

# RECREATION FEE 2019-2020 and 2020-2021

BOARD OF DIRECTORS MEETING MAY 16, 2020



TAHOE DONNER<sup>SM</sup>

# GENERAL INFORMATION

- The Recreation Fee is an annual access pass for our private amenities
  - Trout Creek, the Beach Club, Tennis, Northwoods Pool
  - Snowplay is an add-on
  - Daily access rates are available to members who choose not to pay the Recreation Fee
- The fee is valid from May 1, 20xx through April 30, 20xx
- It is valid for all the member card holders on the property that purchased the fee
- Rec Fees
  - 2019-20 - \$290
  - 2020-21 - \$350
- Approximately 60% of the 6,474 properties choose to pay the Recreation Fee

# 2019-2020 RECREATION FEE

- Valid from May 1, 2019 - April 30, 2020
- Pandemic shuts operations:
  - Trout Creek – March 14, 2020
  - Snowplay – March 15, 2020
- Of the total access days in a year for all amenities (765), 53 were not available, or 7% which is \$20 of \$290
- Season pass refund procedure – price minus value of days accessed (daily access for members is \$8, 36 accesses for an individual property = Recreation Fee)
- Action Recommendation:
  - Do not offer any prorated refund of the 2019-2020 Recreation Fee

# 2020-2021 RECREATION FEE

- Valid from May 1, 2020 to April 30, 2021
- Currently 2,462 sold
- No definitive timing on re-opening of the stage 3 amenities – Trout Creek Recreation Center and NW Pool
- Limited volume and time frame access at Tennis and the Beach Club
- Technology constraints with existing online store to validate and access pass product (Recreation Fee)

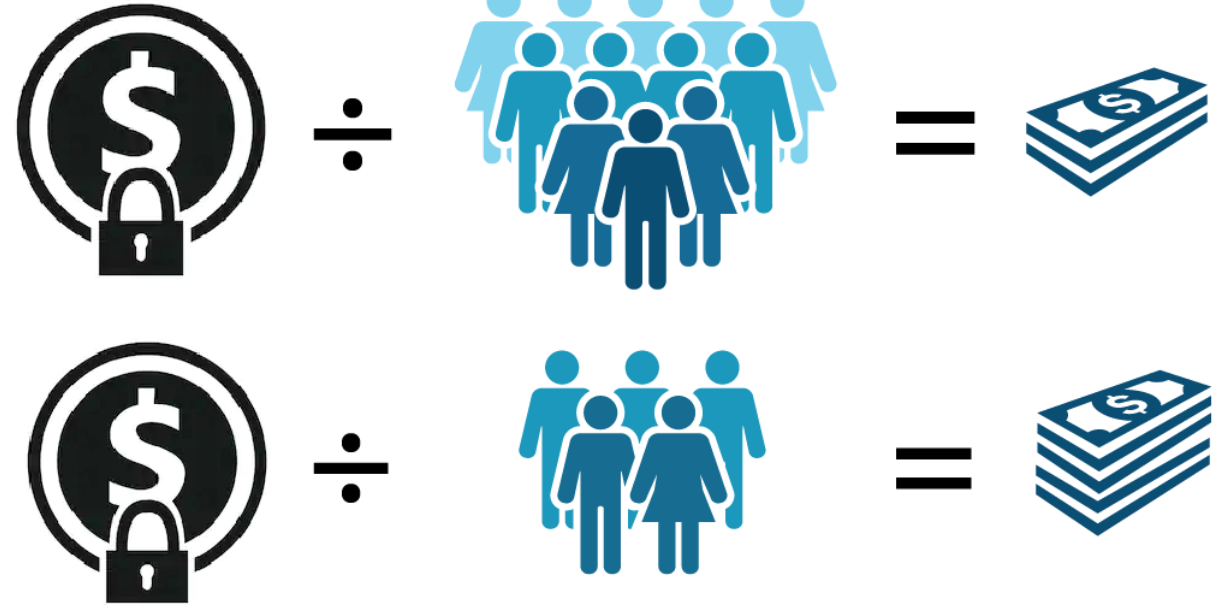
# 2020-2021 RECREATION FEE

## Action Recommendation:

- Apply the 2020-2021 annual Recreation Fee to each property's account as a credit towards the 2021 annual assessment (alternative available upon request)
- Develop **and implement** a new daily access fee for each amenity for members and accompanied guests
  - Current approved access fees
    - Member \$9 – consider limited time, single entry, activity type, cost of services
    - Accompanied guest \$11 – consider limited time, single entry, activity type, cost of services
    - No unaccompanied guest access
  - Change minimum age for charging access fee from 6 and under to 2 and under
    - Reasoning- amenity limited access
- Direct staff to develop **and implement** an amenity specific season access pass for:
  - Tennis individual season access pass – analog court reservation system in place
  - Beach Club “Lake Only” access pass – no beach access, does not count to volume cap – kayak/SUP/boaters

# 2020-2021 COST OF ACCESS INFLUENCING FACTORS

- Operating amenities requires a minimum cost
- NORMAL – many users, lower cost per use
- COVID RECOVERY – regulatory restrictions, limited access. Cost per use will increase
- We are in a temporary situation where it may be sensible for these costs to be covered by those who elect to, and are able to, use the amenities
- This is why we are looking at a **unique fee structure during these unique times**



# QUESTIONS?