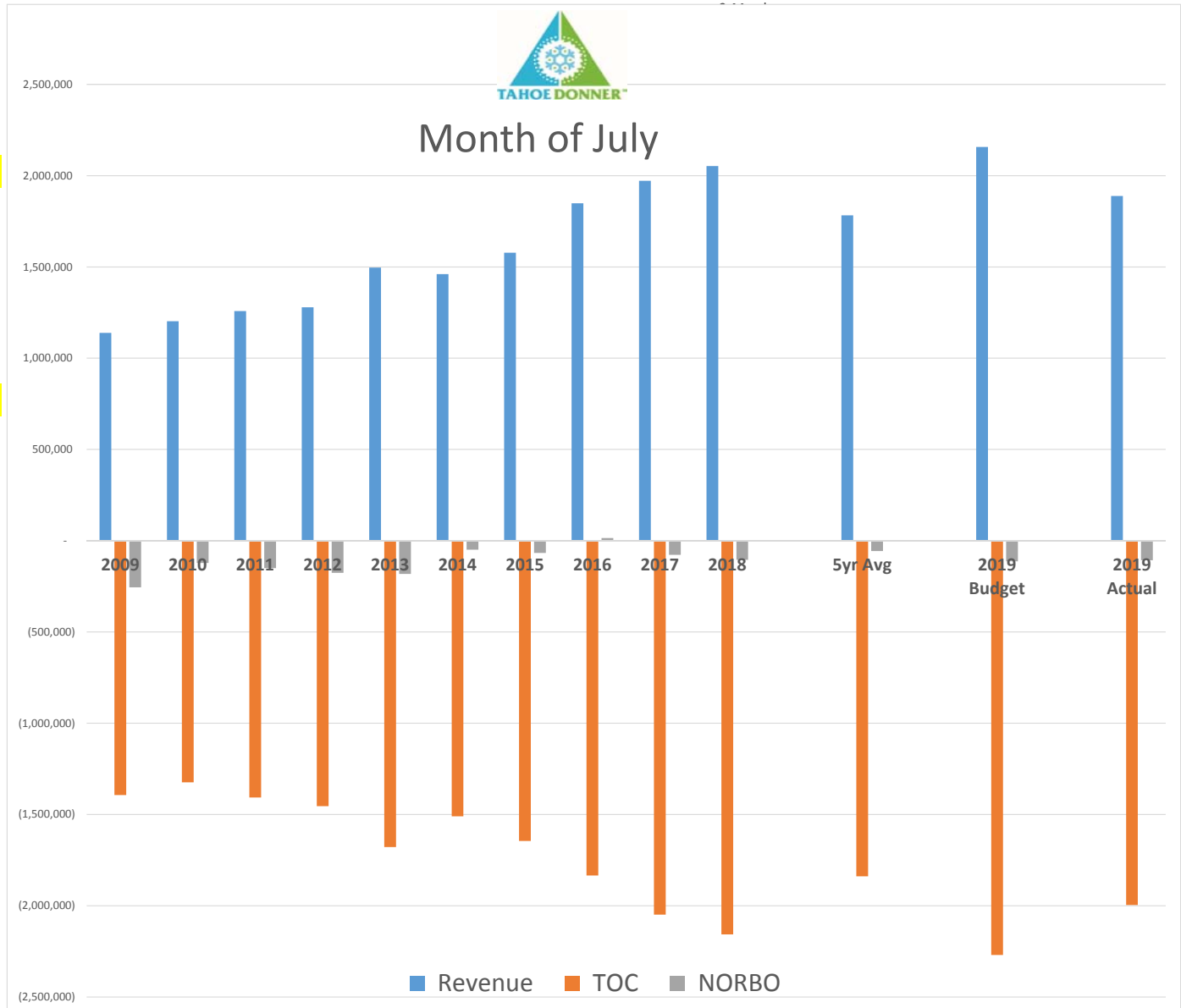




Month of July



	Revenue	TOC	NORBO
2009	1,138,164	(1,394,178)	(256,014)
2010	1,202,003	(1,324,144)	(122,142)
2011	1,257,456	(1,407,522)	(150,065)
2012	1,278,533	(1,454,774)	(176,242)
2013	1,496,134	(1,678,623)	(182,488)
2014	1,460,553	(1,509,971)	(49,418)
2015	1,577,601	(1,645,002)	(67,400)
2016	1,848,599	(1,834,505)	14,093
2017	1,971,200	(2,049,214)	(78,014)
2018	2,052,520	(2,157,512)	(104,992)
5yr Avg	1,782,095	(1,839,241)	(57,146)
2019 Budget	2,157,000	(2,270,000)	(113,000)
2019 Actual	1,888,461	(1,995,991)	(107,530)
Var to Bdg	(268,539) -12%	274,009 12%	5,470 5%
Var to PY	(164,060) -8%	161,521 7%	(2,538) -2%

Variance FlowThru
vs Bdg -2%
vs PY 2%

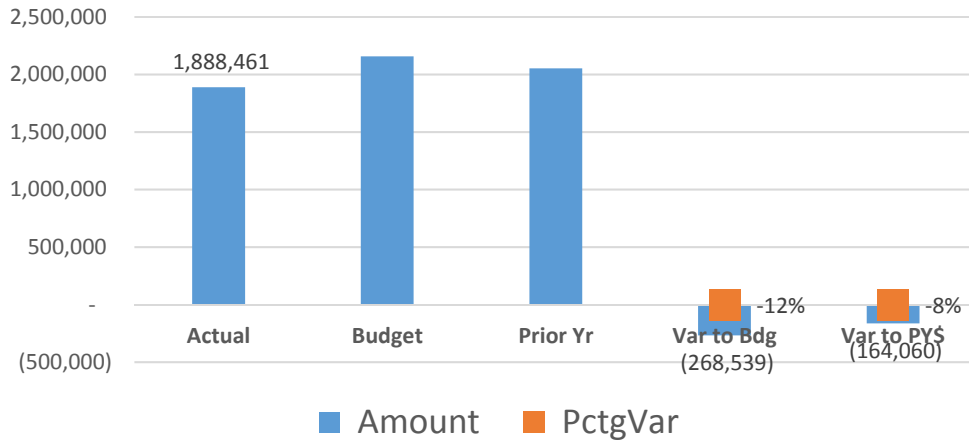
PY Records
New Record(s) if applicable

	for the month of July 2019				For the seven months ending July 2019			
		Value	Variance to Budget			Value	Variance to Budget	
1	Operating Revenue	\$ 1,888,461	\$ (268,539)	-12%	\$ 9,526,947	\$ 257,947	3%	
2	Operating Costs	\$ (1,978,926)	\$ 274,074	12%	\$ (11,556,863)	\$ 277,137	2%	
3	Net Operating Result	\$ (90,465)	\$ 5,535	6%	\$ (2,029,916)	\$ 535,084	21%	
	<i>3.1 Flow-thru %</i>		-2%			207%		
4	Operating Expenses	\$ (454,003)	\$ 111,290	20%	\$ (3,006,564)	\$ 62,598	2%	
5	Payroll Direct	\$ (1,046,201)	\$ 97,860	9%	\$ (6,078,304)	\$ 34,859	1%	
6	Payroll Direct % of Rev	-55%	(0.024)	-4%	-64%	0.022	3%	
7	Non-Exempt FTEs	259	19.4	7%	179	4.7	3%	
8	F&B COGS % of F&B Rev	-29.2%	(0.005)	-2%	-29.7%	(0.008)	-3%	
9	Downhill Ski NOR	(93,211)	4,426	5%	1,232,452	449,054	57%	
10	OPFd Members' Equity Value and Variance to Policy			10%	\$ 2,976,977	\$ 1,555,477	109%	

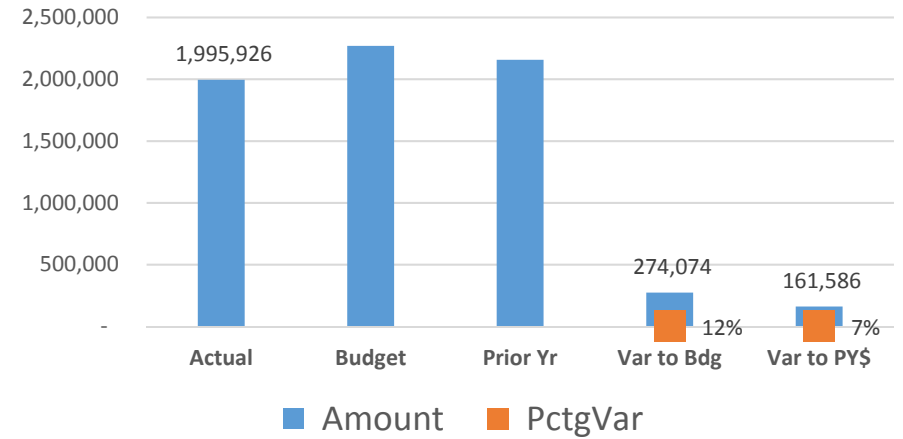
Operating Fund Performance

for the month of July 2019

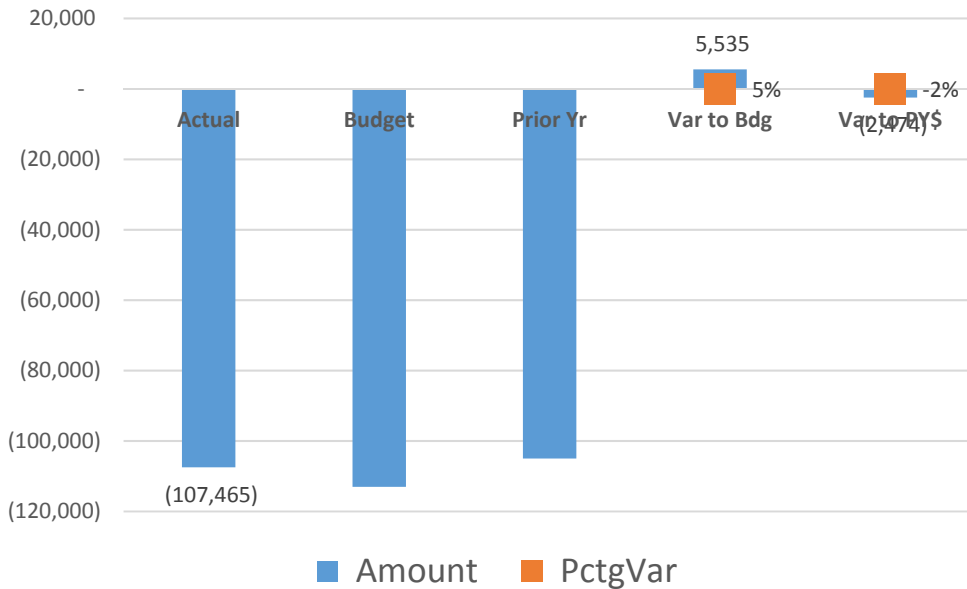
Operating Revenue



Operating Costs



Net Operating Results



Notables:

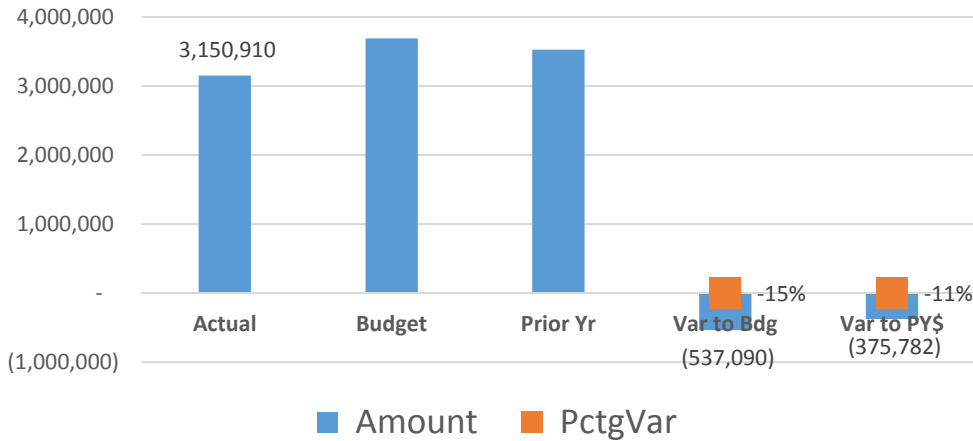
Golf revenue off \$148,000, NOR off \$149,000
 winter impacted course conditions, driving less player volume and lower pricing,
 no cost savings in operating
 Forestry - Cost savings \$55,000 (timing)

Concerts on the Green - financial results
 exceeded last year and budget expectations
 NOR favorable ~\$34,000 to Bdg of \$64k

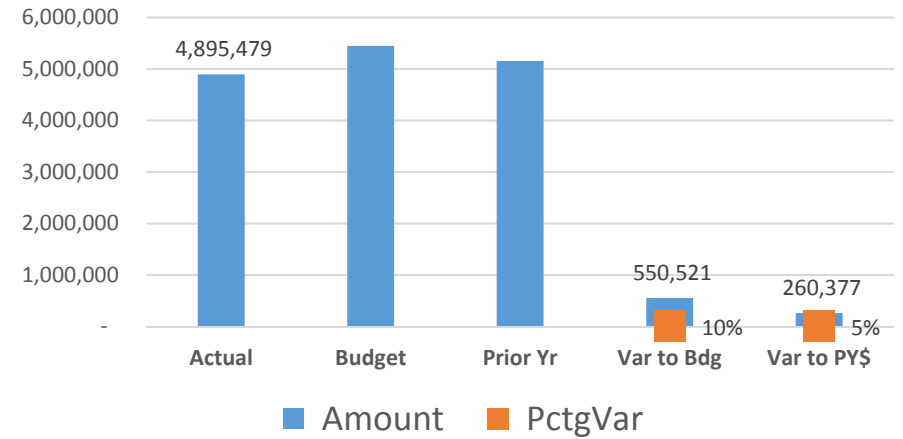
Operating Fund Performance

For the Three Summer Months (May-Jul) 2019

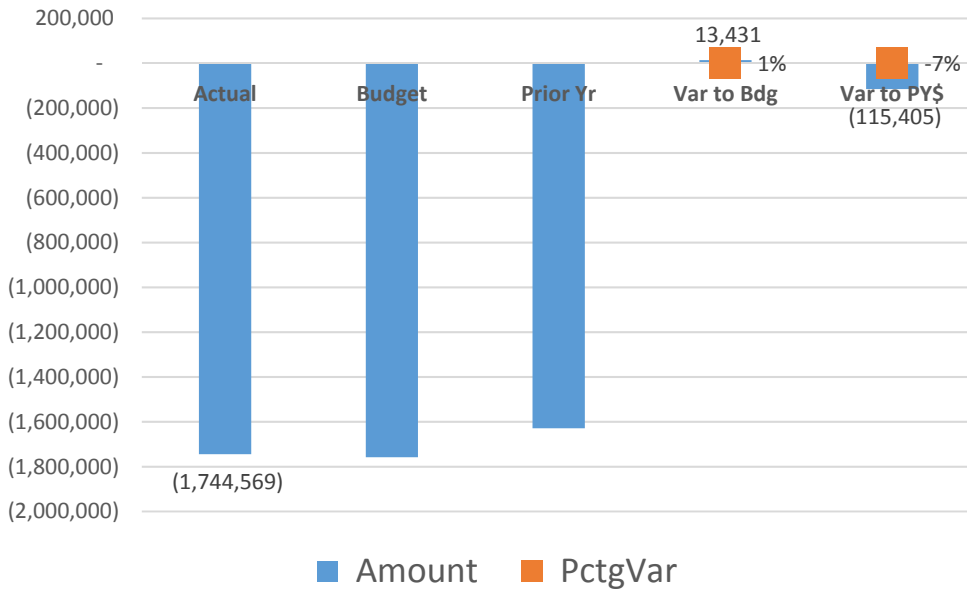
Operating Revenue



Operating Costs



Net Operating Results



Notable variances to Budget:

Golf revenue off \$300,000, NOR off \$241,000

winter impacted course conditions, driving less player volume and lower pricing, no cost savings in operating

Forestry costs saving of \$74,000 (timing)

delayed start to summer forestry efforts due to the 4th largest snow winter on record

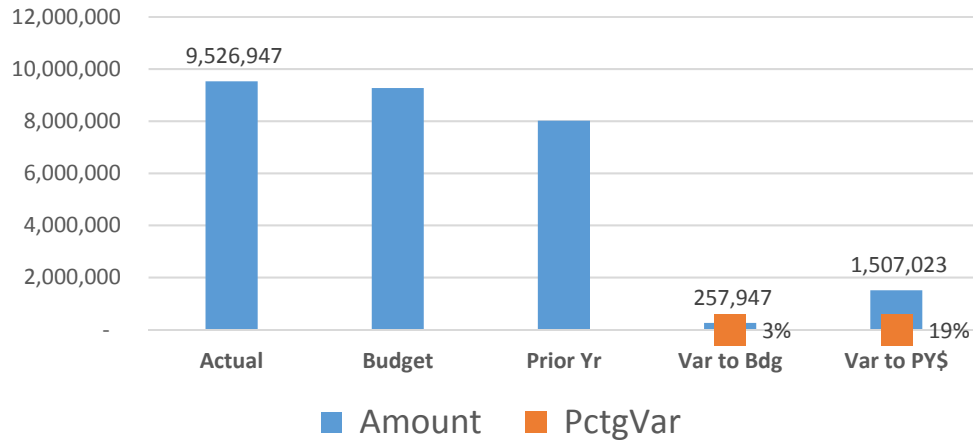
Communications - Cost savings \$40,000

position vacancy primary driver

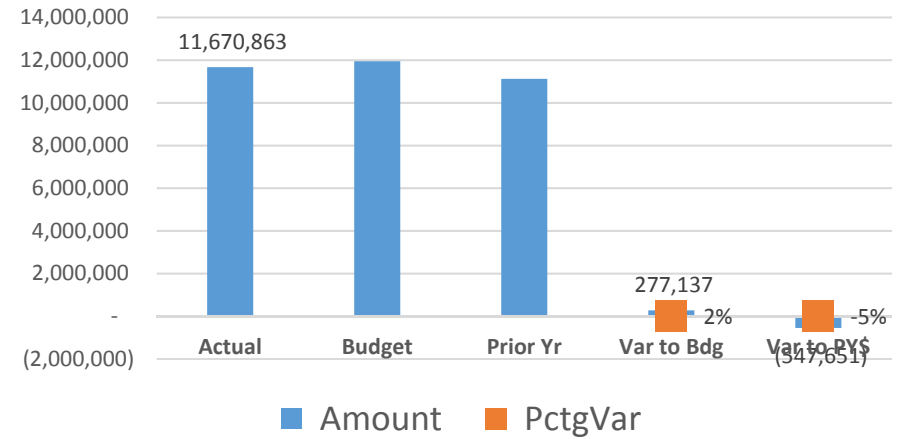
Operating Fund Performance

For the seven months ending July 2019

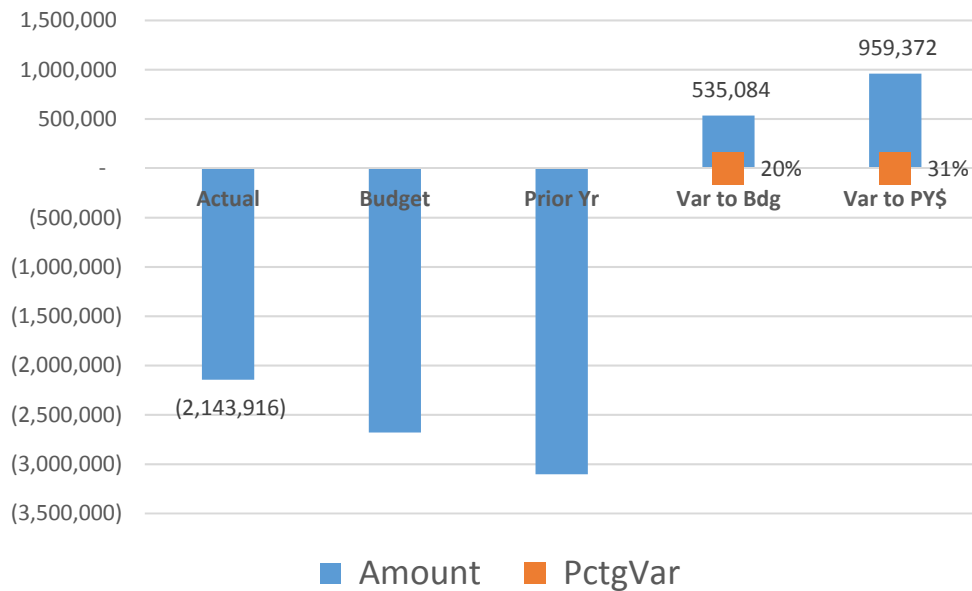
Operating Revenue



Operating Costs



Net Operating Results



Notable variances to Budget:

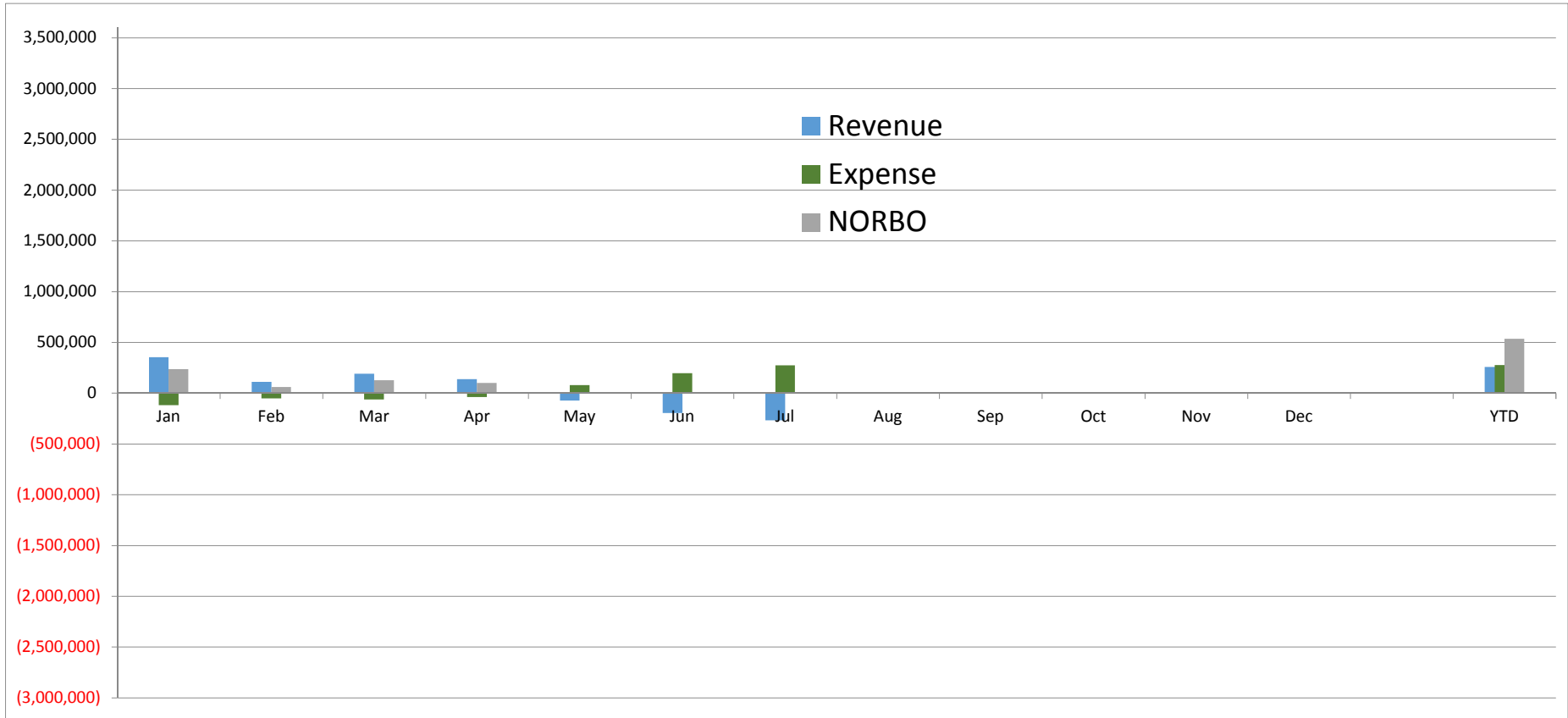
Golf revenue off \$300,000, NOR off \$244,000
 winter impacted course conditions, driving
 less player volume and lower pricing,
 no cost savings in operating

Downhill Ski revenue up \$527k, NOR up \$449k
 Great snow season driving demand and
 strong yield improvements due to pricing strategy

**Operating Fund Members Equity
 of \$3m is \$1.5 million over policy target balance
 as of 7/31/2019**

Tahoe Donner Association
Operating Fund - excluding Annual Assessment Revenues
Variance to Budget - by Month - For the seven months ending July 2019

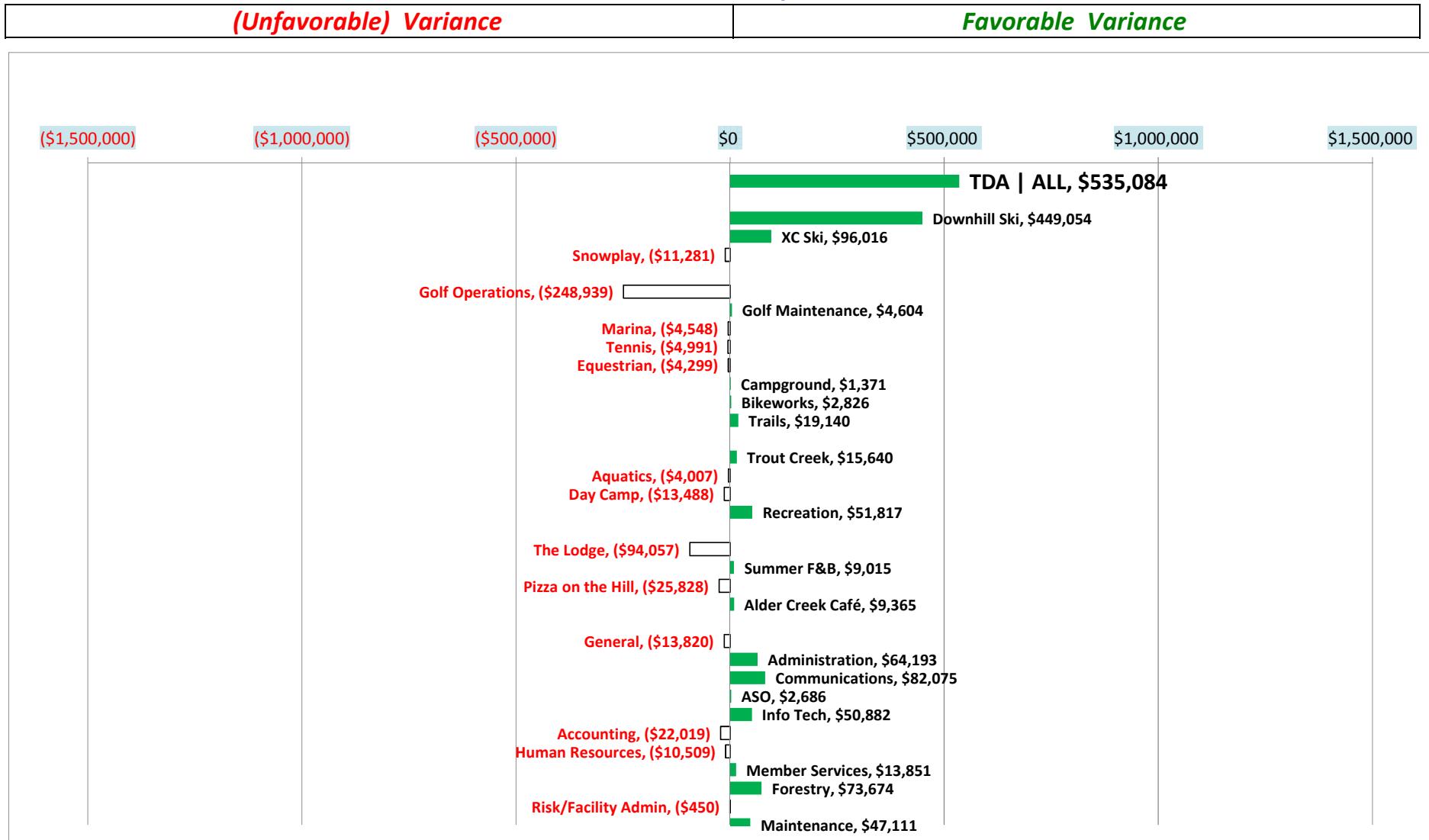
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
Revenue	354,499	111,765	190,309	138,465	(72,470)	(196,081)	(268,539)	0	0	0	0	0	257,947
Expense	(118,682)	(52,251)	(63,432)	(39,020)	79,434	197,013	274,074	0	0	0	0	0	277,137
NORBO	235,817	59,514	126,877	99,445	6,964	932	5,535	0	0	0	0	0	535,084



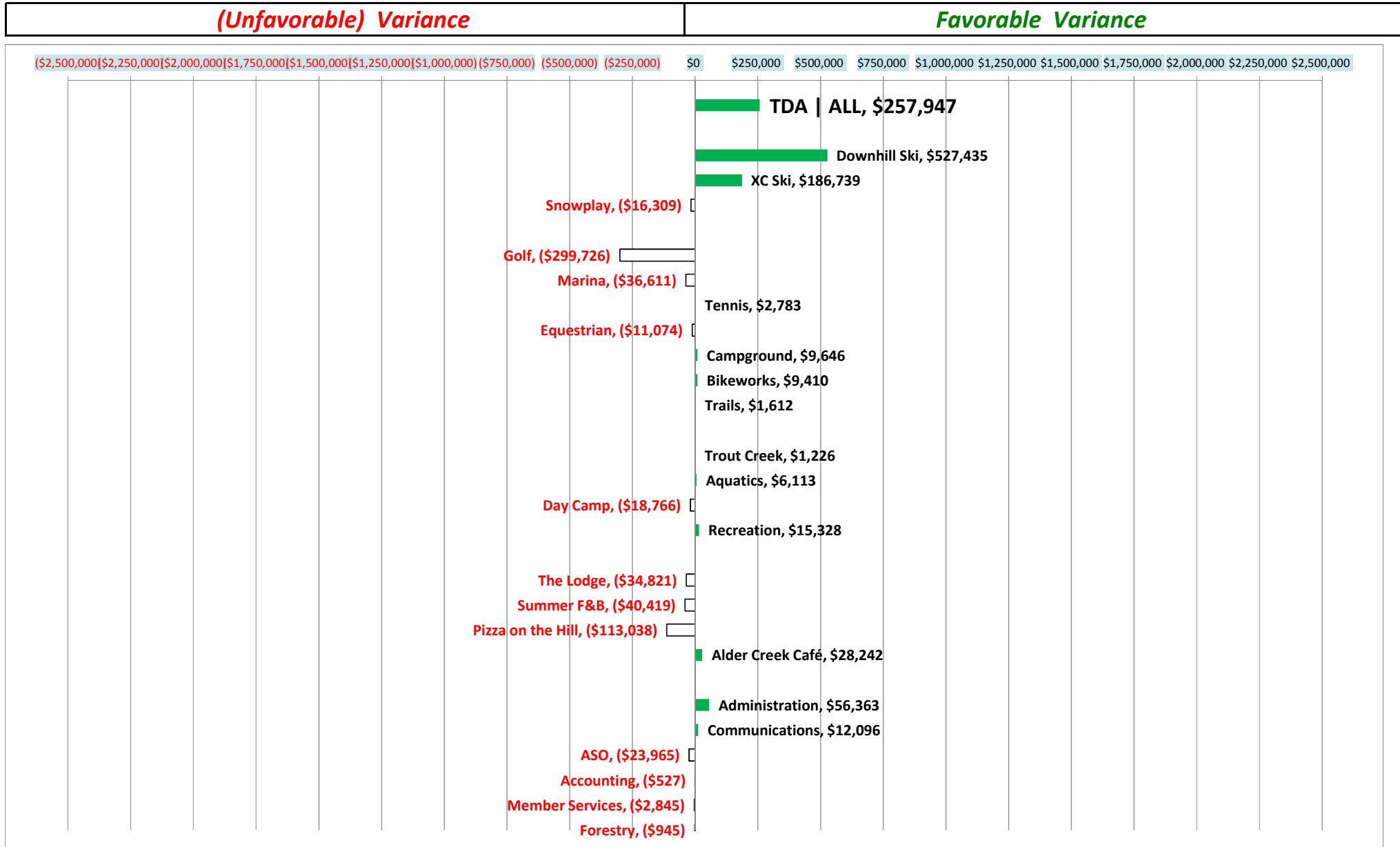
Tahoe Donner Association

Net Operating Results Before Overhead (NORBO) Variances Report (operating revenue - operating costs = NORBO)

Year to Date July 2019



Tahoe Donner Association Operating Revenue Variances Report Year to Date July 2019



Tahoe Donner Association
Operating Fund - Summary P&L by Department - NORBO - MONTH
for the month of July 2019

Net Operating Results Before Allocated Overhead (NORBO)										Department	Revenue					Total Operating Expenses				
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget			Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr				
			Amount	Pctg	Amount	Pctg		Amount	Pctg		Amount	Pctg		Amount	Pctg	Amount	Pctg	Amount	Pctg	
\$ 385,553	\$ 362,299	\$ 350,574	\$ 23,254	6%	\$ 34,979	10%	\$ 905,667	\$ (19,333)	-2%	\$ 37,624	4%	\$ (520,114)	\$ 42,587	8%	\$ (2,645)	-1%				
70,960	73,561	61,264	(2,601)	-4%	9,696	16%	Trout Creek Rec Ctr	158,542	(10,358)	-6%	7,197	5%	(87,582)	7,757	8%	2,499	3%			
(20,152)	(10,372)	(660)	(9,780)	-94%	(19,492)	-2953%	Aquatics	50,681	(119)	0%	6,005	13%	(70,833)	(9,661)	-16%	(25,497)	-56%			
177,312	185,846	179,270	(8,534)	-5%	(1,958)	-1%	Beach Club Marina	298,899	(24,501)	-8%	2,281	1%	(121,587)	15,967	12%	(4,240)	-4%			
18,009	5,237	12,511	12,772	244%	5,499	44%	Tennis Center	71,792	16,992	31%	4,856	7%	(53,783)	(4,220)	-9%	643	1%			
64,153	73,567	72,420	(9,414)	-13%	(8,266)	-11%	Day Camps	158,883	(16,117)	-9%	(3,598)	-2%	(94,730)	6,703	7%	(4,669)	-5%			
75,272	34,460	25,770	40,812	118%	49,502	192%	Recreation Programs	166,870	14,770	10%	20,882	14%	(91,598)	26,042	22%	28,619	24%			
9,859	161,196	175,961	(151,337)	-94%	(166,103)	-94%	Private Amenities	938,535	(229,565)	-20%	(167,547)	-15%	(928,677)	78,227	8%	1,444	0%			
(52,358)	(56,784)	(50,031)	4,426	8%	(2,326)	-5%	Downhill Ski	504	504	0%	54	12%	(52,861)	3,923	7%	(2,380)	-5%			
(18,035)	(22,012)	(16,242)	3,977	18%	(1,794)	-11%	Cross Country Ski	-	-	0%	-	0%	(18,035)	3,977	18%	(1,794)	-11%			
(2,144)	(2,361)	(2,292)	217	9%	148	6%	Snowplay	-	-	0%	-	0%	(2,144)	217	9%	148	6%			
(22,475)	126,250	108,327	(148,725)	-118%	(130,802)	-121%	Golf	191,020	(147,280)	-44%	(112,093)	-37%	(213,495)	(1,445)	-1%	(18,709)	-10%			
12,956	14,447	17,665	(1,491)	-10%	(4,708)	-27%	Campground	28,408	(1,092)	-4%	(4,657)	-14%	(15,452)	(399)	-3%	(51)	0%			
40,133	41,651	38,699	(1,518)	-4%	1,434	4%	Equestrian	103,894	(9,206)	-8%	772	1%	(63,761)	7,688	11%	662	1%			
13,029	10,357	11,270	2,672	26%	1,759	16%	Bikeworks	42,648	4,248	11%	6,398	18%	(29,619)	(1,576)	-6%	(4,639)	-19%			
(24,056)	(28,319)	(32,201)	4,263	15%	8,145	25%	Trails	1,177	777	194%	978	491%	(25,233)	3,486	12%	7,167	22%			
47,703	50,391	69,281	(2,688)	-5%	(21,578)	-31%	The Lodge	349,889	11,489	3%	5,107	1%	(302,185)	(14,176)	-5%	(26,684)	-10%			
4,063	3,445	15,682	618	18%	(11,619)	-74%	Summer Food and Bev	98,855	(11,445)	-10%	(9,092)	-8%	(94,792)	12,063	11%	(2,526)	-3%			
6,733	22,100	24,437	(15,367)	-70%	(17,704)	-72%	Pizza on the Hill	69,987	(68,013)	-49%	(69,431)	-50%	(63,254)	52,646	45%	51,727	45%			
4,310	2,031	(8,633)	2,279	112%	12,942	150%	Alder Creek Café	52,155	(9,545)	-15%	14,419	38%	(47,845)	11,824	20%	(1,477)	-3%			
395,412	523,495	526,535	(128,083)	-24%	(131,123)	-25%	Amenities Total	1,844,202	(248,898)	-12%	(129,923)	-7%	(1,448,790)	120,815	8%	(1,200)	0%			
(502,877)	(636,495)	(631,527)	133,618	21%	128,650	20%	HOA & Amenities	44,259	(19,641)	-31%	(34,137)	-44%	(547,136)	153,259	22%	162,786	23%			
(55,723)	(84,501)	(68,522)	28,778	34%	12,799	19%	Support Services	-	-	0%	-	0%	(55,723)	28,778	34%	12,799	19%			
(60,620)	(62,176)	(147,453)	1,556	3%	86,834	59%	General	(639)	(10,539)	-106%	(16,308)	-104%	(59,981)	12,095	17%	103,141	63%			
(24,103)	(41,378)	(38,582)	17,275	42%	14,480	38%	Administration	18,120	(280)	-2%	2,169	14%	(42,222)	17,556	29%	12,311	23%			
(42,607)	(57,674)	(45,391)	15,067	26%	2,785	6%	Communications	-	-	0%	-	0%	(42,607)	15,067	26%	2,785	6%			
(71,353)	(68,436)	(64,197)	(2,917)	-4%	(7,156)	-11%	Information Tech	689	(211)	-23%	(74)	-10%	(72,042)	(2,706)	-4%	(7,082)	-11%			
(28,314)	(32,045)	(29,439)	3,731	12%	1,125	4%	Accounting	-	-	0%	-	0%	(28,314)	3,731	12%	1,125	4%			
(14,666)	(16,529)	(8,170)	1,863	11%	(6,496)	-80%	Human Resources	-	-	0%	-	0%	(14,666)	1,863	11%	(6,496)	-80%			
(16,693)	(19,002)	(15,416)	2,309	12%	(1,277)	-8%	Architectural Standards	14,649	(9,152)	-38%	(10,791)	-42%	(29,314)	11,015	27%	4,294	13%			
(20,501)	(28,390)	(23,454)	7,889	28%	2,954	13%	Member Services	5,701	1	0%	2,595	84%	(22,394)	2,308	9%	(3,872)	-21%			
(100,350)	(156,465)	(124,357)	56,115	36%	24,007	19%	Risk & Facility Admin	-	-	0%	-	0%	(20,501)	7,889	28%	2,954	13%			
(67,949)	(69,899)	(66,545)	1,950	3%	(1,404)	-2%	Forestry	5,740	540	10%	(11,728)	-67%	(106,090)	55,575	34%	35,735	25%			
							Maintenance	-	-	0%	-	0%	(67,949)	1,950	3%	(1,404)	-2%			
\$ (107,465)	\$ (113,000)	\$ (104,992)	\$ 5,535	5%	\$ (2,474)	-2%	TDA Operating Fund	\$ 1,888,461	\$ (268,539)	-12%	\$ (164,060)	-8%	\$ (1,995,926)	\$ 274,074	12%	\$ 161,586	7%			

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the seven months ending July 2019

Net Operating Results Before Allocated Overhead (NORBO)							Department	Revenue				Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr			Actual	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr	
			Amount	Pctg	Amount	Pctg			Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg
\$ 251,312	\$ 210,889	\$ 267,287	\$ 40,423	19%	\$ (15,975)	-6%	Private Amenities	\$ 1,694,172	\$ (29,928)	-2%	\$ 41,771	3%	\$ (1,442,860)	\$ 70,351	5%	\$ (57,746)	-4%
54,249	38,609	93,764	15,640	41%	(39,515)	-42%	Trout Creek Rec Ctr	626,126	1,226	0%	(6,749)	-1%	(571,877)	14,414	2%	(32,766)	-6%
(31,983)	(27,976)	12,952	(4,007)	-14%	(44,934)	-347%	Aquatics	151,113	6,113	4%	3,567	2%	(183,095)	(10,119)	-6%	(48,501)	-36%
167,850	172,398	153,357	(4,548)	-3%	14,492	9%	Beach Club Marina	418,889	(36,611)	-8%	8,907	2%	(251,039)	32,063	11%	5,585	2%
(8,365)	(3,374)	(31,744)	(4,991)	-148%	23,380	74%	Tennis Center	121,683	2,783	2%	18,678	18%	(130,048)	(7,774)	-6%	4,702	3%
27,376	40,864	46,560	(13,488)	-33%	(19,184)	-41%	Day Camps	205,234	(18,766)	-8%	(3,425)	-2%	(177,858)	5,278	3%	(15,759)	-10%
42,185	(9,632)	(7,601)	51,817	538%	49,786	655%	Recreation Programs	171,128	15,328	10%	20,793	14%	(128,943)	36,489	22%	28,993	18%
1,167,264	960,276	216,888	206,988	22%	950,376	438%	Public Amenities	7,364,098	247,698	3%	1,446,178	24%	(6,196,834)	(40,710)	-1%	(495,803)	-9%
1,508,833	1,059,779	470,811	449,054	42%	1,038,023	220%	Downhill Ski	3,651,435	527,435	17%	1,299,286	55%	(2,142,602)	(78,381)	-4%	(261,263)	-14%
312,048	216,032	183,410	96,016	44%	128,638	70%	Cross Country Ski	967,339	186,739	24%	334,096	53%	(655,292)	(90,724)	-16%	(205,458)	-46%
80,491	91,772	44,277	(11,281)	-12%	36,214	82%	Snowplay	177,691	(16,309)	-8%	48,748	38%	(97,200)	5,028	5%	(12,534)	-15%
(383,475)	(139,140)	(138,723)	(244,335)	-176%	(244,751)	-176%	Golf	253,474	(299,726)	-54%	(276,434)	-52%	(636,948)	55,392	8%	31,683	5%
610	(761)	4,961	1,371	180%	(4,351)	-88%	Campground	50,546	9,646	24%	2,238	5%	(49,936)	(8,275)	-20%	(6,589)	-15%
(37,627)	(33,328)	(34,653)	(4,299)	-13%	(2,974)	-9%	Equestrian	141,526	(11,074)	-7%	4,421	3%	(179,153)	6,775	4%	(7,395)	-4%
9,447	6,621	6,984	2,826	43%	2,463	35%	Bikeworks	82,110	9,410	13%	12,913	19%	(72,664)	(6,585)	-10%	(10,451)	-17%
(81,272)	(100,412)	(95,319)	19,140	19%	14,047	15%	Trails	2,212	1,612	269%	1,953	754%	(83,484)	17,528	17%	12,094	13%
(120,626)	(26,569)	(89,301)	(94,057)	-354%	(31,325)	-35%	The Lodge	1,382,679	(34,821)	-2%	59,521	4%	(1,503,304)	(59,235)	-4%	(90,846)	-6%
(31,400)	(40,415)	(22,270)	9,015	22%	(9,129)	-41%	Summer Food and Bev	110,481	(40,419)	-27%	(36,805)	-25%	(141,880)	49,435	26%	27,675	16%
(43,487)	(17,659)	(31,932)	(25,828)	-146%	(11,555)	-36%	Pizza on the Hill	250,962	(113,038)	-31%	(106,786)	-30%	(294,449)	87,210	23%	95,231	24%
(46,279)	(55,644)	(81,355)	9,365	17%	35,076	43%	Alder Creek Café	293,642	28,242	11%	103,027	54%	(339,921)	(18,877)	-6%	(67,951)	-25%
1,418,576	1,171,165	484,175	247,411	21%	934,401	193%	Amenities Total	9,058,270	217,770	2%	1,487,949	20%	(7,639,694)	29,641	0%	(553,548)	-8%
(3,562,492)	(3,850,165)	(3,587,463)	287,673	7%	24,971	1%	HOA & Amenities Support Services	468,677	40,177	9%	19,073	4%	(4,031,169)	247,496	6%	5,897	0%
(669,831)	(656,011)	(587,580)	(13,820)	-2%	(82,251)	-14%	General	-	-	0%	-	0%	(669,831)	(13,820)	-2%	(82,251)	-14%
(272,823)	(337,016)	(374,213)	64,193	19%	101,389	27%	Administration	191,163	56,363	42%	19,055	11%	(463,987)	7,829	2%	82,334	15%
(223,649)	(305,724)	(293,145)	82,075	27%	69,496	24%	Communications	140,896	12,096	9%	20,174	17%	(364,546)	69,978	16%	49,322	12%
(347,004)	(397,886)	(380,731)	50,882	13%	33,727	9%	Information Tech	-	-	0%	-	0%	(347,004)	50,882	13%	33,727	9%
(494,555)	(472,536)	(457,303)	(22,019)	-5%	(37,252)	-8%	Accounting	3,073	(527)	-15%	(187)	-6%	(497,628)	(21,492)	-5%	(37,065)	-8%
(234,407)	(223,898)	(214,593)	(10,509)	-5%	(19,814)	-9%	Human Resources	-	-	0%	-	0%	(234,407)	(10,509)	-5%	(19,814)	-9%
(137,148)	(139,834)	(98,127)	2,686	2%	(39,021)	-40%	Architectural Standards	89,335	(23,965)	-21%	(20,673)	-19%	(226,482)	26,652	11%	(18,348)	-9%
(132,642)	(146,493)	(122,866)	13,851	9%	(9,776)	-8%	Member Services	17,755	(2,845)	-14%	(7,184)	-29%	(150,398)	16,695	10%	(2,592)	-2%
(198,391)	(197,941)	(195,013)	(450)	0%	(3,378)	-2%	Risk & Facility Admin	-	-	0%	-	0%	(198,391)	(450)	0%	(3,378)	-2%
(416,646)	(490,320)	(430,387)	73,674	15%	13,741	3%	Forestry	26,455	(945)	-3%	7,887	42%	(443,101)	74,619	14%	5,854	1%
(435,395)	(482,506)	(433,505)	47,111	10%	(1,891)	0%	Maintenance	-	-	0%	-	0%	(435,395)	47,111	10%	(1,891)	0%
\$ (2,143,916)	\$ (2,679,000)	\$ (3,103,288)	\$ 535,084	20%	\$ 959,372	31%	TDA Operating Fund	\$ 9,526,947	\$ 257,947	3%	\$ 1,507,023	19%	\$ (11,670,863)	\$ 277,137	2%	\$ (547,651)	-5%

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the Four Winter Months (Jan-Apr) 2019

Net Operating Results Before Allocated Overhead (NORBO)							Department	Revenue				Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr			Actual	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr	
			Amount	Pctg	Amount	Pctg			Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg
\$ (83,265)	\$ (97,598)	\$ (50,331)	\$ 14,333	15%	\$ (32,934)	-65%	Private Amenities	\$ 339,315	\$ 15,515	5%	\$ (2,647)	-1%	\$ (422,579)	\$ (1,181)	0%	\$ (30,287)	-8%
(33,496)	(56,039)	15,373	22,543	40%	(48,869)	-318%	Trout Creek Rec Ctr	292,865	19,165	7%	(22,730)	-7%	(326,361)	3,378	1%	(26,140)	-9%
6,740	1,000	23,249	5,740	574%	(16,509)	-71%	Aquatics	59,959	9,959	20%	(9,143)	-13%	(53,218)	(4,218)	-9%	(7,366)	-16%
(16,875)	(23,056)	(28,828)	6,181	27%	11,953	41%	Beach Club Marina	5,985	5,985	0%	9,312	280%	(22,860)	196	1%	2,641	10%
(27,279)	(7,202)	(47,891)	(20,077)	-279%	20,612	43%	Tennis Center	(19,643)	(19,643)	0%	20,065	51%	(7,636)	(434)	-6%	547	7%
(1,191)	(310)	(351)	(881)	-284%	(840)	-239%	Day Camps	120	120	0%	105	700%	(1,311)	(1,001)	-323%	(945)	-258%
(11,164)	(11,991)	(11,883)	827	7%	719	6%	Recreation Programs	29	(71)	-71%	(256)	-90%	(11,193)	898	7%	975	8%
1,674,348	1,220,178	421,874	454,170	37%	1,252,473	297%	Public Amenities	5,808,655	768,455	15%	1,868,352	47%	(4,134,307)	(314,285)	-8%	(615,879)	-18%
1,688,214	1,246,919	626,313	441,295	35%	1,061,901	170%	Downhill Ski	3,648,740	524,740	17%	1,297,911	55%	(1,960,527)	(83,446)	-4%	(236,011)	-14%
361,212	267,591	238,855	93,621	35%	122,357	51%	Cross Country Ski	967,339	186,739	24%	334,297	53%	(606,127)	(93,118)	-18%	(211,940)	-54%
83,474	98,855	52,613	(15,381)	-16%	30,860	59%	Snowplay	177,691	(16,309)	-8%	48,748	38%	(94,218)	927	1%	(17,887)	-23%
(165,244)	(161,853)	(153,342)	(3,391)	-2%	(11,902)	-8%	Golf	100	(1,900)	-95%	(1,925)	-95%	(165,344)	(1,491)	-1%	(9,977)	-6%
(10,818)	(9,902)	(9,455)	(916)	-9%	(1,364)	-14%	Campground	-	-	0%	-	0%	(10,818)	(916)	-9%	(1,364)	-14%
(23,994)	(23,528)	(27,416)	(466)	-2%	3,422	12%	Equestrian	-	-	0%	(15)	-100%	(23,994)	(466)	-2%	3,437	13%
76	-	117	76	#####	(41)	-35%	Bikeworks	7,009	7,009	0%	3,128	81%	(6,933)	(6,933)	#####	(3,168)	-84%
(31,034)	(31,910)	(22,565)	876	3%	(8,469)	-38%	Trails	-	-	0%	-	0%	(31,034)	876	3%	(8,469)	-38%
(158,005)	(102,358)	(194,790)	(55,647)	-54%	36,785	19%	The Lodge	679,935	38,035	6%	114,747	20%	(837,940)	(93,682)	-13%	(77,962)	-10%
(4,872)	(6,094)	(4,935)	1,222	20%	63	1%	Summer Food and Bev	-	-	0%	-	0%	(4,872)	1,222	20%	63	1%
(34,243)	(18,245)	(35,392)	(15,998)	-88%	1,149	3%	Pizza on the Hill	140,392	(8,608)	-6%	489	0%	(174,634)	(7,389)	-4%	660	0%
(30,417)	(39,297)	(48,129)	8,880	23%	17,711	37%	Alder Creek Café	187,448	38,748	26%	70,973	61%	(217,866)	(29,869)	-16%	(53,261)	-32%
1,591,083	1,122,580	371,543	468,503	42%	1,219,539	328%	Amenities Total	6,147,969	783,969	15%	1,865,705	44%	(4,556,887)	(315,467)	-7%	(646,166)	-17%
(1,990,430)	(2,043,580)	(1,845,667)	53,150	3%	(144,763)	-8%	HOA & Amenities	228,068	11,068	5%	17,100	8%	(2,218,498)	42,082	2%	(161,863)	-8%
(380,904)	(356,257)	(314,474)	(24,647)	-7%	(66,431)	-21%	Support Services	-	-	0%	-	0%	(380,904)	(24,647)	-7%	(66,431)	-21%
(112,609)	(169,807)	(119,802)	57,198	34%	7,193	6%	General	120,379	27,979	30%	10,132	9%	(232,988)	29,219	11%	(2,939)	-1%
(160,591)	(192,533)	(182,743)	31,942	17%	22,153	12%	Administration	55,352	1,852	3%	8,939	19%	(215,943)	30,090	12%	13,213	6%
(195,849)	(228,269)	(220,846)	32,420	14%	24,997	11%	Information Tech	-	-	0%	-	0%	(195,849)	32,420	14%	24,997	11%
(288,878)	(269,406)	(264,551)	(19,472)	-7%	(24,327)	-9%	Accounting	2,000	0	0%	113	6%	(290,878)	(19,472)	-7%	(24,440)	-9%
(153,669)	(125,806)	(122,614)	(27,863)	-22%	(31,055)	-25%	Human Resources	-	-	0%	-	0%	(153,669)	(27,863)	-22%	(31,055)	-25%
(102,737)	(85,618)	(68,179)	(17,119)	-20%	(34,558)	-51%	Architectural Standards	35,016	(14,384)	-29%	(11,902)	-25%	(137,753)	(2,735)	-2%	(22,656)	-20%
(82,791)	(84,981)	(79,761)	2,190	3%	(3,030)	-4%	Member Services	4,115	(1,285)	-24%	(1,387)	-25%	(86,907)	3,474	4%	(1,643)	-2%
(122,586)	(113,443)	(118,310)	(9,143)	-8%	(4,276)	-4%	Risk & Facility Admin	-	-	0%	-	0%	(122,586)	(9,143)	-8%	(4,276)	-4%
(149,675)	(141,705)	(121,169)	(7,970)	-6%	(28,506)	-24%	Forestry	11,205	(3,095)	-22%	11,205	0%	(160,880)	(4,875)	-3%	(39,711)	-33%
(240,140)	(275,755)	(233,218)	35,615	13%	(6,922)	-3%	Maintenance	-	-	0%	-	0%	(240,140)	35,615	13%	(6,922)	-3%
\$ (399,347)	\$ (921,000)	\$ (1,474,124)	\$ 521,653	57%	\$ 1,074,777	73%	TDA Operating Fund	\$ 6,376,037	\$ 795,037	14%	\$ 1,882,805	42%	\$ (6,775,384)	\$ (273,384)	-4%	\$ (808,029)	-14%

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the Three Summer Months (May-Jul) 2019

Net Operating Results Before Allocated Overhead (NORBO)							Department	Revenue				Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr		Department	Actual	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr	
			Amount	Pctg	Amount	Pctg			Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg
\$ 334,577	\$ 308,487	\$ 317,618	\$ 26,090	8%	\$ 16,959	5%	Private Amenities	\$ 1,354,858	\$ (45,442)	-3%	\$ 44,418	3%	\$ (1,020,281)	\$ 71,532	7%	\$ (27,459)	-3%
87,745	94,648	78,390	(6,903)	-7%	9,355	12%	Trout Creek Rec Ctr	333,261	(17,939)	-5%	15,981	5%	(245,516)	11,036	4%	(6,626)	-3%
(38,723)	(28,976)	(10,297)	(9,747)	-34%	(28,426)	-276%	Aquatics	91,154	(3,846)	-4%	12,710	16%	(129,877)	(5,901)	-5%	(41,136)	-46%
184,725	195,454	182,186	(10,729)	-5%	2,539	1%	Beach Club Marina	412,904	(42,596)	-9%	(405)	0%	(228,179)	31,867	12%	2,944	1%
18,914	3,828	16,147	15,086	394%	2,767	17%	Tennis Center	141,326	22,426	19%	(1,387)	-1%	(122,412)	(7,340)	-6%	4,154	3%
28,567	41,174	46,911	(12,607)	-31%	(18,344)	-39%	Day Camps	205,114	(18,886)	-8%	(3,530)	-2%	(176,547)	6,279	3%	(14,814)	-9%
53,349	2,359	4,282	50,990	2162%	49,067	1146%	Recreation Programs	171,099	15,399	10%	21,049	14%	(117,750)	35,591	23%	28,018	19%
(507,083)	(259,902)	(204,986)	(247,181)	-95%	(302,098)	-147%	Public Amenities	1,555,443	(520,757)	-25%	(422,174)	-21%	(2,062,526)	273,576	12%	120,076	6%
(179,380)	(187,140)	(155,502)	7,760	4%	(23,878)	-15%	Downhill Ski	2,695	2,695	0%	1,374	104%	(182,075)	5,065	3%	(25,252)	-16%
(49,165)	(51,559)	(55,445)	2,394	5%	6,281	11%	Cross Country Ski	-	-	0%	(201)	-100%	(49,165)	2,394	5%	6,482	12%
(2,983)	(7,083)	(8,336)	4,100	58%	5,353	64%	Snowplay	-	-	0%	(-)	0%	(2,983)	4,100	58%	5,353	64%
(218,230)	22,713	14,619	(240,943)	#####	(232,849)	#####	Golf	253,374	(297,826)	-54%	(274,509)	-52%	(471,604)	56,883	11%	41,660	8%
11,428	9,141	14,415	2,287	25%	(2,987)	-21%	Campground	50,546	9,646	24%	2,238	5%	(39,117)	(7,358)	-23%	(5,225)	-15%
(13,633)	(9,800)	(7,237)	(3,833)	-39%	(6,396)	-88%	Equestrian	141,526	(11,074)	-7%	4,436	3%	(155,159)	7,241	4%	(10,832)	-8%
9,371	6,621	6,867	2,750	42%	2,504	36%	Bikeworks	75,102	2,402	3%	9,786	15%	(65,731)	348	1%	(7,282)	-12%
(50,239)	(68,502)	(72,754)	18,263	27%	22,516	31%	Trails	2,212	1,612	269%	1,953	754%	(52,451)	16,651	24%	20,563	28%
37,379	75,789	105,489	(38,410)	-51%	(68,110)	-65%	The Lodge	702,744	(72,856)	-9%	(55,226)	-7%	(665,364)	34,447	5%	(12,884)	-2%
(26,527)	(34,321)	(17,336)	7,794	23%	(9,192)	-53%	Summer Food and Bev	110,481	(40,419)	-27%	(36,805)	-25%	(137,008)	48,213	26%	27,613	17%
(9,244)	586	3,460	(9,830)	#####	(12,704)	-367%	Pizza on the Hill	110,571	(104,429)	-49%	(107,275)	-49%	(119,815)	94,599	44%	94,571	44%
(15,861)	(16,347)	(33,226)	486	3%	17,365	52%	Alder Creek Café	106,194	(10,506)	-9%	32,054	43%	(122,055)	10,992	8%	(14,690)	-14%
(172,507)	48,585	112,632	(221,092)	-455%	(285,138)	-253%	Amenities Total	2,910,301	(566,199)	-16%	(377,756)	-11%	(3,082,807)	345,108	10%	92,617	3%
(1,572,062)	(1,806,585)	(1,741,796)	234,523	13%	169,733	10%	HOA & Amenities Support Services	240,609	29,109	14%	1,973	1%	(1,812,672)	205,413	10%	167,760	8%
(288,927)	(299,754)	(273,106)	10,827	4%	(15,820)	-6%	General	-	-	0%	-	0%	(288,927)	10,827	4%	(15,820)	-6%
(160,214)	(167,209)	(254,411)	6,995	4%	94,197	37%	Administration	70,784	28,384	67%	8,924	14%	(230,998)	(21,389)	-10%	85,273	27%
(63,059)	(113,191)	(110,402)	50,132	44%	47,343	43%	Communications	85,544	10,244	14%	11,235	15%	(148,603)	39,888	21%	36,108	20%
(151,155)	(169,617)	(159,885)	18,462	11%	8,730	5%	Information Tech	-	-	0%	-	0%	(151,155)	18,462	11%	8,730	5%
(205,677)	(203,130)	(192,753)	(2,547)	-1%	(12,924)	-7%	Accounting	1,073	(527)	-33%	(300)	-22%	(206,750)	(2,020)	-1%	(12,624)	-7%
(80,738)	(98,092)	(91,979)	17,354	18%	11,241	12%	Human Resources	-	-	0%	-	0%	(80,738)	17,354	18%	11,241	12%
(34,410)	(54,216)	(29,948)	19,806	37%	(4,463)	-15%	Architectural Standards	54,319	(9,581)	-15%	(8,771)	-14%	(88,729)	29,387	25%	4,308	5%
(49,851)	(61,512)	(43,105)	11,661	19%	(6,746)	-16%	Member Services	13,640	(1,560)	-10%	(5,797)	-30%	(63,491)	13,221	17%	(949)	-2%
(75,805)	(84,498)	(76,704)	8,693	10%	898	1%	Risk & Facility Admin	-	-	0%	-	0%	(75,805)	8,693	10%	898	1%
(266,971)	(348,615)	(309,218)	81,644	23%	42,247	14%	Forestry	15,250	2,150	16%	(3,318)	-18%	(282,220)	79,495	22%	45,565	14%
(195,256)	(206,751)	(200,287)	11,495	6%	5,031	3%	Maintenance	-	-	0%	-	0%	(195,256)	11,495	6%	5,031	3%
\$ (1,744,569)	\$ (1,758,000)	\$ (1,629,164)	\$ 13,431	1%	\$ (115,405)	-7%	TDA Operating Fund	\$ 3,150,910	\$ (537,090)	-15%	\$ (375,782)	-11%	\$ (4,895,479)	\$ 550,521	10%	\$ 260,377	5%