

	for the month of May 2019			For the five months ending May 2019		
	Value	Variance to Budget		Value	Variance to Budget	
1 Operating Revenue	\$ 367,748	\$ (73,252)	-17%	\$ 6,743,786	\$ 721,786	12%
2 Operating Costs	\$ (1,310,616)	\$ 85,384	6%	\$ (8,021,000)	\$ (188,000)	-2%
3 Net Operating Result	\$ (942,867)	\$ 12,133	1%	\$ (1,277,214)	\$ 533,786	29%
	<i>3.1 Flow-thru %</i>		117%			74%
4 Operating Expenses	\$ (321,227)	\$ 62,796	16%	\$ (2,115,966)	\$ (51,742)	-3%
5 Payroll Direct	\$ (766,977)	\$ (31,058)	-4%	\$ (4,235,484)	\$ (180,456)	-4%
6 Payroll Direct % of Rev	-209%	(0.417)	-25%	-63%	0.045	7%
7 Non-Exempt FTEs	95	33.7	26%	162	(0.4)	0%
8 F&B COGS % of F&B Rev	-31.2%	(0.022)	-8%	-30.9%	(0.018)	-6%
9 Golf Rounds	-	(650)	-100%	-	(650)	-100%
10 OPFd Members' Equity Value and Variance to Policy 10%				\$ 2,975,679	\$ 1,554,179	109%

May expense includes \$124,000 Summer Incentive Accrual, which would reverse up to that amount if results off Budget June-October summer season.

June is tracking below budget in revenues (lodge closure and golf not open). Lodge closure is an insurance claim, which includes business interruption.

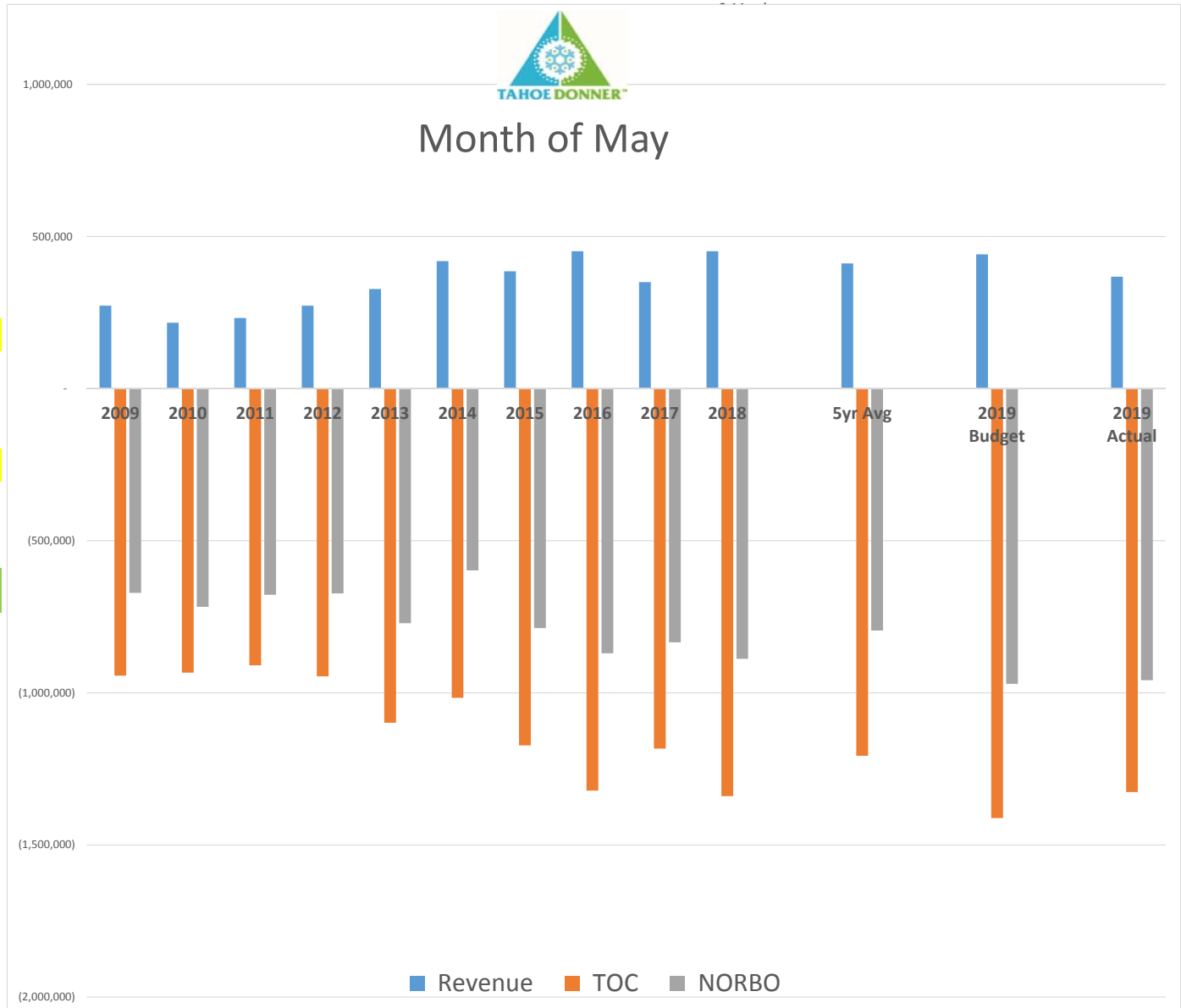
June currently forecasted to be off Budget \$50,000.

Concerts sales pace is strong, ahead of last year and budget.

Golf pass/pack sales as of 6/6 are 13%/\$29,000 behind 2018 and 2%/\$4,400 ahead of 2017.



Month of May



	Revenue	TOC	NORBO
2009	272,302	(943,785)	(671,484)
2010	216,200	(933,752)	(717,552)
2011	231,863	(909,725)	(677,863)
2012	272,530	(945,773)	(673,243)
2013	327,312	(1,098,556)	(771,244)
2014	418,914	(1,016,785)	(597,871)
2015	385,401	(1,172,804)	(787,403)
2016	451,254	(1,321,670)	(870,416)
2017	349,800	(1,183,760)	(833,960)
2018	451,273	(1,339,865)	(888,591)
5yr Avg	411,328	(1,206,977)	(795,648)
2019 Budget	441,000	(1,412,000)	(971,000)
2019 Actual	367,748	(1,326,616)	(958,867)
Var to Bdg	(73,252) -17%	85,384 6%	12,133 1%
Var to PY	(83,525) -19%	13,249 1%	(70,276) -8%
Variance FlowThru			
vs Bdg -17%			
vs PY 84%			

PY Records
New Record(s) if applicable

**Tahoe Donner Association
Visitation Report
May 2019**

Month							Department	Year to Date							ANNUAL BUDGET
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr			Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr		
			Amount	Pctg	Amount	Pctg				Amount	Pctg	Amount	Pctg		
8,804	11,500	10,623	(2,696)	-23%	(1,819)	-17%	Private Amenities	48,975	51,600	52,220	(2,625)	-5%	(3,245)	-6%	216,300
7,820	8,700	8,414	(880)	-10%	(594)	-7%	Trout Creek Rec Ctr	47,991	48,800	50,011	(809)	-2%	(2,020)	-4%	143,000
-	100	-	(100)	-100%	-	0%	NW Pool	-	100	-	(100)	-100%	-	0%	8,100
140	1,300	781	(1,160)	-89%	(641)	-82%	Beach Club Marina	140	1,300	781	(1,160)	-89%	(641)	-82%	42,000
844	1,400	1,428	(556)	-40%	(584)	-41%	Tennis Center	844	1,400	1,428	(556)	-40%	(584)	-41%	18,500
-	-	-	-	0%	-	0%	Day Camps	-	-	-	-	0%	-	0%	4,700
3,375	6,975	6,926	(3,600)	-52%	(3,551)	-51%	Public Amenities	120,219	112,535	97,506	7,684	7%	22,713	23%	270,000
-	-	-	-	0%	-	0%	DH Ski - Total Skier Visits	36,567	36,900	28,594	(333)	-1%	7,973	28%	45,000
-	-	-	-	0%	-	0%	XC Ski - Total Skier Visits	28,727	17,700	14,866	11,027	62%	13,861	93%	22,000
-	-	-	-	0%	-	0%	Snowplay - Total Tubers	9,667	12,375	8,634	(2,708)	-22%	1,033	12%	18,000
-	650	585	(650)	-100%	(585)	-100%	Golf Rounds	-	650	585	(650)	-100%	(585)	-100%	18,000
67	-	-	67	0%	67	0%	Campground Campers	67	-	-	67	0%	67	0%	1,700
-	-	-	-	0%	-	0%	Equestrian Visitors	-	-	-	-	0%	-	0%	5,300
-	100	111	(100)	-100%	(111)	-100%	Bikeworks Rentals	-	100	111	(100)	-100%	(111)	-100%	2,500
-	-	-	-	0%	-	0%	Trails Access Tickets	-	-	-	-	0%	-	0%	-
1,729	3,195	2,941	(1,466)	-46%	(1,212)	-41%	The Lodge Covers	18,016	18,645	18,367	(629)	-3%	(351)	-2%	56,000
-	360	-	(360)	-100%	-	0%	Summer Food and Bev	-	360	-	(360)	-100%	-	0%	20,800
-	1,660	1,965	(1,660)	-100%	(1,965)	-100%	Pizza on the Hill Covers	9,975	12,280	13,560	(2,305)	-19%	(3,585)	-26%	43,000
1,579	1,010	1,324	569	56%	255	19%	Alder Creek Café Covers	17,200	13,525	12,789	3,675	27%	4,411	34%	37,700
12,179	18,475	17,549	(6,296)	-34%	(5,370)	-31%	Amenities Total	169,194	164,135	149,726	5,059	3%	19,468	13%	486,300
35	-	-	35	0%	35	0%	HOA & Amenities Support Services	7,294	7,173	6,473	121	2%	821	13%	7,173
-	-	-	-	0%	-	0%	General - # of Assessments	6,473	6,473	6,473	-	0%	-	0%	6,473
-	-	-	-	0%	-	0%	Administration	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Communications	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Information Tech	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Accounting	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Human Resources	-	-	-	-	0%	-	0%	-
35	-	-	35	0%	35	0%	STR Registrants	821	700	-	121	17%	821	0%	700
-	-	-	-	0%	-	0%	Member Services	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Risk & Facility Admin	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Forestry	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Maintenance	-	-	-	-	0%	-	0%	-

Tahoe Donner Association
Operating Fund - Summary P&L by Department - NORBO - MONTH
for the month of **May 2019**

Net Operating Results Before Allocated Overhead (NORBO)							Department	Revenue				<i>Before Allocated Overhead</i> Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr		
			Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg	
\$ (64,668)	\$ (73,127)	\$ (63,793)	\$ 8,459	12%	\$ (875)	-1%	\$ 119,745	\$ (12,555)	-9%	\$ 2,734	2%	\$ (184,413)	\$ 21,014	10%	\$ (3,608)	-2%	
(8,640)	(6,548)	(8,432)	(2,092)	-32%	(208)	-2%	Trout Creek Rec Ctr	68,977	(4,623)	-6%	3,911	6%	(77,617)	2,531	3%	(4,119)	-6%
(3,342)	(5,923)	(1,743)	2,581	44%	(1,599)	-92%	Aquatics	16,000	-	0%	3,988	33%	(19,342)	2,581	12%	(5,587)	-41%
(23,657)	(23,511)	(27,902)	(146)	-1%	4,245	15%	Beach Club Marina	14,662	(8,338)	-36%	(2,327)	-14%	(38,319)	8,192	18%	6,572	15%
(8,890)	(6,205)	(3,368)	(2,685)	-43%	(5,522)	-164%	Tennis Center	19,809	109	1%	(2,896)	-13%	(28,699)	(2,794)	-11%	(2,626)	-10%
(14,835)	(18,055)	(14,831)	3,220	18%	(4)	0%	Day Camps	240	240	0%	-	0%	(15,075)	2,980	17%	(4)	0%
(5,304)	(12,885)	(7,517)	7,581	59%	2,214	29%	Recreation Programs	58	58	0%	58	0%	(5,362)	7,523	58%	2,156	29%
(325,851)	(332,008)	(299,774)	6,157	2%	(26,076)	-9%	Private Amenities	116,139	(117,761)	-50%	(116,627)	-50%	(441,990)	123,918	22%	90,550	17%
(68,225)	(76,816)	(67,052)	8,591	11%	(1,173)	-2%	Downhill Ski	(50)	(50)	0%	(358)	-116%	(68,175)	8,641	11%	(815)	-1%
(16,520)	(14,737)	(17,789)	(1,783)	-12%	1,269	7%	Cross Country Ski	-	-	0%	(201)	-100%	(16,520)	(1,783)	-12%	1,470	8%
1,242	(2,361)	(2,735)	3,603	153%	3,977	145%	Snowplay	-	-	0%	-	0%	1,242	3,603	153%	3,977	145%
(99,370)	(119,649)	(98,852)	20,279	17%	(517)	-1%	Golf	10,789	(22,711)	-68%	(34,809)	-76%	(110,159)	42,990	28%	34,292	24%
(6,797)	(3,618)	(3,729)	(3,179)	-88%	(3,068)	-82%	Campground	2,441	2,441	0%	2,441	0%	(9,237)	(5,619)	-155%	(5,509)	-148%
(24,164)	(32,150)	(25,934)	7,986	25%	1,770	7%	Equestrian	-	-	0%	(196)	-100%	(24,164)	7,986	25%	1,965	8%
(2,467)	(35)	(392)	(2,432)	-6947%	(2,074)	-529%	Bikeworks	463	(14,337)	-97%	(13,065)	-97%	(2,930)	11,905	80%	10,991	79%
(11,027)	(15,889)	(16,602)	4,862	31%	5,575	34%	Trails	-	-	0%	(15)	-100%	(11,027)	4,862	31%	5,590	34%
(62,117)	(17,798)	(22,818)	(44,319)	-249%	(39,299)	-172%	The Lodge	83,539	(62,561)	-43%	(48,119)	-37%	(145,656)	18,242	11%	8,820	6%
(11,923)	(20,346)	(17,295)	8,423	41%	5,372	31%	Summer Food and Bev	-	(4,500)	-100%	(3,806)	-100%	(11,923)	12,923	52%	9,179	43%
(9,672)	(13,463)	(18,022)	3,791	28%	8,351	46%	Pizza on the Hill	-	(23,000)	-100%	(23,581)	-100%	(9,672)	26,791	73%	31,932	77%
(14,812)	(15,146)	(8,553)	334	2%	(6,259)	-73%	Alder Creek Café	18,957	6,957	58%	5,084	37%	(33,769)	(6,623)	-24%	(11,343)	-51%
(390,519)	(405,135)	(363,568)	14,616	4%	(26,951)	-7%	Amenities Total	235,885	(130,315)	-36%	(113,893)	-33%	(626,403)	144,932	19%	86,942	12%
(568,349)	(565,865)	(525,024)	(2,484)	0%	(43,325)	-8%	HOA & Amenities	131,864	57,064	76%	30,368	30%	(700,212)	(59,547)	-9%	(73,693)	-12%
(77,613)	(89,577)	(82,086)	11,964	13%	4,474	5%	Support Services	-	-	0%	-	0%	(77,613)	11,964	13%	4,474	5%
(156,481)	(45,077)	(64,539)	(111,404)	-247%	(91,942)	-142%	General	51,894	28,794	125%	23,119	80%	(208,376)	(140,199)	-206%	(115,061)	-123%
(10,687)	(42,628)	(33,618)	31,941	75%	22,931	68%	Administration	48,556	23,956	97%	7,775	19%	(59,243)	7,985	12%	15,156	20%
(54,913)	(56,418)	(57,539)	1,505	3%	2,626	5%	Communications	-	-	0%	-	0%	(54,913)	1,505	3%	2,626	5%
(66,616)	(68,220)	(65,728)	1,604	2%	(888)	-1%	Information Tech	147	(53)	-27%	(49)	-25%	(66,763)	1,657	2%	(839)	-1%
(26,349)	(30,220)	(26,900)	3,871	13%	551	2%	Accounting	-	-	0%	-	0%	(26,349)	3,871	13%	551	2%
(8,861)	(21,173)	(12,639)	12,312	58%	3,779	30%	Human Resources	-	-	0%	-	0%	(8,861)	12,312	58%	3,779	30%
(15,350)	(22,707)	(9,617)	7,357	32%	(5,733)	-60%	Architectural Standards	23,887	4,887	26%	6,398	37%	(32,747)	7,426	18%	(2,619)	-9%
(26,297)	(28,290)	(23,312)	1,993	7%	(2,985)	-13%	Member Services	3,465	(935)	-21%	(10,340)	-75%	(18,815)	8,292	31%	4,606	20%
(60,765)	(89,115)	(80,799)	28,350	32%	20,034	25%	Risk & Facility Admin	-	-	0%	-	0%	(26,297)	1,993	7%	(2,985)	-13%
(64,418)	(72,440)	(68,245)	8,022	11%	3,827	6%	Forestry	3,915	415	12%	3,465	770%	(64,680)	27,935	30%	16,569	20%
							Maintenance	-	-	0%	-	0%	(64,418)	8,022	11%	3,827	6%
\$ (958,867)	\$ (971,000)	\$ (888,591)	\$ 12,133	1%	\$ (70,276)	-8%	TDA Operating Fund	\$ 367,748	\$ (73,252)	-17%	\$ (83,525)	-19%	\$ (1,326,616)	\$ 85,384	6%	\$ 13,249	1%

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the five months ending May 2019

Net Operating Results Before Allocated Overhead (NORBO)							Department	Revenue				Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr			Actual	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr	
			Amount	Pctg	Amount	Pctg			Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg
\$ (147,933)	\$ (170,725)	\$ (114,124)	\$ 22,792	13%	\$ (33,809)	-30%	\$ 459,060	\$ 2,960	1%	\$ 87	0%	\$ (606,993)	\$ 19,832	3%	\$ (33,895)	-6%	
(42,136)	(62,587)	6,941	20,451	33%	(49,078)	-707%	Private Amenities					(403,978)	5,909	1%	(30,259)	-8%	
3,398	(4,923)	21,506	8,321	169%	(18,108)	-84%	Trout Creek Rec Ctr	361,842	14,542	4%	(18,819)	-5%	(72,561)	(1,638)	-2%	(12,953)	-22%
(40,532)	(46,567)	(56,731)	6,035	13%	16,198	29%	Aquatics	75,959	9,959	15%	(5,155)	-6%	(61,179)	6,985	12%	9,213	13%
(36,169)	(13,407)	(51,260)	(22,762)	-170%	15,091	29%	Beach Club Marina	20,646	(2,354)	-10%	6,985	51%	(36,335)	(3,228)	-10%	(2,078)	-6%
(16,026)	(18,365)	(15,181)	2,339	13%	(844)	-6%	Tennis Center	166	(19,534)	-99%	17,169	101%	(16,386)	1,979	11%	(949)	-6%
(16,468)	(24,876)	(19,400)	8,408	34%	2,932	15%	Day Camps	360	360	0%	105	41%	(16,555)	8,421	34%	3,131	16%
							Recreation Programs	87	(13)	-13%	(198)	-70%					
1,348,497	888,170	122,100	460,327	52%	1,226,397	1004%	Public Amenities	5,924,794	650,694	12%	1,751,726	42%	(4,576,297)	(190,367)	-4%	(525,329)	-13%
1,619,989	1,170,103	559,260	449,886	38%	1,060,728	190%	Downhill Ski	3,648,690	524,690	17%	1,297,553	55%	(2,028,702)	(74,805)	-4%	(236,825)	-13%
344,692	252,854	221,065	91,838	36%	123,627	56%	Cross Country Ski	967,339	186,739	24%	334,096	53%	(622,647)	(94,901)	-18%	(210,469)	-51%
84,716	96,494	49,879	(11,778)	-12%	34,837	70%	Snowplay	177,691	(16,309)	-8%	48,748	38%	(92,976)	4,530	5%	(13,910)	-18%
(264,614)	(281,502)	(252,195)	16,888	6%	(12,420)	-5%	Golf	10,889	(24,611)	-69%	(36,734)	-77%	(275,504)	41,498	13%	24,315	8%
(17,615)	(13,520)	(13,183)	(4,095)	-30%	(4,432)	-34%	Campground	2,441	2,441	0%	2,441	0%	(20,056)	(6,536)	-48%	(6,872)	-52%
(48,159)	(55,678)	(53,350)	7,519	14%	5,192	10%	Equestrian	-	-	0%	(211)	-100%	(48,159)	7,519	14%	5,403	10%
(2,391)	(35)	(275)	(2,356)	#####	(2,115)	-768%	Bikeworks	7,472	(7,328)	-50%	(9,938)	-57%	(9,863)	4,972	34%	7,822	44%
(42,061)	(47,799)	(39,167)	5,738	12%	(2,894)	-7%	Trails	-	-	0%	(15)	-100%	(42,061)	5,738	12%	(2,879)	-7%
(220,122)	(120,156)	(217,608)	(99,966)	-83%	(2,514)	-1%	The Lodge	763,474	(24,526)	-3%	66,628	10%	(983,596)	(75,440)	-8%	(69,142)	-8%
(16,795)	(26,440)	(22,230)	9,645	36%	5,435	24%	Summer Food and Bev	-	(4,500)	-100%	(3,806)	-100%	(16,795)	14,145	46%	9,241	35%
(43,914)	(31,708)	(53,414)	(12,206)	-38%	9,500	18%	Pizza on the Hill	140,392	(31,608)	-18%	(23,093)	-14%	(184,306)	19,402	10%	32,592	15%
(45,229)	(54,443)	(56,682)	9,214	17%	11,453	20%	Alder Creek Café	206,406	45,706	28%	76,057	58%	(251,635)	(36,492)	-17%	(64,604)	-35%
1,200,564	717,445	7,976	483,119	67%	1,192,588	#####	Amenities Total	6,383,854	653,654	11%	1,751,813	38%	(5,183,290)	(170,535)	-3%	(559,224)	-12%
(2,558,779)	(2,609,445)	(2,370,691)	50,666	2%	(188,088)	-8%	HOA & Amenities	359,932	68,132	23%	47,468	15%	(2,918,710)	(17,465)	-1%	(235,555)	-9%
(458,517)	(445,834)	(396,560)	(12,683)	-3%	(61,957)	-16%	Support Services	-	-	0%	-	0%	(458,517)	(12,683)	-3%	(61,957)	-16%
(269,091)	(214,884)	(184,341)	(54,207)	-25%	(84,749)	-46%	General	172,274	56,774	49%	33,250	24%	(441,364)	(110,980)	-34%	(118,000)	-36%
(171,278)	(235,161)	(216,362)	63,883	27%	45,084	21%	Administration	103,908	25,808	33%	16,714	19%	(275,186)	38,075	12%	28,370	9%
(250,762)	(284,687)	(278,385)	33,925	12%	27,623	10%	Communications	-	-	0%	-	0%	(250,762)	33,925	12%	27,623	10%
(355,495)	(337,626)	(330,279)	(17,869)	-5%	(25,215)	-8%	Information Tech	2,147	(53)	-2%	64	3%	(357,641)	(17,815)	-5%	(25,280)	-8%
(180,018)	(156,026)	(149,514)	(23,992)	-15%	(30,504)	-20%	Accounting	-	-	0%	-	0%	(180,018)	(23,992)	-15%	(30,504)	-20%
(111,598)	(106,791)	(80,819)	(4,807)	-5%	(30,779)	-38%	Human Resources	58,903	(9,497)	-14%	(5,504)	-9%	(170,501)	4,690	3%	(25,275)	-17%
(98,142)	(107,688)	(89,378)	9,546	9%	(8,763)	-10%	Architectural Standards	7,580	(2,220)	-23%	(11,727)	-61%	(105,722)	11,766	10%	2,963	3%
(148,883)	(141,733)	(141,622)	(7,150)	-5%	(7,261)	-5%	Member Services	-	-	0%	-	0%	(148,883)	(7,150)	-5%	(7,261)	-5%
(210,440)	(230,820)	(201,969)	20,380	9%	(8,471)	-4%	Risk & Facility Admin	15,120	(2,680)	-15%	14,670	3260%	(225,560)	23,060	9%	(23,141)	-11%
(304,557)	(348,195)	(301,463)	43,638	13%	(3,095)	-1%	Forestry	-	-	0%	-	0%	(304,557)	43,638	13%	(3,095)	-1%
							Maintenance	-	-	0%	-	0%					
\$ (1,358,214)	\$ (1,892,000)	\$ (2,362,715)	\$ 533,786	28%	\$ 1,004,501	43%	TDA Operating Fund	\$ 6,743,786	\$ 721,786	12%	\$ 1,799,280	36%	\$ (8,102,000)	\$ (188,000)	-2%	\$ (794,780)	-11%

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the Four Winter Months (Jan-Apr) 2019

Net Operating Results Before Allocated Overhead (NORBO)							Department	Revenue				Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr			Actual	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr	
			Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg	
\$ (83,265)	\$ (97,598)	\$ (50,331)	\$ 14,333	15%	\$ (32,934)	-65%	Private Amenities	\$ 339,315	\$ 15,515	5%	\$ (2,647)	-1%	\$ (422,579)	\$ (1,181)	0%	\$ (30,287)	-8%
(33,496)	(56,039)	15,373	22,543	40%	(48,869)	-318%	Trout Creek Rec Ctr	292,865	19,165	7%	(22,730)	-7%	(326,361)	3,378	1%	(26,140)	-9%
6,740	1,000	23,249	5,740	574%	(16,509)	-71%	Aquatics	59,959	9,959	20%	(9,143)	-13%	(53,218)	(4,218)	-9%	(7,366)	-16%
(16,875)	(23,056)	(28,828)	6,181	27%	11,953	41%	Beach Club Marina	5,985	5,985	0%	9,312	280%	(22,860)	196	1%	2,641	10%
(27,279)	(7,202)	(47,891)	(20,077)	-279%	20,612	43%	Tennis Center	(19,643)	(19,643)	0%	20,065	51%	(7,636)	(434)	-6%	547	7%
(1,191)	(310)	(351)	(881)	-284%	(840)	-239%	Day Camps	120	120	0%	105	700%	(1,311)	(1,001)	-323%	(945)	-258%
(11,164)	(11,991)	(11,883)	827	7%	719	6%	Recreation Programs	29	(71)	-71%	(256)	-90%	(11,193)	898	7%	975	8%
1,674,348	1,220,178	421,874	454,170	37%	1,252,473	297%	Public Amenities	5,808,655	768,455	15%	1,868,352	47%	(4,134,307)	(314,285)	-8%	(615,879)	-18%
1,688,214	1,246,919	626,313	441,295	35%	1,061,901	170%	Downhill Ski	3,648,740	524,740	17%	1,297,911	55%	(1,960,527)	(83,446)	-4%	(236,011)	-14%
361,212	267,591	238,855	93,621	35%	122,357	51%	Cross Country Ski	967,339	186,739	24%	334,297	53%	(606,127)	(93,118)	-18%	(211,940)	-54%
83,474	98,855	52,613	(15,381)	-16%	30,860	59%	Snowplay	177,691	(16,309)	-8%	48,748	38%	(94,218)	927	1%	(17,887)	-23%
(165,244)	(161,853)	(153,342)	(3,391)	-2%	(11,902)	-8%	Golf	100	(1,900)	-95%	(1,925)	-95%	(165,344)	(1,491)	-1%	(9,977)	-6%
(10,818)	(9,902)	(9,455)	(916)	-9%	(1,364)	-14%	Campground	-	-	0%	-	0%	(10,818)	(916)	-9%	(1,364)	-14%
(23,994)	(23,528)	(27,416)	(466)	-2%	3,422	12%	Equestrian	-	-	0%	(15)	-100%	(23,994)	(466)	-2%	3,437	13%
76	-	117	76	#####	(41)	-35%	Bikeworks	7,009	7,009	0%	3,128	81%	(6,933)	(6,933)	#####	(3,168)	-84%
(31,034)	(31,910)	(22,565)	876	3%	(8,469)	-38%	Trails	-	-	0%	-	0%	(31,034)	876	3%	(8,469)	-38%
(158,005)	(102,358)	(194,790)	(55,647)	-54%	36,785	19%	The Lodge	679,935	38,035	6%	114,747	20%	(837,940)	(93,682)	-13%	(77,962)	-10%
(4,872)	(6,094)	(4,935)	1,222	20%	63	1%	Summer Food and Bev	-	-	0%	-	0%	(4,872)	1,222	20%	63	1%
(34,243)	(18,245)	(35,392)	(15,998)	-88%	1,149	3%	Pizza on the Hill	140,392	(8,608)	-6%	489	0%	(174,634)	(7,389)	-4%	660	0%
(30,417)	(39,297)	(48,129)	8,880	23%	17,711	37%	Alder Creek Café	187,448	38,748	26%	70,973	61%	(217,866)	(29,869)	-16%	(53,261)	-32%
1,591,083	1,122,580	371,543	468,503	42%	1,219,539	328%	Amenities Total	6,147,969	783,969	15%	1,865,705	44%	(4,556,887)	(315,467)	-7%	(646,166)	-17%
(1,990,430)	(2,043,580)	(1,845,667)	53,150	3%	(144,763)	-8%	HOA & Amenities	228,068	11,068	5%	17,100	8%	(2,218,498)	42,082	2%	(161,863)	-8%
(380,904)	(356,257)	(314,474)	(24,647)	-7%	(66,431)	-21%	Support Services	-	-	0%	-	0%	(380,904)	(24,647)	-7%	(66,431)	-21%
(112,609)	(169,807)	(119,802)	57,198	34%	7,193	6%	General	120,379	27,979	30%	10,132	9%	(232,988)	29,219	11%	(2,939)	-1%
(160,591)	(192,533)	(182,743)	31,942	17%	22,153	12%	Administration	55,352	1,852	3%	8,939	19%	(215,943)	30,090	12%	13,213	6%
(195,849)	(228,269)	(220,846)	32,420	14%	24,997	11%	Information Tech	-	-	0%	-	0%	(195,849)	32,420	14%	24,997	11%
(288,878)	(269,406)	(264,551)	(19,472)	-7%	(24,327)	-9%	Accounting	2,000	0	0%	113	6%	(290,878)	(19,472)	-7%	(24,440)	-9%
(153,669)	(125,806)	(122,614)	(27,863)	-22%	(31,055)	-25%	Human Resources	-	-	0%	-	0%	(153,669)	(27,863)	-22%	(31,055)	-25%
(102,737)	(85,618)	(68,179)	(17,119)	-20%	(34,558)	-51%	Architectural Standards	35,016	(14,384)	-29%	(11,902)	-25%	(137,753)	(2,735)	-2%	(22,656)	-20%
(82,791)	(84,981)	(79,761)	2,190	3%	(3,030)	-4%	Member Services	4,115	(1,285)	-24%	(1,387)	-25%	(86,907)	3,474	4%	(1,643)	-2%
(122,586)	(113,443)	(118,310)	(9,143)	-8%	(4,276)	-4%	Risk & Facility Admin	-	-	0%	-	0%	(122,586)	(9,143)	-8%	(4,276)	-4%
(149,675)	(141,705)	(121,169)	(7,970)	-6%	(28,506)	-24%	Forestry	11,205	(3,095)	-22%	11,205	0%	(160,880)	(4,875)	-3%	(39,711)	-33%
(240,140)	(275,755)	(233,218)	35,615	13%	(6,922)	-3%	Maintenance	-	-	0%	-	0%	(240,140)	35,615	13%	(6,922)	-3%
\$ (399,347)	\$ (921,000)	\$ (1,474,124)	\$ 521,653	57%	\$ 1,074,777	73%	TDA Operating Fund	\$ 6,376,037	\$ 795,037	14%	\$ 1,882,805	42%	\$ (6,775,384)	\$ (273,384)	-4%	\$ (808,029)	-14%

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the Six Months (Nov-Apr) 2019

Net Operating Results Before Allocated Overhead (NORBO)							Department	Revenue				Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to PriorYr			Actual	Variance to Budget		Variance to PriorYr		Actual	Variance to Budget		Variance to PriorYr	
			Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg	
\$ (116,226)	\$ (131,801)	\$ (94,386)	\$ 15,575	12%	\$ (21,840)	-23%	Private Amenities	\$ 534,207	\$ 28,507	6%	\$ 26,038	5%	\$ (650,433)	\$ (12,932)	-2%	\$ (47,878)	-8%
(35,445)	(59,049)	481	23,604	40%	(35,927)	#####	Trout Creek Rec Ctr	463,514	33,514	8%	5,092	1%	(498,959)	(9,910)	-2%	(41,019)	-9%
9,124	3,400	23,953	5,724	168%	(14,830)	-62%	Aquatics	83,959	9,959	13%	(7,143)	-8%	(74,835)	(4,235)	-6%	(7,687)	-11%
(27,809)	(35,451)	(43,599)	7,642	22%	15,790	36%	Beach Club Marina	5,985	5,985	0%	9,304	280%	(33,794)	1,657	5%	6,486	16%
(31,263)	(10,929)	(51,435)	(20,334)	-186%	20,171	39%	Tennis Center	(19,643)	(19,643)	0%	19,807	50%	(11,620)	(691)	-6%	364	3%
(829)	(450)	(796)	(379)	-84%	(33)	-4%	Day Camps	120	120	0%	105	700%	(949)	(499)	-111%	(138)	-17%
(30,003)	(29,322)	(22,991)	(681)	-2%	(7,012)	-31%	Recreation Programs	272	(1,428)	-84%	(1,127)	-81%	(30,275)	747	2%	(5,886)	-24%
2,017,652	1,057,655	(8,289)	959,997	91%	2,025,941	#####	Public Amenities	7,824,608	1,334,608	21%	2,805,753	56%	(5,806,956)	(374,611)	-7%	(779,812)	-16%
2,057,128	1,251,004	501,456	806,124	64%	1,555,672	310%	Downhill Ski	4,725,449	873,349	23%	1,829,644	63%	(2,668,321)	(67,225)	-3%	(273,971)	-11%
445,477	273,638	181,343	171,839	63%	264,134	146%	Cross Country Ski	1,290,639	305,039	31%	563,249	77%	(845,162)	(133,200)	-19%	(299,115)	-55%
118,558	129,672	38,678	(11,114)	-9%	79,880	207%	Snowplay	250,320	(24,680)	-9%	106,755	74%	(131,762)	13,566	9%	(26,875)	-26%
(222,088)	(240,101)	(243,508)	18,013	8%	21,420	9%	Golf	3,781	781	26%	(1,271)	-25%	(225,869)	17,232	7%	22,691	9%
(14,695)	(14,835)	(9,612)	140	1%	(5,083)	-53%	Campground	-	-	0%	(5,510)	-100%	(14,695)	140	1%	428	3%
(35,163)	(34,773)	(40,229)	(390)	-1%	5,066	13%	Equestrian	-	-	0%	495	100%	(35,163)	(390)	-1%	4,571	12%
(114)	-	(259)	(114)	#####	145	56%	Bikeworks	7,009	7,009	0%	1,009	17%	(7,122)	(7,122)	#####	(864)	-14%
(24,743)	(44,752)	(33,440)	20,009	45%	8,698	26%	Trails	-	-	0%	(752)	-100%	(24,743)	20,009	45%	9,450	28%
(204,973)	(155,594)	(275,494)	(49,379)	-32%	70,521	26%	The Lodge	1,045,752	73,752	8%	188,125	22%	(1,250,725)	(123,131)	-11%	(117,604)	-10%
(8,101)	(8,970)	(7,168)	869	10%	(934)	-13%	Summer Food and Bev	500	500	0%	(374)	-43%	(8,601)	369	4%	(559)	-7%
(59,312)	(29,092)	(54,462)	(30,220)	-104%	(4,850)	-9%	Pizza on the Hill	211,785	(9,115)	-4%	6,384	3%	(271,097)	(21,105)	-8%	(11,234)	-4%
(34,323)	(68,542)	(65,595)	34,219	50%	31,272	48%	Alder Creek Café	289,374	107,974	60%	118,001	69%	(323,696)	(73,754)	-30%	(86,729)	-37%
1,901,426	925,854	(102,675)	975,572	105%	2,004,101	1952%	Amenities Total	8,358,815	1,363,115	19%	2,831,791	51%	(6,457,389)	(387,543)	-6%	(827,690)	-15%
(2,898,835)	(3,068,854)	(2,624,251)	170,019	6%	(274,584)	-10%	HOA & Amenities Support Services	356,239	59,939	20%	53,809	18%	(3,255,075)	110,079	3%	(328,394)	-11%
(405,554)	(493,171)	(385,608)	87,617	18%	(19,946)	-5%	General	-	-	0%	-	0%	(405,554)	87,617	18%	(19,946)	-5%
(340,788)	(273,068)	(206,706)	(67,720)	-25%	(134,083)	-65%	Administration	136,781	24,181	21%	(5,964)	-4%	(477,569)	(91,901)	-24%	(128,119)	-37%
(248,651)	(288,279)	(273,374)	39,628	14%	24,723	9%	Communications	83,996	(504)	-1%	9,073	12%	(332,647)	40,132	11%	15,650	4%
(298,282)	(337,543)	(324,810)	39,261	12%	26,528	8%	Information Tech	-	-	0%	-	0%	(298,282)	39,261	12%	26,528	8%
(406,561)	(401,075)	(388,601)	(5,486)	-1%	(17,960)	-5%	Accounting	2,872	372	15%	552	24%	(409,434)	(5,859)	-1%	(18,512)	-5%
(224,877)	(204,835)	(197,787)	(20,042)	-10%	(27,090)	-14%	Human Resources	-	-	0%	-	0%	(224,877)	(20,042)	-10%	(27,090)	-14%
(140,665)	(123,620)	(92,860)	(17,045)	-14%	(47,804)	-51%	Architectural Standards	63,204	(10,896)	-15%	(11,084)	-15%	(203,869)	(6,149)	-3%	(36,720)	-22%
(117,523)	(128,916)	(118,749)	11,393	9%	1,226	1%	Member Services	7,616	(684)	-8%	(200)	-3%	(125,139)	12,077	9%	1,426	1%
(167,824)	(168,183)	(171,796)	359	0%	3,972	2%	Risk & Facility Admin	-	-	0%	-	0%	(167,824)	359	0%	3,972	2%
(186,204)	(240,403)	(95,960)	54,199	23%	(90,245)	-94%	Forestry	61,770	47,470	332%	61,432	#####	(247,974)	6,729	3%	(151,677)	-158%
(361,905)	(409,761)	(367,999)	47,856	12%	6,094	2%	Maintenance	-	-	0%	-	0%	(361,905)	47,856	12%	6,094	2%
\$ (997,409)	\$ (2,143,000)	\$ (2,726,926)	\$ 1,145,591	53%	\$ 1,729,517	63%	TDA Operating Fund	\$ 8,715,054	\$ 1,423,054	20%	\$ 2,885,600	50%	\$ (9,712,463)	\$ (277,463)	-3%	\$ (1,156,084)	-14%

Tahoe Donner Association
Operating Fund - Summary P&L by Department - NOR (including Allocated Overhead) - YTD
For the five months ending May 2019

Including Allocated Overhead				Department	Revenue				Including Allocated Overhead				Including Allocated Overhead		
Net Operating Results (NOR)					Total Operating Expenses				ANNUAL BUDGET AMOUNTS						
Actual	Budget	Variance to Budget		Actual	Budget	Variance to Budget		Actual	Budget	Variance to Budget		Revenue	T O E	N O R	
		Amount	Pctg			Amount	Pctg			Amount	Pctg	BUDGET	BUDGET	BUDGET	
\$ (515,873)	\$ (538,665)	\$ 22,792	4%	\$ 459,060	\$ 456,100	\$ 2,960	1%	\$ (974,933)	\$ (994,765)	\$ 19,832	2%	\$ 2,753,000	\$ (3,310,800)	\$ (557,800)	
(156,550)	(177,001)	20,451	12%	361,842	347,300	14,542	4%	(518,392)	(524,301)	5,909	1%	1,094,000	(1,281,600)	(187,600)	
(77,226)	(85,547)	8,321	10%	75,959	66,000	9,959	15%	(153,185)	(151,547)	(1,638)	-1%	241,000	(450,200)	(209,200)	
(95,069)	(101,104)	6,035	6%	20,646	23,000	(2,354)	-10%	(115,716)	(124,104)	8,388	7%	750,000	(602,700)	147,300	
(72,893)	(50,131)	(22,762)	-45%	166	19,700	(19,534)	-99%	(73,059)	(69,831)	(3,228)	-5%	213,000	(306,300)	(93,300)	
(43,335)	(45,674)	2,339	5%	360	-	360	0%	(43,695)	(45,674)	1,979	4%	275,000	(305,900)	(30,900)	
(70,800)	(79,208)	8,408	11%	87	100	(13)	-13%	(70,887)	(79,308)	8,421	11%	180,000	(364,100)	(184,100)	
588,490	128,163	460,327	359%	5,924,794	\$ 5,274,100	650,694	12%	(5,336,304)	\$ (5,145,937)	(190,367)	-4%	10,776,000	(12,017,300)	(1,241,300)	
1,423,159	973,273	449,886	46%	3,648,690	3,124,000	524,690	17%	(2,225,532)	(2,150,727)	(74,805)	-3%	3,895,000	(3,600,900)	294,100	
254,899	163,061	91,838	56%	967,339	780,600	186,739	24%	(712,440)	(617,539)	(94,901)	-15%	1,043,000	(1,065,600)	(22,600)	
61,605	73,383	(11,778)	-16%	177,691	194,000	(16,309)	-8%	(116,087)	(120,617)	4,530	4%	282,000	(222,600)	59,400	
(355,466)	(372,354)	16,888	5%	10,889	35,500	(24,611)	-69%	(366,356)	(407,854)	41,498	10%	1,160,000	(1,487,300)	(327,300)	
(32,329)	(28,234)	(4,095)	-15%	2,441	-	2,441	0%	(34,770)	(28,234)	(6,536)	-23%	70,000	(111,600)	(41,600)	
(78,932)	(86,451)	7,519	9%	-	-	-	0%	(78,932)	(86,451)	7,519	9%	255,000	(395,500)	(140,500)	
(16,168)	(13,812)	(2,356)	-17%	7,472	14,800	(7,328)	-50%	(23,640)	(28,612)	4,972	17%	117,000	(146,500)	(29,500)	
(67,169)	(72,907)	5,738	8%	-	-	-	0%	(67,169)	(72,907)	5,738	8%	1,000	(234,700)	(233,700)	
(390,091)	(290,125)	(99,966)	-34%	763,474	788,000	(24,526)	-3%	(1,153,565)	(1,078,125)	(75,440)	-7%	2,630,000	(2,967,000)	(337,000)	
(37,664)	(47,309)	9,645	20%	-	4,500	(4,500)	-100%	(37,664)	(51,809)	14,145	27%	270,000	(409,200)	(139,200)	
(92,214)	(80,008)	(12,206)	-15%	140,392	172,000	(31,608)	-18%	(232,606)	(252,008)	19,402	8%	603,000	(754,700)	(151,700)	
(81,140)	(90,354)	9,214	10%	206,406	160,700	45,706	28%	(287,546)	(251,054)	(36,492)	-15%	450,000	(621,700)	(171,700)	
72,617	(410,502)	483,119	118%	6,383,854	5,730,200	653,654	11%	(6,311,237)	(6,140,702)	(170,535)	-3%	13,529,000	(15,328,100)	(1,799,100)	
(1,349,832)	(1,400,498)	50,666	4%	359,932	\$ 291,800	68,132	23%	(1,709,763)	\$ (1,692,298)	(17,465)	-1%	686,000	(4,582,900)	(3,896,900)	
(949,867)	(937,184)	(12,683)	-1%	-	-	-	0%	(949,867)	(937,184)	(12,683)	-1%	-	(2,267,800)	(2,267,800)	
(54,207)	-	(54,207)	#####	172,274	115,500	56,774	49%	(226,480)	(115,500)	(110,980)	-96%	184,000	(184,000)	-	
63,883	-	63,883	#####	103,908	78,100	25,808	33%	(40,025)	(78,100)	38,075	49%	210,000	(210,000)	-	
33,925	-	33,925	#####	-	-	-	0%	33,925	-	33,925	#####	-	-	-	
(17,869)	-	(17,869)	#####	2,147	2,200	(53)	-2%	(20,015)	(2,200)	(17,815)	-810%	6,000	(6,000)	-	
(23,992)	-	(23,992)	#####	-	-	-	0%	(23,992)	-	(23,992)	#####	-	-	-	
(162,181)	(157,374)	(4,807)	-3%	58,903	68,400	(9,497)	-14%	(221,084)	(225,774)	4,690	2%	196,000	(561,700)	(365,700)	
9,546	-	9,546	#####	7,580	9,800	(2,220)	-23%	1,966	(9,800)	11,766	120%	34,000	(34,000)	-	
(7,150)	-	(7,150)	#####	-	-	-	0%	(7,150)	-	(7,150)	#####	-	-	-	
(285,560)	(305,940)	20,380	7%	15,120	17,800	(2,680)	-15%	(300,680)	(323,740)	23,060	7%	56,000	(1,319,400)	(1,263,400)	
43,638	-	43,638	#####	-	-	-	0%	43,638	-	43,638	#####	-	-	-	
\$ (1,277,214)	\$ (1,811,000)	\$ 533,786	29%	\$ 6,743,786	\$ 6,022,000	\$ 721,786	12%	\$ (8,021,000)	\$ (7,833,000)	\$ (188,000)	-2%	\$ 14,215,000	\$ (19,911,000)	\$ (5,696,000)	