Tahoe Donner Association STR Enforcement Expense Analysis updated 10/24/2018

		Option 1	Option 2
Revenue		120,000	135,000
	Registration Fees	120,000	135,000
	Inspection Fees	N/A	N/A
	Other revenue		
	Fines	-	-
	Transfer Fees	N/A	N/A
	Interest Income	-	-
Payroll Direct		81,005	81,005
	ASO Manager	6,552	6,552
NEW	Compliance Supervisor	54,080	54,080
	Compliance Inspector	20,374	20,374
Payroll Burden a1		28,352	28,352
•	s, Work Comp, Insur, 401kMatch		
Expenses		10,636	18,586
m	Fuel Costs	500	500
m	Vehicle R&M	1,350	1,350
m	Postage	500	500
m	Credit card fees	3,600	4,050
m	Insurance	200	200
m	Contract Services	-	7,500
a1	Staff Expense	745	745
a1	Telephone	1,028	1,028
a1	Janitorial	1,213	1,213
a1	Office Supplies	500	500
a1	All Other	1,000	1,000
Net Operating Result		7	- 7,057

NOR has no capital charge or overhead allocation.

a1 - expense item split based on on Payroll Direct split in total m - expense item manually split between the categories

NOTES:

Option 1:

revenue based on \$150/annual registration fee *conservative registration factoring 800

Option 2:

Contract Service Expense- validation data purchase \$7,500 revenue based on \$150/annual registration fee * 900 registrants improved forecast of registration due to validation tool

Draft 2019 Budget: Reflects conservative revenue \$105,000 (700 registrants / 71% of total known STRs)