



Tahoe Donner Association

Finance Reports

November 2018

Table of Contents

| | |
|-------|---|
| Page# | |
| F-1 | Finance Memorandum - Operating Fund Results |
| F-2 | Charts - Revenue, Expense and NOR |
| F-3 | Historical Results for Month and Visitation Report |
| F-4 | Op Fund - Variance Reports - MTH vs Budget, YTD vs Budget |
| F-5 | Operating Fund P&L Summary - Month |
| F-6 | Operating Fund P&L Summary - Year to Date |
| F-7 | Operating Fund P&L Summary by Dept, for the following periods: Month , Year to Date , Summer Season to Date , and Winter Season to Date (Nov'17 to Apr'18) |
| F-8 | Financial Performance per Owner - Year to Date |
| F-9 | Hourly Payroll - Hours, FTEs, and Overtime Reports |
| F-10 | Statement of Financial Position - Consolidated |
| F-11 | Statement of Financial Position - by Fund |
| F-12 | Cash and Investments Summary Report |
| F-13 | Inventory Balances Report |
| F-14 | Capital Funds Summary Report |
| F-15 | Operating Fund Consolidated P&L Detail - Month and YTD |

MEMORANDUM

To: General Manager, Board of Directors, Finance Committee, and Members
Cc: Megan Rodman, Executive Assistant
From: Michael Salmon, Director of Finance and Accounting
Date: December 17, 2018
Re: **November 2018 Financial Results**



4 Financial Keynotes:

1. November results: Revenue of \$374,000 was favorable to Budget \$73,000/24%, NOR Loss of \$846,000 was favorable to Budget \$66,000.
2. YTD results: Revenue of \$11.4 million is favorable to Budget \$338,000/3%, NOR Loss of \$5.7 million is favorable to Budget \$92,000.
3. Operating Fund Members' Equity balance of \$1.9 million is \$632,000 over the policy peg balance.
4. Item 3 above is post-October 27, 2018 board approved \$500,000 transfer of members equity from Operating Fund to Replacement Reserve Fund.

Month - November

Month financials for the Association indicate that net operating results (before assessment revenues) for the month was a loss of (\$846,000) which was favorable to budget by \$66,000/7%. Month's operating revenues of \$374,000 were \$73,000/24% favorable to budget and total expenses of \$1,220,000 were \$7,000/1% unfavorable to budget. These results include winter season (1st month) incentive accrual over budget of \$82,000, which may reverse in a future period if results are below budget. Compared to last year same month, revenues are up \$104,000/38% and NOR is favorable \$20,000/2%.

Year to Date -

YTD financials for the Association indicate that net operating results (before assessment revenues) is a loss of (\$5,683,000) which is favorable to budget by \$92,000/2%. YTD operating revenues of \$11,388,000 are \$338,000/3% favorable to budget and total expenses of \$17,070,000 are \$246,000/1% unfavorable to budget. Compared to last year to date, revenues are down \$663,000/5%, expenses are up unfavorably \$284,000/2% and resulting NOR is unfavorable \$947,000/20%. There was nominal natural snowfall in December 2017, or in January and February 2018, and Downhill Ski primarily operated the Snowbird lift due to snowmaking efforts.

Refer to Key Metrics (F-2) for summary information related to month performance and see Variance to Budget Report (F-4) for more detailed variance report. Consolidated Operating Fund P&L (F-15) provides details by line item. Section F07 provides by amenity/department financial performance. All monthly financials and other key financial reports can be reference at www.tahoedonner.com. **The internal monthly financial statements are unaudited and subject to change. The Association's financial statements are audited for each calendar year annual basis in 1st quarter. The Annual Report is published in the May issue of Tahoe Donner News and online.**

Overall Operating Conditions

January experienced a severe drought with virtually no snowfall. January 2017 experienced record snowfalls and rain events, with the MLKing holiday good ski conditions with record revenues. **February** the drought continued, with cross country ski closing 2/5/2018, reopening on the 23rd. Downhill ski's snowmaking snow held up, despite the above average warm temps. **March** was an extreme weather month with significant storm events throughout the month insuring sufficient snow for the duration of the season. **April** saw heavy rains early in the month forcing the closure of XC for the season on 4/7/18, however conditions throughout the rest of the month allowed downhill to operate through 4/15/18. **May** was normal weather month with cooler/wet Memorial holiday weekend, and last year warm clear holiday weekend. **June** saw below average temps and windy conditions the first half of the month, impacting some operations. **July** and **August** weather was average, with some smoky conditions impacting golf. **September** weather conditions were primarily warm and summerlike with minimal impacts to operations. **October** had cool, wet weather in the beginning of the month, which negatively affected golf operations. **November** weather was mild, and while much of the state was severely impacted by smoke from wildfires, the Tahoe area was less effected resulting in an increase in visitation leading up to the Thanksgiving Holiday weekend.

SIERRA NEVADA SNOWPACK IMPROVES TO 93 PERCENT OF AVERAGE IN MARCH 2018

KELSEY LONGERBEAM / NEVADA APPEAL APRIL 5, 2018

MT. ROSE — **MARCH 2018 WILL GO DOWN AS THE FOURTH LARGEST MARCH SNOW TOTAL SINCE 1980.**

The snowfall amount was confirmed Monday from measuring the snowpack with Jeff Anderson, hydrologist for the Natural Resources Conservation Services.

Monday's snowpack data was 101 measured inches of snow depth and 34.2 inches of water content, which is 93 percent of the median amount. For the Carson Basin, snowpack on March 1 was at 36 percent of median spring peak amount, and increased by 46 percent to 82 percent median spring peak by April 1. "So if you melt down all these inches of snow, you'd be standing in almost 3 feet of water," Anderson said on a sunny spring day. "We definitely had a miracle March. Just last month, on March 1, the snowpack here at Mt. Rose was only 48 percent of the median peak, so it almost doubled in one month."

The term "Miracle March" comes from when there's a dry winter with little snow up until March 1, and then March comes in and the snowfall totals increase. The classic example for this is 1991. Snowpacks in the Sierra were just 15 percent of the normal peak on March 1, 1991, and increased by 70 percent by April 1. This year had similar numbers to 1991. Snowpacks in the basins were 32 percent of the median peak on March 1 and increased to 77 percent by April 1.

The biggest recorded Miracle March was in 1995 with a snow water increase of 27.5 inches. That year there was a 60-70 percent increase.

<https://www.tahoedailytribune.com/news/local/sierra-nevada-snowpack-improves-to-93-percent-of-average-in-march-2018/>

Financial Notables of Operating Units

Downhill Ski. YTD revenues of \$2,354,000 were unfavorable \$70,000/3% to budget and unfavorable \$768,000/25% to prior year. YTD total expenses of \$2,213,000 were unfavorable \$84k/4% to budget and favorable \$256k/10% to prior year. YTD NOR of \$142,000 is unfavorable \$153k/52% to budget and unfavorable \$512k/78% to prior year. For the 17/18 season, skiing opened on Friday, 12/8/2017 with thin limited terrain on Snowbird lift only, and would clearly not have opened at all without snowmaking. Reliance on snowmaking continued through January and February as dry and unseasonably warm conditions persisted. March saw record snowfall, creating increased volume and revenue. For 18/19 season, Downhill Ski managed to open on December 7th as planned and with the debut of new Snowbird Triple chairlift; primarily on snowmaking snow and Eagle Rock chair/terrain open, thin and ungroomed other than mile run trail.

Cross Country Ski. YTD revenues of \$651,000 were unfavorable \$94k/13% to budget and unfavorable \$262k/29% to prior year. YTD NOR of \$64,000 is unfavorable \$14k/18% to budget and unfavorable \$109k/63% to prior year. For the 17/18 season, skiing opened on 12/21/2017 with thin limited terrain. Continued dry conditions forced the suspension of operations on 2/5/18, closed 18 days, reopening on 2/23rd. Season ending rain resulted in XC closing on 4/7/18. Skiing opened for the 18/19 season on November 30th with thin snow trails and fortunately colder temps holding the snow, particularly at higher elevations.

The Lodge. YTD revenues of \$2,320,000 were favorable \$229k/11% to budget and favorable \$55k/2% to prior year. YTD NOR of \$35,000 is favorable \$185k/124% to budget and favorable \$99k/155% to prior year. YTD cogs of 28% compares to budget 31% and prior year 30%.

Pizza. YTD revenues of \$546,000 are favorable \$75k/16% to budget and favorable \$72k/15% to prior year. YTD NOR loss of (\$64,000) is unfavorable \$4k/6% to budget and favorable \$1k/1% to prior year. YTD cogs of 30% compares to budget 30% and prior year 32%.

Alder Creek Café. YTD revenues of \$311,000 are favorable \$23k/8% to budget and unfavorable \$41k/12% to prior year. YTD total expenses of \$428,000 are unfavorable \$36k/9% to budget and favorable \$25k/6% to prior year. YTD NOR loss of (\$117,000) is unfavorable \$14k to budget and unfavorable \$16k to prior year. YTD cogs of 36% compares to budget 35% and prior year 37%.

Other

a) Season Pass Products

Winter 17/18 passes sold as of 2/25/2018, \$465,000/1953 versus prior year \$467,000/1969 passes. Revenue down \$15,000/0% and passes sold down 16/1%.

Golf 2018 pass/packs sold as of 9/19/2018, \$247,000/356 versus prior year \$217,000/295 passes/packs. Revenue up \$30,000/14% and passes/packs sold up 61/21%.

Winter 18/19 passes sold as of 11/30/2018, \$327,000/1179 versus prior year \$199,000/910 passes. Revenue up \$128,000/64% and passes sold up 122/10%. Passes went on sale 5/1/18 versus 3/1/17. Fall sale began 9/5/18 versus 9/1/17.

b) Recreation Fee. New cycle started 5/1/2018.

- 11/30/2018 – **2018/2019** – sold 4,475 revenues of \$1,053,000, (vs py; volume up 2%, revenue up 1%)
- 11/30/2017 – 2017/2018 – sold 4,374, revenues of \$1,036,000

- 4/30/18 – 2017/2018 – sold 4,426, revenues of \$1,051,000 | Base up to 4p – 3581 or 55% of 6473 | 714 or 11% add 5th 6th | 131 or 2% add 6th 7th
- 4/30/17 – 2016/2017 – sold 4,366, revenues of \$1,042,000 | Base up to 4p – 3561 or 55% of 6473 | 688 or 11% add 5th 6th | 117 or 2% add 6th 7th
- 4/30/16 – 2015/2016 – sold 4,156, revenues of \$972,000 | Base up to 4p – 3475 or 54% of 6473 | 580 or 9% add 5th 6th | 101 or 2% add 6th 7th
- 4/30/15 – 2014/2015 – sold 4,170, revenues of \$928,000
- 4/30/14 – 2013/2014 – sold 4,224, revenues of \$867,000
- 4/30/13 – 2012/2013 – sold 4,051, revenues of \$845,000

For 2018/2019 cycle: \$270 (0%) core up to 4p, \$100 add 5&6, \$100 add 7&8.

For 2017/2018 cycle: \$270 (0%) core up to 4p, \$100 add 5&6, \$100 add 7&8.

For 2016/2017 cycle: \$270 (+4%) core up to 4p, \$100 add 5&6, \$100 add 7&8.

For 2015/2016 cycle: \$260 (+6%) core up to 4p, \$100 add 5&6, \$100 add 7&8.

For 2014/2015 cycle: \$245 (+9%) core up to 4p, \$100 add 5&6, \$100 add 7&8.

For 2013/2014 cycle: \$225 core up to 4p, \$100 add 5&6, \$100 add 7&8.

c) Assessment Receivable.

as of 11/30/xx:

11/30/18 - 2018 28 or 0.4% of units

11/30/17 - 2017 28 or 0.4% of units

11/30/16 - 2016 39 or 0.6% of units

11/30/15 - 2015 43 or 0.7% of units

as of 10/31/xx:

10/31/18 - 2018 31 or 0.5% of units

10/31/17 - 2017 31 or 0.5% of units

10/31/16 - 2016 44 or 0.7% of units

10/31/15 - 2015 46 or 0.7% of units

as of 09/30/xx:

09/30/18 - 2018 38 or 0.6% of units

09/30/17 - 2017 37 or 0.6% of units

09/30/16 - 2016 48 or 0.7% of units

09/30/15 - 2015 50 or 0.8% of units

as of 08/31/xx:

08/31/18 - 2018 46 or 0.7% of units

08/31/17 - 2017 47 or 0.7% of units

08/31/16 - 2016 54 or 0.8% of units

08/31/15 - 2015 54 or 0.8% of units

For the Current Year's Assessment Only, Assessment Receivable balances:

Year to Date assessment lost to foreclosures amounts to \$0. Note: while the assessment is due 1/1/xx, approximately 50% pay during the month of March, with the assessment becoming delinquent 3/1/xx.

d) Guest Visitations –

With the new guest pricing differentiation in 2018, below is subject information:

Trout Creek Recreation Center

| | TL Visits | Guest V | GstV % | Guest Mix and %tl %G | | | | | | Guest Revenue |
|--------------|-----------|---------|--------|----------------------|----|-----|---------|-----|-----|---------------|
| | | | | w/Mbr | | | onGCard | | | |
| Jan-Aug16 | 114,849 | 21,523 | 19% | | | | | | | \$ 109,572 |
| Jan-Aug17 | 104,988 | 22,564 | 21% | | | | | | | \$ 114,150 |
| Jan-Aug18 | 102,107 | 17,934 | 18% | 6,894 | 7% | 38% | 11,040 | 11% | 62% | \$ 127,840 |
| Sep16 | 9,985 | 1,262 | 13% | | | | | | | \$ 9,400 |
| Sep17 | 10,841 | 1,639 | 15% | | | | | | | \$ 11,580 |
| Sep18 | 9,704 | 1,302 | 13% | 618 | 6% | 47% | 684 | 7% | 53% | \$ 12,904 |
| Oct16 | 8,032 | 475 | 6% | | | | | | | \$ 3,678 |
| Oct17 | 8,109 | 540 | 7% | | | | | | | \$ 4,240 |
| Oct18 | 8,208 | 457 | 6% | 257 | 3% | 56% | 200 | 2% | 44% | \$ 4,316 |
| Nov16 | 9,493 | 779 | 8% | | | | | | | \$ 5,978 |
| Nov17 | 9,978 | 797 | 8% | | | | | | | \$ 6,190 |
| Nov18 | 11,054 | 1,239 | 11% | 542 | 5% | 44% | 697 | 6% | 56% | \$ 12,504 |
| YTD Nov16 | 142,359 | 24,039 | 17% | | | | | | | \$ 177,652 |
| YTD Nov17 | 133,060 | 25,962 | 20% | | | | | | | \$ 184,548 |
| YTD Nov18 | 131,073 | 20,932 | 16% | 8,311 | 6% | 40% | 12,621 | 10% | 60% | \$ 213,354 |
| 2018/day 334 | 392 | 63 | | 25 | | | 38 | | | \$ 639 |

YTD - Trout Creek Visits Mix

- 70% Member
- 6% Guests with Member
- 10% Guests on Guest Card
- 5% Employee
- 9% Fitness/Childcare/Massage

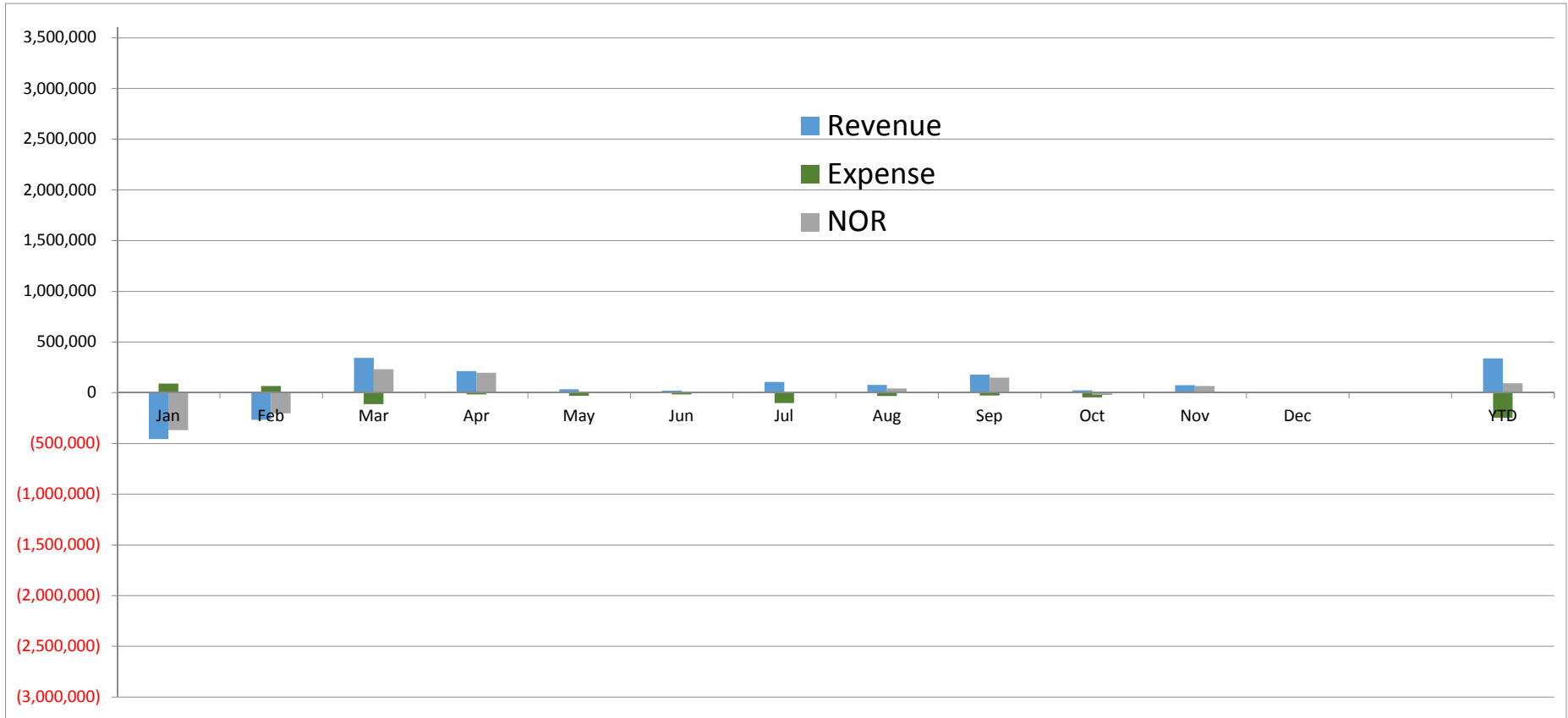
Beach Club Marina

| | TL Visits | Guest V | GstV % | Guest Mix and %tl %G | | | | | | Guest Revenue |
|---------------------|-----------|---------|--------|----------------------|-----|-----|---------|-----|-----|---------------|
| | | | | w/Mbr | | | onGCard | | | |
| May-Jun16 | 7,700 | 2,339 | 30% | | | | | | | \$ 19,726 |
| May-Jun17 | 8,476 | 2,636 | 31% | | | | | | | \$ 21,034 |
| May-Jun18 | 7,773 | 2,361 | 30% | 1,387 | 18% | 59% | 974 | 13% | 41% | \$ 23,848 |
| Jul16 | 16,599 | 6,755 | 41% | | | | | | | \$ 53,428 |
| Jul17 | 19,560 | 8,608 | 44% | | | | | | | \$ 68,520 |
| Jul18 | 18,732 | 7,726 | 41% | 4,191 | 22% | 54% | 3,535 | 19% | 46% | \$ 75,274 |
| Aug16 | 12,080 | 4,533 | 38% | | | | | | | \$ 35,844 |
| Aug17 | 11,157 | 4,721 | 42% | | | | | | | \$ 37,706 |
| Aug18 | 11,197 | 4,224 | 38% | 1,939 | 17% | 46% | 2,285 | 20% | 54% | \$ 42,612 |
| Sep16 | 3,332 | 927 | 28% | | | | | | | \$ 7,308 |
| Sep17 | 4,386 | 1,718 | 39% | | | | | | | \$ 13,626 |
| Sep18 | 4,065 | 1,229 | 30% | 734 | 18% | 60% | 495 | 12% | 40% | \$ 11,944 |
| Oct16 | 32 | 1 | 3% | | | | | | | \$ 8 |
| Oct17 | 208 | 37 | 18% | | | | | | | \$ 290 |
| Oct18 | 85 | - | 0% | - | | | - | | | \$ - |
| YTD Oct16 | 39,743 | 14,555 | 37% | | | | | | | \$ 116,314 |
| YTD Oct17 | 43,787 | 20,051 | 46% | | | | | | | \$ 141,176 |
| YTD Oct18 | 41,852 | 15,540 | 37% | 8,251 | 20% | 53% | 7,289 | 17% | 47% | \$ 153,678 |
| 2018/day 129 | 324 | 120 | | 64 | | | 57 | | | \$ 1,191 |
| <i>opend May 25</i> | | YTD | | | | | | | | |

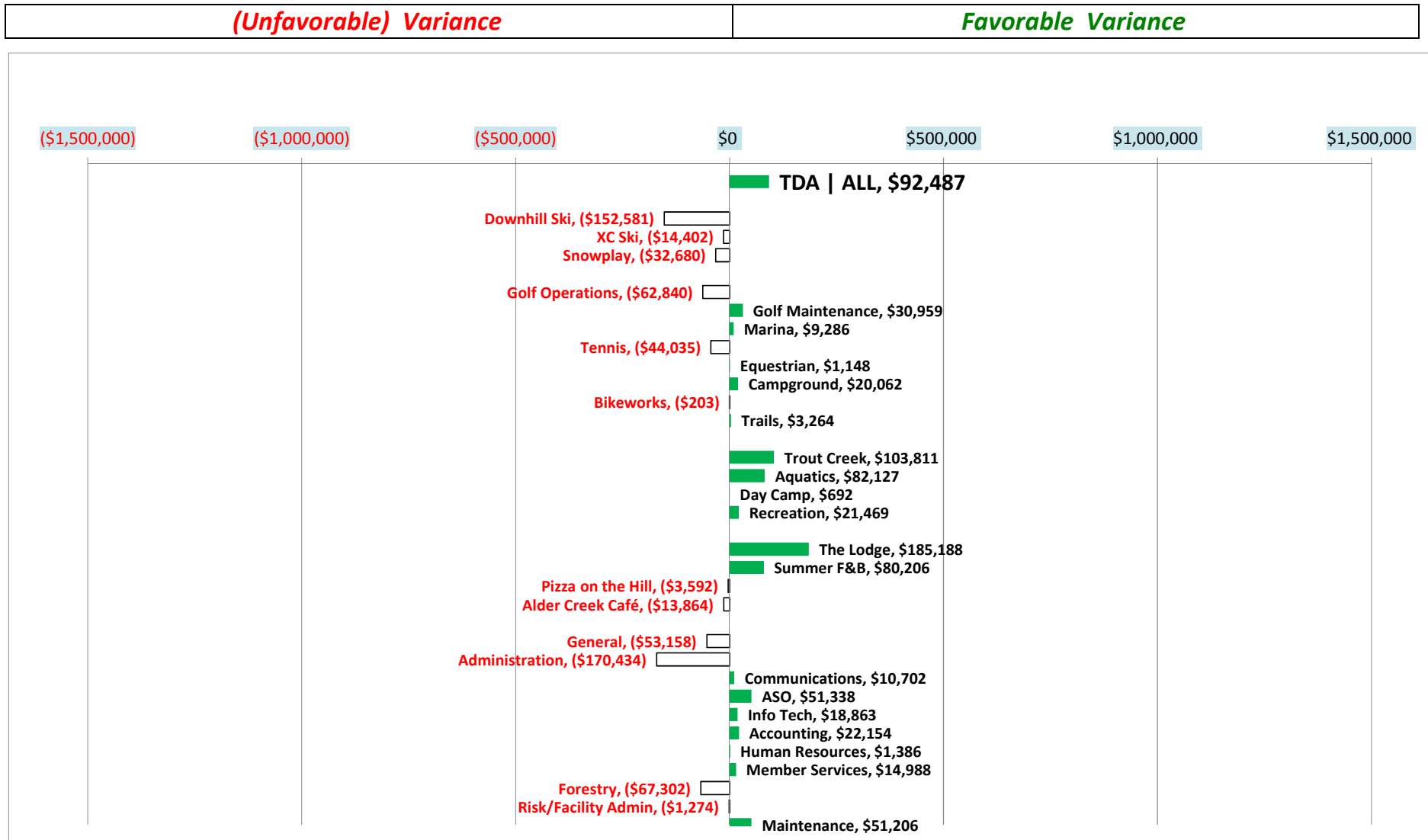
Tahoe Donner Association Operating Fund - excluding Annual Assessment Revenues

Variance to Budget - by Month - For the eleven months ending November 2018

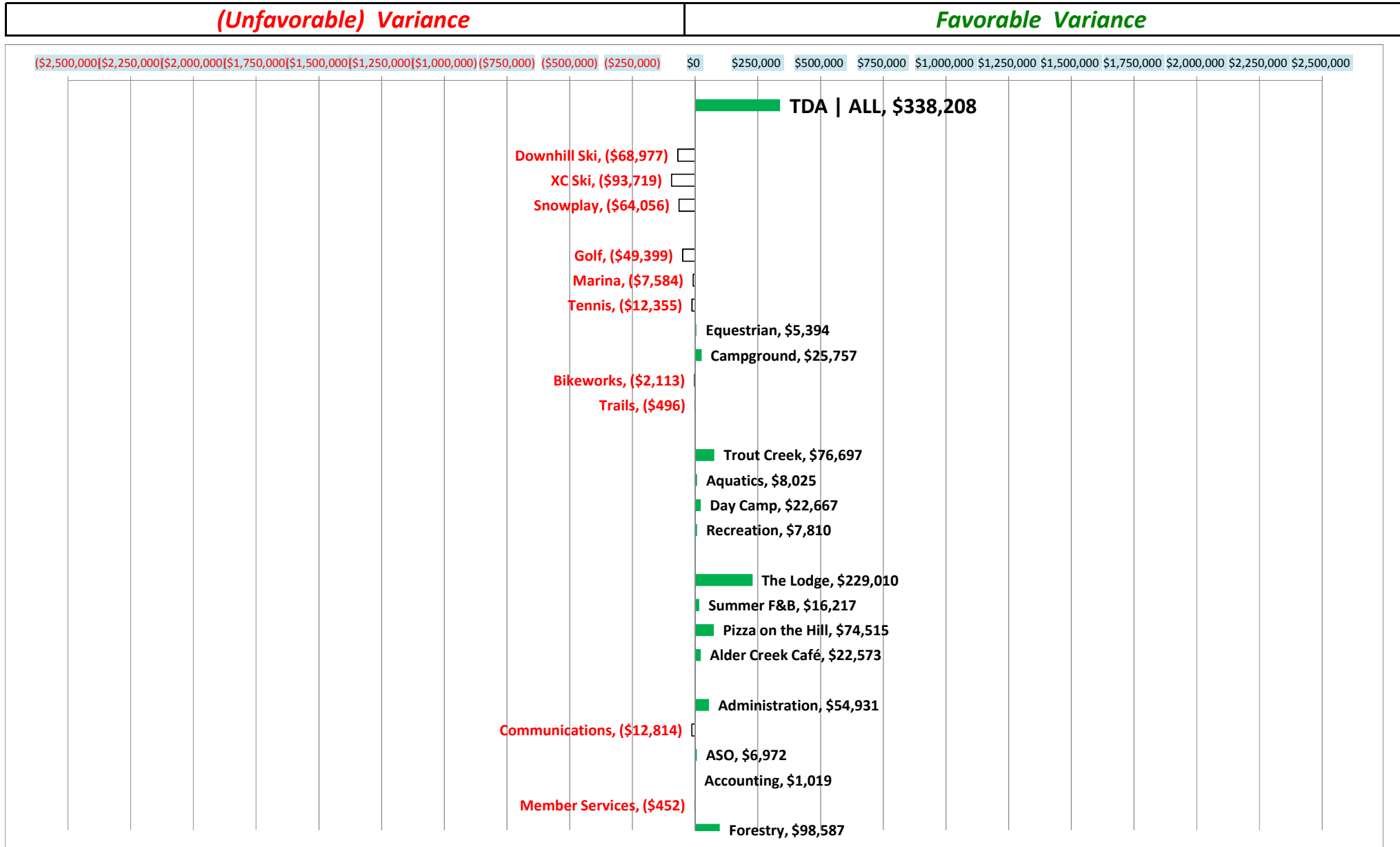
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD |
|----------------|-----------|-----------|-----------|----------|----------|----------|-----------|----------|----------|----------|---------|-----|-----------|
| Revenue | (458,790) | (268,828) | 343,492 | 212,358 | 34,273 | 20,899 | 104,520 | 76,375 | 176,983 | 23,746 | 73,178 | 0 | 338,208 |
| Expense | 89,073 | 64,254 | (114,197) | (17,486) | (30,865) | (16,480) | (102,512) | (34,658) | (28,649) | (46,814) | (7,388) | 0 | (245,721) |
| NOR | (369,717) | (204,574) | 229,295 | 194,872 | 3,409 | 4,419 | 2,008 | 41,717 | 148,335 | (23,068) | 65,791 | 0 | 92,487 |



Tahoe Donner Association
Net Operating Results (NOR) Variances Report (operating revenue - operating costs = NOR)
 Year to Date November 2018



Tahoe Donner Association Operating Revenue Variances Report Year to Date November 2018



Tahoe Donner Association
Net Operating Results (NOR) Variances Report (operating revenue - operating costs = NOR)

Year to Date November 2018

Operating Revenue excludes Annual Assessment | All amounts are variances to Budget | Favorable (Unfavorable)

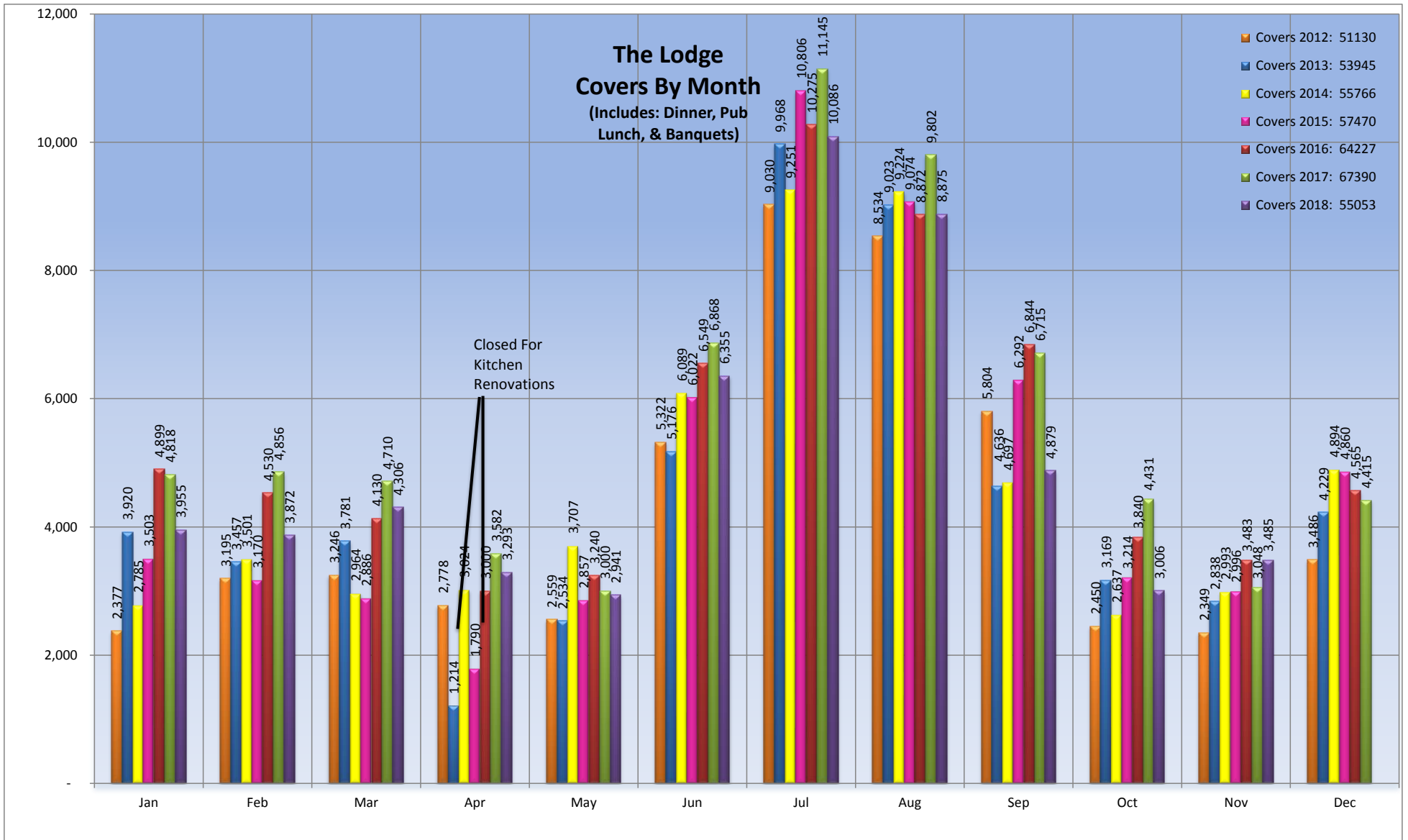
| Department | January | February | March | April | May | June | July | August | September | October | November | December | Year to Date |
|---------------------|---------------------|---------------------|-------------------|-------------------|-----------------|-----------------|-----------------|------------------|-------------------|--------------------|------------------|----------|------------------|
| TDA ALL | \$ (369,717) | \$ (204,574) | \$ 229,295 | \$ 194,872 | \$ 3,409 | \$ 4,419 | \$ 2,008 | \$ 41,717 | \$ 148,335 | \$ (23,068) | \$ 65,791 | - | \$ 92,487 |
| Downhill Ski | (282,324) | (119,247) | 125,316 | 99,089 | (4,046) | 11,402 | 812 | (5,652) | (7,255) | (132) | 29,457 | - | (152,581) |
| XC Ski | (34,019) | (73,347) | 72,929 | 35,086 | (3,582) | (6,334) | 6,015 | 7,385 | 656 | (11,841) | (7,350) | - | (14,402) |
| Snowplay | (30,424) | (28,244) | 33,623 | (10,429) | (451) | (1,025) | (8) | 1,067 | (72) | 61 | 3,220 | - | (32,680) |
| Golf Operations | 322 | (1,160) | (312) | 2,056 | 3,609 | 3,754 | (32,246) | (25,857) | 4,099 | (19,782) | 2,678 | - | (62,840) |
| Golf Maintenance | 8,907 | 14,268 | 4,916 | 2,595 | 8,267 | (9,017) | 1,430 | (7,254) | 8,268 | (3,412) | 1,992 | - | 30,959 |
| Marina | (121) | (629) | (300) | (3,532) | (3,210) | 409 | 13,473 | (3,408) | 6,750 | (161) | 16 | - | 9,286 |
| Tennis | (24) | (375) | (360) | (40,844) | 1,885 | (868) | (141) | 370 | (3,538) | 803 | (943) | - | (44,035) |
| Equestrian | (1,057) | (1,092) | (134) | (3,046) | 3,687 | 5,901 | 3,797 | (3,801) | 5,621 | (7,518) | (1,211) | - | 1,148 |
| Campground | (29) | (45) | 164 | 193 | (412) | 744 | 6,602 | 8,350 | 4,531 | (1,192) | 1,155 | - | 20,062 |
| Bikeworks | - | (58) | - | 175 | (1,055) | 3,449 | 1,967 | (4,233) | 1,917 | (1,853) | (511) | - | (203) |
| Trails | 41 | (426) | (707) | 257 | (2,684) | (1,449) | (8,401) | 3,811 | 1,230 | (11,006) | 22,597 | - | 3,264 |
| Trout Creek | 4,629 | (5,143) | 3,914 | 69,810 | (2,094) | 6,792 | 5,569 | 4,442 | 11,790 | 1,691 | 2,410 | - | 103,811 |
| Aquatics | 2,649 | 3,285 | (990) | 24,315 | 10,483 | 6,904 | 6,774 | 12,274 | 9,042 | 6,821 | 571 | - | 82,127 |
| Day Camp | (9) | (8) | (60) | 37 | 4,637 | (2,321) | (3,704) | 1,778 | 1,244 | (661) | (240) | - | 692 |
| Recreation | 4,432 | 2,344 | 3,998 | 3,997 | 3,874 | (2,018) | (18,599) | 10,970 | 2,511 | 9,267 | 694 | - | 21,469 |
| The Lodge | (16,319) | (13,185) | (6,819) | 6,063 | 8,399 | 38,792 | 52,404 | 47,350 | 47,394 | 12,474 | 8,634 | - | 185,188 |
| Summer F&B | 125 | 148 | 188 | 280 | 10,832 | 17,269 | 21,562 | 13,189 | 14,752 | 5,024 | (3,163) | - | 80,206 |
| Pizza on the Hill | (2,036) | (2,658) | 1,486 | 1,892 | (5,085) | (1,120) | 9,482 | (116) | (9,339) | 5,085 | (1,184) | - | (3,592) |
| Alder Creek Café | (11,927) | (8,851) | 2,173 | 353 | 4,797 | (7,966) | (3,962) | (2,285) | 6,011 | 3,088 | 4,705 | - | (13,864) |
| General | 11,671 | 4,706 | (19,554) | (28,677) | (18,191) | (28,841) | (4,481) | (8,187) | 11,528 | (17,580) | 44,448 | - | (53,158) |
| Administration | 7,226 | 1,606 | 9,391 | 13,578 | (14,444) | (12,606) | (95,843) | (30,680) | 8,557 | 16,465 | (73,682) | - | (170,434) |
| Communications | (1,549) | (4,040) | (7,853) | 2,221 | 13,378 | (879) | 843 | 6,954 | (162) | 194 | 1,595 | - | 10,702 |
| ASO | (1,344) | 6,463 | 1,848 | (971) | 6,734 | 8,887 | 8,223 | 7,896 | 9,072 | 5,835 | (1,305) | - | 51,338 |
| Info Tech | (2,633) | (422) | (355) | 3,410 | (3,977) | (3,577) | 10,162 | 3,406 | 6,296 | 4,044 | 2,510 | - | 18,863 |
| Accounting | (7,641) | 7,043 | 3,124 | (4,376) | 604 | 2,997 | 1,651 | 5,328 | 5,720 | 3,049 | 4,657 | - | 22,154 |
| Human Resources | (5,507) | 4,777 | (5,592) | 2,420 | 1,939 | (2,286) | 116 | (354) | 4,776 | 125 | 972 | - | 1,386 |
| Member Services | 3,330 | 1,826 | (945) | (5,112) | (571) | 4,677 | 6,994 | 3,019 | (1,130) | 418 | 2,483 | - | 14,988 |
| Forestry | (5,378) | (2,962) | 5,332 | 7,837 | (19,926) | (24,091) | 4,697 | (15,238) | (10,456) | (13,429) | 6,312 | - | (67,302) |
| Risk/Facility Admin | (8,046) | (769) | (5,170) | 6,353 | 4,031 | (2,677) | 4,228 | 2,142 | (1,529) | (6,517) | 6,680 | - | (1,274) |
| Maintenance | (2,662) | 11,621 | 10,043 | 9,844 | (4,016) | (480) | 2,595 | 9,050 | 10,049 | (2,429) | 7,591 | - | 51,206 |

Tahoe Donner Association
Operating Revenue Variances Report

Year to Date November 2018

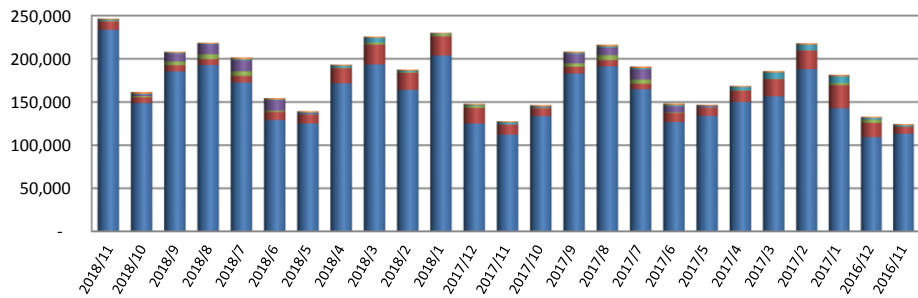
Operating Revenue excludes Annual Assessment | All amounts are variances to Budget | Favorable (Unfavorable)

| Department | January | February | March | April | May | June | July | August | September | October | November | December | Year to Date |
|-------------------|---------------------|---------------------|-------------------|-------------------|------------------|------------------|-------------------|------------------|-------------------|------------------|------------------|----------|-------------------|
| TDA ALL | \$ (458,790) | \$ (268,828) | \$ 343,492 | \$ 212,358 | \$ 34,273 | \$ 20,899 | \$ 104,520 | \$ 76,375 | \$ 176,983 | \$ 23,746 | \$ 73,178 | - | \$ 338,208 |
| Downhill Ski | (301,524) | (84,702) | 184,343 | 128,813 | 308 | 563 | 450 | - | 1,088 | 1,075 | 611 | - | (68,977) |
| XC Ski | (90,189) | (128,068) | 93,583 | 37,716 | 201 | - | - | - | - | 620 | (7,582) | - | (93,719) |
| Snowplay | (41,171) | (28,799) | 27,460 | (16,546) | - | - | - | - | - | - | (5,000) | - | (64,056) |
| Golf | (425) | (317) | (446) | 1,213 | 5,299 | 5,471 | (24,287) | (19,261) | 6,644 | (23,748) | 458 | - | (49,399) |
| Marina | - | - | - | (3,327) | (5,012) | (7,297) | 11,618 | (12,447) | 8,636 | 244 | - | - | (7,584) |
| Tennis | - | - | - | (39,708) | (1,795) | 6,672 | 6,836 | 7,530 | 5,586 | 2,524 | - | - | (12,355) |
| Equestrian | - | - | - | 15 | 196 | 5,073 | 2,622 | (3,857) | 977 | 369 | - | - | 5,394 |
| Campground | - | - | - | - | - | 3,443 | 8,065 | 8,976 | 5,273 | - | - | - | 25,757 |
| Bikeworks | - | - | - | 3,881 | (2,272) | 2,438 | 650 | (3,444) | (2,467) | (899) | - | - | (2,113) |
| Trails | - | - | - | - | 15 | (175) | (111) | (226) | (31) | 32 | - | - | (496) |
| Trout Creek | 4,726 | (3,028) | (95) | 58,592 | (3,634) | 868 | 4,245 | 3,367 | 1,389 | 1,921 | 8,346 | - | 76,697 |
| Aquatics | - | - | 24 | 21,078 | (1,788) | (2,744) | (4,724) | (4,034) | 213 | - | - | - | 8,025 |
| Day Camp | - | - | - | 15 | 240 | 924 | 5,480 | 15,398 | 610 | - | - | - | 22,667 |
| Recreation | (400) | (400) | (300) | (15) | (700) | (1,597) | (813) | 399 | (1,050) | 12,879 | (192) | - | 7,810 |
| The Lodge | (8,715) | (12,315) | 16,148 | 19,069 | 2,458 | 22,130 | 41,782 | 48,054 | 54,711 | 15,603 | 30,084 | - | 229,010 |
| Summer F&B | - | - | - | - | (3,194) | 4,531 | 9,948 | 1,952 | 7,668 | (5,189) | 500 | - | 16,217 |
| Pizza on the Hill | 1,870 | 5,829 | 9,511 | 1,993 | 3,181 | 1,146 | 22,418 | 22,750 | (6,181) | 4,911 | 7,086 | - | 74,515 |
| Alder Creek Café | (14,650) | (13,510) | 14,966 | 1,270 | 1,973 | (2,970) | (3,464) | (128) | 15,596 | 6,584 | 16,906 | - | 22,573 |
| Administration | 2,205 | 842 | 6,872 | 4,628 | 18,376 | (15,204) | 6,178 | 6,975 | 7,824 | 8,131 | 8,103 | - | 54,931 |
| Communications | (5,881) | (5,732) | (7,140) | (2,834) | 21,781 | (3,423) | (3,049) | - | - | (2,000) | (4,536) | - | (12,814) |
| ASO | (4,557) | 1,706 | (1,173) | (3,958) | (1,911) | 862 | 3,739 | 4,304 | 5,259 | 924 | 1,777 | - | 6,972 |
| Accounting | 56 | 4 | 87 | 140 | (4) | 14 | 63 | 155 | (10) | 410 | 105 | - | 1,019 |
| Member Services | (135) | (339) | (349) | 325 | 105 | 526 | 406 | (88) | (606) | (67) | (230) | - | (452) |
| Forestry | - | - | - | - | 450 | (350) | 16,468 | - | 65,854 | (577) | 16,742 | - | 98,587 |



* The Lodge was closed from 4/20/2015 - 5/4/2015 for kitchen renovations
 ** The Lodge was closed from 4/15/2013 - 5/2/2013 for renovations
 *** All data excludes Lunch/Snack Bar (170 - Summer F&B)

Tahoe Donner Association Energy Consumption - Last 25 Months



Water in 000 Gallons
NatGas in Therms
Electricity in KWH

- Gas (gallons)
- Diesel (gallons)
- Water-TDA (Gallons)
- Water-PUD (Gallons)
- Natural Gas (Therms)
- Electricity (KWH)

| Gasoline Cost / Gallon | Diesel Cost / Gallon | Propane Cost / Gallon |
|---|----------------------|------------------------|
| \$3.51 22% 3% | \$3.82 15% 1% | \$0.00 -100% -100% |
| LTM Trend Sparkline \$Cost Current Mth %Chg Same Mth PY %Chg Last Month | | |

2018

▲

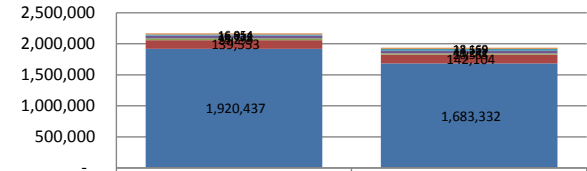
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11

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Tahoe Donner Association Energy Consumption YTD



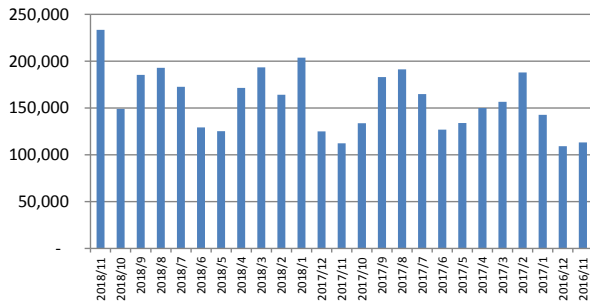
| | | |
|----------------------|-----------|-----------|
| Gasoline (gallons) | 16,954 | 18,169 |
| Diesel (gallons) | 16,011 | 33,559 |
| Water-TDA (Gallons) | 48,778 | 41,242 |
| Water-PUD (Gallons) | 25,295 | 20,555 |
| Natural Gas (Therms) | 139,553 | 142,104 |
| Electricity (KWH) | 1,920,437 | 1,683,332 |

Data Available thru (yyyy/mm) - 2018/11

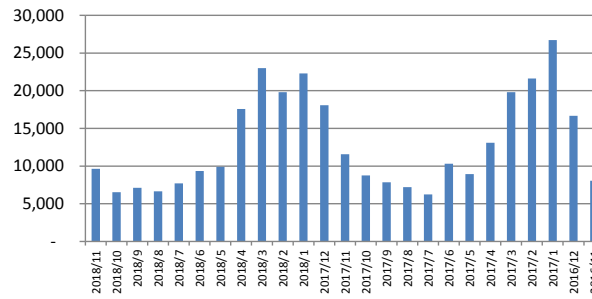
This Report is volumes not dollars

Note the scale varies with each Chart presented.

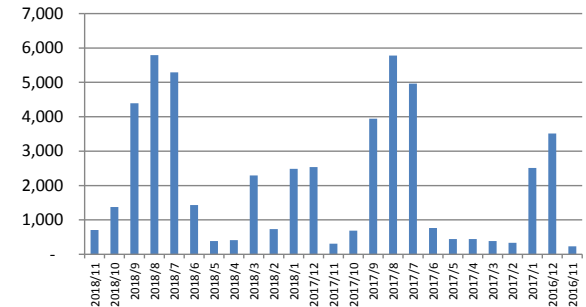
Electricity (KWH)



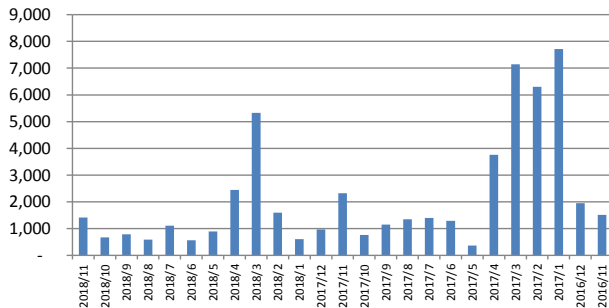
Natural Gas (Therms)



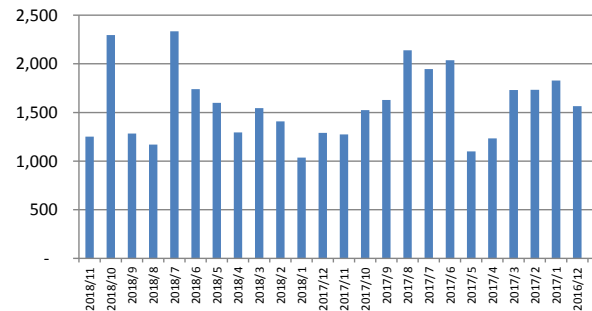
Water-PUD (000 Gallons)



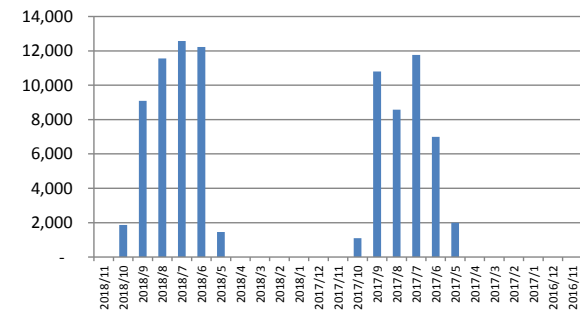
Diesel (gallons)



Gasoline (gallons)

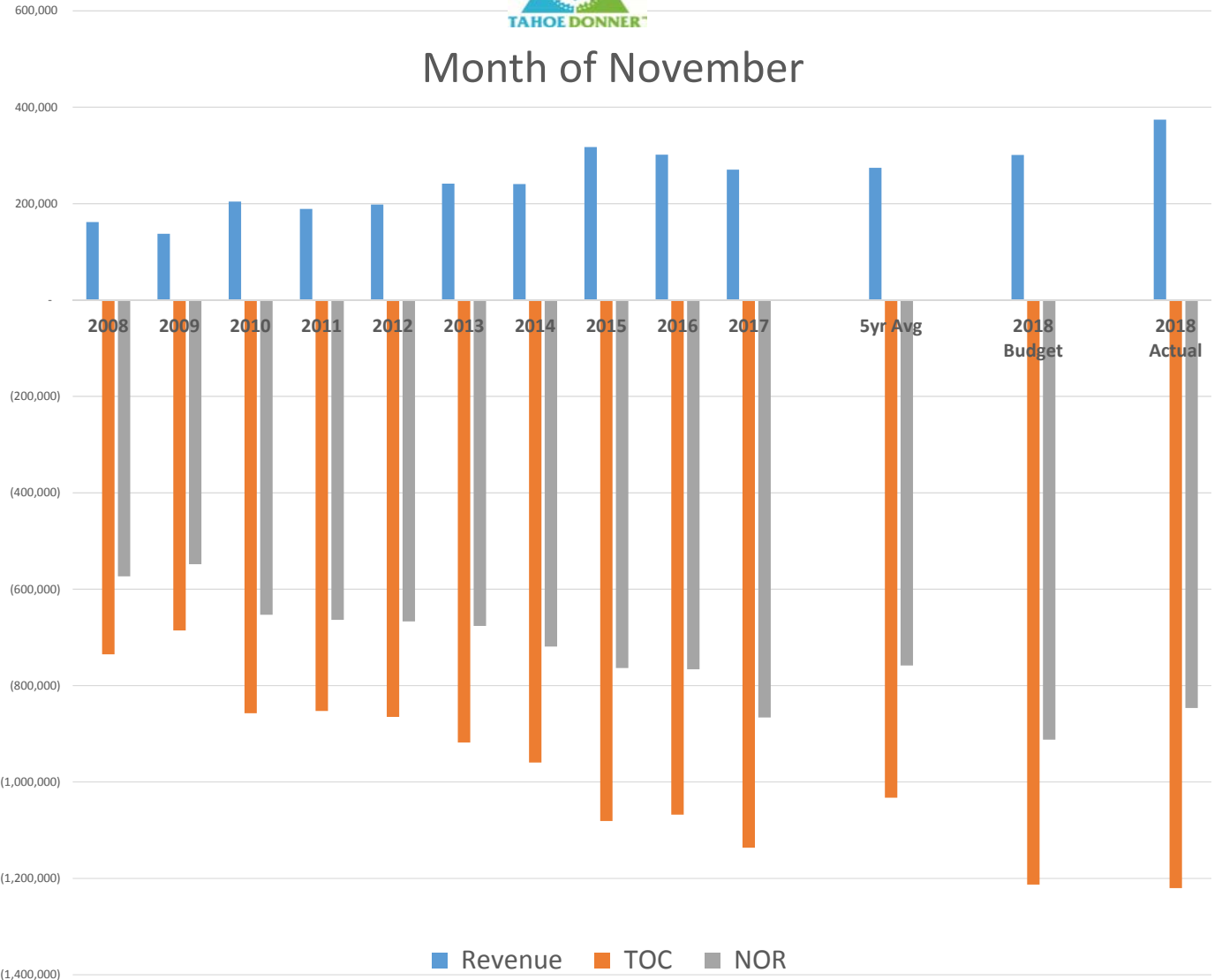


Water-TDA (000 Gallons)





Month of November



| Month of November | | | |
|-------------------|----------------|-----------------|--------------|
| | Revenue | TOC | NOR |
| 2008 | 161,688 | (735,007) | (573,319) |
| 2009 | 137,420 | (685,436) | (548,016) |
| 2010 | 204,147 | (857,111) | (652,964) |
| 2011 | 188,978 | (852,533) | (663,556) |
| 2012 | 198,039 | (864,687) | (666,648) |
| 2013 | 241,575 | (917,717) | (676,142) |
| 2014 | 240,624 | (959,376) | (718,752) |
| 2015 | 317,306 | (1,080,731) | (763,424) |
| 2016 | 301,666 | (1,067,597) | (765,931) |
| 2017 | 270,552 | (1,136,424) | (865,872) |
| 5yr Avg | 274,345 | (1,032,369) | (758,024) |
| 2018 Budget | 301,000 | (1,213,000) | (912,000) |
| 2018 Actual | 374,178 | (1,220,388) | (846,209) |
| Var to Bdg | 73,178 24% | (7,388) -1% | 65,791 7% |
| Var to PY | 103,626 38% | (83,964) -7% | 19,662 2% |

PY Records
New Record(s) if applicable

**Tahoe Donner Association
Visitation Report
for the month of November 2018**

| Month | | | | | | | Department | Year to Date | | | | | | ANNUAL BUDGET | |
|---------------|---------------|---------------|--------------------|------------|----------------------|------------|---|----------------|----------------|----------------|--------------------|------------|----------------------|---------------|----------------|
| Actual | Budget | Prior Yr | Variance to Budget | | Variance to Prior Yr | | | Actual | Budget | Prior Yr | Variance to Budget | | Variance to Prior Yr | | |
| | | | Amount | Pctg | Amount | Pctg | | | | Amount | Pctg | Amount | Pctg | | |
| 11,054 | 9,300 | 9,977 | 1,754 | 19% | 1,077 | 11% | Private Amenities | 197,449 | 198,500 | 202,436 | (1,051) | -1% | (4,987) | -2% | 210,800 |
| 11,054 | 9,300 | 9,977 | 1,754 | 19% | 1,077 | 11% | Trout Creek Rec Ctr | 131,256 | 134,700 | 135,072 | (3,444) | -3% | (3,816) | -3% | 147,000 |
| - | - | - | - | 0% | - | 0% | Beach Club Marina | 41,852 | 41,600 | 44,059 | 252 | 1% | (2,207) | -5% | 41,600 |
| - | - | - | - | 0% | - | 0% | Tennis Center | 19,531 | 17,500 | 18,675 | 2,031 | 12% | 856 | 5% | 17,500 |
| - | - | - | - | 0% | - | 0% | Day Camps | 4,810 | 4,700 | 4,630 | 110 | 2% | 180 | 4% | 4,700 |
| 8,179 | 6,448 | 5,599 | 1,731 | 27% | 2,580 | 46% | Public Amenities | 218,449 | 230,096 | 251,034 | (11,647) | -5% | (32,585) | -13% | 259,960 |
| - | - | - | - | 0% | - | 0% | DH Ski - Total Skier Visits | 28,594 | 30,800 | 41,637 | (2,206) | -7% | (13,043) | -31% | 40,000 |
| 170 | 600 | - | (430) | -72% | 170 | 0% | XC Ski - Total Skier Visits | 15,036 | 18,600 | 21,799 | (3,564) | -19% | (6,763) | -31% | 22,300 |
| - | 405 | - | (405) | -100% | - | 0% | Snowplay - Total Tubers | 8,634 | 14,300 | 15,295 | (5,666) | -40% | (6,661) | -44% | 20,000 |
| - | - | - | - | 0% | - | 0% | Golf Rounds | 17,276 | 19,200 | 17,010 | (1,924) | -10% | 266 | 2% | 19,200 |
| - | - | - | - | 0% | - | 0% | Campground Campers | 2,096 | 1,700 | 1,681 | 396 | 23% | 415 | 25% | 1,700 |
| - | - | - | - | 0% | - | 0% | Equestrian Visitors | 4,048 | 5,000 | 4,524 | (952) | -19% | (476) | -11% | 5,000 |
| - | - | - | - | 0% | - | 0% | Bikeworks Rentals | 2,471 | 2,060 | 1,983 | 411 | 20% | 488 | 25% | 2,060 |
| - | - | - | - | 0% | - | 0% | Trails Access Tickets | - | - | - | - | 0% | - | 0% | - |
| 3,485 | 3,030 | 3,048 | 455 | 15% | 437 | 14% | The Lodge Covers | 48,010 | 50,275 | 55,799 | (2,265) | -5% | (7,789) | -14% | 54,700 |
| - | - | - | - | 0% | - | 0% | Summer Food and Bev | 18,127 | 20,000 | 17,841 | (1,873) | -9% | 286 | 2% | 20,000 |
| 2,194 | 1,617 | 1,822 | 577 | 36% | 372 | 20% | Pizza on the Hill Covers | 44,690 | 39,325 | 38,106 | 5,365 | 14% | 6,584 | 17% | 43,700 |
| 2,330 | 796 | 729 | 1,534 | 193% | 1,601 | 220% | Alder Creek Café Covers | 29,467 | 28,836 | 35,359 | 631 | 2% | (5,892) | -17% | 31,300 |
| 19,233 | 15,748 | 15,576 | 3,485 | 22% | 3,657 | 23% | Amenities Total | 415,898 | 428,596 | 453,470 | (12,698) | -3% | (37,572) | -8% | 470,760 |
| - | - | - | - | 0% | - | 0% | HOA & Amenities Support Services | 6,473 | 6,473 | 6,473 | - | 0% | - | 0% | 6,473 |
| - | - | - | - | 0% | - | 0% | General - # of Assessments | 6,473 | 6,473 | 6,473 | - | 0% | - | 0% | 6,473 |
| - | - | - | - | 0% | - | 0% | Administration | - | - | - | - | 0% | - | 0% | - |
| - | - | - | - | 0% | - | 0% | Communications | - | - | - | - | 0% | - | 0% | - |
| - | - | - | - | 0% | - | 0% | Information Tech | - | - | - | - | 0% | - | 0% | - |
| - | - | - | - | 0% | - | 0% | Accounting | - | - | - | - | 0% | - | 0% | - |
| - | - | - | - | 0% | - | 0% | Human Resources | - | - | - | - | 0% | - | 0% | - |
| - | - | - | - | 0% | - | 0% | Architectural Standards | - | - | - | - | 0% | - | 0% | - |
| - | - | - | - | 0% | - | 0% | Member Services | - | - | - | - | 0% | - | 0% | - |
| - | - | - | - | 0% | - | 0% | Risk & Facility Admin | - | - | - | - | 0% | - | 0% | - |
| - | - | - | - | 0% | - | 0% | Forestry | - | - | - | - | 0% | - | 0% | - |
| - | - | - | - | 0% | - | 0% | Maintenance | - | - | - | - | 0% | - | 0% | - |

Tahoe Donner Association
Financial Highlights
for the Month of November 2018
variances presented as | Favorable -Unfavorable
12/17/2018

Revenue \$ 374,200 | 73,200 / 24% to Budget
| 103,600 / 38% to Prior Year

Variance amount & % versus Budget for the Dept

| | | | |
|-----|---------------|------|--|
| r1 | 30,100 | 25% | The Lodge. Continuation of strong banquet sales, compares favorably to PY by \$39k/35%. Extreme smoky conditions in other California areas due to wildfires contributing to increased visitation leading up to Thanksgiving weekend. |
| r2 | 16,900 | 214% | Alder Creek Café. Increase in banquets and general business. Up \$17k/239% to PY (see above). |
| r3 | 16,700 | 100% | Forestry. Timing of chip sales. |
| r4 | 8,300 | 12% | Trout Creek. Access and usage up \$7k to budget, \$8k to PY. Positive impact from smoky conditions (see above). |
| r5 | 8,100 | 84% | Administration. Interest up \$3k, transfer fees up \$3k. Interest compares favorably to PY by \$3k, transfer fees compare negatively to PY by \$1k. |
| r6 | -7,600 | -30% | Cross Country. Delayed opening due to lack of snow. Compares favorably to PY by \$14k. |
| r7 | 7,100 | 37% | POTH. Compares favorably to PY by \$5k/21% |
| r8 | -5,000 | 100% | Snow Play. Unable to open in November due to lack of snow. |
| r9 | | | |
| r10 | -1,400 | - | all other variances, net |
| tl | <u>73,200</u> | 24% | |

Expense \$ 1,220,400 | -7,400 / -1% to Budget
| -84,000 / -7% to Prior Year

Variance amount & % versus Budget for the Dept

| | | | |
|-----|---------------|-------|--|
| e1 | -81,800 | -139% | Administration. Incentive Program accrual, NOR exceeding budget. |
| e2 | 44,400 | 63% | General. Reclass of capitalized projects from operating fund. |
| e3 | 28,800 | 17% | Downhill Ski. Employee housing favorable to budget by \$13k, flat to PY. All other variances timing between months. |
| e4 | 22,600 | 271% | Trails. Recognition of capitalized labor. |
| e5 | -21,500 | -13% | The Lodge. Increased revenue/volume increases cost of goods sold and payroll to service. Compares negatively to PY by \$27k/16%. |
| e6 | -12,200 | -51% | Alder Creek Café. Increased revenue/volume increases cost of goods sold and payroll to service. |
| e7 | -10,400 | -15% | Forestry. Timing between months. |
| e8 | -8,300 | -25% | POTH. Increased revenue/volume increases cost of goods sold and payroll to service. Compares negatively to PY by \$6k/19%. |
| e9 | 8,200 | 65% | Snowplay. Limited operating schedule due to lack of snow creating cost savings. |
| e10 | <u>22,800</u> | - | all other variances, net (primarily timing variances between months) |
| tl | -7,400 | -1% | |

(7,400) Expense Variances to BDG co-wide recap

| | | |
|---------------|------|----------------|
| -28,700 | -59% | Cogs |
| -21,800 | -4% | Payroll Direct |
| 21,200 | -13% | Payroll Burden |
| <u>21,900</u> | 6% | Expenses |

(84,000) Expense Variances to Prior Year, co-wide

| | | |
|---------------|------|----------------|
| -21,900 | -40% | Cogs |
| -57,100 | -10% | Payroll Direct |
| -19,500 | -13% | Payroll Burden |
| <u>14,500</u> | 4% | Expenses |

NOR \$ (846,200) | 65,800 / 7% to Budget
| 19,700 / 2% to Prior Year

Tahoe Donner Association Financial Highlights

Year to Date November 2018 {11 of 12 months }

variances presented as | Favorable -Unfavorable

12/17/2018

Revenue \$ 11,388,200 | 338,200 / 3% to Budget
| -662,700 / -5% to Prior Year

Variance amount & % versus Budget for the Dept

| | | | |
|-----|---------|-------|--|
| r1 | 229,000 | 11% | The Lodge. Benefiting from strong banquet sales, up \$142k/33% to budget. Overall revenue up \$55k/2% to PY. |
| r2 | 98,600 | 1972% | Forestry. Combination of recognition of Calfire Grants and Timber sales. |
| r3 | -93,700 | -13% | Cross Country Ski. Access down \$16k/3% to budget. Lessons and rentals unfavorable \$88k/39% to budget. Unseasonably dry conditions through February resulting in limited operations. Season ending early in April due to rain resulting in loss of terrain. |
| r4 | 76,700 | 8% | Trout Creek. Benefiting from \$60k re-allocation of 17/18 Recreation Fee. |
| r5 | 74,500 | 16% | Pizza on the Hill. Good momentum throughout winter continuing through summer season. |
| r6 | -69,000 | -3% | Downhill Ski. Access down \$165k/17% to budget, \$421k/34% to PY. Lessons & Rentals favorable \$89k/9% to budget. Operations significantly impacted by drought conditions, with nearly total reliance on snowmaking. Saw some pickup in revenue with March storms. |
| r7 | -64,000 | -33% | Snowplay. Access down \$48k/30% to budget. Challenging conditions throughout the season resulting in reduced operations. |
| r8 | 55,000 | 29% | Administration. Interest income up \$62k to budget, offset by decrease in delinquency fees, lien fees, and late charges. |
| r9 | -49,400 | -4% | Golf. Access and usage down \$99k/12%. Compares favorably \$56k to PY. Lesson and Rental revenue favorable to budget \$52k/28%. |
| r10 | 80,500 | - | all other variances, net |
| tl | 338,200 | 3% | |

Expense \$ 17,070,700 | -245,700 / -1% to Budget
| -283,900 / -2% to Prior Year

Variance amount & % versus Budget for the Dept

| | | | |
|-----|----------|------|--|
| e1 | -225,400 | -33% | Administration. Incentive Program accrual Summer 2018, NOR favorably over budget funding (not in Annual Assessment) |
| e2 | -165,900 | -20% | Forestry. Combination of timing between months and forest management related to work performed for Calfire grants. |
| e3 | -83,600 | -4% | Downhill Ski. Payroll unfavorable to budget \$92k/7%, favorable \$178k/11% PYTD. |
| e4 | 79,300 | 12% | Cross Country. Reduced costs due to limited operations. Down \$154k/21% to PY. |
| e5 | -78,100 | -15% | Pizza on the Hill. Increased costs with increased volumes/revenues. |
| e6 | 74,100 | 28% | Aquatics. Mix of payroll savings and timing of other expenses. |
| e7 | 64,000 | 17% | Summer F&B. Payroll savings of \$53k/24%. All other variances net. |
| e8 | -53,200 | -7% | General. Board expense up \$49k/309% to budget. Legal Services unfavorable to budget \$39k. All other variances net. |
| e9 | 51,200 | 7% | Maintenance. Timing variances between months. |
| e10 | 91,900 | - | all other variances, net (mix of timing variances between months and real savings). |
| tl | -245,700 | -1% | |

(245,700) Expense Variances to BDG co-wide recap

| | | |
|----------|-----|----------------|
| -11,400 | -1% | Cogs |
| -225,700 | -3% | Payroll Direct |
| 286,500 | 3% | Payroll Burden |
| -295,100 | -7% | Expenses |

(283,900) Expense Variances to Prior Year, co-wide

| | | |
|----------|-----|----------------|
| 109,700 | 7% | Cogs |
| -424,100 | -5% | Payroll Direct |
| 79,300 | 3% | Payroll Burden |
| -48,800 | -1% | Expenses |

NOR \$ (5,682,500) | 92,500 / 2% to Budget
| -946,600 / -20% to Prior Year



Tahoe Donner Association
Operating Fund - Consolidated P&L by Component
for the month of **November 2018**



| Total Operating Fund - Month | | | | | | | Component | Amenities - Month | | | | Homeowners Association - Month | | | | | |
|------------------------------|---------------------|---------------------|--------------------|-------------|---------------------|---------------|------------------------------------|---------------------|--------------------|-------------|---------------------|--------------------------------|---------------------|--------------------|------------|---------------------|-------------|
| Actual | Budget | Prior Yr | Variance to Budget | | Variance to PriorYr | | | Actual | Variance to Budget | | Variance to PriorYr | | Actual | Variance to Budget | | Variance to PriorYr | |
| | | | Amount | Pctg | Amount | Pctg | | | Amount | Pctg | Amount | Pctg | | Amount | Pctg | Amount | Pctg |
| \$ 374,178 | \$ 301,000 | \$ 270,552 | \$ 73,178 | 24% | \$ 103,626 | 38% | Revenue | \$ 311,517 | \$ 51,217 | 20% | \$ 86,861 | 39% | \$ 62,661 | \$ 21,961 | 54% | \$ 16,765 | 37% |
| 60,000 | 60,000 | 56,000 | - | 0% | 4,000 | 7% | Recreation Fee | 60,000 | - | 0% | 4,000 | 7% | - | - | 0% | - | 0% |
| 29,426 | 33,100 | 9,694 | (3,674) | -11% | 19,732 | 204% | Access & Use Fees | 29,426 | (3,674) | -11% | 19,732 | 204% | - | - | 0% | - | 0% |
| 202,294 | 148,400 | 141,523 | 53,894 | 36% | 60,771 | 43% | Food and Beverage | 202,294 | 53,794 | 36% | 60,771 | 43% | - | 100 | -100% | - | 0% |
| 23,067 | 3,900 | 5,996 | 19,167 | 491% | 17,072 | 285% | Retail Product | 5,654 | 2,554 | 82% | 772 | 16% | 17,414 | 16,614 | 2077% | 16,300 | 1463% |
| 12,541 | 14,900 | 11,453 | (2,359) | -16% | 1,089 | 10% | Lessons & Rentals | 12,541 | (2,359) | -16% | 1,089 | 10% | - | - | 0% | - | 0% |
| 46,850 | 40,700 | 45,886 | 6,150 | 15% | 964 | 2% | Other | 1,602 | 902 | 129% | 498 | 45% | 45,248 | 5,248 | 13% | 466 | 1% |
| (77,080) | (48,358) | (55,191) | (28,722) | -59% | (21,889) | -40% | Cost of Goods Sold | (77,080) | (28,722) | -59% | (21,889) | -40% | - | - | 0% | - | 0% |
| (630,466) | (608,676) | (573,392) | (21,790) | -4% | (57,074) | -10% | Payroll Direct | (282,064) | 1,057 | 0% | (3,447) | -1% | (348,402) | (22,847) | -7% | (53,628) | -18% |
| (165,227) | (186,390) | (145,683) | 21,163 | 11% | (19,545) | -13% | Payroll Burden | (83,627) | 8,727 | 9% | (6,059) | -8% | (81,600) | 12,436 | 13% | (13,486) | -20% |
| (795,694) | (795,066) | (719,075) | (628) | 0% | (76,619) | -11% | Payroll Total | (365,691) | 9,784 | 3% | (9,506) | -3% | (430,003) | (10,412) | -2% | (67,114) | -18% |
| (347,615) | (369,576) | (362,159) | 21,961 | 6% | 14,544 | 4% | Expenses | (192,531) | 31,249 | 14% | 7,310 | 4% | (155,084) | (9,288) | -6% | 7,234 | 4% |
| (29,676) | (45,900) | (39,900) | 16,224 | 35% | 10,224 | 26% | Personnel Costs | (12,559) | 16,917 | 57% | 6,889 | 35% | (17,117) | (692) | -4% | 3,335 | 16% |
| (56,807) | (64,585) | (58,734) | 7,778 | 12% | 1,927 | 3% | Utilities | (41,614) | 3,451 | 8% | (2,604) | -7% | (15,193) | 4,327 | 22% | 4,531 | 23% |
| (8,402) | (8,550) | (5,292) | 148 | 2% | (3,109) | -59% | Fuel Costs | (2,382) | 1,118 | 32% | (500) | -27% | (6,019) | (969) | -19% | (2,609) | -77% |
| (134,792) | (73,731) | (74,099) | (61,061) | -83% | (60,694) | -82% | Supplies | (52,089) | 1,591 | 3% | (2,531) | -5% | (82,703) | (62,652) | -312% | (58,163) | -237% |
| (51,274) | (46,270) | (53,019) | (5,004) | -11% | 1,744 | 3% | Repairs & Maintenance | (24,826) | 7,394 | 23% | 7,656 | 24% | (26,448) | (12,398) | -88% | (5,912) | -29% |
| (61,110) | (300) | (4,902) | (60,810) | ##### | (56,208) | ##### | Forestry Land Maint | - | - | 0% | - | 0% | (61,110) | (60,810) | ##### | (56,208) | ##### |
| (50,500) | (50,200) | (43,100) | (300) | -1% | (7,400) | -17% | Insurance | (36,000) | (300) | -1% | (5,200) | -17% | (14,500) | - | 0% | (2,200) | -18% |
| (22,938) | (23,450) | (20,748) | 512 | 2% | (2,190) | -11% | Taxes-Property&Income | - | - | 0% | - | 0% | (22,938) | 512 | 2% | (2,190) | -11% |
| (8,451) | (8,150) | (5,264) | (301) | -4% | (3,187) | -61% | Credit Card Fees | (7,520) | (730) | -11% | (2,925) | -64% | (931) | 429 | 32% | (262) | -39% |
| (12,135) | (6,265) | (13,598) | (5,870) | -94% | 1,464 | 11% | Licenses Permits Fees | (7,733) | (4,933) | -176% | 972 | 11% | (4,401) | (936) | -27% | 492 | 10% |
| 88,470 | (42,175) | (43,502) | 130,645 | 310% | 131,972 | 303% | All other expenses | (7,808) | 6,742 | 46% | 5,552 | 42% | 96,278 | 123,903 | 449% | 126,421 | 419% |
| \$ (846,209) | \$ (912,000) | \$ (865,872) | \$ 65,791 | 7% | \$ 19,662 | 2% | Net Operating Result | \$ (323,784) | \$ 63,529 | 16% | \$ 62,776 | 16% | \$ (522,425) | \$ 2,262 | 0% | \$ (43,114) | -9% |
| <i>(1,220,388)</i> | <i>(1,213,000)</i> | <i>(1,136,424)</i> | <i>(7,388)</i> | <i>-1%</i> | <i>(83,964)</i> | <i>-7%</i> | <i>Total Operating Costs</i> | <i>(635,301)</i> | <i>12,312</i> | <i>2%</i> | <i>(24,085)</i> | <i>-4%</i> | <i>(585,087)</i> | <i>(19,700)</i> | <i>-3%</i> | <i>(59,879)</i> | <i>-11%</i> |
| 912,000 | 912,000 | 868,000 | - | 0% | 44,000 | 5% | Assessment Revenue | | | | | | 912,000 | - | 0% | 44,000 | 5% |
| - | - | - | - | 0% | - | 0% | Replacement Reserve Fund | | | | | | - | - | 0% | - | 0% |
| - | - | - | - | 0% | - | 0% | Development Fund | | | | | | - | - | 0% | - | 0% |
| - | - | - | - | 0% | - | 0% | New Equipment Fund | | | | | | - | - | 0% | - | 0% |
| 912,000 | 912,000 | 868,000 | - | 0% | 44,000 | 5% | Net, Operating Fund Portion | | | | | | 912,000 | - | 0% | 44,000 | 5% |
| \$ 65,791 | \$ - | \$ 2,128 | \$ 65,791 | NA | \$ 63,662 | -2991% | Net Result | \$ (323,784) | \$ 63,529 | -16% | \$ 62,776 | 16% | \$ 389,575 | \$ 2,262 | 1% | \$ 886 | 0% |

Tahoe Donner Association
Operating Fund - Consolidated P&L by Component
For the eleven months ending November 2018

| Total Operating Fund - YTD | | | | | | | Component | Amenities - YTD | | | | | Homeowners Association - YTD | | | | |
|----------------------------|----------------|----------------|--------------------|------|---------------------|------|------------------------------------|-----------------|--------------------|-------|---------------------|-------------|------------------------------|--------------------|-----------|---------------------|------|
| Actual | Budget | Prior Yr | Variance to Budget | | Variance to PriorYr | | | Actual | Variance to Budget | | Variance to PriorYr | | Actual | Variance to Budget | | Variance to PriorYr | |
| | | | Amount | Pctg | Amount | Pctg | | | Amount | Pctg | Amount | Pctg | | Amount | Pctg | Amount | Pctg |
| \$ 11,388,208 | \$ 11,050,000 | \$ 12,050,890 | \$ 338,208 | 3% | \$ (662,682) | -5% | Revenue | \$ 10,628,565 | \$ 189,965 | 2% | \$ (780,384) | -7% | \$ 759,643 | \$ 148,243 | 24% | \$ 117,701 | 18% |
| 998,610 | 973,000 | 980,288 | 25,610 | 3% | 18,322 | 2% | Recreation Fee | 998,610 | 25,610 | 3% | 18,322 | 2% | - | - | 0% | - | 0% |
| 2,975,839 | 3,282,698 | 3,505,616 | (306,859) | -9% | (529,777) | -15% | Access & Use Fees | 2,975,839 | (306,859) | -9% | (529,777) | -15% | - | - | 0% | - | 0% |
| 3,836,245 | 3,547,299 | 3,879,907 | 288,946 | 8% | (43,662) | -1% | Food and Beverage | 3,844,229 | 295,030 | 8% | (42,212) | -1% | (7,985) | (6,085) | 320% | (1,451) | 22% |
| 474,168 | 431,600 | 520,266 | 42,568 | 10% | (46,098) | -9% | Retail Product | 423,855 | 8,455 | 2% | (59,359) | -12% | 50,313 | 34,113 | 211% | 13,262 | 36% |
| 2,227,144 | 2,114,603 | 2,426,304 | 112,541 | 5% | (199,160) | -8% | Lessons & Rentals | 2,214,494 | 99,891 | 5% | (211,810) | -9% | 12,650 | 12,650 | 0% | 12,650 | 0% |
| 876,202 | 700,800 | 738,509 | 175,402 | 25% | 137,693 | 19% | Other | 171,537 | 67,837 | 65% | 44,453 | 35% | 704,665 | 107,565 | 18% | 93,240 | 15% |
| (1,388,644) | (1,377,274) | (1,498,324) | (11,370) | -1% | 109,680 | 7% | Cost of Goods Sold | (1,388,644) | (11,370) | -1% | 109,680 | 7% | - | - | 0% | - | 0% |
| (8,789,559) | (8,563,870) | (8,365,457) | (225,689) | -3% | (424,102) | -5% | Payroll Direct | (5,120,626) | (44,277) | -1% | 22,236 | 0% | (3,668,933) | (181,412) | -5% | (446,338) | -14% |
| (2,208,752) | (2,495,215) | (2,288,010) | 286,463 | 11% | 79,258 | 3% | Payroll Burden | (1,316,397) | 152,000 | 10% | 170,489 | 11% | (892,355) | 134,463 | 13% | (91,231) | -11% |
| (10,998,311) | (11,059,085) | (10,653,467) | 60,774 | 1% | (344,844) | -3% | Payroll Total | (6,437,023) | 107,723 | 2% | 192,724 | 3% | (4,561,288) | (46,949) | -1% | (537,569) | -13% |
| (4,683,765) | (4,388,641) | (4,635,024) | (295,124) | -7% | (48,741) | -1% | Expenses | (2,674,467) | (72,300) | -3% | (11,364) | 0% | (2,009,298) | (222,824) | -12% | (37,378) | -2% |
| (358,651) | (387,782) | (401,617) | 29,131 | 8% | 42,966 | 11% | Personnel Costs | (209,718) | 38,664 | 16% | 10,992 | 5% | (148,932) | (9,532) | -7% | 31,975 | 18% |
| (838,639) | (829,655) | (833,851) | (8,984) | -1% | (4,788) | -1% | Utilities | (640,760) | (28,465) | -5% | (44,620) | -7% | (197,879) | 19,481 | 9% | 39,832 | 17% |
| (132,647) | (128,350) | (144,568) | (4,297) | -3% | 11,921 | 8% | Fuel Costs | (76,902) | (2,352) | -3% | 16,710 | 18% | (55,744) | (1,944) | -4% | (4,789) | -9% |
| (1,321,373) | (1,099,061) | (1,259,786) | (222,312) | -20% | (61,586) | -5% | Supplies | (747,147) | (71,757) | -11% | (11,883) | -2% | (574,225) | (150,554) | -36% | (49,704) | -9% |
| (604,736) | (590,518) | (665,855) | (14,218) | -2% | 61,118 | 9% | Repairs & Maintenance | (402,717) | 10,158 | 2% | 44,040 | 10% | (202,020) | (24,377) | -14% | 17,079 | 8% |
| (335,054) | (190,900) | (337,318) | (144,154) | -76% | 2,264 | 1% | Forestry Land Maint | (2,497) | (897) | -56% | (2,497) | 0% | (332,557) | (143,257) | -76% | 4,761 | 1% |
| (429,500) | (426,200) | (391,700) | (3,300) | -1% | (37,800) | -10% | Insurance | (270,000) | (3,300) | -1% | (13,600) | -5% | (159,500) | - | 0% | (24,200) | -18% |
| (252,318) | (254,950) | (228,228) | 2,632 | 1% | (24,090) | -11% | Taxes-Property&Income | - | - | 0% | - | 0% | (252,318) | 2,632 | 1% | (24,090) | -11% |
| (240,017) | (219,190) | (242,695) | (20,827) | -10% | 2,678 | 1% | Credit Card Fees | (225,393) | (19,513) | -9% | 2,962 | 1% | (14,625) | (1,315) | -10% | (284) | -2% |
| (122,066) | (96,454) | (101,029) | (25,612) | -27% | (21,037) | -21% | Licenses Permits Fees | (47,394) | (6,204) | -15% | (5,240) | -12% | (74,672) | (19,408) | -35% | (15,798) | -27% |
| (48,765) | (165,581) | (28,377) | 116,816 | 71% | (20,388) | -72% | All other expenses | (51,939) | 11,366 | 18% | (8,228) | -19% | 3,174 | 105,450 | 103% | (12,160) | 79% |
| \$ (5,682,513) | \$ (5,775,000) | \$ (4,735,924) | \$ 92,487 | 2% | \$ (946,589) | 20% | Net Operating Result | \$ 128,430 | \$ 214,017 | 250% | \$ (489,344) | -79% | \$ (5,810,943) | \$ (121,530) | -2% | \$ (457,245) | -9% |
| (17,070,721) | (16,825,000) | (16,786,814) | (245,721) | -1% | (283,906) | -2% | <i>Total Operating Costs</i> | (10,500,134) | 24,053 | 0% | 291,040 | 3% | (6,570,586) | (269,773) | -4% | (574,946) | -10% |
| 11,989,000 | 11,989,000 | 11,877,000 | - | 0% | 112,000 | 1% | Assessment Revenue | | | | | 11,989,000 | - | 0% | 112,000 | 1% | |
| (4,013,000) | (4,013,000) | (3,852,000) | - | 0% | (161,000) | 4% | Replacement Reserve Fund | | | | | (4,013,000) | - | 0% | (161,000) | 4% | |
| (194,000) | (194,000) | (194,000) | - | 0% | - | 0% | Development Fund | | | | | (194,000) | - | 0% | - | 0% | |
| (2,007,000) | (2,007,000) | (1,942,000) | - | 0% | (65,000) | 3% | New Equipment Fund | | | | | (2,007,000) | - | 0% | (65,000) | 3% | |
| 5,775,000 | 5,775,000 | 5,889,000 | - | 0% | (114,000) | -2% | Net, Operating Fund Portion | | | | | 5,775,000 | - | 0% | (114,000) | -2% | |
| \$ 92,487 | \$ - | \$ 1,153,076 | \$ 92,487 | NA | \$ (1,060,589) | -92% | Net Result | \$ 128,430 | \$ 214,017 | -250% | \$ (489,344) | -79% | \$ (35,943) | \$ (121,530) | 142% | \$ (571,245) | 107% |

Tahoe Donner Association
Operating Fund - Summary P&L by Department
for the month of **November 2018**

| Net Operating Results (NOR) | | | | | | | Department | Revenue | | | | | Total Operating Expenses | | | | |
|-----------------------------|---------------------|---------------------|--------------------|------------|---------------------|------------|---|-------------------|--------------------|------------|---------------------|------------|--------------------------|--------------------|------------|---------------------|-------------|
| Actual | Budget | Prior Yr | Variance to Budget | | Variance to PriorYr | | | Actual | Variance to Budget | | Variance to PriorYr | | Actual | Variance to Budget | | Variance to PriorYr | |
| | | | Amount | Pctg | Amount | Pctg | | | Amount | Pctg | Amount | Pctg | | Amount | Pctg | Amount | Pctg |
| \$ (22,881) | \$ (25,389) | \$ (19,046) | \$ 2,508 | 10% | \$ (3,836) | -20% | Private Amenities | \$ 89,554 | \$ 8,154 | 10% | \$ 13,195 | 17% | \$ (112,435) | \$ (5,646) | -5% | \$ (17,031) | -18% |
| (6,551) | (8,961) | (6,348) | 2,410 | 27% | (203) | -3% | Trout Creek Rec Ctr | 76,946 | 8,346 | 12% | 12,687 | 20% | (83,497) | (5,936) | -8% | (12,890) | -18% |
| 4,221 | 3,650 | 1,781 | 571 | 16% | 2,440 | 137% | Aquatics | 12,000 | - | 0% | 1,000 | 9% | (7,779) | 571 | 7% | 1,440 | 16% |
| (6,003) | (6,019) | (5,513) | 16 | 0% | (491) | -9% | Beach Club Marina | - | - | 0% | (8) | -100% | (6,003) | 16 | 0% | (483) | -9% |
| (2,840) | (1,897) | (1,624) | (943) | -50% | (1,216) | -75% | Tennis Center | - | - | 0% | - | 0% | (2,840) | (943) | -50% | (1,216) | -75% |
| (310) | (70) | (77) | (240) | -343% | (234) | -305% | Day Camps | - | - | 0% | - | 0% | (310) | (240) | -343% | (234) | -305% |
| (11,398) | (12,092) | (7,265) | 694 | 6% | (4,133) | -57% | Recreation Programs | 608 | (192) | -24% | (484) | -44% | (12,006) | 886 | 7% | (3,649) | -44% |
| (300,903) | (361,924) | (367,515) | 61,021 | 17% | 66,612 | 18% | Public Amenities | 221,963 | 43,063 | 24% | 73,666 | 50% | (522,866) | 17,958 | 3% | (7,054) | -1% |
| (143,139) | (172,596) | (149,620) | 29,457 | 17% | 6,481 | 4% | Downhill Ski | 611 | 611 | 0% | 161 | 36% | (143,750) | 28,846 | 17% | 6,320 | 4% |
| (49,516) | (42,166) | (57,632) | (7,350) | -17% | 8,116 | 14% | Cross Country Ski | 17,418 | (7,582) | -30% | 14,745 | 552% | (66,934) | 232 | 0% | (6,629) | -11% |
| (4,398) | (7,618) | (7,582) | 3,220 | 42% | 3,184 | 42% | Snowplay | - | (5,000) | -100% | - | 0% | (4,398) | 8,220 | 65% | 3,184 | 42% |
| (39,350) | (44,021) | (56,862) | 4,671 | 11% | 17,512 | 31% | Golf | 958 | 458 | 92% | (1,971) | -67% | (40,308) | 4,213 | 9% | 19,483 | 33% |
| (1,312) | (2,467) | (3,083) | 1,155 | 47% | 1,771 | 57% | Campground | - | - | 0% | - | 0% | (1,312) | 1,155 | 47% | 1,771 | 57% |
| (6,183) | (4,972) | (5,781) | (1,211) | -24% | (402) | -7% | Equestrian | - | - | 0% | 170 | 100% | (6,183) | (1,211) | -24% | (572) | -10% |
| (511) | - | (150) | (511) | 0% | (361) | -240% | Bikeworks | - | - | 0% | - | 0% | (511) | (511) | 0% | (361) | -240% |
| 14,257 | (8,340) | (7,037) | 22,597 | 271% | 21,295 | 303% | Trails | - | - | 0% | - | 0% | 14,257 | 22,597 | 271% | 21,295 | 303% |
| (40,435) | (49,069) | (52,668) | 8,634 | 18% | 12,233 | 23% | The Lodge | 151,184 | 30,084 | 25% | 38,862 | 35% | (191,620) | (21,451) | -13% | (26,629) | -16% |
| (4,572) | (1,409) | (1,459) | (3,163) | -224% | (3,113) | -213% | Summer Food and Bev | 500 | 500 | 0% | (374) | -43% | (5,072) | (3,663) | -260% | (2,739) | -117% |
| (14,395) | (13,211) | (12,465) | (1,184) | -9% | (1,930) | -15% | Pizza on the Hill | 26,486 | 7,086 | 37% | 4,559 | 21% | (40,881) | (8,270) | -25% | (6,489) | -19% |
| (11,350) | (16,055) | (13,175) | 4,705 | 29% | 1,825 | 14% | Alder Creek Café | 24,806 | 16,906 | 214% | 17,514 | 240% | (36,156) | (12,201) | -51% | (15,689) | -77% |
| (323,784) | (387,313) | (386,561) | 63,529 | 16% | 62,776 | 16% | Amenities Total | 311,517 | 51,217 | 20% | 86,861 | 39% | (635,301) | 12,312 | 2% | (24,085) | -4% |
| (522,425) | (524,687) | (479,311) | 2,262 | 0% | (43,114) | -9% | HOA & Amenities Support Services | 62,661 | 21,961 | 54% | 16,765 | 37% | (585,087) | (19,700) | -3% | (59,879) | -11% |
| (26,103) | (70,551) | (64,262) | 44,448 | 63% | 38,159 | 59% | General | - | - | 0% | - | 0% | (26,103) | 44,448 | 63% | 38,159 | 59% |
| (122,840) | (49,158) | (35,013) | (73,682) | -150% | (87,827) | -251% | Administration | 17,703 | 8,103 | 84% | 2,074 | 13% | (140,543) | (81,785) | -139% | (89,901) | -178% |
| (45,678) | (47,273) | (43,456) | 1,595 | 3% | (2,222) | -5% | Communications | 11,464 | (4,536) | -28% | (4,159) | -27% | (57,142) | 6,131 | 10% | 1,937 | 3% |
| (51,688) | (54,198) | (48,919) | 2,510 | 5% | (2,770) | -6% | Information Tech | - | - | 0% | - | 0% | (51,688) | 2,510 | 5% | (2,770) | -6% |
| (60,183) | (64,840) | (58,797) | 4,657 | 7% | (1,386) | -2% | Accounting | 305 | 105 | 52% | 131 | 75% | (60,487) | 4,553 | 7% | (1,517) | -3% |
| (33,855) | (34,827) | (30,644) | 972 | 3% | (3,211) | -10% | Human Resources | - | - | 0% | - | 0% | (33,855) | 972 | 3% | (3,211) | -10% |
| (19,724) | (18,419) | (11,489) | (1,305) | -7% | (8,235) | -72% | Architectural Standards | 15,377 | 1,777 | 13% | 2,161 | 16% | (35,101) | (3,082) | -10% | (10,396) | -42% |
| (19,109) | (21,592) | (17,875) | 2,483 | 11% | (1,235) | -7% | Member Services | 1,070 | (230) | -18% | 141 | 15% | (20,179) | 2,713 | 12% | (1,376) | -7% |
| (19,937) | (26,617) | (26,051) | 6,680 | 25% | 6,114 | 23% | Risk & Facility Admin | - | - | 0% | - | 0% | (19,937) | 6,680 | 25% | 6,114 | 23% |
| (64,886) | (71,198) | (77,189) | 6,312 | 9% | 12,304 | 16% | Forestry | 16,742 | 16,742 | 0% | 16,417 | 5051% | (81,628) | (10,430) | -15% | (4,113) | -5% |
| (58,423) | (66,014) | (65,618) | 7,591 | 11% | 7,195 | 11% | Maintenance | - | - | 0% | - | 0% | (58,423) | 7,591 | 11% | 7,195 | 11% |
| \$ (846,209) | \$ (912,000) | \$ (865,872) | \$ 65,791 | 7% | \$ 19,662 | 2% | TDA Operating Fund | \$ 374,178 | \$ 73,178 | 24% | \$ 103,626 | 38% | \$ (1,220,388) | \$ (7,388) | -1% | \$ (83,964) | -7% |

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the eleven months ending November 2018

| Net Operating Results (NOR) | | | | | | | Department | Revenue | | | | Total Operating Expenses | | | | | |
|-----------------------------|-----------------------|-----------------------|--------------------|-------------|----------------------|--------------|---|----------------------|--------------------|------------|----------------------|--------------------------|------------------------|---------------------|------------|----------------------|-------------|
| Actual | Budget | Prior Yr | Variance to Budget | | Variance to Prior Yr | | Department | Actual | Variance to Budget | | Variance to Prior Yr | | Actual | Variance to Budget | | Variance to Prior Yr | |
| | | | Amount | Pctg | Amount | Pctg | | | Amount | Pctg | Amount | Pctg | | Amount | Pctg | Amount | Pctg |
| \$ 398,165 | \$ 224,814 | \$ 441,764 | \$ 173,351 | 77% | \$ (43,599) | -10% | Private Amenities | \$ 2,536,760 | \$ 95,260 | 4% | \$ 100,703 | 4% | \$ (2,138,594) | \$ 78,092 | 4% | \$ (144,301) | -7% |
| 143,560 | 39,749 | 135,128 | 103,811 | 261% | 8,432 | 6% | Trout Creek Rec Ctr | 982,997 | 76,697 | 8% | 60,953 | 7% | (839,437) | 27,114 | 3% | (52,521) | -7% |
| 21,977 | (60,150) | (10,216) | 82,127 | 137% | 32,193 | 315% | Aquatics | 214,025 | 8,025 | 4% | 19,704 | 10% | (192,047) | 74,103 | 28% | 12,489 | 6% |
| 250,362 | 241,076 | 298,082 | 9,286 | 4% | (47,721) | -16% | Beach Club Marina | 678,416 | (7,584) | -1% | (7,880) | -1% | (428,054) | 16,870 | 4% | (39,841) | -10% |
| (20,005) | 24,030 | 1,297 | (44,035) | -183% | (21,301) | ##### | Tennis Center | 222,645 | (12,355) | -5% | (2,874) | -1% | (242,649) | (31,679) | -15% | (18,428) | -8% |
| 30,562 | 29,870 | 34,057 | 692 | 2% | (3,495) | -10% | Day Camps | 256,667 | 22,667 | 10% | 31,952 | 14% | (226,105) | (21,975) | -11% | (35,447) | -19% |
| (28,292) | (49,761) | (16,584) | 21,469 | 43% | (11,707) | -71% | Recreation Programs | 182,010 | 7,810 | 4% | (1,153) | -1% | (210,302) | 13,659 | 6% | (10,555) | -5% |
| (269,735) | (310,401) | 176,009 | 40,666 | 13% | (445,745) | -253% | Public Amenities | 8,091,805 | 94,705 | 1% | (881,086) | -10% | (8,361,540) | (54,039) | -1% | 435,342 | 5% |
| 141,738 | 294,319 | 653,453 | (152,581) | -52% | (511,715) | -78% | Downhill Ski | 2,354,923 | (68,977) | -3% | (768,155) | -25% | (2,213,185) | (83,604) | -4% | 256,440 | 10% |
| 64,385 | 78,787 | 172,904 | (14,402) | -18% | (108,519) | -63% | Cross Country Ski | 651,281 | (93,719) | -13% | (262,441) | -29% | (586,896) | 79,317 | 12% | 153,922 | 21% |
| 33,085 | 65,765 | 136,062 | (32,680) | -50% | (102,977) | -76% | Snowplay | 128,944 | (64,056) | -33% | (119,976) | -48% | (95,859) | 31,376 | 25% | 16,999 | 15% |
| (95,653) | (63,773) | (220,718) | (31,880) | -50% | 125,065 | 57% | Golf | 1,100,101 | (49,399) | -4% | 106,000 | 11% | (1,195,754) | 17,519 | 1% | 19,064 | 2% |
| 12,628 | (7,434) | (10,615) | 20,062 | 270% | 23,243 | 219% | Campground | 86,757 | 25,757 | 42% | 28,034 | 48% | (74,129) | (5,695) | -8% | (4,791) | -7% |
| (79,579) | (80,727) | (96,118) | 1,148 | 1% | 16,539 | 17% | Equestrian | 227,394 | 5,394 | 2% | 31,292 | 16% | (306,973) | (4,246) | -1% | (14,754) | -5% |
| 997 | 1,200 | (2,507) | (203) | -17% | 3,505 | 140% | Bikeworks | 106,887 | (2,113) | -2% | (1,149) | -1% | (105,890) | 1,910 | 2% | 4,654 | 4% |
| (139,834) | (143,098) | (97,629) | 3,264 | 2% | (42,205) | -43% | Trails | 504 | (496) | -50% | 305 | 153% | (140,338) | 3,760 | 3% | (42,510) | -43% |
| 35,355 | (149,833) | (63,854) | 185,188 | 124% | 99,209 | 155% | The Lodge | 2,320,010 | 229,010 | 11% | 55,274 | 2% | (2,284,655) | (43,822) | -2% | 43,935 | 2% |
| (62,127) | (142,333) | (129,701) | 80,206 | 56% | 67,574 | 52% | Summer Food and Bev | 258,217 | 16,217 | 7% | 19,450 | 8% | (320,344) | 63,989 | 17% | 48,125 | 13% |
| (63,756) | (60,164) | (64,656) | (3,592) | -6% | 900 | 1% | Pizza on the Hill | 546,015 | 74,515 | 16% | 71,583 | 15% | (609,771) | (78,107) | -15% | (70,683) | -13% |
| (116,974) | (103,110) | (100,611) | (13,864) | -13% | (16,363) | -16% | Alder Creek Café | 310,773 | 22,573 | 8% | (41,303) | -12% | (427,746) | (36,436) | -9% | 24,940 | 6% |
| 128,430 | (85,587) | 617,774 | 214,017 | 250% | (489,344) | -79% | Amenities Total | 10,628,565 | 189,965 | 2% | (780,384) | -7% | (10,500,134) | 24,053 | 0% | 291,040 | 3% |
| (5,810,943) | (5,689,413) | (5,353,698) | (121,530) | -2% | (457,245) | -9% | HOA & Amenities Support Services | 759,643 | 148,243 | 24% | 117,701 | 18% | (6,570,586) | (269,773) | -4% | (574,946) | -10% |
| (834,595) | (781,437) | (773,080) | (53,158) | -7% | (61,515) | -8% | General | - | - | 0% | - | 0% | (834,595) | (53,158) | -7% | (61,515) | -8% |
| (669,231) | (498,797) | (546,675) | (170,434) | -34% | (122,556) | -22% | Administration | 246,331 | 54,931 | 29% | 2,174 | 1% | (915,561) | (225,364) | -33% | (124,730) | -16% |
| (451,425) | (462,127) | (380,641) | 10,702 | 2% | (70,784) | -19% | Communications | 185,186 | (12,814) | -6% | 13,139 | 8% | (636,611) | 23,516 | 4% | (83,922) | -15% |
| (581,061) | (599,924) | (564,062) | 18,863 | 3% | (16,999) | -3% | Information Tech | - | - | 0% | - | 0% | (581,061) | 18,863 | 3% | (16,999) | -3% |
| (703,417) | (725,571) | (640,037) | 22,154 | 3% | (63,379) | -10% | Accounting | 5,719 | 1,019 | 22% | 68 | 1% | (709,135) | 21,136 | 3% | (63,448) | -10% |
| (336,612) | (337,998) | (327,974) | 1,386 | 0% | (8,637) | -3% | Human Resources | - | - | 0% | - | 0% | (336,612) | 1,386 | 0% | (8,637) | -3% |
| (156,679) | (208,017) | (117,700) | 51,338 | 25% | (38,979) | -33% | Architectural Standards | 188,872 | 6,972 | 4% | 26,365 | 16% | (345,552) | 44,365 | 11% | (65,344) | -23% |
| (196,669) | (211,657) | (183,107) | 14,988 | 7% | (13,562) | -7% | Member Services | 29,948 | (452) | -1% | (2,007) | -6% | (226,617) | 15,440 | 6% | (11,556) | -5% |
| (303,451) | (302,177) | (252,410) | (1,274) | 0% | (51,041) | -20% | Risk & Facility Admin | - | - | 0% | - | 0% | (303,451) | (1,274) | 0% | (51,041) | -20% |
| (905,002) | (837,700) | (912,129) | (67,302) | -8% | 7,127 | 1% | Forestry | 103,587 | 98,587 | 1972% | 77,961 | 304% | (1,008,589) | (165,889) | -20% | (70,834) | -8% |
| (672,802) | (724,008) | (655,882) | 51,206 | 7% | (16,920) | -3% | Maintenance | - | - | 0% | - | 0% | (672,802) | 51,206 | 7% | (16,920) | -3% |
| \$ (5,682,513) | \$ (5,775,000) | \$ (4,735,924) | \$ 92,487 | 2% | \$ (946,589) | -20% | TDA Operating Fund | \$ 11,388,208 | \$ 338,208 | 3% | \$ (662,682) | -5% | \$ (17,070,721) | \$ (245,721) | -1% | \$ (283,906) | -2% |

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the Four Winter Months (Jan-Apr) 2018

| Net Operating Results (NOR) | | | | | | Department | Revenue | | | | Total Operating Expenses | | | | | | |
|-----------------------------|-----------------------|---------------------|---------------------|-------------|----------------------|--------------|---|---------------------|---------------------|----------------------|--------------------------|-------------|-----------------------|------------------|----------------------|-------------------|------------|
| Actual | Budget | Prior Yr | Variance to Budget | | Variance to Prior Yr | | Actual | Variance to Budget | | Variance to Prior Yr | | Actual | Variance to Budget | | Variance to Prior Yr | | |
| | | | Amount | Pctg | Amount | Pctg | | Amount | Pctg | Amount | Pctg | | Amount | Pctg | Amount | Pctg | |
| \$ (50,331) | \$ (121,345) | \$ (59,127) | \$ 71,014 | 59% | \$ 8,796 | 15% | Private Amenities | \$ 341,962 | \$ 37,162 | 12% | \$ 33,327 | 11% | \$ (392,293) | \$ 33,852 | 8% | \$ (24,531) | -7% |
| 15,373 | (57,837) | 40,075 | 73,210 | 127% | (24,702) | -62% | Trout Creek Rec Ctr | 315,595 | 60,195 | 24% | 2,306 | 1% | (300,221) | 13,016 | 4% | (27,007) | -10% |
| 23,249 | (6,010) | 6,136 | 29,259 | 487% | 17,113 | 279% | Aquatics | 69,102 | 21,102 | 44% | 10,933 | 19% | (45,853) | 8,157 | 15% | 6,180 | 12% |
| (28,828) | (24,246) | (35,032) | (4,582) | -19% | 6,204 | 18% | Beach Club Marina | (3,327) | (3,327) | 0% | 10,774 | 76% | (25,501) | (1,255) | -5% | (4,571) | -22% |
| (47,891) | (6,288) | (55,160) | (41,603) | -662% | 7,269 | 13% | Tennis Center | (39,708) | (39,708) | 0% | 9,089 | 19% | (8,183) | (1,895) | -30% | (1,820) | -29% |
| (351) | (310) | (1,101) | (41) | -13% | 750 | 68% | Day Camps | 15 | 15 | 0% | (60) | -80% | (366) | (56) | -18% | 810 | 69% |
| (11,883) | (26,654) | (14,046) | 14,771 | 55% | 2,163 | 15% | Recreation Programs | 285 | (1,115) | -80% | 285 | 0% | (12,168) | 15,886 | 57% | 1,877 | 13% |
| 421,874 | 657,122 | 1,242,439 | (235,248) | -36% | (820,565) | -66% | Public Amenities | 3,940,302 | (193,698) | -5% | (1,306,064) | -25% | (3,518,428) | (41,550) | -1% | 485,499 | 12% |
| 626,313 | 803,479 | 1,144,367 | (177,166) | -22% | (518,054) | -45% | Downhill Ski | 2,350,829 | (73,071) | -3% | (768,730) | -25% | (1,724,516) | (104,095) | -6% | 250,676 | 13% |
| 238,855 | 238,206 | 361,940 | 649 | 0% | (123,085) | -34% | Cross Country Ski | 633,042 | (86,958) | -12% | (277,545) | -30% | (394,187) | 87,607 | 18% | 154,459 | 28% |
| 52,613 | 88,087 | 156,987 | (35,474) | -40% | (104,374) | -66% | Snowplay | 128,944 | (59,056) | -31% | (119,976) | -48% | (76,330) | 23,583 | 24% | 15,602 | 17% |
| (153,342) | (184,934) | (171,851) | 31,592 | 17% | 18,509 | 11% | Golf | 2,025 | 25 | 1% | 643 | 47% | (155,367) | 31,567 | 17% | 17,865 | 10% |
| (9,455) | (9,738) | (9,752) | 283 | 3% | 298 | 3% | Campground | - | - | 0% | - | 0% | (9,455) | 283 | 3% | 298 | 3% |
| (27,416) | (22,088) | (21,164) | (5,328) | -24% | (6,252) | -30% | Equestrian | 15 | 15 | 0% | (305) | -95% | (27,431) | (5,343) | -24% | (5,947) | -28% |
| 117 | - | (2,536) | 117 | ##### | 2,652 | 105% | Bikeworks | 3,881 | 3,881 | 0% | 3,881 | 0% | (3,764) | (3,764) | ##### | (1,229) | -48% |
| (22,565) | (21,730) | (17,383) | (835) | -4% | (5,181) | -30% | Trails | - | - | 0% | - | 0% | (22,565) | (835) | -4% | (5,181) | -30% |
| (194,790) | (164,531) | (134,344) | (30,259) | -18% | (60,447) | -45% | The Lodge | 565,188 | 14,188 | 3% | (94,653) | -14% | (759,978) | (44,447) | -6% | 34,207 | 4% |
| (4,935) | (5,676) | (4,317) | 741 | 13% | (618) | -14% | Summer Food and Bev | - | - | 0% | - | 0% | (4,935) | 741 | 13% | (618) | -14% |
| (35,392) | (34,077) | (26,786) | (1,315) | -4% | (8,606) | -32% | Pizza on the Hill | 139,903 | 19,203 | 16% | 8,529 | 6% | (175,295) | (20,518) | -13% | (17,135) | -11% |
| (48,129) | (29,876) | (32,722) | (18,253) | -61% | (15,407) | -47% | Alder Creek Café | 116,476 | (11,924) | -9% | (57,909) | -33% | (164,604) | (6,328) | -4% | 42,502 | 21% |
| 371,543 | 535,777 | 1,183,312 | (164,234) | -31% | (811,769) | -69% | Amenities Total | 4,282,264 | (156,536) | -4% | (1,272,736) | -23% | (3,910,721) | (7,698) | 0% | 460,967 | 11% |
| (1,845,667) | (1,859,777) | (1,773,761) | 14,110 | 1% | (71,906) | -4% | HOA & Amenities Support Services | 210,968 | (15,232) | -7% | (8,569) | -4% | (2,056,635) | 29,342 | 1% | (63,337) | -3% |
| (314,474) | (282,620) | (302,081) | (31,854) | -11% | (12,393) | -4% | General | - | - | 0% | - | 0% | (314,474) | (31,854) | -11% | (12,393) | -4% |
| (119,802) | (151,602) | (96,499) | 31,800 | 21% | (23,303) | -24% | Administration | 110,248 | 14,548 | 15% | (19,300) | -15% | (230,050) | 17,252 | 7% | (4,002) | -2% |
| (182,743) | (171,523) | (130,828) | (11,220) | -7% | (51,915) | -40% | Communications | 46,413 | (21,587) | -32% | (2,785) | -6% | (229,156) | 10,367 | 4% | (49,130) | -27% |
| (220,846) | (220,846) | (202,270) | (0) | 0% | (18,576) | -9% | Information Tech | - | - | 0% | - | 0% | (220,846) | (0) | 0% | (18,576) | -9% |
| (264,551) | (262,700) | (236,322) | (1,851) | -1% | (28,229) | -12% | Accounting | 1,887 | 287 | 18% | (234) | -11% | (266,438) | (2,138) | -1% | (27,995) | -12% |
| (122,614) | (118,712) | (96,560) | (3,902) | -3% | (26,054) | -27% | Human Resources | - | - | 0% | - | 0% | (122,614) | (3,902) | -3% | (26,054) | -27% |
| (68,179) | (74,174) | (60,811) | 5,995 | 8% | (7,368) | -12% | Architectural Standards | 46,918 | (7,982) | -15% | 12,723 | 37% | (115,097) | 13,977 | 11% | (20,091) | -21% |
| (79,761) | (78,860) | (71,714) | (901) | -1% | (8,048) | -11% | Member Services | 5,502 | (498) | -8% | 1,027 | 23% | (85,264) | (404) | 0% | (9,075) | -12% |
| (118,310) | (110,678) | (85,623) | (7,632) | -7% | (32,687) | -38% | Risk & Facility Admin | - | - | 0% | - | 0% | (118,310) | (7,632) | -7% | (32,687) | -38% |
| (121,169) | (125,999) | (255,569) | 4,830 | 4% | 134,400 | 53% | Forestry | - | - | 0% | - | 0% | (121,169) | 4,830 | 4% | 134,400 | 53% |
| (233,218) | (262,063) | (235,483) | 28,845 | 11% | 2,265 | 1% | Maintenance | - | - | 0% | - | 0% | (233,218) | 28,845 | 11% | 2,265 | 1% |
| \$ (1,474,124) | \$ (1,324,000) | \$ (590,449) | \$ (150,124) | 11% | \$ (883,675) | -150% | TDA Operating Fund | \$ 4,493,232 | \$ (171,768) | -4% | \$ (1,281,305) | -22% | \$ (5,967,356) | \$ 21,644 | 0% | \$ 397,630 | 6% |

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the Six Summer Months (May-Oct) 2018

| Net Operating Results (NOR) | | | | | | | Department | Revenue | | | | Total Operating Expenses | | | | | |
|-----------------------------|-----------------------|-----------------------|--------------------|-------------|----------------------|-------------|----------------------------|---------------------|--------------------|------------|----------------------|--------------------------|-----------------------|---------------------|------------|----------------------|-------------|
| Actual | Budget | Prior Yr | Variance to Budget | | Variance to Prior Yr | | | Actual | Variance to Budget | | Variance to Prior Yr | | Actual | Variance to Budget | | Variance to Prior Yr | |
| | | | Amount | Pctg | Amount | Pctg | | | Amount | Pctg | Amount | Pctg | | Amount | Pctg | Amount | Pctg |
| \$ 471,378 | \$ 371,548 | \$ 519,937 | \$ 99,830 | 27% | \$ (48,559) | -9% | Private Amenities | \$ 2,105,244 | \$ 49,944 | 2% | \$ 54,180 | 3% | \$ (1,633,866) | \$ 49,886 | 3% | \$ (102,739) | -7% |
| 134,738 | 106,547 | 101,401 | 28,191 | 26% | 33,336 | 33% | Trout Creek Rec Ctr | 590,456 | 8,156 | 1% | 45,960 | 8% | (455,718) | 20,035 | 4% | (12,623) | -3% |
| (5,493) | (57,790) | (18,133) | 52,297 | 90% | 12,641 | 70% | Aquatics | 132,923 | (13,077) | -9% | 7,771 | 6% | (138,416) | 65,374 | 32% | 4,870 | 3% |
| 285,194 | 271,341 | 338,627 | 13,853 | 5% | (53,433) | -16% | Beach Club Marina | 681,743 | (4,257) | -1% | (18,646) | -3% | (396,549) | 18,110 | 4% | (34,787) | -10% |
| 30,726 | 32,215 | 58,081 | (1,489) | -5% | (27,354) | -47% | Tennis Center | 262,353 | 27,353 | 12% | (11,963) | -4% | (231,627) | (28,842) | -14% | (15,391) | -7% |
| 31,223 | 30,250 | 35,234 | 973 | 3% | (4,011) | -11% | Day Camps | 256,652 | 22,652 | 10% | 32,012 | 14% | (225,429) | (21,679) | -11% | (36,023) | -19% |
| (5,010) | (11,015) | 4,727 | 6,005 | 55% | (9,737) | -206% | Recreation Programs | 181,117 | 9,117 | 5% | (954) | -1% | (186,128) | (3,113) | -2% | (8,783) | -5% |
| (390,707) | (605,599) | (698,915) | 214,892 | 35% | 308,208 | 44% | Public Amenities | 3,929,539 | 245,339 | 7% | 351,311 | 10% | (4,320,246) | (30,447) | -1% | (43,103) | -1% |
| (341,436) | (336,564) | (341,293) | (4,872) | -1% | (143) | 0% | Downhill Ski | 3,483 | 3,483 | 0% | 414 | 13% | (344,919) | (8,355) | -2% | (556) | 0% |
| (124,954) | (117,253) | (131,404) | (7,701) | -7% | 6,451 | 5% | Cross Country Ski | 821 | 821 | 0% | 359 | 78% | (125,775) | (8,522) | -7% | 6,092 | 5% |
| (15,131) | (14,704) | (13,343) | (427) | -3% | (1,788) | -13% | Snowplay | - | - | 0% | - | 0% | (15,131) | (427) | -3% | (1,788) | -13% |
| 97,040 | 165,182 | 7,995 | (68,142) | -41% | 89,044 | 1114% | Golf | 1,097,118 | (49,882) | -4% | 107,328 | 11% | (1,000,079) | (18,261) | -2% | (18,284) | -2% |
| 23,395 | 4,771 | 2,220 | 18,624 | 390% | 21,174 | 954% | Campground | 86,757 | 25,757 | 42% | 28,034 | 48% | (63,362) | (7,133) | -13% | (6,859) | -12% |
| (45,980) | (53,667) | (69,172) | 7,687 | 14% | 23,193 | 34% | Equestrian | 227,379 | 5,379 | 2% | 31,427 | 16% | (273,359) | 2,308 | 1% | (8,235) | -3% |
| 1,391 | 1,200 | 178 | 191 | 16% | 1,213 | 681% | Bikeworks | 103,006 | (5,994) | -5% | (5,030) | -5% | (101,615) | 6,185 | 6% | 6,243 | 6% |
| (131,527) | (113,028) | (73,208) | (18,499) | -16% | (58,319) | -80% | Trails | 504 | (496) | -50% | 305 | 153% | (132,031) | (18,003) | -16% | (58,624) | -80% |
| 270,580 | 63,767 | 123,158 | 206,813 | 324% | 147,423 | 120% | The Lodge | 1,603,638 | 184,738 | 13% | 111,065 | 7% | (1,333,057) | 22,076 | 2% | 36,358 | 3% |
| (52,620) | (135,248) | (123,926) | 82,628 | 61% | 71,306 | 58% | Summer Food and Bev | 257,717 | 15,717 | 6% | 19,824 | 8% | (310,337) | 66,911 | 18% | 51,482 | 14% |
| (13,970) | (12,876) | (25,405) | (1,094) | -8% | 11,435 | 45% | Pizza on the Hill | 379,626 | 48,226 | 15% | 58,495 | 18% | (393,595) | (49,319) | -14% | (47,060) | -14% |
| (57,495) | (57,179) | (54,714) | (316) | -1% | (2,781) | -5% | Alder Creek Café | 169,491 | 17,591 | 12% | (909) | -1% | (226,986) | (17,907) | -9% | (1,872) | -1% |
| 80,671 | (234,051) | (178,978) | 314,722 | 134% | 259,649 | 145% | Amenities Total | 6,034,783 | 295,283 | 5% | 405,491 | 7% | (5,954,112) | 19,439 | 0% | (145,842) | -3% |
| (3,442,850) | (3,304,949) | (3,100,626) | (137,901) | -4% | (342,225) | -11% | HOA & Amenities | 486,014 | 141,514 | 41% | 109,505 | 29% | (3,928,864) | (279,415) | -8% | (451,730) | -13% |
| (494,018) | (428,266) | (406,738) | (65,752) | -15% | (87,281) | -21% | Support Services | - | - | 0% | - | 0% | (494,018) | (65,752) | -15% | (87,281) | -21% |
| (426,589) | (298,037) | (415,163) | (128,552) | -43% | (11,426) | -3% | General | 118,380 | 32,280 | 37% | 19,401 | 20% | (544,969) | (160,832) | -42% | (30,827) | -6% |
| (223,004) | (243,331) | (206,357) | 20,327 | 8% | (16,647) | -8% | Administration | 127,309 | 13,309 | 12% | 20,082 | 19% | (350,313) | 7,018 | 2% | (36,729) | -12% |
| (308,526) | (324,880) | (312,873) | 16,354 | 5% | 4,347 | 1% | Communications | - | - | 0% | - | 0% | (308,526) | 16,354 | 5% | 4,347 | 1% |
| (378,683) | (398,031) | (344,919) | 19,348 | 5% | (33,764) | -10% | Information Tech | 3,527 | 627 | 22% | 172 | 5% | (382,210) | 18,721 | 5% | (33,936) | -10% |
| (180,143) | (184,459) | (200,771) | 4,316 | 2% | 20,628 | 10% | Accounting | - | - | 0% | - | 0% | (180,143) | 4,316 | 2% | 20,628 | 10% |
| (68,777) | (115,424) | (45,400) | 46,647 | 40% | (23,376) | -51% | Human Resources | 126,577 | 13,177 | 12% | 11,481 | 10% | (195,354) | 33,470 | 15% | (34,858) | -22% |
| (97,798) | (111,205) | (93,518) | 13,407 | 12% | (4,280) | -5% | Architectural Standards | 23,376 | 276 | 1% | (3,175) | -12% | (121,174) | 13,131 | 10% | (1,105) | -1% |
| (165,205) | (164,882) | (140,736) | (323) | 0% | (24,468) | -17% | Member Services | - | - | 0% | - | 0% | (165,205) | (323) | 0% | (24,468) | -17% |
| (718,947) | (640,503) | (579,370) | (78,444) | -12% | (139,577) | -24% | Risk & Facility Admin | 86,845 | 81,845 | 1637% | 61,544 | 243% | (805,792) | (160,289) | -25% | (201,120) | -33% |
| (381,161) | (395,931) | (354,781) | 14,770 | 4% | (26,381) | -7% | Forestry | - | - | 0% | - | 0% | (381,161) | 14,770 | 4% | (26,381) | -7% |
| | | | | | | | Maintenance | - | - | 0% | - | 0% | | | | | |
| \$ (3,362,179) | \$ (3,539,000) | \$ (3,279,604) | \$ 176,821 | 5% | \$ (82,576) | -3% | TDA Operating Fund | \$ 6,520,797 | \$ 436,797 | 7% | \$ 514,996 | 9% | \$ (9,882,977) | \$ (259,977) | -3% | \$ (597,572) | -6% |

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the Six Months (Nov-Apr) 2018

| Net Operating Results (NOR) | | | | | | | Department | Revenue | | | | | Total Operating Expenses | | | | |
|-----------------------------|-----------------------|-----------------------|---------------------|--------------|-----------------------|--------------|---|---------------------|---------------------|------------|-----------------------|-------------|--------------------------|--------------------|------------|---------------------|-----------|
| Actual | Budget | Prior Yr | Variance to Budget | | Variance to PriorYr | | | Actual | Variance to Budget | | Variance to PriorYr | | Actual | Variance to Budget | | Variance to PriorYr | |
| | | | Amount | Pctg | Amount | Pctg | Amount | | Pctg | Amount | Pctg | Amount | | Pctg | Amount | Pctg | |
| \$ (94,386) | \$ (177,545) | \$ (62,446) | \$ 83,159 | 47% | \$ (31,940) | -51% | Private Amenities | \$ 508,169 | \$ 38,169 | 8% | \$ 27,880 | 6% | \$ (602,555) | \$ 44,990 | 7% | \$ (59,821) | -11% |
| 481 | (70,629) | 53,871 | 71,110 | 101% | (53,390) | -99% | Trout Creek Rec Ctr | 458,422 | 61,422 | 15% | (3,804) | -1% | (457,941) | 9,688 | 2% | (49,585) | -12% |
| 23,953 | (17,730) | 14,224 | 41,683 | 235% | 9,729 | 68% | Aquatics | 91,102 | 21,102 | 30% | 10,867 | 14% | (67,149) | 20,581 | 23% | (1,138) | -2% |
| (43,599) | (35,814) | (38,774) | (7,785) | -22% | (4,825) | -12% | Beach Club Marina | (3,319) | (3,319) | 0% | 10,727 | 76% | (40,280) | (4,466) | -12% | (15,552) | -63% |
| (51,435) | (9,629) | (58,890) | (41,806) | -434% | 7,455 | 13% | Tennis Center | (39,450) | (39,450) | 0% | 9,347 | 19% | (11,985) | (2,356) | -24% | (1,892) | -19% |
| (796) | (553) | (1,056) | (243) | -44% | 260 | 25% | Day Camps | 15 | 15 | 0% | (60) | -80% | (811) | (258) | -47% | 320 | 28% |
| (22,991) | (43,190) | (31,820) | 20,199 | 47% | 8,830 | 28% | Recreation Programs | 1,399 | (1,601) | -53% | 803 | 135% | (24,389) | 21,801 | 47% | 8,026 | 25% |
| (8,289) | 378,305 | 1,291,289 | (386,594) | -102% | (1,299,578) | -101% | Public Amenities | 5,018,855 | (260,613) | -5% | (1,736,584) | -26% | (5,027,144) | (125,981) | -3% | 437,007 | 8% |
| 501,456 | 702,703 | 1,237,943 | (201,247) | -29% | (736,487) | -59% | Downhill Ski | 2,895,806 | (17,249) | -1% | (972,027) | -25% | (2,394,350) | (183,998) | -8% | 235,540 | 9% |
| 181,343 | 237,168 | 419,012 | (55,825) | -24% | (237,668) | -57% | Cross Country Ski | 727,391 | (152,609) | -17% | (428,264) | -37% | (546,047) | 96,785 | 15% | 190,595 | 26% |
| 38,678 | 109,322 | 205,701 | (70,644) | -65% | (167,023) | -81% | Snowplay | 143,565 | (115,435) | -45% | (180,970) | -56% | (104,887) | 44,791 | 30% | 13,948 | 12% |
| (243,508) | (269,185) | (234,059) | 25,677 | 10% | (9,449) | -4% | Golf | 5,052 | 2,052 | 68% | 2,745 | 119% | (248,560) | 23,625 | 9% | (12,194) | -5% |
| (9,612) | (14,335) | (13,791) | 4,723 | 33% | 4,179 | 30% | Campground | 5,510 | 5,510 | 0% | 5,510 | 0% | (15,122) | (787) | -5% | (1,331) | -10% |
| (40,229) | (32,057) | (33,725) | (8,172) | -25% | (6,504) | -19% | Equestrian | (495) | (495) | 0% | (815) | -255% | (39,734) | (7,677) | -24% | (5,689) | -17% |
| (259) | - | (1,312) | (259) | ##### | 1,053 | 80% | Bikeworks | 6,000 | 6,000 | 0% | 5,486 | 1067% | (6,259) | (6,259) | ##### | (4,433) | -243% |
| (33,440) | (34,179) | (34,947) | 739 | 2% | 1,507 | 4% | Trails | 752 | 752 | 0% | 752 | 0% | (34,192) | (13) | 0% | 755 | 2% |
| (275,494) | (222,203) | (175,439) | (53,291) | -24% | (100,055) | -57% | The Lodge | 857,627 | (25,373) | -3% | (116,288) | -12% | (1,133,121) | (27,918) | -3% | 16,233 | 1% |
| (7,168) | (7,790) | (4,784) | 622 | 8% | (2,383) | -50% | Summer Food and Bev | 874 | 874 | 0% | 874 | 0% | (8,042) | (252) | -3% | (3,257) | -68% |
| (54,462) | (37,946) | (32,617) | (16,516) | -44% | (21,846) | -67% | Pizza on the Hill | 205,400 | 14,000 | 7% | 10,874 | 6% | (259,863) | (30,517) | -13% | (32,720) | -14% |
| (65,595) | (53,193) | (40,694) | (12,402) | -23% | (24,901) | -61% | Alder Creek Café | 171,373 | 21,360 | 14% | (64,462) | -27% | (236,967) | (33,761) | -17% | 39,561 | 14% |
| (102,675) | 200,760 | 1,228,843 | (303,435) | -151% | (1,331,518) | -108% | Amenities Total | 5,527,024 | (222,444) | -4% | (1,708,704) | -24% | (5,629,699) | (80,991) | -1% | 377,186 | 6% |
| (2,624,251) | (2,814,760) | (2,678,991) | 190,509 | 7% | 54,740 | 2% | HOA & Amenities Support Services | 302,430 | 4,430 | 1% | (12,432) | -4% | (2,926,681) | 186,079 | 6% | 67,172 | 2% |
| (385,608) | (411,104) | (357,955) | 25,496 | 6% | (27,654) | -8% | General | - | - | 0% | - | 0% | (385,608) | 25,496 | 6% | (27,654) | -8% |
| (206,706) | (255,480) | (295,150) | 48,774 | 19% | 88,444 | 30% | Administration | 142,744 | 27,944 | 24% | (30,873) | -18% | (349,450) | 20,830 | 6% | 119,317 | 25% |
| (273,374) | (258,469) | (193,288) | (14,905) | -6% | (80,085) | -41% | Communications | 74,923 | (22,077) | -23% | (6,106) | -8% | (348,297) | 7,172 | 2% | (73,979) | -27% |
| (324,810) | (324,991) | (280,175) | 181 | 0% | (44,635) | -16% | Information Tech | - | - | 0% | - | 0% | (324,810) | 181 | 0% | (44,635) | -16% |
| (388,601) | (392,109) | (368,511) | 3,508 | 1% | (20,090) | -5% | Accounting | 2,320 | 220 | 10% | (316) | -12% | (390,922) | 3,287 | 1% | (19,774) | -5% |
| (197,787) | (184,891) | (174,043) | (12,896) | -7% | (23,744) | -14% | Human Resources | - | - | 0% | - | 0% | (197,787) | (12,896) | -7% | (23,744) | -14% |
| (92,860) | (105,382) | (92,375) | 12,522 | 12% | (485) | -1% | Architectural Standards | 74,288 | (912) | -1% | 27,407 | 58% | (167,149) | 13,433 | 7% | (27,892) | -20% |
| (118,749) | (129,741) | (104,145) | 10,992 | 8% | (14,604) | -14% | Member Services | 7,816 | (1,084) | -12% | (1,029) | -12% | (126,565) | 12,076 | 9% | (13,575) | -12% |
| (171,796) | (153,807) | (126,173) | (17,989) | -12% | (45,623) | -36% | Risk & Facility Admin | - | - | 0% | - | 0% | (171,796) | (17,989) | -12% | (45,623) | -36% |
| (95,960) | (202,996) | (348,945) | 107,036 | 53% | 252,985 | 72% | Forestry | 338 | 338 | 0% | (1,515) | -82% | (96,297) | 106,699 | 53% | 254,500 | 73% |
| (367,999) | (395,790) | (338,230) | 27,791 | 7% | (29,770) | -9% | Maintenance | - | - | 0% | - | 0% | (367,999) | 27,791 | 7% | (29,770) | -9% |
| \$ (2,726,926) | \$ (2,614,000) | \$ (1,450,148) | \$ (112,926) | 4% | \$ (1,276,778) | -88% | TDA Operating Fund | \$ 5,829,454 | \$ (218,014) | -4% | \$ (1,721,136) | -23% | \$ (8,556,380) | \$ 105,088 | 1% | \$ 444,358 | 5% |

F07.5 N/A

Tahoe Donner Association
Operating Fund - NOR and Per Property Metrics
For the eleven months ending November 2018

| Net Operating Results (NOR) | | | | | | | Department | Per Property Metrics | | | | | | |
|-----------------------------|-----------------------|-----------------------|--------------------|-------------|---------------------|--------------|---|----------------------|--------------------|--------------------|--------------------|-------------|---------------------|--------------|
| Actual | Budget | Prior Yr | Variance to Budget | | Variance to PriorYr | | | Actual | Budget | Prior Yr | Variance to Budget | | Variance to PriorYr | |
| | | | Amount | Pctg | Amount | Pctg | | | | | Amount | Pctg | Amount | Pctg |
| | | | | | | | # of Assessed Lots | 6473 | 6473 | 6473 | - | 0% | - | 0% |
| \$ 398,165 | \$ 224,814 | \$ 441,764 | \$ 173,351 | 77% | \$ (43,599) | -10% | Private Amenities | \$ 61.51 | \$ 34.73 | \$ 68.25 | \$ 27 | 77% | \$ (7) | -10% |
| 143,560 | 39,749 | 135,128 | 103,811 | 261% | 8,432 | 6% | Trout Creek Rec Ctg | 22.18 | 6.14 | 20.88 | 16 | 261% | 1 | 6% |
| 21,977 | (60,150) | (10,216) | 82,127 | 137% | 32,193 | 315% | Aquatics | 3.40 | (9.29) | (1.58) | 13 | 137% | 5 | 315% |
| 250,362 | 241,076 | 298,082 | 9,286 | 4% | (47,721) | -16% | Beach Club Marina | 38.68 | 37.24 | 46.05 | 1 | 4% | (7) | -16% |
| (20,005) | 24,030 | 1,297 | (44,035) | -183% | (21,301) | -1643% | Tennis Center | (3.09) | 3.71 | 0.20 | (7) | -183% | (3) | ##### |
| 30,562 | 29,870 | 34,057 | 692 | 2% | (3,495) | -10% | Day Camps | 4.72 | 4.61 | 5.26 | 0 | 2% | (1) | -10% |
| (28,292) | (49,761) | (16,584) | 21,469 | 43% | (11,707) | -71% | Recreation Programs | (4.37) | (7.69) | (2.56) | 3 | 43% | (2) | -71% |
| (269,735) | (310,401) | 176,009 | 40,666 | 13% | (445,745) | -253% | Public Amenities | \$ (41.67) | \$ (47.95) | \$ 27.19 | 6 | 13% | (69) | -253% |
| 141,738 | 294,319 | 653,453 | (152,581) | -52% | (511,715) | -78% | Downhill Ski | 21.90 | 45.47 | 100.95 | (24) | -52% | (79) | -78% |
| 64,385 | 78,787 | 172,904 | (14,402) | -18% | (108,519) | -63% | Cross Country Ski | 9.95 | 12.17 | 26.71 | (2) | -18% | (17) | -63% |
| 33,085 | 65,765 | 136,062 | (32,680) | -50% | (102,977) | -76% | Snowplay | 5.11 | 10.16 | 21.02 | (5) | -50% | (16) | -76% |
| (95,653) | (63,773) | (220,718) | (31,880) | -50% | 125,065 | 57% | Golf | (14.78) | (9.85) | (34.10) | (5) | -50% | 19 | 57% |
| 12,628 | (7,434) | (10,615) | 20,062 | 270% | 23,243 | 219% | Campground | 1.95 | (1.15) | (1.64) | 3 | 270% | 4 | 219% |
| (79,579) | (80,727) | (96,118) | 1,148 | 1% | 16,539 | 17% | Equestrian | (12.29) | (12.47) | (14.85) | 0 | 1% | 3 | 17% |
| 997 | 1,200 | (2,507) | (203) | -17% | 3,505 | 140% | Bikeworks | 0.15 | 0.19 | (0.39) | (0) | -17% | 1 | 140% |
| (139,834) | (143,098) | (97,629) | 3,264 | 2% | (42,205) | -43% | Trails | (21.60) | (22.11) | (15.08) | 1 | 2% | (7) | -43% |
| 35,355 | (149,833) | (63,854) | 185,188 | 124% | 99,209 | 155% | The Lodge | 5.46 | (23.15) | (9.86) | 29 | 124% | 15 | 155% |
| (62,127) | (142,333) | (129,701) | 80,206 | 56% | 67,574 | 52% | Summer Food and Bev | (9.60) | (21.99) | (20.04) | 12 | 56% | 10 | 52% |
| (63,756) | (60,164) | (64,656) | (3,592) | -6% | 900 | 1% | Pizza on the Hill | (9.85) | (9.29) | (9.99) | (1) | -6% | 0 | 1% |
| (116,974) | (103,110) | (100,611) | (13,864) | -13% | (16,363) | -16% | Alder Creek Café | (18.07) | (15.93) | (15.54) | (2) | -13% | (3) | -16% |
| 128,430 | (85,587) | 617,774 | 214,017 | 250% | (489,344) | -79% | Amenities Total | \$ 19.84 | \$ (13.22) | \$ 95.44 | 33 | 250% | (76) | -79% |
| (5,810,943) | (5,689,413) | (5,353,698) | (121,530) | -2% | (457,245) | -9% | HOA & Amenities Support Services | \$ (897.72) | \$ (878.95) | \$ (827.08) | (19) | -2% | (71) | -9% |
| (834,595) | (781,437) | (773,080) | (53,158) | -7% | (61,515) | -8% | General | (128.93) | (120.72) | (119.43) | (8) | -7% | (10) | -8% |
| (669,231) | (498,797) | (546,675) | (170,434) | -34% | (122,556) | -22% | Administration | (103.39) | (77.06) | (84.45) | (26) | -34% | (19) | -22% |
| (451,425) | (462,127) | (380,641) | 10,702 | 2% | (70,784) | -19% | Communications | (69.74) | (71.39) | (58.80) | 2 | 2% | (11) | -19% |
| (581,061) | (599,924) | (564,062) | 18,863 | 3% | (16,999) | -3% | Information Tech | (89.77) | (92.68) | (87.14) | 3 | 3% | (3) | -3% |
| (703,417) | (725,571) | (640,037) | 22,154 | 3% | (63,379) | -10% | Accounting | (108.67) | (112.09) | (98.88) | 3 | 3% | (10) | -10% |
| (336,612) | (337,998) | (327,974) | 1,386 | 0% | (8,637) | -3% | Human Resources | (52.00) | (52.22) | (50.67) | 0 | 0% | (1) | -3% |
| (156,679) | (208,017) | (117,700) | 51,338 | 25% | (38,979) | -33% | Architectural Standards | (24.21) | (32.14) | (18.18) | 8 | 25% | (6) | -33% |
| (196,669) | (211,657) | (183,107) | 14,988 | 7% | (13,562) | -7% | Member Services | (30.38) | (32.70) | (28.29) | 2 | 7% | (2) | -7% |
| (303,451) | (302,177) | (252,410) | (1,274) | 0% | (51,041) | -20% | Risk & Facility Admin | (46.88) | (46.68) | (38.99) | (0) | 0% | (8) | -20% |
| (905,002) | (837,700) | (912,129) | (67,302) | -8% | 7,127 | 1% | Forestry | (139.81) | (129.41) | (140.91) | (10) | -8% | 1 | 1% |
| (672,802) | (724,008) | (655,882) | 51,206 | 7% | (16,920) | -3% | Maintenance | (103.94) | (111.85) | (101.33) | 8 | 7% | (3) | -3% |
| \$ (5,682,513) | \$ (5,775,000) | \$ (4,735,924) | \$ 92,487 | 2% | \$ (946,589) | 20% | Net Operating Result | \$ (877.88) | \$ (892.17) | \$ (731.64) | \$ 14.29 | 2% | \$ (146.24) | -20% |

Tahoe Donner Association
Payroll Hours for nonExempt Employees
for the month of November 2018

| Month | | | Department | | | | Year to Date | | | | | | |
|---------------|---------------|---------------|--------------------|-------------|---------------------|-------------|----------------|----------------|----------------|--------------------|------------|---------------------|------------|
| Actual | Budget | Prior Yr | Variance to Budget | | Variance to PriorYr | | Actual | Budget | Prior Yr | Variance to Budget | | Variance to PriorYr | |
| | | | Amount | Pctg | Amount | Pctg | | | | Amount | Pctg | Amount | Pctg |
| 2,135 | 1,933 | 1,814 | (202) | -10% | (320) | -18% | 48,153 | 53,082 | 48,573 | 4,929 | 9% | 421 | 1% |
| 1,873 | 1,701 | 1,666 | (172) | -10% | (207) | -12% | 16,524 | 19,016 | 16,479 | 2,492 | 13% | (45) | 0% |
| - | - | 8 | - | 0% | 8 | 100% | 3,769 | 6,757 | 3,770 | 2,988 | 44% | 1 | 0% |
| - | - | - | - | 0% | - | 0% | 11,010 | 11,533 | 11,089 | 523 | 5% | 79 | 1% |
| - | - | - | - | 0% | - | 0% | 4,130 | 3,762 | 3,948 | (368) | -10% | (182) | -5% |
| - | - | - | - | 0% | - | 0% | 9,343 | 7,656 | 9,065 | (1,687) | -22% | (278) | -3% |
| 262 | 232 | 140 | (30) | -13% | (122) | -87% | 3,377 | 4,358 | 4,222 | 981 | 23% | 845 | 20% |
| 8,083 | 6,965 | 7,708 | (1,118) | -16% | (375) | -5% | 184,382 | 176,792 | 201,635 | (7,590) | -4% | 17,253 | 9% |
| 1,310 | 1,314 | 1,531 | 5 | 0% | 221 | 14% | 52,159 | 44,096 | 57,177 | (8,064) | -18% | 5,018 | 9% |
| 1,318 | 625 | 842 | (693) | -111% | (476) | -57% | 10,369 | 11,998 | 17,192 | 1,629 | 14% | 6,824 | 40% |
| 24 | 310 | 164 | 285 | 92% | 140 | 85% | 2,328 | 3,454 | 2,549 | 1,126 | 33% | 221 | 9% |
| - | 120 | 10 | 120 | 100% | 10 | 100% | 9,953 | 10,480 | 9,344 | 527 | 5% | (609) | -7% |
| 691 | 424 | 792 | (267) | -63% | 101 | 13% | 23,074 | 21,717 | 23,913 | (1,357) | -6% | 839 | 4% |
| - | - | - | - | 0% | - | 0% | 775 | 799 | 771 | 24 | 3% | (4) | 0% |
| 11 | - | 24 | (11) | 0% | 13 | 55% | 5,411 | 6,324 | 5,622 | 913 | 14% | 211 | 4% |
| - | - | - | - | 0% | - | 0% | 1,489 | 1,142 | 1,078 | (347) | -30% | (412) | -38% |
| 16 | - | 27 | (16) | 0% | 11 | 41% | 4,170 | 3,041 | 3,444 | (1,130) | -37% | (726) | -21% |
| 3,284 | 3,100 | 3,229 | (184) | -6% | (56) | -2% | 44,024 | 41,299 | 48,899 | (2,725) | -7% | 4,875 | 10% |
| - | - | - | - | 0% | - | 0% | 7,806 | 10,935 | 9,309 | 3,128 | 29% | 1,503 | 16% |
| 690 | 500 | 709 | (189) | -38% | 19 | 3% | 13,318 | 11,100 | 11,867 | (2,217) | -20% | (1,451) | -12% |
| 739 | 572 | 381 | (167) | -29% | (359) | -94% | 9,506 | 10,407 | 10,470 | 901 | 9% | 965 | 9% |
| 10,217 | 8,898 | 9,522 | (1,319) | -15% | (695) | -7% | 232,535 | 229,874 | 250,209 | (2,661) | -1% | 17,674 | 7% |
| 8,549 | 8,159 | 7,779 | (390) | -5% | (770) | -10% | 83,658 | 84,406 | 81,695 | 748 | 1% | (1,964) | -2% |
| - | - | - | - | 0% | - | 0% | - | - | - | - | 0% | - | 0% |
| 466 | 365 | 342 | (100) | -27% | (124) | -36% | 4,405 | 4,300 | 5,266 | (104) | -2% | 861 | 16% |
| 255 | 560 | 304 | 305 | 55% | 49 | 16% | 2,943 | 6,082 | 6,308 | 3,140 | 52% | 3,365 | 53% |
| 583 | 628 | 456 | 45 | 7% | (128) | -28% | 6,267 | 6,673 | 5,211 | 406 | 6% | (1,056) | -20% |
| 1,023 | 1,050 | 981 | 27 | 3% | (42) | -4% | 10,954 | 11,550 | 9,734 | 595 | 5% | (1,221) | -13% |
| 200 | 176 | 214 | (24) | -14% | 13 | 6% | 1,990 | 1,912 | 1,872 | (78) | -4% | (118) | -6% |
| 746 | 792 | 679 | 46 | 6% | (68) | -10% | 8,358 | 10,339 | 6,709 | 1,981 | 19% | (1,648) | -25% |
| 507 | 567 | 495 | 60 | 11% | (12) | -2% | 5,499 | 6,263 | 5,036 | 764 | 12% | (462) | -9% |
| 357 | 336 | 356 | (21) | -6% | (2) | -1% | 3,759 | 3,880 | 3,745 | 121 | 3% | (13) | 0% |
| 2,494 | 2,002 | 2,147 | (492) | -25% | (347) | -16% | 19,902 | 15,001 | 18,664 | (4,901) | -33% | (1,238) | -7% |
| 1,917 | 1,682 | 1,806 | (235) | -14% | (111) | -6% | 19,582 | 18,406 | 19,149 | (1,175) | -6% | (433) | -2% |
| 18,766 | 17,057 | 17,301 | (1,709) | -10% | (1,465) | -8% | 316,193 | 314,280 | 331,903 | (1,913) | -1% | 15,710 | 5% |

Hours are Pre-capitalization to capital project, if any

Tahoe Donner Association
Payroll Hours - Full Time Equivalents Schedule (nonExempt Employees)
for the month of **November 2018**

| Current Year Actual - by month | | | | | | | | | | | | Department | Prior Year Actual - by month | | | | | | | | | | | | Year to Date - Averages | | | |
|--------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|----------|------------|------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------------------|--------------|------------|--|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Actual | Prior Yr | Variance | |
| 10 | 9 | 8 | 8 | 17 | 44 | 82 | 54 | 20 | 13 | 12 | - | 10 | 9 | 9 | 9 | 17 | 48 | 84 | 51 | 20 | 13 | 10 | 10 | 25 | 25 | Amount | Pctg | |
| 10 | 9 | 7 | 8 | 8 | 7 | 9 | 9 | 8 | 9 | 11 | - | 9 | 8 | 8 | 8 | 9 | 9 | 9 | 8 | 8 | 9 | 10 | 9 | 9 | 9 | (0.0) | 0% | |
| - | 0 | - | - | 0 | 4 | 9 | 6 | 1 | 0 | - | - | - | - | 0 | - | 1 | 5 | 10 | 5 | 1 | 0 | 0 | - | 2 | 2 | 0.0 | 0% | |
| - | - | - | - | 5 | 11 | 23 | 16 | 7 | 1 | - | - | - | - | - | 0 | 4 | 11 | 25 | 17 | 7 | 1 | - | 0 | 6 | 6 | 0.0 | 1% | |
| - | - | - | - | 2 | 5 | 7 | 6 | 3 | 1 | - | - | - | - | - | - | 2 | 6 | 7 | 5 | 2 | 1 | - | - | 2 | 2 | (0.1) | -5% | |
| - | - | - | - | 0 | 14 | 25 | 14 | - | - | - | - | - | - | - | - | 1 | 14 | 25 | 11 | 1 | 1 | - | - | 5 | 5 | (0.1) | -3% | |
| 0 | 0 | 0 | 0 | 1 | 2 | 8 | 3 | 1 | 2 | 2 | - | 1 | 0 | 0 | 1 | 1 | 4 | 8 | 4 | 1 | 2 | 1 | 0 | 2 | 2 | 0.4 | 20% | |
| 137 | 136 | 133 | 67 | 53 | 99 | 130 | 120 | 83 | 58 | 47 | - | 162 | 156 | 140 | 85 | 51 | 96 | 145 | 128 | 92 | 63 | 44 | 136 | 97 | 106 | 9.0 | 9% | |
| 86 | 89 | 72 | 28 | 3 | 3 | 3 | 3 | 3 | 4 | 8 | - | 94 | 91 | 80 | 35 | 5 | 4 | 3 | 3 | 2 | 4 | 9 | 86 | 27 | 30 | 2.6 | 9% | |
| 14 | 9 | 21 | 4 | 0 | 1 | 0 | 1 | 0 | 2 | 8 | - | 27 | 25 | 22 | 11 | 0 | 1 | 1 | 1 | 3 | 3 | 5 | 9 | 5 | 9 | 3.6 | 40% | |
| 4 | 5 | 4 | 1 | - | - | - | - | - | - | 0 | - | 4 | 5 | 3 | 2 | - | 0 | - | - | - | - | 1 | 3 | 1 | 1 | 0.1 | 9% | |
| - | - | - | - | 3 | 11 | 15 | 14 | 11 | 4 | - | - | 0 | 0 | 0 | 0 | 1 | 9 | 15 | 14 | 10 | 5 | 0 | 0 | 5 | 5 | (0.3) | -7% | |
| 1 | 1 | 3 | 8 | 20 | 22 | 20 | 22 | 17 | 15 | 4 | - | 1 | 1 | 3 | 6 | 18 | 21 | 22 | 24 | 21 | 16 | 5 | 1 | 12 | 13 | 0.4 | 4% | |
| - | - | - | - | 1 | 1 | 1 | 1 | 1 | - | - | - | - | - | - | - | 1 | 1 | 1 | 1 | - | - | - | - | 0 | 0 | (0.0) | 0% | |
| - | 0 | 0 | 0 | 1 | 6 | 11 | 8 | 4 | 1 | 0 | - | 0 | 0 | 0 | 0 | 0 | 8 | 11 | 8 | 4 | 1 | 0 | 0 | 3 | 3 | 0.1 | 4% | |
| - | - | - | - | 0 | 2 | 3 | 2 | 1 | 0 | - | - | - | - | - | - | 0 | 1 | 2 | 2 | 1 | 0 | - | - | 1 | 1 | (0.2) | -38% | |
| 0 | - | - | - | 2 | 6 | 5 | 5 | 4 | 3 | 0 | - | - | - | - | - | 3 | 5 | 5 | 4 | 3 | 0 | - | 2 | 2 | (0.4) | -21% | | |
| 22 | 20 | 22 | 18 | 16 | 29 | 33 | 31 | 26 | 19 | 19 | - | 23 | 22 | 22 | 22 | 19 | 30 | 44 | 35 | 27 | 21 | 19 | 23 | 23 | 26 | 2.6 | 10% | |
| - | - | - | - | 1 | 7 | 16 | 13 | 7 | 2 | - | - | - | - | - | - | 0 | 7 | 16 | 18 | 9 | 4 | - | 0 | 4 | 5 | 0.8 | 16% | |
| 5 | 6 | 5 | 4 | 4 | 8 | 17 | 14 | 5 | 6 | 4 | - | 4 | 4 | 4 | 4 | 3 | 6 | 18 | 11 | 6 | 4 | 4 | 6 | 7 | 6 | (0.8) | -12% | |
| 7 | 6 | 7 | 4 | 2 | 5 | 7 | 5 | 5 | 3 | 4 | - | 9 | 8 | 7 | 5 | 4 | 5 | 7 | 6 | 4 | 3 | 2 | 6 | 5 | 5 | 0.5 | 9% | |
| 147 | 144 | 141 | 75 | 70 | 144 | 212 | 174 | 103 | 72 | 59 | - | 171 | 165 | 149 | 94 | 68 | 145 | 229 | 179 | 112 | 77 | 55 | 145 | 122 | 131 | 9.3 | 7% | |
| 38 | 31 | 34 | 33 | 47 | 49 | 51 | 51 | 45 | 53 | 49 | - | 34 | 32 | 35 | 34 | 40 | 48 | 52 | 54 | 48 | 49 | 45 | 41 | 44 | 43 | (1.0) | -2% | |
| - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 0% | |
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | - | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 3 | 0.5 | 16% | |
| 2 | 2 | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 2 | 1 | - | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 3 | 2 | 2 | 2 | 2 | 3 | 1.8 | 53% | |
| 3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 2 | 3 | - | 2 | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | (0.6) | -20% | |
| 6 | 5 | 5 | 5 | 6 | 6 | 6 | 6 | 5 | 6 | 6 | - | 5 | 5 | 6 | 4 | 5 | 5 | 5 | 5 | 5 | 6 | 6 | 6 | 6 | 5 | (0.6) | -13% | |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | - | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | (0.1) | -6% | |
| 4 | 3 | 4 | 4 | 4 | 4 | 5 | 6 | 5 | 5 | 4 | - | 3 | 3 | 3 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | (0.9) | -25% | |
| 4 | 3 | 3 | 3 | 3 | 2 | 2 | 3 | 3 | 3 | 3 | - | 2 | 2 | 2 | 3 | 2 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | (0.2) | -9% | |
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | - | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | (0.0) | 0% | |
| 3 | 1 | 0 | 1 | 12 | 17 | 17 | 16 | 15 | 19 | 14 | - | 1 | 1 | 1 | 1 | 5 | 15 | 19 | 20 | 17 | 17 | 12 | 7 | 10 | 10 | (0.6) | -7% | |
| 11 | 10 | 11 | 10 | 10 | 10 | 11 | 10 | 9 | 10 | 11 | - | 12 | 10 | 10 | 10 | 11 | 10 | 9 | 10 | 9 | 9 | 10 | 11 | 10 | 10 | (0.2) | -2% | |
| 186 | 176 | 176 | 109 | 117 | 193 | 263 | 224 | 148 | 125 | 108 | - | 205 | 197 | 184 | 128 | 109 | 193 | 281 | 234 | 159 | 126 | 100 | 186 | 166 | 174 | 8.2 | 5% | |

Tahoe Donner Association
FTE - NonExempt Employees [note, this report excludes Exempt Employees (salaried)]
for the period November 2018

| Month - FTEs | | | | | | | Department | Year to Date - FTEs | | | | | | |
|--------------|-------------|-------------|-----------------|-------------|---------------------|-------------|---|---------------------|------------|------------|--------------------|--------------|---------------------|-------------|
| Actual | Budget | Prior Yr | Variance Budget | | Variance to PriorYr | | | Actual | Budget | Prior Yr | Variance to Budget | | Variance to PriorYr | |
| | | | Amount | Pctg | Amount | Pctg | | | | Amount | Pctg | Amount | Pctg | |
| 12.3 | 11.2 | 10.5 | (1.2) | -10% | (1.8) | -18% | Private Amenities | 25 | 28 | 25 | 3 | 9% | 0 | 1% |
| 10.8 | 9.8 | 9.6 | (1) | -10% | (1) | -12% | Trout Creek Rec Ctr | 9 | 10 | 9 | 1 | 13% | (0) | 0% |
| - | - | 0.0 | - | 0% | 0 | 100% | Aquatics | 2 | 4 | 2 | 2 | 44% | 0 | 0% |
| - | - | - | - | 0% | - | 0% | Beach Club Marina | 6 | 6 | 6 | 0 | 5% | 0 | 1% |
| - | - | - | - | 0% | - | 0% | Tennis Center | 2 | 2 | 2 | (0) | -10% | (0) | -5% |
| - | - | - | - | 0% | - | 0% | Day Camps | 5 | 4 | 5 | (1) | -22% | (0) | -3% |
| 1.5 | 1.3 | 0.8 | (0) | -13% | (1) | -87% | Recreation Programs | 2 | 2 | 2 | 1 | 23% | 0 | 20% |
| 46.6 | 40.2 | 44.5 | (6.4) | -16% | (2.2) | -5% | Public Amenities | 97 | 93 | 106 | (4) | -4% | 9 | 9% |
| 7.6 | 7.6 | 8.8 | 0 | 0% | 1 | 14% | Downhill Ski Area | 27 | 23 | 30 | (4) | -18% | 3 | 9% |
| 7.6 | 3.6 | 4.9 | (4) | -111% | (3) | -57% | Cross Country Ski Area | 5 | 6 | 9 | 1 | 14% | 4 | 40% |
| 0.1 | 1.8 | 0.9 | 2 | 92% | 1 | 85% | Snowplay - Total Tubers | 1 | 2 | 1 | 1 | 33% | 0 | 9% |
| - | 0.7 | 0.1 | 1 | 100% | 0 | 100% | Golf Operations | 5 | 5 | 5 | 0 | 5% | (0) | -7% |
| 4.0 | 2.4 | 4.6 | (2) | -63% | 1 | 13% | Golf Maintenance | 12 | 11 | 13 | (1) | -6% | 0 | 4% |
| - | - | - | - | 0% | - | 0% | Campground | 0 | 0 | 0 | 0 | 3% | (0) | 0% |
| 0.1 | - | 0.1 | (0) | 0% | 0 | 55% | Equestrian | 3 | 3 | 3 | 0 | 14% | 0 | 4% |
| - | - | - | - | 0% | - | 0% | Bikeworks | 1 | 1 | 1 | (0) | -30% | (0) | -38% |
| 0.1 | - | 0.2 | (0) | 0% | 0 | 41% | Trails | 2 | 2 | 2 | (1) | -37% | (0) | -21% |
| 18.9 | 17.9 | 18.6 | (1) | -6% | (0) | -2% | The Lodge | 23 | 22 | 26 | (1) | -7% | 3 | 10% |
| - | - | - | - | 0% | - | 0% | Summer Food and Bev | 4 | 6 | 5 | 2 | 29% | 1 | 16% |
| 4.0 | 2.9 | 4.1 | (1) | -38% | 0 | 3% | Pizza on the Hill | 7 | 6 | 6 | (1) | -20% | (1) | -12% |
| 4.3 | 3.3 | 2.2 | (1) | -29% | (2) | -94% | Alder Creek Café | 5 | 5 | 5 | 0 | 9% | 1 | 9% |
| 58.9 | 51.3 | 54.9 | (7.6) | -15% | (4.0) | -7% | Amenities Total | 122 | 121 | 131 | (1) | -1% | 9 | 7% |
| 49.3 | 47.1 | 44.9 | (2) | -5% | (4.4) | -10% | HOA & Amenities Support Services | 44 | 44 | 43 | 0 | 1% | (1) | -2% |
| - | - | - | - | 0% | - | 0% | General | - | - | - | - | 0% | - | 0% |
| 2.7 | 2.1 | 2.0 | (1) | -27% | (1) | -36% | Administration | 2 | 2 | 3 | (0) | -2% | 0 | 16% |
| 1.5 | 3.2 | 1.8 | 2 | 55% | 0 | 16% | Communications | 2 | 3 | 3 | 2 | 52% | 2 | 53% |
| 3.4 | 3.6 | 2.6 | 0 | 7% | (1) | -28% | Information Tech | 3 | 3 | 3 | 0 | 6% | (1) | -20% |
| 5.9 | 6.1 | 5.7 | 0 | 3% | (0) | -4% | Accounting | 6 | 6 | 5 | 0 | 5% | (1) | -13% |
| 1.2 | 1.0 | 1.2 | (0) | -14% | 0 | 6% | Human Resources | 1 | 1 | 1 | (0) | -4% | (0) | -6% |
| 4.3 | 4.6 | 3.9 | 0 | 6% | (0) | -10% | Architectural Standards | 4 | 5 | 4 | 1 | 19% | (1) | -25% |
| 2.9 | 3.3 | 2.9 | 0 | 11% | (0) | -2% | Member Services | 3 | 3 | 3 | 0 | 12% | (0) | -9% |
| 2.1 | 1.9 | 2.1 | (0) | -6% | (0) | -1% | Risk & Facility Admin | 2 | 2 | 2 | 0 | 3% | (0) | 0% |
| 14.4 | 11.6 | 12.4 | (3) | -25% | (2) | -16% | Forestry | 10 | 8 | 10 | (3) | -33% | (1) | -7% |
| 11.1 | 9.7 | 10.4 | (1) | -14% | (1) | -6% | Maintenance | 10 | 10 | 10 | (1) | -6% | (0) | -2% |
| 108.3 | 98.4 | 99.8 | (9.9) | -10% | (8.5) | -8% | Total nonExempt FTEs | 166 | 165 | 174 | (1.0) | -0.6% | 8.2 | 4.7% |

Tahoe Donner Association
Overtime Payroll Hours Report
for the month of **November 2018**

| Month | | | | | | | Department | Year to Date | | | |
|------------|------------|------------|---------------------|-------------|---------------------|--------------|---|---------------|---------------------|--------------|-------------|
| Actual | Last Month | Prior Yr | Variance Last Month | | Variance to PriorYr | | Actual | Prior Yr | Variance to PriorYr | | |
| | | | Amount | Pctg | Amount | Pctg | | | Amount | Pctg | |
| 54 | 41 | 59 | (12) | -29% | 6 | 9% | Private Amenities | 1,497 | 1,987 | 490 | 25% |
| 49 | 25 | 59 | (24) | -96% | 11 | 18% | Trout Creek Rec Ctr | 556 | 943 | 387 | 41% |
| - | - | - | - | 0% | - | 0% | Aquatics | 162 | 400 | 238 | 60% |
| - | 0 | - | 0 | 100% | - | 0% | Beach Club Marina | 393 | 200 | (193) | -96% |
| - | 3 | - | 3 | 100% | - | 0% | Tennis Center | 100 | 96 | (3) | -3% |
| - | - | - | - | 0% | - | 0% | Day Camps | 21 | 143 | 122 | 85% |
| 5 | 13 | - | 8 | 63% | (5) | 0% | Recreation Programs | 265 | 205 | (60) | -29% |
| 140 | 218 | 91 | 79 | 36% | (49) | -54% | Public Amenities | 8,419 | 10,936 | 2,517 | 23% |
| 16 | 4 | 11 | (12) | -261% | (5) | -44% | Downhill Ski Area | 2,633 | 3,692 | 1,059 | 29% |
| 20 | 0 | 5 | (20) | ##### | (15) | -313% | Cross Country Ski Area | 446 | 1,275 | 829 | 65% |
| - | - | 2 | - | 0% | 2 | 100% | Snowplay - Total Tubers | 152 | 50 | (102) | -202% |
| - | - | - | - | 0% | - | 0% | Golf Operations | 116 | 243 | 127 | 52% |
| 14 | 131 | 10 | 117 | 90% | (3) | -31% | Golf Maintenance | 2,063 | 2,077 | 14 | 1% |
| - | - | - | - | 0% | - | 0% | Campground | 155 | 121 | (34) | -28% |
| - | 4 | - | 4 | 100% | - | 0% | Equestrian | 115 | 128 | 13 | 10% |
| - | - | - | - | 0% | - | 0% | Bikeworks | 3 | 6 | 2 | 45% |
| - | 2 | - | 2 | 100% | - | 0% | Trails | 60 | 49 | (11) | -22% |
| 70 | 57 | 58 | (13) | -22% | (12) | -20% | The Lodge | 1,352 | 1,642 | 290 | 18% |
| - | 4 | - | 4 | 100% | - | 0% | Summer Food and Bev | 170 | 391 | 221 | 57% |
| 12 | 9 | 3 | (3) | -38% | (9) | -256% | Pizza on the Hill | 986 | 555 | (431) | -78% |
| 9 | 8 | 2 | (1) | -10% | (7) | -390% | Alder Creek Café | 167 | 706 | 538 | 76% |
| 193 | 260 | 150 | 66 | 26% | (43) | -29% | Amenities Total | 9,915 | 12,922 | 3,007 | 23% |
| 441 | 412 | 216 | (29) | -7% | (225) | -104% | HOA & Amenities Support Services | 3,011 | 2,274 | (738) | -32% |
| - | - | - | - | 0% | - | 0% | General | - | - | - | 0% |
| 95 | 75 | 14 | (20) | -26% | (81) | -571% | Administration | 627 | 182 | (445) | -245% |
| 6 | 3 | 9 | (4) | -130% | 2 | 27% | Communications | 76 | 108 | 33 | 30% |
| 0 | 1 | 6 | 1 | 98% | 6 | 99% | Information Tech | 24 | 39 | 16 | 40% |
| 8 | 17 | 10 | 9 | 52% | 2 | 19% | Accounting | 162 | 128 | (34) | -27% |
| 15 | 0 | 25 | (15) | ##### | 9 | 37% | Human Resources | 82 | 41 | (41) | -101% |
| 44 | 59 | 8 | 15 | 26% | (36) | -460% | Architectural Standards | 320 | 79 | (241) | -307% |
| 5 | 2 | 1 | (3) | -157% | (4) | -524% | Member Services | 49 | 34 | (14) | -42% |
| 6 | 16 | 5 | 10 | 60% | (1) | -19% | Risk & Facility Admin | 98 | 83 | (15) | -18% |
| 130 | 97 | 61 | (33) | -33% | (69) | -111% | Forestry | 701 | 719 | 19 | 3% |
| 131 | 141 | 77 | 10 | 7% | (54) | -69% | Maintenance | 873 | 859 | (14) | -2% |
| 635 | 672 | 366 | 37 | 6% | (268) | -73% | Total Payroll Hours | 12,926 | 15,196 | 2,269 | 15% |

**Tahoe Donner Association
Statement of Financial Position**

**Consolidated
November 2018**

| | Current Month as of Nov 30, 2018 | Last Month as of Oct 31, 2018 | Audited | | Variance of Current Month Increase (Decrease) | | | | | |
|--|--|-------------------------------------|--|-------------------------------------|--|-------|------------------|-------|------------------|------|
| | | | Last Year End as of Dec 31, 2017 | 12Mths Ago as of Nov 30, 2017 | to Last Month | | to Last Year End | | to 12 Months Ago | |
| | | | | | Amount | Pctg | Amount | Pctg | Amount | Pctg |
| Assets | | | | | | | | | | |
| Cash & Investments, Restricted | \$ 347,069 | \$ 320,808 | \$ 318,190 | \$ 343,139 | 26,261 | 8% | 28,879 | 9% | 3,931 | 1% |
| Cash & Investments, non-Restricted | 21,024,377 | 21,260,406 | 21,792,776 | 19,670,402 | (236,028) | -1% | (768,398) | -4% | 1,353,975 | 7% |
| Cash and Investments total | 21,371,447 | 21,581,213 | 22,110,966 | 20,013,541 | (209,767) | -1% | (739,519) | -3% | 1,357,906 | 7% |
| Member's Dues & Receivables, Net | 11,979,127 | 217,728 | 217,504 | 11,633,302 | 11,761,399 | 5402% | 11,761,623 | 5408% | 345,825 | 3% |
| Other Receivables | 224,238 | 226,838 | 327,219 | 112,956 | (2,601) | -1% | (102,982) | -31% | 111,281 | 99% |
| Due From (To) Other Funds | - | - | - | - | - | 0% | - | 0% | - | 0% |
| Inventory | 337,728 | 287,996 | 346,433 | 343,196 | 49,732 | 17% | (8,705) | -3% | (5,468) | -2% |
| Prepaid Expenses & Other Assets | 822,240 | 762,148 | 575,052 | 542,651 | 60,092 | 8% | 247,188 | 43% | 279,589 | 52% |
| Gross, Property & Equipment | 76,343,050 | 76,343,050 | 76,343,050 | 74,227,627 | - | 0% | - | 0% | 2,115,423 | 3% |
| Less Accumulated Depreciation | (38,635,008) | (38,364,908) | (35,663,908) | (36,259,775) | (270,100) | -1% | (2,971,100) | -8% | (2,375,233) | -7% |
| NBV of Property & Equipment | 37,708,041 | 37,978,141 | 40,679,141 | 37,967,852 | (270,100) | -1% | (2,971,100) | -7% | (259,810) | -1% |
| Construction In Progress | 3,463,019 | 3,243,703 | 42,991 | 2,806,984 | 219,316 | 7% | 3,420,028 | 7955% | 656,035 | 23% |
| Net Property and Equipment | 41,171,060 | 41,221,844 | 40,722,132 | 40,774,836 | (50,784) | 0% | 448,928 | 1% | 396,225 | 1% |
| Total Assets | \$ 75,905,839 | \$ 64,297,767 | \$ 64,299,305 | \$ 73,420,481 | 11,608,072 | 18% | 11,606,534 | 18% | 2,485,358 | 3% |
| Liabilities | | | | | | | | | | |
| Accounts Payable | \$ 328,702 | \$ 618,448 | \$ 680,252 | \$ 945,117 | (289,746) | -47% | (351,550) | -52% | (616,415) | -65% |
| Accrued Liabilities | 1,407,096 | 1,283,851 | 1,302,143 | 1,243,790 | 123,245 | 10% | 104,952 | 8% | 163,306 | 13% |
| Deferred Revenue, Annual Assessment | 13,029,145 | 1,221,769 | 3,715,123 | 12,720,400 | 11,807,376 | 966% | 9,314,022 | 251% | 308,745 | 2% |
| Deferred Revenue, Recreation Fee | 361,040 | 338,691 | 511,490 | 356,270 | 22,349 | 7% | (150,450) | -29% | 4,770 | 1% |
| Deferred Revenue, All Other | 331,116 | 218,240 | 486,733 | 384,727 | 112,877 | 52% | (155,617) | -32% | (53,610) | -14% |
| Deposits | 615,863 | 471,901 | 498,125 | 526,662 | 143,962 | 31% | 117,737 | 24% | 89,200 | 17% |
| Total Liabilities | 16,072,962 | 4,152,899 | 7,193,867 | 16,176,965 | 11,920,062 | 287% | 8,879,095 | 123% | (104,004) | -1% |
| Members' Equity | 59,832,878 | 60,144,868 | 57,105,439 | 57,243,516 | (311,990) | -1% | 2,727,439 | 5% | 2,589,362 | 5% |
| Total Liabilities and Members' Equity | \$ 75,905,839 | \$ 64,297,767 | \$ 64,299,305 | \$ 73,420,481 | 11,608,072 | 18% | 11,606,534 | 18% | 2,485,358 | 3% |
| Balance Check | - | - | - | - | | | | | | |
| Members Equity Per Owner (#6473) | \$ 9,243 | \$ 9,292 | \$ 8,822 | \$ 8,843 | (48) | -1% | 421 | 5% | 400 | 5% |

**Tahoe Donner Association
Statement of Financial Position**

Operating Fund

November 2018

| | Current Month as of Nov 30, 2018 | Last Month as of Oct 31, 2018 | Audited | | Variance of Current Month Increase (Decrease) | | | | | |
|--|--|-------------------------------------|--|-------------------------------------|--|-------------|-------------------|-------------|------------------|-------------|
| | | | Last Year End as of Dec 31, 2017 | 12Mths Ago as of Nov 30, 2017 | to Last Month | | to Last Year End | | to 12 Months Ago | |
| | | | | | Amount | Pctg | Amount | Pctg | Amount | Pctg |
| Assets | | | | | | | | | | |
| Cash & Investments, Restricted | \$ 347,069 | \$ 320,808 | \$ 318,190 | \$ 343,139 | 26,261 | 8% | 28,879 | 9% | 3,931 | 1% |
| Cash & Investments, non-Restricted | 3,757,574 | 4,022,954 | 5,896,952 | 4,988,174 | (265,380) | -7% | (2,139,379) | -36% | (1,230,601) | -25% |
| Cash and Investments total | 4,104,643 | 4,343,762 | 6,215,142 | 5,331,313 | (239,119) | -6% | (2,110,500) | -34% | (1,226,670) | -23% |
| Member's Dues & Receivables, Net | 11,978,412 | 217,013 | 216,789 | 11,632,587 | 11,761,399 | 5420% | 11,761,623 | 5425% | 345,825 | 3% |
| Other Receivables | 118,416 | 118,782 | 138,396 | 41,489 | (366) | 0% | (19,980) | -14% | 76,927 | 185% |
| Due From (To) Other Funds | 560,243 | 205,551 | (138,138) | 528,144 | 354,692 | 173% | 698,381 | 506% | 32,099 | 6% |
| Inventory | 337,728 | 287,996 | 346,433 | 343,196 | 49,732 | 17% | (8,705) | -3% | (5,468) | -2% |
| Prepaid Expenses & Other Assets | 821,032 | 763,351 | 575,052 | 541,435 | 57,681 | 8% | 245,980 | 43% | 279,597 | 52% |
| Gross, Property & Equipment | - | - | - | - | - | 0% | - | 0% | - | 0% |
| Less Accumulated Depreciation | - | - | - | - | - | 0% | - | 0% | - | 0% |
| NBV of Property & Equipment | - | - | - | - | - | 0% | - | 0% | - | 0% |
| Construction In Progress | - | - | - | - | - | 0% | - | 0% | - | 0% |
| Net Property and Equipment | - | - | - | - | - | 0% | - | 0% | - | 0% |
| Total Assets | \$ 17,920,474 | \$ 5,936,454 | \$ 7,353,674 | \$ 18,418,164 | 11,984,020 | 202% | 10,566,800 | 144% | (497,691) | -3% |
| Liabilities | | | | | | | | | | |
| Accounts Payable | \$ 315,414 | \$ 605,160 | \$ 444,397 | \$ 931,352 | (289,746) | -48% | (128,983) | -29% | (615,938) | -66% |
| Accrued Liabilities | 1,383,850 | 1,262,438 | 1,299,063 | 1,241,964 | 121,412 | 10% | 84,786 | 7% | 141,886 | 11% |
| Deferred Revenue, Annual Assessment | 13,029,145 | 1,221,769 | 1,822,306 | 12,720,400 | 11,807,376 | 966% | 11,206,839 | 615% | 308,745 | 2% |
| Deferred Revenue, Recreation Fee | 361,040 | 338,691 | 511,490 | 356,270 | 22,349 | 7% | (150,450) | -29% | 4,770 | 1% |
| Deferred Revenue, All Other | 331,116 | 218,240 | 486,733 | 384,727 | 112,877 | 52% | (155,617) | -32% | (53,610) | -14% |
| Deposits | 615,863 | 471,901 | 498,125 | 526,662 | 143,962 | 31% | 117,737 | 24% | 89,200 | 17% |
| Total Liabilities | 16,036,427 | 4,118,198 | 5,062,115 | 16,161,374 | 11,918,229 | 289% | 10,974,313 | 217% | (124,947) | -1% |
| Members' Equity | 1,884,046 | 1,818,256 | 2,291,559 | 2,256,790 | 65,790 | 4% | (407,513) | -18% | (372,744) | -17% |
| | | | | | | | (A) | | | |
| Total Liabilities and Members' Equity | \$ 17,920,474 | \$ 5,936,454 | \$ 7,353,674 | \$ 18,418,164 | 11,984,020 | 202% | 10,566,800 | 144% | (497,691) | -3% |
| Balance Check | - | - | - | - | | | | | | |
| Members' Equity policy target(t) balance | 1,246,000 | 1,100,000 | 1,100,000 | 1,100,000 | 146,000 | 13% | 146,000 | 13% | 146,000 | 13% |
| Members' Equity variance to target | 638,046 | 718,256 | 1,191,559 | 1,156,790 | (80,210) | -11% | (553,513) | -46% | (518,744) | -45% |

(t) Operating Fund's policy target balance is 10% of budgeted revenues

| | |
|--|--|
| Operating Fund - Members' Equity Recon: | |
| YTD NOR results Favorable (Unfavorable) | 92,488 F06 / F07.2 |
| Annual Assessment revenue variance to Budget | - |
| Members' Equity Transfers In (Out) | (500,000) Board approved 10/28/2018 to RRF |
| Net Change in Members Equity | (407,512) (A) |

**Financial Position (Balance Sheet)
OPERATING FUND**

Tahoe Donner Association
Statement of Financial Position
Replacement Reserve Fund
November 2018

| | Current Month as of Nov 30, 2018 | Last Month as of Oct 31, 2018 | Audited | | Variance of Current Month Increase (Decrease) | | | | | | |
|--|--|-------------------------------------|--|-------------------------------------|--|------------|--------------------|-------------|------------------|-------------|--|
| | | | Last Year End as of Dec 31, 2017 | 12Mths Ago as of Nov 30, 2017 | to Last Month | | to Last Year End | | to 12 Months Ago | | |
| | | | | | Amount | Pctg | Amount | Pctg | Amount | Pctg | |
| Assets | | | | | | | | | | | |
| Cash & Investments, Restricted | \$ - | \$ - | \$ - | \$ - | - | 0% | - | 0% | - | 0% | |
| Cash & Investments, non-Restricted | 11,500,212 | 11,483,129 | 11,380,557 | 10,670,959 | 17,083 | 0% | 119,656 | 1% | 829,253 | 8% | |
| Cash and Investments total | 11,500,212 | 11,483,129 | 11,380,557 | 10,670,959 | 17,083 | 0% | 119,656 | 1% | 829,253 | 8% | |
| Member's Dues & Receivables, Net | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Other Receivables | 81,758 | 81,536 | 179,523 | 62,738 | 222 | 0% | (97,765) | -54% | 19,020 | 30% | |
| Due From (To) Other Funds | (269,872) | (38,910) | 130,105 | (400,169) | (230,962) | -594% | (399,977) | -307% | 130,297 | 33% | |
| Inventory | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Prepaid Expenses & Other Assets | 1,208 | (1,203) | - | 1,215 | 2,411 | 200% | 1,208 | 0% | (8) | -1% | |
| Gross, Property & Equipment | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Less Accumulated Depreciation | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| NBV of Property & Equipment | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Construction In Progress | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Net Property and Equipment | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Total Assets | \$ 11,313,306 | \$ 11,524,552 | \$ 11,690,185 | \$ 10,334,743 | (211,246) | -2% | (376,879) | -3% | 978,563 | 9% | |
| Liabilities | | | | | | | | | | | |
| Accounts Payable | \$ 13,288 | \$ 13,288 | \$ 224,438 | \$ 8,268 | - | 0% | (211,150) | -94% | 5,020 | 61% | |
| Accrued Liabilities | 16,422 | 15,172 | 2,672 | 913 | 1,250 | 8% | 13,750 | 515% | 15,509 | 1699% | |
| Deferred Revenue, Annual Assessment | - | - | 1,224,764 | - | - | 0% | (1,224,764) | -100% | - | 0% | |
| Deferred Revenue, Recreation Fee | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Deferred Revenue, All Other | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Deposits | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Total Liabilities | 29,710 | 28,460 | 1,451,874 | 9,181 | 1,250 | 4% | (1,422,164) | -98% | 20,529 | 224% | |
| Members' Equity | 11,283,596 | 11,496,092 | 10,238,311 | 10,325,562 | (212,496) | -2% | 1,045,285 | 10% | 958,034 | 9% | |
| | | | | | | | (A) | | | | |
| Total Liabilities and Members' Equity | \$ 11,313,306 | \$ 11,524,552 | \$ 11,690,185 | \$ 10,334,743 | (211,246) | -2% | (376,879) | -3% | 978,563 | 9% | |
| Balance Check | - | - | - | - | | | | | | | |

| | | |
|---|------------------|------------------------------------|
| Replacement Reserve Fund - Members' Equity Recon: | | |
| YTD Revenue less Expenditures | 545,285 | F14 |
| Members' Equity Transfers In (Out) | 500,000 | Board approved 10/28/2018 from OPF |
| Net Change in Members Equity | 1,045,285 | (A) |

Financial Position (Balance Sheet)
REPLACEMENT RESERVE FUND

F11.2

**Tahoe Donner Association
Statement of Financial Position**

Development Fund

November 2018

| | Current Month as of Nov 30, 2018 | Last Month as of Oct 31, 2018 | Audited | | Variance of Current Month Increase (Decrease) | | | | | | |
|--|--|-------------------------------------|--|-------------------------------------|--|------------|------------------|-------------|------------------|------------|------------------|
| | | | Last Year End as of Dec 31, 2017 | 12Mths Ago as of Nov 30, 2017 | to Last Month | | to Last Year End | | to 12 Months Ago | | |
| | | | | | Amount | Pctg | Amount | Pctg | Amount | Pctg | |
| Assets | | | | | | | | | | | |
| Cash & Investments, Restricted | \$ - | \$ - | \$ - | \$ - | - | 0% | - | 0% | - | 0% | - |
| Cash & Investments, non-Restricted | 5,570,131 | 5,557,894 | 4,346,399 | 3,892,405 | 12,237 | 0% | 1,223,732 | 28% | 1,677,726 | 43% | 1,677,726 |
| Cash and Investments total | 5,570,131 | 5,557,894 | 4,346,399 | 3,892,405 | 12,237 | 0% | 1,223,732 | 28% | 1,677,726 | 43% | 1,677,726 |
| Member's Dues & Receivables, Net | 715 | 715 | 715 | 715 | - | 0% | - | 0% | - | 0% | - |
| Other Receivables | 23,204 | 25,898 | 8,925 | 8,291 | (2,693) | -10% | 14,279 | 160% | 14,914 | 180% | 14,914 |
| Due From (To) Other Funds | (215,775) | (98,845) | (3,244) | (130,315) | (116,930) | -118% | (212,531) | -6552% | (85,460) | -66% | (85,460) |
| Inventory | - | - | - | - | - | 0% | - | 0% | - | 0% | - |
| Prepaid Expenses & Other Assets | - | - | - | - | - | 0% | - | 0% | - | 0% | - |
| Gross, Property & Equipment | - | - | - | - | - | 0% | - | 0% | - | 0% | - |
| Less Accumulated Depreciation | - | - | - | - | - | 0% | - | 0% | - | 0% | - |
| NBV of Property & Equipment | - | - | - | - | - | 0% | - | 0% | - | 0% | - |
| Construction In Progress | - | - | - | - | - | 0% | - | 0% | - | 0% | - |
| Net Property and Equipment | - | - | - | - | - | 0% | - | 0% | - | 0% | - |
| Total Assets | \$ 5,378,275 | \$ 5,485,662 | \$ 4,352,795 | \$ 3,771,096 | (107,387) | -2% | 1,025,480 | 24% | 1,607,180 | 43% | 1,607,180 |
| Liabilities | | | | | | | | | | | |
| Accounts Payable | \$ (0) | \$ (0) | \$ 5,549 | \$ 5,497 | - | 0% | (5,549) | -100% | (5,497) | -100% | (5,497) |
| Accrued Liabilities | 6,824 | 6,241 | 408 | 913 | 583 | 9% | 6,416 | 1573% | 5,911 | 647% | 5,911 |
| Deferred Revenue, Annual Assessment | - | - | 593,825 | - | - | 0% | (593,825) | -100% | - | 0% | - |
| Deferred Revenue, Recreation Fee | - | - | - | - | - | 0% | - | 0% | - | 0% | - |
| Deferred Revenue, All Other | - | - | - | - | - | 0% | - | 0% | - | 0% | - |
| Deposits | - | - | - | - | - | 0% | - | 0% | - | 0% | - |
| Total Liabilities | 6,824 | 6,241 | 599,782 | 6,410 | 583 | 9% | (592,958) | -99% | 414 | 6% | 414 |
| Members' Equity | 5,371,451 | 5,479,421 | 3,753,013 | 3,764,686 | (107,970) | -2% | 1,618,438 | 43% | 1,606,765 | 43% | 1,606,765 |
| Total Liabilities and Members' Equity | \$ 5,378,275 | \$ 5,485,662 | \$ 4,352,795 | \$ 3,771,096 | (107,387) | -2% | 1,025,480 | 24% | 1,607,180 | 43% | 1,607,180 |
| Balance Check | - | - | - | - | - | | | | - | | - |

| | | |
|---|------------------|------------|
| Development Fund - Members' Equity Recon: | | |
| YTD Revenue less Expenditures | 1,618,438 | F14 |
| Members' Equity Transfers In (Out) | - | |
| Net Change in Members Equity | 1,618,438 | (A) |

**Financial Position (Balance Sheet)
DEVELOPMENT FUND**

Tahoe Donner Association
Statement of Financial Position
New Equipment Fund
November 2018

| | Current Month as of Nov 30, 2018 | Last Month as of Oct 31, 2018 | Audited | | Variance of Current Month Increase (Decrease) | | | | | | |
|--|--|-------------------------------------|--|-------------------------------------|--|------------|------------------|--------------|------------------|-----------|--|
| | | | Last Year End as of Dec 31, 2017 | 12Mths Ago as of Nov 30, 2017 | to Last Month | | to Last Year End | | to 12 Months Ago | | |
| | | | | | Amount | Pctg | Amount | Pctg | Amount | Pctg | |
| Assets | | | | | | | | | | | |
| Cash & Investments, Restricted | \$ - | \$ - | \$ - | \$ - | - | 0% | - | 0% | - | 0% | |
| Cash & Investments, non-Restricted | 196,461 | 196,428 | 168,867 | 118,864 | 33 | 0% | 27,593 | 16% | 77,597 | 65% | |
| Cash and Investments total | 196,461 | 196,428 | 168,867 | 118,864 | 33 | 0% | 27,593 | 16% | 77,597 | 65% | |
| Member's Dues & Receivables, Net | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Other Receivables | 859 | 623 | 375 | 439 | 237 | 38% | 484 | 129% | 420 | 96% | |
| Due From (To) Other Funds | (74,596) | (67,795) | 11,277 | 2,341 | (6,801) | -10% | (85,873) | -761% | (76,937) | -3287% | |
| Inventory | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Prepaid Expenses & Other Assets | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Gross, Property & Equipment | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Less Accumulated Depreciation | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| NBV of Property & Equipment | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Construction In Progress | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Net Property and Equipment | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Total Assets | \$ 122,724 | \$ 129,255 | \$ 180,519 | \$ 121,643 | (6,531) | -5% | (57,795) | -32% | 1,081 | 1% | |
| Liabilities | | | | | | | | | | | |
| Accounts Payable | \$ - | \$ - | \$ 5,868 | \$ - | - | 0% | (5,868) | -100% | - | 0% | |
| Accrued Liabilities | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Deferred Revenue, Annual Assessment | - | - | 74,228 | - | - | 0% | (74,228) | -100% | - | 0% | |
| Deferred Revenue, Recreation Fee | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Deferred Revenue, All Other | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Deposits | - | - | - | - | - | 0% | - | 0% | - | 0% | |
| Total Liabilities | - | - | 80,096 | - | - | 0% | (80,096) | -100% | - | 0% | |
| Members' Equity | 122,724 | 129,255 | 100,423 | 121,643 | (6,531) | -5% | 22,301 | 22% | 1,081 | 1% | |
| Total Liabilities and Members' Equity | \$ 122,724 | \$ 129,255 | \$ 180,519 | \$ 121,643 | (6,531) | -5% | (57,795) | -32% | 1,081 | 1% | |
| Balance Check | - | - | - | - | | | | | | | |

**Tahoe Donner Association
Statement of Financial Position**

Property Fund

November 2018

| | Current Month as of Nov 30, 2018 | Last Month as of Oct 31, 2018 | Audited | | Variance of Current Month Increase (Decrease) | | | | | | | |
|---|--|-------------------------------------|--|-------------------------------------|---|-----------|------------------|-----------|------------------|-----------|----------|-----------|
| | | | Last Year End as of Dec 31, 2017 | 12Mths Ago as of Nov 30, 2017 | to Last Month | | to Last Year End | | to 12 Months Ago | | | |
| | | | | | Amount | Pctg | Amount | Pctg | Amount | Pctg | | |
| Assets | | | | | | | | | | | | |
| Cash & Investments, Restricted | \$ - | \$ - | \$ - | \$ - | - | 0% | - | 0% | - | 0% | - | 0% |
| Cash & Investments, non-Restricted | - | - | - | - | - | 0% | - | 0% | - | 0% | - | 0% |
| Cash and Investments total | - | - | - | - | - | 0% | - | 0% | - | 0% | - | 0% |
| Member's Dues & Receivables, Net | - | - | - | - | - | 0% | - | 0% | - | 0% | - | 0% |
| Other Receivables | - | - | - | - | - | 0% | - | 0% | - | 0% | - | 0% |
| Due From (To) Other Funds | - | - | - | - | - | 0% | - | 0% | - | 0% | - | 0% |
| Inventory | - | - | - | - | - | 0% | - | 0% | - | 0% | - | 0% |
| Prepaid Expenses & Other Assets | - | - | - | - | - | 0% | - | 0% | - | 0% | - | 0% |
| Gross, Property & Equipment | 76,343,050 | 76,343,050 | 76,343,050 | 74,227,627 | - | 0% | - | 0% | 2,115,423 | 3% | | |
| Less Accumulated Depreciation | (38,635,008) | (38,364,908) | (35,663,908) | (36,259,775) | (270,100) | -1% | (2,971,100) | -8% | (2,375,233) | -7% | | |
| NBV of Property & Equipment | 37,708,041 | 37,978,141 | 40,679,141 | 37,967,852 | (270,100) | -1% | (2,971,100) | -7% | (259,810) | -1% | | |
| Construction In Progress | 3,463,019 | 3,243,703 | 42,991 | 2,806,984 | 219,316 | 7% | 3,420,028 | 7955% | 656,035 | 23% | | |
| Net Property and Equipment | 41,171,060 | 41,221,844 | 40,722,132 | 40,774,836 | (50,784) | 0% | 448,928 | 1% | 396,225 | 1% | | |
| Total Assets | \$ 41,171,060 | \$ 41,221,844 | \$ 40,722,132 | \$ 40,774,836 | (50,784) | 0% | 448,928 | 1% | 396,225 | 1% | | |
| Liabilities | | | | | | | | | | | | |
| Accounts Payable | \$ - | \$ - | \$ - | \$ - | - | 0% | - | 0% | - | 0% | - | 0% |
| Accrued Liabilities | - | - | - | - | - | 0% | - | 0% | - | 0% | - | 0% |
| Deferred Revenue, Annual Assessment | - | - | - | - | - | 0% | - | 0% | - | 0% | - | 0% |
| Deferred Revenue, Recreation Fee | - | - | - | - | - | 0% | - | 0% | - | 0% | - | 0% |
| Deferred Revenue, All Other | - | - | - | - | - | 0% | - | 0% | - | 0% | - | 0% |
| Deposits | - | - | - | - | - | 0% | - | 0% | - | 0% | - | 0% |
| Total Liabilities | - | - | - | - | - | 0% | - | 0% | - | 0% | - | 0% |
| Members' Equity | 41,171,060 | 41,221,844 | 40,722,132 | 40,774,836 | (50,784) | 0% | 448,928 | 1% | 396,225 | 1% | | |
| Total Liabilities and Members' Equity | \$ 41,171,060 | \$ 41,221,844 | \$ 40,722,132 | \$ 40,774,836 | (50,784) | 0% | 448,928 | 1% | 396,225 | 1% | | |
| Balance Check | - | - | - | - | | | | | | | | |
| Depreciation Expense YTD | 2,971,100 | 2,701,000 | 3,118,291 | 2,901,800 | 270,100 | 10% | (147,191) | -5% | 69,300 | 2% | | |
| Retirement/disposal of Fixed Assets AD removal YTD | - | - | - | - | | | | | | | | |
| Net Change in Accum Deprec YTD | 2,971,100 | | | | | | | | | | | |

Tahoe Donner Association
Cash and Investments Summary Report
as of 11/30/2018

| | <i>current month</i> 11/30/2018 | <i>last month</i> 10/31/2018 | <i>last year - audited</i> 12/31/2017 |
|---|---|--|---|
| Consolidated TDA Total | 21,371,447 | 21,581,213 | 22,110,966 |
| Cash/Money Market | 3,565,885 | 2,585,005 | 1,483,122 |
| Certificates of Deposit | 2,339,580 | 2,589,314 | 5,089,053 |
| US Treasuries/GovOblig | 9,526,107 | 10,469,608 | 12,471,136 |
| Bonds, Corporate/Municipals | 5,854,074 | 5,851,736 | 2,984,604 |
| Other/Trusts | 85,801 | 85,551 | 83,051 |
| Operating Fund | 4,104,643 | 4,343,762 | 6,215,142 |
| Cash/Money Market | 2,181,779 | 1,774,902 | 1,074,872 |
| Certificates of Deposit | 339,580 | 339,314 | 339,053 |
| US Treasuries/GovOblig | 1,497,483 | 2,143,994 | 4,718,167 |
| Trusts | 85,801 | 85,551 | 83,051 |
| Replacement Reserve Fund | 11,500,213 | 11,483,129 | 11,380,557 |
| Cash/Money Market | 1,153,449 | 591,714 | 281,658 |
| Certificates of Deposit | 1,750,000 | 2,000,000 | 3,500,000 |
| US Treasuries/GovOblig | 5,247,171 | 5,544,160 | 4,614,294 |
| Bonds, Corporate/Municipals | 3,349,593 | 3,347,255 | 2,984,604 |
| Development Fund | 5,570,131 | 5,557,894 | 4,346,399 |
| Cash/Money Market | 183,609 | 171,372 | 57,600 |
| Certificates of Deposit | 250,000 | 250,000 | 1,250,000 |
| US Treasuries/GovOblig | 2,632,041 | 2,632,041 | 3,038,799 |
| Bonds, Corporate/Municipals | 2,504,481 | 2,504,481 | - |
| New Machinery & Equipment Fund | 196,461 | 196,428 | 168,867 |
| Cash/Money Market | 47,049 | 47,016 | 68,992 |
| Certificates of Deposit | - | - | - |
| US Treasuries/GovOblig | 149,412 | 149,412 | 99,875 |

| as of 11/30/2018 Balance Mix | |
|------------------------------|-------------------------|
| 347,069 | Restricted OF (ASO/457) |
| 347,069 | Restricted, all funds |
| 21,024,378 | Unrestricted, all funds |
| 21,371,447 | Total |

Tri Counties, Bank of West, M.ofOmaha,PlumasBk, Stifel & Wells Fargo Sec.

Stifel, AssetMark & Wells Fargo Securities

Stifel (all accounts)

Stifel (all accounts)



CASH FLOW RECON

| \$ Thousands | | |
|------------------------------------|----------|----------|
| | Month | YTD |
| OPF NOR Loss | (887) | (5,723) |
| CurrAssets Decr (incr) | (11,869) | (11,897) |
| CurrLiab Incr (decr) | 85 | (463) |
| CapFds Expenditures | (289) | (4,269) |
| CapFds IntInc/Taxes | 27 | 229 |
| CapFds Asset Sales | 1 | 65 |
| CapFds AAs Rev | - | 6,214 |
| OPFds AA Rev | 912 | 5,775 |
| DefRev AA change | 11,807 | 9,314 |
| AA 3rows subtotal | 12,719 | 21,303 |
| Other | 3 | 15 |
| Net Change in Cash and Investments | (210) | (740) |

| | 11/30/2018 | 10/31/2018 | 12/31/2017 | 12/31/16 | 12/31/15 | 12/31/14 |
|---------------------------------|------------|------------|------------|----------|----------|----------|
| DJIA | 25,538 | 25,116 | 24,719 | 19,763 | 17,425 | 17,823 |
| Prime Rate | 5.25% | 5.25% | 4.50% | 3.75 | 3.50% | 3.25% |
| CA Avg, Reg Unleaded (S) | \$3.56 | \$3.69 | \$3.13 | \$2.68 | \$2.72 | \$2.87 |

| | YTD 2017 | YTD 2018 | YTD 2017 | YTD 2018 | YTD 2017 | YTD 2018 | For the Month 2017 | For the Month 2018 |
|-----------------|----------------|------------|------------|----------|------------|----------|--------------------|--------------------|
| | AVG ME BALANCE | | INT INCOME | | Earnings % | | Earnings % | |
| OP Fund | 8,244,145 | 6,756,535 | 44,673 | 72,771 | 0.6% | 1.2% | 0.4% | 1.2% |
| RR Fund | 11,945,520 | 13,084,747 | 134,808 | 195,987 | 1.2% | 1.6% | 1.5% | 2.1% |
| DEV Fund | 2,974,050 | 5,537,424 | 22,111 | 78,011 | 0.8% | 1.5% | 1.0% | 2.1% |
| NE Fund | 143,231 | 229,310 | 909 | 3,078 | 0.7% | 1.5% | 0.7% | 1.6% |
| Combined Totals | 23,306,946 | 25,608,017 | 202,501 | 349,847 | 0.9% | 1.5% | 1.2% | 1.9% |

| FED Prime Rate (last 13): | |
|---------------------------|-------|
| 9/27/2018 | 5.25% |
| 6/14/2018 | 5.00% |
| 3/22/2018 | 4.75% |
| 12/14/2017 | 4.50% |
| 6/15/2017 | 4.25% |
| 3/16/2017 | 4.00% |
| 12/15/2016 | 3.75% |
| 12/17/2015 | 3.50% |
| 12/16/2008 | 3.25% |
| 10/29/2008 | 4.00% |
| 10/8/2008 | 4.50% |
| 4/30/2008 | 5.00% |
| 3/18/2008 | 5.25% |
| 1/30/2008 | 6.00% |

FED BLS - Monthly - CPI-U - November 2018 - 1yr : 2.2%, US City (2.5% last month)
 FED BLS - Monthly - CPI-U - November 2018 - 1yr : 3.3%, West (3.5% last month)
 FED BLS - Bi-Monthly CPI-U - October 2018 - 1yr : 4.4%, SF-Oak-Hay (4.3% in August)

Unemployment,USA-3.7% / 3.7% / 4.1%
 Unemployment, CA - 4.1% / 4.1% / 4.5%
 USA Nov18/Oct17/Nov17
 CA Oct18/Sep18/Oct17
 Source: Fed, BLS.gov

(S) source = average for month - regular
https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_sca_m.htm

**Tahoe Donner Association
Inventory Balances Report
November 2018**

| | Last Three Months | | | 12Mths Ago | Last YE | |
|--|-------------------------------|----------------|----------------|----------------|----------------|--------|
| | as of | as of | as of | as of | as of | |
| | Sep 30, 2018 | Oct 31, 2018 | Nov 30, 2018 | Nov 30, 2017 | Dec 31, 2017 | |
| Total, ALL | 260,022 | 287,894 | 337,627 | 343,196 | 346,433 | |
| subtotal Food and Beverage accounts (F&B) | 96,718 | 101,374 | 115,515 | 106,002 | 121,572 | |
| subtotal Retail Merchandise accounts | 163,303 | 186,521 | 222,112 | 237,193 | 224,860 | |
| subtotal The Lodge F&B accounts | 57,335 | 59,121 | 66,609 | 66,000 | 70,908 | |
| Inventory Account | | | | | | |
| 11412 | Inv Retail Trout Creek | 14,276 | 13,519 | 14,523 | 11,911 | 11,634 |
| 11413 | Inv Retail eStore | - | - | - | - | - |
| 11414 | Inv Retail Member Services | 14,555 | 14,493 | 14,264 | 19,188 | 18,686 |
| 11415 | Inv Retail Bikeworks | 24,104 | 21,105 | 20,982 | 16,708 | 16,689 |
| 11416 | Inv Retail The Lodge | - | - | - | - | - |
| 11417 | Inv Retail Alder Creek Cafe | 200 | 262 | 283 | 66 | 16 |
| 11418 | Inv Retail Vending Machine | - | - | - | - | - |
| 11419 | Inv Retail DHSki Shop | 37,631 | 38,750 | 63,332 | 61,805 | 64,868 |
| 11422 | Inv Retail Cross Country | 28,397 | 57,037 | 67,937 | 69,185 | 66,429 |
| 11423 | Inv Retail Snowplay | 26 | 26 | 26 | 177 | 245 |
| 11424 | Inv Retail Golf Pro Shop | 35,344 | 30,925 | 30,915 | 33,429 | 34,048 |
| 11425 | Inv Retail Tennis | 5,851 | 6,801 | 6,801 | 9,124 | 9,124 |
| 11426 | Inv Retail Marina | 539 | 514 | 514 | 420 | 420 |
| 11427 | Inv Retail Equestrian | 2,248 | 2,379 | 2,379 | 2,740 | 2,636 |
| 11428 | Inv Retail Recreation | 132 | 158 | 158 | 67 | 64 |
| 11429 | Inv Retail Golf Special Order | - | 553 | - | 12,373 | - |
| | | - | - | - | - | - |
| 11611 | Inv DHS Food Meat | 814 | 814 | 1,489 | 884 | 3,181 |
| 11612 | Inv DHS Food Seafood | 97 | 167 | 262 | 903 | 190 |
| 11613 | Inv DHS Food Produce | 35 | 60 | 60 | 91 | 754 |
| 11614 | Inv DHS Food Dairy | 372 | 381 | 670 | 802 | 919 |
| 11615 | Inv DHS Food NABev | 1,041 | 1,078 | 2,573 | 3,240 | 3,109 |
| 11616 | Inv DHS Food Other | 2,324 | 2,878 | 4,641 | 3,939 | 8,243 |
| 11617 | Inv DHS Bev Beer | 841 | 956 | 1,941 | 1,006 | 1,973 |
| 11618 | Inv DHS Bev Liquor | 6,797 | 6,890 | 8,023 | 6,725 | 8,913 |
| 11619 | Inv DHS Bev Wine | 952 | 952 | 1,037 | 970 | 1,971 |
| | | | | | | |
| 11621 | Inv Trailer Food Meat | 162 | 162 | 162 | 0 | 46 |
| 11622 | Inv Trailer Food Seafood | - | - | - | - | - |
| 11623 | Inv Trailer Food Produce | - | - | - | - | - |
| 11624 | Inv Trailer Food Dairy | (0) | (0) | (0) | 0 | 0 |
| 11625 | Inv Trailer Food NABev | - | - | - | - | - |
| 11626 | Inv Trailer Food Other | 320 | 320 | 652 | 108 | 108 |
| | | | | | | |
| 11631 | Inv ACAC Food Meat | 1,231 | 1,746 | 1,498 | 718 | 1,496 |
| 11632 | Inv ACAC Food Seafood | 157 | 166 | 186 | 200 | 14 |
| 11633 | Inv ACAC Food Produce | 448 | 631 | 805 | 718 | 624 |
| 11634 | Inv ACAC Food Dairy | 694 | 529 | 555 | 352 | 287 |
| 11635 | Inv ACAC Food NABev | 700 | 678 | 841 | 492 | 357 |
| 11636 | Inv ACAC Food Other | 2,705 | 2,998 | 4,272 | 2,203 | 3,875 |
| 11637 | Inv ACAC Bev Beer | 1,209 | 1,005 | 1,177 | 1,206 | 619 |
| 11639 | Inv ACAC Bev Wine | 1,404 | 1,149 | 1,579 | 1,441 | 2,032 |

| | Last Three Months | | | 12Mths Ago | Last YE | |
|--------------------------|---------------------------|--------------|--------------|--------------|--------------|--------|
| | as of | as of | as of | as of | as of | |
| | Sep 30, 2018 | Oct 31, 2018 | Nov 30, 2018 | Nov 30, 2017 | Dec 31, 2017 | |
| Inventory Account | | | | | | |
| 11641 | Inv Marina Food Meat | - | - | - | (0) | (0) |
| 11642 | Inv Marina Food Seafood | 70 | 0 | 0 | 40 | 40 |
| 11643 | Inv Marina Food Produce | 25 | (0) | (0) | 0 | 0 |
| 11644 | Inv Marina Food Dairy | 16 | (0) | (0) | - | - |
| 11645 | Inv Marina Food NABev | 446 | 0 | 0 | 15 | 15 |
| 11646 | Inv Marina Food Other | 1,178 | 346 | 346 | 763 | 763 |
| 11647 | Inv Marina Bev Beer | 117 | 0 | 0 | 0 | 0 |
| 11648 | Inv Marina Bev Liquor | 872 | 608 | 608 | 1,008 | 1,008 |
| 11649 | Inv Marina Bev Wine | 331 | 328 | 328 | 159 | 159 |
| | | | | | | |
| 11661 | Inv Pizza Food Meat | 798 | 985 | 1,482 | 1,181 | 918 |
| 11663 | Inv Pizza Food Produce | 396 | 451 | 747 | 720 | 508 |
| 11664 | Inv Pizza Food Dairy | 1,480 | 1,583 | 1,918 | 1,520 | 1,297 |
| 11665 | Inv Pizza Food NABev | 1,270 | 1,108 | 1,304 | 1,206 | 1,087 |
| 11666 | Inv Pizza Food Other | 3,277 | 6,830 | 4,572 | 2,308 | 1,797 |
| 11667 | Inv Pizza Bev Beer | 1,380 | 1,739 | 1,628 | 1,036 | 916 |
| 11669 | Inv Pizza Bev Wine | 2,154 | 3,386 | 2,912 | 3,152 | 2,550 |
| | | | | | | |
| 11671 | Inv SMRFaB Food Meat | 502 | 185 | 185 | 178 | 178 |
| 11672 | Inv SMRFaB Food Seafood | 45 | 0 | 0 | - | - |
| 11673 | Inv SMRFaB Food Produce | 46 | - | - | (0) | (0) |
| 11674 | Inv SMRFaB Food Dairy | 133 | 100 | 100 | 56 | 56 |
| 11675 | Inv SMRFaB Food NABev | 555 | 98 | 98 | 320 | 320 |
| 11676 | Inv SMRFaB Food Other | 736 | 396 | 226 | 309 | 309 |
| 11677 | Inv SMRFaB Bev Beer | 591 | 263 | (0) | 15 | 15 |
| 11678 | Inv SMRFaB Bev Liquor | 455 | 256 | - | - | - |
| 11679 | Inv SMRFaB Bev Wine | 6 | 3 | (0) | 18 | 18 |
| | | | | | | |
| 11681 | Inv Lodge Food Meat | 2,018 | 1,695 | 4,080 | 3,902 | 4,490 |
| 11682 | Inv Lodge Food Seafood | 515 | 402 | 1,005 | 871 | 2,051 |
| 11683 | Inv Lodge Food Produce | 1,482 | 792 | 1,397 | 1,300 | 1,891 |
| 11684 | Inv Lodge Food Dairy | 1,632 | 1,736 | 2,448 | 1,429 | 1,803 |
| 11685 | Inv Lodge Food NABev | 953 | 906 | 942 | 970 | 955 |
| 11686 | Inv Lodge Food Other | 6,611 | 6,536 | 6,945 | 6,782 | 6,432 |
| 11687 | Inv Lodge Bev Beer | 2,668 | 2,219 | 3,396 | 2,637 | 3,753 |
| 11688 | Inv Lodge Bev Liquor | 19,111 | 17,950 | 19,081 | 17,448 | 18,669 |
| 11689 | Inv Lodge Bev Wine | 22,345 | 26,885 | 27,315 | 30,662 | 30,864 |
| | | | | | | |
| 11695 | Inventory-Tennis Beverage | 200 | 28 | 28 | 0 | 0 |
| 11696 | Inventory-Tennis Food | - | - | - | (0) | (0) |
| | | | | | | |
| 11411 | Inv Transfer | - | - | - | - | - |

TAHOE DONNER ASSOCIATION
Capital Funds Summary
For the Eleven Months Ending November 30, 2018

| | 11-months YTD | 12-months | | 12-months w/Actual FBCF | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|----------------------|---------------------|-------------------------|----------------------------|-----------------------|------------|------------------------------------|-----------|--|--|--|--|--|-------------------------|--------------|--|--------------|--|--|--|---|---|--|------------------|--|--|--|-------------------------------|--------------|--|--|--|--|--|
| | 2018 YTD Actual | 2018 Budget | YTD Actual vs Budget | 2018 FORECAST | Forecast vs Budget | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| REPLACEMENT RESERVE FUND (902) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2017 YEAR END 12/31/2017, Beginning Balance | \$ 10,238,311 | \$ 10,006,000 | \$ 232,311 | \$ 10,238,311 | \$ 232,311 | 2% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ASSESSMENT CONTRIBUTION | 4,013,000 | 4,013,000 | - | 4,013,000 | - | 0% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Operating Fund Balance Transfer - IN | 500,000 | - | 500,000 | 500,000 | 500,000 | na | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| INTEREST INCOME | 195,987 | 155,000 | 40,987 | 210,000 | 55,000 | 35% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| SALVAGE RECEIPTS | 65,304 | 30,000 | 35,304 | 66,000 | 36,000 | 120% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| INCOME TAX EXPENSE | (13,750) | (15,000) | 1,250 | (17,000) | (2,000) | 13% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| BAD DEBT EXPENSE | (7,000) | (9,000) | 2,000 | (9,000) | - | 0% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| EXPENDITURES FOR CAPITAL ADDITIONS C | (2,791,094) | (5,419,000) | 2,627,906 | (3,905,013) F | 1,513,987 | -28% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| MAJOR REPAIRS, MAINTENANCE & LEASE EXPENSES M | (917,162) | (935,000) | 17,838 | (1,186,298) | (251,298) | 27% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Replacement Reserve Fund Balance | \$ 11,283,596 | \$ 7,826,000 | \$ 3,457,596 | \$ 9,910,000 F | \$ 2,084,000 | 27% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| NEW MACHINERY AND EQUIPMENT FUND (905) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2017 YEAR END 12/31/2017, Beginning Balance | \$ 100,423 | \$ 64,000 | \$ 36,423 | \$ 100,423 | \$ 36,423 | 57% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ASSESSMENT CONTRIBUTION | 194,000 | 194,000 | - | 194,000 | - | 0% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| INTEREST INCOME | 3,078 | 2,000 | 1,078 | 3,400 | 1,400 | 70% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| INCOME TAX EXPENSE | - | - | - | (300) | (300) | na | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| EXPENDITURES FOR CAPITAL ADDITIONS C | (174,777) | (213,000) | 38,223 | (233,523) | (20,523) | 10% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| NM&E Fund Balance | \$ 122,724 | \$ 47,000 | \$ 75,724 | \$ 64,000 | \$ 17,000 | 36% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| DEVELOPMENT FUND (903) - | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2017 YEAR END 12/31/2017, Beginning Balance | \$ 3,753,014 | \$ 3,600,000 | \$ 153,014 | \$ 3,753,014 | \$ 153,014 | 4% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ASSESSMENT CONTRIBUTION - Regular | 2,007,000 | 2,007,000 | - | 2,007,000 | - | 0% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Operating Fund Balance Transfer - IN | - | - | - | - | - | na | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| INTEREST INCOME | 78,011 | 80,000 | (1,989) | 85,000 | 5,000 | 6% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| INCOME TAX EXPENSE | (6,416) | (7,000) | 584 | (7,000) | - | 0% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| BAD DEBT EXPENSE | (6,000) | (7,000) | 1,000 | (7,000) | - | 0% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| EXPENDITURES FOR CAPITAL ADDITIONS C | (454,157) | (1,408,000) | 953,843 | (881,014) D | 526,986 | -37% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| MAJOR R&M, PROJECTS & LEASE EXPENSES M | - | - | - | - | - | na | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Development Fund Balance | \$ 5,371,452 | \$ 4,265,000 | \$ 1,106,452 | \$ 4,950,000 F | \$ 685,000 | 16% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Development Fund Balance Components: | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Combined CAPITAL FUNDS ACTIVITY - Year to Date | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| EXPENDITURES FOR CAPITAL ADDITIONS C | (3,420,028) | (7,040,000) | 3,619,972 | (5,019,550) | 2,020,450 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| MAJOR REPAIRS, MAINTENANCE & LEASE EXPENSES M | (917,162) | (935,000) | 17,838 | (1,186,298) | (251,298) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| YTD CAPITAL FUNDS TOTAL | (4,337,190) | (7,975,000) | 3,637,810 | (6,205,848) | 1,769,152 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <table border="1" style="width: 100%;"> <tr> <td>CIP beginning balance (@ 1/1/2017)</td> <td>\$ 42,991</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Net, CIP YTD Activity C</td> <td>\$ 3,420,028</td> <td></td> <td>\$ 3,463,019</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Less Capitalized/place in service to Property Fund - PP&E</td> <td>-</td> <td></td> <td>Pre-ye Capitz JE</td> <td></td> <td></td> <td></td> </tr> <tr> <td>CIP Balance (g/l # 904-16510)</td> <td>\$ 3,463,019</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </table> | | | | | | | CIP beginning balance (@ 1/1/2017) | \$ 42,991 | | | | | | Net, CIP YTD Activity C | \$ 3,420,028 | | \$ 3,463,019 | | | | Less Capitalized/place in service to Property Fund - PP&E | - | | Pre-ye Capitz JE | | | | CIP Balance (g/l # 904-16510) | \$ 3,463,019 | | | | | |
| CIP beginning balance (@ 1/1/2017) | \$ 42,991 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Net, CIP YTD Activity C | \$ 3,420,028 | | \$ 3,463,019 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Less Capitalized/place in service to Property Fund - PP&E | - | | Pre-ye Capitz JE | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CIP Balance (g/l # 904-16510) | \$ 3,463,019 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

< downhill ski master plan and generators

F - see Recon, next page,
 RRF includes estimate of 2018 deferred projects.
 D - see page 3 for Development Fund Activity Schedule
 B'19 draft has \$500,000 transfer IN here in 2018.

Tahoe Donner Association
Capital Funds Ending Balance Reconciliation - Budget versus Forecast
For the Eleven Months Ending November 30, 2018

| Replacement Reserve Fund | | | | |
|--------------------------|--|------------|-------------|------------------|
| Change | | Budget | Actual | diff |
| 232,311 | 2018 Beginning Fund Balance > Budget | 10,006,000 | 10,238,311 | 232,311 |
| | | Budget | Forecast | diff |
| 151,289 | 2018 projects, net, capital | 5,419,000 | 5,267,711 | 151,289 S |
| (104,256) | 2018 projects, net, expense | 935,000 | 1,039,256 | (104,256) |
| (175,249) | 2018 projects, net, capital, accelerations | - | 175,249 | (175,249) |
| (89,195) | 2018 projects, net, expense, accelerations | - | 89,195 | (89,195) |
| (35,210) | 2017 projects, net, capital | - | 35,210 | (35,210) |
| (167,236) | 2017 projects, net, expense | - | 167,236 | (167,236) |
| (9,860) | 2017 accelerations, capital | - | 9,860 | (9,860) |
| (2,486) | 2017 accelerations, expense | - | 2,486 | (2,486) |
| (66,867) | 2016 projects, net, capital | - | 66,867 | (66,867) |
| 1,649,883 | projects to carry-over to 2019+, capital | - | (1,649,883) | 1,649,883 |
| 111,875 | projects to carry-over to 2019+, expense | - | (111,875) | 111,875 |
| - | rounding/other | | | |
| 36,000 | Salvage Receipts Forecast adjustment, 2018 | 30,000 | 66,000 | 36,000 |
| 55,000 | Interest Income Forecast adjustment, 2018 | 155,000 | 210,000 | 55,000 |
| (2,000) | Income Tax Forecast adjustment, 2018 | (15,000) | (17,000) | (2,000) |
| - | Bad Debt Exp Forecast adjustment, 2018 | (9,000) | (9,000) | - |
| 500,000 | Transfer in from Operating Fund | - | 500,000 | 500,000 |
| 2,084,000 | S variance due to primarily to Snowbird lift replacement/scope greater | | | |
| 2,084,000 | Total, change schedule above | | | |
| | | Budget | Forecast | diff |
| 2,084,000 | Variance of Ending Fund Balance 2018 | 7,826,000 | 9,910,000 | 2,084,000 |

(0) Reconciliation difference

Above recons fund balance flux.

| Development Fund | | | | |
|------------------|---|-----------|-----------|----------|
| Change | | Budget | Actual | diff |
| 153,014 | 2018 Beginning Fund Balance > Budget | 3,600,000 | 3,753,014 | 153,014 |
| | | Budget | Forecast | diff |
| 25,000 | Mailbox Consolidation & Improvements (feasibility) | 25,000 | - | 25,000 |
| 10,000 | Employee Housing, planning | 10,000 | - | 10,000 |
| 25,000 | Association Wide, Member Surveys | 25,000 | - | 25,000 |
| 109,000 | DOWNHILL SKI Facility & Lifts - Master Plan/Pl | 200,000 | 91,000 | 109,000 |
| 300,000 | TROUT CREEK REC CENTER, devfd expansion p | 500,000 | 200,000 | 300,000 |
| (36,000) | TRAILS Specific Projects df portion | 20,000 | 56,000 | (36,000) |
| 150,000 | Feasibility Studies for Priority 1 projects | 150,000 | - | 150,000 |
| - | TDA Capital Payroll Allocation | 185,000 | 185,000 | - |
| 59,225 | TDA Contingency | 93,000 | 33,775 | 59,225 |
| - | - | - | - | - |
| | <i>Carry-Over Projects (not budgeted to carry-over) and Added Projects:</i> | | | |
| - | TCRC Dev Feasibility Study | - | - | - |
| 6,617 | Snowmaking Equipment | - | (6,617) | 6,617 |
| (70,000) | DHSki Eagle Rock Shrouding and Charlift Relocati | - | 70,000 | (70,000) |
| (5,856) | Association Master Plan | - | 5,856 | (5,856) |
| (26,000) | Crabtree Canyon land purchase | - | 26,000 | (26,000) |
| (20,000) | CASP Feasibility Study | - | 20,000 | (20,000) |
| | Timing between years | | | |
| | Board Approved in prior years | | | |
| - | Bad Debt Expense Forc vs Budget, 2018 | (7,000) | (7,000) | - |
| 5,000 | Interest Income Forecast adjustment, 2018 | 80,000 | 85,000 | 5,000 |
| - | Income Tax Forecast adjustment, 2018 | (7,000) | (7,000) | - |
| - | other recon / rounding item | | | |
| 685,000 | Total, change schedule above | | | |
| | | Budget | Forecast | diff |
| 685,000 | Variance of Ending Fund Balance 2018 | 4,265,000 | 4,950,000 | 685,000 |

note - not all DF projects listed above, only this with flux. See next page for full DF spend report.

- Reconciliation difference

Above recons fund balance flux.

TAHOE DONNER ASSOCIATION
Capital Projection Schedule- Development Fund
For the Eleven Months Ending November 30, 2018
201811

| | YYYY | Mo | 2018 | 11 | YTD Actual | 2018 | Budget (B) | 2018 | FORECAST | Forecast | vs Budget | |
|---|------|----|------|------------------|------------|------|------------------|------|------------------|----------|----------------|------------|
| DEVELOPMENT FUND (903) - | | | | | | | | | | | | |
| <i>w/Actual FBCF</i> | | | | | | | | | | | | |
| 2017 YEAR END 12/31/2017, Beginning Balance | | | \$ | 3,753,014 | | \$ | 3,600,000 | \$ | 3,753,014 | \$ | 153,014 | 4% |
| ASSESSMENT CONTRIBUTION - Regular | | | | 2,007,000 | | | 2,007,000 | | 2,007,000 | | - | 0% |
| Operating Fund Balance Transfer - IN | | | | - | | | - | | - | | - | na |
| INTEREST INCOME | | | | 78,011 | ii | | 80,000 | | 85,000 | | 5,000 | 6% |
| INCOME TAX EXPENSE | | | | (6,416) | | | (7,000) | | (7,000) | | - | 0% |
| BAD DEBT EXPENSE | | | | (6,000) | | | (7,000) | | (7,000) | | - | 0% |
| EXPENDITURES FOR CAPITAL ADDITIONS | | | | (454,157) | C | | (1,408,000) | | (881,014) | | 526,986 | -37% |
| MAJOR R&M, PROJECTS & LEASE EXPENSES | | | | - | E | | - | | - | | - | na |
| Development Fund Balance | | | \$ | 5,371,452 | | \$ | 4,265,000 | \$ | 4,950,000 | (F) | 685,000 | 16% |

| | | YEAR 2018 SPEND | | | | |
|---|------|-----------------|------------------|----------------|-----------|----------------------------|
| Project | YR | YTD Actual | BUDGET (B) | FORECAST (F) | PROJECT # | |
| Total, all below | | 454,157 | 1,408,000 | 881,014 | | |
| Mailbox Consolidation & Improvements (feasibility study) | 2018 | C | - | 25,000 | - | |
| Employee Housing, planning | 2018 | C | - | 10,000 | - | |
| Association Wide, Member Surveys | 2018 | C | - | 25,000 | - | |
| DOWNHILL SKI Facility & Lifts - Master Plan/Planning | 2018 | C | 15,897 | 200,000 | 91,000 | 731-210-268 RRF? |
| TROUT CREEK REC CENTER, devfd expansion portion | 2018 | C | 60,795 | 500,000 | 200,000 | x 831-132-323 |
| Equestrian Improvements, Phase 3 | 2017 | C | 98,533 | 200,000 | 200,000 | 731-080-311 2017 project. |
| TRAILS Specific Projects df portion | 2018 | C | 26,211 | 20,000 | 56,000 | 431-051-251 |
| Feasibility Studies for Priority 1 projects | 2018 | C | - | 150,000 | - | |
| TDA Capital Payroll Allocation | 2018 | C | 169,585 | 185,000 | 185,000 | 831-165-313 |
| TDA Contingency | 2018 | C | - | 93,000 | 33,775 | contingency |
| Carry-Over Projects (not budgeted to carry-over) and Added Projects: | | | | | | |
| TCRC Dev Feasibility Study | 2016 | C | 22,409 | - | - | x 631-132-823 reccls to '1 |
| Snowmaking Equipment | 2015 | C | (6,617) | - | (6,617) | 531-210-480 deposit re: |
| DHSki Eagle Rock Shrouding and Charlift Relocation | 2018 | C | 17,428 | - | 70,000 | 831-211-311 board app |
| Association Master Plan | 2016 | C | 5,856 | - | 5,856 | 631-010-817 |
| Crabtree Canyon land purchase | 2016 | C | 25,646 | - | 26,000 | r 631-005-766 |
| CASP Feasibility Study | 2018 | C | 18,415 | - | 20,000 | r 831-010-340 RRF? |

B) - Budget as approved in fall and published in Budget Report
F) - Forecast Spend and YE Balance Projection are current estimates.

| | | | | | | | | | | |
|---|----------------------------------|---------|---------|---------|--------|---------|---------|--------|--------|--|
| 0 | NM&E Fund TL, Capital | 216,000 | 271,382 | 233,523 | 36,790 | 174,777 | 187,462 | 58,747 | 36,732 | |
| 1 | 2018 NMEF-CAP | 216,000 | 217,371 | 180,279 | 36,023 | 123,015 | 123,015 | 57,265 | 36,732 | Budget 2018 projects |
| 0 | 2018 NMEF-ADD | - | 54,011 | 52,486 | 1,525 | 51,004 | 48,013 | 1,482 | - | projects added (via contingency) in 2018 |
| 0 | 2017 NMEF-CAP | - | - | - | - | - | - | - | - | carry over projects |
| 0 | 2017 NMEF-ADD | - | - | 30 | (30) | 30 | 30 | - | - | carry over projects |
| 0 | 2016 NMEF-ADD | - | - | 728 | (728) | 728 | 16,404 | - | - | carry over projects |

| Project # | Category | Component | Location | Type | 2018 Planned Month | 2018 BUDGET | 2018 REVISED BUDGET | 2018 FORECAST | 2018 Revised Budget vs Forecast | 2018 YTD Actual | ITD Actual | 2018 SPEND TO GO | 2018 SPEND Carryover\$ s | Notes |
|-------------|---------------|--|------------------|------|--------------------|-------------|---------------------|---------------|---------------------------------|-----------------|------------|------------------|--------------------------|--|
| 751 025 326 | 2017 NMEF-ADD | Digital Menus - DHSki 2 - ACC 1 | MIS | C | 01 | - | - | 30 | (30) | 30 | 30 | - | - | misc carryover cost |
| 651 025 775 | 2016 NMEF-ADD | Amenity Security Cameras | MIS | C | 01 | - | - | 728 | (728) | 728 | 16,404 | - | - | finishing project, project bdg TL \$18,000 |
| 851 010 294 | 2018 NMEF-CAP | HVAC for Mezzanine | Administration | C | 12 | 25,000 | 36,476 | 36,476 | - | 29,416 | 29,416 | 7,060 | - | |
| | 2018 NMEF-CAP | Bear Boxes | Campground | C | 99 | 8,000 | 8,000 | - | 8,000 | - | - | - | 8,000 | Deferred to 2019 |
| | 2018 NMEF-CAP | Rolling Canoe Racks | Day Camps | C | 99 | 3,000 | 3,000 | - | 3,000 | - | - | - | 3,000 | Deferred to 2019 |
| 851 210 297 | 2018 NMEF-CAP | Bollards and Chains (Lots 1 and 4) | DHSKI | C | 12 | 8,000 | 8,000 | 4,848 | 3,152 | 4,848 | 4,848 | - | - | |
| 851 120 298 | 2018 NMEF-CAP | Driving Range Mats - Lower Tier | Golf Ops | C | 12 | 4,600 | 4,600 | 4,189 | 411 | 4,189 | 4,189 | (0) | - | |
| 851 060 299 | 2018 NMEF-CAP | Artificial Turf - Complete along fence to Marina | Marina | C | 12 | 15,000 | 20,000 | 20,800 | (800) | 19,888 | 19,888 | 912 | (800) | |
| 851 025 300 | 2018 NMEF-CAP | Cellphone Booster - Alder Creek | MIS | C | 12 | 30,000 | 30,000 | 27,467 | 2,533 | 27,467 | 27,467 | - | 2,533 | |
| | 2018 NMEF-CAP | Quick Service Digital Menu Signage (Al MIS | MIS | C | 12 | 7,000 | 7,000 | - | 7,000 | - | - | - | 7,000 | see 751-025-326 |
| | 2018 NMEF-CAP | Pickleball windscreen | Tennis | C | 99 | 2,000 | 2,000 | - | 2,000 | - | - | - | 2,000 | Deferred to 2019 |
| 851 090 302 | 2018 NMEF-CAP | Water Fountain/Bottle Filler/Utility Sink | Tennis | C | 12 | 3,000 | 3,000 | 1,931 | - | 1,931 | 1,931 | (0) | - | |
| | 2018 NMEF-CAP | Banquet - Sound Buffering Walls | The Lodge | C | 12 | 5,000 | 5,000 | - | 5,000 | - | - | - | 5,000 | |
| | 2018 NMEF-CAP | VHF Handheld Radios - 6 | Trails | C | 12 | 5,000 | 5,000 | - | 5,000 | - | - | - | 5,000 | Deferred to 2019 |
| 851 051 304 | 2018 NMEF-CAP | 4x4 S/S Work Utility Vehicle - Summer/ Trails | Trails | C | 12 | 15,000 | 15,246 | 15,246 | (0) | 15,246 | 15,246 | - | (0) | |
| 851 051 305 | 2018 NMEF-CAP | 4x4 S/S Attachments for Summer/Winter Trails | Trails | C | 12 | 15,000 | 13,149 | 13,149 | - | 11,398 | 11,398 | 1,751 | - | |
| 851 051 306 | 2018 NMEF-CAP | Phone App - Summer Trail Map | Trails | C | 12 | 5,000 | 5,000 | 5,000 | - | 5,000 | 5,000 | - | - | |
| | 2018 NMEF-CAP | New Gate - Crabtree/ 7 C's | Trails | C | 99 | 5,000 | 5,000 | - | 5,000 | - | - | - | 5,000 | Deferred to 2019 |
| 851 132 308 | 2018 NMEF-CAP | Marco Polo Grill Sunsetter Shade Cover | Trout Creek | C | 12 | 5,000 | 5,000 | 5,000 | - | 3,630 | 3,630 | 1,370 | - | |
| 851 130 312 | 2018 NMEF-ADD | UV Disinfection System for 3 spas | Aquatics | C | 03 | - | 7,500 | 7,352 | 148 | 7,352 | 7,352 | 0 | - | |
| 851 010 315 | 2018 NMEF-ADD | ASO workspace furniture computer | ASO | C | 03 | - | 3,500 | 3,500 | - | 2,495 | 2,495 | 1,005 | - | |
| 851 150 318 | 2018 NMEF-ADD | Portable Fryer Filtration | Pizza | C | 03 | - | 3,141 | 2,991 | 150 | 2,991 | - | (0) | - | |
| 851 210 319 | 2018 NMEF-ADD | Safety Stanchions | DHSKI | C | 03 | - | 2,500 | 826 | 1,674 | 826 | 826 | (0) | - | |
| 851 060 327 | 2018 NMEF-ADD | Asphalt & Gate at Marina | Marina | C | 05 | - | 6,300 | 6,335 | (35) | 6,335 | 6,335 | - | - | |
| 851 025 328 | 2018 NMEF-ADD | Risk & ASO Laptop & Printer | Administration | C | 05 | - | 2,000 | 2,000 | - | 1,952 | 1,952 | 48 | - | |
| 851 132 334 | 2018 NMEF-ADD | Cantilever Umbrellas - 5 | Trout Creek | C | 06 | - | 5,500 | 5,526 | (26) | 5,526 | 5,526 | - | - | |
| 851 051 338 | 2018 NMEF-ADD | Water Tank Sprayer | Trails | C | 07 | - | 2,000 | 1,961 | 39 | 1,961 | 1,961 | (0) | - | |
| 851 155 342 | 2018 NMEF-ADD | Signage - Amenity - Interior | Alder Creek Cafe | C | 07 | - | 2,200 | 2,200 | - | 2,200 | 2,200 | (0) | - | |
| 851 010 344 | 2018 NMEF-ADD | Administrative Storage Racking | Administration | C | 08 | - | 2,500 | 2,965 | (465) | 2,965 | 2,965 | (0) | - | |
| 851 025 348 | 2018 NMEF-ADD | Marketing Workstation | MIS | C | 09 | - | 2,000 | 2,436 | (436) | 2,436 | 2,436 | - | - | |
| 851 025 349 | 2018 NMEF-ADD | Tablesafe EMV CC Processing | MIS | C | 09 | - | 8,440 | 8,440 | - | 8,013 | 8,013 | 427 | - | |
| 851 050 351 | 2018 NMEF-ADD | Erskine Manual Rotating Grapple | Forestry | C | 09 | - | 4,330 | 3,855 | 475 | 3,855 | 3,855 | (0) | - | |
| 851 025 361 | 2018 NMEF-ADD | Laptop and Software XC Manager | Cross Country | C | 12 | - | 2,100 | 2,100 | - | 2,096 | 2,096 | 4 | - | |
| | 2018 NMEF-CAP | NME Contingency for ADDs Bdg'18 | Various | C | 99 | 55,400 | 41,900 | 46,173 | (4,273) | - | - | 46,173 | - | incls est for 2017 carry-overs to 2018 |

| | | | | | | | | |
|------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Replacement Reserve TL | 6,354,000 | 7,308,314 | 5,091,311 | 2,218,003 | 3,708,256 | 4,642,611 | 1,383,057 | 1,761,758 |
| Capital | 5,419,000 | 5,990,463 | 3,905,013 | 2,085,449 | 2,791,094 | 3,510,359 | 1,113,922 | 1,649,883 |
| Expense | 935,000 | 1,317,852 | 1,186,298 | 132,554 | 917,162 | 1,132,252 | 269,135 | 111,875 |

| Project # | Category | Component | Location | Type | 2018 Planned Month | 2018 BUDGET | 2018 REVISED BUDGET | 2018 FORECAST | 2018 Revised Budget vs Forecast | 2018 YTD Actual | ITD Actual | 2018 SPEND TO GO | 2019+ SPEND Carryover\$ Reset in Study | Notes |
|-----------|----------|-----------|----------|------|--------------------|-------------|---------------------|---------------|---------------------------------|-----------------|------------|------------------|--|-------|
|-----------|----------|-----------|----------|------|--------------------|-------------|---------------------|---------------|---------------------------------|-----------------|------------|------------------|--|-------|

of Projects

by Project Yr/Fund Type

| | | | | | | | | | | | | | | |
|-----|--|-----------------|--|--|--|-------------|-------------|-------------|-------------|-------------|-----------|-------------|-------------|-----------------------------|
| 31 | | | | | | (6,287,948) | (6,942,496) | (4,732,449) | (2,211,047) | (3,422,586) | ##### | (1,309,864) | (1,757,673) | |
| 4 | | 2016 RR-CAP | | | | - | 76,430 | 66,867 | 9,563 | 71,235 | 386,461 | (4,368) | - | carry-over projects |
| 0 | | 2016 RR-EXP | | | | - | - | - | - | - | - | - | - | carry-over projects |
| 16 | | 2017 RR-CAP | | | | - | 35,210 | 35,210 | - | 34,424 | 434,783 | 786 | - | carry-over projects |
| 7 | | 2017 RR-EXP | | | | - | 158,782 | 167,236 | (8,454) | 92,947 | 274,966 | 74,289 | - | carry-over projects |
| 3 | | 2017 RR-ACC-CAP | | | | - | 9,860 | 9,860 | - | 9,860 | 17,433 | - | - | carry-over projects |
| 1 | | 2017 RR-ACC-EXP | | | | - | 2,486 | 2,486 | - | - | 17,764 | 2,486 | - | carry-over projects |
| 204 | | 2018 RR-CAP | | | | 5,419,000 | 5,689,310 | 3,617,829 | 2,071,482 | 2,530,636 | 2,526,742 | 1,087,196 | 1,649,883 | Budget 2018 projects |
| 96 | | 2018 RR-EXP | | | | 935,000 | 1,069,524 | 927,381 | 143,143 | 755,509 | 770,816 | 171,870 | 111,875 | Budget 2018 projects |
| 29 | | 2018 RR-ACC-CAP | | | | - | 179,653 | 175,249 | 4,404 | 144,941 | 144,941 | 30,308 | - | 2018 projects added in 2018 |
| 10 | | 2018 RR-ACC-EXP | | | | - | 87,060 | 89,195 | (2,135) | 68,706 | 68,706 | 20,490 | - | 2018 projects added in 2018 |

by Location

| | | | | | | | | | | | | | | |
|-----|--|--------------------------------|--|--|--|-----------|-----------|-----------|-----------|-----------|-----------|---------|-----------|--|
| 357 | | | | | | (66,052) | (83,052) | (77,204) | (5,847) | (77,205) | (77,205) | - | (4,085) | |
| 15 | | Administration | | | | 192,413 | 245,207 | 243,982 | 1,225 | 216,124 | 222,569 | 27,857 | - | |
| 0 | | Asphalt Maintenance | | | | - | - | - | - | - | - | - | - | |
| 2 | | Bikeworks | | | | 26,095 | 26,095 | 18,654 | 7,441 | 18,653 | 18,653 | - | - | |
| 5 | | Campground | | | | 8,316 | 2,599 | 2,599 | - | 2,599 | 5,118 | - | 7,113 | |
| 0 | | Chalet Record Storage Building | | | | - | - | - | - | - | - | - | - | |
| 16 | | Cross Country | | | | 514,606 | 471,710 | 456,633 | 15,077 | 110,472 | 141,912 | 346,161 | 2,050 | |
| 0 | | Day Camps | | | | - | - | - | - | - | - | - | - | |
| 7 | | Equestrian Center | | | | 92,303 | 92,303 | 26,686 | 65,617 | 26,686 | 26,686 | - | 48,590 | |
| 0 | | Facilities Administration | | | | - | - | - | - | - | - | - | - | |
| 8 | | Forestry | | | | 127,789 | 361,820 | 373,399 | (11,579) | 271,384 | 402,603 | 102,015 | - | |
| 3 | | General | | | | (191) | 35,640 | 46,126 | (10,486) | 20,831 | 20,831 | 25,295 | - | |
| 4 | | General Maintenance | | | | 113,293 | 113,293 | 15,518 | 97,775 | 12,469 | 12,469 | 3,049 | 97,838 | |
| 17 | | Golf Course | | | | 182,145 | 193,667 | 148,964 | 44,703 | 139,298 | 140,426 | 9,666 | 7,655 | |
| 0 | | Golf Complex | | | | - | - | - | - | - | - | - | - | |
| 14 | | Maintenance | | | | 60,976 | 76,648 | 69,265 | 7,383 | 56,784 | 60,792 | 12,483 | 6,587 | |
| 17 | | Marina | | | | 72,487 | 82,632 | 64,706 | 17,926 | 64,706 | 64,706 | - | 4,960 | |
| 46 | | MIS | | | | 312,412 | 350,224 | 378,857 | (27,633) | 326,691 | 472,375 | 52,165 | 6,852 | |
| 3 | | No. Woods Pool-Bldg. | | | | 18,645 | 18,645 | 13,900 | 4,745 | 13,900 | 13,900 | - | 5,438 | |
| 6 | | Northwoods | | | | 26,326 | 26,326 | 23,061 | 3,265 | 20,062 | 20,062 | 3,000 | 2,046 | |
| 1 | | Northwoods Pool | | | | - | 31 | 31 | - | 31 | 12,477 | - | - | |
| 9 | | Pizza | | | | 25,362 | 32,473 | 22,680 | 9,794 | 19,560 | 19,560 | 3,119 | - | |
| 4 | | Recreation | | | | 16,263 | 16,263 | 8,103 | 8,160 | 8,103 | 8,103 | - | 8,086 | |
| 24 | | Ski Area-Mtn Ops | | | | 556,219 | 572,926 | 504,249 | 68,677 | 124,521 | 162,488 | 379,728 | 55,124 | |
| 1 | | Ski Area Rentl-Rtl | | | | 97,150 | 97,150 | 97,150 | - | - | - | 97,150 | - | |
| 28 | | Ski Area - Lift Maintenance | | | | 1,545,952 | 1,916,474 | 1,578,837 | 337,636 | 1,476,777 | 1,518,341 | 102,061 | 38,491 | |
| 1 | | Ski Area - Vehicle Maintenance | | | | 19,074 | 19,074 | 15,637 | 3,437 | 15,637 | 15,637 | - | - | |
| 0 | | Ski-Ops | | | | - | - | - | - | - | - | - | - | |
| 0 | | Snowplay | | | | - | - | - | - | - | - | - | - | |
| 8 | | Tennis Complex | | | | 56,160 | 63,660 | 52,983 | 10,677 | 52,984 | 52,984 | - | 5,065 | |
| 12 | | The Lodge | | | | 58,728 | 137,082 | 106,202 | 30,880 | 93,318 | 93,318 | 12,884 | 2,931 | |
| 20 | | Trails | | | | 382,253 | 459,223 | 221,729 | 237,494 | 97,102 | 360,594 | 124,627 | 193,824 | |
| 54 | | Trout Creek BLDG | | | | 1,250,186 | 1,268,186 | 90,684 | 1,177,502 | 21,156 | 21,156 | 69,527 | 1,177,991 | |
| 24 | | Trout Creek POOLSPA | | | | 352,257 | 352,658 | 320,364 | 32,295 | 308,204 | 564,645 | 12,160 | 5,061 | |
| 5 | | Trout Creek FITNESSSEQ | | | | 81,969 | 95,469 | 14,146 | 81,323 | 14,146 | 14,146 | - | 81,969 | |
| 0 | | Trout Creek OTHER | | | | - | - | - | - | - | - | - | - | |
| 0 | | Various | | | | - | - | - | - | - | - | - | - | |
| 0 | | Vehicle Maintenance | | | | - | - | - | - | - | - | - | - | |
| 3 | | Vehicle/Fleet | | | | 98,760 | 97,786 | 98,964 | (1,178) | 98,855 | 98,855 | 110 | - | |
| 0 | | Winter Food-Beverge | | | | - | - | - | - | - | - | - | - | |

2017 & prior Carryovers in 2018 RR Expenditures Total - 169,722 169,722 carry-over variance

Replacement Reserve TL

| | | | | | | | | |
|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Capital | 6,354,000 | 7,308,314 | 5,091,311 | 2,218,003 | 3,708,256 | 4,642,611 | 1,383,057 | 1,761,758 |
| Expense | 5,419,000 | 5,990,463 | 3,905,013 | 2,085,449 | 2,791,094 | 3,510,359 | 1,113,922 | 1,649,883 |
| | 935,000 | 1,317,852 | 1,186,298 | 132,554 | 917,162 | 1,132,252 | 269,135 | 111,875 |

| Project # | Category | Component | Location | Type | 2018 Planned Month | 2018 BUDGET | 2018 REVISED BUDGET | 2018 FORECAST | 2018 Revised Budget vs Forecast | 2018 YTD Actual | ITD Actual | 2018 SPEND TO GO | 2019+ SPEND Carryover\$ Reset in Study | Notes |
|-----------|----------|-----------|----------|------|--------------------|-------------|---------------------|---------------|---------------------------------|-----------------|------------|------------------|--|-------|
|-----------|----------|-----------|----------|------|--------------------|-------------|---------------------|---------------|---------------------------------|-----------------|------------|------------------|--|-------|

2018 RR Expenditures Total, per 2018 Budget Report 5,172,483

| | | | | | | | | | | | | | | |
|-------------|-----------------|--|-----------------------------|---|----|--------|--------|--------|----------|---------|---------|---------|---|--|
| 521 051 526 | 2016 RR-CAP | Trails Master Plan (2015 Project yr) | Trails | C | 01 | - | - | - | - | 4,368 | 223,806 | (4,368) | - | needs reclass |
| 621 025 611 | 2016 RR-CAP | Website Framework | MIS | C | 01 | - | 7,131 | 7,131 | - | 7,131 | 30,598 | - | - | carryover, project budget \$31,000 |
| 621 025 825 | 2016 RR-CAP | ASO CRM Software project | MIS | C | 01 | - | 4,299 | 4,299 | - | 4,299 | 76,620 | - | - | \$ in 2018 to complete the initial project scope |
| 821 128 314 | 2016 RR-CAP | White Tent 40x80 | The Lodge | C | 04 | - | 65,000 | 55,437 | 9,563 | 55,437 | 55,437 | - | - | 2015 project , deferred to 2018... |
| 721 025 211 | 2017 RR-CAP | PA - Sound System - Marina | MIS | C | 13 | - | 70 | 70 | - | 70 | 2,134 | - | - | \$2,138 total budget |
| 721 211 137 | 2017 RR-CAP | SB Sheave Assembly Walkways | Ski Area - Lift Maintenance | C | 10 | - | - | - | - | - | 41,564 | - | - | \$48,590 total budget |
| 721 025 195 | 2017 RR-CAP | UPS Units- Network | MIS | C | 13 | - | 1,680 | 1,680 | - | 1,680 | 2,881 | - | - | \$ |
| 721 010 310 | 2017 RR-ACC-CAP | NWCH post replacement and addition of | Administration | C | 09 | - | 2,452 | 2,452 | - | 2,452 | 5,556 | - | - | \$ |
| 721 160 004 | 2017 RR-CAP | Tool Inventory | Maintenance | C | 09 | - | 2,401 | 2,401 | - | 2,401 | 5,519 | - | - | \$ |
| 721 110 002 | 2017 RR-CAP | Ski- Boot- Poles Rental - 2017 only | Cross Country | C | 09 | - | 2,193 | 2,193 | - | 2,193 | 27,976 | - | - | \$ |
| 721 125 307 | 2017 RR-ACC-CAP | Alarm and Detection systems - control pe | Golf Course | C | 09 | - | 2,397 | 2,397 | - | 2,397 | 3,525 | - | - | \$ |
| 721 110 121 | 2017 RR-CAP | Uniforms-shirts/pants | Cross Country | C | 10 | - | 313 | 313 | - | 313 | 5,970 | - | - | \$ |
| 721 010 327 | 2017 RR-ACC-CAP | Risk Mngmnt Ofc Space | Administration | C | 12 | - | 5,010 | 5,010 | - | 5,010 | 8,352 | - | - | \$ |
| 721 100 094 | 2017 RR-CAP | Facility Signage | Campground | C | 06 | - | 1,396 | 1,396 | - | 1,396 | 3,915 | - | - | \$ |
| 721 160 054 | 2017 RR-CAP | Lumber Rack/Truck Tool Boxes | Maintenance | C | 09 | - | 790 | 790 | - | 790 | 1,681 | - | - | \$ |
| 721 210 079 | 2017 RR-CAP | Snowflake Vests | Ski Area-Mtn Ops | C | 10 | - | 10,141 | 10,141 | - | 10,141 | 10,141 | - | - | \$ |
| 721 051 154 | 2017 RR-CAP | Trail 31A-32A Remodel S Euer vally tra | Trails | C | 10 | - | 1,450 | 1,450 | - | 1,450 | 1,450 | - | - | \$ |
| 721 051 143 | 2017 RR-CAP | Trails Wayfinding | Trails | C | 01 | - | 250 | 250 | - | 250 | 5,950 | - | - | \$ |
| 721 025 225 | 2017 RR-CAP | Storage Area Network (SAN) Hardware | MIS | C | 10 | - | 2,814 | 2,814 | - | 2,028 | 19,481 | 786 | - | \$2814 carryover on \$20,267 project |
| 721 130 312 | 2017 RR-CAP | Pool Repairs and Improv Phase 1 | Trout Creek POOLSPA | C | 01 | - | 3,418 | 3,418 | - | 3,418 | 250,179 | - | - | Needs reclass to 2018 project |
| 721 130 157 | 2017 RR-CAP | Filter Sand - L- K-Spa | Trout Creek POOLSPA | C | 01 | - | 1,819 | 1,819 | - | 1,819 | 4,842 | - | - | project not completed in 2017 |
| 721 130 162 | 2017 RR-CAP | Filters - Sand L-K-Spa Hdwr Replace | Trout Creek POOLSPA | C | 01 | - | 2,310 | 2,310 | - | 2,310 | 8,967 | - | - | project not completed in 2017 |
| 721 210 077 | 2017 RR-CAP | Trail maintenance 2017 only | Ski Area-Mtn Ops | C | 01 | - | 4,165 | 4,165 | - | 4,165 | 42,133 | - | - | Needs reclass to 2018 project |
| 821 130 309 | 2018 RR-ACC-CAP | Chem Feed Controllers | Trout Creek POOLSPA | C | 02 | - | 11,760 | 11,760 | - | - | - | 11,760 | - | - |
| 823 210 288 | 2018 RR-ACC-EXP | Bus 140 - Flooring Repairs | Ski Area-Mtn Ops | E | 02 | - | 10,000 | 12,808 | (2,808) | 12,808 | 12,808 | - | - | Posting adjustment needed see 823-210-289 |
| 821 210 289 | 2018 RR-ACC-CAP | Bus 140 - Seat Belts | Ski Area-Mtn Ops | C | 02 | - | 3,425 | 2,068 | 1,357 | (2,068) | (2,068) | 4,136 | - | Posting adjustment needed see 823-210-288 |
| 823 210 290 | 2018 RR-ACC-EXP | Bus 142 - Flooring Repairs | Ski Area-Mtn Ops | E | 02 | - | 10,000 | 9,491 | 509 | 9,491 | 9,491 | - | - | - |
| 821 010 291 | 2018 RR-ACC-CAP | Com Dep - Office Furniture | Administration | C | 02 | - | 3,100 | 3,100 | - | 1,312 | 1,312 | 1,788 | - | - |
| 821 010 292 | 2018 RR-ACC-CAP | Com Dep - Office Remodel | Administration | C | 02 | - | 4,400 | 4,382 | 18 | 4,382 | 4,382 | - | - | - |
| 821 010 006 | 2018 RR-CAP | AED Medical Devices and Signage | Administration | C | 01 | 18,424 | 18,424 | 5,272 | 13,152 | 5,272 | 5,272 | - | - | - |
| 821 010 002 | 2018 RR-CAP | Managerial Desk Replacement | Administration | C | 01 | 4,424 | 8,474 | 8,394 | 80 | 8,394 | 8,394 | - | - | discuss budget change (MS) |
| 821 010 001 | 2018 RR-CAP | Radio Equipment -5- | Administration | C | 01 | 5,061 | 5,061 | 4,937 | 124 | 4,936 | 4,936 | 1 | - | - |
| 821 141 008 | 2018 RR-CAP | Bike Rentals | Bikeworks | C | 04 | 21,911 | 21,911 | 15,764 | 6,148 | 15,764 | 15,764 | - | - | - |
| 821 141 009 | 2018 RR-CAP | Bikes - Day Camps | Bikeworks | C | 04 | 4,183 | 4,183 | 2,890 | 1,293 | 2,890 | 2,890 | - | - | - |
| 821 110 018 | 2018 RR-CAP | Umbrellas / Stands | Cross Country | C | 04 | 2,050 | 2,050 | 2,078 | (28) | 2,078 | 2,078 | - | - | - |
| 821 120 317 | 2018 RR-ACC-CAP | Golf Pro Shop Carpeting | Golf Complex | C | 04 | - | 7,750 | 7,401 | 349 | 7,401 | 7,401 | - | - | - |
| 823 150 321 | 2018 RR-ACC-EXP | Servers Station Repairs | Pizza | E | 04 | - | 2,100 | 1,721 | 379 | 1,721 | 1,721 | - | - | - |
| 821 060 329 | 2018 RR-ACC-CAP | Exit Traffic Spikes | Marina | C | 04 | - | 3,470 | 2,789 | 681 | 2,789 | 2,789 | - | - | - |
| 821 150 330 | 2018 RR-ACC-CAP | Keegerator | Pizza | C | 05 | - | 2,000 | 1,160 | 840 | 1,160 | 1,160 | - | - | - |
| 823 025 324 | 2018 RR-ACC-EXP | IT Wiring Upgrade | Tennis Complex | E | 04 | - | 5,000 | 4,991 | 9 | 4,991 | 4,991 | - | - | - |
| 821 050 038 | 2018 RR-CAP | Chipper Brush Bandit 250 xp 2008 | Forestry | C | 05 | 42,751 | 42,751 | 54,480 | (11,730) | 51,193 | 51,193 | 3,287 | - | disposal acg separate |
| 821 132 325 | 2018 RR-ACC-CAP | Precor AMT's - 2 | Trout Creek FITNESSEQ | C | 05 | - | 13,500 | 14,146 | (646) | 14,146 | 14,146 | - | - | - |
| 821 090 332 | 2018 RR-ACC-CAP | Window Coverings | Tennis Complex | C | 06 | - | 2,500 | 2,077 | 423 | 2,077 | 2,077 | - | - | - |
| 821 180 333 | 2018 RR-ACC-CAP | Range | Winter F&B | C | 06 | - | 10,245 | 9,821 | 424 | 9,821 | 9,821 | - | - | - |
| 821 025 335 | 2018 RR-ACC-CAP | Milestone Security Camera Licenses | MIS | C | 06 | - | 8,100 | 8,100 | - | 2,556 | 2,556 | 5,544 | - | - |
| 821 050 337 | 2018 RR-ACC-CAP | Truck Mounted Water Tank & Sprayer | Forestry | C | 07 | - | 12,000 | 11,594 | 406 | 11,594 | 11,594 | - | - | - |
| 821 160 339 | 2018 RR-ACC-CAP | Signage - Monument | Maintenance | C | 07 | - | 2,900 | 2,474 | 426 | 2,474 | 2,474 | 1 | - | - |
| 821 150 343 | 2018 RR-ACC-CAP | Signage - Complex | Pizza | C | 07 | - | 2,200 | 2,382 | (182) | 2,382 | 2,382 | - | - | - |
| 821 180 320 | 2018 RR-ACC-CAP | Deep Fryer #2 | Winter F&B | C | 09 | - | 4,000 | 3,213 | 787 | 3,213 | 3,213 | - | - | - |
| 821 160 352 | 2018 RR-ACC-CAP | Wheel Loader HE101 - Tire Chains | Maintenance | C | 09 | - | 6,010 | 6,010 | - | 5,739 | 5,739 | 271 | - | - |
| 821 132 353 | 2018 RR-ACC-CAP | Light Pole Replacement | Trout Creek BLDG | C | 10 | - | 2,000 | 2,000 | - | 974 | 974 | 1,026 | - | - |
| 821 128 354 | 2018 RR-ACC-CAP | Back Bar Refrigerated Cabinet | The Lodge | C | 10 | - | 3,054 | 3,054 | - | 2,908 | 2,908 | 146 | - | - |
| 823 128 355 | 2018 RR-ACC-EXP | Epoxy Floors Repairs - The Bar | The Lodge | C | 10 | - | 5,600 | 5,600 | - | 3,730 | 3,730 | 1,870 | - | - |
| 821 130 356 | 2018 RR-ACC-CAP | Filter Sand - Rec Pool - TCRC | Trout Creek POOLSPA | C | 10 | - | 2,875 | 2,875 | - | 2,475 | 2,475 | 400 | - | - |

Replacement Reserve TL

Capital
Expense

6,354,000 7,308,314 5,091,311 2,218,003 3,708,256 4,642,611 1,383,057 1,761,758
5,419,000 5,990,463 3,905,013 2,085,449 2,791,094 3,510,359 1,113,922 1,649,883
935,000 1,317,852 1,186,298 132,554 917,162 1,132,252 269,135 111,875

Table with columns: Project #, Category, Component, Location, Type, 2018 Planned Month, 2018 BUDGET, 2018 REVISED BUDGET, 2018 FORECAST, 2018 Revised Budget vs Forecast, 2018 YTD Actual, ITD Actual, 2018 SPEND TO GO, 2019+ SPEND Carryover\$, Reset in Study, Notes. Rows include various projects like Vehicle 137 Transmission Repairs, Plow Blade Repairs, Groomer - 2005 Prinoth 350, etc.

Replacement Reserve TL

| | | | | | | | | |
|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Capital | 6,354,000 | 7,308,314 | 5,091,311 | 2,218,003 | 3,708,256 | 4,642,611 | 1,383,057 | 1,761,758 |
| Expense | 5,419,000 | 5,990,463 | 3,905,013 | 2,085,449 | 2,791,094 | 3,510,359 | 1,113,922 | 1,649,883 |
| | 935,000 | 1,317,852 | 1,186,298 | 132,554 | 917,162 | 1,132,252 | 269,135 | 111,875 |

| Project # | Category | Component | Location | Type | 2018 Planned Month | 2018 BUDGET | 2018 REVISED BUDGET | 2018 FORECAST | 2018 Revised Budget vs Forecast | 2018 YTD Actual | ITD Actual | 2018 SPEND TO GO | 2019+ SPEND Carryover\$ Reser in Study | Notes |
|-------------|-------------|--|--------------------------------|------|--------------------|-------------|---------------------|---------------|---------------------------------|-----------------|------------|------------------|--|--|
| 821 025 122 | 2018 RR-CAP | POS(1) ALOHA, Cart Pizza | MIS | C | 12 | 2,531 | 2,531 | 2,531 | - | 2,440 | 2,440 | 91 | - | |
| 821 025 096 | 2018 RR-CAP | Server- Hardware - D | MIS | C | 12 | 6,111 | 6,111 | 6,139 | (28) | 6,139 | 6,139 | - | 700 | |
| 821 025 106 | 2018 RR-CAP | Server Room AC -Second Unit- | MIS | C | 12 | 8,098 | 8,098 | 9,948 | (1,850) | 9,948 | 9,948 | - | - | |
| 821 025 099 | 2018 RR-CAP | UPS Units- Network | MIS | C | 12 | 6,391 | 6,391 | 6,391 | - | 5,073 | 5,073 | 1,318 | 1,652 | |
| 821 025 101 | 2018 RR-CAP | VOIP-Core Networking | MIS | C | 12 | 45,009 | 45,009 | 62,572 | (17,564) | 62,572 | 62,572 | - | - | researching, partial reclass other project |
| 821 025 103 | 2018 RR-CAP | Weather Station - DHS | MIS | C | 12 | 2,116 | 2,116 | 2,116 | - | 536 | 536 | 1,580 | 300 | |
| 821 025 102 | 2018 RR-CAP | Workstations- Laptop (A) | MIS | C | 12 | 3,406 | 3,406 | 3,406 | - | 2,713 | 2,713 | 693 | - | |
| 821 025 105 | 2018 RR-CAP | Workstations- Managers (B) | MIS | C | 12 | 26,367 | 26,367 | 26,367 | - | 25,144 | 25,144 | 1,223 | 1,200 | |
| 821 025 116 | 2018 RR-CAP | XC Season Pass Scanner | MIS | C | 12 | 3,854 | 3,854 | 4,080 | (226) | 4,080 | 4,080 | - | - | |
| | 2018 RR-CAP | Zendesck-Member Services | MIS | C | 12 | 12,094 | 12,094 | 12,094 | - | - | - | 12,094 | - | |
| 823 025 119 | 2018 RR-EXP | Zendesck-Member Services | MIS | C | 12 | - | 2,183 | 3,183 | - | 3,183 | 3,183 | - | - | needs reclass to C |
| 821 130 123 | 2018 RR-CAP | Furniture-patio- Umbr Stand | No.Woods Pool-Bldg. | C | 12 | 3,003 | 3,003 | 4,048 | (1,045) | 4,048 | 4,048 | - | - | researching, may be mis-coding or revised budget Sec |
| | 2018 RR-CAP | Pool Cover Winter | No.Woods Pool-Bldg. | C | 99 | 5,438 | 5,438 | - | 5,438 | - | - | - | - | Defer to 2019 |
| | 2018 RR-CAP | Air Compressor - Sprinkler System | Northwoods | C | 99 | 2,046 | 2,046 | - | 2,046 | - | - | - | - | Defer to 2019 |
| 821 010 128 | 2018 RR-CAP | Furn - Common Space - Cleaning | Northwoods | C | 12 | 2,025 | - | - | - | - | - | - | - | changed from C to E |
| 823 010 128 | 2018 RR-EXP | Furn - Common Space - Cleaning | Northwoods | E | 12 | - | 2,025 | 1,451 | 574 | 1,451 | 1,451 | - | - | changed from C to E |
| 821 010 129 | 2018 RR-CAP | Furniture Banq-Meet- Tables | Northwoods | C | 12 | 4,049 | 4,049 | 4,049 | - | 1,050 | 1,050 | 3,000 | - | |
| 821 150 132 | 2018 RR-CAP | Awning | Pizza | C | 12 | 2,423 | 2,423 | 2,045 | 378 | 2,045 | 2,045 | - | - | |
| 821 150 133 | 2018 RR-CAP | China | Pizza | C | 12 | 2,040 | 2,040 | 1,354 | 686 | 1,354 | 1,354 | - | - | |
| 821 150 134 | 2018 RR-CAP | Fryer - Gas -2- | Pizza | C | 12 | 6,681 | 6,681 | 3,799 | 2,882 | 3,799 | 3,799 | - | - | Only purchased 1 - Deferred 2nd to 2019 |
| 821 150 135 | 2018 RR-CAP | Glassware | Pizza | C | 12 | 2,040 | 2,040 | 557 | 1,483 | 557 | 557 | - | - | |
| 821 150 136 | 2018 RR-CAP | Pizza Oven Conveyor #1 | Pizza | C | 12 | 6,059 | 6,870 | 6,543 | 327 | 6,543 | 6,543 | - | - | |
| 821 150 131 | 2018 RR-CAP | Service Station Cabinets -2 | Pizza | C | 09 | 6,119 | 6,119 | 3,119 | 3,000 | - | - | 3,119 | - | |
| 821 140 139 | 2018 RR-CAP | Corn Hole Sets | Recreation | C | 12 | 2,037 | 2,037 | 2,103 | (66) | 2,103 | 2,103 | - | - | |
| 821 140 138 | 2018 RR-CAP | Day Camp - Photo Sharing Equipment | Recreation | C | 12 | 2,546 | 2,546 | 2,513 | 33 | 2,513 | 2,513 | - | - | |
| 821 140 140 | 2018 RR-CAP | Snowplay Tubes -20 - | Recreation | C | 12 | 3,595 | 3,595 | 3,487 | 108 | 3,487 | 3,487 | - | - | |
| | 2018 RR-CAP | Eagle Rock Chair Pads | Ski Area - Lift Maintenance | C | 99 | 11,886 | 11,886 | - | 11,886 | - | - | - | 11,886 | Deferred to 2019 for DHSki planning |
| | 2018 RR-CAP | Fall Protection Equip | Ski Area - Lift Maintenance | C | 12 | 2,025 | 2,025 | 2,025 | - | - | - | 2,025 | - | |
| | 2018 RR-CAP | Lift Ladder-Ladder Safety | Ski Area - Lift Maintenance | C | 99 | 10,398 | 10,398 | - | 10,398 | - | - | - | 10,398 | Deferred to 2022 |
| | 2018 RR-CAP | Rhino Utility Vehicle 2008 | Ski Area - Lift Maintenance | C | 99 | 14,172 | 14,172 | - | 14,172 | - | - | - | 14,172 | Deferred to 2019 for DHSki planning |
| 821 211 293 | 2018 RR-CAP | Snowbird Chairlift Replacement SoftCos | Ski Area - Lift Maintenance | C | 12 | - | 289 | 289 | - | 289 | 289 | - | - | |
| 821 211 310 | 2018 RR-CAP | Snowbird Chairlift Replacement | Ski Area - Lift Maintenance | C | 12 | - | 1,860,351 | 1,560,351 | 300,000 | 1,461,655 | 1,461,655 | 98,696 | - | snowbird project |
| 821 211 155 | 2018 RR-CAP | Snowbird Aux Motors | Ski Area - Lift Maintenance | C | 12 | 25,105 | 10,232 | 11,087 | (855) | 11,087 | 11,087 | - | - | motor replaced with used motor mid-season |
| | 2018 RR-CAP | Snowbird Bullwhl - 2 - | Ski Area - Lift Maintenance | C | 12 | 314,824 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Chair Pads | Ski Area - Lift Maintenance | C | 12 | 5,705 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Chairs (63) | Ski Area - Lift Maintenance | C | 12 | 134,437 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Control Panel lw vlt | Ski Area - Lift Maintenance | C | 12 | 18,829 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Drive | Ski Area - Lift Maintenance | C | 12 | 18,829 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Drive Mtrs Reblnd | Ski Area - Lift Maintenance | C | 12 | 4,541 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Gear Box | Ski Area - Lift Maintenance | C | 12 | 42,683 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Haul Rope | Ski Area - Lift Maintenance | C | 12 | 41,423 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Lift Boom Fabrc | Ski Area - Lift Maintenance | C | 12 | 6,276 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Lift Shacks | Ski Area - Lift Maintenance | C | 12 | 62,302 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Lift Towers | Ski Area - Lift Maintenance | C | 12 | 728,043 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Main Electrical Shutoff | Ski Area - Lift Maintenance | C | 12 | 4,087 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Roof-Siding-Lift Shacks | Ski Area - Lift Maintenance | C | 12 | 28,871 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Sheaves | Ski Area - Lift Maintenance | C | 12 | 12,552 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Tower Bushings | Ski Area - Lift Maintenance | C | 12 | 38,219 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-CAP | Snowbird Tower Pads | Ski Area - Lift Maintenance | C | 12 | 5,341 | - | - | - | - | - | - | - | see project 310 above |
| 821 210 166 | 2018 RR-CAP | Garage Heaters | Ski Area - Vehicle Maintenance | C | 12 | 19,074 | 19,074 | 15,637 | 3,437 | 15,637 | 15,637 | - | - | |
| 821 215 167 | 2018 RR-CAP | Rental Equipment | Ski Area Rentl-Rtl | C | 12 | 97,150 | 97,150 | 97,150 | - | - | - | 97,150 | - | |
| | 2018 RR-CAP | Bathroom Partitions- Downst | Ski Area-Mtn Ops | C | 99 | 8,098 | 8,098 | - | 8,098 | - | - | - | 8,098 | Deferred to 2019 for DHSki planning |
| 821 210 176 | 2018 RR-CAP | Chairlift Evacuation Equipment | Ski Area-Mtn Ops | C | 12 | 2,036 | 2,036 | 1,872 | 164 | 1,872 | 1,872 | - | - | |
| | 2018 RR-CAP | Furniture - Outdoor Lounge | Ski Area-Mtn Ops | C | 99 | 23,571 | 23,571 | - | 23,571 | - | - | - | 23,571 | Deferred to 2019 for DHSki planning |
| 821 210 183 | 2018 RR-CAP | Groomer Prinoth 2010 Bison X no. 217 | Ski Area-Mtn Ops | C | 12 | 397,450 | 371,500 | 371,500 | - | - | - | 371,500 | - | Board Approved 7/21/2018 |
| 821 210 177 | 2018 RR-CAP | Rescue Trauma Equipment | Ski Area-Mtn Ops | C | 12 | 5,089 | 5,089 | 5,089 | - | 4,966 | 4,966 | 123 | - | |

Replacement Reserve TL

| | | | | | | | | |
|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Capital | 6,354,000 | 7,308,314 | 5,091,311 | 2,218,003 | 3,708,256 | 4,642,611 | 1,383,057 | 1,761,758 |
| Expense | 5,419,000 | 5,990,463 | 3,905,013 | 2,085,449 | 2,791,094 | 3,510,359 | 1,113,922 | 1,649,883 |
| | 935,000 | 1,317,852 | 1,186,298 | 132,554 | 917,162 | 1,132,252 | 269,135 | 111,875 |

| Project # | Category | Component | Location | Type | 2018 Planned Month | 2018 BUDGET | 2018 REVISED BUDGET | 2018 FORECAST | 2018 Revised Budget vs Forecast | 2018 YTD Actual | ITD Actual | 2018 SPEND TO GO | 2019+ SPEND Carryover\$ Reset in Study | Notes |
|-------------|-------------|--|------------------------|------|--------------------|-------------|---------------------|---------------|---------------------------------|-----------------|------------|------------------|--|---|
| 821 210 184 | 2018 RR-CAP | Ski Area Signage - Building/Parking | Ski Area-Mtn Ops | C | 99 | 15,518 | 15,518 | - | 15,518 | - | - | - | 15,518 | Deferred to 2019 for DHSki planning |
| 821 210 185 | 2018 RR-CAP | Snowblower | Ski Area-Mtn Ops | C | 12 | 3,138 | 3,138 | 3,165 | (27) | 3,165 | 3,165 | - | - | |
| 821 210 174 | 2018 RR-CAP | Snowblower | Ski Area-Mtn Ops | C | 12 | 3,138 | 3,138 | 3,165 | (27) | 3,165 | 3,165 | - | - | |
| 821 210 174 | 2018 RR-CAP | Sound System Portable - Bose L1 Model | Ski Area-Mtn Ops | C | 12 | 4,039 | 4,039 | 4,223 | (184) | 4,223 | 4,223 | - | - | |
| 821 210 175 | 2018 RR-CAP | Trail maintenance 2018 only | Ski Area-Mtn Ops | C | 12 | 59,549 | 59,549 | 48,870 | 10,679 | 48,870 | 48,870 | 1 | - | \$10,269 moved to 2019 |
| 821 210 182 | 2018 RR-CAP | Trail Map Signage (4) | Ski Area-Mtn Ops | C | 99 | 10,123 | 10,123 | 2,186 | 7,937 | 2,186 | 2,186 | - | 7,937 | Majority Deferred to 2019 |
| 821 090 191 | 2018 RR-CAP | Court Resurf. 4-5-6 | Tennis Complex | C | 12 | 18,424 | 18,424 | 18,200 | 224 | 18,200 | 18,200 | - | - | |
| 821 128 193 | 2018 RR-CAP | Appliance - Griddle - Counter Unit - Gas | The Lodge | C | 99 | 2,931 | 2,931 | - | 2,931 | - | - | - | 2,931 | Deferred to 2019 |
| 821 128 185 | 2018 RR-CAP | Furniture - Deck - Umbrellas | The Lodge | C | 12 | 2,050 | 2,050 | 2,051 | (1) | 2,051 | 2,051 | - | - | |
| 821 128 195 | 2018 RR-CAP | Marco Polo Grill Furniture/Umbrellas | The Lodge | C | 12 | 2,025 | 2,025 | 1,942 | 83 | 1,942 | 1,942 | - | - | |
| 821 128 198 | 2018 RR-CAP | Plumbing Fixtures | The Lodge | C | 12 | 14,278 | 14,278 | 14,278 | - | 6,991 | 6,991 | 7,287 | - | |
| 821 128 199 | 2018 RR-CAP | Smallwares (kitchen & banquet) | The Lodge | C | 12 | 5,775 | 5,775 | 5,775 | - | 4,249 | 4,249 | 1,526 | - | |
| 821 051 205 | 2018 RR-CAP | Glacier Way Prkg R-R | Trails | C | 99 | 38,354 | 38,354 | - | 38,354 | - | - | - | 38,354 | Deferred to 2019 for additional planning |
| 821 051 204 | 2018 RR-CAP | Trail - Glacier Way Trailhead Remodel (Trails | Trails | C | 99 | 40,808 | 40,808 | - | 40,808 | - | - | - | 40,808 | Deferred to 2019 for additional planning |
| 821 051 207 | 2018 RR-CAP | Trail - Nature Loop - Interpretive Signa | Trails | C | 99 | 5,061 | 5,061 | - | 5,061 | - | - | - | 5,061 | Deferred to 2019 for additional planning |
| 821 051 204 | 2018 RR-CAP | Trail - Nature Loop - Elevated Walkway | Trails | C | 12 | 5,061 | 5,061 | 5,061 | - | 853 | 853 | 4,208 | - | carryover |
| 821 051 207 | 2018 RR-CAP | Trail - Trout Creek Trailhead Remodel | Trails | C | 12 | 76,514 | 76,514 | 76,514 | - | 10,490 | 10,490 | 66,025 | - | carryover |
| 821 051 208 | 2018 RR-CAP | Trail 56-57 Remodel E. Perimeter - Nort | Trails | C | 99 | 20,404 | 20,404 | 4,645 | 15,759 | 4,645 | 4,645 | - | 15,759 | Deferred to 2019 for additional planning |
| 821 051 209 | 2018 RR-CAP | Trail 58 Remodel - Clubhouse to Lausan | Trails | C | 12 | 25,494 | 25,494 | 25,494 | - | 5,005 | 5,005 | 20,490 | - | carryover |
| 821 132 322 | 2018 RR-CAP | Trail 7-12 Remodel - Alder Creek | Trails | C | 99 | 15,303 | 15,303 | - | 15,303 | - | - | - | 15,303 | Deferred to 2019 for additional planning |
| 821 132 322 | 2018 RR-CAP | Wildland Perimeter Fencing | Trails | C | 12 | 66,811 | 66,811 | 15,000 | 51,811 | - | - | 15,000 | - | requesting \$15,000 |
| 821 132 322 | 2018 RR-CAP | TCRC Expansion & Casp Improvements | Trout Creek BLDG | C | 12 | - | - | - | - | - | - | - | - | 2018 \$ 100% to DF. RRF 70% of Project '19&'20 |
| 821 132 322 | 2018 RR-CAP | Alarm Detection Control Panel - Trout C | Trout Creek BLDG | C | 99 | 2,627 | 2,627 | - | 2,627 | - | - | - | 2,627 | Deferred to 2019 |
| 821 132 322 | 2018 RR-CAP | Asphalt Trout Creek R-R | Trout Creek BLDG | C | 99 | 397,028 | 397,028 | - | 397,028 | - | - | - | 397,028 | Deferred to 2020 |
| 821 132 322 | 2018 RR-CAP | Audio System -PA System - TCRC | Trout Creek BLDG | C | 99 | 5,637 | 5,637 | - | 5,637 | - | - | - | 5,637 | Deferred to 2019 |
| 821 132 322 | 2018 RR-CAP | Building - Int Trim | Trout Creek BLDG | C | 99 | 15,146 | 15,146 | - | 15,146 | - | - | - | 15,146 | Deferred to 2019 |
| 821 132 322 | 2018 RR-CAP | Building Doors- Exterior -7- | Trout Creek BLDG | C | 99 | 20,246 | 20,246 | - | 20,246 | - | - | - | 20,246 | Deferred to 2019 |
| 821 132 322 | 2018 RR-CAP | Building Doors- Interior -7- | Trout Creek BLDG | C | 99 | 7,086 | 7,086 | - | 7,086 | - | - | - | 7,086 | Deferred to 2019 |
| 821 132 322 | 2018 RR-CAP | Building Lighting | Trout Creek BLDG | C | 99 | 14,577 | 14,577 | - | 14,577 | - | - | - | 14,577 | Deferred to 2019 |
| 821 132 322 | 2018 RR-CAP | Building Siding (new) | Trout Creek BLDG | C | 99 | 76,304 | 76,304 | - | 76,304 | - | - | - | 76,304 | Deferred to 2019 |
| 821 132 322 | 2018 RR-CAP | Building Windows - (new) | Trout Creek BLDG | C | 99 | 45,782 | 45,782 | - | 45,782 | - | - | - | 45,782 | Deferred to 2019 |
| 821 132 322 | 2018 RR-CAP | Carpet Trout Crk - Kids Club, Office, Bi | Trout Creek BLDG | C | 99 | 6,074 | 6,074 | - | 6,074 | - | - | - | 6,074 | Deferred to 2019 |
| 821 132 322 | 2018 RR-CAP | Concrete Capping Entryway/ADA | Trout Creek BLDG | C | 99 | 12,779 | 12,779 | - | 12,779 | - | - | - | 12,779 | Deferred to 2019 |
| 821 132 322 | 2018 RR-CAP | Court S-S Basketball & Path | Trout Creek BLDG | C | 99 | 3,543 | 3,543 | - | 3,543 | - | - | - | 3,543 | Deferred to 2019 |
| 821 132 322 | 2018 RR-CAP | Exercise Equip- Strength | Trout Creek FITNESSSEQ | C | 99 | 53,652 | 53,652 | - | 53,652 | - | - | - | 53,652 | Deferred to 2020 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Exercise Equipment - Recumbent Bike-1- | Trout Creek FITNESSSEQ | C | 99 | 9,483 | 9,483 | - | 9,483 | - | - | - | 9,483 | Deferred to 2020 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Exercise Equipment - Treadmills -2- | Trout Creek FITNESSSEQ | C | 99 | 13,623 | 13,623 | - | 13,623 | - | - | - | 13,623 | Deferred to 2020 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Exercise Equipment - Upright Bicycle | Trout Creek FITNESSSEQ | C | 99 | 5,211 | 5,211 | - | 5,211 | - | - | - | 5,211 | Deferred to 2020 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Fence Repairs | Trout Creek BLDG | C | 99 | 25,507 | 25,507 | - | 25,507 | - | - | - | 25,507 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Flooring - Aerobic Room - Refinish | Trout Creek BLDG | C | 99 | 8,562 | 8,562 | - | 8,562 | - | - | - | 8,562 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Flooring- Mateflex | Trout Creek BLDG | C | 99 | 6,571 | 6,571 | - | 6,571 | - | - | - | 6,571 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Furniture - Lounge | Trout Creek BLDG | C | 99 | 10,574 | 10,574 | - | 10,574 | - | - | - | 10,574 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | HVAC | Trout Creek BLDG | C | 99 | 9,508 | 9,508 | - | 9,508 | - | - | - | 9,508 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Landscaping-Lawns-Ir | Trout Creek BLDG | C | 99 | 35,430 | 35,430 | - | 35,430 | - | - | - | 35,430 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Lobby-Hallway Flooring | Trout Creek BLDG | C | 99 | 40,492 | 40,492 | - | 40,492 | - | - | - | 40,492 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Office Furniture | Trout Creek BLDG | C | 99 | 4,049 | 4,049 | - | 4,049 | - | - | - | 4,049 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Parking Lot Post Lamps -10- | Trout Creek BLDG | C | 99 | 45,553 | 45,553 | - | 45,553 | - | - | - | 45,553 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Restrooms - Gynside Counters | Trout Creek BLDG | C | 99 | 10,000 | 10,000 | - | 10,000 | - | - | - | 10,000 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Restrooms - Gynside Doors | Trout Creek BLDG | C | 99 | 4,000 | 4,000 | - | 4,000 | - | - | - | 4,000 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Restrooms - Gynside Epoxy Flooring | Trout Creek BLDG | C | 99 | 20,000 | 20,000 | - | 20,000 | - | - | - | 20,000 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Restrooms - Gynside FF&E | Trout Creek BLDG | C | 99 | 41,000 | 41,000 | - | 41,000 | - | - | - | 41,000 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Restrooms - Gynside HVAC | Trout Creek BLDG | C | 99 | 10,000 | 10,000 | - | 10,000 | - | - | - | 10,000 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Restrooms - Gynside Lighting & Electric | Trout Creek BLDG | C | 99 | 35,000 | 35,000 | - | 35,000 | - | - | - | 35,000 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Restrooms - Gynside Mirrors | Trout Creek BLDG | C | 99 | 6,500 | 6,500 | - | 6,500 | - | - | - | 6,500 | Deferred to 2019 due to TC expans/remodel project |
| 821 132 322 | 2018 RR-CAP | Restrooms - Gynside Partitions | Trout Creek BLDG | C | 99 | 12,000 | 12,000 | - | 12,000 | - | - | - | 12,000 | Deferred to 2019 due to TC expans/remodel project |

Replacement Reserve TL

| | | | | | | | | |
|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Capital | 6,354,000 | 7,308,314 | 5,091,311 | 2,218,003 | 3,708,256 | 4,642,611 | 1,383,057 | 1,761,758 |
| Expense | 5,419,000 | 5,990,463 | 3,905,013 | 2,085,449 | 2,791,094 | 3,510,359 | 1,113,922 | 1,649,883 |
| | 935,000 | 1,317,852 | 1,186,298 | 132,554 | 917,162 | 1,132,252 | 269,135 | 111,875 |

| Project # | Category | Component | Location | Type | 2018 Planned Month | 2018 BUDGET | 2018 REVISED BUDGET | 2018 FORECAST | 2018 Revised Budget vs Forecast | 2018 YTD Actual | ITD Actual | 2018 SPEND TO GO | 2019+ SPEND Carryover\$ Reset in Study | Notes | |
|-------------|--------------------|---|---------------------------------------|---------------------|--------------------|-------------|---------------------|---------------|---------------------------------|-----------------|------------|------------------|---|---|---|
| 821 132 226 | 2018 RR-CAP | Restrooms - Gymside Plumbing & Fixtur | Trout Creek BLDG | C | 99 | 40,000 | 40,000 | - | 40,000 | - | - | - | 40,000 | Deferred to 2019 due to TC expans/remodel project | |
| | 2018 RR-CAP | Restrooms - Gymside Signage | Trout Creek BLDG | C | 99 | 2,000 | 2,000 | - | 2,000 | - | - | - | 2,000 | Deferred to 2019 due to TC expans/remodel project | |
| | 2018 RR-CAP | Restrooms - Gymside Structural Remode | Trout Creek BLDG | C | 99 | 32,000 | 32,000 | - | 32,000 | - | - | - | 32,000 | Deferred to 2019 due to TC expans/remodel project | |
| | 2018 RR-CAP | Restrooms - Gymside Tile | Trout Creek BLDG | C | 99 | 80,000 | 80,000 | - | 80,000 | - | - | - | 80,000 | Deferred to 2019 due to TC expans/remodel project | |
| | 2018 RR-CAP | Restrooms - Gymside Windows | Trout Creek BLDG | C | 99 | 15,000 | 15,000 | - | 15,000 | - | - | - | 15,000 | Deferred to 2019 due to TC expans/remodel project | |
| | 2018 RR-CAP | Restrooms - Poolside Windows | Trout Creek BLDG | C | 99 | 15,315 | 15,315 | - | 15,315 | - | - | - | 15,315 | Deferred to 2019 due to TC expans/remodel project | |
| | 2018 RR-CAP | Retail Fixtures | Trout Creek BLDG | C | 99 | 2,035 | 2,035 | - | 2,035 | - | - | - | 2,035 | Deferred to 2019 due to TC expans/remodel project | |
| | 2018 RR-CAP | Signage - Facility Int and Ext | Trout Creek BLDG | C | 99 | 7,651 | 7,651 | - | 7,651 | - | - | - | 7,651 | Deferred to 2019 due to TC expans/remodel project | |
| | 2018 RR-CAP | Snowblower | Trout Creek BLDG | C | 12 | 3,692 | 3,692 | 3,723 | (31) | 3,723 | 3,723 | - | - | - | - |
| | 2018 RR-CAP | Steam Room/Sauna Area - Windows & T | Trout Creek BLDG | C | 99 | 35,736 | 35,736 | - | 35,736 | - | - | - | 35,736 | Deferred to 2019 due to TC expans/remodel project | |
| | 2018 RR-CAP | Storage Shed | Trout Creek BLDG | C | 99 | 5,287 | 5,287 | - | 5,287 | - | - | - | 5,287 | Deferred to 2019 due to TC expans/remodel project | |
| | 2018 RR-CAP | Water Fountain and Bottle Filler - 2 - | Trout Creek BLDG | C | 99 | 6,074 | 6,074 | - | 6,074 | - | - | - | 6,074 | Deferred to 2019 due to TC expans/remodel project | |
| 2018 RR-CAP | Window Screens | Trout Creek BLDG | C | 99 | 2,278 | 2,278 | - | 2,278 | - | - | - | 2,278 | Deferred to 2019 due to TC expans/remodel project | | |
| 2018 RR-CAP | Windscreen Fencing | Trout Creek BLDG | C | 99 | 3,040 | 3,040 | - | 3,040 | - | - | - | 3,040 | Deferred to 2019 due to TC expans/remodel project | | |
| 821 130 341 | 2018 RR-CAP | Pools Repairs & Improvements Phs 2 | Trout Creek POOLSPA | C | 12 | - | 292,445 | 269,233 | 23,212 | 269,233 | 269,233 | - | - | Pools Repairs & Improvements Phs 2 | |
| | 2018 RR-CAP | Covered Spa - Coping + Tile | Trout Creek POOLSPA | C | 12 | 10,652 | - | - | - | - | - | - | - | see project 341 above | |
| | 2018 RR-CAP | Covered Spa - Entry Rails | Trout Creek POOLSPA | C | 12 | 2,340 | - | - | - | - | - | - | - | see project 341 above | |
| | 2018 RR-CAP | Covered Spa - Lighting | Trout Creek POOLSPA | C | 12 | 2,106 | - | - | - | - | - | - | - | see project 341 above | |
| | 2018 RR-CAP | Covered Spa - Plaster - Permit - VGB Dr | Trout Creek POOLSPA | C | 12 | 12,249 | - | - | - | - | - | - | - | see project 341 above | |
| | 2018 RR-CAP | Covered Spa - Skimmers | Trout Creek POOLSPA | C | 12 | 2,574 | - | - | - | - | - | - | - | see project 341 above | |
| | 2018 RR-CAP | Kiddy Pool - Coping + Tile | Trout Creek POOLSPA | C | 12 | 11,409 | - | - | - | - | - | - | - | see project 341 above | |
| | 2018 RR-CAP | Kiddy Pool - Plaster - Permit - VGB Dra | Trout Creek POOLSPA | C | 12 | 15,184 | - | - | - | - | - | - | - | see project 341 above | |
| | 2018 RR-CAP | Kiddy Pool - Skimmers | Trout Creek POOLSPA | C | 12 | 2,035 | - | - | - | - | - | - | - | see project 341 above | |
| | 2018 RR-CAP | Rec Pool - Coping + Tile | Trout Creek POOLSPA | C | 12 | 73,399 | - | - | - | - | - | - | - | see project 341 above | |
| | 2018 RR-CAP | Rec Pool - Grabrails (4) | Trout Creek POOLSPA | C | 12 | 14,325 | - | - | - | - | - | - | - | see project 341 above | |
| | 2018 RR-CAP | Rec Pool - Handrails (5) | Trout Creek POOLSPA | C | 12 | 5,873 | - | - | - | - | - | - | - | see project 341 above | |
| | 2018 RR-CAP | Rec Pool - Lighting | Trout Creek POOLSPA | C | 12 | 12,836 | - | - | - | - | - | - | - | see project 341 above | |
| | 2018 RR-CAP | Rec Pool - Plaster - Permit - VGB Drain | Trout Creek POOLSPA | C | 12 | 118,509 | - | - | - | - | - | - | - | see project 341 above | |
| | 2018 RR-CAP | Rec Pool - Skimmers | Trout Creek POOLSPA | C | 12 | 30,733 | - | - | - | - | - | - | - | TL \$314,000 Budget, Approved was \$292,445 | |
| | 2018 RR-CAP | Cover Wheel Asmb Lap | Trout Creek POOLSPA | C | 99 | 5,061 | 5,061 | - | 5,061 | - | - | - | 5,061 | Defer to 2019 | |
| | 821 130 268 | 2018 RR-CAP | Pool Paver Repairs | Trout Creek POOLSPA | C | 12 | 15,304 | 15,304 | 14,455 | 849 | 14,455 | 14,455 | - | - | - |
| | 821 130 285 | 2018 RR-CAP | Inflatable - WIBIT Aquatrack Elements | Trout Creek POOLSPA | C | 12 | 12,187 | 12,187 | 11,498 | 689 | 11,498 | 11,498 | - | - | - |
| 821 160 286 | 2018 RR-CAP | No. 128 - Ford F-150 - Forestry | Vehicle/Fleet | C | 12 | 49,096 | 45,358 | 46,536 | (1,178) | 46,536 | 46,536 | - | - | - | |
| 821 160 287 | 2018 RR-CAP | No. 138 - Ford 07 F150 - Maint | Vehicle/Fleet | C | 12 | 49,664 | 47,328 | 47,328 | - | 47,328 | 47,328 | - | - | - | |
| 821 010 345 | 2018 RR-ACC-CAP | NW Monument Sign Landscape | Administration | C | 12 | - | 6,269 | 6,289 | (20) | 6,289 | 6,289 | - | - | - | |
| 821 128 346 | 2018 RR-ACC-CAP | Remote Condenser Refrigeration Unit | The Lodge | C | 12 | - | 4,700 | 4,546 | 154 | 4,546 | 4,546 | - | - | - | |
| 821 060 347 | 2018 RR-ACC-CAP | Marina - Range | Marina | C | 12 | - | 10,245 | 9,964 | 281 | 9,964 | 9,964 | - | - | - | |
| 821 010 350 | 2018 RR-ACC-CAP | Fire Signs | Administration | C | 12 | - | 5,150 | 5,150 | - | 548 | 548 | 4,602 | - | - | |
| 821 010 340 | 2018 RR-ACC-CAP | CASP Feasability Study | Administration | C | 12 | - | 15,000 | 15,000 | - | 15,000 | 15,000 | - | - | - | |
| 821 010 316 | 2018 RR-ACC-CAP | HR Office Paint and Furniture | Administration | C | 12 | - | 3,900 | 4,370 | (470) | 4,370 | 4,370 | - | - | - | |
| 821 125 359 | 2018 RR-ACC-CAP | Fairways Rough Remodel | Golf Course | C | 12 | - | 9,000 | 9,000 | - | 8,366 | 8,366 | 634 | - | - | |
| 821 210 331 | 2018 RR-ACC-CAP | 400 Amp Breaker Snowmaking | Ski Area-Mtn Ops | C | 12 | - | 4,100 | 4,066 | 34 | 4,066 | 4,066 | - | - | - | |
| 821 132 326 | 2018 RR-ACC-CAP | 100-Gallon Water Heater - poolside | Trout Creek BLDG | C | 12 | - | 6,000 | 5,690 | 310 | 5,690 | 5,690 | - | - | - | |
| 821 132 362 | 2018 RR-ACC-CAP | 100-Gallon Water Heater - gymside | Trout Creek BLDG | C | 12 | - | 10,000 | 10,768 | (768) | 10,768 | 10,768 | - | - | - | |
| 723 051 148 | 2017 RR-EXP | Trail - Nature Loop Repair | Trails | E | 10 | - | 58,908 | 58,908 | - | 39,630 | 61,363 | 19,278 | - | work not completed in 2017 | |
| 723 160 053 | 2017 RR-EXP | Stormwater Dis System Containment Req | Maintenance | E | 13 | - | 5,240 | 5,240 | - | 5,240 | 5,240 | - | - | carryover | |
| 723 051 151 | 2017 RR-EXP | Trail Repairs | Trails | E | 13 | - | 4,560 | 4,560 | - | 4,560 | 9,568 | - | - | carryover | |
| 723 010 259 | 2017 RR-EXP | Northwoods Poolside Restroom Design | Northwoods Pool | E | 13 | - | 31 | 31 | - | 31 | 12,477 | - | - | carryover | |
| 723 035 262 | 2017 RR-ACC-EXP | Flex Timeclocks Lease | MIS | E | 13 | - | 2,486 | 2,486 | - | - | 17,764 | 2,486 | - | need to reclass to 2018 project # | |
| 823 010 003 | 2018 RR-EXP | Copier Lease- Admin | Administration | E | 13 | 23,239 | 23,239 | 34,011 | (10,771) | 34,011 | 34,011 | - | - | now combined project with row below | |
| 823 010 003 | 2018 RR-EXP | Copier Lease- ASO | Administration | E | 13 | 10,631 | 10,631 | 10,631 | - | - | - | 10,631 | - | now combined project with row above | |
| 823 010 005 | 2018 RR-EXP | Mail Machine - Lease | Administration | E | 13 | 4,096 | 4,096 | 4,984 | (888) | 4,984 | 4,984 | - | - | - | |
| 823 165 007 | 2018 RR-EXP | Reserve Payroll Allocation | Administration | E | 13 | 126,537 | 130,000 | 130,000 | - | 119,165 | 119,165 | 10,835 | - | - | |
| 823 165 007 | 2018 RR-EXP | Bath House - Ext Paint | Campground | E | 99 | 2,544 | - | - | - | - | - | - | 2,544 | Deferred painting to 2019 for plumbing repairs | |
| 823 165 007 | 2018 RR-EXP | Bath House - Int. Paint | Campground | E | 99 | 2,544 | - | - | - | - | - | - | 2,544 | Deferred painting to 2019 for plumbing repairs | |
| 823 100 010 | 2018 RR-EXP | Campground - Asphalt - Stripe | Campground | E | 13 | 1,203 | 1,203 | 1,203 | - | 1,203 | 1,203 | - | - | - | |

Replacement Reserve TL
Capital
Expense

| | | | | | | | |
|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 6,354,000 | 7,308,314 | 5,091,311 | 2,218,003 | 3,708,256 | 4,642,611 | 1,383,057 | 1,761,758 |
| 5,419,000 | 5,990,463 | 3,905,013 | 2,085,449 | 2,791,094 | 3,510,359 | 1,113,922 | 1,649,883 |
| 935,000 | 1,317,852 | 1,186,298 | 132,554 | 917,162 | 1,132,252 | 269,135 | 111,875 |

| Project # | Category | Component | Location | Type | 2018 Planned Month | 2018 BUDGET | 2018 REVISED BUDGET | 2018 FORECAST | 2018 Revised Budget vs Forecast | 2018 YTD Actual | ITD Actual | 2018 SPEND TO GO | 2019+ SPEND Carryover\$ Reset in Study | Notes |
|-------------|-------------|--|-----------------------------|------|--------------------|-------------|---------------------|---------------|---------------------------------|-----------------|------------|------------------|--|---------------------------------------|
| | 2018 RR-EXP | Plumbing Fixtures Repairs | Campground | E | 99 | 2,025 | - | - | - | - | - | - | 2,025 | Defer to 2019 for additional planning |
| | 2018 RR-EXP | Building Paint and Stain - Exterior | Chalet House | E | 99 | 4,085 | - | - | - | - | - | - | 4,085 | Defer to 2019 |
| 823 010 014 | 2018 RR-EXP | Natural Gas line to replace propane tank | Chalet House | E | 13 | 15,304 | - | - | - | - | - | - | - | changed from E to C |
| 821 010 014 | 2018 RR-CAP | Natural Gas line to replace propane tank | Chalet House | C | 13 | - | 15,304 | 13,785 | 1,519 | 13,785 | 13,785 | - | - | changed from E to C |
| 823 110 016 | 2018 RR-EXP | Asphalt - ACAC Seal-Stripe | Cross Country | E | 13 | 18,808 | 18,808 | 18,802 | 6 | 18,802 | 18,802 | - | - | - |
| 823 110 022 | 2018 RR-EXP | Building Paint and Stain - Interior | Cross Country | E | 13 | 10,199 | 10,199 | 6,440 | 3,759 | 6,440 | 6,440 | - | - | - |
| 823 110 017 | 2018 RR-EXP | Fencing - repair | Cross Country | E | 13 | 10,799 | 10,799 | 10,799 | - | 10,799 | 10,799 | - | - | - |
| | 2018 RR-EXP | Forest Service Special Use Permit | Cross Country | E | 13 | 2,089 | 2,089 | 2,089 | - | - | - | 2,089 | - | - |
| | 2018 RR-EXP | Stormwater - Containment- Repair | Cross Country | E | 99 | 2,050 | - | - | - | - | - | - | 2,050 | Defer to 2019 |
| 823 080 033 | 2018 RR-EXP | Perimeter Fencing repair | Equestrian Center | E | 13 | 5,061 | 5,061 | 5,061 | - | 5,061 | 5,061 | - | - | - |
| 823 080 035 | 2018 RR-EXP | Tack Sheds/Cargo Containers - Paint Ex | Equestrian Center | E | 13 | 15,184 | 15,184 | 7,175 | 8,009 | 7,175 | 7,175 | - | - | - |
| 823 080 036 | 2018 RR-EXP | Tack Sheds/Cargo Containers - Repairs | Equestrian Center | E | 13 | 8,098 | 8,098 | 1,382 | 6,716 | 1,382 | 1,382 | - | - | - |
| 823 050 037 | 2018 RR-EXP | Asphalt - Seal/Stripe - Gate to Building | Forestry | E | 13 | 15,184 | 15,184 | 15,184 | - | 15,184 | 15,184 | - | - | - |
| 823 050 039 | 2018 RR-EXP | Common Area Tree Damage | Forestry | E | 13 | 10,139 | 153,929 | 153,929 | - | 122,195 | 122,195 | 31,734 | - | Board Approved Increase 6/26/2018 |
| 823 050 041 | 2018 RR-EXP | Mastication - Large Equipment | Forestry | E | 13 | 33,395 | 33,395 | 33,395 | - | 33,395 | 33,395 | - | - | - |
| 823 050 040 | 2018 RR-EXP | Mastication - Small Equipment | Forestry | E | 13 | 26,320 | 26,320 | 26,320 | - | 14,338 | 14,338 | 11,983 | - | - |
| 723 050 288 | 2017 RR-EXP | Storm Damage Forestry | Forestry | E | 10 | - | 75,601 | 75,601 | - | 20,590 | 94,989 | 55,011 | - | apprv bdg in '17 of \$150,000 total |
| 723 050 097 | 2017 RR-EXP | Mastication | Forestry | E | 10 | - | 2,640 | 2,895 | (255) | 2,895 | 59,715 | - | - | apprv bdg in '17 of \$59,715 total |
| 823 160 045 | 2018 RR-EXP | Mailbox Cluster Repair-Replace | General Maintenance | E | 09 | 3,049 | 3,049 | 3,049 | 0 | - | - | 3,049 | - | - |
| 823 160 044 | 2018 RR-EXP | Misc. Pav. Crack Repairs | General Maintenance | E | 13 | 12,406 | 12,406 | 12,469 | (63) | 12,469 | 12,469 | - | - | - |
| 823 120 046 | 2018 RR-EXP | GC Pking Stripe | Golf Complex | E | 13 | 5,925 | 5,925 | 5,925 | - | 5,925 | 5,925 | - | - | - |
| 823 120 052 | 2018 RR-EXP | Golf Pro Shop Paint repair | Golf Complex | E | 13 | 2,221 | 2,741 | 2,741 | - | 2,741 | 2,741 | - | - | DP Approved |
| 823 125 053 | 2018 RR-EXP | Asphalt Cart Path Repair | Golf Course | E | 13 | 10,401 | 10,401 | 10,391 | 10 | 10,391 | 10,391 | - | - | - |
| 823 125 054 | 2018 RR-EXP | GC Drvg Rg Pth-Park-Brdg Seal-Stripe | Golf Course | E | 13 | 1,787 | 1,787 | 1,787 | - | 1,787 | 1,787 | - | - | - |
| 823 125 055 | 2018 RR-EXP | GC Paths Seal-18 holes | Golf Course | E | 13 | 25,307 | 25,307 | 25,307 | - | 25,307 | 25,307 | - | - | - |
| | 2018 RR-EXP | GC Tree Damage | Golf Course | E | 99 | 2,028 | 2,028 | - | 2,028 | - | - | - | 2,028 | Defer to 2019 |
| 823 125 056 | 2018 RR-EXP | GCM Yard Seal-Stripe | Golf Course | E | 13 | 6,074 | 6,074 | 6,074 | - | 6,074 | 6,074 | - | - | - |
| 823 125 066 | 2018 RR-EXP | Paint Building Siding Staining - Rprs | Golf Course | E | 13 | 9,617 | 9,617 | 3,750 | 5,867 | 3,750 | 3,750 | - | - | - |
| 823 125 059 | 2018 RR-EXP | Sod Repair | Golf Course | E | 13 | 20,597 | 20,597 | 20,171 | 426 | 20,171 | 20,171 | - | - | - |
| 823 160 072 | 2018 RR-EXP | Building - Painting Interior | Maintenance | E | 13 | 15,478 | 5,775 | 5,775 | - | 550 | 550 | 5,225 | - | - |
| | 2018 RR-EXP | Fencing- Repair | Maintenance | E | 99 | 2,875 | 2,875 | - | 2,875 | - | - | - | 2,875 | Deferred to 2019 - No repairs needed |
| 823 160 068 | 2018 RR-EXP | Maint.Yd. Seal-Stripe | Maintenance | E | 13 | 11,987 | 11,987 | 10,891 | 1,096 | 10,891 | 10,891 | - | - | - |
| 823 060 084 | 2018 RR-EXP | Dock Repairs | Marina | E | 13 | 6,108 | 6,108 | 2,072 | 4,036 | 2,072 | 2,072 | - | - | - |
| 823 060 085 | 2018 RR-EXP | Fencing- Repairs | Marina | E | 13 | 5,090 | 5,090 | 208 | 4,882 | 208 | 208 | - | - | - |
| 823 060 076 | 2018 RR-EXP | Marina Pkg Seal-Stripe | Marina | E | 13 | 5,794 | 5,794 | 5,794 | - | 5,794 | 5,794 | - | - | - |
| 823 060 077 | 2018 RR-EXP | Marina Pthwys-Ramp Seal | Marina | E | 13 | 255 | 255 | 255 | - | 255 | 255 | - | - | - |
| 823 060 088 | 2018 RR-EXP | Stormwater - Containment- Repair | Marina | E | 13 | 4,235 | 4,235 | 3,985 | 250 | 3,985 | 3,985 | - | - | - |
| 823 025 108 | 2018 RR-EXP | Arc GIS - Forestry - Software | MIS | E | 13 | 1,087 | 1,087 | 1,083 | 4 | 1,083 | 1,083 | - | - | - |
| 723 025 197 | 2018 RR-EXP | E-Store | MIS | E | 13 | - | - | - | - | - | 11,413 | - | - | needs reclass to x109 project# |
| 823 025 109 | 2018 RR-EXP | E-Store | MIS | E | 13 | 12,000 | 12,000 | 12,000 | - | 10,980 | 10,980 | 1,020 | - | - |
| 823 025 091 | 2018 RR-EXP | Fiber Optic Leases | MIS | E | 13 | 42,887 | 42,887 | 44,681 | (1,794) | 44,681 | 44,681 | - | - | - |
| 823 025 092 | 2018 RR-EXP | Gasboy - Maintenance Software License | MIS | E | 13 | 1,665 | 1,665 | 1,665 | - | - | - | 1,665 | - | - |
| 823 025 117 | 2018 RR-EXP | Gold Mine Software | MIS | E | 13 | 1,518 | 14,580 | 14,580 | - | 12,750 | 12,750 | 1,830 | - | bdg revised from C to E |
| 823 025 093 | 2018 RR-EXP | Golf Module- 4 tees | MIS | E | 13 | 6,222 | 6,222 | 6,222 | - | 6,000 | 6,000 | 222 | - | - |
| 823 025 111 | 2018 RR-EXP | Maintenance Work Order-M+ Software | MIS | E | 13 | 2,045 | 2,045 | 2,045 | - | 1,359 | 1,359 | 686 | - | - |
| 823 025 112 | 2018 RR-EXP | Marketing Interactive Web Features | MIS | E | 13 | 3,112 | 3,112 | 3,112 | - | 1,086 | 1,086 | 2,026 | - | - |
| 823 025 114 | 2018 RR-EXP | Reserve Fund Software | MIS | E | 13 | 3,003 | 3,003 | 3,003 | - | 2,400 | 2,400 | 603 | - | - |
| 823 025 097 | 2018 RR-EXP | Service Microsoft 365 license | MIS | E | 13 | 27,329 | 27,329 | 28,924 | (1,595) | 28,924 | 28,924 | - | - | - |
| 823 025 098 | 2018 RR-EXP | Timeclocks - Paychex - Lease - SAAS | MIS | E | 13 | 19,035 | 19,035 | 22,930 | (3,894) | 22,930 | 22,930 | - | - | - |
| 823 025 115 | 2018 RR-EXP | Trails User Smartphone App | MIS | E | 13 | 7,409 | 7,409 | 7,409 | - | 7,000 | 7,000 | 409 | - | - |
| 823 025 100 | 2018 RR-EXP | VICOMAP - Website | MIS | E | 13 | 1,581 | 1,581 | 1,581 | - | - | - | 1,581 | - | - |
| 823 130 124 | 2018 RR-EXP | Furniture - Pool Deck - repair | No.Woods Pool-Bldg. | E | 13 | 10,204 | 10,204 | 9,852 | 352 | 9,852 | 9,852 | - | - | - |
| 823 010 127 | 2018 RR-EXP | Deck-Pavers Repair | Northwoods | E | 13 | 7,085 | 7,085 | 6,440 | 645 | 6,440 | 6,440 | - | - | - |
| 823 010 126 | 2018 RR-EXP | NWDS Prking Seal-Stripe | Northwoods | E | 13 | 11,121 | 11,121 | 11,121 | - | 11,121 | 11,121 | - | - | - |
| | 2018 RR-EXP | Bocce Courts Repair | Recreation | E | 99 | 8,086 | 8,086 | - | 8,086 | - | - | - | 8,086 | Deferred to 2020 for NWCH planning |
| | 2018 RR-EXP | Eagle Rock Communication Lines Repai | Ski Area - Lift Maintenance | E | 99 | 2,035 | 2,035 | - | 2,035 | - | - | - | 2,035 | Deferred to 2020 |

Replacement Reserve TL

| | | | | | | | | |
|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Capital | 6,354,000 | 7,308,314 | 5,091,311 | 2,218,003 | 3,708,256 | 4,642,611 | 1,383,057 | 1,761,758 |
| Expense | 5,419,000 | 5,990,463 | 3,905,013 | 2,085,449 | 2,791,094 | 3,510,359 | 1,113,922 | 1,649,883 |
| | 935,000 | 1,317,852 | 1,186,298 | 132,554 | 917,162 | 1,132,252 | 269,135 | 111,875 |

| Project # | Category | Component | Location | Type | 2018 Planned Month | 2018 BUDGET | 2018 REVISED BUDGET | 2018 FORECAST | 2018 Revised Budget vs Forecast | 2018 YTD Actual | ITD Actual | 2018 SPEND TO GO | 2019+ SPEND Carryover\$ Reser in Study | Notes |
|-------------|-----------------|---|-----------------------------|------|--------------------|-------------|---------------------|---------------|---------------------------------|-----------------|------------|------------------|--|---|
| 823 211 147 | 2018 RR-EXP | Loading Ramp Repairs / Go-Green/Red | Ski Area - Lift Maintenance | E | 13 | 5,087 | 5,087 | 5,087 | - | 3,747 | 3,747 | 1,340 | - | |
| | 2018 RR-EXP | Snowbird Drive Repairs | Ski Area - Lift Maintenance | E | 13 | 2,008 | - | - | - | - | - | - | - | see project 310 above |
| | 2018 RR-EXP | Snowbird Motor Room - Structural Repa | Ski Area - Lift Maintenance | E | 13 | 6,276 | - | - | - | - | - | - | - | see project 310 above |
| 823 210 173 | 2018 RR-EXP | DSL Deck Concrete Urethane Coating | Ski Area-Mtn Ops | E | 13 | 3,038 | 5,038 | 5,000 | 38 | 5,000 | 5,000 | - | - | |
| 823 210 168 | 2018 RR-EXP | DSL Lower 500 Dr Seal (35%) | Ski Area-Mtn Ops | E | 13 | 1,720 | 1,720 | 1,766 | (46) | 1,766 | 1,766 | - | - | |
| 823 210 169 | 2018 RR-EXP | DSL Prking - Stripe | Ski Area-Mtn Ops | E | 13 | 7,020 | 7,020 | 3,006 | 4,014 | 3,006 | 3,006 | - | - | |
| 823 210 170 | 2018 RR-EXP | DSL-AccRd. Seal (35%) | Ski Area-Mtn Ops | E | 13 | 3,701 | 3,701 | 3,802 | (101) | 3,802 | 3,802 | - | - | |
| 823 210 171 | 2018 RR-EXP | DSL-Fire Lane Seal (35%) | Ski Area-Mtn Ops | E | 13 | 1,898 | 1,898 | 1,949 | (51) | 1,949 | 1,949 | - | - | |
| 823 210 179 | 2018 RR-EXP | Stormwater - Containment- Clean out Lo | Ski Area-Mtn Ops | E | 13 | 5,061 | 3,968 | 3,968 | - | - | - | 3,968 | - | |
| 823 210 172 | 2018 RR-EXP | Yurt Deck Repair/Stain | Ski Area-Mtn Ops | E | 13 | 2,031 | 1,950 | 1,950 | - | 1,950 | 1,950 | - | - | |
| 823 090 187 | 2018 RR-EXP | Building Paint-Exter. | Tennis Complex | E | 13 | 11,120 | 11,120 | 8,074 | 3,046 | 8,074 | 8,074 | - | - | |
| 823 090 188 | 2018 RR-EXP | Building Paint-Interior - Proshop - Restr | Tennis Complex | E | 13 | 12,148 | 12,148 | 11,941 | 207 | 11,941 | 11,941 | - | - | |
| 823 090 190 | 2018 RR-EXP | Court Crack Repairs | Tennis Complex | E | 13 | 6,351 | 6,351 | 6,200 | 151 | 6,200 | 6,200 | - | - | |
| | 2018 RR-EXP | Fence Perim Repairs | Tennis Complex | E | 99 | 5,065 | 5,065 | - | 5,065 | - | - | - | 5,065 | Deferred to 2019 - No repairs needed |
| 823 090 189 | 2018 RR-EXP | Handrail Repairs | Tennis Complex | E | 13 | 3,053 | 3,053 | 1,500 | 1,553 | 1,500 | 1,500 | - | - | |
| 823 128 196 | 2018 RR-EXP | Paint - Bar-Dining | The Lodge | E | 13 | 14,990 | 14,990 | 5,308 | 9,682 | 5,308 | 5,308 | - | - | |
| 823 128 197 | 2018 RR-EXP | Paint -Hallwy-Banq-Restrooms | The Lodge | E | 13 | 14,624 | 14,624 | 6,156 | 8,468 | 6,156 | 6,156 | - | - | |
| | 2018 RR-EXP | Stormwater - Containment- Repair | The Lodge | E | 13 | 2,055 | 2,055 | 2,055 | - | - | - | 2,055 | - | |
| 723 051 258 | 2017 RR-EXP | Trails 28- 30 | Trails | E | 10 | - | 11,802 | 20,001 | (8,199) | 20,001 | 31,613 | - | - | apprv bdg in '17 of \$23,414 total. Needs Research |
| | 2018 RR-EXP | Trail 6-7 Repair - Hansel to Campground | Trails | E | 99 | 40,808 | 40,808 | - | 40,808 | - | - | - | 40,808 | Defer to 2019 for additional planning |
| | 2018 RR-EXP | Trail 7-8 Repair - Alder Creek Trail | Trails | E | 99 | 35,707 | 35,707 | - | 35,707 | - | - | - | 35,707 | Defer to 2019 for additional planning |
| 823 051 213 | 2018 RR-EXP | Trail Repair/Improvement | Trails | E | 13 | 7,359 | 7,359 | 7,359 | - | 3,365 | 3,365 | 3,994 | - | |
| | 2018 RR-EXP | Wildland Perimeter Fencing Repair | Trails | E | 99 | 2,025 | 2,025 | - | 2,025 | - | - | - | 2,025 | Defer to 2019 for additional planning |
| | 2018 RR-EXP | Building Painting Exterior | Trout Creek BLDG | E | 13 | 17,855 | 17,855 | 17,855 | - | - | - | 17,855 | - | |
| | 2018 RR-EXP | Building Painting Interior (old) | Trout Creek BLDG | E | 13 | 10,123 | 10,123 | 10,123 | - | - | - | 10,123 | - | |
| | 2018 RR-EXP | Concrete Curb Repairs | Trout Creek BLDG | E | 13 | 10,218 | 10,218 | 10,218 | - | - | - | 10,218 | - | |
| | 2018 RR-EXP | Door Safety Upgrade | Trout Creek BLDG | E | 13 | 8,098 | 8,098 | 8,098 | - | - | - | 8,098 | - | |
| | 2018 RR-EXP | Restrooms - Gymside Paint | Trout Creek BLDG | E | 13 | 10,000 | 10,000 | 10,000 | - | - | - | 10,000 | - | |
| | 2018 RR-EXP | Roof Repair - Trout Creek | Trout Creek BLDG | E | 13 | 10,152 | 10,152 | 10,152 | - | - | - | 10,152 | - | |
| | 2018 RR-EXP | Stormwater - Containment- Repair | Trout Creek BLDG | E | 13 | 2,055 | 2,055 | 2,055 | - | - | - | 2,055 | - | |
| 823 130 269 | 2018 RR-EXP | Chemical Probes (12) | Trout Creek POOLSPA | E | 13 | 5,479 | 5,479 | 2,996 | 2,483 | 2,996 | 2,996 | - | - | |
| 823 025 336 | 2018 RR-ACC-EXP | Management Software-ConnectWise | MIS | E | 06 | - | 5,405 | 5,629 | (224) | 5,629 | 5,629 | - | - | |
| 823 025 360 | 2018 RR-ACC-EXP | Navori Software Upgrade- digital signag | MIS | E | 06 | - | 3,644 | 3,644 | - | 3,644 | 3,644 | - | - | |
| 823 005 367 | 2018 RR-ACC-EXP | Governing Documents update | General | E | 06 | - | 35,831 | 35,831 | - | 20,831 | 20,831 | 15,000 | - | DP Required |
| | 2018 RR-CAP | Contingency, capex | General | C | 13 | 128 | 128 | 8,027 | (7,899) | 3,894 | - | 4,133 | - | estproject deferrals/timing impacts, \$3894 Dec Recls |
| | 2018 RR-EXP | Contingency, expen | General | E | 13 | (319) | (319) | 2,268 | (2,587) | (3,894) | - | 6,162 | - | estimated project deferrals/timing impacts |

Tahoe Donner Association
Department P&L Detail (D01)
 For the Eleven Months Ending November 30, 2018
 Operating Fund Consolidated

November 2018

Year-to-Date November 2018

| Actual | Budget | Prior Yr | Actual vs Budget | | Actual vs Prior Yr | | Account Number | | Actual | Budget | Prior Year | Actual vs Budget | | Actual vs Prior Yr | | Full Year Budget |
|----------------------------------|----------------|----------------|------------------|-------------|--------------------|-------------|----------------|--------------------------------------|-------------------|-------------------|-------------------|------------------|------------|--------------------|------------|-------------------|
| | | | Variance | Var | Variance | Var | | | | | | Variance | Var | Variance | Var | |
| | | | \$ | % | \$ | % | | | | | | \$ | % | \$ | % | |
| 325 | 0 | 325 | 325 | 0% | 0 | 0% | 36015 | Sales - Firewood | 4,023 | 5,000 | 4,650 | -977 | -20% | -627 | -13% | 5,000 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 36016 | Sales - Timber | 18,178 | 0 | 1,469 | 18,178 | 0% | 16,709 | 1138% | 0 |
| 16,417 | 0 | 0 | 16,417 | 0% | 16,417 | 0% | 36017 | Sales - Chips | 16,417 | 0 | 17,863 | 16,417 | 0% | -1,445 | -8% | 0 |
| 7,336 | 4,600 | 6,515 | 2,736 | 59% | 822 | 13% | 36030 | Sales - Retail | 519,061 | 492,700 | 577,109 | 26,361 | 5% | -58,047 | -10% | 549,300 |
| -285 | -300 | -437 | 15 | 5% | 152 | 35% | 38015 | Employee Discounts | -12,948 | -19,700 | -21,207 | 6,752 | 34% | 8,259 | 39% | -20,300 |
| 0 | 0 | -4 | 0 | 0% | 4 | 100% | 38017 | Homeowner Discounts | -4,704 | -3,000 | -6,589 | -1,704 | -57% | 1,885 | 29% | -3,000 |
| -726 | -400 | -404 | -326 | -81% | -322 | -80% | 38020 | Discounts - Retail | -65,860 | -43,400 | -53,032 | -22,460 | -52% | -12,827 | -24% | -47,300 |
| 0 | 0 | -255 | 0 | 0% | 255 | 100% | 38025 | Promotion Discounts | -2,521 | -2,000 | -2,467 | -521 | -26% | -54 | -2% | -2,000 |
| 23,067 | 3,900 | 5,741 | 19,167 | 491% | 17,327 | 302% | | Total Retail Product Reven | 471,647 | 429,600 | 517,794 | 42,047 | 10% | -46,148 | -9% | 481,700 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | (350... | Golf Cart Rentals | 187,906 | 152,000 | 162,227 | 35,906 | 24% | 25,679 | 16% | 152,000 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 35018 | Golf Club Set Rentals | 11,440 | 0 | 0 | 11,440 | 0% | 11,440 | 0% | 0 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 35020 | Golf - Driving Range | 51,528 | 46,000 | 32,545 | 5,528 | 12% | 18,983 | 58% | 46,000 |
| 0 | 600 | 231 | -600 | -100% | -231 | -100% | 35550 | Lessons - Group | 184,125 | 203,600 | 242,822 | -19,475 | -10% | -58,697 | -24% | 238,600 |
| 38 | 300 | 0 | -263 | -88% | 38 | 0% | 35580 | Lessons - Private | 285,602 | 206,400 | 310,229 | 79,202 | 38% | -24,628 | -8% | 297,300 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 35585 | Lessons - Masters Program | 2,699 | 2,300 | 2,699 | 399 | 17% | 68 | 3% | 2,500 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 35590 | Snowflakes | 181,873 | 141,900 | 185,003 | 39,973 | 28% | -3,130 | -2% | 197,000 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | (355... | TD Tykes | 31,764 | 21,000 | 25,593 | 10,764 | 51% | 6,171 | 24% | 21,000 |
| 732 | 3,000 | 614 | -2,269 | -76% | 118 | 19% | 3604... | Rentals | 689,347 | 827,300 | 961,562 | -137,953 | -17% | -272,215 | -28% | 998,300 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 36042 | Rentals, Storage | 33,198 | 0 | 0 | 33,198 | 0% | 33,198 | 0% | 0 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 36043 | Rentals, Bikes | 42,751 | 33,000 | 32,725 | 9,751 | 30% | 10,026 | 31% | 33,000 |
| 2,421 | 900 | 1,291 | 1,521 | 169% | 1,130 | 88% | 3604... | Child Care | 14,790 | 13,500 | 15,716 | 1,291 | 10% | -926 | -6% | 15,000 |
| 7,378 | 8,500 | 7,492 | -1,122 | -13% | -114 | -2% | 36050 | Aerobics | 81,294 | 77,500 | 73,868 | 3,794 | 5% | 7,426 | 10% | 85,700 |
| 770 | 300 | 250 | 470 | 157% | 520 | 208% | 36056 | Fitness/Training | 8,240 | 2,600 | 2,600 | 5,640 | 217% | 5,670 | 221% | 2,900 |
| 0 | 100 | 0 | -100 | -100% | 0 | 0% | 36058 | Rec Programs | 18,365 | 5,900 | 11,306 | 12,465 | 211% | 7,059 | 62% | 6,000 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 36059 | Day Camps | 255,512 | 234,000 | 223,485 | 21,512 | 9% | 32,027 | 14% | 234,000 |
| 1,203 | 1,100 | 1,467 | 103 | 9% | -264 | -18% | 36051 | Massage | 16,033 | 16,200 | 18,492 | -167 | -1% | -2,459 | -13% | 17,900 |
| 0 | 100 | 320 | -100 | -100% | -320 | -100% | 36057 | Towels/Lockers | 780 | 1,200 | 1,249 | -420 | -35% | -799 | -51% | 1,200 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 36060 | Lessons - Public | 1,592 | 2,000 | 1,579 | -408 | -20% | 348 | 28% | 2,000 |
| 0 | 0 | -43 | 0 | 0% | 43 | 100% | 36070 | Lessons - P.O. | 49,292 | 57,503 | 48,427 | -8,211 | -14% | 865 | 2% | 57,503 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 36080 | Lessons - Guest | 56,123 | 34,700 | 38,128 | 21,423 | 62% | 17,994 | 47% | 34,700 |
| 0 | 0 | -170 | 0 | 0% | 170 | 100% | 37090 | Equestrian - Boarding | 21,489 | 33,000 | 24,148 | -11,511 | -35% | -2,659 | -11% | 33,000 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 37095 | Equestrian - Camps | 64,369 | 49,000 | 44,549 | 15,369 | 31% | 19,820 | 44% | 49,000 |
| 12,541 | 14,900 | 11,453 | -2,359 | -16% | 1,089 | 10% | | Total Lessons & Rental Re | 2,290,112 | 2,160,603 | 2,458,849 | 129,509 | 6% | -168,737 | -7% | 2,524,603 |
| 1,960 | 3,700 | 1,965 | -1,740 | -47% | -5 | 0% | 32010 | Aso - Fees | 63,831 | 73,800 | 51,045 | -9,969 | -14% | 12,786 | 25% | 77,000 |
| 1,615 | 2,000 | 1,190 | -385 | -19% | 425 | 36% | 32020 | Inspection Fees | 27,860 | 29,000 | 22,755 | -1,140 | -4% | 5,105 | 22% | 30,000 |
| 2,335 | 500 | -850 | 1,835 | 367% | 3,185 | 375% | 32030 | Fines | 10,180 | 5,500 | 3,533 | 4,680 | 85% | 6,648 | 188% | 6,000 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 32040 | Fines - Forestry | 2,000 | 0 | 0 | 2,000 | 0% | 2,000 | 0% | 0 |
| 4,318 | 1,010 | 1,728 | 3,308 | 327% | 2,589 | 150% | 34010 | Interest | 72,771 | 11,110 | 44,673 | 61,661 | 555% | 28,098 | 63% | 12,120 |
| 2,589 | 2,000 | 1,718 | 589 | 29% | 871 | 51% | 34020 | Late Charges | 29,926 | 35,500 | 22,318 | -5,574 | -16% | 7,608 | 34% | 38,000 |
| 0 | -400 | 185 | 400 | 100% | -185 | -100% | 34030 | Lien Fees | 8,695 | 15,300 | 16,835 | -6,605 | -43% | -8,140 | -48% | 15,000 |
| 0 | -500 | 0 | 500 | 100% | 0 | 0% | 34040 | Delinquency Fees | 41,151 | 44,200 | 70,829 | -3,049 | -7% | -29,679 | -42% | 44,000 |
| 17,380 | 12,100 | 20,020 | 5,280 | 44% | -2,640 | -13% | 34050 | Transfer Fees | 152,005 | 127,800 | 150,150 | 24,205 | 19% | 1,855 | 1% | 139,000 |
| 10 | 0 | 0 | 10 | 0% | 10 | 0% | 34060 | NSF Charges | 50 | 0 | 100 | 50 | 0% | -50 | -50% | 0 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 34070 | Shopping Bags | 0 | 0 | 0 | 0 | 0% | -4 | -100% | 0 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 34075 | Sponsorships | 19,720 | 0 | 0 | 19,720 | 0% | 19,720 | 0% | 0 |
| 11,464 | 16,000 | 15,623 | -4,536 | -28% | -4,159 | -27% | 34080 | Communications Ad Revenue | 185,186 | 198,000 | 172,047 | -12,814 | -6% | 13,139 | 8% | 213,000 |
| 2,438 | 2,500 | 2,389 | -62 | -2% | 49 | 2% | 37018 | Lease Revenue | 34,450 | 27,500 | 22,256 | 6,950 | 25% | 12,195 | 55% | 30,000 |
| 2,080 | 1,790 | 1,298 | 290 | 16% | 782 | 60% | 37020 | Other Revenue | 71,429 | 80,090 | 94,807 | -8,661 | -11% | -23,378 | -25% | 86,780 |
| 661 | 0 | 874 | 661 | 0% | -214 | -24% | 38005 | Employee Housing Revenue | 94,499 | 55,000 | 67,983 | 39,499 | 72% | 26,516 | 39% | 69,000 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 37030 | Forestry Grant Revenue | 64,969 | 0 | 1,645 | 64,969 | 0% | 63,324 | 3849% | 0 |
| 46,850 | 40,700 | 46,141 | 6,150 | 15% | 709 | 2% | | Total Other Revenue | 878,723 | 702,800 | 740,980 | 175,923 | 25% | 137,743 | 19% | 759,900 |
| 374,178 | 301,000 | 270,552 | 73,178 | 24% | 103,626 | 38% | | GROSS REVENUE (GREV) | 11,388,208 | 11,050,000 | 12,050,890 | 338,208 | 3% | -662,682 | -5% | 12,460,000 |
| COST OF GOODS SOLD (COGS) | | | | | | | | | | | | | | | | |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 4310... | Food | -1,042 | 0 | 0 | -1,042 | 0% | -1,042 | 0% | 0 |
| -17,516 | -11,390 | -12,922 | -6,126 | -54% | -4,594 | -36% | 43110 | Meat | -246,572 | -274,750 | -270,554 | 28,178 | 10% | 23,982 | 9% | -301,880 |
| -13,771 | -8,560 | -7,088 | -5,211 | -61% | -6,683 | -94% | 43120 | Seafood | -141,906 | -174,990 | -158,890 | 33,084 | 19% | 16,984 | 11% | -188,810 |
| -12,943 | -6,570 | -9,047 | -6,373 | -97% | -3,896 | -43% | 43130 | Produce | -179,791 | -139,330 | -197,971 | -40,461 | -29% | 18,179 | 9% | -153,180 |
| -5,711 | -4,400 | -4,890 | -1,311 | -30% | -820 | -17% | 43140 | Dairy | -96,183 | -114,030 | -103,398 | 17,847 | 16% | 7,215 | 7% | -125,210 |
| -1,987 | -1,380 | -723 | -607 | -44% | -1,264 | -175% | 43150 | NA Beverage | -51,542 | -52,230 | -52,330 | 688 | 1% | 788 | 2% | -58,380 |
| -16,806 | -10,003 | -12,121 | -6,803 | -68% | -4,685 | -39% | 43160 | Food Other | -256,267 | -222,046 | -283,856 | -34,221 | -15% | 27,589 | 10% | -250,561 |
| 4,725 | 4,330 | 4,954 | 395 | 9% | -229 | -5% | 43190 | Mktg Discounts credit | 67,329 | 79,660 | 78,807 | -12,331 | -15% | -11,478 | -15% | 86,410 |
| 2,730 | 2,775 | 2,100 | -45 | -2% | 630 | 30% | 43192 | EE Meals credit | 36,173 | 37,552 | 35,167 | -1,380 | -4% | 1,006 | 3% | 40,861 |
| -61,280 | -35,198 | -39,739 | -26,082 | -74% | -21,541 | -54% | | Food Cogs | -869,802 | -860,164 | -953,024 | -96,222 | -1% | 83,222 | 9% | -950,750 |
| -3,950 | -2,410 | -3,178 | -1,540 | -64% | -773 | -24% | 43270 | Beer | -80,612 | -74,610 | -84,019 | -6,002 | -8% | 3,407 | 4% | -82,010 |

Tahoe Donner Association
Department P&L Detail (D01)
 For the Eleven Months Ending November 30, 2018
 Operating Fund Consolidated

November 2018

Year-to-Date November 2018

| Actual \$ | Budget \$ | Prior Yr \$ | Actual vs Budget | | Actual vs Prior Yr | | Account Number | Description | Actual \$ | Budget \$ | Prior Yr \$ | Actual vs Budget | | Actual vs Prior Yr | | Full Year Budget \$ |
|---|----------------|----------------|------------------|------------|--------------------|-------------|-------------------|---------------------------------|-----------------|-----------------|-----------------|------------------|-------------|--------------------|-------------|---------------------------|
| | | | Variance \$ | Var % | Variance \$ | Var % | | | | | | Variance \$ | Var % | Variance \$ | Var % | |
| 2.5% | 2.8% | 2.0% | -0.3% | -10.4% | 0.5% | 26.6% | | Retirement % | 1.7% | 2.2% | 1.6% | -0.5% | -22.6% | 0.1% | 7.4% | 2.2% |
| -2.5% | -0.6% | -0.6% | -1.9% | -336.6% | -1.9% | -323.4% | | Capz PB % | -0.6% | -0.4% | -0.8% | -0.2% | -43.3% | 0.1% | 15.5% | -0.4% |
| OPERATING EXPENSES (OE) | | | | | | | | | | | | | | | | |
| -2,854 | -2,775 | -2,100 | -79 | -3% | -754 | -36% | 50530 | Employee Meals | -40,259 | -39,552 | -39,525 | -707 | -2% | -734 | -2% | -43,211 |
| -8,327 | -17,500 | -5,433 | 9,173 | 52% | -2,894 | -53% | 50605 | Employee Housing expenses | -118,936 | -123,500 | -97,176 | 4,564 | 4% | -21,759 | -22% | -141,000 |
| -18 | 0 | 0 | -18 | 0% | -18 | 0% | 50610 | Educational Reimbursement | -18 | 0 | 0 | -18 | 0% | -18 | 0% | 0 |
| -768 | -1,500 | -1,497 | 732 | 49% | 729 | 49% | 50615 | Employee Recruiting | -12,632 | -10,000 | -37,453 | -2,632 | -26% | 24,821 | 66% | -11,000 |
| -3,224 | -3,887 | -3,918 | 663 | 17% | 694 | 18% | 50620 | Employee Dev/Training | -41,411 | -34,527 | -22,135 | -6,884 | -20% | -19,275 | -87% | -36,794 |
| -4,868 | -4,904 | -10,900 | 36 | 1% | 6,032 | 55% | 50625 | Employee Relations | -40,674 | -42,339 | -51,388 | 1,665 | 4% | 10,714 | 21% | -58,868 |
| -5,694 | -750 | -1,444 | -4,944 | -659% | -4,249 | -294% | 50626 | PreEmployment Testing | -22,849 | -14,550 | -9,441 | -8,299 | -57% | -13,408 | -142% | -19,000 |
| -370 | -400 | -939 | 30 | 7% | 569 | 61% | 50627 | EAP Services | -6,348 | -6,000 | -11,162 | -348 | -6% | 4,814 | 43% | -6,600 |
| -2,038 | -1,300 | -1,094 | -738 | -57% | -944 | -86% | 50628 | Benefit Administration Services | -30,554 | -14,600 | -19,027 | -15,954 | -109% | -11,527 | -61% | -16,000 |
| -226 | -9,794 | -10,097 | 9,568 | 98% | 9,871 | 98% | 50630 | Uniforms | -23,114 | -38,854 | -35,996 | 15,740 | 41% | 12,882 | 36% | -50,248 |
| -270 | -1,250 | -30 | 980 | 78% | -240 | -801% | 51080 | Seminars & Conferences | -5,602 | -32,120 | -8,801 | 26,518 | 83% | 3,200 | 36% | -32,820 |
| -734 | -1,840 | -2,447 | 1,106 | 60% | 1,713 | 70% | 51095 | Travel/Meeting Expense | -12,454 | -31,740 | -29,401 | 19,286 | 61% | 16,947 | 58% | -33,040 |
| -29,391 | -45,900 | -39,900 | 16,509 | 36% | 10,509 | 26% | | Total Staff Expense | -354,852 | -387,782 | -361,507 | 32,930 | 8% | 6,655 | 2% | -448,581 |
| -6,777 | -12,835 | -12,779 | 6,058 | 47% | 6,002 | 47% | 51090 | Telephone | -119,876 | -140,555 | -160,105 | 20,680 | 15% | 40,229 | 25% | -153,500 |
| -1,929 | -2,190 | -1,696 | 261 | 12% | -233 | -14% | 55003 | Cable/Sat TV Service | -20,777 | -23,640 | -19,794 | 2,863 | 12% | -983 | -5% | -25,840 |
| -5,016 | -5,600 | -3,846 | 584 | 10% | -1,170 | -30% | 55005 | Disposal Fees | -100,929 | -85,790 | -87,195 | -15,139 | -18% | -13,734 | -16% | -92,590 |
| -21,168 | -19,030 | -17,731 | -2,138 | -11% | -3,437 | -19% | 5501... | Electricity | -270,076 | -251,230 | -252,644 | -18,846 | -8% | -17,432 | -7% | -278,750 |
| -3,673 | -5,500 | -5,325 | 1,827 | 33% | 1,653 | 31% | 55020 | Natural Gas - Pools | -54,019 | -68,700 | -63,571 | 14,681 | 21% | 9,552 | 15% | -78,000 |
| -4,969 | -7,020 | -5,201 | 2,051 | 29% | 231 | 4% | 55025 | Natural Gas - Buildings | -61,592 | -76,070 | -73,699 | 14,478 | 19% | 12,107 | 16% | -87,900 |
| -8,402 | -8,550 | -5,292 | 148 | 2% | -3,109 | -59% | (530... | Fuel & Oil | -132,647 | -128,350 | -144,568 | -4,297 | -3% | 11,921 | 8% | -145,290 |
| -221 | -230 | -774 | 9 | 4% | 553 | 71% | 55027 | Propane (LPG) | -6,867 | -4,250 | -6,009 | -2,617 | -62% | -857 | -14% | -4,650 |
| -7,343 | -7,990 | -7,165 | 647 | 8% | -178 | -2% | 55030 | Sewer Fees | -79,704 | -87,020 | -78,010 | 7,316 | 8% | -1,694 | -2% | -95,030 |
| -3,406 | -2,640 | -2,463 | -766 | -29% | -943 | -38% | 5503... | Water - Building/Facility | -40,038 | -37,550 | -36,736 | -2,488 | -7% | -3,302 | -9% | -40,380 |
| -2,304 | -1,550 | -1,754 | -754 | -49% | -550 | -31% | 55040 | Water - Grounds | -84,762 | -84,850 | -56,088 | -29,912 | -55% | -28,674 | -51% | -75,000 |
| -65,209 | -73,135 | -64,027 | 7,926 | 11% | -1,182 | -2% | | TOTAL UTILITIES | -971,286 | -958,005 | -978,419 | -13,281 | -1% | 7,133 | 1% | -1,076,930 |
| SUPPLIES & MAINTENANCE EXPENSE | | | | | | | | | | | | | | | | |
| -768 | -430 | -411 | -338 | -79% | -357 | -87% | 56010 | Security Exp | -12,302 | -10,310 | -15,198 | -1,992 | -19% | 2,896 | 19% | -12,250 |
| -12 | -250 | 0 | 238 | 95% | -12 | 0% | 52505 | Hazardous Waste Clean Up | -132 | -1,250 | 0 | 1,118 | 89% | -132 | 0% | -1,500 |
| -12,395 | -8,500 | -8,691 | -3,895 | -46% | -3,704 | -43% | 56520 | Linen Service | -125,879 | -108,140 | -108,456 | -17,739 | -16% | -17,424 | -16% | -119,159 |
| -7,766 | -7,470 | -9,286 | -296 | -4% | 1,521 | 16% | 56530 | Janitorial Services & Supplies | -92,734 | -81,470 | -90,959 | -11,264 | -14% | -1,775 | -2% | -88,450 |
| -1,054 | -740 | -448 | -314 | -42% | -606 | -135% | 56535 | Pest Control | -9,678 | -9,875 | -9,045 | 197 | 2% | -633 | -7% | -10,455 |
| -8,118 | -4,386 | -6,072 | -3,732 | -85% | -2,046 | -34% | 52020 | Contract Fees | -74,225 | -50,226 | -20,662 | -23,999 | -48% | -53,563 | -259% | -53,592 |
| -285 | 0 | 0 | -285 | 0% | -285 | 0% | 50201 | Contract Labor | -3,799 | 0 | -40,110 | -3,799 | 0% | 36,311 | 91% | 0 |
| 0 | -150 | 0 | 150 | 100% | 0 | 0% | 52022 | Veterinary Services | -10,857 | -5,570 | -4,250 | -5,287 | -95% | -6,607 | -155% | -5,720 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 52023 | Equine Care Services | -8,601 | -6,350 | -7,090 | -2,251 | -35% | -1,511 | -21% | -7,250 |
| -2,400 | -2,500 | -2,234 | 100 | 4% | -166 | -7% | 52024 | Offsite Pasturing | -14,136 | -17,500 | -14,702 | 3,364 | 19% | 565 | 4% | -20,000 |
| -4,970 | -2,670 | -6,691 | -2,300 | -86% | 1,721 | 26% | 53705 | Equipment Rental | -23,360 | -19,470 | -22,266 | -3,890 | -20% | -1,094 | -5% | -20,650 |
| 639 | -140 | 0 | 779 | 557% | 639 | 0% | 57035 | Rental Property Expense | 0 | -1,480 | 0 | 1,480 | 100% | 0 | 0% | -2,100 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 56505 | Feed Hay Grain | -13,440 | -13,500 | -13,397 | 60 | 0% | -42 | 0% | -13,500 |
| -229 | -500 | -410 | 271 | 54% | 181 | 44% | 51560 | Mbr Srv - Retail COGS | -7,118 | -6,900 | -7,245 | -218 | -3% | 127 | 2% | -7,400 |
| -511 | -5,300 | 0 | 4,789 | 90% | -511 | 0% | 56503 | Printed Forms/Ticket Stock | -9,587 | -17,470 | -12,742 | 7,883 | 45% | 3,155 | 25% | -21,460 |
| 0 | -400 | -394 | 400 | 100% | 394 | 100% | 51037 | Computer Software | -3,646 | -4,750 | -5,134 | 1,104 | 23% | 1,488 | 29% | -5,300 |
| 0 | -100 | 0 | 100 | 100% | 0 | 0% | 51038 | Computer Hardware | -761 | -2,100 | -210 | 1,339 | 64% | -551 | -262% | -2,200 |
| -136 | -2,695 | -1,615 | 2,559 | 95% | 1,479 | 92% | 51050 | Furniture and Office Equip | -7,970 | -11,070 | -12,511 | 3,100 | 28% | 4,541 | 36% | -13,415 |
| -2,954 | -2,390 | -3,961 | -564 | -24% | 1,007 | 25% | 51060 | Office Supplies | -20,272 | -27,100 | -21,202 | 6,828 | 25% | 931 | 4% | -30,040 |
| -2,314 | -2,130 | -1,469 | -184 | -9% | -845 | -58% | 51061 | Toner Cartridges | -17,959 | -20,930 | -22,557 | 2,971 | 14% | 4,598 | 20% | -22,960 |
| -1,199 | -1,350 | -774 | 151 | 11% | -425 | -55% | 53530 | Signs | -8,564 | -10,150 | -9,920 | 1,586 | 16% | 1,356 | 14% | -14,190 |
| -4,693 | -4,900 | -5,071 | 207 | 4% | 377 | 7% | 56501 | Operating Supplies | -73,422 | -61,840 | -62,974 | -11,582 | -19% | -10,448 | -17% | -66,860 |
| -5,075 | -3,700 | -3,150 | -1,375 | -37% | -1,925 | -61% | 56502 | Paper Products - Restaurant | -75,655 | -67,910 | -72,160 | -7,745 | -11% | -3,495 | -5% | -77,360 |
| 0 | -50 | -213 | 50 | 100% | 213 | 100% | 56504 | Candle & TableTop Supplies | -1,886 | -550 | -1,576 | -1,336 | -243% | -310 | -20% | -600 |
| -2,464 | -2,500 | -2,546 | 36 | 1% | 82 | 3% | 56511 | Cleaning Supplies - Restaurant | -31,199 | -29,550 | -30,928 | -1,649 | -6% | -271 | -1% | -32,750 |
| -2,482 | -2,530 | -1,589 | -48 | 2% | -893 | -56% | 56540 | Small Tools & Equipment | -29,061 | -23,780 | -32,821 | -5,281 | -22% | 3,760 | 11% | -27,380 |
| -975 | -1,775 | -2,289 | 800 | 45% | 1,314 | 57% | 56545 | Safety Equipment | -10,910 | -19,305 | -19,557 | 8,395 | 43% | 8,647 | 44% | -22,680 |
| -271 | 0 | -65 | -271 | 0% | -206 | -317% | 56550 | Spoilage | -6,020 | 0 | -11,221 | -6,020 | 0% | 5,200 | 46% | 0 |
| -265 | -3,200 | 0 | 2,935 | 92% | -265 | 0% | 51025 | Entertainment | -553 | -10,950 | -4,472 | 10,397 | 95% | 3,920 | 88% | -12,150 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 55530 | Recreation Programs | -23,614 | -23,370 | -14,338 | -244 | -1% | -9,275 | -65% | -23,370 |
| -4,751 | -4,125 | -6,489 | -626 | -15% | 1,738 | 27% | 55532 | Special Programs | -52,730 | -40,245 | -51,167 | -12,485 | -31% | -1,562 | -3% | -40,710 |
| -120 | 0 | -35 | -120 | 0% | -84 | -238% | 55537 | Catering Rentals | -10,557 | -1,600 | -10,677 | -8,957 | -560% | 120 | 1% | -1,600 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 56013 | Concert Expenses | -75,114 | -73,600 | -67,518 | -1,514 | -2% | -7,596 | -11% | -73,600 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 55550 | Ski Team Expense | -1,730 | -1,500 | -945 | -230 | -15% | -786 | -83% | -1,500 |
| Repairs & Maintenance | | | | | | | | | | | | | | | | |
| -2,265 | -1,850 | -6,534 | -415 | -22% | 4,268 | 65% | 54210 | General/PM | -51,135 | -30,150 | -51,848 | -20,985 | -70% | 713 | 1% | -33,400 |
| -47 | -120 | -1,070 | 73 | 61% | 1,023 | 96% | 54220 | Plumbing | -8,286 | -2,220 | -3,152 | -6,066 | -273% | -5,134 | -163% | -3,090 |
| -1,877 | -725 | -690 | -1,152 | -159% | -1,187 | -172% | 54240 | Lighting and Electrical | -3,233 | -3,610 | -4,597 | 377 | 10% | 1,364 | 30% | -4,080 |

Tahoe Donner Association
Department P&L Detail (D01)
For the Eleven Months Ending November 30, 2018
Operating Fund Consolidated

November 2018

Year-to-Date November 2018

| Actual | Budget | Prior Yr | Actual vs Budget | | Actual vs Prior Yr | | Account Number | | Actual | Budget | Prior Year | Actual vs Budget | | Actual vs Prior Yr | | Full Year Budget |
|-----------------|----------------|-----------------|------------------|----------------|--------------------|---------------|----------------|---|-------------------|-------------------|-------------------|------------------|-------------|--------------------|------------|-------------------|
| | | | Variance | Var | Variance | Var | | | | | | Variance | Var | Variance | Var | |
| \$ | \$ | \$ | \$ | % | \$ | % | | | \$ | \$ | \$ | \$ | % | \$ | % | \$ |
| 0 | -50 | 0 | 50 | 100% | 0 | 0% | 54250 | HVAC | -444 | -650 | -67 | 206 | 32% | -377 | -563% | -800 |
| 0 | -1,150 | 0 | 1,150 | 100% | 0 | 0% | 54252 | Carpentry | 0 | -2,900 | -121 | 2,900 | 100% | 121 | 100% | -3,300 |
| -571 | -350 | -1,092 | -221 | -63% | 521 | 48% | 54254 | Elevators | -7,569 | -3,850 | -7,162 | -3,719 | -97% | -407 | -6% | -4,200 |
| -106 | -3,850 | -1,557 | 3,744 | 97% | 1,451 | 93% | 54256 | Fire Suppression | -10,087 | -11,150 | -15,135 | 1,063 | 10% | 5,048 | 33% | -11,450 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 54274 | Painting | -218 | -900 | -132 | 682 | 76% | -86 | -65% | -900 |
| -1,656 | -1,117 | -403 | -539 | -48% | -1,252 | -310% | 54290 | Other Building | -11,199 | -19,837 | -8,764 | 8,638 | 44% | -2,435 | -28% | -21,450 |
| -6,523 | -9,212 | -11,347 | 2,689 | 29% | 4,824 | 43% | | R&M Building | -92,172 | -75,267 | -90,978 | -16,905 | -22% | -1,194 | -1% | -82,670 |
| 0 | 0 | -115 | 115 | 100% | 0 | 0% | 54310 | Asphalt | 0 | -988 | -4,077 | 3,089 | 0% | 3,089 | 76% | 0 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 54320 | Irrigation and Drainage | -270 | 0 | -280 | -270 | 0% | 10 | 4% | 0 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 54340 | GrassFlowersSeedFertilizers | -883 | -3,080 | -147 | 2,197 | 71% | -736 | -502% | -3,080 |
| -337 | 0 | 0 | -337 | 0% | -337 | 0% | 54350 | Ski Trails | -1,209 | 0 | -222 | -1,209 | 0% | -987 | -444% | 0 |
| -15,527 | -15,615 | -1,220 | -14,307 | -1173% | -14,307 | -1173% | 54380 | Snow Removal | -105,611 | -96,775 | -110,987 | -8,836 | -9% | 5,376 | 5% | -119,800 |
| -129 | 0 | -1,112 | -129 | 0% | 984 | 88% | 54390 | Other Grounds Maint | -45,369 | -36,900 | -40,240 | -8,469 | -23% | -5,129 | -13% | -37,900 |
| -15,993 | -15,615 | -2,447 | -378 | -2% | -13,546 | -554% | | R&M Grounds (nonGolf) | -154,330 | -136,755 | -155,953 | -17,575 | -13% | 1,623 | 1% | -160,780 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 54400 | R&M Equipment (non-posting) | -195 | 0 | -195 | -195 | 0% | -195 | 0% | 0 |
| -571 | -500 | -2,884 | -71 | -14% | 2,313 | 80% | 54412 | Ski Lifts, Fixed Grip | -10,438 | -8,800 | -19,934 | -1,638 | -19% | 9,495 | 48% | -9,300 |
| -221 | -500 | -750 | 279 | 56% | 529 | 71% | 54416 | Ski Lifts, Surface | -779 | -3,100 | -5,067 | 2,321 | 75% | 4,289 | 85% | -3,600 |
| 0 | 0 | -18 | 18 | 100% | 0 | 0% | 54418 | Terrain Parks | -141 | 0 | -1,257 | -141 | 0% | 1,116 | 89% | -500 |
| -209 | 0 | -747 | -209 | 0% | 538 | 72% | 54419 | Snowmaking | -2,724 | -4,400 | -1,747 | 1,676 | 38% | -1,977 | -265% | -4,400 |
| -4,547 | -3,600 | -5,744 | -947 | -26% | 1,197 | 21% | 54421 | Snowcats | -48,390 | -72,600 | -94,137 | 24,210 | 33% | 45,747 | 49% | -80,100 |
| -1,660 | -500 | -1,299 | -1,160 | -232% | -362 | -28% | 54426 | Snowmobiles | -10,470 | -5,050 | -9,822 | -5,420 | -107% | -648 | -7% | -5,700 |
| -1 | -500 | -643 | 499 | 100% | 642 | 100% | 54434 | Golf Maint Eq | -10,278 | -14,000 | -14,307 | 3,722 | 27% | 4,029 | 28% | -15,750 |
| -204 | 0 | 0 | -204 | 0% | -204 | 0% | 54438 | Golf Carts Fleet | -2,715 | -900 | -991 | -1,815 | -202% | -1,724 | -174% | -900 |
| -7,792 | -3,125 | -7,422 | -4,667 | -149% | -370 | -5% | 54443 | Rolling, Heavy | -38,687 | -41,305 | -47,226 | 2,618 | 6% | 8,539 | 18% | -44,830 |
| -12,969 | -2,995 | -8,243 | -9,974 | -333% | -4,726 | -57% | 54448 | Rolling, Car/Truck/Bus/Van | -85,786 | -45,055 | -62,977 | -40,731 | -90% | -22,809 | -36% | -49,450 |
| -884 | -800 | -859 | -84 | -11% | -26 | -3% | 54452 | F&B Kitchen Equip | -13,715 | -13,220 | -13,112 | -495 | -4% | -603 | -5% | -15,170 |
| -108 | -450 | 0 | 342 | 76% | -108 | 0% | 54454 | F&B GlassSilverChina | -490 | -3,650 | -345 | 3,160 | 87% | -145 | -42% | -3,900 |
| 0 | -300 | 0 | 300 | 100% | 0 | 0% | 54461 | Bicycles | -1,866 | -1,300 | -1,128 | -566 | -44% | -738 | -65% | -1,500 |
| -377 | -200 | 0 | -177 | -89% | -377 | 0% | 54463 | Fitness Equipment | -2,561 | -3,900 | -2,478 | 1,339 | 34% | -83 | -3% | -4,300 |
| 0 | -50 | 0 | 50 | 100% | 0 | 0% | 54470 | Office Equip R&M | -16 | -1,230 | 0 | 1,214 | 99% | -16 | 0% | -1,580 |
| -4,694 | -5,213 | -3,872 | 519 | 10% | -822 | -21% | 54481 | Computer Software Maint | -47,011 | -58,116 | -48,800 | 11,105 | 19% | 1,589 | 3% | -63,330 |
| -811 | -810 | -675 | -1 | -0% | -136 | -20% | 54483 | Computer Hardware Maint | -4,358 | -6,570 | -5,666 | 2,212 | 34% | 1,307 | 23% | -7,250 |
| -15 | -550 | -210 | 535 | 97% | 195 | 93% | 54499 | Other Operating Equip R&M | -5,974 | -9,550 | -5,456 | 3,576 | 37% | -519 | -10% | -10,400 |
| -35,066 | -20,093 | -33,365 | -14,973 | -75% | -1,701 | -5% | | R&M Equipment | -286,596 | -292,746 | -333,250 | 6,150 | 2% | 46,654 | 14% | -321,960 |
| 463 | 0 | 0 | 463 | 0% | 463 | 0% | 54510 | Seed & Sod | -4,900 | -7,500 | -10,380 | 2,600 | 35% | 5,480 | 53% | -7,500 |
| 2,900 | 0 | 0 | 2,900 | 0% | 2,900 | 0% | 54520 | Fertilizer | -16,054 | -19,000 | -18,630 | 2,946 | 16% | 2,576 | 14% | -19,000 |
| 4,210 | 0 | 0 | 4,210 | 0% | 4,210 | 0% | 54530 | Top Dressing | -7,525 | -12,000 | -11,583 | 4,475 | 37% | 4,058 | 35% | -12,000 |
| 0 | 0 | -1,683 | 0 | 0% | 1,683 | 100% | 54540 | Sand, Gravel, Rock | -5,995 | -4,000 | -3,703 | -1,995 | -50% | -2,292 | -62% | -4,000 |
| 138 | 0 | 0 | 138 | 0% | 138 | 0% | 54560 | Pesticides | -9,757 | -10,000 | -7,358 | 243 | 2% | -2,399 | -33% | -10,000 |
| 1,086 | 0 | -2,476 | 1,086 | 0% | 3,562 | 144% | 54570 | Irrigation and Drainage | -1,846 | -3,000 | -5,872 | 1,154 | 38% | 4,026 | 69% | -3,000 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 54590 | All Other Golf Course | -105 | -500 | -2,125 | 395 | 79% | 2,020 | 95% | -500 |
| 8,798 | 0 | -4,158 | 8,798 | 0% | 12,956 | 312% | | R&M Golf Course | -46,182 | -56,000 | -59,651 | 9,818 | 18% | 13,469 | 23% | -56,000 |
| -2,476 | -1,200 | -1,701 | -1,276 | -106% | -775 | -46% | 54710 | chemicals | -25,356 | -28,100 | -24,851 | 2,744 | 10% | -505 | -2% | -29,700 |
| -14 | -150 | 0 | 136 | 91% | -14 | 0% | 54720 | equipment | -14 | -1,650 | 0 | 1,636 | 99% | -14 | 0% | -1,800 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 54730 | service, regular | 0 | 0 | -46 | 0 | 0% | 46 | 100% | 0 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 54740 | service, special | 0 | 0 | -897 | 0 | 0% | 897 | 100% | 0 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 54790 | other | -86 | -230 | -230 | -86 | 0% | 144 | 63% | 0 |
| -2,490 | -1,350 | -1,701 | -1,140 | -84% | -789 | -46% | | R&M Pool Spa | -25,456 | -29,750 | -26,023 | 4,294 | 14% | 567 | 2% | -31,500 |
| -61,110 | -300 | -4,902 | -60,810 | -20270% | -56,208 | -1147% | (575... | Forestry Management | -335,054 | -190,900 | -337,318 | -144,154 | -76% | 2,264 | 1% | -191,100 |
| -61,110 | -300 | -4,902 | -60,810 | -20270% | -56,208 | -1147% | | R&M Forestry | -335,054 | -190,900 | -337,318 | -144,154 | -76% | 2,264 | 1% | -191,100 |
| 30,795 | 13,250 | 18,645 | 17,545 | 132% | 12,150 | 65% | 59010 | Contra - Inter-Dept. Charges | 197,933 | 174,550 | 226,706 | 23,383 | 13% | -28,773 | -13% | 192,280 |
| -81,589 | -33,320 | -39,275 | -48,269 | -145% | -42,313 | -108% | | R&M subtotal | -741,858 | -606,868 | -776,467 | -134,990 | -22% | 34,609 | 4% | -651,730 |
| -147,155 | -98,201 | -103,179 | -48,954 | -50% | -43,975 | -43% | | TOTAL SUPPLIES & MAIN | -1,599,328 | -1,386,679 | -1,594,477 | -212,649 | -15% | -4,852 | 0% | -1,503,881 |
| | | | | | | | | ADMINISTRATIVE & OTHER EXPENSE | | | | | | | | |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 52010 | Audit & Tax Services | -27,450 | -27,000 | -27,027 | -450 | -2% | -424 | -2% | -27,000 |
| 0 | -1,793 | 0 | 1,793 | 100% | 0 | 0% | 52015 | Consulting Expense | -4,857 | -24,326 | -12,276 | 19,469 | 80% | 7,419 | 60% | -26,220 |
| 0 | 0 | 0 | 0 | 0% | 0 | 0% | 52016 | Environmental Services / Fees | 0 | -1,200 | -1,176 | 1,200 | 100% | 1,176 | 100% | -1,200 |
| -408 | -833 | 0 | 425 | 51% | -408 | 0% | 52017 | Po Survey | -4,492 | -9,166 | 0 | 4,674 | 51% | -4,492 | 0% | -10,000 |
| 74,229 | -9,200 | -10,958 | 83,429 | 907% | 85,187 | 777% | 52030 | Legal Services | -108,129 | -101,200 | -78,044 | -6,929 | -7% | -30,085 | -39% | -110,000 |
| -859 | -500 | -699 | -359 | -72% | -160 | -23% | 51070 | Public Relations | -24,320 | -6,500 | -7,223 | -17,820 | -274% | -17,097 | -237% | -7,150 |
| -1,131 | 0 | 0 | -1,131 | 0% | -1,131 | 0% | 55520 | Promotion Expense | -10,739 | -5,500 | -2,406 | -5,239 | -95% | -8,333 | -346% | -7,500 |
| -8,328 | -13,450 | -13,962 | 5,122 | 38% | 5,634 | 40% | 55540 | Resort Advertising | -68,347 | -109,150 | -88,496 | 40,803 | 37% | 20,150 | 23% | -121,950 |
| 0 | -600 | 0 | 850 | 100% | 850 | 100% | 55545 | Brochure Distribution | -3,000 | -7,500 | -6,896 | 4,500 | 60% | 3,896 | 56% | -9,100 |
| -330 | 0 | -252 | -330 | 0% | -78 | -31% | 55560 | Sales specific | -2,771 | 0 | -4,697 | -2,771 | 0% | 1,926 | 41% | 0 |
| -277 | -350 | -325 | 73 | 21% | 48 | 15% | 51520 | Charitable Contributions | -11,698 | -4,350 | -8,517 | -7,348 | -169% | -3,181 | -37% | -4,700 |
| -1,675 | -400 | 0 | -1,275 | -319% | -1,675 | 0% | 51530 | Community Relations | -14,621 | -11,660 | -1,534 | -2,961 | -25% | -13,087 | -853% | -11,660 |

Tahoe Donner Association
Department P&L Detail (D01)
 For the Eleven Months Ending November 30, 2018
 Operating Fund Consolidated

November 2018

Year-to-Date November 2018

| Actual \$ | Budget \$ | Prior Yr \$ | Actual vs Budget | | Actual vs Prior Yr | | Account Number | | Actual \$ | Budget \$ | Prior Year \$ | Actual vs Budget | | Actual vs Prior Yr | | Full Year Budget \$ |
|-------------------|-------------------|-------------------|------------------|------------|--------------------|------------|-------------------|--------------------------------------|--------------------|--------------------|--------------------|------------------|------------|--------------------|-------------|---------------------------|
| | | | Variance \$ | Var % | Variance \$ | Var % | | | | | | Variance \$ | Var % | Variance \$ | Var % | |
| -976 | -1,100 | -689 | 124 | 11% | -288 | -42% | 55538 | Reservation Services | -10,164 | -10,400 | -11,058 | 236 | 2% | 894 | 8% | -11,500 |
| -4,725 | -4,330 | -4,954 | -395 | -9% | 229 | 5% | 55525 | Marketing Discounts CoGS | -67,269 | -79,660 | -78,807 | 12,391 | 16% | 11,538 | 15% | -86,410 |
| -1,355 | -1,940 | -6,281 | 585 | 30% | 4,926 | 78% | 51020 | Dues & Subscriptions | -23,807 | -20,565 | -19,225 | -3,242 | -16% | -4,582 | -24% | -23,280 |
| -12,135 | -6,265 | -13,598 | -5,870 | -94% | 1,464 | 11% | 51035 | Licenses, Permits, Fees | -122,066 | -96,454 | -101,029 | -25,612 | -27% | -21,037 | -21% | -106,810 |
| -186 | -460 | -453 | 274 | 60% | 267 | 59% | 51096 | Mileage Reimbursement | -5,291 | -7,090 | -6,517 | 1,799 | 25% | 1,226 | 19% | -7,760 |
| -1,837 | -400 | -4,740 | -1,437 | -359% | 2,902 | 61% | 51515 | Board Expense | -66,790 | -16,000 | -62,693 | -50,790 | -317% | -4,097 | -7% | -16,400 |
| -8,943 | 0 | 0 | -8,943 | 0% | -8,943 | 0% | 51516 | Annual Meeting Expense | -47,955 | -30,000 | -39,068 | -17,955 | -60% | -8,886 | -23% | -30,000 |
| -2,106 | -2,200 | -2,048 | 94 | 4% | -58 | -3% | 51063 | Postage - TDNews | -33,042 | -26,250 | -27,835 | -6,792 | -26% | -5,207 | -19% | -30,450 |
| -757 | -1,195 | -547 | 438 | 37% | -210 | -38% | 51065 | Postage - General | -9,389 | -13,400 | -9,048 | 4,011 | 30% | -341 | -4% | -14,570 |
| -4,138 | -9,000 | -4,528 | 4,862 | 54% | 391 | 9% | 51510 | Assessment Billing | -9,699 | -9,000 | -7,928 | -699 | -8% | -1,771 | -22% | -9,000 |
| -897 | -524 | -3,312 | -373 | -71% | 2,415 | 73% | 51535 | Digital Content | -15,805 | -5,764 | -11,953 | -10,041 | -174% | -3,852 | -32% | -6,288 |
| -6,196 | -6,200 | -7,792 | 4 | 0% | 1,597 | 20% | 51545 | Printing - TD News | -69,127 | -73,200 | -100,989 | 4,073 | 6% | 31,862 | 32% | -84,400 |
| -3,504 | -7,500 | -8,550 | 3,996 | 53% | 5,046 | 59% | 51546 | Printing - Brochures | -18,945 | -22,900 | -45,638 | 3,955 | 17% | 26,692 | 58% | -24,900 |
| -11 | 0 | -827 | -11 | 0% | 816 | 99% | 51547 | Printing - Other | -4,760 | -100 | -2,808 | -4,660 | -4660% | -1,952 | -69% | -100 |
| 0 | -400 | -180 | 400 | 100% | 180 | 100% | 56601 | Claims Expense | -5,772 | -4,600 | -51,067 | -1,172 | -25% | 45,295 | 89% | -5,000 |
| -39,184 | 0 | 0 | -39,184 | 0% | -39,184 | 0% | 52210 | Bad Debt Expense | -12,000 | -12,000 | -20,000 | 0 | 0% | 8,000 | 40% | -15,000 |
| -8,451 | -8,150 | -5,264 | -301 | -4% | -3,187 | -61% | 52215 | Collection Expense | -40,089 | 0 | 0 | -40,089 | 0% | -40,089 | 0% | 0 |
| 1,759 | 0 | -395 | 1,759 | 0% | 2,154 | 545% | 52220 | Credit Card Expense | -240,017 | -219,190 | -242,695 | -20,827 | -10% | 2,678 | 1% | -249,060 |
| 0 | 100 | 0 | -100 | -100% | 0 | 0% | 52225 | Over/Short | 2,423 | 0 | -7,311 | 2,423 | 0% | 9,733 | 133% | 0 |
| 0 | -2,000 | 0 | 2,000 | 100% | 0 | 0% | 57009 | Inter-Department Food Costs | 3,507 | 1,100 | 3,267 | 2,407 | 219% | 240 | 7% | 1,200 |
| -50,500 | -50,200 | -43,100 | -300 | -1% | -7,400 | -17% | 59999 | Contingency | 0 | -22,000 | 0 | 22,000 | 100% | 0 | 0% | -24,000 |
| -19,188 | -19,700 | -16,998 | 512 | 3% | -2,190 | -13% | 52025 | Insurance Expense | -429,500 | -426,200 | -391,700 | -3,300 | -1% | -37,800 | -10% | -476,400 |
| -3,750 | -3,750 | 0 | 0 | 0% | 0 | 0% | 57030 | Taxes - Property | -211,068 | -213,700 | -186,978 | 2,632 | 1% | -24,090 | -13% | -233,000 |
| -105,860 | -152,340 | -155,053 | 46,480 | 31% | 49,192 | 32% | 5702... | Taxes - Income | -41,250 | -41,250 | -41,250 | 0 | 0% | 0 | 0% | -45,000 |
| -347,615 | -369,576 | -362,159 | 21,961 | 6% | 14,544 | 4% | | TOTAL ADMINISTRATIVE & OT | -1,758,300 | -1,656,175 | -1,700,621 | -102,125 | -6% | -57,679 | -3% | -1,834,608 |
| | | | | | | | | TOTAL OPERATING EXPENSES | -4,683,765 | -4,388,641 | -4,635,024 | -295,124 | -7% | -48,741 | -1% | -4,864,000 |
| -1,143,308 | -1,164,642 | -1,081,233 | 21,334 | 2% | -62,075 | -6% | | TOTAL PAYROLL AND OPERATI | -15,682,077 | -15,447,726 | -15,288,491 | -234,351 | -2% | -393,586 | -3% | -17,025,000 |
| -846,209 | -912,000 | -865,872 | 65,791 | 7% | 19,662 | 2% | | N O R 1, before OH | -5,682,513 | -5,775,000 | -4,735,924 | 92,487 | 2% | -946,589 | -20% | -6,085,000 |
| -846,209 | -912,000 | -865,872 | 65,791 | 7% | 19,662 | 2% | | N O R 2, after OH | -5,682,513 | -5,775,000 | -4,735,924 | 92,487 | 2% | -946,589 | -20% | -6,085,000 |
| -1,220,388 | -1,213,000 | -1,136,424 | -7,388 | -1% | -83,964 | -7% | | T O C | -17,070,721 | -16,825,000 | -16,786,814 | -245,721 | -1% | -283,906 | -2% | -18,545,000 |
| | | | | | | | | REV to TOC (CRR%) | | | | | | | | |
| | | | | | | | | Assessment Revenue, Operatin | 5,775,000 | 5,775,000 | 5,889,000 | 0 | 0% | -114,000 | -2% | 6,085,000 |
| | | | | | | | | NOR AFTER Assessment Reven | 92,487 | 0 | 1,153,076 | 92,487 | 0% | -1,060,589 | -92% | 0 |