Tahoe Donner Association Master Plan

2017 to 2037

The Planning Model

Current State

- Description
 - History
 - Amenities
 - Finances
 - Demographics
- Positioning
 - Other HOA's
- Trends

PLAN

Future State

- Benchmarking
- Imagining
 - TD Vision
 - Inputs

Board Presentation AMP 160916

Plan Guidelines

- Tahoe Donner Vision
- Member Input
- Strategic Plan Guiding Principles

Tahoe Donner Vision

Tahoe Donner is a vibrant and desirable mountain community, providing attractive and well-maintained facilities, events, programs, and leading customer service to its members, guests and public, all while maintaining accessible and healthy natural surroundings

2015 Member Survey

22% of Members returned the survey 80 / 20 Off-hill / On-hill

- 94% agreed with the Tahoe Donner Vision
- Strong desire to improve & enhance the amenitiesrather than add more
- Nature is as much a part of the Tahoe Donner
 experience as the amenities, and efforts to protect
 open spaces are a high priority for members

Strategic Plan Guiding Principles

- Support the customer first and always
- Sustain the foundation of Tahoe Donner programs & services
- Encourage environmental stewardship
- Engage in local community involvement & participation
- Minimize annual assessment by allowing homeowners to pay for amenities they desire to use
- Responsibly maintain, preserve & enhance common property

Table of Contents

- 1. Introduction
- 2. The Planning Process
- The "Current State"
- 4. Financial Operations and Planning
- Homeowner Associations
- 6. Resident Demographics
- 7. The "Future State"
- Dudek Evaluation Process
- Dudek Evaluation of Current Amenities
- Recommendations
- 11. Appendix
 - A. Tahoe Donner Capital Projects Process (CPP)
 - B. How New Amenities Affect the Member Assessment
 - C. Benchmarking Other Mountain Recreation Communities
 - D. How Technology is Improving Customer Service
 - E. Capital Funds Projection, Development Fund
 - F. Tahoe Donner Activities

Introduction

Facts & Figures about your Association

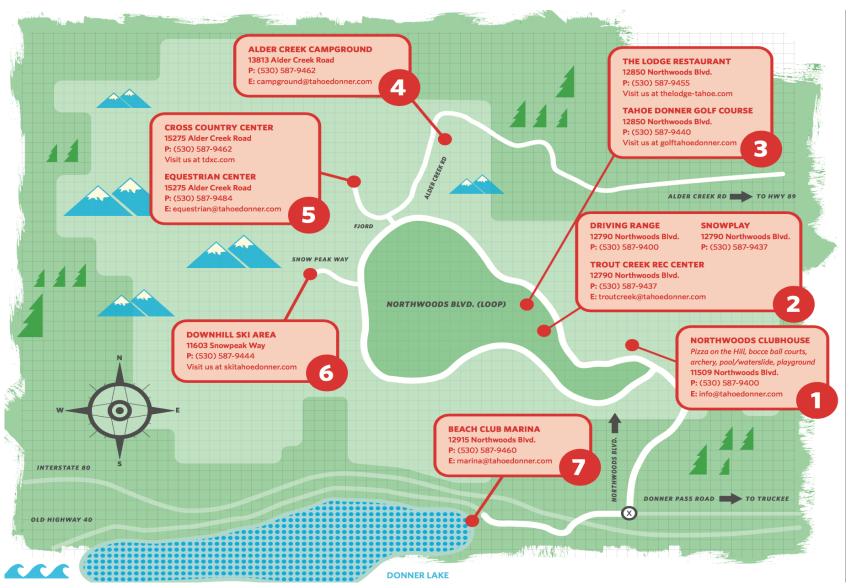
2017 Estimate from the 2017 Budget

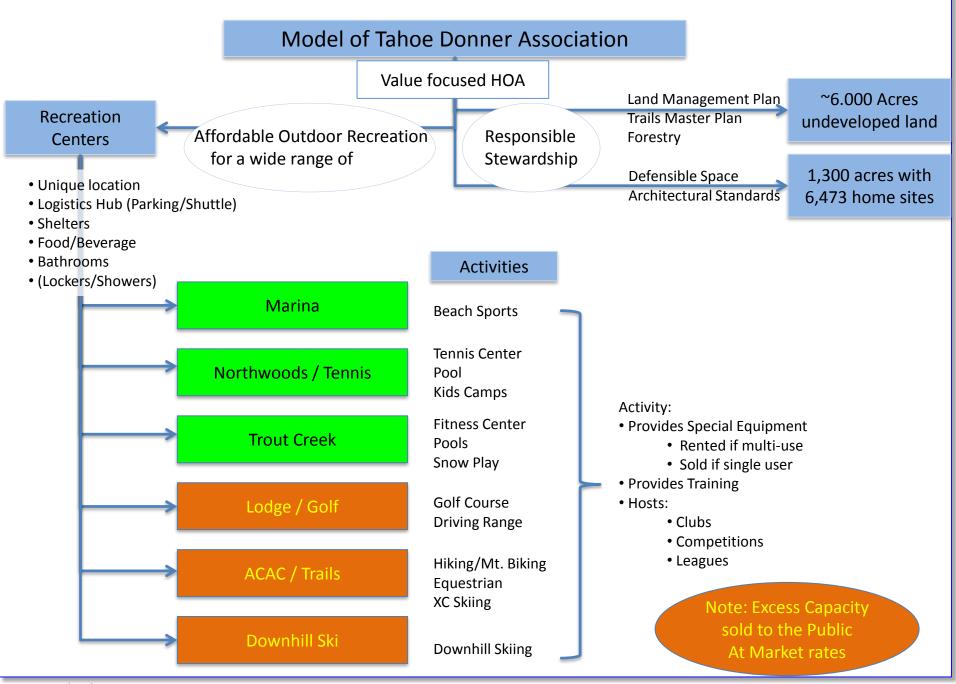
6,473 Member Property Owners / 25,000 Members / 84% Second Homeowners
Established 1971 / 90% Built-out / Owned & Managed by the Property Owners
\$23.3 Million Budget for 2017 / \$61 Million in Total Assets
7,700 Acres / 26 Buildings / 120,000 Square Feet of Conditioned Space

OWN & OPERATE: Golf Course, Beach Club Marina, Downhill Ski Area Cross-Country Ski Area / Snowplay Area / Equestrian Center / Tennis Center / Pools Recreation Center / Day Camps / Restaurants and Retail Shops

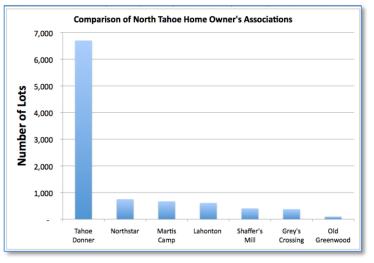


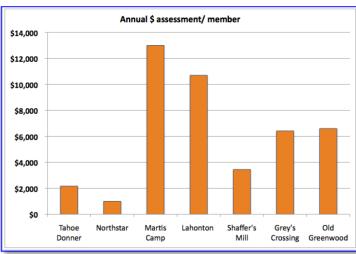
Tahoe Donner "Amenities"





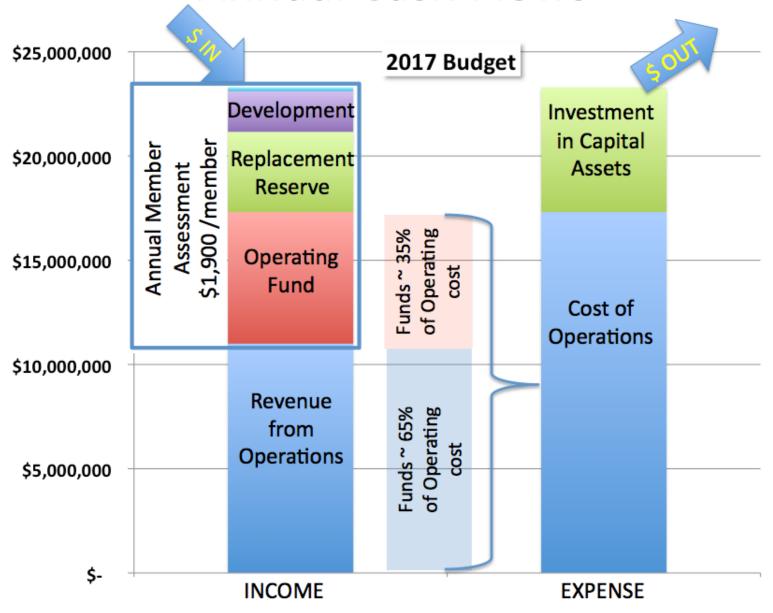
Comparison of HOA's





Tahoe Donner Activities															
Current State - 2017						TD Members Only									
										Public					\Box
Activity	Rental Equipment	Lessons	Clubs or Leagues	Special Events	Retail Sales	Marina	Clubhouse/Tennis	Frout Creek RC	Lodge/Golf	Alder Creek AC	Downhill Ski	rails/Euer Valley	Campground	Glacier Way	Bermgarten
Archery		_	_	•	_					_		-	_		
Basketball															
Beach Sports			$\overline{}$												
Boat Launching															
Bocce															
Camping															
Cardio equipment															
Fitness															
Golf Course												\vdash			
Golf Driving Range												\vdash			
Hiking															
Horse Boarding					П										
Equestrian															
Horseshoes			_		T	1									
Hot Tubs															
Kayak															
Massage															
Mountain Biking															
Movies															
Pickleball															
Playground															
Pony Rides															
Sailing - Hobe Cat															
Sauna															
Skiing Cross Country															
Skiing Downhill															
Snowboarding															
Snowplay															
Spin Room															
Steam Room															
Swimming															
Swimming Lap Pool															
Tennis															
Volleyball															
Weight Room															
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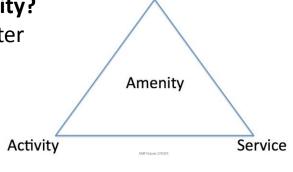
Annual Cash Flows



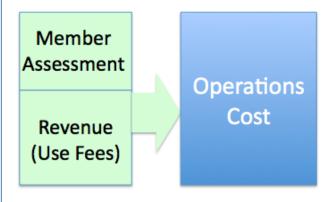
What is an Amenity?Recreation CenterActivities

Activities

Services



Recreation Center

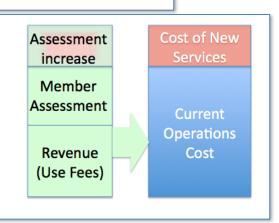


How are amenities paid for?

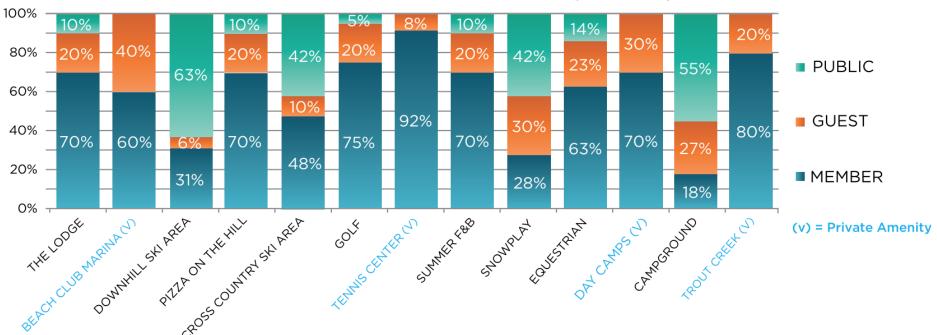
- 65% by user fees
- 35% by the annual assessment

How are new amenities paid for?

- If new user fees = new costs
- If new user fees < new costs







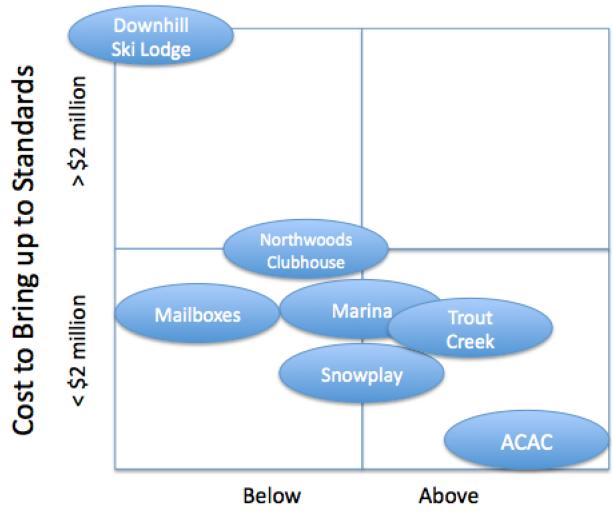








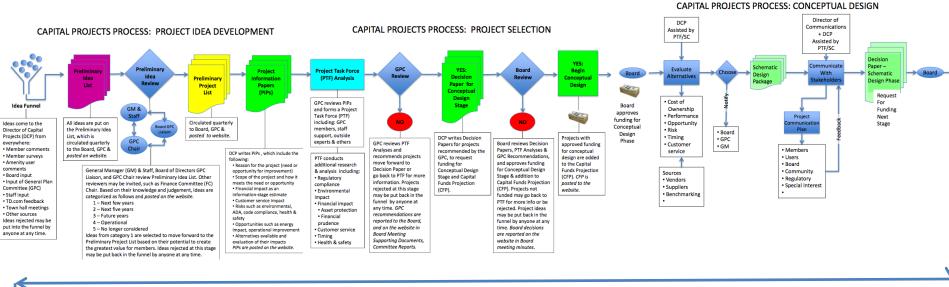
Tahoe Donner Facilities

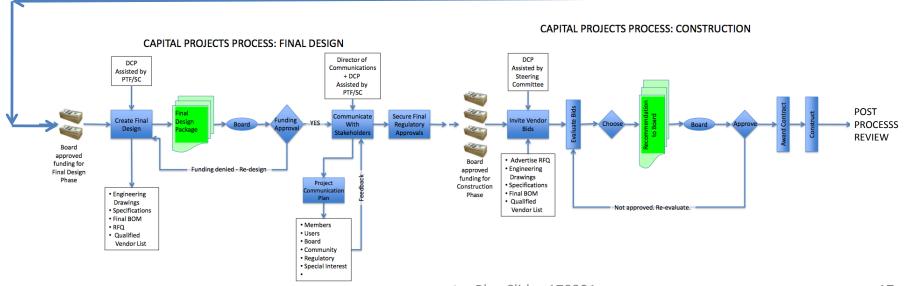


Compare to Tahoe Donner Vision
~\$2 is raised each year in the Annual Assessment

Capital Projects Process

A "Stage-Gate" process





Improvements needed to meet the Vision

- NWCH/Tennis
 - Renovation
- Trout Creek
 - Re-allocate space
- ACAC/Trails
 - Eq. Center Phase 3
 - Snowmaking
 - Trails Master Plan
 - Cookhouse/Bathrooms
- Land Purchase
 - If needed to preserve our open space

- Downhill
 - Renovate/Replace Lodge
 - Replace Lifts
 - Snowmaking
- Marina
 - Renovate Kitchen/Deck
- Infrastructure
 - Mailboxes
 - Back-up Power
 - Parking
 - Employee housing

No major projects are contemplated at the Lodge, Golf Course or Campground

Capital Funds Projection from www.tahoedonner.com/Members/Capital Projects

Н	A	В	K	L	М	N	0	Р				
1			5 YEAR INTERVAL			5 YEAR INTERVAL						
2	Location	Project	2015	2016	2017	2018	2019	2020				
3				UNDER NEW GPC PROCESS, YEARS 2017-2020 ARE CURRENTLY UNDER REVIEW, AS DETAILED AT; http://www.tahoedonner.com/major-projects/general-plan/								
4	Association Wide											
6	231-025-556/331-025-919	Security Video Systems	15,876									
7		General Plan 2015 Member Survey	9,538									
10		Mailbox Consolidation & Improvements (Feasibility Study)			25,000							
11		New TDA trail connector to the Town's phase 2 Trout Creek Trail (\$200K)		0	0							
12		Association Master Plan		69,500	12,285							
13	Alder Creek Adventure Center											
14	431-080-248	Equestrian Operations Relocation	282,541	278,939								
15		RR	(282,541)	(53,000)								
16		On-site Parking	35,600									
17		RR	(35,600)									
20	231-110-554	ACAC project completion and (\$25K) Storage Enclosure	1,039,986	84,180								
22	Clubhouse NWCH											
29	Downhill Ski Area											
31	531-210-480 / 431-210-249	Snowmaking Equipment (\$1.5 million total)	1,121,221	228,528								
34		Phased upgrades at Ski Lodge and Lifts (Feasibility Study)			50,000							
37	Forestry Facility											
42	231-005-601	Storage Containers		3,350								
43		Permanent Storage Facility (Feasibility Study)			10,000							
44	231-005-601	Storage partitions	1,813									
47	Golf Course											
52	Maintenance Sub-group											
55	531-110-467	Alder Creek Adventure Center Solar Project, (\$ net of rebates)	11,212									
56	531-132-466	Trout Creek Recreation Center Solar Project, (\$ net of rebates)	13,377									
57		Beach Club Marina Solar Project, (\$ net of rebates)		15,000								
58	Marina											
66	Open Space											
69		Land Acquisition Study	2,000									
70		640-acre Crabtree Canyon Acquisition and Conservation Easement		550,000								
71		Two new Warming Huts (Yurts or other)			50,000							
72	Snowplay											
77	Tennis Facility											

Capital Funds Projection from www.tahoedonner.com/Members/Capital Projects

										_	
72	Snowplay									\perp	
77	Tennis Facility									\perp	
82	The Lodge									\perp	
95	Trails Master Plan										
100	521-051-526	Trails Master Plan, Permitting and Specific Projects		146,746		57,214	195,714	127,759	9 152,	714	331,214
101		RR		(146,746)	(2	07,214)	(128,714)	(107,759	9) (87,	714)	(81,214)
102		Expanded parking at Glacier Way Trailhead (Feasibility Study)					20,000			\top	
103	Trout Creek Recreation Center										
105		Space Reallocation and 1,100 SF Expansion				20,000	50,000			\top	
106										\top	
107										\neg	
111	Miscellaneous Projects, Land Acqui	sition, and Payroll Allocation		150,000		00,000	250,000	250,00	250,	000	250,000
112				,							
113	Estimated Annual Totals, before any Replace	ement Reserve (RR) offset amounts and before Inflation Factor	\$	2,830,023	\$ 1,7	06,497	\$ 663,285	\$ 378,000) \$ 403,	000 \$	581,000
114											
115		Projects Total	\$	2,830,023		06,497	\$ 663,285		-	_	581,000
116		Inflation Factor	\$	-	\$	•	\$ -	\$ 15,000	- ,	000 \$	46,000
117		Total Including Inflation	\$	2,830,023	\$ 1,7	06,497	\$ 663,285	\$ 393,000	0 \$ 427,	000 \$	627,000
118	2016	< BASELINE YEAR FOR INFLATION FACTOR									
119	0.5%	Interest Income	\$	949	\$	5,000		-		,000 \$	25,000
120		Income Tax Expense	\$	90	\$	1,000				400 \$	2,000
121	8.0%	Bad Debt Expense	\$	7,884	\$	8,000	\$ 8,000	\$ 8,000) \$ 8,	,000 \$	8,000
122	RR	Replacement Reserve Funds used for project(s) (+ Inflation Factor, in future years)	\$	(465,199)	-	60,000)				,000) \$	(88,000)
123	(RAE Funds)	RAE Funds (restricted) used for project(s)	\$	-	\$	•	\$ -	\$ -	\$	- \$	-
124		TRANSFERS IN (OUT)		252.00	*						200.00
125		<years: contrib="" normalized=""></years:>	\$	250.00	\$	250.00 18,000				0.00 \$	300.00
126 127	64/2	Annual Contribution (combined DFRegular and DFBR)	Þ	1,618,000	\$ 1,0	18,000	\$ 1,942,000	\$ 1,942,000	1 3 1,942,	5 000	1,942,000
128	Development Fund Balance, Excluding RAE F	runds (restricted)									
129		Beginning	_	\$946,546	\$1	92,697	\$360,200	\$1,763,71	\$3,425,	015	\$5,040,615
130		Ending		\$192,697		60,200	\$1,763,715	\$3,425,01		615	\$6,458,615
131 132 133				Yr 2015	Yr 201	5	Yr 2017	Yr 2018	Yr 2019		Yr 2020
133		Development Fund, total balance (Above & RAE below), ending balance		\$ 192,697	\$3	50,200	\$ 1,763,715	\$ 3,425,01	5 \$ 5,040.	615	\$ 6,458,615