4,075	-225	-5%	-551	-14%	5122...	Wages - FTRegular	-36,441	-34,600	-30,913	-1,841	-5%	-5,528	-18%	-52,200
-89,464	-84,772	-84,081	-4,692	-6%	-5,383	-6%	5124...	Wages - Seasonal	-315,459	-339,079	-340,634	23,620	7%	25,175	7%	-461,900
0	0	-787	0	0%	787	100%	51246	Wages-Seasonal-Commissions	-1,938	0	-1,165	-1,938	0%	-773	-66%	0
0	0	0	0	0%	0	0%	5110...	Incentive Program, Exempt	-100	0	0	-100	0%	-100	0%	0
0	0	0	0	0%	0	0%	51227	Incentive Program, FTR, NonExe	-437	0	-273	-437	0%	-164	-60%	0
0	0	-957	0	0%	957	100%	51247	Incentive Program, Seasonal, N	-683	0	-2,597	-683	0%	1,913	74%	0
-108,994	**-106,745**	**-107,709**	**-2,249**	**-2%**	**-1,285**	**-1%**		**Total Salaries & Wages, DIRECT**	**-477,826**	**-500,995**	**-491,094**	**23,169**	**5%**	**13,268**	**3%**	**-705,100**
-14,905	-17,573	-17,810	2,668	15%	2,905	16%		Salaries sub-total	-122,868	-127,316	-115,512	4,448	3%	-7,356	-6%	-191,000
-94,090	-89,172	-89,899	-4,918	-6%	-4,190	-5%		Wage sub-total	-354,958	-373,679	-375,582	18,721	5%	20,624	5%	-514,100
-4,625	-4,400	-4,075	-225	-5%	-551	-14%		Wage-FTR subsubtotal	-36,878	-34,600	-31,186	-2,278	-7%	-5,692	-18%	-52,200
-89,464	-84,772	-85,825	-4,692	-6%	-3,640	-4%		Wage-Seasonal subsubto	-318,080	-339,079	-344,396	20,999	6%	26,316	8%	-461,900
-38.7%	-35.8%	-38.3%	-03.0%	-08.3%	-00.4%	-01.1%		Payroll Direct as a % of	-66.0%	-57.3%	-58.2%	-08.7%	-15.1%	-07.8%	-13.5%	-60.3%
								PAYROLL BURDEN, Taxes & Benefits								
-11,840	-12,850	-11,014	1,010	8%	-825	-7%	5130...	Payroll Taxes	-55,365	-58,870	-57,958	3,505	6%	2,593	4%	-82,500
-3,687	-5,866	-1,974	2,179	37%	-1,712	-87%	5130...	Group Insurance	-27,793	-44,236	-16,794	16,443	37%	-10,998	-65%	-66,400
-398	-450	-420	52	12%	22	5%	5130...	Retirement Plan	-3,633	-3,600	-3,409	-33	-1%	-224	-7%	-5,400
-15,924	**-19,166**	**-13,409**	**3,242**	**17%**	**-2,515**	**-19%**		**Total Payroll Taxes & Benefits**	**-86,791**	**-106,706**	**-78,161**	**19,915**	**19%**	**-8,630**	**-11%**	**-154,300**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Consolidated Golf

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-9,671	**-9,900**	**-11,620**	**229**	**2%**	**1,949**	**17%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-41,266**	**-45,880**	**-52,688**	**4,614**	**10%**	**11,422**	**22%**	**-64,500**
-25,595	**-29,066**	**-25,029**	**3,471**	**12%**	**-566**	**-2%**		**PAYROLL BURDEN Total**	**-128,056**	**-152,586**	**-130,849**	**24,530**	**16%**	**2,793**	**2%**	**-218,800**
-4,681	-6,343	-4,821	1,662	26%	140	3%	(513...	subtotal, Burden-Salary	-37,703	-46,162	-35,348	8,459	18%	-2,355	-7%	-69,400
-2,568	-3,933	-1,386	1,365	35%	-1,182	-85%	(514...	subtotal, Burden-Wage-FTR	-20,652	-31,654	-11,646	11,002	35%	-9,006	-77%	-47,380
-18,346	-18,790	-18,822	444	2%	476	3%	(514...	subtotal, Burden-Wage-Seasonal	-69,701	-74,770	-83,854	5,069	7%	14,153	17%	-102,020
23.5%	**27.2%**	**23.2%**	**-03.7%**	**-13.8%**	**00.2%**	**01.1%**		**Burden % - on all Payroll**	**26.8%**	**30.5%**	**26.6%**	**-03.7%**	**-12.0%**	**00.2%**	**00.6%**	**31.0%**
31.4%	36.1%	27.1%	-04.7%	-13.0%	04.3%	16.0%		Burden % - Salary	30.7%	36.3%	30.6%	-05.6%	-15.4%	00.1%	00.3%	36.3%
55.5%	89.4%	34.0%	-33.9%	-37.9%	21.5%	63.2%		Burden % - Wage-FTR	56.0%	91.5%	37.3%	-35.5%	-38.8%	18.7%	50.0%	90.8%
20.5%	22.2%	21.9%	-01.7%	-07.5%	-01.4%	-06.5%		Burden % - Wage-Season	21.9%	22.1%	24.3%	-00.1%	-00.6%	-02.4%	-10.0%	22.1%
22.2%	*25.5%*	*22.5%*	*-03.3%*	*-12.8%*	*-00.3%*	*-01.1%*		*Burden % - Wage-FTR&Se*	*25.5%*	*28.5%*	*25.4%*	*-03.0%*	*-10.6%*	*00.0%*	*00.1%*	*29.1%*
-134,589	**-135,811**	**-132,738**	**1,222**	**1%**	**-1,851**	**-1%**		**PAYROLL TOTAL (Direct&Bur**	**-605,882**	**-653,581**	**-621,943**	**47,699**	**7%**	**16,061**	**3%**	**-923,900**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	-15	0	0	-15	0%	-15	0%	0
0	-195	0	195	100%	0	0%	50625	Employee Relations	-549	-860	-122	311	36%	-428	-351%	-1,800
-84	-400	-309	316	79%	225	73%	50630	Uniforms	-7,223	-7,550	-7,517	327	4%	294	4%	-9,000
-250	0	0	-250	0%	-250	0%	51080	Seminars & Conferences	-250	-100	-360	-150	-150%	110	31%	-100
-559	0	0	-559	0%	-559	0%	51095	Travel/Meeting Expense	-5,495	-3,720	-3,205	-1,775	-48%	-2,289	-71%	-3,780
-893	**-595**	**-309**	**-298**	**-50%**	**-584**	**-189%**		**Total Staff Expense**	**-13,532**	**-12,230**	**-11,204**	**-1,302**	**-11%**	**-2,328**	**-21%**	**-14,680**
-715	-550	-428	-165	-30%	-287	-67%	51090	Telephone	-3,635	-3,900	-3,637	265	7%	2	0%	-5,850
-40	-100	-37	60	60%	-4	-9%	55003	Cable/Sat TV Service	-364	-540	-290	176	33%	-74	-26%	-800
-275	-400	-471	125	31%	196	42%	55005	Disposal Fees	-5,244	-4,300	-2,768	-944	-22%	-2,476	-89%	-5,600
-8,936	-7,850	-8,081	-1,086	-14%	-855	-11%	5501...	Electricity	-25,583	-26,100	-23,616	517	2%	-1,966	-8%	-41,500
-159	-150	-187	-9	-6%	29	15%	55025	Natural Gas - Buildings	-5,179	-4,150	-4,928	-1,029	-25%	-251	-5%	-5,500
-2,509	**-1,800**	**-1,371**	**-709**	**-39%**	**-1,138**	**-83%**	**(530...**	**Fuel & Oil**	**-14,884**	**-11,300**	**-11,658**	**-3,584**	**-32%**	**-3,226**	**-28%**	**-16,300**
0	0	-15	0	0%	15	100%	55027	Propane (LPG)	0	0	-30	0	0%	30	100%	0
-267	-300	-262	33	11%	-5	-2%	55030	Sewer Fees	-2,102	-2,340	-2,092	238	10%	-10	0%	-3,540
-15,698	-14,000	-20,455	-1,698	-12%	4,757	23%	55040	Water - Grounds	-36,866	-47,500	-54,120	10,634	22%	17,254	32%	-66,500
-28,598	**-25,150**	**-31,308**	**-3,448**	**-14%**	**2,710**	**9%**		**TOTAL UTILITIES**	**-93,857**	**-100,130**	**-103,140**	**6,273**	**6%**	**9,283**	**9%**	**-145,590**
								SUPPLIES & MAINTENANCE EXPENSE								
-1,214	-850	-1,212	-364	-43%	-2	0%	56530	Janitorial Services & Supplies	-4,829	-3,900	-4,713	-929	-24%	-116	-2%	-5,400
0	0	0	0	0%	0	0%	53705	Equipment Rental	-210	-2,750	-1,485	2,540	92%	1,275	86%	-9,250
0	-150	0	150	100%	0	0%	51050	Furniture and Office Equip	-361	-350	0	-11	-3%	-361	0%	-350
-64	-25	-32	-39	-157%	-32	-100%	51060	Office Supplies	-406	-375	-302	-31	-8%	-104	-34%	-400
0	0	-72	0	0%	72	100%	51061	Toner Cartridges	-195	0	-960	-195	0%	765	80%	0
0	0	0	0	0%	0	0%	53530	Signs	0	-450	0	450	100%	0	0%	-450
-1,140	**-590**	**-1,996**	**-550**	**-93%**	**856**	**43%**	**56501**	**Operating Supplies**	**-8,108**	**-6,300**	**-9,533**	**-1,808**	**-29%**	**1,425**	**15%**	**-7,660**
-32	-125	-1,262	93	74%	1,229	97%	56540	Small Tools & Equipment	-1,425	-2,865	-4,382	1,440	50%	2,956	67%	-3,100
0	-25	0	25	100%	0	0%	56545	Safety Equipment	0	-900	-47	900	100%	47	100%	-1,000
0	0	-349	0	0%	349	100%	55532	Special Programs	0	0	-1,380	0	0%	1,380	100%	0
								Repairs & Maintenance								
-314	0	-221	-314	0%	-93	-42%	54210	General/PM	-624	0	-280	-624	0%	-344	-123%	0
0	0	0	0	0%	0	0%	54220	Plumbing	-179	0	0	-179	0%	-179	0%	0
0	0	0	0	0%	0	0%	54240	Lighting and Electrical	-146	0	-104	-146	0%	-42	-40%	0
0	0	-103	0	0%	103	100%	54256	Fire Suppression	-103	-350	-784	248	71%	681	87%	-350
0	-250	0	250	100%	0	0%	54290	Other Building	0	-500	-125	500	100%	125	100%	-500
-314	**-250**	**-324**	**-64**	**-26%**	**10**	**3%**		**R&M Building**	**-1,051**	**-850**	**-1,292**	**-201**	**-24%**	**241**	**19%**	**-850**
0	0	0	0	0%	0	0%	54380	Snow Removal	-234	0	-157	-234	0%	-77	-49%	0
-1,400	-1,400	-1,400	0	0%	0	0%	54390	Other Grounds Maint	-5,600	-5,900	-5,600	300	5%	0	0%	-8,700
-1,400	**-1,400**	**-1,400**	**0**	**0%**	**0**	**0%**		**R&M Grounds (nonGolf)**	**-5,834**	**-5,900**	**-5,757**	**66**	**1%**	**-77**	**-1%**	**-8,700**
0	0	0	0	0%	0	0%	54421	Snowcats	-6,317	-1,500	0	-4,817	-321%	-6,317	0%	-1,500
-4,038	-2,000	-7,021	-2,038	-102%	2,983	42%	54434	Golf Maint Eq	-7,504	-11,000	-13,675	3,496	32%	6,171	45%	-15,750
-177	-300	-262	123	41%	86	33%	54438	Golf Carts Fleet	-503	-1,100	-1,948	597	54%	1,445	74%	-1,400
0	-250	0	250	100%	0	0%	54443	Rolling, Heavy	0	-2,000	0	2,000	100%	0	0%	-3,000
0	-200	0	200	100%	0	0%	54448	Rolling, Car/Truck/Bus/Van	0	-1,700	0	1,700	100%	0	0%	-2,500
-274	-250	-258	-24	-10%	-16	-6%	54481	Computer Software Maint	-2,691	-2,000	-2,064	-691	-35%	-627	-30%	-3,000
0	-50	0	50	100%	0	0%	54499	Other Operating Equip R&M	-30	-100	-48	70	70%	18	37%	-150
-4,489	**-3,050**	**-7,541**	**-1,439**	**-47%**	**3,052**	**40%**		**R&M Equipment**	**-17,045**	**-19,400**	**-17,734**	**2,355**	**12%**	**689**	**4%**	**-27,300**
-3,464	-700	-3,425	-2,764	-395%	-39	-1%	54510	Seed & Sod	-6,916	-7,200	-8,849	284	4%	1,933	22%	-8,500
-1,039	-6,600	-1,127	5,561	84%	88	8%	54520	Fertilizer	-18,630	-17,200	-16,060	-1,430	-8%	-2,571	-16%	-20,000
-1,057	-600	-1,441	-457	-76%	384	27%	54530	Top Dressing	-9,213	-8,500	-6,375	-713	-8%	-2,838	-45%	-12,000
-21	0	0	-21	0%	-21	0%	54540	Sand, Gravel, Rock	-2,021	-4,000	-5,903	1,979	49%	3,882	66%	-4,000
0	0	0	0	0%	0	0%	54560	Pesticides	-4,453	-8,100	-6,219	3,647	45%	1,766	28%	-11,000
-511	-240	-1,320	-271	-113%	808	61%	54570	Irrigation and Drainage	-2,748	-2,200	-4,024	-548	-25%	1,276	32%	-3,000
0	0	0	0	0%	0	0%	54590	All Other Golf Course	-2,125	-250	0	-1,875	-750%	-2,125	0%	-500
-6,092	**-8,140**	**-7,312**	**2,048**	**25%**	**1,220**	**17%**		**R&M Golf Course**	**-46,106**	**-47,450**	**-47,430**	**1,344**	**3%**	**1,324**	**3%**	**-59,000**
5,166	5,166	5,166	0	0%	0	0%	59010	Contra - Inter-Dept. Charges	24,483	26,168	23,668	-1,685	-6%	815	3%	38,600
-7,129	**-7,674**	**-11,411**	**545**	**7%**	**4,282**	**38%**		**R&M subtotal**	**-45,554**	**-47,432**	**-48,546**	**1,878**	**4%**	**2,992**	**6%**	**-57,250**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Consolidated Golf

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-9,579	**-9,439**	**-16,334**	**-140**	**-1%**	**6,755**	**41%**		**TOTAL SUPPLIES & MAIN**	**-61,088**	**-65,322**	**-71,348**	**4,234**	**6%**	**10,260**	**14%**	**-84,860**
								ADMINISTRATIVE & OTHER EXPENSE								
-35	-100	-175	65	65%	140	80%	51070	Public Relations	-85	-400	-175	315	79%	90	51%	-400
-2,518	-500	0	-2,018	-404%	-2,518	0%	55540	Resort Advertising	-8,510	-3,500	-500	-5,010	-143%	-8,010	-1602%	-5,000
-479	-200	-606	-279	-140%	127	21%	55545	Brochure Distribution	-1,438	-800	-1,826	-638	-80%	388	21%	-1,200
0	-200	-825	200	100%	825	100%	51020	Dues & Subscriptions	-1,255	-1,800	-1,340	545	30%	85	6%	-1,800
-250	0	0	-250	0%	-250	0%	51035	Licenses, Permits, Fees	-1,886	-1,200	-1,536	-686	-57%	-351	-23%	-2,300
0	-30	0	30	100%	0	0%	51096	Mileage Reimbursement	-37	-100	-298	63	63%	261	88%	-100
-90	-25	0	-65	-261%	-90	0%	51065	Postage - General	-97	-130	-38	33	25%	-59	-157%	-170
-778	0	0	-778	0%	-778	0%	56601	Claims Expense	-778	0	0	-778	0%	-778	0%	0
-4,160	-4,510	-4,221	350	8%	61	1%	52220	Credit Card Expense	-15,409	-15,270	-17,253	-139	-1%	1,844	11%	-19,600
716	0	39	716	0%	677	1733%	52225	Over/Short	-326	0	136	-326	0%	-461	-340%	0
-6,000	*-6,000*	*-5,900*	*0*	*0%*	*-100*	*-2%*	*52025*	*Insurance Expense*	*-30,800*	*-30,800*	*-30,400*	*0*	*0%*	*-400*	*-1%*	*-46,200*
-13,595	**-11,565**	**-11,688**	**-2,030**	**-18%**	**-1,906**	**-16%**		**TOTAL ADMINISTRATIVE & OT**	**-60,621**	**-54,000**	**-53,230**	**-6,621**	**-12%**	**-7,391**	**-14%**	**-76,770**
-52,665	**-46,749**	**-59,640**	**-5,916**	**-13%**	**6,975**	**12%**		**TOTAL OPERATING EXPENSES**	**-229,098**	**-231,682**	**-238,922**	**2,584**	**1%**	**9,824**	**4%**	**-321,900**
-187,254	**-182,560**	**-192,378**	**-4,694**	**-3%**	**5,123**	**3%**		**TOTAL PAYROLL AND OPERATI**	**-834,980**	**-885,263**	**-860,865**	**50,283**	**6%**	**25,885**	**3%**	**-1,245,800**
80,797	**102,540**	**76,466**	**-21,743**	**-21%**	**4,331**	**6%**		**N O R 1, before OH**	**-145,189**	**-55,863**	**-56,442**	**-89,326**	**-160%**	**-88,746**	**-157%**	**-144,800**
80,797	**102,540**	**76,466**	**-21,743**	**-21%**	**4,331**	**6%**		**N O R 2, after OH**	**-145,189**	**-55,863**	**-56,442**	**-89,326**	**-160%**	**-88,746**	**-157%**	**-144,800**
-200,518	**-195,960**	**-204,686**	**-4,558**	**-2%**	**4,168**	**2%**		**T O C**	**-869,187**	**-929,563**	**-900,656**	**60,376**	**6%**	**31,469**	**3%**	**-1,314,800**
-140.3%	-152.3%	-137.4%	12.0%	07.9%	-02.9%	-02.1%		REV to TOC (CRR%)	-83.3%	-94.0%	-93.7%	10.7%	11.4%	10.4%	11.1%	-89.0%
80,797	**102,540**	**76,466**	**-21,743**	**-21%**	**4,331**	**6%**		**NOR AFTER Asssessment Reven**	**-145,189**	**-55,863**	**-56,442**	**-89,326**	**-160%**	**-88,746**	**-157%**	**-144,800**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Golf Course Operations (120)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
27,318	38,800	37,050	-11,482	-30%	-9,733	-26%	(350...	Golf Passes	90,397	121,600	118,375	-31,203	-26%	-27,978	-24%	175,000
19,442	20,250	15,457	-808	-4%	3,985	26%	3502...	Golf Passes - Packs	49,083	57,000	56,961	-7,917	-14%	-7,878	-14%	85,000
58,605	58,000	51,186	605	1%	7,419	14%	35035	Golf Green Fees - Member	163,496	179,000	168,030	-15,504	-9%	-4,534	-3%	225,000
62,638	77,000	67,731	-14,363	-19%	-5,094	-8%	35025	Golf Green Fees - Guest	136,239	183,000	173,498	-46,761	-26%	-37,259	-21%	235,000
28,834	25,600	30,877	3,234	13%	-2,043	-7%	3503...	Golf Green Fees - Public	62,947	74,900	73,530	-11,953	-16%	-10,583	-14%	110,000
196,836	**219,650**	**202,301**	**-22,814**	**-10%**	**-5,465**	**-3%**		**Total Direct Access & Use**	**502,161**	**615,500**	**590,394**	**-113,339**	**-18%**	**-88,232**	**-15%**	**830,000**
0	0	0	0	0%	0	0%	3328...	Misc other F&B	-3	0	0	-3	0%	-3	0%	0
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Other F&B subtotal***	***-3***	***0***	***0***	***-3***	***0%***	***-3***	***0%***	***0***
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Food and Beverage**	**-3**	**0**	**0**	**-3**	**0%**	**-3**	**0%**	**0**
30,570	23,300	25,858	7,270	31%	4,711	18%	36030	Sales - Retail	76,223	76,800	77,934	-577	-1%	-1,711	-2%	114,000
-215	-200	-171	-15	-7%	-44	-25%	38015	Employee Discounts	-856	-800	-956	-56	-7%	100	10%	-1,000
-638	-600	-780	-38	-6%	141	18%	38017	Homeowner Discounts	-1,681	-1,700	-2,171	19	1%	490	23%	-2,000
-3,253	-2,500	-2,205	-753	-30%	-1,048	-48%	38020	Discounts - Retail	-8,344	-8,700	-7,392	356	4%	-952	-13%	-17,000
0	-900	0	900	100%	0	0%	38025	Promotion Discounts	0	-1,600	-273	1,600	100%	273	100%	-2,000
26,464	**19,100**	**22,703**	**7,364**	**39%**	**3,761**	**17%**		**Total Retail Product Reven**	**65,342**	**64,000**	**67,143**	**1,342**	**2%**	**-1,801**	**-3%**	**92,000**
44,546	45,500	43,377	-954	-2%	1,169	3%	(350...	Golf Cart Rentals	118,834	141,900	134,896	-23,066	-16%	-16,062	-12%	185,000
9,650	11,100	10,086	-1,450	-13%	-436	-4%	35020	Golf - Driving Range	26,357	40,300	40,585	-13,943	-35%	-14,228	-35%	48,000
186	500	-310	-314	-63%	496	160%	36060	Lessons - Public	429	1,650	-255	-1,221	-74%	683	268%	2,000
832	900	1,410	-68	-8%	-578	-41%	36070	Lessons - P.O.	3,372	2,750	3,899	622	23%	-527	-14%	3,000
0	0	0	0	0%	0	0%	38030	Reduction To Sales - Lessons	0	0	-167	0	0%	167	100%	0
55,214	**58,000**	**54,563**	**-2,786**	**-5%**	**651**	**1%**		**Total Lessons & Rental Re**	**148,992**	**186,600**	**178,958**	**-37,608**	**-20%**	**-29,966**	**-17%**	**238,000**
1	0	3	1	0%	-2	-67%	34070	Shopping Bags	1	0	3	1	0%	-2	-67%	0
2,800	1,750	1,582	1,050	60%	1,218	77%	37020	Other Revenue	7,504	7,600	7,715	-96	-1%	-211	-3%	10,000
2,801	**1,750**	**1,585**	**1,051**	**60%**	**1,216**	**77%**		**Total Other Revenue**	**7,505**	**7,600**	**7,718**	**-95**	**-1%**	**-213**	**-3%**	**10,000**
281,315	**298,500**	**281,152**	**-17,185**	**-6%**	**163**	**0%**		**GROSS REVENUE (GREV)**	**723,998**	**873,700**	**844,214**	**-149,702**	**-17%**	**-120,216**	**-14%**	**1,170,000**
								COST OF GOODS SOLD (COGS)								
-13,263	***-13,400***	***-12,308***	***137***	***1%***	***-955***	***-8%***		***Retail Product Cogs***	***-34,206***	***-44,300***	***-39,791***	***10,094***	***23%***	***5,585***	***14%***	***-69,000***
-13,263	**-13,400**	**-12,308**	**137**	**1%**	**-955**	**-8%**		**Total COGS**	**-34,206**	**-44,300**	**-39,791**	**10,094**	**23%**	**5,585**	**14%**	**-69,000**
-04.7%	-04.5%	-04.4%	-00.2%	-05.0%	-00.3%	-07.7%		Total Cogs / GREV %	-04.7%	-05.1%	-04.7%	00.3%	06.8%	00.0%	-00.2%	-05.9%
-50.1%	-70.2%	-54.2%	20.0%	28.6%	04.1%	07.6%		Retail Product Cogs / Retail R	-52.3%	-69.2%	-59.3%	16.9%	24.4%	06.9%	11.7%	-75.0%
-43.4%	-57.5%	-47.6%	14.1%	24.6%	04.2%	08.8%		Retail Product Cogs / Retail R	-44.9%	-57.7%	-51.1%	12.8%	22.2%	06.2%	12.1%	-60.5%
268,052	**285,100**	**268,843**	**-17,048**	**-6%**	**-792**	**0%**		**Gross Margin (GREV-COG**	**689,792**	**829,400**	**804,423**	**-139,608**	**-17%**	**-114,631**	**-14%**	**1,101,000**
								PAYROLL								
								SALARIES & WAGES								
-6,002	-5,518	-4,936	-484	-9%	-1,066	-22%	5110...	Salaries - Exempt - Regular	-31,688	-30,879	-17,536	-809	-3%	-14,152	-81%	-46,300
0	0	-16	0	0%	16	100%	51106	Salaries - Exempt - Commissions	1,938	0	-16	1,938	0%	1,954	12210%	0
0	0	-385	0	0%	385	100%	5122...	Wages - FTRegular	0	0	-849	0	0%	849	100%	0
-30,228	-29,549	-25,820	-679	-2%	-4,409	-17%	5124...	Wages - Seasonal	-83,878	-102,554	-102,385	18,676	18%	18,507	18%	-139,100
0	0	-787	0	0%	787	100%	51246	Wages-Seasonal-Commissions	-1,938	0	-1,165	-1,938	0%	-773	-66%	0
0	0	0	0	0%	0	0%	5110...	Incentive Program, Exempt	-100	0	0	-100	0%	-100	0%	0
0	0	0	0	0%	0	0%	51247	Incentive Program, Seasonal, N	-273	0	-137	-273	0%	-137	-100%	0
-36,230	**-35,067**	**-31,943**	**-1,163**	**-3%**	**-4,287**	**-13%**		**Total Salaries & Wages, DIRECT**	**-115,939**	**-133,433**	**-122,088**	**17,494**	**13%**	**6,148**	**5%**	**-185,400**
-6,002	-5,518	-4,952	-484	-9%	-1,050	-21%		Salaries sub-total	-29,850	-30,879	-17,552	1,029	3%	-12,298	-70%	-46,300
-30,228	-29,549	-26,991	-679	-2%	-3,237	-12%		Wage sub-total	-86,089	-102,554	-104,536	16,465	16%	18,447	18%	-139,100
0	0	-385	0	0%	385	100%		Wage-FTR subsubtotal	0	0	-849	0	0%	849	100%	0
-30,228	-29,549	-26,606	-679	-2%	-3,622	-14%		Wage-Seasonal subsubto	-86,089	-102,554	-103,686	16,465	16%	17,597	17%	-139,100
-12.9%	-11.7%	-11.4%	-01.1%	-09.6%	-01.5%	-13.4%		Payroll Direct as a % of	-16.0%	-15.3%	-14.5%	-00.7%	-04.9%	-01.6%	-10.7%	-15.8%
								PAYROLL BURDEN, Taxes & Benefits								
-4,895	-4,960	-4,397	65	1%	-498	-11%	5130...	Payroll Taxes	-15,931	-18,700	-17,277	2,769	15%	1,346	8%	-25,900
-660	-1,058	0	398	38%	-660	0%	5130...	Group Insurance	-3,658	-5,772	0	2,114	37%	-3,658	0%	-8,700
-158	-183	-69	25	14%	-89	-128%	5130...	Retirement Plan	-1,105	-1,464	-602	359	25%	-503	-83%	-2,200
-5,713	**-6,201**	**-4,467**	**488**	**8%**	**-1,247**	**-28%**		**Total Payroll Taxes & Benefits**	**-20,694**	**-25,936**	**-17,880**	**5,242**	**20%**	**-2,815**	**-16%**	**-36,800**
-3,430	**-3,530**	**-3,840**	**100**	**3%**	**410**	**11%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-10,725**	**-13,360**	**-14,622**	**2,635**	**20%**	**3,897**	**27%**	**-18,500**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Golf Course Operations (120)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-9,143	**-9,731**	**-8,307**	**588**	**6%**	**-836**	**-10%**		**PAYROLL BURDEN Total**	**-31,419**	**-39,296**	**-32,502**	**7,877**	**20%**	**1,083**	**3%**	**-55,300**
-1,779	-2,271	-1,119	492	22%	-660	-59%	(513...	subtotal, Burden-Salary	-9,908	-13,036	-4,080	3,128	24%	-5,828	-143%	-19,700
0	-50	-37	50	100%	37	100%	(514...	subtotal, Burden-Wage-FTR	0	-400	-75	400	100%	75	100%	-440
-7,364	-7,410	-7,150	46	1%	-214	-3%	(514...	subtotal, Burden-Wage-Seasonal	-21,511	-25,860	-28,348	4,349	17%	6,837	24%	-35,160
25.2%	**27.7%**	**26.0%**	**-02.5%**	**-09.1%**	**-00.8%**	**-03.0%**		**Burden % - on all Payroll**	**27.1%**	**29.4%**	**26.6%**	**-02.4%**	**-08.0%**	**00.5%**	**01.8%**	**29.8%**
29.6%	41.2%	22.6%	-11.5%	-28.0%	07.0%	31.1%		Burden % - Salary	33.2%	42.2%	23.2%	-09.0%	-21.4%	09.9%	42.8%	42.5%
00.0%	00.0%	09.6%	00.0%	00.0%	-09.6%	-100.0%		Burden % - Wage-FTR	00.0%	00.0%	08.8%	00.0%	00.0%	-08.8%	-100.0%	00.0%
24.4%	25.1%	26.9%	-00.7%	-02.8%	-02.5%	-09.3%		Burden % - Wage-Season	25.0%	25.2%	27.3%	-00.2%	-00.9%	-02.4%	-08.6%	25.3%
24.4%	*25.2%*	*26.6%*	*-00.9%*	*-03.5%*	*-02.3%*	*-08.5%*		*Burden % - Wage-FTR&Se*	*25.0%*	*25.6%*	*27.2%*	*-00.6%*	*-02.4%*	*-02.2%*	*-08.1%*	*25.6%*
-45,374	**-44,798**	**-40,250**	**-576**	**-1%**	**-5,124**	**-13%**		**PAYROLL TOTAL (Direct&Bur**	**-147,358**	**-172,729**	**-154,589**	**25,371**	**15%**	**7,231**	**5%**	**-240,700**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	-15	0	0	-15	0%	-15	0%	0
0	-20	0	20	100%	0	0%	50625	Employee Relations	-88	-60	0	-28	-47%	-88	0%	-300
0	0	-116	0	0%	116	100%	50630	Uniforms	-1,856	-2,000	-2,044	144	7%	188	9%	-2,000
-250	0	0	-250	0%	-250	0%	51080	Seminars & Conferences	-250	-100	0	-150	-150%	-250	0%	-100
-559	0	0	-559	0%	-559	0%	51095	Travel/Meeting Expense	-1,041	0	-152	-1,041	0%	-889	-584%	0
-809	**-20**	**-116**	**-789**	**-3946%**	**-694**	**-601%**		**Total Staff Expense**	**-3,250**	**-2,160**	**-2,196**	**-1,090**	**-50%**	**-1,054**	**-48%**	**-2,400**
-536	-250	-245	-286	-114%	-291	-119%	51090	Telephone	-2,186	-1,500	-2,152	-686	-46%	-34	-2%	-2,250
-40	-100	-37	60	60%	-4	-9%	55003	Cable/Sat TV Service	-364	-540	-290	176	33%	-74	-26%	-800
-1,033	-1,150	-1,219	117	10%	187	15%	5501...	Electricity	-3,245	-3,800	-3,996	556	15%	752	19%	-6,000
-142	-100	-168	-42	-42%	26	16%	55025	Natural Gas - Buildings	-1,569	-1,800	-1,640	231	13%	72	4%	-2,400
0	0	-15	0	0%	15	100%	55027	Propane (LPG)	0	0	-21	0	0%	21	100%	0
-97	-110	-95	13	12%	-2	-2%	55030	Sewer Fees	-765	-880	-762	115	13%	-3	0%	-1,320
-1,847	**-1,710**	**-1,780**	**-137**	**-8%**	**-68**	**-4%**		**TOTAL UTILITIES**	**-8,129**	**-8,520**	**-8,861**	**391**	**5%**	**732**	**8%**	**-12,770**
								SUPPLIES & MAINTENANCE EXPENSE								
-579	-350	-600	-229	-65%	21	4%	56530	Janitorial Services & Supplies	-2,432	-1,400	-2,841	-1,032	-74%	409	14%	-2,100
0	0	0	0	0%	0	0%	53705	Equipment Rental	-144	0	0	-144	0%	-144	0%	0
0	-50	0	50	100%	0	0%	51050	Furniture and Office Equip	-361	-150	0	-211	-141%	-361	0%	-150
-50	-25	-32	-25	-99%	-18	-55%	51060	Office Supplies	-292	-175	-252	-117	-67%	-41	-16%	-200
0	0	-72	0	0%	72	100%	51061	Toner Cartridges	0	0	-867	0	0%	867	100%	0
0	0	0	0	0%	0	0%	53530	Signs	0	-100	0	100	100%	0	0%	-100
-315	**-400**	**-323**	**85**	**21%**	**9**	**3%**	**56501**	**Operating Supplies**	**-2,419**	**-2,930**	**-4,267**	**511**	**17%**	**1,848**	**43%**	**-3,330**
0	0	-804	0	0%	804	100%	56540	Small Tools & Equipment	0	0	-2,715	0	0%	2,715	100%	0
0	0	0	0	0%	0	0%	56545	Safety Equipment	0	0	-47	0	0%	47	100%	0
0	0	-349	0	0%	349	100%	55532	Special Programs	0	0	-1,380	0	0%	1,380	100%	0
								Repairs & Maintenance								
0	0	-107	0	0%	107	100%	54210	General/PM	-72	0	-166	-72	0%	93	56%	0
0	0	0	0	0%	0	0%	54240	Lighting and Electrical	-65	0	-104	-65	0%	39	37%	0
0	0	0	0	0%	0	0%	54256	Fire Suppression	0	-100	-88	100	100%	88	100%	-100
0	-150	0	150	100%	0	0%	54290	Other Building	0	-300	-125	300	100%	125	100%	-300
0	**-150**	**-107**	**150**	**100%**	**107**	**100%**		**R&M Building**	**-137**	**-400**	**-482**	**263**	**66%**	**344**	**71%**	**-400**
-1,400	-1,400	-1,400	0	0%	0	0%	54390	Other Grounds Maint	-5,600	-5,600	-5,600	0	0%	0	0%	-8,400
-1,400	**-1,400**	**-1,400**	**0**	**0%**	**0**	**0%**		**R&M Grounds (nonGolf)**	**-5,600**	**-5,600**	**-5,600**	**0**	**0%**	**0**	**0%**	**-8,400**
-177	-300	-262	123	41%	86	33%	54438	Golf Carts Fleet	-503	-1,100	-1,698	597	54%	1,194	70%	-1,400
0	-50	0	50	100%	0	0%	54499	Other Operating Equip R&M	0	-100	0	100	100%	0	0%	-150
-177	**-350**	**-262**	**173**	**50%**	**86**	**33%**		**R&M Equipment**	**-503**	**-1,200**	**-1,698**	**697**	**58%**	**1,194**	**70%**	**-1,550**
-1,577	**-1,900**	**-1,769**	**323**	**17%**	**193**	**11%**		**R&M subtotal**	**-6,241**	**-7,200**	**-7,779**	**959**	**13%**	**1,539**	**20%**	**-10,350**
-2,519	**-2,725**	**-3,950**	**206**	**8%**	**1,430**	**36%**		**TOTAL SUPPLIES & MAIN**	**-11,890**	**-11,955**	**-20,148**	**65**	**1%**	**8,258**	**41%**	**-16,230**
								ADMINISTRATIVE & OTHER EXPENSE								
-35	-100	-175	65	65%	140	80%	51070	Public Relations	-85	-400	-175	315	79%	90	51%	-400
-2,518	-500	0	-2,018	-404%	-2,518	0%	55540	Resort Advertising	-8,510	-3,500	-500	-5,010	-143%	-8,010	-1602%	-5,000
-479	-200	-606	-279	-140%	127	21%	55545	Brochure Distribution	-1,438	-800	-1,826	-638	-80%	388	21%	-1,200
0	0	-175	0	0%	175	100%	51020	Dues & Subscriptions	-475	-1,000	-500	525	53%	25	5%	-1,000
0	-30	0	30	100%	0	0%	51096	Mileage Reimbursement	-37	-100	-165	63	63%	128	78%	-100
-90	-20	0	-70	-351%	-90	0%	51065	Postage - General	-97	-80	-38	-17	-21%	-59	-157%	-100
-778	0	0	-778	0%	-778	0%	56601	Claims Expense	-778	0	0	-778	0%	-778	0%	0
-4,160	-4,510	-4,221	350	8%	61	1%	52220	Credit Card Expense	-15,409	-15,270	-17,253	-139	-1%	1,844	11%	-19,600
716	0	39	716	0%	677	1733%	52225	Over/Short	-326	0	136	-326	0%	-461	-340%	0
-4,300	*-4,300*	*-4,200*	*0*	*0%*	*-100*	*-2%*	*52025*	*Insurance Expense*	*-17,200*	*-17,200*	*-16,800*	*0*	*0%*	*-400*	*-2%*	*-25,800*
-11,645	**-9,660**	**-9,338**	**-1,985**	**-21%**	**-2,306**	**-25%**		**TOTAL ADMINISTRATIVE & OT**	**-44,355**	**-38,350**	**-37,122**	**-6,005**	**-16%**	**-7,233**	**-19%**	**-53,200**
-16,821	**-14,115**	**-15,184**	**-2,706**	**-19%**	**-1,637**	**-11%**		**TOTAL OPERATING EXPENSES**	**-67,623**	**-60,985**	**-68,326**	**-6,638**	**-11%**	**703**	**1%**	**-84,600**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Golf Course Operations (120)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-62,195	-58,913	-55,434	-3,282	-6%	-6,761	-12%		TOTAL PAYROLL AND OPERATI	-214,982	-233,714	-222,916	18,732	8%	7,934	4%	-325,300
205,857	226,187	213,410	-20,330	-9%	-7,553	-4%		N O R 1, before OH	474,810	595,686	581,507	-120,876	-20%	-106,697	-18%	775,700
205,857	226,187	213,410	-20,330	-9%	-7,553	-4%		N O R 2, after OH	474,810	595,686	581,507	-120,876	-20%	-106,697	-18%	775,700
-75,458	-72,313	-67,742	-3,145	-4%	-7,716	-11%		T O C	-249,188	-278,014	-262,707	28,826	10%	13,518	5%	-394,300
-372.8%	-412.8%	-415.0%	40.0%	09.7%	42.2%	10.2%		REV to TOC (CRR%)	-290.5%	-314.3%	-321.4%	23.7%	07.5%	30.8%	09.6%	-296.7%
205,857	226,187	213,410	-20,330	-9%	-7,553	-4%		NOR AFTER Asssessment Reven	474,810	595,686	581,507	-120,876	-20%	-106,697	-18%	775,700

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Golf Course Maintenance (125)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
								COST OF GOODS SOLD (COGS)								
								PAYROLL								
								SALARIES & WAGES								
-8,902	-12,055	-12,858	3,153	26%	3,955	31%	5110...	Salaries - Exempt - Regular	-93,018	-96,437	-97,960	3,419	4%	4,942	5%	-144,700
-4,625	-4,400	-3,690	-225	-5%	-936	-25%	5122...	Wages - FTRegular	-36,441	-34,600	-30,064	-1,841	-5%	-6,377	-21%	-52,200
-59,236	-55,223	-58,262	-4,013	-7%	-975	-2%	5124...	Wages - Seasonal	-231,581	-236,525	-238,249	4,944	2%	6,669	3%	-322,800
0	0	0	0	0%	0	0%	51227	Incentive Program, FTR, NonExe	-437	0	-273	-437	0%	-164	-60%	0
0	0	-957	0	0%	957	100%	51247	Incentive Program, Seasonal, N	-410	0	-2,460	-410	0%	2,050	83%	0
-72,764	**-71,678**	**-75,766**	**-1,086**	**-2%**	**3,002**	**4%**		**Total Salaries & Wages, DIRECT**	**-361,887**	**-367,562**	**-369,006**	**5,675**	**2%**	**7,120**	**2%**	**-519,700**
-8,902	-12,055	-12,858	3,153	26%	3,955	31%		Salaries sub-total	-93,018	-96,437	-97,960	3,419	4%	4,942	5%	-144,700
-63,862	-59,623	-62,908	-4,239	-7%	-953	-2%		Wage sub-total	-268,869	-271,125	-271,046	2,256	1%	2,178	1%	-375,000
-4,625	-4,400	-3,690	-225	-5%	-936	-25%		Wage-FTR subsubtotal	-36,878	-34,600	-30,337	-2,278	-7%	-6,541	-22%	-52,200
-59,236	-55,223	-59,218	-4,013	-7%	-18	0%		Wage-Seasonal subsubto	-231,991	-236,525	-240,710	4,534	2%	8,719	4%	-322,800
								PAYROLL BURDEN, Taxes & Benefits								
-6,944	-7,890	-6,617	946	12%	-327	-5%	5130...	Payroll Taxes	-39,434	-40,170	-40,680	736	2%	1,247	3%	-56,600
-3,027	-4,808	-1,974	1,781	37%	-1,052	-53%	5130...	Group Insurance	-24,134	-38,464	-16,794	14,330	37%	-7,340	-44%	-57,700
-240	-267	-351	27	10%	111	32%	5130...	Retirement Plan	-2,528	-2,136	-2,807	-392	-18%	278	10%	-3,200
-10,211	**-12,965**	**-8,942**	**2,754**	**21%**	**-1,268**	**-14%**		**Total Payroll Taxes & Benefits**	**-66,096**	**-80,770**	**-60,281**	**14,674**	**18%**	**-5,815**	**-10%**	**-117,500**
-6,241	**-6,370**	**-7,780**	**129**	**2%**	**1,539**	**20%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-30,541**	**-32,520**	**-38,066**	**1,979**	**6%**	**7,525**	**20%**	**-46,000**
-16,452	**-19,335**	**-16,722**	**2,883**	**15%**	**271**	**2%**		**PAYROLL BURDEN Total**	**-96,637**	**-113,290**	**-98,347**	**16,653**	**15%**	**1,710**	**2%**	**-163,500**
-2,902	-4,072	-3,702	1,170	29%	799	22%	(513...	subtotal, Burden-Salary	-27,795	-33,126	-31,268	5,331	16%	3,473	11%	-49,700
-2,568	-3,883	-1,349	1,315	34%	-1,219	-90%	(514...	subtotal, Burden-Wage-FTR	-20,652	-31,254	-11,572	10,602	34%	-9,080	-78%	-46,940
-10,982	-11,380	-11,672	398	4%	690	6%	(514...	subtotal, Burden-Wage-Seasonal	-48,190	-48,910	-55,507	720	1%	7,317	13%	-66,860
22.6%	**27.0%**	**22.1%**	**-04.4%**	**-16.2%**	**00.5%**	**02.4%**		**Burden % - on all Payroll**	**26.7%**	**30.8%**	**26.7%**	**-04.1%**	**-13.4%**	**00.1%**	**00.2%**	**31.5%**
32.6%	33.8%	28.8%	-01.2%	-03.5%	03.8%	13.2%		Burden % - Salary	29.9%	34.3%	31.9%	-04.5%	-13.0%	-02.0%	-06.4%	34.3%
55.5%	88.3%	36.6%	-32.7%	-37.1%	19.0%	51.9%		Burden % - Wage-FTR	56.0%	90.3%	38.1%	-34.3%	-38.0%	17.9%	46.8%	89.9%
18.5%	20.6%	19.7%	-02.1%	-10.0%	-01.2%	-05.9%		Burden % - Wage-Season	20.8%	20.7%	23.1%	00.1%	00.5%	-02.3%	-09.9%	20.7%
21.2%	*25.6%*	*20.7%*	*-04.4%*	*-17.1%*	*00.5%*	*02.5%*		*Burden % - Wage-FTR&Se*	*25.6%*	*29.6%*	*24.7%*	*-04.0%*	*-13.4%*	*00.9%*	*03.5%*	*30.3%*
-89,215	**-91,013**	**-92,488**	**1,798**	**2%**	**3,273**	**4%**		**PAYROLL TOTAL (Direct&Bur**	**-458,524**	**-480,852**	**-467,353**	**22,328**	**5%**	**8,830**	**2%**	**-683,200**
								OPERATING EXPENSES (OE)								
0	-175	0	175	100%	0	0%	50625	Employee Relations	-462	-800	-122	338	42%	-340	-279%	-1,500
-84	-400	-194	316	79%	110	57%	50630	Uniforms	-5,367	-5,550	-5,473	183	3%	106	2%	-7,000
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	0	0	-360	0	0%	360	100%	0
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	-4,453	-3,720	-3,053	-733	-20%	-1,401	-46%	-3,780
-84	**-575**	**-194**	**491**	**85%**	**110**	**57%**		**Total Staff Expense**	**-10,282**	**-10,070**	**-9,008**	**-212**	**-2%**	**-1,274**	**-14%**	**-12,280**
-180	-300	-184	120	40%	4	2%	51090	Telephone	-1,449	-2,400	-1,485	951	40%	37	2%	-3,600
-275	-400	-471	125	31%	196	42%	55005	Disposal Fees	-5,244	-4,300	-2,768	-944	-22%	-2,476	-89%	-5,600
-7,903	-6,700	-6,862	-1,203	-18%	-1,041	-15%	5501...	Electricity	-22,338	-22,300	-19,620	-38	0%	-2,718	-14%	-35,500
-17	-50	-19	33	66%	2	13%	55025	Natural Gas - Buildings	-3,610	-2,350	-3,287	-1,260	-54%	-323	-10%	-3,100
-2,509	**-1,800**	**-1,371**	**-709**	**-39%**	**-1,138**	**-83%**	**(530...**	**Fuel & Oil**	**-14,884**	**-11,300**	**-11,658**	**-3,584**	**-32%**	**-3,226**	**-28%**	**-16,300**
0	0	0	0	0%	0	0%	55027	Propane (LPG)	0	0	-10	0	0%	10	100%	0
-170	-190	-166	20	11%	-3	-2%	55030	Sewer Fees	-1,338	-1,460	-1,331	123	8%	-7	-1%	-2,220
-15,698	-14,000	-20,455	-1,698	-12%	4,757	23%	55040	Water - Grounds	-36,866	-47,500	-54,120	10,634	22%	17,254	32%	-66,500
-26,751	**-23,440**	**-29,528**	**-3,311**	**-14%**	**2,778**	**9%**		**TOTAL UTILITIES**	**-85,728**	**-91,610**	**-94,280**	**5,882**	**6%**	**8,552**	**9%**	**-132,820**
								SUPPLIES & MAINTENANCE EXPENSE								
-635	-500	-612	-135	-27%	-23	-4%	56530	Janitorial Services & Supplies	-2,397	-2,500	-1,872	103	4%	-524	-28%	-3,300
0	0	0	0	0%	0	0%	53705	Equipment Rental	-66	-2,750	-1,485	2,684	98%	1,419	96%	-9,250
0	-100	0	100	100%	0	0%	51050	Furniture and Office Equip	0	-200	0	200	100%	0	0%	-200
-15	0	0	-15	0%	-15	0%	51060	Office Supplies	-114	-200	-51	86	43%	-63	-124%	-200
0	0	0	0	0%	0	0%	51061	Toner Cartridges	-195	0	-93	-195	0%	-101	-109%	0
0	0	0	0	0%	0	0%	53530	Signs	0	-350	0	350	100%	0	0%	-350
-825	**-190**	**-1,672**	**-635**	**-334%**	**847**	**51%**	**56501**	**Operating Supplies**	**-5,689**	**-3,370**	**-5,265**	**-2,319**	**-69%**	**-424**	**-8%**	**-4,330**
-32	-125	-457	93	74%	425	93%	56540	Small Tools & Equipment	-1,425	-2,865	-1,667	1,440	50%	242	14%	-3,100

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Golf Course Maintenance (125)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	-25	0	25	100%	0	0%	56545	Safety Equipment	0	-900	0	900	100%	0	0%	-1,000
								Repairs & Maintenance								
-314	0	-114	-314	0%	-200	-175%	54210	General/PM	-552	0	-114	-552	0%	-438	-383%	0
0	0	0	0	0%	0	0%	54220	Plumbing	-179	0	0	-179	0%	-179	0%	0
0	0	0	0	0%	0	0%	54240	Lighting and Electrical	-81	0	0	-81	0%	-81	0%	0
0	0	-103	0	0%	103	100%	54256	Fire Suppression	-103	-250	-696	148	59%	594	85%	-250
0	-100	0	100	100%	0	0%	54290	Other Building	0	-200	0	200	100%	0	0%	-200
-314	-100	-217	-214	-214%	-97	-45%		**R&M Building**	-914	-450	-810	-464	-103%	-103	-13%	-450
0	0	0	0	0%	0	0%	54380	Snow Removal	-234	0	-157	-234	0%	-77	-49%	0
0	0	0	0	0%	0	0%	54390	Other Grounds Maint	0	-300	0	300	100%	0	0%	-300
0	0	0	0	0%	0	0%		**R&M Grounds (nonGolf)**	-234	-300	-157	66	22%	-77	-49%	-300
0	0	0	0	0%	0	0%	54421	Snowcats	-6,317	-1,500	0	-4,817	-321%	-6,317	0%	-1,500
-4,038	-2,000	-7,021	-2,038	-102%	2,983	42%	54434	Golf Maint Eq	-7,504	-11,000	-13,675	3,496	32%	6,171	45%	-15,750
0	0	0	0	0%	0	0%	54438	Golf Carts Fleet	0	0	-250	0	0%	250	100%	0
0	-250	0	250	100%	0	0%	54443	Rolling, Heavy	0	-2,000	0	2,000	100%	0	0%	-3,000
0	-200	0	200	100%	0	0%	54448	Rolling, Car/Truck/Bus/Van	0	-1,700	0	1,700	100%	0	0%	-2,500
-274	-250	-258	-24	-10%	-16	-6%	54481	Computer Software Maint	-2,691	-2,000	-2,064	-691	-35%	-627	-30%	-3,000
0	0	0	0	0%	0	0%	54499	Other Operating Equip R&M	-30	0	-48	-30	0%	18	37%	0
-4,312	-2,700	-7,279	-1,612	-60%	2,967	41%		**R&M Equipment**	-16,542	-18,200	-16,037	1,658	9%	-505	-3%	-25,750
-3,464	-700	-3,425	-2,764	-395%	-39	-1%	54510	Seed & Sod	-6,916	-7,200	-8,849	284	4%	1,933	22%	-8,500
-1,039	-6,600	-1,127	5,561	84%	88	8%	54520	Fertilizer	-18,630	-17,200	-16,060	-1,430	-8%	-2,571	-16%	-20,000
-1,057	-600	-1,441	-457	-76%	384	27%	54530	Top Dressing	-9,213	-8,500	-6,375	-713	-8%	-2,838	-45%	-12,000
-21	0	0	-21	0%	-21	0%	54540	Sand, Gravel, Rock	-2,021	-4,000	-5,903	1,979	49%	3,882	66%	-4,000
0	0	0	0	0%	0	0%	54560	Pesticides	-4,453	-8,100	-6,219	3,647	45%	1,766	28%	-11,000
-511	-240	-1,320	-271	-113%	808	61%	54570	Irrigation and Drainage	-2,748	-2,200	-4,024	-548	-25%	1,276	32%	-3,000
0	0	0	0	0%	0	0%	54590	All Other Golf Course	-2,125	-250	0	-1,875	-750%	-2,125	0%	-500
-6,092	-8,140	-7,312	2,048	25%	1,220	17%		**R&M Golf Course**	-46,106	-47,450	-47,430	1,344	3%	1,324	3%	-59,000
5,166	5,166	5,166	0	0%	0	0%	59010	Contra - Inter-Dept. Charges	24,483	26,168	23,668	-1,685	-6%	815	3%	38,600
-5,552	-5,774	-9,642	222	4%	4,090	42%		**R&M subtotal**	-39,313	-40,232	-40,767	919	2%	1,454	4%	-46,900
-7,060	**-6,714**	**-12,384**	**-346**	**-5%**	**5,324**	**43%**		**TOTAL SUPPLIES & MAIN**	**-49,198**	**-53,367**	**-51,200**	**4,169**	**8%**	**2,002**	**4%**	**-68,630**
								ADMINISTRATIVE & OTHER EXPENSE								
0	-200	-650	200	100%	650	100%	51020	Dues & Subscriptions	-780	-800	-840	20	3%	60	7%	-800
-250	0	0	-250	0%	-250	0%	51035	Licenses, Permits, Fees	-1,886	-1,200	-1,536	-686	-57%	-351	-23%	-2,300
0	0	0	0	0%	0	0%	51096	Mileage Reimbursement	0	0	-133	0	0%	133	100%	0
0	-5	0	5	100%	0	0%	51065	Postage - General	0	-50	0	50	100%	0	0%	-70
-1,700	*-1,700*	*-1,700*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-13,600*	*-13,600*	*-13,600*	*0*	*0%*	*0*	*0%*	*-20,400*
-1,950	-1,905	-2,350	-45	-2%	400	17%		**TOTAL ADMINISTRATIVE & OT**	-16,266	-15,650	-16,108	-616	-4%	-158	-1%	-23,570
-35,844	-32,634	-44,456	-3,210	-10%	8,612	19%		**TOTAL OPERATING EXPENSES**	-161,475	-170,697	-170,596	9,222	5%	9,121	5%	-237,300
-125,060	-123,647	-136,944	-1,413	-1%	11,884	9%		**TOTAL PAYROLL AND OPERATI**	-619,998	-651,549	-637,949	31,551	5%	17,951	3%	-920,500
-125,060	**-123,647**	**-136,944**	**-1,413**	**-1%**	**11,884**	**9%**		**N O R 1, before OH**	**-619,998**	**-651,549**	**-637,949**	**31,551**	**5%**	**17,951**	**3%**	**-920,500**
-125,060	**-123,647**	**-136,944**	**-1,413**	**-1%**	**11,884**	**9%**		**N O R 2, after OH**	**-619,998**	**-651,549**	**-637,949**	**31,551**	**5%**	**17,951**	**3%**	**-920,500**
-125,060	**-123,647**	**-136,944**	**-1,413**	**-1%**	**11,884**	**9%**		**T O C**	**-619,998**	**-651,549**	**-637,949**	**31,551**	**5%**	**17,951**	**3%**	**-920,500**
-125,060	**-123,647**	**-136,944**	**-1,413**	**-1%**	**11,884**	**9%**		**NOR AFTER Asssessment Reven**	**-619,998**	**-651,549**	**-637,949**	**31,551**	**5%**	**17,951**	**3%**	**-920,500**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Cross Country Center (110)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual $	Budget $	Prior Yr $	Variance $	Var %	Variance $	Var %	Account Number		Actual $	Budget $	Prior Year $	Variance $	Var %	Variance $	Var %	Full Year Budget $
								Revenue								
0	0	0	0	0%	0	0%	35570	Ski Passes - Public	129,264	65,100	50,325	64,164	99%	78,939	157%	85,000
0	0	0	0	0%	0	0%	35575	Ski Passes - P.O.	143,111	99,700	120,985	43,411	44%	22,127	18%	130,000
0	0	0	0	0%	0	0%	35610	P.O. Daily Trail Fee	35,665	26,500	37,275	9,165	35%	-1,610	-4%	35,000
0	0	0	0	0%	0	0%	35615	Public Daily Trail Fee	227,277	112,000	189,133	115,277	103%	38,144	20%	145,000
0	0	0	0	0%	0	0%	35620	Guest Daily Trail Fee	35,960	23,500	30,794	12,460	53%	5,166	17%	31,000
0	0	0	0	0%	0	0%	36012	Special Events Revenue	2,858	2,000	4,118	858	43%	-1,260	-31%	2,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Direct Access & Use**	**574,136**	**328,800**	**432,630**	**245,336**	**75%**	**141,506**	**33%**	**428,000**
0	0	0	0	0%	0	0%	36030	Sales - Retail	94,724	54,200	85,376	40,524	75%	9,348	11%	74,000
0	0	0	0	0%	0	0%	38015	Employee Discounts	-1,007	-900	-739	-107	-12%	-268	-36%	-1,000
0	0	0	0	0%	0	0%	38020	Discounts - Retail	-17,191	-7,300	-16,555	-9,891	-135%	-637	-4%	-10,000
0	0	0	0	0%	0	0%	38025	Promotion Discounts	-1,514	0	-1,178	-1,514	0%	-336	-29%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Retail Product Reven**	**75,012**	**46,000**	**66,905**	**29,012**	**63%**	**8,107**	**12%**	**63,000**
0	0	0	0	0%	0	0%	35550	Lessons - Group	47,591	43,700	37,940	3,891	9%	9,651	25%	50,000
0	0	0	0	0%	0	0%	35580	Lessons - Private	27,388	14,100	27,327	13,288	94%	62	0%	17,000
0	0	0	0	0%	0	0%	3604...	Rentals	180,734	104,800	162,711	75,934	72%	18,022	11%	139,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Lessons & Rental Re**	**255,713**	**162,600**	**227,978**	**93,113**	**57%**	**27,734**	**12%**	**206,000**
0	0	0	0	0%	0	0%	37020	Other Revenue	5,727	2,600	5,508	3,127	120%	219	4%	3,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Other Revenue**	**5,727**	**2,600**	**5,508**	**3,127**	**120%**	**219**	**4%**	**3,000**
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**GROSS REVENUE (GREV)**	**910,587**	**540,000**	**733,021**	**370,587**	**69%**	**177,566**	**24%**	**700,000**
								COST OF GOODS SOLD (COGS)								
0	0	0	0	0%	0	0%	43150	NA Beverage	0	0	48	0	0%	-48	-100%	0
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Food Cogs***	***0***	***0***	***48***	***0***	***0%***	***-48***	***-100%***	***0***
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Retail Product Cogs***	***-45,453***	***-32,000***	***-41,275***	***-13,453***	***-42%***	***-4,179***	***-10%***	***-43,000***
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total COGS**	**-45,453**	**-32,000**	**-41,227**	**-13,453**	**-42%**	**-4,226**	**-10%**	**-43,000**
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Total Cogs / GREV %	-05.0%	-05.9%	-05.6%	00.9%	15.8%	00.6%	11.2%	-06.1%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Retail Product Cogs / Retail R	-60.6%	-69.6%	-61.7%	09.0%	12.9%	01.1%	01.8%	-68.3%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Retail Product Cogs / Retail R	-48.0%	-59.0%	-48.3%	11.1%	18.7%	00.4%	00.7%	-58.1%
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Gross Margin (GREV-COG**	**865,134**	**508,000**	**691,794**	**357,134**	**70%**	**173,340**	**25%**	**657,000**
								PAYROLL								
								SALARIES & WAGES								
-10,055	-9,102	-6,842	-953	-10%	-3,213	-47%	5110...	Salaries - Exempt - Regular	-81,186	-80,539	-68,151	-647	-1%	-13,035	-19%	-119,500
-2,314	0	-930	-2,314	0%	-1,384	-149%	5124...	Wages - Seasonal	-226,292	-144,673	-180,325	-81,619	-56%	-45,966	-25%	-183,500
0	0	0	0	0%	0	0%	51246	Wages-Seasonal-Commissions	-960	0	-732	-960	0%	-228	-31%	0
0	0	0	0	0%	0	0%	5110...	Incentive Program, Exempt	-300	0	0	-300	0%	-300	0%	0
-137	0	-137	-137	0%	0	0%	51247	Incentive Program, Seasonal, N	-3,827	0	-2,105	-3,827	0%	-1,722	-82%	0
0	0	0	0	0%	0	0%	51299	Capitalized Payroll Direct S&W	2,443	0	0	2,443	0%	2,443	0%	0
-12,506	**-9,102**	**-7,908**	**-3,404**	**-37%**	**-4,597**	**-58%**		**Total Salaries & Wages, DIRECT**	**-310,122**	**-225,212**	**-251,313**	**-84,910**	**-38%**	**-58,808**	**-23%**	**-303,000**
-10,055	-9,102	-6,842	-953	-10%	-3,213	-47%		Salaries sub-total	-79,043	-80,539	-68,151	1,496	2%	-10,891	-16%	-119,500
-2,451	0	-1,067	-2,451	0%	-1,384	-130%		Wage sub-total	-231,079	-144,673	-183,162	-86,406	-60%	-47,917	-26%	-183,500
-2,451	0	-1,067	-2,451	0%	-1,384	-130%		Wage-Seasonal subsubto	-231,079	-144,673	-183,162	-86,406	-60%	-47,917	-26%	-183,500
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Payroll Direct as a % of	-34.1%	-41.7%	-34.3%	07.6%	18.3%	00.2%	00.7%	-43.3%
								PAYROLL BURDEN, Taxes & Benefits								
-1,036	-730	-824	-306	-42%	-212	-26%	5130...	Payroll Taxes	-37,918	-26,190	-29,960	-11,728	-45%	-7,957	-27%	-35,200
-824	-1,251	-1,070	427	34%	246	23%	5130...	Group Insurance	-7,579	-11,451	-9,125	3,872	34%	1,545	17%	-17,000
-202	-117	-197	-85	-73%	-6	-3%	5130...	Retirement Plan	-1,620	-936	-1,658	-684	-73%	38	2%	-1,400
0	0	0	0	0%	0	0%	51499	Capitalized Payroll Burden	440	0	0	440	0%	440	0%	0
-2,063	**-2,098**	**-2,091**	**35**	**2%**	**28**	**1%**		**Total Payroll Taxes & Benefits**	**-46,677**	**-38,577**	**-40,742**	**-8,100**	**-21%**	**-5,934**	**-15%**	**-53,600**
-813	**-600**	**-809**	**-213**	**-36%**	**-4**	**-1%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-23,718**	**-18,420**	**-24,592**	**-5,298**	**-29%**	**874**	**4%**	**-24,500**
-2,876	**-2,698**	**-2,900**	**-178**	**-7%**	**24**	**1%**		**PAYROLL BURDEN Total**	**-70,395**	**-56,997**	**-65,335**	**-13,398**	**-24%**	**-5,060**	**-8%**	**-78,100**
-2,392	-2,698	-2,596	306	11%	204	8%	(513...	subtotal, Burden-Salary	-21,548	-24,707	-21,677	3,159	13%	129	1%	-36,600
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-FTR	0	0	0	0	0%	0	0%	-20
-484	0	-304	-484	0%	-180	-59%	(514...	subtotal, Burden-Wage-Seasonal	-49,286	-32,290	-43,658	-16,996	-53%	-5,628	-13%	-41,480

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Cross Country Center (110)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
23.0%	**29.6%**	**36.7%**	**-06.6%**	**-22.4%**	**-13.7%**	**-37.3%**		**Burden % - on all Payroll**	**22.7%**	**25.3%**	**26.0%**	**-02.6%**	**-10.3%**	**-03.3%**	**-12.7%**	**25.8%**
23.8%	29.6%	37.9%	-05.9%	-19.8%	-14.2%	-37.3%		Burden % - Salary	27.3%	30.7%	31.8%	-03.4%	-11.1%	-04.5%	-14.3%	30.6%
19.8%	00.0%	28.5%	19.8%	00.0%	-08.8%	-30.7%		Burden % - Wage-Season	21.3%	22.3%	23.8%	-01.0%	-04.4%	-02.5%	-10.5%	22.6%
19.8%	*00.0%*	*28.5%*	*19.8%*	*00.0%*	*-08.8%*	*-30.7%*		*Burden % - Wage-FTR&Se*	*21.3%*	*22.3%*	*23.8%*	*-01.0%*	*-04.4%*	*-02.5%*	*-10.5%*	*22.6%*
-15,382	**-11,800**	**-10,808**	**-3,582**	**-30%**	**-4,574**	**-42%**		**PAYROLL TOTAL (Direct&Bur**	**-380,516**	**-282,209**	**-316,648**	**-98,307**	**-35%**	**-63,868**	**-20%**	**-381,100**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	-164	-200	-87	36	18%	-77	-88%	-220
-16	0	-37	-16	0%	21	57%	50625	Employee Relations	-1,170	-900	-2,092	-270	-30%	921	44%	-1,100
-206	0	0	-206	0%	-206	0%	50630	Uniforms	-457	0	-205	-457	0%	-253	-123%	-3,400
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	-425	-1,400	-425	975	70%	0	0%	-1,400
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	-394	-1,350	-711	956	71%	317	45%	-1,350
-222	**0**	**-37**	**-222**	**0%**	**-185**	**-503%**		**Total Staff Expense**	**-2,611**	**-3,850**	**-3,520**	**1,239**	**32%**	**909**	**26%**	**-7,470**
-17	-95	-40	78	82%	23	58%	51090	Telephone	-508	-1,000	-486	492	49%	-22	-4%	-1,500
0	0	0	0	0%	0	0%	55003	Cable/Sat TV Service	-816	-800	-634	-16	-2%	-182	-29%	-1,200
0	0	0	0	0%	0	0%	55005	Disposal Fees	-2,568	-2,600	-3,621	32	1%	1,052	29%	-4,000
0	0	0	0	0%	0	0%	5501...	Electricity	-11,154	-9,200	-11,365	-1,954	-21%	211	2%	-14,000
0	0	0	0	0%	0	0%	55025	Natural Gas - Buildings	-8,889	-9,500	-9,795	611	6%	905	9%	-14,000
0	**0**	**-58**	**0**	**0%**	**58**	**100%**	**(530...**	**Fuel & Oil**	**-29,079**	**-21,300**	**-20,433**	**-7,779**	**-37%**	**-8,646**	**-42%**	**-27,300**
0	0	0	0	0%	0	0%	55027	Propane (LPG)	0	0	-6	0	0%	6	100%	0
0	0	0	0	0%	0	0%	55030	Sewer Fees	-1,820	-1,800	-1,737	-20	-1%	-83	-5%	-2,750
0	0	0	0	0%	0	0%	5503...	Water - Building/Facility	-770	-800	-380	30	4%	-389	-102%	-1,200
0	0	0	0	0%	0	0%	55040	Water - Grounds	0	0	-773	0	0%	773	100%	0
-17	**-95**	**-98**	**78**	**82%**	**81**	**83%**		**TOTAL UTILITIES**	**-55,604**	**-47,000**	**-49,230**	**-8,604**	**-18%**	**-6,374**	**-13%**	**-65,950**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56530	Janitorial Services & Supplies	-3,000	-3,150	-4,461	150	5%	1,461	33%	-4,600
0	0	0	0	0%	0	0%	56535	Pest Control	-420	-400	-700	-20	-5%	280	40%	-600
0	0	0	0	0%	0	0%	56503	Printed Forms/Ticket Stock	-2,179	0	-5,020	-2,179	0%	2,840	57%	-5,700
-41	0	0	-41	0%	-41	0%	51050	Furniture and Office Equip	-708	-100	0	-608	-608%	-708	0%	-100
-17	0	0	-17	0%	-17	0%	51060	Office Supplies	-400	-450	-739	50	11%	340	46%	-650
0	0	0	0	0%	0	0%	51061	Toner Cartridges	-472	0	121	-472	0%	-593	-491%	0
0	0	-289	0	0%	289	100%	53530	Signs	-3,092	0	-2,227	-3,092	0%	-865	-39%	-1,500
-35	**0**	**0**	**-35**	**0%**	**-35**	**0%**	**56501**	**Operating Supplies**	**-2,855**	**-1,500**	**-2,278**	**-1,355**	**-90%**	**-577**	**-25%**	**-2,500**
0	0	0	0	0%	0	0%	56540	Small Tools & Equipment	-2,916	-400	-1,382	-2,516	-629%	-1,534	-111%	-900
0	0	0	0	0%	0	0%	56545	Safety Equipment	-2,404	-700	-1,568	-1,704	-243%	-836	-53%	-1,500
0	0	0	0	0%	0	0%	56550	Spoilage	0	0	-18	0	0%	18	100%	0
0	0	0	0	0%	0	0%	51025	Entertainment	0	-1,200	-650	1,200	100%	650	100%	-1,800
0	0	0	0	0%	0	0%	55532	Special Programs	-190	-2,000	-565	1,810	91%	375	66%	-2,000
								Repairs & Maintenance								
0	0	-728	0	0%	728	100%	54210	General/PM	-2,329	0	-1,880	-2,329	0%	-450	-24%	0
0	0	0	0	0%	0	0%	54220	Plumbing	-572	0	0	-572	0%	-572	0%	0
0	0	0	0	0%	0	0%	54240	Lighting and Electrical	-506	0	-168	-506	0%	-338	-201%	0
0	0	0	0	0%	0	0%	54252	Carpentry	0	0	-8	0	0%	8	100%	0
0	0	-573	0	0%	573	100%	54256	Fire Suppression	-178	-1,000	-922	823	82%	745	81%	-2,000
0	-300	0	300	100%	0	0%	54290	Other Building	-1,090	-2,400	0	1,310	55%	-1,090	0%	-3,600
0	**-300**	**-1,301**	**300**	**100%**	**1,301**	**100%**		**R&M Building**	**-4,675**	**-3,400**	**-2,978**	**-1,275**	**-37%**	**-1,696**	**-57%**	**-5,600**
0	0	-71	0	0%	71	100%	54310	Asphalt	-761	0	-235	-761	0%	-526	-224%	0
0	0	-146	0	0%	146	100%	54350	Ski Trails	-65	0	-1,836	-65	0%	1,770	96%	0
0	0	0	0	0%	0	0%	54380	Snow Removal	-12,711	-19,900	-14,147	7,189	36%	1,437	10%	-27,000
0	0	0	0	0%	0	0%	54390	Other Grounds Maint	-559	0	-108	-559	0%	-451	-416%	0
0	**0**	**-216**	**0**	**0%**	**216**	**100%**		**R&M Grounds (nonGolf)**	**-14,096**	**-19,900**	**-16,326**	**5,804**	**29%**	**2,230**	**14%**	**-27,000**
-143	-8,000	-6,000	7,857	98%	5,857	98%	54421	Snowcats	-34,375	-29,500	-42,019	-4,875	-17%	7,644	18%	-45,000
0	-300	0	300	100%	0	0%	54426	Snowmobiles	-7,250	-2,400	-3,531	-4,850	-202%	-3,719	-105%	-3,600
-300	0	-77	-300	0%	-223	-291%	54443	Rolling, Heavy	-768	0	-415	-768	0%	-353	-85%	0
0	0	-100	0	0%	100	100%	54448	Rolling, Car/Truck/Bus/Van	-1,977	-1,600	-2,356	-377	-24%	380	16%	-3,200
0	0	0	0	0%	0	0%	54461	Bicycles	-561	0	-151	-561	0%	-410	-272%	0
0	0	0	0	0%	0	0%	54499	Other Operating Equip R&M	-127	0	0	-127	0%	-127	0%	0
-443	**-8,300**	**-6,176**	**7,857**	**95%**	**5,734**	**93%**		**R&M Equipment**	**-45,058**	**-33,500**	**-48,472**	**-11,558**	**-35%**	**3,415**	**7%**	**-51,800**
0	0	3,175	0	0%	-3,175	-100%	59010	Contra - Inter-Dept. Charges	0	0	3,175	0	0%	-3,175	-100%	0
-443	**-8,600**	**-4,519**	**8,157**	**95%**	**4,077**	**90%**		**R&M subtotal**	**-63,828**	**-56,800**	**-64,602**	**-7,028**	**-12%**	**774**	**1%**	**-84,400**
-535	**-8,600**	**-4,808**	**8,065**	**94%**	**4,273**	**89%**		**TOTAL SUPPLIES & MAIN**	**-82,464**	**-66,700**	**-84,089**	**-15,764**	**-24%**	**1,626**	**2%**	**-106,250**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51070	Public Relations	-162	0	-80	-162	0%	-83	-104%	0
0	0	0	0	0%	0	0%	55520	Promotion Expense	0	0	-765	0	0%	765	100%	0
0	0	0	0	0%	0	0%	55540	Resort Advertising	-5,870	-12,500	-4,868	6,630	53%	-1,003	-21%	-20,000

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Cross Country Center (110)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	55545	Brochure Distribution	-1,628	-1,800	-1,603	172	10%	-26	-2%	-3,000
0	0	-55	0	0%	55	100%	51020	Dues & Subscriptions	-1,498	-775	-592	-723	-93%	-906	-153%	-1,100
0	0	0	0	0%	0	0%	51035	Licenses, Permits, Fees	-731	-500	-2,285	-231	-46%	1,554	68%	-2,000
0	0	0	0	0%	0	0%	51096	Mileage Reimbursement	-295	-300	-333	5	2%	38	12%	-500
0	0	0	0	0%	0	0%	51065	Postage - General	-46	-30	-125	-16	-52%	79	64%	-50
0	0	0	0	0%	0	0%	51535	Newsletter	-626	0	0	-626	0%	-626	0%	0
0	-40	0	40	100%	0	0%	52220	Credit Card Expense	-21,409	-11,200	-19,497	-10,209	-91%	-1,911	-10%	-17,280
0	0	0	0	0%	0	0%	52225	Over/Short	-27	0	-157	-27	0%	129	83%	0
0	*0*	*0*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-27,800*	*-22,800*	*-27,400*	*-5,000*	*-22%*	*-400*	*-1%*	*-34,200*
0	**-40**	**-55**	**40**	**100%**	**55**	**100%**		**TOTAL ADMINISTRATIVE & OT**	**-60,091**	**-49,905**	**-57,703**	**-10,186**	**-20%**	**-2,388**	**-4%**	**-78,130**
-774	**-8,735**	**-4,998**	**7,961**	**91%**	**4,224**	**85%**		**TOTAL OPERATING EXPENSES**	**-200,770**	**-167,455**	**-194,542**	**-33,315**	**-20%**	**-6,228**	**-3%**	**-257,800**
-16,156	**-20,535**	**-15,806**	**4,379**	**21%**	**-350**	**-2%**		**TOTAL PAYROLL AND OPERATI**	**-581,286**	**-449,664**	**-511,190**	**-131,622**	**-29%**	**-70,096**	**-14%**	**-638,900**
-16,156	**-20,535**	**-15,806**	**4,379**	**21%**	**-350**	**-2%**		**N O R 1, before OH**	**283,848**	**58,336**	**180,604**	**225,512**	**387%**	**103,244**	**57%**	**18,100**
-16,156	**-20,535**	**-15,806**	**4,379**	**21%**	**-350**	**-2%**		**N O R 2, after OH**	**283,848**	**58,336**	**180,604**	**225,512**	**387%**	**103,244**	**57%**	**18,100**
-16,156	**-20,535**	**-15,806**	**4,379**	**21%**	**-350**	**-2%**		**T O C**	**-626,739**	**-481,664**	**-552,417**	**-145,075**	**-30%**	**-74,322**	**-13%**	**-681,900**
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		REV to TOC (CRR%)	-145.3%	-112.1%	-132.7%	-33.2%	-29.6%	-12.6%	-09.5%	-102.7%
-16,156	**-20,535**	**-15,806**	**4,379**	**21%**	**-350**	**-2%**		**NOR AFTER Asssessment Reven**	**283,848**	**58,336**	**180,604**	**225,512**	**387%**	**103,244**	**57%**	**18,100**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Consolidated Downhill Ski

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
0	0	0	0	0%	0	0%	35560	Ski Lift Revenue - Public	1,021,020	587,945	910,842	433,075	74%	110,177	12%	720,000
0	0	0	0	0%	0	0%	35565	Ski Lift Revenue - P.O.	108,210	68,000	99,892	40,210	59%	8,318	8%	96,000
0	0	0	0	0%	0	0%	35570	Ski Passes - Public	30,625	10,000	11,622	20,625	206%	19,003	164%	12,000
0	0	0	0	0%	0	0%	35575	Ski Passes - P.O.	53,307	28,000	37,626	25,307	90%	15,681	42%	36,000
0	0	0	0	0%	0	0%	35597	Ski Team - Public	2,975	2,500	2,870	475	19%	105	4%	2,500
0	0	0	0	0%	0	0%	35598	Ski Team - P.O.	10,480	9,000	6,769	1,480	16%	3,711	55%	10,000
0	0	0	0	0%	0	0%	35599	Race Events	135	7,000	208	-6,865	-98%	-73	-35%	7,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Direct Access & Use**	**1,226,751**	**712,445**	**1,069,829**	**514,306**	**72%**	**156,922**	**15%**	**883,500**
0	0	0	0	0%	0	0%	3310...	Food	265,125	163,500	251,815	101,625	62%	13,311	5%	204,300
0	*0*	*0*	*0*	*0%*	*0*	*0%*		*Food Discounts*	*-21,004*	*-12,200*	*-17,368*	*-8,804*	*-72%*	*-3,637*	*-21%*	*-15,300*
0	0	0	0	0%	0	0%	33152	EE Discounts	-20,113	-12,200	-16,824	-7,913	-65%	-3,289	-20%	-15,300
0	0	0	0	0%	0	0%	33156	InterDept Discounts	-143	0	0	-143	0%	-143	0%	0
0	0	0	0	0%	0	0%	3316...	Marketing Discounts	-748	0	-544	-748	0%	-205	-38%	0
0	0	0	0	0%	0	0%	33180	Food NA Beverage	63,532	35,800	62,762	27,732	77%	771	1%	44,800
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Food subtotal***	***307,653***	***187,100***	***297,209***	***120,553***	***64%***	***10,444***	***4%***	***233,800***
0	0	0	0	0%	0	0%	3322...	Beer	43,682	16,800	39,906	26,882	160%	3,776	9%	21,000
0	0	0	0	0%	0	0%	3322...	Beer Discounts	-800	0	-560	-800	0%	-241	-43%	0
0	0	0	0	0%	0	0%	33242	Liquor	36,569	20,700	30,664	15,869	77%	5,905	19%	25,900
0	0	0	0	0%	0	0%	33262	Wine	5,006	4,600	5,480	406	9%	-474	-9%	5,800
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Beverage subtotal***	***84,457***	***42,100***	***75,490***	***42,357***	***101%***	***8,966***	***12%***	***52,700***
0	0	0	0	0%	0	0%	3328...	Misc other F&B	800	1,200	755	-400	-33%	44	6%	1,500
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Other F&B subtotal***	***800***	***1,200***	***755***	***-400***	***-33%***	***44***	***6%***	***1,500***
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Food and Beverage**	**392,909**	**230,400**	**373,455**	**162,509**	**71%**	**19,455**	**5%**	**288,000**
0	0	0	0	0%	0	0%	36030	Sales - Retail	142,287	77,200	108,011	65,087	84%	34,276	32%	95,000
0	0	0	0	0%	0	0%	38015	Employee Discounts	-1,858	-400	-1,584	-1,458	-364%	-274	-17%	-500
0	0	0	0	0%	0	0%	38020	Discounts - Retail	-11,068	-18,000	-4,476	6,932	39%	-6,592	-147%	-20,000
0	0	0	0	0%	0	0%	38025	Promotion Discounts	-699	-5,300	-1,024	4,601	87%	325	32%	-6,800
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Retail Product Reven**	**128,663**	**53,500**	**100,927**	**75,163**	**140%**	**27,736**	**27%**	**67,700**
0	0	0	0	0%	0	0%	35550	Lessons - Group	194,618	194,500	212,452	118	0%	-17,834	-8%	267,500
0	0	0	0	0%	0	0%	35580	Lessons - Private	282,841	128,000	152,272	154,841	121%	130,569	86%	158,000
0	0	0	0	0%	0	0%	35585	Lessons - Masters Program	2,631	2,300	500	331	14%	2,131	426%	2,300
0	0	0	0	0%	0	0%	35590	Snowflakes	185,081	122,000	200,740	63,081	52%	-15,659	-8%	152,000
0	0	0	0	0%	0	0%	(355...	TD Tykes	25,593	34,500	17,779	-8,907	-26%	7,814	44%	34,500
0	0	0	0	0%	0	0%	3604...	Rentals	607,993	369,700	600,451	238,293	64%	7,542	1%	466,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Lessons & Rental Re**	**1,298,757**	**851,000**	**1,184,194**	**447,757**	**53%**	**114,563**	**10%**	**1,080,300**
0	0	0	0	0%	0	0%	34070	Shopping Bags	3	0	0	3	0%	3	0%	0
1,125	0	450	1,125	0%	675	150%	37020	Other Revenue	23,369	14,500	24,063	8,869	61%	-695	-3%	19,500
0	0	0	0	0%	0	0%	38005	Employee Housing Revenue	51,572	36,000	0	15,572	43%	51,572	0%	48,000
1,125	**0**	**450**	**1,125**	**0%**	**675**	**150%**		**Total Other Revenue**	**74,944**	**50,500**	**24,063**	**24,444**	**48%**	**50,881**	**211%**	**67,500**
1,125	**0**	**450**	**1,125**	**0%**	**675**	**150%**		**GROSS REVENUE (GREV)**	**3,122,025**	**1,897,845**	**2,752,468**	**1,224,180**	**65%**	**369,557**	**13%**	**2,387,000**
								COST OF GOODS SOLD (COGS)								
0	0	0	0	0%	0	0%	43110	Meat	-23,188	-17,920	-23,054	-5,268	-29%	-134	-1%	-22,400
0	0	0	0	0%	0	0%	43120	Seafood	-169	0	-91	-169	0%	-78	-85%	0
0	0	0	0	0%	0	0%	43130	Produce	-8,044	-3,450	-7,774	-4,594	-133%	-270	-3%	-4,300
0	0	0	0	0%	0	0%	43140	Dairy	-6,980	-8,010	-6,312	1,030	13%	-668	-11%	-10,000
0	0	0	0	0%	0	0%	43150	NA Beverage	-12,761	-12,010	-11,940	-751	-6%	-821	-7%	-15,000
0	0	0	0	0%	0	0%	43160	Food Other	-46,553	-20,130	-51,270	-26,423	-131%	4,717	9%	-25,100
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Food Cogs***	***-97,695***	***-61,520***	***-100,441***	***-36,175***	***-59%***	***2,746***	***3%***	***-76,800***
0	0	0	0	0%	0	0%	43270	Beer	-11,143	-4,410	-9,519	-6,733	-153%	-1,624	-17%	-5,500
0	0	0	0	0%	0	0%	43280	Liquor	-6,992	-4,160	-5,806	-2,832	-68%	-1,186	-20%	-5,200
0	0	0	0	0%	0	0%	43290	Wine	-1,370	-1,210	-1,399	-160	-13%	28	2%	-1,500
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Beverage Cogs***	***-19,505***	***-9,780***	***-16,724***	***-9,725***	***-99%***	***-2,781***	***-17%***	***-12,200***
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Retail Product Cogs***	***-65,175***	***-36,600***	***-50,763***	***-28,575***	***-78%***	***-14,413***	***-28%***	***-45,000***
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total COGS**	**-182,375**	**-107,900**	**-167,928**	**-74,475**	**-69%**	**-14,448**	**-9%**	**-134,000**
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Total Cogs / GREV %	-05.8%	-05.7%	-06.1%	-00.2%	-02.7%	00.3%	04.3%	-05.6%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Retail Product Cogs / Retail R	-50.7%	-68.4%	-50.3%	17.8%	26.0%	-00.4%	-00.7%	-66.5%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Retail Product Cogs / Retail R	-45.8%	-47.4%	-47.0%	01.6%	03.4%	01.2%	02.5%	-47.4%

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Consolidated Downhill Ski

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number			Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%				$	$	$	$	%	$	%	$
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%			F&B Cogs / F&B Rev %	-29.8%	-30.9%	-31.4%	01.1%	03.6%	01.5%	04.9%	-30.9%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%			Food %, preDiscounts	-29.7%	-30.9%	-31.9%	01.1%	03.7%	02.2%	06.9%	-30.8%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%			Food %, postDiscounts	-31.8%	-32.9%	-33.8%	01.1%	03.4%	02.0%	06.0%	-32.8%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%			Food NA Beverage %	-20.1%	-33.5%	-19.0%	13.5%	40.1%	-01.1%	-05.6%	-33.5%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%			COGS % Beverage, incld CF,ne	-23.1%	-23.2%	-22.2%	00.1%	00.6%	-00.9%	-04.2%	-23.1%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%			COGS % Beer,net	-26.0%	-26.3%	-24.2%	00.3%	01.0%	-01.8%	-07.4%	-26.2%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%			COGS % Liquor,net	-19.1%	-20.1%	-18.9%	01.0%	04.9%	-00.2%	-01.0%	-20.1%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%			COGS % Wine,net	-27.4%	-26.3%	-25.5%	-01.1%	-04.1%	-01.8%	-07.2%	-25.9%
1,125	**0**	**450**	**1,125**	**0%**	**675**	**150%**			**Gross Margin (GREV-COG**	**2,939,650**	**1,789,945**	**2,584,540**	**1,149,705**	**64%**	**355,109**	**14%**	**2,253,000**
									PAYROLL							
									SALARIES & WAGES							
-17,753	-16,642	-20,450	-1,111	-7%	2,697	13%	5110...		Salaries - Exempt - Regular	-211,296	-212,429	-209,879	1,133	1%	-1,417	-1%	-322,000
0	0	0	0	0%	0	0%	51106		Salaries - Exempt - Commissions	-230	0	0	-230	0%	-230	0%	0
-9,323	-8,753	-4,022	-570	-7%	-5,300	-132%	5122...		Wages - FTRegular	-102,932	-99,467	-88,870	-3,465	-3%	-14,061	-16%	-144,296
-2,686	-1,696	-4,788	-990	-58%	2,102	44%	5124...		Wages - Seasonal	-731,663	-439,277	-624,456	-292,386	-67%	-107,207	-17%	-598,804
0	0	0	0	0%	0	0%	51246		Wages-Seasonal-Commissions	-16,801	-9,000	-7,435	-7,801	-87%	-9,366	-126%	-12,000
0	0	0	0	0%	0	0%	5110...		Incentive Program, Exempt	-300	0	0	-300	0%	-300	0%	0
0	0	0	0	0%	0	0%	51227		Incentive Program, FTR, NonExempt	0	0	-273	0	0%	273	100%	0
0	0	0	0	0%	0	0%	51247		Incentive Program, Seasonal, N	-20,579	0	-13,538	-20,579	0%	-7,041	-52%	0
-29,761	**-27,091**	**-29,260**	**-2,670**	**-10%**	**-501**	**-2%**			**Total Salaries & Wages, DIRECT**	**-1,083,799**	**-760,173**	**-944,452**	**-323,626**	**-43%**	**-139,348**	**-15%**	**-1,077,100**
-17,753	-16,642	-20,450	-1,111	-7%	2,697	13%			Salaries sub-total	-211,826	-212,429	-209,879	603	0%	-1,947	-1%	-322,000
-12,008	-10,449	-8,810	-1,559	-15%	-3,198	-36%			Wage sub-total	-871,974	-547,744	-734,573	-324,230	-59%	-137,401	-19%	-755,100
-9,323	-8,753	-4,022	-570	-7%	-5,300	-132%			Wage-FTR subsubtotal	-102,932	-99,467	-89,144	-3,465	-3%	-13,788	-15%	-144,296
-2,686	-1,696	-4,788	-990	-58%	2,102	44%			Wage-Seasonal subsubto	-769,042	-448,277	-645,429	-320,765	-72%	-123,613	-19%	-610,804
-2645.4%	00.0%	-6502.2%	-2645.4%	00.0%	3856.8%	59.3%			Payroll Direct as a % of	-34.7%	-40.1%	-34.3%	05.3%	13.3%	-00.4%	-01.2%	-45.1%
									PAYROLL BURDEN, Taxes & Benefits							
-2,279	-2,250	-2,248	-29	-1%	-31	-1%	5130...		Payroll Taxes	-113,078	-80,620	-98,800	-32,458	-40%	-14,278	-14%	-114,000
-2,723	-4,251	-3,689	1,528	36%	966	26%	5130...		Group Insurance	-33,725	-53,058	-35,912	19,333	36%	2,187	6%	-80,200
-351	-326	-343	-25	-8%	-9	-3%	5130...		Retirement Plan	-4,297	-2,733	-4,752	-1,564	-57%	454	10%	-4,100
-5,353	**-6,827**	**-6,280**	**1,474**	**22%**	**927**	**15%**			**Total Payroll Taxes & Benefits**	**-151,100**	**-136,411**	**-139,464**	**-14,689**	**-11%**	**-11,636**	**-8%**	**-198,300**
-6,148	**-6,060**	**-7,408**	**-88**	**-1%**	**1,260**	**17%**	**5130...**		**PAYBDN, Workers Comp Insura**	**-257,621**	**-182,100**	**-263,073**	**-75,521**	**-41%**	**5,452**	**2%**	**-257,500**
-11,501	**-12,887**	**-13,688**	**1,386**	**11%**	**2,187**	**16%**			**PAYROLL BURDEN Total**	**-408,721**	**-318,511**	**-402,537**	**-90,210**	**-28%**	**-6,184**	**-2%**	**-455,800**
-6,386	-7,344	-8,250	958	13%	1,864	23%	(513...		subtotal, Burden-Salary	-79,846	-96,801	-92,748	16,955	18%	12,901	14%	-146,000
-4,129	-4,973	-3,849	844	17%	-280	-7%	(514...		subtotal, Burden-Wage-FTR	-48,780	-58,470	-48,821	9,690	17%	41	0%	-83,920
-987	-570	-1,589	-417	-73%	602	38%	(514...		subtotal, Burden-Wage-Seasonal	-280,094	-163,240	-260,968	-116,854	-72%	-19,126	-7%	-225,880
38.6%	**47.6%**	**46.8%**	**-08.9%**	**-18.8%**	**-08.1%**	**-17.4%**			**Burden % - on all Payroll**	**37.7%**	**41.9%**	**42.6%**	**-04.2%**	**-10.0%**	**-04.9%**	**-11.5%**	**42.3%**
36.0%	44.1%	40.3%	-08.2%	-18.5%	-04.4%	-10.8%			Burden % - Salary	37.7%	45.6%	44.2%	-07.9%	-17.3%	-06.5%	-14.7%	45.3%
44.3%	56.8%	95.7%	-12.5%	-22.1%	-51.4%	-53.7%			Burden % - Wage-FTR	47.4%	58.8%	54.8%	-11.4%	-19.4%	-07.4%	-13.5%	58.2%
36.7%	33.6%	33.2%	03.1%	09.3%	03.5%	10.7%			Burden % - Wage-Season	36.4%	36.4%	40.4%	00.0%	00.0%	-04.0%	-09.9%	37.0%
42.6%	*53.0%*	*61.7%*	*-10.4%*	*-19.7%*	*-19.1%*	*-31.0%*			*Burden % - Wage-FTR&Se*	*37.7%*	*40.5%*	*42.2%*	*-02.8%*	*-06.8%*	*-04.5%*	*-10.6%*	*41.0%*
-41,263	**-39,978**	**-42,948**	**-1,285**	**-3%**	**1,686**	**4%**			**PAYROLL TOTAL (Direct&Bur**	**-1,492,520**	**-1,078,684**	**-1,346,989**	**-413,836**	**-38%**	**-145,531**	**-11%**	**-1,532,900**
									OPERATING EXPENSES (OE)							
0	0	0	0	0%	0	0%	50530		Employee Meals	-2,957	-900	-1,740	-2,057	-229%	-1,217	-70%	-1,250
0	0	0	0	0%	0	0%	50605		Employee Housing expenses	-62,702	-60,000	0	-2,702	-5%	-62,702	0%	-90,000
-27	0	-270	-27	0%	243	90%	50615		Employee Recruiting	-404	0	-324	-404	0%	-80	-25%	-1,000
0	-750	0	750	100%	0	0%	50620		Employee Dev/Training	-6,236	-4,250	-2,168	-1,986	-47%	-4,068	-188%	-6,500
-106	0	-34	-106	0%	-73	-217%	50625		Employee Relations	-16,493	-12,400	-17,366	-4,093	-33%	873	5%	-16,350
-45	-100	-33	55	55%	-12	-37%	50630		Uniforms	-2,639	-2,050	-4,405	-589	-29%	1,766	40%	-9,300
0	0	0	0	0%	0	0%	51080		Seminars & Conferences	-1,900	-5,350	-2,840	3,450	64%	940	33%	-6,050
0	0	0	0	0%	0	0%	51095		Travel/Meeting Expense	-2,885	-2,450	-4,685	-435	-18%	1,801	38%	-3,050
-178	**-850**	**-336**	**672**	**79%**	**158**	**47%**			**Total Staff Expense**	**-96,216**	**-87,400**	**-33,528**	**-8,816**	**-10%**	**-62,688**	**-187%**	**-133,500**
-344	-400	-303	56	14%	-41	-14%	51090		Telephone	-2,515	-4,650	-2,691	2,135	46%	177	7%	-6,950
-89	-75	-82	-14	-19%	-7	-9%	55003		Cable/Sat TV Service	-713	-600	-655	-113	-19%	-58	-9%	-900
-477	-400	-463	-77	-19%	-14	-3%	55005		Disposal Fees	-9,788	-5,000	-8,430	-4,788	-96%	-1,358	-16%	-7,200
-1,254	-1,450	-1,452	196	14%	198	14%	5501...		Electricity	-31,874	-21,800	-29,048	-10,074	-46%	-2,826	-10%	-35,800
-36	-150	-40	114	76%	4	10%	55025		Natural Gas - Buildings	-9,829	-7,550	-9,591	-2,279	-30%	-238	-2%	-10,500
-442	**-100**	**-438**	**-342**	**-342%**	**-4**	**-1%**	**(530...**		**Fuel & Oil**	**-36,341**	**-21,800**	**-30,282**	**-14,541**	**-67%**	**-6,059**	**-20%**	**-29,400**
0	0	0	0	0%	0	0%	55027		Propane (LPG)	-129	-170	-196	41	24%	67	34%	-250
-1,440	-1,560	-1,410	120	8%	-30	-2%	55030		Sewer Fees	-11,339	-12,060	-11,279	721	6%	-60	-1%	-18,310
-174	-200	-173	26	13%	-2	-1%	5503...		Water - Building/Facility	-2,348	-1,900	-2,004	-448	-24%	-344	-17%	-2,900
-430	-50	-397	-380	-760%	-33	-8%	55040		Water - Grounds	-3,006	-400	-5,136	-2,606	-651%	2,131	41%	-20,000
-4,686	**-4,385**	**-4,757**	**-301**	**-7%**	**71**	**2%**			**TOTAL UTILITIES**	**-107,883**	**-75,930**	**-99,315**	**-31,953**	**-42%**	**-8,568**	**-9%**	**-132,210**
									SUPPLIES & MAINTENANCE EXPENSE							
0	-10	0	10	100%	0	0%	56010		Security Exp	-359	-160	0	-199	-124%	-359	0%	-250

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Consolidated Downhill Ski

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	52505	Hazardous Waste Clean Up	0	-1,000	0	1,000	100%	0	0%	-1,500
0	0	-9	0	0%	9	100%	56520	Linen Service	-1,464	-790	-1,346	-674	-85%	-118	-9%	-1,100
0	-100	0	100	100%	0	0%	56530	Janitorial Services & Supplies	-8,503	-4,250	-7,672	-4,253	-100%	-831	-11%	-5,950
0	0	0	0	0%	0	0%	56535	Pest Control	-310	0	-620	-310	0%	310	50%	0
0	0	0	0	0%	0	0%	52020	Contract Fees	0	0	-205	0	0%	205	100%	0
-57	-40	-71	-17	-41%	14	20%	53705	Equipment Rental	-508	-560	-1,315	52	9%	807	61%	-850
0	0	0	0	0%	0	0%	56503	Printed Forms/Ticket Stock	-5,743	-6,300	-3,860	557	9%	-1,883	-49%	-8,750
0	0	0	0	0%	0	0%	51037	Computer Software	0	0	-30	0	0%	30	100%	0
0	0	-603	0	0%	603	100%	51050	Furniture and Office Equip	-1,098	-1,000	-3,396	-98	-10%	2,298	68%	-3,650
-41	0	0	-41	0%	-41	0%	51060	Office Supplies	-1,607	-1,850	-1,009	243	13%	-598	-59%	-3,000
0	0	-520	0	0%	520	100%	51061	Toner Cartridges	-813	0	-1,763	-813	0%	949	54%	0
-83	0	-433	-83	0%	350	81%	53530	Signs	-2,921	-1,300	-2,040	-1,621	-125%	-880	-43%	-4,700
-24	**-125**	**-158**	**101**	**81%**	**134**	**85%**	**56501**	**Operating Supplies**	**-3,418**	**-5,970**	**-3,179**	**2,552**	**43%**	**-240**	**-8%**	**-10,160**
0	0	0	0	0%	0	0%	56502	Paper Products - Restaurant	-13,067	-8,500	-14,342	-4,567	-54%	1,275	9%	-11,500
0	0	0	0	0%	0	0%	56511	Cleaning Supplies - Restaurant	-1,232	-950	-1,174	-282	-30%	-57	-5%	-1,250
-303	-75	-546	-228	-304%	243	44%	56540	Small Tools & Equipment	-8,157	-5,150	-10,522	-3,007	-58%	2,364	22%	-9,000
-40	-100	-1,684	60	60%	1,644	98%	56545	Safety Equipment	-2,749	-3,150	-7,366	401	13%	4,617	63%	-5,800
0	0	0	0	0%	0	0%	56550	Spoilage	-2,437	0	-1,148	-2,437	0%	-1,289	-112%	0
0	0	0	0	0%	0	0%	51025	Entertainment	0	-2,050	-1,850	2,050	100%	1,850	100%	-2,550
0	0	0	0	0%	0	0%	55532	Special Programs	-6,435	0	-5,440	-6,435	0%	-995	-18%	0
0	0	0	0	0%	0	0%	55550	Ski Team Expense	-945	-1,500	-432	555	37%	-513	-119%	-1,500
								Repairs & Maintenance								
-275	-100	-26	-175	-175%	-249	-959%	54210	General/PM	-1,697	-800	-1,508	-897	-112%	-188	-12%	-2,400
-144	0	0	-144	0%	-144	0%	54220	Plumbing	-223	-500	-8	277	55%	-215	-2615%	-750
0	0	0	0	0%	0	0%	54240	Lighting and Electrical	-896	-400	-44	-496	-124%	-852	-1953%	-600
0	0	0	0	0%	0	0%	54250	HVAC	0	-100	-209	100	100%	209	100%	-500
0	0	0	0	0%	0	0%	54252	Carpentry	0	-600	-913	600	100%	913	100%	-1,900
0	0	-1,907	0	0%	1,907	100%	54256	Fire Suppression	-1,999	0	-2,134	-1,999	0%	135	6%	-1,850
0	0	0	0	0%	0	0%	54274	Painting	0	-300	0	300	100%	0	0%	-700
-68	0	-16	-68	0%	-52	-318%	54290	Other Building	-958	-650	-307	-308	-47%	-650	-212%	-1,100
-488	**-100**	**-1,949**	**-388**	**-388%**	**1,461**	**75%**		**R&M Building**	**-5,773**	**-3,350**	**-5,123**	**-2,423**	**-72%**	**-650**	**-13%**	**-9,800**
0	0	0	0	0%	0	0%	54310	Asphalt	-504	0	-56	-504	0%	-448	-793%	0
0	0	0	0	0%	0	0%	54350	Ski Trails	0	0	0	0	0%	0	0%	-5,000
-80	0	0	-80	0%	-80	0%	54380	Snow Removal	-22,538	-9,560	-13,965	-12,978	-136%	-8,573	-61%	-14,000
0	0	0	0	0%	0	0%	54390	Other Grounds Maint	0	0	-159	0	0%	159	100%	0
-80	**0**	**0**	**-80**	**0%**	**-80**	**0%**		**R&M Grounds (nonGolf)**	**-23,042**	**-9,560**	**-14,181**	**-13,482**	**-141%**	**-8,861**	**-62%**	**-19,000**
-2,211	-1,500	-2,157	-711	-47%	-54	-2%	54412	Ski Lifts, Fixed Grip	-9,703	-5,700	-14,581	-4,003	-70%	4,878	33%	-8,700
-1,869	-100	0	-1,769	-1769%	-1,869	0%	54416	Ski Lifts, Surface	-4,317	-1,600	0	-2,717	-170%	-4,317	0%	-3,600
0	0	0	0	0%	0	0%	54418	Terrain Parks	-1,239	0	-165	-1,239	0%	-1,074	-653%	-500
0	-1,000	0	1,000	100%	0	0%	54419	Snowmaking	0	-3,000	-423	3,000	100%	423	100%	-4,400
-81	-4,500	-4,000	4,419	98%	3,919	98%	54421	Snowcats	-20,012	-14,800	-11,587	-5,212	-35%	-8,424	-73%	-23,600
0	-100	0	100	100%	0	0%	54426	Snowmobiles	-1,274	-1,350	-238	76	6%	-1,036	-435%	-2,100
-60	0	0	-60	0%	-60	0%	54438	Golf Carts Fleet	-60	0	0	-60	0%	-60	0%	0
0	0	0	0	0%	0	0%	54443	Rolling, Heavy	-2,202	0	-224	-2,202	0%	-1,979	-885%	0
-502	-150	-228	-352	-235%	-274	-120%	54448	Rolling, Car/Truck/Bus/Van	-3,999	-3,100	-4,549	-899	-29%	551	12%	-5,100
0	0	0	0	0%	0	0%	54452	F&B Kitchen Equip	-444	-700	-1,709	256	37%	1,265	74%	-1,000
0	0	0	0	0%	0	0%	54483	Computer Hardware Maint	0	-290	-107	290	100%	107	100%	-660
0	-100	0	100	100%	0	0%	54499	Other Operating Equip R&M	-414	-1,400	0	986	70%	-414	0%	-2,200
-4,724	**-7,450**	**-6,386**	**2,726**	**37%**	**1,662**	**26%**		**R&M Equipment**	**-43,663**	**-31,940**	**-33,583**	**-11,723**	**-37%**	**-10,080**	**-30%**	**-51,860**
0	0	0	0	0%	0	0%	54570	Irrigation and Drainage	0	0	-61	0	0%	61	100%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Golf Course**	**0**	**0**	**-61**	**0**	**0%**	**61**	**100%**	**0**
300	3,500	90	-3,200	-91%	210	233%	59010	Contra - Inter-Dept. Charges	19,511	28,000	12,371	-8,489	-30%	7,140	58%	42,380
-4,991	**-4,050**	**-8,245**	**-941**	**-23%**	**3,254**	**39%**		**R&M subtotal**	**-52,967**	**-16,850**	**-40,578**	**-36,117**	**-214%**	**-12,389**	**-31%**	**-38,280**
-5,539	**-4,500**	**-12,269**	**-1,039**	**-23%**	**6,730**	**55%**		**TOTAL SUPPLIES & MAIN**	**-114,734**	**-61,330**	**-109,287**	**-53,404**	**-87%**	**-5,447**	**-5%**	**-109,790**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51070	Public Relations	-166	-3,100	-2,905	2,934	95%	2,739	94%	-4,750
0	0	-400	0	0%	400	100%	55520	Promotion Expense	-1,848	-4,500	-896	2,652	59%	-952	-106%	-6,500
0	0	0	0	0%	0	0%	55540	Resort Advertising	-35,957	-21,300	-90,182	-14,657	-69%	54,226	60%	-50,000
0	0	0	0	0%	0	0%	55545	Brochure Distribution	-1,628	-3,000	-1,603	1,372	46%	-26	-2%	-5,000
0	0	0	0	0%	0	0%	51530	Community Relations	-295	0	0	-295	0%	-295	0%	0
-15	0	-189	-15	0%	174	92%	51020	Dues & Subscriptions	-1,666	-5,500	-3,446	3,834	70%	1,779	52%	-6,550
-694	-1,000	-1,239	306	31%	545	44%	51035	Licenses, Permits, Fees	-12,562	-15,000	-19,346	2,438	16%	6,785	35%	-27,110
0	-50	0	50	100%	0	0%	51096	Mileage Reimbursement	-571	-920	-463	349	38%	-107	-23%	-1,650
-1	-5	-180	4	82%	179	99%	51065	Postage - General	-167	-175	-271	8	5%	104	38%	-270
0	0	0	0	0%	0	0%	51546	Printing - Brochures	-966	0	0	-966	0%	-966	0%	0

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Consolidated Downhill Ski

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	51547	Printing - Other	-1,391	0	0	-1,391	0%	-1,391	0%	0
0	-50	0	50	100%	0	100%	52220	Credit Card Expense	-61,363	-31,000	-55,703	-30,363	-98%	-5,660	-10%	-38,970
-238	0	0	-238	0%	-238	0%	52225	Over/Short	-1,321	0	-79	-1,321	0%	-1,242	-1567%	0
0	*0*	*0*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-95,200*	*-79,200*	*-102,800*	*-16,000*	*-20%*	*7,600*	*7%*	*-118,800*
-948	**-1,105**	**-2,007**	**157**	**14%**	**1,060**	**53%**		**TOTAL ADMINISTRATIVE & OT**	**-215,100**	**-163,695**	**-277,694**	**-51,405**	**-31%**	**62,594**	**23%**	**-259,600**
-11,351	**-10,840**	**-19,370**	**-511**	**-5%**	**8,019**	**41%**		**TOTAL OPERATING EXPENSES**	**-533,933**	**-388,355**	**-519,823**	**-145,578**	**-37%**	**-14,109**	**-3%**	**-635,100**
-52,613	**-50,818**	**-62,318**	**-1,795**	**-4%**	**9,705**	**16%**		**TOTAL PAYROLL AND OPERATI**	**-2,026,453**	**-1,467,039**	**-1,866,812**	**-559,414**	**-38%**	**-159,641**	**-9%**	**-2,168,000**
-51,488	**-50,818**	**-61,868**	**-670**	**-1%**	**10,380**	**17%**		**N O R 1, before OH**	**913,197**	**322,906**	**717,728**	**590,291**	**183%**	**195,469**	**27%**	**85,000**
-51,488	**-50,818**	**-61,868**	**-670**	**-1%**	**10,380**	**17%**		**N O R 2, after OH**	**913,197**	**322,906**	**717,728**	**590,291**	**183%**	**195,469**	**27%**	**85,000**
-52,613	**-50,818**	**-62,318**	**-1,795**	**-4%**	**9,705**	**16%**		**T O C**	**-2,208,828**	**-1,574,939**	**-2,034,740**	**-633,889**	**-40%**	**-174,088**	**-9%**	**-2,302,000**
-02.1%	00.0%	-00.7%	-02.1%	00.0%	-01.4%	-196.1%		REV to TOC (CRR%)	-141.3%	-120.5%	-135.3%	-20.8%	-17.3%	-06.1%	-04.5%	-103.7%
-51,488	**-50,818**	**-61,868**	**-670**	**-1%**	**10,380**	**17%**		**NOR AFTER Asssessment Reven**	**913,197**	**322,906**	**717,728**	**590,291**	**183%**	**195,469**	**27%**	**85,000**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Winter F & B (180)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
0	0	0	0	0%	0	0%	3310...	Food	265,125	163,500	251,815	101,625	62%	13,311	5%	204,300
0	*0*	*0*	*0*	*0%*	*0*	*0%*		*Food Discounts*	*-20,861*	*-12,200*	*-17,368*	*-8,661*	*-71%*	*-3,494*	*-20%*	*-15,300*
0	0	0	0	0%	0	0%	33152	EE Discounts	-20,113	-12,200	-16,824	-7,913	-65%	-3,289	-20%	-15,300
0	0	0	0	0%	0	0%	3316...	Marketing Discounts	-748	0	-544	-748	0%	-205	-38%	0
0	0	0	0	0%	0	0%	33180	Food NA Beverage	63,532	35,800	62,762	27,732	77%	771	1%	44,800
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Food subtotal***	***307,796***	***187,100***	***297,209***	***120,696***	***65%***	***10,587***	***4%***	***233,800***
0	0	0	0	0%	0	0%	3322...	Beer	43,682	16,800	39,906	26,882	160%	3,776	9%	21,000
0	0	0	0	0%	0	0%	3322...	Beer Discounts	-800	0	-560	-800	0%	-241	-43%	0
0	0	0	0	0%	0	0%	33242	Liquor	36,569	20,700	30,664	15,869	77%	5,905	19%	25,900
0	0	0	0	0%	0	0%	33262	Wine	5,006	4,600	5,480	406	9%	-474	-9%	5,800
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Beverage subtotal***	***84,457***	***42,100***	***75,490***	***42,357***	***101%***	***8,966***	***12%***	***52,700***
0	0	0	0	0%	0	0%	3328...	Misc other F&B	800	1,200	755	-400	-33%	44	6%	1,500
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Other F&B subtotal***	***800***	***1,200***	***755***	***-400***	***-33%***	***44***	***6%***	***1,500***
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Food and Beverage**	**393,052**	**230,400**	**373,455**	**162,652**	**71%**	**19,598**	**5%**	**288,000**
0	0	0	0	0%	0	0%	37020	Other Revenue	840	0	740	840	0%	100	14%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Other Revenue**	**840**	**0**	**740**	**840**	**0%**	**100**	**14%**	**0**
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**GROSS REVENUE (GREV)**	**393,892**	**230,400**	**374,195**	**163,492**	**71%**	**19,698**	**5%**	**288,000**
								COST OF GOODS SOLD (COGS)								
0	0	0	0	0%	0	0%	43110	Meat	-23,188	-17,920	-23,054	-5,268	-29%	-134	-1%	-22,400
0	0	0	0	0%	0	0%	43120	Seafood	-169	0	-91	-169	0%	-78	-85%	0
0	0	0	0	0%	0	0%	43130	Produce	-8,044	-3,450	-7,774	-4,594	-133%	-270	-3%	-4,300
0	0	0	0	0%	0	0%	43140	Dairy	-6,980	-8,010	-6,312	1,030	13%	-668	-11%	-10,000
0	0	0	0	0%	0	0%	43150	NA Beverage	-12,761	-12,010	-11,940	-751	-6%	-821	-7%	-15,000
0	0	0	0	0%	0	0%	43160	Food Other	-46,553	-20,130	-51,270	-26,423	-131%	4,717	9%	-25,100
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Food Cogs***	***-97,695***	***-61,520***	***-100,441***	***-36,175***	***-59%***	***2,746***	***3%***	***-76,800***
0	0	0	0	0%	0	0%	43270	Beer	-11,143	-4,410	-9,519	-6,733	-153%	-1,624	-17%	-5,500
0	0	0	0	0%	0	0%	43280	Liquor	-6,992	-4,160	-5,806	-2,832	-68%	-1,186	-20%	-5,200
0	0	0	0	0%	0	0%	43290	Wine	-1,370	-1,210	-1,399	-160	-13%	28	2%	-1,500
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Beverage Cogs***	***-19,505***	***-9,780***	***-16,724***	***-9,725***	***-99%***	***-2,781***	***-17%***	***-12,200***
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Retail Product Cogs***	***0***	***0***	***-196***	***0***	***0%***	***196***	***100%***	***0***
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total COGS**	**-117,200**	**-71,300**	**-117,361**	**-45,900**	**-64%**	**161**	**0%**	**-89,000**
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Total Cogs / GREV %	-29.8%	-30.9%	-31.4%	01.2%	03.9%	01.6%	05.1%	-30.9%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		F&B Cogs / F&B Rev %	-29.8%	-30.9%	-31.4%	01.1%	03.6%	01.6%	05.0%	-30.9%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Food %, preDiscounts	-29.7%	-30.9%	-31.9%	01.1%	03.7%	02.2%	06.9%	-30.8%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Food %, postDiscounts	-31.7%	-32.9%	-33.8%	01.1%	03.5%	02.1%	06.1%	-32.8%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Food NA Beverage %	-20.1%	-33.5%	-19.0%	13.5%	40.1%	-01.1%	-05.6%	-33.5%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		COGS % Beverage, incld CF,ne	-23.1%	-23.2%	-22.2%	00.1%	00.6%	-00.9%	-04.2%	-23.1%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		COGS % Beer,net	-26.0%	-26.3%	-24.2%	00.3%	01.0%	-01.8%	-07.4%	-26.2%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		COGS % Liquor,net	-19.1%	-20.1%	-18.9%	01.0%	04.9%	-00.2%	-01.0%	-20.1%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		COGS % Wine,net	-27.4%	-26.3%	-25.5%	-01.1%	-04.1%	-01.8%	-07.2%	-25.9%
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Gross Margin (GREV-COG**	**276,692**	**159,100**	**256,833**	**117,592**	**74%**	**19,859**	**8%**	**199,000**
								PAYROLL								
								SALARIES & WAGES								
-1,706	-1,612	-825	-94	-6%	-881	-107%	5110...	Salaries - Exempt - Regular	-34,407	-33,532	-28,509	-875	-3%	-5,897	-21%	-50,300
0	0	0	0	0%	0	0%	5124...	Wages - Seasonal	-65,645	-41,905	-57,378	-23,740	-57%	-8,266	-14%	-53,000
0	0	0	0	0%	0	0%	51247	Incentive Program, Seasonal, N	-2,208	0	-1,548	-2,208	0%	-659	-43%	0
-1,706	**-1,612**	**-825**	**-94**	**-6%**	**-881**	**-107%**		**Total Salaries & Wages, DIRECT**	**-102,259**	**-75,437**	**-87,436**	**-26,822**	**-36%**	**-14,823**	**-17%**	**-103,300**
-1,706	-1,612	-825	-94	-6%	-881	-107%		Salaries sub-total	-34,407	-33,532	-28,509	-875	-3%	-5,897	-21%	-50,300
0	0	0	0	0%	0	0%		Wage sub-total	-67,853	-41,905	-58,927	-25,948	-62%	-8,926	-15%	-53,000
0	0	0	0	0%	0	0%		Wage-Seasonal subsubto	-67,853	-41,905	-58,927	-25,948	-62%	-8,926	-15%	-53,000
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Payroll Direct as a % of	-26.0%	-32.7%	-23.4%	06.8%	20.7%	-02.6%	-11.1%	-35.9%
								PAYROLL BURDEN, Taxes & Benefits								
-139	-130	-70	-9	-7%	-69	-100%	5130...	Payroll Taxes	-10,180	-7,710	-8,828	-2,470	-32%	-1,352	-15%	-10,400
-120	-192	0	72	38%	-120	0%	5130...	Group Insurance	-3,342	-5,384	-3,437	2,042	38%	94	3%	-8,100

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Winter F & B (180)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	-17	-24	17	100%	24	100%	5130...	Retirement Plan	-479	-136	-379	-343	-252%	-100	-26%	-200
-259	**-339**	**-94**	**80**	**24%**	**-165**	**-176%**		**Total Payroll Taxes & Benefits**	**-14,001**	**-13,230**	**-12,644**	**-771**	**-6%**	**-1,357**	**-11%**	**-18,700**
-283	**-370**	**-241**	**87**	**23%**	**-42**	**-17%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-24,329**	**-19,690**	**-27,929**	**-4,639**	**-24%**	**3,600**	**13%**	**-26,700**
-542	**-709**	**-335**	**167**	**24%**	**-206**	**-62%**		**PAYROLL BURDEN Total**	**-38,331**	**-32,920**	**-40,573**	**-5,411**	**-16%**	**2,242**	**6%**	**-45,400**
-542	-709	-328	167	24%	-214	-65%	(513...	subtotal, Burden-Salary	-13,930	-16,210	-13,690	2,280	14%	-239	-2%	-24,200
0	0	-7	0	0%	7	100%	(514...	subtotal, Burden-Wage-FTR	0	0	-7	0	0%	7	100%	190
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-Seasonal	-24,401	-16,710	-26,875	-7,691	-46%	2,474	9%	-21,390
31.8%	**44.0%**	**40.6%**	**-12.2%**	**-27.8%**	**-08.9%**	**-21.8%**		**Burden % - on all Payroll**	**37.5%**	**43.6%**	**46.4%**	**-06.2%**	**-14.1%**	**-08.9%**	**-19.2%**	**43.9%**
31.8%	44.0%	39.7%	-12.2%	-27.8%	-08.0%	-20.1%		Burden % - Salary	40.5%	48.3%	48.0%	-07.9%	-16.3%	-07.5%	-15.7%	48.1%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Burden % - Wage-Season	36.0%	39.9%	45.6%	-03.9%	-09.8%	-09.6%	-21.2%	40.4%
00.0%	*00.0%*	*00.0%*	*00.0%*	*00.0%*	*00.0%*	*00.0%*		*Burden % - Wage-FTR&Se*	*36.0%*	*39.9%*	*45.6%*	*-03.9%*	*-09.8%*	*-09.7%*	*-21.2%*	*40.0%*
-2,247	**-2,321**	**-1,161**	**74**	**3%**	**-1,087**	**-94%**		**PAYROLL TOTAL (Direct&Bur**	**-140,590**	**-108,357**	**-128,009**	**-32,233**	**-30%**	**-12,581**	**-10%**	**-148,700**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50530	Employee Meals	-1,677	0	-436	-1,677	0%	-1,241	-285%	0
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	0	0	0	0	0%	0	0%	-250
0	0	0	0	0%	0	0%	50625	Employee Relations	-1,915	-250	-1,054	-1,665	-666%	-861	-82%	-450
0	0	0	0	0%	0	0%	50630	Uniforms	0	-150	-30	150	100%	30	100%	-600
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Staff Expense**	**-3,591**	**-400**	**-1,520**	**-3,191**	**-798%**	**-2,071**	**-136%**	**-1,300**
0	0	0	0	0%	0	0%	51090	Telephone	-120	0	-120	-120	0%	0	0%	0
0	0	0	0	0%	0	0%	55027	Propane (LPG)	0	0	-26	0	0%	26	100%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**TOTAL UTILITIES**	**-120**	**0**	**-146**	**-120**	**0%**	**26**	**18%**	**0**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56520	Linen Service	-1,464	-790	-1,130	-674	-85%	-334	-30%	-1,100
0	0	0	0	0%	0	0%	56530	Janitorial Services & Supplies	-101	-700	-635	600	86%	535	84%	-950
0	0	0	0	0%	0	0%	52020	Contract Fees	0	0	-205	0	0%	205	100%	0
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	-67	0	0	-67	0%	-67	0%	-500
0	0	0	0	0%	0	0%	51060	Office Supplies	-225	-200	-60	-25	-13%	-165	-276%	-250
0	0	0	0	0%	0	0%	53530	Signs	-45	0	0	-45	0%	-45	0%	-200
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**56501**	**Operating Supplies**	**0**	**-1,500**	**-22**	**1,500**	**100%**	**22**	**100%**	**-2,300**
0	0	0	0	0%	0	0%	56502	Paper Products - Restaurant	-13,067	-8,500	-14,342	-4,567	-54%	1,275	9%	-11,500
0	0	0	0	0%	0	0%	56511	Cleaning Supplies - Restaurant	-1,232	-950	-1,174	-282	-30%	-57	-5%	-1,250
0	0	0	0	0%	0	0%	56540	Small Tools & Equipment	-221	-750	-779	529	71%	558	72%	-1,000
0	0	0	0	0%	0	0%	56550	Spoilage	-2,421	0	-1,148	-2,421	0%	-1,272	-111%	0
0	0	0	0	0%	0	0%	55532	Special Programs	-17	0	-150	-17	0%	133	88%	0
								Repairs & Maintenance								
-31	0	0	-31	0%	-31	0%	54210	General/PM	-394	0	-520	-394	0%	126	24%	0
0	0	0	0	0%	0	0%	54240	Lighting and Electrical	0	0	-31	0	0%	31	100%	0
0	0	0	0	0%	0	0%	54252	Carpentry	0	0	0	0	0%	0	0%	-500
0	0	0	0	0%	0	0%	54256	Fire Suppression	-265	0	0	-265	0%	-265	0%	0
-31	**0**	**0**	**-31**	**0%**	**-31**	**0%**		**R&M Building**	**-659**	**0**	**-550**	**-659**	**0%**	**-109**	**-20%**	**-500**
0	0	0	0	0%	0	0%	54452	F&B Kitchen Equip	-444	-700	-1,709	256	37%	1,265	74%	-1,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Equipment**	**-444**	**-700**	**-1,709**	**256**	**37%**	**1,265**	**74%**	**-1,000**
-31	**0**	**0**	**-31**	**0%**	**-31**	**0%**		**R&M subtotal**	**-1,103**	**-700**	**-2,260**	**-403**	**-58%**	**1,157**	**51%**	**-1,500**
-31	**0**	**0**	**-31**	**0%**	**-31**	**0%**		**TOTAL SUPPLIES & MAIN**	**-19,963**	**-14,090**	**-21,906**	**-5,873**	**-42%**	**1,942**	**9%**	**-20,550**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51070	Public Relations	-111	0	0	-111	0%	-111	0%	0
0	0	0	0	0%	0	0%	55520	Promotion Expense	-113	0	0	-113	0%	-113	0%	0
0	0	0	0	0%	0	0%	51035	Licenses, Permits, Fees	-137	0	-87	-137	0%	-50	-57%	-1,800
0	0	0	0	0%	0	0%	51096	Mileage Reimbursement	-129	-200	-174	71	35%	45	26%	-350
0	0	0	0	0%	0	0%	51065	Postage - General	-6	0	0	-6	0%	-5	-1074%	0
0	0	0	0	0%	0	0%	52220	Credit Card Expense	-8,839	-4,470	-7,930	-4,369	-98%	-909	-11%	-5,800
0	0	0	0	0%	0	0%	52225	Over/Short	24	0	-98	24	0%	123	125%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**TOTAL ADMINISTRATIVE & OT**	**-9,311**	**-4,670**	**-8,291**	**-4,641**	**-99%**	**-1,020**	**-12%**	**-7,950**
-31	**0**	**0**	**-31**	**0%**	**-31**	**0%**		**TOTAL OPERATING EXPENSES**	**-32,985**	**-19,160**	**-31,863**	**-13,825**	**-72%**	**-1,123**	**-4%**	**-29,800**
-2,279	**-2,321**	**-1,161**	**42**	**2%**	**-1,118**	**-96%**		**TOTAL PAYROLL AND OPERATI**	**-173,575**	**-127,517**	**-159,872**	**-46,058**	**-36%**	**-13,703**	**-9%**	**-178,500**
-2,279	**-2,321**	**-1,161**	**42**	**2%**	**-1,118**	**-96%**		**N O R 1, before OH**	**103,117**	**31,583**	**96,962**	**71,534**	**226%**	**6,155**	**6%**	**20,500**
-2,279	**-2,321**	**-1,161**	**42**	**2%**	**-1,118**	**-96%**		**N O R 2, after OH**	**103,117**	**31,583**	**96,962**	**71,534**	**226%**	**6,155**	**6%**	**20,500**
-2,279	**-2,321**	**-1,161**	**42**	**2%**	**-1,118**	**-96%**		**T O C**	**-290,775**	**-198,817**	**-277,233**	**-91,958**	**-46%**	**-13,543**	**-5%**	**-267,500**
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		REV to TOC (CRR%)	-135.5%	-115.9%	-135.0%	-19.6%	-16.9%	-00.5%	-00.4%	-107.7%

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Winter F & B (180)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-2,279	-2,321	-1,161	42	2%	-1,118	-96%		NOR AFTER Asssessment Reven	103,117	31,583	96,962	71,534	226%	6,155	6%	20,500

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Marketing (200)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual $	Budget $	Prior Yr $	Variance $	Var %	Variance $	Var %	Account Number		Actual $	Budget $	Prior Year $	Variance $	Var %	Variance $	Var %	Full Year Budget $
								Revenue								
								COST OF GOODS SOLD (COGS)								
								PAYROLL								
								SALARIES & WAGES								
								PAYROLL BURDEN, Taxes & Benefits								
								OPERATING EXPENSES (OE)								
0	-50	0	50	100%	0	0%	51090	Telephone	0	-650	0	650	100%	0	0%	-950
0	**-50**	**0**	**50**	**100%**	**0**	**0%**		**TOTAL UTILITIES**	**0**	**-650**	**0**	**650**	**100%**	**0**	**0%**	**-950**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	51037	Computer Software	0	0	-30	0	0%	30	100%	0
0	0	0	0	0%	0	0%	51060	Office Supplies	-306	0	0	-306	0%	-306	0%	0
0	0	0	0	0%	0	0%	51025	Entertainment	0	-2,050	-1,850	2,050	100%	1,850	100%	-2,550
0	0	0	0	0%	0	0%	55532	Special Programs	-5,455	0	-4,648	-5,455	0%	-807	-17%	0
								Repairs & Maintenance								
-213	0	0	-213	0%	-213	0%	54210	General/PM	-213	0	0	-213	0%	-213	0%	0
0	0	0	0	0%	0	0%	54250	HVAC	0	0	-88	0	0%	88	100%	0
-213	**0**	**0**	**-213**	**0%**	**-213**	**0%**		**R&M Building**	**-213**	**0**	**-88**	**-213**	**0%**	**-125**	**-143%**	**0**
-213	**0**	**0**	**-213**	**0%**	**-213**	**0%**		**R&M subtotal**	**-213**	**0**	**-88**	**-213**	**0%**	**-125**	**-143%**	**0**
-213	**0**	**0**	**-213**	**0%**	**-213**	**0%**		**TOTAL SUPPLIES & MAIN**	**-5,974**	**-2,050**	**-6,616**	**-3,924**	**-191%**	**642**	**10%**	**-2,550**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51070	Public Relations	0	-2,500	-2,338	2,500	100%	2,338	100%	-4,000
0	0	-400	0	0%	400	100%	55520	Promotion Expense	-1,735	-4,500	-681	2,765	61%	-1,054	-155%	-6,500
0	0	0	0	0%	0	0%	55540	Resort Advertising	-35,957	-21,300	-90,182	-14,657	-69%	54,226	60%	-50,000
0	0	0	0	0%	0	0%	55545	Brochure Distribution	-1,628	-3,000	-1,603	1,372	46%	-26	-2%	-5,000
0	0	0	0	0%	0	0%	51530	Community Relations	-295	0	0	-295	0%	-295	0%	0
0	0	-175	0	0%	175	100%	51020	Dues & Subscriptions	0	0	-760	0	0%	760	100%	0
0	0	0	0	0%	0	0%	51546	Printing - Brochures	-966	0	0	-966	0%	-966	0%	0
0	0	0	0	0%	0	0%	51547	Printing - Other	-1,391	0	0	-1,391	0%	-1,391	0%	0
0	**0**	**-575**	**0**	**0%**	**575**	**100%**		**TOTAL ADMINISTRATIVE & OT**	**-41,971**	**-31,300**	**-95,564**	**-10,671**	**-34%**	**53,593**	**56%**	**-65,500**
-213	**-50**	**-575**	**-163**	**-325%**	**362**	**63%**		**TOTAL OPERATING EXPENSES**	**-47,944**	**-34,000**	**-102,180**	**-13,944**	**-41%**	**54,235**	**53%**	**-69,000**
-213	**-50**	**-575**	**-163**	**-325%**	**362**	**63%**		**TOTAL PAYROLL AND OPERATI**	**-47,944**	**-34,000**	**-102,180**	**-13,944**	**-41%**	**54,235**	**53%**	**-69,000**
-213	**-50**	**-575**	**-163**	**-325%**	**362**	**63%**		**N O R 1, before OH**	**-47,944**	**-34,000**	**-102,180**	**-13,944**	**-41%**	**54,235**	**53%**	**-69,000**
-213	**-50**	**-575**	**-163**	**-325%**	**362**	**63%**		**N O R 2, after OH**	**-47,944**	**-34,000**	**-102,180**	**-13,944**	**-41%**	**54,235**	**53%**	**-69,000**
-213	**-50**	**-575**	**-163**	**-325%**	**362**	**63%**		**T O C**	**-47,944**	**-34,000**	**-102,180**	**-13,944**	**-41%**	**54,235**	**53%**	**-69,000**
-213	**-50**	**-575**	**-163**	**-325%**	**362**	**63%**		**NOR AFTER Asssessment Reven**	**-47,944**	**-34,000**	**-102,180**	**-13,944**	**-41%**	**54,235**	**53%**	**-69,000**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Mountain Operations (210)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
0	0	0	0	0%	0	0%	38005	Employee Housing Revenue	51,572	36,000	0	15,572	43%	51,572	0%	48,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Other Revenue**	**51,572**	**36,000**	**0**	**15,572**	**43%**	**51,572**	**0%**	**48,000**
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**GROSS REVENUE (GREV)**	**51,572**	**36,000**	**0**	**15,572**	**43%**	**51,572**	**0%**	**48,000**
								COST OF GOODS SOLD (COGS)								
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Gross Margin (GREV-COG**	**51,572**	**36,000**	**0**	**15,572**	**43%**	**51,572**	**0%**	**48,000**
								PAYROLL								
								SALARIES & WAGES								
-10,922	-10,026	-10,855	-896	-9%	-67	-1%	5110...	Salaries - Exempt - Regular	-79,834	-80,206	-84,589	372	0%	4,755	6%	-120,300
0	0	0	0	0%	0	0%	5122...	Wages - FTRegular	-94	-10,725	-24,847	10,631	99%	24,753	100%	-14,106
-1,166	-256	-297	-910	-356%	-869	-292%	5124...	Wages - Seasonal	-310,053	-187,729	-267,060	-122,324	-65%	-42,993	-16%	-245,794
0	0	0	0	0%	0	0%	51246	Wages-Seasonal-Commissions	-230	0	-12	-230	0%	-218	-1813%	0
0	0	0	0	0%	0	0%	5110...	Incentive Program, Exempt	-300	0	0	-300	0%	-300	0%	0
0	0	0	0	0%	0	0%	51227	Incentive Program, FTR, NonExempt	0	0	-137	0	0%	137	100%	0
0	0	0	0	0%	0	0%	51247	Incentive Program, Seasonal, N	-6,920	0	-6,618	-6,920	0%	-303	-5%	0
-12,088	**-10,282**	**-11,153**	**-1,806**	**-18%**	**-936**	**-8%**		**Total Salaries & Wages, DIRECT**	**-397,431**	**-278,660**	**-383,263**	**-118,771**	**-43%**	**-14,168**	**-4%**	**-380,200**
-10,922	-10,026	-10,855	-896	-9%	-67	-1%		Salaries sub-total	-80,134	-80,206	-84,589	72	0%	4,455	5%	-120,300
-1,166	-256	-297	-910	-356%	-869	-292%		Wage sub-total	-317,297	-198,454	-298,673	-118,843	-60%	-18,623	-6%	-259,900
0	0	0	0	0%	0	0%		Wage-FTR subsubtotal	-94	-10,725	-24,984	10,631	99%	24,890	100%	-14,106
-1,166	-256	-297	-910	-356%	-869	-292%		Wage-Seasonal subsubto	-317,203	-187,729	-273,690	-129,474	-69%	-43,513	-16%	-245,794
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Payroll Direct as a % of	-770.6%	-774.1%	00.0%	03.4%	00.4%	-770.6%	00.0%	-792.1%
								PAYROLL BURDEN, Taxes & Benefits								
-950	-820	-799	-130	-16%	-151	-19%	5130...	Payroll Taxes	-41,760	-28,630	-38,776	-13,130	-46%	-2,984	-8%	-39,100
-1,033	-1,542	-1,369	509	33%	336	25%	5130...	Group Insurance	-8,437	-12,336	-11,615	3,899	32%	3,178	27%	-18,500
-251	-133	-97	-118	-89%	-154	-159%	5130...	Retirement Plan	-1,806	-1,064	-1,121	-742	-70%	-685	-61%	-1,600
-2,235	**-2,495**	**-2,265**	**260**	**10%**	**31**	**1%**		**Total Payroll Taxes & Benefits**	**-52,003**	**-42,030**	**-51,512**	**-9,973**	**-24%**	**-491**	**-1%**	**-59,200**
-2,002	**-2,080**	**-2,995**	**78**	**4%**	**992**	**33%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-93,164**	**-63,280**	**-102,009**	**-29,884**	**-47%**	**8,845**	**9%**	**-85,900**
-4,237	**-4,575**	**-5,260**	**338**	**7%**	**1,023**	**19%**		**PAYROLL BURDEN Total**	**-145,167**	**-105,310**	**-153,521**	**-39,857**	**-38%**	**8,354**	**5%**	**-145,100**
-3,777	-4,495	-4,349	718	16%	572	13%	(513...	subtotal, Burden-Salary	-31,809	-36,410	-35,878	4,601	13%	4,069	11%	-54,500
0	0	-325	0	0%	325	100%	(514...	subtotal, Burden-Wage-FTR	0	-3,720	-12,556	3,720	100%	12,556	100%	-4,230
-461	-80	-586	-381	-476%	126	21%	(514...	subtotal, Burden-Wage-Seasonal	-113,358	-65,180	-105,087	-48,178	-74%	-8,271	-8%	-86,370
35.1%	**44.5%**	**47.2%**	**-09.4%**	**-21.2%**	**-12.1%**	**-25.7%**		**Burden % - on all Payroll**	**36.5%**	**37.8%**	**40.1%**	**-01.3%**	**-03.3%**	**-03.5%**	**-08.8%**	**38.2%**
34.6%	44.8%	40.1%	-10.3%	-22.9%	-05.5%	-13.7%		Burden % - Salary	39.7%	45.4%	42.4%	-05.7%	-12.6%	-02.7%	-06.4%	45.3%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Burden % - Wage-FTR	00.0%	34.7%	50.3%	-34.7%	-100.0%	-50.3%	-100.0%	30.0%
39.5%	31.3%	197.2%	08.3%	26.4%	-157.7%	-80.0%		Burden % - Wage-Season	35.7%	34.7%	38.4%	01.0%	02.9%	-02.7%	-06.9%	35.1%
39.5%	*31.3%*	*306.3%*	*08.3%*	*26.4%*	*-266.8%*	*-87.1%*		*Burden % - Wage-FTR&Se*	*35.7%*	*34.7%*	*39.4%*	*01.0%*	*02.9%*	*-03.7%*	*-09.3%*	*34.9%*
-16,326	**-14,857**	**-16,413**	**-1,469**	**-10%**	**87**	**1%**		**PAYROLL TOTAL (Direct&Bur**	**-542,598**	**-383,970**	**-536,783**	**-158,628**	**-41%**	**-5,815**	**-1%**	**-525,300**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50530	Employee Meals	0	0	-274	0	0%	274	100%	0
0	0	0	0	0%	0	0%	50605	Employee Housing expenses	-62,702	-60,000	0	-2,702	-5%	-62,702	0%	-90,000
-27	0	-270	-27	0%	243	90%	50615	Employee Recruiting	-377	0	-270	-377	0%	-107	-40%	-1,000
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	-3,438	-900	-101	-2,538	-282%	-3,337	-3306%	-2,100
-106	0	-34	-106	0%	-73	-217%	50625	Employee Relations	-12,952	-10,900	-15,311	-2,052	-19%	2,359	15%	-14,300
0	0	0	0	0%	0	0%	50630	Uniforms	-683	-300	-3,625	-383	-128%	2,943	81%	-3,300
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	-1,180	-2,750	-2,840	1,570	57%	1,660	58%	-2,750
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	-2,511	-1,950	-764	-561	-29%	-1,747	-229%	-1,950
-133	**0**	**-304**	**-133**	**0%**	**170**	**56%**		**Total Staff Expense**	**-83,843**	**-76,800**	**-23,186**	**-7,043**	**-9%**	**-60,657**	**-262%**	**-115,400**
-250	-300	-203	50	17%	-47	-23%	51090	Telephone	-1,753	-2,400	-1,932	647	27%	179	9%	-3,600
-89	-75	-82	-14	-19%	-7	-9%	55003	Cable/Sat TV Service	-713	-600	-655	-113	-19%	-58	-9%	-900
-477	-400	-463	-77	-19%	-14	-3%	55005	Disposal Fees	-9,145	-5,000	-8,430	-4,145	-83%	-714	-8%	-7,200
-1,112	-1,300	-1,240	188	14%	129	10%	5501...	Electricity	-29,214	-19,300	-27,994	-9,914	-51%	-1,220	-4%	-25,000
-25	-100	-29	75	75%	4	14%	55025	Natural Gas - Buildings	-7,184	-5,100	-6,645	-2,084	-41%	-539	-8%	-7,000
-442	**0**	**-438**	**-442**	**0%**	**-4**	**-1%**	**(530...**	**Fuel & Oil**	**-36,341**	**-21,400**	**-30,282**	**-14,941**	**-70%**	**-6,059**	**-20%**	**-28,800**
0	0	0	0	0%	0	0%	55027	Propane (LPG)	-129	-170	-170	41	24%	41	24%	-250

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Mountain Operations (210)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-1,423	-1,540	-1,393	117	8%	-30	-2%	55030	Sewer Fees	-11,206	-11,900	-11,147	694	6%	-59	-1%	-18,060
-174	-200	-173	26	13%	-2	-1%	5503...	Water - Building/Facility	-2,348	-1,900	-2,004	-448	-24%	-344	-17%	-2,900
-66	0	-62	-66	0%	-4	-7%	55040	Water - Grounds	-530	0	-1,065	-530	0%	535	50%	0
-4,058	**-3,915**	**-4,083**	**-143**	**-4%**	**25**	**1%**		**TOTAL UTILITIES**	**-98,564**	**-67,770**	**-90,325**	**-30,794**	**-45%**	**-8,239**	**-9%**	**-93,710**
								SUPPLIES & MAINTENANCE EXPENSE								
0	-10	0	10	100%	0	0%	56010	Security Exp	-359	-160	0	-199	-124%	-359	0%	-250
0	0	0	0	0%	0	0%	52505	Hazardous Waste Clean Up	0	-1,000	0	1,000	100%	0	0%	-1,500
0	0	0	0	0%	0	0%	56520	Linen Service	0	0	-206	0	0%	206	100%	0
0	-100	0	100	100%	0	0%	56530	Janitorial Services & Supplies	-8,403	-3,550	-6,956	-4,853	-137%	-1,446	-21%	-5,000
0	0	0	0	0%	0	0%	56535	Pest Control	-310	0	-620	-310	0%	310	50%	0
-40	-40	-40	0	0%	0	0%	53705	Equipment Rental	-380	-560	-375	180	32%	-5	-1%	-850
0	0	0	0	0%	0	0%	56503	Printed Forms/Ticket Stock	-1,559	0	0	-1,559	0%	-1,559	0%	0
0	0	-527	0	0%	527	100%	51050	Furniture and Office Equip	-576	-1,000	-1,622	424	42%	1,046	65%	-2,250
-41	0	0	-41	0%	-41	0%	51060	Office Supplies	-192	-600	-367	408	68%	175	48%	-1,150
0	0	-520	0	0%	520	100%	51061	Toner Cartridges	-261	0	-731	-261	0%	470	64%	0
-83	0	-433	-83	0%	350	81%	53530	Signs	-2,875	-750	-2,040	-2,125	-283%	-835	-41%	-2,750
-24	**-25**	**-158**	**1**	**3%**	**134**	**85%**	**56501**	**Operating Supplies**	**-192**	**-1,450**	**-1,226**	**1,258**	**87%**	**1,035**	**84%**	**-3,400**
-159	0	0	-159	0%	-159	0%	56540	Small Tools & Equipment	-5,468	-1,000	-6,071	-4,468	-447%	604	10%	-2,850
0	0	0	0	0%	0	0%	56545	Safety Equipment	-2,256	-1,500	-4,590	-756	-50%	2,335	51%	-2,700
0	0	0	0	0%	0	0%	55532	Special Programs	-962	0	-642	-962	0%	-321	-50%	0
								Repairs & Maintenance								
-31	-100	-26	69	69%	-5	-21%	54210	General/PM	-1,090	-800	-989	-290	-36%	-102	-10%	-2,400
-144	0	0	-144	0%	-144	0%	54220	Plumbing	-223	-500	0	277	55%	-223	0%	-750
0	0	0	0	0%	0	0%	54240	Lighting and Electrical	-896	-400	-13	-496	-124%	-883	-6796%	-600
0	0	0	0	0%	0	0%	54250	HVAC	0	-100	-121	100	100%	121	100%	-500
0	0	0	0	0%	0	0%	54252	Carpentry	0	-600	-913	600	100%	913	100%	-1,400
0	0	-1,907	0	0%	1,907	100%	54256	Fire Suppression	-1,734	0	-2,134	-1,734	0%	400	19%	-1,850
0	0	0	0	0%	0	0%	54274	Painting	0	-300	0	300	100%	0	0%	-700
-68	0	-16	-68	0%	-52	-318%	54290	Other Building	-958	-500	-307	-458	-92%	-650	-212%	-900
-244	**-100**	**-1,949**	**-144**	**-144%**	**1,705**	**88%**		**R&M Building**	**-4,901**	**-3,200**	**-4,477**	**-1,701**	**-53%**	**-424**	**-9%**	**-9,100**
0	0	0	0	0%	0	0%	54310	Asphalt	-504	0	-56	-504	0%	-448	-793%	0
0	0	0	0	0%	0	0%	54350	Ski Trails	0	0	0	0	0%	0	0%	-5,000
-80	0	0	-80	0%	-80	0%	54380	Snow Removal	-22,538	-9,560	-13,965	-12,978	-136%	-8,573	-61%	-14,000
0	0	0	0	0%	0	0%	54390	Other Grounds Maint	0	0	-159	0	0%	159	100%	0
-80	**0**	**0**	**-80**	**0%**	**-80**	**0%**		**R&M Grounds (nonGolf)**	**-23,042**	**-9,560**	**-14,181**	**-13,482**	**-141%**	**-8,861**	**-62%**	**-19,000**
-828	0	-1,358	-828	0%	529	39%	54412	Ski Lifts, Fixed Grip	-4,181	0	-6,802	-4,181	0%	2,621	39%	0
-21	0	0	-21	0%	-21	0%	54416	Ski Lifts, Surface	-2,410	0	0	-2,410	0%	-2,410	0%	0
0	0	0	0	0%	0	0%	54418	Terrain Parks	-1,239	0	-165	-1,239	0%	-1,074	-653%	-500
-81	-4,500	-4,000	4,419	98%	3,919	98%	54421	Snowcats	-20,012	-14,800	-11,587	-5,212	-35%	-8,424	-73%	-23,600
0	-100	0	100	100%	0	0%	54426	Snowmobiles	-1,274	-1,350	-238	76	6%	-1,036	-435%	-2,100
-60	0	0	-60	0%	-60	0%	54438	Golf Carts Fleet	-60	0	0	-60	0%	-60	0%	0
0	0	0	0	0%	0	0%	54443	Rolling, Heavy	-2,102	0	-224	-2,102	0%	-1,879	-841%	0
-502	-150	-228	-352	-235%	-274	-120%	54448	Rolling, Car/Truck/Bus/Van	-3,758	-3,100	-4,549	-658	-21%	791	17%	-5,100
0	0	0	0	0%	0	0%	54483	Computer Hardware Maint	0	-290	-107	290	100%	107	100%	-660
0	0	0	0	0%	0	0%	54499	Other Operating Equip R&M	-265	-200	0	-65	-32%	-265	0%	-300
-1,493	**-4,750**	**-5,586**	**3,257**	**69%**	**4,093**	**73%**		**R&M Equipment**	**-35,300**	**-19,740**	**-23,672**	**-15,560**	**-79%**	**-11,628**	**-49%**	**-32,260**
0	0	0	0	0%	0	0%	54570	Irrigation and Drainage	0	0	-61	0	0%	61	100%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Golf Course**	**0**	**0**	**-61**	**0**	**0%**	**61**	**100%**	**0**
-1,816	**-4,850**	**-7,535**	**3,034**	**63%**	**5,719**	**76%**		**R&M subtotal**	**-63,243**	**-32,500**	**-42,391**	**-30,743**	**-95%**	**-20,852**	**-49%**	**-60,360**
-2,164	**-5,025**	**-9,213**	**2,861**	**57%**	**7,049**	**77%**		**TOTAL SUPPLIES & MAIN**	**-87,036**	**-44,070**	**-67,839**	**-42,966**	**-97%**	**-19,197**	**-28%**	**-83,060**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51070	Public Relations	-55	-600	-567	545	91%	512	90%	-750
-15	0	-14	-15	0%	-1	-11%	51020	Dues & Subscriptions	-926	-5,000	-1,203	4,074	81%	277	23%	-5,450
-444	-1,000	-1,239	556	56%	795	64%	51035	Licenses, Permits, Fees	-10,173	-12,000	-15,529	1,827	15%	5,356	34%	-18,660
0	-50	0	50	100%	0	0%	51096	Mileage Reimbursement	-142	-460	-289	318	69%	147	51%	-700
0	-5	-180	5	100%	180	100%	51065	Postage - General	-76	-45	-208	-31	-70%	132	63%	-70
-238	0	0	-238	0%	-238	0%	52225	Over/Short	-292	0	0	-292	0%	-292	0%	0
0	*0*	*0*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-95,200*	*-79,200*	*-98,000*	*-16,000*	*-20%*	*2,800*	*3%*	*-118,800*
-697	**-1,055**	**-1,432**	**358**	**34%**	**736**	**51%**		**TOTAL ADMINISTRATIVE & OT**	**-106,864**	**-97,305**	**-115,796**	**-9,559**	**-10%**	**8,932**	**8%**	**-144,430**
-7,052	**-9,995**	**-15,032**	**2,943**	**29%**	**7,980**	**53%**		**TOTAL OPERATING EXPENSES**	**-376,307**	**-285,945**	**-297,146**	**-90,362**	**-32%**	**-79,161**	**-27%**	**-436,600**
-23,377	**-24,852**	**-31,445**	**1,475**	**6%**	**8,067**	**26%**		**TOTAL PAYROLL AND OPERATI**	**-918,905**	**-669,915**	**-833,929**	**-248,990**	**-37%**	**-84,976**	**-10%**	**-961,900**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Mountain Operations (210)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-23,377	**-24,852**	**-31,445**	**1,475**	**6%**	**8,067**	**26%**		**N O R 1, before OH**	**-867,333**	**-633,915**	**-833,929**	**-233,418**	**-37%**	**-33,404**	**-4%**	**-913,900**
-23,377	**-24,852**	**-31,445**	**1,475**	**6%**	**8,067**	**26%**		**N O R 2, after OH**	**-867,333**	**-633,915**	**-833,929**	**-233,418**	**-37%**	**-33,404**	**-4%**	**-913,900**
-23,377	**-24,852**	**-31,445**	**1,475**	**6%**	**8,067**	**26%**		**T O C**	**-918,905**	**-669,915**	**-833,929**	**-248,990**	**-37%**	**-84,976**	**-10%**	**-961,900**
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		REV to TOC (CRR%)	-05.6%	-05.4%	00.0%	-00.2%	-04.4%	-05.6%	00.0%	-05.0%
-23,377	**-24,852**	**-31,445**	**1,475**	**6%**	**8,067**	**26%**		**NOR AFTER Asssessment Reven**	**-867,333**	**-633,915**	**-833,929**	**-233,418**	**-37%**	**-33,404**	**-4%**	**-913,900**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Lift Maintenance (211)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
								COST OF GOODS SOLD (COGS)								
								PAYROLL								
								SALARIES & WAGES								
-854	-834	-5,469	-20	-2%	4,615	84%	5110...	Salaries - Exempt - Regular	-5,933	-6,672	-26,728	739	11%	20,795	78%	-10,000
-8,814	-8,753	-4,022	-61	-1%	-4,792	-119%	5122...	Wages - FTRegular	-71,737	-67,139	-62,163	-4,598	-7%	-9,574	-15%	-100,650
-1,520	-1,440	-4,490	-80	-6%	2,971	66%	5124...	Wages - Seasonal	-34,841	-14,490	-22,758	-20,351	-140%	-12,083	-53%	-30,150
0	0	0	0	0%	0	0%	51246	Wages-Seasonal-Commissions	-54	0	0	-54	0%	-54	0%	0
0	0	0	0	0%	0	0%	51227	Incentive Program, FTR, NonExempt	0	0	-137	0	0%	137	100%	0
0	0	0	0	0%	0	0%	51247	Incentive Program, Seasonal, N	-547	0	-300	-547	0%	-247	-82%	0
-11,188	**-11,027**	**-13,981**	**-161**	**-1%**	**2,793**	**20%**		**Total Salaries & Wages, DIRECT**	**-113,112**	**-88,301**	**-112,085**	**-24,811**	**-28%**	**-1,026**	**-1%**	**-140,800**
-854	-834	-5,469	-20	-2%	4,615	84%		Salaries sub-total	-5,933	-6,672	-26,728	739	11%	20,795	78%	-10,000
-10,334	-10,193	-8,513	-141	-1%	-1,821	-21%		Wage sub-total	-107,178	-81,629	-85,357	-25,549	-31%	-21,822	-26%	-130,800
-8,814	-8,753	-4,022	-61	-1%	-4,792	-119%		Wage-FTR subsubtotal	-71,737	-67,139	-62,299	-4,598	-7%	-9,437	-15%	-100,650
-1,520	-1,440	-4,490	-80	-6%	2,971	66%		Wage-Seasonal subsubto	-35,442	-14,490	-23,058	-20,952	-145%	-12,384	-54%	-30,150
								PAYROLL BURDEN, Taxes & Benefits								
-858	-970	-1,130	112	12%	272	24%	5130...	Payroll Taxes	-9,919	-8,400	-10,287	-1,519	-18%	368	4%	-13,200
-1,263	-2,025	-1,688	762	38%	425	25%	5130...	Group Insurance	-10,073	-16,200	-14,355	6,127	38%	4,282	30%	-24,300
-100	-75	-124	-25	-33%	24	19%	5130...	Retirement Plan	-812	-600	-1,422	-212	-35%	610	43%	-900
-2,221	**-3,070**	**-2,942**	**849**	**28%**	**721**	**25%**		**Total Payroll Taxes & Benefits**	**-20,804**	**-25,200**	**-26,064**	**4,396**	**17%**	**5,260**	**20%**	**-38,400**
-2,779	**-2,630**	**-3,206**	**-149**	**-6%**	**427**	**13%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-27,854**	**-21,050**	**-28,294**	**-6,804**	**-32%**	**440**	**2%**	**-33,700**
-5,000	**-5,700**	**-6,149**	**700**	**12%**	**1,148**	**19%**		**PAYROLL BURDEN Total**	**-48,659**	**-46,250**	**-54,358**	**-2,409**	**-5%**	**5,700**	**10%**	**-72,100**
-346	-287	-1,629	-59	-20%	1,283	79%	(513...	subtotal, Burden-Salary	-2,612	-2,326	-9,714	-286	-12%	7,102	73%	-3,500
-4,129	-4,923	-3,517	794	16%	-612	-17%	(514...	subtotal, Burden-Wage-FTR	-34,026	-38,864	-36,087	4,838	12%	2,061	6%	-58,010
-526	-490	-1,003	-36	-7%	477	48%	(514...	subtotal, Burden-Wage-Seasonal	-12,021	-5,060	-8,557	-6,961	-138%	-3,464	-40%	-10,590
44.7%	**51.7%**	**44.0%**	**-07.0%**	**-13.5%**	**00.7%**	**01.6%**		**Burden % - on all Payroll**	**43.0%**	**52.4%**	**48.5%**	**-09.4%**	**-17.9%**	**-05.5%**	**-11.3%**	**51.2%**
40.5%	34.4%	29.8%	06.0%	17.6%	10.7%	35.8%		Burden % - Salary	44.0%	34.9%	36.3%	09.2%	26.3%	07.7%	21.1%	35.0%
46.8%	56.2%	87.4%	-09.4%	-16.7%	-40.6%	-46.4%		Burden % - Wage-FTR	47.4%	57.9%	57.9%	-10.5%	-18.1%	-10.5%	-18.1%	57.6%
34.6%	34.0%	22.3%	00.6%	01.8%	12.3%	55.1%		Burden % - Wage-Season	33.9%	34.9%	37.1%	-01.0%	-02.9%	-03.2%	-08.6%	35.1%
45.0%	*53.1%*	*53.1%*	*-08.1%*	*-15.2%*	*-08.0%*	*-15.2%*		*Burden % - Wage-FTR&Se*	*43.0%*	*53.8%*	*52.3%*	*-10.8%*	*-20.2%*	*-09.3%*	*-17.9%*	*52.4%*
-16,188	**-16,727**	**-20,130**	**539**	**3%**	**3,942**	**20%**		**PAYROLL TOTAL (Direct&Bur**	**-161,770**	**-134,551**	**-166,443**	**-27,219**	**-20%**	**4,673**	**3%**	**-212,900**
								OPERATING EXPENSES (OE)								
0	-750	0	750	100%	0	0%	50620	Employee Dev/Training	0	-3,000	-2,040	3,000	100%	2,040	100%	-3,000
0	0	0	0	0%	0	0%	50625	Employee Relations	0	-100	0	100	100%	0	0%	-150
-45	-100	-33	55	55%	-12	-37%	50630	Uniforms	-355	-1,600	-749	1,245	78%	394	53%	-2,400
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	-720	-2,500	0	1,780	71%	-720	0%	-2,500
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	0	-500	-3,921	500	100%	3,921	100%	-500
-45	**-850**	**-33**	**805**	**95%**	**-12**	**-37%**		**Total Staff Expense**	**-1,075**	**-7,700**	**-6,710**	**6,625**	**86%**	**5,635**	**84%**	**-8,550**
0	0	-40	0	0%	40	100%	51090	Telephone	-40	-1,200	-160	1,160	97%	120	75%	-1,800
-120	-100	-70	-20	-20%	-50	-71%	5501...	Electricity	-1,955	-2,100	-2,021	145	7%	67	3%	-2,800
-11	-50	-11	39	77%	0	0%	55025	Natural Gas - Buildings	-2,645	-2,450	-2,946	-195	-8%	301	10%	-3,500
0	**-100**	**0**	**100**	**100%**	**0**	**0%**	**(530...**	**Fuel & Oil**	**0**	**-400**	**0**	**400**	**100%**	**0**	**0%**	**-600**
-17	-20	-17	3	16%	0	-2%	55030	Sewer Fees	-133	-160	-132	27	17%	-1	0%	-250
0	0	0	0	0%	0	0%	55040	Water - Grounds	0	0	-335	0	0%	335	100%	0
-148	**-270**	**-138**	**122**	**45%**	**-10**	**-7%**		**TOTAL UTILITIES**	**-4,772**	**-6,310**	**-5,595**	**1,538**	**24%**	**823**	**15%**	**-8,950**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	-9	0	0%	9	100%	56520	Linen Service	0	0	-9	0	0%	9	100%	0
-17	0	-31	-17	0%	14	46%	53705	Equipment Rental	-128	0	-210	-128	0%	82	39%	0
0	0	-76	0	0%	76	100%	51050	Furniture and Office Equip	-242	0	-1,507	-242	0%	1,266	84%	0
0	**-100**	**0**	**100**	**100%**	**0**	**0%**	**56501**	**Operating Supplies**	**-625**	**-650**	**-136**	**25**	**4%**	**-489**	**-359%**	**-980**
-144	-75	-546	-69	-92%	402	74%	56540	Small Tools & Equipment	-1,574	-2,450	-2,720	876	36%	1,145	42%	-3,150
-40	-100	-1,684	60	60%	1,644	98%	56545	Safety Equipment	-493	-800	-2,743	307	38%	2,250	82%	-1,200
								Repairs & Maintenance								

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Lift Maintenance (211)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	54220	Plumbing	0	0	-8	0	0%	8	100%	0
0	0	0	0	0%	0	0%		R&M Building	0	0	-8	0	0%	8	100%	0
-1,382	-1,500	-799	118	8%	-583	-73%	54412	Ski Lifts, Fixed Grip	-5,522	-5,700	-7,779	178	3%	2,257	29%	-8,700
-1,848	-100	0	-1,748	-1748%	-1,848	0%	54416	Ski Lifts, Surface	-1,907	-1,600	0	-307	-19%	-1,907	0%	-3,600
0	0	0	0	0%	0	0%	54443	Rolling, Heavy	-100	0	0	-100	0%	-100	0%	0
0	0	0	0	0%	0	0%	54448	Rolling, Car/Truck/Bus/Van	-241	0	0	-241	0%	-241	0%	0
0	-100	0	100	100%	0	0%	54499	Other Operating Equip R&M	-149	-800	0	651	81%	-149	0%	-1,200
-3,230	-1,700	-799	-1,530	-90%	-2,431	-304%		R&M Equipment	-7,919	-8,100	-7,779	181	2%	-140	-2%	-13,500
300	3,500	90	-3,200	-91%	210	233%	59010	Contra - Inter-Dept. Charges	19,511	28,000	12,371	-8,489	-30%	7,140	58%	42,380
-2,930	1,800	-709	-4,730	-263%	-2,221	-313%		R&M subtotal	11,592	19,900	4,584	-8,308	-42%	7,008	153%	28,880
-3,131	1,525	-3,056	-4,656	-305%	-75	-2%		TOTAL SUPPLIES & MAIN	8,530	16,000	-2,741	-7,470	-47%	11,271	411%	23,550
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51020	Dues & Subscriptions	0	0	-751	0	0%	751	100%	0
-250	0	0	-250	0%	-250	0%	51035	Licenses, Permits, Fees	-2,252	-3,000	-3,730	748	25%	1,478	40%	-6,650
0	0	0	0	0%	0	0%	51065	Postage - General	-1	0	0	-1	0%	-1	0%	0
-250	0	0	-250	0%	-250	0%		TOTAL ADMINISTRATIVE & OT	-2,253	-3,000	-4,481	747	25%	2,228	50%	-6,650
-3,575	405	-3,227	-3,980	-983%	-348	-11%		TOTAL OPERATING EXPENSES	429	-1,010	-19,527	1,439	142%	19,956	102%	-600
-19,763	-16,322	-23,357	-3,441	-21%	3,594	15%		TOTAL PAYROLL AND OPERATI	-161,341	-135,561	-185,970	-25,780	-19%	24,629	13%	-213,500
-19,763	-16,322	-23,357	-3,441	-21%	3,594	15%		N O R 1, before OH	-161,341	-135,561	-185,970	-25,780	-19%	24,629	13%	-213,500
-19,763	-16,322	-23,357	-3,441	-21%	3,594	15%		N O R 2, after OH	-161,341	-135,561	-185,970	-25,780	-19%	24,629	13%	-213,500
-19,763	-16,322	-23,357	-3,441	-21%	3,594	15%		T O C	-161,341	-135,561	-185,970	-25,780	-19%	24,629	13%	-213,500
-19,763	-16,322	-23,357	-3,441	-21%	3,594	15%		NOR AFTER Asssessment Reven	-161,341	-135,561	-185,970	-25,780	-19%	24,629	13%	-213,500

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Snowmaking (212)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
								COST OF GOODS SOLD (COGS)								
								PAYROLL								
								SALARIES & WAGES								
0	0	0	0	0%	0	0%	5124...	Wages - Seasonal	-7,999	0	-277	-7,999	0%	-7,722	-2787%	-14,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Salaries & Wages, DIRECT**	**-7,999**	**0**	**-277**	**-7,999**	**0%**	**-7,722**	**-2787%**	**-14,000**
0	0	0	0	0%	0	0%		Wage sub-total	-7,999	0	-277	-7,999	0%	-7,722	-2787%	-14,000
0	0	0	0	0%	0	0%		Wage-Seasonal subsubto	-7,999	0	-277	-7,999	0%	-7,722	-2787%	-14,000
								PAYROLL BURDEN, Taxes & Benefits								
0	0	0	0	0%	0	0%	5130...	Payroll Taxes	-803	0	-40	-803	0%	-762	-1904%	-2,100
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Payroll Taxes & Benefits**	**-803**	**0**	**-40**	**-803**	**0%**	**-762**	**-1904%**	**-2,100**
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-2,503**	**0**	**0**	**-2,503**	**0%**	**-2,503**	**0%**	**-3,700**
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**PAYROLL BURDEN Total**	**-3,305**	**0**	**-40**	**-3,305**	**0%**	**-3,265**	**-8154%**	**-5,800**
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-FTR	0	0	0	0	0%	0	0%	200
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-Seasonal	-3,305	0	-40	-3,305	0%	-3,265	-8154%	-6,000
00.0%	**00.0%**	**00.0%**	**00.0%**	**00.0%**	**00.0%**	**00.0%**		**Burden % - on all Payroll**	**41.3%**	**00.0%**	**14.4%**	**41.3%**	**00.0%**	**26.9%**	**185.9%**	**41.4%**
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Burden % - Wage-Season	41.3%	00.0%	14.4%	41.3%	00.0%	26.9%	185.9%	42.9%
00.0%	*00.0%*	*00.0%*	*00.0%*	*00.0%*	*00.0%*	*00.0%*		*Burden % - Wage-FTR&Se*	*41.3%*	*00.0%*	*14.4%*	*41.3%*	*00.0%*	*26.9%*	*185.9%*	*41.4%*
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**PAYROLL TOTAL (Direct&Bur**	**-11,304**	**0**	**-317**	**-11,304**	**0%**	**-10,987**	**-3464%**	**-19,800**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50630	Uniforms	0	0	0	0	0%	0	0%	-500
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Staff Expense**	**0**	**0**	**0**	**0**	**0%**	**0**	**0%**	**-500**
-22	-50	-141	28	56%	119	84%	5501...	Electricity	-706	-400	967	-306	-76%	-1,673	-173%	-8,000
-364	-50	-335	-314	-628%	-29	-9%	55040	Water - Grounds	-2,476	-400	-3,737	-2,076	-519%	1,261	34%	-20,000
-386	**-100**	**-476**	**-286**	**-286%**	**90**	**19%**		**TOTAL UTILITIES**	**-3,181**	**-800**	**-2,769**	**-2,381**	**-298%**	**-412**	**-15%**	**-28,000**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56545	Safety Equipment	0	0	0	0	0%	0	0%	-300
								Repairs & Maintenance								
0	-1,000	0	1,000	100%	0	0%	54419	Snowmaking	0	-3,000	-423	3,000	100%	423	100%	-4,400
0	**-1,000**	**0**	**1,000**	**100%**	**0**	**0%**		**R&M Equipment**	**0**	**-3,000**	**-423**	**3,000**	**100%**	**423**	**100%**	**-4,400**
0	**-1,000**	**0**	**1,000**	**100%**	**0**	**0%**		**R&M subtotal**	**0**	**-3,000**	**-423**	**3,000**	**100%**	**423**	**100%**	**-4,400**
0	**-1,000**	**0**	**1,000**	**100%**	**0**	**0%**		**TOTAL SUPPLIES & MAINTENANCE E**	**0**	**-3,000**	**-423**	**3,000**	**100%**	**423**	**100%**	**-4,700**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51065	Postage - General	-15	0	-9	-15	0%	-6	-63%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**TOTAL ADMINISTRATIVE & OT**	**-15**	**0**	**-9**	**-15**	**0%**	**-6**	**-63%**	**0**
-386	**-1,100**	**-476**	**714**	**65%**	**90**	**19%**		**TOTAL OPERATING EXPENSES**	**-3,197**	**-3,800**	**-3,201**	**603**	**16%**	**5**	**0%**	**-33,200**
-386	**-1,100**	**-476**	**714**	**65%**	**90**	**19%**		**TOTAL PAYROLL AND OPERATI**	**-14,501**	**-3,800**	**-3,519**	**-10,701**	**-282%**	**-10,982**	**-312%**	**-53,000**
-386	**-1,100**	**-476**	**714**	**65%**	**90**	**19%**		**N O R 1, before OH**	**-14,501**	**-3,800**	**-3,519**	**-10,701**	**-282%**	**-10,982**	**-312%**	**-53,000**
-386	**-1,100**	**-476**	**714**	**65%**	**90**	**19%**		**N O R 2, after OH**	**-14,501**	**-3,800**	**-3,519**	**-10,701**	**-282%**	**-10,982**	**-312%**	**-53,000**
-386	**-1,100**	**-476**	**714**	**65%**	**90**	**19%**		**T O C**	**-14,501**	**-3,800**	**-3,519**	**-10,701**	**-282%**	**-10,982**	**-312%**	**-53,000**
-386	**-1,100**	**-476**	**714**	**65%**	**90**	**19%**		**NOR AFTER Asssessment Reven**	**-14,501**	**-3,800**	**-3,519**	**-10,701**	**-282%**	**-10,982**	**-312%**	**-53,000**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Ski Retail (214)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
0	0	0	0	0%	0	0%		*Food Discounts*	-58	0	0	-58	0%	-58	0%	0
0	0	0	0	0%	0	0%	33156	InterDept Discounts	-58	0	0	-58	0%	-58	0%	0
0	0	0	0	0%	0	0%		***Food subtotal***	-58	0	0	-58	0%	-58	0%	0
0	0	0	0	0%	0	0%		**Total Food and Beverage**	-58	0	0	-58	0%	-58	0%	0
0	0	0	0	0%	0	0%	36030	Sales - Retail	142,287	77,200	108,011	65,087	84%	34,276	32%	95,000
0	0	0	0	0%	0	0%	38015	Employee Discounts	-1,766	-400	-1,366	-1,366	-341%	-400	-29%	-500
0	0	0	0	0%	0	0%	38020	Discounts - Retail	-11,068	-18,000	-4,476	6,932	39%	-6,592	-147%	-20,000
0	0	0	0	0%	0	0%	38025	Promotion Discounts	-69	0	0	-69	0%	-69	0%	0
0	0	0	0	0%	0	0%		**Total Retail Product Reven**	129,385	58,800	102,170	70,585	120%	27,216	27%	74,500
0	0	0	0	0%	0	0%	34070	Shopping Bags	3	0	0	3	0%	3	0%	0
0	0	0	0	0%	0	0%	37020	Other Revenue	13,300	11,500	11,153	1,800	16%	2,147	19%	15,500
0	0	0	0	0%	0	0%		**Total Other Revenue**	13,303	11,500	11,153	1,803	16%	2,150	19%	15,500
0	0	0	0	0%	0	0%		**GROSS REVENUE (GREV)**	142,631	70,300	113,323	72,331	103%	29,308	26%	90,000
								COST OF GOODS SOLD (COGS)								
0	0	0	0	0%	0	0%		***Retail Product Cogs***	-65,175	-36,600	-50,567	-28,575	-78%	-14,609	-29%	-45,000
0	0	0	0	0%	0	0%		**Total COGS**	-65,175	-36,600	-50,567	-28,575	-78%	-14,609	-29%	-45,000
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Total Cogs / GREV %	-45.7%	-52.1%	-44.6%	06.4%	12.2%	-01.1%	-02.4%	-50.0%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Retail Product Cogs / Retail R	-50.4%	-62.2%	-49.5%	11.9%	19.1%	-00.9%	-01.8%	-60.4%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Retail Product Cogs / Retail R	-45.8%	-47.4%	-46.8%	01.6%	03.4%	01.0%	02.2%	-47.4%
0	0	0	0	0%	0	0%		**Gross Margin (GREV-COG**	77,456	33,700	62,756	43,756	130%	14,699	23%	45,000
								PAYROLL								
								SALARIES & WAGES								
-854	-834	-825	-20	-2%	-29	-4%	5110...	Salaries - Exempt - Regular	-6,433	-6,672	-6,744	239	4%	311	5%	-10,000
-277	0	0	-277	0%	-277	0%	5122...	Wages - FTRegular	-15,105	-12,231	0	-2,874	-23%	-15,105	0%	-17,000
0	0	0	0	0%	0	0%	5124...	Wages - Seasonal	0	0	-12,950	0	0%	12,950	100%	0
-1,131	-834	-825	-297	-36%	-306	-37%		**Total Salaries & Wages, DIRECT**	-21,537	-18,903	-19,694	-2,634	-14%	-1,843	-9%	-27,000
-854	-834	-825	-20	-2%	-29	-4%		Salaries sub-total	-6,433	-6,672	-6,744	239	4%	311	5%	-10,000
-277	0	0	-277	0%	-277	0%		Wage sub-total	-15,105	-12,231	-12,950	-2,874	-23%	-2,154	-17%	-17,000
-277	0	0	-277	0%	-277	0%		Wage-FTR subsubtotal	-15,105	-12,231	0	-2,874	-23%	-15,105	0%	-17,000
0	0	0	0	0%	0	0%		Wage-Seasonal subsubtotal	0	0	-12,950	0	0%	12,950	100%	0
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Payroll Direct as a % of	-15.1%	-26.9%	-17.4%	11.8%	43.8%	02.3%	13.1%	-30.0%
								PAYROLL BURDEN, Taxes & Benefits								
-66	-60	-64	-6	-11%	-3	-4%	5130...	Payroll Taxes	-1,984	-1,950	-1,866	-34	-2%	-118	-6%	-2,600
-62	-100	0	38	38%	-62	0%	5130...	Group Insurance	-2,885	-4,648	-570	1,763	38%	-2,315	-406%	-7,000
0	-17	-24	17	100%	24	100%	5130...	Retirement Plan	-12	-136	-195	124	91%	182	94%	-200
-129	-177	-88	48	27%	-41	-46%		**Total Payroll Taxes & Benefits**	-4,881	-6,734	-2,631	1,853	28%	-2,250	-86%	-9,800
-217	-200	-241	-17	-8%	25	10%	5130...	**PAYBDN, Workers Comp Insura**	-5,095	-4,450	-5,406	-645	-14%	311	6%	-6,400
-346	-377	-330	31	8%	-16	-5%		**PAYROLL BURDEN Total**	-9,975	-11,184	-8,036	1,209	11%	-1,939	-24%	-16,200
-346	-377	-330	31	8%	-16	-5%	(513...	subtotal, Burden-Salary	-2,612	-3,066	-3,174	454	15%	562	18%	-4,600
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-FTR	-7,363	-8,118	0	755	9%	-7,363	0%	-11,600
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-Seasonal	0	0	-4,863	0	0%	4,863	100%	0
30.6%	45.2%	39.9%	-14.6%	-32.4%	-09.4%	-23.5%		**Burden % - on all Payroll**	46.3%	59.2%	40.8%	-12.8%	-21.7%	05.5%	13.5%	60.0%
40.5%	45.2%	39.9%	-04.7%	-10.5%	00.5%	01.3%		Burden % - Salary	40.6%	46.0%	47.1%	-05.3%	-11.6%	-06.5%	-13.7%	46.0%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Burden % - Wage-FTR	48.7%	66.4%	00.0%	-17.6%	-26.6%	48.7%	00.0%	68.2%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Burden % - Wage-Seasonal	00.0%	00.0%	37.5%	00.0%	00.0%	-37.5%	-100.0%	00.0%
00.0%	*00.0%*	*00.0%*	*00.0%*	*00.0%*	*00.0%*	*00.0%*		*Burden % - Wage-FTR&Se*	*48.7%*	*66.4%*	*37.5%*	*-17.6%*	*-26.6%*	*11.2%*	*29.8%*	*68.2%*
-1,476	-1,211	-1,155	-265	-22%	-322	-28%		**PAYROLL TOTAL (Direct&Bur**	-31,512	-30,087	-27,730	-1,425	-5%	-3,782	-14%	-43,200
								OPERATING EXPENSES (OE)								
-94	-50	-60	-44	-87%	-34	-57%	51090	Telephone	-602	-400	-479	-202	-50%	-122	-26%	-600
-94	-50	-60	-44	-87%	-34	-57%		**TOTAL UTILITIES**	-602	-400	-479	-202	-50%	-122	-26%	-600
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	51060	Office Supplies	0	-50	-33	50	100%	33	100%	-100

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Ski Retail (214)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	53530	Signs	0	0	0	0	0%	0	0%	-100
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**56501**	**Operating Supplies**	**0**	**-20**	**-27**	**20**	**100%**	**27**	**100%**	**-80**
0	0	0	0	0%	0	0%	56550	Spoilage	-16	0	0	-16	0%	-16	0%	0
								Repairs & Maintenance								
0	0	0	0	0%	0	0%	54499	Other Operating Equip R&M	0	-100	0	100	100%	0	0%	-200
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Equipment**	**0**	**-100**	**0**	**100**	**100%**	**0**	**0%**	**-200**
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M subtotal**	**0**	**-100**	**0**	**100**	**100%**	**0**	**0%**	**-200**
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**TOTAL SUPPLIES & MAIN**	**-16**	**-170**	**-60**	**154**	**90%**	**44**	**73%**	**-480**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51065	Postage - General	-12	-30	0	18	60%	-12	0%	-50
0	0	0	0	0%	0	0%	52220	Credit Card Expense	-4,337	-1,820	-7,865	-2,517	-138%	3,528	45%	-2,270
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**TOTAL ADMINISTRATIVE & OT**	**-4,349**	**-1,850**	**-7,865**	**-2,499**	**-135%**	**3,516**	**45%**	**-2,320**
-94	**-50**	**-60**	**-44**	**-87%**	**-34**	**-57%**		**TOTAL OPERATING EXPENSES**	**-4,967**	**-2,420**	**-8,405**	**-2,547**	**-105%**	**3,438**	**41%**	**-3,400**
-1,570	**-1,261**	**-1,214**	**-309**	**-24%**	**-355**	**-29%**		**TOTAL PAYROLL AND OPERATI**	**-36,480**	**-32,507**	**-36,135**	**-3,973**	**-12%**	**-345**	**-1%**	**-46,600**
-1,570	**-1,261**	**-1,214**	**-309**	**-24%**	**-355**	**-29%**		**N O R 1, before OH**	**40,976**	**1,193**	**26,621**	**39,783**	**3335%**	**14,355**	**54%**	**-1,600**
-1,570	**-1,261**	**-1,214**	**-309**	**-24%**	**-355**	**-29%**		**N O R 2, after OH**	**40,976**	**1,193**	**26,621**	**39,783**	**3335%**	**14,355**	**54%**	**-1,600**
-1,570	**-1,261**	**-1,214**	**-309**	**-24%**	**-355**	**-29%**		**T O C**	**-101,655**	**-69,107**	**-86,701**	**-32,548**	**-47%**	**-14,953**	**-17%**	**-91,600**
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		REV to TOC (CRR%)	-140.3%	-101.7%	-130.7%	-38.6%	-37.9%	-09.6%	-07.3%	-98.3%
-1,570	**-1,261**	**-1,214**	**-309**	**-24%**	**-355**	**-29%**		**NOR AFTER Asssessment Reven**	**40,976**	**1,193**	**26,621**	**39,783**	**3335%**	**14,355**	**54%**	**-1,600**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Ski Rental (215)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
0	0	0	0	0%	0	0%	3604...	Rentals	607,993	369,700	600,451	238,293	64%	7,542	1%	466,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Lessons & Rental Re**	**607,993**	**369,700**	**600,451**	**238,293**	**64%**	**7,542**	**1%**	**466,000**
0	0	0	0	0%	0	0%	37020	Other Revenue	4,886	3,000	6,040	1,886	63%	-1,154	-19%	4,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Other Revenue**	**4,886**	**3,000**	**6,040**	**1,886**	**63%**	**-1,154**	**-19%**	**4,000**
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**GROSS REVENUE (GREV)**	**612,879**	**372,700**	**606,491**	**240,179**	**64%**	**6,388**	**1%**	**470,000**
								COST OF GOODS SOLD (COGS)								
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Gross Margin (GREV-COG**	**612,879**	**372,700**	**606,491**	**240,179**	**64%**	**6,388**	**1%**	**470,000**
								PAYROLL								
								SALARIES & WAGES								
-854	-834	-825	-20	-2%	-29	-4%	5110...	Salaries - Exempt - Regular	-6,433	-6,672	-6,744	239	4%	311	5%	-10,000
0	0	0	0	0%	0	0%	5124...	Wages - Seasonal	-59,157	-50,352	-68,489	-8,805	-17%	9,332	14%	-72,000
0	0	0	0	0%	0	0%	51247	Incentive Program, Seasonal, N	-2,066	0	-1,037	-2,066	0%	-1,029	-99%	0
-854	**-834**	**-825**	**-20**	**-2%**	**-29**	**-4%**		**Total Salaries & Wages, DIRECT**	**-67,655**	**-57,024**	**-76,269**	**-10,631**	**-19%**	**8,614**	**11%**	**-82,000**
-854	-834	-825	-20	-2%	-29	-4%		Salaries sub-total	-6,433	-6,672	-6,744	239	4%	311	5%	-10,000
0	0	0	0	0%	0	0%		Wage sub-total	-61,223	-50,352	-69,526	-10,871	-22%	8,303	12%	-72,000
0	0	0	0	0%	0	0%		Wage-Seasonal subsubto	-61,223	-50,352	-69,526	-10,871	-22%	8,303	12%	-72,000
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Payroll Direct as a % of	-11.0%	-15.3%	-12.6%	04.3%	27.9%	01.5%	12.2%	-17.4%
								PAYROLL BURDEN, Taxes & Benefits								
-66	-60	-62	-6	-11%	-4	-7%	5130...	Payroll Taxes	-7,652	-6,450	-8,551	-1,202	-19%	899	11%	-9,400
-62	-100	0	38	38%	-62	0%	5130...	Group Insurance	-497	-800	-570	303	38%	72	13%	-1,200
0	-17	-24	17	100%	24	100%	5130...	Retirement Plan	-12	-136	-195	124	91%	182	94%	-200
-129	**-177**	**-86**	**48**	**27%**	**-42**	**-49%**		**Total Payroll Taxes & Benefits**	**-8,161**	**-7,386**	**-9,315**	**-775**	**-10%**	**1,154**	**12%**	**-10,800**
-217	**-200**	**-241**	**-17**	**-8%**	**25**	**10%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-17,086**	**-15,010**	**-23,472**	**-2,076**	**-14%**	**6,386**	**27%**	**-21,600**
-346	**-377**	**-328**	**31**	**8%**	**-18**	**-5%**		**PAYROLL BURDEN Total**	**-25,247**	**-22,396**	**-32,787**	**-2,851**	**-13%**	**7,540**	**23%**	**-32,400**
-346	-377	-328	31	8%	-18	-5%	(513...	subtotal, Burden-Salary	-2,612	-3,066	-3,172	454	15%	560	18%	-4,600
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-FTR	0	0	0	0	0%	0	0%	280
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-Seasonal	-22,635	-19,330	-29,615	-3,305	-17%	6,980	24%	-28,080
40.5%	**45.2%**	**39.7%**	**-04.7%**	**-10.5%**	**00.7%**	**01.8%**		**Burden % - on all Payroll**	**37.3%**	**39.3%**	**43.0%**	**-02.0%**	**-05.0%**	**-05.7%**	**-13.2%**	**39.5%**
40.5%	45.2%	39.7%	-04.7%	-10.5%	00.7%	01.8%		Burden % - Salary	40.6%	46.0%	47.0%	-05.3%	-11.6%	-06.4%	-13.7%	46.0%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Burden % - Wage-Season	37.0%	38.4%	42.6%	-01.4%	-03.7%	-05.6%	-13.2%	39.0%
00.0%	*00.0%*	*00.0%*	*00.0%*	*00.0%*	*00.0%*	*00.0%*		*Burden % - Wage-FTR&Se*	*37.0%*	*38.4%*	*42.6%*	*-01.4%*	*-03.7%*	*-05.6%*	*-13.2%*	*38.6%*
-1,200	**-1,211**	**-1,153**	**11**	**1%**	**-47**	**-4%**		**PAYROLL TOTAL (Direct&Bur**	**-92,902**	**-79,420**	**-109,056**	**-13,482**	**-17%**	**16,154**	**15%**	**-114,400**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50530	Employee Meals	-92	-150	0	58	38%	-92	0%	-150
0	0	0	0	0%	0	0%	50615	Employee Recruiting	-27	0	-54	-27	0%	27	50%	0
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	0	-50	0	50	100%	0	0%	-500
0	0	0	0	0%	0	0%	50625	Employee Relations	-400	-350	-119	-50	-14%	-281	-236%	-500
0	0	0	0	0%	0	0%	50630	Uniforms	-29	0	0	-29	0%	-29	0%	-500
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	0	-100	0	100	100%	0	0%	-400
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Staff Expense**	**-549**	**-650**	**-173**	**101**	**16%**	**-375**	**-217%**	**-2,050**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56503	Printed Forms/Ticket Stock	0	0	0	0	0%	0	0%	-750
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	0	0	-267	0	0%	267	100%	-250
0	0	0	0	0%	0	0%	51060	Office Supplies	0	-250	-84	250	100%	84	100%	-350
0	0	0	0	0%	0	0%	51061	Toner Cartridges	-552	0	0	-552	0%	-552	0%	0
0	0	0	0	0%	0	0%	53530	Signs	0	-150	0	150	100%	0	0%	-250
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**56501**	**Operating Supplies**	**0**	**-1,000**	**0**	**1,000**	**100%**	**0**	**0%**	**-1,500**
0	0	0	0	0%	0	0%	56540	Small Tools & Equipment	-895	-200	-564	-695	-347%	-331	-59%	-600
0	0	0	0	0%	0	0%	56545	Safety Equipment	0	-50	0	50	100%	0	0%	-100
								Repairs & Maintenance								
0	0	0	0	0%	0	0%	54290	Other Building	0	-150	0	150	100%	0	0%	-200

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Ski Rental (215)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual $	Budget $	Prior Yr $	Variance $	Var %	Variance $	Var %	Account Number		Actual $	Budget $	Prior Year $	Variance $	Var %	Variance $	Var %	Full Year Budget $
0	0	0	0	0%	0	0%		R&M Building	0	-150	0	150	100%	0	0%	-200
0	0	0	0	0%	0	0%	54499	Other Operating Equip R&M	0	-300	0	300	100%	0	0%	-500
0	0	0	0	0%	0	0%		R&M Equipment	0	-300	0	300	100%	0	0%	-500
0	0	0	0	0%	0	0%		R&M subtotal	0	-450	0	450	100%	0	0%	-700
0	0	0	0	0%	0	0%		TOTAL SUPPLIES & MAIN	-1,446	-2,100	-915	654	31%	-531	-58%	-4,500
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51020	Dues & Subscriptions	-81	0	0	-81	0%	-81	0%	0
0	0	0	0	0%	0	0%	51096	Mileage Reimbursement	0	-60	0	60	100%	0	0%	-200
0	0	0	0	0%	0	0%	51065	Postage - General	-4	-30	-11	26	86%	6	61%	-50
0	0	0	0	0%	0	0%	52220	Credit Card Expense	-14,142	-7,110	-14,148	-7,032	-99%	5	0%	-8,900
0	0	0	0	0%	0	0%	52225	Over/Short	-364	0	0	-364	0%	-364	0%	0
0	0	0	0	0%	0	0%		TOTAL ADMINISTRATIVE & OT	-14,591	-7,200	-14,158	-7,391	-103%	-433	-3%	-9,150
0	0	0	0	0%	0	0%		TOTAL OPERATING EXPENSES	-16,586	-9,950	-15,247	-6,636	-67%	-1,340	-9%	-15,700
-1,200	-1,211	-1,153	11	1%	-47	-4%		TOTAL PAYROLL AND OPERATI	-109,489	-89,370	-124,303	-20,119	-23%	14,814	12%	-130,100
-1,200	-1,211	-1,153	11	1%	-47	-4%		N O R 1, before OH	503,390	283,330	482,189	220,060	78%	21,202	4%	339,900
-1,200	-1,211	-1,153	11	1%	-47	-4%		N O R 2, after OH	503,390	283,330	482,189	220,060	78%	21,202	4%	339,900
-1,200	-1,211	-1,153	11	1%	-47	-4%		T O C	-109,489	-89,370	-124,303	-20,119	-23%	14,814	12%	-130,100
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		REV to TOC (CRR%)	-559.8%	-417.0%	-487.9%	-142.7%	-34.2%	-71.8%	-14.7%	-361.3%
-1,200	-1,211	-1,153	11	1%	-47	-4%		NOR AFTER Asssessment Reven	503,390	283,330	482,189	220,060	78%	21,202	4%	339,900

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Ski School (220)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
0	0	0	0	0%	0	0%	35597	Ski Team - Public	2,975	2,500	2,870	475	19%	105	4%	2,500
0	0	0	0	0%	0	0%	35598	Ski Team - P.O.	10,480	9,000	6,769	1,480	16%	3,711	55%	10,000
0	0	0	0	0%	0	0%	35599	Race Events	135	7,000	208	-6,865	-98%	-73	-35%	7,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Direct Access & Use**	**13,590**	**18,500**	**9,847**	**-4,910**	**-27%**	**3,743**	**38%**	**19,500**
0	0	0	0	0%	0	0%	38015	Employee Discounts	0	0	-144	0	0%	144	100%	0
0	0	0	0	0%	0	0%	38025	Promotion Discounts	0	-1,800	0	1,800	100%	0	0%	-2,800
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Retail Product Revenue**	**0**	**-1,800**	**-144**	**1,800**	**100%**	**144**	**100%**	**-2,800**
0	0	0	0	0%	0	0%	35550	Lessons - Group	194,618	194,500	212,452	118	0%	-17,834	-8%	267,500
0	0	0	0	0%	0	0%	35580	Lessons - Private	282,841	128,000	152,272	154,841	121%	130,569	86%	158,000
0	0	0	0	0%	0	0%	35585	Lessons - Masters Program	2,631	2,300	500	331	14%	2,131	426%	2,300
0	0	0	0	0%	0	0%	35590	Snowflakes	185,081	122,000	200,740	63,081	52%	-15,659	-8%	152,000
0	0	0	0	0%	0	0%	(355...	TD Tykes	25,593	34,500	17,779	-8,907	-26%	7,814	44%	34,500
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Lessons & Rental Re**	**690,764**	**481,300**	**583,743**	**209,464**	**44%**	**107,021**	**18%**	**614,300**
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**GROSS REVENUE (GREV)**	**704,354**	**498,000**	**593,446**	**206,354**	**41%**	**110,908**	**19%**	**631,000**
								COST OF GOODS SOLD (COGS)								
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Gross Margin (GREV-COG**	**704,354**	**498,000**	**593,446**	**206,354**	**41%**	**110,908**	**19%**	**631,000**
								PAYROLL								
								SALARIES & WAGES								
-1,708	-1,668	-825	-40	-2%	-883	-107%	5110...	Salaries - Exempt - Regular	-55,684	-55,027	-35,195	-657	-1%	-20,489	-58%	-85,900
0	0	0	0	0%	0	0%	51106	Salaries - Exempt - Commissions	-230	0	0	-230	0%	-230	0%	0
-232	0	0	-232	0%	-232	0%	5122...	Wages - FTRegular	-15,996	-9,372	0	-6,624	-71%	-15,996	0%	-12,540
0	0	0	0	0%	0	0%	5124...	Wages - Seasonal	-211,200	-110,981	-161,225	-100,219	-90%	-49,975	-31%	-137,260
0	0	0	0	0%	0	0%	51246	Wages-Seasonal-Commissions	-16,493	-9,000	-7,423	-7,493	-83%	-9,070	-122%	-12,000
0	0	0	0	0%	0	0%	51247	Incentive Program, Seasonal, N	-6,186	0	-3,598	-6,186	0%	-2,588	-72%	0
-1,940	**-1,668**	**-825**	**-272**	**-16%**	**-1,115**	**-135%**		**Total Salaries & Wages, DIRECT**	**-305,790**	**-184,380**	**-207,442**	**-121,410**	**-66%**	**-98,348**	**-47%**	**-247,700**
-1,708	-1,668	-825	-40	-2%	-883	-107%		Salaries sub-total	-55,914	-55,027	-35,195	-887	-2%	-20,719	-59%	-85,900
-232	0	0	-232	0%	-232	0%		Wage sub-total	-249,876	-129,353	-172,247	-120,523	-93%	-77,629	-45%	-161,800
-232	0	0	-232	0%	-232	0%		Wage-FTR subsubtotal	-15,996	-9,372	0	-6,624	-71%	-15,996	0%	-12,540
0	0	0	0	0%	0	0%		Wage-Seasonal subsubto	-233,879	-119,981	-172,247	-113,898	-95%	-61,633	-36%	-149,260
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Payroll Direct as a % of	-43.4%	-37.0%	-35.0%	-06.4%	-17.3%	-08.5%	-24.2%	-39.3%
								PAYROLL BURDEN, Taxes & Benefits								
-133	-130	-62	-3	-2%	-71	-114%	5130...	Payroll Taxes	-32,296	-20,320	-23,365	-11,976	-59%	-8,932	-38%	-27,100
-120	-192	-566	72	38%	446	79%	5130...	Group Insurance	-7,993	-12,890	-4,811	4,897	38%	-3,181	-66%	-19,900
0	-50	-24	50	100%	24	100%	5130...	Retirement Plan	-1,164	-525	-1,120	-639	-122%	-44	-4%	-800
-253	**-372**	**-652**	**119**	**32%**	**400**	**61%**		**Total Payroll Taxes & Benefits**	**-41,453**	**-33,735**	**-29,296**	**-7,718**	**-23%**	**-12,157**	**-41%**	**-47,800**
-433	**-370**	**-241**	**-63**	**-17%**	**-192**	**-79%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-70,235**	**-45,360**	**-60,450**	**-24,875**	**-55%**	**-9,785**	**-16%**	**-60,500**
-686	**-742**	**-894**	**56**	**8%**	**208**	**23%**		**PAYROLL BURDEN Total**	**-111,688**	**-79,095**	**-89,746**	**-32,593**	**-41%**	**-21,942**	**-24%**	**-108,300**
-686	-692	-894	6	1%	208	23%	(513...	subtotal, Burden-Salary	-17,614	-26,297	-17,834	8,683	33%	220	1%	-40,700
0	-50	0	50	100%	0	0%	(514...	subtotal, Burden-Wage-FTR	-7,391	-7,768	0	377	5%	-7,391	0%	-10,890
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-Seasonal	-86,683	-45,030	-71,913	-41,653	-93%	-14,770	-21%	-56,710
35.4%	**44.5%**	**108.3%**	**-09.1%**	**-20.5%**	**-72.9%**	**-67.4%**		**Burden % - on all Payroll**	**36.5%**	**42.9%**	**43.3%**	**-06.4%**	**-14.9%**	**-06.7%**	**-15.6%**	**43.7%**
40.1%	41.5%	108.3%	-01.3%	-03.2%	-68.1%	-62.9%		Burden % - Salary	31.5%	47.8%	50.7%	-16.3%	-34.1%	-19.2%	-37.8%	47.4%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Burden % - Wage-FTR	46.2%	82.9%	00.0%	-36.7%	-44.3%	46.2%	00.0%	86.8%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Burden % - Wage-Season	37.1%	37.5%	41.7%	-00.5%	-01.2%	-04.7%	-11.2%	38.0%
00.0%	*00.0%*	*00.0%*	*00.0%*	*00.0%*	*00.0%*	*00.0%*		*Burden % - Wage-FTR&Se*	*37.6%*	*40.8%*	*41.7%*	*-03.2%*	*-07.8%*	*-04.1%*	*-09.8%*	*41.8%*
-2,626	**-2,410**	**-1,719**	**-216**	**-9%**	**-907**	**-53%**		**PAYROLL TOTAL (Direct&Bur**	**-417,477**	**-263,475**	**-297,188**	**-154,002**	**-58%**	**-120,289**	**-40%**	**-356,000**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50530	Employee Meals	-1,188	-750	-1,030	-438	-58%	-158	-15%	-1,100
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	-2,691	-300	0	-2,391	-797%	-2,691	0%	-650
0	0	0	0	0%	0	0%	50625	Employee Relations	-1,226	-550	-882	-676	-123%	-345	-39%	-650
0	0	0	0	0%	0	0%	50630	Uniforms	-1,211	0	0	-1,211	0%	-1,211	0%	-1,500
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	0	0	0	0	0%	0	0%	-400

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Ski School (220)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	-374	0	0	-374	0%	-374	0%	-600
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Staff Expense**	**-6,691**	**-1,600**	**-1,912**	**-5,091**	**-318%**	**-4,779**	**-250%**	**-4,900**
0	0	0	0	0%	0	0%	55005	Disposal Fees	-643	0	0	-643	0%	-643	0%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**TOTAL UTILITIES**	**-643**	**0**	**0**	**-643**	**0%**	**-643**	**0%**	**0**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56530	Janitorial Services & Supplies	0	0	-80	0	0%	80	100%	0
0	0	0	0	0%	0	0%	53705	Equipment Rental	0	0	-731	0	0%	731	100%	0
0	0	0	0	0%	0	0%	56503	Printed Forms/Ticket Stock	0	-300	0	300	100%	0	0%	-500
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	0	0	0	0	0%	0	0%	-500
0	0	0	0	0%	0	0%	51060	Office Supplies	-243	-400	-25	157	39%	-218	-866%	-600
0	0	0	0	0%	0	0%	51061	Toner Cartridges	0	0	-50	0	0%	50	100%	0
0	0	0	0	0%	0	0%	53530	Signs	0	-150	0	150	100%	0	0%	-650
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**56501**	**Operating Supplies**	**-1,154**	**-400**	**-605**	**-754**	**-189%**	**-549**	**-91%**	**-600**
0	0	0	0	0%	0	0%	56540	Small Tools & Equipment	0	-650	-388	650	100%	388	100%	-1,200
0	0	0	0	0%	0	0%	56545	Safety Equipment	0	-800	-33	800	100%	33	100%	-1,500
0	0	0	0	0%	0	0%	55550	Ski Team Expense	-945	-1,500	-432	555	37%	-513	-119%	-1,500
								Repairs & Maintenance								
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**TOTAL SUPPLIES & MAIN**	**-2,343**	**-4,200**	**-2,344**	**1,857**	**44%**	**2**	**0%**	**-7,050**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	55520	Promotion Expense	0	0	-215	0	0%	215	100%	0
0	0	0	0	0%	0	0%	51020	Dues & Subscriptions	-578	-500	-732	-78	-16%	154	21%	-1,100
0	0	0	0	0%	0	0%	51096	Mileage Reimbursement	-300	-200	0	-100	-50%	-300	0%	-300
0	0	0	0	0%	0	0%	51065	Postage - General	-35	-40	-22	5	11%	-13	-59%	-50
0	*0*	*0*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*0*	*0*	*-2,400*	*0*	*0%*	*2,400*	*100%*	*0*
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**TOTAL ADMINISTRATIVE & OT**	**-913**	**-740**	**-3,369**	**-173**	**-23%**	**2,456**	**73%**	**-1,450**
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**TOTAL OPERATING EXPENSES**	**-10,590**	**-6,540**	**-7,625**	**-4,050**	**-62%**	**-2,964**	**-39%**	**-13,400**
-2,627	**-2,410**	**-1,719**	**-217**	**-9%**	**-908**	**-53%**		**TOTAL PAYROLL AND OPERATI**	**-428,067**	**-270,015**	**-304,813**	**-158,052**	**-59%**	**-123,254**	**-40%**	**-369,400**
-2,627	**-2,410**	**-1,719**	**-217**	**-9%**	**-908**	**-53%**		**N O R 1, before OH**	**276,287**	**227,985**	**288,632**	**48,302**	**21%**	**-12,346**	**-4%**	**261,600**
-2,627	**-2,410**	**-1,719**	**-217**	**-9%**	**-908**	**-53%**		**N O R 2, after OH**	**276,287**	**227,985**	**288,632**	**48,302**	**21%**	**-12,346**	**-4%**	**261,600**
-2,627	**-2,410**	**-1,719**	**-217**	**-9%**	**-908**	**-53%**		**T O C**	**-428,067**	**-270,015**	**-304,813**	**-158,052**	**-59%**	**-123,254**	**-40%**	**-369,400**
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		REV to TOC (CRR%)	-164.5%	-184.4%	-194.7%	19.9%	10.8%	30.1%	15.5%	-170.8%
-2,627	**-2,410**	**-1,719**	**-217**	**-9%**	**-908**	**-53%**		**NOR AFTER Asssessment Reven**	**276,287**	**227,985**	**288,632**	**48,302**	**21%**	**-12,346**	**-4%**	**261,600**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Ticket Office Administration (240)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
0	0	0	0	0%	0	0%	35560	Ski Lift Revenue - Public	1,021,020	587,945	910,842	433,075	74%	110,177	12%	720,000
0	0	0	0	0%	0	0%	35565	Ski Lift Revenue - P.O.	108,210	68,000	99,892	40,210	59%	8,318	8%	96,000
0	0	0	0	0%	0	0%	35570	Ski Passes - Public	30,625	10,000	11,622	20,625	206%	19,003	164%	12,000
0	0	0	0	0%	0	0%	35575	Ski Passes - P.O.	53,307	28,000	37,626	25,307	90%	15,681	42%	36,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Direct Access & Use**	**1,213,161**	**693,945**	**1,059,982**	**519,216**	**75%**	**153,179**	**14%**	**864,000**
0	*0*	*0*	*0*	*0%*	*0*	*0%*		*Food Discounts*	*-86*	*0*	*0*	*-86*	*0%*	*-86*	*0%*	*0*
0	0	0	0	0%	0	0%	33156	InterDept Discounts	-86	0	0	-86	0%	-86	0%	0
0	***0***	***0***	***0***	***0%***	***0***	***0%***		***Food subtotal***	***-86***	***0***	***0***	***-86***	***0%***	***-86***	***0%***	***0***
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Food and Beverage**	**-86**	**0**	**0**	**-86**	**0%**	**-86**	**0%**	**0**
0	0	0	0	0%	0	0%	38015	Employee Discounts	-92	0	-75	-92	0%	-18	-23%	0
0	0	0	0	0%	0	0%	38025	Promotion Discounts	-630	-3,500	-1,024	2,870	82%	394	38%	-4,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Retail Product Reven**	**-722**	**-3,500**	**-1,099**	**2,778**	**79%**	**377**	**34%**	**-4,000**
1,125	0	450	1,125	0%	675	150%	37020	Other Revenue	4,343	0	6,130	4,343	0%	-1,788	-29%	0
1,125	**0**	**450**	**1,125**	**0%**	**675**	**150%**		**Total Other Revenue**	**4,343**	**0**	**6,130**	**4,343**	**0%**	**-1,788**	**-29%**	**0**
1,125	**0**	**450**	**1,125**	**0%**	**675**	**150%**		**GROSS REVENUE (GREV)**	**1,216,697**	**690,445**	**1,065,014**	**526,252**	**76%**	**151,683**	**14%**	**860,000**
								COST OF GOODS SOLD (COGS)								
1,125	**0**	**450**	**1,125**	**0%**	**675**	**150%**		**Gross Margin (GREV-COG**	**1,216,697**	**690,445**	**1,065,014**	**526,252**	**76%**	**151,683**	**14%**	**860,000**
								PAYROLL								
								SALARIES & WAGES								
-854	-834	-825	-20	-2%	-29	-3%	5110...	Salaries - Exempt - Regular	-22,572	-23,648	-21,369	1,076	5%	-1,203	-6%	-35,500
0	0	0	0	0%	0	0%	5122...	Wages - FTRegular	0	0	-1,861	0	0%	1,861	100%	0
0	0	0	0	0%	0	0%	5124...	Wages - Seasonal	-42,768	-33,820	-34,319	-8,948	-26%	-8,449	-25%	-46,600
0	0	0	0	0%	0	0%	51246	Wages-Seasonal-Commissions	-24	0	0	-24	0%	-24	0%	0
0	0	0	0	0%	0	0%	51247	Incentive Program, Seasonal, N	-2,652	0	-437	-2,652	0%	-2,215	-507%	0
-854	**-834**	**-825**	**-20**	**-2%**	**-29**	**-3%**		**Total Salaries & Wages, DIRECT**	**-68,016**	**-57,468**	**-57,985**	**-10,548**	**-18%**	**-10,030**	**-17%**	**-82,100**
-854	-834	-825	-20	-2%	-29	-3%		Salaries sub-total	-22,572	-23,648	-21,369	1,076	5%	-1,203	-6%	-35,500
0	0	0	0	0%	0	0%		Wage sub-total	-45,443	-33,820	-36,616	-11,623	-34%	-8,827	-24%	-46,600
0	0	0	0	0%	0	0%		Wage-FTR subsubtotal	0	0	-1,861	0	0%	1,861	100%	0
0	0	0	0	0%	0	0%		Wage-Seasonal subsubto	-45,443	-33,820	-34,755	-11,623	-34%	-10,688	-31%	-46,600
-75.9%	00.0%	-183.4%	-75.9%	00.0%	107.5%	58.6%		Payroll Direct as a % of	-05.6%	-08.3%	-05.4%	02.7%	32.8%	-00.1%	-02.7%	-09.5%
								PAYROLL BURDEN, Taxes & Benefits								
-66	-80	-62	14	17%	-4	-7%	5130...	Payroll Taxes	-8,484	-7,160	-7,087	-1,324	-18%	-1,397	-20%	-10,100
-62	-100	-66	38	38%	3	5%	5130...	Group Insurance	-497	-800	-554	303	38%	57	10%	-1,200
0	-17	-24	17	100%	24	100%	5130...	Retirement Plan	-12	-136	-321	124	91%	309	96%	-200
-129	**-197**	**-152**	**68**	**35%**	**23**	**15%**		**Total Payroll Taxes & Benefits**	**-8,994**	**-8,096**	**-7,962**	**-898**	**-11%**	**-1,032**	**-13%**	**-11,500**
-217	**-210**	**-241**	**-7**	**-3%**	**25**	**10%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-17,356**	**-13,260**	**-15,514**	**-4,096**	**-31%**	**-1,842**	**-12%**	**-19,000**
-345	**-407**	**-394**	**62**	**15%**	**48**	**12%**		**PAYROLL BURDEN Total**	**-26,349**	**-21,356**	**-23,476**	**-4,993**	**-23%**	**-2,874**	**-12%**	**-30,500**
-345	-407	-394	62	15%	48	12%	(513...	subtotal, Burden-Salary	-8,658	-9,426	-9,286	768	8%	628	7%	-13,900
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-FTR	0	0	-171	0	0%	171	100%	140
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-Seasonal	-17,692	-11,930	-14,019	-5,762	-48%	-3,672	-26%	-16,740
40.4%	**48.8%**	**47.7%**	**-08.4%**	**-17.2%**	**-07.3%**	**-15.2%**		**Burden % - on all Payroll**	**38.7%**	**37.2%**	**40.5%**	**01.6%**	**04.2%**	**-01.7%**	**-04.3%**	**37.1%**
40.4%	48.8%	47.7%	-08.4%	-17.2%	-07.3%	-15.2%		Burden % - Salary	38.4%	39.9%	43.5%	-01.5%	-03.8%	-05.1%	-11.7%	39.2%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Burden % - Wage-FTR	00.0%	00.0%	09.2%	00.0%	00.0%	-09.2%	-100.0%	00.0%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Burden % - Wage-Season	38.9%	35.3%	40.3%	03.7%	10.4%	-01.4%	-03.5%	35.9%
00.0%	*00.0%*	*00.0%*	*00.0%*	*00.0%*	*00.0%*	*00.0%*		*Burden % - Wage-FTR&Se*	*38.9%*	*35.3%*	*38.8%*	*03.7%*	*10.4%*	*00.2%*	*00.5%*	*35.6%*
-1,199	**-1,241**	**-1,219**	**42**	**3%**	**19**	**2%**		**PAYROLL TOTAL (Direct&Bur**	**-94,365**	**-78,824**	**-81,461**	**-15,541**	**-20%**	**-12,904**	**-16%**	**-112,600**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	-107	0	-27	-107	0%	-80	-296%	0
0	0	0	0	0%	0	0%	50625	Employee Relations	0	-250	0	250	100%	0	0%	-300
0	0	0	0	0%	0	0%	50630	Uniforms	-360	0	0	-360	0%	-360	0%	-500
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Staff Expense**	**-467**	**-250**	**-27**	**-217**	**-87%**	**-440**	**-1630%**	**-800**
								SUPPLIES & MAINTENANCE EXPENSE								

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Ticket Office Administration (240)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	56503	Printed Forms/Ticket Stock	-4,184	-6,000	-3,860	1,816	30%	-324	-8%	-7,500
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	-214	0	0	-214	0%	-214	0%	-150
0	0	0	0	0%	0	0%	51060	Office Supplies	-640	-350	-439	-290	-83%	-201	-46%	-550
0	0	0	0	0%	0	0%	51061	Toner Cartridges	0	0	-981	0	0%	981	100%	0
0	0	0	0	0%	0	0%	53530	Signs	0	-250	0	250	100%	0	0%	-750
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**56501**	**Operating Supplies**	**-1,447**	**-950**	**-1,162**	**-497**	**-52%**	**-286**	**-25%**	**-1,300**
0	0	0	0	0%	0	0%	56540	Small Tools & Equipment	0	-100	0	100	100%	0	0%	-200
								Repairs & Maintenance								
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**TOTAL SUPPLIES & MAIN**	**-6,485**	**-7,650**	**-6,442**	**1,165**	**15%**	**-43**	**-1%**	**-10,450**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51020	Dues & Subscriptions	-81	0	0	-81	0%	-81	0%	0
0	0	0	0	0%	0	0%	51096	Mileage Reimbursement	0	0	0	0	0%	0	0%	-100
0	0	0	0	0%	0	0%	51065	Postage - General	-17	-30	-20	13	43%	3	15%	-50
0	-50	0	50	100%	0	100%	52220	Credit Card Expense	-34,045	-17,600	-25,760	-16,445	-93%	-8,284	-32%	-22,000
0	0	0	0	0%	0	0%	52225	Over/Short	-690	0	19	-690	0%	-709	-3745%	0
0	*0*	*0*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*0*	*0*	*-2,400*	*0*	*0%*	*2,400*	*100%*	*0*
0	**-50**	**0**	**50**	**100%**	**0**	**100%**		**TOTAL ADMINISTRATIVE & OT**	**-34,833**	**-17,630**	**-28,161**	**-17,203**	**-98%**	**-6,671**	**-24%**	**-22,150**
0	**-50**	**0**	**50**	**100%**	**0**	**100%**		**TOTAL OPERATING EXPENSES**	**-41,785**	**-25,530**	**-34,630**	**-16,255**	**-64%**	**-7,155**	**-21%**	**-33,400**
-1,199	**-1,291**	**-1,219**	**92**	**7%**	**20**	**2%**		**TOTAL PAYROLL AND OPERATI**	**-136,150**	**-104,354**	**-116,092**	**-31,796**	**-30%**	**-20,059**	**-17%**	**-146,000**
-74	**-1,291**	**-769**	**1,217**	**94%**	**695**	**90%**		**N O R 1, before OH**	**1,080,546**	**586,091**	**948,922**	**494,455**	**84%**	**131,624**	**14%**	**714,000**
-74	**-1,291**	**-769**	**1,217**	**94%**	**695**	**90%**		**N O R 2, after OH**	**1,080,546**	**586,091**	**948,922**	**494,455**	**84%**	**131,624**	**14%**	**714,000**
-1,199	**-1,291**	**-1,219**	**92**	**7%**	**20**	**2%**		**T O C**	**-136,150**	**-104,354**	**-116,092**	**-31,796**	**-30%**	**-20,059**	**-17%**	**-146,000**
-93.8%	00.0%	-36.9%	-93.8%	00.0%	-56.9%	-154.1%		REV to TOC (CRR%)	-893.6%	-661.6%	-917.4%	-232.0%	-35.1%	23.7%	02.6%	-589.0%
-74	**-1,291**	**-769**	**1,217**	**94%**	**695**	**90%**		**NOR AFTER Asssessment Reven**	**1,080,546**	**586,091**	**948,922**	**494,455**	**84%**	**131,624**	**14%**	**714,000**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Snowplay (216)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
0	0	0	0	0%	0	0%	36053	ALLOCATED RECREATION FEES	21,458	9,000	25,022	12,458	138%	-3,564	-14%	12,000
0	0	0	0	0%	0	0%	35594	Snowplay Member	1,737	1,900	1,811	-163	-9%	-74	-4%	3,300
0	0	0	0	0%	0	0%	35596	Snowplay Guest	69,825	23,800	53,926	46,025	193%	15,899	29%	40,900
0	0	0	0	0%	0	0%	35595	Snowplay Public	140,973	58,900	115,568	82,073	139%	25,405	22%	101,100
0	0	0	0	0%	0	0%		Total Direct Access & Use	212,535	84,600	171,305	127,935	151%	41,230	24%	145,300
0	0	0	0	0%	0	0%	3310...	Food	9,451	8,500	11,419	951	11%	-1,968	-17%	14,400
0	0	0	0	0%	0	0%		*Food Discounts*	-446	0	-379	-446	0%	-67	-18%	0
0	0	0	0	0%	0	0%	33152	EE Discounts	-446	0	-379	-446	0%	-67	-18%	0
0	0	0	0	0%	0	0%	33180	Food NA Beverage	2,739	0	3,623	2,739	0%	-884	-24%	0
0	0	0	0	0%	0	0%		*Food subtotal*	11,744	8,500	14,662	3,244	38%	-2,918	-20%	14,400
0	0	0	0	0%	0	0%		Total Food and Beverage	11,744	8,500	14,662	3,244	38%	-2,918	-20%	14,400
0	0	0	0	0%	0	0%		*F&B Revenue by Segment:*	11,741	0	13,880	11,741	0%	-2,139	-15%	0
0	0	0	0	0%	0	0%	33980	Snowplay Food Truck	11,741	0	13,880	11,741	0%	-2,139	-15%	0
0	0	0	0	0%	0	0%	36030	Sales - Retail	3,232	1,900	3,725	1,332	70%	-493	-13%	3,300
0	0	0	0	0%	0	0%	38015	Employee Discounts	-50	0	-165	-50	0%	115	70%	0
0	0	0	0	0%	0	0%		Total Retail Product Reven	3,182	1,900	3,560	1,282	67%	-378	-11%	3,300
0	0	0	0	0%	0	0%		GROSS REVENUE (GREV)	248,919	104,000	214,549	144,919	139%	34,370	16%	175,000
								COST OF GOODS SOLD (COGS)								
0	0	0	0	0%	0	0%	43110	Meat	-2,145	0	-1,753	-2,145	0%	-392	-22%	0
0	0	0	0	0%	0	0%	43120	Seafood	0	0	-100	0	0%	100	100%	0
0	0	0	0	0%	0	0%	43130	Produce	-159	0	-32	-159	0%	-127	-399%	0
0	0	0	0	0%	0	0%	43140	Dairy	-110	0	-187	-110	0%	76	41%	0
0	0	0	0	0%	0	0%	43150	NA Beverage	-1,242	0	-225	-1,242	0%	-1,017	-452%	0
0	0	0	0	0%	0	0%	43160	Food Other	-1,405	-2,800	-1,908	1,395	50%	503	26%	-4,700
0	0	0	0	0%	0	0%		*Food Cogs*	-5,062	-2,800	-4,205	-2,262	-81%	-856	-20%	-4,700
0	0	0	0	0%	0	0%		*Retail Product Cogs*	-272	-900	-949	628	70%	677	71%	-1,500
0	0	0	0	0%	0	0%		Total COGS	-5,334	-3,700	-5,155	-1,634	-44%	-179	-3%	-6,200
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Total Cogs / GREV %	-02.1%	-03.6%	-02.4%	01.4%	39.8%	00.3%	10.8%	-03.5%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Retail Product Cogs / Retail R	-08.6%	-47.4%	-26.7%	38.8%	81.9%	18.1%	67.9%	-45.5%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Retail Product Cogs / Retail R	-08.4%	-47.4%	-25.5%	38.9%	82.2%	17.1%	67.0%	-45.5%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		F&B Cogs / F&B Rev %	-43.1%	-32.9%	-28.7%	-10.2%	-30.8%	-14.4%	-50.3%	-32.6%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Food %, preDiscounts	-41.5%	-32.9%	-28.0%	-08.6%	-26.0%	-13.6%	-48.5%	-32.6%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Food %, postDiscounts	-43.1%	-32.9%	-28.7%	-10.2%	-30.8%	-14.4%	-50.3%	-32.6%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Food NA Beverage %	-45.3%	00.0%	-06.2%	-45.3%	00.0%	-39.1%	-630.0%	00.0%
0	0	0	0	0%	0	0%		Gross Margin (GREV-COG	243,586	100,300	209,394	143,286	143%	34,191	16%	168,800
								PAYROLL								
								SALARIES & WAGES								
-1,790	-1,558	0	-232	-15%	-1,790	0%	5110...	Salaries - Exempt - Regular	-13,786	-12,464	0	-1,322	-11%	-13,786	0%	-18,700
-99	0	0	-99	0%	-99	0%	5122...	Wages - FTRegular	-10,770	-13,158	0	2,388	18%	-10,770	0%	-20,043
0	0	0	0	0%	0	0%	5124...	Wages - Seasonal	-25,612	-28,041	-31,991	2,429	9%	6,379	20%	-40,257
0	0	0	0	0%	0	0%	5110...	Incentive Program, Exempt	-100	0	0	-100	0%	-100	0%	0
0	0	0	0	0%	0	0%	51247	Incentive Program, Seasonal, N	-1,531	0	-1,257	-1,531	0%	-273	-22%	0
-1,888	-1,558	0	-330	-21%	-1,888	0%		Total Salaries & Wages, DIRECT	-51,798	-53,663	-33,248	1,865	3%	-18,550	-56%	-79,000
-1,790	-1,558	0	-232	-15%	-1,790	0%		Salaries sub-total	-13,886	-12,464	0	-1,422	-11%	-13,886	0%	-18,700
-99	0	0	-99	0%	-99	0%		Wage sub-total	-37,912	-41,199	-33,248	3,287	8%	-4,664	-14%	-60,300
-99	0	0	-99	0%	-99	0%		Wage-FTR subsubtotal	-10,770	-13,158	0	2,388	18%	-10,770	0%	-20,043
0	0	0	0	0%	0	0%		Wage-Seasonal subsubto	-27,142	-28,041	-33,248	899	3%	6,106	18%	-40,257
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Payroll Direct as a % of	-20.8%	-51.6%	-15.5%	30.8%	59.7%	-05.3%	-34.3%	-45.1%
								PAYROLL BURDEN, Taxes & Benefits								
-141	-150	0	9	6%	-141	0%	5130...	Payroll Taxes	-6,080	-7,190	-4,798	1,110	15%	-1,282	-27%	-10,800
-120	-192	0	72	38%	-120	0%	5130...	Group Insurance	-2,818	-4,422	0	1,604	36%	-2,818	0%	-6,100
0	-17	0	17	100%	0	0%	5130...	Retirement Plan	0	-136	0	136	100%	0	0%	-200
-261	-359	0	98	27%	-261	0%		Total Payroll Taxes & Benefits	-8,898	-11,748	-4,798	2,850	24%	-4,100	-85%	-17,100
-90	-190	0	100	52%	-90	0%	5130...	PAYBDN, Workers Comp Insura	-7,529	-11,120	-9,032	3,591	32%	1,503	17%	-16,300

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Snowplay (216)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-351	**-549**	**0**	**198**	**36%**	**-351**	**0%**		**PAYROLL BURDEN Total**	**-16,426**	**-22,868**	**-13,829**	**6,442**	**28%**	**-2,597**	**-19%**	**-33,400**
-351	-549	0	198	36%	-351	0%	(513...	subtotal, Burden-Salary	-2,704	-4,452	0	1,748	39%	-2,704	0%	-6,600
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-FTR	-3,352	-7,816	0	4,464	57%	-3,352	0%	-11,320
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-Seasonal	-10,370	-10,600	-13,829	230	2%	3,460	25%	-15,480
18.6%	**35.2%**	**00.0%**	**-16.6%**	**-47.2%**	**18.6%**	**00.0%**		**Burden % - on all Payroll**	**31.7%**	**42.6%**	**41.6%**	**-10.9%**	**-25.6%**	**-09.9%**	**-23.8%**	**42.3%**
19.6%	35.2%	00.0%	-15.6%	-44.3%	19.6%	00.0%		Burden % - Salary	19.5%	35.7%	00.0%	-16.2%	-45.5%	19.5%	00.0%	35.3%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Burden % - Wage-FTR	31.1%	59.4%	00.0%	-28.3%	-47.6%	31.1%	00.0%	56.5%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Burden % - Wage-Season	38.2%	37.8%	41.6%	00.4%	01.1%	-03.4%	-08.1%	38.5%
00.0%	*00.0%*	*00.0%*	*00.0%*	*00.0%*	*00.0%*	*00.0%*		*Burden % - Wage-FTR&Se*	*36.2%*	*44.7%*	*41.6%*	*-08.5%*	*-19.0%*	*-05.4%*	*-13.0%*	*44.4%*
-2,240	**-2,107**	**0**	**-133**	**-6%**	**-2,240**	**0%**		**PAYROLL TOTAL (Direct&Bur**	**-68,224**	**-76,531**	**-47,078**	**8,307**	**11%**	**-21,146**	**-45%**	**-112,400**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	0	0	-189	0	0%	189	100%	0
0	0	0	0	0%	0	0%	50625	Employee Relations	-18	-350	-110	332	95%	92	84%	-400
0	0	0	0	0%	0	0%	50630	Uniforms	-780	0	-53	-780	0%	-727	-1375%	-1,100
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Staff Expense**	**-797**	**-350**	**-352**	**-447**	**-128%**	**-446**	**-127%**	**-1,500**
0	0	0	0	0%	0	0%	51090	Telephone	-60	0	0	-60	0%	-60	0%	0
0	0	0	0	0%	0	0%	55005	Disposal Fees	-6,168	-4,500	-6,050	-1,668	-37%	-118	-2%	-7,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**(530...**	**Fuel & Oil**	**-335**	**0**	**0**	**-335**	**0%**	**-335**	**0%**	**0**
0	0	0	0	0%	0	0%	55027	Propane (LPG)	-354	-450	-526	96	21%	171	33%	-600
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**TOTAL UTILITIES**	**-6,918**	**-4,950**	**-6,576**	**-1,968**	**-40%**	**-342**	**-5%**	**-7,600**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56530	Janitorial Services & Supplies	-193	-50	-57	-143	-285%	-135	-236%	-100
0	0	0	0	0%	0	0%	52020	Contract Fees	0	0	-81	0	0%	81	100%	0
0	0	0	0	0%	0	0%	53705	Equipment Rental	-104	-1,200	-78	1,096	91%	-26	-33%	-1,800
0	0	0	0	0%	0	0%	56503	Printed Forms/Ticket Stock	-2,001	-3,000	-5,986	999	33%	3,985	67%	-4,560
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	0	-1,500	-494	1,500	100%	494	100%	-2,000
0	0	0	0	0%	0	0%	51060	Office Supplies	-20	-50	-109	30	60%	89	82%	-100
0	0	0	0	0%	0	0%	53530	Signs	-200	-250	-1,233	50	20%	1,033	84%	-540
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**56501**	**Operating Supplies**	**-2,710**	**-1,700**	**-1,236**	**-1,010**	**-59%**	**-1,474**	**-119%**	**-2,700**
0	0	0	0	0%	0	0%	56502	Paper Products - Restaurant	-373	-600	-771	227	38%	398	52%	-1,000
0	0	0	0	0%	0	0%	56540	Small Tools & Equipment	-1,010	-500	-4,321	-510	-102%	3,310	77%	-1,000
0	0	0	0	0%	0	0%	56545	Safety Equipment	0	0	-228	0	0%	228	100%	-500
0	0	0	0	0%	0	0%	55530	Recreation Programs	0	0	-200	0	0%	200	100%	0
0	0	0	0	0%	0	0%	55532	Special Programs	-442	0	0	-442	0%	-442	0%	0
								Repairs & Maintenance								
0	0	0	0	0%	0	0%	54210	General/PM	-62	0	-165	-62	0%	103	63%	0
0	0	0	0	0%	0	0%	54220	Plumbing	0	0	-8	0	0%	8	100%	0
0	0	0	0	0%	0	0%	54252	Carpentry	0	-250	0	250	100%	0	0%	-500
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Building**	**-62**	**-250**	**-173**	**188**	**75%**	**111**	**64%**	**-500**
0	0	0	0	0%	0	0%	54380	Snow Removal	-169	0	-104	-169	0%	-65	-63%	0
0	0	0	0	0%	0	0%	54390	Other Grounds Maint	-3,000	-3,000	-3,000	0	0%	0	0%	-4,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Grounds (nonGolf)**	**-3,169**	**-3,000**	**-3,104**	**-169**	**-6%**	**-65**	**-2%**	**-4,000**
0	-1,000	0	1,000	100%	0	0%	54421	Snowcats	0	-2,000	-1,312	2,000	100%	1,312	100%	-3,000
0	0	0	0	0%	0	0%	54448	Rolling, Car/Truck/Bus/Van	-1,458	-1,000	-1,757	-458	-46%	300	17%	-1,500
0	0	0	0	0%	0	0%	54452	F&B Kitchen Equip	-381	-500	-571	119	24%	190	33%	-1,000
0	**-1,000**	**0**	**1,000**	**100%**	**0**	**0%**		**R&M Equipment**	**-1,839**	**-3,500**	**-3,640**	**1,661**	**47%**	**1,801**	**49%**	**-5,500**
0	**-1,000**	**0**	**1,000**	**100%**	**0**	**0%**		**R&M subtotal**	**-5,070**	**-6,750**	**-6,917**	**1,680**	**25%**	**1,847**	**27%**	**-10,000**
0	**-1,000**	**0**	**1,000**	**100%**	**0**	**0%**		**TOTAL SUPPLIES & MAIN**	**-12,122**	**-15,600**	**-21,711**	**3,478**	**22%**	**9,589**	**44%**	**-24,300**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	55540	Resort Advertising	-353	-1,500	-489	1,147	76%	136	28%	-2,000
0	0	0	0	0%	0	0%	51020	Dues & Subscriptions	-81	0	0	-81	0%	-81	0%	0
0	0	0	0	0%	0	0%	51035	Licenses, Permits, Fees	-346	0	0	-346	0%	-346	0%	0
0	0	0	0	0%	0	0%	51096	Mileage Reimbursement	0	0	-42	0	0%	42	100%	0
0	0	0	0	0%	0	0%	51065	Postage - General	-11	0	0	-11	0%	-11	-2340%	0
0	0	0	0	0%	0	0%	51547	Printing - Other	0	0	-946	0	0%	946	100%	0
0	0	0	0	0%	0	0%	52220	Credit Card Expense	-3,769	-2,080	-3,157	-1,689	-81%	-612	-19%	-3,500
0	0	0	0	0%	0	0%	52225	Over/Short	-909	0	-312	-909	0%	-596	-191%	0
0	*0*	*0*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-3,400*	*-2,400*	*-2,400*	*-1,000*	*-42%*	*-1,000*	*-42%*	*-3,600*
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**TOTAL ADMINISTRATIVE & OT**	**-8,869**	**-5,980**	**-7,347**	**-2,889**	**-48%**	**-1,522**	**-21%**	**-9,100**
0	**-1,000**	**0**	**1,000**	**100%**	**0**	**0%**		**TOTAL OPERATING EXPENSES**	**-28,705**	**-26,880**	**-35,986**	**-1,825**	**-7%**	**7,280**	**20%**	**-42,500**
-2,240	**-3,107**	**0**	**867**	**28%**	**-2,240**	**0%**		**TOTAL PAYROLL AND OPERATI**	**-96,929**	**-103,411**	**-83,063**	**6,482**	**6%**	**-13,866**	**-17%**	**-154,900**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Snowplay (216)

August 2017								Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr						Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number	Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%		$	$	$	$	%	$	%	$
-2,240	**-3,107**	**0**	**867**	**28%**	**-2,240**	**0%**	**N O R 1, before OH**	**146,656**	**-3,111**	**126,331**	**149,767**	**4814%**	**20,325**	**16%**	**13,900**
-2,240	**-3,107**	**0**	**867**	**28%**	**-2,240**	**0%**	**N O R 2, after OH**	**146,656**	**-3,111**	**126,331**	**149,767**	**4814%**	**20,325**	**16%**	**13,900**
-2,240	**-3,107**	**0**	**867**	**28%**	**-2,240**	**0%**	**T O C**	**-102,263**	**-107,111**	**-88,218**	**4,848**	**5%**	**-14,045**	**-16%**	**-161,100**
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	REV to TOC (CRR%)	-243.4%	-97.1%	-243.2%	-146.3%	-150.7%	-00.2%	-00.1%	-108.6%
-2,240	**-3,107**	**0**	**867**	**28%**	**-2,240**	**0%**	**NOR AFTER Asssessment Reven**	**146,656**	**-3,111**	**126,331**	**149,767**	**4814%**	**20,325**	**16%**	**13,900**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Campground (100)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
19,498	17,700	15,985	1,798	10%	3,513	22%	38013	Campground Revenue	51,771	51,900	52,017	-129	0%	-246	0%	56,600
19,498	**17,700**	**15,985**	**1,798**	**10%**	**3,513**	**22%**		**Total Direct Access & Use**	**51,771**	**51,900**	**52,017**	**-129**	**0%**	**-246**	**0%**	**56,600**
80	100	40	-20	-20%	40	101%	37020	Other Revenue	208	300	168	-92	-31%	40	24%	400
80	**100**	**40**	**-20**	**-20%**	**40**	**101%**		**Total Other Revenue**	**208**	**300**	**168**	**-92**	**-31%**	**40**	**24%**	**400**
19,578	**17,800**	**16,025**	**1,778**	**10%**	**3,553**	**22%**		**GROSS REVENUE (GREV)**	**51,979**	**52,200**	**52,185**	**-221**	**0%**	**-206**	**0%**	**57,000**
								COST OF GOODS SOLD (COGS)								
19,578	**17,800**	**16,025**	**1,778**	**10%**	**3,553**	**22%**		**Gross Margin (GREV-COG**	**51,979**	**52,200**	**52,185**	**-221**	**0%**	**-206**	**0%**	**57,000**
								PAYROLL								
								SALARIES & WAGES								
-4,800	-4,737	-4,166	-63	-1%	-634	-15%	5110...	Salaries - Exempt - Regular	-18,267	-17,455	-15,228	-812	-5%	-3,039	-20%	-22,600
-2,723	-2,790	-2,801	68	2%	79	3%	5124...	Wages - Seasonal	-7,879	-8,235	-8,015	356	4%	136	2%	-9,200
0	0	0	0	0%	0	0%	5110...	Incentive Program, Exempt	-100	0	0	-100	0%	-100	0%	0
-7,522	**-7,527**	**-6,967**	**5**	**0%**	**-556**	**-8%**		**Total Salaries & Wages, DIRECT**	**-26,246**	**-25,690**	**-23,243**	**-556**	**-2%**	**-3,003**	**-13%**	**-31,800**
-4,800	-4,737	-4,166	-63	-1%	-634	-15%		Salaries sub-total	-18,367	-17,455	-15,228	-912	-5%	-3,139	-21%	-22,600
-2,723	-2,790	-2,801	68	2%	79	3%		Wage sub-total	-7,879	-8,235	-8,015	356	4%	136	2%	-9,200
-2,723	-2,790	-2,801	68	2%	79	3%		Wage-Seasonal subsubto	-7,879	-8,235	-8,015	356	4%	136	2%	-9,200
-38.4%	-42.3%	-43.5%	03.9%	09.1%	05.1%	11.6%		Payroll Direct as a % of	-50.5%	-49.2%	-44.5%	-01.3%	-02.6%	-06.0%	-13.4%	-55.8%
								PAYROLL BURDEN, Taxes & Benefits								
-731	-840	-671	109	13%	-60	-9%	5130...	Payroll Taxes	-3,101	-2,880	-2,799	-221	-8%	-301	-11%	-3,700
-62	-100	-66	38	38%	3	5%	5130...	Group Insurance	-563	-800	-269	237	30%	-294	-109%	-1,200
0	-17	0	17	100%	0	0%	5130...	Retirement Plan	0	-136	0	136	100%	0	0%	-200
-793	**-957**	**-737**	**164**	**17%**	**-56**	**-8%**		**Total Payroll Taxes & Benefits**	**-3,664**	**-3,816**	**-3,069**	**152**	**4%**	**-595**	**-19%**	**-5,100**
-522	**-470**	**-550**	**-52**	**-11%**	**28**	**5%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-1,586**	**-1,610**	**-1,674**	**24**	**2%**	**88**	**5%**	**-1,900**
-1,315	**-1,427**	**-1,287**	**112**	**8%**	**-28**	**-2%**		**PAYROLL BURDEN Total**	**-5,249**	**-5,426**	**-4,742**	**177**	**3%**	**-507**	**-11%**	**-7,000**
-776	-887	-721	112	13%	-54	-8%	(513...	subtotal, Burden-Salary	-3,570	-3,826	-2,991	256	7%	-579	-19%	-5,200
0	0	-1	0	0%	1	100%	(514...	subtotal, Burden-Wage-FTR	0	0	-1	0	0%	1	100%	-10
-540	-540	-565	0	0%	25	4%	(514...	subtotal, Burden-Wage-Seasonal	-1,679	-1,600	-1,750	-79	-5%	71	4%	-1,790
17.5%	**19.0%**	**18.5%**	**-01.5%**	**-07.8%**	**-01.0%**	**-05.4%**		**Burden % - on all Payroll**	**20.0%**	**21.1%**	**20.4%**	**-01.1%**	**-05.3%**	**-00.4%**	**-02.0%**	**22.0%**
16.2%	18.7%	17.3%	-02.6%	-13.7%	-01.2%	-06.7%		Burden % - Salary	19.4%	21.9%	19.6%	-02.5%	-11.3%	-00.2%	-01.1%	23.0%
19.8%	19.4%	20.2%	00.5%	02.5%	-00.3%	-01.7%		Burden % - Wage-Season	21.3%	19.4%	21.8%	01.9%	09.7%	-00.5%	-02.4%	19.5%
19.8%	*19.4%*	*20.2%*	*00.5%*	*02.5%*	*-00.4%*	*-01.9%*		*Burden % - Wage-FTR&Se*	*21.3%*	*19.4%*	*21.8%*	*01.9%*	*09.7%*	*-00.5%*	*-02.4%*	*19.6%*
-8,838	**-8,954**	**-8,254**	**116**	**1%**	**-584**	**-7%**		**PAYROLL TOTAL (Direct&Bur**	**-31,495**	**-31,116**	**-27,985**	**-379**	**-1%**	**-3,510**	**-13%**	**-38,800**
								OPERATING EXPENSES (OE)								
-37	0	0	-37	0%	-37	0%	50625	Employee Relations	-37	-20	0	-17	-83%	-37	0%	-40
0	0	0	0	0%	0	0%	50630	Uniforms	0	-50	0	50	100%	0	0%	-50
-37	**0**	**0**	**-37**	**0%**	**-37**	**0%**		**Total Staff Expense**	**-37**	**-70**	**0**	**34**	**48%**	**-37**	**0%**	**-90**
0	-100	-58	100	100%	58	100%	51090	Telephone	-173	-800	-947	627	78%	774	82%	-1,200
-160	-80	-80	-80	-100%	-80	-100%	55003	Cable/Sat TV Service	-890	-240	-635	-650	-271%	-255	-40%	-400
-1,425	-1,400	-1,384	-25	-2%	-41	-3%	55005	Disposal Fees	-4,233	-4,100	-4,680	-133	-3%	447	10%	-5,300
-1,435	-1,200	-1,224	-235	-20%	-210	-17%	5501...	Electricity	-2,771	-2,550	-2,251	-221	-9%	-520	-23%	-4,090
0	**0**	**-6**	**0**	**0%**	**6**	**100%**	**(530...**	**Fuel & Oil**	**0**	**0**	**-6**	**0**	**0%**	**6**	**100%**	**0**
-18	-50	-15	32	64%	-3	-22%	55027	Propane (LPG)	-71	-150	-51	79	53%	-20	-40%	-200
-916	-960	-902	44	5%	-13	-1%	55030	Sewer Fees	-7,246	-7,620	-7,219	375	5%	-27	0%	-11,460
-272	-200	-290	-72	-36%	17	6%	5503...	Water - Building/Facility	-1,188	-1,050	-1,190	-138	-13%	2	0%	-1,550
-4,226	**-3,990**	**-3,959**	**-236**	**-6%**	**-266**	**-7%**		**TOTAL UTILITIES**	**-16,571**	**-16,510**	**-16,978**	**-61**	**0%**	**407**	**2%**	**-24,200**
								SUPPLIES & MAINTENANCE EXPENSE								
-492	-300	-291	-192	-64%	-201	-69%	56530	Janitorial Services & Supplies	-1,405	-950	-1,111	-455	-48%	-294	-27%	-1,250
0	-75	0	75	100%	0	0%	56535	Pest Control	-403	-325	-402	-78	-24%	-1	0%	-460
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	0	-250	0	250	100%	0	0%	-250
0	-50	0	50	100%	0	0%	51060	Office Supplies	-93	-200	-31	107	53%	-62	-199%	-200
0	0	-77	0	0%	77	100%	51061	Toner Cartridges	0	0	-133	0	0%	133	100%	0
0	0	0	0	0%	0	0%	53530	Signs	0	-100	0	100	100%	0	0%	-100

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Campground (100)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	**-50**	**0**	**50**	**100%**	**0**	**0%**	**56501**	**Operating Supplies**	**-13**	**-200**	**0**	**187**	**93%**	**-13**	**0%**	**-250**
								Repairs & Maintenance								
0	0	0	0	0%	0	0%	54210	General/PM	-1,131	0	-569	-1,131	0%	-562	-99%	0
-25	0	-10	-25	0%	-15	-156%	54220	Plumbing	-25	0	-176	-25	0%	150	86%	0
0	0	-374	0	0%	374	100%	54256	Fire Suppression	-198	-150	-374	-48	-32%	176	47%	-150
0	-100	0	100	100%	0	0%	54290	Other Building	0	-400	0	400	100%	0	0%	-600
-25	**-100**	**-384**	**75**	**75%**	**358**	**93%**		**R&M Building**	**-1,354**	**-550**	**-1,119**	**-804**	**-146%**	**-235**	**-21%**	**-750**
0	0	0	0	0%	0	0%	54340	GrassFlowersSeedFertilizers	0	-300	-132	300	100%	132	100%	-300
0	0	0	0	0%	0	0%	54350	Ski Trails	-157	0	0	-157	0%	-157	0%	0
0	0	0	0	0%	0	0%	54380	Snow Removal	-862	0	-120	-862	0%	-742	-621%	0
0	0	0	0	0%	0	0%	54390	Other Grounds Maint	-28	0	0	-28	0%	-28	0%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Grounds (nonGolf)**	**-1,046**	**-300**	**-252**	**-746**	**-249%**	**-794**	**-316%**	**-300**
0	-50	0	50	100%	0	0%	54499	Other Operating Equip R&M	0	-150	0	150	100%	0	0%	-250
0	**-50**	**0**	**50**	**100%**	**0**	**0%**		**R&M Equipment**	**0**	**-150**	**0**	**150**	**100%**	**0**	**0%**	**-250**
-25	**-150**	**-384**	**125**	**83%**	**358**	**93%**		**R&M subtotal**	**-2,400**	**-1,000**	**-1,370**	**-1,400**	**-140%**	**-1,030**	**-75%**	**-1,300**
-517	**-625**	**-751**	**108**	**17%**	**234**	**31%**		**TOTAL SUPPLIES & MAIN**	**-4,314**	**-3,025**	**-3,048**	**-1,289**	**-43%**	**-1,267**	**-42%**	**-3,810**
								ADMINISTRATIVE & OTHER EXPENSE								
0	-200	0	200	100%	0	0%	55540	Resort Advertising	0	-1,000	0	1,000	100%	0	0%	-1,000
0	0	0	0	0%	0	0%	51035	Licenses, Permits, Fees	0	0	0	0	0%	0	0%	-300
-3	0	0	-3	0%	-3	0%	51065	Postage - General	-11	0	-44	-11	0%	33	75%	0
-417	-390	-447	-27	-7%	30	7%	52220	Credit Card Expense	-988	-1,100	-1,206	112	10%	218	18%	-1,200
32	0	-35	32	0%	67	192%	52225	Over/Short	-13	0	11	-13	0%	-23	-215%	0
-100	*-100*	*-100*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-400*	*-400*	*-400*	*0*	*0%*	*0*	*0%*	*-600*
-488	**-690**	**-582**	**202**	**29%**	**93**	**16%**		**TOTAL ADMINISTRATIVE & OT**	**-1,412**	**-2,500**	**-1,639**	**1,088**	**44%**	**228**	**14%**	**-3,100**
-5,268	**-5,305**	**-5,292**	**37**	**1%**	**25**	**0%**		**TOTAL OPERATING EXPENSES**	**-22,333**	**-22,105**	**-21,665**	**-228**	**-1%**	**-668**	**-3%**	**-31,200**
-14,105	**-14,259**	**-13,546**	**154**	**1%**	**-559**	**-4%**		**TOTAL PAYROLL AND OPERATI**	**-53,829**	**-53,221**	**-49,650**	**-608**	**-1%**	**-4,178**	**-8%**	**-70,000**
5,473	**3,541**	**2,479**	**1,932**	**55%**	**2,994**	**121%**		**N O R 1, before OH**	**-1,850**	**-1,021**	**2,535**	**-829**	**-81%**	**-4,384**	**-173%**	**-13,000**
5,473	**3,541**	**2,479**	**1,932**	**55%**	**2,994**	**121%**		**N O R 2, after OH**	**-1,850**	**-1,021**	**2,535**	**-829**	**-81%**	**-4,384**	**-173%**	**-13,000**
-14,105	**-14,259**	**-13,546**	**154**	**1%**	**-559**	**-4%**		**T O C**	**-53,829**	**-53,221**	**-49,650**	**-608**	**-1%**	**-4,178**	**-8%**	**-70,000**
-138.8%	-124.8%	-118.3%	-14.0%	-11.2%	-20.5%	-17.3%		REV to TOC (CRR%)	-96.6%	-98.1%	-105.1%	01.5%	01.5%	08.5%	08.1%	-81.4%
5,473	**3,541**	**2,479**	**1,932**	**55%**	**2,994**	**121%**		**NOR AFTER Asssessment Reven**	**-1,850**	**-1,021**	**2,535**	**-829**	**-81%**	**-4,384**	**-173%**	**-13,000**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Equestrian (080)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
13,869	15,500	15,036	-1,631	-11%	-1,167	-8%	37040	P.O. Trail Rides	35,759	45,700	44,585	-9,941	-22%	-8,826	-20%	53,000
12,506	11,400	11,103	1,106	10%	1,403	13%	37060	Guest Trail Rides	40,008	28,700	28,162	11,308	39%	11,846	42%	32,000
5,488	4,400	4,227	1,088	25%	1,261	30%	37080	Public Trail Rides	12,910	12,400	11,751	510	4%	1,159	10%	15,000
3,503	6,600	6,625	-3,097	-47%	-3,122	-47%	36012	Special Events Revenue	10,321	12,200	12,115	-1,879	-15%	-1,794	-15%	15,000
35,366	**37,900**	**36,991**	**-2,534**	**-7%**	**-1,625**	**-4%**		**Total Direct Access & Use**	**98,997**	**99,000**	**96,613**	**-3**	**0%**	**2,384**	**2%**	**115,000**
4,176	3,100	3,021	1,076	35%	1,154	38%	36030	Sales - Retail	10,178	8,800	8,708	1,378	16%	1,470	17%	10,000
0	0	0	0	0%	0	0%	38017	Homeowner Discounts	-1,002	0	0	-1,002	0%	-1,002	0%	0
-301	-400	-281	99	25%	-20	-7%	38020	Discounts - Retail	-839	-800	-620	-39	-5%	-219	-35%	-1,000
3,874	**2,700**	**2,740**	**1,174**	**43%**	**1,134**	**41%**		**Total Retail Product Reven**	**8,338**	**8,000**	**8,088**	**338**	**4%**	**249**	**3%**	**9,000**
237	200	158	37	19%	79	50%	36060	Lessons - Public	800	900	662	-100	-11%	138	21%	1,000
759	700	552	59	8%	207	38%	36070	Lessons - P.O.	2,346	2,400	2,208	-54	-2%	138	6%	3,000
7,687	11,000	8,376	-3,313	-30%	-689	-8%	37090	Equestrian - Boarding	18,508	28,000	21,730	-9,492	-34%	-3,222	-15%	33,000
8,135	13,000	9,881	-4,865	-37%	-1,746	-18%	37095	Equestrian - Camps	44,549	45,000	34,833	-451	-1%	9,716	28%	45,000
16,818	**24,900**	**18,967**	**-8,082**	**-32%**	**-2,149**	**-11%**		**Total Lessons & Rental Re**	**66,203**	**76,300**	**59,433**	**-10,097**	**-13%**	**6,770**	**11%**	**82,000**
0	0	0	0	0%	0	0%	37020	Other Revenue	320	0	0	320	0%	320	0%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Other Revenue**	**320**	**0**	**0**	**320**	**0%**	**320**	**0%**	**0**
56,058	**65,500**	**58,698**	**-9,442**	**-14%**	**-2,641**	**-4%**		**GROSS REVENUE (GREV)**	**173,858**	**183,300**	**164,135**	**-9,442**	**-5%**	**9,723**	**6%**	**206,000**
								COST OF GOODS SOLD (COGS)								
-1,977	***-1,550***	***-1,399***	***-427***	***-28%***	***-578***	***-41%***		***Retail Product Cogs***	***-4,850***	***-4,400***	***-4,129***	***-450***	***-10%***	***-721***	***-17%***	***-5,000***
-1,977	**-1,550**	**-1,399**	**-427**	**-28%**	**-578**	**-41%**		**Total COGS**	**-4,850**	**-4,400**	**-4,129**	**-450**	**-10%**	**-721**	**-17%**	**-5,000**
-03.5%	-02.4%	-02.4%	-01.2%	-49.0%	-01.1%	-47.9%		Total Cogs / GREV %	-02.8%	-02.4%	-02.5%	-00.4%	-16.2%	-00.3%	-10.9%	-02.4%
-51.0%	-57.4%	-51.1%	06.4%	11.1%	00.0%	00.1%		Retail Product Cogs / Retail R	-58.2%	-55.0%	-51.0%	-03.2%	-05.8%	-07.1%	-14.0%	-55.6%
-47.3%	-50.0%	-46.3%	02.7%	05.3%	-01.0%	-02.2%		Retail Product Cogs / Retail R	-47.7%	-50.0%	-47.4%	02.3%	04.7%	-00.2%	-00.5%	-50.0%
54,081	**63,950**	**57,299**	**-9,869**	**-15%**	**-3,218**	**-6%**		**Gross Margin (GREV-COG**	**169,008**	**178,900**	**160,006**	**-9,892**	**-6%**	**9,002**	**6%**	**201,000**
								PAYROLL								
								SALARIES & WAGES								
-10,593	-10,420	-9,843	-173	-2%	-750	-8%	5110...	Salaries - Exempt - Regular	-47,843	-47,919	-44,619	76	0%	-3,224	-7%	-71,900
0	0	0	0	0%	0	0%	5122...	Wages - FTRegular	-446	0	0	-446	0%	-446	0%	0
-17,151	-22,622	-15,848	5,471	24%	-1,303	-8%	5124...	Wages - Seasonal	-64,716	-61,733	-55,462	-2,983	-5%	-9,254	-17%	-74,600
0	0	0	0	0%	0	0%	5110...	Incentive Program, Exempt	-200	0	0	-200	0%	-200	0%	0
-301	0	0	-301	0%	-301	0%	51247	Incentive Program, Seasonal, N	-738	0	-273	-738	0%	-465	-170%	0
-28,046	**-33,042**	**-25,692**	**4,996**	**15%**	**-2,354**	**-9%**		**Total Salaries & Wages, DIRECT**	**-113,943**	**-109,652**	**-100,354**	**-4,291**	**-4%**	**-13,588**	**-14%**	**-146,500**
-10,593	-10,420	-9,843	-173	-2%	-750	-8%		Salaries sub-total	-48,043	-47,919	-44,619	-124	0%	-3,424	-8%	-71,900
-17,452	-22,622	-15,848	5,170	23%	-1,604	-10%		Wage sub-total	-65,900	-61,733	-55,735	-4,167	-7%	-10,164	-18%	-74,600
0	0	0	0	0%	0	0%		Wage-FTR subsubtotal	-446	0	0	-446	0%	-446	0%	0
-17,452	-22,622	-15,848	5,170	23%	-1,604	-10%		Wage-Seasonal subsubto	-65,454	-61,733	-55,735	-3,721	-6%	-9,719	-17%	-74,600
-50.0%	-50.4%	-43.8%	00.4%	00.8%	-06.3%	-14.3%		Payroll Direct as a % of	-65.5%	-59.8%	-61.1%	-05.7%	-09.6%	-04.4%	-07.2%	-71.1%
								PAYROLL BURDEN, Taxes & Benefits								
-2,993	-3,800	-2,905	807	21%	-88	-3%	5130...	Payroll Taxes	-12,577	-12,070	-11,616	-507	-4%	-961	-8%	-16,700
-720	-1,154	-193	434	38%	-527	-273%	5130...	Group Insurance	-4,115	-5,384	-794	1,269	24%	-3,321	-418%	-8,100
0	-83	0	83	100%	0	0%	5130...	Retirement Plan	0	-664	0	664	100%	0	0%	-1,000
-3,713	**-5,037**	**-3,098**	**1,324**	**26%**	**-615**	**-20%**		**Total Payroll Taxes & Benefits**	**-16,692**	**-18,118**	**-12,410**	**1,426**	**8%**	**-4,282**	**-35%**	**-25,800**
-4,928	**-5,780**	**-5,368**	**852**	**15%**	**441**	**8%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-18,905**	**-18,610**	**-20,286**	**-295**	**-2%**	**1,381**	**7%**	**-24,500**
-8,640	**-10,817**	**-8,466**	**2,177**	**20%**	**-174**	**-2%**		**PAYROLL BURDEN Total**	**-35,597**	**-36,728**	**-32,696**	**1,131**	**3%**	**-2,901**	**-9%**	**-50,300**
-3,315	-3,567	-2,844	252	7%	-471	-17%	(513...	subtotal, Burden-Salary	-15,320	-16,688	-12,263	1,368	8%	-3,057	-25%	-25,300
0	-50	0	50	100%	0	0%	(514...	subtotal, Burden-Wage-FTR	-31	-400	0	369	92%	-31	0%	-1,270
-5,325	-7,200	-5,622	1,875	26%	297	5%	(514...	subtotal, Burden-Wage-Seasonal	-20,246	-19,640	-20,433	-606	-3%	188	1%	-23,730
30.8%	**32.7%**	**33.0%**	**-01.9%**	**-05.9%**	**-02.1%**	**-06.5%**		**Burden % - on all Payroll**	**31.2%**	**33.5%**	**32.6%**	**-02.3%**	**-06.7%**	**-01.3%**	**-04.1%**	**34.3%**
31.3%	34.2%	28.9%	-02.9%	-08.6%	02.4%	08.3%		Burden % - Salary	31.9%	34.8%	27.5%	-02.9%	-08.4%	04.4%	16.0%	35.2%
00.0%	00.0%	00.0%	00.0%	00.0%	00.0%	00.0%		Burden % - Wage-FTR	07.0%	00.0%	00.0%	07.0%	00.0%	07.0%	00.0%	00.0%
30.5%	31.8%	35.5%	-01.3%	-04.1%	-05.0%	-14.0%		Burden % - Wage-Season	30.9%	31.8%	36.7%	-00.9%	-02.8%	-05.7%	-15.6%	31.8%
30.5%	*32.0%*	*35.5%*	*-01.5%*	*-04.8%*	*-05.0%*	*-14.0%*		*Burden % - Wage-FTR&Se*	*30.8%*	*32.5%*	*36.7%*	*-01.7%*	*-05.2%*	*-05.9%*	*-16.1%*	*33.5%*

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Equestrian (080)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number			Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%				$	$	$	$	%	$	%	$
-36,686	-43,859	-34,158	7,173	16%	-2,528	-7%			PAYROLL TOTAL (Direct&Bur	-149,539	-146,380	-133,050	-3,159	-2%	-16,489	-12%	-196,800
									OPERATING EXPENSES (OE)							
0	0	0	0	0%	0	0%	50620		Employee Dev/Training	-243	0	0	-243	0%	-243	0%	0
-109	-150	-122	41	28%	13	11%	50625		Employee Relations	-276	-450	-335	174	39%	59	18%	-650
0	0	0	0	0%	0	0%	50630		Uniforms	-720	-700	-213	-20	-3%	-507	-238%	-700
0	0	0	0	0%	0	0%	51095		Travel/Meeting Expense	-131	-50	-48	-81	-162%	-82	-170%	-100
-109	-150	-122	41	28%	13	11%			Total Staff Expense	-1,370	-1,200	-596	-170	-14%	-774	-130%	-1,450
0	-30	-30	30	100%	30	100%	51090		Telephone	-120	-120	-120	0	0%	0	0%	-180
-50	-80	-48	30	37%	-3	-6%	55003		Cable/Sat TV Service	-199	-320	-190	121	38%	-9	-5%	-500
-1,984	-2,450	-2,518	466	19%	534	21%	55005		Disposal Fees	-6,387	-7,350	-6,493	963	13%	107	2%	-10,750
-454	-550	-504	96	17%	51	10%	5501...		Electricity	-1,892	-2,250	-1,754	358	16%	-138	-8%	-3,300
-117	-200	-138	83	41%	21	15%	55025		Natural Gas - Buildings	-614	-970	-13	356	37%	-601	-4583%	-1,370
-69	-150	-103	81	54%	33	33%	(530...		Fuel & Oil	-492	-600	-417	108	18%	-75	-18%	-950
0	-20	-6	20	100%	6	100%	55027		Propane (LPG)	0	-80	-29	80	100%	29	100%	-120
-324	-300	-261	-24	-8%	-63	-24%	55030		Sewer Fees	-1,248	-1,200	-2,779	-48	-4%	1,531	55%	-1,800
-66	-200	-61	134	67%	-5	-8%	5503...		Water - Building/Facility	-187	-700	-294	513	73%	107	36%	-1,000
-62	0	-130	-62	0%	69	53%	55040		Water - Grounds	-272	0	-203	-272	0%	-70	-34%	0
-3,126	-3,980	-3,799	854	21%	672	18%			TOTAL UTILITIES	-11,410	-13,590	-12,292	2,180	16%	882	7%	-19,970
									SUPPLIES & MAINTENANCE EXPENSE							
-126	-100	-167	-26	-26%	40	24%	56530		Janitorial Services & Supplies	-375	-400	-1,113	25	6%	738	66%	-600
-28	-53	-35	25	47%	7	20%	56535		Pest Control	-295	-712	-487	417	59%	192	39%	-765
-673	-650	-817	-23	-4%	143	18%	52022		Veterinary Services	-4,250	-4,470	-1,567	220	5%	-2,683	-171%	-5,720
-2,000	-1,880	-2,043	-120	-6%	43	2%	52023		Equine Care Services	-5,954	-5,360	-7,128	-594	-11%	1,174	16%	-7,250
0	0	0	0	0%	0	0%	52024		Offsite Pasturing	-9,633	-8,400	-6,886	-1,233	-15%	-2,747	-40%	-13,440
-3,383	-2,500	-3,878	-883	-35%	495	13%	56505		Feed Hay Grain	-12,407	-12,500	-13,545	93	1%	1,137	8%	-13,500
0	-50	0	50	100%	0	0%	51050		Furniture and Office Equip	0	-175	0	175	100%	0	0%	-175
-6	-50	0	44	88%	-6	0%	51060		Office Supplies	-146	-250	-255	104	41%	109	43%	-250
0	0	0	0	0%	0	0%	51061		Toner Cartridges	-181	0	-107	-181	0%	-74	-69%	0
0	0	-461	0	0%	461	100%	53530		Signs	0	-200	-461	200	100%	461	100%	-200
-159	-100	-168	-59	-59%	9	6%	56501		Operating Supplies	-2,156	-750	-366	-1,406	-188%	-1,790	-489%	-1,000
-33	-50	-125	17	34%	92	74%	56540		Small Tools & Equipment	-493	-250	-1,505	-243	-97%	1,012	67%	-250
0	0	0	0	0%	0	0%	56545		Safety Equipment	0	-150	-13	150	100%	13	100%	-150
0	0	0	0	0%	0	0%	56550		Spoilage	0	0	-250	0	0%	250	100%	0
-694	-1,000	-965	306	31%	271	28%	55532		Special Programs	-3,488	-3,500	-3,337	12	0%	-150	-4%	-4,000
									Repairs & Maintenance							
-229	0	-264	-229	0%	35	13%	54210		General/PM	-937	0	-836	-937	0%	-101	-12%	0
0	0	-280	0	0%	280	100%	54256		Fire Suppression	0	-250	-280	250	100%	280	100%	-250
0	-50	-325	50	100%	325	100%	54290		Other Building	-1,506	-600	-325	-906	-151%	-1,182	-364%	-700
-229	-50	-869	-179	-357%	640	74%			R&M Building	-2,444	-850	-1,441	-1,594	-188%	-1,003	-70%	-950
-293	0	0	-293	0%	-293	0%	54310		Asphalt	-293	0	0	-293	0%	-293	0%	0
0	0	0	0	0%	0	0%	54340		GrassFlowersSeedFertilizers	0	-50	0	50	100%	0	0%	-50
-293	0	0	-293	0%	-293	0%			R&M Grounds (nonGolf)	-293	-50	0	-243	-485%	-293	0%	-50
0	0	0	0	0%	0	0%	54443		Rolling, Heavy	-1,659	-480	0	-1,179	-246%	-1,659	0%	-880
0	-100	-114	100	100%	114	100%	54448		Rolling, Car/Truck/Bus/Van	-1,794	-400	-1,425	-1,394	-348%	-369	-26%	-600
0	-100	0	100	100%	0	0%	54499		Other Operating Equip R&M	0	-400	0	400	100%	0	0%	-600
0	-200	-114	200	100%	114	100%			R&M Equipment	-3,453	-1,280	-1,425	-2,173	-170%	-2,028	-142%	-2,080
-521	-250	-983	-271	-109%	461	47%			R&M subtotal	-6,189	-2,180	-2,866	-4,009	-184%	-3,323	-116%	-3,080
-7,624	-6,683	-9,642	-941	-14%	2,018	21%			TOTAL SUPPLIES & MAIN	-45,568	-39,297	-39,885	-6,271	-16%	-5,683	-14%	-50,380
									ADMINISTRATIVE & OTHER EXPENSE							
0	-300	0	300	100%	0	0%	52016		Environmental Services / Fees	-1,176	-1,200	-1,008	24	2%	-168	-17%	-1,200
-1,109	-300	-49	-809	-270%	-1,060	-2154%	55540		Resort Advertising	-3,893	-1,000	-549	-2,893	-289%	-3,343	-609%	-1,000
-218	-300	-290	82	27%	72	25%	55545		Brochure Distribution	-654	-900	-890	246	27%	236	27%	-900
0	0	323	0	0%	-323	-100%	51530		Community Relations	0	0	-150	0	0%	150	100%	0
0	0	0	0	0%	0	0%	51035		Licenses, Permits, Fees	-456	0	-474	-456	0%	18	4%	-550
0	0	0	0	0%	0	0%	51096		Mileage Reimbursement	-41	-200	-44	159	79%	3	7%	-300
-16	0	0	-16	0%	-16	0%	51065		Postage - General	-16	0	-10	-16	0%	-5	-53%	0
-1,301	-1,290	-1,400	-11	-1%	99	7%	52220		Credit Card Expense	-2,939	-4,400	-4,074	1,461	33%	1,135	28%	-5,150
-2	0	-11	-2	0%	9	83%	52225		Over/Short	-4	0	2	-4	0%	-6	-294%	0
-900	*-900*	*-900*	*0*	*0%*	*0*	*0%*	*52025*		*Insurance Expense*	*-3,600*	*-3,600*	*-3,600*	*0*	*0%*	*0*	*0%*	*-5,400*
-3,545	-3,090	-2,327	-455	-15%	-1,218	-52%			TOTAL ADMINISTRATIVE & OT	-12,778	-11,300	-10,797	-1,478	-13%	-1,981	-18%	-14,500
-14,404	-13,903	-15,889	-501	-4%	1,485	9%			TOTAL OPERATING EXPENSES	-71,126	-65,387	-63,571	-5,739	-9%	-7,555	-12%	-86,300
-51,090	-57,762	-50,047	6,672	12%	-1,043	-2%			TOTAL PAYROLL AND OPERATI	-220,665	-211,767	-196,621	-8,898	-4%	-24,044	-12%	-283,100

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Equestrian (080)

August 2017								Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr						Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number	Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%		$	$	$	$	%	$	%	$
2,991	6,188	7,253	-3,197	-52%	-4,261	-59%	N O R 1, before OH	-51,657	-32,867	-36,615	-18,790	-57%	-15,042	-41%	-82,100
2,991	6,188	7,253	-3,197	-52%	-4,261	-59%	N O R 2, after OH	-51,657	-32,867	-36,615	-18,790	-57%	-15,042	-41%	-82,100
-53,066	-59,312	-51,446	6,246	11%	-1,621	-3%	T O C	-225,515	-216,167	-200,750	-9,348	-4%	-24,765	-12%	-288,100
-105.6%	-110.4%	-114.1%	04.8%	04.3%	08.5%	07.4%	REV to TOC (CRR%)	-77.1%	-84.8%	-81.8%	07.7%	09.1%	04.7%	05.7%	-71.5%
2,991	6,188	7,253	-3,197	-52%	-4,261	-59%	NOR AFTER Asssessment Reven	-51,657	-32,867	-36,615	-18,790	-57%	-15,042	-41%	-82,100

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Trails (051)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
100	310	37	-210	-68%	63	170%	35615	Public Daily Trail Fee	100	840	247	-740	-88%	-147	-60%	1,000
100	**310**	**37**	**-210**	**-68%**	**63**	**170%**		**Total Direct Access & Use**	**100**	**840**	**247**	**-740**	**-88%**	**-147**	**-60%**	**1,000**
100	**310**	**37**	**-210**	**-68%**	**63**	**170%**		**GROSS REVENUE (GREV)**	**100**	**840**	**247**	**-740**	**-88%**	**-147**	**-60%**	**1,000**
								COST OF GOODS SOLD (COGS)								
100	**310**	**37**	**-210**	**-68%**	**63**	**170%**		**Gross Margin (GREV-COG**	**100**	**840**	**247**	**-740**	**-88%**	**-147**	**-60%**	**1,000**
								PAYROLL								
								SALARIES & WAGES								
-5,480	-5,150	-5,365	-330	-6%	-115	-2%	5110...	Salaries - Exempt - Regular	-33,588	-33,474	-23,668	-114	0%	-9,920	-42%	-51,500
0	0	0	0	0%	0	0%	5122...	Wages - FTRegular	0	0	179	0	0%	-179	-100%	0
-17,094	-12,933	-7,777	-4,161	-32%	-9,317	-120%	5124...	Wages - Seasonal	-39,728	-40,416	-17,887	688	2%	-21,840	-122%	-50,500
-22,574	**-18,083**	**-13,143**	**-4,491**	**-25%**	**-9,432**	**-72%**		**Total Salaries & Wages, DIRECT**	**-73,316**	**-73,890**	**-41,377**	**574**	**1%**	**-31,939**	**-77%**	**-102,000**
-5,480	-5,150	-5,365	-330	-6%	-115	-2%		Salaries sub-total	-33,588	-33,474	-23,668	-114	0%	-9,920	-42%	-51,500
-17,094	-12,933	-7,777	-4,161	-32%	-9,317	-120%		Wage sub-total	-39,728	-40,416	-17,708	688	2%	-22,019	-124%	-50,500
0	0	0	0	0%	0	0%		Wage-FTR subsubtotal	0	0	179	0	0%	-179	-100%	0
-17,094	-12,933	-7,777	-4,161	-32%	-9,317	-120%		Wage-Seasonal subsubto	-39,728	-40,416	-17,887	688	2%	-21,840	-122%	-50,500
-22574.4%	-5833.2%	-35520.3%	-16741.1%	-287.0%	12946.0%	36.4%		Payroll Direct as a % of	-73315.8%	-8796.4%	-16751.8%	-64519.4%	-733.5%	-56564.1%	-337.7%	-10200.0%
								PAYROLL BURDEN, Taxes & Benefits								
-2,179	-2,210	-1,464	31	1%	-714	-49%	5130...	Payroll Taxes	-7,301	-8,680	-4,966	1,379	16%	-2,335	-47%	-12,300
-600	-962	-649	362	38%	49	8%	5130...	Group Insurance	-3,887	-6,253	-5,532	2,366	38%	1,645	30%	-9,600
-52	-100	0	48	48%	-52	0%	5130...	Retirement Plan	-56	-800	-82	744	93%	27	32%	-1,200
-2,831	**-3,272**	**-2,113**	**441**	**13%**	**-718**	**-34%**		**Total Payroll Taxes & Benefits**	**-11,243**	**-15,733**	**-10,580**	**4,490**	**29%**	**-663**	**-6%**	**-23,100**
-1,614	**-1,450**	**-1,110**	**-164**	**-11%**	**-504**	**-45%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-5,494**	**-6,140**	**-4,252**	**646**	**11%**	**-1,242**	**-29%**	**-8,500**
-4,445	**-4,722**	**-3,223**	**277**	**6%**	**-1,221**	**-38%**		**PAYROLL BURDEN Total**	**-16,737**	**-21,873**	**-14,832**	**5,136**	**23%**	**-1,905**	**-13%**	**-31,600**
-1,395	-2,012	-1,459	617	31%	64	4%	(513...	subtotal, Burden-Salary	-13,686	-13,403	-10,682	-283	-2%	-3,004	-28%	-20,600
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-FTR	0	0	0	0	0%	0	0%	-420
-3,050	-2,710	-1,765	-340	-13%	-1,286	-73%	(514...	subtotal, Burden-Wage-Seasonal	-3,051	-8,470	-4,150	5,419	64%	1,100	26%	-10,580
19.7%	**26.1%**	**24.5%**	**-06.4%**	**-24.6%**	**-04.8%**	**-19.7%**		**Burden % - on all Payroll**	**22.8%**	**29.6%**	**35.8%**	**-06.8%**	**-22.9%**	**-13.0%**	**-36.3%**	**31.0%**
25.4%	39.1%	27.2%	-13.6%	-34.9%	-01.7%	-06.4%		Burden % - Salary	40.7%	40.0%	45.1%	00.7%	01.8%	-04.4%	-09.7%	40.0%
17.8%	21.0%	22.7%	-03.1%	-14.8%	-04.8%	-21.4%		Burden % - Wage-Season	07.7%	21.0%	23.2%	-13.3%	-63.4%	-15.5%	-66.9%	21.0%
17.8%	*21.0%*	*22.7%*	*-03.1%*	*-14.8%*	*-04.8%*	*-21.4%*		*Burden % - Wage-FTR&Se*	*07.7%*	*21.0%*	*23.4%*	*-13.3%*	*-63.4%*	*-15.8%*	*-67.2%*	*21.8%*
-27,019	**-22,805**	**-16,366**	**-4,214**	**-18%**	**-10,653**	**-65%**		**PAYROLL TOTAL (Direct&Bur**	**-90,052**	**-95,763**	**-56,209**	**5,711**	**6%**	**-33,844**	**-60%**	**-133,600**
								OPERATING EXPENSES (OE)								
0	0	-105	0	0%	105	100%	50620	Employee Dev/Training	-146	0	-105	-146	0%	-41	-39%	0
-197	-20	0	-177	-883%	-197	0%	50625	Employee Relations	-197	-160	0	-37	-23%	-197	0%	-300
0	0	-210	0	0%	210	100%	50630	Uniforms	-552	-400	-680	-152	-38%	128	19%	-400
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	-420	-1,500	0	1,080	72%	-420	0%	-1,500
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	-370	-280	0	-90	-32%	-370	0%	-280
-197	**-20**	**-315**	**-177**	**-883%**	**119**	**38%**		**Total Staff Expense**	**-1,685**	**-2,340**	**-785**	**655**	**28%**	**-900**	**-115%**	**-2,480**
0	-30	0	30	100%	0	0%	51090	Telephone	0	-240	-15	240	100%	15	100%	-360
-107	-50	0	-57	-115%	-107	0%	55005	Disposal Fees	-228	-200	-256	-28	-14%	27	11%	-300
-236	**-600**	**-203**	**364**	**61%**	**-33**	**-16%**	**(530...**	**Fuel & Oil**	**-993**	**-2,400**	**-582**	**1,407**	**59%**	**-411**	**-71%**	**-4,000**
-343	**-680**	**-203**	**337**	**50%**	**-140**	**-69%**		**TOTAL UTILITIES**	**-1,221**	**-2,840**	**-852**	**1,619**	**57%**	**-369**	**-43%**	**-4,660**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56530	Janitorial Services & Supplies	-94	0	-234	-94	0%	140	60%	0
-28	0	0	-28	0%	-28	0%	56535	Pest Control	-28	0	0	-28	0%	-28	0%	0
0	-10	0	10	100%	0	0%	51060	Office Supplies	-44	-40	-30	-4	-9%	-14	-47%	-60
0	0	0	0	0%	0	0%	51061	Toner Cartridges	-93	0	0	-93	0%	-93	0%	0
0	-50	0	50	100%	0	0%	53530	Signs	0	-200	0	200	100%	0	0%	-300
-234	**-100**	**-110**	**-134**	**-134%**	**-124**	**-113%**	**56501**	**Operating Supplies**	**-675**	**-880**	**-1,070**	**205**	**23%**	**395**	**37%**	**-1,180**
0	-50	0	50	100%	0	0%	56540	Small Tools & Equipment	-636	-200	0	-436	-218%	-636	0%	-300
0	-50	-345	50	100%	345	100%	56545	Safety Equipment	-268	-200	-524	-68	-34%	256	49%	-300

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Trails (051)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Repairs & Maintenance								
0	-100	0	100	100%	0	0%	54443	Rolling, Heavy	0	-400	0	400	100%	0	0%	-600
-1,897	-50	0	-1,847	-3694%	-1,897	0%	54448	Rolling, Car/Truck/Bus/Van	-4,978	-200	-53	-4,778	-2389%	-4,924	-9251%	-300
-313	-50	0	-263	-526%	-313	0%	54499	Other Operating Equip R&M	-576	-200	0	-376	-188%	-576	0%	-300
-2,210	-200	0	-2,010	-1005%	-2,210	0%		**R&M Equipment**	-5,553	-800	-53	-4,753	-594%	-5,500	-10333%	-1,200
0	-100	0	100	100%	0	0%	(575...	Forestry Management	0	-1,400	-263	1,400	100%	263	100%	-1,600
0	-100	0	100	100%	0	0%		**R&M Forestry**	0	-1,400	-263	1,400	100%	263	100%	-1,600
-2,210	-300	0	-1,910	-637%	-2,210	0%		**R&M subtotal**	-5,553	-2,200	-317	-3,353	-152%	-5,237	-1654%	-2,800
-2,472	**-560**	**-455**	**-1,912**	**-341%**	**-2,017**	**-444%**		**TOTAL SUPPLIES & MAIN**	**-7,391**	**-3,720**	**-2,174**	**-3,671**	**-99%**	**-5,217**	**-240%**	**-4,940**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51020	Dues & Subscriptions	0	-150	0	150	100%	0	0%	-200
-8	0	0	-8	0%	-8	0%	51035	Licenses, Permits, Fees	-314	0	-232	-314	0%	-82	-35%	0
0	-20	0	20	100%	0	0%	51096	Mileage Reimbursement	0	-80	0	80	100%	0	0%	-120
-300	*-300*	*-300*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-2,400*	*-2,400*	*-2,400*	*0*	*0%*	*0*	*0%*	*-3,600*
-308	-320	-300	12	4%	-8	-3%		**TOTAL ADMINISTRATIVE & OT**	-2,714	-2,630	-2,632	-84	-3%	-82	-3%	-3,920
-3,320	-1,580	-1,272	-1,740	-110%	-2,047	-161%		**TOTAL OPERATING EXPENSES**	-13,011	-11,530	-6,443	-1,481	-13%	-6,568	-102%	-16,000
-30,339	-24,385	-17,638	-5,954	-24%	-12,701	-72%		**TOTAL PAYROLL AND OPERATI**	-103,064	-107,293	-62,652	4,229	4%	-40,411	-65%	-149,600
-30,239	**-24,075**	**-17,601**	**-6,164**	**-26%**	**-12,638**	**-72%**		**N O R 1, before OH**	**-102,964**	**-106,453**	**-62,405**	**3,489**	**3%**	**-40,558**	**-65%**	**-148,600**
-30,239	-24,075	-17,601	-6,164	-26%	-12,638	-72%		**N O R 2, after OH**	-102,964	-106,453	-62,405	3,489	3%	-40,558	-65%	-148,600
-30,339	**-24,385**	**-17,638**	**-5,954**	**-24%**	**-12,701**	**-72%**		**T O C**	**-103,064**	**-107,293**	**-62,652**	**4,229**	**4%**	**-40,411**	**-65%**	**-149,600**
-00.3%	-01.3%	-00.2%	00.9%	74.1%	-00.1%	-57.1%		REV to TOC (CRR%)	-00.1%	-00.8%	-00.4%	00.7%	87.6%	00.3%	75.4%	-00.7%
-30,239	**-24,075**	**-17,601**	**-6,164**	**-26%**	**-12,638**	**-72%**		**NOR AFTER Asssessment Reven**	**-102,964**	**-106,453**	**-62,405**	**3,489**	**3%**	**-40,558**	**-65%**	**-148,600**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Bikeworks (141)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
0	0	0	0	0%	0	0%		*Food Discounts*	0	0	-10	0	0%	10	100%	0
0	0	0	0	0%	0	0%	33152	EE Discounts	0	0	-10	0	0%	10	100%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		***Food subtotal***	**0**	**0**	**-10**	**0**	**0%**	**10**	**100%**	**0**
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Food and Beverage Revenue**	**0**	**0**	**-10**	**0**	**0%**	**10**	**100%**	**0**
5,815	8,000	7,322	-2,185	-27%	-1,507	-21%	36030	Sales - Retail	51,273	33,000	34,453	18,273	55%	16,820	49%	41,500
-551	-500	-355	-51	-10%	-196	-55%	38015	Employee Discounts	-9,068	-2,000	-4,286	-7,068	-353%	-4,781	-112%	-2,500
-820	-100	-636	-720	-720%	-184	-29%	38017	Homeowner Discounts	-1,860	-400	-1,944	-1,460	-365%	83	4%	-500
73	0	34	73	0%	40	118%	38020	Discounts - Retail	167	0	205	167	0%	-39	-19%	0
4,517	**7,400**	**6,365**	**-2,883**	**-39%**	**-1,848**	**-29%**		**Total Retail Product Reven**	**40,511**	**30,600**	**28,428**	**9,911**	**32%**	**12,083**	**43%**	**38,500**
12,130	11,000	9,683	1,130	10%	2,447	25%	36043	Rentals, Bikes	27,461	32,000	30,277	-4,540	-14%	-2,816	-9%	37,000
0	0	0	0	0%	0	0%	36057	Towels/Lockers	179	0	0	179	0%	179	0%	0
12,130	**11,000**	**9,683**	**1,130**	**10%**	**2,447**	**25%**		**Total Lessons & Rental Re**	**27,640**	**32,000**	**30,277**	**-4,361**	**-14%**	**-2,637**	**-9%**	**37,000**
6,067	6,500	5,946	-433	-7%	121	2%	37020	Other Revenue	17,361	18,000	16,090	-639	-4%	1,271	8%	19,500
6,067	**6,500**	**5,946**	**-433**	**-7%**	**121**	**2%**		**Total Other Revenue**	**17,361**	**18,000**	**16,090**	**-639**	**-4%**	**1,271**	**8%**	**19,500**
22,714	**24,900**	**21,994**	**-2,186**	**-9%**	**720**	**3%**		**GROSS REVENUE (GREV)**	**85,512**	**80,600**	**74,785**	**4,912**	**6%**	**10,727**	**14%**	**95,000**
								COST OF GOODS SOLD (COGS)								
-3,081	***-5,100***	***-5,428***	***2,019***	***40%***	***2,347***	***43%***		***Retail Product Cogs***	***-31,995***	***-21,400***	***-23,494***	***-10,595***	***-50%***	***-8,501***	***-36%***	***-27,000***
-3,081	**-5,100**	**-5,428**	**2,019**	**40%**	**2,347**	**43%**		**Total COGS**	**-31,995**	**-21,400**	**-23,494**	**-10,595**	**-50%**	**-8,501**	**-36%**	**-27,000**
-13.6%	-20.5%	-24.7%	06.9%	33.8%	11.1%	45.0%		Total Cogs / GREV %	-37.4%	-26.6%	-31.4%	-10.9%	-40.9%	-06.0%	-19.1%	-28.4%
-68.2%	-68.9%	-85.3%	00.7%	01.0%	17.1%	20.0%		Retail Product Cogs / Retail R	-79.0%	-69.9%	-82.6%	-09.0%	-12.9%	03.7%	04.4%	-70.1%
-53.0%	-63.8%	-74.1%	10.8%	16.9%	21.2%	28.5%		Retail Product Cogs / Retail R	-62.4%	-64.8%	-68.2%	02.4%	03.8%	05.8%	08.5%	-65.1%
19,633	**19,800**	**16,566**	**-167**	**-1%**	**3,067**	**19%**		**Gross Margin (GREV-COG**	**53,517**	**59,200**	**51,290**	**-5,683**	**-10%**	**2,226**	**4%**	**68,000**
								PAYROLL								
								SALARIES & WAGES								
-6,086	-5,683	-5,411	-403	-7%	-675	-12%	5110...	Salaries - Exempt - Regular	-17,734	-17,048	-17,252	-686	-4%	-483	-3%	-22,700
-3,969	-3,242	-3,874	-727	-22%	-96	-2%	5124...	Wages - Seasonal	-12,549	-11,628	-12,009	-921	-8%	-540	-4%	-13,900
-273	0	0	-273	0%	-273	0%	51247	Incentive Program, Seasonal, N	-273	0	0	-273	0%	-273	0%	0
-10,329	**-8,925**	**-9,285**	**-1,404**	**-16%**	**-1,044**	**-11%**		**Total Salaries & Wages, DIRECT**	**-30,556**	**-28,676**	**-29,261**	**-1,880**	**-7%**	**-1,296**	**-4%**	**-36,600**
-6,086	-5,683	-5,411	-403	-7%	-675	-12%		Salaries sub-total	-17,734	-17,048	-17,252	-686	-4%	-483	-3%	-22,700
-4,243	-3,242	-3,874	-1,001	-31%	-369	-10%		Wage sub-total	-12,822	-11,628	-12,009	-1,194	-10%	-813	-7%	-13,900
-4,243	-3,242	-3,874	-1,001	-31%	-369	-10%		Wage-Seasonal subsubto	-12,822	-11,628	-12,009	-1,194	-10%	-813	-7%	-13,900
-45.5%	-35.8%	-42.2%	-09.6%	-26.9%	-03.3%	-07.7%		Payroll Direct as a % of	-35.7%	-35.6%	-39.1%	-00.2%	-00.4%	03.4%	08.7%	-38.5%
								PAYROLL BURDEN, Taxes & Benefits								
-945	-750	-867	-195	-26%	-78	-9%	5130...	Payroll Taxes	-2,821	-2,480	-2,605	-341	-14%	-216	-8%	-3,300
-593	-950	-640	357	38%	48	7%	5130...	Group Insurance	-1,785	-2,850	-1,929	1,065	37%	144	7%	-3,800
-170	-250	-166	80	32%	-5	-3%	5130...	Retirement Plan	-510	-750	-497	240	32%	-14	-3%	-1,000
-1,708	**-1,950**	**-1,673**	**242**	**12%**	**-35**	**-2%**		**Total Payroll Taxes & Benefits**	**-5,117**	**-6,080**	**-5,031**	**963**	**16%**	**-86**	**-2%**	**-8,100**
-795	**-560**	**-702**	**-235**	**-42%**	**-93**	**-13%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-2,417**	**-1,800**	**-2,154**	**-617**	**-34%**	**-263**	**-12%**	**-2,300**
-2,503	**-2,510**	**-2,375**	**7**	**0%**	**-128**	**-5%**		**PAYROLL BURDEN Total**	**-7,534**	**-7,880**	**-7,185**	**346**	**4%**	**-349**	**-5%**	**-10,400**
-1,645	-1,940	-1,605	295	15%	-41	-3%	(513...	subtotal, Burden-Salary	-4,943	-5,820	-4,871	877	15%	-72	-1%	-7,800
0	0	0	0	0%	0	0%	(514...	subtotal, Burden-Wage-FTR	0	0	0	0	0%	0	0%	-140
-858	-570	-770	-288	-51%	-88	-11%	(514...	subtotal, Burden-Wage-Seasonal	-2,591	-2,060	-2,314	-531	-26%	-277	-12%	-2,460
24.2%	**28.1%**	**25.6%**	**-03.9%**	**-13.8%**	**-01.3%**	**-05.2%**		**Burden % - on all Payroll**	**24.7%**	**27.5%**	**24.6%**	**-02.8%**	**-10.3%**	**00.1%**	**00.4%**	**28.4%**
27.0%	34.1%	29.7%	-07.1%	-20.8%	-02.6%	-08.8%		Burden % - Salary	27.9%	34.1%	28.2%	-06.3%	-18.4%	-00.4%	-01.3%	34.4%
20.2%	17.6%	19.9%	02.6%	15.0%	00.3%	01.7%		Burden % - Wage-Season	20.2%	17.7%	19.3%	02.5%	14.0%	00.9%	04.9%	17.7%
20.2%	*17.6%*	*19.9%*	*02.6%*	*15.0%*	*00.3%*	*01.7%*		*Burden % - Wage-FTR&Se*	*20.2%*	*17.7%*	*19.3%*	*02.5%*	*14.0%*	*00.9%*	*04.9%*	*18.7%*
-12,832	**-11,435**	**-11,660**	**-1,397**	**-12%**	**-1,172**	**-10%**		**PAYROLL TOTAL (Direct&Bur**	**-38,090**	**-36,556**	**-36,446**	**-1,534**	**-4%**	**-1,645**	**-5%**	**-47,000**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	-2,520	-400	-1,445	-2,120	-530%	-1,076	-74%	-400
0	0	0	0	0%	0	0%	50625	Employee Relations	0	-50	0	50	100%	0	0%	-100
0	0	0	0	0%	0	0%	50630	Uniforms	0	-300	0	300	100%	0	0%	-300
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Staff Expense**	**-2,520**	**-750**	**-1,445**	**-1,770**	**-236%**	**-1,076**	**-74%**	**-800**

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Bikeworks (141)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-50	-50	-48	0	-1%	-3	-6%	55003	Cable/Sat TV Service	-199	-200	-190	1	1%	-9	-5%	-250
-195	-200	-190	5	2%	-5	-3%	55005	Disposal Fees	-623	-650	-662	27	4%	39	6%	-750
-454	-500	-504	46	9%	51	10%	5501...	Electricity	-1,892	-1,650	-1,754	-242	-15%	-138	-8%	-2,420
-117	-200	-138	83	41%	21	15%	55025	Natural Gas - Buildings	-614	-800	-789	186	23%	175	22%	-1,200
-90	-200	-261	110	55%	171	65%	55030	Sewer Fees	-350	-780	-1,042	430	55%	692	66%	-1,180
-66	-200	-61	134	67%	-5	-8%	5503...	Water - Building/Facility	-187	-650	-366	463	71%	180	49%	-700
-62	0	-130	-62	0%	69	53%	55040	Water - Grounds	-272	0	-130	-272	0%	-142	-109%	0
-1,034	**-1,350**	**-1,331**	**316**	**23%**	**297**	**22%**		**TOTAL UTILITIES**	**-4,137**	**-4,730**	**-4,934**	**593**	**13%**	**797**	**16%**	**-6,500**
								SUPPLIES & MAINTENANCE EXPENSE								
-55	-200	-110	145	72%	54	49%	56530	Janitorial Services & Supplies	-262	-800	-709	538	67%	447	63%	-1,000
-28	0	-35	-28	0%	7	20%	56535	Pest Control	-63	0	-105	-63	0%	42	40%	0
0	0	-62	0	0%	62	100%	56503	Printed Forms/Ticket Stock	0	0	-62	0	0%	62	100%	0
0	0	-6	0	0%	6	100%	51060	Office Supplies	-137	0	-21	-137	0%	-116	-544%	0
0	0	0	0	0%	0	0%	51061	Toner Cartridges	-93	0	-136	-93	0%	43	32%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**56501**	**Operating Supplies**	**0**	**0**	**-44**	**0**	**0%**	**44**	**100%**	**0**
0	0	-34	0	0%	34	100%	56540	Small Tools & Equipment	55	0	-107	55	0%	162	152%	0
0	0	0	0	0%	0	0%	56545	Safety Equipment	0	0	-55	0	0%	55	100%	0
								Repairs & Maintenance								
-57	0	0	-57	0%	-57	0%	54210	General/PM	-57	0	0	-57	0%	-57	0%	0
-57	**0**	**0**	**-57**	**0%**	**-57**	**0%**		**R&M Building**	**-57**	**0**	**0**	**-57**	**0%**	**-57**	**0%**	**0**
0	-50	-273	50	100%	273	100%	54461	Bicycles	-450	-400	-809	-50	-13%	359	44%	-500
0	**-50**	**-273**	**50**	**100%**	**273**	**100%**		**R&M Equipment**	**-450**	**-400**	**-809**	**-50**	**-13%**	**359**	**44%**	**-500**
-57	**-50**	**-273**	**-7**	**-14%**	**216**	**79%**		**R&M subtotal**	**-507**	**-400**	**-809**	**-107**	**-27%**	**302**	**37%**	**-500**
-140	**-250**	**-520**	**110**	**44%**	**379**	**73%**		**TOTAL SUPPLIES & MAIN**	**-1,007**	**-1,200**	**-2,048**	**193**	**16%**	**1,041**	**51%**	**-1,500**
								ADMINISTRATIVE & OTHER EXPENSE								
-1,109	0	0	-1,109	0%	-1,109	0%	55540	Resort Advertising	-3,893	-500	0	-3,393	-679%	-3,893	0%	-1,000
0	0	0	0	0%	0	0%	51020	Dues & Subscriptions	0	0	-50	0	0%	50	100%	0
-558	-640	-649	82	13%	91	14%	52220	Credit Card Expense	-1,928	-1,960	-1,992	32	2%	63	3%	-2,400
10	0	0	10	0%	10	0%	52225	Over/Short	115	0	-10	115	0%	125	1272%	0
-300	*-300*	*-300*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-1,200*	*-1,200*	*-1,200*	*0*	*0%*	*0*	*0%*	*-1,800*
-1,957	**-940**	**-949**	**-1,017**	**-108%**	**-1,008**	**-106%**		**TOTAL ADMINISTRATIVE & OT**	**-6,906**	**-3,660**	**-3,252**	**-3,246**	**-89%**	**-3,654**	**-112%**	**-5,200**
-3,131	**-2,540**	**-2,800**	**-591**	**-23%**	**-332**	**-12%**		**TOTAL OPERATING EXPENSES**	**-14,569**	**-10,340**	**-11,677**	**-4,229**	**-41%**	**-2,892**	**-25%**	**-14,000**
-15,963	**-13,975**	**-14,459**	**-1,988**	**-14%**	**-1,504**	**-10%**		**TOTAL PAYROLL AND OPERATI**	**-52,659**	**-46,896**	**-48,123**	**-5,763**	**-12%**	**-4,536**	**-9%**	**-61,000**
3,670	**5,825**	**2,107**	**-2,155**	**-37%**	**1,563**	**74%**		**N O R 1, before OH**	**857**	**12,304**	**3,167**	**-11,447**	**-93%**	**-2,310**	**-73%**	**7,000**
3,670	**5,825**	**2,107**	**-2,155**	**-37%**	**1,563**	**74%**		**N O R 2, after OH**	**857**	**12,304**	**3,167**	**-11,447**	**-93%**	**-2,310**	**-73%**	**7,000**
-19,044	**-19,075**	**-19,887**	**31**	**0%**	**843**	**4%**		**T O C**	**-84,654**	**-68,296**	**-71,617**	**-16,358**	**-24%**	**-13,037**	**-18%**	**-88,000**
-119.3%	-130.5%	-110.6%	11.3%	08.6%	-08.7%	-07.8%		REV to TOC (CRR%)	-101.0%	-118.0%	-104.4%	17.0%	14.4%	03.4%	03.3%	-108.0%
3,670	**5,825**	**2,107**	**-2,155**	**-37%**	**1,563**	**74%**		**NOR AFTER Asssessment Reven**	**857**	**12,304**	**3,167**	**-11,447**	**-93%**	**-2,310**	**-73%**	**7,000**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Lodge and Summer F&B Combined

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
267,317	277,450	246,094	-10,133	-4%	21,222	9%	3310...	Food	1,333,588	1,295,760	1,278,856	37,828	3%	54,732	4%	1,832,200
-22,787	-37,500	-17,618	14,713	39%	-5,170	-29%		Food Discounts	-127,565	-199,400	-114,141	71,835	36%	-13,424	-12%	-264,300
-6,523	-9,700	-8,340	3,177	33%	1,817	22%	33152	EE Discounts	-29,854	-40,800	-35,374	10,946	27%	5,520	16%	-54,900
-3,757	-7,500	-6,016	3,743	50%	2,260	38%	33154	Guest Relations aka Manager	-20,554	-32,400	-19,735	11,846	37%	-819	-4%	-43,900
0	0	0	0	0%	0	0%	33156	InterDept Discounts	0	-5,000	-787	5,000	100%	787	100%	-7,000
-12,508	-20,300	-3,262	7,792	38%	-9,246	-283%	3316...	Marketing Discounts	-77,157	-121,200	-58,245	44,043	36%	-18,912	-32%	-158,500
10,034	10,600	10,893	-566	-5%	-859	-8%	33180	Food NA Beverage	37,937	41,300	41,301	-3,363	-8%	-3,364	-8%	55,100
254,564	**250,550**	**239,370**	**4,014**	**2%**	**15,194**	**6%**		***Food subtotal***	**1,243,960**	**1,137,660**	**1,206,016**	**106,300**	**9%**	**37,945**	**3%**	**1,623,000**
25,211	22,110	23,418	3,101	14%	1,793	8%	3322...	Beer	118,069	99,220	117,652	18,849	19%	417	0%	141,000
-591	0	-694	-591	0%	103	15%	3322...	Beer Discounts	-4,417	0	-3,742	-4,417	0%	-675	-18%	0
34,036	27,730	37,533	6,306	23%	-3,497	-9%	33242	Liquor	182,878	134,040	176,965	48,838	36%	5,913	3%	195,400
-1,044	0	-1,465	-1,044	0%	421	29%	3324...	Liquor Discounts	-8,352	0	-6,666	-8,352	0%	-1,685	-25%	0
44,574	48,810	40,563	-4,236	-9%	4,011	10%	33262	Wine	228,836	247,380	229,039	-18,544	-7%	-203	0%	362,600
-1,438	0	-1,388	-1,438	0%	-50	-4%	3326...	Wine Discounts	-10,610	0	-9,603	-10,610	0%	-1,008	-10%	0
2,590	0	2,193	2,590	0%	397	18%	33268	Corkage Fees	13,331	0	13,010	13,331	0%	321	2%	0
-1,785	0	-1,088	-1,785	0%	-697	-64%	33269	Corkage Fee Discounts	-8,770	0	-7,880	-8,770	0%	-890	-11%	0
101,553	**98,650**	**99,072**	**2,903**	**3%**	**2,481**	**3%**		***Beverage subtotal***	**510,965**	**480,640**	**508,776**	**30,325**	**6%**	**2,189**	**0%**	**699,000**
30,045	18,400	18,050	11,645	63%	11,995	66%	3328...	Misc other F&B	80,900	61,700	80,409	19,200	31%	491	1%	105,000
30,045	**18,400**	**18,050**	**11,645**	**63%**	**11,995**	**66%**		***Other F&B subtotal***	**80,900**	**61,700**	**80,409**	**19,200**	**31%**	**491**	**1%**	**105,000**
386,162	**367,600**	**356,492**	**18,562**	**5%**	**29,670**	**8%**		**Total Food and Beverage**	**1,835,826**	**1,680,000**	**1,795,201**	**155,826**	**9%**	**40,625**	**2%**	**2,427,000**
387,838	**367,600**	**356,492**	**20,238**	**6%**	**31,346**	**9%**		***F&B Revenue by Segment:***	**1,832,685**	**1,680,000**	**1,793,995**	**152,685**	**9%**	**38,689**	**2%**	**2,427,000**
157,318	143,700	144,228	13,618	9%	13,091	9%	33910	Lodge-Dining Room	892,254	745,600	831,369	146,654	20%	60,885	7%	1,060,000
72,762	77,300	74,201	-4,538	-6%	-1,438	-2%	33920	Lodge-Pub	499,252	492,400	503,676	6,852	1%	-4,424	-1%	714,000
97,058	79,000	77,327	18,058	23%	19,732	26%	33930	Lodge-Banquets	263,667	251,000	268,839	12,667	5%	-5,172	-2%	420,000
24,873	26,100	22,499	-1,227	-5%	2,373	11%	33940	SmrF&B-Lunch	66,273	65,900	65,407	373	1%	866	1%	80,900
20,022	21,000	20,766	-978	-5%	-743	-4%	33950	SmrF&B-Snack Bar	60,952	75,100	72,520	-14,148	-19%	-11,568	-16%	99,100
15,804	20,000	16,871	-4,196	-21%	-1,067	-6%	33970	SmrF&B-Pool BBQ	50,288	48,000	48,151	2,288	5%	2,136	4%	51,000
0	500	601	-500	-100%	-601	-100%	33980	Snowplay Food Truck	0	2,000	4,033	-2,000	-100%	-4,033	-100%	2,000
-2,026	0	-2,224	-2,026	0%	199	9%	33163	Mkt Discounts, Happy Hour Foo	-24,228	0	-22,371	-24,228	0%	-1,857	-8%	0
-198	0	-190	-198	0%	-8	-4%	33226	Mkt Discounts, Happy Hour Bev	-897	0	-798	-897	0%	-99	-12%	0
-389	0	-558	-389	0%	170	30%	33246	Mkt Discounts, Happy Hour Bev	-2,477	0	-2,336	-2,477	0%	-142	-6%	0
-763	0	-973	-763	0%	210	22%	33266	Mkt Discounts, Happy Hour Bev	-5,769	0	-6,324	-5,769	0%	555	9%	0
-1,349	0	-1,721	-1,349	0%	372	22%		Mkt Discounts, Happy Hour Bev,	-9,143	0	-9,457	-9,143	0%	314	3%	0
-3,375	0	-3,945	-3,375	0%	570	14%		Mkt Discounts, Happy Hour F	-33,371	0	-31,828	-33,371	0%	-1,543	-5%	0
5,505	5,500	0	5	0%	5,505	0%	38005	Employee Housing Revenue	12,737	22,000	0	-9,263	-42%	12,737	0%	33,000
5,505	**5,500**	**0**	**5**	**0%**	**5,505**	**0%**		**Total Other Revenue**	**12,737**	**22,000**	**0**	**-9,263**	**-42%**	**12,737**	**0%**	**33,000**
391,667	**373,100**	**356,492**	**18,567**	**5%**	**35,175**	**10%**		**GROSS REVENUE (GREV)**	**1,848,562**	**1,702,000**	**1,795,201**	**146,562**	**9%**	**53,361**	**3%**	**2,460,000**
								COST OF GOODS SOLD (COGS)								
-27,003	-27,900	-22,331	897	3%	-4,672	-21%	43110	Meat	-135,395	-126,160	-128,954	-9,235	-7%	-6,441	-5%	-176,880
-19,586	-23,940	-19,999	4,354	18%	413	2%	43120	Seafood	-121,708	-115,090	-105,731	-6,618	-6%	-15,977	-15%	-163,410
-21,571	-15,960	-19,981	-5,611	-35%	-1,590	-8%	43130	Produce	-105,443	-76,770	-102,281	-28,673	-37%	-3,162	-3%	-108,990
-8,299	-10,950	-8,289	2,651	24%	-10	0%	43140	Dairy	-43,955	-46,650	-44,605	2,695	6%	650	1%	-64,550
-4,759	-2,210	-4,033	-2,549	-115%	-726	-18%	43150	NA Beverage	-16,322	-9,330	-15,926	-6,992	-75%	-397	-2%	-13,310
-19,650	-17,528	-19,419	-2,122	-12%	-231	-1%	43160	Food Other	-101,772	-88,320	-95,660	-13,452	-15%	-6,112	-6%	-126,020
8,889	10,860	7,316	-1,971	-18%	1,573	22%	43190	Mktg Discounts credit	54,050	51,080	47,331	2,970	6%	6,719	14%	72,700
2,691	2,408	2,744	283	12%	-53	-2%	43192	EE Meals credit	15,965	15,830	16,122	135	1%	-158	-1%	23,660
-89,288	**-85,220**	**-83,993**	**-4,068**	**-5%**	**-5,296**	**-6%**		***Food Cogs***	**-454,581**	**-395,410**	**-429,703**	**-59,171**	**-15%**	**-24,878**	**-6%**	**-556,800**
-6,203	-5,820	-6,145	-383	-7%	-58	-1%	43270	Beer	-29,442	-26,440	-30,647	-3,002	-11%	1,206	4%	-37,600
-6,948	-5,990	-7,563	-958	-16%	615	8%	43280	Liquor	-34,388	-28,070	-34,912	-6,318	-23%	523	1%	-40,900
-15,775	-14,170	-11,257	-1,605	-11%	-4,518	-40%	43290	Wine	-70,075	-72,280	-66,784	2,205	3%	-3,291	-5%	-105,700
-28,927	**-25,980**	**-24,965**	**-2,947**	**-11%**	**-3,961**	**-16%**		***Beverage Cogs***	**-133,905**	**-126,790**	**-132,343**	**-7,115**	**-6%**	**-1,562**	**-1%**	**-184,200**
-118,215	**-111,200**	**-108,958**	**-7,015**	**-6%**	**-9,257**	**-8%**		**Total COGS**	**-588,486**	**-522,200**	**-562,046**	**-66,286**	**-13%**	**-26,440**	**-5%**	**-741,000**
-30.2%	-29.8%	-30.6%	-00.4%	-01.3%	00.4%	01.2%		Total Cogs / GREV %	-31.8%	-30.7%	-31.3%	-01.2%	-03.8%	-00.5%	-01.7%	-30.1%
-30.6%	-30.3%	-30.6%	-00.4%	-01.2%	00.0%	-00.2%		F&B Cogs / F&B Rev %	-32.1%	-31.1%	-31.3%	-01.0%	-03.1%	-00.7%	-02.4%	-30.5%
-32.2%	-29.6%	-32.7%	-02.6%	-08.8%	00.5%	01.5%		Food %, preDiscounts	-33.1%	-29.6%	-32.5%	-03.6%	-12.1%	-00.6%	-01.8%	-29.5%
-35.1%	-34.0%	-35.1%	-01.1%	-03.1%	00.0%	00.0%		Food %, postDiscounts	-36.5%	-34.8%	-35.6%	-01.8%	-05.1%	-00.9%	-02.6%	-34.3%
-47.4%	-20.8%	-37.0%	-26.6%	-127.5%	-10.4%	-28.1%		Food NA Beverage %	-43.0%	-22.6%	-38.6%	-20.4%	-90.5%	-04.5%	-11.6%	-24.2%
-28.5%	-26.3%	-25.2%	-02.1%	-08.2%	-03.3%	-13.0%		COGS % Beverage, incld CF,ne	-26.2%	-26.4%	-26.0%	00.2%	00.7%	-00.2%	-00.7%	-26.4%

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Lodge and Summer F&B Combined

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-25.2%	-26.3%	-27.0%	01.1%	04.3%	01.8%	06.8%		COGS % Beer,net	-25.9%	-26.6%	-26.9%	00.7%	02.8%	01.0%	03.7%	-26.7%
-21.1%	-21.6%	-21.0%	00.5%	02.5%	-00.1%	-00.4%		COGS % Liquor,net	-19.7%	-20.9%	-20.5%	01.2%	05.9%	00.8%	03.9%	-20.9%
-36.6%	-29.0%	-28.7%	-07.5%	-26.0%	-07.8%	-27.3%		COGS % Wine,net	-32.1%	-29.2%	-30.4%	-02.9%	-09.9%	-01.7%	-05.5%	-29.2%
273,452	**261,900**	**247,534**	**11,552**	**4%**	**25,918**	**10%**		**Gross Margin (GREV-COG**	**1,260,077**	**1,179,800**	**1,233,155**	**80,277**	**7%**	**26,922**	**2%**	**1,719,000**
								PAYROLL								
								SALARIES & WAGES								
-29,235	-28,140	-30,047	-1,095	-4%	812	3%	5110...	Salaries - Exempt - Regular	-232,460	-225,113	-235,334	-7,347	-3%	2,874	1%	-337,700
-482	0	0	-482	0%	-482	0%	51106	Salaries - Exempt - Commissions	-2,145	0	0	-2,145	0%	-2,145	0%	0
-20,066	-43,602	0	23,536	54%	-20,066	0%	5122...	Wages - FTRegular	-132,939	-270,273	-6,669	137,334	51%	-126,270	-1893%	-390,213
-96,090	-58,939	-101,567	-37,151	-63%	5,478	5%	5124...	Wages - Seasonal	-452,819	-257,696	-517,265	-195,123	-76%	64,447	12%	-363,987
-6,196	-4,000	0	-2,196	-55%	-6,196	0%	5122...	Wages-FTR-Commissions	-13,849	-20,000	0	6,151	31%	-13,849	0%	-30,000
0	0	-162	0	0%	162	100%	51246	Wages-Seasonal-Commissions	0	0	-660	0	0%	660	100%	0
-574	0	0	-574	0%	-574	0%	51227	Incentive Program, FTR, NonExe	-1,832	0	0	-1,832	0%	-1,832	0%	0
-810	0	-273	-810	0%	-536	-196%	51247	Incentive Program, Seasonal, N	-4,227	0	-3,417	-4,227	0%	-810	-24%	0
-153,452	**-134,681**	**-132,050**	**-18,771**	**-14%**	**-21,402**	**-16%**		**Total Salaries & Wages, DIRECT**	**-840,270**	**-773,082**	**-763,345**	**-67,188**	**-9%**	**-76,924**	**-10%**	**-1,121,900**
-29,717	-28,140	-30,047	-1,577	-6%	330	1%		Salaries sub-total	-234,604	-225,113	-235,334	-9,491	-4%	729	0%	-337,700
-123,735	-106,541	-102,003	-17,194	-16%	-21,733	-21%		Wage sub-total	-605,665	-547,969	-528,011	-57,696	-11%	-77,654	-15%	-784,200
-26,836	-47,602	0	20,766	44%	-26,836	0%		Wage-FTR subsubtotal	-148,620	-290,273	-6,669	141,653	49%	-141,950	-2128%	-420,213
-96,899	-58,939	-102,003	-37,960	-64%	5,103	5%		Wage-Seasonal subsubto	-457,046	-257,696	-521,342	-199,350	-77%	64,296	12%	-363,987
-39.2%	-36.1%	-37.0%	-03.1%	-08.5%	-02.1%	-05.8%		Payroll Direct as a % of	-45.5%	-45.4%	-42.5%	00.0%	-00.1%	-02.9%	-06.9%	-45.6%
								PAYROLL BURDEN, Taxes & Benefits								
-18,488	-18,920	-17,734	432	2%	-755	-4%	5130...	Payroll Taxes	-112,726	-112,660	-109,517	-66	0%	-3,209	-3%	-164,300
-8,158	-12,887	-3,182	4,729	37%	-4,976	-156%	5130...	Group Insurance	-64,889	-103,096	-27,075	38,207	37%	-37,814	-140%	-154,600
-1,015	-567	-877	-448	-79%	-138	-16%	5130...	Retirement Plan	-6,945	-4,536	-6,906	-2,409	-53%	-39	-1%	-6,800
-27,661	**-32,374**	**-21,793**	**4,713**	**15%**	**-5,868**	**-27%**		**Total Payroll Taxes & Benefits**	**-184,560**	**-220,292**	**-143,498**	**35,732**	**16%**	**-41,063**	**-29%**	**-325,700**
-10,448	**-12,570**	**-15,043**	**2,122**	**17%**	**4,595**	**31%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-57,741**	**-73,590**	**-85,313**	**15,849**	**22%**	**27,572**	**32%**	**-108,900**
-38,109	**-44,944**	**-36,836**	**6,835**	**15%**	**-1,273**	**-3%**		**PAYROLL BURDEN Total**	**-242,301**	**-293,882**	**-228,811**	**51,581**	**18%**	**-13,491**	**-6%**	**-434,600**
-8,548	-9,842	-8,782	1,294	13%	234	3%	(513...	subtotal, Burden-Salary	-68,200	-80,106	-70,999	11,906	15%	2,799	4%	-120,100
-8,040	-20,402	0	12,362	61%	-8,040	0%	(514...	subtotal, Burden-Wage-FTR	-59,599	-143,326	-1,107	83,727	58%	-58,492	-5285%	-212,160
-21,520	-14,700	-28,054	-6,820	-46%	6,533	23%	(514...	subtotal, Burden-Wage-Seasonal	-114,502	-70,450	-156,705	-44,052	-63%	42,203	27%	-102,340
24.8%	**33.4%**	**27.9%**	**-08.5%**	**-25.6%**	**-03.1%**	**-11.0%**		**Burden % - on all Payroll**	**28.8%**	**38.0%**	**30.0%**	**-09.2%**	**-24.1%**	**-01.1%**	**-03.8%**	**38.7%**
28.8%	35.0%	29.2%	-06.2%	-17.8%	-00.5%	-01.6%		Burden % - Salary	29.1%	35.6%	30.2%	-06.5%	-18.3%	-01.1%	-03.6%	35.6%
30.0%	42.9%	00.0%	-12.9%	-30.1%	30.0%	00.0%		Burden % - Wage-FTR	40.1%	49.4%	16.6%	-09.3%	-18.8%	23.5%	141.6%	50.5%
22.2%	24.9%	27.5%	-02.7%	-11.0%	-05.3%	-19.2%		Burden % - Wage-Season	25.1%	27.3%	30.1%	-02.3%	-08.4%	-05.0%	-16.7%	28.1%
23.9%	*32.9%*	*27.5%*	*-09.1%*	*-27.5%*	*-03.6%*	*-13.1%*		*Burden % - Wage-FTR&Se*	*28.7%*	*39.0%*	*29.9%*	*-10.3%*	*-26.3%*	*-01.1%*	*-03.8%*	*40.1%*
-191,561	**-179,625**	**-168,885**	**-11,936**	**-7%**	**-22,675**	**-13%**		**PAYROLL TOTAL (Direct&Bur**	**-1,082,571**	**-1,066,964**	**-992,156**	**-15,607**	**-1%**	**-90,415**	**-9%**	**-1,556,500**
								OPERATING EXPENSES (OE)								
-2,691	-2,408	-2,744	-283	-12%	53	2%	50530	Employee Meals	-15,965	-15,830	-16,122	-135	-1%	158	1%	-23,660
-5,079	-7,700	0	2,621	34%	-5,079	0%	50605	Employee Housing expenses	-18,297	-30,800	0	12,503	41%	-18,297	0%	-46,000
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	-61	0	-161	-61	0%	100	62%	0
0	-200	-30	200	100%	30	100%	50625	Employee Relations	0	-400	-495	400	100%	495	100%	-850
-101	0	-61	-101	0%	-40	-66%	50630	Uniforms	-2,353	-3,000	-2,400	647	22%	47	2%	-3,000
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	0	0	0	0	0%	0	0%	-500
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	0	0	-115	0	0%	115	100%	0
-7,871	**-10,308**	**-2,835**	**2,437**	**24%**	**-5,036**	**-178%**		**Total Staff Expense**	**-36,675**	**-50,030**	**-19,293**	**13,355**	**27%**	**-17,382**	**-90%**	**-74,010**
-141	-150	-151	9	6%	9	6%	51090	Telephone	-1,256	-1,200	-1,159	-56	-5%	-97	-8%	-1,800
-178	-350	-176	172	49%	-2	-1%	55003	Cable/Sat TV Service	-1,425	-3,000	-1,115	1,575	53%	-310	-28%	-4,500
-1,498	-1,000	-1,512	-498	-50%	14	1%	55005	Disposal Fees	-8,364	-6,400	-6,714	-1,964	-31%	-1,650	-25%	-9,300
-3,463	-3,300	-3,295	-163	-5%	-167	-5%	5501...	Electricity	-20,771	-21,200	-20,886	429	2%	115	1%	-32,500
-1,275	-1,300	-1,513	25	2%	238	16%	55025	Natural Gas - Buildings	-14,117	-15,200	-14,763	1,083	7%	646	4%	-21,200
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**(530...**	**Fuel & Oil**	**-11**	**0**	**0**	**-11**	**0%**	**-11**	**0%**	**0**
-144	-100	-59	-44	-44%	-85	-144%	55027	Propane (LPG)	-509	-400	-584	-109	-27%	75	13%	-600
-952	-1,290	-932	338	26%	-20	-2%	55030	Sewer Fees	-7,498	-10,200	-7,458	2,702	26%	-40	-1%	-15,360
-500	-600	-500	100	17%	0	0%	5503...	Water - Building/Facility	-3,930	-3,950	-4,108	20	0%	178	4%	-6,000
-8,152	**-8,090**	**-8,138**	**-62**	**-1%**	**-14**	**0%**		**TOTAL UTILITIES**	**-57,882**	**-61,550**	**-56,788**	**3,668**	**6%**	**-1,094**	**-2%**	**-91,260**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56010	Security Exp	0	0	-201	0	0%	201	100%	0
-3,831	-4,600	-4,237	769	17%	406	10%	56520	Linen Service	-28,454	-27,300	-27,860	-1,154	-4%	-594	-2%	-39,800
-522	-2,000	-3,670	1,478	74%	3,148	86%	56530	Janitorial Services & Supplies	-572	-12,100	-15,847	11,528	95%	15,275	96%	-19,000
-159	-160	-317	1	1%	159	50%	56535	Pest Control	-1,269	-1,280	-1,269	11	1%	0	0%	-1,920
-119	-110	-240	-9	-8%	121	51%	53705	Equipment Rental	-2,197	-880	-2,068	-1,317	-150%	-129	-6%	-1,320
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	-1,506	-250	-927	-1,256	-502%	-579	-62%	-350
-164	-100	-126	-64	-64%	-38	-30%	51060	Office Supplies	-1,375	-600	-817	-775	-129%	-558	-68%	-800
-381	-300	-182	-81	-27%	-199	-109%	51061	Toner Cartridges	-1,183	-1,500	-1,817	317	21%	635	35%	-2,000

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Lodge and Summer F&B Combined

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	53530	Signs	-425	-250	-1,295	-175	-70%	870	67%	-300
0	**-300**	**-272**	**300**	**100%**	**272**	**100%**	**56501**	**Operating Supplies**	**-1,295**	**-1,300**	**-2,169**	**5**	**0%**	**874**	**40%**	**-1,700**
-5,258	-4,800	-5,107	-458	-10%	-151	-3%	56502	Paper Products - Restaurant	-24,927	-23,670	-24,661	-1,257	-5%	-266	-1%	-33,970
0	-50	0	50	100%	0	0%	56504	Candle & TableTop Supplies	-1,363	-400	-491	-963	-241%	-871	-177%	-600
-2,908	-1,900	-2,509	-1,008	-53%	-399	-16%	56511	Cleaning Supplies - Restaurant	-16,292	-10,600	-15,212	-5,692	-54%	-1,080	-7%	-15,370
-645	-200	-544	-445	-222%	-101	-19%	56540	Small Tools & Equipment	-6,723	-2,100	-4,849	-4,623	-220%	-1,874	-39%	-2,900
0	0	-17	0	0%	17	100%	56545	Safety Equipment	-168	0	-193	-168	0%	25	13%	0
0	0	0	0	0%	0	0%	56550	Spoilage	-2,847	0	-98	-2,847	0%	-2,749	-2807%	0
-300	-200	-300	-100	-50%	0	0%	51025	Entertainment	-1,028	-1,600	-1,350	573	36%	323	24%	-5,000
0	0	0	0	0%	0	0%	55530	Recreation Programs	0	0	-272	0	0%	272	100%	0
0	0	0	0	0%	0	0%	55532	Special Programs	0	0	-440	0	0%	440	100%	0
0	-400	0	400	100%	0	0%	55537	Catering Rentals	-374	-1,200	-2,824	826	69%	2,450	87%	-1,600
								Repairs & Maintenance								
-996	-250	-677	-746	-298%	-319	-47%	54210	General/PM	-5,080	-2,000	-4,615	-3,080	-154%	-465	-10%	-3,000
0	0	0	0	0%	0	0%	54220	Plumbing	-80	-600	-633	520	87%	553	87%	-1,200
0	-100	-35	100	100%	35	100%	54240	Lighting and Electrical	-397	-800	-1,580	403	50%	1,183	75%	-1,200
0	0	0	0	0%	0	0%	54250	HVAC	-28	-750	-49	722	96%	22	44%	-1,000
0	0	0	0	0%	0	0%	54252	Carpentry	0	0	-53	0	0%	53	100%	0
-334	-250	-323	-84	-34%	-11	-3%	54254	Elevators	-3,006	-2,250	-2,588	-756	-34%	-418	-16%	-3,500
0	0	0	0	0%	0	0%	54256	Fire Suppression	-3,137	-900	-1,949	-2,237	-249%	-1,188	-61%	-1,500
0	0	0	0	0%	0	0%	54274	Painting	0	0	-18	0	0%	18	100%	0
0	0	0	0	0%	0	0%	54290	Other Building	0	-250	-93	250	100%	93	100%	-500
-1,330	**-600**	**-1,036**	**-730**	**-122%**	**-294**	**-28%**		**R&M Building**	**-11,727**	**-7,550**	**-11,577**	**-4,177**	**-55%**	**-150**	**-1%**	**-11,900**
0	0	0	0	0%	0	0%	54310	Asphalt	-761	0	0	-761	0%	-761	0%	0
0	0	0	0	0%	0	0%	54380	Snow Removal	-13,464	-2,200	-5,850	-11,264	-512%	-7,614	-130%	-3,100
0	0	0	0	0%	0	0%	54390	Other Grounds Maint	-155	0	-133	-155	0%	-23	-17%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Grounds (nonGolf)**	**-14,380**	**-2,200**	**-5,982**	**-12,180**	**-554%**	**-8,397**	**-140%**	**-3,100**
0	0	-38	0	0%	38	100%	54443	Rolling, Heavy	-25	0	-38	-25	0%	13	35%	0
0	0	-100	0	0%	100	100%	54448	Rolling, Car/Truck/Bus/Van	-312	0	-675	-312	0%	364	54%	0
-45	-500	-1,719	455	91%	1,674	97%	54452	F&B Kitchen Equip	-7,818	-5,000	-7,756	-2,818	-56%	-62	-1%	-7,000
0	-320	-136	320	100%	136	100%	54454	F&B GlassSilverChina	0	-1,960	-488	1,960	100%	488	100%	-2,870
0	0	0	0	0%	0	0%	54499	Other Operating Equip R&M	-250	0	-80	-250	0%	-170	-213%	0
-45	**-820**	**-1,993**	**775**	**95%**	**1,948**	**98%**		**R&M Equipment**	**-8,405**	**-6,960**	**-9,038**	**-1,445**	**-21%**	**633**	**7%**	**-9,870**
1,000	500	500	500	100%	500	100%	59010	Contra - Inter-Dept. Charges	2,000	2,000	2,000	0	0%	0	0%	3,000
-375	**-920**	**-2,529**	**545**	**59%**	**2,154**	**85%**		**R&M subtotal**	**-32,512**	**-14,710**	**-24,598**	**-17,802**	**-121%**	**-7,914**	**-32%**	**-21,870**
-14,661	**-16,040**	**-20,050**	**1,379**	**9%**	**5,389**	**27%**		**TOTAL SUPPLIES & MAIN**	**-124,510**	**-99,740**	**-129,258**	**-24,770**	**-25%**	**4,748**	**4%**	**-148,500**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51070	Public Relations	0	0	-215	0	0%	215	100%	0
0	0	0	0	0%	0	0%	55520	Promotion Expense	0	0	0	0	0%	0	0%	-1,000
-200	0	-310	-200	0%	110	35%	55540	Resort Advertising	-4,356	-4,500	-4,216	144	3%	-141	-3%	-7,000
-252	0	0	-252	0%	-252	0%	55560	Sales specific	-3,298	0	0	-3,298	0%	-3,298	0%	0
0	0	0	0	0%	0	0%	51520	Charitable Contributions	0	-500	-267	500	100%	267	100%	-500
-1,134	-1,000	-1,140	-134	-13%	6	1%	55538	Reservation Services	-8,425	-5,600	-7,543	-2,825	-50%	-882	-12%	-8,300
-8,889	-10,860	-7,316	1,971	18%	-1,573	-22%	55525	Marketing Discounts CoGS	-54,050	-51,080	-47,331	-2,970	-6%	-6,719	-14%	-72,700
-250	0	0	-250	0%	-250	0%	51020	Dues & Subscriptions	-250	-50	0	-200	-400%	-250	0%	-50
0	0	0	0	0%	0	0%	51035	Licenses, Permits, Fees	-1,039	-2,200	-2,033	1,161	53%	994	49%	-3,800
-87	-25	-132	-62	-249%	45	34%	51096	Mileage Reimbursement	-861	-200	-843	-661	-331%	-18	-2%	-300
0	0	0	0	0%	0	0%	51515	Board Expense	0	0	-37	0	0%	37	100%	0
-2	-5	0	3	54%	-2	0%	51065	Postage - General	-145	-60	-39	-85	-141%	-106	-271%	-80
-11,363	-9,310	-7,399	-2,053	-22%	-3,965	-54%	52220	Credit Card Expense	-51,710	-42,960	-46,651	-8,750	-20%	-5,059	-11%	-62,300
-2,040	0	-1,021	-2,040	0%	-1,019	-100%	52225	Over/Short	-2,641	0	-1,144	-2,641	0%	-1,497	-131%	0
-1,400	*-1,400*	*-1,400*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-11,800*	*-10,800*	*-10,800*	*-1,000*	*-9%*	*-1,000*	*-9%*	*-16,200*
-25,618	**-22,600**	**-18,718**	**-3,018**	**-13%**	**-6,900**	**-37%**		**TOTAL ADMINISTRATIVE & OT**	**-138,575**	**-117,950**	**-121,118**	**-20,625**	**-17%**	**-17,456**	**-14%**	**-172,230**
-56,301	**-57,038**	**-49,741**	**737**	**1%**	**-6,561**	**-13%**		**TOTAL OPERATING EXPENSES**	**-357,641**	**-329,270**	**-326,458**	**-28,371**	**-9%**	**-31,183**	**-10%**	**-486,000**
-247,862	**-236,663**	**-218,626**	**-11,199**	**-5%**	**-29,236**	**-13%**		**TOTAL PAYROLL AND OPERATI**	**-1,440,212**	**-1,396,234**	**-1,318,614**	**-43,978**	**-3%**	**-121,598**	**-9%**	**-2,042,500**
25,590	**25,237**	**28,908**	**353**	**1%**	**-3,318**	**-11%**		**N O R 1, before OH**	**-180,135**	**-216,434**	**-85,459**	**36,299**	**17%**	**-94,676**	**-111%**	**-323,500**
25,590	**25,237**	**28,908**	**353**	**1%**	**-3,318**	**-11%**		**N O R 2, after OH**	**-180,135**	**-216,434**	**-85,459**	**36,299**	**17%**	**-94,676**	**-111%**	**-323,500**
-366,077	**-347,863**	**-327,584**	**-18,214**	**-5%**	**-38,493**	**-12%**		**T O C**	**-2,028,698**	**-1,918,434**	**-1,880,660**	**-110,264**	**-6%**	**-148,038**	**-8%**	**-2,783,500**
-107.0%	-107.3%	-108.8%	00.3%	00.2%	01.8%	01.7%		REV to TOC (CRR%)	-91.1%	-88.7%	-95.5%	-02.4%	-02.7%	04.3%	04.5%	-88.4%
25,590	**25,237**	**28,908**	**353**	**1%**	**-3,318**	**-11%**		**NOR AFTER Asssessment Reven**	**-180,135**	**-216,434**	**-85,459**	**36,299**	**17%**	**-94,676**	**-111%**	**-323,500**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

The Lodge (128)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
211,443	217,450	193,954	-6,007	-3%	17,489	9%	3310...	Food	1,177,301	1,129,760	1,119,929	47,541	4%	57,373	5%	1,629,200
-14,978	-27,000	-11,475	12,022	45%	-3,502	-31%		Food Discounts	-105,073	-167,400	-94,913	62,327	37%	-10,159	-11%	-224,300
-895	-4,200	-4,490	3,305	79%	3,595	80%	33152	EE Discounts	-15,826	-23,800	-22,178	7,974	34%	6,352	29%	-33,900
-1,575	-3,500	-3,934	1,925	55%	2,359	60%	33154	Guest Relations aka Manager	-12,090	-20,400	-14,021	8,310	41%	1,931	14%	-28,900
0	0	0	0	0%	0	0%	33156	InterDept Discounts	0	-5,000	-787	5,000	100%	787	100%	-7,000
-12,508	-19,300	-3,052	6,792	35%	-9,456	-310%	3316...	Marketing Discounts	-77,157	-118,200	-57,927	41,043	35%	-19,230	-33%	-154,500
5,472	4,600	5,603	872	19%	-131	-2%	33180	Food NA Beverage	24,564	23,300	24,529	1,264	5%	34	0%	34,100
201,937	**195,050**	**188,082**	**6,887**	**4%**	**13,856**	**7%**		***Food subtotal***	**1,096,792**	**985,660**	**1,049,545**	**111,132**	**11%**	**47,247**	**5%**	**1,439,000**
19,922	14,710	17,536	5,212	35%	2,386	14%	3322...	Beer	97,736	75,120	95,575	22,616	30%	2,161	2%	110,700
-591	0	-694	-591	0%	103	15%	3322...	Beer Discounts	-4,417	0	-3,742	-4,417	0%	-675	-18%	0
31,808	24,230	34,492	7,578	31%	-2,684	-8%	33242	Liquor	174,355	123,640	170,155	50,715	41%	4,200	2%	182,100
-1,044	0	-1,465	-1,044	0%	421	29%	3324...	Liquor Discounts	-8,352	0	-6,666	-8,352	0%	-1,685	-25%	0
44,018	47,610	40,037	-3,592	-8%	3,982	10%	33262	Wine	224,529	242,880	223,081	-18,351	-8%	1,448	1%	357,200
-1,438	0	-1,388	-1,438	0%	-50	-4%	3326...	Wine Discounts	-10,610	0	-9,603	-10,610	0%	-1,008	-10%	0
2,590	0	2,193	2,590	0%	397	18%	33268	Corkage Fees	13,331	0	13,010	13,331	0%	321	2%	0
-1,785	0	-1,088	-1,785	0%	-697	-64%	33269	Corkage Fee Discounts	-8,770	0	-7,880	-8,770	0%	-890	-11%	0
93,481	**86,550**	**89,623**	**6,931**	**8%**	**3,857**	**4%**		***Beverage subtotal***	**477,802**	**441,640**	**473,930**	**36,162**	**8%**	**3,872**	**1%**	**650,000**
30,045	18,400	18,050	11,645	63%	11,995	66%	3328...	Misc other F&B	80,900	61,700	80,409	19,200	31%	491	1%	105,000
30,045	**18,400**	**18,050**	**11,645**	**63%**	**11,995**	**66%**		***Other F&B subtotal***	**80,900**	**61,700**	**80,409**	**19,200**	**31%**	**491**	**1%**	**105,000**
325,463	**300,000**	**295,755**	**25,463**	**8%**	**29,708**	**10%**		**Total Food and Beverage**	**1,655,495**	**1,489,000**	**1,603,884**	**166,495**	**11%**	**51,611**	**3%**	**2,194,000**
327,139	**300,000**	**295,755**	**27,139**	**9%**	**31,384**	**11%**		***F&B Revenue by Segment:***	**1,655,173**	**1,489,000**	**1,603,884**	**166,173**	**11%**	**51,289**	**3%**	**2,194,000**
157,318	143,700	144,228	13,618	9%	13,091	9%	33910	*Lodge-Dining Room*	892,254	745,600	831,369	146,654	20%	60,885	7%	1,060,000
72,762	77,300	74,201	-4,538	-6%	-1,438	-2%	33920	*Lodge-Pub*	499,252	492,400	503,676	6,852	1%	-4,424	-1%	714,000
97,058	79,000	77,327	18,058	23%	19,732	26%	33930	*Lodge-Banquets*	263,667	251,000	268,839	12,667	5%	-5,172	-2%	420,000
-2,026	0	-2,224	-2,026	0%	199	9%	33163	*Mkt Discounts, Happy Hour Foo*	-24,228	0	-22,371	-24,228	0%	-1,857	-8%	0
-198	0	-190	-198	0%	-8	-4%	33226	*Mkt Discounts, Happy Hour Bev*	-897	0	-798	-897	0%	-99	-12%	0
-389	0	-558	-389	0%	170	30%	33246	*Mkt Discounts, Happy Hour Bev*	-2,477	0	-2,336	-2,477	0%	-142	-6%	0
-763	0	-973	-763	0%	210	22%	33266	*Mkt Discounts, Happy Hour Bev*	-5,769	0	-6,324	-5,769	0%	555	9%	0
-1,349	0	-1,721	-1,349	0%	372	22%		*Mkt Discounts, Happy Hour Bev,*	-9,143	0	-9,457	-9,143	0%	314	3%	0
-3,375	0	-3,945	-3,375	0%	570	14%		*Mkt Discounts, Happy Hour F*	-33,371	0	-31,828	-33,371	0%	-1,543	-5%	0
325,463	**300,000**	**295,755**	**25,463**	**8%**	**29,708**	**10%**		**GROSS REVENUE (GREV)**	**1,655,495**	**1,489,000**	**1,603,884**	**166,495**	**11%**	**51,611**	**3%**	**2,194,000**
								COST OF GOODS SOLD (COGS)								
-20,199	-19,980	-15,564	-219	-1%	-4,635	-30%	43110	Meat	-116,582	-104,080	-111,142	-12,502	-12%	-5,440	-5%	-150,000
-18,125	-19,980	-18,468	1,855	9%	344	2%	43120	Seafood	-117,769	-104,080	-99,637	-13,689	-13%	-18,132	-18%	-150,000
-18,479	-13,320	-17,383	-5,159	-39%	-1,096	-6%	43130	Produce	-98,127	-69,380	-96,249	-28,747	-41%	-1,878	-2%	-100,000
-7,104	-6,660	-6,923	-444	-7%	-181	-3%	43140	Dairy	-40,696	-34,700	-41,479	-5,996	-17%	783	2%	-50,000
-2,211	-1,550	-2,006	-661	-43%	-205	-10%	43150	NA Beverage	-9,593	-7,430	-8,696	-2,163	-29%	-897	-10%	-11,000
-12,119	-16,268	-11,604	4,149	26%	-516	-4%	43160	Food Other	-79,120	-83,370	-71,995	4,250	5%	-7,125	-10%	-120,000
5,964	8,880	5,019	-2,916	-33%	946	19%	43190	Mktg Discounts credit	45,447	45,590	40,256	-143	0%	5,191	13%	66,000
1,575	1,628	1,628	-53	-3%	-53	-3%	43192	EE Meals credit	12,653	12,700	12,810	-48	0%	-158	-1%	19,000
-70,698	**-67,250**	**-65,302**	**-3,448**	**-5%**	**-5,395**	**-8%**		***Food Cogs***	**-403,787**	**-344,750**	**-376,132**	**-59,037**	**-17%**	**-27,655**	**-7%**	**-496,000**
-4,441	-3,970	-4,716	-471	-12%	275	6%	43270	Beer	-22,517	-20,390	-24,261	-2,127	-10%	1,745	7%	-30,000
-6,135	-4,970	-6,982	-1,165	-23%	847	12%	43280	Liquor	-33,083	-25,010	-32,853	-8,073	-32%	-231	-1%	-37,000
-13,785	-13,810	-11,182	25	0%	-2,604	-23%	43290	Wine	-68,102	-70,850	-64,972	2,748	4%	-3,130	-5%	-104,000
-24,362	**-22,750**	**-22,880**	**-1,612**	**-7%**	**-1,482**	**-6%**		***Beverage Cogs***	**-123,702**	**-116,250**	**-122,086**	**-7,452**	**-6%**	**-1,616**	**-1%**	**-171,000**
-95,060	**-90,000**	**-88,182**	**-5,060**	**-6%**	**-6,878**	**-8%**		**Total COGS**	**-527,488**	**-461,000**	**-498,218**	**-66,488**	**-14%**	**-29,271**	**-6%**	**-667,000**
-29.2%	-30.0%	-29.8%	00.8%	02.6%	00.6%	02.0%		Total Cogs / GREV %	-31.9%	-31.0%	-31.1%	-00.9%	-02.9%	-00.8%	-02.6%	-30.4%
-29.2%	-30.0%	-29.8%	00.8%	02.6%	00.6%	02.0%		F&B Cogs / F&B Rev %	-31.9%	-31.0%	-31.1%	-00.9%	-02.9%	-00.8%	-02.6%	-30.4%
-32.6%	-30.3%	-32.7%	-02.3%	-07.6%	00.1%	00.4%		Food %, preDiscounts	-33.6%	-29.9%	-32.9%	-03.7%	-12.4%	-00.7%	-02.2%	-29.8%
-35.0%	-34.5%	-34.7%	-00.5%	-01.5%	-00.3%	-00.8%		Food %, postDiscounts	-36.8%	-35.0%	-35.8%	-01.8%	-05.3%	-01.0%	-02.7%	-34.5%
-40.4%	-33.7%	-35.8%	-06.7%	-19.9%	-04.6%	-12.9%		Food NA Beverage %	-39.1%	-31.9%	-35.5%	-07.2%	-22.5%	-03.6%	-10.2%	-32.3%
-26.1%	-26.3%	-25.5%	00.2%	00.9%	-00.5%	-02.1%		COGS % Beverage, incld CF,ne	-25.9%	-26.3%	-25.8%	00.4%	01.6%	-00.1%	-00.5%	-26.3%
-23.0%	-27.0%	-28.0%	04.0%	14.9%	05.0%	17.9%		COGS % Beer,net	-24.1%	-27.1%	-26.4%	03.0%	11.1%	02.3%	08.7%	-27.1%
-19.9%	-20.5%	-21.1%	00.6%	02.8%	01.2%	05.7%		COGS % Liquor,net	-19.9%	-20.2%	-20.1%	00.3%	01.5%	00.2%	00.8%	-20.3%
-32.4%	-29.0%	-28.9%	-03.4%	-11.6%	-03.4%	-11.9%		COGS % Wine,net	-31.8%	-29.2%	-30.4%	-02.7%	-09.1%	-01.4%	-04.6%	-29.1%
230,403	**210,000**	**207,573**	**20,403**	**10%**	**22,830**	**11%**		**Gross Margin (GREV-COG**	**1,128,006**	**1,028,000**	**1,105,667**	**100,006**	**10%**	**22,340**	**2%**	**1,527,000**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

The Lodge (128)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								PAYROLL								
								SALARIES & WAGES								
-24,443	-23,391	-26,192	-1,052	-4%	1,748	7%	5110...	Salaries - Exempt - Regular	-209,066	-203,006	-219,914	-6,060	-3%	10,848	5%	-304,500
-482	0	0	-482	0%	-482	0%	51106	Salaries - Exempt - Commissions	-2,145	0	0	-2,145	0%	-2,145	0%	0
-14,249	-43,602	0	29,353	67%	-14,249	0%	5122...	Wages - FTRegular	-114,729	-270,273	-6,669	155,544	58%	-108,060	-1620%	-390,213
-59,168	-24,398	-69,736	-34,770	-143%	10,568	15%	5124...	Wages - Seasonal	-367,499	-144,727	-415,724	-222,772	-154%	48,225	12%	-222,087
-6,196	-4,000	0	-2,196	-55%	-6,196	0%	5122...	Wages-FTR-Commissions	-13,849	-20,000	0	6,151	31%	-13,849	0%	-30,000
0	0	-162	0	0%	162	100%	51246	Wages-Seasonal-Commissions	0	0	-660	0	0%	660	100%	0
-437	0	0	-437	0%	-437	0%	51227	Incentive Program, FTR, NonExe	-1,558	0	0	-1,558	0%	-1,558	0%	0
-810	0	-273	-810	0%	-536	-196%	51247	Incentive Program, Seasonal, N	-4,090	0	-2,734	-4,090	0%	-1,356	-50%	0
-105,785	**-95,391**	**-96,363**	**-10,394**	**-11%**	**-9,422**	**-10%**		**Total Salaries & Wages, DIRECT**	**-712,936**	**-638,006**	**-645,701**	**-74,930**	**-12%**	**-67,236**	**-10%**	**-946,800**
-24,925	-23,391	-26,192	-1,534	-7%	1,267	5%		Salaries sub-total	-211,210	-203,006	-219,914	-8,204	-4%	8,704	4%	-304,500
-80,860	-72,000	-70,171	-8,860	-12%	-10,689	-15%		Wage sub-total	-501,726	-435,000	-425,787	-66,726	-15%	-75,939	-18%	-642,300
-20,882	-47,602	0	26,720	56%	-20,882	0%		Wage-FTR subsubtotal	-130,137	-290,273	-6,669	160,136	55%	-123,467	-1851%	-420,213
-59,978	-24,398	-70,171	-35,580	-146%	10,194	15%		Wage-Seasonal subsubto	-371,589	-144,727	-419,117	-226,862	-157%	47,528	11%	-222,087
-32.5%	-31.8%	-32.6%	-00.7%	-02.2%	00.1%	00.2%		Payroll Direct as a % of	-43.1%	-42.8%	-40.3%	-00.2%	-00.5%	-02.8%	-07.0%	-43.2%
								PAYROLL BURDEN, Taxes & Benefits								
-13,600	-14,070	-13,358	470	3%	-243	-2%	5130...	Payroll Taxes	-98,608	-96,220	-95,056	-2,388	-2%	-3,552	-4%	-143,000
-7,498	-11,829	-3,182	4,331	37%	-4,316	-136%	5130...	Group Insurance	-62,014	-98,480	-27,075	36,466	37%	-34,939	-129%	-147,700
-824	-500	-712	-324	-65%	-112	-16%	5130...	Retirement Plan	-6,236	-4,000	-6,376	-2,236	-56%	140	2%	-6,000
-21,922	**-26,399**	**-17,251**	**4,477**	**17%**	**-4,671**	**-27%**		**Total Payroll Taxes & Benefits**	**-166,858**	**-198,700**	**-128,507**	**31,842**	**16%**	**-38,351**	**-30%**	**-296,700**
-7,012	**-9,950**	**-12,248**	**2,938**	**30%**	**5,236**	**43%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-48,652**	**-64,530**	**-76,294**	**15,878**	**25%**	**27,642**	**36%**	**-97,100**
-28,934	**-36,349**	**-29,499**	**7,415**	**20%**	**566**	**2%**		**PAYROLL BURDEN Total**	**-215,510**	**-263,230**	**-204,801**	**47,720**	**18%**	**-10,709**	**-5%**	**-393,800**
-7,047	-7,997	-8,028	950	12%	981	12%	(513...	subtotal, Burden-Salary	-61,456	-71,544	-68,037	10,088	14%	6,581	10%	-107,100
-7,200	-20,402	0	13,202	65%	-7,200	0%	(514...	subtotal, Burden-Wage-FTR	-56,972	-143,326	-1,107	86,354	60%	-55,865	-5047%	-212,120
-14,687	-7,950	-21,471	-6,737	-85%	6,784	32%	(514...	subtotal, Burden-Wage-Seasonal	-97,082	-48,360	-135,657	-48,722	-101%	38,575	28%	-74,580
27.4%	**38.1%**	**30.6%**	**-10.8%**	**-28.2%**	**-03.3%**	**-10.7%**		**Burden % - on all Payroll**	**30.2%**	**41.3%**	**31.7%**	**-11.0%**	**-26.7%**	**-01.5%**	**-04.7%**	**41.6%**
28.3%	34.2%	30.7%	-05.9%	-17.3%	-02.4%	-07.8%		Burden % - Salary	29.1%	35.2%	30.9%	-06.1%	-17.4%	-01.8%	-05.9%	35.2%
34.5%	42.9%	00.0%	-08.4%	-19.6%	34.5%	00.0%		Burden % - Wage-FTR	43.8%	49.4%	16.6%	-05.6%	-11.3%	27.2%	163.8%	50.5%
24.5%	32.6%	30.6%	-08.1%	-24.8%	-06.1%	-20.0%		Burden % - Wage-Season	26.1%	33.4%	32.4%	-07.3%	-21.8%	-06.2%	-19.3%	33.6%
27.1%	*39.4%*	*30.6%*	*-12.3%*	*-31.3%*	*-03.5%*	*-11.5%*		*Burden % - Wage-FTR&Se*	*30.7%*	*44.1%*	*32.1%*	*-13.4%*	*-30.3%*	*-01.4%*	*-04.4%*	*44.6%*
-134,719	**-131,740**	**-125,863**	**-2,979**	**-2%**	**-8,856**	**-7%**		**PAYROLL TOTAL (Direct&Bur**	**-928,446**	**-901,236**	**-850,501**	**-27,210**	**-3%**	**-77,945**	**-9%**	**-1,340,600**
								OPERATING EXPENSES (OE)								
-1,575	-1,628	-1,628	53	3%	53	3%	50530	Employee Meals	-12,653	-12,700	-12,810	48	0%	158	1%	-19,000
0	0	0	0	0%	0	0%	50605	Employee Housing expenses	0	0	0	0	0%	0	0%	0
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	-61	0	-161	-61	0%	100	62%	0
0	-200	0	200	100%	0	0%	50625	Employee Relations	0	-400	-465	400	100%	465	100%	-600
-62	0	-61	-62	0%	-1	-2%	50630	Uniforms	-1,323	-2,000	-1,999	677	34%	676	34%	-2,000
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	0	0	0	0	0%	0	0%	-500
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	0	0	-115	0	0%	115	100%	0
-1,637	**-1,828**	**-1,688**	**191**	**10%**	**51**	**3%**		**Total Staff Expense**	**-14,036**	**-15,100**	**-15,550**	**1,064**	**7%**	**1,514**	**10%**	**-22,100**
-141	-150	-151	9	6%	9	6%	51090	Telephone	-1,256	-1,200	-1,159	-56	-5%	-97	-8%	-1,800
-178	-350	-176	172	49%	-2	-1%	55003	Cable/Sat TV Service	-1,425	-3,000	-1,115	1,575	53%	-310	-28%	-4,500
-1,498	-1,000	-1,512	-498	-50%	14	1%	55005	Disposal Fees	-8,364	-6,400	-6,714	-1,964	-31%	-1,650	-25%	-9,300
-3,463	-3,300	-3,295	-163	-5%	-167	-5%	5501...	Electricity	-20,771	-21,200	-20,886	429	2%	115	1%	-32,500
-1,275	-1,300	-1,513	25	2%	238	16%	55025	Natural Gas - Buildings	-14,117	-15,200	-14,763	1,083	7%	646	4%	-21,200
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**(530...**	**Fuel & Oil**	**-11**	**0**	**0**	**-11**	**0%**	**-11**	**0%**	**0**
-144	-100	-59	-44	-44%	-85	-144%	55027	Propane (LPG)	-509	-400	-513	-109	-27%	5	1%	-600
-952	-1,290	-932	338	26%	-20	-2%	55030	Sewer Fees	-7,498	-10,200	-7,458	2,702	26%	-40	-1%	-15,360
-500	-600	-500	100	17%	0	0%	5503...	Water - Building/Facility	-3,930	-3,950	-4,108	20	0%	178	4%	-6,000
-8,152	**-8,090**	**-8,138**	**-62**	**-1%**	**-14**	**0%**		**TOTAL UTILITIES**	**-57,882**	**-61,550**	**-56,718**	**3,668**	**6%**	**-1,164**	**-2%**	**-91,260**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56010	Security Exp	0	0	-201	0	0%	201	100%	0
-3,122	-3,500	-3,310	378	11%	188	6%	56520	Linen Service	-26,083	-23,700	-25,749	-2,383	-10%	-334	-1%	-35,100
-22	-2,000	-3,510	1,978	99%	3,488	99%	56530	Janitorial Services & Supplies	-494	-12,100	-15,687	11,606	96%	15,192	97%	-19,000
-159	-160	-317	1	1%	159	50%	56535	Pest Control	-1,269	-1,280	-1,269	11	1%	0	0%	-1,920
-119	-110	-240	-9	-8%	121	51%	53705	Equipment Rental	-1,937	-880	-2,068	-1,057	-120%	131	6%	-1,320
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	-681	-200	-653	-481	-240%	-27	-4%	-300
-132	-100	-126	-32	-32%	-6	-5%	51060	Office Supplies	-1,340	-550	-817	-790	-144%	-523	-64%	-750
-381	-300	-182	-81	-27%	-199	-109%	51061	Toner Cartridges	-1,183	-1,500	-1,817	317	21%	635	35%	-2,000
0	0	0	0	0%	0	0%	53530	Signs	0	-100	-21	100	100%	21	100%	-150
0	**-200**	**-217**	**200**	**100%**	**217**	**100%**	**56501**	**Operating Supplies**	**-1,118**	**-1,000**	**-2,018**	**-118**	**-12%**	**900**	**45%**	**-1,400**
-3,201	-2,600	-2,617	-601	-23%	-584	-22%	56502	Paper Products - Restaurant	-17,657	-15,800	-17,058	-1,857	-12%	-599	-4%	-24,100
0	-50	0	50	100%	0	0%	56504	Candle & TableTop Supplies	-1,363	-400	-491	-963	-241%	-871	-177%	-600
-1,481	-1,300	-1,127	-181	-14%	-353	-31%	56511	Cleaning Supplies - Restaurant	-13,119	-8,400	-12,211	-4,719	-56%	-909	-7%	-12,400
-564	-200	-235	-364	-182%	-329	-140%	56540	Small Tools & Equipment	-5,248	-1,600	-4,001	-3,648	-228%	-1,247	-31%	-2,400

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

The Lodge (128)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	-17	0	0%	17	100%	56545	Safety Equipment	-168	0	-193	-168	0%	25	13%	0
0	0	0	0	0%	0	0%	56550	Spoilage	-2,847	0	0	-2,847	0%	-2,847	0%	0
-300	-200	-300	-100	-50%	0	0%	51025	Entertainment	-1,028	-1,600	-1,350	573	36%	323	24%	-5,000
0	0	0	0	0%	0	0%	55530	Recreation Programs	0	0	-272	0	0%	272	100%	0
0	0	0	0	0%	0	0%	55532	Special Programs	0	0	-440	0	0%	440	100%	0
0	-400	0	400	100%	0	0%	55537	Catering Rentals	-374	-1,200	-2,824	826	69%	2,450	87%	-1,600
								Repairs & Maintenance								
-996	-250	-677	-746	-298%	-319	-47%	54210	General/PM	-5,023	-2,000	-4,606	-3,023	-151%	-417	-9%	-3,000
0	0	0	0	0%	0	0%	54220	Plumbing	-80	-600	-633	520	87%	553	87%	-1,200
0	-100	-35	100	100%	35	100%	54240	Lighting and Electrical	-397	-800	-1,580	403	50%	1,183	75%	-1,200
0	0	0	0	0%	0	0%	54250	HVAC	-28	-750	-49	722	96%	22	44%	-1,000
0	0	0	0	0%	0	0%	54252	Carpentry	0	0	-53	0	0%	53	100%	0
-334	-250	-323	-84	-34%	-11	-3%	54254	Elevators	-3,006	-2,250	-2,588	-756	-34%	-418	-16%	-3,500
0	0	0	0	0%	0	0%	54256	Fire Suppression	-2,681	-900	-1,949	-1,781	-198%	-732	-38%	-1,500
0	0	0	0	0%	0	0%	54274	Painting	0	0	-18	0	0%	18	100%	0
0	0	0	0	0%	0	0%	54290	Other Building	0	-250	-93	250	100%	93	100%	-500
-1,330	-600	-1,036	-730	-122%	-294	-28%		**R&M Building**	-11,214	-7,550	-11,569	-3,664	-49%	354	3%	-11,900
0	0	0	0	0%	0	0%	54310	Asphalt	-761	0	0	-761	0%	-761	0%	0
0	0	0	0	0%	0	0%	54380	Snow Removal	-13,464	-2,200	-5,850	-11,264	-512%	-7,614	-130%	-3,100
0	0	0	0	0%	0	0%	54390	Other Grounds Maint	-155	0	-133	-155	0%	-23	-17%	0
0	0	0	0	0%	0	0%		**R&M Grounds (nonGolf)**	-14,380	-2,200	-5,982	-12,180	-554%	-8,397	-140%	-3,100
0	0	-38	0	0%	38	100%	54443	Rolling, Heavy	-25	0	-38	-25	0%	13	35%	0
0	0	0	0	0%	0	0%	54448	Rolling, Car/Truck/Bus/Van	-312	0	-425	-312	0%	114	27%	0
-45	-500	-1,719	455	91%	1,674	97%	54452	F&B Kitchen Equip	-7,818	-4,800	-7,298	-3,018	-63%	-521	-7%	-6,700
0	-220	-136	220	100%	136	100%	54454	F&B GlassSilverChina	0	-1,260	-488	1,260	100%	488	100%	-1,970
0	0	0	0	0%	0	0%	54499	Other Operating Equip R&M	-250	0	-80	-250	0%	-170	-213%	0
-45	-720	-1,893	675	94%	1,848	98%		**R&M Equipment**	-8,405	-6,060	-8,329	-2,345	-39%	-76	-1%	-8,670
3,000	3,000	3,000	0	0%	0	0%	59010	Contra - Inter-Dept. Charges	11,500	11,500	11,500	0	0%	0	0%	17,000
1,625	1,680	71	-55	-3%	1,554	2185%		**R&M subtotal**	-22,499	-4,310	-14,380	-18,189	-422%	-8,119	-56%	-6,670
-7,854	-9,440	-12,127	1,586	17%	4,273	35%		**TOTAL SUPPLIES & MAIN**	-98,407	-74,620	-103,519	-23,787	-32%	5,111	5%	-114,710
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51070	Public Relations	0	0	-215	0	0%	215	100%	0
0	0	0	0	0%	0	0%	55520	Promotion Expense	0	0	0	0	0%	0	0%	-1,000
0	0	-310	0	0%	310	100%	55540	Resort Advertising	-3,981	-3,000	-4,216	-981	-33%	235	6%	-5,000
-252	0	0	-252	0%	-252	0%	55560	Sales specific	-3,298	0	0	-3,298	0%	-3,298	0%	0
0	0	0	0	0%	0	0%	51520	Charitable Contributions	0	-500	-267	500	100%	267	100%	-500
-1,134	-1,000	-1,140	-134	-13%	6	1%	55538	Reservation Services	-8,425	-5,600	-7,543	-2,825	-50%	-882	-12%	-8,300
-5,964	-8,880	-5,019	2,916	33%	-946	-19%	55525	Marketing Discounts CoGS	-45,447	-45,590	-40,256	143	0%	-5,191	-13%	-66,000
-250	0	0	-250	0%	-250	0%	51020	Dues & Subscriptions	-250	-50	0	-200	-400%	-250	0%	-50
0	0	0	0	0%	0	0%	51035	Licenses, Permits, Fees	-699	-1,200	-1,200	501	42%	501	42%	-2,800
-87	-25	-132	-62	-249%	45	34%	51096	Mileage Reimbursement	-861	-200	-843	-661	-331%	-18	-2%	-300
0	0	0	0	0%	0	0%	51515	Board Expense	0	0	-37	0	0%	37	100%	0
-2	-5	0	3	54%	-2	0%	51065	Postage - General	-145	-60	-39	-85	-141%	-106	-271%	-80
-9,643	-7,690	-6,133	-1,953	-25%	-3,509	-57%	52220	Credit Card Expense	-47,343	-38,390	-42,236	-8,953	-23%	-5,107	-12%	-56,700
-1,658	0	-898	-1,658	0%	-760	-85%	52225	Over/Short	-1,854	0	-1,019	-1,854	0%	-834	-82%	0
-1,300	*-1,300*	*-1,300*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-11,400*	*-10,400*	*-10,400*	*-1,000*	*-10%*	*-1,000*	*-10%*	*-15,600*
-20,291	-18,900	-14,932	-1,391	-7%	-5,359	-36%		**TOTAL ADMINISTRATIVE & OT**	-123,703	-104,990	-108,271	-18,713	-18%	-15,431	-14%	-156,330
-37,934	-38,258	-36,885	324	1%	-1,048	-3%		**TOTAL OPERATING EXPENSES**	-294,028	-256,260	-284,058	-37,768	-15%	-9,970	-4%	-384,400
-172,652	-169,998	-162,748	-2,654	-2%	-9,904	-6%		**TOTAL PAYROLL AND OPERATI**	-1,222,474	-1,157,496	-1,134,559	-64,978	-6%	-87,915	-8%	-1,725,000
57,751	**40,002**	**44,825**	**17,749**	**44%**	**12,926**	**29%**		**N O R 1, before OH**	**-94,468**	**-129,496**	**-28,893**	**35,028**	**27%**	**-65,575**	**-227%**	**-198,000**
57,751	**40,002**	**44,825**	**17,749**	**44%**	**12,926**	**29%**		**N O R 2, after OH**	**-94,468**	**-129,496**	**-28,893**	**35,028**	**27%**	**-65,575**	**-227%**	**-198,000**
-267,712	**-259,998**	**-250,930**	**-7,714**	**-3%**	**-16,782**	**-7%**		**T O C**	**-1,749,962**	**-1,618,496**	**-1,632,777**	**-131,466**	**-8%**	**-117,186**	**-7%**	**-2,392,000**
-121.6%	-115.4%	-117.9%	-06.2%	-05.4%	-03.7%	-03.1%		REV to TOC (CRR%)	-94.6%	-92.0%	-98.2%	-02.6%	-02.8%	03.6%	03.7%	-91.7%
57,751	**40,002**	**44,825**	**17,749**	**44%**	**12,926**	**29%**		**NOR AFTER Asssessment Reven**	**-94,468**	**-129,496**	**-28,893**	**35,028**	**27%**	**-65,575**	**-227%**	**-198,000**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Summer Food and Beverage (170)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
55,874	60,000	52,140	-4,126	-7%	3,734	7%	3310...	Food	156,287	166,000	158,927	-9,713	-6%	-2,640	-2%	203,000
-7,810	*-10,500*	*-6,142*	*2,690*	*26%*	*-1,667*	*-27%*		*Food Discounts*	*-22,492*	*-32,000*	*-19,228*	*9,508*	*30%*	*-3,264*	*-17%*	*-40,000*
-5,628	-5,500	-3,850	-128	-2%	-1,778	-46%	33152	EE Discounts	-14,028	-17,000	-13,196	2,972	17%	-832	-6%	-21,000
-2,182	-4,000	-2,083	1,818	45%	-99	-5%	33154	Guest Relations aka Manager	-8,465	-12,000	-5,714	3,535	29%	-2,751	-48%	-15,000
0	-1,000	-210	1,000	100%	210	100%	3316...	Marketing Discounts	0	-3,000	-318	3,000	100%	318	100%	-4,000
4,562	6,000	5,290	-1,438	-24%	-728	-14%	33180	Food NA Beverage	13,374	18,000	16,771	-4,626	-26%	-3,398	-20%	21,000
52,627	***55,500***	***51,288***	***-2,873***	***-5%***	***1,338***	***3%***		***Food subtotal***	***147,168***	***152,000***	***156,471***	***-4,832***	***-3%***	***-9,303***	***-6%***	***184,000***
5,289	7,400	5,882	-2,111	-29%	-593	-10%	3322...	Beer	20,333	24,100	22,077	-3,767	-16%	-1,744	-8%	30,300
2,228	3,500	3,041	-1,272	-36%	-814	-27%	33242	Liquor	8,523	10,400	6,811	-1,877	-18%	1,713	25%	13,300
556	1,200	526	-644	-54%	30	6%	33262	Wine	4,307	4,500	5,958	-193	-4%	-1,652	-28%	5,400
8,072	***12,100***	***9,449***	***-4,028***	***-33%***	***-1,376***	***-15%***		***Beverage subtotal***	***33,163***	***39,000***	***34,846***	***-5,837***	***-15%***	***-1,683***	***-5%***	***49,000***
60,699	**67,600**	**60,737**	**-6,901**	**-10%**	**-38**	**0%**		**Total Food and Beverage**	**180,331**	**191,000**	**191,317**	**-10,669**	**-6%**	**-10,986**	**-6%**	**233,000**
60,699	***67,600***	***60,737***	***-6,901***	***-10%***	***-38***	***0%***		***F&B Revenue by Segment:***	***177,512***	***191,000***	***190,111***	***-13,488***	***-7%***	***-12,599***	***-7%***	***233,000***
24,873	*26,100*	*22,499*	*-1,227*	*-5%*	*2,373*	*11%*	*33940*	*SmrF&B-Lunch*	*66,273*	*65,900*	*65,407*	*373*	*1%*	*866*	*1%*	*80,900*
20,022	*21,000*	*20,766*	*-978*	*-5%*	*-743*	*-4%*	*33950*	*SmrF&B-Snack Bar*	*60,952*	*75,100*	*72,520*	*-14,148*	*-19%*	*-11,568*	*-16%*	*99,100*
15,804	*20,000*	*16,871*	*-4,196*	*-21%*	*-1,067*	*-6%*	*33970*	*SmrF&B-Pool BBQ*	*50,288*	*48,000*	*48,151*	*2,288*	*5%*	*2,136*	*4%*	*51,000*
0	500	601	-500	-100%	-601	-100%	33980	Snowplay Food Truck	0	2,000	4,033	-2,000	-100%	-4,033	-100%	2,000
5,505	5,500	0	5	0%	5,505	0%	38005	Employee Housing Revenue	12,737	22,000	0	-9,263	-42%	12,737	0%	33,000
5,505	**5,500**	**0**	**5**	**0%**	**5,505**	**0%**		**Total Other Revenue**	**12,737**	**22,000**	**0**	**-9,263**	**-42%**	**12,737**	**0%**	**33,000**
66,204	**73,100**	**60,737**	**-6,896**	**-9%**	**5,467**	**9%**		**GROSS REVENUE (GREV)**	**193,068**	**213,000**	**191,317**	**-19,932**	**-9%**	**1,751**	**1%**	**266,000**
								COST OF GOODS SOLD (COGS)								
-6,805	-7,920	-6,767	1,115	14%	-37	-1%	43110	Meat	-18,813	-22,080	-17,812	3,267	15%	-1,001	-6%	-26,880
-1,462	-3,960	-1,531	2,498	63%	69	5%	43120	Seafood	-3,939	-11,010	-6,094	7,071	64%	2,155	35%	-13,410
-3,092	-2,640	-2,599	-452	-17%	-493	-19%	43130	Produce	-7,316	-7,390	-6,032	74	1%	-1,284	-21%	-8,990
-1,195	-4,290	-1,365	3,095	72%	171	12%	43140	Dairy	-3,259	-11,950	-3,126	8,691	73%	-133	-4%	-14,550
-2,547	-660	-2,027	-1,887	-286%	-521	-26%	43150	NA Beverage	-6,729	-1,900	-7,229	-4,829	-254%	500	7%	-2,310
-7,530	-1,260	-7,815	-6,270	-498%	285	4%	43160	Food Other	-22,652	-4,950	-23,665	-17,702	-358%	1,013	4%	-6,020
2,924	1,980	2,297	944	48%	627	27%	43190	Mktg Discounts credit	8,602	5,490	7,074	3,112	57%	1,528	22%	6,700
1,116	780	1,116	336	43%	0	0%	43192	EE Meals credit	3,312	3,130	3,312	182	6%	0	0%	4,660
-18,591	***-17,970***	***-18,690***	***-621***	***-3%***	***100***	***1%***		***Food Cogs***	***-50,794***	***-50,660***	***-53,571***	***-134***	***0%***	***2,777***	***5%***	***-60,800***
-1,762	-1,850	-1,429	88	5%	-333	-23%	43270	Beer	-6,925	-6,050	-6,386	-875	-14%	-539	-8%	-7,600
-813	-1,020	-581	207	20%	-232	-40%	43280	Liquor	-1,305	-3,060	-2,059	1,755	57%	754	37%	-3,900
-1,990	-360	-75	-1,630	-453%	-1,915	-2549%	43290	Wine	-1,973	-1,430	-1,813	-543	-38%	-161	-9%	-1,700
-4,564	***-3,230***	***-2,086***	***-1,334***	***-41%***	***-2,479***	***-119%***		***Beverage Cogs***	***-10,203***	***-10,540***	***-10,257***	***337***	***3%***	***54***	***1%***	***-13,200***
-23,155	**-21,200**	**-20,776**	**-1,955**	**-9%**	**-2,379**	**-11%**		**Total COGS**	**-60,997**	**-61,200**	**-63,829**	**203**	**0%**	**2,831**	**4%**	**-74,000**
-35.0%	-29.0%	-34.2%	-06.0%	-20.6%	-00.8%	-02.2%		Total Cogs / GREV %	-31.6%	-28.7%	-33.4%	-02.9%	-10.0%	01.8%	05.3%	-27.8%
-38.1%	-31.4%	-34.2%	-06.8%	-21.6%	-03.9%	-11.5%		F&B Cogs / F&B Rev %	-33.8%	-32.0%	-33.4%	-01.8%	-05.6%	-00.5%	-01.4%	-31.8%
-30.8%	-27.2%	-32.5%	-03.5%	-13.0%	01.8%	05.5%		Food %, preDiscounts	-29.9%	-27.5%	-30.5%	-02.4%	-08.7%	00.6%	01.8%	-27.1%
-35.3%	-32.4%	-36.4%	-02.9%	-09.1%	01.1%	03.1%		Food %, postDiscounts	-34.5%	-33.3%	-34.2%	-01.2%	-03.6%	-00.3%	-00.8%	-33.0%
-55.8%	-11.0%	-38.3%	-44.8%	-407.6%	-17.5%	-45.8%		Food NA Beverage %	-50.3%	-10.6%	-43.1%	-39.8%	-376.7%	-07.2%	-16.7%	-11.0%
-56.5%	-26.7%	-22.1%	-29.8%	-111.8%	-34.5%	-156.2%		COGS % Beverage, incld CF,ne	-30.8%	-27.0%	-29.4%	-03.7%	-13.8%	-01.3%	-04.5%	-26.9%
-33.3%	-25.0%	-24.3%	-08.3%	-33.2%	-09.0%	-37.1%		COGS % Beer,net	-34.1%	-25.1%	-28.9%	-09.0%	-35.7%	-05.1%	-17.7%	-25.1%
-36.5%	-29.1%	-19.1%	-07.3%	-25.2%	-17.4%	-90.9%		COGS % Liquor,net	-15.3%	-29.4%	-30.2%	14.1%	48.0%	14.9%	49.4%	-29.3%
-358.0%	-30.0%	-14.3%	-328.0%	-1093.3%	-343.7%	-2407.0%		COGS % Wine,net	-45.8%	-31.8%	-30.4%	-14.0%	-44.2%	-15.4%	-50.6%	-31.5%
43,049	**51,900**	**39,961**	**-8,851**	**-17%**	**3,088**	**8%**		**Gross Margin (GREV-COG**	**132,070**	**151,800**	**127,488**	**-19,730**	**-13%**	**4,582**	**4%**	**192,000**
								PAYROLL								
								SALARIES & WAGES								
-4,792	-4,749	-3,855	-43	-1%	-937	-24%	5110...	Salaries - Exempt - Regular	-23,394	-22,107	-15,420	-1,287	-6%	-7,974	-52%	-33,200
-5,817	0	0	-5,817	0%	-5,817	0%	5122...	Wages - FTRegular	-18,210	0	0	-18,210	0%	-18,210	0%	0
-36,922	-34,541	-31,831	-2,381	-7%	-5,090	-16%	5124...	Wages - Seasonal	-85,320	-112,969	-101,541	27,649	24%	16,222	16%	-141,900
-137	0	0	-137	0%	-137	0%	51227	Incentive Program, FTR, NonExe	-273	0	0	-273	0%	-273	0%	0
0	0	0	0	0%	0	0%	51247	Incentive Program, Seasonal, N	-137	0	-683	-137	0%	547	80%	0
-47,667	**-39,290**	**-35,686**	**-8,377**	**-21%**	**-11,981**	**-34%**		**Total Salaries & Wages, DIRECT**	**-127,333**	**-135,076**	**-117,645**	**7,743**	**6%**	**-9,689**	**-8%**	**-175,100**
-4,792	-4,749	-3,855	-43	-1%	-937	-24%		Salaries sub-total	-23,394	-22,107	-15,420	-1,287	-6%	-7,974	-52%	-33,200
-42,876	-34,541	-31,831	-8,335	-24%	-11,044	-35%		Wage sub-total	-103,939	-112,969	-102,225	9,030	8%	-1,715	-2%	-141,900

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Summer Food and Beverage (170)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual $	Budget $	Prior Yr $	Variance $	Var %	Variance $	Var %	Account Number		Actual $	Budget $	Prior Year $	Variance $	Var %	Variance $	Var %	Full Year Budget $
-5,954	0	0	-5,954	0%	-5,954	0%		Wage-FTR subsubtotal	-18,483	0	0	-18,483	0%	-18,483	0%	0
-36,922	-34,541	-31,831	-2,381	-7%	-5,090	-16%		Wage-Seasonal subsubto	-85,456	-112,969	-102,225	27,513	24%	16,768	16%	-141,900
-72.0%	-53.7%	-58.8%	-18.3%	-34.0%	-13.2%	-22.5%		Payroll Direct as a % of	-66.0%	-63.4%	-61.5%	-02.5%	-04.0%	-04.5%	-07.3%	-65.8%
								PAYROLL BURDEN, Taxes & Benefits								
-4,888	-4,850	-4,376	-38	-1%	-512	-12%	5130...	Payroll Taxes	-14,118	-16,440	-14,461	2,322	14%	343	2%	-21,300
-660	-1,058	0	398	38%	-660	0%	5130...	Group Insurance	-2,876	-4,616	0	1,740	38%	-2,876	0%	-6,900
-191	-67	-166	-124	-186%	-26	-16%	5130...	Retirement Plan	-709	-536	-530	-173	-32%	-179	-34%	-800
-5,739	**-5,975**	**-4,542**	**236**	**4%**	**-1,197**	**-26%**		**Total Payroll Taxes & Benefits**	**-17,702**	**-21,592**	**-14,991**	**3,890**	**18%**	**-2,712**	**-18%**	**-29,000**
-3,435	**-2,620**	**-2,794**	**-815**	**-31%**	**-641**	**-23%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-9,089**	**-9,060**	**-9,019**	**-29**	**0%**	**-70**	**-1%**	**-11,800**
-9,175	**-8,595**	**-7,336**	**-580**	**-7%**	**-1,839**	**-25%**		**PAYROLL BURDEN Total**	**-26,792**	**-30,652**	**-24,010**	**3,860**	**13%**	**-2,781**	**-12%**	**-40,800**
-1,501	-1,845	-754	344	19%	-747	-99%	(513...	subtotal, Burden-Salary	-6,744	-8,562	-2,962	1,818	21%	-3,782	-128%	-13,000
-841	0	0	-841	0%	-841	0%	(514...	subtotal, Burden-Wage-FTR	-2,627	0	0	-2,627	0%	-2,627	0%	-40
-6,833	-6,750	-6,582	-83	-1%	-251	-4%	(514...	subtotal, Burden-Wage-Seasonal	-17,420	-22,090	-21,048	4,670	21%	3,628	17%	-27,760
19.2%	**21.9%**	**20.6%**	**-02.6%**	**-12.0%**	**-01.3%**	**-06.4%**		**Burden % - on all Payroll**	**21.0%**	**22.7%**	**20.4%**	**-01.7%**	**-07.3%**	**00.6%**	**03.1%**	**23.3%**
31.3%	38.9%	19.6%	-07.5%	-19.4%	11.8%	60.2%		Burden % - Salary	28.8%	38.7%	19.2%	-09.9%	-25.6%	09.6%	50.1%	39.2%
14.1%	00.0%	00.0%	14.1%	00.0%	14.1%	00.0%		Burden % - Wage-FTR	14.2%	00.0%	00.0%	14.2%	00.0%	14.2%	00.0%	00.0%
18.5%	19.5%	20.7%	-01.0%	-05.3%	-02.2%	-10.5%		Burden % - Wage-Season	20.4%	19.6%	20.6%	00.8%	04.2%	-00.2%	-01.0%	19.6%
17.9%	*19.5%*	*20.7%*	*-01.6%*	*-08.4%*	*-02.8%*	*-13.4%*		*Burden % - Wage-FTR&Se*	*19.3%*	*19.6%*	*20.6%*	*-00.3%*	*-01.4%*	*-01.3%*	*-06.3%*	*19.6%*
-56,842	**-47,885**	**-43,023**	**-8,957**	**-19%**	**-13,819**	**-32%**		**PAYROLL TOTAL (Direct&Bur**	**-154,125**	**-165,728**	**-141,655**	**11,603**	**7%**	**-12,470**	**-9%**	**-215,900**
								OPERATING EXPENSES (OE)								
-1,116	-780	-1,116	-336	-43%	0	0%	50530	Employee Meals	-3,312	-3,130	-3,312	-182	-6%	0	0%	-4,660
-5,079	-7,700	0	2,621	34%	-5,079	0%	50605	Employee Housing expenses	-18,297	-30,800	0	12,503	41%	-18,297	0%	-46,000
0	0	-30	0	0%	30	100%	50625	Employee Relations	0	0	-30	0	0%	30	100%	-250
-39	0	0	-39	0%	-39	0%	50630	Uniforms	-1,030	-1,000	-401	-30	-3%	-629	-157%	-1,000
-6,234	**-8,480**	**-1,146**	**2,246**	**26%**	**-5,088**	**-444%**		**Total Staff Expense**	**-22,639**	**-34,930**	**-3,743**	**12,291**	**35%**	**-18,896**	**-505%**	**-51,910**
0	0	0	0	0%	0	0%	55027	Propane (LPG)	0	0	-70	0	0%	70	100%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**TOTAL UTILITIES**	**0**	**0**	**-70**	**0**	**0%**	**70**	**100%**	**0**
								SUPPLIES & MAINTENANCE EXPENSE								
-709	-1,100	-928	391	36%	218	24%	56520	Linen Service	-2,372	-3,600	-2,112	1,228	34%	-260	-12%	-4,700
-500	0	-160	-500	0%	-340	-213%	56530	Janitorial Services & Supplies	-78	0	-160	-78	0%	82	51%	0
0	0	0	0	0%	0	0%	53705	Equipment Rental	-260	0	0	-260	0%	-260	0%	0
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	-825	-50	-273	-775	-1550%	-551	-202%	-50
-32	0	0	-32	0%	-32	0%	51060	Office Supplies	-35	-50	0	15	29%	-35	0%	-50
0	0	0	0	0%	0	0%	53530	Signs	-425	-150	-1,275	-275	-184%	849	67%	-150
0	**-100**	**-55**	**100**	**100%**	**55**	**100%**	**56501**	**Operating Supplies**	**-177**	**-300**	**-151**	**123**	**41%**	**-26**	**-17%**	**-300**
-2,057	-2,200	-2,490	143	7%	433	17%	56502	Paper Products - Restaurant	-7,270	-7,870	-7,604	600	8%	333	4%	-9,870
-1,427	-600	-1,382	-827	-138%	-45	-3%	56511	Cleaning Supplies - Restaurant	-3,172	-2,200	-3,001	-972	-44%	-171	-6%	-2,970
-81	0	-309	-81	0%	228	74%	56540	Small Tools & Equipment	-1,475	-500	-848	-975	-195%	-627	-74%	-500
0	0	0	0	0%	0	0%	56550	Spoilage	0	0	-98	0	0%	98	100%	0
								Repairs & Maintenance								
0	0	0	0	0%	0	0%	54210	General/PM	-57	0	-9	-57	0%	-48	-548%	0
0	0	0	0	0%	0	0%	54256	Fire Suppression	-456	0	0	-456	0%	-456	0%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Building**	**-513**	**0**	**-9**	**-513**	**0%**	**-504**	**-5757%**	**0**
0	0	-100	0	0%	100	100%	54448	Rolling, Car/Truck/Bus/Van	0	0	-250	0	0%	250	100%	0
0	0	0	0	0%	0	0%	54452	F&B Kitchen Equip	0	-200	-459	200	100%	459	100%	-300
0	-100	0	100	100%	0	0%	54454	F&B GlassSilverChina	0	-700	0	700	100%	0	0%	-900
0	**-100**	**-100**	**100**	**100%**	**100**	**100%**		**R&M Equipment**	**0**	**-900**	**-709**	**900**	**100%**	**709**	**100%**	**-1,200**
-2,000	-2,500	-2,500	500	20%	500	20%	59010	Contra - Inter-Dept. Charges	-9,500	-9,500	-9,500	0	0%	0	0%	-14,000
-2,000	**-2,600**	**-2,600**	**600**	**23%**	**600**	**23%**		**R&M subtotal**	**-10,013**	**-10,400**	**-10,218**	**387**	**4%**	**205**	**2%**	**-15,200**
-6,807	**-6,600**	**-7,923**	**-207**	**-3%**	**1,116**	**14%**		**TOTAL SUPPLIES & MAIN**	**-26,103**	**-25,120**	**-25,739**	**-983**	**-4%**	**-363**	**-1%**	**-33,790**
								ADMINISTRATIVE & OTHER EXPENSE								
-200	0	0	-200	0%	-200	0%	55540	Resort Advertising	-376	-1,500	0	1,125	75%	-376	0%	-2,000
-2,924	-1,980	-2,297	-944	-48%	-627	-27%	55525	Marketing Discounts CoGS	-8,602	-5,490	-7,074	-3,112	-57%	-1,528	-22%	-6,700
0	0	0	0	0%	0	0%	51035	Licenses, Permits, Fees	-340	-1,000	-833	660	66%	493	59%	-1,000
-1,721	-1,620	-1,265	-101	-6%	-455	-36%	52220	Credit Card Expense	-4,367	-4,570	-4,415	203	4%	48	1%	-5,600
-382	0	-124	-382	0%	-258	-209%	52225	Over/Short	-787	0	-124	-787	0%	-663	-533%	0
-100	*-100*	*-100*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-400*	*-400*	*-400*	*0*	*0%*	*0*	*0%*	*-600*
-5,327	**-3,700**	**-3,786**	**-1,627**	**-44%**	**-1,541**	**-41%**		**TOTAL ADMINISTRATIVE & OT**	**-14,872**	**-12,960**	**-12,847**	**-1,912**	**-15%**	**-2,025**	**-16%**	**-15,900**
-18,368	**-18,780**	**-12,855**	**412**	**2%**	**-5,512**	**-43%**		**TOTAL OPERATING EXPENSES**	**-63,613**	**-73,010**	**-42,400**	**9,397**	**13%**	**-21,213**	**-50%**	**-101,600**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Summer Food and Beverage (170)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-75,210	-66,665	-55,878	-8,545	-13%	-19,332	-35%		TOTAL PAYROLL AND OPERATI	-217,738	-238,738	-184,055	21,000	9%	-33,683	-18%	-317,500
-32,161	-14,765	-15,917	-17,396	-118%	-16,244	-102%		N O R 1, before OH	-85,668	-86,938	-56,567	1,270	1%	-29,101	-51%	-125,500
-32,161	-14,765	-15,917	-17,396	-118%	-16,244	-102%		N O R 2, after OH	-85,668	-86,938	-56,567	1,270	1%	-29,101	-51%	-125,500
-98,365	-87,865	-76,654	-10,500	-12%	-21,711	-28%		T O C	-278,735	-299,938	-247,883	21,203	7%	-30,852	-12%	-391,500
-67.3%	-83.2%	-79.2%	15.9%	19.1%	11.9%	15.1%		REV to TOC (CRR%)	-69.3%	-71.0%	-77.2%	01.7%	02.5%	07.9%	10.3%	-67.9%
-32,161	-14,765	-15,917	-17,396	-118%	-16,244	-102%		NOR AFTER Asssessment Reven	-85,668	-86,938	-56,567	1,270	1%	-29,101	-51%	-125,500

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Pizza on the Hill (150)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
57,436	52,350	53,495	5,086	10%	3,941	7%	3310...	Food	302,539	269,750	300,471	32,789	12%	2,068	1%	375,400
-2,527	*-4,350*	*-2,027*	*1,823*	*42%*	*-500*	*-25%*		*Food Discounts*	*-14,980*	*-19,050*	*-14,436*	*4,070*	*21%*	*-544*	*-4%*	*-26,400*
-1,072	-950	-1,182	-122	-13%	110	9%	33152	EE Discounts	-5,475	-4,600	-5,512	-875	-19%	37	1%	-6,000
-358	0	-593	-358	0%	235	40%	33154	Guest Relations aka Manager	-2,292	0	-2,342	-2,292	0%	50	2%	0
-645	-400	0	-245	-61%	-645	0%	33156	InterDept Discounts	-2,492	-1,450	-1,106	-1,042	-72%	-1,386	-125%	-2,000
-452	-3,000	-253	2,548	85%	-200	-79%	3316...	Marketing Discounts	-4,721	-13,000	-5,477	8,279	64%	756	14%	-18,400
1,890	2,000	2,239	-110	-6%	-349	-16%	33180	Food NA Beverage	9,284	7,600	11,368	1,684	22%	-2,084	-18%	10,000
56,799	***50,000***	***53,707***	***6,799***	***14%***	***3,091***	***6%***		***Food subtotal***	***296,844***	***258,300***	***297,404***	***38,544***	***15%***	***-560***	***0%***	***359,000***
8,606	8,300	8,944	306	4%	-338	-4%	3322...	Beer	46,631	42,700	49,114	3,931	9%	-2,483	-5%	59,400
-86	0	-20	-86	0%	-66	-330%	3322...	Beer Discounts	-976	0	-237	-976	0%	-739	-311%	0
0	0	0	0	0%	0	0%	33242	Liquor	0	0	12	0	0%	-12	-100%	0
0	0	0	0	0%	0	0%	3324...	Liquor Discounts	0	0	-12	0	0%	12	100%	0
5,686	6,500	4,886	-814	-13%	800	16%	33262	Wine	29,645	33,500	30,445	-3,855	-12%	-800	-3%	46,600
-75	0	-21	-75	0%	-55	-268%	3326...	Wine Discounts	-782	0	-245	-782	0%	-537	-219%	0
0	0	0	0	0%	0	0%	33268	Corkage Fees	0	0	30	0	0%	-30	-100%	0
14,130	***14,800***	***13,789***	***-670***	***-5%***	***341***	***2%***		***Beverage subtotal***	***74,518***	***76,200***	***79,106***	***-1,682***	***-2%***	***-4,588***	***-6%***	***106,000***
-105	2,000	-173	-2,105	-105%	68	39%	3328...	Misc other F&B	732	6,600	11,720	-5,868	-89%	-10,988	-94%	9,000
0	100	0	-100	-100%	0	0%	33299	InterDept Food Sales	0	1,800	0	-1,800	-100%	0	0%	2,000
-105	***2,100***	***-173***	***-2,205***	***-105%***	***68***	***39%***		***Other F&B subtotal***	***732***	***8,400***	***11,720***	***-7,668***	***-91%***	***-10,988***	***-94%***	***11,000***
70,823	**66,900**	**67,324**	**3,923**	**6%**	**3,499**	**5%**		**Total Food and Beverage**	**372,094**	**342,900**	**388,231**	**29,194**	**9%**	**-16,136**	**-4%**	**476,000**
70,905	***0***	***67,184***	***70,905***	***0%***	***3,720***	***6%***		***F&B Revenue by Segment:***	***371,408***	***0***	***388,811***	***371,408***	***0%***	***-17,403***	***-4%***	***0***
63,010	*0*	*60,096*	*63,010*	*0%*	*2,914*	*5%*	*33910*	*Lodge-Dining Room*	*334,427*	*0*	*317,074*	*334,427*	*0%*	*17,353*	*5%*	*0*
0	*0*	*33*	*0*	*0%*	*-33*	*-100%*	*33920*	*Lodge-Pub*	*0*	*0*	*33*	*0*	*0%*	*-33*	*-100%*	*0*
0	*0*	*0*	*0*	*0%*	*0*	*0%*	*33930*	*Lodge-Banquets*	*3,838*	*0*	*37,604*	*3,838*	*0%*	*-33,766*	*-90%*	*0*
7,895	*0*	*7,056*	*7,895*	*0%*	*838*	*12%*	*33940*	*SmrF&B-Lunch*	*33,144*	*0*	*34,101*	*33,144*	*0%*	*-957*	*-3%*	*0*
0	*0*	*0*	*0*	*0%*	*0*	*0%*	*33266*	*Mkt Discounts, Happy Hour Bev Wine*	*0*	*0*	*-30*	*0*	*0%*	*30*	*100%*	*0*
0	*0*	*0*	*0*	*0%*	*0*	*0%*		*Mkt Discounts, Happy Hour Bev, subtotal*	*0*	*0*	*-30*	*0*	*0%*	*30*	*100%*	*0*
0	*0*	*0*	*0*	*0%*	*0*	*0%*		*Mkt Discounts, Happy Hour Food&Bev Combined*	*0*	*0*	*-30*	*0*	*0%*	*30*	*100%*	*0*
70,823	**66,900**	**67,324**	**3,923**	**6%**	**3,499**	**5%**		**GROSS REVENUE (GREV)**	**372,094**	**342,900**	**388,231**	**29,194**	**9%**	**-16,136**	**-4%**	**476,000**
								COST OF GOODS SOLD (COGS)								
-5,167	-5,440	-4,990	273	5%	-177	-4%	43110	Meat	-28,733	-27,780	-28,315	-953	-3%	-418	-1%	-38,600
-3,154	-1,900	-3,945	-1,254	-66%	791	20%	43130	Produce	-18,297	-9,720	-18,681	-8,577	-88%	384	2%	-13,500
-5,530	-3,420	-5,017	-2,110	-62%	-513	-10%	43140	Dairy	-23,974	-17,500	-22,195	-6,474	-37%	-1,779	-8%	-24,300
-160	-1,090	-655	930	85%	495	76%	43150	NA Beverage	-2,071	-5,540	-2,367	3,469	63%	296	13%	-7,700
-6,264	-5,740	-6,879	-524	-9%	615	9%	43160	Food Other	-36,395	-28,900	-35,321	-7,495	-26%	-1,074	-3%	-40,900
912	650	812	262	40%	100	12%	43190	Mktg Discounts credit	5,387	3,410	5,239	1,977	58%	148	3%	4,700
543	540	543	3	0%	0	0%	43192	EE Meals credit	4,253	3,580	4,008	673	19%	245	6%	5,200
-18,820	***-16,400***	***-20,131***	***-2,420***	***-15%***	***1,311***	***7%***		***Food Cogs***	***-99,831***	***-82,450***	***-97,633***	***-17,381***	***-21%***	***-2,198***	***-2%***	***-115,100***
-2,016	-1,950	-2,306	-66	-3%	290	13%	43270	Beer	-11,104	-10,080	-12,277	-1,024	-10%	1,172	10%	-14,000
-1,844	-1,950	-1,351	106	5%	-493	-36%	43290	Wine	-9,202	-9,970	-8,519	768	8%	-682	-8%	-13,900
-3,859	***-3,900***	***-3,657***	***41***	***1%***	***-203***	***-6%***		***Beverage Cogs***	***-20,306***	***-20,050***	***-20,796***	***-256***	***-1%***	***490***	***2%***	***-27,900***
-22,679	**-20,300**	**-23,788**	**-2,379**	**-12%**	**1,109**	**5%**		**Total COGS**	**-120,137**	**-102,500**	**-118,429**	**-17,637**	**-17%**	**-1,708**	**-1%**	**-143,000**
-32.0%	-30.3%	-35.3%	-01.7%	-05.5%	03.3%	09.4%		Total Cogs / GREV %	-32.3%	-29.9%	-30.5%	-02.4%	-08.0%	-01.8%	-05.8%	-30.0%
-32.0%	-30.3%	-35.3%	-01.7%	-05.5%	03.3%	09.4%		F&B Cogs / F&B Rev %	-32.3%	-29.9%	-30.5%	-02.4%	-08.0%	-01.8%	-05.8%	-30.0%
-31.7%	-30.2%	-36.1%	-01.5%	-05.1%	04.4%	12.2%		Food %, preDiscounts	-32.0%	-29.7%	-31.3%	-02.3%	-07.7%	-00.7%	-02.3%	-29.9%
-33.1%	-32.8%	-37.5%	-00.3%	-01.0%	04.3%	11.6%		Food %, postDiscounts	-33.6%	-31.9%	-32.8%	-01.7%	-05.4%	-00.8%	-02.4%	-32.1%
-08.5%	-54.5%	-29.2%	46.0%	84.4%	20.8%	71.0%		Food NA Beverage %	-22.3%	-72.9%	-20.8%	50.6%	69.4%	-01.5%	-07.1%	-77.0%
-27.3%	-26.4%	-26.5%	-01.0%	-03.7%	-00.8%	-03.0%		COGS % Beverage, incld CF,ne	-27.2%	-26.3%	-26.3%	-00.9%	-03.6%	-01.0%	-03.7%	-26.3%
-23.7%	-23.5%	-25.8%	-00.2%	-00.7%	02.2%	08.4%		COGS % Beer,net	-24.3%	-23.6%	-25.1%	-00.7%	-03.0%	00.8%	03.2%	-23.6%
-32.9%	-30.0%	-27.8%	-02.9%	-09.5%	-05.1%	-18.3%		COGS % Wine,net	-31.9%	-29.8%	-28.2%	-02.1%	-07.1%	-03.7%	-13.0%	-29.8%
48,144	**46,600**	**43,536**	**1,544**	**3%**	**4,608**	**11%**		**Gross Margin (GREV-COG**	**251,958**	**240,400**	**269,802**	**11,558**	**5%**	**-17,844**	**-7%**	**333,000**
								PAYROLL								
								SALARIES & WAGES								
-9,990	-9,381	-8,547	-609	-6%	-1,443	-17%	5110...	Salaries - Exempt - Regular	-75,382	-75,046	-71,138	-336	0%	-4,244	-6%	-112,600
-2,603	-2,461	0	-142	-6%	-2,603	0%	5122...	Wages - FTRegular	-19,062	-20,857	0	1,795	9%	-19,062	0%	-23,768
-21,031	-20,406	-23,075	-625	-3%	2,044	9%	5124...	Wages - Seasonal	-93,305	-82,987	-101,436	-10,318	-12%	8,131	8%	-103,432

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Pizza on the Hill (150)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-273	0	0	-273	0%	-273	0%	51227	Incentive Program, FTR, NonExe	-410	0	0	-410	0%	-410	0%	0
-378	0	0	-378	0%	-378	0%	51247	Incentive Program, Seasonal, N	-1,199	0	0	-1,199	0%	-1,199	0%	0
-34,275	**-32,248**	**-31,622**	**-2,027**	**-6%**	**-2,653**	**-8%**		**Total Salaries & Wages, DIRECT**	**-189,357**	**-178,890**	**-172,573**	**-10,467**	**-6%**	**-16,783**	**-10%**	**-239,800**
-9,990	-9,381	-8,547	-609	-6%	-1,443	-17%		Salaries sub-total	-75,382	-75,046	-71,138	-336	0%	-4,244	-6%	-112,600
-24,285	-22,867	-23,075	-1,418	-6%	-1,211	-5%		Wage sub-total	-113,975	-103,844	-101,436	-10,131	-10%	-12,540	-12%	-127,200
-2,876	-2,461	0	-415	-17%	-2,876	0%		Wage-FTR subsubtotal	-19,472	-20,857	0	1,385	7%	-19,472	0%	-23,768
-21,409	-20,406	-23,075	-1,003	-5%	1,665	7%		Wage-Seasonal subsubto	-94,503	-82,987	-101,436	-11,516	-14%	6,932	7%	-103,432
-48.4%	-48.2%	-47.0%	-00.2%	-00.4%	-01.4%	-03.0%		Payroll Direct as a % of	-50.9%	-52.2%	-44.5%	01.3%	02.5%	-06.4%	-14.5%	-50.4%
								PAYROLL BURDEN, Taxes & Benefits								
-3,376	-4,240	-3,782	864	20%	407	11%	5130...	Payroll Taxes	-23,042	-23,150	-22,670	108	0%	-372	-2%	-30,800
-1,887	-3,025	-1,395	1,138	38%	-492	-35%	5130...	Group Insurance	-15,440	-24,200	-11,881	8,760	36%	-3,559	-30%	-36,300
-272	-133	-264	-139	-105%	-8	-3%	5130...	Retirement Plan	-1,966	-1,064	-2,146	-902	-85%	181	8%	-1,600
-5,535	**-7,398**	**-5,441**	**1,863**	**25%**	**-94**	**-2%**		**Total Payroll Taxes & Benefits**	**-40,448**	**-48,414**	**-36,697**	**7,966**	**16%**	**-3,750**	**-10%**	**-68,700**
-2,545	**-2,940**	**-3,396**	**395**	**13%**	**851**	**25%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-14,480**	**-15,720**	**-17,815**	**1,240**	**8%**	**3,335**	**19%**	**-20,700**
-8,081	**-10,338**	**-8,837**	**2,257**	**22%**	**757**	**9%**		**PAYROLL BURDEN Total**	**-54,927**	**-64,134**	**-54,513**	**9,207**	**14%**	**-415**	**-1%**	**-89,400**
-2,987	-3,680	-3,051	693	19%	63	2%	(513...	subtotal, Burden-Salary	-24,774	-29,900	-26,275	5,126	17%	1,501	6%	-44,800
-1,018	-1,568	0	550	35%	-1,018	0%	(514...	subtotal, Burden-Wage-FTR	-7,889	-13,094	0	5,205	40%	-7,889	0%	-18,060
-4,075	-5,090	-5,787	1,015	20%	1,711	30%	(514...	subtotal, Burden-Wage-Seasonal	-22,264	-21,140	-28,237	-1,124	-5%	5,973	21%	-26,540
23.6%	**32.1%**	**27.9%**	**-08.5%**	**-26.5%**	**-04.4%**	**-15.6%**		**Burden % - on all Payroll**	**29.0%**	**35.9%**	**31.6%**	**-06.8%**	**-19.1%**	**-02.6%**	**-08.2%**	**37.3%**
29.9%	39.2%	35.7%	-09.3%	-23.8%	-05.8%	-16.2%		Burden % - Salary	32.9%	39.8%	36.9%	-07.0%	-17.5%	-04.1%	-11.0%	39.8%
35.4%	63.7%	00.0%	-28.3%	-44.4%	35.4%	00.0%		Burden % - Wage-FTR	40.5%	62.8%	00.0%	-22.3%	-35.5%	40.5%	00.0%	76.0%
19.0%	24.9%	25.1%	-05.9%	-23.7%	-06.0%	-24.1%		Burden % - Wage-Season	23.6%	25.5%	27.8%	-01.9%	-07.5%	-04.3%	-15.4%	25.7%
21.0%	*29.1%*	*25.1%*	*-08.1%*	*-28.0%*	*-04.1%*	*-16.4%*		*Burden % - Wage-FTR&Se*	*26.5%*	*33.0%*	*27.8%*	*-06.5%*	*-19.7%*	*-01.4%*	*-05.0%*	*35.1%*
-42,356	**-42,586**	**-40,459**	**230**	**1%**	**-1,896**	**-5%**		**PAYROLL TOTAL (Direct&Bur**	**-244,284**	**-243,024**	**-227,086**	**-1,260**	**-1%**	**-17,198**	**-8%**	**-329,200**
								OPERATING EXPENSES (OE)								
-543	-540	-543	-3	0%	0	0%	50530	Employee Meals	-4,253	-3,580	-4,008	-673	-19%	-245	-6%	-5,200
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	0	-100	0	100	100%	0	0%	-100
0	0	0	0	0%	0	0%	50625	Employee Relations	-88	-100	-112	12	12%	24	21%	-200
-168	0	0	-168	0%	-168	0%	50630	Uniforms	-1,020	-500	-82	-520	-104%	-938	-1146%	-750
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	0	-50	-60	50	100%	60	100%	-50
-711	**-540**	**-543**	**-171**	**-32%**	**-168**	**-31%**		**Total Staff Expense**	**-5,360**	**-4,330**	**-4,261**	**-1,030**	**-24%**	**-1,099**	**-26%**	**-6,300**
0	-100	0	100	100%	0	0%	55003	Cable/Sat TV Service	0	-1,000	65	1,000	100%	-65	-100%	-1,500
-60	-100	-60	40	40%	0	0%	5501...	Electricity	-480	-590	-480	110	19%	0	0%	-900
-75	-90	-75	15	17%	0	0%	55025	Natural Gas - Buildings	-600	-730	-600	130	18%	0	0%	-1,100
0	0	0	0	0%	0	0%	55027	Propane (LPG)	0	0	-33	0	0%	33	100%	0
-270	-290	-270	20	7%	0	0%	55030	Sewer Fees	-2,160	-2,260	-2,160	100	4%	0	0%	-3,420
-405	**-580**	**-405**	**175**	**30%**	**0**	**0%**		**TOTAL UTILITIES**	**-3,240**	**-4,580**	**-3,209**	**1,340**	**29%**	**-32**	**-1%**	**-6,920**
								SUPPLIES & MAINTENANCE EXPENSE								
-436	-500	-437	64	13%	1	0%	56520	Linen Service	-3,359	-3,100	-3,634	-259	-8%	275	8%	-4,700
0	-50	-43	50	100%	43	100%	56530	Janitorial Services & Supplies	-79	-1,400	-602	1,321	94%	524	87%	-2,600
-55	-50	-140	-5	-11%	84	60%	56535	Pest Control	-389	-400	-306	11	3%	-83	-27%	-600
-147	-170	-81	23	14%	-66	-81%	53705	Equipment Rental	-1,010	-1,360	-650	350	26%	-360	-55%	-2,050
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	0	-50	0	50	100%	0	0%	-100
-99	-25	-128	-74	-295%	29	23%	51060	Office Supplies	-644	-200	-450	-444	-222%	-194	-43%	-300
0	0	0	0	0%	0	0%	51061	Toner Cartridges	-13	0	-13	-13	0%	1	7%	0
0	0	0	0	0%	0	0%	53530	Signs	-461	-200	-174	-261	-131%	-287	-165%	-200
0	**-50**	**0**	**50**	**100%**	**0**	**0%**	**56501**	**Operating Supplies**	**-211**	**-450**	**-301**	**239**	**53%**	**91**	**30%**	**-650**
-2,783	-1,900	-1,658	-883	-46%	-1,125	-68%	56502	Paper Products - Restaurant	-10,616	-9,800	-11,049	-816	-8%	433	4%	-13,200
-615	-400	-574	-215	-54%	-41	-7%	56511	Cleaning Supplies - Restaurant	-3,914	-3,000	-2,508	-914	-30%	-1,407	-56%	-4,330
-104	0	-126	-104	0%	23	18%	56540	Small Tools & Equipment	-835	-450	-937	-385	-86%	102	11%	-600
-60	0	0	-60	0%	-60	0%	56545	Safety Equipment	-60	0	-86	-60	0%	26	31%	0
0	0	0	0	0%	0	0%	56550	Spoilage	-1,121	0	-957	-1,121	0%	-164	-17%	0
0	-150	0	150	100%	0	0%	51025	Entertainment	0	-300	0	300	100%	0	0%	-300
0	0	0	0	0%	0	0%	55537	Catering Rentals	0	0	-793	0	0%	793	100%	0
								Repairs & Maintenance								
-244	0	-640	-244	0%	396	62%	54210	General/PM	-1,126	0	-1,896	-1,126	0%	770	41%	0
0	0	0	0	0%	0	0%	54220	Plumbing	-47	0	0	-47	0%	-47	0%	0
0	0	0	0	0%	0	0%	54240	Lighting and Electrical	-103	-100	-14	-3	-3%	-89	-619%	-200
0	0	0	0	0%	0	0%	54252	Carpentry	0	0	-163	0	0%	163	100%	0
0	0	-520	0	0%	520	100%	54256	Fire Suppression	-1,477	-350	-988	-1,127	-322%	-488	-49%	-600
0	0	0	0	0%	0	0%	54290	Other Building	0	-350	0	350	100%	0	0%	-700
-244	**0**	**-1,160**	**-244**	**0%**	**916**	**79%**		**R&M Building**	**-2,752**	**-800**	**-3,062**	**-1,952**	**-244%**	**310**	**10%**	**-1,500**
-36	-200	-36	164	82%	0	0%	54452	F&B Kitchen Equip	-1,317	-1,600	-2,569	283	18%	1,252	49%	-2,400
0	-25	0	25	100%	0	0%	54454	F&B GlassSilverChina	-54	-475	-54	421	89%	0	0%	-850
-36	**-225**	**-36**	**189**	**84%**	**0**	**0%**		**R&M Equipment**	**-1,371**	**-2,075**	**-2,623**	**704**	**34%**	**1,252**	**48%**	**-3,250**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Pizza on the Hill (150)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-280	-225	-1,196	-55	-24%	916	77%		R&M subtotal	-4,123	-2,875	-5,685	-1,248	-43%	1,562	27%	-4,750
-4,579	-3,520	-4,384	-1,059	-30%	-195	-4%		TOTAL SUPPLIES & MAIN	-26,835	-23,585	-28,145	-3,250	-14%	1,310	5%	-34,380
								ADMINISTRATIVE & OTHER EXPENSE								
-600	-50	0	-550	-1100%	-600	0%	55540	Resort Advertising	-600	-1,300	0	700	54%	-600	0%	-2,000
-912	-650	-812	-262	-40%	-100	-12%	55525	Marketing Discounts CoGS	-5,387	-3,410	-5,239	-1,977	-58%	-148	-3%	-4,700
-250	0	0	-250	0%	-250	0%	51020	Dues & Subscriptions	-250	0	0	-250	0%	-250	0%	0
0	0	0	0	0%	0	0%	51035	Licenses, Permits, Fees	-350	-450	-350	100	22%	0	0%	-1,300
0	-50	0	50	100%	0	0%	51096	Mileage Reimbursement	0	-100	0	100	100%	0	0%	-100
0	0	0	0	0%	0	0%	51065	Postage - General	-3	0	-7	-3	0%	4	58%	0
-2,119	-1,550	-1,408	-569	-37%	-712	-51%	52220	Credit Card Expense	-9,842	-8,200	-9,151	-1,642	-20%	-691	-8%	-11,500
6	0	73	6	0%	-67	-92%	52225	Over/Short	271	0	5	271	0%	267	5837%	0
-200	*-200*	*-100*	*0*	*0%*	*-100*	*-100%*	*52025*	*Insurance Expense*	*-2,600*	*-1,600*	*-800*	*-1,000*	*-63%*	*-1,800*	*-225%*	*-2,400*
-4,076	-2,500	-2,246	-1,576	-63%	-1,830	-81%		TOTAL ADMINISTRATIVE & OT	-18,760	-15,060	-15,542	-3,700	-25%	-3,218	-21%	-22,000
-9,771	-7,140	-7,578	-2,631	-37%	-2,193	-29%		TOTAL OPERATING EXPENSES	-54,195	-47,555	-51,156	-6,640	-14%	-3,039	-6%	-69,600
-52,127	-49,726	-48,037	-2,401	-5%	-4,089	-9%		TOTAL PAYROLL AND OPERATI	-298,479	-290,579	-278,242	-7,900	-3%	-20,237	-7%	-398,800
-3,983	-3,126	-4,501	-857	-27%	519	12%		N O R 1, before OH	-46,521	-50,179	-8,440	3,658	7%	-38,081	-451%	-65,800
-3,983	-3,126	-4,501	-857	-27%	519	12%		N O R 2, after OH	-46,521	-50,179	-8,440	3,658	7%	-38,081	-451%	-65,800
-74,806	-70,026	-71,825	-4,780	-7%	-2,981	-4%		T O C	-418,616	-393,079	-396,671	-25,537	-6%	-21,945	-6%	-541,800
-94.7%	-95.5%	-93.7%	00.9%	00.9%	-00.9%	-01.0%		REV to TOC (CRR%)	-88.9%	-87.2%	-97.9%	-01.7%	-01.9%	09.0%	09.2%	-87.9%
-3,983	-3,126	-4,501	-857	-27%	519	12%		NOR AFTER Asssessment Reven	-46,521	-50,179	-8,440	3,658	7%	-38,081	-451%	-65,800

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Alder Creek Cafe (155)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
36,304	14,363	20,076	21,941	153%	16,228	81%	3310...	Food	231,657	120,464	190,075	111,193	92%	41,581	22%	157,500
-4,051	*-500*	*-2,274*	*-3,551*	*-710%*	*-1,777*	*-78%*		*Food Discounts*	*-33,923*	*-3,900*	*-24,185*	*-30,023*	*-770%*	*-9,738*	*-40%*	*-5,600*
-2,223	-200	-1,736	-2,023	-1012%	-488	-28%	33152	EE Discounts	-22,429	-1,500	-17,444	-20,929	-1395%	-4,985	-29%	-2,000
0	-100	0	100	100%	0	0%	33156	InterDept Discounts	-2	-800	-375	798	100%	373	100%	-1,200
-1,828	-200	-539	-1,628	-814%	-1,289	-239%	3316...	Marketing Discounts	-11,491	-1,600	-6,366	-9,891	-618%	-5,126	-81%	-2,400
2,655	300	2,610	2,355	785%	45	2%	33180	Food NA Beverage	27,179	1,800	26,750	25,379	1410%	429	2%	2,600
34,908	***14,163***	***20,412***	***20,745***	***146%***	***14,497***	***71%***		***Food subtotal***	***224,913***	***118,364***	***192,640***	***106,549***	***90%***	***32,272***	***17%***	***154,500***
6,038	3,300	3,906	2,738	83%	2,132	55%	3322...	Beer	47,998	27,600	38,587	20,398	74%	9,411	24%	36,300
0	0	0	0	0%	0	0%	3322...	Beer Discounts	-71	0	-373	-71	0%	302	81%	0
248	0	0	248	0%	248	0%	33242	Liquor	300	0	0	300	0%	300	0%	0
5,848	1,500	1,554	4,348	290%	4,294	276%	33262	Wine	19,727	12,500	18,779	7,227	58%	948	5%	16,400
0	0	0	0	0%	0	0%	3326...	Wine Discounts	-8	0	-564	-8	0%	556	99%	0
490	0	0	490	0%	490	0%	33268	Corkage Fees	490	0	0	490	0%	490	0%	0
12,623	***4,800***	***5,460***	***7,823***	***163%***	***7,164***	***131%***		***Beverage subtotal***	***68,435***	***40,100***	***56,429***	***28,335***	***71%***	***12,006***	***21%***	***52,700***
3,210	50	490	3,160	6320%	2,720	555%	3328...	Misc other F&B	10,893	750	564	10,143	1352%	10,329	1832%	1,000
0	100	0	-100	-100%	0	0%	33299	InterDept Food Sales	0	1,700	0	-1,700	-100%	0	0%	1,800
3,210	***150***	***490***	***3,060***	***2040%***	***2,720***	***555%***		***Other F&B subtotal***	***10,893***	***2,450***	***564***	***8,443***	***345%***	***10,329***	***1832%***	***2,800***
50,742	**19,113**	**26,361**	**31,629**	**165%**	**24,380**	**92%**		**Total Food and Beverage**	**304,240**	**160,914**	**249,633**	**143,326**	**89%**	**54,607**	**22%**	**210,000**
49,321	***0***	***26,384***	***49,321***	***0%***	***22,937***	***87%***		***F&B Revenue by Segment:***	***305,906***	***0***	***249,685***	***305,906***	***0%***	***56,221***	***23%***	***0***
5,774	*0*	*7,644*	*5,774*	*0%*	*-1,870*	*-24%*	*33920*	*Lodge-Pub*	*53,451*	*0*	*64,018*	*53,451*	*0%*	*-10,567*	*-17%*	*0*
13,060	*0*	*0*	*13,060*	*0%*	*13,060*	*0%*	*33930*	*Lodge-Banquets*	*38,755*	*0*	*7,456*	*38,755*	*0%*	*31,298*	*420%*	*0*
30,487	*0*	*18,740*	*30,487*	*0%*	*11,747*	*63%*	*33990*	*Cafeteria*	*213,700*	*0*	*178,211*	*213,700*	*0%*	*35,489*	*20%*	*0*
256	0	872	256	0%	-616	-71%	36030	Sales - Retail	2,687	0	2,118	2,687	0%	569	27%	0
256	**0**	**872**	**256**	**0%**	**-616**	**-71%**		**Total Retail Product Reven**	**2,687**	**0**	**2,118**	**2,687**	**0%**	**569**	**27%**	**0**
50,997	**19,113**	**27,233**	**31,884**	**167%**	**23,764**	**87%**		**GROSS REVENUE (GREV)**	**306,928**	**160,914**	**251,751**	**146,014**	**91%**	**55,177**	**22%**	**210,000**
								COST OF GOODS SOLD (COGS)								
-3,111	-2,350	-871	-761	-32%	-2,240	-257%	43110	Meat	-14,915	-18,910	-10,764	3,995	21%	-4,151	-39%	-24,800
-1,197	-880	-1,164	-317	-36%	-32	-3%	43120	Seafood	-6,430	-6,700	-6,334	270	4%	-95	-2%	-8,800
-3,564	-810	-2,180	-2,754	-340%	-1,384	-64%	43130	Produce	-21,894	-5,360	-17,208	-16,534	-308%	-4,686	-27%	-7,100
-936	-1,220	-571	284	23%	-364	-64%	43140	Dairy	-7,012	-8,780	-6,770	1,768	20%	-243	-4%	-11,600
-1,117	-590	-968	-527	-89%	-149	-15%	43150	NA Beverage	-8,369	-3,620	-8,721	-4,749	-131%	352	4%	-4,800
-4,218	-640	-2,870	-3,578	-559%	-1,348	-47%	43160	Food Other	-35,375	-4,970	-24,219	-30,405	-612%	-11,156	-46%	-6,900
651	700	651	-49	-7%	0	0%	43192	EE Meals credit	5,103	4,950	1,932	153	3%	3,171	164%	7,300
-13,492	***-5,790***	***-7,974***	***-7,702***	***-133%***	***-5,518***	***-69%***		***Food Cogs***	***-88,892***	***-43,390***	***-72,084***	***-45,502***	***-105%***	***-16,808***	***-23%***	***-56,700***
-1,180	-790	-990	-390	-49%	-190	-19%	43270	Beer	-9,860	-6,610	-8,932	-3,250	-49%	-928	-10%	-8,700
-1,793	-420	-469	-1,373	-327%	-1,324	-283%	43290	Wine	-7,864	-3,500	-5,741	-4,364	-125%	-2,123	-37%	-4,600
-2,973	***-1,210***	***-1,459***	***-1,763***	***-146%***	***-1,514***	***-104%***		***Beverage Cogs***	***-17,724***	***-10,110***	***-14,673***	***-7,614***	***-75%***	***-3,051***	***-21%***	***-13,300***
-120	***0***	***-488***	***-120***	***0%***	***368***	***76%***		***Retail Product Cogs***	***-3,381***	***0***	***-1,359***	***-3,381***	***0%***	***-2,021***	***-149%***	***0***
-16,585	**-7,000**	**-9,921**	**-9,585**	**-137%**	**-6,664**	**-67%**		**Total COGS**	**-109,997**	**-53,500**	**-88,116**	**-56,497**	**-106%**	**-21,880**	**-25%**	**-70,000**
-32.5%	-36.6%	-36.4%	04.1%	11.2%	03.9%	10.7%		Total Cogs / GREV %	-35.8%	-33.2%	-35.0%	-02.6%	-07.8%	-00.8%	-02.4%	-33.3%
-46.8%	00.0%	-56.0%	-46.8%	00.0%	09.2%	16.5%		Retail Product Cogs / Retail R	-125.8%	00.0%	-64.2%	-125.8%	00.0%	-61.6%	-96.0%	00.0%
-46.8%	00.0%	-56.0%	-46.8%	00.0%	09.2%	16.5%		Retail Product Cogs / Retail R	-125.8%	00.0%	-64.2%	-125.8%	00.0%	-61.6%	-96.0%	00.0%
-32.4%	-36.6%	-35.8%	04.2%	11.4%	03.3%	09.3%		F&B Cogs / F&B Rev %	-35.0%	-33.2%	-34.8%	-01.8%	-05.4%	-00.3%	-00.8%	-33.3%
-34.6%	-39.5%	-35.2%	04.9%	12.3%	00.5%	01.5%		Food %, preDiscounts	-34.3%	-35.5%	-33.2%	01.1%	03.2%	-01.1%	-03.3%	-35.4%
-38.7%	-40.9%	-39.1%	02.2%	05.5%	00.4%	01.1%		Food %, postDiscounts	-39.5%	-36.7%	-37.4%	-02.9%	-07.8%	-02.1%	-05.6%	-36.7%
-42.1%	-196.7%	-37.1%	154.6%	78.6%	-05.0%	-13.4%		Food NA Beverage %	-30.8%	-201.1%	-32.6%	170.3%	84.7%	01.8%	05.5%	-184.6%
-23.6%	-25.2%	-26.7%	01.7%	06.6%	03.2%	11.9%		COGS % Beverage, incld CF,ne	-25.9%	-25.2%	-26.0%	-00.7%	-02.7%	00.1%	00.4%	-25.2%
-19.6%	-23.9%	-25.4%	04.4%	18.3%	05.8%	22.9%		COGS % Beer,net	-20.6%	-23.9%	-23.4%	03.4%	14.1%	02.8%	12.0%	-24.0%
-30.7%	-28.0%	-30.2%	-02.7%	-09.5%	-00.5%	-01.7%		COGS % Wine,net	-39.9%	-28.0%	-31.5%	-11.9%	-42.4%	-08.4%	-26.5%	-28.0%
34,412	**12,113**	**17,312**	**22,299**	**184%**	**17,100**	**99%**		**Gross Margin (GREV-COG**	**196,931**	**107,414**	**163,635**	**89,517**	**83%**	**33,296**	**20%**	**140,000**
								PAYROLL								
								SALARIES & WAGES								
-5,566	-5,125	0	-441	-9%	-5,566	0%	5110...	Salaries - Exempt - Regular	-42,593	-40,998	0	-1,595	-4%	-42,593	0%	-61,500
292	-1,353	0	1,645	122%	292	0%	5122...	Wages - FTRegular	-22,937	-14,864	0	-8,073	-54%	-22,937	0%	-22,146
-15,970	-4,582	-12,497	-11,388	-249%	-3,473	-28%	5124...	Wages - Seasonal	-100,059	-33,022	-121,095	-67,037	-203%	21,036	17%	-63,354
0	0	0	0	0%	0	0%	51227	Incentive Program, FTR, NonExe	-820	0	0	-820	0%	-820	0%	0

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Alder Creek Cafe (155)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-251	0	-137	-251	0%	-114	-84%	51247	Incentive Program, Seasonal, N	-798	0	-410	-798	0%	-388	-95%	0
-21,496	**-11,060**	**-12,634**	**-10,436**	**-94%**	**-8,861**	**-70%**		**Total Salaries & Wages, DIRECT**	**-167,207**	**-88,884**	**-121,505**	**-78,323**	**-88%**	**-45,702**	**-38%**	**-147,000**
-5,566	-5,125	0	-441	-9%	-5,566	0%		Salaries sub-total	-42,593	-40,998	0	-1,595	-4%	-42,593	0%	-61,500
-15,930	-5,935	-12,634	-9,995	-168%	-3,295	-26%		Wage sub-total	-124,614	-47,886	-121,505	-76,728	-160%	-3,108	-3%	-85,500
292	-1,353	0	1,645	122%	292	0%		Wage-FTR subsubtotal	-23,757	-14,864	0	-8,893	-60%	-23,757	0%	-22,146
-16,221	-4,582	-12,634	-11,639	-254%	-3,587	-28%		Wage-Seasonal subsubto	-100,857	-33,022	-121,505	-67,835	-205%	20,648	17%	-63,354
-42.2%	-57.9%	-46.4%	15.7%	27.2%	04.2%	09.1%		Payroll Direct as a % of	-54.5%	-55.2%	-48.3%	00.8%	01.4%	-06.2%	-12.9%	-70.0%
								PAYROLL BURDEN, Taxes & Benefits								
-1,927	-1,150	-1,224	-777	-68%	-703	-57%	5130...	Payroll Taxes	-19,037	-10,010	-14,520	-9,027	-90%	-4,517	-31%	-16,500
-1,289	-2,066	0	777	38%	-1,289	0%	5130...	Group Insurance	-10,277	-16,528	0	6,251	38%	-10,277	0%	-24,800
0	-50	0	50	100%	0	0%	5130...	Retirement Plan	0	-400	0	400	100%	0	0%	-600
-3,215	**-3,266**	**-1,224**	**51**	**2%**	**-1,991**	**-163%**		**Total Payroll Taxes & Benefits**	**-29,314**	**-26,938**	**-14,520**	**-2,376**	**-9%**	**-14,794**	**-102%**	**-41,900**
-1,703	**-1,240**	**-2,086**	**-463**	**-37%**	**383**	**18%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-12,924**	**-10,000**	**-14,731**	**-2,924**	**-29%**	**1,807**	**12%**	**-16,400**
-4,919	**-4,506**	**-3,310**	**-413**	**-9%**	**-1,608**	**-49%**		**PAYROLL BURDEN Total**	**-42,238**	**-36,938**	**-29,251**	**-5,300**	**-14%**	**-12,987**	**-44%**	**-58,300**
-1,539	-2,258	-56	719	32%	-1,483	-2659%	(513...	subtotal, Burden-Salary	-12,516	-18,334	-56	5,818	32%	-12,461	-22347%	-27,500
-609	-1,248	0	639	51%	-609	0%	(514...	subtotal, Burden-Wage-FTR	-8,834	-11,084	0	2,250	20%	-8,834	0%	-16,350
-2,771	-1,000	-3,255	-1,771	-177%	484	15%	(514...	subtotal, Burden-Wage-Seasonal	-20,887	-7,520	-29,195	-13,367	-178%	8,308	28%	-14,450
22.9%	**40.7%**	**26.2%**	**-17.9%**	**-43.8%**	**-03.3%**	**-12.7%**		**Burden % - on all Payroll**	**25.3%**	**41.6%**	**24.1%**	**-16.3%**	**-39.2%**	**01.2%**	**04.9%**	**39.7%**
27.6%	44.1%	00.0%	-16.4%	-37.3%	27.6%	00.0%		Burden % - Salary	29.4%	44.7%	00.0%	-15.3%	-34.3%	29.4%	00.0%	44.7%
-208.7%	92.2%	00.0%	-300.9%	-326.3%	-208.7%	00.0%		Burden % - Wage-FTR	37.2%	74.6%	00.0%	-37.4%	-50.1%	37.2%	00.0%	73.8%
17.1%	21.8%	25.8%	-04.7%	-21.7%	-08.7%	-33.7%		Burden % - Wage-Season	20.7%	22.8%	24.0%	-02.1%	-09.1%	-03.3%	-13.8%	22.8%
21.2%	*37.9%*	*25.8%*	*-16.7%*	*-44.0%*	*-04.5%*	*-17.6%*		*Burden % - Wage-FTR&Se*	*23.9%*	*38.9%*	*24.0%*	*-15.0%*	*-38.6%*	*-00.2%*	*-00.7%*	*36.0%*
-26,414	**-15,566**	**-15,944**	**-10,848**	**-70%**	**-10,470**	**-66%**		**PAYROLL TOTAL (Direct&Bur**	**-209,445**	**-125,822**	**-150,756**	**-83,623**	**-66%**	**-58,689**	**-39%**	**-205,300**
								OPERATING EXPENSES (OE)								
-651	-700	-651	49	7%	0	0%	50530	Employee Meals	-5,103	-4,950	-1,932	-153	-3%	-3,171	-164%	-7,300
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	0	-100	0	100	100%	0	0%	-100
0	0	0	0	0%	0	0%	50625	Employee Relations	0	-100	-203	100	100%	203	100%	-200
0	0	0	0	0%	0	0%	50630	Uniforms	-594	0	-267	-594	0%	-327	-122%	0
-651	**-700**	**-651**	**49**	**7%**	**0**	**0%**		**Total Staff Expense**	**-5,697**	**-5,150**	**-2,402**	**-547**	**-11%**	**-3,295**	**-137%**	**-7,600**
-50	0	-48	-50	0%	-3	-6%	55003	Cable/Sat TV Service	-199	0	-190	-199	0%	-9	-5%	0
-195	0	-190	-195	0%	-5	-3%	55005	Disposal Fees	-623	0	-662	-623	0%	39	6%	0
-454	0	-504	-454	0%	51	10%	5501...	Electricity	-1,892	0	-1,754	-1,892	0%	-138	-8%	0
-117	0	-138	-117	0%	21	15%	55025	Natural Gas - Buildings	-614	0	-789	-614	0%	175	22%	0
-31	0	0	-31	0%	-31	0%	55027	Propane (LPG)	-83	0	-20	-83	0%	-63	-324%	0
-438	-470	-261	32	7%	-178	-68%	55030	Sewer Fees	-3,607	-3,640	-1,042	33	1%	-2,565	-246%	-5,520
-66	0	-61	-66	0%	-5	-8%	5503...	Water - Building/Facility	-187	0	-366	-187	0%	180	49%	0
-62	0	-130	-62	0%	69	53%	55040	Water - Grounds	-272	0	-130	-272	0%	-142	-109%	0
-1,413	**-470**	**-1,331**	**-943**	**-201%**	**-82**	**-6%**		**TOTAL UTILITIES**	**-7,477**	**-3,640**	**-4,953**	**-3,837**	**-105%**	**-2,524**	**-51%**	**-5,520**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56010	Security Exp	-40	0	0	-40	0%	-40	0%	0
-322	0	-468	-322	0%	146	31%	56520	Linen Service	-3,266	0	-2,530	-3,266	0%	-736	-29%	0
-492	0	-656	-492	0%	164	25%	56530	Janitorial Services & Supplies	-4,202	-300	-2,459	-3,902	-1301%	-1,743	-71%	-600
-28	0	-35	-28	0%	7	20%	56535	Pest Control	-615	0	-105	-615	0%	-510	-485%	0
-103	0	-104	-103	0%	0	0%	53705	Equipment Rental	-827	0	-805	-827	0%	-22	-3%	0
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	0	-50	-600	50	100%	600	100%	-100
-145	0	-65	-145	0%	-80	-123%	51060	Office Supplies	-514	0	-197	-514	0%	-318	-162%	0
0	0	-90	0	0%	90	100%	51061	Toner Cartridges	-93	0	-247	-93	0%	154	62%	0
0	0	0	0	0%	0	0%	53530	Signs	0	-200	0	200	100%	0	0%	-200
-27	**-10**	**0**	**-17**	**-172%**	**-27**	**0%**	**56501**	**Operating Supplies**	**-92**	**-110**	**-513**	**18**	**17%**	**422**	**82%**	**-170**
-572	-200	-575	-372	-186%	3	1%	56502	Paper Products - Restaurant	-6,543	-1,400	-5,496	-5,143	-367%	-1,047	-19%	-2,000
-439	-150	-532	-289	-193%	93	18%	56511	Cleaning Supplies - Restaurant	-2,009	-1,200	-1,976	-809	-67%	-34	-2%	-1,800
-63	0	0	-63	0%	-63	0%	56540	Small Tools & Equipment	-222	0	-1,311	-222	0%	1,089	83%	0
0	0	-91	0	0%	91	100%	56550	Spoilage	-1,822	0	-154	-1,822	0%	-1,668	-1084%	0
-400	-800	-1,000	400	50%	600	60%	51025	Entertainment	-3,225	-3,400	-4,200	175	5%	975	23%	-4,800
-47	0	0	-47	0%	-47	0%	55532	Special Programs	-577	0	-83	-577	0%	-494	-593%	0
-1,018	0	0	-1,018	0%	-1,018	0%	55537	Catering Rentals	-2,458	0	0	-2,458	0%	-2,458	0%	0
								Repairs & Maintenance								
-12	0	-12	-12	0%	0	3%	54210	General/PM	-970	0	-952	-970	0%	-18	-2%	0
-10	0	0	-10	0%	-10	0%	54220	Plumbing	-10	0	-148	-10	0%	138	93%	0
0	0	0	0	0%	0	0%	54256	Fire Suppression	-339	0	-324	-339	0%	-15	-5%	-250
0	0	0	0	0%	0	0%	54290	Other Building	0	-100	0	100	100%	0	0%	-200
-22	**0**	**-12**	**-22**	**0%**	**-9**	**-76%**		**R&M Building**	**-1,319**	**-100**	**-1,423**	**-1,219**	**-1219%**	**105**	**7%**	**-450**
0	0	0	0	0%	0	0%	54310	Asphalt	-231	0	0	-231	0%	-231	0%	0
0	0	0	0	0%	0	0%	54380	Snow Removal	-704	0	0	-704	0%	-704	0%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Grounds (nonGolf)**	**-936**	**0**	**0**	**-936**	**0%**	**-936**	**0%**	**0**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Alder Creek Cafe (155)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	54452	F&B Kitchen Equip	-600	-150	-304	-450	-300%	-296	-97%	-270
0	-25	-69	25	100%	69	100%	54454	F&B GlassSilverChina	-291	-225	-167	-66	-29%	-123	-74%	-350
0	0	-300	0	0%	300	100%	54499	Other Operating Equip R&M	0	0	-300	0	0%	300	100%	0
0	-25	-369	25	100%	369	100%		R&M Equipment	-891	-375	-772	-516	-137%	-119	-15%	-620
-22	-25	-381	3	13%	359	94%		R&M subtotal	-3,145	-475	-2,195	-2,670	-562%	-950	-43%	-1,070
-3,678	-1,185	-3,996	-2,493	-210%	318	8%		TOTAL SUPPLIES & MAIN	-29,651	-7,135	-22,871	-22,516	-316%	-6,779	-30%	-10,740
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	55520	Promotion Expense	0	0	-23	0	0%	23	100%	0
0	0	0	0	0%	0	0%	55540	Resort Advertising	0	-1,000	0	1,000	100%	0	0%	-2,000
0	0	0	0	0%	0	0%	51035	Licenses, Permits, Fees	-350	-150	-350	-200	-133%	0	0%	-300
0	0	0	0	0%	0	0%	51065	Postage - General	-1	0	-2	-1	0%	1	61%	0
-811	-210	-869	-601	-286%	57	7%	52220	Credit Card Expense	-6,034	-1,770	-3,795	-4,264	-241%	-2,240	-59%	-2,340
5,377	0	-23	5,377	0%	5,400	23641%	52225	Over/Short	2,602	0	-255	2,602	0%	2,857	1120%	0
-200	*-200*	*0*	*0*	*0%*	*-200*	*0%*	*52025*	*Insurance Expense*	*-2,600*	*-1,600*	*0*	*-1,000*	*-63%*	*-2,600*	*0%*	*-2,400*
4,366	-410	-891	4,776	1165%	5,257	590%		TOTAL ADMINISTRATIVE & OT	-6,383	-4,520	-4,425	-1,863	-41%	-1,958	-44%	-7,040
-1,377	-2,765	-6,870	1,388	50%	5,493	80%		TOTAL OPERATING EXPENSES	-49,207	-20,445	-34,651	-28,762	-141%	-14,556	-42%	-30,900
-27,791	-18,331	-22,815	-9,460	-52%	-4,976	-22%		TOTAL PAYROLL AND OPERATI	-258,652	-146,267	-185,407	-112,385	-77%	-73,245	-40%	-236,200
6,621	-6,218	-5,503	12,839	206%	12,124	220%		N O R 1, before OH	-61,721	-38,853	-21,773	-22,868	-59%	-39,949	-183%	-96,200
6,621	-6,218	-5,503	12,839	206%	12,124	220%		N O R 2, after OH	-61,721	-38,853	-21,773	-22,868	-59%	-39,949	-183%	-96,200
-44,376	-25,331	-32,736	-19,045	-75%	-11,640	-36%		T O C	-368,649	-199,767	-273,523	-168,882	-85%	-95,125	-35%	-306,200
-114.9%	-75.5%	-83.2%	-39.5%	-52.3%	-31.7%	-38.1%		REV to TOC (CRR%)	-83.3%	-80.6%	-92.0%	-02.7%	-03.4%	08.8%	09.5%	-68.6%
6,621	-6,218	-5,503	12,839	206%	12,124	220%		NOR AFTER Asssessment Reven	-61,721	-38,853	-21,773	-22,868	-59%	-39,949	-183%	-96,200

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Homeowners Association Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
0	-200	0	200	100%	0	0%	33299	InterDept Food Sales	0	-1,400	0	1,400	100%	0	0%	-2,000
0	*-200*	*0*	*200*	*100%*	*0*	*0%*		*Other F&B subtotal*	*0*	*-1,400*	*0*	*1,400*	*100%*	*0*	*0%*	*-2,000*
0	**-200**	**0**	**200**	**100%**	**0**	**0%**		**Total Food and Beverage Revenue**	**0**	**-1,400**	**0**	**1,400**	**100%**	**0**	**0%**	**-2,000**
2,025	1,000	925	1,025	103%	1,100	119%	36015	Sales - Firewood	3,975	3,000	4,520	975	33%	-545	-12%	5,000
1,648	1,300	2,199	348	27%	-551	-25%	36030	Sales - Retail	10,085	8,800	13,444	1,285	15%	-3,358	-25%	12,000
-44	0	-30	-44	0%	-14	-47%	38015	Employee Discounts	-316	0	-251	-316	0%	-66	-26%	0
-42	0	-131	-42	0%	89	68%	38020	Discounts - Retail	-42	0	-1,035	-42	0%	993	96%	0
3,587	**2,300**	**2,963**	**1,287**	**56%**	**624**	**21%**		**Total Retail Product Reven**	**13,702**	**11,800**	**16,678**	**1,902**	**16%**	**-2,976**	**-18%**	**17,000**
825	4,500	4,925	-3,675	-82%	-4,100	-83%	32010	Aso - Fees	39,785	44,000	49,055	-4,215	-10%	-9,270	-19%	57,500
3,030	4,000	4,645	-970	-24%	-1,615	-35%	32020	Inspection Fees	16,080	20,000	25,420	-3,920	-20%	-9,340	-37%	30,000
1,075	500	1,000	575	115%	75	8%	32030	Fines	4,658	4,000	3,000	658	16%	1,658	55%	6,000
4,314	510	1,793	3,804	746%	2,521	141%	34010	Interest	37,090	4,080	15,637	33,010	809%	21,452	137%	6,120
2,634	3,000	3,199	-366	-12%	-565	-18%	34020	Late Charges	24,781	29,000	28,567	-4,219	-15%	-3,787	-13%	38,000
-185	-200	-185	15	8%	0	0%	34030	Lien Fees	17,020	16,500	11,840	520	3%	5,180	44%	15,000
-190	-500	-570	310	62%	380	67%	34040	Delinquency Fees	71,165	39,400	50,749	31,765	81%	20,416	40%	38,000
20,020	11,400	15,400	8,620	76%	4,620	30%	34050	Transfer Fees	100,100	87,700	90,885	12,400	14%	9,215	10%	133,500
0	0	20	0	0%	-20	-100%	34060	NSF Charges	90	0	-40	90	0%	130	325%	0
16,388	20,000	17,530	-3,612	-18%	-1,142	-7%	34080	Communications Ad Revenue	134,419	142,000	124,080	-7,581	-5%	10,339	8%	203,000
2,364	2,500	1,121	-136	-5%	1,243	111%	37018	Lease Revenue	15,088	20,000	19,717	-4,912	-25%	-4,628	-23%	30,000
2,239	1,690	1,563	549	32%	676	43%	37020	Other Revenue	26,694	23,820	29,218	2,874	12%	-2,524	-9%	28,880
0	0	0	0	0%	0	0%	37030	Forestry Grant Revenue	1,645	0	0	1,645	0%	1,645	0%	0
52,513	**47,400**	**50,440**	**5,113**	**11%**	**2,073**	**4%**		**Total Other Revenue**	**488,615**	**430,500**	**448,128**	**58,115**	**13%**	**40,487**	**9%**	**586,000**
56,100	**49,500**	**53,403**	**6,600**	**13%**	**2,697**	**5%**		**GROSS REVENUE (GREV)**	**502,317**	**440,900**	**464,806**	**61,417**	**14%**	**37,510**	**8%**	**601,000**
								COST OF GOODS SOLD (COGS)								
56,100	**49,500**	**53,403**	**6,600**	**13%**	**2,697**	**5%**		**Gross Margin (GREV-COG**	**502,317**	**440,900**	**464,806**	**61,417**	**14%**	**37,510**	**8%**	**601,000**
								PAYROLL								
								SALARIES & WAGES								
-136,306	-145,288	-130,114	8,982	6%	-6,192	-5%	5110...	Salaries - Exempt - Regular	-1,090,589	-1,161,738	-1,123,755	71,149	6%	33,166	3%	-1,742,900
-111,844	-112,136	-95,203	292	0%	-16,641	-17%	5122...	Wages - FTRegular	-825,749	-865,492	-720,708	39,743	5%	-105,041	-15%	-1,300,884
-76,952	-57,963	-67,666	-18,989	-33%	-9,286	-14%	5124...	Wages - Seasonal	-361,453	-317,998	-330,380	-43,455	-14%	-31,072	-9%	-490,216
-100	0	-3,447	-100	0%	3,347	97%	5122...	Wages-FTR-Commissions	-400	0	-11,467	-400	0%	11,067	97%	0
-500	0	-100	-500	0%	-400	-400%	51246	Wages-Seasonal-Commissions	-1,900	0	-804	-1,900	0%	-1,096	-136%	0
-7,830	-7,830	-7,500	0	0%	-330	-4%	5110...	Incentive Program, Exempt	-96,860	-62,660	-177,663	-34,200	-55%	80,803	45%	-94,000
-3,334	-1,830	-2,047	-1,504	-82%	-1,287	-63%	51227	Incentive Program, FTR, NonExe	-28,779	-14,660	-35,576	-14,119	-96%	6,797	19%	-22,000
-1,367	0	-137	-1,367	0%	-1,230	-900%	51247	Incentive Program, Seasonal, N	-3,691	-5,000	-15,091	1,309	26%	11,401	76%	-10,000
22,017	22,017	21,283	0	0%	734	3%	51299	Capitalized Payroll Direct S&W	171,217	176,134	168,646	-4,917	-3%	2,571	2%	264,200
-316,215	**-303,030**	**-284,930**	**-13,185**	**-4%**	**-31,285**	**-11%**		**Total Salaries & Wages, DIRECT**	**-2,238,203**	**-2,251,414**	**-2,246,799**	**13,211**	**1%**	**8,596**	**0%**	**-3,395,800**
-122,119	-131,101	-116,331	8,982	7%	-5,788	-5%		Salaries sub-total	-1,016,232	-1,048,264	-1,132,772	32,032	3%	116,540	10%	-1,572,700
-194,096	-171,929	-168,600	-22,167	-13%	-25,496	-15%		Wage sub-total	-1,221,971	-1,203,150	-1,114,027	-18,821	-2%	-107,944	-10%	-1,823,100
-115,278	-113,966	-100,697	-1,312	-1%	-14,581	-14%		Wage-FTR subsubtotal	-854,928	-880,152	-767,752	25,224	3%	-87,176	-11%	-1,322,884
-78,819	-57,963	-67,903	-20,856	-36%	-10,916	-16%		Wage-Seasonal subsubto	-367,043	-322,998	-346,276	-44,045	-14%	-20,768	-6%	-500,216
-563.7%	-612.2%	-533.5%	48.5%	07.9%	-30.1%	-05.6%		Payroll Direct as a % of	-445.6%	-510.6%	-483.4%	65.1%	12.7%	37.8%	07.8%	-565.0%
								PAYROLL BURDEN, Taxes & Benefits								
-29,126	-27,970	-24,790	-1,156	-4%	-4,337	-17%	5130...	Payroll Taxes	-220,864	-217,340	-208,556	-3,524	-2%	-12,308	-6%	-328,200
-28,971	-45,146	-28,326	16,175	36%	-645	-2%	5130...	Group Insurance	-233,215	-361,114	-240,925	127,899	35%	7,710	3%	-541,700
-7,067	-10,082	-8,654	3,015	30%	1,587	18%	5130...	Retirement Plan	-71,084	-80,656	-73,056	9,572	12%	1,972	3%	-121,300
3,400	3,400	3,300	0	0%	100	3%	51499	Capitalized Payroll Burden	32,117	27,200	28,020	4,917	18%	4,097	15%	40,800
-61,764	**-79,798**	**-58,469**	**18,034**	**23%**	**-3,295**	**-6%**		**Total Payroll Taxes & Benefits**	**-493,046**	**-631,910**	**-494,517**	**138,864**	**22%**	**1,471**	**0%**	**-950,400**
-13,215	**-11,270**	**-13,420**	**-1,945**	**-17%**	**205**	**2%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-85,964**	**-78,000**	**-91,115**	**-7,964**	**-10%**	**5,151**	**6%**	**-117,500**
-74,979	**-91,068**	**-71,889**	**16,089**	**18%**	**-3,090**	**-4%**		**PAYROLL BURDEN Total**	**-579,010**	**-709,910**	**-585,632**	**130,900**	**18%**	**6,622**	**1%**	**-1,067,900**
-31,855	-40,152	-33,148	8,297	21%	1,293	4%	(513...	subtotal, Burden-Salary	-278,840	-327,370	-301,465	48,530	15%	22,625	8%	-490,900
-32,088	-44,846	-29,466	12,758	28%	-2,623	-9%	(514...	subtotal, Burden-Wage-FTR	-264,164	-359,130	-248,152	94,966	26%	-16,012	-6%	-539,510
-14,436	-9,470	-12,576	-4,966	-52%	-1,861	-15%	(514...	subtotal, Burden-Wage-Seasonal	-68,123	-50,610	-64,035	-17,513	-35%	-4,088	-6%	-78,290

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Homeowners Association Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number			Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%				$	$	$	$	%	$	%	$
23.7%	**30.1%**	**25.2%**	**-06.3%**	**-21.1%**	**-01.5%**	**-06.0%**			**Burden % - on all Payroll**	**25.9%**	**31.5%**	**26.1%**	**-05.7%**	**-18.0%**	**-00.2%**	**-00.8%**	**31.4%**
26.1%	30.6%	28.5%	-04.5%	-14.8%	-02.4%	-08.5%			Burden % - Salary	27.4%	31.2%	26.6%	-03.8%	-12.1%	00.8%	03.1%	31.2%
27.8%	39.4%	29.3%	-11.5%	-29.3%	-01.4%	-04.9%			Burden % - Wage-FTR	30.9%	40.8%	32.3%	-09.9%	-24.3%	-01.4%	-04.4%	40.8%
18.3%	16.3%	18.5%	02.0%	12.1%	-00.2%	-01.1%			Burden % - Wage-Season	18.6%	15.7%	18.5%	02.9%	18.5%	00.1%	00.4%	15.7%
24.0%	*31.6%*	*24.9%*	*-07.6%*	*-24.1%*	*-01.0%*	*-03.9%*			*Burden % - Wage-FTR&Se*	*27.2%*	*34.1%*	*28.0%*	*-06.9%*	*-20.2%*	*-00.8%*	*-03.0%*	*33.9%*
-391,194	**-394,098**	**-356,819**	**2,904**	**1%**	**-34,375**	**-10%**			**PAYROLL TOTAL (Direct&Bur**	**-2,817,214**	**-2,961,324**	**-2,832,432**	**144,110**	**5%**	**15,218**	**1%**	**-4,463,700**
									OPERATING EXPENSES (OE)							
0	0	0	0	0%	0	0%	50530		Employee Meals	0	0	-24	0	0%	24	100%	0
-259	-500	-122	241	48%	-137	-112%	50615		Employee Recruiting	-17,734	-2,800	-4,384	-14,934	-533%	-13,350	-305%	-5,000
-598	-687	-1,345	89	13%	747	56%	50620		Employee Dev/Training	-2,707	-16,396	-7,639	13,689	83%	4,932	65%	-24,574
-1,865	-1,034	-3,189	-831	-80%	1,324	42%	50625		Employee Relations	-13,127	-10,587	-13,276	-2,540	-24%	149	1%	-26,508
-1,522	-1,150	-222	-372	-32%	-1,300	-586%	50626		PreEmployment Testing	-7,460	-11,900	-8,750	4,440	37%	1,289	15%	-19,000
-954	-1,050	-1,096	96	9%	142	13%	50627		EAP Services	-7,405	-8,200	-8,099	795	10%	694	9%	-12,000
0	-1,300	-1,244	1,300	100%	1,244	100%	50628		Benefit Adminstration Services	-6,601	-10,600	-12,015	3,999	38%	5,413	45%	-16,000
-35	-244	-636	209	86%	601	94%	50630		Uniforms	-4,006	-5,852	-6,695	1,846	32%	2,689	40%	-10,728
-1,197	-850	0	-347	-41%	-1,197	0%	51080		Seminars & Conferences	-5,327	-11,250	-2,619	5,923	53%	-2,708	-103%	-17,100
-431	-990	-621	559	56%	190	31%	51095		Travel/Meeting Expense	-12,476	-11,520	-18,226	-956	-8%	5,750	32%	-16,580
-6,861	**-7,805**	**-8,475**	**944**	**12%**	**1,614**	**19%**			**Total Staff Expense**	**-76,843**	**-89,105**	**-81,725**	**12,262**	**14%**	**4,882**	**6%**	**-147,490**
-13,523	-11,480	-17,523	-2,043	-18%	4,000	23%	51090		Telephone	-103,741	-91,860	-104,753	-11,881	-13%	1,011	1%	-137,860
-688	-820	-808	132	16%	120	15%	55003		Cable/Sat TV Service	-6,218	-6,760	-6,241	542	8%	23	0%	-10,150
-1,456	-1,550	-1,430	94	6%	-26	-2%	55005		Disposal Fees	-9,295	-12,400	-8,923	3,105	25%	-372	-4%	-19,100
-4,145	-4,660	-3,722	515	11%	-423	-11%	5501...		Electricity	-34,509	-31,580	-33,450	-2,929	-9%	-1,059	-3%	-48,420
-560	-400	-772	-160	-40%	212	27%	55025		Natural Gas - Buildings	-10,746	-9,800	-10,432	-946	-10%	-314	-3%	-14,000
-5,650	**-5,920**	**-3,140**	**270**	**5%**	**-2,511**	**-80%**	**(530...**		**Fuel & Oil**	**-38,992**	**-38,110**	**-23,462**	**-882**	**-2%**	**-15,529**	**-66%**	**-58,550**
0	-100	0	100	100%	0	0%	55027		Propane (LPG)	-993	-1,300	-878	307	24%	-115	-13%	-1,900
-569	-660	-553	91	14%	-16	-3%	55030		Sewer Fees	-4,458	-4,980	-4,426	522	10%	-32	-1%	-7,620
-838	-880	-1,161	42	5%	324	28%	5503...		Water - Building/Facility	-4,485	-5,090	-5,373	605	12%	888	17%	-7,900
-27,429	**-26,470**	**-29,109**	**-959**	**-4%**	**1,680**	**6%**			**TOTAL UTILITIES**	**-213,435**	**-201,880**	**-197,937**	**-11,555**	**-6%**	**-15,499**	**-8%**	**-305,500**
									SUPPLIES & MAINTENANCE EXPENSE							
-615	-400	-42	-215	-54%	-573	-1351%	56010		Security Exp	-9,757	-7,400	-6,506	-2,357	-32%	-3,251	-50%	-12,000
0	0	-8	0	0%	8	100%	56520		Linen Service	0	0	-88	0	0%	88	100%	0
-2,542	-2,425	-2,571	-117	-5%	29	1%	56530		Janitorial Services & Supplies	-19,615	-19,400	-18,757	-215	-1%	-857	-5%	-29,400
-205	-200	-205	-5	-2%	0	0%	56535		Pest Control	-1,416	-1,600	-1,543	184	12%	127	8%	-2,400
-318	-680	-303	362	53%	-15	-5%	52020		Contract Fees	-3,611	-9,520	-2,820	5,909	62%	-791	-28%	-14,000
-8,116	0	0	-8,116	0%	-8,116	0%	50201		Contract Labor	-34,787	0	0	-34,787	0%	-34,787	0%	0
-102	-300	-102	198	66%	0	0%	53705		Equipment Rental	-976	-2,400	-766	1,424	59%	-210	-27%	-3,600
0	-130	-79	130	100%	79	100%	57035		Rental Property Expense	0	-1,080	-635	1,080	100%	635	100%	-2,100
-900	-800	-1,246	-100	-13%	346	28%	51560		Mbr Srv - Retail COGS	-5,315	-5,400	-7,588	85	2%	2,273	30%	-7,400
0	-340	0	340	100%	0	0%	56503		Printed Forms/Ticket Stock	-2,819	-2,440	-1,461	-379	-16%	-1,358	-93%	-3,050
-394	-400	-393	6	2%	-1	0%	51037		Computer Software	-3,952	-3,400	-3,531	-552	-16%	-421	-12%	-5,300
-210	-100	0	-110	-110%	-210	0%	51038		Computer Hardware	-210	-1,700	-368	1,490	88%	158	43%	-2,200
-87	-45	-389	-42	-92%	303	78%	51050		Furniture and Office Equip	-1,679	-1,660	-3,555	-19	-1%	1,877	53%	-3,040
-318	-1,815	-1,435	1,497	82%	1,117	78%	51060		Office Supplies	-6,582	-14,420	-10,831	7,838	54%	4,248	39%	-21,680
-433	-1,360	-214	927	68%	-219	-102%	51061		Toner Cartridges	-10,504	-11,380	-12,414	876	8%	1,910	15%	-17,320
0	-200	-32	200	100%	32	100%	53530		Signs	0	-400	-347	400	100%	347	100%	-400
-1,727	**-1,611**	**-1,229**	**-116**	**-7%**	**-498**	**-41%**	**56501**		**Operating Supplies**	**-9,925**	**-9,901**	**-9,260**	**-24**	**0%**	**-665**	**-7%**	**-15,640**
0	-350	-282	350	100%	282	100%	56540		Small Tools & Equipment	-973	-3,050	-3,074	2,077	68%	2,101	68%	-4,400
-883	-950	-643	68	7%	-239	-37%	56545		Safety Equipment	-5,558	-6,500	-5,694	942	14%	136	2%	-9,700
-20	0	0	-20	0%	-20	0%	51025		Entertainment	-20	0	0	-20	0%	-20	0%	0
									Repairs & Maintenance							
-1,692	-300	-999	-1,392	-464%	-693	-69%	54210		General/PM	-9,832	-2,400	-6,138	-7,432	-310%	-3,695	-60%	-3,600
0	0	-74	0	0%	74	100%	54220		Plumbing	-31	0	-448	-31	0%	417	93%	0
-655	-50	-275	-605	-1210%	-380	-138%	54240		Lighting and Electrical	-1,158	-640	-1,703	-518	-81%	545	32%	-1,480
0	0	0	0	0%	0	0%	54250		HVAC	-5	0	0	-5	0%	-5	0%	0
0	0	-86	0	0%	86	100%	54252		Carpentry	0	0	-137	0	0%	137	100%	0
-217	0	-210	-217	0%	-7	-3%	54254		Elevators	-1,950	0	-1,679	-1,950	0%	-271	-16%	0
0	0	-985	0	0%	985	100%	54256		Fire Suppression	-3,491	0	-1,213	-3,491	0%	-2,278	-188%	0
0	0	0	0	0%	0	0%	54274		Painting	0	0	-8	0	0%	8	100%	0
-144	-1,117	-778	973	87%	634	81%	54290		Other Building	-3,416	-10,146	-1,842	6,731	66%	-1,573	-85%	-15,050
-2,708	**-1,467**	**-3,407**	**-1,241**	**-85%**	**699**	**21%**			**R&M Building**	**-19,883**	**-13,186**	**-13,168**	**-6,697**	**-51%**	**-6,715**	**-51%**	**-20,130**
0	0	0	0	0%	0	0%	54310		Asphalt	-761	0	0	-761	0%	-761	0%	0
0	0	0	0	0%	0	0%	54340		GrassFlowersSeedFertilizers	0	-1,500	0	1,500	100%	0	0%	-1,500
0	0	-21	0	0%	21	100%	54380		Snow Removal	-49,073	-13,900	-19,502	-35,173	-253%	-29,572	-152%	-19,700
-1,333	-1,400	-1,333	67	5%	0	0%	54390		Other Grounds Maint	-5,334	-5,600	-7,214	266	5%	1,880	26%	-8,400
-1,333	**-1,400**	**-1,354**	**67**	**5%**	**21**	**2%**			**R&M Grounds (nonGolf)**	**-55,168**	**-21,000**	**-26,716**	**-34,168**	**-163%**	**-28,452**	**-107%**	**-29,600**
0	0	0	0	0%	0	0%	54438		Golf Carts Fleet	0	0	-159	0	0%	159	100%	0
-4,943	-3,950	-3,548	-993	-25%	-1,395	-39%	54443		Rolling, Heavy	-26,517	-27,950	-20,693	1,433	5%	-5,824	-28%	-43,250
-3,239	-2,695	-4,495	-544	-20%	1,256	28%	54448		Rolling, Car/Truck/Bus/Van	-28,061	-20,320	-23,522	-7,741	-38%	-4,539	-19%	-29,200

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Homeowners Association Consolidated

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	-50	0	50	100%	0	0%	54470	Office Equip R&M	0	-830	0	830	100%	0	0%	-1,580
-3,137	-3,917	-4,191	780	20%	1,054	25%	54481	Computer Software Maint	-33,634	-31,706	-34,379	-1,928	-6%	744	2%	-48,970
-92	-500	-616	408	82%	524	85%	54483	Computer Hardware Maint	-4,042	-4,350	-3,555	308	7%	-487	-14%	-6,590
0	-400	-203	400	100%	203	100%	54499	Other Operating Equip R&M	-753	-3,800	-2,133	3,047	80%	1,380	65%	-5,400
-11,411	**-11,512**	**-13,052**	**101**	**1%**	**1,642**	**13%**		**R&M Equipment**	**-93,007**	**-88,956**	**-84,441**	**-4,051**	**-5%**	**-8,566**	**-10%**	**-134,990**
-48,555	-50,800	-30,315	2,245	4%	-18,241	-60%	(575...	Forestry Management	-281,768	-184,300	-122,738	-97,468	-53%	-159,030	-130%	-233,900
-48,555	**-50,800**	**-30,315**	**2,245**	**4%**	**-18,241**	**-60%**		**R&M Forestry**	**-281,768**	**-184,300**	**-122,738**	**-97,468**	**-53%**	**-159,030**	**-130%**	**-233,900**
8,670	6,950	6,414	1,720	25%	2,256	35%	59010	Contra - Inter-Dept. Charges	128,022	70,900	86,286	57,122	81%	41,736	48%	108,300
-55,337	**-58,229**	**-41,713**	**2,892**	**5%**	**-13,624**	**-33%**		**R&M subtotal**	**-321,804**	**-236,542**	**-160,776**	**-85,262**	**-36%**	**-161,028**	**-100%**	**-310,320**
-72,205	**-70,335**	**-50,887**	**-1,870**	**-3%**	**-21,319**	**-42%**		**TOTAL SUPPLIES & MAIN**	**-439,503**	**-338,193**	**-250,016**	**-101,310**	**-30%**	**-189,487**	**-76%**	**-463,950**
								ADMINISTRATIVE & OTHER EXPENSE								
-4,000	-5,000	0	1,000	20%	-4,000	0%	52010	Audit & Tax Services	-26,277	-27,000	-28,750	724	3%	2,474	9%	-27,000
0	-1,943	0	1,943	100%	0	0%	52015	Consulting Expense	-12,276	-14,746	-3,185	2,470	17%	-9,091	-285%	-22,820
-2,731	-9,200	-8,334	6,470	70%	5,604	67%	52030	Legal Services	-55,903	-73,600	-52,966	17,697	24%	-2,937	-6%	-110,000
-78	0	0	-78	0%	-78	0%	51070	Public Relations	-4,374	-3,900	-601	-474	-12%	-3,773	-628%	-7,500
0	-2,000	-1,142	2,000	100%	1,142	100%	55540	Resort Advertising	-3,345	-18,000	-16,270	14,655	81%	12,924	79%	-26,000
0	0	-538	0	0%	538	100%	55560	Sales specific	-642	0	-3,307	-642	0%	2,665	81%	0
-275	-350	-275	75	21%	0	0%	51520	Charitable Contributions	-3,345	-2,800	-6,110	-545	-19%	2,765	45%	-4,200
-50	0	-265	-50	0%	215	81%	51530	Community Relations	-630	-1,500	-5,140	870	58%	4,510	88%	-2,000
-66	-620	-762	554	89%	695	91%	51020	Dues & Subscriptions	-4,124	-6,010	-6,399	1,886	31%	2,276	36%	-11,240
-10,262	-5,470	-5,473	-4,792	-88%	-4,789	-88%	51035	Licenses, Permits, Fees	-43,321	-36,140	-38,779	-7,181	-20%	-4,542	-12%	-59,210
-332	-425	-484	93	22%	152	31%	51096	Mileage Reimbursement	-2,647	-1,950	-2,502	-697	-36%	-145	-6%	-2,730
-8,140	-1,900	-264	-6,240	-328%	-7,876	-2988%	51515	Board Expense	-42,600	-7,900	-4,785	-34,700	-439%	-37,816	-790%	-12,500
-394	0	0	-394	0%	-394	0%	51516	Annual Meeting Expense	-39,068	-25,000	-36,575	-14,068	-56%	-2,493	-7%	-25,000
-2,153	-2,200	-2,316	47	2%	162	7%	51063	Postage - TDNews	-21,648	-19,650	-21,297	-1,998	-10%	-351	-2%	-30,450
-770	-1,235	-112	465	38%	-659	-591%	51065	Postage - General	-6,446	-9,260	-7,864	2,814	30%	1,418	18%	-13,860
0	0	0	0	0%	0	0%	51510	Assessment Billing	-2,568	0	-1,502	-2,568	0%	-1,065	-71%	-9,000
-833	-1,000	0	167	17%	-833	0%	51535	Newsletter	-5,318	-7,000	-1,150	1,682	24%	-4,168	-362%	-10,000
-8,301	-8,650	-7,810	349	4%	-491	-6%	51545	Printing - TD News	-77,652	-73,400	-72,015	-4,252	-6%	-5,637	-8%	-111,850
0	0	0	0	0%	0	0%	51546	Printing - Brochures	-36,122	-19,900	-27,028	-16,222	-82%	-9,095	-34%	-35,000
0	0	0	0	0%	0	0%	51547	Printing - Other	0	-100	-662	100	100%	662	100%	-100
-18,752	-400	-2,241	-18,352	-4588%	-16,511	-737%	56601	Claims Expense	-39,807	-3,400	-10,403	-36,407	-1071%	-29,404	-283%	-5,000
0	0	0	0	0%	0	0%	52210	Bad Debt Expense	-13,000	-5,000	-10,000	-8,000	-160%	-3,000	-30%	-15,000
-698	-500	-460	-198	-40%	-238	-52%	52220	Credit Card Expense	-12,498	-7,050	-7,561	-5,448	-77%	-4,937	-65%	-11,500
363	0	0	363	0%	362	906225%	52225	Over/Short	-18	0	-200	-18	0%	182	91%	0
0	200	0	-200	-100%	0	0%	57009	Inter-Department Food Costs	0	1,400	0	-1,400	-100%	0	0%	2,000
0	-2,700	0	2,700	100%	0	0%	59999	Contingency	0	-21,400	0	21,400	100%	0	0%	-32,000
-12,300	*-12,300*	*-12,400*	*0*	*0%*	*100*	*1%*	*52025*	*Insurance Expense*	*-98,400*	*-98,400*	*-99,200*	*0*	*0%*	*800*	*1%*	*-147,600*
-16,998	*-16,400*	*-15,462*	*-598*	*-4%*	*-1,536*	*-10%*	*57030*	*Taxes - Property*	*-135,984*	*-131,200*	*-123,696*	*-4,784*	*-4%*	*-12,288*	*-10%*	*-196,800*
-3,750	*-3,750*	*-3,750*	*0*	*0%*	*0*	*0%*	*5702...*	*Taxes - Income*	*-30,000*	*-30,000*	*-30,000*	*0*	*0%*	*0*	*0%*	*-45,000*
-90,521	**-75,843**	**-62,085**	**-14,678**	**-19%**	**-28,436**	**-46%**		**TOTAL ADMINISTRATIVE & OT**	**-718,013**	**-642,906**	**-617,948**	**-75,107**	**-12%**	**-100,065**	**-16%**	**-971,360**
-197,016	**-180,453**	**-150,556**	**-16,563**	**-9%**	**-46,460**	**-31%**		**TOTAL OPERATING EXPENSES**	**-1,447,795**	**-1,272,084**	**-1,147,625**	**-175,711**	**-14%**	**-300,169**	**-26%**	**-1,888,300**
-588,211	**-574,551**	**-507,375**	**-13,660**	**-2%**	**-80,835**	**-16%**		**TOTAL PAYROLL AND OPERATI**	**-4,265,009**	**-4,233,408**	**-3,980,057**	**-31,601**	**-1%**	**-284,952**	**-7%**	**-6,352,000**
-532,111	**-525,051**	**-453,972**	**-7,060**	**-1%**	**-78,139**	**-17%**		**N O R 1, before OH**	**-3,762,692**	**-3,792,508**	**-3,515,251**	**29,816**	**1%**	**-247,441**	**-7%**	**-5,751,000**
-532,111	**-525,051**	**-453,972**	**-7,060**	**-1%**	**-78,139**	**-17%**		**N O R 2, after OH**	**-3,762,692**	**-3,792,508**	**-3,515,251**	**29,816**	**1%**	**-247,441**	**-7%**	**-5,751,000**
-588,211	**-574,551**	**-507,375**	**-13,660**	**-2%**	**-80,835**	**-16%**		**T O C**	**-4,265,009**	**-4,233,408**	**-3,980,057**	**-31,601**	**-1%**	**-284,952**	**-7%**	**-6,352,000**
-09.5%	-08.6%	-10.5%	-00.9%	-10.7%	01.0%	09.4%		REV to TOC (CRR%)	-11.8%	-10.4%	-11.7%	-01.4%	-13.1%	-00.1%	-00.8%	-09.5%
341,000	**341,000**	**308,000**	**0**	**0%**	**33,000**	**11%**		**Asssessment Revenue, Operatin**	**3,609,000**	**3,609,000**	**4,221,000**	**0**	**0%**	**-612,000**	**-14%**	**6,311,000**
-191,111	**-184,051**	**-145,972**	**-7,060**	**-4%**	**-45,139**	**-31%**		**NOR AFTER Asssessment Reven**	**-153,692**	**-183,508**	**705,749**	**29,816**	**16%**	**-859,441**	**-122%**	**560,000**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

General (005)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
								COST OF GOODS SOLD (COGS)								
								PAYROLL								
								SALARIES & WAGES								
-2,587	-4,236	-4,310	1,649	39%	1,722	40%	5110...	Salaries - Exempt - Regular	-23,378	-36,014	-24,495	12,636	35%	1,117	5%	-52,800
0	-1,000	0	1,000	100%	0	0%	5122...	Wages - FTRegular	0	-8,000	0	8,000	100%	0	0%	-12,000
0	0	0	0	0%	0	0%	5110...	Incentive Program, Exempt	-5,130	0	0	-5,130	0%	-5,130	0%	0
-2,587	**-5,236**	**-4,310**	**2,649**	**51%**	**1,722**	**40%**		**Total Salaries & Wages, DIRECT**	**-28,508**	**-44,014**	**-24,495**	**15,506**	**35%**	**-4,013**	**-16%**	**-64,800**
-2,587	-4,236	-4,310	1,649	39%	1,722	40%		Salaries sub-total	-28,508	-36,014	-24,495	7,506	21%	-4,013	-16%	-52,800
0	-1,000	0	1,000	100%	0	0%		Wage sub-total	0	-8,000	0	8,000	100%	0	0%	-12,000
0	-1,000	0	1,000	100%	0	0%		Wage-FTR subsubtotal	0	-8,000	0	8,000	100%	0	0%	-12,000
								PAYROLL BURDEN, Taxes & Benefits								
-55	-240	-58	185	77%	3	5%	5130...	Payroll Taxes	-1,533	-1,990	-1,385	457	23%	-147	-11%	-3,000
-89	-142	-96	53	38%	8	8%	5130...	Group Insurance	-754	-1,136	-777	382	34%	23	3%	-1,700
0	-250	-342	250	100%	342	100%	5130...	Retirement Plan	-496	-2,000	-2,565	1,504	75%	2,069	81%	-3,000
-144	**-632**	**-497**	**488**	**77%**	**353**	**71%**		**Total Payroll Taxes & Benefits**	**-2,782**	**-5,126**	**-4,727**	**2,344**	**46%**	**1,945**	**41%**	**-7,700**
-20	**-20**	**-26**	**0**	**0%**	**6**	**23%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-196**	**-160**	**-177**	**-36**	**-22%**	**-19**	**-11%**	**-300**
-164	**-652**	**-523**	**488**	**75%**	**359**	**69%**		**PAYROLL BURDEN Total**	**-2,978**	**-5,286**	**-4,904**	**2,308**	**44%**	**1,926**	**39%**	**-8,000**
-164	-652	-523	488	75%	359	69%	(513...	subtotal, Burden-Salary	-2,978	-5,286	-4,904	2,308	44%	1,926	39%	-8,000
06.3%	**12.5%**	**12.1%**	**-06.1%**	**-49.1%**	**-05.8%**	**-47.8%**		**Burden % - on all Payroll**	**10.4%**	**12.0%**	**20.0%**	**-01.6%**	**-13.0%**	**-09.6%**	**-47.8%**	**12.3%**
06.3%	15.4%	12.1%	-09.1%	-58.8%	-05.8%	-47.8%		Burden % - Salary	10.4%	14.7%	20.0%	-04.2%	-28.8%	-09.6%	-47.8%	15.2%
-2,751	**-5,888**	**-4,832**	**3,137**	**53%**	**2,081**	**43%**		**PAYROLL TOTAL (Direct&Bur**	**-31,486**	**-49,300**	**-29,399**	**17,814**	**36%**	**-2,087**	**-7%**	**-72,800**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	-94	0	0	-94	0%	-94	0%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Staff Expense**	**-94**	**0**	**0**	**-94**	**0%**	**-94**	**0%**	**0**
-94	-150	-127	56	37%	33	26%	51090	Telephone	-1,004	-1,200	-1,136	196	16%	131	12%	-1,800
0	-100	0	100	100%	0	0%	55003	Cable/Sat TV Service	0	-1,000	0	1,000	100%	0	0%	-1,500
-979	-950	-950	-29	-3%	-28	-3%	55005	Disposal Fees	-5,045	-7,600	-5,229	2,555	34%	183	4%	-11,400
-3,567	-3,500	-3,191	-67	-2%	-376	-12%	5501...	Electricity	-26,312	-21,900	-23,635	-4,412	-20%	-2,677	-11%	-34,000
-539	-300	-735	-239	-80%	197	27%	55025	Natural Gas - Buildings	-7,474	-7,100	-7,710	-374	-5%	236	3%	-10,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**(530...**	**Fuel & Oil**	**-293**	**0**	**0**	**-293**	**0%**	**-293**	**0%**	**0**
-425	-500	-412	75	15%	-13	-3%	55030	Sewer Fees	-3,320	-3,700	-3,294	380	10%	-25	-1%	-5,700
-553	-630	-805	77	12%	252	31%	5503...	Water - Building/Facility	-2,589	-3,090	-2,968	501	16%	379	13%	-4,900
-6,156	**-6,130**	**-6,221**	**-26**	**0%**	**65**	**1%**		**TOTAL UTILITIES**	**-46,037**	**-45,590**	**-43,971**	**-447**	**-1%**	**-2,066**	**-5%**	**-69,300**
								SUPPLIES & MAINTENANCE EXPENSE								
-754	-500	-832	-254	-51%	79	9%	56530	Janitorial Services & Supplies	-4,625	-4,000	-4,368	-625	-16%	-256	-6%	-6,300
0	0	-55	0	0%	55	100%	56535	Pest Control	-55	0	-221	-55	0%	166	75%	0
0	0	0	0	0%	0	0%	53705	Equipment Rental	-103	0	0	-103	0%	-103	0%	0
0	-130	-79	130	100%	79	100%	57035	Rental Property Expense	0	-1,080	-635	1,080	100%	635	100%	-2,100
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	-22	0	0	-22	0%	-22	0%	0
0	0	0	0	0%	0	0%	51060	Office Supplies	33	0	0	33	0%	33	0%	0
0	0	0	0	0%	0	0%	53530	Signs	0	0	-165	0	0%	165	100%	0
								Repairs & Maintenance								
-728	0	-581	-728	0%	-146	-25%	54210	General/PM	-3,825	0	-2,621	-3,825	0%	-1,204	-46%	0
0	0	-74	0	0%	74	100%	54220	Plumbing	-31	0	-448	-31	0%	417	93%	0
0	-50	-221	50	100%	221	100%	54240	Lighting and Electrical	-120	-400	-454	280	70%	334	74%	-1,000
0	0	-86	0	0%	86	100%	54252	Carpentry	0	0	-86	0	0%	86	100%	0
0	0	0	0	0%	0	0%	54256	Fire Suppression	-430	0	0	-430	0%	-430	0%	0
-144	-300	-138	156	52%	-6	-5%	54290	Other Building	-1,159	-2,700	-1,202	1,541	57%	43	4%	-3,900
-872	**-350**	**-1,100**	**-522**	**-149%**	**228**	**21%**		**R&M Building**	**-5,564**	**-3,100**	**-4,811**	**-2,464**	**-79%**	**-754**	**-16%**	**-4,900**
0	0	0	0	0%	0	0%	54310	Asphalt	-504	0	0	-504	0%	-504	0%	0
0	0	0	0	0%	0	0%	54340	GrassFlowersSeedFertilizers	0	-1,500	0	1,500	100%	0	0%	-1,500
0	0	-21	0	0%	21	100%	54380	Snow Removal	-26,775	-5,000	-11,426	-21,775	-435%	-15,349	-134%	-7,000

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

General (005)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-1,333	-1,400	-1,333	67	5%	0	0%	54390	Other Grounds Maint	-5,334	-5,600	-5,334	266	5%	0	0%	-8,400
-1,333	**-1,400**	**-1,354**	**67**	**5%**	**21**	**2%**		**R&M Grounds (nonGolf)**	**-32,613**	**-12,100**	**-16,760**	**-20,513**	**-170%**	**-15,853**	**-95%**	**-16,900**
0	0	0	0	0%	0	0%	54443	Rolling, Heavy	0	0	-301	0	0%	301	100%	0
0	0	0	0	0%	0	0%	54499	Other Operating Equip R&M	-150	0	-60	-150	0%	-90	-150%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Equipment**	**-150**	**0**	**-361**	**-150**	**0%**	**211**	**58%**	**0**
-2,205	**-1,750**	**-2,454**	**-455**	**-26%**	**249**	**10%**		**R&M subtotal**	**-38,327**	**-15,200**	**-21,932**	**-23,127**	**-152%**	**-16,395**	**-75%**	**-21,800**
-2,959	**-2,380**	**-3,421**	**-579**	**-24%**	**462**	**14%**		**TOTAL SUPPLIES & MAIN**	**-43,098**	**-20,280**	**-27,322**	**-22,818**	**-113%**	**-15,776**	**-58%**	**-30,200**
								ADMINISTRATIVE & OTHER EXPENSE								
-4,000	-5,000	0	1,000	20%	-4,000	0%	52010	Audit & Tax Services	-26,277	-27,000	-28,750	724	3%	2,474	9%	-27,000
0	-600	0	600	100%	0	0%	52015	Consulting Expense	0	-4,000	0	4,000	100%	0	0%	-6,500
-2,731	-9,200	-8,334	6,470	70%	5,604	67%	52030	Legal Services	-53,662	-73,600	-52,966	19,938	27%	-696	-1%	-110,000
0	-1,000	0	1,000	100%	0	0%	55540	Resort Advertising	-25	-10,000	0	9,975	100%	-25	0%	-14,000
-275	-350	-275	75	21%	0	0%	51520	Charitable Contributions	-3,345	-2,800	-6,110	-545	-19%	2,765	45%	-4,200
0	0	0	0	0%	0	0%	51530	Community Relations	0	0	-4,600	0	0%	4,600	100%	0
0	-50	0	50	100%	0	0%	51020	Dues & Subscriptions	0	-400	0	400	100%	0	0%	-600
-1,434	-250	0	-1,184	-474%	-1,434	0%	51035	Licenses, Permits, Fees	-2,784	-3,050	1,071	266	9%	-3,855	-360%	-4,800
-7,786	-1,900	-166	-5,886	-310%	-7,620	-4587%	51515	Board Expense	-41,903	-7,900	-4,006	-34,003	-430%	-37,897	-946%	-12,500
-394	0	0	-394	0%	-394	0%	51516	Annual Meeting Expense	-39,068	-25,000	-36,575	-14,068	-56%	-2,493	-7%	-25,000
-100	-400	-112	300	75%	12	10%	51065	Postage - General	-1,846	-3,200	-1,108	1,354	42%	-738	-67%	-4,800
0	0	0	0	0%	0	0%	51510	Assessment Billing	-1,486	0	-1,502	-1,486	0%	16	1%	-9,000
-18,752	-400	-2,241	-18,352	-4588%	-16,511	-737%	56601	Claims Expense	-39,630	-3,400	-10,377	-36,230	-1066%	-29,253	-282%	-5,000
0	0	0	0	0%	0	0%	52210	Bad Debt Expense	-13,000	-5,000	-10,000	-8,000	-160%	-3,000	-30%	-15,000
0	-2,700	0	2,700	100%	0	0%	59999	Contingency	0	-21,400	0	21,400	100%	0	0%	-32,000
-8,900	*-8,900*	*-9,000*	*0*	*0%*	*100*	*1%*	*52025*	*Insurance Expense*	*-71,200*	*-71,200*	*-72,000*	*0*	*0%*	*800*	*1%*	*-106,800*
-16,998	*-16,400*	*-15,462*	*-598*	*-4%*	*-1,536*	*-10%*	*57030*	*Taxes - Property*	*-135,984*	*-131,200*	*-123,696*	*-4,784*	*-4%*	*-12,288*	*-10%*	*-196,800*
-3,750	*-3,750*	*-3,750*	*0*	*0%*	*0*	*0%*	*5702...*	*Taxes - Income*	*-30,000*	*-30,000*	*-30,000*	*0*	*0%*	*0*	*0%*	*-45,000*
-65,120	**-50,900**	**-39,339**	**-14,220**	**-28%**	**-25,781**	**-66%**		**TOTAL ADMINISTRATIVE & OT**	**-460,210**	**-419,150**	**-380,619**	**-41,060**	**-10%**	**-79,590**	**-21%**	**-619,000**
-74,235	**-59,410**	**-48,981**	**-14,825**	**-25%**	**-25,253**	**-52%**		**TOTAL OPERATING EXPENSES**	**-549,439**	**-485,020**	**-451,912**	**-64,419**	**-13%**	**-97,526**	**-22%**	**-718,500**
-76,986	**-65,298**	**-53,814**	**-11,688**	**-18%**	**-23,172**	**-43%**		**TOTAL PAYROLL AND OPERATI**	**-580,925**	**-534,320**	**-481,311**	**-46,605**	**-9%**	**-99,613**	**-21%**	**-791,300**
-76,986	**-65,298**	**-53,814**	**-11,688**	**-18%**	**-23,172**	**-43%**		**N O R 1, before OH**	**-580,925**	**-534,320**	**-481,311**	**-46,605**	**-9%**	**-99,613**	**-21%**	**-791,300**
-76,986	**-65,298**	**-53,814**	**-11,688**	**-18%**	**-23,172**	**-43%**		**N O R 2, after OH**	**-580,925**	**-534,320**	**-481,311**	**-46,605**	**-9%**	**-99,613**	**-21%**	**-791,300**
-76,986	**-65,298**	**-53,814**	**-11,688**	**-18%**	**-23,172**	**-43%**		**T O C**	**-580,925**	**-534,320**	**-481,311**	**-46,605**	**-9%**	**-99,613**	**-21%**	**-791,300**
341,000	**341,000**	**308,000**	**0**	**0%**	**33,000**	**11%**		**Asssessment Revenue, Operatin**	**3,609,000**	**3,609,000**	**4,221,000**	**0**	**0%**	**-612,000**	**-14%**	**6,311,000**
264,014	**275,702**	**254,186**	**-11,688**	**-4%**	**9,828**	**4%**		**NOR AFTER Asssessment Reven**	**3,028,075**	**3,074,680**	**3,739,689**	**-46,605**	**-2%**	**-711,613**	**-19%**	**5,519,700**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Administration (010)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
0	-200	0	200	100%	0	0%	33299	InterDept Food Sales	0	-1,400	0	1,400	100%	0	0%	-2,000
0	***-200***	***0***	***200***	***100%***	***0***	***0%***		***Other F&B subtotal***	***0***	***-1,400***	***0***	***1,400***	***100%***	***0***	***0%***	***-2,000***
0	**-200**	**0**	**200**	**100%**	**0**	**0%**		**Total Food and Beverage Revenue**	**0**	**-1,400**	**0**	**1,400**	**100%**	**0**	**0%**	**-2,000**
4,303	500	1,780	3,803	761%	2,523	142%	34010	Interest	37,025	4,000	15,541	33,025	826%	21,484	138%	6,000
2,634	3,000	3,199	-366	-12%	-565	-18%	34020	Late Charges	24,781	29,000	28,567	-4,219	-15%	-3,787	-13%	38,000
-185	-200	-185	15	8%	0	0%	34030	Lien Fees	17,020	16,500	11,840	520	3%	5,180	44%	15,000
-190	-500	-570	310	62%	380	67%	34040	Delinquency Fees	71,165	39,400	50,749	31,765	81%	20,416	40%	38,000
9,620	5,900	15,400	3,720	63%	-5,780	-38%	34050	Transfer Fees	48,100	43,200	90,885	4,900	11%	-42,785	-47%	65,000
0	0	20	0	0%	-20	-100%	34060	NSF Charges	70	0	-40	70	0%	110	275%	0
2,364	2,500	1,121	-136	-5%	1,243	111%	37018	Lease Revenue	15,088	20,000	19,717	-4,912	-25%	-4,628	-23%	30,000
0	0	0	0	0%	0	0%	37020	Other Revenue	1,226	0	1,052	1,226	0%	174	17%	0
18,546	**11,200**	**20,764**	**7,346**	**66%**	**-2,219**	**-11%**		**Total Other Revenue**	**214,476**	**152,100**	**218,311**	**62,376**	**41%**	**-3,835**	**-2%**	**192,000**
18,546	**11,000**	**20,764**	**7,546**	**69%**	**-2,219**	**-11%**		**GROSS REVENUE (GREV)**	**214,476**	**150,700**	**218,311**	**63,776**	**42%**	**-3,835**	**-2%**	**190,000**
								COST OF GOODS SOLD (COGS)								
18,546	**11,000**	**20,764**	**7,546**	**69%**	**-2,219**	**-11%**		**Gross Margin (GREV-COG**	**214,476**	**150,700**	**218,311**	**63,776**	**42%**	**-3,835**	**-2%**	**190,000**
								PAYROLL								
								SALARIES & WAGES								
-14,662	-19,210	-14,784	4,548	24%	122	1%	5110...	Salaries - Exempt - Regular	-132,476	-151,014	-125,552	18,538	12%	-6,923	-6%	-227,900
-12,906	-12,250	-9,048	-656	-5%	-3,857	-43%	5122...	Wages - FTRegular	-92,962	-95,720	-84,501	2,758	3%	-8,461	-10%	-142,890
0	-80	-1,668	80	100%	1,668	100%	5124...	Wages - Seasonal	-1,250	-5,159	-2,476	3,909	76%	1,226	50%	-9,410
0	0	0	0	0%	0	0%	5122...	Wages-FTR-Commissions	-100	0	-100	-100	0%	0	0%	0
-200	0	0	-200	0%	-200	0%	51246	Wages-Seasonal-Commissions	-1,300	0	-500	-1,300	0%	-800	-160%	0
-7,830	-7,830	-7,500	0	0%	-330	-4%	5110...	Incentive Program, Exempt	-91,730	-62,660	-177,663	-29,070	-46%	85,933	48%	-94,000
-1,830	-1,830	-1,500	0	0%	-330	-22%	51227	Incentive Program, FTR, NonExe	-15,433	-14,660	-28,523	-773	-5%	13,090	46%	-22,000
0	0	0	0	0%	0	0%	51247	Incentive Program, Seasonal, NonExempt	0	-5,000	-12,409	5,000	100%	12,409	100%	-10,000
-37,428	**-41,200**	**-34,500**	**3,772**	**9%**	**-2,927**	**-8%**		**Total Salaries & Wages, DIRECT**	**-335,251**	**-334,213**	**-431,725**	**-1,038**	**0%**	**96,474**	**22%**	**-506,200**
-22,492	-27,040	-22,284	4,548	17%	-208	-1%		Salaries sub-total	-224,206	-213,674	-303,215	-10,532	-5%	79,010	26%	-321,900
-14,936	-14,160	-12,216	-776	-5%	-2,720	-22%		Wage sub-total	-111,045	-120,539	-128,509	9,494	8%	17,464	14%	-184,300
-14,736	-14,080	-10,548	-656	-5%	-4,187	-40%		Wage-FTR subsubtotal	-108,495	-110,380	-113,124	1,885	2%	4,629	4%	-164,890
-200	-80	-1,668	-120	-150%	1,468	88%		Wage-Seasonal subsubto	-2,550	-10,159	-15,385	7,609	75%	12,835	83%	-19,410
-201.8%	-374.5%	-166.2%	172.7%	46.1%	-35.7%	-21.5%		Payroll Direct as a % of	-156.3%	-221.8%	-197.8%	65.5%	29.5%	41.4%	21.0%	-266.4%
								PAYROLL BURDEN, Taxes & Benefits								
-1,993	-2,930	-2,015	937	32%	22	1%	5130...	Payroll Taxes	-29,456	-25,120	-30,437	-4,336	-17%	981	3%	-37,900
-2,595	-3,700	-2,138	1,105	30%	-457	-21%	5130...	Group Insurance	-20,704	-29,600	-18,063	8,896	30%	-2,641	-15%	-44,400
-1,317	-3,717	-2,333	2,400	65%	1,016	44%	5130...	Retirement Plan	-23,632	-29,736	-21,902	6,104	21%	-1,730	-8%	-44,600
-5,906	**-10,347**	**-6,486**	**4,441**	**43%**	**581**	**9%**		**Total Payroll Taxes & Benefits**	**-73,792**	**-84,456**	**-70,402**	**10,664**	**13%**	**-3,390**	**-5%**	**-126,900**
-1,043	**-1,020**	**-1,165**	**-23**	**-2%**	**122**	**10%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-10,922**	**-8,230**	**-11,900**	**-2,692**	**-33%**	**978**	**8%**	**-12,800**
-6,949	**-11,367**	**-7,651**	**4,418**	**39%**	**702**	**9%**		**PAYROLL BURDEN Total**	**-84,714**	**-92,686**	**-82,302**	**7,972**	**9%**	**-2,412**	**-3%**	**-139,700**
-3,118	-6,424	-4,936	3,306	51%	1,818	37%	(513...	subtotal, Burden-Salary	-49,687	-52,152	-57,613	2,465	5%	7,926	14%	-78,300
-3,800	-4,933	-2,330	1,133	23%	-1,470	-63%	(514...	subtotal, Burden-Wage-FTR	-34,555	-39,834	-23,186	5,279	13%	-11,369	-49%	-60,090
-31	-10	-386	-21	-210%	355	92%	(514...	subtotal, Burden-Wage-Seasonal	-473	-700	-1,504	227	32%	1,031	69%	-1,310
18.6%	**27.6%**	**22.2%**	**-09.0%**	**-32.7%**	**-03.6%**	**-16.3%**		**Burden % - on all Payroll**	**25.3%**	**27.7%**	**19.1%**	**-02.5%**	**-08.9%**	**06.2%**	**32.6%**	**27.6%**
13.9%	23.8%	22.1%	-09.9%	-41.7%	-08.3%	-37.4%		Burden % - Salary	22.2%	24.4%	19.0%	-02.2%	-09.2%	03.2%	16.6%	24.3%
25.8%	35.0%	22.1%	-09.2%	-26.4%	03.7%	16.8%		Burden % - Wage-FTR	31.8%	36.1%	20.5%	-04.2%	-11.7%	11.4%	55.4%	36.4%
15.5%	12.5%	23.1%	03.0%	24.0%	-07.6%	-33.0%		Burden % - Wage-Season	18.5%	06.9%	09.8%	11.6%	168.9%	08.8%	89.6%	06.7%
25.6%	*34.9%*	*22.2%*	*-09.3%*	*-26.5%*	*03.4%*	*15.4%*		*Burden % - Wage-FTR&Se*	*31.5%*	*33.6%*	*19.2%*	*-02.1%*	*-06.2%*	*12.3%*	*64.2%*	*33.3%*
-44,376	**-52,567**	**-42,152**	**8,191**	**16%**	**-2,225**	**-5%**		**PAYROLL TOTAL (Direct&Bur**	**-419,965**	**-426,899**	**-514,027**	**6,934**	**2%**	**94,062**	**18%**	**-645,900**
								OPERATING EXPENSES (OE)								
-598	0	-788	-598	0%	190	24%	50620	Employee Dev/Training	-1,201	0	-778	-1,201	0%	-423	-54%	0
-407	0	-55	-407	0%	-352	-637%	50625	Employee Relations	-1,939	-200	-131	-1,739	-869%	-1,808	-1382%	-300
0	0	-167	0	0%	167	100%	50630	Uniforms	-109	-400	-502	291	73%	393	78%	-600
0	-500	0	500	100%	0	0%	51080	Seminars & Conferences	-500	-2,350	0	1,850	79%	-500	0%	-4,350
-312	-400	-367	88	22%	55	15%	51095	Travel/Meeting Expense	-6,766	-1,700	-11,731	-5,066	-298%	4,964	42%	-2,750

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Administration (010)

August 2017									Year-to-Date August 2017								
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number			Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%				$	$	$	$	%	$	%	$
-1,317	-900	-1,377	-417	-46%	60	4%			Total Staff Expense	-10,515	-4,650	-13,141	-5,865	-126%	2,626	20%	-8,000
-1,099	-1,200	-722	101	8%	-377	-52%	51090		Telephone	-7,149	-9,600	-7,067	2,451	26%	-83	-1%	-14,400
-318	-800	-195	482	60%	-123	-63%	(530...		Fuel & Oil	-2,965	-6,400	-1,932	3,435	54%	-1,034	-54%	-9,600
-1,417	-2,000	-917	583	29%	-500	-55%			TOTAL UTILITIES	-10,115	-16,000	-8,998	5,885	37%	-1,116	-12%	-24,000
									SUPPLIES & MAINTENANCE EXPENSE								
-615	-400	-42	-215	-54%	-573	-1351%	56010		Security Exp	-9,665	-7,400	-6,506	-2,265	-31%	-3,159	-49%	-12,000
-225	-250	-225	25	10%	0	0%	56530		Janitorial Services & Supplies	-1,800	-2,000	-1,864	200	10%	64	3%	-3,000
-55	-50	0	-5	-11%	-55	0%	56535		Pest Control	-166	-400	-149	234	59%	-17	-11%	-600
-51	0	-51	-51	0%	0	0%	53705		Equipment Rental	-437	0	-434	-437	0%	-3	-1%	0
0	-25	-389	25	100%	389	100%	51050		Furniture and Office Equip	-258	-200	-1,367	-58	-29%	1,109	81%	-300
-127	-450	-350	323	72%	223	64%	51060		Office Supplies	-2,010	-3,600	-2,010	1,590	44%	0	0%	-5,400
-88	0	-126	-88	0%	39	30%	51061		Toner Cartridges	-348	0	-500	-348	0%	152	30%	0
0	0	0	0	0%	0	0%	53530		Signs	0	0	-118	0	0%	118	100%	0
-82	-541	-107	459	85%	25	23%	56501		Operating Supplies	-1,511	-1,491	-1,965	-20	-1%	454	23%	-3,600
0	-50	-106	50	100%	106	100%	56540		Small Tools & Equipment	-103	-400	-1,665	297	74%	1,562	94%	-600
0	0	0	0	0%	0	0%	56545		Safety Equipment	-491	-400	-110	-91	-23%	-381	-347%	-800
									Repairs & Maintenance								
0	0	0	0	0%	0	0%	54210		General/PM	-178	0	-190	-178	0%	12	6%	0
0	0	0	0	0%	0	0%	54240		Lighting and Electrical	0	0	-8	0	0%	8	100%	0
-217	0	-210	-217	0%	-7	-3%	54254		Elevators	-1,950	0	-1,679	-1,950	0%	-271	-16%	0
0	0	-603	0	0%	603	100%	54256		Fire Suppression	-2,115	0	-831	-2,115	0%	-1,285	-155%	0
0	-500	0	500	100%	0	0%	54290		Other Building	-400	-4,000	0	3,600	90%	-400	0%	-5,600
-217	-500	-813	283	57%	596	73%			R&M Building	-4,644	-4,000	-2,708	-644	-16%	-1,936	-71%	-5,600
0	0	0	0	0%	0	0%	54380		Snow Removal	-120	0	-38	-120	0%	-82	-220%	0
0	0	0	0	0%	0	0%			R&M Grounds (nonGolf)	-120	0	-38	-120	0%	-82	-220%	0
-843	-600	-612	-243	-41%	-232	-38%	54448		Rolling, Car/Truck/Bus/Van	-7,764	-4,800	-4,242	-2,964	-62%	-3,522	-83%	-7,200
0	-50	-178	50	100%	178	100%	54499		Other Operating Equip R&M	-190	-400	-178	210	53%	-12	-7%	-600
-843	-650	-790	-193	-30%	-54	-7%			R&M Equipment	-7,954	-5,200	-4,420	-2,754	-53%	-3,534	-80%	-7,800
-1,060	-1,150	-1,603	90	8%	543	34%			R&M subtotal	-12,718	-9,200	-7,165	-3,518	-38%	-5,553	-77%	-13,400
-2,304	-2,916	-3,000	612	21%	697	23%			TOTAL SUPPLIES & MAIN	-29,506	-25,091	-23,853	-4,415	-18%	-5,653	-24%	-39,700
									ADMINISTRATIVE & OTHER EXPENSE								
0	-400	0	400	100%	0	0%	52015		Consulting Expense	0	-3,200	-300	3,200	100%	300	100%	-5,000
0	0	0	0	0%	0	0%	52030		Legal Services	-2,242	0	0	-2,242	0%	-2,242	0%	0
0	0	0	0	0%	0	0%	51070		Public Relations	-4,000	-2,500	-105	-1,500	-60%	-3,895	-3710%	-5,500
0	0	0	0	0%	0	0%	51530		Community Relations	-51	0	0	-51	0%	-51	0%	0
0	-200	-625	200	100%	625	100%	51020		Dues & Subscriptions	-462	-1,600	-1,572	1,138	71%	1,110	71%	-2,400
-4,152	-1,650	-2,462	-2,502	-152%	-1,689	-69%	51035		Licenses, Permits, Fees	-11,487	-5,150	-9,019	-6,337	-123%	-2,468	-27%	-7,250
0	-50	-398	50	100%	398	100%	51096		Mileage Reimbursement	0	-400	-694	400	100%	694	100%	-580
-56	0	0	-56	0%	-56	0%	51515		Board Expense	-56	0	0	-56	0%	-56	0%	0
-9	-20	0	11	56%	-9	0%	51065		Postage - General	-78	-160	-2,227	82	51%	2,149	97%	-270
0	0	0	0	0%	0	0%	51510		Assessment Billing	-1,082	0	0	-1,082	0%	-1,082	0%	0
0	200	0	-200	-100%	0	0%	57009		Inter-Department Food Costs	0	1,400	0	-1,400	-100%	0	0%	2,000
-400	*-400*	*-400*	*0*	*0%*	*0*	*0%*	*52025*		*Insurance Expense*	*-3,200*	*-3,200*	*-3,200*	*0*	*0%*	*0*	*0%*	*-4,800*
-4,617	-2,520	-3,885	-2,097	-83%	-732	-19%			TOTAL ADMINISTRATIVE & OT	-22,657	-14,810	-17,116	-7,847	-53%	-5,541	-32%	-23,800
-9,655	-8,336	-9,179	-1,319	-16%	-475	-5%			TOTAL OPERATING EXPENSES	-72,793	-60,551	-63,108	-12,242	-20%	-9,685	-15%	-95,500
-54,031	-60,903	-51,331	6,872	11%	-2,700	-5%			TOTAL PAYROLL AND OPERATI	-492,758	-487,450	-577,135	-5,308	-1%	84,377	15%	-741,400
-35,485	-49,903	-30,566	14,418	29%	-4,919	-16%			N O R 1, before OH	-278,282	-336,750	-358,824	58,468	17%	80,542	22%	-551,400
-35,485	-49,903	-30,566	14,418	29%	-4,919	-16%			N O R 2, after OH	-278,282	-336,750	-358,824	58,468	17%	80,542	22%	-551,400
-54,031	-60,903	-51,331	6,872	11%	-2,700	-5%			T O C	-492,758	-487,450	-577,135	-5,308	-1%	84,377	15%	-741,400
-34.3%	-18.1%	-40.5%	-16.3%	-90.0%	06.1%	15.1%			REV to TOC (CRR%)	-43.5%	-30.9%	-37.8%	-12.6%	-40.8%	-05.7%	-15.1%	-25.6%
-35,485	-49,903	-30,566	14,418	29%	-4,919	-16%			NOR AFTER Asssessment Reven	-278,282	-336,750	-358,824	58,468	17%	80,542	22%	-551,400

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Communications (015)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
16,388	20,000	17,530	-3,612	-18%	-1,142	-7%	34080	Communications Ad Revenue	134,419	142,000	124,080	-7,581	-5%	10,339	8%	203,000
16,388	**20,000**	**17,530**	**-3,612**	**-18%**	**-1,142**	**-7%**		**Total Other Revenue**	**134,419**	**142,000**	**124,080**	**-7,581**	**-5%**	**10,339**	**8%**	**203,000**
16,388	**20,000**	**17,530**	**-3,612**	**-18%**	**-1,142**	**-7%**		**GROSS REVENUE (GREV)**	**134,419**	**142,000**	**124,080**	**-7,581**	**-5%**	**10,339**	**8%**	**203,000**
								COST OF GOODS SOLD (COGS)								
16,388	**20,000**	**17,530**	**-3,612**	**-18%**	**-1,142**	**-7%**		**Gross Margin (GREV-COG**	**134,419**	**142,000**	**124,080**	**-7,581**	**-5%**	**10,339**	**8%**	**203,000**
								PAYROLL								
								SALARIES & WAGES								
-16,024	-13,048	-11,461	-2,976	-23%	-4,563	-40%	5110...	Salaries - Exempt - Regular	-66,759	-104,381	-101,066	37,622	36%	34,306	34%	-156,600
-11,372	-8,901	-7,622	-2,471	-28%	-3,750	-49%	5122...	Wages - FTRegular	-61,976	-67,338	-78,807	5,362	8%	16,831	21%	-100,620
-5,927	-4,022	-3,640	-1,905	-47%	-2,286	-63%	5124...	Wages - Seasonal	-54,462	-29,941	-15,837	-24,521	-82%	-38,625	-244%	-45,380
0	0	-3,447	0	0%	3,447	100%	5122...	Wages-FTR-Commissions	0	0	-11,367	0	0%	11,367	100%	0
0	0	0	0	0%	0	0%	51246	Wages-Seasonal-Commissions	0	0	-104	0	0%	104	100%	0
0	0	-137	0	0%	137	100%	51227	Incentive Program, FTR, NonExempt	0	0	-410	0	0%	410	100%	0
-547	0	0	-547	0%	-547	0%	51247	Incentive Program, Seasonal, N	-683	0	0	-683	0%	-683	0%	0
-33,870	**-25,971**	**-26,308**	**-7,899**	**-30%**	**-7,561**	**-29%**		**Total Salaries & Wages, DIRECT**	**-183,881**	**-201,660**	**-207,591**	**17,779**	**9%**	**23,710**	**11%**	**-302,600**
-16,024	-13,048	-11,461	-2,976	-23%	-4,563	-40%		Salaries sub-total	-66,759	-104,381	-101,066	37,622	36%	34,306	34%	-156,600
-17,845	-12,923	-14,847	-4,922	-38%	-2,998	-20%		Wage sub-total	-117,121	-97,279	-106,526	-19,842	-20%	-10,596	-10%	-146,000
-11,372	-8,901	-11,207	-2,471	-28%	-165	-1%		Wage-FTR subsubtotal	-61,976	-67,338	-90,584	5,362	8%	28,608	32%	-100,620
-6,473	-4,022	-3,640	-2,451	-61%	-2,833	-78%		Wage-Seasonal subsubto	-55,145	-29,941	-15,941	-25,204	-84%	-39,204	-246%	-45,380
-206.7%	-129.9%	-150.1%	-76.8%	-59.2%	-56.6%	-37.7%		Payroll Direct as a % of	-136.8%	-142.0%	-167.3%	05.2%	03.7%	30.5%	18.2%	-149.1%
								PAYROLL BURDEN, Taxes & Benefits								
-3,357	-2,200	-2,268	-1,157	-53%	-1,089	-48%	5130...	Payroll Taxes	-17,736	-18,230	-17,962	494	3%	226	1%	-27,300
-2,402	-3,850	-2,622	1,448	38%	220	8%	5130...	Group Insurance	-19,832	-30,800	-22,293	10,968	36%	2,462	11%	-46,200
-158	-267	-350	109	41%	191	55%	5130...	Retirement Plan	-2,043	-2,136	-3,334	93	4%	1,291	39%	-3,200
-5,917	**-6,317**	**-5,240**	**400**	**6%**	**-677**	**-13%**		**Total Payroll Taxes & Benefits**	**-39,610**	**-51,166**	**-43,589**	**11,556**	**23%**	**3,978**	**9%**	**-76,700**
-228	**-170**	**-214**	**-58**	**-34%**	**-14**	**-6%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-1,182**	**-1,260**	**-1,513**	**78**	**6%**	**330**	**22%**	**-1,900**
-6,145	**-6,487**	**-5,454**	**342**	**5%**	**-691**	**-13%**		**PAYROLL BURDEN Total**	**-40,793**	**-52,426**	**-45,101**	**11,633**	**22%**	**4,309**	**10%**	**-78,600**
-3,291	-3,242	-2,673	-49	-2%	-619	-23%	(513...	subtotal, Burden-Salary	-18,204	-26,526	-22,638	8,322	31%	4,434	20%	-39,800
-2,283	-2,845	-2,346	562	20%	63	3%	(514...	subtotal, Burden-Wage-FTR	-16,483	-22,810	-20,171	6,327	28%	3,688	18%	-34,110
-570	-400	-435	-170	-43%	-135	-31%	(514...	subtotal, Burden-Wage-Seasonal	-6,105	-3,090	-2,292	-3,015	-98%	-3,813	-166%	-4,690
18.1%	**25.0%**	**20.7%**	**-06.8%**	**-27.4%**	**-02.6%**	**-12.5%**		**Burden % - on all Payroll**	**22.2%**	**26.0%**	**21.7%**	**-03.8%**	**-14.7%**	**00.5%**	**02.1%**	**26.0%**
20.5%	24.8%	23.3%	-04.3%	-17.3%	-02.8%	-11.9%		Burden % - Salary	27.3%	25.4%	22.4%	01.9%	07.3%	04.9%	21.7%	25.4%
20.1%	32.0%	20.9%	-11.9%	-37.2%	-00.9%	-04.1%		Burden % - Wage-FTR	26.6%	33.9%	22.3%	-07.3%	-21.5%	04.3%	19.4%	33.9%
08.8%	09.9%	12.0%	-01.1%	-11.4%	-03.2%	-26.3%		Burden % - Wage-Season	11.1%	10.3%	14.4%	00.8%	07.3%	-03.3%	-23.0%	10.3%
16.0%	*25.1%*	*18.7%*	*-09.1%*	*-36.3%*	*-02.7%*	*-14.6%*		*Burden % - Wage-FTR&Se*	*19.3%*	*26.6%*	*21.1%*	*-07.3%*	*-27.6%*	*-01.8%*	*-08.5%*	*26.6%*
-40,015	**-32,458**	**-31,762**	**-7,557**	**-23%**	**-8,252**	**-26%**		**PAYROLL TOTAL (Direct&Bur**	**-224,673**	**-254,086**	**-252,693**	**29,413**	**12%**	**28,019**	**11%**	**-381,200**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50530	Employee Meals	0	0	-24	0	0%	24	100%	0
0	0	0	0	0%	0	0%	50615	Employee Recruiting	-169	0	0	-169	0%	-169	0%	0
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	-60	0	-22	-60	0%	-38	-179%	-400
-200	-25	-107	-175	-701%	-94	-88%	50625	Employee Relations	-378	-200	-348	-178	-89%	-29	-8%	-320
0	0	0	0	0%	0	0%	50630	Uniforms	-181	-200	-1,285	19	9%	1,104	86%	-400
0	-100	0	100	100%	0	0%	51080	Seminars & Conferences	0	-800	0	800	100%	0	0%	-1,200
0	-420	-55	420	100%	55	100%	51095	Travel/Meeting Expense	-141	-3,360	-692	3,219	96%	551	80%	-5,040
-200	**-545**	**-161**	**345**	**63%**	**-39**	**-24%**		**Total Staff Expense**	**-928**	**-4,560**	**-2,370**	**3,632**	**80%**	**1,442**	**61%**	**-7,360**
-70	-240	-201	170	71%	131	65%	51090	Telephone	-1,183	-1,920	-1,641	737	38%	457	28%	-2,880
-70	**-240**	**-201**	**170**	**71%**	**131**	**65%**		**TOTAL UTILITIES**	**-1,183**	**-1,920**	**-1,641**	**737**	**38%**	**457**	**28%**	**-2,880**
								SUPPLIES & MAINTENANCE EXPENSE								
-225	-225	-225	0	0%	0	0%	56530	Janitorial Services & Supplies	-1,800	-1,800	-1,800	0	0%	0	0%	-2,700
-225	-580	-210	355	61%	-15	-7%	52020	Contract Fees	-2,867	-8,720	-2,076	5,853	67%	-791	-38%	-12,800
0	0	-49	0	0%	49	100%	51037	Computer Software	0	0	-49	0	0%	49	100%	0
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	-141	-200	-262	59	30%	122	46%	-400

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Communications (015)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-33	-250	-97	217	87%	64	66%	51060	Office Supplies	-1,188	-2,000	-1,741	812	41%	553	32%	-3,000
-148	-1,100	272	952	87%	-421	-154%	51061	Toner Cartridges	-3,733	-8,700	-8,788	4,967	57%	5,055	58%	-13,000
-20	0	0	-20	0%	-20	0%	51025	Entertainment	-20	0	0	-20	0%	-20	0%	0
								Repairs & Maintenance								
0	0	0	0	0%	0	0%	54210	General/PM	-62	0	0	-62	0%	-62	0%	0
0	0	0	0	0%	0	0%	54250	HVAC	-5	0	0	-5	0%	-5	0%	0
0	0	0	0	0%	0	0%		**R&M Building**	-67	0	0	-67	0%	-67	0%	0
0	-50	0	50	100%	0	0%	54470	Office Equip R&M	0	-400	0	400	100%	0	0%	-600
0	-50	0	50	100%	0	0%		**R&M Equipment**	0	-400	0	400	100%	0	0%	-600
0	-50	0	50	100%	0	0%		**R&M subtotal**	-67	-400	0	333	83%	-67	0%	-600
-651	-2,205	-308	1,554	70%	-343	-111%		**TOTAL SUPPLIES & MAIN**	-9,815	-21,820	-14,716	12,005	55%	4,901	33%	-32,500
								ADMINISTRATIVE & OTHER EXPENSE								
-78	0	0	-78	0%	-78	0%	51070	Public Relations	-278	-1,400	-496	1,122	80%	218	44%	-2,000
0	-1,000	-1,142	1,000	100%	1,142	100%	55540	Resort Advertising	-3,320	-8,000	-16,270	4,680	58%	12,949	80%	-12,000
0	0	-538	0	0%	538	100%	55560	Sales specific	-642	0	-3,307	-642	0%	2,665	81%	0
-50	0	0	-50	0%	-50	0%	51530	Community Relations	-579	0	-250	-579	0%	-329	-131%	0
0	-100	0	100	100%	0	0%	51020	Dues & Subscriptions	-573	-800	-506	227	28%	-67	-13%	-1,600
-132	0	0	-132	0%	-132	0%	51035	Licenses, Permits, Fees	-132	0	0	-132	0%	-132	0%	0
-98	0	-87	-98	0%	-11	-13%	51096	Mileage Reimbursement	-588	0	-692	-588	0%	104	15%	0
-2,153	-2,200	-2,316	47	2%	162	7%	51063	Postage - TDNews	-21,648	-19,650	-21,297	-1,998	-10%	-351	-2%	-30,450
-10	-30	0	20	66%	-10	0%	51065	Postage - General	-50	-240	-2	190	79%	-48	-2591%	-360
-833	-1,000	0	167	17%	-833	0%	51535	Newsletter	-5,318	-7,000	-1,150	1,682	24%	-4,168	-362%	-10,000
-8,301	-8,650	-7,810	349	4%	-491	-6%	51545	Printing - TD News	-77,652	-73,400	-72,015	-4,252	-6%	-5,637	-8%	-111,850
0	0	0	0	0%	0	0%	51546	Printing - Brochures	-35,585	-19,900	-27,028	-15,685	-79%	-8,557	-32%	-35,000
0	0	0	0	0%	0	0%	51547	Printing - Other	0	-100	-662	100	100%	662	100%	-100
-11,656	-12,980	-11,892	1,324	10%	236	2%		**TOTAL ADMINISTRATIVE & OT**	-146,365	-130,490	-143,674	-15,875	-12%	-2,691	-2%	-203,360
-12,577	-15,970	-12,562	3,393	21%	-15	0%		**TOTAL OPERATING EXPENSES**	-158,292	-158,790	-162,401	498	0%	4,109	3%	-246,100
-52,592	-48,428	-44,324	-4,164	-9%	-8,268	-19%		**TOTAL PAYROLL AND OPERATI**	-382,965	-412,876	-415,093	29,911	7%	32,128	8%	-627,300
-36,204	-28,428	-26,794	-7,776	-27%	-9,410	-35%		**N O R 1, before OH**	-248,546	-270,876	-291,013	22,330	8%	42,467	15%	-424,300
-36,204	-28,428	-26,794	-7,776	-27%	-9,410	-35%		**N O R 2, after OH**	-248,546	-270,876	-291,013	22,330	8%	42,467	15%	-424,300
-52,592	-48,428	-44,324	-4,164	-9%	-8,268	-19%		**T O C**	-382,965	-412,876	-415,093	29,911	7%	32,128	8%	-627,300
-31.2%	-41.3%	-39.6%	10.1%	24.5%	08.4%	21.2%		REV to TOC (CRR%)	-35.1%	-34.4%	-29.9%	-00.7%	-02.1%	-05.2%	-17.4%	-32.4%
-36,204	-28,428	-26,794	-7,776	-27%	-9,410	-35%		**NOR AFTER Asssessment Reven**	-248,546	-270,876	-291,013	22,330	8%	42,467	15%	-424,300

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Member Services (040)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
1,648	1,300	2,199	348	27%	-551	-25%	36030	Sales - Retail	10,085	8,800	13,444	1,285	15%	-3,358	-25%	12,000
-44	0	-30	-44	0%	-14	-47%	38015	Employee Discounts	-316	0	-251	-316	0%	-66	-26%	0
-42	0	-131	-42	0%	89	68%	38020	Discounts - Retail	-42	0	-1,035	-42	0%	993	96%	0
1,562	**1,300**	**2,038**	**262**	**20%**	**-476**	**-23%**		**Total Retail Product Reven**	**9,727**	**8,800**	**12,158**	**927**	**11%**	**-2,431**	**-20%**	**12,000**
469	700	454	-231	-33%	16	3%	37020	Other Revenue	17,913	17,600	17,711	313	2%	202	1%	20,000
469	**700**	**454**	**-231**	**-33%**	**16**	**3%**		**Total Other Revenue**	**17,913**	**17,600**	**17,711**	**313**	**2%**	**202**	**1%**	**20,000**
2,031	**2,000**	**2,492**	**31**	**2%**	**-460**	**-18%**		**GROSS REVENUE (GREV)**	**27,640**	**26,400**	**29,869**	**1,240**	**5%**	**-2,229**	**-7%**	**32,000**
								COST OF GOODS SOLD (COGS)								
2,031	**2,000**	**2,492**	**31**	**2%**	**-460**	**-18%**		**Gross Margin (GREV-COG**	**27,640**	**26,400**	**29,869**	**1,240**	**5%**	**-2,229**	**-7%**	**32,000**
								PAYROLL								
								SALARIES & WAGES								
-5,005	-4,630	-3,127	-375	-8%	-1,877	-60%	5110...	Salaries - Exempt - Regular	-38,512	-37,039	-35,617	-1,473	-4%	-2,895	-8%	-55,600
-6,144	-5,880	-3,373	-264	-4%	-2,771	-82%	5122...	Wages - FTRegular	-38,726	-48,304	-27,246	9,578	20%	-11,480	-42%	-73,080
-1,814	-7,522	-5,563	5,708	76%	3,749	67%	5124...	Wages - Seasonal	-19,030	-47,600	-31,658	28,571	60%	12,629	40%	-67,920
-137	0	-137	-137	0%	0	0%	51227	Incentive Program, FTR, NonExe	-957	0	-984	-957	0%	27	3%	0
-410	0	0	-410	0%	-410	0%	51247	Incentive Program, Seasonal, N	-1,367	0	-410	-1,367	0%	-957	-233%	0
-13,510	**-18,032**	**-12,200**	**4,522**	**25%**	**-1,310**	**-11%**		**Total Salaries & Wages, DIRECT**	**-98,591**	**-132,943**	**-95,915**	**34,352**	**26%**	**-2,676**	**-3%**	**-196,600**
-5,005	-4,630	-3,127	-375	-8%	-1,877	-60%		Salaries sub-total	-38,512	-37,039	-35,617	-1,473	-4%	-2,895	-8%	-55,600
-8,505	-13,402	-9,073	4,897	37%	567	6%		Wage sub-total	-60,079	-95,904	-60,298	35,825	37%	219	0%	-141,000
-6,281	-5,880	-3,509	-401	-7%	-2,771	-79%		Wage-FTR subsubtotal	-39,683	-48,304	-28,230	8,621	18%	-11,453	-41%	-73,080
-2,225	-7,522	-5,563	5,297	70%	3,339	60%		Wage-Seasonal subsubto	-20,396	-47,600	-32,068	27,204	57%	11,672	36%	-67,920
-665.1%	-901.6%	-489.7%	236.5%	26.2%	-175.5%	-35.8%		Payroll Direct as a % of	-356.7%	-503.6%	-321.1%	146.9%	29.2%	-35.6%	-11.1%	-614.4%
								PAYROLL BURDEN, Taxes & Benefits								
-1,055	-1,790	-1,230	735	41%	176	14%	5130...	Payroll Taxes	-9,937	-14,100	-9,756	4,163	30%	-181	-2%	-20,800
-1,799	-2,883	-1,947	1,085	38%	149	8%	5130...	Group Insurance	-14,341	-23,064	-16,577	8,723	38%	2,236	13%	-34,600
-141	-200	-135	59	30%	-6	-4%	5130...	Retirement Plan	-1,127	-1,600	-1,181	473	30%	54	5%	-2,400
-2,994	**-4,873**	**-3,312**	**1,879**	**39%**	**318**	**10%**		**Total Payroll Taxes & Benefits**	**-25,406**	**-38,764**	**-27,515**	**13,358**	**34%**	**2,109**	**8%**	**-57,800**
-254	**-120**	**-104**	**-134**	**-111%**	**-150**	**-144%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-1,571**	**-870**	**-756**	**-701**	**-81%**	**-815**	**-108%**	**-1,400**
-3,248	**-4,993**	**-3,416**	**1,745**	**35%**	**169**	**5%**		**PAYROLL BURDEN Total**	**-26,977**	**-39,634**	**-28,271**	**12,657**	**32%**	**1,294**	**5%**	**-59,200**
-1,112	-1,468	-1,162	356	24%	49	4%	(513...	subtotal, Burden-Salary	-9,245	-11,964	-9,755	2,719	23%	510	5%	-18,000
-1,860	-2,685	-1,582	825	31%	-278	-18%	(514...	subtotal, Burden-Wage-FTR	-14,565	-21,960	-13,986	7,395	34%	-579	-4%	-33,010
-276	-840	-673	564	67%	397	59%	(514...	subtotal, Burden-Wage-Seasonal	-3,168	-5,710	-4,530	2,542	45%	1,363	30%	-8,190
24.0%	**27.7%**	**28.0%**	**-03.7%**	**-13.2%**	**-04.0%**	**-14.2%**		**Burden % - on all Payroll**	**27.4%**	**29.8%**	**29.5%**	**-02.5%**	**-08.2%**	**-02.1%**	**-07.2%**	**30.1%**
22.2%	31.7%	37.1%	-09.5%	-29.9%	-14.9%	-40.2%		Burden % - Salary	24.0%	32.3%	27.4%	-08.3%	-25.7%	-03.4%	-12.4%	32.4%
29.6%	45.7%	45.1%	-16.1%	-35.2%	-15.5%	-34.3%		Burden % - Wage-FTR	36.7%	45.5%	49.5%	-08.8%	-19.3%	-12.8%	-25.9%	45.2%
12.4%	11.2%	12.1%	01.2%	11.0%	00.3%	02.5%		Burden % - Wage-Season	15.5%	12.0%	14.1%	03.5%	29.5%	01.4%	09.9%	12.1%
25.1%	*26.3%*	*24.9%*	*-01.2%*	*-04.5%*	*00.3%*	*01.0%*		*Burden % - Wage-FTR&Se*	*29.5%*	*28.9%*	*30.7%*	*00.7%*	*02.3%*	*-01.2%*	*-03.9%*	*29.2%*
-16,758	**-23,025**	**-15,617**	**6,267**	**27%**	**-1,141**	**-7%**		**PAYROLL TOTAL (Direct&Bur**	**-125,568**	**-172,577**	**-124,186**	**47,009**	**27%**	**-1,382**	**-1%**	**-255,800**
								OPERATING EXPENSES (OE)								
-78	-30	0	-48	-161%	-78	0%	50625	Employee Relations	-175	-250	-57	75	30%	-118	-207%	-380
54	0	0	54	0%	54	0%	50630	Uniforms	-1,106	-800	-897	-306	-38%	-209	-23%	-1,600
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	0	-850	0	850	100%	0	0%	-850
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	0	-550	-34	550	100%	34	100%	-550
-24	**-30**	**0**	**6**	**19%**	**-24**	**0%**		**Total Staff Expense**	**-1,281**	**-2,450**	**-988**	**1,169**	**48%**	**-293**	**-30%**	**-3,380**
-30	-30	-30	0	0%	0	0%	51090	Telephone	-240	-240	-240	0	0%	0	0%	-360
-30	**-30**	**-30**	**0**	**0%**	**0**	**0%**		**TOTAL UTILITIES**	**-240**	**-240**	**-240**	**0**	**0%**	**0**	**0%**	**-360**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56520	Linen Service	0	0	-80	0	0%	80	100%	0
-225	-225	-225	0	0%	0	0%	56530	Janitorial Services & Supplies	-1,800	-1,800	-1,800	0	0%	0	0%	-2,700
-93	-100	-93	7	7%	0	0%	52020	Contract Fees	-744	-800	-744	56	7%	0	0%	-1,200
-900	-800	-1,246	-100	-13%	346	28%	51560	Mbr Srv - Retail COGS	-5,315	-5,400	-7,593	85	2%	2,278	30%	-7,400
0	0	0	0	0%	0	0%	51038	Computer Hardware	0	-500	0	500	100%	0	0%	-500

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Member Services (040)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	-545	-100	-845	-445	-445%	300	36%	-200
-32	-150	-70	118	79%	38	54%	51060	Office Supplies	-409	-1,200	-680	791	66%	271	40%	-1,800
-165	-160	-182	-5	-3%	17	10%	51061	Toner Cartridges	-2,065	-1,280	-1,099	-785	-61%	-966	-88%	-1,920
-795	**-550**	**-70**	**-245**	**-45%**	**-725**	**-1029%**	**56501**	**Operating Supplies**	**-6,853**	**-4,400**	**-4,394**	**-2,453**	**-56%**	**-2,459**	**-56%**	**-6,600**
								Repairs & Maintenance								
0	0	-44	0	0%	44	100%	54210	General/PM	-26	0	-46	-26	0%	20	43%	0
0	0	0	0	0%	0	0%	54240	Lighting and Electrical	0	-240	-1,050	240	100%	1,050	100%	-480
0	0	0	0	0%	0	0%	54274	Painting	0	0	-8	0	0%	8	100%	0
0	0	0	0	0%	0	0%	54290	Other Building	-450	-60	0	-390	-650%	-450	0%	-120
0	**0**	**-44**	**0**	**0%**	**44**	**100%**		**R&M Building**	**-476**	**-300**	**-1,104**	**-176**	**-59%**	**628**	**57%**	**-600**
0	0	0	0	0%	0	0%	54470	Office Equip R&M	0	-100	0	100	100%	0	0%	-200
0	0	0	0	0%	0	0%	54483	Computer Hardware Maint	0	-100	0	100	100%	0	0%	-200
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Equipment**	**0**	**-200**	**0**	**200**	**100%**	**0**	**0%**	**-400**
0	**0**	**-44**	**0**	**0%**	**44**	**100%**		**R&M subtotal**	**-476**	**-500**	**-1,104**	**24**	**5%**	**628**	**57%**	**-1,000**
-2,210	**-1,985**	**-1,931**	**-225**	**-11%**	**-279**	**-14%**		**TOTAL SUPPLIES & MAIN**	**-18,207**	**-15,980**	**-18,339**	**-2,227**	**-14%**	**132**	**1%**	**-23,320**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	-265	0	0%	265	100%	51530	Community Relations	0	-1,500	-290	1,500	100%	290	100%	-2,000
0	-20	0	20	100%	0	0%	51020	Dues & Subscriptions	0	-160	-20	160	100%	20	100%	-240
0	0	0	0	0%	0	0%	51096	Mileage Reimbursement	0	-50	0	50	100%	0	0%	-100
-78	-50	0	-28	-55%	-78	0%	51065	Postage - General	-471	-400	-444	-71	-18%	-27	-6%	-600
-446	-450	-450	4	1%	4	1%	52220	Credit Card Expense	-10,786	-6,750	-7,394	-4,036	-60%	-3,392	-46%	-11,000
813	0	0	813	0%	812	369218%	52225	Over/Short	-23	0	2	-23	0%	-25	-1247%	0
289	**-520**	**-715**	**809**	**156%**	**1,004**	**140%**		**TOTAL ADMINISTRATIVE & OT**	**-11,281**	**-8,860**	**-8,146**	**-2,421**	**-27%**	**-3,134**	**-38%**	**-13,940**
-1,975	**-2,565**	**-2,676**	**590**	**23%**	**701**	**26%**		**TOTAL OPERATING EXPENSES**	**-31,009**	**-27,530**	**-27,713**	**-3,479**	**-13%**	**-3,295**	**-12%**	**-41,000**
-18,733	**-25,590**	**-18,293**	**6,857**	**27%**	**-440**	**-2%**		**TOTAL PAYROLL AND OPERATI**	**-156,577**	**-200,107**	**-151,900**	**43,530**	**22%**	**-4,677**	**-3%**	**-296,800**
-16,702	**-23,590**	**-15,801**	**6,888**	**29%**	**-900**	**-6%**		**N O R 1, before OH**	**-128,937**	**-173,707**	**-122,030**	**44,770**	**26%**	**-6,907**	**-6%**	**-264,800**
-16,702	**-23,590**	**-15,801**	**6,888**	**29%**	**-900**	**-6%**		**N O R 2, after OH**	**-128,937**	**-173,707**	**-122,030**	**44,770**	**26%**	**-6,907**	**-6%**	**-264,800**
-18,733	**-25,590**	**-18,293**	**6,857**	**27%**	**-440**	**-2%**		**T O C**	**-156,577**	**-200,107**	**-151,900**	**43,530**	**22%**	**-4,677**	**-3%**	**-296,800**
-10.8%	-07.8%	-13.6%	-03.0%	-38.7%	02.8%	20.4%		REV to TOC (CRR%)	-17.7%	-13.2%	-19.7%	-04.5%	-33.8%	02.0%	10.2%	-10.8%
-16,702	**-23,590**	**-15,801**	**6,888**	**29%**	**-900**	**-6%**		**NOR AFTER Asssessment Reven**	**-128,937**	**-173,707**	**-122,030**	**44,770**	**26%**	**-6,907**	**-6%**	**-264,800**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

ASO (020)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
825	4,500	4,925	-3,675	-82%	-4,100	-83%	32010	Aso - Fees	39,785	44,000	49,055	-4,215	-10%	-9,270	-19%	57,500
3,030	4,000	4,645	-970	-24%	-1,615	-35%	32020	Inspection Fees	16,080	20,000	25,420	-3,920	-20%	-9,340	-37%	30,000
1,075	500	1,000	575	115%	75	8%	32030	Fines	4,658	4,000	3,000	658	16%	1,658	55%	6,000
11	10	13	1	10%	-2	-13%	34010	Interest	64	80	96	-16	-19%	-32	-33%	120
10,400	5,500	0	4,900	89%	10,400	0%	34050	Transfer Fees	52,000	44,500	0	7,500	17%	52,000	0%	68,500
1,047	690	452	357	52%	595	132%	37020	Other Revenue	3,065	4,220	6,724	-1,155	-27%	-3,659	-54%	5,880
16,388	**15,200**	**11,035**	**1,188**	**8%**	**5,353**	**49%**		**Total Other Revenue**	**115,652**	**116,800**	**84,295**	**-1,148**	**-1%**	**31,356**	**37%**	**168,000**
16,388	**15,200**	**11,035**	**1,188**	**8%**	**5,353**	**49%**		**GROSS REVENUE (GREV)**	**115,652**	**116,800**	**84,295**	**-1,148**	**-1%**	**31,356**	**37%**	**168,000**
								COST OF GOODS SOLD (COGS)								
16,388	**15,200**	**11,035**	**1,188**	**8%**	**5,353**	**49%**		**Gross Margin (GREV-COG**	**115,652**	**116,800**	**84,295**	**-1,148**	**-1%**	**31,356**	**37%**	**168,000**
								PAYROLL								
								SALARIES & WAGES								
-5,858	-4,869	-5,072	-989	-20%	-786	-16%	5110...	Salaries - Exempt - Regular	-41,359	-38,951	-39,962	-2,408	-6%	-1,398	-3%	-58,400
-11,347	-13,639	-11,861	2,292	17%	514	4%	5122...	Wages - FTRegular	-88,513	-99,567	-74,972	11,054	11%	-13,541	-18%	-148,751
-2,483	-2,346	-3,034	-137	-6%	551	18%	5124...	Wages - Seasonal	-12,037	-11,866	-11,943	-171	-1%	-94	-1%	-16,049
0	0	0	0	0%	0	0%	51227	Incentive Program, FTR, NonExe	-984	0	-301	-984	0%	-683	-227%	0
-137	0	0	-137	0%	-137	0%	51247	Incentive Program, Seasonal, N	-137	0	0	-137	0%	-137	0%	0
-19,825	**-20,854**	**-19,966**	**1,029**	**5%**	**141**	**1%**		**Total Salaries & Wages, DIRECT**	**-143,030**	**-150,384**	**-127,177**	**7,354**	**5%**	**-15,853**	**-12%**	**-223,200**
-5,858	-4,869	-5,072	-989	-20%	-786	-16%		Salaries sub-total	-41,359	-38,951	-39,962	-2,408	-6%	-1,398	-3%	-58,400
-13,967	-15,985	-14,894	2,018	13%	927	6%		Wage sub-total	-101,671	-111,433	-87,215	9,762	9%	-14,456	-17%	-164,800
-11,347	-13,639	-11,861	2,292	17%	514	4%		Wage-FTR subsubtotal	-89,497	-99,567	-75,273	10,070	10%	-14,225	-19%	-148,751
-2,620	-2,346	-3,034	-274	-12%	414	14%		Wage-Seasonal subsubto	-12,174	-11,866	-11,943	-308	-3%	-231	-2%	-16,049
-121.0%	-137.2%	-180.9%	16.2%	11.8%	60.0%	33.1%		Payroll Direct as a % of	-123.7%	-128.8%	-150.9%	05.1%	03.9%	27.2%	18.0%	-132.9%
								PAYROLL BURDEN, Taxes & Benefits								
-1,470	-1,680	-1,514	210	13%	44	3%	5130...	Payroll Taxes	-12,223	-12,960	-10,564	737	6%	-1,659	-16%	-19,200
-2,698	-4,325	-2,596	1,627	38%	-102	-4%	5130...	Group Insurance	-21,514	-34,600	-22,109	13,086	38%	595	3%	-51,900
-355	-283	-310	-72	-26%	-45	-15%	5130...	Retirement Plan	-2,620	-2,264	-2,175	-356	-16%	-445	-20%	-3,400
-4,523	**-6,288**	**-4,420**	**1,765**	**28%**	**-103**	**-2%**		**Total Payroll Taxes & Benefits**	**-36,357**	**-49,824**	**-34,848**	**13,467**	**27%**	**-1,510**	**-4%**	**-74,500**
-795	**-1,250**	**-1,561**	**455**	**36%**	**766**	**49%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-5,527**	**-8,720**	**-8,061**	**3,193**	**37%**	**2,534**	**31%**	**-12,900**
-5,318	**-7,538**	**-5,981**	**2,220**	**29%**	**663**	**11%**		**PAYROLL BURDEN Total**	**-41,884**	**-58,544**	**-42,909**	**16,660**	**28%**	**1,025**	**2%**	**-87,400**
-1,189	-1,501	-1,210	312	21%	21	2%	(513...	subtotal, Burden-Salary	-9,586	-12,258	-10,226	2,672	22%	640	6%	-18,400
-3,710	-5,667	-4,302	1,957	35%	592	14%	(514...	subtotal, Burden-Wage-FTR	-30,087	-44,366	-30,902	14,279	32%	815	3%	-66,430
-419	-370	-469	-49	-13%	50	11%	(514...	subtotal, Burden-Wage-Seasonal	-2,211	-1,920	-1,781	-291	-15%	-430	-24%	-2,570
26.8%	**36.1%**	**30.0%**	**-09.3%**	**-25.8%**	**-03.1%**	**-10.5%**		**Burden % - on all Payroll**	**29.3%**	**38.9%**	**33.7%**	**-09.6%**	**-24.8%**	**-04.5%**	**-13.2%**	**39.2%**
20.3%	30.8%	23.9%	-10.5%	-34.2%	-03.6%	-14.9%		Burden % - Salary	23.2%	31.5%	25.6%	-08.3%	-26.3%	-02.4%	-09.4%	31.5%
32.7%	41.5%	36.3%	-08.9%	-21.3%	-03.6%	-09.8%		Burden % - Wage-FTR	33.6%	44.6%	41.1%	-10.9%	-24.6%	-07.4%	-18.1%	44.7%
16.0%	15.8%	15.5%	00.2%	01.4%	00.5%	03.4%		Burden % - Wage-Season	18.2%	16.2%	14.9%	02.0%	12.2%	03.2%	21.8%	16.0%
29.6%	*37.8%*	*32.0%*	*-08.2%*	*-21.7%*	*-02.5%*	*-07.7%*		*Burden % - Wage-FTR&Se*	*31.8%*	*41.5%*	*37.5%*	*-09.8%*	*-23.5%*	*-05.7%*	*-15.2%*	*41.9%*
-25,143	**-28,392**	**-25,947**	**3,249**	**11%**	**804**	**3%**		**PAYROLL TOTAL (Direct&Bur**	**-184,914**	**-208,928**	**-170,086**	**24,014**	**11%**	**-14,828**	**-9%**	**-310,600**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	0	0	-554	0	0%	554	100%	0
-80	-20	0	-60	-301%	-80	0%	50625	Employee Relations	-438	-160	-112	-278	-174%	-327	-293%	-240
0	0	0	0	0%	0	0%	50630	Uniforms	0	-200	-599	200	100%	599	100%	-400
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	-465	-1,100	0	635	58%	-465	0%	-1,100
0	-20	0	20	100%	0	0%	51095	Travel/Meeting Expense	-533	-1,560	-234	1,028	66%	-299	-128%	-1,640
-80	**-40**	**0**	**-40**	**-100%**	**-80**	**0%**		**Total Staff Expense**	**-1,436**	**-3,020**	**-1,498**	**1,584**	**52%**	**62**	**4%**	**-3,380**
-51	-60	-56	9	15%	5	9%	51090	Telephone	-2,066	-480	-470	-1,586	-331%	-1,597	-340%	-720
-122	**-100**	**-111**	**-22**	**-22%**	**-11**	**-10%**	**(530...**	**Fuel & Oil**	**-874**	**-550**	**-543**	**-324**	**-59%**	**-331**	**-61%**	**-900**
-173	**-160**	**-167**	**-13**	**-8%**	**-6**	**-3%**		**TOTAL UTILITIES**	**-2,941**	**-1,030**	**-1,013**	**-1,911**	**-186%**	**-1,928**	**-190%**	**-1,620**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	56010	Security Exp	-92	0	0	-92	0%	-92	0%	0
-225	-225	-225	0	0%	0	0%	56530	Janitorial Services & Supplies	-1,800	-1,800	-1,800	0	0%	0	0%	-2,700

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

ASO (020)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-51	0	-51	-51	0%	0	0%	53705	Equipment Rental	-437	0	-332	-437	0%	-104	-31%	0
0	0	0	0	0%	0	0%	56503	Printed Forms/Ticket Stock	-427	0	0	-427	0%	-427	0%	0
-87	-20	0	-67	-333%	-87	0%	51050	Furniture and Office Equip	-522	-160	-490	-362	-226%	-32	-6%	-240
-170	-250	-319	80	32%	149	47%	51060	Office Supplies	-853	-1,700	-1,301	847	50%	448	34%	-2,500
0	0	0	0	0%	0	0%	51061	Toner Cartridges	-316	0	-530	-316	0%	213	40%	0
								Repairs & Maintenance								
0	0	0	0	0%	0	0%	54210	General/PM	0	0	-114	0	0%	114	100%	0
0	0	-55	0	0%	55	100%	54240	Lighting and Electrical	0	0	-137	0	0%	137	100%	0
0	0	0	0	0%	0	0%	54290	Other Building	0	-70	0	70	100%	0	0%	-150
0	0	-55	0	0%	55	100%		**R&M Building**	0	-70	-251	70	100%	251	100%	-150
-125	-50	0	-75	-149%	-125	0%	54448	Rolling, Car/Truck/Bus/Van	-4,049	-400	-149	-3,649	-912%	-3,899	-2612%	-600
0	0	0	0	0%	0	0%	54470	Office Equip R&M	0	-60	0	60	100%	0	0%	-160
0	0	0	0	0%	0	0%	54483	Computer Hardware Maint	-1,407	0	0	-1,407	0%	-1,407	0%	0
-125	-50	0	-75	-149%	-125	0%		**R&M Equipment**	-5,455	-460	-149	-4,995	-1086%	-5,306	-3554%	-760
-125	-50	-55	-75	-149%	-70	-129%		**R&M subtotal**	-5,455	-530	-400	-4,925	-929%	-5,055	-1262%	-910
-657	-545	-649	-112	-20%	-7	-1%		**TOTAL SUPPLIES & MAIN**	-9,902	-4,190	-4,854	-5,712	-136%	-5,048	-104%	-6,350
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51020	Dues & Subscriptions	0	-400	-405	400	100%	405	100%	-400
0	0	0	0	0%	0	0%	51035	Licenses, Permits, Fees	-104	-200	-112	96	48%	8	7%	-1,050
-298	0	-98	-298	0%	-200	-205%	51515	Board Expense	-641	0	-766	-641	0%	125	16%	0
-264	-350	0	86	25%	-264	0%	51065	Postage - General	-1,390	-2,250	-1,979	860	38%	589	30%	-3,300
0	0	0	0	0%	0	0%	51546	Printing - Brochures	-537	0	0	-537	0%	-537	0%	0
-243	0	0	-243	0%	-243	0%	52220	Credit Card Expense	-1,158	0	0	-1,158	0%	-1,158	0%	0
-100	*-100*	*-100*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-800*	*-800*	*-800*	*0*	*0%*	*0*	*0%*	*-1,200*
-905	-450	-198	-455	-101%	-707	-358%		**TOTAL ADMINISTRATIVE & OT**	-4,630	-3,650	-4,062	-980	-27%	-568	-14%	-5,950
-1,814	-1,195	-1,014	-619	-52%	-800	-79%		**TOTAL OPERATING EXPENSES**	-18,909	-11,890	-11,428	-7,019	-59%	-7,482	-65%	-17,300
-26,957	-29,587	-26,961	2,630	9%	4	0%		**TOTAL PAYROLL AND OPERATI**	-203,824	-220,818	-181,514	16,994	8%	-22,310	-12%	-327,900
-10,569	-14,387	-15,927	3,818	27%	5,358	34%		**N O R 1, before OH**	-88,172	-104,018	-97,218	15,846	15%	9,046	9%	-159,900
-10,569	-14,387	-15,927	3,818	27%	5,358	34%		**N O R 2, after OH**	-88,172	-104,018	-97,218	15,846	15%	9,046	9%	-159,900
-26,957	-29,587	-26,961	2,630	9%	4	0%		**T O C**	-203,824	-220,818	-181,514	16,994	8%	-22,310	-12%	-327,900
-60.8%	-51.4%	-40.9%	-09.4%	-18.3%	-19.9%	-48.5%		REV to TOC (CRR%)	-56.7%	-52.9%	-46.4%	-03.8%	-07.3%	-10.3%	-22.2%	-51.2%
-10,569	-14,387	-15,927	3,818	27%	5,358	34%		**NOR AFTER Asssessment Reven**	-88,172	-104,018	-97,218	15,846	15%	9,046	9%	-159,900

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

MIS (025)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
								COST OF GOODS SOLD (COGS)								
								PAYROLL								
								SALARIES & WAGES								
-15,809	-17,015	-16,853	1,206	7%	1,044	6%	5110...	Salaries - Exempt - Regular	-142,450	-136,116	-136,131	-6,334	-5%	-6,319	-5%	-204,200
-8,576	-7,836	-8,181	-740	-9%	-395	-5%	5122...	Wages - FTRegular	-59,511	-61,896	-57,067	2,385	4%	-2,444	-4%	-93,164
-1,795	-3,876	-4,054	2,081	54%	2,259	56%	5124...	Wages - Seasonal	-20,753	-29,358	-18,099	8,605	29%	-2,654	-15%	-48,936
-137	0	0	-137	0%	-137	0%	51227	Incentive Program, FTR, NonExe	-820	0	-984	-820	0%	164	17%	0
0	0	0	0	0%	0	0%	51247	Incentive Program, Seasonal, N	-410	0	-137	-410	0%	-273	-200%	0
-26,317	**-28,727**	**-29,089**	**2,410**	**8%**	**2,772**	**10%**		**Total Salaries & Wages, DIRECT**	**-223,944**	**-227,370**	**-212,417**	**3,426**	**2%**	**-11,526**	**-5%**	**-346,300**
-15,809	-17,015	-16,853	1,206	7%	1,044	6%		Salaries sub-total	-142,450	-136,116	-136,131	-6,334	-5%	-6,319	-5%	-204,200
-10,508	-11,712	-12,236	1,204	10%	1,728	14%		Wage sub-total	-81,494	-91,254	-76,286	9,760	11%	-5,207	-7%	-142,100
-8,712	-7,836	-8,181	-876	-11%	-531	-6%		Wage-FTR subsubtotal	-60,331	-61,896	-58,051	1,565	3%	-2,280	-4%	-93,164
-1,795	-3,876	-4,054	2,081	54%	2,259	56%		Wage-Seasonal subsubto	-21,163	-29,358	-18,235	8,195	28%	-2,927	-16%	-48,936
								PAYROLL BURDEN, Taxes & Benefits								
-2,206	-2,500	-2,467	294	12%	261	11%	5130...	Payroll Taxes	-19,860	-21,240	-18,758	1,380	6%	-1,102	-6%	-32,200
-2,464	-3,850	-2,658	1,386	36%	195	7%	5130...	Group Insurance	-19,647	-30,800	-22,585	11,153	36%	2,938	13%	-46,200
-615	-383	-562	-232	-61%	-53	-10%	5130...	Retirement Plan	-4,745	-3,064	-4,436	-1,681	-55%	-309	-7%	-4,600
-5,285	**-6,733**	**-5,687**	**1,448**	**22%**	**402**	**7%**		**Total Payroll Taxes & Benefits**	**-44,252**	**-55,104**	**-45,779**	**10,852**	**20%**	**1,527**	**3%**	**-83,000**
-185	**-190**	**-218**	**5**	**3%**	**33**	**15%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-1,463**	**-1,480**	**-1,642**	**17**	**1%**	**179**	**11%**	**-2,300**
-5,469	**-6,923**	**-5,905**	**1,454**	**21%**	**435**	**7%**		**PAYROLL BURDEN Total**	**-45,715**	**-56,584**	**-47,421**	**10,869**	**19%**	**1,706**	**4%**	**-85,300**
-3,359	-3,668	-3,293	309	8%	-67	-2%	(513...	subtotal, Burden-Salary	-27,127	-30,124	-27,560	2,998	10%	433	2%	-45,200
-1,953	-2,845	-1,979	892	31%	27	1%	(514...	subtotal, Burden-Wage-FTR	-15,906	-23,130	-17,132	7,224	31%	1,226	7%	-34,570
-157	-410	-633	253	62%	475	75%	(514...	subtotal, Burden-Wage-Seasonal	-2,683	-3,330	-2,730	647	19%	47	2%	-5,530
20.8%	**24.1%**	**20.3%**	**-03.3%**	**-13.8%**	**00.5%**	**02.4%**		**Burden % - on all Payroll**	**20.4%**	**24.9%**	**22.3%**	**-04.5%**	**-18.0%**	**-01.9%**	**-08.6%**	**24.6%**
21.3%	21.6%	19.5%	-00.3%	-01.4%	01.7%	08.8%		Burden % - Salary	19.0%	22.1%	20.2%	-03.1%	-14.0%	-01.2%	-05.9%	22.1%
22.4%	36.3%	24.2%	-13.9%	-38.3%	-01.8%	-07.4%		Burden % - Wage-FTR	26.4%	37.4%	29.5%	-11.0%	-29.5%	-03.1%	-10.7%	37.1%
08.8%	10.6%	15.6%	-01.8%	-17.1%	-06.8%	-43.8%		Burden % - Wage-Season	12.7%	11.3%	15.0%	01.3%	11.8%	-02.3%	-15.3%	11.3%
20.1%	*27.8%*	*21.3%*	*-07.7%*	*-27.7%*	*-01.3%*	*-05.9%*		*Burden % - Wage-FTR&Se*	*22.8%*	*29.0%*	*26.0%*	*-06.2%*	*-21.3%*	*-03.2%*	*-12.4%*	*28.2%*
-31,786	**-35,650**	**-34,994**	**3,864**	**11%**	**3,207**	**9%**		**PAYROLL TOTAL (Direct&Bur**	**-269,659**	**-283,954**	**-259,839**	**14,295**	**5%**	**-9,820**	**-4%**	**-431,600**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50615	Employee Recruiting	-130	0	0	-130	0%	-130	0%	0
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	-796	-4,900	-2,500	4,104	84%	1,704	68%	-4,900
0	-20	0	20	100%	0	0%	50625	Employee Relations	-75	-160	0	85	53%	-75	0%	-240
0	0	0	0	0%	0	0%	50630	Uniforms	-35	-200	-221	165	82%	186	84%	-400
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	0	-1,000	-1,000	1,000	100%	1,000	100%	-2,000
0	0	0	0	0%	0	0%	51095	Travel/Meeting Expense	431	-100	-225	531	531%	657	292%	-200
0	**-20**	**0**	**20**	**100%**	**0**	**0%**		**Total Staff Expense**	**-605**	**-6,360**	**-3,947**	**5,755**	**90%**	**3,342**	**85%**	**-7,740**
-11,002	-8,300	-15,225	-2,702	-33%	4,223	28%	51090	Telephone	-82,067	-66,400	-84,704	-15,667	-24%	2,637	3%	-99,600
-505	-550	-632	45	8%	127	20%	55003	Cable/Sat TV Service	-4,750	-4,400	-4,835	-350	-8%	85	2%	-6,600
-121	**-70**	**-100**	**-51**	**-73%**	**-21**	**-20%**	**(530...**	**Fuel & Oil**	**-594**	**-660**	**-715**	**66**	**10%**	**121**	**17%**	**-1,000**
-11,627	**-8,920**	**-15,957**	**-2,707**	**-30%**	**4,329**	**27%**		**TOTAL UTILITIES**	**-87,412**	**-71,460**	**-90,255**	**-15,952**	**-22%**	**2,843**	**3%**	**-107,200**
								SUPPLIES & MAINTENANCE EXPENSE								
-225	-225	-225	0	0%	0	0%	56530	Janitorial Services & Supplies	-1,800	-1,800	-1,800	0	0%	0	0%	-2,700
-394	-400	-344	6	2%	-50	-15%	51037	Computer Software	-3,152	-3,200	-2,752	48	2%	-400	-15%	-4,800
-210	-100	0	-110	-110%	-210	0%	51038	Computer Hardware	-210	-800	-368	590	74%	158	43%	-1,200
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	0	-100	0	100	100%	0	0%	-200
0	-40	-34	40	100%	34	100%	51060	Office Supplies	-176	-320	-652	144	45%	476	73%	-480
0	0	0	0	0%	0	0%	51061	Toner Cartridges	0	0	-49	0	0%	49	100%	0
-24	**0**	**0**	**-24**	**0%**	**-24**	**0%**	**56501**	**Operating Supplies**	**-24**	**0**	**0**	**-24**	**0%**	**-24**	**0%**	**0**
0	0	-112	0	0%	112	100%	56540	Small Tools & Equipment	-228	0	-566	-228	0%	338	60%	0
								Repairs & Maintenance								
0	0	0	0	0%	0	0%	54210	General/PM	-16	0	-64	-16	0%	48	74%	0

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

MIS (025)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-174	0	0	-174	0%	-174	0%	54240	Lighting and Electrical	-413	0	0	-413	0%	-413	0%	0
0	0	0	0	0%	0	0%	54290	Other Building	-126	-60	0	-66	-110%	-126	0%	-100
-174	0	0	-174	0%	-174	0%		R&M Building	-556	-60	-64	-496	-826%	-491	-766%	-100
-127	-25	0	-102	-410%	-127	0%	54448	Rolling, Car/Truck/Bus/Van	-2,423	-200	-230	-2,223	-1111%	-2,192	-951%	-300
0	0	0	0	0%	0	0%	54470	Office Equip R&M	0	-50	0	50	100%	0	0%	-100
-2,909	-3,800	-3,925	891	23%	1,016	26%	54481	Computer Software Maint	-31,210	-30,350	-32,060	-860	-3%	849	3%	-45,550
-92	-500	-616	408	82%	524	85%	54483	Computer Hardware Maint	-2,636	-4,000	-3,555	1,364	34%	919	26%	-6,000
-3,129	-4,325	-4,541	1,196	28%	1,413	31%		R&M Equipment	-36,269	-34,600	-35,845	-1,669	-5%	-424	-1%	-51,950
0	0	0	0	0%	0	0%	59010	Contra - Inter-Dept. Charges	1,095	0	150	1,095	0%	945	630%	0
-3,303	-4,325	-4,541	1,022	24%	1,239	27%		R&M subtotal	-35,729	-34,660	-35,759	-1,069	-3%	30	0%	-52,050
-4,156	-5,090	-5,257	934	18%	1,101	21%		TOTAL SUPPLIES & MAIN	-41,320	-40,880	-41,946	-440	-1%	626	1%	-61,430
								ADMINISTRATIVE & OTHER EXPENSE								
0	-150	0	150	100%	0	0%	52015	Consulting Expense	-11,352	-1,200	-1,896	-10,152	-846%	-9,456	-499%	-1,800
-8	0	-8	-8	0%	0	0%	51020	Dues & Subscriptions	-494	-50	-238	-444	-887%	-255	-107%	-100
0	0	0	0	0%	0	0%	51035	Licenses, Permits, Fees	-391	-400	-404	9	2%	13	3%	-400
0	-25	0	25	100%	0	0%	51096	Mileage Reimbursement	-103	-200	0	97	48%	-103	0%	-300
0	-10	0	10	100%	0	0%	51065	Postage - General	-35	-80	-11	45	56%	-24	-209%	-130
-8	-185	-8	177	95%	0	0%		TOTAL ADMINISTRATIVE & OT	-12,374	-1,930	-2,549	-10,444	-541%	-9,825	-385%	-2,730
-15,792	-14,215	-21,222	-1,577	-11%	5,430	26%		TOTAL OPERATING EXPENSES	-141,711	-120,630	-138,696	-21,081	-17%	-3,014	-2%	-179,100
-47,578	-49,865	-56,215	2,287	5%	8,638	15%		TOTAL PAYROLL AND OPERATI	-411,370	-404,584	-398,535	-6,786	-2%	-12,834	-3%	-610,700
-47,578	-49,865	-56,215	2,287	5%	8,638	15%		N O R 1, before OH	-411,370	-404,584	-398,535	-6,786	-2%	-12,834	-3%	-610,700
-47,578	-49,865	-56,215	2,287	5%	8,638	15%		N O R 2, after OH	-411,370	-404,584	-398,535	-6,786	-2%	-12,834	-3%	-610,700
-47,578	-49,865	-56,215	2,287	5%	8,638	15%		T O C	-411,370	-404,584	-398,535	-6,786	-2%	-12,834	-3%	-610,700
-47,578	-49,865	-56,215	2,287	5%	8,638	15%		NOR AFTER Asssessment Reven	-411,370	-404,584	-398,535	-6,786	-2%	-12,834	-3%	-610,700

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Accounting (030)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
0	0	0	0	0%	0	0%	34060	NSF Charges	20	0	0	20	0%	20	0%	0
723	300	657	423	141%	65	10%	37020	Other Revenue	4,490	2,000	3,730	2,490	124%	760	20%	3,000
723	**300**	**657**	**423**	**141%**	**65**	**10%**		**Total Other Revenue**	**4,510**	**2,000**	**3,730**	**2,510**	**125%**	**780**	**21%**	**3,000**
723	**300**	**657**	**423**	**141%**	**65**	**10%**		**GROSS REVENUE (GREV)**	**4,510**	**2,000**	**3,730**	**2,510**	**125%**	**780**	**21%**	**3,000**
								COST OF GOODS SOLD (COGS)								
723	**300**	**657**	**423**	**141%**	**65**	**10%**		**Gross Margin (GREV-COG**	**4,510**	**2,000**	**3,730**	**2,510**	**125%**	**780**	**21%**	**3,000**
								PAYROLL								
								SALARIES & WAGES								
-23,557	-22,257	-18,515	-1,300	-6%	-5,042	-27%	5110...	Salaries - Exempt - Regular	-168,765	-178,051	-178,258	9,286	5%	9,493	5%	-267,100
-19,149	-20,976	-20,643	1,827	9%	1,494	7%	5122...	Wages - FTRegular	-151,650	-158,690	-133,721	7,040	4%	-17,929	-13%	-237,639
0	-2,604	-2,352	2,604	100%	2,352	100%	5124...	Wages - Seasonal	-5,779	-17,255	-32,638	11,476	67%	26,859	82%	-27,461
-410	0	-273	-410	0%	-137	-50%	51227	Incentive Program, FTR, NonExe	-3,915	0	-1,503	-3,915	0%	-2,411	-160%	0
0	0	-137	0	0%	137	100%	51247	Incentive Program, Seasonal, NonExempt	0	0	-683	0	0%	683	100%	0
-43,115	**-45,837**	**-41,921**	**2,722**	**6%**	**-1,195**	**-3%**		**Total Salaries & Wages, DIRECT**	**-330,109**	**-353,996**	**-346,804**	**23,887**	**7%**	**16,695**	**5%**	**-532,200**
-23,557	-22,257	-18,515	-1,300	-6%	-5,042	-27%		Salaries sub-total	-168,765	-178,051	-178,258	9,286	5%	9,493	5%	-267,100
-19,559	-23,580	-23,406	4,021	17%	3,847	16%		Wage sub-total	-161,344	-175,945	-168,546	14,601	8%	7,202	4%	-265,100
-19,559	-20,976	-20,916	1,417	7%	1,358	6%		Wage-FTR subsubtotal	-155,565	-158,690	-135,224	3,125	2%	-20,340	-15%	-237,639
0	-2,604	-2,489	2,604	100%	2,489	100%		Wage-Seasonal subsubto	-5,779	-17,255	-33,321	11,476	67%	27,542	83%	-27,461
-5966.9%	-15279.0%	-6377.4%	9312.1%	60.9%	410.5%	06.4%		Payroll Direct as a % of	-7319.7%	-17699.8%	-9297.2%	10380.1%	58.6%	1977.5%	21.3%	-17740.0%
								PAYROLL BURDEN, Taxes & Benefits								
-2,766	-3,740	-2,468	974	26%	-298	-12%	5130...	Payroll Taxes	-27,864	-30,790	-29,359	2,926	10%	1,495	5%	-45,700
-4,995	-7,644	-4,652	2,649	35%	-343	-7%	5130...	Group Insurance	-39,915	-61,098	-39,788	21,183	35%	-127	0%	-91,700
-2,754	-3,232	-2,781	478	15%	27	1%	5130...	Retirement Plan	-22,156	-25,856	-22,238	3,700	14%	82	0%	-39,100
-10,514	**-14,616**	**-9,901**	**4,102**	**28%**	**-614**	**-6%**		**Total Payroll Taxes & Benefits**	**-89,936**	**-117,744**	**-91,385**	**27,808**	**24%**	**1,449**	**2%**	**-176,500**
-270	**-310**	**-327**	**40**	**13%**	**57**	**17%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-2,790**	**-2,380**	**-2,676**	**-410**	**-17%**	**-114**	**-4%**	**-2,500**
-10,784	**-14,926**	**-10,228**	**4,142**	**28%**	**-557**	**-5%**		**PAYROLL BURDEN Total**	**-92,726**	**-120,124**	**-94,062**	**27,398**	**23%**	**1,336**	**1%**	**-179,000**
-5,234	-6,546	-4,663	1,312	20%	-571	-12%	(513...	subtotal, Burden-Salary	-45,537	-53,042	-45,871	7,505	14%	334	1%	-79,500
-5,551	-8,110	-5,343	2,559	32%	-208	-4%	(514...	subtotal, Burden-Wage-FTR	-45,779	-65,172	-44,340	19,393	30%	-1,439	-3%	-96,480
0	-270	-222	270	100%	222	100%	(514...	subtotal, Burden-Wage-Seasonal	-1,410	-1,910	-3,851	500	26%	2,441	63%	-3,020
25.0%	**32.6%**	**24.4%**	**-07.6%**	**-23.2%**	**00.6%**	**02.5%**		**Burden % - on all Payroll**	**28.1%**	**33.9%**	**27.1%**	**-05.8%**	**-17.2%**	**01.0%**	**03.6%**	**33.6%**
22.2%	29.4%	25.2%	-07.2%	-24.5%	-03.0%	-11.8%		Burden % - Salary	27.0%	29.8%	25.7%	-02.8%	-09.4%	01.2%	04.9%	29.8%
28.4%	38.7%	25.5%	-10.3%	-26.6%	02.8%	11.1%		Burden % - Wage-FTR	29.4%	41.1%	32.8%	-11.6%	-28.3%	-03.4%	-10.3%	40.6%
00.0%	10.4%	08.9%	-10.4%	-100.0%	-08.9%	-100.0%		Burden % - Wage-Season	24.4%	11.1%	11.6%	13.3%	120.4%	12.8%	111.1%	11.0%
28.4%	*35.5%*	*23.8%*	*-07.2%*	*-20.1%*	*04.6%*	*19.4%*		*Burden % - Wage-FTR&Se*	*29.2%*	*38.1%*	*28.6%*	*-08.9%*	*-23.3%*	*00.7%*	*02.3%*	*37.5%*
-53,900	**-60,763**	**-52,148**	**6,863**	**11%**	**-1,752**	**-3%**		**PAYROLL TOTAL (Direct&Bur**	**-422,835**	**-474,120**	**-440,866**	**51,285**	**11%**	**18,031**	**4%**	**-711,200**
								OPERATING EXPENSES (OE)								
0	-75	-363	75	100%	363	100%	50620	Employee Dev/Training	0	-600	-386	600	100%	386	100%	-900
-71	-100	-998	29	29%	927	93%	50625	Employee Relations	-1,233	-850	-2,013	-383	-45%	781	39%	-1,300
0	0	0	0	0%	0	0%	50630	Uniforms	-21	-200	-68	179	90%	48	70%	-400
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	-1,000	-1,200	-1,250	200	17%	250	20%	-1,900
0	0	-8	0	0%	8	100%	51095	Travel/Meeting Expense	-1,275	-1,700	-2,119	425	25%	844	40%	-2,700
-71	**-175**	**-1,369**	**104**	**59%**	**1,298**	**95%**		**Total Staff Expense**	**-3,528**	**-4,550**	**-5,836**	**1,022**	**22%**	**2,309**	**40%**	**-7,200**
-313	-480	-350	167	35%	37	11%	51090	Telephone	-3,125	-3,840	-3,211	715	19%	86	3%	-5,760
0	0	0	0	0%	0	0%	55005	Disposal Fees	0	0	0	0	0%	0	0%	-500
-313	**-480**	**-350**	**167**	**35%**	**37**	**11%**		**TOTAL UTILITIES**	**-3,125**	**-3,840**	**-3,211**	**715**	**19%**	**86**	**3%**	**-6,260**
								SUPPLIES & MAINTENANCE EXPENSE								
-225	-235	-225	10	4%	0	0%	56530	Janitorial Services & Supplies	-2,325	-1,880	-1,800	-445	-24%	-525	-29%	-2,820
0	-40	0	40	100%	0	0%	56503	Printed Forms/Ticket Stock	-1,881	-1,440	-1,142	-441	-31%	-739	-65%	-1,600
0	0	0	0	0%	0	0%	51037	Computer Software	-800	-200	-730	-600	-300%	-70	-10%	-500
0	0	0	0	0%	0	0%	51038	Computer Hardware	0	-400	0	400	100%	0	0%	-500
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	-76	-300	0	224	75%	-76	0%	-600
131	-250	-32	381	153%	163	509%	51060	Office Supplies	-1,024	-2,200	-2,615	1,176	53%	1,591	61%	-3,400

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Accounting (030)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual $	Budget $	Prior Yr $	Variance $	Var %	Variance $	Var %	Account Number		Actual $	Budget $	Prior Year $	Variance $	Var %	Variance $	Var %	Full Year Budget $
0	0	-86	0	0%	86	100%	51061	Toner Cartridges	-1,332	-600	-970	-732	-122%	-362	-37%	-1,200
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**56501**	**Operating Supplies**	**-38**	**0**	**0**	**-38**	**0%**	**-38**	**0%**	**0**
								Repairs & Maintenance								
0	0	0	0	0%	0	0%	54210	General/PM	0	0	-403	0	0%	403	100%	0
0	-17	0	17	100%	0	0%	54290	Other Building	0	-136	0	136	100%	0	0%	-200
0	**-17**	**0**	**17**	**100%**	**0**	**0%**		**R&M Building**	**0**	**-136**	**-403**	**136**	**100%**	**403**	**100%**	**-200**
0	0	0	0	0%	0	0%	54470	Office Equip R&M	0	-60	0	60	100%	0	0%	-160
-228	-117	-266	-111	-95%	38	14%	54481	Computer Software Maint	-2,424	-936	-2,199	-1,488	-159%	-225	-10%	-3,000
0	0	0	0	0%	0	0%	54483	Computer Hardware Maint	0	-100	0	100	100%	0	0%	-200
-228	**-117**	**-266**	**-111**	**-95%**	**38**	**14%**		**R&M Equipment**	**-2,424**	**-1,096**	**-2,199**	**-1,328**	**-121%**	**-225**	**-10%**	**-3,360**
-228	**-134**	**-266**	**-94**	**-70%**	**38**	**14%**		**R&M subtotal**	**-2,424**	**-1,232**	**-2,602**	**-1,192**	**-97%**	**178**	**7%**	**-3,560**
-322	**-659**	**-609**	**337**	**51%**	**287**	**47%**		**TOTAL SUPPLIES & MAIN**	**-9,900**	**-8,252**	**-9,859**	**-1,648**	**-20%**	**-41**	**0%**	**-14,180**
								ADMINISTRATIVE & OTHER EXPENSE								
0	-25	0	25	100%	0	0%	52015	Consulting Expense	0	-200	0	200	100%	0	0%	-300
0	0	0	0	0%	0	0%	51070	Public Relations	-96	0	0	-96	0%	-96	0%	0
-58	-50	-54	-8	-16%	-4	-7%	51020	Dues & Subscriptions	-694	-700	-637	6	1%	-57	-9%	-1,000
-3,820	-2,870	-2,962	-950	-33%	-858	-29%	51035	Licenses, Permits, Fees	-18,229	-19,640	-21,567	1,411	7%	3,338	15%	-30,710
0	-20	0	20	100%	0	0%	51096	Mileage Reimbursement	-296	-160	-256	-136	-85%	-39	-15%	-250
0	0	0	0	0%	0	0%	51515	Board Expense	0	0	-13	0	0%	13	100%	0
-253	-200	0	-53	-27%	-253	0%	51065	Postage - General	-1,930	-1,600	-1,269	-330	-21%	-662	-52%	-2,400
-9	-50	-10	41	82%	1	9%	52220	Credit Card Expense	-553	-300	-167	-253	-84%	-387	-232%	-500
-450	0	0	-450	0%	-450	-249883%	52225	Over/Short	5	0	-202	5	0%	207	102%	0
-4,590	**-3,215**	**-3,026**	**-1,375**	**-43%**	**-1,564**	**-52%**		**TOTAL ADMINISTRATIVE & OT**	**-21,793**	**-22,600**	**-24,111**	**807**	**4%**	**2,318**	**10%**	**-35,160**
-5,295	**-4,529**	**-5,353**	**-766**	**-17%**	**58**	**1%**		**TOTAL OPERATING EXPENSES**	**-38,346**	**-39,242**	**-43,017**	**896**	**2%**	**4,670**	**11%**	**-62,800**
-59,195	**-65,292**	**-57,501**	**6,097**	**9%**	**-1,694**	**-3%**		**TOTAL PAYROLL AND OPERATI**	**-461,181**	**-513,362**	**-483,882**	**52,181**	**10%**	**22,701**	**5%**	**-774,000**
-58,472	**-64,992**	**-56,844**	**6,520**	**10%**	**-1,629**	**-3%**		**N O R 1, before OH**	**-456,671**	**-511,362**	**-480,152**	**54,691**	**11%**	**23,481**	**5%**	**-771,000**
-58,472	**-64,992**	**-56,844**	**6,520**	**10%**	**-1,629**	**-3%**		**N O R 2, after OH**	**-456,671**	**-511,362**	**-480,152**	**54,691**	**11%**	**23,481**	**5%**	**-771,000**
-59,195	**-65,292**	**-57,501**	**6,097**	**9%**	**-1,694**	**-3%**		**T O C**	**-461,181**	**-513,362**	**-483,882**	**52,181**	**10%**	**22,701**	**5%**	**-774,000**
-01.2%	-00.5%	-01.1%	-00.8%	-165.7%	-00.1%	-06.8%		REV to TOC (CRR%)	-01.0%	-00.4%	-00.8%	-00.6%	-151.0%	-00.2%	-26.9%	-00.4%
-58,472	**-64,992**	**-56,844**	**6,520**	**10%**	**-1,629**	**-3%**		**NOR AFTER Asssessment Reven**	**-456,671**	**-511,362**	**-480,152**	**54,691**	**11%**	**23,481**	**5%**	**-771,000**

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Human Resources (035)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
								COST OF GOODS SOLD (COGS)								
								PAYROLL								
								SALARIES & WAGES								
-9,837	-12,412	-11,125	2,575	21%	1,288	12%	5110...	Salaries - Exempt - Regular	-75,457	-99,293	-98,356	23,836	24%	22,900	23%	-148,900
-3,139	-100	0	-3,039	-3039%	-3,139	0%	5122...	Wages - FTRegular	-22,144	-11,294	0	-10,850	-96%	-22,144	0%	-16,000
0	0	-531	0	0%	531	100%	5124...	Wages - Seasonal	-190	0	-10,101	-190	0%	9,911	98%	0
-273	0	0	-273	0%	-273	0%	51227	Incentive Program, FTR, NonExe	-1,394	0	0	-1,394	0%	-1,394	0%	0
0	0	0	0	0%	0	0%	51247	Incentive Program, Seasonal, NonExempt	0	0	-683	0	0%	683	100%	0
-13,249	**-12,512**	**-11,656**	**-737**	**-6%**	**-1,593**	**-14%**		**Total Salaries & Wages, DIRECT**	**-99,184**	**-110,587**	**-109,140**	**11,403**	**10%**	**9,956**	**9%**	**-164,900**
-9,837	-12,412	-11,125	2,575	21%	1,288	12%		Salaries sub-total	-75,457	-99,293	-98,356	23,836	24%	22,900	23%	-148,900
-3,412	-100	-531	-3,312	-3312%	-2,881	-542%		Wage sub-total	-23,728	-11,294	-10,784	-12,434	-110%	-12,944	-120%	-16,000
-3,412	-100	0	-3,312	-3312%	-3,412	0%		Wage-FTR subsubtotal	-23,538	-11,294	0	-12,244	-108%	-23,538	0%	-16,000
0	0	-531	0	0%	531	100%		Wage-Seasonal subsubto	-190	0	-10,784	-190	0%	10,594	98%	0
								PAYROLL BURDEN, Taxes & Benefits								
-1,372	-1,060	-992	-312	-29%	-380	-38%	5130...	Payroll Taxes	-9,012	-10,170	-9,353	1,158	11%	341	4%	-15,000
-1,502	-2,408	-1,328	906	38%	-174	-13%	5130...	Group Insurance	-13,356	-19,264	-11,282	5,908	31%	-2,074	-18%	-28,900
-115	-250	-348	135	54%	233	67%	5130...	Retirement Plan	-1,953	-2,000	-2,634	47	2%	681	26%	-3,000
-2,990	**-3,718**	**-2,668**	**728**	**20%**	**-322**	**-12%**		**Total Payroll Taxes & Benefits**	**-24,321**	**-31,434**	**-23,269**	**7,113**	**23%**	**-1,052**	**-5%**	**-46,900**
-86	**-90**	**-113**	**4**	**4%**	**27**	**24%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-647**	**-860**	**-925**	**213**	**25%**	**278**	**30%**	**-1,200**
-3,076	**-3,808**	**-2,782**	**732**	**19%**	**-295**	**-11%**		**PAYROLL BURDEN Total**	**-24,968**	**-32,294**	**-24,194**	**7,326**	**23%**	**-774**	**-3%**	**-48,100**
-2,475	-3,265	-2,665	790	24%	190	7%	(513...	subtotal, Burden-Salary	-19,989	-26,720	-22,740	6,731	25%	2,750	12%	-39,900
-601	-543	-7	-58	-11%	-594	-8319%	(514...	subtotal, Burden-Wage-FTR	-4,952	-5,574	-7	622	11%	-4,945	-69258%	-8,200
0	0	-109	0	0%	109	100%	(514...	subtotal, Burden-Wage-Seasonal	-27	0	-1,448	-27	0%	1,421	98%	0
23.2%	**30.4%**	**23.9%**	**-07.2%**	**-23.7%**	**-00.6%**	**-02.7%**		**Burden % - on all Payroll**	**25.2%**	**29.2%**	**22.2%**	**-04.0%**	**-13.8%**	**03.0%**	**13.6%**	**29.2%**
25.2%	26.3%	24.0%	-01.1%	-04.4%	01.2%	05.0%		Burden % - Salary	26.5%	26.9%	23.1%	-00.4%	-01.6%	03.4%	14.6%	26.8%
17.6%	543.0%	00.0%	-525.4%	-96.8%	17.6%	00.0%		Burden % - Wage-FTR	21.0%	49.4%	00.0%	-28.3%	-57.4%	21.0%	00.0%	51.3%
00.0%	00.0%	20.5%	00.0%	00.0%	-20.5%	-100.0%		Burden % - Wage-Season	14.2%	00.0%	13.4%	14.2%	00.0%	00.7%	05.5%	00.0%
17.6%	*543.0%*	*21.9%*	*-525.4%*	*-96.8%*	*-04.3%*	*-19.5%*		*Burden % - Wage-FTR&Se*	*21.0%*	*49.4%*	*13.5%*	*-28.4%*	*-57.5%*	*07.5%*	*55.6%*	*51.3%*
-16,325	**-16,320**	**-14,437**	**-5**	**0%**	**-1,888**	**-13%**		**PAYROLL TOTAL (Direct&Bur**	**-124,153**	**-142,881**	**-133,335**	**18,728**	**13%**	**9,182**	**7%**	**-213,000**
								OPERATING EXPENSES (OE)								
-259	-500	-122	241	48%	-137	-112%	50615	Employee Recruiting	-17,435	-2,800	-4,384	-14,635	-523%	-13,051	-298%	-5,000
0	-500	-65	500	100%	65	100%	50620	Employee Dev/Training	-170	-9,000	-2,239	8,830	98%	2,069	92%	-15,000
-895	-500	-1,694	-395	-79%	799	47%	50625	Employee Relations	-7,623	-6,500	-8,566	-1,123	-17%	943	11%	-20,000
-1,522	-1,150	-222	-372	-32%	-1,300	-586%	50626	PreEmployment Testing	-7,460	-11,900	-8,750	4,440	37%	1,289	15%	-19,000
-954	-1,050	-1,096	96	9%	142	13%	50627	EAP Services	-7,405	-8,200	-8,099	795	10%	694	9%	-12,000
0	-1,300	-1,244	1,300	100%	1,244	100%	50628	Benefit Adminstration Services	-6,601	-10,600	-12,015	3,999	38%	5,413	45%	-16,000
0	-50	-230	50	100%	230	100%	50630	Uniforms	0	-450	-869	450	100%	869	100%	-1,800
0	-250	0	250	100%	0	0%	51080	Seminars & Conferences	-455	-750	0	295	39%	-455	0%	-1,000
0	-50	0	50	100%	0	0%	51095	Travel/Meeting Expense	-545	-800	-425	255	32%	-119	-28%	-1,000
-3,630	**-5,350**	**-4,673**	**1,720**	**32%**	**1,043**	**22%**		**Total Staff Expense**	**-47,694**	**-51,000**	**-45,347**	**3,306**	**6%**	**-2,348**	**-5%**	**-90,800**
-77	-90	-85	13	14%	8	9%	51090	Telephone	-643	-720	-627	77	11%	-16	-3%	-1,080
-77	**-90**	**-85**	**13**	**14%**	**8**	**9%**		**TOTAL UTILITIES**	**-643**	**-720**	**-627**	**77**	**11%**	**-16**	**-3%**	**-1,080**
								SUPPLIES & MAINTENANCE EXPENSE								
-225	-240	-225	15	6%	0	0%	56530	Janitorial Services & Supplies	-1,800	-1,920	-1,800	120	6%	0	0%	-2,880
-8,116	0	0	-8,116	0%	-8,116	0%	50201	Contract Labor	-34,787	0	0	-34,787	0%	-34,787	0%	0
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	0	-100	-317	100	100%	317	100%	-200
-49	-100	-317	51	51%	268	84%	51060	Office Supplies	-315	-800	-742	485	61%	426	58%	-1,200
0	-100	0	100	100%	0	0%	51061	Toner Cartridges	-766	-800	-107	34	4%	-659	-614%	-1,200
0	**0**	**0**	**0**	**0%**	**0**	**0%**	**56501**	**Operating Supplies**	**-40**	**0**	**-232**	**-40**	**0%**	**191**	**83%**	**0**
-528	-300	-643	-228	-76%	116	18%	56545	Safety Equipment	-2,794	-2,400	-2,656	-394	-16%	-138	-5%	-3,600
								Repairs & Maintenance								
0	0	0	0	0%	0	0%	54210	General/PM	-39	0	0	-39	0%	-39	0%	0

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Human Resources (035)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	54240	Lighting and Electrical	-144	0	0	-144	0%	-144	0%	0
0	0	0	0	0%	0	0%	54290	Other Building	0	-120	0	120	100%	0	0%	-180
0	0	0	0	0%	0	0%		R&M Building	-184	-120	0	-64	-53%	-184	0%	-180
0	0	0	0	0%	0	0%	54470	Office Equip R&M	0	-60	0	60	100%	0	0%	-160
0	0	0	0	0%	0	0%		R&M Equipment	0	-60	0	60	100%	0	0%	-160
0	0	0	0	0%	0	0%		R&M subtotal	-184	-180	0	-4	-2%	-184	0%	-340
-8,918	-740	-1,186	-8,178	-1105%	-7,733	-652%		TOTAL SUPPLIES & MAIN	-40,686	-6,200	-5,854	-34,486	-556%	-34,832	-595%	-9,420
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	52015	Consulting Expense	-765	0	0	-765	0%	-765	0%	0
0	-100	0	100	100%	0	0%	51020	Dues & Subscriptions	-1,377	-900	-2,487	-477	-53%	1,110	45%	-2,400
-132	-100	-18	-32	-32%	-114	-632%	51035	Licenses, Permits, Fees	-965	-800	-303	-165	-21%	-662	-218%	-2,900
0	0	0	0	0%	0	0%	51096	Mileage Reimbursement	-107	0	-103	-107	0%	-3	-3%	0
-10	-40	0	30	76%	-10	0%	51065	Postage - General	-67	-260	-367	193	74%	300	82%	-400
0	0	0	0	0%	0	0%	56601	Claims Expense	-177	0	-26	-177	0%	-151	-593%	0
-141	-240	-18	99	41%	-123	-684%		TOTAL ADMINISTRATIVE & OT	-3,457	-1,960	-3,286	-1,497	-76%	-172	-5%	-5,700
-12,767	-6,420	-5,962	-6,347	-99%	-6,805	-114%		TOTAL OPERATING EXPENSES	-92,482	-59,880	-55,114	-32,602	-54%	-37,368	-68%	-107,000
-29,092	-22,740	-20,399	-6,352	-28%	-8,693	-43%		TOTAL PAYROLL AND OPERATI	-216,634	-202,761	-188,449	-13,873	-7%	-28,186	-15%	-320,000
-29,092	-22,740	-20,399	-6,352	-28%	-8,693	-43%		N O R 1, before OH	-216,634	-202,761	-188,449	-13,873	-7%	-28,186	-15%	-320,000
-29,092	-22,740	-20,399	-6,352	-28%	-8,693	-43%		N O R 2, after OH	-216,634	-202,761	-188,449	-13,873	-7%	-28,186	-15%	-320,000
-29,092	-22,740	-20,399	-6,352	-28%	-8,693	-43%		T O C	-216,634	-202,761	-188,449	-13,873	-7%	-28,186	-15%	-320,000
-29,092	-22,740	-20,399	-6,352	-28%	-8,693	-43%		NOR AFTER Asssessment Reven	-216,634	-202,761	-188,449	-13,873	-7%	-28,186	-15%	-320,000

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Facility Administration (165)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
								COST OF GOODS SOLD (COGS)								
								PAYROLL								
								SALARIES & WAGES								
-25,846	-26,881	-24,365	1,035	4%	-1,481	-6%	5110...	Salaries - Exempt - Regular	-234,224	-215,042	-217,177	-19,182	-9%	-17,046	-8%	-322,600
-8,682	-7,954	-8,305	-728	-9%	-376	-5%	5122...	Wages - FTRegular	-65,273	-63,817	-53,336	-1,456	-2%	-11,938	-22%	-96,000
-100	0	0	-100	0%	-100	0%	5122...	Wages-FTR-Commissions	-300	0	0	-300	0%	-300	0%	0
-137	0	0	-137	0%	-137	0%	51227	Incentive Program, FTR, NonExe	-847	0	-547	-847	0%	-301	-55%	0
22,017	22,017	21,283	0	0%	734	3%	51299	Capitalized Payroll Direct S&W	171,217	176,134	168,646	-4,917	-3%	2,571	2%	264,200
-12,747	**-12,818**	**-11,388**	**71**	**1%**	**-1,360**	**-12%**		**Total Salaries & Wages, DIRECT**	**-129,427**	**-102,725**	**-102,413**	**-26,702**	**-26%**	**-27,014**	**-26%**	**-154,400**
-3,829	-4,864	-3,082	1,035	21%	-747	-24%		Salaries sub-total	-63,007	-38,908	-48,531	-24,099	-62%	-14,475	-30%	-58,400
-8,918	-7,954	-8,305	-964	-12%	-613	-7%		Wage sub-total	-66,421	-63,817	-53,882	-2,604	-4%	-12,539	-23%	-96,000
-8,918	-7,954	-8,305	-964	-12%	-613	-7%		Wage-FTR subsubtotal	-66,421	-63,817	-53,882	-2,604	-4%	-12,539	-23%	-96,000
								PAYROLL BURDEN, Taxes & Benefits								
-2,906	-2,660	-2,534	-246	-9%	-373	-15%	5130...	Payroll Taxes	-24,303	-22,860	-21,212	-1,443	-6%	-3,091	-15%	-34,300
-3,103	-4,808	-3,349	1,705	35%	246	7%	5130...	Group Insurance	-24,749	-38,464	-28,454	13,715	36%	3,705	13%	-57,700
-780	-883	-684	103	12%	-96	-14%	5130...	Retirement Plan	-5,968	-7,064	-5,206	1,096	16%	-762	-15%	-10,600
3,400	3,400	3,300	0	0%	100	3%	51499	Capitalized Payroll Burden	32,117	27,200	28,020	4,917	18%	4,097	15%	40,800
-3,389	**-4,951**	**-3,267**	**1,562**	**32%**	**-123**	**-4%**		**Total Payroll Taxes & Benefits**	**-22,902**	**-41,188**	**-26,852**	**18,286**	**44%**	**3,949**	**15%**	**-61,800**
-1,485	**-1,360**	**-1,587**	**-125**	**-9%**	**102**	**6%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-11,796**	**-10,880**	**-12,723**	**-916**	**-8%**	**928**	**7%**	**-16,300**
-4,875	**-6,311**	**-4,854**	**1,436**	**23%**	**-21**	**0%**		**PAYROLL BURDEN Total**	**-34,698**	**-52,068**	**-39,575**	**17,370**	**33%**	**4,877**	**12%**	**-78,100**
-6,125	-6,953	-5,990	828	12%	-135	-2%	(513...	subtotal, Burden-Salary	-49,147	-56,814	-49,965	7,667	13%	819	2%	-85,100
-2,150	-2,758	-2,164	608	22%	14	1%	(514...	subtotal, Burden-Wage-FTR	-17,668	-22,454	-17,630	4,786	21%	-39	0%	-33,800
0	0	0	0	0%	0	100%	(514...	subtotal, Burden-Wage-Seasonal	0	0	0	0	0%	0	100%	0
38.2%	**49.2%**	**42.6%**	**-11.0%**	**-22.3%**	**-04.4%**	**-10.3%**		**Burden % - on all Payroll**	**26.8%**	**50.7%**	**38.6%**	**-23.9%**	**-47.1%**	**-11.8%**	**-30.6%**	**50.6%**
160.0%	142.9%	194.3%	17.0%	11.9%	-34.4%	-17.7%		Burden % - Salary	78.0%	146.0%	103.0%	-68.0%	-46.6%	-25.0%	-24.2%	145.7%
24.1%	34.7%	26.1%	-10.6%	-30.5%	-01.9%	-07.5%		Burden % - Wage-FTR	26.6%	35.2%	32.7%	-08.6%	-24.4%	-06.1%	-18.7%	35.2%
24.1%	*34.7%*	*26.1%*	*-10.6%*	*-30.5%*	*-01.9%*	*-07.5%*		*Burden % - Wage-FTR&Se*	*26.6%*	*35.2%*	*32.7%*	*-08.6%*	*-24.4%*	*-06.1%*	*-18.7%*	*35.2%*
-17,622	**-19,129**	**-16,242**	**1,507**	**8%**	**-1,380**	**-8%**		**PAYROLL TOTAL (Direct&Bur**	**-164,125**	**-154,793**	**-141,989**	**-9,332**	**-6%**	**-22,137**	**-16%**	**-232,500**
								OPERATING EXPENSES (OE)								
0	0	-129	0	0%	129	100%	50620	Employee Dev/Training	0	-1,000	-754	1,000	100%	754	100%	-2,000
-133	-20	-117	-113	-567%	-16	-14%	50625	Employee Relations	-762	-390	-569	-372	-95%	-193	-34%	-700
0	0	-203	0	0%	203	100%	50630	Uniforms	-1,001	-250	-895	-751	-300%	-105	-12%	-500
-1,197	0	0	-1,197	0%	-1,197	0%	51080	Seminars & Conferences	-1,920	-1,000	-353	-920	-92%	-1,567	-444%	-1,500
0	0	-191	0	0%	191	100%	51095	Travel/Meeting Expense	-3,250	-600	-2,370	-2,650	-442%	-880	-37%	-1,200
-1,330	**-20**	**-641**	**-1,310**	**-6551%**	**-689**	**-108%**		**Total Staff Expense**	**-6,933**	**-3,240**	**-4,942**	**-3,693**	**-114%**	**-1,992**	**-40%**	**-5,900**
-314	-350	-320	36	10%	6	2%	51090	Telephone	-2,593	-2,800	-2,319	207	7%	-274	-12%	-4,200
-69	**-50**	**-85**	**-19**	**-38%**	**16**	**18%**	**(530...**	**Fuel & Oil**	**-389**	**-400**	**-444**	**11**	**3%**	**55**	**12%**	**-600**
-383	**-400**	**-405**	**17**	**4%**	**22**	**5%**		**TOTAL UTILITIES**	**-2,983**	**-3,200**	**-2,764**	**217**	**7%**	**-219**	**-8%**	**-4,800**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	-117	-200	0	83	42%	-117	0%	-300
-11	-100	-18	89	89%	7	37%	51060	Office Supplies	-231	-800	-476	569	71%	245	51%	-1,200
0	0	-91	0	0%	91	100%	51061	Toner Cartridges	-97	0	-91	-97	0%	-6	-7%	0
0	0	-32	0	0%	32	100%	53530	Signs	0	0	-64	0	0%	64	100%	0
0	**-20**	**0**	**20**	**100%**	**0**	**0%**	**56501**	**Operating Supplies**	**0**	**-160**	**0**	**160**	**100%**	**0**	**0%**	**-240**
0	0	0	0	0%	0	0%	56540	Small Tools & Equipment	-10	-50	-71	40	80%	61	86%	-100
0	0	0	0	0%	0	0%	56545	Safety Equipment	-844	0	-191	-844	0%	-654	-343%	0
								Repairs & Maintenance								
0	0	0	0	0%	0	0%	54210	General/PM	0	0	-20	0	0%	20	100%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Building**	**0**	**0**	**-20**	**0**	**0%**	**20**	**100%**	**0**
0	-70	0	70	100%	0	0%	54448	Rolling, Car/Truck/Bus/Van	-965	-560	-150	-405	-72%	-815	-544%	-840
0	0	0	0	0%	0	0%	54481	Computer Software Maint	0	0	-120	0	0%	120	100%	0
0	**-70**	**0**	**70**	**100%**	**0**	**0%**		**R&M Equipment**	**-965**	**-560**	**-270**	**-405**	**-72%**	**-695**	**-258%**	**-840**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Facility Administration (165)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual $	Budget $	Prior Yr $	Variance $	Var %	Variance $	Var %	Account Number		Actual $	Budget $	Prior Year $	Variance $	Var %	Variance $	Var %	Full Year Budget $
0	-70	0	70	100%	0	0%		R&M subtotal	-965	-560	-290	-405	-72%	-675	-233%	-840
-11	-190	-141	179	94%	130	92%		TOTAL SUPPLIES & MAIN	-2,265	-1,770	-1,183	-495	-28%	-1,082	-91%	-2,680
								ADMINISTRATIVE & OTHER EXPENSE								
0	-768	0	768	100%	0	0%	52015	Consulting Expense	-159	-6,146	-989	5,987	97%	830	84%	-9,220
0	-100	-74	100	100%	74	100%	51020	Dues & Subscriptions	-497	-800	-299	303	38%	-198	-66%	-1,200
0	0	-30	0	0%	30	100%	51035	Licenses, Permits, Fees	-963	-100	-888	-863	-863%	-75	-8%	-200
0	-30	0	30	100%	0	0%	51096	Mileage Reimbursement	-640	-240	-362	-400	-167%	-278	-77%	-400
0	-50	0	50	100%	0	0%	51065	Postage - General	-34	-400	-19	366	91%	-15	-76%	-600
0	-948	-104	948	100%	104	100%		TOTAL ADMINISTRATIVE & OT	-2,293	-7,686	-2,558	5,393	70%	265	10%	-11,620
-1,724	-1,558	-1,290	-166	-11%	-434	-34%		TOTAL OPERATING EXPENSES	-14,474	-15,896	-11,446	1,422	9%	-3,028	-26%	-25,000
-19,346	-20,687	-17,532	1,341	6%	-1,814	-10%		TOTAL PAYROLL AND OPERATI	-178,599	-170,689	-153,434	-7,910	-5%	-25,165	-16%	-257,500
-19,346	-20,687	-17,532	1,341	6%	-1,814	-10%		N O R 1, before OH	-178,599	-170,689	-153,434	-7,910	-5%	-25,165	-16%	-257,500
-19,346	-20,687	-17,532	1,341	6%	-1,814	-10%		N O R 2, after OH	-178,599	-170,689	-153,434	-7,910	-5%	-25,165	-16%	-257,500
-19,346	-20,687	-17,532	1,341	6%	-1,814	-10%		T O C	-178,599	-170,689	-153,434	-7,910	-5%	-25,165	-16%	-257,500
-19,346	-20,687	-17,532	1,341	6%	-1,814	-10%		NOR AFTER Asssessment Reven	-178,599	-170,689	-153,434	-7,910	-5%	-25,165	-16%	-257,500

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Forestry (050)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
2,025	1,000	925	1,025	103%	1,100	119%	36015	Sales - Firewood	3,975	3,000	4,520	975	33%	-545	-12%	5,000
2,025	**1,000**	**925**	**1,025**	**103%**	**1,100**	**119%**		**Total Retail Product Reven**	**3,975**	**3,000**	**4,520**	**975**	**33%**	**-545**	**-12%**	**5,000**
0	0	0	0	0%	0	0%	37030	Forestry Grant Revenue	1,645	0	0	1,645	0%	1,645	0%	0
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**Total Other Revenue**	**1,645**	**0**	**0**	**1,645**	**0%**	**1,645**	**0%**	**0**
2,025	**1,000**	**925**	**1,025**	**103%**	**1,100**	**119%**		**GROSS REVENUE (GREV)**	**5,620**	**3,000**	**4,520**	**2,620**	**87%**	**1,100**	**24%**	**5,000**
								COST OF GOODS SOLD (COGS)								
2,025	**1,000**	**925**	**1,025**	**103%**	**1,100**	**119%**		**Gross Margin (GREV-COG**	**5,620**	**3,000**	**4,520**	**2,620**	**87%**	**1,100**	**24%**	**5,000**
								PAYROLL								
								SALARIES & WAGES								
-11,895	-13,306	-12,766	1,411	11%	871	7%	5110...	Salaries - Exempt - Regular	-107,737	-97,503	-98,946	-10,234	-10%	-8,792	-9%	-146,300
0	-3,818	0	3,818	100%	0	0%	5122...	Wages - FTRegular	0	-14,774	-2,543	14,774	100%	2,543	100%	-25,730
-60,367	-31,303	-42,559	-29,064	-93%	-17,808	-42%	5124...	Wages - Seasonal	-185,008	-131,682	-152,080	-53,326	-40%	-32,928	-22%	-206,570
0	0	0	0	0%	0	0%	51227	Incentive Program, FTR, NonExempt	0	0	-137	0	0%	137	100%	0
-273	0	0	-273	0%	-273	0%	51247	Incentive Program, Seasonal, N	-547	0	-222	-547	0%	-325	-147%	0
-72,536	**-48,427**	**-55,326**	**-24,109**	**-50%**	**-17,210**	**-31%**		**Total Salaries & Wages, DIRECT**	**-293,292**	**-243,959**	**-253,927**	**-49,333**	**-20%**	**-39,365**	**-16%**	**-378,600**
-11,895	-13,306	-12,766	1,411	11%	871	7%		Salaries sub-total	-107,737	-97,503	-98,946	-10,234	-10%	-8,792	-9%	-146,300
-60,641	-35,121	-42,559	-25,520	-73%	-18,081	-42%		Wage sub-total	-185,555	-146,456	-154,981	-39,099	-27%	-30,574	-20%	-232,300
0	-3,818	0	3,818	100%	0	0%		Wage-FTR subsubtotal	0	-14,774	-2,680	14,774	100%	2,680	100%	-25,730
-60,641	-31,303	-42,559	-29,338	-94%	-18,081	-42%		Wage-Seasonal subsubto	-185,555	-131,682	-152,302	-53,873	-41%	-33,253	-22%	-206,570
-3582.0%	-4842.7%	-5981.2%	1260.7%	26.0%	2399.1%	40.1%		Payroll Direct as a % of	-5218.7%	-8132.0%	-5617.8%	2913.2%	35.8%	399.1%	07.1%	-7572.0%
								PAYROLL BURDEN, Taxes & Benefits								
-8,615	-5,260	-6,138	-3,355	-64%	-2,477	-40%	5130...	Payroll Taxes	-34,228	-26,030	-28,260	-8,198	-31%	-5,968	-21%	-42,100
-1,898	-2,882	-1,561	984	34%	-337	-22%	5130...	Group Insurance	-13,932	-21,132	-13,219	7,200	34%	-712	-5%	-31,700
-401	-350	-388	-51	-15%	-13	-3%	5130...	Retirement Plan	-3,207	-2,800	-2,980	-407	-15%	-227	-8%	-4,200
-10,914	**-8,492**	**-8,087**	**-2,422**	**-29%**	**-2,828**	**-35%**		**Total Payroll Taxes & Benefits**	**-51,366**	**-49,962**	**-44,459**	**-1,404**	**-3%**	**-6,907**	**-16%**	**-78,000**
-5,653	**-3,650**	**-4,866**	**-2,003**	**-55%**	**-788**	**-16%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-22,527**	**-18,280**	**-22,350**	**-4,247**	**-23%**	**-178**	**-1%**	**-28,400**
-16,568	**-12,142**	**-12,952**	**-4,426**	**-36%**	**-3,616**	**-28%**		**PAYROLL BURDEN Total**	**-73,894**	**-68,242**	**-66,809**	**-5,652**	**-8%**	**-7,084**	**-11%**	**-106,400**
-3,811	-4,224	-3,803	413	10%	-8	0%	(513...	subtotal, Burden-Salary	-29,923	-30,988	-29,524	1,065	3%	-399	-1%	-46,600
-598	-1,758	-325	1,160	66%	-273	-84%	(514...	subtotal, Burden-Wage-FTR	-4,765	-10,974	-3,578	6,209	57%	-1,187	-33%	-18,520
-12,159	-6,160	-8,825	-5,999	-97%	-3,334	-38%	(514...	subtotal, Burden-Wage-Seasonal	-39,205	-26,280	-33,706	-12,925	-49%	-5,498	-16%	-41,280
22.8%	**25.1%**	**23.4%**	**-02.2%**	**-08.9%**	**-00.6%**	**-02.4%**		**Burden % - on all Payroll**	**25.2%**	**28.0%**	**26.3%**	**-02.8%**	**-09.9%**	**-01.1%**	**-04.2%**	**28.1%**
32.0%	31.7%	29.8%	00.3%	00.9%	02.3%	07.6%		Burden % - Salary	27.8%	31.8%	29.8%	-04.0%	-12.6%	-02.1%	-06.9%	31.9%
00.0%	46.0%	00.0%	-46.0%	-100.0%	00.0%	00.0%		Burden % - Wage-FTR	00.0%	74.3%	133.5%	-74.3%	-100.0%	-133.5%	-100.0%	72.0%
20.1%	19.7%	20.7%	00.4%	01.9%	-00.7%	-03.3%		Burden % - Wage-Season	21.1%	20.0%	22.1%	01.2%	05.9%	-01.0%	-04.5%	20.0%
21.0%	*22.5%*	*21.5%*	*-01.5%*	*-06.7%*	*-00.5%*	*-02.1%*		*Burden % - Wage-FTR&Se*	*23.7%*	*25.4%*	*24.1%*	*-01.7%*	*-06.8%*	*-00.4%*	*-01.5%*	*25.7%*
-89,104	**-60,569**	**-68,278**	**-28,535**	**-47%**	**-20,826**	**-31%**		**PAYROLL TOTAL (Direct&Bur**	**-367,186**	**-312,201**	**-320,736**	**-54,985**	**-18%**	**-46,450**	**-14%**	**-485,000**
								OPERATING EXPENSES (OE)								
0	0	0	0	0%	0	0%	50620	Employee Dev/Training	-480	0	0	-480	0%	-480	0%	0
0	-125	-194	125	100%	194	100%	50625	Employee Relations	0	-325	-324	325	100%	324	100%	-700
0	0	0	0	0%	0	0%	50630	Uniforms	-600	-700	-129	100	14%	-471	-365%	-700
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	-200	-1,200	0	1,000	83%	-200	0%	-1,200
0	-100	0	100	100%	0	0%	51095	Travel/Meeting Expense	-42	-900	0	858	95%	-42	0%	-1,000
0	**-225**	**-194**	**225**	**100%**	**194**	**100%**		**Total Staff Expense**	**-1,322**	**-3,125**	**-453**	**1,803**	**58%**	**-869**	**-192%**	**-3,600**
-51	-80	-56	29	36%	5	9%	51090	Telephone	-404	-640	-450	236	37%	47	10%	-960
-95	-100	-96	5	5%	0	0%	55005	Disposal Fees	-747	-800	-739	53	7%	-8	-1%	-1,200
-174	-160	-129	-14	-9%	-45	-35%	5501...	Electricity	-1,519	-1,280	-1,286	-239	-19%	-233	-18%	-1,920
-3,291	**-3,700**	**-1,346**	**409**	**11%**	**-1,945**	**-145%**	**(530...**	**Fuel & Oil**	**-8,982**	**-13,350**	**-5,887**	**4,368**	**33%**	**-3,095**	**-53%**	**-21,300**
0	-100	0	100	100%	0	0%	55027	Propane (LPG)	-693	-1,300	-878	607	47%	185	21%	-1,900
-123	-100	-218	-23	-23%	95	44%	5503...	Water - Building/Facility	-605	-800	-1,299	195	24%	694	53%	-1,200
-3,735	**-4,240**	**-1,845**	**505**	**12%**	**-1,890**	**-102%**		**TOTAL UTILITIES**	**-12,949**	**-18,170**	**-10,539**	**5,221**	**29%**	**-2,411**	**-23%**	**-28,480**
								SUPPLIES & MAINTENANCE EXPENSE								
-49	-50	0	1	1%	-49	0%	56530	Janitorial Services & Supplies	-252	-400	-167	148	37%	-85	-51%	-600

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Forestry (050)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
0	0	0	0	0%	0	0%	51560	Mbr Srv - Retail COGS	0	0	5	0	0%	-5	-100%	0
0	-300	0	300	100%	0	0%	56503	Printed Forms/Ticket Stock	-511	-1,000	-319	489	49%	-192	-60%	-1,450
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	0	-100	-274	100	100%	274	100%	-200
0	-125	-162	125	100%	162	100%	51060	Office Supplies	-221	-1,000	-367	779	78%	146	40%	-1,500
-29	0	0	-29	0%	-29	0%	51061	Toner Cartridges	-1,463	0	-195	-1,463	0%	-1,269	-652%	0
0	-200	0	200	100%	0	0%	53530	Signs	0	-400	0	400	100%	0	0%	-400
-825	**-500**	**-1,051**	**-325**	**-65%**	**226**	**22%**	**56501**	**Operating Supplies**	**-1,458**	**-3,850**	**-2,669**	**2,392**	**62%**	**1,211**	**45%**	**-5,200**
0	-100	0	100	100%	0	0%	56540	Small Tools & Equipment	0	-900	-619	900	100%	619	100%	-1,100
-355	-500	0	145	29%	-355	0%	56545	Safety Equipment	-1,428	-2,500	-2,565	1,072	43%	1,137	44%	-3,500
								Repairs & Maintenance								
-712	0	-35	-712	0%	-677	-1941%	54210	General/PM	-780	0	-314	-780	0%	-466	-149%	0
-481	0	0	-481	0%	-481	0%	54240	Lighting and Electrical	-481	0	0	-481	0%	-481	0%	0
0	0	0	0	0%	0	0%	54252	Carpentry	0	0	-51	0	0%	51	100%	0
0	0	-215	0	0%	215	100%	54256	Fire Suppression	-483	0	-215	-483	0%	-268	-125%	0
0	-200	-640	200	100%	640	100%	54290	Other Building	-170	-2,200	-640	2,030	92%	470	73%	-3,600
-1,193	**-200**	**-890**	**-993**	**-497%**	**-303**	**-34%**		**R&M Building**	**-1,914**	**-2,200**	**-1,220**	**286**	**13%**	**-694**	**-57%**	**-3,600**
0	0	0	0	0%	0	0%	54380	Snow Removal	-6,254	-3,500	-4,333	-2,754	-79%	-1,921	-44%	-5,000
0	**0**	**0**	**0**	**0%**	**0**	**0%**		**R&M Grounds (nonGolf)**	**-6,254**	**-3,500**	**-4,333**	**-2,754**	**-79%**	**-1,921**	**-44%**	**-5,000**
-4,154	-2,000	-1,180	-2,154	-108%	-2,974	-252%	54443	Rolling, Heavy	-12,207	-12,500	-5,172	293	2%	-7,035	-136%	-20,000
-2,144	-1,000	-3,495	-1,144	-114%	1,351	39%	54448	Rolling, Car/Truck/Bus/Van	-9,070	-6,960	-14,683	-2,110	-30%	5,613	38%	-9,060
0	0	0	0	0%	0	0%	54470	Office Equip R&M	0	-100	0	100	100%	0	0%	-200
0	0	0	0	0%	0	0%	54481	Computer Software Maint	0	-420	0	420	100%	0	0%	-420
0	0	0	0	0%	0	0%	54483	Computer Hardware Maint	0	-150	0	150	100%	0	0%	-190
0	-100	0	100	100%	0	0%	54499	Other Operating Equip R&M	0	-1,400	-55	1,400	100%	55	100%	-1,800
-6,298	**-3,100**	**-4,675**	**-3,198**	**-103%**	**-1,623**	**-35%**		**R&M Equipment**	**-21,277**	**-21,530**	**-19,910**	**253**	**1%**	**-1,367**	**-7%**	**-31,670**
-48,555	-50,800	-30,315	2,245	4%	-18,241	-60%	(575...	Forestry Management	-281,768	-184,300	-122,738	-97,468	-53%	-159,030	-130%	-233,900
-48,555	**-50,800**	**-30,315**	**2,245**	**4%**	**-18,241**	**-60%**		**R&M Forestry**	**-281,768**	**-184,300**	**-122,738**	**-97,468**	**-53%**	**-159,030**	**-130%**	**-233,900**
0	0	0	0	0%	0	0%	59010	Contra - Inter-Dept. Charges	5,648	0	0	5,648	0%	5,648	0%	0
-56,046	**-54,100**	**-35,879**	**-1,946**	**-4%**	**-20,167**	**-56%**		**R&M subtotal**	**-305,566**	**-211,530**	**-148,201**	**-94,036**	**-44%**	**-157,365**	**-106%**	**-274,170**
-57,304	**-55,875**	**-37,093**	**-1,429**	**-3%**	**-20,211**	**-54%**		**TOTAL SUPPLIES & MAIN**	**-310,900**	**-221,680**	**-155,370**	**-89,220**	**-40%**	**-155,530**	**-100%**	**-288,120**
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51020	Dues & Subscriptions	-27	-100	-235	73	73%	208	89%	-1,100
-342	-400	0	58	15%	-342	0%	51035	Licenses, Permits, Fees	-2,500	-2,700	-2,991	200	7%	491	16%	-5,200
-234	-300	0	66	22%	-234	0%	51096	Mileage Reimbursement	-914	-900	-198	-14	-2%	-716	-361%	-1,100
-47	-85	0	38	44%	-47	0%	51065	Postage - General	-545	-670	-437	125	19%	-108	-25%	-1,000
-1,200	*-1,200*	*-1,200*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-9,600*	*-9,600*	*-9,600*	*0*	*0%*	*0*	*0%*	*-14,400*
-1,823	**-1,985**	**-1,200**	**162**	**8%**	**-623**	**-52%**		**TOTAL ADMINISTRATIVE & OT**	**-13,585**	**-13,970**	**-13,462**	**385**	**3%**	**-124**	**-1%**	**-22,800**
-62,862	**-62,325**	**-40,332**	**-537**	**-1%**	**-22,529**	**-56%**		**TOTAL OPERATING EXPENSES**	**-338,757**	**-256,945**	**-179,824**	**-81,812**	**-32%**	**-158,933**	**-88%**	**-343,000**
-151,965	**-122,894**	**-108,610**	**-29,071**	**-24%**	**-43,355**	**-40%**		**TOTAL PAYROLL AND OPERATI**	**-705,942**	**-569,146**	**-500,560**	**-136,796**	**-24%**	**-205,383**	**-41%**	**-828,000**
-149,940	**-121,894**	**-107,685**	**-28,046**	**-23%**	**-42,255**	**-39%**		**N O R 1, before OH**	**-700,322**	**-566,146**	**-496,040**	**-134,176**	**-24%**	**-204,283**	**-41%**	**-823,000**
-149,940	**-121,894**	**-107,685**	**-28,046**	**-23%**	**-42,255**	**-39%**		**N O R 2, after OH**	**-700,322**	**-566,146**	**-496,040**	**-134,176**	**-24%**	**-204,283**	**-41%**	**-823,000**
-151,965	**-122,894**	**-108,610**	**-29,071**	**-24%**	**-43,355**	**-40%**		**T O C**	**-705,942**	**-569,146**	**-500,560**	**-136,796**	**-24%**	**-205,383**	**-41%**	**-828,000**
-01.3%	-00.8%	-00.9%	-00.5%	-63.8%	-00.5%	-56.5%		REV to TOC (CRR%)	-00.8%	-00.5%	-00.9%	-00.3%	-51.0%	00.1%	11.8%	-00.6%
-149,940	**-121,894**	**-107,685**	**-28,046**	**-23%**	**-42,255**	**-39%**		**NOR AFTER Asssessment Reven**	**-700,322**	**-566,146**	**-496,040**	**-134,176**	**-24%**	**-204,283**	**-41%**	**-823,000**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Maintenance (160)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
								COST OF GOODS SOLD (COGS)								
								PAYROLL								
								SALARIES & WAGES								
-5,225	-7,424	-7,734	2,199	30%	2,509	32%	5110...	Salaries - Exempt - Regular	-59,472	-68,334	-68,195	8,862	13%	8,722	13%	-102,500
-30,531	-29,782	-26,169	-749	-3%	-4,361	-17%	5122...	Wages - FTRegular	-244,994	-236,092	-208,517	-8,902	-4%	-36,477	-17%	-355,010
-4,565	-6,210	-4,263	1,645	26%	-302	-7%	5124...	Wages - Seasonal	-62,945	-45,137	-55,549	-17,808	-39%	-7,395	-13%	-68,490
-300	0	-100	-300	0%	-200	-200%	51246	Wages-Seasonal-Commissions	-600	0	-200	-600	0%	-400	-200%	0
-410	0	0	-410	0%	-410	0%	51227	Incentive Program, FTR, NonExe	-4,429	0	-2,187	-4,429	0%	-2,242	-103%	0
0	0	0	0	0%	0	0%	51247	Incentive Program, Seasonal, N	-547	0	-547	-547	0%	0	0%	0
-41,031	**-43,416**	**-38,267**	**2,385**	**5%**	**-2,764**	**-7%**		**Total Salaries & Wages, DIRECT**	**-372,986**	**-349,563**	**-335,194**	**-23,423**	**-7%**	**-37,792**	**-11%**	**-526,000**
-5,225	-7,424	-7,734	2,199	30%	2,509	32%		Salaries sub-total	-59,472	-68,334	-68,195	8,862	13%	8,722	13%	-102,500
-35,806	-35,992	-30,533	186	1%	-5,273	-17%		Wage sub-total	-313,514	-281,229	-267,000	-32,285	-11%	-46,514	-17%	-423,500
-30,941	-29,782	-26,169	-1,159	-4%	-4,771	-18%		Wage-FTR subsubtotal	-249,422	-236,092	-210,704	-13,330	-6%	-38,719	-18%	-355,010
-4,865	-6,210	-4,363	1,345	22%	-502	-11%		Wage-Seasonal subsubto	-64,092	-45,137	-56,296	-18,955	-42%	-7,796	-14%	-68,490
								PAYROLL BURDEN, Taxes & Benefits								
-3,331	-3,910	-3,105	579	15%	-226	-7%	5130...	Payroll Taxes	-34,712	-33,850	-31,510	-862	-3%	-3,202	-10%	-50,700
-5,426	-8,654	-5,378	3,228	37%	-48	-1%	5130...	Group Insurance	-44,472	-71,156	-45,777	26,684	38%	1,305	3%	-106,700
-431	-267	-423	-164	-62%	-9	-2%	5130...	Retirement Plan	-3,137	-2,136	-4,404	-1,001	-47%	1,267	29%	-3,200
-9,188	**-12,831**	**-8,905**	**3,643**	**28%**	**-283**	**-3%**		**Total Payroll Taxes & Benefits**	**-82,321**	**-107,142**	**-81,692**	**24,821**	**23%**	**-629**	**-1%**	**-160,600**
-3,196	**-3,090**	**-3,239**	**-106**	**-3%**	**43**	**1%**	**5130...**	**PAYBDN, Workers Comp Insura**	**-27,342**	**-24,880**	**-28,392**	**-2,462**	**-10%**	**1,050**	**4%**	**-37,500**
-12,384	**-15,921**	**-12,143**	**3,537**	**22%**	**-240**	**-2%**		**PAYROLL BURDEN Total**	**-109,663**	**-132,022**	**-110,084**	**22,359**	**17%**	**421**	**0%**	**-198,100**
-1,977	-2,209	-2,231	232	11%	254	11%	(513...	subtotal, Burden-Salary	-17,418	-21,496	-20,669	4,078	19%	3,252	16%	-32,100
-9,583	-12,702	-9,089	3,119	25%	-495	-5%	(514...	subtotal, Burden-Wage-FTR	-79,403	-102,856	-77,221	23,453	23%	-2,183	-3%	-154,300
-824	-1,010	-824	186	18%	0	0%	(514...	subtotal, Burden-Wage-Seasonal	-12,842	-7,670	-12,193	-5,172	-67%	-649	-5%	-11,700
30.2%	**36.7%**	**31.7%**	**-06.5%**	**-17.7%**	**-01.6%**	**-04.9%**		**Burden % - on all Payroll**	**29.4%**	**37.8%**	**32.8%**	**-08.4%**	**-22.2%**	**-03.4%**	**-10.5%**	**37.7%**
37.8%	29.8%	28.8%	08.1%	27.1%	09.0%	31.2%		Burden % - Salary	29.3%	31.5%	30.3%	-02.2%	-06.9%	-01.0%	-03.4%	31.3%
31.0%	42.6%	34.7%	-11.7%	-27.4%	-03.8%	-10.8%		Burden % - Wage-FTR	31.8%	43.6%	36.6%	-11.7%	-26.9%	-04.8%	-13.1%	43.5%
16.9%	16.3%	18.9%	00.7%	04.1%	-02.0%	-10.3%		Burden % - Wage-Season	20.0%	17.0%	21.7%	03.0%	17.9%	-01.6%	-07.5%	17.1%
29.1%	*38.1%*	*32.5%*	*-09.0%*	*-23.7%*	*-03.4%*	*-10.5%*		*Burden % - Wage-FTR&Se*	*29.4%*	*39.3%*	*33.5%*	*-09.9%*	*-25.1%*	*-04.1%*	*-12.1%*	*39.2%*
-53,415	**-59,337**	**-50,410**	**5,922**	**10%**	**-3,005**	**-6%**		**PAYROLL TOTAL (Direct&Bur**	**-482,649**	**-481,585**	**-445,278**	**-1,064**	**0%**	**-37,372**	**-8%**	**-724,100**
								OPERATING EXPENSES (OE)								
0	-112	0	112	100%	0	0%	50620	Employee Dev/Training	0	-896	-407	896	100%	407	100%	-1,374
0	-194	-23	194	100%	23	100%	50625	Employee Relations	-504	-1,552	-1,155	1,048	68%	651	56%	-2,328
-89	-194	-36	105	54%	-53	-148%	50630	Uniforms	-953	-2,452	-1,229	1,499	61%	275	22%	-3,928
0	0	0	0	0%	0	0%	51080	Seminars & Conferences	-788	-1,000	-16	212	21%	-772	-4823%	-2,000
-119	0	0	-119	0%	-119	0%	51095	Travel/Meeting Expense	-262	-250	-396	-12	-5%	134	34%	-500
-208	**-500**	**-59**	**292**	**58%**	**-149**	**-251%**		**Total Staff Expense**	**-2,507**	**-6,150**	**-3,202**	**3,643**	**59%**	**696**	**22%**	**-10,130**
-423	-500	-351	77	15%	-71	-20%	51090	Telephone	-3,265	-4,020	-2,889	755	19%	-377	-13%	-6,100
-183	-170	-176	-13	-8%	-7	-4%	55003	Cable/Sat TV Service	-1,468	-1,360	-1,405	-108	-8%	-62	-4%	-2,050
-382	-500	-384	118	24%	2	0%	55005	Disposal Fees	-3,503	-4,000	-2,955	497	12%	-547	-19%	-6,000
-404	-1,000	-402	596	60%	-2	-1%	5501...	Electricity	-6,678	-8,400	-8,529	1,722	21%	1,851	22%	-12,500
-21	-100	-37	79	79%	15	42%	55025	Natural Gas - Buildings	-3,272	-2,700	-2,722	-572	-21%	-550	-20%	-4,000
-1,729	**-1,200**	**-1,303**	**-529**	**-44%**	**-427**	**-33%**	**(530...**	**Fuel & Oil**	**-24,894**	**-16,750**	**-13,942**	**-8,144**	**-49%**	**-10,952**	**-79%**	**-25,150**
0	0	0	0	0%	0	0%	55027	Propane (LPG)	-300	0	0	-300	0%	-300	0%	0
-145	-160	-141	16	10%	-3	-2%	55030	Sewer Fees	-1,138	-1,280	-1,132	142	11%	-6	-1%	-1,920
-162	-150	-138	-12	-8%	-24	-17%	5503...	Water - Building/Facility	-1,291	-1,200	-1,106	-91	-8%	-186	-17%	-1,800
-3,448	**-3,780**	**-2,932**	**332**	**9%**	**-516**	**-18%**		**TOTAL UTILITIES**	**-45,808**	**-39,710**	**-34,680**	**-6,098**	**-15%**	**-11,128**	**-32%**	**-59,520**
								SUPPLIES & MAINTENANCE EXPENSE								
0	0	-8	0	0%	8	100%	56520	Linen Service	0	0	-8	0	0%	8	100%	0
-164	-250	-164	86	34%	0	0%	56530	Janitorial Services & Supplies	-1,613	-2,000	-1,558	387	19%	-54	-3%	-3,000
-149	-150	-149	1	0%	0	0%	56535	Pest Control	-1,195	-1,200	-1,173	5	0%	-22	-2%	-1,800
0	-300	0	300	100%	0	0%	53705	Equipment Rental	0	-2,400	0	2,400	100%	0	0%	-3,600
0	0	0	0	0%	0	0%	51050	Furniture and Office Equip	0	-200	0	200	100%	0	0%	-400

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Maintenance (160)

August 2017									Year-to-Date August 2017							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-28	-100	-36	72	72%	8	21%	51060	Office Supplies	-188	-800	-247	612	76%	59	24%	-1,200
-3	0	0	-3	0%	-3	0%	51061	Toner Cartridges	-383	0	-86	-383	0%	-297	-345%	0
0	-200	-64	200	100%	64	100%	56540	Small Tools & Equipment	-632	-1,700	-154	1,068	63%	-479	-312%	-2,600
0	-150	0	150	100%	0	0%	56545	Safety Equipment	0	-1,200	-171	1,200	100%	171	100%	-1,800
								Repairs & Maintenance								
-252	-300	-339	48	16%	87	26%	54210	General/PM	-4,907	-2,400	-2,367	-2,507	-104%	-2,540	-107%	-3,600
0	0	0	0	0%	0	0%	54240	Lighting and Electrical	0	0	-54	0	0%	54	100%	0
0	0	-167	0	0%	167	100%	54256	Fire Suppression	-462	0	-167	-462	0%	-295	-177%	0
0	-100	0	100	100%	0	0%	54290	Other Building	-1,110	-800	0	-310	-39%	-1,110	0%	-1,200
-252	-400	-506	148	37%	254	50%		**R&M Building**	-6,478	-3,200	-2,588	-3,278	-102%	-3,890	-150%	-4,800
0	0	0	0	0%	0	0%	54310	Asphalt	-257	0	0	-257	0%	-257	0%	0
0	0	0	0	0%	0	0%	54380	Snow Removal	-15,925	-5,400	-3,705	-10,525	-195%	-12,220	-330%	-7,700
0	0	0	0	0%	0	0%	54390	Other Grounds Maint	0	0	-1,880	0	0%	1,880	100%	0
0	0	0	0	0%	0	0%		**R&M Grounds (nonGolf)**	-16,181	-5,400	-5,585	-10,781	-200%	-10,597	-190%	-7,700
0	0	0	0	0%	0	0%	54438	Golf Carts Fleet	0	0	-159	0	0%	159	100%	0
-789	-1,950	-2,367	1,161	60%	1,579	67%	54443	Rolling, Heavy	-14,310	-15,450	-15,220	1,140	7%	910	6%	-23,250
0	-950	-388	950	100%	388	100%	54448	Rolling, Car/Truck/Bus/Van	-3,790	-7,400	-4,066	3,610	49%	277	7%	-11,200
0	-250	-25	250	100%	25	100%	54499	Other Operating Equip R&M	-413	-2,000	-1,840	1,587	79%	1,428	78%	-3,000
-789	-3,150	-2,781	2,361	75%	1,992	72%		**R&M Equipment**	-18,512	-24,850	-21,286	6,338	26%	2,774	13%	-37,450
8,670	6,950	6,414	1,720	25%	2,256	35%	59010	Contra - Inter-Dept. Charges	121,279	70,900	86,136	50,379	71%	35,143	41%	108,300
7,630	3,400	3,128	4,230	124%	4,502	144%		**R&M subtotal**	80,107	37,450	56,677	42,657	114%	23,430	41%	58,350
7,286	2,250	2,707	5,036	224%	4,578	169%		**TOTAL SUPPLIES & MAIN**	76,097	27,950	53,279	48,147	172%	22,817	43%	43,950
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	51020	Dues & Subscriptions	0	-100	0	100	100%	0	0%	-200
-250	-200	0	-50	-25%	-250	0%	51035	Licenses, Permits, Fees	-5,766	-4,100	-4,566	-1,666	-41%	-1,200	-26%	-6,700
0	0	0	0	0%	0	0%	51096	Mileage Reimbursement	0	0	-197	0	0%	197	100%	0
0	0	0	0	0%	0	0%	51065	Postage - General	0	0	-1	0	0%	1	53%	0
-1,700	*-1,700*	*-1,700*	*0*	*0%*	*0*	*0%*	*52025*	*Insurance Expense*	*-13,600*	*-13,600*	*-13,600*	*0*	*0%*	*0*	*0%*	*-20,400*
-1,950	-1,900	-1,700	-50	-3%	-250	-15%		**TOTAL ADMINISTRATIVE & OT**	-19,367	-17,800	-18,363	-1,567	-9%	-1,003	-5%	-27,300
1,679	-3,930	-1,984	5,609	143%	3,663	185%		**TOTAL OPERATING EXPENSES**	8,416	-35,710	-2,966	44,126	124%	11,382	384%	-53,000
-51,736	-63,267	-52,394	11,531	18%	658	1%		**TOTAL PAYROLL AND OPERATI**	-474,234	-517,295	-448,244	43,061	8%	-25,990	-6%	-777,100
-51,736	**-63,267**	**-52,394**	**11,531**	**18%**	**658**	**1%**		**N O R 1, before OH**	**-474,234**	**-517,295**	**-448,244**	**43,061**	**8%**	**-25,990**	**-6%**	**-777,100**
-51,736	**-63,267**	**-52,394**	**11,531**	**18%**	**658**	**1%**		**N O R 2, after OH**	**-474,234**	**-517,295**	**-448,244**	**43,061**	**8%**	**-25,990**	**-6%**	**-777,100**
-51,736	**-63,267**	**-52,394**	**11,531**	**18%**	**658**	**1%**		**T O C**	**-474,234**	**-517,295**	**-448,244**	**43,061**	**8%**	**-25,990**	**-6%**	**-777,100**
-51,736	**-63,267**	**-52,394**	**11,531**	**18%**	**658**	**1%**		**NOR AFTER Asssessment Reven**	**-474,234**	**-517,295**	**-448,244**	**43,061**	**8%**	**-25,990**	**-6%**	**-777,100**

Tahoe Donner Association

Department P&L Detail (D01)

For the Eight Months Ending August 31, 2017

Operating Fund Consolidated

Exception Report - Missing and Duplicate Accounts

Account Code	Occurrences	Row Number (dups)	Row Code (dups)
Unit:TDA:Summer Food and			
Missing:			
33989-170	0	0	