

2020 2021 Season Pass Products - CROSS COUNTRY

Season >	2019 / 2020 Season						2020 / 2021 Season						Price Change by Sale TimeFrame								
Sale Date Range >	Spring (3/19 to 5/1), Fall (9/10 to 11/30), Winter (12/1 +)						Spring (3/19 to 5/1), SmrFall (7/1 to 11/30), Winter (12/1 +)						Spring'20 vs Spring '19		Fall'20 vs Fall '19		Win'20 vs Win '19				
Product	Spring Price	Ratio of Member to Public	By Date Price Change	Fall Price	By Date Price Change	Winter Price	Spring Price	Ratio of Member to Public	By Date Price Change	Fall Price	Ratio of Member to Public	By Date Price Change	Winter Price	\$	%	\$	%	\$	%	18/19 volume	19/20 volume
XC Member Pass Products							na = not available														
XC Unlim, CH Pass (Ages 6 & Under)	25	51%	0	25	0	25	30	56%	9	39	61%	5	44	5	20%	14	56%	19	76%	3	4
XC Unlim, CH Pass (7-12)	69	70%	0	69	0	69	74	71%	0	74	71%	5	79	5	7%	5	7%	10	14%	34	40
XC Unlim, Jr Pass (13-17)	89	47%	0	89	0	89	94	48%	5	99	51%	5	104	5	6%	10	11%	15	17%	4	17
XC Unlim, AD (18-59) Pass	274	74%	5	279	10	289	284	75%	10	294	76%	10	304	10	4%	15	5%	15	5%	352	448
XC Unlim, SR Pass (60-69)	234	76%	5	239	5	244	244	76%	10	254	77%	10	264	10	4%	15	6%	20	8%	124	152
XC Unlim, Super Senior (70+)	25	8%	0	25	2	25	30	9%	9	39	12%	10	49	5	20%	14	56%	24	96%	68	92
Dog Season Pass	na			64	0	64	na			74		10	84			10	16%	20	31%	71	115
CH (6 and under) Combined Pass	25	51%	0	25	0	25	30	51%	19	49	66%	10	59	5	20%	24	96%	34	136%	55	65
CH (7-12) Combined Pass	204	80%	0	204	10	214	209	79%	10	219	69%	10	229	5	2%	15	7%	15	7%	8	22
JR (13-17) Combined Pass	274	76%	0	274	10	284	279	76%	10	289	71%	10	299	5	2%	15	5%	15	5%	4	5
Adult (18-59) Combined Pass	399	83%	10	409	10	419	414	83%	10	424	70%	10	434	15	4%	15	4%	15	4%	109	129
Senior (60-69) Combined Pass	274	76%	0	274	10	284	279	72%	10	289	60%	10	299	5	2%	15	5%	15	5%	78	117
Super Senior (70+) Combined Pass	25	7%	0	25	0	25	30	8%	19	49	10%	10	59	5	20%	24	96%	34	136%	213	205
XC Public Pass Products																					
XC Unlim, 6 & Under Pass	49		0	49	0	49	54		10	64		10	74	5	10%	15	31%	25	51%	7	9
XC Unlim, CH Pass (7-12)	99		0	99	0	99	104		0	104		10	114	5	5%	5	5%	15	15%	30	32
XC Unlim, JR Pass (13-17)	189		0	189	10	199	194		0	194		10	204	5	3%	5	3%	5	3%	2	11
XC Unlim, AD Pass (18-59)	369		5	374	15	389	379		10	389		15	404	10	3%	15	4%	15	4%	298	374
XC Unlim, SR Pass (60-69)	309		5	314	15	329	319		10	329		10	339	10	3%	15	5%	10	3%	135	187
XC Unlim, Super Senior (70+) Pass	309		5	314	15	329	319		10	329		10	339	10	3%	15	5%	10	3%	Inc	above
Dog Season Pass	79		0	79	0	79	na			84		10	94	na	-	5	6%	15	19%	31	87
CH (6 and under) Combined Pass	49		0	49	0	49	59		15	74		10	84	10	20%	25	51%	35	71%	37	20
CH (7-12) Combined Pass	254		25	279	20	299	264		55	319		10	329	10	4%	40	14%	30	10%	13	8
JR (13-17) Combined Pass	359		20	379	20	399	369		40	409		10	419	10	3%	30	8%	20	5%	1	2
Adult (18-59) Combined Pass	479		100	579	20	599	499		110	609		10	619	20	4%	30	5%	20	3%	45	31
Senior (60-69, 70+) Combined Pass	359		90	449	20	469	389		90	479		10	489	30	8%	30	7%	20	4%	16	10

Deferral Calendar: all season pass products listed above 20/21: Dec 5, 2020 to Apr 11, 2021, 19/20: Dec 7, 2019 to Apr 12, 2020