Tahoe Donner Association

Department P&L Detail (D01)

For the Ten Months Ending October 31, 2020

Operating Fund Consolidated

October 2020									Year-to-Date October 2020							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
								Revenue								
62,089	**98,581**	**86,000**	**-36,492**	**-37%**	**-23,911**	**-28%**	**36053**	**ALLOCATED RECREATION FE**	**823,721**	**1,120,000**	**996,450**	**-296,279**	**-26%**	**-172,729**	**-17%**	**1,270,000**
0	0	10,252	0	0%	-10,252	-100%	(350...	Golf Passes	0	0	90,351	0	0%	-90,351	-100%	0
0	0	8,370	0	0%	-8,370	-100%	3502...	Golf Passes - Packs	0	0	50,763	0	0%	-50,763	-100%	0
0	0	7,575	0	0%	-7,575	-100%	35035	Golf Green Fees - Member	0	0	112,457	0	0%	-112,457	-100%	0
0	0	8,554	0	0%	-8,554	-100%	35025	Golf Green Fees - Guest	0	0	169,357	0	0%	-169,357	-100%	0
0	0	-11,329	0	0%	11,329	100%	3503...	Golf Green Fees - Public	0	0	76,592	0	0%	-76,592	-100%	0
0	0	0	0	0%	0	0%	35560	Ski Lift Revenue - Public	966,823	1,278,400	1,161,772	-311,577	-24%	-194,950	-17%	1,676,800
0	0	0	0	0%	0	0%	35562	Ski Lift Revenue - Guest	0	0	46,017	0	0%	-46,017	-100%	0
0	0	0	0	0%	0	0%	35565	Ski Lift Revenue - P.O.	103,403	80,000	136,184	23,403	29%	-32,781	-24%	117,000
0	0	0	0	0%	0	0%	35570	Ski Passes - Public	207,620	191,600	216,626	16,020	8%	-9,006	-4%	244,000
0	0	0	0	0%	0	0%	35575	Ski Passes - P.O.	264,461	208,300	210,735	56,161	27%	53,726	25%	264,000
0	0	0	0	0%	0	0%	35597	Ski Team - Public	13,956	3,500	8,863	10,456	299%	5,094	57%	4,000
0	0	0	0	0%	0	0%	35598	Ski Team - P.O.	17,836	9,000	13,766	8,836	98%	4,070	30%	10,000
0	0	0	0	0%	0	0%	35594	Snowplay Member	656	2,100	1,474	-1,444	-69%	-818	-55%	2,700
0	0	0	0	0%	0	0%	35596	Snowplay Guest	28,342	58,600	58,409	-30,258	-52%	-30,067	-51%	75,700
0	0	0	0	0%	0	0%	35595	Snowplay Public	44,838	144,300	89,682	-99,462	-69%	-44,844	-50%	186,300
0	0	0	0	0%	0	0%	35610	P.O. Daily Trail Fee	33,098	38,000	44,527	-4,902	-13%	-11,429	-26%	50,000
10	0	32	10	0%	-22	-69%	35615	Public Daily Trail Fee	170,456	236,000	203,395	-65,544	-28%	-32,939	-16%	285,000
0	0	0	0	0%	0	0%	35620	Guest Daily Trail Fee	54,783	71,000	73,000	-16,217	-23%	-18,217	-25%	89,000
0	0	0	0	0%	0	0%	37040	P.O. Trail Rides	0	43,000	38,349	-43,000	-100%	-38,349	-100%	43,000
0	0	0	0	0%	0	0%	37060	Guest Trail Rides	0	52,000	43,641	-52,000	-100%	-43,641	-100%	52,000
0	0	0	0	0%	0	0%	37080	Public Trail Rides	0	12,500	6,428	-12,500	-100%	-6,428	-100%	12,500
0	17,000	19,154	-17,000	-100%	-19,154	-100%	36012	Special Events Revenue	784	62,900	56,472	-62,116	-99%	-55,688	-99%	63,300
0	0	0	0	0%	0	0%	36013	Concert Revenue	0	140,000	141,552	-140,000	-100%	-141,552	-100%	140,000
5,189	1,000	878	4,189	419%	4,311	491%	36054	Daily Usage Fee - Member	73,073	53,600	42,990	19,473	36%	30,083	70%	59,100
7,519	4,250	6,031	3,269	77%	1,488	25%	36055	Daily Usage Fee - Guest	211,704	443,950	451,930	-232,246	-52%	-240,226	-53%	472,350
0	0	423	0	0%	-423	-100%	38013	Campground Revenue	118,567	95,400	95,467	23,167	24%	23,100	24%	95,400
12,718	**22,250**	**49,941**	**-9,532**	**-43%**	**-37,223**	**-75%**		**Total Direct Access & Use**	**2,310,401**	**3,224,150**	**3,640,797**	**-913,749**	**-28%**	**-1,330,396**	**-37%**	**3,942,150**
127,450	136,029	142,899	-8,579	-6%	-15,449	-11%	3310...	Food	1,375,052	2,726,978	2,560,256	-1,351,926	-50%	-1,185,204	-46%	3,148,157
-4,455	*-20,050*	*-14,691*	*15,595*	*78%*	*10,237*	*70%*		*Food Discounts*	*-74,840*	*-255,400*	*-199,930*	*180,560*	*71%*	*125,090*	*63%*	*-285,800*
-1,847	-4,250	-3,545	2,403	57%	1,698	48%	33152	EE Discounts	-31,775	-87,750	-77,171	55,975	64%	45,396	59%	-102,050
-995	-1,700	-1,100	705	41%	104	9%	33154	Guest Relations aka Manager	-7,549	-28,800	-19,877	21,251	74%	12,329	62%	-32,500
0	0	0	0	0%	0	0%	33156	InterDept Discounts	0	-1,350	-5,594	1,350	100%	5,594	100%	-1,350
-1,612	-14,100	-10,047	12,488	89%	8,434	84%	3316...	Marketing Discounts	-35,516	-137,500	-97,287	101,984	74%	61,771	63%	-149,900
2,392	4,100	3,957	-1,708	-42%	-1,565	-40%	33180	Food NA Beverage	79,229	168,250	147,423	-89,021	-53%	-68,194	-46%	195,050
125,388	***120,079***	***132,165***	***5,309***	***4%***	***-6,777***	***-5%***		***Food subtotal***	***1,379,441***	***2,639,828***	***2,507,749***	***-1,260,387***	***-48%***	***-1,128,308***	***-45%***	***3,057,407***
6,447	12,462	15,134	-6,015	-48%	-8,686	-57%	3322...	Beer	125,912	304,228	302,432	-178,316	-59%	-176,520	-58%	348,447
-76	0	-1,117	-76	0%	1,041	93%	3322...	Beer Discounts	-2,675	0	-8,235	-2,675	0%	5,560	68%	0
15,257	12,290	26,185	2,967	24%	-10,928	-42%	33242	Liquor	171,969	238,150	347,523	-66,181	-28%	-175,554	-51%	275,470
-383	0	-669	-383	0%	286	43%	3324...	Liquor Discounts	-2,765	0	-6,904	-2,765	0%	4,139	60%	0
18,747	25,789	26,074	-7,042	-27%	-7,327	-28%	33262	Wine	172,962	399,264	362,773	-226,302	-57%	-189,811	-52%	462,176
-496	0	-451	-496	0%	-45	-10%	3326...	Wine Discounts	-4,634	0	-7,089	-4,634	0%	2,454	35%	0
860	0	2,205	860	0%	-1,345	-61%	33268	Corkage Fees	7,298	0	21,603	7,298	0%	-14,305	-66%	0
-440	0	-840	-440	0%	400	48%	33269	Corkage Fee Discounts	-3,860	0	-11,593	-3,860	0%	7,733	67%	0
39,918	***50,541***	***66,522***	***-10,623***	***-21%***	***-26,604***	***-40%***		***Beverage subtotal***	***464,206***	***941,642***	***1,000,510***	***-477,436***	***-51%***	***-536,304***	***-54%***	***1,086,093***
0	1,800	22,972	-1,800	-100%	-22,972	-100%	3328...	Misc other F&B	2,397	61,300	217,994	-58,903	-96%	-215,597	-99%	68,650
0	0	0	0	0%	0	0%	33299	InterDept Food Sales	0	-4,100	-4,398	4,100	100%	4,398	100%	-4,100
0	***1,800***	***22,972***	***-1,800***	***-100%***	***-22,972***	***-100%***		***Other F&B subtotal***	***2,397***	***57,200***	***213,596***	***-54,803***	***-96%***	***-211,199***	***-99%***	***64,550***
165,305	**172,420**	**221,659**	**-7,115**	**-4%**	**-56,353**	**-25%**		**Total Food and Beverage**	**1,846,044**	**3,638,670**	**3,721,856**	**-1,792,626**	**-49%**	**-1,875,812**	**-50%**	**4,208,050**
165,171	***174,170***	***221,625***	***-8,999***	***-5%***	***-56,454***	***-25%***		***F&B Revenue by Segment:***	***1,515,532***	***2,747,220***	***3,195,448***	***-1,231,688***	***-45%***	***-1,679,916***	***-53%***	***3,219,000***
90,375	*68,600*	*65,614*	*21,775*	*32%*	*24,762*	*38%*	*33910*	*F&B-Dining Room*	*893,166*	*1,205,700*	*1,299,484*	*-312,534*	*-26%*	*-406,318*	*-31%*	*1,433,300*
47,188	*61,770*	*59,426*	*-14,582*	*-24%*	*-12,238*	*-21%*	*33920*	*F&B-Pub*	*362,531*	*702,520*	*664,917*	*-339,989*	*-48%*	*-302,386*	*-45%*	*823,700*
0	*16,500*	*72,078*	*-16,500*	*-100%*	*-72,078*	*-100%*	*33930*	*F&B-Banquets*	*6,492*	*306,900*	*708,045*	*-300,408*	*-98%*	*-701,553*	*-99%*	*355,000*
0	*100*	*0*	*-100*	*-100%*	*0*	*0%*	*33940*	*F&B-Lunch*	*0*	*31,200*	*44,879*	*-31,200*	*-100%*	*-44,879*	*-100%*	*31,200*
0	*900*	*5,235*	*-900*	*-100%*	*-5,235*	*-100%*	*33950*	*SmrF&B-Snack Bar*	*0*	*60,700*	*71,081*	*-60,700*	*-100%*	*-71,081*	*-100%*	*60,700*
0	*100*	*0*	*-100*	*-100%*	*0*	*0%*	*33970*	*SmrF&B-Pool BBQ*	*5,264*	*45,100*	*75,786*	*-39,836*	*-88%*	*-70,522*	*-93%*	*45,100*
0	0	0	0	0%	0	0%	33980	Snowplay Food Truck	0	0	5,629	0	0%	-5,629	-100%	0
27,607	*24,500*	*19,272*	*3,107*	*13%*	*8,335*	*43%*	*33990*	*Cafeteria*	*248,080*	*373,100*	*325,628*	*-125,020*	*-34%*	*-77,548*	*-24%*	*448,000*
0	*1,700*	*0*	*-1,700*	*-100%*	*0*	*0%*	*33989*	*Employee Housing*	*0*	*22,000*	*0*	*-22,000*	*-100%*	*0*	*0%*	*22,000*
0	*0*	*-2,429*	*0*	*0%*	*2,429*	*100%*	*33163*	*Mkt Discounts, Happy Hour Fo*	*-4,956*	*0*	*-22,558*	*-4,956*	*0%*	*17,601*	*78%*	*0*
0	*0*	*-877*	*0*	*0%*	*877*	*100%*	*33226*	*Mkt Discounts, Happy Hour Be*	*-1,609*	*0*	*-5,708*	*-1,609*	*0%*	*4,099*	*72%*	*0*
0	*0*	*-117*	*0*	*0%*	*117*	*100%*	*33246*	*Mkt Discounts, Happy Hour Be*	*-81*	*0*	*-838*	*-81*	*0%*	*757*	*90%*	*0*
0	*0*	*-232*	*0*	*0%*	*232*	*100%*	*33266*	*Mkt Discounts, Happy Hour Be*	*-616*	*0*	*-3,163*	*-616*	*0%*	*2,547*	*81%*	*0*
0	*0*	*-1,225*	*0*	*0%*	*1,225*	*100%*		*Mkt Discounts, Happy Hour Be*	*-2,306*	*0*	*-9,709*	*-2,306*	*0%*	*7,403*	*76%*	*0*
0	*0*	*-3,654*	*0*	*0%*	*3,654*	*100%*		*Mkt Discounts, Happy Hour*	*-7,262*	*0*	*-32,266*	*-7,262*	*0%*	*25,004*	*77%*	*0*

Tahoe Donner Association

Department P&L Detail (D01)

For the Ten Months Ending October 31, 2020

Operating Fund Consolidated

October 2020									Year-to-Date October 2020							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
400	940	450	-540	-57%	-50	-11%	36015	Sales - Firewood	4,150	5,000	5,570	-850	-17%	-1,420	-25%	5,000
24,253	0	0	24,253	0%	24,253	0%	36016	Sales - Timber	36,859	0	0	36,859	0%	36,859	0%	0
0	0	0	0	0%	0	0%	36017	Sales - Chips	21,921	0	11,088	21,921	0%	10,834	98%	0
8,581	10,100	29,125	-1,519	-15%	-20,544	-71%	36030	Sales - Retail	297,617	453,100	557,747	-155,483	-34%	-260,130	-47%	527,900
-289	-600	-376	311	52%	87	23%	38015	Employee Discounts	-17,363	-10,400	-22,938	-6,963	-67%	5,575	24%	-12,000
-264	-100	-121	-164	-164%	-144	-119%	38017	Homeowner Discounts	-6,023	-1,800	-4,738	-4,223	-235%	-1,285	-27%	-1,800
-947	-500	-8,082	-447	-89%	7,135	88%	38020	Discounts - Retail	-13,170	-41,300	-47,167	28,130	68%	33,997	72%	-47,000
0	0	0	0	0%	0	0%	38025	Promotion Discounts	-2,821	-2,000	-1,244	-821	-41%	-1,577	-127%	-2,000
31,734	**9,840**	**20,996**	**21,894**	**222%**	**10,738**	**51%**		**Total Retail Product Reve**	**321,171**	**402,600**	**498,318**	**-81,429**	**-20%**	**-177,147**	**-36%**	**470,100**
8,000	0	3,542	8,000	0%	4,458	126%	(350...	Golf Cart Rentals	19,195	0	82,015	19,195	0%	-62,820	-77%	0
0	0	300	0	0%	-300	-100%	35018	Golf Club Set Rentals	0	0	7,521	0	0%	-7,521	-100%	0
6,022	600	1,458	5,422	904%	4,564	313%	35020	Golf - Driving Range	66,676	30,000	36,490	36,676	122%	30,187	83%	30,000
0	0	335	0	0%	-335	-100%	(355...	Lessons - Group	268,830	567,000	301,717	-298,170	-53%	-32,887	-11%	728,800
0	0	0	0	0%	0	0%	(355...	Lessons - Private	365,107	282,400	395,272	82,707	29%	-30,165	-8%	375,500
0	0	0	0	0%	0	0%	35585	Lessons - Masters Program	4,035	2,300	3,694	1,735	75%	340	9%	2,500
0	0	0	0	0%	0	0%	3559...	Snowflakes	192,282	198,700	268,140	-6,418	-3%	-75,859	-28%	260,800
0	0	0	0	0%	0	0%	(355...	TD Tykes	56,438	26,400	48,970	30,038	114%	7,468	15%	26,400
4,026	400	559	3,626	907%	3,468	621%	3604...	Rentals	705,513	954,900	917,265	-249,387	-26%	-211,752	-23%	1,171,600
1,098	0	1,592	1,098	0%	-495	-31%	36042	Rentals, Storage	49,700	13,500	48,150	36,200	268%	1,550	3%	13,500
4,817	1,000	1,730	3,817	382%	3,087	178%	36043	Rentals, Bikes	79,806	43,200	43,698	36,606	85%	36,108	83%	43,200
-65	600	100	-665	-111%	-166	-165%	3604...	Child Care	517	8,000	927	-7,483	-94%	-410	-44%	10,600
-299	6,000	2,981	-6,299	-105%	-3,281	-110%	36050	Aerobics	-23,839	141,800	68,278	-165,639	-117%	-92,118	-135%	158,800
0	300	1,076	-300	-100%	-1,076	-100%	36056	Fitness/Training	1,140	4,100	6,166	-2,960	-72%	-5,026	-82%	5,000
0	0	0	0	0%	0	0%	36058	Rec Programs	0	14,400	15,057	-14,400	-100%	-15,057	-100%	14,400
0	0	0	0	0%	0	0%	36059	Day Camps	1,484	292,000	246,499	-290,516	-99%	-245,015	-99%	292,000
0	800	252	-800	-100%	-252	-100%	36051	Massage	3,623	14,400	10,795	-10,778	-75%	-7,173	-66%	17,300
-24	100	70	-124	-124%	-94	-134%	36057	Towels/Lockers	154	1,000	1,880	-846	-85%	-1,726	-92%	1,200
0	0	4	0	0%	-4	-100%	36060	Lessons - Public	0	1,500	2,791	-1,500	-100%	-2,791	-100%	1,500
10,946	4,000	3,922	6,946	174%	7,024	179%	36070	Lessons - P.O.	79,317	57,700	64,263	21,617	37%	15,054	23%	57,700
5,523	1,000	1,995	4,523	452%	3,528	177%	36080	Lessons - Guest	38,166	30,500	39,264	7,666	25%	-1,098	-3%	30,500
5,594	0	1,812	5,594	0%	3,782	209%	37090	Equestrian - Boarding	53,075	32,000	32,208	21,075	66%	20,867	65%	32,000
0	0	0	0	0%	0	0%	37095	Equestrian - Camps	5,151	71,500	76,864	-66,349	-93%	-71,713	-93%	71,500
1,144	0	0	1,144	0%	1,144	0%	(370...	Equestrian - Horse Lease	21,864	0	0	21,864	0%	21,864	0%	0
46,781	**14,800**	**21,728**	**31,981**	**216%**	**25,053**	**115%**		**Total Lessons & Rental R**	**1,988,230**	**2,787,300**	**2,717,924**	**-799,070**	**-29%**	**-729,693**	**-27%**	**3,344,800**
12,700	3,500	4,370	9,200	263%	8,330	191%	32010	Aso - Fees	72,220	51,300	44,155	20,920	41%	28,065	64%	55,000
3,680	1,500	2,210	2,180	145%	1,470	67%	32020	Inspection Fees	33,560	21,500	20,855	12,060	56%	12,706	61%	23,000
9,050	500	-663	8,550	1710%	9,713	1465%	32030	Fines	46,738	8,000	10,450	38,738	484%	36,288	347%	9,000
145	6,010	6,887	-5,865	-98%	-6,742	-98%	34010	Interest	58,504	101,100	107,545	-42,596	-42%	-49,041	-46%	108,120
0	0	0	0	0%	0	0%	32042	Collection Costs Recovery	0	0	16,150	0	0%	-16,150	-100%	0
2,846	2,400	2,976	446	19%	-130	-4%	34020	Late Charges	34,580	31,400	30,355	3,180	10%	4,225	14%	36,000
0	0	0	0	0%	0	0%	34030	Lien Fees	14,580	12,200	13,230	2,380	20%	1,350	10%	12,000
0	0	0	0	0%	0	0%	34040	Delinquency Fees	44,216	41,800	40,694	2,416	6%	3,522	9%	41,500
32,300	17,109	17,010	15,191	89%	15,290	90%	34050	Transfer Fees	184,170	127,480	121,005	56,690	44%	63,165	52%	158,200
0	0	0	0	0%	0	0%	34060	NSF Charges	80	0	60	80	0%	20	33%	0
0	0	0	0	0%	0	0%	34070	Shopping Bags	2	0	0	2	0%	2	0%	0
0	2,000	-1,825	-2,000	-100%	1,825	100%	34075	Sponsorships	7,636	8,000	19,875	-364	-5%	-12,239	-62%	8,000
18,670	13,200	14,883	5,470	41%	3,787	25%	34080	Communications Ad Revenue	174,855	177,300	191,343	-2,445	-1%	-16,488	-9%	210,000
1,791	2,200	1,739	-409	-19%	52	3%	37018	Lease Revenue	17,518	17,500	23,408	18	0%	-5,890	-25%	21,700
2,556	2,990	1,113	-434	-15%	1,443	130%	37020	Other Revenue	58,732	101,700	75,703	-42,968	-42%	-16,971	-22%	110,380
0	1,700	0	-1,700	-100%	0	0%	38005	Employee Housing Revenue	72,603	88,000	85,796	-15,397	-17%	-13,194	-15%	112,000
0	0	0	0	0%	0	0%	37030	Forestry Grant Revenue	-203	0	-1	-203	0%	-203	-40500%	0
83,738	**53,109**	**48,700**	**30,629**	**58%**	**35,038**	**72%**		**Total Other Revenue**	**819,790**	**787,280**	**800,622**	**32,510**	**4%**	**19,168**	**2%**	**904,900**
402,366	**371,000**	**449,024**	**31,366**	**8%**	**-46,658**	**-10%**		**GROSS REVENUE (GREV)**	**8,109,357**	**11,960,000**	**12,375,967**	**-3,850,643**	**-32%**	**-4,266,610**	**-34%**	**14,140,000**
								COST OF GOODS SOLD (COGS)								
-11,878	-12,610	-13,929	732	6%	2,050	15%	43110	Meat	-131,974	-257,410	-234,981	125,436	49%	103,007	44%	-299,770
-7,576	-11,380	-8,749	3,804	33%	1,173	13%	43120	Seafood	-92,903	-169,560	-140,313	76,657	45%	47,410	34%	-195,090
-8,352	-7,150	-9,845	-1,202	-17%	1,493	15%	43130	Produce	-92,585	-126,160	-165,778	33,575	27%	73,193	44%	-145,200
-4,311	-5,820	-4,134	1,509	26%	-177	-4%	43140	Dairy	-39,494	-119,740	-81,904	80,246	67%	42,410	52%	-136,660
-1,142	-2,020	-576	878	43%	-566	-98%	43150	NA Beverage	-24,589	-59,410	-43,156	34,821	59%	18,567	43%	-69,770
-8,755	-7,258	-9,686	-1,497	-21%	931	10%	43160	Food Other	-122,071	-165,557	-231,099	43,486	26%	109,029	47%	-190,261
1,228	3,310	4,420	-2,082	-63%	-3,192	-72%	43190	Mktg Discounts credit	17,464	55,500	51,524	-38,036	-69%	-34,060	-66%	63,290
2,279	3,058	2,247	-780	-25%	32	1%	43192	EE Meals credit	16,853	34,727	29,376	-17,875	-51%	-12,523	-43%	40,091
-38,508	***-39,870***	***-40,252***	***1,362***	***3%***	***1,744***	***4%***		***Food Cogs***	***-469,300***	***-807,610***	***-816,332***	***338,310***	***42%***	***347,031***	***43%***	***-933,370***
-1,520	-2,960	-4,002	1,440	49%	2,482	62%	43270	Beer	-30,108	-73,630	-75,070	43,522	59%	44,961	60%	-84,270
-2,430	-2,520	-3,853	90	4%	1,423	37%	43280	Liquor	-28,354	-49,120	-58,617	20,766	42%	30,264	52%	-56,720
-5,451	-7,620	-6,415	2,169	28%	964	15%	43290	Wine	-56,053	-118,230	-117,040	62,177	53%	60,988	52%	-136,640
-9,401	***-13,100***	***-14,269***	***3,699***	***28%***	***4,868***	***34%***		***Beverage Cogs***	***-114,515***	***-240,980***	***-250,727***	***126,465***	***52%***	***136,213***	***54%***	***-277,630***

Tahoe Donner Association

Department P&L Detail (D01)

For the Ten Months Ending October 31, 2020

Operating Fund Consolidated

October 2020									Year-to-Date October 2020							
			Actual vs Budget		Actual vs Prior Yr		Account					Actual vs Budget		Actual vs Prior Yr		Full Year
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-2,651	*-6,030*	*-12,880*	*3,379*	*56%*	*10,229*	*79%*		*Retail Product Cogs*	*-157,143*	*-230,410*	*-284,834*	*73,267*	*32%*	*127,691*	*45%*	*-265,000*
-50,561	**-59,000**	**-67,402**	**8,439**	**14%**	**16,841**	**25%**		**Total COGS**	**-740,958**	**-1,279,000**	**-1,351,893**	**538,042**	**42%**	**610,935**	**45%**	**-1,476,000**
-12.6%	-15.9%	-15.0%	03.3%	21.0%	02.4%	16.3%		Total Cogs / GREV %	-09.1%	-10.7%	-10.9%	01.6%	14.6%	01.8%	16.4%	-10.4%
-08.4%	-61.3%	-61.3%	52.9%	86.4%	53.0%	86.4%		Retail Product Cogs / Retail R	-48.9%	-57.2%	-57.2%	08.3%	14.5%	08.2%	14.4%	-56.4%
-08.0%	-54.6%	-43.6%	46.6%	85.4%	35.6%	81.7%		Retail Product Cogs / Retail R	-43.6%	-50.3%	-49.6%	06.7%	13.3%	06.0%	12.1%	-49.7%
-29.0%	-30.7%	-24.6%	01.7%	05.7%	-04.4%	-17.8%		F&B Cogs / F&B Rev %	-31.6%	-28.8%	-28.7%	-02.8%	-09.7%	-03.0%	-10.3%	-28.8%
-29.7%	-28.5%	-27.4%	-01.2%	-04.2%	-02.2%	-08.2%		Food %, preDiscounts	-32.3%	-27.9%	-30.1%	-04.4%	-15.7%	-02.1%	-07.0%	-27.9%
-30.7%	-33.2%	-30.5%	02.5%	07.5%	-00.3%	-00.8%		Food %, postDiscounts	-34.0%	-30.6%	-32.6%	-03.4%	-11.2%	-01.5%	-04.5%	-30.5%
-47.8%	-49.3%	-14.6%	01.5%	03.1%	-33.2%	-228.0%		Food NA Beverage %	-31.0%	-35.3%	-29.3%	04.3%	12.1%	-01.8%	-06.0%	-35.8%
-23.6%	-25.9%	-21.5%	02.4%	09.1%	-02.1%	-09.8%		COGS % Beverage, incld CF,n	-24.7%	-25.6%	-25.1%	00.9%	03.6%	00.4%	01.6%	-25.6%
-23.9%	-23.8%	-28.6%	-00.1%	-00.5%	04.7%	16.4%		COGS % Beer,net	-24.4%	-24.2%	-25.5%	-00.2%	-00.9%	01.1%	04.3%	-24.2%
-16.3%	-20.5%	-15.1%	04.2%	20.3%	-01.2%	-08.2%		COGS % Liquor,net	-16.8%	-20.6%	-17.2%	03.9%	18.8%	00.5%	02.6%	-20.6%
-29.9%	-29.5%	-25.0%	-00.3%	-01.1%	-04.8%	-19.3%		COGS % Wine,net	-33.3%	-29.6%	-32.9%	-03.7%	-12.5%	-00.4%	-01.2%	-29.6%
351,805	**312,000**	**381,622**	**39,805**	**13%**	**-29,817**	**-8%**		**Gross Margin (GREV-CO**	**7,368,399**	**10,681,000**	**11,024,073**	**-3,312,601**	**-31%**	**-3,655,675**	**-33%**	**12,664,000**
								PAYROLL								
								SALARIES & WAGES								
-274,947	-336,978	-312,607	62,031	18%	37,660	12%	5110...	Salaries - Exempt - Regular & Ot	-2,512,002	-3,379,628	-3,189,749	867,626	26%	677,746	21%	-4,032,000
-7,601	-2,300	-2,546	-5,301	-230%	-5,054	-198%	51106	Salaries - Exempt - Commissions	-31,723	-22,500	-40,613	-9,223	-41%	8,890	22%	-23,000
-163,829	-187,589	-154,662	23,760	13%	-9,167	-6%	5122...	Wages - FTRegular	-1,449,870	-1,871,606	-1,560,878	421,736	23%	111,008	7%	-2,249,540
-149,842	-170,283	-209,294	20,441	12%	59,453	28%	5124...	Wages - Seasonal & PartTime	-2,097,103	-3,296,866	-3,521,716	1,199,763	36%	1,424,614	40%	-3,931,560
0	-300	0	300	100%	0	0%	5122...	Wages-FTR-Commissions	0	-8,650	-900	8,650	100%	900	100%	-10,000
-359	-6,800	-4,992	6,441	95%	4,633	93%	51246	Wages-Seasonal-Commissions	-81,410	-87,500	-80,597	6,090	7%	-812	-1%	-107,900
-12,250	-12,250	-22,967	0	0%	10,717	47%	5110...	Incentive Program, Exempt	-15,837	-122,500	-215,530	106,663	87%	199,693	93%	-147,000
-3,184	-2,500	-7,337	-684	-27%	4,153	57%	51227	Incentive Program, FTR, NonEx	-25,594	-25,750	-68,058	156	1%	42,464	62%	-31,000
-898	0	-6,295	-898	0%	5,396	86%	51247	Incentive Program, Seasonal, N	-24,409	0	-66,619	-24,409	0%	42,210	63%	0
50,157	24,250	26,026	25,907	107%	24,132	93%	51299	Capitalized Payroll Direct S&W	307,786	294,500	250,100	13,286	5%	57,686	23%	343,000
-562,753	**-694,750**	**-694,675**	**131,997**	**19%**	**131,922**	**19%**		**Total Salaries & Wages, DIREC**	**-5,930,161**	**-8,520,500**	**-8,494,560**	**2,590,339**	**30%**	**2,564,399**	**30%**	**-10,189,000**
-244,641	-327,278	-312,095	82,637	25%	67,454	22%		Salaries sub-total	-2,251,776	-3,230,128	-3,195,791	978,352	30%	944,015	30%	-3,859,000
-318,112	-367,472	-382,580	49,360	13%	64,468	17%		Wage sub-total	-3,678,385	-5,290,372	-5,298,769	1,611,987	30%	1,620,383	31%	-6,330,000
-167,013	-190,389	-161,999	23,376	12%	-5,014	-3%		Wage-FTR subsubtotal	-1,475,464	-1,906,006	-1,629,836	430,542	23%	154,372	9%	-2,290,540
-151,099	-177,083	-220,581	25,984	15%	69,482	31%		Wage-Seasonal subsubt	-2,202,921	-3,384,366	-3,668,933	1,181,445	35%	1,466,011	40%	-4,039,460
-139.9%	-187.3%	-154.7%	47.4%	25.3%	14.8%	09.6%		PayrollDirect %ofRevenu	-73.1%	-71.2%	-68.6%	-01.9%	-02.6%	-04.5%	-06.5%	-72.1%
-1,681	-1,206	1,156	-475	-39%	-2,837	-245%	51108	PTO net$ accrual, in Salaries	-34,616	-15,447	11,807	-19,169	-124%	-46,423	-393%	-17,952
1,946	-1,408	-2,994	3,354	238%	4,941	165%	51228	PTO net$ accrual, in Wages FTR	-39,197	-9,151	-10,978	-30,046	-328%	-28,219	-257%	-12,000
265	-2,614	-1,839	2,879	110%	2,104	114%		PTO net accrual, in PD Total	-73,813	-24,598	828	-49,215	-200%	-74,641	-9012%	-29,952
-240.8	0.0	-626.8	-240.8	0.0	386.0	0.6		Wage Overtime Hours	-7151.4	0.0	-14041.1	-7151.4	0.0	6889.7	0.5	0.0
-11874.8	-18535.1	-19233.6	6660.2	0.4	7358.7	0.4		Wage Total Hours	-183075.0	-286025.0	-297301.3	102950.0	0.4	114226.3	0.4	-340029.3
26.95	19.75	19.74	7.20	0.36	7.22	0.37		Wage ROP avg	19.88	18.46	17.79	1.41	0.08	2.09	0.12	18.58
-5830.9	-7854.3	-7242.2	2023.4	0.3	1411.3	0.2		EXEMPT Hours	-57190.8	-78217.5	-75099.8	21026.7	0.3	17909.0	0.2	-92780.3
								PAYROLL BURDEN								
-48,973	-71,135	-56,696	22,162	31%	7,722	14%	5130...	Payroll Taxes	-602,257	-939,762	-844,419	337,505	36%	242,161	29%	-1,135,000
-14,865	-26,160	-20,817	11,295	43%	5,952	29%	5130...	Workers Compensation	-217,625	-371,660	-403,598	154,035	41%	185,973	46%	-450,000
-74,229	-81,731	-72,183	7,502	9%	-2,046	-3%	5130...	Group Insurance	-758,212	-815,788	-728,332	57,576	7%	-29,880	-4%	-970,000
-8,524	-16,974	-12,567	8,450	50%	4,043	32%	5130...	Retirement Plan	-69,686	-170,790	-131,808	101,104	59%	62,122	47%	-205,000
8,272	3,667	4,039	4,605	126%	4,233	105%	51499	Capitalized Payroll Burden	47,515	36,670	38,558	10,845	30%	8,957	23%	44,000
-138,319	**-192,333**	**-158,223**	**54,014**	**28%**	**19,904**	**13%**		**PAYROLL BURDEN Total**	**-1,600,265**	**-2,261,330**	**-2,069,598**	**661,065**	**29%**	**469,333**	**23%**	**-2,716,000**
-69,360	-93,135	-77,746	23,775	26%	8,386	11%	(513...	subtotal, Burden-Salary	-710,335	-924,468	-854,203	214,133	23%	143,867	17%	-1,105,000
-56,072	-72,425	-53,900	16,353	23%	-2,172	-4%	(514...	subtotal, Burden-Wage-FTR	-555,942	-738,732	-573,417	182,790	25%	17,475	3%	-888,120
-21,158	-30,440	-30,616	9,282	30%	9,457	31%	(514...	subtotal, Burden-Wage-Seasona	-381,502	-634,800	-680,536	253,298	40%	299,034	44%	-766,880
24.6%	**27.7%**	**22.8%**	**-03.1%**	**-11.2%**	**01.8%**	**07.9%**		**Burden % - on all Payroll**	**27.0%**	**26.5%**	**24.4%**	**00.4%**	**01.7%**	**02.6%**	**10.8%**	**26.7%**
28.4%	28.5%	24.9%	-00.1%	-00.4%	03.4%	13.8%		Burden % - Salary	31.5%	28.6%	26.7%	02.9%	10.2%	04.8%	18.0%	28.6%
33.6%	38.0%	33.3%	-04.5%	-11.7%	00.3%	00.9%		Burden % - Wage-FTR	37.7%	38.8%	35.2%	-01.1%	-02.8%	02.5%	07.1%	38.8%
14.0%	17.2%	13.9%	-03.2%	-18.5%	00.1%	00.9%		Burden % - Wage-Season	17.3%	18.8%	18.5%	-01.4%	-07.7%	-01.2%	-06.6%	19.0%
24.3%	*28.0%*	*22.1%*	*-03.7%*	*-13.3%*	*02.2%*	*09.9%*		*Burden % - Wage-FTR&*	*25.5%*	*26.0%*	*23.7%*	*-00.5%*	*-01.8%*	*01.8%*	*07.7%*	*26.1%*
-701,072	**-887,083**	**-852,898**	**186,011**	**21%**	**151,825**	**18%**		**PAYROLL TOTAL (Direct&Burd**	**-7,530,426**	**-10,781,830**	**-10,564,158**	**3,251,404**	**30%**	**3,033,732**	**29%**	**-12,905,000**
24.6%	**27.7%**	**22.8%**	**-3.1%**	**-11.2%**	**1.8%**	**7.9%**		**Burden % TL**	**27.0%**	**26.5%**	**24.4%**	**0.4%**	**1.7%**	**2.6%**	**10.8%**	**26.7%**
8.7%	10.2%	8.2%	-1.5%	-15.0%	0.5%	6.6%		Payroll Taxes %	10.2%	11.0%	9.9%	-0.9%	-7.9%	0.2%	2.2%	11.1%
2.6%	3.8%	3.0%	-1.1%	-29.8%	-0.4%	-11.9%		Workers Comp %	3.7%	4.4%	4.8%	-0.7%	-15.9%	-1.1%	-22.8%	4.4%
13.2%	11.8%	10.4%	1.4%	12.1%	2.8%	26.9%		Group Insurance %	12.8%	9.6%	8.6%	3.2%	33.5%	4.2%	49.1%	9.5%
1.5%	2.4%	1.8%	-0.9%	-38.0%	-0.3%	-16.3%		Retirement %	1.2%	2.0%	1.6%	-0.8%	-41.4%	-0.4%	-24.3%	2.0%
-1.5%	-0.5%	-0.6%	-0.9%	-178.5%	-0.9%	-152.8%		Capz PB %	-0.8%	-0.4%	-0.5%	-0.4%	-86.2%	-0.3%	-76.5%	-0.4%
								OPERATING EXPENSES (OE)								
-2,728	-3,108	-2,340	380	12%	-389	-17%	50530	Employee Meals	-20,067	-36,927	-34,105	16,860	46%	14,038	41%	-42,641

Tahoe Donner Association

Department P&L Detail (D01)

For the Ten Months Ending October 31, 2020

Operating Fund Consolidated

October 2020									Year-to-Date October 2020							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-2,649	-1,700	-4,590	-949	-56%	1,941	42%	50605	Employee Housing expenses	-116,280	-110,200	-118,531	-6,080	-6%	2,251	2%	-142,200
0	0	0	0	0%	0	0%	50610	Educational Reimbursement	-1,670	0	-240	-1,670	0%	-1,430	-596%	0
-1,986	-1,100	-595	-886	-81%	-1,390	-233%	50615	Employee Recruiting	-101,647	-8,900	-10,451	-92,747	-1042%	-91,196	-873%	-11,000
-1,022	-3,875	-2,265	2,853	74%	1,243	55%	50620	Employee Dev/Training	-9,587	-49,850	-31,715	40,263	81%	22,128	70%	-59,460
-1,823	-3,405	-2,833	1,582	46%	1,010	36%	50625	Employee Relations	-25,500	-47,265	-47,558	21,765	46%	22,058	46%	-71,540
-265	-900	-661	635	71%	396	60%	50626	PreEmployment Testing	-4,682	-12,400	-9,770	7,718	62%	5,088	52%	-18,000
-370	-400	-370	30	7%	0	0%	50627	EAP Services	-3,702	-4,000	-3,702	298	7%	0	0%	-4,800
-2,167	-7,200	-2,672	5,033	70%	506	19%	50628	Benefit Adminstration Services	-27,753	-28,700	-30,003	947	3%	2,250	7%	-39,000
-2,481	-850	-209	-1,631	-192%	-2,272	-1090%	50630	Uniforms	-9,609	-21,050	-21,092	11,441	54%	11,483	54%	-39,200
-600	-5,250	-2,022	4,650	89%	1,422	70%	51080	Seminars & Conferences	-9,316	-24,700	-12,378	15,384	62%	3,063	25%	-26,850
-125	-2,520	-2,444	2,395	95%	2,319	95%	51095	Travel/Meeting Expense	-6,249	-22,030	-16,086	15,781	72%	9,838	61%	-24,670
-16,216	**-30,308**	**-21,001**	**14,092**	**46%**	**4,785**	**23%**		**Total Staff Expense**	**-336,061**	**-366,022**	**-335,632**	**29,961**	**8%**	**-429**	**0%**	**-479,361**
-13,737	-10,015	-10,486	-3,722	-37%	-3,251	-31%	51090	Telephone	-107,156	-100,710	-91,711	-6,446	-6%	-15,445	-17%	-120,810
-2,206	-1,915	-2,347	-291	-15%	140	6%	55003	Cable/Sat TV Service	-20,991	-18,460	-18,692	-2,531	-14%	-2,299	-12%	-22,160
-7,054	-9,600	-8,387	2,546	27%	1,333	16%	55005	Disposal Fees	-101,111	-98,725	-112,842	-2,386	-2%	11,730	10%	-113,305
-25,533	-20,245	-21,756	-5,288	-26%	-3,776	-17%	5501...	Electricity	-232,358	-240,680	-260,104	8,322	3%	27,746	11%	-304,370
-3,141	-3,700	-4,860	559	15%	1,718	35%	55020	Natural Gas - Pools	-35,843	-61,700	-65,738	25,857	42%	29,895	45%	-75,600
-2,320	-4,240	-4,802	1,920	45%	2,482	52%	55025	Natural Gas - Buildings	-51,538	-69,345	-72,851	17,807	26%	21,313	29%	-85,725
-6,273	**-9,095**	**-12,813**	**2,822**	**31%**	**6,540**	**51%**	**(530...**	**Fuel & Oil**	**-120,211**	**-138,750**	**-174,987**	**18,539**	**13%**	**54,776**	**31%**	**-161,100**
-720	-800	-194	80	10%	-526	-271%	55027	Propane (LPG)	-5,512	-4,890	-6,024	-622	-13%	512	9%	-5,820
-7,651	-7,885	-7,470	234	3%	-180	-2%	55030	Sewer Fees	-75,804	-76,650	-73,939	846	1%	-1,865	-3%	-92,390
-3,503	-3,650	-3,685	147	4%	182	5%	5503...	Water - Building/Facility	-32,108	-38,205	-38,195	6,097	16%	6,086	16%	-44,585
-7,367	-2,450	-5,458	-4,917	-201%	-1,908	-35%	55040	Water - Grounds	-56,050	-20,220	-66,663	-35,830	-177%	10,613	16%	-83,220
-79,506	**-73,595**	**-82,259**	**-5,911**	**-8%**	**2,753**	**3%**		**TOTAL UTILITIES**	**-838,682**	**-868,335**	**-981,745**	**29,653**	**3%**	**143,063**	**15%**	**-1,109,085**
								SUPPLIES & MAINTENANCE EXPENSE								
-1,366	-410	-1,149	-956	-233%	-217	-19%	56010	Security Exp	-13,513	-9,880	-12,108	-3,633	-37%	-1,405	-12%	-12,250
-160	0	0	-160	0%	-160	0%	52505	Hazardous Waste Clean Up	-652	-1,000	-5,281	348	35%	4,628	88%	-1,500
-3,498	-8,000	-8,786	4,502	56%	5,287	60%	56520	Linen Service	-44,787	-109,540	-110,222	64,753	59%	65,436	59%	-128,659
-7,190	-6,450	-6,711	-740	-11%	-479	-7%	56530	Janitorial Services & Supplies	-72,875	-81,865	-79,043	8,990	11%	6,167	8%	-98,655
-865	-735	-1,144	-130	-18%	278	24%	56535	Pest Control	-6,282	-9,240	-9,150	2,958	32%	2,868	31%	-10,570
-1,824	-2,955	-1,694	1,131	38%	-130	-8%	52020	Contract Fees	-11,128	-79,150	-21,593	68,022	86%	10,466	48%	-83,660
-12,000	0	0	-12,000	0%	-12,000	0%	50201	Contract Labor	-93,118	0	0	-93,118	0%	-93,118	0%	0
0	-300	491	300	100%	-491	-100%	52022	Veterinary Services	-2,961	-7,400	-6,306	4,439	60%	3,345	53%	-7,400
0	-1,100	-1,600	1,100	100%	1,600	100%	52023	Equine Care Services	-9,543	-8,000	-8,596	-1,543	-19%	-948	-11%	-9,000
-2,400	-3,000	-2,534	600	20%	134	5%	52024	Offsite Pasturing	-16,507	-13,600	-14,434	-2,907	-21%	-2,073	-14%	-18,400
-4,088	-1,945	-4,389	-2,143	-110%	301	7%	53705	Equipment Rental	-27,588	-17,950	-13,543	-9,638	-54%	-14,045	-104%	-21,890
0	0	0	0	0%	0	0%	57035	Rental Property Expense	0	0	88	0	0%	-88	-100%	0
0	0	0	0	0%	0	0%	53013	reserved for future use	0	0	-200	0	0%	200	100%	0
-231	0	-573	-231	0%	341	60%	56505	Feed Hay Grain	-17,338	-15,100	-17,593	-2,238	-15%	255	1%	-15,100
-7	-300	-144	293	98%	137	95%	51560	Mbr Srv - Retail COGS	-1,299	-5,900	-4,826	4,601	78%	3,527	73%	-7,000
0	-40	-429	40	100%	429	100%	56503	Printed Forms/Ticket Stock	-11,123	-10,720	-7,184	-403	-4%	-3,939	-55%	-15,150
0	-400	-349	400	100%	349	100%	51037	Computer Software	-246	-4,350	-2,126	4,104	94%	1,879	88%	-5,300
0	-200	0	200	100%	0	0%	51038	Computer Hardware	-41	-2,000	-150	1,959	98%	109	73%	-2,200
-2,070	-445	-240	-1,625	-365%	-1,830	-764%	51050	Furniture and Office Equip	-7,160	-8,375	-7,983	1,215	15%	823	10%	-12,265
-1,185	-2,115	-1,523	930	44%	338	22%	51060	Office Supplies	-11,029	-22,460	-17,098	11,431	51%	6,070	35%	-28,290
-2,764	-1,935	-2,840	-829	-43%	76	3%	51061	Toner Cartridges	-15,368	-20,550	-22,510	5,182	25%	7,142	32%	-25,520
0	0	-135	0	0%	135	100%	53530	Signs	-6,805	-6,590	-6,809	-215	-3%	4	0%	-11,380
-4,396	**-3,635**	**-2,324**	**-761**	**-21%**	**-2,072**	**-89%**	**56501**	**Operating Supplies**	**-40,434**	**-54,460**	**-56,415**	**14,026**	**26%**	**15,981**	**28%**	**-61,820**
-5,043	-2,310	-2,077	-2,733	-118%	-2,966	-143%	56502	Paper Products - Restaurant	-42,876	-62,570	-64,873	19,694	31%	21,997	34%	-74,270
-13	-200	-239	187	94%	226	95%	56504	Candle & TableTop Supplies	-592	-1,600	-1,544	1,008	63%	952	62%	-2,200
-963	-2,000	-1,511	1,037	52%	548	36%	56511	Cleaning Supplies - Restaurant	-13,375	-27,000	-22,069	13,625	50%	8,694	39%	-31,500
-2,395	-1,240	-1,104	-1,155	-93%	-1,291	-117%	56540	Small Tools & Equipment	-15,206	-24,820	-20,514	9,614	39%	5,307	26%	-31,280
-6,409	-1,325	-1,040	-5,084	-384%	-5,369	-517%	56545	Safety Equipment	-24,230	-18,445	-15,734	-5,785	-31%	-8,496	-54%	-27,045
-462	0	-919	-462	0%	456	50%	56550	Spoilage	-12,933	0	-14,071	-12,933	0%	1,138	8%	0
0	-200	0	200	100%	0	0%	51025	Entertainment	-1,300	-5,250	-132	3,950	75%	-1,168	-883%	-6,250
0	-100	0	100	100%	0	0%	55530	Recreation Programs	0	-21,660	-19,653	21,660	100%	19,653	100%	-21,660
0	-11,225	-11,487	11,225	100%	11,487	100%	55532	Special Programs	-5,382	-43,310	-41,830	37,928	88%	36,448	87%	-55,880
0	0	-43	0	0%	43	100%	55536	Opening event expense- Lodge	0	0	-43	0	0%	43	100%	0
0	-1,500	-3,840	1,500	100%	3,840	100%	55537	Catering Rentals	0	-4,100	-10,826	4,100	100%	10,826	100%	-4,200
0	0	0	0	0%	0	0%	56013	Concert Expenses	0	-71,035	-62,733	71,035	100%	62,733	100%	-71,035
0	0	-596	0	0%	596	100%	55550	Ski Team Expense	-1,329	-2,500	-2,417	1,171	47%	1,088	45%	-2,700
								Repairs & Maintenance								
0	0	0	0	0%	0	0%	54200	R&M Building (non-posting)	0	0	-399	0	0%	399	100%	0
-3,545	-3,800	-5,922	255	7%	2,377	40%	54210	General/PM	-37,498	-42,000	-47,869	4,502	11%	10,371	22%	-50,500
0	-100	-34	100	100%	34	100%	54220	Plumbing	-1,391	-2,650	-4,907	1,259	48%	3,516	72%	-3,550
0	-100	0	100	100%	0	0%	54240	Lighting and Electrical	-1,672	-2,385	-2,611	713	30%	939	36%	-3,805
0	-250	-12	250	100%	12	100%	54250	HVAC	-1,493	-825	-1,076	-668	-81%	-417	-39%	-1,025
0	0	-14	0	0%	14	100%	54252	Carpentry	0	-890	-86	890	100%	86	100%	-2,440
-607	-600	-592	-7	-1%	-16	-3%	54254	Elevators	-6,074	-6,400	-7,052	326	5%	978	14%	-7,800
0	-900	-893	900	100%	893	100%	54256	Fire Suppression	-7,442	-8,150	-12,798	708	9%	5,356	42%	-12,600

Department P&L Detail (D01)

For the Ten Months Ending October 31, 2020

Operating Fund Consolidated

October 2020									Year-to-Date October 2020							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual $	Budget $	Prior Yr $	Variance $	Var %	Variance $	Var %	Account Number		Actual $	Budget $	Prior Year $	Variance $	Var %	Variance $	Var %	Full Year Budget $
0	0	0	0	0%	0	0%	54274	Painting	-32	-700	-47	668	95%	15	32%	-700
-465	-1,115	-1,050	650	58%	585	56%	54290	Other Building	-7,023	-11,480	-6,014	4,457	39%	-1,009	-17%	-15,960
-4,618	-6,865	-8,519	2,247	33%	3,901	46%		R&M Building	-62,626	-75,480	-82,860	12,854	17%	20,234	24%	-98,380
0	0	0	0	0%	0	0%	54300	R&M Grounds (nonGolf) (non-p	-19	0	0	-19	0%	-19	0%	0
-7	0	-15	-7	0%	8	53%	54310	Asphalt	-1,734	0	-204	-1,734	0%	-1,530	-750%	0
-357	0	0	-357	0%	-357	0%	54320	Irrigation and Drainage	-357	0	-178	-357	0%	-179	-101%	0
0	0	0	0	0%	0	0%	54340	GrassFlowersSeedFertilizers	-23	-2,250	-937	2,227	99%	914	98%	-2,250
0	0	0	0	0%	0	0%	54350	Ski Trails	0	-600	-208	600	100%	208	100%	-1,000
0	0	0	0	0%	0	0%	54380	Snow Removal	-74,635	-113,200	-139,218	38,565	34%	64,582	46%	-150,800
-5,218	-4,300	-5,236	-918	-21%	18	0%	54390	Other Grounds Maint	-35,887	-31,400	-35,343	-4,487	-14%	-544	-2%	-32,400
-5,582	-4,300	-5,251	-1,282	-30%	-331	-6%		R&M Grounds (nonGolf)	-112,655	-147,450	-176,086	34,795	24%	63,431	36%	-186,450
0	0	-11	0	0%	11	100%	54400	R&M Equipment (non-posting)	-128	0	-1,217	-128	0%	1,090	90%	0
-228	-1,800	-2,060	1,572	87%	1,833	89%	54412	Ski Lifts, Fixed Grip	-6,907	-12,200	-7,559	5,293	43%	653	9%	-15,100
-22	-200	-1,011	178	89%	988	98%	54416	Ski Lifts, Surface	-872	-3,100	-1,696	2,228	72%	824	49%	-3,900
0	0	0	0	0%	0	0%	54418	Terrain Parks	-746	0	0	-746	0%	-746	0%	0
0	-400	-1,074	400	100%	1,074	100%	54419	Snowmaking	-3,724	-4,900	-2,453	1,176	24%	-1,271	-52%	-6,900
-2,676	-7,100	-1,948	4,424	62%	-728	-37%	54421	Snowcats	-25,757	-65,200	-52,044	39,443	60%	26,287	51%	-76,200
-18	-1,000	0	982	98%	-18	0%	54426	Snowmobiles	-1,910	-7,200	-1,116	5,290	73%	-794	-71%	-9,600
-3,585	-1,500	692	-2,085	-139%	-4,277	-619%	54434	Golf Maint Eq	-17,339	-10,800	-11,422	-6,539	-61%	-5,917	-52%	-11,500
0	0	-155	0	0%	155	100%	54438	Golf Carts Fleet	-30	0	-2,626	-30	0%	2,596	99%	0
-5,159	-2,500	-4,366	-2,659	-106%	-793	-18%	54443	Rolling, Heavy	-51,706	-36,425	-58,852	-15,281	-42%	7,146	12%	-49,725
-1,087	-3,343	-8,378	2,256	67%	7,291	87%	54448	Rolling, Car/Truck/Bus/Van	-36,627	-56,834	-59,360	20,207	36%	22,734	38%	-69,270
-1,467	-2,950	-5,418	1,483	50%	3,951	73%	54452	F&B Kitchen Equip	-6,285	-16,980	-19,934	10,695	63%	13,649	68%	-20,480
0	-25	0	25	100%	0	0%	54454	F&B GlassSilverChina	-102	-625	-195	523	84%	93	48%	-880
-106	0	-41	-106	0%	-65	-157%	54461	Bicycles	-1,367	-1,300	-1,022	-67	-5%	-346	-34%	-1,700
0	-200	0	200	100%	0	0%	54463	Fitness Equipment	-426	-1,400	-523	974	70%	97	19%	-1,600
0	0	0	0	0%	0	0%	54470	Office Equip R&M	0	-930	-530	930	100%	530	100%	-1,280
-7,946	-5,338	-4,771	-2,608	-49%	-3,175	-67%	54481	Computer Software Maint	-52,189	-52,153	-48,441	-36	0%	-3,748	-8%	-62,530
-100	-500	-108	400	80%	8	7%	54483	Computer Hardware Maint	-4,231	-5,470	-1,781	1,239	23%	-2,451	-138%	-6,590
-50	-600	-150	550	92%	100	66%	54499	Other Operating Equip R&M	-2,369	-6,920	-5,732	4,551	66%	3,363	59%	-7,820
-22,445	-27,456	-28,799	5,011	18%	6,354	22%		R&M Equipment	-212,715	-282,437	-276,504	69,722	25%	63,790	23%	-345,075
0	-500	0	500	100%	0	0%	54510	Seed & Sod	-1,951	-6,500	-9,600	4,549	70%	7,650	80%	-6,500
0	-900	1,700	900	100%	-1,700	-100%	54520	Fertilizer	-9,400	-9,000	-10,519	-400	-4%	1,119	11%	-9,000
0	-1,000	-3,230	1,000	100%	3,230	100%	54530	Top Dressing	0	-5,400	-9,963	5,400	100%	9,963	100%	-5,400
0	0	-2,054	0	0%	2,054	100%	54540	Sand, Gravel, Rock	1,397	-1,500	-5,503	2,897	193%	6,900	125%	-1,500
-2,012	-600	0	-1,412	-235%	-2,012	0%	54560	Pesticides	-2,515	-5,900	-6,485	3,385	57%	3,970	61%	-5,900
-421	-400	-216	-21	-5%	-205	-95%	54570	Irrigation and Drainage	-10,675	-2,300	-4,303	-8,375	-364%	-6,373	-148%	-2,300
0	-250	0	250	100%	0	0%	54590	All Other Golf Course	0	-500	0	500	100%	0	0%	-500
-2,433	-3,650	-3,800	1,217	33%	1,366	36%		R&M Golf Course	-23,145	-31,100	-46,373	7,955	26%	23,228	50%	-31,100
-3,381	-1,100	-619	-2,281	-207%	-2,762	-447%	54710	chemicals	-22,774	-34,000	-42,219	11,226	33%	19,445	46%	-38,000
0	-150	0	150	100%	0	0%	54720	equipment	0	-1,730	0	1,730	100%	0	0%	-2,010
0	0	0	0	0%	0	0%	54730	service, regular	-1,085	0	0	-1,085	0%	-1,085	0%	0
-3,381	-1,250	-619	-2,131	-170%	-2,762	-447%		R&M Pool Spa	-23,859	-35,730	-42,219	11,871	33%	18,360	43%	-40,010
-6,347	-44,467	-98,356	38,120	86%	92,009	94%	(575...	Forestry Management	-448,517	-479,060	-356,162	30,543	6%	-92,355	-26%	-479,560
0	-100	0	100	100%	0	0%	57528	Trails Maintenance	0	-1,300	-1,143	1,300	100%	1,143	100%	-1,300
-6,347	-44,567	-98,356	38,220	86%	92,009	94%		R&M Forestry/Trails	-448,517	-480,360	-357,306	31,843	7%	-91,212	-26%	-480,860
10,716	16,366	13,079	-5,650	-35%	-2,363	-18%	59010	Contra - Inter-Dept. Charges	120,074	174,200	195,777	-54,126	-31%	-75,702	-39%	205,500
-34,090	-71,722	-132,265	37,632	52%	98,175	74%		R&M subtotal	-763,444	-878,357	-785,572	114,913	13%	22,128	3%	-976,375
-93,420	-125,787	-191,192	32,367	26%	97,772	51%		TOTAL SUPPLIES & MAI	-1,290,462	-1,648,777	-1,485,093	358,315	22%	194,631	13%	-1,880,404
								ADMINISTRATIVE & OTHER EXPENSE								
0	0	0	0	0%	0	0%	52010	Audit & Tax Services	-26,968	-33,000	-27,950	6,032	18%	982	4%	-33,000
-20,387	-1,975	-123	-18,412	-932%	-20,263	-16426%	52015	Consulting Expense	-40,316	-67,950	-9,342	27,634	41%	-30,975	-332%	-71,500
0	0	0	0	0%	0	0%	52016	Environmental Services / Fees	-991	0	0	-991	0%	-991	0%	0
0	0	0	0	0%	0	0%	52017	Po Survey	-577	-10,000	-169	9,423	94%	-408	-241%	-10,000
-6,295	-8,333	-1,651	2,038	24%	-4,644	-281%	52030	Legal Services	-50,712	-83,333	-64,279	32,622	39%	13,567	21%	-100,000
0	-12,500	0	12,500	100%	0	0%	52035	Governing Docs	0	-75,000	-27,353	75,000	100%	27,353	100%	-100,000
-70	-500	-213	430	86%	143	67%	51070	Public Relations	-2,571	-10,000	-6,725	7,429	74%	4,154	62%	-11,950
-250	0	-13	-250	0%	-237	-1870%	55520	Promotion Expense	-2,186	-4,500	1,469	2,314	51%	-3,655	-249%	-6,500
-3,247	-10,700	-5,387	7,453	70%	2,140	40%	55540	Resort Advertising	-34,290	-69,800	-52,439	35,510	51%	18,149	35%	-83,650
0	0	0	0	0%	0	0%	55545	Brochure Distribution	0	-4,800	0	4,800	100%	0	0%	-7,000
0	-200	0	200	100%	0	0%	55560	Sales specific	0	-2,100	-2,634	2,100	100%	2,634	100%	-2,500
0	-600	-250	600	100%	250	100%	51520	Charitable Contributions	-4,155	-12,000	-8,776	7,845	65%	4,621	53%	-12,800
0	0	-20,104	0	0%	20,104	100%	51530	Community Relations	-10,393	-20,000	-20,777	9,607	48%	10,385	50%	-20,000
-200	-800	-775	600	75%	575	74%	55538	Reservation Services	-4,101	-9,800	-9,800	5,699	58%	5,699	58%	-11,700
-1,228	-3,310	-4,420	2,082	63%	3,192	72%	55525	Marketing Discounts CoGS	-17,464	-55,500	-51,524	38,036	69%	34,060	66%	-63,290
-1,888	-2,110	-2,899	222	11%	1,011	35%	51020	Dues & Subscriptions	-27,524	-25,870	-24,177	-1,654	-6%	-3,348	-14%	-33,570
-16,928	-14,460	-19,673	-2,468	-17%	2,745	14%	51035	Licenses, Permits, Fees	-127,383	-113,161	-131,965	-14,222	-13%	4,582	3%	-135,710

Tahoe Donner Association

Department P&L Detail (D01)

For the Ten Months Ending October 31, 2020

Operating Fund Consolidated

October 2020									Year-to-Date October 2020							
			Actual vs Budget		Actual vs Prior Yr							Actual vs Budget		Actual vs Prior Yr		
Actual	Budget	Prior Yr	Variance	Var	Variance	Var	Account Number		Actual	Budget	Prior Year	Variance	Var	Variance	Var	Full Year Budget
$	$	$	$	%	$	%			$	$	$	$	%	$	%	$
-545	-650	-617	105	16%	72	12%	51096	Mileage Reimbursement	-4,296	-6,090	-5,014	1,794	29%	719	14%	-7,330
-188	-3,000	-2,716	2,812	94%	2,527	93%	51515	Board Expense	-9,971	-35,400	-43,092	25,429	72%	33,120	77%	-41,400
0	0	0	0	0%	0	0%	51516	Annual Meeting Expense	-44,401	-41,000	-38,058	-3,401	-8%	-6,343	-17%	-41,000
-2,374	-2,100	-2,231	-274	-13%	-142	-6%	51063	Postage - TDNews	-23,572	-29,200	-26,841	5,628	19%	3,269	12%	-33,600
0	0	-18	0	0%	18	100%	51064	Postage - Value Line	0	0	-18	0	0%	18	100%	0
-565	-1,220	-714	655	54%	148	21%	51065	Postage - General	-10,936	-10,045	-9,691	-891	-9%	-1,245	-13%	-11,700
-2,092	0	-1,911	-2,092	0%	-181	-9%	51510	Assessment Billing	-4,688	-4,400	-5,655	-288	-7%	968	17%	-10,400
-599	-900	-998	301	33%	399	40%	51535	Digital Content	-7,184	-9,000	-12,000	1,816	20%	4,816	40%	-10,800
-5,510	-5,800	-5,886	290	5%	376	6%	51545	Printing - TD News	-60,574	-63,200	-64,252	2,626	4%	3,678	6%	-80,000
-273	0	0	-273	0%	-273	0%	51546	Printing - Brochures	-10,288	-17,700	-22,647	7,412	42%	12,360	55%	-21,200
0	0	-131	0	0%	131	100%	51547	Printing - Other	-3,824	-100	-2,453	-3,724	-3724%	-1,371	-56%	-100
0	-1,000	-89	1,000	100%	89	100%	56601	Claims Expense	-4,379	-16,000	-80,083	11,621	73%	75,705	95%	-20,000
0	0	0	0	0%	0	0%	57025	Fines and Penalties	-237	0	0	-237	0%	-237	0%	0
-7,000	-7,000	-7,000	0	0%	0	0%	52210	Bad Debt Expense	-13,000	-13,000	-12,000	0	0%	-1,000	-8%	-15,000
703	-500	0	1,203	241%	703	0%	52215	Collection Expense	-2,204	-5,000	-221	2,796	56%	-1,983	-895%	-6,000
-7,588	-7,630	-8,478	42	1%	890	10%	52220	Credit Card Expense	-189,761	-244,200	-281,851	54,439	22%	92,090	33%	-291,250
112	0	650	112	0%	-538	-83%	52225	Over/Short	-1,741	0	-881	-1,741	0%	-861	-98%	0
0	100	0	-100	-100%	0	0%	57009	Inter-Department Food Costs	-2,219	800	2,537	-3,019	-377%	-4,756	-187%	800
0	-2,019	0	2,019	100%	0	0%	59999	Contingency	0	-12,887	0	12,887	100%	0	0%	-16,000
-48,420	*-48,420*	*-37,800*	*0*	*0%*	*-10,620*	*-28%*	*52025*	*Insurance Expense*	*-596,890*	*-596,700*	*-468,800*	*-190*	*0%*	*-128,090*	*-27%*	*-750,000*
-22,320	*-24,300*	*-19,713*	*1,980*	*8%*	*-2,607*	*-13%*	*57030*	*Taxes - Property*	*-222,099*	*-229,800*	*-197,131*	*7,701*	*3%*	*-24,968*	*-13%*	*-279,000*
-3,300	*-3,300*	*-3,750*	*0*	*0%*	*450*	*12%*	*5702...*	*Taxes - Income*	*-33,300*	*-33,300*	*-37,500*	*0*	*0%*	*4,200*	*11%*	*-40,000*
-150,453	**-163,227**	**-146,908**	**12,774**	**8%**	**-3,545**	**-2%**		**TOTAL ADMINISTRATIVE & O**	**-1,595,193**	**-1,963,036**	**-1,742,091**	**367,843**	**19%**	**146,899**	**8%**	**-2,377,150**
-339,595	**-392,917**	**-441,360**	**53,322**	**14%**	**101,765**	**23%**		**TOTAL OPERATING EXPENSES**	**-4,060,398**	**-4,846,170**	**-4,544,561**	**785,772**	**16%**	**484,163**	**11%**	**-5,846,000**
-1,040,667	**-1,280,000**	**-1,294,257**	**239,333**	**19%**	**253,590**	**20%**		**TOTAL PAYROLL AND OPERAT**	**-11,590,824**	**-15,628,000**	**-15,108,719**	**4,037,176**	**26%**	**3,517,895**	**23%**	**-18,751,000**
-688,862	**-968,000**	**-912,635**	**279,138**	**29%**	**223,773**	**25%**		**NORBO (before AO)**	**-4,222,425**	**-4,947,000**	**-4,084,645**	**724,575**	**15%**	**-137,780**	**-3%**	**-6,087,000**
0	**17,000**	**18,000**	**-17,000**	**-100%**	**-18,000**	**-100%**	**59025**	**ALLOCATED OVERHEAD (AO)**	**0**	**163,000**	**164,000**	**-163,000**	**-100%**	**-164,000**	**-100%**	**197,000**
-688,862	**-951,000**	**-894,635**	**262,138**	**28%**	**205,773**	**23%**		**NOR (after AO)**	**-4,222,425**	**-4,784,000**	**-3,920,645**	**561,575**	**12%**	**-301,780**	**-8%**	**-5,890,000**
-1,091,228	-1,322,000	-1,343,659	230,772	17%	252,431	19%		T O C post AO	-12,331,783	-16,744,000	-16,296,612	4,412,217	26%	3,964,830	24%	-20,030,000
-1,091,228	**-1,339,000**	**-1,361,659**	**247,772**	**19%**	**270,431**	**20%**		**T O C pre AO**	**-12,331,783**	**-16,907,000**	**-16,460,612**	**4,575,217**	**27%**	**4,128,830**	**25%**	**-20,227,000**
-36.9%	-28.1%	-33.4%	-08.8%	-31.4%	-03.5%	-10.3%		REV to TOC (CRR%)	-65.8%	-71.4%	-75.9%	05.7%	07.9%	10.2%	13.4%	-70.6%
705,862	**951,000**	**896,000**	**-245,138**	**-26%**	**-190,138**	**-21%**		**Asssessment Revenue, Operati**	**4,385,426**	**4,784,000**	**4,457,000**	**-398,574**	**-8%**	**-71,574**	**-2%**	**5,890,000**
17,000	**0**	**1,365**	**17,000**	**0%**	**15,635**	**1145%**		**NOR AFTER Asssessment Reve**	**163,001**	**0**	**536,355**	**163,001**	**0%**	**-373,354**	**-70%**	**0**

Tahoe Donner Association

Department P&L Detail (D01)

For the Ten Months Ending October 31, 2020

Operating Fund Consolidated

Exception Report - Missing and Duplicate Accounts

Account Code	Occurrences	Row Number (dups)	Row Code (dups)

Unit:TDA:SUMMARY
No Exceptions Found
No Duplicate Accounts