

2019 2020 Season Pass Products - CROSS COUNTRY

| | | Season > | 2018 / 2019 Season | | | | | 2019 / 2020 Season | | | | | Price Change by Sale TimeFrame | | | | | | | |
|-----------------------------------|--------|--|--|---------------------------|----------------------|------------|----------------------|---|---------------------------|----------------------|------------|----------------------|--------------------------------|-----|----------------------|-----|--------------------|------|-------|------|
| | | Sale Date Range > | Spring (5/1 to 6/15), Fall (9/1 to 11/30), Winter (12/1 +) | | | | | Spring (3/19 to 5/1), Fall (9/10 to 11/30), Winter (12/1 +) | | | | | Spring '19 vs Spring '18 | | Fall '19 vs Fall '18 | | Win '19 vs Win '18 | | | |
| RTP Product Numbers | | Product | Spring Price | Ratio of Member to Public | By Date Price Change | Fall Price | By Date Price Change | Winter Price | Ratio of Member to Public | By Date Price Change | Fall Price | By Date Price Change | Winter Price | \$ | % | \$ | % | \$ | % | |
| Online | House | | | | | | | | | | | | | | | | | | | |
| XC Member Pass Products | | | | | | | | | | | | | | | | | | | | |
| na = not available in Spring sale | | | | | | | | | | | | | | | | | | | | |
| 26497 | 24809 | XC Unlim, CH Pass (Ages 6 & Under) | 20 | 80% | 0 | 20 | 0 | 20 | 20 | 50% | 5 | 25 | 0 | 25 | - | 0% | 5 | 25% | 5 | 25% |
| 29715 | 29714 | XC Unlim, CH Pass (7-12) | 49 | 66% | 10 | 59 | 10 | 69 | 69 | 70% | 0 | 69 | 0 | 69 | 20 | 41% | 10 | 17% | - | 0% |
| 29711 | 29712 | XC Unlim, Jr Pass (13-17) | 204 | 76% | 15 | 219 | 15 | 234 | 234 | 76% | -145 | 89 | 0 | 89 | 30 | 15% | (130) | -59% | (145) | -62% |
| 26442 | 10067 | XC Unlim, AD (18-59) Pass | 239 | 76% | 15 | 254 | 20 | 274 | 274 | 74% | 5 | 279 | 10 | 289 | 35 | 15% | 25 | 10% | 15 | 5% |
| 26443 | 10069 | XC Unlim, SR Pass (60-69) | 204 | 76% | 15 | 219 | 15 | 234 | 234 | 76% | 5 | 239 | 5 | 244 | 30 | 15% | 20 | 9% | 10 | 4% |
| 26498 | 20096 | XC Unlim, Super Senior (70+) | 20 | 7% | 0 | 20 | 0 | 20 | 20 | 6% | 0 | 20 | 0 | 20 | - | 0% | - | 0% | - | 0% |
| | | Fatbike Only | na | | | 159 | 25 | 184 | na | | | 189 | 5 | 194 | - | | 30 | 19% | 10 | 5% |
| | | Fatbike Add-On | na | | | 49 | 5 | 54 | na | | | 54 | 0 | 54 | - | | 5 | 10% | - | 0% |
| TPDS | TPDS | Dog Season Pass | na | | | 59 | 5 | 64 | na | | | 64 | 0 | 64 | - | | 5 | 8% | - | 0% |
| tdb | tdb | CH (6 and under) Combined Pass | 20 | 80% | 0 | 20 | 0 | 20 | 20 | 50% | 5 | 25 | 0 | 25 | - | 0% | 5 | 25% | 5 | 25% |
| 29730 | 29731 | CH (7-12) Combined Pass | 174 | 83% | 15 | 189 | 15 | 204 | 204 | 80% | 0 | 204 | 10 | 214 | 30 | 17% | 15 | 8% | 10 | 5% |
| 29732 | 29733 | JR (13-17) Combined Pass | 239 | 76% | 15 | 254 | 20 | 274 | 274 | 76% | 0 | 274 | 10 | 284 | 35 | 15% | 20 | 8% | 10 | 4% |
| 26448 | 10115 | Adult (18-59) Combined Pass | 334 | 81% | 15 | 349 | 50 | 399 | 399 | 83% | 10 | 409 | 10 | 419 | 65 | 19% | 60 | 17% | 20 | 5% |
| 26448 | 10117 | Senior (60-69) Combined Pass | 239 | 76% | 15 | 254 | 20 | 274 | 274 | 76% | 0 | 274 | 10 | 284 | 35 | 15% | 20 | 8% | 10 | 4% |
| | | Super Senior (70+) Combined Pass | 25 | 8% | -5 | 20 | 0 | 20 | 20 | 6% | 10 | 30 | 10 | 40 | - | | 10 | 50% | 20 | 100% |
| XC Public Pass Products | | | | | | | | | | | | | | | | | | | | |
| 0 - | | | | | | | | | | | | | | | | | | | | |
| 29742 | 29745 | XC Unlim, 6 & Under Pass | 25 | | 0 | 25 | 0 | 25 | 40 | | 9 | 49 | 0 | 49 | 15 | 60% | 24 | 96% | 24 | 96% |
| 29743 | 29746 | XC Unlim, CH Pass (7-12) | 74 | | 20 | 94 | 5 | 99 | 99 | | 0 | 99 | 0 | 99 | 25 | 34% | 5 | 5% | - | 0% |
| 29744 | 10109 | XC Unlim, JR Pass (13-17) | 269 | | 25 | 294 | 15 | 309 | 309 | | -120 | 189 | 10 | 199 | 40 | 15% | (105) | -36% | (110) | -36% |
| 26445 | 10108 | XC Unlim, AD Pass (18-59) | 314 | | 25 | 339 | 30 | 369 | 369 | | 5 | 374 | 15 | 389 | 55 | 18% | 35 | 10% | 20 | 5% |
| 26446 | 10110 | XC Unlim, SR Pass (60-69) | 269 | | 25 | 294 | 15 | 309 | 309 | | 5 | 314 | 15 | 329 | 40 | 15% | 20 | 7% | 20 | 6% |
| 29751 | 29759 | XC Unlim, Super Senior (70+) Pass | 269 | | 25 | 294 | 15 | 309 | 309 | | 5 | 314 | 15 | 329 | 40 | 15% | 20 | 7% | 20 | 6% |
| | | Fatbike Only | 200 | | 9 | 209 | 30 | 239 | 239 | | 5 | 244 | 5 | 249 | 39 | 20% | 35 | 17% | 10 | 4% |
| | | Fatbike Add-On | 60 | | 9 | 69 | 10 | 79 | 79 | | 0 | 79 | 0 | 79 | 19 | 32% | 10 | 14% | - | 0% |
| TPDS | TPDS | Dog Season Pass | 50 | | 19 | 69 | 10 | 79 | 79 | | 0 | 79 | 0 | 79 | 29 | 58% | 10 | 14% | - | 0% |
| tdb | tdb | CH (6 and under) Combined Pass | 25 | | 0 | 25 | 0 | 25 | 40 | | 9 | 49 | 0 | 49 | 15 | 60% | 24 | 96% | 24 | 96% |
| 29747 | 29748 | CH (7-12) Combined Pass | 209 | | 20 | 229 | 25 | 254 | 254 | | 25 | 279 | 20 | 299 | 45 | 22% | 50 | 22% | 45 | 18% |
| 29749 | 29750 | JR (13-17) Combined Pass | 314 | | 20 | 334 | 25 | 359 | 359 | | 20 | 379 | 20 | 399 | 45 | 14% | 45 | 13% | 40 | 11% |
| 26450 | 10118 | Adult (18-59) Combined Pass | 414 | | 20 | 434 | 45 | 479 | 479 | | 100 | 579 | 20 | 599 | 65 | 16% | 145 | 33% | 120 | 25% |
| 26451 | 10120 | Senior (60-69, 70+) Combined Pass | 314 | | 20 | 334 | 25 | 359 | 359 | | 90 | 449 | 20 | 469 | 45 | 14% | 115 | 34% | 110 | 31% |
| XC Programs / Other | | | | | | | | | | | | | | | | | | | | |
| | | Youth Programs: After School Member | | | | 139 | | 139 | | | | 144 | | 144 | | | 5 | 4% | | |
| | | Youth Programs: After School Public | | | | 149 | | 149 | | | | 154 | | 154 | | | 5 | 3% | | |
| | | Fall Training Group Member | | | | 50 | | na | | | | 50 | | na | | | - | 0% | | |
| | | Fall Training Group Public | | | | 70 | | na | | | | 70 | | na | | | - | 0% | | |
| MPG1 | MPG | Masters Program 4 sessions member | | | | 114 | | 114 | | | | 100 | | 100 | | | (14) | -12% | | |
| | | Masters Program 4 sessions public | | | | 130 | | 130 | | | | 125 | | 125 | | | (5) | -4% | | |
| | | Learn to skate 4 sess (inc equip) Memb | | | | 134 | | 134 | | | | 139 | | 139 | | | 5 | 4% | | |
| | | Learn to skate 4 sess (inc equip) Public | | | | 164 | | 164 | | | | 169 | | 169 | | | 5 | 3% | | |
| | | Race Team Pass Member | | | | 64 | | 69 | | | | 69 | | 69 | | | 5 | 8% | | |
| | | Race Team Pass Public | | | | 94 | | 94 | | | | 94 | | 94 | | | - | 0% | | |
| | | Senior Learn to Ski - Member (inc equip) | | | | 134 | | 134 | | | | 139 | | 139 | | | 5 | 4% | | |
| | | Senior Learn to Ski - Public (inc equip) | | | | 164 | | 164 | | | | 169 | | 169 | | | 5 | 3% | | |
| | Member | Season Locker, Individual (qty 36 to sell) | | | | 179 | | 189 | | | | 179 | | 189 | | | - | 0% | | |
| | Member | Season Locker, Family (qty 17 to sell) | | | | 239 | | 249 | | | | 239 | | 249 | | | - | 0% | | |
| | Public | Season Locker, Individual (qty 36 to sell) | | | | 199 | | 209 | | | | 199 | | 209 | | | - | 0% | | |
| | Public | Season Locker, Family (qty 17 to sell) | | | | 259 | | 269 | | | | 259 | | 269 | | | - | 0% | | |

Deferral Calendar: all season pass products listed above 19/20: Dec 13, 2019 to Apr 8, 2018, 18/19: Dec 8, 2018 to Apr 12, 2020

Snowshoeing is included in regular passes.

Pricing approvals Plan: Spring (February) Fall (august) and Winter (october).

Spring was approved in April 2019, typical is set in February for 3/1 launch.