

**Tahoe Donner Association**  
**Operating Fund - Summary P&L by Department - NOR (including Allocated Overhead) - MONTH**  
for the month of **October 2020**

Including Allocated Overhead				Including Allocated Overhead					
Net Operating Results (NOR)				Total Operating Expenses					
Department	Variance to Budget		Variance to PriorYr		Variance to Budget		Variance to PriorYr		
	Actual	Pctg	Amount	Pctg	Amount	Pctg	Amount	Pctg	
<b>\$ (28,894)</b>	<b>73%</b>	<b>\$ 68,400</b>	<b>70%</b>	<b>\$ (29,357)</b>	<b>-23%</b>	<b>\$ (128,944)</b>	<b>48%</b>	<b>\$ 97,757</b>	<b>43%</b>
(7,881)	77%	27,710	78%	(9,464)	-15%	(59,919)	44%	37,174	38%
(12,229)	-60%	291	2%	(16,000)	-100%	(12,229)	52%	16,291	57%
(13,476)	45%	3,186	19%	(6,017)	-42%	(21,626)	44%	9,203	30%
10,763	217%	19,966	241%	23,325	141%	(29,100)	-15%	(4,949)	-20%
(2,915)	75%	7,771	73%	-	0%	(2,915)	75%	7,771	73%
(3,157)	83%	11,066	78%	(21,201)	-100%	(3,157)	92%	32,267	91%
<b>(231,300)</b>	<b>48%</b>	<b>176,913</b>	<b>43%</b>	<b>(72,745)</b>	<b>-27%</b>	<b>(426,786)</b>	<b>32%</b>	<b>249,658</b>	<b>37%</b>
(70,821)	37%	39,497	36%	(450)	-100%	(70,821)	37%	39,947	36%
(26,947)	52%	12,034	31%	(335)	-100%	(26,947)	52%	12,369	31%
(6,413)	-3%	3,693	37%	-	0%	(6,413)	-3%	3,693	37%
(77,018)	1%	41,355	35%	(24,829)	-64%	(91,056)	-16%	66,184	42%
(3,869)	52%	2,941	43%	(423)	-100%	(3,869)	52%	3,364	47%
(12,369)	65%	20,863	63%	4,973	282%	(19,107)	46%	15,889	45%
747	128%	4,022	123%	4,193	80%	(8,685)	10%	(172)	-2%
4,972	129%	20,460	132%	728	101%	4,962	129%	19,732	134%
(26,992)	62%	(2,690)	-11%	(46,607)	-25%	(164,556)	21%	43,917	21%
(3,380)	83%	19,150	85%	(236)	-100%	(3,380)	85%	19,386	85%
(2,188)	84%	11,025	83%	(7,560)	-100%	(2,188)	84%	18,586	89%
(7,023)	74%	4,565	39%	(2,200)	-7%	(34,726)	44%	6,764	16%
<b>(260,194)</b>	<b>53%</b>	<b>245,314</b>	<b>49%</b>	<b>(102,101)</b>	<b>-26%</b>	<b>(555,730)</b>	<b>37%</b>	<b>347,415</b>	<b>38%</b>
<b>(428,810)</b>	<b>-8%</b>	<b>(39,683)</b>	<b>-10%</b>	<b>55,443</b>	<b>108%</b>	<b>(535,639)</b>	<b>-20%</b>	<b>(95,126)</b>	<b>-22%</b>
(26,153)	86%	148,264	85%	-	0%	(26,153)	86%	148,264	85%
(56,520)	0%	(46,214)	-448%	(4,530)	-32%	(66,099)	-412%	(41,684)	-171%
(31,533)	0%	(33,674)	-1573%	3,787	25%	(50,203)	-280%	(37,461)	-294%
(61,207)	0%	(60,566)	-9445%	-	0%	(61,207)	0%	(60,566)	-9445%
(74,796)	0%	(72,545)	-3222%	(209)	-99%	(74,799)	-14860%	(72,336)	-2937%
(31,644)	0%	(41,160)	-433%	-	0%	(31,644)	0%	(41,160)	-433%
11,223	132%	41,633	137%	27,380	176%	(31,721)	37%	14,253	31%
(19,824)	0%	(22,562)	-824%	(311)	-62%	(20,013)	-2759%	(22,251)	-994%
(28,436)	0%	(34,429)	-575%	-	0%	(28,436)	0%	(34,429)	-575%
(56,645)	69%	144,855	72%	29,325	479%	(92,090)	51%	115,530	56%
(53,273)	0%	(63,286)	-632%	-	0%	(53,273)	0%	(63,286)	-632%
<b>\$ (689,004)</b>	<b>28%</b>	<b>\$ 261,996</b>	<b>23%</b>	<b>\$ (46,658)</b>	<b>-10%</b>	<b>\$ (1,091,370)</b>	<b>17%</b>	<b>\$ 252,289</b>	<b>19%</b>

**Tahoe Donner Association**  
**Operating Fund - Summary P&L by Department - NOR (including Allocated Overhead) - YTD**  
 For the ten months ending October 2020

Including Allocated Overhead				Including Allocated Overhead				Including Allocated Overhead												
Net Operating Results (NOR)				Revenue				Total Operating Expenses				ANNUAL BUDGET AMOUNTS								
Department	Variance to Budget		Variance to PriorYr		Actual	Variance to Budget		Variance to PriorYr		Actual	Variance to Budget		Variance to PriorYr		Revenue	BUDGET		NOR		
	Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg		Amount	Pctg		BUDGET	BUDGET
	\$ 130,972	\$ 366,639	156%	26%	\$ 464,559	139%	\$ 56,726	49%	\$ 1,222,976	59%	\$ 1,610,344	56%	\$ 3,026,000	\$ (3,453,000)	\$ (427,000)					
Private Amenities	(59,997)	21,400	26%	61%	122,486	64%	122,486	64%	(414,732)	-45%	(414,732)	-45%	509,854	50%	471,458	46%	1,221,000	(1,365,400)	(144,400)	
Trout Creek Rec Ctr	(67,576)	103,907	61%	28,967	16%	169,502	246%	25,137	58%	61,742	64%	61,742	74%	298,360	94%	271,322	93%	292,000	(330,600)	(38,600)
Aquatics	211,250	(23,377)	-10%	157,098	278%	169,502	246%	25,137	58%	61,742	64%	61,742	74%	298,360	94%	271,322	93%	292,000	(330,600)	(38,600)
Beach Club Marina	100,492	157,098	278%	169,502	246%	169,502	246%	25,137	58%	61,742	64%	61,742	74%	298,360	94%	271,322	93%	292,000	(330,600)	(38,600)
Tennis Center	(18,574)	7,894	30%	25,137	58%	61,742	64%	61,742	64%	61,742	64%	61,742	74%	298,360	94%	271,322	93%	292,000	(330,600)	(38,600)
Day Camps	(34,623)	99,716	74%	61,742	64%	61,742	64%	61,742	64%	61,742	64%	61,742	74%	298,360	94%	271,322	93%	292,000	(330,600)	(38,600)
Recreation Programs																				
	\$ 132,399	\$ 925,559	117%	722,547	122%	722,547	122%	722,547	122%	722,547	122%	722,547	122%	722,547	122%	722,547	122%	722,547	122%	722,547
Public Amenities	951,598	50,625	6%	15,176	2%	15,176	2%	15,176	2%	15,176	2%	15,176	2%	15,176	2%	15,176	2%	15,176	2%	15,176
Downhill Ski	263,965	230,962	700%	(41,068)	-63%	(1,336)	-5%	86,586	189%	(620,055)	-88%	(620,055)	-88%	99,549	15%	771,862	58%	30,000	(782,400)	(752,400)
Cross Country Ski	23,930	(41,068)	-63%	(1,336)	-5%	(1,336)	-5%	118,804	24%	22,992	24%	22,992	24%	31,925	29%	33,193	30%	96,000	(121,700)	(25,700)
Snowplay	(477,750)	156,135	25%	54,729	399%	56,185	370%	78,650	-69%	(159,985)	-67%	(159,985)	-67%	207,751	54%	201,192	53%	254,000	(412,100)	(158,100)
Golf	41,011	54,729	399%	56,185	370%	56,185	370%	172,177	24%	37,539	28%	37,539	28%	16,455	11%	17,144	11%	139,000	(159,900)	(20,900)
Campground	(100,697)	32,401	24%	41,207	29%	41,207	29%	1,127	44%	(1,705)	-60%	(1,705)	-60%	119,469	50%	59,904	33%	2,000	(274,700)	(272,700)
Equestrian	34,864	49,633	336%	54,683	276%	54,683	276%	1,127	44%	(1,705)	-60%	(1,705)	-60%	119,469	50%	59,904	33%	2,000	(274,700)	(272,700)
Bikeworks	(120,200)	118,596	50%	58,199	33%	58,199	33%	1,127	44%	(1,705)	-60%	(1,705)	-60%	119,469	50%	59,904	33%	2,000	(274,700)	(272,700)
Trails	(335,259)	108,448	24%	(89,279)	-36%	(89,279)	-36%	1,182,413	-41%	(1,082,066)	-48%	(1,082,066)	-48%	914,256	38%	992,787	40%	2,337,000	(2,885,200)	(548,200)
The Lodge	(31,330)	96,130	75%	102,582	77%	102,582	77%	8,664	-95%	(150,336)	-96%	(150,336)	-96%	246,466	86%	294,945	88%	159,000	(295,600)	(136,600)
Summer Food and Bev	(16,644)	79,746	83%	124,240	88%	124,240	88%	8,664	-95%	(150,336)	-96%	(150,336)	-96%	246,466	86%	294,945	88%	159,000	(295,600)	(136,600)
Pizza on the Hill	(101,089)	(10,778)	-12%	23,686	19%	23,686	19%	331,377	-45%	(268,623)	-45%	(268,623)	-45%	257,845	37%	91,419	17%	723,000	(836,300)	(113,300)
Alder Creek Cafe																				
	\$ 263,371	\$ 1,292,198	126%	1,187,107	129%	1,187,107	129%	7,337,694	-35%	(3,992,726)	-35%	(3,992,726)	-35%	5,284,924	43%	5,559,868	44%	13,421,000	(14,952,000)	(1,531,000)
Amenities Total	(4,485,796)	(730,623)	-19%	(1,488,887)	-50%	(1,488,887)	-50%	771,663	23%	142,083	16%	106,152	16%	(872,707)	-20%	(1,595,038)	-44%	719,000	(5,078,000)	(4,359,000)
HOA & Amenities	(588,716)	1,222,976	68%	1,288,007	69%	1,288,007	69%	197,838	-10%	(22,342)	-10%	(43,967)	-18%	1,222,976	68%	1,288,007	69%	-	(2,175,900)	(2,175,900)
Support Services	(150,395)	(150,395)	0%	(201,190)	-396%	(201,190)	-396%	174,855	-1%	(2,445)	-1%	(17,488)	-9%	(128,053)	-82%	(157,224)	-82%	240,000	(240,000)	-
General	(313,897)	(313,897)	0%	(419,498)	-397%	(419,498)	-397%	174,855	-1%	(2,445)	-1%	(17,488)	-9%	(128,053)	-82%	(157,224)	-82%	240,000	(240,000)	-
Administration	(499,771)	(499,771)	0%	(561,152)	-914%	(561,152)	-914%	1,325	0%	(4,075)	-75%	(2,917)	-69%	(499,771)	#DIV/0!	(561,152)	-914%	-	(6,000)	-
Information Tech	(592,616)	(592,616)	0%	(569,999)	-2520%	(569,999)	-2520%	1,325	0%	(4,075)	-75%	(2,917)	-69%	(499,771)	#DIV/0!	(561,152)	-914%	-	(6,000)	-
Accounting	(256,305)	(256,305)	0%	(264,141)	-3371%	(264,141)	-3371%	1,325	0%	(4,075)	-75%	(2,917)	-69%	(499,771)	#DIV/0!	(561,152)	-914%	-	(6,000)	-
Human Resources	(28,510)	354,118	93%	(186,709)	-813%	(186,709)	-813%	250,873	66%	(9,632)	-33%	106,756	74%	254,245	48%	147,588	35%	175,000	(624,800)	(449,800)
Architectural Standards	(163,730)	(163,730)	0%	(186,709)	-813%	(186,709)	-813%	19,268	0%	(9,632)	-33%	(8,065)	-74%	(154,097)	-533%	(178,644)	-4103%	32,000	(32,000)	-
Member Services	(280,873)	(280,873)	0%	(307,625)	-1150%	(307,625)	-1150%	127,505	0%	80,705	172%	71,832	129%	(280,873)	#DIV/0!	(307,625)	-1150%	-	-	-
Risk & Facility Admin	(1,136,594)	424,259	27%	23,908	2%	23,908	2%	127,505	0%	80,705	172%	71,832	129%	(280,873)	#DIV/0!	(307,625)	-1150%	-	-	-
Forestry	(474,390)	(474,390)	0%	(544,833)	-773%	(544,833)	-773%	127,505	0%	80,705	172%	71,832	129%	(280,873)	#DIV/0!	(307,625)	-1150%	-	-	-
Maintenance								127,505	0%	80,705	172%	71,832	129%	(280,873)	#DIV/0!	(307,625)	-1150%	-	-	-
TDA Operating Fund	\$ (4,222,425)	\$ 561,575	12%	(301,780)	-8%	(301,780)	-8%	\$ 8,109,357	-32%	(3,850,643)	-32%	(4,266,610)	-34%	\$ (12,331,783)	26%	\$ 3,964,830	24%	\$ 14,140,000	\$(20,030,000)	\$ (5,890,000)