

XC Ski Area Ticket Pricing

	2017-18 Price	Proposed Group Price (Submitted)	New Prime Price	New Standard Price	Member Discount Prime	Guest Discount Prime	Member Last yr	Member Discount Standard	Guest Last yr	Guest Discount Standard	
					30%	10%		30%		10%	
Adult - 18-59	\$ 37	\$ 26	\$ 42	\$ 39	\$ 29	\$ 38	\$ 24	\$ 27	\$ 32	\$ 35	
Junior - 13-17	\$ 27	\$ 22	\$ 28	\$ 27	\$ 20	\$ 25	\$ 18	\$ 19	\$ 27	\$ 24	keep low
Child - 7-12	\$ 15	\$ 9	\$ 16	\$ 15	\$ 11	\$ 14	\$ 7	\$ 11	\$ 15	\$ 14	keep low
Child Under 6	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	keep low
Senior 60+	\$ 27	\$ 22	\$ 32	\$ 29	\$ 22	\$ 29	\$ 18	\$ 20	\$ 27	\$ 26	10% off adult
Super Senior 70+	\$ 27	\$ 22	\$ 32	\$ 29	\$ 6	\$ 29	\$ -	\$ 2	\$ 27	\$ 26	Member - Super Senior - nominal fee?
Half Day Ticket Pricing (15% off of Full Day tickets)- 1pm											
Adult - 18-59	\$ 32	N/A	\$ 36	\$ 33	\$ 25	\$ 32	\$ 18	\$ 23	\$ 32	\$ 30	Rgorge 30 reg, \$34 Peak last yr (full day rates not on web)
Junior - 13-17	\$ 22	N/A	\$ 24	\$ 23	\$ 17	\$ 21	\$ 16	\$ 16	\$ 22	\$ 21	
Child - 7-12	\$ 13	N/A	\$ 14	\$ 13	\$ 10	\$ 12	\$ 7	\$ 9	\$ 13	\$ 11	
Child Under 6	\$ -	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Senior 60+	\$ 22	N/A	\$ 27	\$ 25	\$ 19	\$ 24	\$ 16	\$ 17	\$ 22	\$ 22	
Super Senior 70+	\$ 22	N/A	\$ 27	\$ 25	\$ 6	\$ 24	\$ -	\$ 2	\$ 22	\$ 22	
Multi Day Ticket Pricing (10% off of Full Day Tickets)											
Adult - 18-59	\$ 32	N/A	\$ 36	\$ 33	\$ 25	\$ 32	\$ 18	\$ 23	\$ 32	\$ 30	How to additional day if hits Peak in RTP?
Junior - 13-17	\$ 22	N/A	\$ 24	\$ 23	\$ 17	\$ 21	\$ 16	\$ 16	\$ 22	\$ 21	
Child - 7-12	\$ 13	N/A	\$ 14	\$ 13	\$ 10	\$ 12	\$ 7	\$ 9	\$ 13	\$ 11	How to additional day if hits Peak in RTP?
Child Under 6	\$ -	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Senior 60+	\$ 22	N/A	\$ 27	\$ 25	\$ 19	\$ 24	\$ 16	\$ 17	\$ 22	\$ 22	
Super Senior 70+	\$ 22	N/A	\$ 27	\$ 25	\$ 6	\$ 24	\$ -	\$ 2	\$ 23	\$ 22	
Frequent Flier midweek	\$ 140	N/A	N.A	\$ 149	N/A			\$ 104	N/A	N/A	"open ticket" to pay difference on non member / prime
FF midweek / day	\$ 28	N/A	N.A	\$ 30		\$ -	\$ -	\$ 21	N/A	N/A	
Frequent Flier unlimited	NEW	N/A	\$ 169	\$ 169	\$ 118	N/A	N/A	\$ 118	N/A	N/A	Use stamp to customize "midweek" or member product
FF unlim / day	NEW	N/A	\$ 34	\$ 34	\$ 24			\$ 24			
Dog	6		N/A	\$ 6							
Fat Bike	20		\$ 30	\$ 25		\$ 30		\$ 98	19.6		
TD Kids 3pm parent pass											
Shop employee ticket											
2 for 1 TICKET											
Bring a Friend ticket											
TD employee; Forgot Pass; Area Trade; TTSD chaparone; TTSD schoolchild; Fat Bike Switch; Other Reason											

XC Rental Rates								
XC Package	2017-18 Price	Proposed Group Price	New Prime Price	New Standard Price	Member Discount Prime (10%)	Guest Discount Prime	Member Discount Standard (10%)	Guest Discount Standard
XC Ski / Snowshoe package	\$ 31	\$ 29	\$ 34	\$ 32	\$ 31	N/A	\$ 29	N/A
XC Demo Ski package	\$ 41	N/A	\$ 44	\$ 42	\$ 40	N/A	\$ 38	N/A
XC Ski / Snowshoe package Additional Day	\$ 26	N/A	\$ 29	\$ 27	\$ 26	N/A	\$ 24	N/A
XC Demo Ski package Additional Day	\$ 36	N/A	\$ 39	\$ 37	\$ 35	N/A	\$ 33	N/A
12 & under XC Ski / Snowshoe package	\$ 18	\$ 22	\$ 21	\$ 19	\$ 19	N/A	\$ 17	N/A
12 & under XC Ski / Snowshoe package Additional Day	\$ 15	N/A	\$ 18	\$ 16	\$ 16	N/A	\$ 14	N/A
Chariot Rental - Single	\$ 29.00		\$ 35	\$ 30	\$ 32	N/A	\$ 27	N/A
Chariot Rental - Double	\$ 39.00		\$ 45	\$ 40	\$ 41	N/A	\$ 36	N/A
XC A La Carte	2017-18 Price	Proposed Group Price	New Prime Price	New Standard Price	Member Discount Prime (10%)	Guest Discount Prime (5%)	Member Discount Standard (10%)	Guest Discount Standard (5%)
Ski Only	\$ 16		\$ 19	\$ 17	\$ 17	N/A	\$ 15	N/A
Demo Ski Only	\$ 22		\$ 25	\$ 23	\$ 23	N/A	\$ 21	N/A
Boot only	\$ 11		\$ 14	\$ 12	\$ 13	N/A	\$ 11	N/A
Demo Ski boot Only	\$ 16		\$ 19	\$ 17	\$ 17	N/A	\$ 15	N/A
Ski Pole only	\$ 7		\$ 10	\$ 8	\$ 9	N/A	\$ 7	N/A
Demo Pole only	\$ 12		\$ 15	\$ 13	\$ 14	N/A	\$ 12	N/A
Kids Skis - only	\$ 12		\$ 15	\$ 13	\$ 14	N/A	\$ 12	N/A
Kids Poles - only	\$ 6		\$ 9	\$ 7	\$ 8	N/A	\$ 6	N/A
Kids Boots - only	\$ 8		\$ 11	\$ 9	\$ 10	N/A	\$ 8	N/A
XC Rental Other	2017-18 Price	Proposed Group Price	New Prime Price	New Standard Price	Member Discount Prime (10%)	Guest Discount Prime (5%)	Member Discount Standard (10%)	Guest Discount Standard (5%)
Season RENTAL - Adult	\$ 249		N/A	\$ 250	N/A	N/A	\$ 225	N/A
Season DEMO RENTAL - Adult	\$ 299		N/A	\$ 300	N/A	N/A	\$ 270	N/A
Season RENTAL - Child	\$ 114		N/A	\$ 115	N/A	N/A	\$ 104	N/A
Demo Upgrade	\$ 10		\$ 13	\$ 11	\$ 12	N/A	\$ 10	N/A
Child - Strap on skis	\$ 12		\$ 15	\$ 13	\$ 14	N/A	\$ 12	N/A
Fat Bike Rental	\$ 35		\$ 38	\$ 36	\$ 34	N/A	\$ 32	N/A
Chariot Rental - Single	\$ 29		\$ 35	\$ 30	\$ 32	N/A	\$ 27	N/A
Chariot Rental - Double	\$ 39		\$ 45	\$ 40	\$ 41	N/A	\$ 36	N/A
Adaptive Sit Ski Rental	\$ 19		\$ 22	\$ 20	\$ 20	N/A	\$ 18	N/A
Locker Token	\$ 1		\$ 2	\$ 2	\$ 2	N/A	\$ 2	N/A
Ski Locker Rental / storage 24hrs	\$ 10		\$ 13	\$ 11	\$ 12	N/A	\$ 10	N/A
Clean & structure add	\$ 10.00		N/A	\$ 10	N/A	N/A	\$ 9	N/A
Klister clean	\$ 10.00		N/A	\$ 12	N/A	N/A	\$ 11	N/A
POWER WAX	\$ 5.00		N/A	\$ 6	N/A	N/A	\$ 5	N/A
CH Wax	\$ 19.00		N/A	\$ 20	N/A	N/A	\$ 18	N/A
LF Wax	\$ 30.00		N/A	\$ 31	N/A	N/A	\$ 28	N/A
HF Wax	\$ 52.00		N/A	\$ 53	N/A	N/A	\$ 48	N/A
Basket fitting	\$ 16.00		N/A	\$ 17	N/A	N/A	\$ 15	N/A
Mount bindings	\$ 20.00		N/A	\$ 25	N/A	N/A	\$ 23	N/A
Open repair / hr	\$ 60.00		N/A	\$ 65	N/A	N/A	\$ 59	N/A

RG \$30 last yr; \$25 half day

How to additional day if hits Peak in RTP?

How to additional day if hits Peak in RTP?

How to additional day if hits Peak in RTP?

Employee rental / voucher
TD Kids 3pm parent rental

Bring a Friend rental

XC Ski School

	2017-18 Price	Current Group Price	New Prime Price	New Standard Price	Member Discount Prime (10%)	Guest Discount Prime	Member Discount Standard (10%)	Guest Discount Standard 5%
Adult Package					10%	5%	10%	5%
Learn to ski Adult Package (lesson rental trail) weekends / peak only	\$ 74	\$ 55	\$ 80	\$ 79	\$ 72	\$ 76	\$ 71	\$ 75
Tiny Tracks / under 12 Child Package (lesson rental trail) weekends / peak	\$ 45	\$ 29	\$ 55	\$ 50	\$ 50	\$ 52	\$ 45	\$ 48
Group Lesson / Clinic Only	\$ 37	\$ 25	\$ 39	\$ 50	\$ 35	\$ 37	n/a	n/a
Private Lesson Package (lesson rental trail) Midweek only	\$ 94	n/a	n/a	\$ 99	n/a	n/a	\$ 89	\$ 94
Private package - Additional person	\$ 74	n/a	n/a	\$ 79	n/a	n/a	\$ 71	\$ 75
Private lesson only	\$ 64	n/a	\$ 69	\$ 67	\$ 62	n/a	\$ 60	n/a
Private lesson - Additional person	\$ 27	n/a	\$ 31	\$ 29	\$ 28	n/a	\$ 26	n/a
Family Private (up to 4 people)	\$ 119	n/a	\$ 134	\$ 124	\$ 121	n/a	\$ 112	n/a
5 pack Private	\$ 254.00	n/a	\$ 259	\$ 259	\$ 233	n/a	\$ 233	n/a

no guest discount as no p
no guest discount as no p

Tahoe Donner Association

Fee Schedule

Cross Country

updated: 8/14/2018

Revenue Mix Averages	29% Pass	12% Retail	Other
	37% Daily	18% Rental	4%

31,947

			Count	139	148	153	147	159	202	216	188	189	181
			2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	
			Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Recommended
GL Code(ER)	RTPCode	TITLE	The 1/3 of a day trail pass products (through 2015) are hidden. 2016+ NA.										
TRAIL PASSES			Northstar CA website says \$34 Adult (ages 13+) and \$26 Child (ages 5 to 12) (no Senior rates)										
			RG - Adult All day is at \$32 Regular, \$35 Holiday Periods (for 14/15)										
			RG - Adult 1/2 day is at \$27 Regular, \$30 Holiday Periods (for 14/15)										
PUBLIC													
35615	TPA1	ADULT (18-59) Public Trail pass - all Day	23	23	24	25	26	27	29	30	34	37	
35615	TPA2	ADULT (18-59) Public Trail pass -1/2 Day	18	18	19	20	21	22	24	25	29	32	
35615	TPAM	ADULT (18-59) Public Trail Pass - consec day	41	41	42	45	47	22	24	25	29	32	
	TCPC	Child (6 & under) Public Trail Pass - Comp.	-	-	-	-	-	comp	comp	comp	comp	comp	
		Child (6 & under) Public Trail Pass - 1/2 day Comp.	-	-	-	-	-	comp	comp	comp	comp	comp	
35615	TPC1	CHILD (7-12) Public Trail pass - all Day	Free	Free	Free	Free	Free	11	11	12	14	15	
35615	TPC2	CHILD (7-12) Public Trail pass - 1/2 Day	Free	Free	Free	Free	Free	11	11	11	12	13	
35615	TPC+	CHILD (7-12) Public consec day Ticket						9	9	11	12	13	
	TPJ1	JUNIOR (13-18) Public Trail Pass - all Day						21	21	22	25	27	
	TPJ2	JUNIOR (13-18) Public Trail Pass -1/2 Day						17	17	18	20	22	
	TPJ+	JUNIOR (13-18) Public consec day Ticket	33	33	\$ 33.00	35	37	17	17	18	20	22	
35615	TPS1	SENIOR (60-69) Public Trail Pass - all Day	18	18	18	19	20	21	21	22	25	27	
35615	TPS2	SENIOR (60-69) Public Trail Pass -1/2 Day	15	15	15	16	17	17	17	18	20	22	
35615	TPSM	SENIOR (60-69) Public consec day Ticket	33	33	\$ 33.00	35	37	18	18	18	20	22	
35615	TPSS	SUPER SENIOR (70+) Public Trail pass - all Day	Free	Free	Free	Free	Free	11	11	12	14	15	
35615	TPSS2	SUPER SENIOR (70+) Public Trail pass - 1/2 Day	Free	Free	Free	Free	Free	11	11	11	12	13	
35615	TSSM	SUPER SENIOR (70+) Public consec day Ticket							11	11	12	13	
		SUPER SENIOR (70+) PUBLIC Ticket - Night Skiing						5	5	na	na	na	
		Fatbike Only Trails Access Ticket - Public (all ages)									19	20	
MEMBER			70%	70%	67%	68%	69%	67%	66%	67%	65%	65%	
35610	TMA1	ADULT (18-59) Member Trail pass - All Day	16	16	16	17	18	18	19	20	22	24	
35610	TMA2	ADULT (18-59) Member Trail pass -1/2 Day	12	12	12	13	14	14	15	16	17	18	
35610	TMAM	ADULT (18-59) Member - Consec day Pass	28	28	28	30	32	14	15	16	17	18	
	TCMC	Child (6 & under) Member Trail pass - Comp All day	-	-	-	-	-	comp	comp	comp	comp	comp	
		Child (6 & under) Member Trail pass - Comp 1/2 day	-	-	-	-	-	comp	comp	comp	comp	comp	
35610	TMC1	CHILD (7-12) Member- Trail pass All day						5	5	6	6	7	
35610		CHILD (7-12) Member- Trail pass 1/2 day						5	5	6	6	7	
35610	TMJ1	JNR (13-18) Member Trail pass - All day						15	15	16	17	18	
35610	TMJ2	JNR (13-18) Member Trail pass -1/2 day						13	13	14	15	16	
	TMJ+	JNR (13-18) Member Trail pass - Consec day						13	13	14	15	16	
35610	TMS1	SNR (60-69) Member Trail pass -All day	13	13	13	14	15	15	15	16	17	18	
35610	TMS2	SNR (60-69) Member Trail pass -1/2 day	11	11	11	12	13	13	13	14	15	16	
	TMS+	SNR (60-69) Member - Consec day Pass						13	13	14	15	16	
35610	TCMS	SUPER SNR (70+) MemberTrail pass - All Day	Free	Free	Free	Free	Free	FREE	FREE	FREE	FREE	FREE	
35610		SUPER SNR (70+) MemberTrail pass - 1/2 day	Free	Free	Free	Free	Free	FREE	FREE	FREE	FREE	FREE	
		Fatbike Only Trails Access Ticket - Member (all ages)									15	16	
GUEST			83%	83%	79%	80%	81%	78%	79%	83%	85%	86%	
35620	TGA1	GUEST Adult (18-59) Trail pass - All Day	19	19	19	20	21	21	23	25	29	32	
	TCPC	Comp. Child (6 & under) Public	-	-	-	-	-	-	-	-	-	-	
	TCMC	Comp. Child (6&under) Member	-	-	-	-	-	-	-	-	-	-	
		Comp. TD Employee (EE)	-	-	-	-	-	-	-	-	-	-	
		Comp. TD Trail Pass ?	-	-	-	-	-	-	-	-	-	-	
		Comp. Other Reason (NEED 'Forgot Pass' Comp type)	-	-	-	-	-	-	-	-	-	-	
		Comp. Shop	-	-	-	-	-	-	-	-	-	-	

3yr Avg Volume

Elasticity Factor

871 0%
611 0%
13 0%
246 0%
0 0%
455 0%
195 0%
20 0%
212 0%
117 0%
5 0%
755 0%
319 0%
38 0%
293 0%
92 0%
4 0%
0 0%
0 0%
0 0%
0 0%
0 0%

Tahoe Donner Association Fee Schedule Cross Country

updated: 8/14/2018

Revenue Mix Averages	29% Pass	12% Retail	Other
	37% Daily	18% Rental	4%

31,947	
3yr Avg Volume	Elasticity Factor

GL Code(ER) RTPCode	TITLE	Count										Recommended	
		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018		
	Comp. Area Trade	-	-	-	-	-	-	-	-	-	-	-	-
	Comp. Northstar Trade	-	-	-	-	-	-	-	-	-	-	-	-
	Comp. Adult, Truckee Schools Program	-	-	-	-	-	-	-	-	-	-	-	-
	Comp. Child, Truckee Schools Program	-	-	-	-	-	-	-	-	-	-	-	-
	Comp FW voucher?	-	-	-	-	-	-	-	-	-	-	-	-
	DISCOUNT TICKETS												
10141	FREQUENT SKIER 5 PACK Tickets	85	85	90	90	95	100	110	115	130	140	140	
35615	FLYR FF Redemption: 1DAY (?MM) (no carry-over?) FF --- Black out Christmas/NY, MLK and Pres weekend	17	17	18	18	19	20	22	23	26	28	28	
35615	2410 2 for 1 TICKET promotional deals	23	8	24	25	26	27	29	30	34	37	37	
35615	SHOP SHOP EMPL. TICKET	7	7	7	8	9	9	10	11	11	11	11	
35615	PPAR Parent of Nordic Program Kid, Ticket (only during the program times)						6	6	6	6	6	6	
35615	BAFP Season Pass, Bring a Friend SpecialPromoted at various slow times, Ticket							15	15	19	20	20	
36040	RENTALS												
	RA1P ADULT Rental (13+)	20	20	21	22	23	23	24	25	29	31	31	
	MRA+ ADULT Rental (Consec Days)	12	12	12	12	13	19	20	21	24	26	26	
	DPR1 Demo Package (all ages)	26	26	27	28	29	29	30	30	34	41	41	
	MRD+ Demo Package (consec days)	17	17	17	17	20	25	26	26	29	36	36	
	RC1P CHILD Rental (12 and under)	12	12	12	13	14	14	15	15	17	18	18	
	MRC+ CHILD Rental (Consec Days)	7	7	7	7	8	11	12	12	14	15	15	
	STRA KIDS STRAP ON SKI	4	4	4	4	5	5	10	10	12	12	12	
	PSR1 SINGLE CHARIOT ALL DAY	25	25	25	25	25	25	26	26	29	29	29	
	PSR2 DOUBLE CHARIOT ALL DAY						35	36	36	39	39	39	
	HSR CHARIOTS, per HOUR (avail Mon-Fri, NonHoliday)							15	15	15	15	15	
	SIT SKI - anytime						17	19	19	19	19	19	
	SRA1 ADULT SEASON RENTAL					199	199	209	209	239	249	249	
	SRC1 ADULT SEASON DEMO RENTAL					245	245	259	259	289	299	299	
	SRC1 CHILD SEASON RENTAL					99	99	99	99	109	114	114	
	LGDU LESSON DEMO UPGRADE	5	6	6	7	7	7	8	8	9	10	10	
	TDER EMPLOYEE BASIC PKG (same dept \$5 / VOUCHERS)	5	5	5	5	5	5	5	5	5	5	5	
	RPAR TD Kids parent rental (3pm)	4	4	4	5	6	6	6	6	6	6	6	
	PRR1 PROGRAM RENTAL					10	10	10	10	10	10	10	
	PRD1 PROGRAM RENTAL DEMO					16	16	16	16	16	20	20	
	Season Pass - Bring a Friend Special rental							10	10	10	15	15	
	FATBIKE RENTAL - ('16 was for 1 hour) (for '17, a 2 hour minimum)								16	34	35	35	
	FATBIKE RENTAL - 15 mins								4	NA	NA	NA	
	SNOWSHOE RENTALS												
	A1SS ADULT SNOWSHOES - ALL DAY	20	20	20	22	23	23	24	25	29	31	31	
	ADULT SNOWSHOE (ADDITIONAL CONSEC DAYS)						19	20	21	24	26	26	
	C1SS CHILD SNOWSHOES - ALL DAY	12	12	12	13	14	14	15	15	17	18	18	
	CHILD SNOWSHOES (ADDITIONAL CONSEC DAYS)						11	12	12	14	15	15	
	RENTALS - A LA CARTE												
	AISO SKI - only	11	11	11	11	12	12	13	13	14	16	16	
	A1PO POLE - only	4	4	4	4	5	5	6	6	7	7	7	
	A1BO BOOTS - only	8	8	8	8	9	9	10	10	11	11	11	
	DSO1 DEMO SKI - only	17	17	17	17	18	18	19	19	20	22	22	
	DPO1 DEMO POLE - only	7	7	7	7	8	8	10	10	11	12	12	
	DBO1 DEMO BOOTS - only	11	11	11	11	12	12	14	14	15	16	16	
	C1SO KIDS SKI - only	8	8	8	8	9	9	10	10	11	12	12	
	C1PO KIDS POLE - only	3	3	3	3	4	4	5	5	6	6	6	

0	0%
0	0%
0	0%
0	0%
0	0%
0	0%
0	0%
0	0%
0	0%
0	0%
573	0%
0	0%
0	0%
0	0%
0	0%
0	0%
10852	0%
463	0%
221	0%
5	0%
2496	0%
179	0%
85	0%
354	0%
66	0%
22	0%
0	0%
32	0%
10	0%
52	0%
40	0%
562	0%
117	0%
5	0%
0	0%
0	0%
0	0%
340	0%
26	0%
15	0%
2	0%
0	0%
258	0%
281	0%
209	0%
67	0%
39	0%
16	0%
35	0%
42	0%

Tahoe Donner Association Fee Schedule Cross Country

updated: 8/14/2018

Revenue Mix Averages	29% Pass	12% Retail	Other
	37% Daily	18% Rental	4%

31,947

XXXX-110 GL Code(ER) RTPCode	TITLE	Count	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	3yr Avg Volume	Elasticity Factor
		139	148	153	147	159	202	216	188	189	181			
<i>The 1/3 of a day trail pass products (through 2015) are hidden. 2016+ NA.</i>														
C1BO	KIDS BOOTS - only	5	5	5	5	6	6	7	7	8	8	8	33	0%
IRON	IRON RENTAL	2	2	2	2	2	2	3	3	4	NA	NA	0	0%
	Season Locker -See Season Products Fee Schedules												0	0%
NEW	DAILY LOCKER, Full Size 24hr rental (qty ?)									10	10	10	0	0%
NEW	DAILY LOCKER, Coin Op (qty ? avail) (Token Price....x2 to use									0.50	1.00	1.00	1349	0%
	LESSONS												0	0%
35550	LGT1 GROUP STRIDE LESSON	25	25	25	25	25	30	31	32	34	37	37	72	0%
35550	LGK1 GROUP SKATE LESSON	25	25	25	25	25	30	31	32	34	37	37	0	0%
35580	LPT1 PRIVATE 1HR LESSON	40	40	40	40	40	55	57	58	59	64	64	511	0%
35580	LPT+ ADDL. PERSON - PRIVATE LESSON	20	20	20	20	20	20	25	25	27	27	27	233	0%
	PRIVATE 5 pack						225	235	240	245	254	254	0	0%
	Private, Family Lesson (up to 4p) (addtl person see addtl person +\$ above								99	100	109	119	0	0%
	Private Package, Midweek NH					16 ticket, 51 lesson, 16 rentals			81	83	89	94	0	0%
	Private Package, Addtl Person, Midweek NF					16 ticket, 31 lesson, 16 rentals			61	63	69	74	0	0%
	Private Package, 2 for 1 special, Midweek NH - limited offerings, groupon/fb specials type promo product. Prints two					16 ticket, 51 lesson, 16 rentals			81	83	89	94	0	0%
	PACKAGES (35615/35550/36040)												0	0%
TLR1	LEARN TO SKI / SKATE PACKAGE 13+ (adult, Jnr, Senior)	47	47	47	49	49	59	61	63	69	74	74	1162	0%
35615	XC public ad tkt	16	16	16	16	16	16	16	17	19	21	21	0	0%
35550	XC group lessons	16	16	16	16	16	27	28	29	31	32	32	0	0%
36040	Rentals	15	15	15	17	17	16	17	17	19	21	21	0	0%
	Setup may be by Group Lesson Times, if not activity module used. And Ski and Skate separate.												0	0%
TLR3	LEARN TO SKI / SKATE 13+ - P.M	40	40	40	42	42	49	51	NA	NA	NA	NA	0	0%
35615	XC public ad night tkt	14	14	14	14	14	12	12	NA	NA	NA	NA	0	0%
35550	XC group lessons	13	13	13	14	14	25	26	NA	NA	NA	NA	0	0%
36040	Rentals	13	13	13	14	14	12	13	NA	NA	NA	NA	0	0%
													0	0%
LTTA	TINY TRACKS SKI SCHOOL (am)	30	30	30	30	30	40	40	41	43	45	45	121	0%
35550	Group Lessons	15	15	15	15	15	25	25	26	27	28	28	0	0%
36040	Rentals	15	15	15	15	15	15	15	15	16	17	17	0	0%
													0	0%
LTP	KIDS CLUB SKI SCHOOL (pm) - age 7+ formally Tiny Tracks	30	30	30	30	30	40	40	41	43	45	45	113	0%
35550	Group Lessons	15	15	15	15	15	25	25	26	27	28	28	0	0%
	pass						5	5	5	5	5	5	0	0%
36040	Rentals	15	15	15	15	15	10	10	10	11	12	12	0	0%
													0	0%
	CLINICS												0	0%
35550	LCWP CLINIC LESSON ONLY	35	35	35	37	37	30	31	32	34	37	37	55	0%
not in use	LCKP CLINIC ONLY w/ Olympian (n/a beginning in '09)												0	0%
not in use	LCKT CLINIC w/Olympian +TICKET (n/a beg. In'09)												0	0%
													0	0%
LCOP	CLINIC +TICKET (35615/35550)	46	46	46	47	47	45	47	49	54	59	59	5	0%
35615	XC public ad tkt	11	11	11	12	12	15	16	17	19	19	19	0	0%
35550	XC group lessons	35	35	35	35	35	30	31	32	35	35	35	0	0%
	Technique Tune Up (M-F, NH group lesson offering) (only at set times								20	20	20	20	0	0%
													0	0%
35615	GROUP RATE TICKET												0	0%
TGRA	GROUP RATE Adult Trail pass	15	15	15	16	17	18	20	21	21	23	23	192	0%
TGRS	GROUP RATE Senior Trail pass	13	13	13	14	15	15	17	17	17	19	19	53	0%
TGRJ	GROUP RATE Jr Trail pass							15	17	17	19	19	41	0%
TGRC	GROUP RATE Child Trail pass							5	5	5	7	7	43	0%
	GROUP RATE Super Senior Trail pass							5	5	5	7	7	0	0%

Tahoe Donner Association

Fee Schedule

Cross Country

updated: 8/14/2018

Revenue Mix Averages	29% Pass	12% Retail	Other
	37% Daily	18% Rental	4%

			Count	139	148	153	147	159	202	216	188	189	181
			2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	
			Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Approved Fee	Recommended
			<i>The 1/3 of a day trail pass products (through 2015) are hidden. 2016+ NA.</i>										
xxxx-110	RTPCode	TITLE											
GL Code(ER)	RTPCode	TITLE											
GROUP RATE RENTALS													
GRA1		GROUP RATE Adult rental	15	15	15	16	17	19	21	22	22	24	
GRC1		GROUP RATE Child t rental	8	8	8	9	10	11	11	11	11	12	
		GROUP RATE LESSON - all ages.							20	20	21	21	23
		TLR5 GROUP RATE ADULT "Learn to" PACKAGE - TLR	36	36	36	38	38	45	45	47	47	51	
35615		XC public ad night tkt			13	13	13	12	12	13	13	14	
35550		XC group lessons			12	14	14	21	21	22	22	25	
36040		Rentals			11	11	11	12	12	12	12	14	
		TLRC GROUP RATE CHILD "Learn to" PACKAGE - TLR						25	25	25	25	27	
		XC public ad night tkt						5	5	5	5	5	
		XC group lessons						15	15	15	15	16	
		Rentals						5	5	5	5	6	
37020		SERVICES											
LRBW		WAX SKI CH	15	15	15	17	17	17	18	18	18	19	
LRRW		WAX SKI LF	25	25	25	27	27	29	30	30	30	30	
		WAX SKI HF						50	52	52	52	52	
		CLEAN & STRUCTURE addon						10	10	10	10	10	
LRPW		POWER WAX							5	5	5	5	
LRBC		BASKET	15	15	15	15	15	15	16	16	16	16	
LRBM		MOUNT BINDINGS	15	15	15	17	17	17	20	20	20	20	
		OPEN REPAIR (varies on service, avg is \$30per)	30	30	30	34	34	34	30	30	30	30	
		SPECIAL EVENTS											
36012	ERMD	FULL MOON TOUR 12 & under (formally passholder)		15	15	15	15	30	15	30	30	30	
33100		XC food - include taxes			-	5	5	25	-	20	20	8	
36012		XC event			-	10	10	5	15	10	10	22	
		ERMP FULL MOON TOUR		20	20	20	20	45	30	45	45	49	
33100		XC food - include taxes		5	5	5	5	35		20	20	8	
36012		XC event		10	10	10	10			25	25	41	
36012	ERWT	WINE TASTING	15	15	15	15	15	20	20	20	20	NA	
33100		XC food - include taxes		5	5	5	5						
36012		wine tasting event		10	10	10	10	20	20	20	20	NA	
		ERSA SKOGSLOPPET - ADULT	24.76	24.76	24.76	25.00	25.00	25	30	30	30	30	
33100		XC food - include taxes	2.76	2.76	2.76	3.00	3.00	5	5	7	7	7	
20530		Events flow thru	22.00	22.00	22.00	22.00	22.00	20	25	23	23	23	
		ERSJ SKOGSLOPPET - JUNIOR (18 & under)	17.76	17.76	17.76	18.00	18.00	18	20	20	20	20	
33100		XC food - include taxes	2.76	2.76	2.76	3.00	3.00	5	5	7	7	7	
20530		Events flow thru	15.00	15.00	15.00	15.00	15.00	13	15	13	13	13	
		SKOGSLOPPET -YOUTH RACE						5	10	10	10	10	
33100		XC food - include taxes						5	5	7	7	7	
36012		Events flow thru						-	5	3	3	3	
		ERPA TD Challenge Race (Peak to Valley)	24.76	24.76	24.76	25.00	25.00	25	35	30	30	35	
33100		XC food - include taxes	2.76	2.76	2.76	3.00	3.00	5	5	7	7	10	
36012		XC event	22.00	22.00	22.00	22.00	22.00	20	30	23	23	25	
		ERPI TD Challenge Race (Peak to Valley) - JUNIOR (18 & under)	17.76	17.76	17.76	18.00	18.00	18	25	20	20	25	
36012		XC food - include taxes	2.76	2.76	2.76	3.00	3.00	5	5	7	7	10	
36012		XC event	15.00	15.00	15.00	15.00	15.00	13	20	13	13	15	

31,947	
3yr Avg Volume	Elasticity Factor

0	0%
128	0%
36	0%
0	0%
19	0%
0	0%
0	0%
38	0%
0	0%
0	0%
0	0%
0	0%
0	0%
38	0%
0	0%
0	0%
0	0%
0	0%
0	0%
500	0%
65	0%
0	0%
0	0%
207	0%
2	0%
13	0%
28	0%
0	0%
0	0%
0	0%
41	0%
0	0%
0	0%
0	0%
3	0%
0	0%
0	0%
0	0%
0	0%
0	0%
71	0%
0	0%
0	0%
0	0%
0	0%
51	0%
0	0%
0	0%
0	0%
2	0%
0	0%
0	0%

