

**TAHOE DONNER ASSOCIATION**

**Budget - Draft**

**2021**

**DATE PREPARED:**

**October 8, 2020**



	2021	2020	2020	2019	2019	2021	2020	2020	2019
CALENDAR MONTH	Budget	Forecast	Budget	Actual	Budget	Budget	Forecast	Budget	Actual
<b>Net Operating Income Before Rec Fee Income and Overhead All Association Business</b>									
General	\$ (761,333)	\$ (807,515)	\$ (943,000)	\$ (1,072,730)	\$ (1,060,600)				
Administration	\$ (902,040)	\$ (337,718)	\$ (555,000)	\$ (865,526)	\$ (625,200)				
Communications	\$ (527,920)	\$ (400,094)	\$ (551,000)	\$ (411,145)	\$ (533,700)				
ASO	\$ (315,607)	\$ (139,788)	\$ (323,000)	\$ (214,540)	\$ (241,600)				
MIS	\$ (773,896)	\$ (600,351)	\$ (718,000)	\$ (613,197)	\$ (677,400)				
Accounting	\$ (893,012)	\$ (742,370)	\$ (946,000)	\$ (834,388)	\$ (815,200)				
Human Resources	\$ (459,940)	\$ (335,358)	\$ (379,000)	\$ (383,748)	\$ (412,400)				
Member Services	\$ (233,358)	\$ (164,558)	\$ (252,000)	\$ (223,448)	\$ (250,500)				
Forestry	\$ (1,540,472)	\$ (1,520,893)	\$ (1,545,000)	\$ (1,153,899)	\$ (1,079,100)				
Maintenance	\$ (743,688)	\$ (625,146)	\$ (845,000)	\$ (749,667)	\$ (825,600)				
Facility Administration	\$ (468,524)	\$ (376,762)	\$ (326,000)	\$ (315,414)	\$ (339,900)	\$ (7,619,790)	\$ (6,050,552)	\$ (7,383,000)	\$ (6,837,702)
Amenities									
Trails	\$ (244,767)	\$ (182,330)	\$ (209,800)	\$ (142,228)	\$ (172,100)				
Marina	\$ 34,861	\$ (40,288)	\$ 108,200	\$ 76,847	\$ 101,100				
Equestrian	\$ (86,528)	\$ (122,004)	\$ (81,000)	\$ (91,591)	\$ (65,000)				
Tennis	\$ (62,305)	\$ (29,792)	\$ (82,100)	\$ (64,909)	\$ (133,200)				
Campground	\$ 12,173	\$ 16,375	\$ 11,200	\$ 9,897	\$ (5,500)				
Cross Country Center	\$ 401,833	\$ 316,009	\$ 235,700	\$ 417,940	\$ 197,700				
Golf Course Operations	\$ (180,198)	\$ (430,580)	\$ (524,700)	\$ (524,174)	\$ (104,400)				
The Lodge	\$ (278,196)	\$ (442,768)	\$ (206,500)	\$ (50,063)	\$ (8,000)				
Trout Creek/Aquatics/Recreation	\$ (811,149)	\$ (854,575)	\$ (775,100)	\$ (720,778)	\$ (708,000)				
Bikeworks	\$ 10,611	\$ 34,829	\$ 13,600	\$ 7,049	\$ 4,300				
Pizza on the Hill	\$ 45,250	\$ (10,208)	\$ 1,000	\$ (45,269)	\$ (33,200)				
Alder Creek Café	\$ (41,462)	\$ (135,538)	\$ (23,300)	\$ (68,499)	\$ (83,600)				
Downhill Ski Consolidated	\$ 678,861	\$ 651,535	\$ 1,464,800	\$ 1,701,507	\$ 777,000				
Snowplay	\$ 100,330	\$ 12,356	\$ 94,000	\$ 83,135	\$ 91,100	\$ (420,685)	\$ (1,216,980)	\$ 26,000	\$ 588,864
Rec Fee Income	\$ 1,400,000	\$ 1,058,007	\$ 1,270,000	\$ 1,180,445	\$ 1,110,000	\$ 1,400,000	\$ 1,058,007	\$ 1,270,000	\$ 1,180,445
<b>Net Operating Income Before Overhead Allocation</b>	\$ (6,640,475)	\$ (6,209,525)	\$ (6,087,000)	\$ (5,068,393)	\$ (5,893,000)	\$ (6,640,475)	\$ (6,209,525)	\$ (6,087,000)	\$ (5,068,393)
<b>Cumulative Net Operating Income Before OH &amp; Rec Fee</b>									
Expenses Allocated to Capital Funds	\$ 197,000		\$ 197,000			\$ 197,000		\$ 197,000	
Net Operating Fund	\$ (6,443,475)		\$ (5,890,000)	\$ (5,068,393)		\$ (6,443,475)		\$ (5,890,000)	
Operating Fund Assessment per PO	(\$995.44)		(\$909.93)			(\$995.44)			
				\$85.51					
<b>Rec Fee Still Needs Monthly Allocation Pending New Worksheet</b>				Increase					

Summary Operating Fund P&L							
According to Revenue and Expense Categories	2021	2020	2020	2019	2019	2021 vs 2019	2021 v 2020 Budget
	Budget	Forecast	Budget	Actual	Budget		
Rec Fee Income	\$ 1,400,000	\$ 1,058,007	\$ 1,270,000	\$ 1,180,445	\$ 1,110,000	\$ 219,555	\$ 130,000
Access Fees	\$ 4,116,034	\$ 2,737,172	\$ 3,942,150	\$ 4,445,118	\$ 4,188,800	\$ (329,084)	\$ 173,884
Food & Beverage	\$ 3,039,395	\$ 2,104,912	\$ 4,208,050	\$ 4,192,381	\$ 4,593,800	\$ (1,152,986)	\$ (1,168,655)
Retail	\$ 455,076	\$ 326,468	\$ 470,100	\$ 601,026	\$ 531,500	\$ (145,950)	\$ (15,024)
Lessons & Rentals	\$ 3,035,586	\$ 1,906,241	\$ 3,344,800	\$ 3,315,431	\$ 2,976,800	\$ (279,845)	\$ (309,214)
Other HOA Income	\$ 693,000	\$ 944,114	\$ 904,900	\$ 961,116	\$ 814,100	\$ (268,116)	\$ (211,900)
Gross Income	\$ 12,739,091	\$ 9,076,914	\$ 14,140,000	\$ 14,695,517	\$ 14,215,000	\$ (1,956,426)	\$ (1,400,909)
COGS	(\$1,161,647.33)	\$ (845,406)	\$ (1,476,000)	\$ (1,554,428)	\$ (1,613,000)	\$ (392,781)	(\$314,352.67)
Gross Margin	\$ 11,577,443	\$ 8,231,508	\$ 12,664,000	\$ 13,141,089	\$ 12,602,000	\$ (1,563,646)	\$ (1,086,557)
Payroll	\$ (12,484,108)	\$ (10,066,778)	\$ (12,905,000)	\$ (12,729,963)	\$ (13,050,000)	\$ (245,855)	(\$420,892.33)
Operating Expenses	\$ (5,733,810)	\$ (4,374,256)	\$ (5,846,000)	\$ (5,479,525)	\$ (5,445,000)	\$ 254,285	(\$112,189.63)
Net Operating Revenue	\$ (6,640,475)	\$ (6,209,526)	\$ (6,087,000)	\$ (5,068,399)	\$ (5,893,000)	\$ (1,572,076)	\$ (553,475)
Overhead Charged to Other Funds	\$ 197,000	\$ 197,000	\$ 197,000	\$ 172,514	\$ 197,000	\$ (24,486)	\$ -
Net Operating Revenue after Overhead Allocation	\$ (6,443,475)	\$ (6,012,526)	\$ (5,890,000)	\$ (4,895,885)	\$ (5,696,000)	\$ (1,547,590)	\$ (553,475)
Per PO	(\$995.44)						
	(\$85.51)						



FISCAL YEAR CALENDAR MONTH	2021												2021 Budget	2020 Forecast	2020 Budget	2019 Actual	
	1	2	3	4	5	6	7	8	9	10	11	12					
Revenue																	
Interest	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 48,000	\$ 108,000	\$ 114,046	
Other Revenue	\$ 13,500	\$ 13,500	\$ 13,500	\$ 13,500	\$ 13,500	\$ 13,500	\$ 13,500	\$ 13,500	\$ 13,500	\$ 13,500	\$ 13,500	\$ 13,500	\$ 13,500	\$ 162,000	\$ 251,671	\$ 132,000	\$ 150,695
Total Revenue	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 210,000	\$ 251,671	\$ 240,000	\$ 264,741
Cost of Goods Sold	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Margin	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 210,000	\$ 251,671	\$ 240,000	\$ 264,741
Expenses																	
Payroll	\$ 37,114	\$ 37,114	\$ 37,114	\$ 37,114	\$ 37,114	\$ 37,114	\$ 37,114	\$ 37,114	\$ 37,114	\$ 37,114	\$ 37,114	\$ 37,114	\$ 37,114	\$ 445,373	\$ 414,815	\$ 478,500	\$ 653,215
Incentive Compensation Accrual	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 240,000	\$ 51,900	\$ 178,000	\$ 350,194
Staff Expenses	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 30,000	\$ 15,889	\$ 39,300	\$ 25,789
Facility Expenses	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 12,000	\$ 12,676	\$ 15,100	\$ 15,529
Supplies & Maintenance	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 36,000	\$ 38,529	\$ 39,790	\$ 37,747
Administrative & Other Expenses	\$ 3,500	\$ 3,500	\$ 3,500	\$ 3,500	\$ 3,500	\$ 3,500	\$ 3,500	\$ 3,500	\$ 3,500	\$ 3,500	\$ 3,500	\$ 3,500	\$ 3,500	\$ 42,000	\$ 48,022	\$ 39,310	\$ 42,993
Insurance	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 6,667	\$ 4,800	\$ 5,000	\$ 4,800
Property Taxes	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 300,000	\$ -	\$ -	\$ -
Total Payroll & Operating Expenses	\$ 92,670	\$ 92,670	\$ 92,670	\$ 92,670	\$ 92,670	\$ 92,670	\$ 92,670	\$ 92,670	\$ 92,670	\$ 92,670	\$ 92,670	\$ 92,670	\$ 92,670	\$ 1,112,040	\$ 586,631	\$ 795,000	\$ 1,130,267
Net Ordinary Income	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (902,040)	\$ (337,718)	\$ (555,000)	\$ (865,526)
Other Income														\$ -	\$ -	\$ -	\$ -
Other Expense														\$ -	\$ -	\$ -	\$ -
Net Income before Overhead	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (902,040)	\$ (337,718)	\$ (555,000)	\$ (865,526)
Overhead Allocation														\$ -	\$ -	\$ -	\$ -
Net Income	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (75,170)	\$ (902,040)	\$ -	\$ -	\$ -

FISCAL YEAR CALENDAR MONTH	2021												2021 Budget	2020 Forecast	2020 Budget	2019 Actual	
	1	2	3	4	5	6	7	8	9	10	11	12					
Revenue	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 210,000	\$ 209,657	\$ 210,000	\$ 227,063
Total Revenue	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 210,000	\$ 209,657	\$ 210,000	\$ 227,063
Cost of Goods Sold	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Margin	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 17,500	\$ 210,000	\$ 209,657	\$ 210,000	\$ 227,063
Expenses																	
Payroll	\$ 45,285	\$ 45,285	\$ 45,285	\$ 45,285	\$ 45,285	\$ 45,285	\$ 45,285	\$ 45,285	\$ 45,285	\$ 45,285	\$ 45,285	\$ 45,285	\$ 45,285	\$ 543,420	\$ 450,107	\$ 563,800	\$ 451,535
Staff Expenses	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 1,200	\$ 131	\$ 4,720	\$ 1,348
Facility Expenses	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 1,800	\$ 1,320	\$ 1,800	\$ 1,208
Supplies & Maintenance	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 30,000	\$ 14,932	\$ 29,180	\$ 40,907
Administrative & Other Expenses	\$ 13,450	\$ 13,450	\$ 13,450	\$ 13,450	\$ 13,450	\$ 13,450	\$ 13,450	\$ 13,450	\$ 13,450	\$ 13,450	\$ 13,450	\$ 13,500	\$ 13,500	\$ 161,500	\$ 143,261	\$ 161,500	\$ 143,210
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Property Taxes														\$ -	\$ -	\$ -	\$ -
Total Payroll & Operating Expenses	\$ 61,485	\$ 61,485	\$ 61,485	\$ 61,485	\$ 61,485	\$ 61,485	\$ 61,485	\$ 61,485	\$ 61,485	\$ 61,485	\$ 61,485	\$ 61,535	\$ 61,535	\$ 737,920	\$ 609,751	\$ 761,000	\$ 638,208
Net Ordinary Income	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (44,035)	\$ (44,035)	\$ (527,920)	\$ (400,094)	\$ (551,000)	\$ (411,145)
Other Income														\$ -	\$ -	\$ -	\$ -
Other Expense														\$ -	\$ -	\$ -	\$ -
Net Income before Overhead	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (44,035)	\$ (44,035)	\$ (527,920)	\$ (400,094)	\$ (551,000)	\$ (411,145)
Overhead Allocation														\$ -			
Net Income	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (43,985)	\$ (44,035)	\$ (44,035)	\$ (527,920)			

FISCAL YEAR CALENDAR MONTH	2021												2021 Budget	2020 Forecast	2020 Budget	2019 Actual		
	1	2	3	4	5	6	7	8	9	10	11	12						
Revenue	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 180,000	\$ 201,959	\$ 175,000	\$ 174,660
Total Revenue	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 180,000	\$ 201,959	\$ 175,000	\$ 174,660
Cost of Goods Sold	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Margin	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 180,000	\$ 201,959	\$ 175,000	\$ 174,660
Expenses																		
Payroll	\$ 33,651	\$ 33,651	\$ 33,651	\$ 33,651	\$ 33,651	\$ 33,651	\$ 33,651	\$ 33,651	\$ 33,651	\$ 33,651	\$ 33,651	\$ 33,651	\$ 33,651	\$ 33,651	\$ 403,807	\$ 289,497	\$ 405,300	\$ 360,149
Staff Expenses	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 4,200	\$ 2,122	\$ 4,650	\$ 2,978
Facility Expenses	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 3,600	\$ 2,400	\$ 3,500	\$ 2,796
Supplies & Maintenance	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 11,500	\$ 11,500	\$ 11,500	\$ 11,500	\$ 11,500	\$ 11,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 68,000	\$ 5,279	\$ 71,850	\$ 11,420
Administrative & Other Expenses	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 12,000	\$ 40,699	\$ 9,700	\$ 10,657
Insurance	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 4,000	\$ 1,750	\$ 3,000	\$ 1,200
Property Taxes															\$ -	\$ -	\$ -	\$ -
Total Payroll & Operating Expenses	\$ 37,134	\$ 37,134	\$ 37,134	\$ 37,134	\$ 47,134	\$ 47,134	\$ 47,134	\$ 47,134	\$ 47,134	\$ 47,134	\$ 37,134	\$ 37,134	\$ 37,134	\$ 37,134	\$ 495,607	\$ 341,747	\$ 498,000	\$ 389,200
Net Ordinary Income	\$ (22,134)	\$ (22,134)	\$ (22,134)	\$ (22,134)	\$ (32,134)	\$ (32,134)	\$ (32,134)	\$ (32,134)	\$ (32,134)	\$ (32,134)	\$ (22,134)	\$ (22,134)	\$ (22,134)	\$ (22,134)	\$ (315,607)	\$ (139,788)	\$ (323,000)	\$ (214,540)
Other Income															\$ -	\$ -	\$ -	\$ -
Other Expense															\$ -	\$ -	\$ -	\$ -
Net Income before Overhead	\$ (22,134)	\$ (22,134)	\$ (22,134)	\$ (22,134)	\$ (32,134)	\$ (32,134)	\$ (32,134)	\$ (32,134)	\$ (32,134)	\$ (32,134)	\$ (22,134)	\$ (22,134)	\$ (22,134)	\$ (22,134)	\$ (315,607)	\$ (139,788)	\$ (323,000)	\$ (214,540)
Overhead Allocation															\$ -	\$ -	\$ -	\$ -
Net Income	\$ (22,134)	\$ (22,134)	\$ (22,134)	\$ (22,134)	\$ (32,134)	\$ (32,134)	\$ (32,134)	\$ (32,134)	\$ (32,134)	\$ (32,134)	\$ (22,134)	\$ (22,134)	\$ (22,134)	\$ (22,134)	\$ (315,607)	\$ -	\$ -	\$ -



FISCAL YEAR CALENDAR MONTH	2021												2021	2020	2020	2019
	1	2	3	4	5	6	7	8	9	10	11	12	Budget	Forecast	Budget	Actual
Revenue													\$ -	\$ -	\$ -	\$ -
Total Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cost of Goods Sold	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Margin	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Expenses																
Payroll	\$ 43,208	\$ 43,208	\$ 43,208	\$ 43,208	\$ 43,208	\$ 43,208	\$ 43,208	\$ 43,208	\$ 43,208	\$ 43,208	\$ 43,208	\$ 43,208	\$ 518,496	\$ 449,748	\$ 532,400	\$ 469,030
Staff Expenses	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 4,800	\$ 1,187	\$ 4,410	\$ 7,107
Facility Expenses	\$ 6,300	\$ 6,300	\$ 6,300	\$ 6,300	\$ 6,300	\$ 6,300	\$ 6,300	\$ 6,300	\$ 6,300	\$ 6,300	\$ 6,300	\$ 6,300	\$ 75,600	\$ 79,839	\$ 80,800	\$ 75,703
Supplies & Maintenance	\$ 13,333	\$ 13,333	\$ 13,333	\$ 13,333	\$ 13,333	\$ 13,333	\$ 13,333	\$ 13,333	\$ 13,333	\$ 13,333	\$ 13,333	\$ 13,337	\$ 160,000	\$ 57,057	\$ 60,330	\$ 47,741
Administrative & Other Expenses	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 15,000	\$ 12,520	\$ 40,060	\$ 13,616
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Property Taxes													\$ -	\$ -	\$ -	\$ -
Total Payroll & Operating Expenses	\$ 64,491	\$ 64,491	\$ 64,491	\$ 64,491	\$ 64,491	\$ 64,491	\$ 64,491	\$ 64,491	\$ 64,491	\$ 64,491	\$ 64,491	\$ 64,495	\$ 773,896	\$ 600,351	\$ 718,000	\$ 613,197
Net Ordinary Income	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,495)	\$ (773,896)	\$ (600,351)	\$ (718,000)	\$ (613,197)
Other Income													\$ -	\$ -	\$ -	\$ -
Other Expense													\$ -	\$ -	\$ -	\$ -
Net Income before Overhead	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,495)	\$ (773,896)	\$ (600,351)	\$ (718,000)	\$ (613,197)
Overhead Allocation													\$ -	\$ -	\$ -	\$ -
Net Income	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,491)	\$ (64,495)	\$ (773,896)	\$ -	\$ -	\$ -

FISCAL YEAR CALENDAR MONTH	2021												2021 Budget	2020 Forecast	2020 Budget	2019 Actual	
	1	2	3	4	5	6	7	8	9	10	11	12					
Revenue	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 6,000	\$ 1,320	\$ 6,000	\$ 4,802
Total Revenue	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 6,000	\$ 1,320	\$ 6,000	\$ 4,802
Cost of Goods Sold	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Margin	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 6,000	\$ 1,320	\$ 6,000	\$ 4,802
Expenses																	
Payroll	\$ 67,118	\$ 67,118	\$ 67,118	\$ 67,118	\$ 67,118	\$ 67,118	\$ 67,118	\$ 67,118	\$ 67,118	\$ 67,118	\$ 67,118	\$ 67,118	\$ 67,118	\$ 805,412	\$ 652,045	\$ 863,500	\$ 737,527
Staff Expenses	\$ 550	\$ 550	\$ 550	\$ 550	\$ 550	\$ 550	\$ 550	\$ 550	\$ 550	\$ 550	\$ 550	\$ 550	\$ 550	\$ 6,600	\$ 1,231	\$ 7,000	\$ 3,571
Facility Expenses	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 3,000	\$ 2,705	\$ 3,500	\$ 2,567
Supplies & Maintenance	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 24,000	\$ 25,700	\$ 27,340	\$ 23,035
Administrative & Other Expenses	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 60,000	\$ 62,009	\$ 50,660	\$ 72,490
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Property Taxes														\$ -	\$ -	\$ -	\$ -
Total Payroll & Operating Expenses	\$ 74,918	\$ 74,918	\$ 74,918	\$ 74,918	\$ 74,918	\$ 74,918	\$ 74,918	\$ 74,918	\$ 74,918	\$ 74,918	\$ 74,918	\$ 74,918	\$ 74,918	\$ 899,012	\$ 743,690	\$ 952,000	\$ 839,190
Net Ordinary Income	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (893,012)	\$ (742,370)	\$ (946,000)	\$ (834,388)
Other Income														\$ -	\$ -	\$ -	\$ -
Other Expense														\$ -	\$ -	\$ -	\$ -
Net Income before Overhead	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (893,012)	\$ (742,370)	\$ (946,000)	\$ (834,388)
Overhead Allocation														\$ -	\$ -	\$ -	\$ -
Net Income	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (74,418)	\$ (893,012)	\$ (742,370)	\$ (946,000)	\$ (834,388)



FISCAL YEAR CALENDAR MONTH	2021												2021 Budget	2020 Forecast	2020 Budget	2019 Actual	
	1	2	3	4	5	6	7	8	9	10	11	12					
Revenue	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 30,000	\$ 30,510	\$ 32,000	\$ 29,865
Total Revenue	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 30,000	\$ 30,510	\$ 32,000	\$ 29,865
Cost of Goods Sold	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ (15)
Gross Margin	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 30,000	\$ 30,410	\$ 32,000	\$ 29,880
Expenses																	
Payroll	\$ 18,667	\$ 18,667	\$ 18,667	\$ 18,667	\$ 18,667	\$ 18,667	\$ 18,667	\$ 18,667	\$ 18,667	\$ 18,667	\$ 18,667	\$ 18,667	\$ 18,667	\$ 223,998	\$ 167,440	\$ 244,200	\$ 225,221
Staff Expenses	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 3,000	\$ 248	\$ 3,780	\$ 2,588
Facility Expenses	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 360	\$ 210	\$ 360	\$ 360
Supplies & Maintenance	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 24,000	\$ 4,241	\$ 24,720	\$ 13,785
Administrative & Other Expenses	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 12,000	\$ 22,829	\$ 10,940	\$ 11,374
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Property Taxes														\$ -	\$ -	\$ -	\$ -
Total Payroll & Operating Expenses	\$ 21,947	\$ 21,947	\$ 21,947	\$ 21,947	\$ 21,947	\$ 21,947	\$ 21,947	\$ 21,947	\$ 21,947	\$ 21,947	\$ 21,947	\$ 21,947	\$ 21,947	\$ 263,358	\$ 194,968	\$ 284,000	\$ 253,328
Net Ordinary Income	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (233,358)	\$ (164,558)	\$ (252,000)	\$ (223,448)
Other Income														\$ -			
Other Expense														\$ -			
Net Income before Overhead	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (233,358)	\$ (164,558)	\$ (252,000)	\$ (223,448)
Overhead Allocation														\$ -			
Net Income	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (19,447)	\$ (233,358)			

FISCAL YEAR CALENDAR MONTH	2021												2021 Budget	2020 Forecast	2020 Budget	2019 Actual	
	1	2	3	4	5	6	7	8	9	10	11	12					
Revenue	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 54,000	\$ 74,635	\$ 56,000	\$ 94,975
Total Revenue	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 54,000	\$ 74,635	\$ 56,000	\$ 94,975
Cost of Goods Sold	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Margin	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 4,500	\$ 54,000	\$ 74,635	\$ 56,000	\$ 94,975
Expenses																	
Payroll	\$ 33,690	\$ 33,690	\$ 33,690	\$ 105,828	\$ 105,828	\$ 105,828	\$ 105,828	\$ 105,828	\$ 105,828	\$ 105,828	\$ 105,828	\$ 90,690	\$ 36,216	\$ 968,772	\$ 876,085	\$ 911,000	\$ 679,228
Staff Expenses	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 3,600	\$ 700	\$ 3,600	\$ 2,797
Facility Expenses	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 36,000	\$ 15,168	\$ 35,780	\$ 36,214
Supplies & Maintenance	\$ 45,000	\$ 45,000	\$ 45,000	\$ 45,000	\$ 45,000	\$ 50,000	\$ 50,000	\$ 47,500	\$ 45,000	\$ 45,000	\$ 45,000	\$ 45,000	\$ 45,000	\$ 552,500	\$ 563,717	\$ 552,320	\$ 464,488
Administrative & Other Expenses	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 9,600	\$ 54,546	\$ 9,300	\$ 49,347
Insurance	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 24,000	\$ 18,000	\$ 18,000	\$ 16,800
Property Taxes														\$ -	\$ 67,312	\$ 71,000	\$ -
Total Payroll & Operating Expenses	\$ 84,790	\$ 84,790	\$ 84,790	\$ 156,928	\$ 156,928	\$ 161,928	\$ 161,928	\$ 159,428	\$ 156,928	\$ 156,928	\$ 156,928	\$ 141,790	\$ 87,316	\$ 1,594,472	\$ 1,595,528	\$ 1,601,000	\$ 1,248,874
Net Ordinary Income	\$ (80,290)	\$ (80,290)	\$ (80,290)	\$ (152,428)	\$ (152,428)	\$ (157,428)	\$ (157,428)	\$ (154,928)	\$ (152,428)	\$ (152,428)	\$ (152,428)	\$ (137,290)	\$ (82,816)	\$ (1,540,472)	\$ (1,520,893)	\$ (1,545,000)	\$ (1,153,899)
Other Income														\$ -	\$ -	\$ -	\$ -
Other Expense														\$ -	\$ -	\$ -	\$ -
Net Income before Overhead	\$ (80,290)	\$ (80,290)	\$ (80,290)	\$ (152,428)	\$ (152,428)	\$ (157,428)	\$ (157,428)	\$ (154,928)	\$ (152,428)	\$ (152,428)	\$ (152,428)	\$ (137,290)	\$ (82,816)	\$ (1,540,472)	\$ (1,520,893)	\$ (1,545,000)	\$ (1,153,899)
Overhead Allocation														\$ -			
Net Income	\$ (80,290)	\$ (80,290)	\$ (80,290)	\$ (152,428)	\$ (152,428)	\$ (157,428)	\$ (157,428)	\$ (154,928)	\$ (152,428)	\$ (152,428)	\$ (152,428)	\$ (137,290)	\$ (82,816)	\$ (1,540,472)			

FISCAL YEAR CALENDAR MONTH	2021												2021	2020	2020	2019
	1	2	3	4	5	6	7	8	9	10	11	12	Budget	Forecast	Budget	Actual
Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ 1,000	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ 3,000	\$ 930	\$ 2,000	\$ 2,832
Total Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ 1,000	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ 3,000	\$ 930	\$ 2,000	\$ 2,832
Cost of Goods Sold	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Margin	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ 1,000	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ 3,000	\$ 930	\$ 2,000	\$ 2,832
Expenses																
Payroll	\$ 7,154	\$ 7,154	\$ 7,154	\$ 9,321	\$ 22,321	\$ 33,154	\$ 33,154	\$ 33,154	\$ 33,154	\$ 22,321	\$ 7,154	\$ 7,154	\$ 222,350	\$ 128,423	\$ 160,800	\$ 121,614
Staff Expenses	\$ -	\$ -	\$ -	\$ -	\$ 250	\$ 250	\$ 250						\$ 750	\$ 2,970	\$ 880	\$ 863
Facility Expenses	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 2,400	\$ 803	\$ 2,550	\$ 2,515
Supplies & Maintenance	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 9,600	\$ 5,343	\$ 5,110	\$ 9,495
Administrative & Other Expenses	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 6,000	\$ 4,621	\$ (540)	\$ 5,773
Insurance	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 6,667	\$ 5,040	\$ 5,000	\$ 4,800
Property Taxes													\$ -	\$ 36,060	\$ 38,000	\$ -
Total Payroll & Operating Expenses	\$ 9,210	\$ 9,210	\$ 9,210	\$ 11,376	\$ 24,626	\$ 35,460	\$ 35,460	\$ 35,210	\$ 35,210	\$ 24,376	\$ 9,210	\$ 9,210	\$ 247,767	\$ 183,260	\$ 211,800	\$ 145,060
Net Ordinary Income	\$ (9,210)	\$ (9,210)	\$ (9,210)	\$ (11,376)	\$ (24,626)	\$ (34,460)	\$ (34,460)	\$ (34,210)	\$ (35,210)	\$ (24,376)	\$ (9,210)	\$ (9,210)	\$ (244,767)	\$ (182,330)	\$ (209,800)	\$ (142,228)
Other Income													\$ -	\$ -	\$ -	\$ -
Other Expense													\$ -	\$ -	\$ -	\$ -
Net Income before Overhead	\$ (9,210)	\$ (9,210)	\$ (9,210)	\$ (11,376)	\$ (24,626)	\$ (34,460)	\$ (34,460)	\$ (34,210)	\$ (35,210)	\$ (24,376)	\$ (9,210)	\$ (9,210)	\$ (244,767)	\$ (182,330)	\$ (209,800)	\$ (142,228)
Overhead Allocation													\$ -			
Net Income	\$ (9,210)	\$ (9,210)	\$ (9,210)	\$ (11,376)	\$ (24,626)	\$ (34,460)	\$ (34,460)	\$ (34,210)	\$ (35,210)	\$ (24,376)	\$ (9,210)	\$ (9,210)	\$ (244,767)			

FISCAL YEAR CALENDAR MONTH	2021												2021 Budget	2020 Forecast	2020 Budget	2019 Actual	
	1	2	3	4	5	6	7	8	9	10	11	12					
Ordinary Income/Expense																	
Revenue																	
Rec Fee Allocation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Daily Access Fees	\$0	\$0	\$0	\$0	\$500	\$20,000	\$86,000	\$56,000	\$10,000	\$0	\$0	\$0	\$172,500	\$110,016	\$187,150	\$172,462	
Food & Beverage	\$0	\$0	\$0	\$0	\$200	\$22,000	\$75,000	\$48,000	\$8,000	\$0	\$0	\$0	\$153,200	\$39,316	\$177,350	\$153,432	
Retail	\$0	\$0	\$0	\$0	\$0	\$2,500	\$7,500	\$5,000	\$1,000	\$0	\$0	\$0	\$16,000	\$48,162	\$18,400	\$15,688	
Lessons & Storage Fees	\$0	\$0	\$0	\$0	\$2,000	\$24,000	\$64,000	\$45,000	\$15,000	\$0	\$0	\$0	\$150,000	\$186,100	\$186,100	\$151,381	
Total Revenue	\$0	\$0	\$0	\$0	\$2,700	\$68,500	\$232,500	\$154,000	\$34,000	\$0	\$0	\$0	\$491,700	\$197,494	\$569,000	\$492,963	
Cost of Goods Sold																	
Food & Beverage (60% GM)	\$0	\$0	\$0	\$0	\$80	\$8,800	\$30,000	\$19,200	\$3,200	\$0	\$0	\$0	\$61,280	\$16,619	\$49,800	\$51,486	
Retail COGS	\$0	\$0	\$0	\$0	\$0	\$1,250	\$3,750	\$2,500	\$500	\$0	\$0	\$0	\$8,000				
Total Cost of Goods Sold	\$0	\$0	\$0	\$0	\$80	\$10,050	\$33,750	\$21,700	\$3,700	\$0	\$0	\$0	\$69,280	\$16,619	\$49,800	\$51,486	
Total COGS	\$0	\$0	\$0	\$0	\$80	\$10,050	\$33,750	\$21,700	\$3,700	\$0	\$0	\$0	\$69,280	\$16,619	\$49,800	\$51,486	
Gross Profit	\$0	\$0	\$0	\$0	\$2,620	\$58,450	\$198,750	\$132,300	\$30,300	\$0	\$0	\$0	\$422,420	\$180,875	\$519,200	\$441,477	
Expenses																	
Payroll	\$2,657	\$2,657	\$2,657	\$2,657	\$32,873	\$49,492	\$83,084	\$73,184	\$36,056	\$20,423	\$2,657	\$2,657	\$311,058	\$183,233	\$321,200	\$291,926	
Staff Expense	\$0	\$0	\$0	\$0	\$1,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000	\$0	\$3,650	\$2,796	
Facility Expenses	\$1,000	\$1,000	\$1,000	\$1,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$1,000	\$1,000	\$18,000	\$8,477	\$22,435	\$22,189	
Supplies and Maintenance	\$0	\$0	\$0	\$0	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$0	\$0	\$0	\$25,000	\$7,987	\$28,495	\$28,956	
Administrative & Other Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,258	\$2,110	\$12,764	
Credit Card Expense	\$0	\$0	\$0	\$0	\$54	\$1,370	\$4,650	\$3,080	\$680	\$0	\$0	\$0	\$9,834	\$0	\$11,110	\$0	
Insurance	\$ 1,889	\$ 1,889	\$ 1,889	\$ 1,889	\$ 1,889	\$ 1,889	\$ 1,889	\$ 1,889	\$ 1,889	\$ 1,889	\$ 1,889	\$ 1,889	\$ 22,667	\$8,400	\$17,000	\$6,000	
Property Taxes													\$0	\$2,808	\$5,000	\$0	
Total Payroll & Operating Expenses	\$5,546	\$5,546	\$5,546	\$5,546	\$42,816	\$59,751	\$96,623	\$85,153	\$46,625	\$24,312	\$5,546	\$5,546	\$387,559	\$221,163	\$411,000	\$364,631	
Net Ordinary Income	(\$5,546)	(\$5,546)	(\$5,546)	(\$5,546)	(\$40,196)	(\$1,301)	\$102,127	\$47,147	(\$15,325)	(\$24,312)	(\$5,546)	(\$5,546)	\$34,861	(\$40,288)	\$108,200	\$76,846	
Other Income													\$0	\$0	\$0	\$0	
Other Expense													\$0	\$0	\$0	\$0	
Net Income before Overhead	(\$5,546)	(\$5,546)	(\$5,546)	(\$5,546)	(\$40,196)	(\$1,301)	\$102,127	\$47,147	(\$15,325)	(\$24,312)	(\$5,546)	(\$5,546)	\$34,861	(\$40,288)	\$108,200	\$76,846	
Overhead Allocation													\$0				
Net Income	(\$5,546)	(\$5,546)	(\$5,546)	(\$5,546)	(\$40,196)	(\$1,301)	\$102,127	\$47,147	(\$15,325)	(\$24,312)	(\$5,546)	(\$5,546)	\$34,861				

FISCAL YEAR CALENDAR MONTH	2021												2021 Budget	2020 Forecast	2020 Budget	2019 Actual	
	1	2	3	4	5	6	7	8	9	10	11	12					
Revenue																	
Access Fees													\$0		\$129,000	\$106,413	
Retail						\$3,000	\$3,000	\$3,000	\$3,000				\$12,000		\$14,500	\$14,909	
Lessons & Rental						\$15,000	\$43,000	\$17,000	\$0				\$75,000		\$110,500	\$114,713	
Boarding	\$0	\$0	\$0	\$0	\$0	\$7,000	\$14,000	\$7,000	\$4,000	\$0	\$0	\$0	\$32,000	\$32,354		\$0	
Horse Leases	\$0	\$0	\$0	\$0	\$0	\$3,000	\$6,000	\$6,000	\$3,000	\$0	\$0	\$0	\$18,000	\$13,709		\$0	
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,415		\$2,600	
<b>Total Revenue</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$28,000</b>	<b>\$66,000</b>	<b>\$33,000</b>	<b>\$10,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$137,000</b>	<b>\$50,478</b>	<b>\$254,000</b>	<b>\$238,635</b>	
													\$0				
Cost of Goods Sold	\$0	\$0	\$0	\$0	\$0	\$1,500	\$1,500	\$1,500	\$1,500	\$0	\$0	\$0	\$6,000	\$0	\$6,500	\$7,731	
													\$0				
<b>Gross Margin</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$26,500</b>	<b>\$64,500</b>	<b>\$31,500</b>	<b>\$8,500</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$131,000</b>	<b>\$50,478</b>	<b>\$247,500</b>	<b>\$230,904</b>	
Expenses																	
Payroll	\$1,577	\$1,577	\$1,577	\$1,577	\$15,478	\$17,390	\$18,538	\$17,773	\$16,052	\$12,609	\$1,577	\$930	\$106,655	\$98,632	\$222,500	\$214,170	
Staff Expenses	\$0	\$0	\$0	\$0	\$0	\$200	\$200	\$200	\$200	\$0	\$0	\$0	\$800	\$0	\$1,250	\$1,205	
Facility Expenses	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$2,500	\$2,500	\$3,500	\$3,500	\$1,000	\$1,000	\$1,000	\$20,000	\$15,286	\$20,580	\$20,514	
Supplies & Maintenance	\$4,000	\$3,000	\$3,000	\$3,000	\$4,500	\$10,000	\$11,000	\$10,000	\$3,500	\$3,000	\$3,000	\$3,000	\$61,000	\$39,243	\$61,700	\$67,666	
Administrative & Other Expenses	\$0	\$0	\$0	\$0	\$1,000	\$1,000	\$1,000	\$3,000	\$3,000	\$0	\$0	\$0	\$9,000	\$8,321	\$3,400	\$12,340	
Credit Card Expense	\$0	\$0	\$0	\$0	\$0	\$560	\$1,320	\$660	\$200	\$0	\$0	\$0			\$6,070		
Insurance	\$ 1,444	\$ 1,444	\$ 1,444	\$ 1,444	\$ 1,444	\$ 1,444	\$ 1,444	\$ 1,444	\$ 1,444	\$ 1,444	\$ 1,444	\$ 1,444	\$ 17,333	\$11,000	\$13,000	\$6,600	
Property Taxes	\$0	\$0	\$0	\$0									\$0	\$0		\$0	
<b>Total Payroll &amp; Operating Expenses</b>	<b>\$8,021</b>	<b>\$7,021</b>	<b>\$7,021</b>	<b>\$7,021</b>	<b>\$23,422</b>	<b>\$33,094</b>	<b>\$36,002</b>	<b>\$36,577</b>	<b>\$27,896</b>	<b>\$18,053</b>	<b>\$7,021</b>	<b>\$6,374</b>	<b>\$217,528</b>	<b>\$172,482</b>	<b>\$328,500</b>	<b>\$322,495</b>	
<b>Net Ordinary Income</b>	<b>(\$8,021)</b>	<b>(\$7,021)</b>	<b>(\$7,021)</b>	<b>(\$7,021)</b>	<b>(\$23,422)</b>	<b>(\$6,594)</b>	<b>\$28,498</b>	<b>(\$5,077)</b>	<b>(\$19,396)</b>	<b>(\$18,053)</b>	<b>(\$7,021)</b>	<b>(\$6,374)</b>	<b>(\$86,528)</b>	<b>(\$122,004)</b>	<b>(\$81,000)</b>	<b>(\$91,591)</b>	
<b>Other Income</b>													\$0	\$0	\$0	\$0	
<b>Other Expense</b>													\$0	\$0	\$0	\$0	
<b>Net Income before Overhead</b>	<b>(\$8,021)</b>	<b>(\$7,021)</b>	<b>(\$7,021)</b>	<b>(\$7,021)</b>	<b>(\$23,422)</b>	<b>(\$6,594)</b>	<b>\$28,498</b>	<b>(\$5,077)</b>	<b>(\$19,396)</b>	<b>(\$18,053)</b>	<b>(\$7,021)</b>	<b>(\$6,374)</b>	<b>(\$86,528)</b>	<b>(\$122,004)</b>	<b>(\$81,000)</b>	<b>(\$91,591)</b>	
<b>Overhead Allocation</b>													\$0				
<b>Net Income</b>	<b>(\$8,021)</b>	<b>(\$7,021)</b>	<b>(\$7,021)</b>	<b>(\$7,021)</b>	<b>(\$23,422)</b>	<b>(\$6,594)</b>	<b>\$28,498</b>	<b>(\$5,077)</b>	<b>(\$19,396)</b>	<b>(\$18,053)</b>	<b>(\$7,021)</b>	<b>(\$6,374)</b>	<b>(\$86,528)</b>				



FISCAL YEAR CALENDAR MONTH	2021												2021	2020	2020	2019
	1	2	3	4	5	6	7	8	9	10	11	12	Budget	Forecast	Budget	Actual
Ordinary Income/Expense																
Revenue																
Rec Fee Allocation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Daily Access Fees	\$ -	\$ -	\$ -	\$ -	\$ 3,700	\$ 11,000	\$ 8,500	\$ 11,500	\$ 6,000	\$ 500	\$ -	\$ -	\$ 41,200	\$ 30,303	\$ 40,900	\$ 38,370
Retail	\$ -	\$ -	\$ -	\$ -	\$ 3,000	\$ 12,000	\$ 14,000	\$ 14,000	\$ 7,500	\$ 1,500	\$ -	\$ -	\$ 52,000	\$ 25,490	\$ 48,600	\$ 53,890
Lessons	\$ -	\$ -	\$ -	\$ -	\$ 6,000	\$ 25,000	\$ 40,000	\$ 15,000	\$ 10,000	\$ 5,000	\$ -	\$ -	\$ 101,000	\$ 112,538	\$ 57,500	\$ 78,529
<b>Total Revenue</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 12,700</b>	<b>\$ 48,000</b>	<b>\$ 62,500</b>	<b>\$ 40,500</b>	<b>\$ 23,500</b>	<b>\$ 7,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 194,200</b>	<b>\$ 168,331</b>	<b>\$ 147,000</b>	<b>\$ 170,789</b>
Cost of Goods Sold																
Retail (75% GM)	\$ -	\$ -	\$ -	\$ -	\$ 2,250	\$ 9,000	\$ 10,500	\$ 10,500	\$ 5,625	\$ 1,125	\$ -	\$ -	\$ 39,000	\$ 16,844	\$ 34,000	\$ 35,643
Total Cost of Goods Sold	\$ -	\$ -	\$ -	\$ -	\$ 2,250	\$ 9,000	\$ 10,500	\$ 10,500	\$ 5,625	\$ 1,125	\$ -	\$ -	\$ 39,000	\$ 16,844	\$ 34,000	\$ 35,643
Total COGS	\$ -	\$ -	\$ -	\$ -	\$ 2,250	\$ 9,000	\$ 10,500	\$ 10,500	\$ 5,625	\$ 1,125	\$ -	\$ -	\$ 39,000	\$ 16,844	\$ 34,000	\$ 35,643
Gross Profit	\$ -	\$ -	\$ -	\$ -	\$ 10,450	\$ 39,000	\$ 52,000	\$ 30,000	\$ 17,875	\$ 5,875	\$ -	\$ -	\$ 155,200	\$ 151,487	\$ 113,000	\$ 135,146
Expenses																
Payroll	\$ 2,657	\$ 2,657	\$ 2,657	\$ 2,657	\$ 9,542	\$ 9,542	\$ 9,542	\$ 9,542	\$ 9,542	\$ 9,542	\$ 2,657	\$ 2,657	\$ 73,200	\$ 109,401	\$ 122,700	\$ 95,957
Lesson Commissions	\$ -	\$ -	\$ -	\$ -	\$ 4,800	\$ 20,000	\$ 32,000	\$ 12,000	\$ 8,000	\$ 4,000	\$ -	\$ -	\$ 80,800	\$ 49,363	\$ 23,000	\$ 53,966
Employer Taxes on Commissions	\$ -	\$ -	\$ -	\$ -	\$ 384	\$ 1,600	\$ 960	\$ 320	\$ 640	\$ 320	\$ -	\$ -	\$ 3,904	\$ 3,305	\$ -	\$ -
Total Payroll Expenses	\$ 2,657	\$ 2,657	\$ 2,657	\$ 2,657	\$ 14,726	\$ 31,142	\$ 41,542	\$ 22,502	\$ 18,182	\$ 13,862	\$ 2,657	\$ 2,657	\$ 157,904	\$ 162,069	\$ 145,700	\$ 149,923
Staff Expense	\$ -	\$ -	\$ -	\$ -	\$ 300	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 300	\$ 32	\$ 500	\$ 413
Facility Expenses	\$ 500	\$ 500	\$ 500	\$ 500	\$ 1,750	\$ 1,600	\$ 1,950	\$ 1,850	\$ 2,450	\$ 2,250	\$ 750	\$ 550	\$ 15,150	\$ 6,091	\$ 14,950	\$ 14,865
Supplies and Maintenance	\$ -	\$ -	\$ -	\$ -	\$ 5,200	\$ 6,150	\$ 2,750	\$ 4,550	\$ 3,500	\$ 850	\$ -	\$ -	\$ 23,500	\$ 7,236	\$ 23,470	\$ 25,369
Administrative & Other Expenses	\$ -	\$ -	\$ -	\$ -	\$ 400	\$ 800	\$ 4,550	\$ 3,500	\$ 850	\$ -	\$ -	\$ -	\$ 10,100	\$ 3,451	\$ 930	\$ 6,485
Credit Card Expense	\$ -	\$ -	\$ -	\$ -	\$ 254	\$ 960	\$ 1,250	\$ 810	\$ 470	\$ 140	\$ -	\$ -	\$ 3,884	\$ -	\$ 4,550	\$ -
Insurance	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 6,667	\$ 2,400	\$ 5,000	\$ 3,000
Property Taxes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Payroll & Operating Expenses	\$ 3,713	\$ 3,713	\$ 3,713	\$ 4,213	\$ 22,886	\$ 41,508	\$ 52,598	\$ 33,768	\$ 26,008	\$ 17,658	\$ 3,963	\$ 3,763	\$ 217,505	\$ 181,279	\$ 195,100	\$ 200,055
Net Ordinary Income	\$ (3,713)	\$ (3,713)	\$ (3,713)	\$ (4,213)	\$ (12,436)	\$ (2,508)	\$ (598)	\$ (3,768)	\$ (8,133)	\$ (11,783)	\$ (3,963)	\$ (3,763)	\$ (62,305)	\$ (29,792)	\$ (82,100)	\$ (64,909)
Other Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Net Income before Overhead	\$ (3,713)	\$ (3,713)	\$ (3,713)	\$ (4,213)	\$ (12,436)	\$ (2,508)	\$ (598)	\$ (3,768)	\$ (8,133)	\$ (11,783)	\$ (3,963)	\$ (3,763)	\$ (62,305)	\$ (29,792)	\$ (82,100)	\$ (64,909)
Overhead Allocation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Net Income</b>	<b>\$ (3,713)</b>	<b>\$ (3,713)</b>	<b>\$ (3,713)</b>	<b>\$ (4,213)</b>	<b>\$ (12,436)</b>	<b>\$ (2,508)</b>	<b>\$ (598)</b>	<b>\$ (3,768)</b>	<b>\$ (8,133)</b>	<b>\$ (11,783)</b>	<b>\$ (3,963)</b>	<b>\$ (3,763)</b>	<b>\$ (62,305)</b>	<b>\$ (29,792)</b>	<b>\$ (82,100)</b>	<b>\$ (64,909)</b>

FISCAL YEAR CALENDAR MONTH	2021												2021	2020	2020	2019
	1	2	3	4	5	6	7	8	9	10	11	12	Budget	Forecast	Budget	Actual
Revenue					\$ 1,500	\$ 18,600	\$ 40,000	\$ 35,000	\$ 10,000				\$ 105,100	\$ 95,893	\$ 96,000	\$ 95,813
Total Revenue	\$ -	\$ -	\$ -	\$ -	\$ 1,500	\$ 18,600	\$ 40,000	\$ 35,000	\$ 10,000	\$ -	\$ -	\$ -	\$ 105,100	\$ 95,893	\$ 96,000	\$ 95,813
Cost of Goods Sold	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Margin	\$ -	\$ -	\$ -	\$ -	\$ 1,500	\$ 18,600	\$ 40,000	\$ 35,000	\$ 10,000	\$ -	\$ -	\$ -	\$ 105,100	\$ 95,893	\$ 96,000	\$ 95,813
Expenses																
Payroll	\$ 1,329	\$ 1,329	\$ 1,329	\$ 1,329	\$ 6,216	\$ 11,486	\$ 11,486	\$ 11,486	\$ 6,599	\$ 1,329	\$ 1,329	\$ 1,329	\$ 56,575	\$ 41,943	\$ 47,900	\$ 48,067
Staff Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200	\$ 155
Facility Expenses	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 3,000	\$ 4,500	\$ 5,000	\$ 4,500	\$ 3,000	\$ 1,250	\$ 1,250	\$ 28,750	\$ 27,862	\$ 29,240	\$ 29,135
Supplies & Maintenance	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 500	\$ -	\$ -	\$ -	\$ 5,500	\$ 4,655	\$ 4,050	\$ 7,418
Administrative & Other Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,058	\$ 410	\$ 541
Credit Card Expense	\$ -	\$ -	\$ -	\$ -	\$ 30	\$ 372	\$ 800	\$ 700	\$ 200	\$ -	\$ -	\$ -	\$ 2,102			
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,000	\$ 3,000	\$ 600
Property Taxes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total Payroll &amp; Operating Expenses</b>	<b>\$ 2,579</b>	<b>\$ 2,579</b>	<b>\$ 2,579</b>	<b>\$ 2,579</b>	<b>\$ 7,996</b>	<b>\$ 16,358</b>	<b>\$ 18,286</b>	<b>\$ 18,686</b>	<b>\$ 11,799</b>	<b>\$ 4,329</b>	<b>\$ 2,579</b>	<b>\$ 2,579</b>	<b>\$ 92,927</b>	<b>\$ 79,518</b>	<b>\$ 84,800</b>	<b>\$ 85,916</b>
<b>Net Ordinary Income</b>	<b>\$ (2,579)</b>	<b>\$ (2,579)</b>	<b>\$ (2,579)</b>	<b>\$ (2,579)</b>	<b>\$ (6,496)</b>	<b>\$ 2,242</b>	<b>\$ 21,714</b>	<b>\$ 16,314</b>	<b>\$ (1,799)</b>	<b>\$ (4,329)</b>	<b>\$ (2,579)</b>	<b>\$ (2,579)</b>	<b>\$ 12,173</b>	<b>\$ 16,375</b>	<b>\$ 11,200</b>	<b>\$ 9,897</b>
Other Income													\$ -	\$ -	\$ -	\$ -
Other Expense													\$ -	\$ -	\$ -	\$ -
<b>Net Income before Overhead</b>	<b>\$ (2,579)</b>	<b>\$ (2,579)</b>	<b>\$ (2,579)</b>	<b>\$ (2,579)</b>	<b>\$ (6,496)</b>	<b>\$ 2,242</b>	<b>\$ 21,714</b>	<b>\$ 16,314</b>	<b>\$ (1,799)</b>	<b>\$ (4,329)</b>	<b>\$ (2,579)</b>	<b>\$ (2,579)</b>	<b>\$ 12,173</b>	<b>\$ 16,375</b>	<b>\$ 11,200</b>	<b>\$ 9,897</b>
Overhead Allocation													\$ -			
<b>Net Income</b>	<b>\$ (2,579)</b>	<b>\$ (2,579)</b>	<b>\$ (2,579)</b>	<b>\$ (2,579)</b>	<b>\$ (6,496)</b>	<b>\$ 2,242</b>	<b>\$ 21,714</b>	<b>\$ 16,314</b>	<b>\$ (1,799)</b>	<b>\$ (4,329)</b>	<b>\$ (2,579)</b>	<b>\$ (2,579)</b>	<b>\$ 12,173</b>			

FISCAL YEAR CALENDAR MONTH	2021												2021 Budget	2020 Forecast	2020 Budget	2019 Actual	
	1	2	3	4	5	6	7	8	9	10	11	12					
Ordinary Income/Expense																	
Revenue																	
Daily Access Fees	\$ 250,000	\$ 250,000	\$ 100,000	\$ 25,000								\$ 12,500	\$ 200,000	\$ 837,500	\$ 779,000	\$ 809,380	
Retail	\$ 40,000	\$ 40,000	\$ 20,000	\$ -								\$ 10,000	\$ 40,000	\$ 150,000	\$ 113,000	\$ 152,470	
Lessons & Rentals	\$ 120,000	\$ 120,000	\$ 35,000	\$ -								\$ 1,000	\$ 100,000	\$ 376,000	\$ 341,000	\$ 404,163	
Other Revenue	\$ 5,000	\$ 4,000	\$ 2,000	\$ -								\$ 200	\$ 2,000	\$ 13,200	\$ 9,000	\$ 15,103	
<b>Total Revenue</b>	<b>\$ 415,000</b>	<b>\$ 414,000</b>	<b>\$ 157,000</b>	<b>\$ 25,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 23,700</b>	<b>\$ 342,000</b>	<b>\$ 1,376,700</b>	<b>\$ -</b>	<b>\$ 1,242,000</b>	<b>\$ 1,381,116</b>
Cost of Goods Sold																	
Retail	\$ 20,000	\$ 20,000	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000	\$ 20,000	\$ 75,000	\$ 68,500	\$ 85,840	
													\$ -				
<b>Total Cost of Goods Sold</b>	<b>\$ 20,000</b>	<b>\$ 20,000</b>	<b>\$ 10,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 5,000</b>	<b>\$ 20,000</b>	<b>\$ 75,000</b>	<b>\$ -</b>	<b>\$ 68,500</b>	<b>\$ 85,840</b>
<b>Total COGS</b>	<b>\$ 20,000</b>	<b>\$ 20,000</b>	<b>\$ 10,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 5,000</b>	<b>\$ 20,000</b>	<b>\$ 75,000</b>	<b>\$ -</b>	<b>\$ 68,500</b>	<b>\$ 85,840</b>
<b>Gross Profit</b>	<b>\$ 395,000</b>	<b>\$ 394,000</b>	<b>\$ 147,000</b>	<b>\$ 25,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 18,700</b>	<b>\$ 322,000</b>	<b>\$ 1,301,700</b>	<b>\$ -</b>	<b>\$ 1,173,500</b>	<b>\$ 1,295,276</b>
Expense																	
Payroll	\$ 101,181	\$ 92,079	\$ 90,405	\$ 43,128	\$ 14,954	\$ 12,486	\$ 12,486	\$ 12,486	\$ 12,486	\$ 19,902	\$ 45,231	\$ 95,492	\$ 552,316	\$ 552,200	\$ 568,126		
Staff Expense	\$ 1,500	\$ 1,500	\$ 1,500	\$ -	\$ -						\$ 1,500	\$ 1,500	\$ 7,500	\$ 10,250	\$ 7,809		
Facility Expenses	\$ 20,000	\$ 20,000	\$ 15,000	\$ 2,500	\$ -	\$ -	\$ -	\$ 200	\$ 200	\$ 8,000	\$ 10,000	\$ 75,900	\$ 68,340	\$ 72,761			
Supplies and Maintenance	\$ 20,000	\$ 20,000	\$ 20,000	\$ 8,000	\$ 500	\$ -	\$ -	\$ 8,000	\$ 8,000	\$ 8,000	\$ 20,000	\$ 112,500	\$ 121,260	\$ 110,588			
Administrative & Other Expenses	\$ 15,000	\$ 14,000	\$ 8,000	\$ 2,000	\$ 150	\$ 150	\$ 150				\$ 10,000	\$ 49,450	\$ 29,200	\$ 77,252			
Credit Card Expense	\$ 8,300	\$ 8,280	\$ 3,140	\$ 500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 474	\$ 6,840	\$ 27,534	\$ 36,550			
Insurance	\$ 6,222	\$ 6,222	\$ 6,222	\$ 6,222	\$ 6,222	\$ 6,222	\$ 6,222	\$ 6,222	\$ 6,222	\$ 6,222	\$ 6,222	\$ 6,222	\$ 74,667	\$ 56,000	\$ 40,800		
Property Taxes													\$ -	\$ 64,000	\$ -		
<b>Total Payroll &amp; Operating Expenses</b>	<b>\$ 172,204</b>	<b>\$ 162,082</b>	<b>\$ 144,268</b>	<b>\$ 62,350</b>	<b>\$ 21,827</b>	<b>\$ 18,858</b>	<b>\$ 18,858</b>	<b>\$ 18,708</b>	<b>\$ 26,908</b>	<b>\$ 34,325</b>	<b>\$ 69,427</b>	<b>\$ 150,054</b>	<b>\$ 899,867</b>	<b>\$ -</b>	<b>\$ 937,800</b>	<b>\$ 877,336</b>	
<b>Net Ordinary Income</b>	<b>\$ 222,796</b>	<b>\$ 231,918</b>	<b>\$ 2,732</b>	<b>\$ (37,350)</b>	<b>\$ (21,827)</b>	<b>\$ (18,858)</b>	<b>\$ (18,858)</b>	<b>\$ (18,708)</b>	<b>\$ (26,908)</b>	<b>\$ (34,325)</b>	<b>\$ (50,727)</b>	<b>\$ 171,946</b>	<b>\$ 401,833</b>	<b>\$ -</b>	<b>\$ 235,700</b>	<b>\$ 417,940</b>	
Other Income													\$ -	\$ -	\$ -	\$ -	
Other Expense													\$ -	\$ -	\$ -	\$ -	
<b>Net Income before Overhead</b>	<b>\$ 222,796</b>	<b>\$ 231,918</b>	<b>\$ 2,732</b>	<b>\$ (37,350)</b>	<b>\$ (21,827)</b>	<b>\$ (18,858)</b>	<b>\$ (18,858)</b>	<b>\$ (18,708)</b>	<b>\$ (26,908)</b>	<b>\$ (34,325)</b>	<b>\$ (50,727)</b>	<b>\$ 171,946</b>	<b>\$ 401,833</b>	<b>\$ -</b>	<b>\$ 235,700</b>	<b>\$ 417,940</b>	
Overhead Allocation													\$ -				
<b>Net Income</b>	<b>\$ 222,796</b>	<b>\$ 231,918</b>	<b>\$ 2,732</b>	<b>\$ (37,350)</b>	<b>\$ (21,827)</b>	<b>\$ (18,858)</b>	<b>\$ (18,858)</b>	<b>\$ (18,708)</b>	<b>\$ (26,908)</b>	<b>\$ (34,325)</b>	<b>\$ (50,727)</b>	<b>\$ 171,946</b>	<b>\$ 401,833</b>				

FISCAL YEAR CALENDAR MONTH	2021												2021	2020	2020	2019
	1	2	3	4	5	6	7	8	9	10	11	12	Budget	Forecast	Budget	Actual
Ordinary Income/Expense																
Daily Access Fees	\$0	\$0	\$0	\$0	\$15,000	\$45,000	\$180,000	\$250,000	\$230,000	\$50,000	\$0	\$0	\$770,000	\$0	\$30,000	\$706,521
Ball Fees	\$0	\$0	\$0	\$0	\$2,500	\$9,000	\$20,000	\$10,000	\$6,500	\$3,500	\$0	\$0	\$51,500	\$46,276		
Retail	\$0	\$0	\$0	\$0	\$2,500	\$4,500	\$23,000	\$25,000	\$17,000	\$14,000	\$0	\$0	\$86,000			
Lessons/Rentals	\$0	\$0	\$0	\$0	\$3,750	\$11,250	\$45,000	\$62,500	\$57,500	\$12,500	\$0	\$0	\$192,500			
<b>Total Revenue</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$23,750</b>	<b>\$69,750</b>	<b>\$268,000</b>	<b>\$347,500</b>	<b>\$311,000</b>	<b>\$80,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,100,000</b>	<b>\$46,276</b>	<b>\$30,000</b>	<b>\$706,521</b>
Cost of Goods Sold	\$0	\$0	\$0	\$0	\$1,250	\$2,250	\$11,500	\$12,500	\$8,500	\$7,000	\$0	\$0	\$43,000	\$302	\$0	\$49,814
Total Cost of Goods Sold	\$0	\$0	\$0	\$0	\$1,250	\$2,250	\$11,500	\$12,500	\$8,500	\$7,000	\$0	\$0	\$43,000	\$302	\$0	\$49,814
<b>Total COGS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,250</b>	<b>\$2,250</b>	<b>\$11,500</b>	<b>\$12,500</b>	<b>\$8,500</b>	<b>\$7,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$43,000</b>	<b>\$302</b>	<b>\$0</b>	<b>\$49,814</b>
<b>Gross Profit</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$22,500</b>	<b>\$67,500</b>	<b>\$256,500</b>	<b>\$335,000</b>	<b>\$302,500</b>	<b>\$73,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,057,000</b>	<b>\$45,974</b>	<b>\$30,000</b>	<b>\$656,707</b>
Expenses																
Payroll	\$26,315	\$26,315	\$32,565	\$50,622	\$98,659	\$127,780	\$143,192	\$142,846	\$117,541	\$87,560	\$27,035	\$24,603	\$905,031	\$343,995	\$360,800	\$848,265
Staff Expense	\$0	\$0	\$0	\$0	\$1,500	\$1,500	\$0	\$0	\$0	\$0	\$0	\$0	\$3,000	\$1,421	\$3,800	\$9,346
Facility Expenses	\$7,000	\$7,000	\$7,000	\$9,000	\$8,000	\$8,000	\$32,000	\$32,000	\$25,000	\$16,000	\$7,000	\$7,000	\$165,000	\$71,345	\$85,780	\$166,047
Supplies and Maintenance	\$1,500	\$1,500	\$3,000	\$7,000	\$18,000	\$14,000	\$10,000	\$11,000	\$1,500	\$3,000	\$5,000	\$2,000	\$77,500	\$14,493	\$23,780	\$77,581
Administrative & Other Expenses	\$0	\$0	\$0	\$0	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$0	\$2,000	\$6,000	\$2,850	\$4,540	\$24,442
Credit Card Expense	\$0	\$0	\$0	\$0	\$475	\$1,395	\$5,360	\$6,950	\$6,220	\$1,600	\$0	\$0	\$22,000			
Insurance	\$ 4,889	\$ 4,889	\$ 4,889	\$ 4,889	\$ 4,889	\$ 4,889	\$ 4,889	\$ 4,889	\$ 4,889	\$ 4,889	\$ 4,889	\$ 4,889	\$ 58,667	\$24,900	\$44,000	\$55,200
Property Taxes													\$0	\$17,550	\$32,000	\$0
<b>Total Payroll &amp; Operating Expenses</b>	<b>\$39,703</b>	<b>\$39,703</b>	<b>\$47,453</b>	<b>\$71,511</b>	<b>\$132,523</b>	<b>\$158,564</b>	<b>\$196,441</b>	<b>\$198,685</b>	<b>\$156,150</b>	<b>\$114,049</b>	<b>\$43,924</b>	<b>\$38,492</b>	<b>\$1,237,198</b>	<b>\$476,554</b>	<b>\$554,700</b>	<b>\$1,180,881</b>
<b>Net Ordinary Income</b>	<b>(\$39,703)</b>	<b>(\$39,703)</b>	<b>(\$47,453)</b>	<b>(\$71,511)</b>	<b>(\$110,023)</b>	<b>(\$91,064)</b>	<b>\$60,059</b>	<b>\$136,315</b>	<b>\$146,350</b>	<b>(\$41,049)</b>	<b>(\$43,924)</b>	<b>(\$38,492)</b>	<b>(\$180,198)</b>	<b>(\$430,580)</b>	<b>(\$524,700)</b>	<b>(\$524,174)</b>
Other Income													\$0	\$0	\$0	\$0
Other Expense													\$0	\$0	\$0	\$0
<b>Net Income before Overhead</b>	<b>(\$39,703)</b>	<b>(\$39,703)</b>	<b>(\$47,453)</b>	<b>(\$71,511)</b>	<b>(\$110,023)</b>	<b>(\$91,064)</b>	<b>\$60,059</b>	<b>\$136,315</b>	<b>\$146,350</b>	<b>(\$41,049)</b>	<b>(\$43,924)</b>	<b>(\$38,492)</b>	<b>(\$180,198)</b>	<b>(\$430,580)</b>	<b>(\$524,700)</b>	<b>(\$524,174)</b>
Overhead Allocation													\$0			
<b>Net Income</b>	<b>(\$39,703)</b>	<b>(\$39,703)</b>	<b>(\$47,453)</b>	<b>(\$71,511)</b>	<b>(\$110,023)</b>	<b>(\$91,064)</b>	<b>\$60,059</b>	<b>\$136,315</b>	<b>\$146,350</b>	<b>(\$41,049)</b>	<b>(\$43,924)</b>	<b>(\$38,492)</b>	<b>(\$180,198)</b>			

FISCAL YEAR CALENDAR MONTH	2021												2021 Budget	2020 Forecast	2020 Budget	2019 Actual	
	1	2	3	4	5	6	7	8	9	10	11	12					
Ordinary Income/Expense																	
Revenue																	
Food	\$80,000	\$70,000	\$70,000	\$60,000	\$75,000	\$150,000	\$250,000	\$250,000	\$125,000	\$100,000	\$100,000	\$156,000	\$1,486,000		\$1,686,700	\$1,753,357	
Beverage						\$50,000	\$100,000	\$100,000	\$58,000	\$35,000	\$0	\$64,000	\$407,000		\$736,850	\$787,517	
Other												\$0	\$0		\$72,450	\$201,355	
Carryout Dining	\$60,000	\$50,000	\$50,000	\$40,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$200,000		\$39,204		
Dinner-Inside	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$585,000		
Dinner-Outside	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$443,145		
Bar	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0		
Total Revenue	\$140,000	\$120,000	\$120,000	\$100,000	\$75,000	\$200,000	\$350,000	\$350,000	\$183,000	\$135,000	\$100,000	\$220,000	\$2,093,000	\$1,487,513	\$2,496,000	\$2,742,229	
Cost of Goods Sold	\$42,000	\$36,000	\$36,000	\$30,000	\$22,500	\$60,000	\$105,000	\$105,000	\$54,900	\$40,500	\$30,000	\$66,000	\$627,900	\$509,335	\$722,200	\$784,377	
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				
Gross Margin	\$98,000	\$84,000	\$84,000	\$70,000	\$52,500	\$140,000	\$245,000	\$245,000	\$128,100	\$94,500	\$70,000	\$154,000	\$1,465,100	\$978,178	\$1,773,800	\$1,957,852	
Expenses																	
Payroll	\$65,000	\$65,000	\$65,000	\$65,000	\$102,280	\$127,352	\$171,500	\$170,000	\$140,000	\$113,714	\$90,000	\$134,234	\$1,309,080	\$1,150,023	\$1,484,400	\$1,508,178	
Staff Expense	\$4,000	\$4,000	\$4,000	\$2,000	\$2,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$41,000	\$22,515	\$50,125	\$44,869	
Facility Expenses	\$12,000	\$8,000	\$8,000	\$4,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$96,000	\$87,472	\$93,000	\$96,032	
Supplies and Maintenance	\$4,000	\$4,000	\$4,000	\$6,000	\$6,000	\$6,000	\$23,000	\$18,000	\$18,000	\$18,000	\$18,000	\$6,000	\$6,000	\$119,000	\$87,930	\$170,775	\$177,657
Administrative & Other Expenses	\$8,000	\$8,000	\$8,000	\$8,000	\$4,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$4,000	\$8,000	\$84,000	\$45,486	\$83,960	\$77,248	
Credit Card Expense	\$4,340	\$3,720	\$3,720	\$3,100	\$2,325	\$6,200	\$10,850	\$10,850	\$5,673	\$4,185	\$3,100	\$6,820	\$64,883		\$70,040	\$85,330	
Insurance	\$ 2,444	\$ 2,444	\$ 2,444	\$ 2,444	\$ 2,444	\$ 2,444	\$ 2,444	\$ 2,444	\$ 2,444	\$ 2,444	\$ 2,444	\$ 2,444	\$ 29,333	\$21,510	\$22,000	\$18,600	
Property Taxes													\$0	\$6,010	\$6,000	\$0	
Other Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Total Payroll & Operating Expenses	\$99,784	\$95,164	\$95,164	\$90,544	\$127,049	\$161,997	\$227,794	\$221,294	\$186,117	\$154,344	\$114,544	\$169,498	\$1,743,296	\$1,420,946	\$1,980,300	\$2,007,914	
Net Ordinary Income	(\$1,784)	(\$11,164)	(\$11,164)	(\$20,544)	(\$74,549)	(\$21,997)	\$17,206	\$23,706	(\$58,017)	(\$59,844)	(\$44,544)	(\$15,498)	(\$278,196)	(\$442,768)	(\$206,500)	(\$50,062)	
Other Income													\$0	\$0	\$0	\$0	
Other Expense													\$0	\$0	\$0	\$0	
Net Income before Overhead	(\$1,784)	(\$11,164)	(\$11,164)	(\$20,544)	(\$74,549)	(\$21,997)	\$17,206	\$23,706	(\$58,017)	(\$59,844)	(\$44,544)	(\$15,498)	(\$278,196)	(\$442,768)	(\$206,500)	(\$50,062)	
													\$0	\$0	\$0	\$0	
Net Income	(\$1,784)	(\$11,164)	(\$11,164)	(\$20,544)	(\$74,549)	(\$21,997)	\$17,206	\$23,706	(\$58,017)	(\$59,844)	(\$44,544)	(\$15,498)	(\$278,196)				

FISCAL YEAR CALENDAR MONTH	2021												2021	2020	2020	2019	
	1	2	3	4	5	6	7	8	9	10	11	12	Budget	Forecast	Budget	Actual	
Ordinary Income/Expense																	
Revenue																	
Rec Fee Allocation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Daily Access Fees	\$ 9,000	\$ 9,000	\$ 9,000	\$ 17,000	\$ 10,000	\$ 31,000	\$ 90,000	\$ 60,000	\$ 15,000	\$ 6,000	\$ 9,000	\$ 24,000	\$ 289,000	\$ 141,234	\$ 483,200	\$ 497,629	
Retail	\$ 600	\$ 600	\$ 600	\$ 600	\$ 600	\$ 4,000	\$ 9,000	\$ 7,000	\$ 2,000	\$ 3,000	\$ 600	\$ 600	\$ 29,200	\$ 2,339	\$ 43,200	\$ 30,615	
Lessons	\$ -	\$ -	\$ -	\$ -	\$ 9,000	\$ 62,000	\$ 190,000	\$ 70,000	\$ 7,000	\$ 4,500	\$ 6,500	\$ 6,000	\$ 355,000	\$ 10,096	\$ 530,600	\$ 387,801	
Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 142,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 142,000	\$ (27,942)	\$ 9,000	\$ 16,910	
<b>Total Revenue</b>	<b>\$ 9,600</b>	<b>\$ 9,600</b>	<b>\$ 9,600</b>	<b>\$ 17,600</b>	<b>\$ 19,600</b>	<b>\$ 97,000</b>	<b>\$ 431,000</b>	<b>\$ 137,000</b>	<b>\$ 24,000</b>	<b>\$ 13,500</b>	<b>\$ 16,100</b>	<b>\$ 30,600</b>	<b>\$ 815,200</b>	<b>\$ 125,727</b>	<b>\$ 1,066,000</b>	<b>\$ 932,955</b>	
Cost of Goods Sold																	
Retail (75% GM)	\$ 240	\$ 240	\$ 240	\$ 240	\$ 240	\$ 1,600	\$ 3,600	\$ 2,800	\$ 800	\$ 1,200	\$ 240	\$ 240	\$ 11,680	\$ 1,362	\$ 27,000	\$ 21,486	
<b>Total Cost of Goods Sold</b>	<b>\$ 240</b>	<b>\$ 240</b>	<b>\$ 240</b>	<b>\$ 240</b>	<b>\$ 240</b>	<b>\$ 1,600</b>	<b>\$ 3,600</b>	<b>\$ 2,800</b>	<b>\$ 800</b>	<b>\$ 1,200</b>	<b>\$ 240</b>	<b>\$ 240</b>	<b>\$ 11,680</b>	<b>\$ 1,362</b>	<b>\$ 27,000</b>	<b>\$ 21,486</b>	
<b>Total COGS</b>	<b>\$ 240</b>	<b>\$ 240</b>	<b>\$ 240</b>	<b>\$ 240</b>	<b>\$ 240</b>	<b>\$ 1,600</b>	<b>\$ 3,600</b>	<b>\$ 2,800</b>	<b>\$ 800</b>	<b>\$ 1,200</b>	<b>\$ 240</b>	<b>\$ 240</b>	<b>\$ 11,680</b>	<b>\$ 1,362</b>	<b>\$ 27,000</b>	<b>\$ 21,486</b>	
<b>Gross Profit</b>	<b>\$ 9,360</b>	<b>\$ 9,360</b>	<b>\$ 9,360</b>	<b>\$ 17,360</b>	<b>\$ 19,360</b>	<b>\$ 95,400</b>	<b>\$ 427,400</b>	<b>\$ 134,200</b>	<b>\$ 23,200</b>	<b>\$ 12,300</b>	<b>\$ 15,860</b>	<b>\$ 30,360</b>	<b>\$ 803,520</b>	<b>\$ 124,365</b>	<b>\$ 1,039,000</b>	<b>\$ 911,469</b>	
Expense																	
Payroll	\$ 55,679	\$ 55,679	\$ 55,679	\$ 58,849	\$ 74,219	\$ 100,314	\$ 141,374	\$ 103,910	\$ 71,249	\$ 75,023	\$ 57,851	\$ 54,846	\$ 904,672	\$ 549,949	\$ 1,100,800	\$ 1,003,219	
Staff Expense	\$ 26	\$ -	\$ -	\$ -	\$ 1,500	\$ 1,000	\$ 1,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,026	\$ 2,822	\$ 13,150	\$ 9,223	
Facility Expenses	\$ 24,000	\$ 24,000	\$ 24,000	\$ 20,000	\$ 15,000	\$ 18,000	\$ 18,000	\$ 17,000	\$ 14,000	\$ 16,000	\$ 17,000	\$ 19,000	\$ 226,000	\$ 179,304	\$ 216,945	\$ 224,412	
Supplies and Maintenance	\$ 17,000	\$ 21,000	\$ 20,000	\$ 11,000	\$ 20,000	\$ 36,000	\$ 106,000	\$ 33,000	\$ 17,000	\$ 23,000	\$ 15,000	\$ 22,000	\$ 341,000	\$ 143,310	\$ 350,615	\$ 340,152	
Administrative & Other Expenses	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 12,000	\$ 5,630	\$ 11,330	\$ 31,241	
Credit Card Expense	\$ 192	\$ 192	\$ 192	\$ 352	\$ 392	\$ 1,940	\$ 8,620	\$ 2,740	\$ 480	\$ 270	\$ 322	\$ 612	\$ 16,304	\$ -	\$ 23,260	\$ -	
Insurance	\$ 9,222	\$ 9,222	\$ 9,222	\$ 9,222	\$ 9,222	\$ 9,222	\$ 9,222	\$ 9,222	\$ 9,222	\$ 9,222	\$ 9,222	\$ 9,222	\$ 110,667	\$ 83,000	\$ 83,000	\$ 24,000	
Property Taxes													\$ -	\$ 14,924	\$ 15,000	\$ -	
Other Expenses													\$ -	\$ -	\$ -	\$ -	
<b>Total Payroll &amp; Operating Expenses</b>	<b>\$ 107,119</b>	<b>\$ 111,093</b>	<b>\$ 110,093</b>	<b>\$ 100,423</b>	<b>\$ 121,334</b>	<b>\$ 167,476</b>	<b>\$ 285,716</b>	<b>\$ 166,872</b>	<b>\$ 112,951</b>	<b>\$ 124,515</b>	<b>\$ 100,396</b>	<b>\$ 106,680</b>	<b>\$ 1,614,669</b>	<b>\$ 978,939</b>	<b>\$ 1,814,100</b>	<b>\$ 1,632,247</b>	
<b>Net Ordinary Income</b>	<b>\$ (97,759)</b>	<b>\$ (101,733)</b>	<b>\$ (100,733)</b>	<b>\$ (83,063)</b>	<b>\$ (101,974)</b>	<b>\$ (72,076)</b>	<b>\$ 141,684</b>	<b>\$ (32,672)</b>	<b>\$ (89,751)</b>	<b>\$ (112,215)</b>	<b>\$ (84,536)</b>	<b>\$ (76,320)</b>	<b>\$ (811,149)</b>	<b>\$ (854,574)</b>	<b>\$ (775,100)</b>	<b>\$ (720,778)</b>	
Other Income													\$ -	\$ -	\$ -	\$ -	
Other Expense													\$ -	\$ -	\$ -	\$ -	
<b>Net Income before Overhead</b>	<b>(97,759)</b>	<b>(101,733)</b>	<b>(100,733)</b>	<b>(83,063)</b>	<b>(101,974)</b>	<b>(72,076)</b>	<b>141,684</b>	<b>(32,672)</b>	<b>(89,751)</b>	<b>(112,215)</b>	<b>(84,536)</b>	<b>(76,320)</b>	<b>(811,149)</b>	<b>(854,574)</b>	<b>(775,100)</b>	<b>(720,778)</b>	
Overhead Allocation													\$ -	\$ -	\$ -	\$ -	
<b>Net Income</b>	<b>(97,759)</b>	<b>(101,733)</b>	<b>(100,733)</b>	<b>(83,063)</b>	<b>(101,974)</b>	<b>(72,076)</b>	<b>141,684</b>	<b>(32,672)</b>	<b>(89,751)</b>	<b>(112,215)</b>	<b>(84,536)</b>	<b>(76,320)</b>	<b>(811,149)</b>	<b>(854,574)</b>	<b>(775,100)</b>	<b>(720,778)</b>	

FISCAL YEAR CALENDAR MONTH	2021											2021	2020	2020	2019	
	1	2	3	4	5	6	7	8	9	10	11	12	Budget	Forecast	Budget	Actual
Ordinary Income/Expense																
Revenue																
Rec Fee Allocation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Bike Rentals	\$0	\$0	\$0	\$0	\$4,000	\$13,000	\$32,500	\$15,000	\$5,000	\$2,500	\$0	\$0	\$72,000	\$69,676	\$43,200	\$43,698
Retail	\$0	\$0	\$0	\$0	\$8,000	\$8,000	\$8,000	\$8,000	\$4,000	\$0	\$0	\$0	\$36,000	\$53,818	\$70,400	\$66,813
Repairs	\$0	\$0	\$0	\$0	\$1,500	\$4,000	\$6,000	\$8,000	\$0	\$0	\$0	\$0	\$19,500	\$0	\$0	\$0
Camps	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$13,516	\$25,400	\$24,128
Total Revenue	\$0	\$0	\$0	\$0	\$13,500	\$25,000	\$46,500	\$31,000	\$9,000	\$2,500	\$0	\$0	\$127,500	\$137,010	\$139,000	\$134,639
Cost of Goods Sold																
Retail (50% GM)	\$0	\$0	\$9	\$0	\$35,764	\$6,430	\$5,657	\$4,000	\$0	\$0	\$0	\$0	\$51,860	\$47,860	\$50,000	\$55,263
Total Cost of Goods Sold	\$0	\$0	\$9	\$0	\$35,764	\$6,430	\$5,657	\$4,000	\$0	\$0	\$0	\$0	\$51,860	\$47,860	\$50,000	\$55,263
Total COGS	\$0	\$0	\$9	\$0	\$35,764	\$6,430	\$5,657	\$4,000	\$0	\$0	\$0	\$0	\$51,860	\$47,860	\$50,000	\$55,263
Gross Profit	\$0	\$0	(\$9)	\$0	(\$22,264)	\$18,570	\$40,843	\$27,000	\$9,000	\$2,500	\$0	\$0	\$75,640	\$89,150	\$89,000	\$79,376
Expense																
Payroll	\$1,329	\$1,329	\$1,329	\$1,329	\$1,329	\$9,179	\$9,179	\$9,179	\$9,179	\$1,329	\$1,329	\$1,329	\$47,346	\$41,030	\$57,900	\$53,649
Staff Expense													\$0	\$0	\$450	\$216
Facility Expenses	\$0	\$0	\$0	\$0	\$900	\$1,600	\$1,200	\$1,200	\$1,200	\$1,200	\$0	\$0	\$7,300	\$4,087	\$6,635	\$7,214
Supplies and Maintenance	\$0	\$0	\$0	\$0	\$500	\$500	\$500	\$500	\$500	\$0	\$0	\$0	\$2,500	\$1,767	\$1,715	\$2,728
Administrative & Other Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,195	\$1,000	\$6,118
Credit Card Expense	\$0	\$0	\$0	\$0	\$270	\$500	\$930	\$620	\$180	\$50	\$0	\$0	\$2,550	\$0	\$3,700	\$3,700
Insurance	\$ 444	\$ 444	\$ 444	\$ 444	\$ 444	\$ 444	\$ 444	\$ 444	\$ 444	\$ 444	\$ 444	\$ 444	\$ 5,333	\$2,100	\$4,000	\$2,400
Property Taxes													\$0	\$0	\$0	\$0
Other Expenses													\$0	\$1,142	\$0	\$0
Total Payroll & Operating Expenses	\$1,773	\$1,773	\$1,773	\$1,773	\$3,443	\$12,223	\$12,253	\$11,943	\$11,503	\$3,023	\$1,773	\$1,773	\$65,029	\$54,321	\$75,400	\$72,325
Net Ordinary Income	(\$1,773)	(\$1,773)	(\$1,782)	(\$1,773)	(\$25,707)	\$6,347	\$28,590	\$15,057	(\$2,503)	(\$523)	(\$1,773)	(\$1,773)	\$10,611	\$34,829	\$13,600	\$7,051
Other Income													\$0	\$0	\$0	\$0
Other Expense													\$0	\$0	\$0	\$0
Net Income before Overhead	(\$1,773)	(\$1,773)	(\$1,782)	(\$1,773)	(\$25,707)	\$6,347	\$28,590	\$15,057	(\$2,503)	(\$523)	(\$1,773)	(\$1,773)	\$10,611	\$34,829	\$13,600	\$7,051
Overhead Allocation													\$0	\$0	\$0	\$0
Net Income	(\$1,773)	(\$1,773)	(\$1,782)	(\$1,773)	(\$25,707)	\$6,347	\$28,590	\$15,057	(\$2,503)	(\$523)	(\$1,773)	(\$1,773)	\$10,611	\$34,829	\$13,600	\$7,051

FISCAL YEAR CALENDAR MONTH	2021												2021 Budget	2020 Forecast	2020 Budget	2019 Actual		
	1	2	3	4	5	6	7	8	9	10	11	12						
Ordinary Income/Expense																		
Revenue																		
Food	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$270,300	\$260,721	
Beverage	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$56,200	\$71,058	
Other-Rent	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$60,000			\$8,500	\$12,783	
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0					
<b>Total Revenue</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$60,000</b>	<b>\$0</b>	<b>\$335,000</b>	<b>\$344,562</b>		
Cost of Goods Sold (flat 40%)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0					
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$91,000	\$99,622	
<b>Gross Margin</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$60,000</b>	<b>\$0</b>	<b>\$244,000</b>	<b>\$244,940</b>		
Expenses																		
Payroll	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,530	\$190,900	\$228,732		
Staff Expense	\$0	\$0	\$0	\$0	\$250	\$250	\$250	\$250	\$250	\$0	\$0	\$0	\$1,250	\$0	\$3,075	\$4,165		
Facility Expenses	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$3,000	\$3,381	\$6,710	\$6,264		
Supplies and Maintenance	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$6,000	\$3,482	\$22,905	\$32,081		
Administrative & Other Expenses	\$0	\$0	\$0	\$0	\$100	\$100	\$100	\$100	\$100	\$0	\$0	\$0	\$500	\$646	\$7,810	\$16,567		
Credit Card Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8,600			
Insurance	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 4,000	\$1,500	\$3,000	\$2,400		
Property Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Other Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
<b>Total Payroll &amp; Operating Expenses</b>	<b>\$1,083</b>	<b>\$1,083</b>	<b>\$1,083</b>	<b>\$1,083</b>	<b>\$1,433</b>	<b>\$1,433</b>	<b>\$1,433</b>	<b>\$1,433</b>	<b>\$1,433</b>	<b>\$1,083</b>	<b>\$1,083</b>	<b>\$1,083</b>	<b>\$14,750</b>	<b>\$10,539</b>	<b>\$243,000</b>	<b>\$290,209</b>		
<b>Net Ordinary Income</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$3,567</b>	<b>\$3,567</b>	<b>\$3,567</b>	<b>\$3,567</b>	<b>\$3,567</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$45,250</b>	<b>(\$10,539)</b>	<b>\$1,000</b>	<b>(\$45,269)</b>		
Other Income													\$0	\$0	\$0	\$0		
Other Expense													\$0	\$0	\$0	\$0		
<b>Net Income before Overhead</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$3,567</b>	<b>\$3,567</b>	<b>\$3,567</b>	<b>\$3,567</b>	<b>\$3,567</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$45,250</b>	<b>(\$10,539)</b>	<b>\$1,000</b>	<b>(\$45,269)</b>		
Overhead Allocation													\$0					
<b>Net Income</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$3,567</b>	<b>\$3,567</b>	<b>\$3,567</b>	<b>\$3,567</b>	<b>\$3,567</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$3,917</b>	<b>\$45,250</b>					



FISCAL YEAR CALENDAR MONTH	2021												2021 Budget	2020 Forecast	2020 Budget	2019 Actual		
	1	2	3	4	5	6	7	8	9	10	11	12						
Ordinary Income/Expense																		
Revenue																	\$ 189,336	
Food	\$26,000	\$26,000	\$26,000	\$7,000	\$16,000	\$25,000	\$36,000	\$36,000	\$28,000	\$24,000	\$15,000	\$60,000	\$325,000			\$578,657	\$360,508	
Beverage	\$8,000	\$8,000	\$6,000	\$1,000	\$4,000	\$8,000	\$12,000	\$12,000	\$12,000	\$6,000	\$5,000	\$15,000	\$97,000			\$135,543	\$106,463	
Retail	\$250	\$250	\$250	\$250	\$250	\$500	\$1,000	\$1,200	\$300	\$200	\$100	\$300	\$4,850			\$8,800	\$23,454	
<b>Total Revenue</b>	<b>\$34,250</b>	<b>\$34,250</b>	<b>\$32,250</b>	<b>\$8,250</b>	<b>\$20,250</b>	<b>\$33,500</b>	<b>\$49,000</b>	<b>\$49,200</b>	<b>\$40,300</b>	<b>\$30,200</b>	<b>\$20,100</b>	<b>\$75,300</b>	<b>\$426,850</b>	<b>\$189,336</b>	<b>\$723,000</b>	<b>\$490,425</b>		
Cost of Goods Sold	\$10,275	\$10,275	\$9,675	\$2,475	\$6,075	\$10,050	\$14,700	\$14,760	\$12,090	\$9,060	\$6,030	\$22,590	\$128,055	\$82,740	\$222,000	\$164,450		
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0					
<b>Gross Margin</b>	<b>\$23,975</b>	<b>\$23,975</b>	<b>\$22,575</b>	<b>\$5,775</b>	<b>\$14,175</b>	<b>\$23,450</b>	<b>\$34,300</b>	<b>\$34,440</b>	<b>\$28,210</b>	<b>\$21,140</b>	<b>\$14,070</b>	<b>\$52,710</b>	<b>\$298,795</b>	<b>\$106,596</b>	<b>\$501,000</b>	<b>\$325,975</b>		
Expenses																		
Payroll	\$26,431	\$25,017	\$26,431	\$19,075	\$12,783	\$19,870	\$24,096	\$24,096	\$24,906	\$18,400	\$22,825	\$25,094	\$269,024	\$248,670	\$421,100	\$310,742		
Staff Expense													\$0	\$2,478	\$12,700	\$8,855		
Facility Expenses	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$18,000	\$10,760	\$20,280	\$17,651		
Supplies and Maintenance	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$36,000	\$23,977	\$43,600	\$39,006		
Administrative & Other Expenses													\$0	\$8,383	\$6,720	\$4,810		
Credit Card Expense	\$1,062	\$1,062	\$1,000	\$256	\$628	\$1,039	\$1,519	\$1,525	\$1,249	\$936	\$623	\$2,334	\$13,233	\$0	\$16,900	\$11,010		
Insurance	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 333	\$ 4,000	\$1,750	\$3,000	\$2,400		
Property Taxes													\$0	\$0	\$0	\$0		
Other Expenses													\$0	\$0	\$0	\$0		
<b>Total Payroll &amp; Operating Expenses</b>	<b>\$32,327</b>	<b>\$30,912</b>	<b>\$32,265</b>	<b>\$24,164</b>	<b>\$18,244</b>	<b>\$25,743</b>	<b>\$30,448</b>	<b>\$30,454</b>	<b>\$30,989</b>	<b>\$24,169</b>	<b>\$28,281</b>	<b>\$32,261</b>	<b>\$340,257</b>	<b>\$296,018</b>	<b>\$524,300</b>	<b>\$394,474</b>		
<b>Net Ordinary Income</b>	<b>(\$8,352)</b>	<b>(\$6,937)</b>	<b>(\$9,690)</b>	<b>(\$18,389)</b>	<b>(\$4,069)</b>	<b>(\$2,293)</b>	<b>\$3,852</b>	<b>\$3,986</b>	<b>(\$2,779)</b>	<b>(\$3,029)</b>	<b>(\$14,211)</b>	<b>\$20,449</b>	<b>(\$41,462)</b>	<b>(\$189,422)</b>	<b>(\$23,300)</b>	<b>(\$68,499)</b>		
Other Income													\$0	\$0	\$0	\$0		
Other Expense													\$0	\$0	\$0	\$0		
<b>Net Income before Overhead</b>	<b>(\$8,352)</b>	<b>(\$6,937)</b>	<b>(\$9,690)</b>	<b>(\$18,389)</b>	<b>(\$4,069)</b>	<b>(\$2,293)</b>	<b>\$3,852</b>	<b>\$3,986</b>	<b>(\$2,779)</b>	<b>(\$3,029)</b>	<b>(\$14,211)</b>	<b>\$20,449</b>	<b>(\$41,462)</b>	<b>(\$189,422)</b>	<b>(\$23,300)</b>	<b>(\$68,499)</b>		
Overhead Allocation													\$0					
<b>Net Income</b>	<b>(\$8,352)</b>	<b>(\$6,937)</b>	<b>(\$9,690)</b>	<b>(\$18,389)</b>	<b>(\$4,069)</b>	<b>(\$2,293)</b>	<b>\$3,852</b>	<b>\$3,986</b>	<b>(\$2,779)</b>	<b>(\$3,029)</b>	<b>(\$14,211)</b>	<b>\$20,449</b>	<b>(\$41,462)</b>					

FISCAL YEAR CALENDAR MONTH	2021												2021 Budget	2020 Forecast	2020 Budget	2019 Actual	
	1	2	3	4	5	6	7	8	9	10	11	12					
Revenue														\$0	\$0	\$0	\$0
Total Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cost of Goods Sold	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Gross Margin	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Expenses																	
Payroll	\$60,624	\$60,624	\$60,624	\$60,624	\$60,624	\$60,624	\$60,624	\$60,624	\$60,624	\$60,624	\$60,624	\$60,624	\$60,624	\$727,488	\$573,829	\$811,700	\$728,561
Staff Expenses	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$7,200	\$1,597	\$7,200	\$7,952
Facility Expenses	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$60,000	\$30,329	\$55,870	\$55,997
Supplies & Maintenance	(\$5,000)	(\$5,000)	(\$5,000)	(\$5,000)	(\$5,000)	(\$5,000)	(\$5,000)	(\$5,000)	(\$5,000)	(\$5,000)	(\$5,000)	(\$5,000)	(\$5,000)	(\$60,000)	(\$24,394)	(\$64,970)	(\$77,075)
Administrative & Other Expenses	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$9,000	\$17,385	\$9,200	\$10,232
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$26,400	\$26,000	\$24,000
Property Taxes	\$0	\$0												\$0	\$0	\$0	
Total Payroll & Operating Expenses	\$61,974	\$61,974	\$61,974	\$61,974	\$61,974	\$61,974	\$61,974	\$61,974	\$61,974	\$61,974	\$61,974	\$61,974	\$61,974	\$743,688	\$625,146	\$845,000	\$749,667
Net Ordinary Income	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$743,688)	(\$625,146)	(\$845,000)	(\$749,667)
Other Income														\$0	\$0	\$0	\$0
Other Expense														\$0	\$0	\$0	\$0
Net Income before Overhead	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$743,688)	(\$625,146)	(\$845,000)	(\$749,667)
Overhead Allocation														\$0			
Net Income	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$61,974)	(\$743,688)			

FISCAL YEAR CALENDAR MONTH	2021												2021	2020	2020	2019
	1	2	3	4	5	6	7	8	9	10	11	12	Budget	Forecast	Budget	Actual
Revenue																
Total Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cost of Goods Sold	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Margin	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Expenses																
Payroll	\$ 34,055	\$ 34,055	\$ 34,055	\$ 34,055	\$ 34,055	\$ 34,055	\$ 34,055	\$ 34,055	\$ 34,055	\$ 34,055	\$ 34,055	\$ 34,055	\$ 408,657	\$ 350,165	\$ 301,500	\$ 285,749
Staff Expenses	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 6,000	\$ 5,457	\$ 5,900	\$ 8,665
Facility Expenses	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 4,800	\$ 2,818	\$ 4,800	\$ 4,326
Supplies & Maintenance	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 2,400	\$ 6,095	\$ 2,700	\$ 4,849
Administrative & Other Expenses	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 12,000	\$ 12,227	\$ 11,100	\$ 11,825
Insurance	\$ 2,889	\$ 2,889	\$ 2,889	\$ 2,889	\$ 2,889	\$ 2,889	\$ 2,889	\$ 2,889	\$ 2,889	\$ 2,889	\$ 2,889	\$ 2,889	\$ 34,667	\$ -	\$ -	\$ -
Property Taxes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Payroll & Operating Expenses	\$ 39,044	\$ 39,044	\$ 39,044	\$ 39,044	\$ 39,044	\$ 39,044	\$ 39,044	\$ 39,044	\$ 39,044	\$ 39,044	\$ 39,044	\$ 39,044	\$ 468,524	\$ 376,762	\$ 326,000	\$ 315,414
Net Ordinary Income	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (468,524)	\$ (376,762)	\$ (326,000)	\$ (315,414)
Other Income													\$ -	\$ -	\$ -	\$ -
Other Expense													\$ -	\$ -	\$ -	\$ -
Net Income before Overhead	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (468,524)	\$ (376,762)	\$ (326,000)	\$ (315,414)
Overhead Allocation													\$ -	\$ -	\$ -	\$ -
Net Income	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (39,044)	\$ (468,524)	\$ (376,762)	\$ (326,000)	\$ (315,414)

FISCAL YEAR CALENDAR MONTH	2021												2021	2020	2020	2019
	1	2	3	4	5	6	7	8	9	10	11	12	Budget	Forecast	Budget	Actual
Ordinary Income/Expense																
Revenue																
Daily Access Fees	\$ 400,532	\$ 386,892	\$ 356,268	\$ 117,392	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 364,188	\$ 1,625,272	\$ 1,469,732	\$ 1,960,800	\$ 2,017,461
Food	\$ 74,189	\$ 71,663	\$ 65,991	\$ 21,744	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 67,458	\$ 301,045	\$ 326,017	\$ 386,700	\$ 365,068
Beverage												\$ -			\$ 109,900	\$ 121,700
Retail	\$ 18,206	\$ 17,586	\$ 16,194	\$ 5,336	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,554	\$ 73,876	\$ 71,105	\$ 146,200	\$ 148,267
Lessons & Rentals	\$ 263,987	\$ 254,997	\$ 234,813	\$ 77,372	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 240,033	\$ 1,071,202	\$ 1,397,625	\$ 2,066,000	\$ 1,992,834
Other Revenue	\$ 163,854	\$ 158,274	\$ 145,746	\$ 48,024	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 148,986	\$ 664,884	\$ 155,391	\$ 112,400	\$ 125,221
<b>Total Revenue</b>	<b>\$ 920,768</b>	<b>\$ 889,412</b>	<b>\$ 819,012</b>	<b>\$ 269,868</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 837,219</b>	<b>\$ 3,736,279</b>	<b>\$ 3,419,870</b>	<b>\$ 4,782,000</b>	<b>\$ 4,770,551</b>
Cost of Goods Sold																
Food COGS	\$ 19,660	\$ 18,991	\$ 17,488	\$ 5,762	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 17,876	\$ 79,777	\$ 66,763	\$ 105,900	\$ 103,340
Beverage COGS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,471	\$ 26,100	\$ 25,541
Retail COGS	\$ 8,739	\$ 8,441	\$ 7,773	\$ 2,561	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,946	\$ 35,460	\$ 31,597	\$ 70,000	\$ 67,939
<b>Total Cost of Goods Sold</b>	<b>\$ 28,399</b>	<b>\$ 27,432</b>	<b>\$ 25,261</b>	<b>\$ 8,323</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 25,822</b>	<b>\$ 115,237</b>	<b>\$ 112,831</b>	<b>\$ 202,000</b>	<b>\$ 196,820</b>
<b>Gross Profit</b>	<b>\$ 892,369</b>	<b>\$ 861,980</b>	<b>\$ 793,751</b>	<b>\$ 261,545</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 811,396</b>	<b>\$ 3,621,041</b>	<b>\$ 3,307,039</b>	<b>\$ 4,580,000</b>	<b>\$ 4,573,731</b>
Expenses																
Payroll	\$ 367,991	\$ 321,241	\$ 321,241	\$ 167,701	\$ 47,805	\$ 47,805	\$ 47,805	\$ 47,805	\$ 47,805	\$ 58,531	\$ 127,293	\$ 367,991	\$ 1,971,014	\$ 1,843,787	\$ 2,128,500	\$ 2,008,676
Staff Expense												\$ -	\$ 150,813	\$ 171,771	\$ 175,814	
Facility Expenses												\$ -	\$ 162,504	\$ 222,560	\$ 197,950	
Supplies and Maintenance												\$ -	\$ 138,819	\$ 191,239	\$ 166,198	
Administrative & Other Expenses	\$ 106,889	\$ 100,889	\$ 95,889	\$ 65,889	\$ 25,000	\$ 17,000	\$ 17,500	\$ 17,000	\$ 25,000	\$ 17,000	\$ 70,889	\$ 182,889	\$ 741,834	\$ 54,145	\$ 92,810	\$ 60,997
Credit Card Expense												\$ -	\$ 85,760	\$ 88,320	\$ 102,075	
Insurance	\$ 19,111	\$ 19,111	\$ 19,111	\$ 19,111	\$ 19,111	\$ 19,111	\$ 19,111	\$ 19,111	\$ 19,111	\$ 19,111	\$ 19,111	\$ 19,111	\$ 229,333	\$ 172,000	\$ 172,000	\$ 160,514
Property Taxes												\$ -	\$ 47,676	\$ 48,000	\$ -	
<b>Total Payroll &amp; Operating Expenses</b>	<b>\$ 493,991</b>	<b>\$ 441,241</b>	<b>\$ 436,241</b>	<b>\$ 252,701</b>	<b>\$ 91,916</b>	<b>\$ 83,916</b>	<b>\$ 84,416</b>	<b>\$ 83,916</b>	<b>\$ 91,916</b>	<b>\$ 94,642</b>	<b>\$ 217,293</b>	<b>\$ 569,991</b>	<b>\$ 2,942,180</b>	<b>\$ 2,655,504</b>	<b>\$ 3,115,200</b>	<b>\$ 2,872,224</b>
<b>Net Ordinary Income</b>	<b>\$ 398,379</b>	<b>\$ 420,739</b>	<b>\$ 357,510</b>	<b>\$ 8,843</b>	<b>\$ (91,916)</b>	<b>\$ (83,916)</b>	<b>\$ (84,416)</b>	<b>\$ (83,916)</b>	<b>\$ (91,916)</b>	<b>\$ (94,642)</b>	<b>\$ (217,293)</b>	<b>\$ 241,406</b>	<b>\$ 678,861</b>	<b>\$ 651,535</b>	<b>\$ 1,464,800</b>	<b>\$ 1,701,507</b>
Other Income												\$ -	\$ -	\$ -	\$ -	
Other Expense												\$ -	\$ -	\$ -	\$ -	
<b>Net Income before Overhead</b>	<b>\$ 398,379</b>	<b>\$ 420,739</b>	<b>\$ 357,510</b>	<b>\$ 8,843</b>	<b>\$ (91,916)</b>	<b>\$ (83,916)</b>	<b>\$ (84,416)</b>	<b>\$ (83,916)</b>	<b>\$ (91,916)</b>	<b>\$ (94,642)</b>	<b>\$ (217,293)</b>	<b>\$ 241,406</b>	<b>\$ 678,861</b>	<b>\$ 651,535</b>	<b>\$ 1,464,800</b>	<b>\$ 1,701,507</b>
Overhead Allocation												\$ -	\$ -	\$ -	\$ -	
<b>Net Income</b>	<b>\$ 398,379</b>	<b>\$ 420,739</b>	<b>\$ 357,510</b>	<b>\$ 8,843</b>	<b>\$ (91,916)</b>	<b>\$ (83,916)</b>	<b>\$ (84,416)</b>	<b>\$ (83,916)</b>	<b>\$ (91,916)</b>	<b>\$ (94,642)</b>	<b>\$ (217,293)</b>	<b>\$ 241,406</b>	<b>\$ 678,861</b>	<b>\$ 651,535</b>	<b>\$ 1,464,800</b>	<b>\$ 1,701,507</b>

FISCAL YEAR CALENDAR MONTH	2021												2021 Budget	2020 Forecast	2020 Budget	2019 Actual
	1	2	3	4	5	6	7	8	9	10	11	12				
<b>Ordinary Income/Expense</b>																
<b>Revenue</b>																
Rec Fee Allocation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Daily Access Fees	\$ 55,500	\$ 80,400	\$ 60,200	\$ 8,900								\$ 2,400	\$ 57,300	\$ 264,700	\$ 264,700	\$ 208,244
Food & Beverage	\$ 1,200	\$ 1,600	\$ 1,200	\$ 200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,100	\$ 5,300		\$ 6,457
Other Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,300	\$ 238
<b>Total Revenue</b>	<b>\$ 56,700</b>	<b>\$ 82,000</b>	<b>\$ 61,400</b>	<b>\$ 9,100</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,400</b>	<b>\$ 58,400</b>	<b>\$ 270,000</b>	<b>\$ -</b>	<b>\$ 214,939</b>
Total Cost of Goods Sold	\$ 600	\$ 800	\$ 600	\$ 100	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 550	\$ 2,650	\$ 3,000	\$ 1,911
<b>Total COGS</b>	<b>\$ 600</b>	<b>\$ 800</b>	<b>\$ 600</b>	<b>\$ 100</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 550</b>	<b>\$ 2,650</b>	<b>\$ -</b>	<b>\$ 1,911</b>
Gross Profit	\$ 56,100	\$ 81,200	\$ 60,800	\$ 9,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,400	\$ 57,850	\$ 267,350	\$ -	\$ 213,028
<b>Expenses</b>																
<b>Payroll</b>	<b>\$ 22,787</b>	<b>\$ 22,787</b>	<b>\$ 16,287</b>	<b>\$ 10,762</b>	<b>\$ 1,329</b>	<b>\$ 1,329</b>	<b>\$ 1,329</b>	<b>\$ 1,329</b>	<b>\$ 1,329</b>	<b>\$ 1,329</b>	<b>\$ 1,329</b>	<b>\$ 9,787</b>	<b>\$ 19,537</b>	<b>\$ 109,920</b>	<b>\$ 113,500</b>	<b>\$ 92,522</b>
<b>Staff Expense</b>	<b>\$ 50</b>	<b>\$ 50</b>	<b>\$ 50</b>	<b>\$ 200</b>									<b>\$ 550</b>	<b>\$ 900</b>	<b>\$ 900</b>	<b>\$ -</b>
<b>Facility Expenses</b>	<b>\$ 1,650</b>	<b>\$ 1,650</b>	<b>\$ 1,650</b>									<b>\$ 4,000</b>	<b>\$ 5,650</b>	<b>\$ 14,600</b>	<b>\$ 14,600</b>	<b>\$ 7,327</b>
<b>Supplies and Maintenance</b>	<b>\$ 4,200</b>	<b>\$ 2,600</b>	<b>\$ 4,060</b>	<b>\$ 500</b>								<b>\$ 1,850</b>	<b>\$ 5,790</b>	<b>\$ 19,000</b>	<b>\$ 20,000</b>	<b>\$ 18,116</b>
<b>Administrative &amp; Other Expenses</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,000</b>	<b>\$ 7,727</b>
<b>Credit Card Expense</b>	<b>\$ 1,500</b>	<b>\$ 2,000</b>	<b>\$ 1,500</b>	<b>\$ 250</b>										<b>\$ 5,250</b>	<b>\$ 7,000</b>	
<b>Insurance</b>	<b>\$ 1,667</b>	<b>\$ 1,667</b>	<b>\$ 1,667</b>	<b>\$ 1,667</b>	<b>\$ 1,667</b>	<b>\$ 1,667</b>	<b>\$ 1,667</b>	<b>\$ 1,667</b>	<b>\$ 1,667</b>	<b>\$ 1,667</b>	<b>\$ 1,667</b>	<b>\$ 1,667</b>	<b>\$ 1,667</b>	<b>\$ 20,000</b>	<b>\$ 15,000</b>	<b>\$ 4,200</b>
<b>Property Taxes</b>														<b>\$ -</b>		<b>\$ -</b>
<b>Total Payroll &amp; Operating Expenses</b>	<b>\$ 31,854</b>	<b>\$ 30,754</b>	<b>\$ 25,214</b>	<b>\$ 13,379</b>	<b>\$ 2,995</b>	<b>\$ 2,995</b>	<b>\$ 2,995</b>	<b>\$ 2,995</b>	<b>\$ 2,995</b>	<b>\$ 2,995</b>	<b>\$ 2,995</b>	<b>\$ 17,304</b>	<b>\$ 33,194</b>	<b>\$ 169,670</b>	<b>\$ -</b>	<b>\$ 129,892</b>
<b>Net Ordinary Income</b>	<b>\$ 24,846</b>	<b>\$ 51,246</b>	<b>\$ 36,186</b>	<b>\$ (4,279)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (14,904)</b>	<b>\$ 25,206</b>	<b>\$ 100,330</b>	<b>\$ -</b>	<b>\$ 83,136</b>
<b>Other Income</b>														<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Other Expense</b>														<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Net Income before Overhead</b>	<b>\$ 24,846</b>	<b>\$ 51,246</b>	<b>\$ 36,186</b>	<b>\$ (4,279)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (14,904)</b>	<b>\$ 25,206</b>	<b>\$ 100,330</b>	<b>\$ -</b>	<b>\$ 83,136</b>
<b>Overhead Allocation</b>														<b>\$ -</b>		
<b>Net Income</b>	<b>\$ 24,846</b>	<b>\$ 51,246</b>	<b>\$ 36,186</b>	<b>\$ (4,279)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (2,995)</b>	<b>\$ (14,904)</b>	<b>\$ 25,206</b>	<b>\$ 100,330</b>		