TAHOE DONNER PHASE 1 & 2 INVENTORY AND TECHNICAL ASSESSMENT

Prepared for:



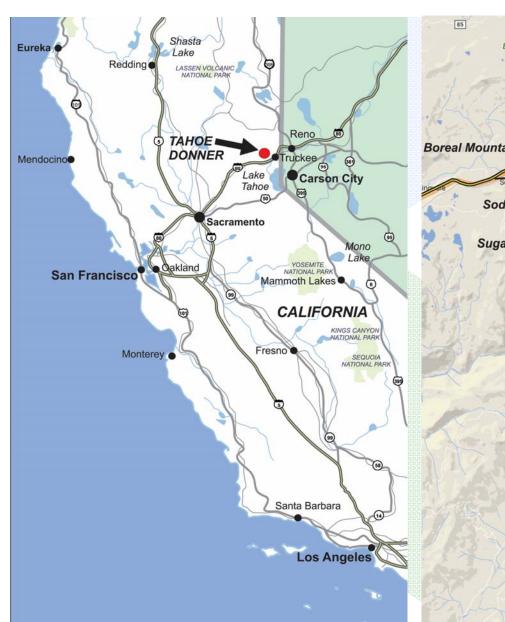
August 4th, 2017

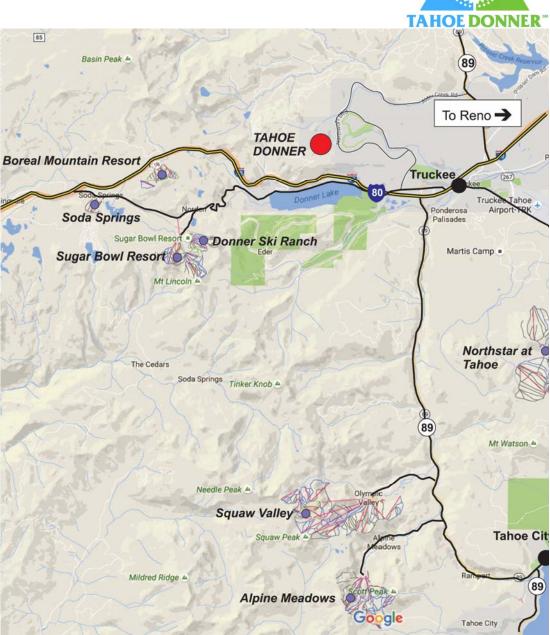
Presented by: Eric Callender – Ecosign VP Adam Schroyen – Resort Planner

ECOSIGN RESORT PLANNERS (2016) LTD. Whistler, British Columbia, Canada



STUDY AREA





KEY PLANNING TERMS



1. MOUNTAIN CAPACITY

 Ability to provide a comfortable skier experience at peak times, measured in skier's at one time which considers those skiing, waiting in lift lines, and attending to their service needs.

2. SKIER SERVICE CAPACITY

- Ability to adequately service the requirements of skiers (rentals, ski school, food service)
- Provide suitable space for Mountain Ops

3. STAGING CAPACITY

Ability to get Visitors & Skiers to the Mountain (Parking and Drop-off etc.)



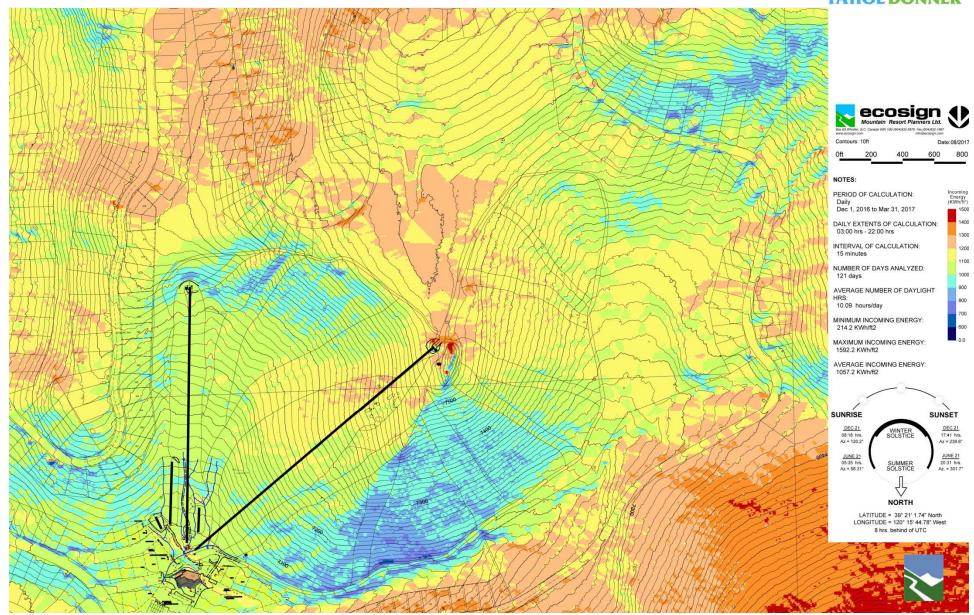
STUDY AREA





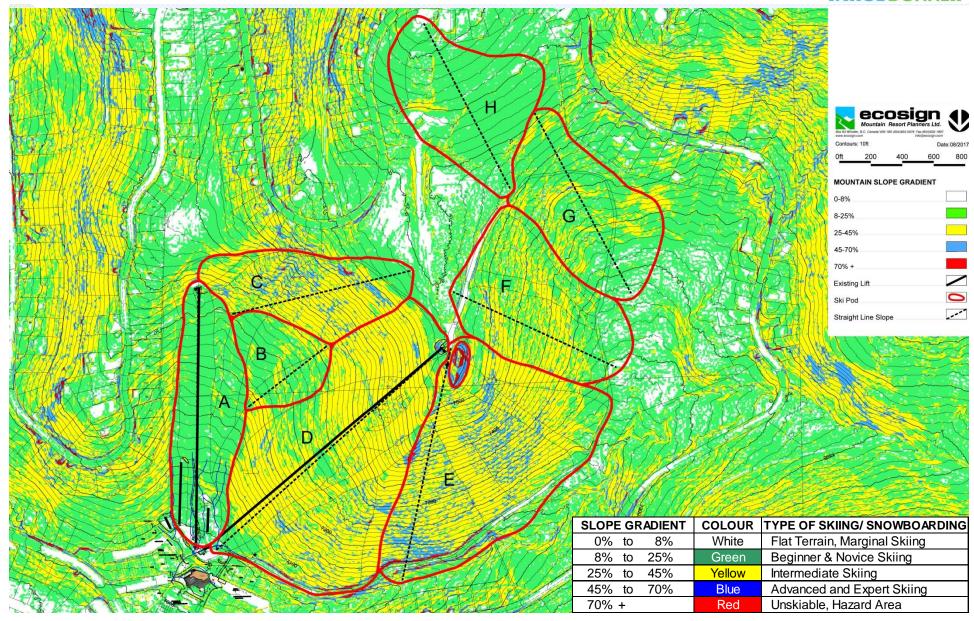
SOLAR RADIATION – WINTER SEASON Composite - December – March





MOUNTAIN SLOPE & TERRAIN CAPACITY ANALYSIS

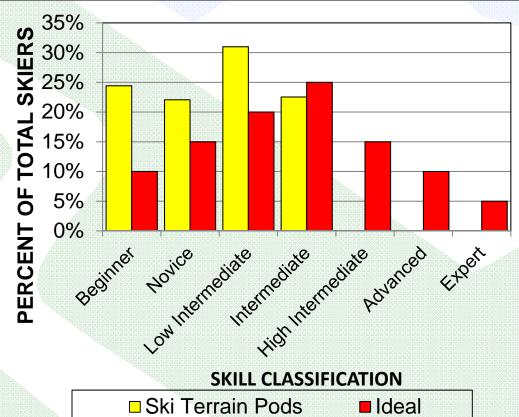






MOUNTAIN TERRAIN CAPACITY ANALYSIS

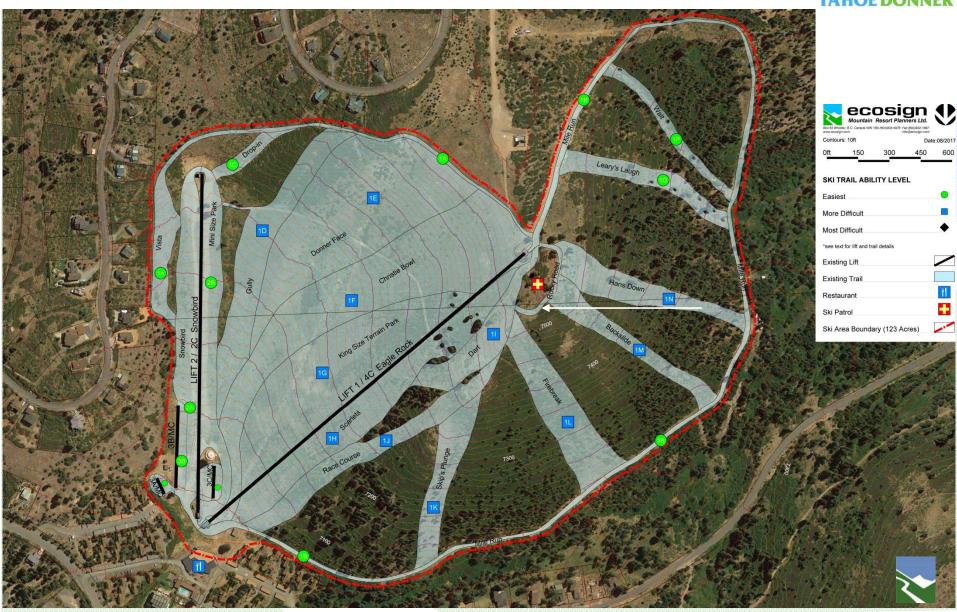
Terrain Pod	Α	В	С	D	E	F	G	Н	TOTAL
Skill Class	1	2	4	3	4	2	2	1	
Total Area Ac.	13.9	6.4	12.3	36.8	30.0	17.7	15.5	15.2	147.8
% Ski Terrain Developable	90%	90%	90%	75%	30%	30%	30%	30%	
Available Ski Terrain	12.5	5.8	11.1	27.6	8.8	5.3	4.7	4.6	80.4
Total Skiers	380	170	270	660	210	160	140	140	2,130



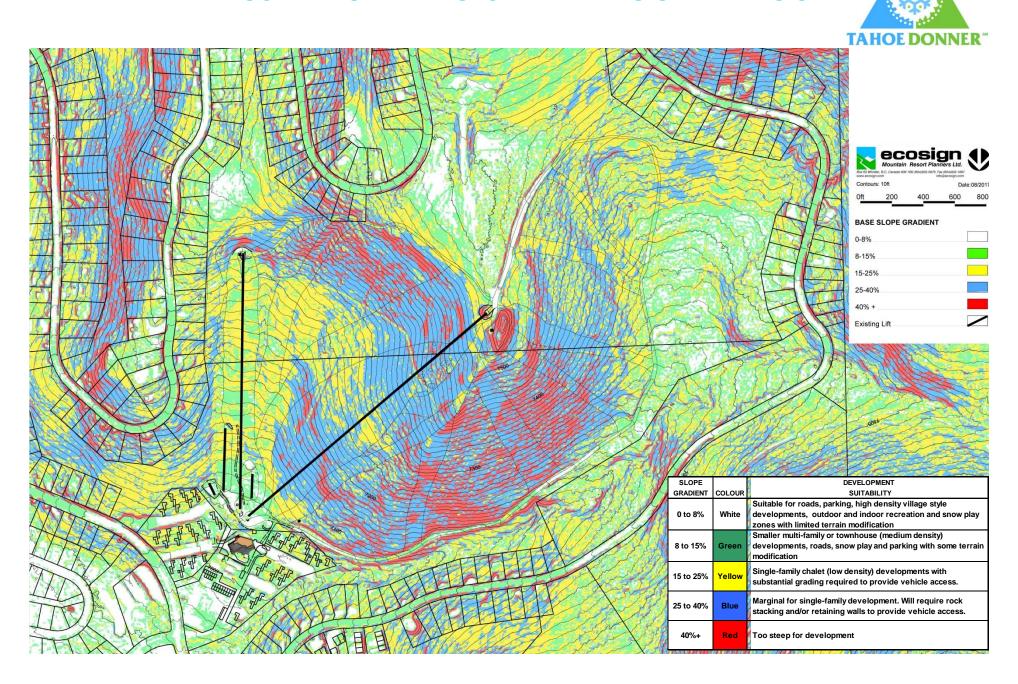


EXISTING MOUNTAIN FACILITIES





RESORT BASE AREA SLOPE AND DESIGN ANALYSIS

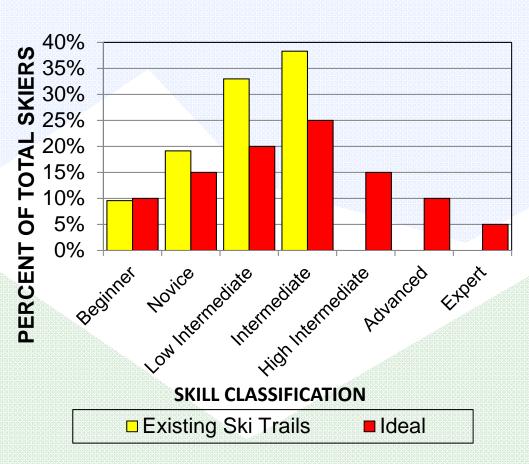


EXISTING MOUNTAIN FACILITIES



Ski Terrain

- Ski Terrain- 123 acre ski area boundary, 24 ski runs, 5.7 miles long, 72 acres of groomable terrain which comfortably supports 1,880 skiers at one time.
- Skier skill class weighted to lower ability levels- no high intermediate, advanced, or expert ski terrain.
- ❖ Ample Novice terrain, however access from existing base area is poor as guests must ski out and around "Mile One" for each lap





MOUNTAIN ANALYSIS CONCLUSIONS

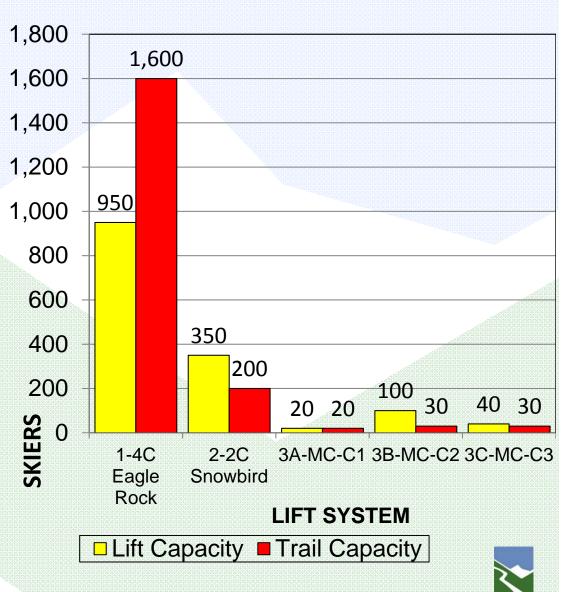


Existing Facilities

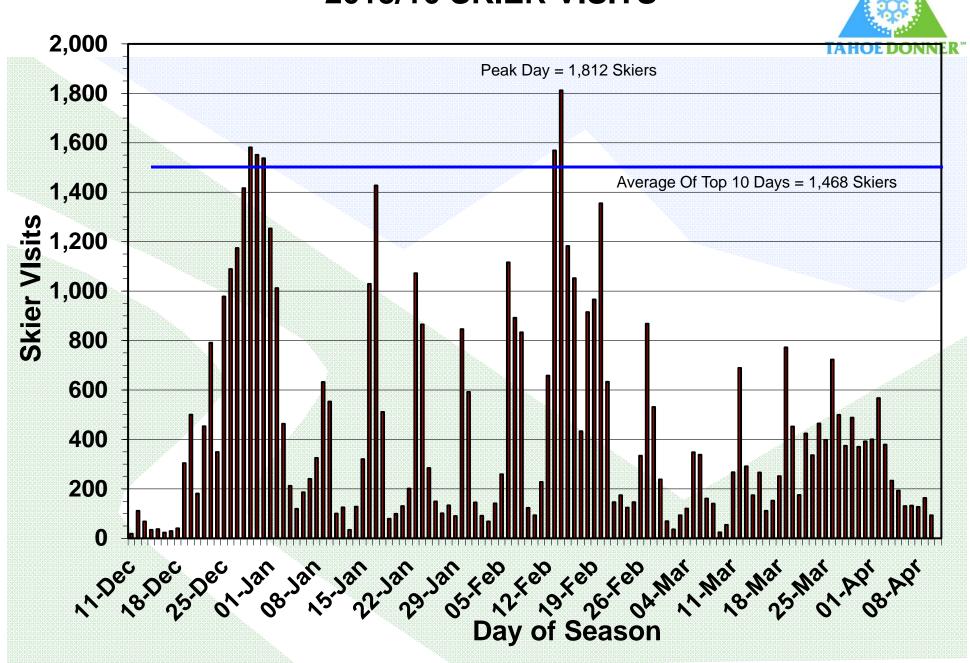
- 2 chairlifts, 3 moving carpets-Snowbird Chairlift 46 years old
- Combined Lift Capacity calculated at 1,460 skiers at one time

Lift / ski trail capacity balance

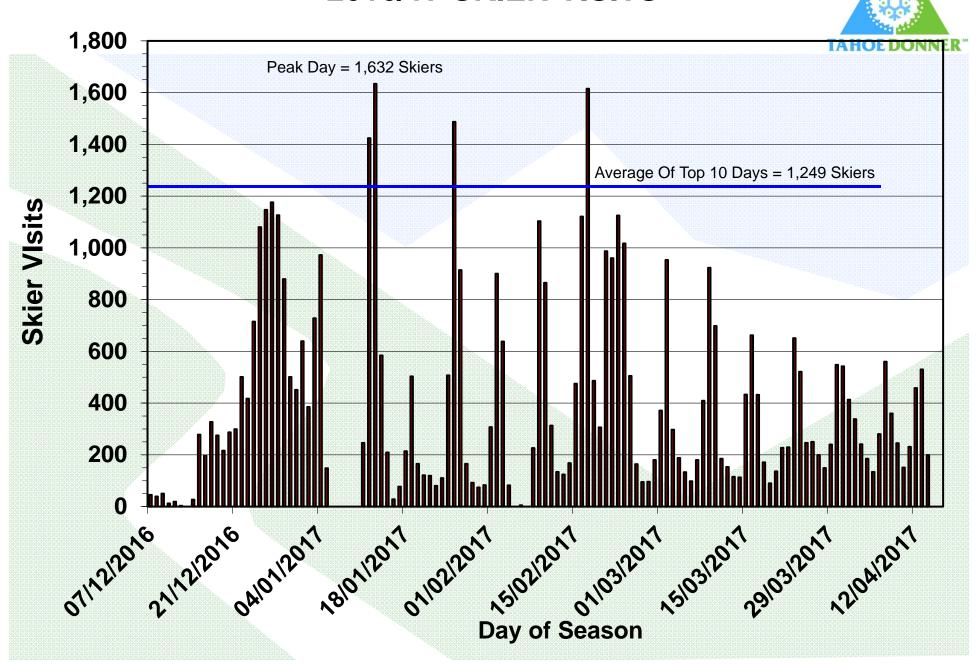
- Eaglerock 950 skiers on lifts vs 1,600 skiers per day on terrain
- Snowbird 350 skiers on lifts vs
 200 skiers per day on terrain



2015/16 SKIER VISITS



2016/17 SKIER VISITS



VISITS AND ASSUMPTIONS FOR CALCULATIONS



❖ 2016/17 Average Top 10 days = 1,249 Peak day = 1,632

❖ 2015/16 Average Top 10 Days = 1,468 Peak day = 1,812

❖ 2014/15 Average Top 10 Days = <1,000</p>

❖ 2013/14 Average Top 10 Days = <500</p>

❖ 2012/13 Average Top 10 Days = 1,567

PLANNING ASSUMPTIONS FOR EXISTING SKIER SERVICE ANALYSIS

- **❖** Top peak day = 1,700
- ❖ For purposes of estimating Space Use for Skier Services we have used the average top 10 day of 1,300 skiers (representing approximately 75% of Peak Day)



PROCESS



- INVENTORY Understand and document all spaces used as "Skier Service" space
- ❖ ANALYSIS Create new TD Planning Standard (derived from Regional, Local Competition, USFS Standards)
- ANALYSIS Comparative Analysis between existing situation and new TD Planning Standard to discover Excess/Deficit in Skier Service Space
- SCENARIO's Comparative Analysis between Existing Skier Service Space and different Skier Demand Periods (Cost Impact)



EXISTING SKIER SERVICE INVENTORY



Guest Service Function	Existing Skier Service Floorspace (Main Daylodge)	Existing Skier Service Floorspace (Yurt)	Total Existing Skier Service Space
2	(ft²)	(ft²)	(ft²)
Staging Facilities			
Ticket Sales	304		304
Public Lockers	200		200
Equipment Rental & Repair	2,065	470	2,065
Guest Services / Ski School/ Adaptive	260	170	430
Children's Programs/Day Care	585	170	755
Staging Subtotal	3,414	340	3,754
Commercial Facilities			
Food & Beverage Seating	2,180	350	2,530
Kitchen & Scramble, Bar	800		800
Bar/Lounge	-		
Restrooms	930		930
Accessory Retail	160		160
Commercial Subtotal	4,070	350	4,420
Operational Facilities			
Administration	917	***************************************	917
Employee Facilities	1,046		1,046
First Aid & Mountain Patrol	486		486
Operational Subtotal	2,449	-	2,449
TOTAL FUNCTIONAL SPACE	9,933	690	10,623
Storage	2,915		2,915
Mechanical, Circulation/Walls/Waste*	2,280	20	2,300
GROSS BUILDING AREA	15,128	710	15,838





SKIER SPACE USE PLANNING STANDARDS FOR TAHOE DONNER



Guest Service Function	Day Ski Area	Average	Resort Area	Ecosign Recomm. area / Skier for Tahoe Donner (DRAFT)	NOTES
	ft²/skier	ft²/skier	ft²/skier	ft²/skier	
Staging Facilities	-	-	-		
Ticket Sales	0.10	0.13	0.15	0.13	Use average ticket sales
Public Lockers	0.70	0.95	1.20		Used higher end due to beginners renting. Do you want extra for Homeowners?
Equipment Rental & Repair	0.80	0.90	1.00	2.70	3 X the average standard based on regional anlysis and competition
Guest Services / Ski School/ Adaptive	0.25	0.38	0.50		2 X the average standard based on ski school utilization / regional anlysis and competition
Children's Programs/Day Care	0.35	0.43	0.50	0.43	Use average space
Staging Subtotal	2.20	2.78	3.35	5.16	
Commercial Facilities	-	-	-		
Food & Beverage Seating	3.25	3.50	4.00	3.50	Use average as slight increase due to watchers using seating
Kitchen & Scramble, Bar	1.75	2.50	3.00	1.75	Use kitchen as half seating space
Bar/Lounge	0.30	0.40	0.50	0.30	Use Day Ski Area standard
Restrooms	0.75	0.88	1.00	0.88	Use average standard
Accessory Retail	0.40	0.57	0.75	0.40	Use Day Ski Area standard
Commercial Subtotal	6.45	7.85	9.25	6.83	
Operational Facilities Administration	- 0.60	- 0.80	- 1.00	0.60	Use Day Ski Area standard
Employee Facilities	0.30	0.40	0.50	0.80	2 X the average standard based on ski school utilization / regional anlysis and competition
First Aid & Mountain Patrol	0.25	0.30	0.35	0.25	Use Day Ski Area standard
Operational Subtotal	1.15	1.50	1.85	1.65	
TOTAL FUNCTIONAL SPACE	9.80	12.13	14.45	13.64	
Storage	0.98	1.21	1.45	1.36	Calculated as 10% of Total Functional Space
Mechanical, Circulation/Walls/Waste*	2.45	3.03	3.61	3.41	Calculated as 25% of Total Functional Space
GROSS FLOOR AREA	13.23	16.37	19.51	18.40	
Food Service Seating	-	-	-	-	
Turns/Indoor Seat (Cafeteria)	4.00	3.50	3.00	3.00	use low turnover (indicated guests stay longer in seating area)
Turns/Indoor Seat (Table Service)	3.00	2.50	2.00		use average (indicated guests stay longer in seating area)
Indoor Seats/ Skier	0.25	0.29	0.33		use average
Outdoor Seats/Skier	0.13	0.15	0.17	0.15	use average
Square Feet/ Indoor Food Service Seat	12.00	12.00	12.00	12.00	use standard

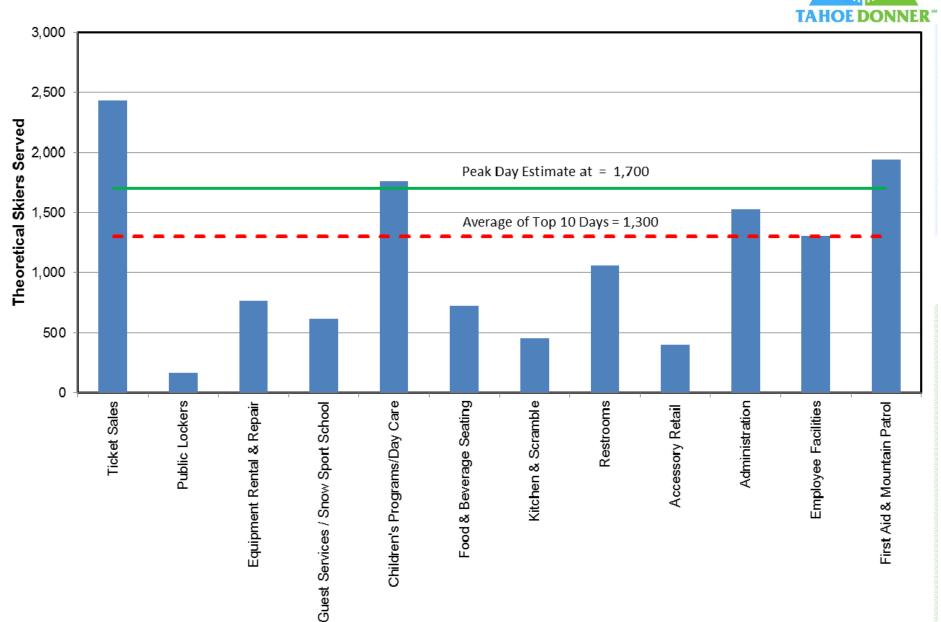
TAHOE DONNER SPACE USE ANALYSIS BASED ON AVERAGE TOP 10 DAYS = 1,300



Guest Service Function	Total Existing Skier Service Space	Existing Skier Service Space per Skier	Ecosign Recomm. area / Skier for Tahoe Donner (DRAFT)	Recomm. Floorspace	Percent of Recomm. Floorspace	Theoretical Skiers Served
	(ft²)	ft²/skier	ft²/skier	(ft²)		
Staging Facilities						
Ticket Sales	304	0.23	0.13	163	187%	2,432
Public Lockers	200	0.15	1.20	1,560	13%	167
Equipment Rental & Repair	2,065	1.59	2.70	3,510	59%	765
Guest Services / Ski School/ Adaptive	430	0.33	0.70	910	47%	614
Children's Programs/Day Care	755	0.58	0.43	559	135%	1,756
Staging Subtotal	3,754	2.89	5.16	6,702	56%	728
Commercial Facilities						
Food & Beverage Seating	2,530	1.95	3.50	4,550	56%	723
Kitchen & Scramble, Bar	800	0.62	1.75	2,275	35%	457
Bar/Lounge	=	-	0.30	390	0%	-
Restrooms	930	0.72	0.88	1,144	81%	1,057
Accessory Retail	160	0.12	0.40	520	31%	400
Commercial Subtotal	4,420	3.40	6.83	8,879	50%	647
Operational Facilities						
Administration	917	0.71	0.60	780	118%	1,528
Employee Facilities	1,046	0.80	0.80	1,040	101%	1,308
First Aid & Mountain Patrol	486	0.37	0.25	325	150%	1,944
Operational Subtotal	2,449	1.88	1.65	2,145	114%	1,484
TOTAL FUNCTIONAL SPACE	10,623	8.17	13.64	17,726	60%	779
Storage	2,915	2.24	1.36	1,768	165%	2,143
Mechanical, Circulation/Walls/Waste*	2,300	1.77	3.41	4,431	52%	675
GROSS FLOOR AREA	15,838	12.18	18.40	23,925	66%	861

EXISTING SKIER SERVICE - SPACE USE ANALYSIS





FOOD SERVICE SEATING

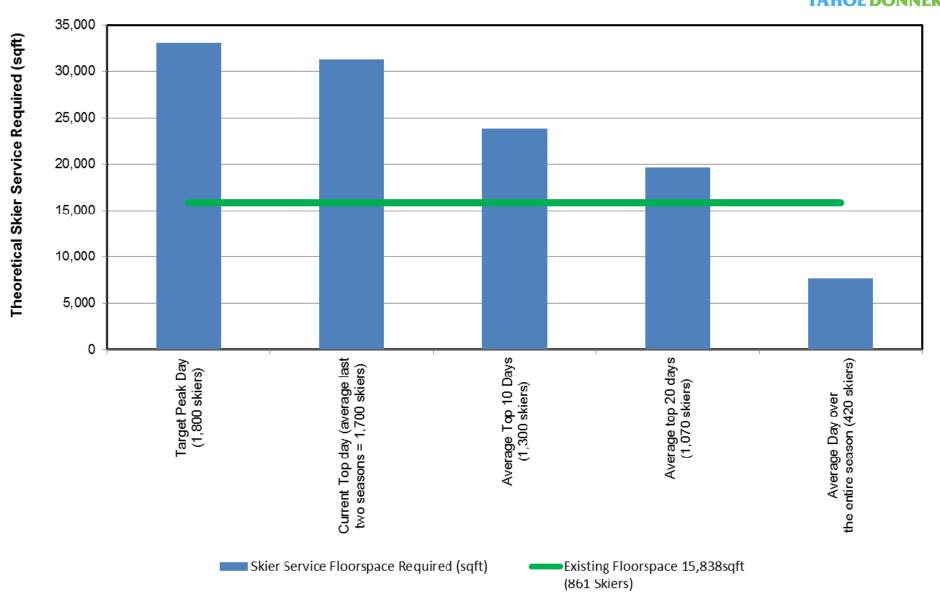


	Indoor Seats			0	utdoor Sea	Total Seats		
Duilding/Destaurant	Number	Turns per	Guests	Number	Turns per	Guests	Number	Guests
Building/Restaurant	of Seats	Seat	Served	of Seats	Seat	Served	of Seats	Served
Daylodge	150	3.0	450	220	3.0	660	370	1,110
Children's Yurt Buidling	29	3.0	87	30	3.0	90	59	177
TOTAL	179	6.0	537	250	6.0	750	429	1,287

- Existing seating has inefficient layout of space, current number of indoor seats at 179. (incl. Daylodge and Yurt estimated.)
- On good weather there should be enough seating to satisfy 1,287 guests (with 3.0 turns per seat)
- Turns is based on a 40 minute lunch

POTENTIAL SKIER TARGET VS SKIER SERVICE SPACE





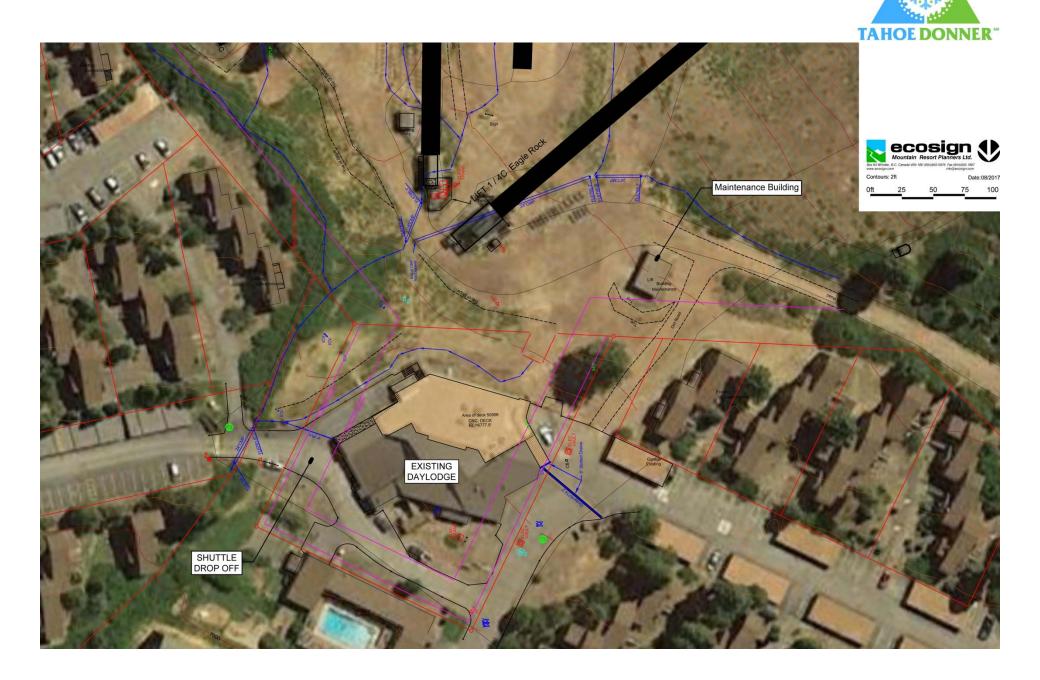
PRELIMINARY COST ESTIMATE



Guest Service Function	Skier Service Floorspace Required (sqft)	(timated Cost incl. Hard & Soft) \$600USD/sqft
Target Peak Day (1,800 skiers)	33,100	\$	19,860,000
Current Top day (average last two seasons = 1,700 skiers)	31,300	\$	18,780,000
Average Top 10 Days (1,300 skiers)	23,900	\$	14,340,000
Average top 20 days (1,070 skiers)	19,700	\$	11,820,000
Average Day over the entire season (420 skiers)	7,700	\$	4,620,000

- ❖ Based on \$600USD / sq ft. (as directed by client)
- ❖ Not including underground parking (if required, potential for 20+ stalls)
- GFA based on 18.40 sq ft./skier as per assumptions

BASE AREA SITE PLAN



EXISTING & PROPOSED PARKING CONCEPT



EXISTING PARKING



Lot Number	Lot Name	Number of Cars	% Total Within/ Outside SWD	Number of	PEAK Number of Visitors 3.0 pp/car	PEAK Number of Skiers at 80% Participation
Tahoe Donne	er					
Within SWD						
P1	Roadside - Snowpeak Way & Slalom Way	65		169	195	156
P2	4 tier lots (60% take shuttle / 40% walk)	194		504	582	466
P3	Slalom lot	60		156	180	144
Subtotal With	in SWD	319	80%	829	957	766
Outside SWD						
P4	The Lodge (Golf Course Parking, half used for XC)	53		137	158	126
P5	Northwoods Clubhouse Parking	25		65	75	60
Subtotal Outside SWD		78	20%	202	233	186
Total Tahoe I	Total Tahoe Donner		100%	1,031	1,190	952

Currently allowance for employee parking is tentative in condo development, may be removed. How many employee stalls required?



EXISTING STAGING ANALYSIS

		eak Times skiers)
	Number of Visitors	Number of Skiers
Tahoe Donner		
Within SWD		
From Pillows (Walking)	50	40
From Parking (Walking)	957	766
Charter Bus, Private Drop Off from surrounding homes (8%)	77	61
Subtotal Within SWD	1,084	867
Outside SWD		
From Parking (Arrive by Shuttle)	233	186
Total Tahoe Donner	1,317	1,053



EXISTING / PROPOSED PARKING



Lot Number	Lot Name	Number of Cars	% Total Within/ Outside SWD	AVERAGE Number of Visitors 2.6 pp/car	PEAK Number of Visitors 3.0 pp/car	PEAK Number of Skiers at 80% Participation
Tahoe Donner						
Within SWD						
P1	Roadside - Snowpeak Way & Slalom Way	65		169	195	156
P2	4 tier lots (60% take shuttle / 40% walk)	194		504	582	466
P3	Slalom lot	60		156	180	144
Subtotal Within S	WD	319	49%	829	957	766
Outside SWD						
P4	The Lodge (Golf Course Parking, half used for XC)	53		137	158	126
P5	Northwoods Clubhouse Parking	25		65	75	60
P6	Corner Lot	45		117	135	108
P7	Alder Creek Mail*	15		39	45	36
P8	Hansel Mail*	18		47	54	43
P9	Zurich Mail*	10		26	30	24
P10	Tahoe Donner Trailhead Parking incl. roadside parallel**	40		104	120	96
P11	Potential Lot***	125		325	375	300
Subtotal Outside	Subtotal Outside SWD		51%	860	992	793
Total Tahoe Donr	ner	650	100%	1,689	1,949	1,559

^{*}Ecosign estimate based on 140 cars per acre



^{**}Consider this area for staff parking

^{***}Potential lot near Coyote Moon

PROPOSED STAGING ANALYSIS



	Number of Visitors	Number of Skiers
Tahoe Donner	Violitoro	OMOTO
Within SWD		
From Pillows (Walking)	50	40
From Parking (Walking)	957	766
Charter Bus, Private Drop Off from surrounding homes (8%)	77	61
Subtotal Within SWD	1,084	867
Outside SWD		
From Parking (Arrive by Shuttle)	992	793
Total Tahoe Donner	2,076	1,660

❖ Refer to Parking Plan



PHASE 1 & 2 PLANNING RESULTS – EXISTING SITUATION



1. MOUNTAIN CAPACITY

Ability to provide a comfortable skier experience at peak times

1,880 skiers on Ski Terrain, 1,460 skiers on lifts

(2,130 future ski terrain potential)

2. SKIER SERVICE CAPACITY

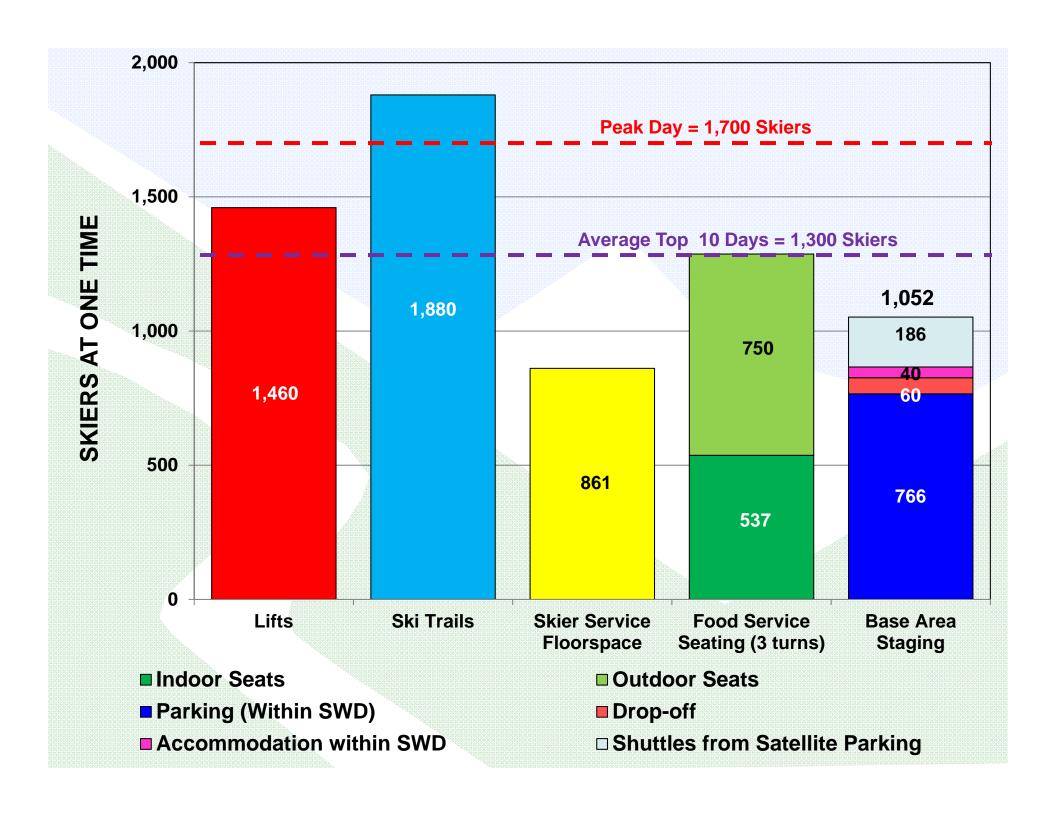
- Ability to adequately service the requirements of skiers (rentals, ski school, food service etc.) built for 75% of Peak (1,300 skiers)
- Provide suitable space for Mountain Ops

Current Skier Service Capacity for 861 skiers

3. STAGING CAPACITY

Ability to get Visitors & Skiers to the Mountain (Parking and Drop-off etc.)

Current Staging Capacity for 1,053 skiers



NEXT STEPS / REMAINING QUESTIONS



- ❖ Estimate of future business levels target skier peak day (increase/target average of 2016/2017 business levels) Appears that ~2100 SCC is future maximum.
- Consideration of alternative Staging / Skier Service facility location- two potential sites demonstrate superior natural physical qualities if access / development is possible.
- Review Parking counts and locations. Any other options for additional parking?
- Snowmaking- work with staff to identify desired expansion
- Ski School-would like to discuss ski terrain usage, confirm moving carpet area capacities (existing).
- Direction on Mountain Master Plan- improvements at Existing Base Area, Snowbird Replacement, New Future Lift alignment and ski trails, improvements to novice ski routes back to existing Base Area.

NEXT STEPS / REMAINING QUESTIONS – SKIER SERVICE



- Careful review square foot-per-skier assumptions (18.40 sqft/skier). This drives the final required Size & Price. Need confirmation on this before proceeding to concept stage.
- Include Bar / Lounge?
- Used higher Locker Space assumption. Do you want additional space for club lockers?
- Ratio of indoor to outdoor seats going forward? Usually Design Day (75%) of Target Peak Day, with remaining skiers allowed for outside (note: bad weather may impact skier visits and lower inside seat demand)
- ❖ Additional Notes: Will consider phasing and implementation to minimize business impact during construction. Total Skier Service space required can be split into multiple buildings.
- ❖ Underground Parking? Potential for +/- 20 underground stalls

ECOSIGN MOUNTAIN RESORT PLANNERS LTD. P.O. BOX 63 WHISTLER, B.C. CANADA PHONE 01 604 932 5976

www.ecosign.com

