

2020 2021 Season Pass Products - DOWNHILL SKI

Season >		2019 / 2020 Season							2020 / 2021 Season							Price Change by Sale TimeFrame							
Sale Date Range >		Spring (3/19 to 5/1), Fall (9/10 to 11/30), Winter (12/1 +)							Spring (3/19 to 5/1), SmrFall (7/1 to 11/30), Winter (12/1 +)							Spring'20 vs Spring '19		Fall'20 vs Fall '19		Win'20 vs Win '19			
RTP Product Numbers		Product	Spring Price	Ratio of Member to Public	By Date Price Change	Fall Price	By Date Price Change	Winter Price	Spring Price	Ratio of Member to Public	By Date Price Change	Fall Price	Ratio of Member to Public	By Date Price Change	Winter Price	\$	%	\$	%	\$	%	18/19 volume	19/20 volume
Online	House		Spring Price	Ratio of Member to Public	By Date Price Change	Fall Price	By Date Price Change	Winter Price	Spring Price	Ratio of Member to Public	By Date Price Change	Fall Price	Ratio of Member to Public	By Date Price Change	Winter Price	\$	%	\$	%	\$	%	18/19 volume	19/20 volume
		Member, Unlimited																					
26493	24954	6 & Under Pass	25	63%	0	25	25	25	30	56%	9	39	61%	10	49	5	20%	14	56%	24	96%	161	239
26431	10025	CH Pass (7-12)	179	86%	5	184	184	189	184	86%	5	189	73%	10	199	5	3%	5	3%	10	5%	92	134
29663	29664	Jr Pass (13-17)	219	81%	5	224	224	229	224	82%	15	239	81%	10	249	5	2%	15	7%	20	9%	20	26
26426	10024	AD (18-59) Pass	229	61%	5	234	234	239	239	62%	25	264	63%	10	274	10	4%	30	13%	35	15%	249	374
26432	10026	SR Pass (60-69)	189	86%	5	194	194	199	199	87%	10	209	81%	10	219	10	5%	15	8%	20	10%	35	58
26494	10027	Super Senior (70+) Pass	25	11%	0	25	25	25	30	13%	9	39	15%	10	49	5	20%	14	56%	24	96%	78	130
		Member, Combo (DH and																					
tdb	tdb	CH (6 and under) Combined Pass	25	63%	0	25	25	25	30	51%	19	49	66%	10	59	5	20%	24	96%	34	136%	55	65
29730	29731	CH (7-12) Combined Pass	204	80%	0	204	214	214	209	79%	10	219	69%	10	229	5	2%	15	7%	15	7%	8	22
29732	29733	JR (13-17) Combined Pass	274	76%	0	274	284	284	279	76%	10	289	71%	10	299	5	2%	15	5%	15	5%	4	5
26448	10115	Adult (18-59) Combined Pass	399	83%	10	409	409	419	414	83%	10	424	70%	10	434	15	4%	15	4%	15	4%	109	129
26448	10117	Senior (60-69) Combined Pass	274	76%	0	274	284	284	279	72%	10	289	60%	10	299	5	2%	15	5%	15	5%	78	117
		Super Senior (60-69) Combined Pass	20	6%	10	30	30	40	30	8%	19	49	10%	10	59	10	50%	19	63%	19	48%	213	205
		Public, Unlimited																					
26495	21732	6 & Under Pass	40		9	49	40	49	54		10	64		10	74	14	35%	15	31%	25	51%	403*	127
26437	10065	CH Pass (7-12)	209		20	229	229	249	214		45	259		10	269	5	2%	30	13%	20	8%	102	98
29735	29736	JR Pass (13-17)	269		20	289	289	309	274		20	294		15	309	5	2%	5	2%	-	0%	19	27
26436	10064	AD Pass (18-59)	374		20	394	394	414	384		35	419		20	439	10	3%	25	6%	25	6%	150	149
26438	10066	SR Pass (60-69)	219		20	239	239	259	229		30	259		15	274	10	5%	20	8%	15	6%	17	24
26496	22976	Super Senior (70+) Pass	219		20	239	239	259	229		30	259		15	274	10	5%	20	8%	15	6%	Inc	above
		Public, Combo (DH and XC)																					
tdb	tdb	CH (6 and under) Combined Pass	40		9	49	40	49	59		15	74		10	84	19	48%	25	51%	35	71%	37	20
29747	29748	CH (7-12) Combined Pass	254		25	279	274	299	264		55	319		10	329	10	4%	40	14%	30	10%	13	8
29749	29750	JR (13-17) Combined Pass	359		20	379	379	399	369		40	409		10	419	10	3%	30	8%	20	5%	1	2
26450	10118	Adult (18-59) Combined Pass	479		100	579	499	599	499		110	609		10	619	20	4%	30	5%	20	3%	45	31
26451	10120	Senior (60-69) Combined Pass	359		90	449	379	469	389		90	479		10	489	30	8%	30	7%	20	4%	16	10

Deferral Calendar: all season pass products listed above 20/21: Dec 5, 2020 to Apr 11, 2021, 19/20: Dec 7, 2019 to Apr 12, 2020

* comp product