

Tahoe Donner Association - Audit/Tax Services - RFP Matrix 2019

Respondent# (no particular order)	1	2	3	4	5
	GILBERT	MUN	McCLINTOCK	EIDE	GRANT
	Gilbert Associates, Inc. (Sacramento) http://www.gilbertcpa.com/	Mann Urrutia Nelson CPAs & Associates, LLC (Sacramento) http://muncpas.com/	McClintock Accountancy Corp (Tahoe City) http://www.mcclintockaccountancy.com/	Eide Bailly LLP https://www.eidebailly.com/	Grant Thornton (Sacto&Reno office) grantthornton.com/offices/California/sac
Weight	RANK: 1 to 5 (5 highest)				
25%	HOA Experience				
15%	Resort Biz Experience				
10%	Professional Team Assigned				
10%	Proposed Methodology				
5%	Other Criteria				
10%	References Quality				
25%	Fee				
0%	not used				
100%	RANKING total (raw)	0	0	0	0
	RANKING weighted avg	0	0	0	0
	Fee (all 3 years TL) Audit Tax per year Avg \$ cost	\$0	\$0	\$0	\$0
	Phone#	916-646-6464	916-929-0540	530-583-6994	775-686-3201
	Partner Email	bobbie@gilbertcpa.com	jjw@muncpas.com	robert@mcclintockaccountancy.com	mklaich@eidebailly.com
	Partner Name	Bobbie Hales	Justin Williams	Robert McClintock	MIKE KLAICH, PIC Reno office
	2nd contact name		Bea Maurer is Mktg Director	Kendall Galka	ALSO SEE VTD
	2nd contact email		bam@muncpas.com	kendall@mcclintockaccountancy.com	Brian Wallace, Reno Office MP brian.wallace@us.gt.com 775-332-1768
	General Comments	Incumbent Has held fee flat know our business extensive nonprofit experience	Offices Listed on letterhead: Glendale, Roseville, Kauai, Sacramento, South Lake Tahoe currently serve 31 nonprofit organizations. done over 120 nonprofit audits in past 5 years. Town of Truckee auditors no partners or staff own in TDA	Kohn (partner, Reno office) Kohn recently merged with this regional firm ~30 office locations in the Northwest and MidWest and now in CA 11 Partners just in Reno office Firm services 2200 non-profits ALSO SEE VTD	Slot was MATSOM out of Chico, but they have changed to be AGRICULTURE ONLY so replaced with GRANT

Current (2018 Year) Fees:

22,000	Audit
5,950	Tax
27,950	Total

Attachments, audit research notes
Attachments, each firms proposal

An emailed proposal in PDF format is due in our office by August 23rd. The Association's Finance Committee will review proposals and make a recommendation to the Board. Interviews of finalists is tentatively scheduled for August 27th. The final recommendation will be reviewed and approved by our Board of Directors at the regular board meeting on September 28th. Your firm may be requested to participate in interview questions with the Board, tentatively scheduled for September 27th, which can be performed via teleconference or in person. Once a final decision has been made by the Board of Directors, you will be notified of the board's selection no later than September 30, 2019.

Tahoe Donner Association - Audit/Tax Services - RFP Matrix 2019

Respondent# (no particular order)	6	7	8	9
	LEVY	MOSS	Williams and Olds	BKLYNCH
	Levy, Erlanger & Company (San Francisco) http://hoa-cpa.com/	Moss Adams https://www.mossadams.com/home	Williams and Olds http://www.williamsandoldscpas.com/	BKLYNCH Associates http://bklassociates.com/bkl-contact/
Weight	RANK: 1 to 5 (5 highest)			
25%	HOA Experience			
15%	Resort Biz Experience			
10%	Professional Team Assigned			
10%	Proposed Methodology			
5%	Other Criteria			
10%	References Quality			
25%	Fee			
0%	not used			
100%	RANKING total (raw)	0	0	0
	RANKING weighted avg	0	0	0
	Fee (all 3 years TL) Audit Tax per year Avg \$ cost	\$0	\$0	\$0
	Phone#	415-233-8622	209-955-6114	707-576-7070
	Partner Email	bill@hoa-cpa.com	brian.conner@mossadams.com	brenda@bklassociates.com
	Partner Name	William S. Erlanger	Brian Conner	Brenda Lynch
	2nd contact name		sent email of RFP to Conner and also used the RFP portal	DID NOT SEND RFP
	2nd contact email			
	General Comments	sub-offices in Sacto and SanJose HOA sole focus hourly rate for meetings includes the travel time. The fee proposal includes clause... 'in the absence of significant unforeseen circumstances'	Sacramento office of firm with ~ 20 offices in midWest and Western USA	Santa Rosa James Ernst Accounting does an auto redirect to BKLYNCH website They do not appear to provide Audit services, but do HOA bookkeeping and tax servcies for HOAs Jim Ernst deceased in Dec2018

Current (2018 Year) Fees:

22,000	Audit
5,950	Tax
27,950	Total

Attachments, audit research notes
Attachments, each firms proposal

Tahoe Donner Association - Audit/Tax Services - RFP Matrix 2019

Respondent# (no particular order)	10	11	12	13
	SONNENBERG	CSM	VTD	NEWMAN
	Sonnenberg & Company http://sonnenbergcpas.com/	Clark Simpson Miller https://www.clarksimsonmiller.com/	Vavrinek, Trine, Day and Co https://www.vtdcpa.com/ REDIRECTS TO https://www.eidebailly.com/VTD-is-now-Eide-Bailly	Newman and Associates http://hoacpa.com/
Weight	RANK: 1 to 5 (5 highest)			
25%	HOA Experience			
15%	Resort Biz Experience			
10%	Professional Team Assigned			
10%	Proposed Methodology			
5%	Other Criteria			
10%	References Quality			
25%	Fee			
0%	not used			
100%	RANKING total (raw)	0	0	0
	RANKING weighted avg	0	0	0
	Fee (all 3 years TL) Audit Tax per year Avg \$ cost	\$0	\$0	\$0
	Phone#	858-457-5252	888-616-6873	909-466-4410
	Partner Email	MaribelP@sonnenbergcpas.com	tclark@csmhoa.com	dhelm@eidebailly.com
	Partner Name	Leonard Sonnenberg	Thad Clark	David Helm
	2nd contact name	sent RFP to Maribel after discussion with her		
	2nd contact email			
	General Comments	5190 Governor Drive, Suite 201 San Diego, California 92122	in July'19 the VTD merged into EideBailly	425-641-4808 Pacific NW Main Office, Bellevue, WA Southwest Main Office, Carlsbad, CA 844-560-7300

Current (2018 Year) Fees:

22,000	Audit
5,950	Tax
27,950	Total

Attachments, audit research notes
Attachments, each firms proposal