

Season Pass Products - CROSS COUNTRY

Season >	2021 / 2022 Season						2022 / 2023 Season				Price Change by Sale TimeFrame							
Sale Date Range >	Spring (3/21 to 5/1), SmrFall (9/14 to 12/17), Winter (12/18 to Spring)						Spring (3/17 to 5/1), SmrFall (9/13 to 12/16), Winter (12/17 to Spring)				Spring '22 vs Spring '21		Spring '22 vs Fall '21					
Product	Spring Price	Ratio of Member to Public	By Date Price Change	Fall Price	By Date Price Change	Winter Price	Spring Price	Ratio of Member to Public	Fall Price	Winter Price	\$	%	\$	%	18/19 volume	19/20 volume	20/21 volume	3 year average
XC Member Pass Products																		
Child (0-6)	49	62%	0	49	12	61	50	58%	TBD	TBD	1	2%	1	2%	4	18	11	11
Youth (7-12)	84	71%	0	84	21	105	86	67%	TBD	TBD	2	2%	2	2%	40	64	48	51
Junior (13-17)	104	51%	0	104	26	130	106	49%	TBD	TBD	2	2%	2	2%	17	49	38	35
Adult (18-59)	319	75%	10	329	82	411	339	70%	TBD	TBD	20	6%	10	3%	448	652	583	561
Senior (60-69)	279	78%	10	289	72	361	294	71%	TBD	TBD	15	5%	5	2%	152	183	204	180
Super Senior (70+)	279	78%	10	289	60	349	294	71%	TBD	TBD	15	5%	5	2%	92	112	58	87
Super Senior MIDWEEK (70+)	94	na	0	94	24	118	96	na	TBD	TBD	2	2%	2	2%			45	45
Dog Season Pass	94	27%	10	104	26	130	109	87%	TBD	TBD	15	16%	5	5%	115	88	164	122
Member, Combo (DH and XC)																		
Child (0-6) Combined Pass	64	72%	20	84	21	105	86	65%	TBD	TBD	22	34%	2	2%	55	69	53	59
Youth (7-12) Combined Pass	239	69%	20	259	65	324	267	65%	TBD	TBD	28	12%	8	3%	8	64	64	45
Junior (13-17) Combined Pass	314	72%	20	334	84	418	344	67%	TBD	TBD	30	10%	10	3%	4	17	22	14
Adult (18-59) Combined Pass	454	70%	20	474	119	593	498	67%	TBD	TBD	44	10%	24	5%	109	300	307	239
Senior (60-69) Combined Pass	314	61%	20	334	84	418	341	57%	TBD	TBD	27	8%	7	2%	78	172	169	140
Super Senior (70+) Combined Pass	314	61%	20	334	59	393	341	57%	TBD	TBD	27	8%	7	2%	213	162	42	139
Super Senior MIDWEEK (70+) Combined Pass	114	na	0	114	29	143	116	na	TBD	TBD	2	2%	2	2%			77	77
XC Public Pass Products																		
Child (0-6)	79		5	84	21	105	87		TBD	TBD	8	10%	3	3%	9	30	19	19
Youth (7-12)	119		5	124	31	155	128		TBD	TBD	9	7%	4	3%	32	77	50	53
Junior (13-17)	204		5	209	52	261	215		TBD	TBD	11	6%	6	3%	11	23	25	20
Adult (18-59)	424		15	439	110	549	483		TBD	TBD	59	14%	44	10%	374	596	634	535
Senior (60+)	359		15	374	94	468	411		TBD	TBD	52	15%	37	10%	187	220	264	224
Dog Season Pass	104		10	114	29	143	125		TBD	TBD	21	21%	11	10%	87	54	110	84
Public, Combo (DH and XC)																		
Child (0-6) Combined Pass	89		30	119	30	149	131		TBD	TBD	42	47%	12	10%	37	6	19	21
Youth (7-12) Combined Pass	344		30	374	94	468	411		TBD	TBD	67	20%	37	10%	13	32	9	18
Junior (13-17) Combined Pass	439		30	469	117	586	516		TBD	TBD	77	18%	47	10%	1	26	5	11
Adult (18-59) Combined Pass	649		30	679	170	849	740		TBD	TBD	91	14%	61	9%	45	76	59	60
Senior (60+) Combined Pass	514		30	544	136	680	598		TBD	TBD	84	16%	54	10%	16	8	13	12