

XC Ski Area Ticket Pricing

	2017-18 Price	Proposed Group Price (Submitted)	New Prime Price	New Standard Price	Member Discount Prime	Guest Discount Prime	Member Last yr	Member Discount Standard	Guest Last yr	Guest Discount Standard	
					30%	10%		30%		10%	
Adult - 18-59	\$ 37	\$ 26	\$ 42	\$ 39	\$ 29	\$ 38	\$ 24	\$ 27	\$ 32	\$ 35	
Junior - 13-17	\$ 27	\$ 22	\$ 28	\$ 27	\$ 20	\$ 25	\$ 18	\$ 19	\$ 27	\$ 24	keep low
Child - 7-12	\$ 15	\$ 9	\$ 16	\$ 15	\$ 11	\$ 14	\$ 7	\$ 11	\$ 15	\$ 14	keep low
Child Under 6	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	keep low
Senior 60+	\$ 27	\$ 22	\$ 32	\$ 29	\$ 22	\$ 29	\$ 18	\$ 20	\$ 27	\$ 26	10% off adult
Super Senior 70+	\$ 27	\$ 22	\$ 32	\$ 29	\$ 6	\$ 29	\$ -	\$ 2	\$ 27	\$ 26	Member - Super Senior - nominal fee?
Half Day Ticket Pricing (15% off of Full Day tickets)- 1pm											
Adult - 18-59	\$ 32	N/A	\$ 36	\$ 33	\$ 25	\$ 32	\$ 18	\$ 23	\$ 32	\$ 30	Rgorge 30 reg, \$34 Peak last yr (full day rates not on web)
Junior - 13-17	\$ 22	N/A	\$ 24	\$ 23	\$ 17	\$ 21	\$ 16	\$ 16	\$ 22	\$ 21	
Child - 7-12	\$ 13	N/A	\$ 14	\$ 13	\$ 10	\$ 12	\$ 7	\$ 9	\$ 13	\$ 11	
Child Under 6	\$ -	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Senior 60+	\$ 22	N/A	\$ 27	\$ 25	\$ 19	\$ 24	\$ 16	\$ 17	\$ 22	\$ 22	
Super Senior 70+	\$ 22	N/A	\$ 27	\$ 25	\$ 6	\$ 24	\$ -	\$ 2	\$ 22	\$ 22	
Multi Day Ticket Pricing (10% off of Full Day Tickets)											
Adult - 18-59	\$ 32	N/A	\$ 36	\$ 33	\$ 25	\$ 32	\$ 18	\$ 23	\$ 32	\$ 30	How to additional day if hits Peak in RTP?
Junior - 13-17	\$ 22	N/A	\$ 24	\$ 23	\$ 17	\$ 21	\$ 16	\$ 16	\$ 22	\$ 21	
Child - 7-12	\$ 13	N/A	\$ 14	\$ 13	\$ 10	\$ 12	\$ 7	\$ 9	\$ 13	\$ 11	Hw to additional day if hits Peak in RTP?
Child Under 6	\$ -	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Senior 60+	\$ 22	N/A	\$ 27	\$ 25	\$ 19	\$ 24	\$ 16	\$ 17	\$ 22	\$ 22	
Super Senior 70+	\$ 22	N/A	\$ 27	\$ 25	\$ 6	\$ 24	\$ -	\$ 2	\$ 23	\$ 22	
Frequent Flier midweek	\$ 140	N/A	N.A	\$ 149	N/A			\$ 104	N/A	N/A	"open ticket" to pay difference on non member / prime
FF midweek / day	\$ 28	N/A	N.A	\$ 30		\$ -	\$ -	\$ 21	N/A	N/A	
Frequent Flier unlimited	NEW	N/A	\$ 169	\$ 169	\$ 118	N/A	N/A	\$ 118	N/A	N/A	Use stamp to customize "midweek" or member product
FF unlim / day	NEW	N/A	\$ 34	\$ 34	\$ 24			\$ 24			
Dog	6		N/A	\$ 6							
Fat Bike	20		\$ 30	\$ 25		\$ 30		\$ 98	19.6		
TD Kids 3pm parent pass											
Shop employee ticket											
2 for 1 TICKET											
Bring a Friend ticket											
TD employee; Forgot Pass; Area Trade; TTSD chaparone; TTSD schoolchild; Fat Bike Switch; Other Reason											

XC Rental Rates								
XC Package	2017-18 Price	Proposed Group Price	New Prime Price	New Standard Price	Member Discount Prime (10%)	Guest Discount Prime	Member Discount Standard (10%)	Guest Discount Standard
XC Ski / Snowshoe package	\$ 31	\$ 29	\$ 34	\$ 32	\$ 31	N/A	\$ 29	N/A
XC Demo Ski package	\$ 41	N/A	\$ 44	\$ 42	\$ 40	N/A	\$ 38	N/A
XC Ski / Snowshoe package Additional Day	\$ 26	N/A	\$ 29	\$ 27	\$ 26	N/A	\$ 24	N/A
XC Demo Ski package Additional Day	\$ 36	N/A	\$ 39	\$ 37	\$ 35	N/A	\$ 33	N/A
12 & under XC Ski / Snowshoe package	\$ 18	\$ 22	\$ 21	\$ 19	\$ 19	N/A	\$ 17	N/A
12 & under XC Ski / Snowshoe package Additional Day	\$ 15	N/A	\$ 18	\$ 16	\$ 16	N/A	\$ 14	N/A
Chariot Rental - Single	\$ 29.00		\$ 35	\$ 30	\$ 32	N/A	\$ 27	N/A
Chariot Rental - Double	\$ 39.00		\$ 45	\$ 40	\$ 41	N/A	\$ 36	N/A
XC A La Carte	2017-18 Price	Proposed Group Price	New Prime Price	New Standard Price	Member Discount Prime (10%)	Guest Discount Prime (5%)	Member Discount Standard (10%)	Guest Discount Standard (5%)
Ski Only	\$ 16		\$ 19	\$ 17	\$ 17	N/A	\$ 15	N/A
Demo Ski Only	\$ 22		\$ 25	\$ 23	\$ 23	N/A	\$ 21	N/A
Boot only	\$ 11		\$ 14	\$ 12	\$ 13	N/A	\$ 11	N/A
Demo Ski boot Only	\$ 16		\$ 19	\$ 17	\$ 17	N/A	\$ 15	N/A
Ski Pole only	\$ 7		\$ 10	\$ 8	\$ 9	N/A	\$ 7	N/A
Demo Pole only	\$ 12		\$ 15	\$ 13	\$ 14	N/A	\$ 12	N/A
Kids Skis - only	\$ 12		\$ 15	\$ 13	\$ 14	N/A	\$ 12	N/A
Kids Poles - only	\$ 6		\$ 9	\$ 7	\$ 8	N/A	\$ 6	N/A
Kids Boots - only	\$ 8		\$ 11	\$ 9	\$ 10	N/A	\$ 8	N/A
XC Rental Other	2017-18 Price	Proposed Group Price	New Prime Price	New Standard Price	Member Discount Prime (10%)	Guest Discount Prime (5%)	Member Discount Standard (10%)	Guest Discount Standard (5%)
Season RENTAL - Adult	\$ 249		N/A	\$ 250	N/A	N/A	\$ 225	N/A
Season DEMO RENTAL - Adult	\$ 299		N/A	\$ 300	N/A	N/A	\$ 270	N/A
Season RENTAL - Child	\$ 114		N/A	\$ 115	N/A	N/A	\$ 104	N/A
Demo Upgrade	\$ 10		\$ 13	\$ 11	\$ 12	N/A	\$ 10	N/A
Child - Strap on skis	\$ 12		\$ 15	\$ 13	\$ 14	N/A	\$ 12	N/A
Fat Bike Rental	\$ 35		\$ 38	\$ 36	\$ 34	N/A	\$ 32	N/A
Chariot Rental - Single	\$ 29		\$ 35	\$ 30	\$ 32	N/A	\$ 27	N/A
Chariot Rental - Double	\$ 39		\$ 45	\$ 40	\$ 41	N/A	\$ 36	N/A
Adaptive Sit Ski Rental	\$ 19		\$ 22	\$ 20	\$ 20	N/A	\$ 18	N/A
Locker Token	\$ 1		\$ 2	\$ 2	\$ 2	N/A	\$ 2	N/A
Ski Locker Rental / storage 24hrs	\$ 10		\$ 13	\$ 11	\$ 12	N/A	\$ 10	N/A
Clean & structure add	\$ 10.00		N/A	\$ 10	N/A	N/A	\$ 9	N/A
Klister clean	\$ 10.00		N/A	\$ 12	N/A	N/A	\$ 11	N/A
POWER WAX	\$ 5.00		N/A	\$ 6	N/A	N/A	\$ 5	N/A
CH Wax	\$ 19.00		N/A	\$ 20	N/A	N/A	\$ 18	N/A
LF Wax	\$ 30.00		N/A	\$ 31	N/A	N/A	\$ 28	N/A
HF Wax	\$ 52.00		N/A	\$ 53	N/A	N/A	\$ 48	N/A
Basket fitting	\$ 16.00		N/A	\$ 17	N/A	N/A	\$ 15	N/A
Mount bindings	\$ 20.00		N/A	\$ 25	N/A	N/A	\$ 23	N/A
Open repair / hr	\$ 60.00		N/A	\$ 65	N/A	N/A	\$ 59	N/A

RG \$30 last yr; \$25 half day

How to additional day if hits Peak in RTP?

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How to additional day if hits Peak in RTP?

Employee rental / voucher
TD Kids 3pm parent rental

Bring a Friend rental

XC Ski School

	2017-18 Price	Current Group Price	New Prime Price	New Standard Price	Member Discount Prime (10%)	Guest Discount Prime	Member Discount Standard (10%)	Guest Discount Standard 5%
Adult Package					10%	5%	10%	5%
Learn to ski Adult Package (lesson rental trail) weekends / peak only	\$ 74	\$ 55	\$ 80	\$ 79	\$ 72	\$ 76	\$ 71	\$ 75
Tiny Tracks / under 12 Child Package (lesson rental trail) weekends / peak	\$ 45	\$ 29	\$ 55	\$ 50	\$ 50	\$ 52	\$ 45	\$ 48
Group Lesson / Clinic Only	\$ 37	\$ 25	\$ 39	\$ 50	\$ 35	\$ 37	n/a	n/a
Private Lesson Package (lesson rental trail) Midweek only	\$ 94	n/a	n/a	\$ 99	n/a	n/a	\$ 89	\$ 94
Private package - Additional person	\$ 74	n/a	n/a	\$ 79	n/a	n/a	\$ 71	\$ 75
Private lesson only	\$ 64	n/a	\$ 69	\$ 67	\$ 62	n/a	\$ 60	n/a
Private lesson - Additional person	\$ 27	n/a	\$ 31	\$ 29	\$ 28	n/a	\$ 26	n/a
Family Private (up to 4 people)	\$ 119	n/a	\$ 134	\$ 124	\$ 121	n/a	\$ 112	n/a
5 pack Private	\$ 254.00	n/a	\$ 259	\$ 259	\$ 233	n/a	\$ 233	n/a

no guest discount as no p
no guest discount as no p

Tahoe Donner Association

Fee Schedule

Cross Country

updated: 8/14/2018

Revenue Mix Averages	29% Pass	12% Retail	Other
	37% Daily	18% Rental	4%

31,947

			Count	139	148	153	147	159	202	216	188	189	181
			2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	
			Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Recommended
GL Code(ER)	RTPCode	TITLE	The 1/3 of a day trail pass products (through 2015) are hidden. 2016+ NA.										
TRAIL PASSES			Northstar CA website says \$34 Adult (ages 13+) and \$26 Child (ages 5 to 12) (no Senior rates)										
			RG - Adult All day is at \$32 Regular, \$35 Holiday Periods (for 14/15)										
			RG - Adult 1/2 day is at \$27 Regular, \$30 Holiday Periods (for 14/15)										
PUBLIC													
35615	TPA1	ADULT (18-59) Public Trail pass - all Day	23	23	24	25	26	27	29	30	34	37	
35615	TPA2	ADULT (18-59) Public Trail pass -1/2 Day	18	18	19	20	21	22	24	25	29	32	
35615	TPAM	ADULT (18-59) Public Trail Pass - consec day	41	41	42	45	47	22	24	25	29	32	
	TCPC	Child (6 & under) Public Trail Pass - Comp.	-	-	-	-	-	comp	comp	comp	comp	comp	
		Child (6 & under) Public Trail Pass - 1/2 day Comp.	-	-	-	-	-	comp	comp	comp	comp	comp	
35615	TPC1	CHILD (7-12) Public Trail pass - all Day	Free	Free	Free	Free	Free	11	11	12	14	15	
35615	TPC2	CHILD (7-12) Public Trail pass - 1/2 Day	Free	Free	Free	Free	Free	11	11	11	12	13	
35615	TPC+	CHILD (7-12) Public consec day Ticket						9	9	11	12	13	
	TPJ1	JUNIOR (13-18) Public Trail Pass - all Day						21	21	22	25	27	
	TPJ2	JUNIOR (13-18) Public Trail Pass -1/2 Day						17	17	18	20	22	
	TPJ+	JUNIOR (13-18) Public consec day Ticket	33	33	\$ 33.00	35	37	17	17	18	20	22	
35615	TPS1	SENIOR (60-69) Public Trail Pass - all Day	18	18	18	19	20	21	21	22	25	27	
35615	TPS2	SENIOR (60-69) Public Trail Pass -1/2 Day	15	15	15	16	17	17	17	18	20	22	
35615	TPSM	SENIOR (60-69) Public consec day Ticket	33	33	\$ 33.00	35	37	18	18	18	20	22	
35615	TPSS	SUPER SENIOR (70+) Public Trail pass - all Day	Free	Free	Free	Free	Free	11	11	12	14	15	
35615	TPSS2	SUPER SENIOR (70+) Public Trail pass - 1/2 Day	Free	Free	Free	Free	Free	11	11	11	12	13	
35615	TSSM	SUPER SENIOR (70+) Public consec day Ticket							11	11	12	13	
		SUPER SENIOR (70+) PUBLIC Ticket - Night Skiing						5	5	na	na	na	
		Fatbike Only Trails Access Ticket - Public (all ages)									19	20	
MEMBER			70%	70%	67%	68%	69%	67%	66%	67%	65%	65%	
35610	TMA1	ADULT (18-59) Member Trail pass - All Day	16	16	16	17	18	18	19	20	22	24	
35610	TMA2	ADULT (18-59) Member Trail pass -1/2 Day	12	12	12	13	14	14	15	16	17	18	
35610	TMAM	ADULT (18-59) Member - Consec day Pass	28	28	28	30	32	14	15	16	17	18	
	TCMC	Child (6 & under) Member Trail pass - Comp All day	-	-	-	-	-	comp	comp	comp	comp	comp	
		Child (6 & under) Member Trail pass - Comp 1/2 day	-	-	-	-	-	comp	comp	comp	comp	comp	
35610	TMC1	CHILD (7-12) Member- Trail pass All day						5	5	6	6	7	
35610		CHILD (7-12) Member- Trail pass 1/2 day						5	5	6	6	7	
35610	TMJ1	JNR (13-18) Member Trail pass - All day						15	15	16	17	18	
35610	TMJ2	JNR (13-18) Member Trail pass -1/2 day						13	13	14	15	16	
	TMJ+	JNR (13-18) Member Trail pass - Consec day						13	13	14	15	16	
35610	TMS1	SNR (60-69) Member Trail pass -All day	13	13	13	14	15	15	15	16	17	18	
35610	TMS2	SNR (60-69) Member Trail pass -1/2 day	11	11	11	12	13	13	13	14	15	16	
	TMS+	SNR (60-69) Member - Consec day Pass						13	13	14	15	16	
35610	TCMS	SUPER SNR (70+) MemberTrail pass - All Day	Free	Free	Free	Free	Free	FREE	FREE	FREE	FREE	FREE	
35610		SUPER SNR (70+) MemberTrail pass - 1/2 day	Free	Free	Free	Free	Free	FREE	FREE	FREE	FREE	FREE	
		Fatbike Only Trails Access Ticket - Member (all ages)									15	16	
GUEST			83%	83%	79%	80%	81%	78%	79%	83%	85%	86%	
35620	TGA1	GUEST Adult (18-59) Trail pass - All Day	19	19	19	20	21	21	23	25	29	32	
	TCPC	Comp. Child (6 & under) Public	-	-	-	-	-	-	-	-	-	-	
	TCMC	Comp. Child (6&under) Member	-	-	-	-	-	-	-	-	-	-	
		Comp. TD Employee (EE)	-	-	-	-	-	-	-	-	-	-	
		Comp. TD Trail Pass ?	-	-	-	-	-	-	-	-	-	-	
		Comp. Other Reason (NEED 'Forgot Pass' Comp type)	-	-	-	-	-	-	-	-	-	-	
		Comp. Shop	-	-	-	-	-	-	-	-	-	-	

3yr Avg Elasticity

Volume Factor

871 0%
611 0%
13 0%
246 0%
0 0%
455 0%
195 0%
20 0%
212 0%
117 0%
5 0%
755 0%
319 0%
38 0%
293 0%
92 0%
4 0%
0 0%
0 0%
0 0%
0 0%
0 0%

676 0%
611 0%
13 0%
75 0%
0 0%
151 0%
80 0%
51 0%
44 0%
1 0%
197 0%
171 0%
7 0%
293 0%
0 0%
0 0%
0 0%
0 0%
1248 0%
739 0%
225 0%
0 0%
0 0%
0 0%
0 0%

Tahoe Donner Association

Fee Schedule

Cross Country

updated: 8/14/2018

Revenue Mix Averages	29% Pass	12% Retail	Other
	37% Daily	18% Rental	4%

31,947

xxxx-110		The 1/3 of a day trail pass products (through 2015) are hidden. 2016+ NA.										
Count	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018		
GL Code(ER)	RTPCode	TITLE	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Recommended	
		Comp. Area Trade	-	-	-	-	-	-	-	-	-	
		Comp. Northstar Trade	-	-	-	-	-	-	-	-	-	
		Comp. Adult, Truckee Schools Program	-	-	-	-	-	-	-	-	-	
		Comp. Child, Truckee Schools Program	-	-	-	-	-	-	-	-	-	
		Comp FW voucher?	-	-	-	-	-	-	-	-	-	
		DISCOUNT TICKETS										
	10141	FREQUENT SKIER 5 PACK Tickets	85	85	90	90	95	100	110	115	130	
35615	FLYR	FF Redemption: 1DAY (?MM) (no carry-over?)	17	17	18	18	19	20	22	23	26	
		FF --- Black out Christmas/NY, MLK and Pres weekend										
35615	2410	2 for 1 TICKET promotional deals	23	8	24	25	26	27	29	30	34	
35615	SHOP	SHOP EMPL. TICKET	7	7	7	8	9	9	10	11	11	
35615	PPAR	Parent of Nordic Program Kid, Ticket (only during the program times)						6	6	6	6	
35615	BAFP	Season Pass, Bring a Friend SpecialPromoted at various slow times, Ticket							15	15	19	
		? Restricted Peak Dates & Sat/Sun ?									20	
36040		RENTALS										
		RA1P ADULT Rental (13+)	20	20	21	22	23	23	24	25	29	
		MRA+ ADULT Rental (Consec Days)	12	12	12	12	13	19	20	21	24	
		DPR1 Demo Package (all ages)	26	26	27	28	29	29	30	30	34	
		MRD+ Demo Package (consec days)	17	17	17	17	20	25	26	26	29	
		RC1P CHILD Rental (12 and under)	12	12	12	13	14	14	15	15	17	
		MRC+ CHILD Rental (Consec Days)	7	7	7	7	8	11	12	12	14	
		STRA KIDS STRAP ON SKI	4	4	4	4	5	5	10	10	12	
		PSR1 SINGLE CHARIOT ALL DAY	25	25	25	25	25	25	26	26	29	
		PSR2 DOUBLE CHARIOT ALL DAY						35	36	36	39	
		HSR CHARIOTS, per HOUR (avail Mon-Fri, NonHoliday)							15	15	15	
		SIT SKI - anytime						17	19	19	19	
		SRA1 ADULT SEASON RENTAL					199	199	209	209	239	
		SRC1 ADULT SEASON DEMO RENTAL					245	245	259	259	289	
		SRC1 CHILD SEASON RENTAL					99	99	99	99	109	
		LGDU LESSON DEMO UPGRADE	5	6	6	7	7	7	8	8	9	
		TDER EMPLOYEE BASIC PKG (same dept \$5 / VOUCHERS)	5	5	5	5	5	5	5	5	5	
		RPAR TD Kids parent rental (3pm)	4	4	4	5	6	6	6	6	6	
		PRR1 PROGRAM RENTAL					10	10	10	10	10	
		PRD1 PROGRAM RENTAL DEMO					16	16	16	16	20	
		Season Pass - Bring a Friend Special rental							10	10	10	
		FATBIKE RENTAL - ('16 was for 1 hour) (for '17, a 2 hour minimum)							16	16	34	
		FATBIKE RENTAL - 15 mins							4	NA	NA	
		SNOWSHOE RENTALS										
		A1SS ADULT SNOWSHOES - ALL DAY	20	20	20	22	23	23	24	25	29	
		ADULT SNOWSHOE (ADDITIONAL CONSEC DAYS)						19	20	21	24	
		C1SS CHILD SNOWSHOES - ALL DAY	12	12	12	13	14	14	15	15	17	
		CHILD SNOWSHOES (ADDITIONAL CONSEC DAYS)						11	12	12	14	
		RENTALS - A LA CARTE										
		AISO SKI - only	11	11	11	11	12	12	13	13	14	
		A1PO POLE - only	4	4	4	4	5	5	6	6	7	
		A1BO BOOTS - only	8	8	8	8	9	9	10	10	11	
		DSO1 DEMO SKI - only	17	17	17	17	18	18	19	19	20	
		DPO1 DEMO POLE - only	7	7	7	7	8	8	10	10	11	
		DBO1 DEMO BOOTS - only	11	11	11	11	12	12	14	14	15	
		CISO KIDS SKI - only	8	8	8	8	9	9	10	10	11	
		C1PO KIDS POLE - only	3	3	3	3	4	4	5	5	6	

3yr Avg Elasticity

Volume Factor

0	0%
0	0%
0	0%
0	0%
0	0%
0	0%
0	0%
0	0%
0	0%
573	0%
0	0%
0	0%
0	0%
163	0%
0	0%
0	0%
0	0%
0	0%
0	0%
10852	0%
463	0%
221	0%
5	0%
2496	0%
179	0%
85	0%
354	0%
66	0%
22	0%
0	0%
32	0%
10	0%
52	0%
40	0%
562	0%
117	0%
5	0%
0	0%
0	0%
0	0%
0	0%
340	0%
26	0%
15	0%
2	0%
0	0%
258	0%
281	0%
209	0%
67	0%
39	0%
16	0%
35	0%
42	0%

Tahoe Donner Association

Fee Schedule

Cross Country

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Revenue Mix Averages	29% Pass	12% Retail	Other
	37% Daily	18% Rental	4%

31,947	
3yr Avg Volume	Elasticity Factor

xxxx-110		The 1/3 of a day trail pass products (through 2015) are hidden. 2016+ NA.										Count
GL Code(ER)	RTPCode	TITLE	2009 Approved Fee	2010 Approved Fee	2011 Approved Fee	2012 Approved Fee	2013 Approved Fee	2014 Approved Fee	2015 Approved Fee	2016 Approved Fee	2017 Approved Fee	2018 Recommended
C1BO		KIDS BOOTS - only	5	5	5	5	6	6	7	7	8	8
IRON		IRON RENTAL	2	2	2	2	2	2	3	3	4	NA
		Season Locker -See Season Products Fee Schedule										
	NEW	DAILY LOCKER, Full Size 24hr rental (qty ?)								10	10	10
	NEW	DAILY LOCKER, Coin Op (qty ? avail) (Token Price....x2 to use								0.50	1.00	1.00
LESSONS												
35550	LGT1	GROUP STRIDE LESSON	25	25	25	25	25	30	31	32	34	37
35550	LGK1	GROUP SKATE LESSON	25	25	25	25	25	30	31	32	34	37
35580	LPT1	PRIVATE 1HR LESSON	40	40	40	40	40	55	57	58	59	64
35580	LPT+	ADDL. PERSON - PRIVATE LESSON	20	20	20	20	20	20	25	25	27	27
		PRIVATE 5 pack						225	235	240	245	254
		Private, Family Lesson (up to 4p) (addtl person see addtl person +\$ above							99	100	109	119
		Private Package, Midweek NH				16 ticket, 51 lesson, 16 rentals			81	83	89	94
		Private Package, Addtl Peron, Midweek NH				16 ticket, 31 lesson, 16 rentals			61	63	69	74
		Private Package, 2 for 1 special, Midweek NH - limited offerings, groupon/fb specials type promo product. Prints two				16 ticket, 51 lesson, 16 rentals			81	83	89	94
PACKAGES (35615/35550/36040)												
	TLR1	LEARN TO SKI / SKATE PACKAGE 13+ (adult, Jnr, Senior)	47	47	47	49	49	59	61	63	69	74
35615		XC public ad tkt	16	16	16	16	16	16	16	17	19	21
35550		XC group lessons	16	16	16	16	16	27	28	29	31	32
36040		Rentals	15	15	15	17	17	16	17	17	19	21
Setup may be by Group Lesson Times, if not activity module used. And Ski and Skate separate.												
	TLR3	LEARN TO SKI / SKATE 13+ - P.M	40	40	40	42	42	49	51	NA	NA	NA
35615		XC public ad night tkt	14	14	14	14	14	12	12	NA	NA	NA
35550		XC group lessons	13	13	13	14	14	25	26	NA	NA	NA
36040		Rentals	13	13	13	14	14	12	13	NA	NA	NA
	LTTA	TINY TRACKS SKI SCHOOL (am)	30	30	30	30	30	40	40	41	43	45
35550		Group Lessons	15	15	15	15	15	25	25	26	27	28
36040		Rentals	15	15	15	15	15	15	15	15	16	17
	LTP	KIDS CLUB SKI SCHOOL (pm) - age 7+ formally Tiny Tracks	30	30	30	30	30	40	40	41	43	45
35550		Group Lessons	15	15	15	15	15	25	25	26	27	28
		pass						5	5	5	5	5
36040		Rentals	15	15	15	15	15	10	10	10	11	12
CLINICS												
35550	LCWP	CLINIC LESSON ONLY	35	35	35	37	37	30	31	32	34	37
not in use	LCKP	CLINIC ONLY w/ Olympian (n/a beginning '09)										
not in use	LCKT	CLINIC w/Olympian +/TICKET (n/a beg. In'09)										
	LCOP	CLINIC +/TICKET (35615/35550)	46	46	46	47	47	45	47	49	54	59
35615		XC public ad tkt	11	11	11	12	12	15	16	17	19	19
35550		XC group lessons	35	35	35	35	35	30	31	32	35	35
		Technique Tune Up (M-F, NH group lesson offering) (only at set times							20	20	20	20
35615		GROUP RATE TICKET										
	TGRA	GROUP RATE Adult Trail pass	15	15	15	16	17	18	20	21	21	23
	TGRS	GROUP RATE Senior Trail pass	13	13	13	14	15	15	17	17	17	19
	TGRJ	GROUP RATE Jr Trail pass						15	17	17	17	19
	TGRC	GROUP RATE Child Trail pass						5	5	5	5	7
		GROUP RATE Super Senior Trail pass						5	5	5	5	7

3yr Avg Volume	Elasticity Factor
33	0%
0	0%
0	0%
0	0%
0	0%
1349	0%
0	0%
0	0%
72	0%
0	0%
0	0%
511	0%
233	0%
0	0%
0	0%
0	0%
0	0%
1162	0%
0	0%
0	0%
0	0%
0	0%
0	0%
0	0%
121	0%
0	0%
0	0%
0	0%
0	0%
0	0%
113	0%
0	0%
0	0%
0	0%
0	0%
55	0%
0	0%
0	0%
0	0%
5	0%
0	0%
0	0%
0	0%
0	0%
192	0%
53	0%
41	0%
43	0%
0	0%
0	0%

Tahoe Donner Association Fee Schedule Cross Country

updated: 8/14/2018

Revenue Mix Averages	29% Pass	12% Retail	Other
	37% Daily	18% Rental	4%

31,947	
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		Count	139	148	153	147	159	202	216	188	189	181
		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2018
		Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Recommended
xxxx-110	The 1/3 of a day trail pass products (through 2015) are hidden. 2016+ NA.											
GL Code(ER)	RTPCode	TITLE										
GROUP RATE RENTALS												
GRA1		GROUP RATE Adult rental	15	15	15	16	17	19	21	22	22	24
GRC1		GROUP RATE Child t rental	8	8	8	9	10	11	11	11	11	12
		GROUP RATE LESSON - all ages.						20	20	21	21	23
		TLR5	36	36	36	38	38	45	45	47	47	51
35615		XC public ad night tkt			13	13	13	12	12	13	13	14
35550		XC group lessons			12	14	14	21	21	22	22	25
36040		Rentals			11	11	11	12	12	12	12	14
		TLRC						25	25	25	25	27
		XC public ad night tkt						5	5	5	5	5
		XC group lessons						15	15	15	15	16
		Rentals						5	5	5	5	6
37020 SERVICES												
LRBW		WAX SKI CH	15	15	15	17	17	17	18	18	18	19
LRRW		WAX SKI LF	25	25	25	27	27	29	30	30	30	30
		WAX SKI HF						50	52	52	52	52
		CLEAN & STRUCTURE addon						10	10	10	10	10
LRPW		POWER WAX						5	5	5	5	5
LRBC		BASKET	15	15	15	15	15	15	16	16	16	16
LRBM		MOUNT BINDINGS	15	15	15	17	17	17	20	20	20	20
		OPEN REPAIR (varies on service, avg is \$30per)	30	30	30	34	34	34	30	30	30	30
SPECIAL EVENTS												
36012	ERMD	FULL MOON TOUR 12 & under (formally passholder)		15	15	15	15	30	15	30	30	30
33100		XC food - include taxes			-	5	5	25	-	20	20	8
36012		XC event			-	10	10	5	15	10	10	22
		ERMP		20	20	20	20	45	30	45	45	49
33100		XC food - include taxes		5	5	5	5	35		20	20	8
36012		XC event		10	10	10	10			25	25	41
36012	ERWT	WINE TASTING	15	15	15	15	15	20	20	20	20	NA
33100		XC food - include taxes		5	5	5	5					NA
36012		wine tasting event		10	10	10	10	20	20	20	20	NA
		ERSA	24.76	24.76	24.76	25.00	25.00	25	30	30	30	30
33100		XC food - include taxes	2.76	2.76	2.76	3.00	3.00	5	5	7	7	7
20530		Events flow thru	22.00	22.00	22.00	22.00	22.00	20	25	23	23	23
		ERSJ	17.76	17.76	17.76	18.00	18.00	18	20	20	20	20
33100		XC food - include taxes	2.76	2.76	2.76	3.00	3.00	5	5	7	7	7
20530		Events flow thru	15.00	15.00	15.00	15.00	15.00	13	15	13	13	13
		SKOGSLOPPET - YOUTH RACE						5	10	10	10	10
33100		XC food - include taxes						5	5	7	7	7
36012		Events flow thru						-	5	3	3	3
		ERPA	24.76	24.76	24.76	25.00	25.00	25	35	30	30	35
33100		XC food - include taxes	2.76	2.76	2.76	3.00	3.00	5	5	7	7	10
36012		XC event	22.00	22.00	22.00	22.00	22.00	20	30	23	23	25
		ERPI	17.76	17.76	17.76	18.00	18.00	18	25	20	20	25
36012		XC food - include taxes	2.76	2.76	2.76	3.00	3.00	5	5	7	7	10
36012		XC event	15.00	15.00	15.00	15.00	15.00	13	20	13	13	15

3yr Avg Volume	Elasticity Factor
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0	0%
128	0%
36	0%
0	0%
19	0%
0	0%
0	0%
38	0%
0	0%
0	0%
0	0%
0	0%
38	0%
0	0%
0	0%
0	0%
0	0%
500	0%
65	0%
0	0%
0	0%
207	0%
2	0%
13	0%
28	0%
0	0%
0	0%
41	0%
0	0%
0	0%
0	0%
3	0%
0	0%
0	0%
0	0%
0	0%
71	0%
0	0%
0	0%
0	0%
0	0%
0	0%
51	0%
0	0%
0	0%
0	0%
2	0%
0	0%
0	0%

Tahoe Donner Association
Fee Schedule
Cross Country

updated: 8/14/2018

Revenue Mix Averages	29% Pass	12% Retail	Other
	37% Daily	18% Rental	4%

31,947	
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Count	139	148	153	147	159	202	216	188	189	181	
2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2018	
Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Recommended	
<i>xxxxx-110 The 1/3 of a day trail pass products (through 2015) are hidden. 2016+ NA.</i>											
GL Code(ER)	RTPCode	TITLE									
	ERPJ	TD Challenge Race (Peak to Valley) - JUNIOR (18 & under) Passholde						15	10	10	NA
	33100	XC food - include taxes						5	7	7	NA
	36012	XC event						10	3	3	NA
		YOUTH RACE					10	10	N/A	N/A	N/A
	36012	XC food - include taxes						5	5	N/A	N/A
	36012	XC- event						5	5	N/A	N/A
	ERRA	FUN RACE - ADULT (formally relays)	17.76	17.76	17.76				15	15	15
	33100	XC food - include taxes	2.76	2.76	2.76				7	7	7
	36012	XC - event	15.00	15.00	15.00				8	8	8
	ERRJ	FUN RACE JUNIOR (18 & under)	8.76	8.76	8.76				10	10	10
	33100	XC food - include taxes	2.76	2.76	2.76				7	7	7
	36012	XC event	6.00	6.00	6.00				3	3	3
		FUN YOUTH RACE					10	10	10	10	10
	36012	XC food - include taxes						5	5	7	7
	36012	XC event						5	5	3	3
	ERTA	TOUR DE EUER - ADULT	24.76	24.76	24.76	25.00	25.00	25	25	25	30
	33100	XC food - include taxes	2.76	2.76	2.76	3.00	3.00	7	7	7	10
	36012	XC event	22.00	22.00	22.00	22.00	22.00	18	18	18	20
	ERTJ	TOUR DE EUER - JUNIOR (age 18 & under) - formally 12 & under	14.76	14.76	14.76	15.00	15.00	18	20	20	25
	33100	XC food - include taxes	2.76	2.76	2.76	3.00	3.00	7	7	7	10
	36012	XC event	12.00	12.00	12.00	12.00	12.00	11	13	13	15
	TOTA	Taste of Truckee (formerly Gourmet Ski Tour) - ADUL1					TBD	35	35	35	N/A
	TOTJ	Taste of Truckee (formerly Gourmet Ski Tour) - JUNIOR					TBD	20	20	20	N/A
	DOF	DAY OF RACE additional fee						5	5	10	10

3yr Avg Volume	Elasticity Factor
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0	0%
0	0%
0	0%
0	0%
0	0%
0	0%
0	0%
0	0%
0	0%
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0	0%
0	0%
0	0%
73	0%
0	0%
0	0%
0	0%
0	0%
0	0%
15	0%
0	0%
0	0%
0	0%
0	0%
60	0%
7	0%
0	0%
0	0%
0	0%
0	0%
0	0%
92	0%
0	0%
0	0%
0	0%
0	0%
0	0%

Other PRODUCTS

GPG1	GLENN'S MASTERS					100	100	100	100	100	100
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