

## XC Ski Area Ticket Pricing

	2017-18 Price	Proposed Group Price (Submitted)	New Prime Price	New Standard Price	Member Discount Prime	Guest Discount Prime	Member Last yr	Member Discount Standard	Guest Last yr	Guest Discount Standard	
					30%	10%		30%		10%	
Adult - 18-59	\$ 37	\$ 26	\$ 42	\$ 39	\$ 29	\$ 38	\$ 24	\$ 27	\$ 32	\$ 35	
Junior - 13-17	\$ 27	\$ 22	\$ 28	\$ 27	\$ 20	\$ 25	\$ 18	\$ 19	\$ 27	\$ 24	keep low
Child - 7-12	\$ 15	\$ 9	\$ 16	\$ 15	\$ 11	\$ 14	\$ 7	\$ 11	\$ 15	\$ 14	keep low
Child Under 6	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	keep low
Senior 60+	\$ 27	\$ 22	\$ 32	\$ 29	\$ 22	\$ 29	\$ 18	\$ 20	\$ 27	\$ 26	10% off adult
Super Senior 70+	\$ 27	\$ 22	\$ 32	\$ 29	\$ 6	\$ 29	\$ -	\$ 2	\$ 27	\$ 26	Member - Super Senior - nominal fee?
<b>Half Day Ticket Pricing (15% off of Full Day tickets)- 1pm</b>											
Adult - 18-59	\$ 32	N/A	\$ 36	\$ 33	\$ 25	\$ 32	\$ 18	\$ 23	\$ 32	\$ 30	Rgorge 30 reg, \$34 Peak last yr ( full day rates not on web)
Junior - 13-17	\$ 22	N/A	\$ 24	\$ 23	\$ 17	\$ 21	\$ 16	\$ 16	\$ 22	\$ 21	
Child - 7-12	\$ 13	N/A	\$ 14	\$ 13	\$ 10	\$ 12	\$ 7	\$ 9	\$ 13	\$ 11	
Child Under 6	\$ -	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Senior 60+	\$ 22	N/A	\$ 27	\$ 25	\$ 19	\$ 24	\$ 16	\$ 17	\$ 22	\$ 22	
Super Senior 70+	\$ 22	N/A	\$ 27	\$ 25	\$ 6	\$ 24	\$ -	\$ 2	\$ 22	\$ 22	
<b>Multi Day Ticket Pricing (10% off of Full Day Tickets)</b>											
Adult - 18-59	\$ 32	N/A	\$ 36	\$ 33	\$ 25	\$ 32	\$ 18	\$ 23	\$ 32	\$ 30	How to additional day if hits Peak in RTP?
Junior - 13-17	\$ 22	N/A	\$ 24	\$ 23	\$ 17	\$ 21	\$ 16	\$ 16	\$ 22	\$ 21	
Child - 7-12	\$ 13	N/A	\$ 14	\$ 13	\$ 10	\$ 12	\$ 7	\$ 9	\$ 13	\$ 11	Hw to additional day if hits Peak in RTP?
Child Under 6	\$ -	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Senior 60+	\$ 22	N/A	\$ 27	\$ 25	\$ 19	\$ 24	\$ 16	\$ 17	\$ 22	\$ 22	
Super Senior 70+	\$ 22	N/A	\$ 27	\$ 25	\$ 6	\$ 24	\$ -	\$ 2	\$ 23	\$ 22	
Frequent Flier midweek	\$ 140	N/A	N.A	\$ 149	N/A			\$ 104	N/A	N/A	"open ticket" to pay difference on non member / prime
FF midweek / day	\$ 28	N/A	N.A	\$ 30		\$ -	\$ -	\$ 21	N/A	N/A	
Frequent Flier unlimited	NEW	N/A	\$ 169	\$ 169	\$ 118	N/A	N/A	\$ 118	N/A	N/A	Use stamp to customize "midweek" or member product
FF unlim / day	NEW	N/A	\$ 34	\$ 34	\$ 24			\$ 24			
Dog	6		N/A	\$ 6							
Fat Bike	20		\$ 30	\$ 25		\$ 30		\$ 98	19.6		
TD Kids 3pm parent pass											
Shop employee ticket											
2 for 1 TICKET											
Bring a Friend ticket											
TD employee; Forgot Pass; Area Trade; TTSD chaparone; TTSD schoolchild; Fat Bike Switch; Other Reason											

**XC Rental Rates**

XC Package	2017-18 Price	Proposed Group Price	New Prime Price	New Standard Price	Member Discount Prime (10%)	Guest Discount Prime	Member Discount Standard (10%)	Guest Discount Standard
					10%	N/A	10%	N/A
XC Ski / Snowshoe package	\$ 31	\$ 29	\$ 34	\$ 32	\$ 31	N/A	\$ 29	N/A
XC Demo Ski package	\$ 41	N/A	\$ 44	\$ 42	\$ 40	N/A	\$ 38	N/A
XC Ski / Snowshoe package Additional Day	\$ 26	N/A	\$ 29	\$ 27	\$ 26	N/A	\$ 24	N/A
XC Demo Ski package Additional Day	\$ 36	N/A	\$ 39	\$ 37	\$ 35	N/A	\$ 33	N/A
12 & under XC Ski / Snowshoe package	\$ 18	\$ 22	\$ 21	\$ 19	\$ 19	N/A	\$ 17	N/A
12 & under XC Ski / Snowshoe package Additional Day	\$ 15	N/A	\$ 18	\$ 16	\$ 16	N/A	\$ 14	N/A
Chariot Rental - Single	\$ 29.00		\$ 35	\$ 30	\$ 32	N/A	\$ 27	N/A
Chariot Rental - Double	\$ 39.00		\$ 45	\$ 40	\$ 41	N/A	\$ 36	N/A
<b>XC A La Carte</b>	<b>2017-18 Price</b>	<b>Proposed Group Price</b>	<b>New Prime Price</b>	<b>New Standard Price</b>	<b>Member Discount Prime (10%)</b>	<b>Guest Discount Prime (5%)</b>	<b>Member Discount Standard (10%)</b>	<b>Guest Discount Standard (5%)</b>
Ski Only	\$ 16		\$ 19	\$ 17	\$ 17	N/A	\$ 15	N/A
Demo Ski Only	\$ 22		\$ 25	\$ 23	\$ 23	N/A	\$ 21	N/A
Boot only	\$ 11		\$ 14	\$ 12	\$ 13	N/A	\$ 11	N/A
Demo Ski boot Only	\$ 16		\$ 19	\$ 17	\$ 17	N/A	\$ 15	N/A
Ski Pole only	\$ 7		\$ 10	\$ 8	\$ 9	N/A	\$ 7	N/A
Demo Pole only	\$ 12		\$ 15	\$ 13	\$ 14	N/A	\$ 12	N/A
Kids Skis - only	\$ 12		\$ 15	\$ 13	\$ 14	N/A	\$ 12	N/A
Kids Poles - only	\$ 6		\$ 9	\$ 7	\$ 8	N/A	\$ 6	N/A
Kids Boots - only	\$ 8		\$ 11	\$ 9	\$ 10	N/A	\$ 8	N/A
<b>XC Rental Other</b>	<b>2017-18 Price</b>	<b>Proposed Group Price</b>	<b>New Prime Price</b>	<b>New Standard Price</b>	<b>Member Discount Prime (10%)</b>	<b>Guest Discount Prime (5%)</b>	<b>Member Discount Standard (10%)</b>	<b>Guest Discount Standard (5%)</b>
Season RENTAL - Adult	\$ 249		N/A	\$ 250	N/A	N/A	\$ 225	N/A
Season DEMO RENTAL - Adult	\$ 299		N/A	\$ 300	N/A	N/A	\$ 270	N/A
Season RENTAL - Child	\$ 114		N/A	\$ 115	N/A	N/A	\$ 104	N/A
Demo Upgrade	\$ 10		\$ 13	\$ 11	\$ 12	N/A	\$ 10	N/A
Child - Strap on skis	\$ 12		\$ 15	\$ 13	\$ 14	N/A	\$ 12	N/A
Fat Bike Rental	\$ 35		\$ 38	\$ 36	\$ 34	N/A	\$ 32	N/A
Chariot Rental - Single	\$ 29		\$ 35	\$ 30	\$ 32	N/A	\$ 27	N/A
Chariot Rental - Double	\$ 39		\$ 45	\$ 40	\$ 41	N/A	\$ 36	N/A
Adaptive Sit Ski Rental	\$ 19		\$ 22	\$ 20	\$ 20	N/A	\$ 18	N/A
Locker Token	\$ 1		\$ 2	\$ 2	\$ 2	N/A	\$ 2	N/A
Ski Locker Rental / storage 24hrs	\$ 10		\$ 13	\$ 11	\$ 12	N/A	\$ 10	N/A
Clean & structure add	\$ 10.00		N/A	\$ 10	N/A	N/A	\$ 9	N/A
Klister clean	\$ 10.00		N/A	\$ 12	N/A	N/A	\$ 11	N/A
POWER WAX	\$ 5.00		N/A	\$ 6	N/A	N/A	\$ 5	N/A
CH Wax	\$ 19.00		N/A	\$ 20	N/A	N/A	\$ 18	N/A
LF Wax	\$ 30.00		N/A	\$ 31	N/A	N/A	\$ 28	N/A
HF Wax	\$ 52.00		N/A	\$ 53	N/A	N/A	\$ 48	N/A
Basket fitting	\$ 16.00		N/A	\$ 17	N/A	N/A	\$ 15	N/A
Mount bindings	\$ 20.00		N/A	\$ 25	N/A	N/A	\$ 23	N/A
Open repair / hr	\$ 60.00		N/A	\$ 65	N/A	N/A	\$ 59	N/A

RG \$30 last yr; \$25 half day

How to additional day if hits Peak in RTP?

How to additional day if hits Peak in RTP?

How to additional day if hits Peak in RTP?

Employee rental / voucher
TD Kids 3pm parent rental

Bring a Friend rental

## XC Ski School

	2017-18 Price	Current Group Price	New Prime Price	New Standard Price	Member Discount Prime (10%)	Guest Discount Prime	Member Discount Standard (10%)	Guest Discount Standard 5%
<b>Adult Package</b>					<b>10%</b>	<b>5%</b>	<b>10%</b>	<b>5%</b>
Learn to ski Adult Package (lesson rental trail) weekends / peak only	\$ 74	\$ 55	\$ 80	\$ 79	\$ 72	\$ 76	\$ 71	\$ 75
Tiny Tracks / under 12 Child Package (lesson rental trail) weekends / peak	\$ 45	\$ 29	\$ 55	\$ 50	\$ 50	\$ 52	\$ 45	\$ 48
Group Lesson / Clinic Only	\$ 37	\$ 25	\$ 39	\$ 50	\$ 35	\$ 37	n/a	n/a
Private Lesson Package (lesson rental trail) Midweek only	\$ 94	n/a	n/a	\$ 99	n/a	n/a	\$ 89	\$ 94
Private package - Additional person	\$ 74	n/a	n/a	\$ 79	n/a	n/a	\$ 71	\$ 75
Private lesson only	\$ 64	n/a	\$ 69	\$ 67	\$ 62	n/a	\$ 60	n/a
Private lesson - Additional person	\$ 27	n/a	\$ 31	\$ 29	\$ 28	n/a	\$ 26	n/a
Family Private (up to 4 people)	\$ 119	n/a	\$ 134	\$ 124	\$ 121	n/a	\$ 112	n/a
5 pack Private	\$ 254.00	n/a	\$ 259	\$ 259	\$ 233	n/a	\$ 233	n/a

no guest discount as no p  
no guest discount as no p

# Tahoe Donner Association Fee Schedule Cross Country

updated: 8/14/2018

Revenue Mix Averages	29% Pass	12% Retail	Other
	37% Daily	18% Rental	4%

31,947

		Count	139	148	153	147	159	202	216	188	189	181
		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2018
		Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Recommended
GL Code(ER)	RTPCode	TITLE	The 1/3 of a day trail pass products (through 2015) are hidden. 2016+ NA.									
<b>TRAIL PASSES</b>												
<b>PUBLIC</b>												
Northstar CA website says \$34 Adult (ages 13+) and \$26 Child (ages 5 to 12) (no Senior rates)												
RG - Adult All day is at \$32 Regular, \$35 Holiday Periods (for 14/15)												
RG - Adult 1/2 day is at \$27 Regular, \$30 Holiday Periods (for 14/15)												
35615	TPA1	ADULT (18-59) Public Trail pass - all Day	23	23	24	25	26	27	29	30	34	37
35615	TPA2	ADULT (18-59) Public Trail pass -1/2 Day	18	18	19	20	21	22	24	25	29	32
35615	TPAM	ADULT (18-59) Public Trail Pass - consec day	41	41	42	45	47	22	24	25	29	32
	TCPC	Child (6 & under ) Public Trail Pass - Comp.	-	-	-	-	-	comp	comp	comp	comp	comp
		Child (6 & under ) Public Trail Pass - 1/2 day Comp.	-	-	-	-	-	comp	comp	comp	comp	comp
35615	TPC1	CHILD (7-12) Public Trail pass - all Day	Free	Free	Free	Free	Free	11	11	12	14	15
35615	TPC2	CHILD (7-12) Public Trail pass - 1/2 Day	Free	Free	Free	Free	Free	11	11	11	12	13
35615	TPC+	CHILD (7-12) Public consec day Ticket						9	9	11	12	13
	TPJ1	JUNIOR (13-18) Public Trail Pass - all Day						21	21	22	25	27
	TPJ2	JUNIOR (13-18) Public Trail Pass -1/2 Day						17	17	18	20	22
	TPJ+	JUNIOR (13-18) Public consec day Ticket	33	33	\$ 33.00	35	37	17	17	18	20	22
35615	TPS1	SENIOR (60-69) Public Trail Pass - all Day	18	18	18	19	20	21	21	22	25	27
35615	TPS2	SENIOR (60-69) Public Trail Pass -1/2 Day	15	15	15	16	17	17	17	18	20	22
35615	TPSM	SENIOR (60-69) Public consec day Ticket	33	33	\$ 33.00	35	37	18	18	18	20	22
35615	TPSS	SUPER SENIOR (70+) Public Trail pass - all Day	Free	Free	Free	Free	Free	11	11	12	14	15
35615	TPSS2	SUPER SENIOR (70+) Public Trail pass - 1/2 Day	Free	Free	Free	Free	Free	11	11	11	12	13
35615	TSSM	SUPER SENIOR (70+) Public consec day Ticket							11	11	12	13
		SUPER SENIOR (70+) PUBLIC Ticket - Night Skiing						5	5	na	na	na
		Fatbike Only Trails Access Ticket - Public (all ages)									19	20
<b>MEMBER</b>												
35610	TMA1	ADULT (18-59) Member Trail pass - All Day	16	16	16	17	18	18	19	20	22	24
35610	TMA2	ADULT (18-59) Member Trail pass -1/2 Day	12	12	12	13	14	14	15	16	17	18
35610	TMAM	ADULT (18-59) Member - Consec day Pass	28	28	28	30	32	14	15	16	17	18
	TCMC	Child (6 & under) Member Trail pass - Comp All day	-	-	-	-	-	comp	comp	comp	comp	comp
		Child (6 & under) Member Trail pass - Comp 1/2 day	-	-	-	-	-	comp	comp	comp	comp	comp
35610	TMC1	CHILD (7-12) Member- Trail pass All day						5	5	6	6	7
35610		CHILD (7-12) Member- Trail pass 1/2 day						5	5	6	6	7
35610	TMJ1	JNR (13-18) Member Trail pass - All day						15	15	16	17	18
35610	TMJ2	JNR (13-18) Member Trail pass -1/2 day						13	13	14	15	16
	TMJ+	JNR (13-18) Member Trail pass - Consec day						13	13	14	15	16
35610	TMS1	SNR (60-69) Member Trail pass -All day	13	13	13	14	15	15	15	16	17	18
35610	TMS2	SNR (60-69) Member Trail pass -1/2 day	11	11	11	12	13	13	13	14	15	16
	TMS+	SNR (60-69) Member - Consec day Pass						13	13	14	15	16
35610	TCMS	SUPER SNR (70+) Member Trail pass - All Day	Free	Free	Free	Free	Free	FREE	FREE	FREE	FREE	FREE
35610		SUPER SNR (70+) Member Trail pass - 1/2 day	Free	Free	Free	Free	Free	FREE	FREE	FREE	FREE	FREE
		Fatbike Only Trails Access Ticket - Member (all ages)									15	16
<b>GUEST</b>												
35620	TGA1	GUEST Adult (18-59) Trail pass - All Day	19	19	19	20	21	21	23	25	29	32
	TCPC	Comp. Child (6 & under ) Public	-	-	-	-	-	-	-	-	-	-
	TCMC	Comp. Child (6&under ) Member	-	-	-	-	-	-	-	-	-	-
		Comp. TD Employee (EE)	-	-	-	-	-	-	-	-	-	-
		Comp. TD Trail Pass ?	-	-	-	-	-	-	-	-	-	-
		Comp. Other Reason (NEED 'Forgot Pass' Comp type)	-	-	-	-	-	-	-	-	-	-
		Comp. Shop	-	-	-	-	-	-	-	-	-	-

3yr Avg  
Volume

Elasticity  
Factor

871 0%  
611 0%  
13 0%  
246 0%  
0 0%  
455 0%  
195 0%  
20 0%  
212 0%  
117 0%  
5 0%  
755 0%  
319 0%  
38 0%  
293 0%  
92 0%  
4 0%  
0 0%  
0 0%  
0 0%  
0 0%  
0 0%







