XC / DSL Passes Total

Source: RTP | Customer Product Listing Complete
as of 03/18/2019 as of 03/19/2018

Page 1		as of 03/18/2019						as of 03/19/2018						
Spring Sales started 5/1/18 & 3/1/17		2018/2019 Season							%Pass					
DSL Member Season Passes	Qty	Ne	t Amount		Yield	Issued	Qty		Net Amount	Yield	Issued			
DSL Member AD Pass (169/174)10024 26426	249	\$	54,344	\$	218.25		197	\$	37,989	\$ 192.84				
DSL Member AD Midweek Pass 20361 26433					-					-				
DSL Member CH Pass (7-12) (119/124)10025 26431	92		15,329		166.62		78		10,582	135.67				
DSL Member Junior Pass 29663 29664	20		4,205		210.25		12		2,043	170.25				
DSL Member SR Pass (119/124) 10026 26432	35		6,120		174.86		36		5,029	139.69				
DSL Member CH Midweek Pass					-									
DSL Member SR Midweek Pass					-									
DSL Member JR Midweek Pass					-									
Ski and Ride Super Pass	15		0.004		-		10		6.110	450.01				
DSL Member Recreational Ski Team Pass 26475 10112	17		8,224		483.76		13		6,113	470.21				
DSL Member Recreational SB Team Pass 26477 23813	3		1,414		471.17		2		998	499.00				
Member Snowflakes Speedsters (460) 26474 26429	13 9		6,297 3,273		484.35 363.61		11 6		5,479 2,154	498.09 359.00				
DSL Member TD Tykes Wed AM (325) 26469 21598 DSL Member TD Tykes Wed PM 26470 26461	3		1,122		374.00		3		1,077	359.00				
DSL Member TD Tykes Tue AM 26471 26462	4		1,122		374.00		5		1,606	321.10				
DSL Member TD Tykes Tue PM 26472 26463	9		3,366		374.00		6		1,965	327.42				
DSL Member Kindergarten TD Tykes 26473 26427	9		3,273		363.61		2		718	359.00				
DSL MemberRec Ski Team Pass 6&Under			3,273		-		_		,10	-				
DSL Member Race Ski Team 26478 23816	5		5,007		1,001.30		4		3,896	974.06				
DSL Member Race SB Team 26479 26464					_				,	-				
DSL Emp Rec Snowboard Team Pass					_					_				
DSL Midweek Junior Racers					_					_				
Member Masters Race Program Season Long 25652	5		1,475		295.00		7		1,975	282.14				
Member Masters Race Program Drop in 25656	41		1,517		37.00		10		356	35.60				
Total	514	\$		\$	226.57	15%	392	\$	81,979	\$ 209.13	14%			
Total	314	Ψ	110,400	Ψ	220.37	. 1370		Ψ	01,575	\$ 207.13	- 1470			
DOLD IN C. D.											-			
DSL Public Season Passes	150	\$	52 905	¢.	250 70		90	¢.	24.077	¢ 212.21				
DSL Public AD Pass (279/289) 10064 26436	150 102	\$	53,805 19,799	\$	358.70		80 50	\$	24,977	\$ 312.21 160.26				
DSL Public CH(7-12) Pass (139/144) 10065 26437 DSL Public Junior Pass 29735 29736	102		5,031		194.11 264.79		50 7		8,013 1,548	221.14				
DSL Public SR Pass (139) 10066 26438	17		3,593		211.35		3		502	167.33				
DSL Public AD Midweek/Non-holiday Pass	17		3,373		211.55		3		302	107.33				
DSL Public CH Midweek/Non-holiday Pass					_					_				
DSL Public SR Midweek/Non-holiday Pass					_					_				
DSL Public Rec Ski Team Pass 26488 10114	3		3,837		1,279.00					_				
DSL Public Rec SB Team Pass 26489 23814	-		-,		-					-				
DSL Public Rec Ski Team Pass 6 & Under					_					_				
DSL Public AD Midweek/Non-holiday Pass					_					_				
DSL Public CH Midweek/Non-holiday Pass					-					-				
DSL Public TD Tykes Wed AM (375) 21615 26480	11		4,829		439.00		11		4,609	419.00				
DSL Public TD Tykes Wed PM (375) 26481 26466	9		3,951		439.00		6		2,504	417.33				
DSL Public TD Tykes Tue AM 26482 26467	16		7,024		439.00		11		4,589	417.18				
DSL Public TD Tykes Tue PM (375) 26483 26468	10		4,390		439.00		13		5,447	419.00				
DSL Public TD Tykes Kindergarten 26484 26428	11		4,829		439.00		7		2,933	419.00				
DSL Public Snowflakes Speedsters 26485 26430	9		5,121		569.00		2		1,098	549.00				
Ski Skate Week Program Plus Pass					-					-				
Public Masters Race Program Season Long 25654	6		2,400		400.00		4		1,540	385.00				
Promo Race Fee					-		18		270	15.00				
Public Race Team 26486 23817	10		5,690		569.00		3		1,647	549.00				
Public Race SB Team 26487 26465	2		1,138		569.00		3		3,777	1,259.00				
Total	375	\$	125,437	\$	334.50	. 11%	218	\$	63,454	\$ 291.07	8%			
DSL Comp Season Passes														
DSL Member 70+ Pass 10027 26494	78		1,560.00		20.00		165		_	_				
DSL Member Comp Pass 23087	8		1,200.00		20.00		8		-	-				
•			2 200 00						-	-				
DSL Member 6Under Comp Pass 24954 26493	161		3,200.00		19.88		80		-	-				
DSL Public 6Under Pass 21732 26495	403		10,075.00		25.00		204		-	-				
DSL 14/15 Rollerover Comp Pass 31143					-									
DSL Public 70+ Pass 22976 26496			-		-		74		-	-				
Total	650	\$	14,835	\$	22.82	19%	531				19%			
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Page 2		20	18/2019						2017/2018			
Cross Country Member Season Passes												
XC Member CH Pass 29715 29714	34	\$	2,136	\$	62.82		30	\$	1,478	\$	49.27	
XC Member Junior 29711 29712	4		876		219.00		6		1,254		209.00	
XC Member AD Pass (209/214)10067 26442	352		87,937		249.82		354		86,231		243.59	
XC Member SR Pass (189/194)10069 26443	124		26,646		214.89		118		24,449		207.19	
XC Member SR Pass 70+												
Dog Season Pass TPDSM	71		3,360		47.32		15		811		54.07	
Member Race Pass 33911	10		621		62.10						-	
Member Fatbike Season Pass 32217 32374	1		159		159.00		2		308		154.00	
Member Fatbike Season Pass Add on 33917 32521	5		241		48.20		6		266		44.33	
Member Snowshoe Season Pass 32373 32216	2		318		159.00		10		1,553		155.30	
Total	603	\$	122,294	\$	202.81	18%	541	\$	116,350	\$	215.06	19%
Company Company Della Company												
Cross Country Public Season Passes	20	•	2.020	¢.	04.22		16	6	1 204	e	01.50	
XC Public CH Pass 29743 29746 XC Public Junior Pass 10109 29744	30	\$	2,830 603	\$	94.33		16	\$	1,304	\$	81.50	
XC Public Junior Pass 10109 29744 XC Public AD Pass (279/289) 10108 26445	200				301.50		2 254		617		308.50	
XC Public SR Pass 10110 26446	298 135		101,658 39,036		341.13 289.16		254 83		82,726 23,297		325.69 280.69	
XC Public SR Pass +70 29759 29751	133		39,036		209.10		83 56		4,699		83.91	
XC Public Race Pass 10121	16		1,316		- 82.25		100		5,576		55.76	
XC 14/15 Rollover Public Race Pass	10		1,310		62.23		100		3,370		-	
Member Season Long Individual Ski Locker Rental 31123	22		3,570		162.27		13		2,207		169.77	
Member Season Long Family Ski Locker Rental 31122	22		5,158		234.45		17		3,893		229.00	
Public Snowshoe Pass 32232	1		209		209.00		1		204		204.00	
Public Dog Season Pass TPDS	31		2,261		72.94		39		2,143		54.95	
Public Fatbike Season Pass 32233 32372	51		2,201		-				2,110		-	
Public Fatbike Season Pass Add On 33916 32522	4		286		71.50		5		320		64.00	
TD Nordic Kids Wed					-						_	
TD Nordic Kids Thur					-						-	
Total	561	\$	156,927	\$	279.73	17%	586	\$	126,986	\$	216.70	21%
Cuesa Country Comp Seesan Deage												
Cross Country Comp Season Passes XC Member Adult Complimentary Pass 24801 35575							12					
XC Member Senior 70+ Comp Pass 20096 26498	68	\$	1,360		20.00		191					
XC 14/15 Rollover Comp Pass	08	Φ	1,300		20.00		191					
XC Member 6 and under pass 26497 24809	3	\$	60		20.00		21					
XC Public 6 and under pass 29745 29742	7	\$	175		25.00		30					
Total	78	\$	1,595	s	20.45	2%	254	\$	_	\$	_	9%
Total	70	Ψ	1,000	Ψ	20.15	. 270		Ψ		Ψ		, ,,,
XC/DSL Combo Season Pass												
Member CH Comb Pass 29731 29730	8	\$	1,557		194.63		13	\$	2,332	\$	179.38	
Member Junior Comb Pass 29733 29732	4		1,016		254.00		4		976		244.00	
Member AD Comb Pass (299/309) 10115 26448	109		38,507		353.28		107		36,448		340.64	
Member SR Combo Pass (219/226) 10117 26449	78		19,417		248.94		70		16,906		241.51	
Member 6 and under combo pass 33914 33902	55		1,100		20.00							
Member SR 70+ Combo Pass 33915 33900	213		4,240		19.91							
DSL/XC Public AD Pass 10118 26450	45		19,436		431.91		39		16,202		415.44	
DSL/XC Public Jr Pass 29749 29750	1		334		334.00						-	
DSL/XC Public CH Pass 29747 29748	13		2,828		217.54		9		1,682		186.89	
DSL/XC Public SR Pass 10120 26451	16		5,249		328.06		11		3,489		317.18	
DSL/XC Public 6 and Under 33913	37		925		25.00							
DSL/XC Public SR 75+ Pass 29786 29785					-		10		855		85.50	
Total	579	\$	94,609	\$	163.40	17%	263	\$	78,890	\$	299.96	9%
Passes Total (includes COMPS)	3360	\$	632,157	\$	188.14	100%	2785	\$	467,659	\$	167.92	100%
Paid Passes Total (excludes COMPS)	2632	\$	615,727		233.94	,	2000		467,659	\$		