Truckee, California

FINANCIAL STATEMENTS

AND

INDEPENDENT AUDITORS' REPORT

December 31, 2021 and 2020

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305 West Lake Boulevard P.O. Box 6179 Tahoe City, Ca 96145

INDEPENDENT AUDITORS' REPORT

To the Board of Directors Tahoe Donner Association

Opinion

We have audited the accompanying financial statements of Tahoe Donner Association, which comprise the balance sheet as of December 31, 2021, and the related statements of revenues and expenses and changes in fund balances and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tahoe Donner Association as of December 31, 2021, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Tahoe Donner Association and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Tahoe Donner Association's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Tahoe Donner Association's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Tahoe Donner Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Disclaimer of Opinion on Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Required Supplementary Information on Future Major Repairs and Replacements on pages 19 and 20 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial

statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

The information included on pages 17 and 18 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the audit procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Comparative Information

Information for the year ended December 31, 2020 is presented for comparative purposes only and was extracted from the financial statements presented for that year, on which we expressed an unmodified opinion on our report dated April 13, 2021.

McCLINTOCK ACCOUNTANCY CORPORATION Tahoe City, California April 13, 2022

BALANCE SHEETS

December 31, 2021 (with comparative totals for 2020)

					2021							
	erating Fund	Replace Rese Fur	erve	New Equip Fund	ment		opment und	Propert Fund	y	Total		Total
ASSETS												
Cash and cash equivalents, unrestricted (Note 4)	\$ 8,575,802	\$	-()-	\$	-0-	\$	-0- \$		-0- \$	8,575,802	\$	5,491,032
Cash and cash equivalents, designated and restricted (Note 4)	243,852	11	,018,494	31	15,824		8,453,349		-0-	20,031,519		2,505,280
Investments, unrestricted (Note 4)	499,989		-()-		-0-		-0-		-()-	499,989		1,632,827
Investments, designated and restricted (Note 4)	 -0-	4	,610,531		-0-		2,148,054		-()-	6,758,585		21,891,212
	9,319,643	15	,629,025	31	5,824	1	0,601,403		-0-	35,865,895		31,520,351
Assessments and other member receivables, less allowance												
for doubtful accounts of \$104,373 in 2021 and \$75,213 in 2020	288,048		-0-		-0-		-0-		-0-	288.048		245,507
Other receivables	67,949		37,857		-0-		18,302		-0-	124,108		25,104
Inventory	342.115		-0-		-0-		-0-		-0-	342,115		321,967
Prepaid expenses and other assets	1,419,162		42,522		-0-		2,056		-()-	1,463,740		1,274,413
Due from (to) other funds	(1,958,386)	1	631,157	(1	17,304)		1,344,533		-0-	-0		-0-
Property and equipment, net (Note 5)	 -0-		-0-		-()-		-()-	43,09	8,937	43,098,937		42,380,585
Total Assets	\$ 9,478,531	\$ 16	,340,561	\$ 29	98,520	\$ 1	1,966,294 \$	43,09	8,937 \$	81,182,843	\$	75,767,927
LIABILITIES AND FUND BALANCES												
Liabilities												
Accounts payable	\$ 479,613	\$	115,335	\$	-0-	\$	1,350 \$		-0- \$	596,298	\$	219,371
Accrued liabilities	1,260,186		-()-		-0-		-0-		-0-	1,260,186		1,110,001
Deferred revenue	4,253,305	1	,427,418		-0-		933,160		-0-	6,613,883		6,684,163
Deposits from members	392,760		-()-		-()-		-()-		-()-	392,760		308,151
Total Liabilities	6,385,864	1	,542,753		-0-		934,510		-0-	8,863,127		8,321,686
Fund Balances - Exhibit B	3,092,667	14	,797,808	29	98,520	\$ 1	1,031,784	43,09	8,937	72,319,716		67,446,241
Total Liabilities and Fund Balances	\$ 9,478,531	\$ 16	,340,561	\$ 29	98,520	\$ 1	1,966,294 \$	43,09	8,937 \$	81,182,843	\$	75,767,927

STATEMENTS OF REVENUE AND EXPENSES AND CHANGES IN FUND BALANCES

For the Year Ended December 31, 2021 (with comparative totals for 2020)

Page				202	21				2020
Member			Reserve		•		Total		Total
Description	REVENUE								
Manual Property	Members' assessments		\$ 5,184,873		\$ 2,874,012	\$ -0- \$	14,505,993	\$	13,366,745
The Loke and Summer R&P									
Consequence									
Transport 1,250,88									
Marine 1781,30 4 0. 0. 4 788,20 86,153 Adder Creek Cate 1397,118 4 0. 0. 4 197,181 28,000 Firm on the Hill 1920,181 4 0. 0. 0. 197,181 28,000 Firm on the Hill 1920,000 4 0. 0. 0. 0. 197,181 78,000 Expectation 390,643 0. 0. 0. 0. 10,000 11,000 10,000 <td< td=""><td>· · · · · · · · · · · · · · · · · · ·</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	· · · · · · · · · · · · · · · · · · ·								
Column	•								
Para on the filt									
Peace of the III									
Profession									
Post Cump									
Percentage			-0-		-0-				
Property	Equestrian	140,341	-0-	-0-	-()-	-()-	140,341		78,689
Bissoches 11.30 .0. .0. .0. .0. 1.0. .0. <t< td=""><td>Recreation</td><td>32,206</td><td>-()-</td><td>-()-</td><td>-0-</td><td>-0-</td><td>32,206</td><td></td><td>-0-</td></t<>	Recreation	32,206	-()-	-()-	-0-	-0-	32,206		-0-
Train 50% 40 40 40 20% <td>Campground</td> <td>116,461</td> <td>-()-</td> <td>-()-</td> <td>-0-</td> <td>-()-</td> <td>116,461</td> <td></td> <td>119,887</td>	Campground	116,461	-()-	-()-	-0-	-()-	116,461		119,887
Communication 2076 4.0 4.0 4.0 20.0 20.0 20.0 20.0 20.0 20.0 20.0 20.0 20.0 20.0 20.0 20.0 10.0 20.0 20.0 10.0 20.0 10.0 20.0 20.0 10.0 20.0									172,179
Active control standards 28,875 4.0 4.0 4.0 28,105 12,104 13,104 14,104 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>									
Property									
Part									
Mechanys, handing ramefree, and other fees 14,005 1	· · · · · · · · · · · · · · · · · · ·								
Membra 1969									
Total Revenue									
Department Campain Section S									
Single					, ,				
S102,488 in 2020									
Smoophy (coof of sales of S805 in 2021 and S198 in 2020)		9 536 574	31 359	-0-	-0-	-0-	9 567 996		9 599 674
Part Lodgs and Summer PRB (cost of sales of \$611,97 in 2021									
Cross country center (cost of sales of \$103,497 in 2021 and \$70,802 in 2090)		100,007					100,007		101,010
Cross country center (cost of sales of \$103,197 in 2021 104,035 109,035 109,035 11,035,035 11,128 10,035 11,147		2,502,131	-0-	-0-	-0-	-0-	2,502,131		1,781,237
Trout Creek recreation center and aquantics (cost of sales of \$17,348 in 2021 and \$13,138 in 2020 41,324 11,439 0.0 0.0 0.0 1,114,709 257,929 0.0 0.	Cross country center (cost of sales of \$103,497 in 2021								
817,348 in 2021 and \$4,975 in 2020 1,093,381 21,128 0. 0. 0. 1,14,709 874,038 Marnian cost of sales of \$51,856 in 2021 and \$111 in 2020 1,500,365 48,791 0. 0. 0. 45,2463 257,908 Alder Creek Cafe (cost of sales of \$57,805 in 2021 and \$111 in 2020 308,898 0. 0. 0. 0. 308,898 76,292 Pizza on the Hill (cost of sales of \$18,592 in 2021 and \$221 and \$221 and \$221 and \$221 and \$227,99 11,4368 22,822 0. 0. 0. 177,190 18,576 S. o. in 2020 154,368 22,822 0. 0. 0. 377,790 18,577 Termis (cost of sales of \$28,830 in 2021 and \$28,558 in 2020) 372,779 11,850 0. 0. 0. 20,413 20,905 Equestriam (cost of sales of \$1,107 in 2021 and \$24 in 2020) 297,501 3,366 0. 0. 0. 0. 111,261 83,148 Bikeworks (cost of sales of \$31,107 in 2021 and \$24 in 2020) 96,311 14,950 0. 0. 0. 111,261 85,031	and \$70,892 in 2020)	904,281	39,754	-()-	-0-	-0-	944,035		821,781
Marina (cost of sales of \$54,385 in 2021 and \$111 in 2020) 41,4324 11,130 0- 0- 0- 452,463 257,992 Golf course (cost of sales of \$56,385 in 2021 and \$111 in 2021 and \$111 in 2021 and \$1116,757 in 2020) 308,898 0- 0- 0- 0- 308,808 76,929 Pizza on the Hill (cost of sales of \$18,592 in 2021 and \$0.000) 151,668 22,822 0- 0- 0- 17,179 18,679 Termis (cost of sales of \$28,830 in 2021 and \$28,553 in 2020) 372,739 11,850 0- 0- 0- 40 387,099 256,241 Day camp 221 and \$2,150 in 2021 and \$2,000 297,301 3,306 0- 0- 0- 300,097 189,975 Recreation (cost of sales of \$1,105 in 2021 and \$2,1 in 2020 94,616 0- 0- 0- 0- 0- 300,097 189,975 Recreation (cost of sales of \$1,105 in 2021 and \$2,1 in 2020 94,616 0- 0- 0- 0- 0- 111,261 85,018 Bikeworks (cost of sales of \$1,105 in 2021 and \$2,1020 160,417 0- 0- 0-	Trout Creek recreation center and aquatics (cost of sales of								
Color core cost of sales of \$37,805 in 2021 and \$411 in 2020 308,898 3.0 3.0 3.0 3.0 308,898 3.0 3.0 3.0 3.0 3.0 3.08,898 3.0 3.0 3.0 3.0 3.08,898 3.0 3.0 3.0 3.0 3.08,898 3.0 3.0 3.0 3.0 3.08,898 3.0 3.0 3.0 3.0 3.08,898 3.0 3.0 3.0 3.0 3.0 3.08,898 3.0									
Alder Creek Cafe focat of sales of \$66,181 in 2021 and \$116,757 in 2020) 308,898 -0. -0. -0. -0. 308,898 476,929 Pizza on the Hill (cost of sales of \$18,592 in 2021 and \$-0. 154,368 22,822 -0. -0. -0. 177,190 18,507 Ternis focat of sales of \$28,830 in 2021 and \$28,533 in 2020) 372,759 11,850 -0. -0. -0. 387,609 256,244 Day camp 240,413 -0. -0. -0. -0. 240,413 29,005 Equestrian (cost of sales of \$1,165 in 2021 and \$24 in 2020) 297,301 3,396 -0. -0. -0. 49,616 38,145 Recreation (cost of sales of \$1,107 in 2021 and \$24 in 2020) 96,616 -0. -0. -0. 96,161 81,035 Recreation (cost of sales of \$1,107 in 2021 and \$27,360 in 2020) 160,457 -0. -0. -0. 111,261 85,138 Bikeworks (cost of sales of \$30,592 in 2021 and \$57,360 in 2020) 160,457 -0. -0. -0. 175,094 144,220 Communications 20,500 in 20,000 10.							,		
S116.757 in 2020 308.898 -0 -0 -0 -0 308.898 30.200 1.		1,500,365	48,791	-()-	-0-	-0-	1,549,156		620,189
Fizza on the Hill (cost of sales of \$18,592 in 2021 and \$6.0 in 2020) 154,368 22,822 4.0 4.0 4.0 177,190 18,50 Tennis (cost of sales of \$28,830 in 2021 and \$28,553 in 2020) 372,759 14,850 4.0 4.0 4.0 240,413 29,055 Day camp 240,413 4.0 4.0 4.0 4.0 240,413 29,055 Equestrian (cost of sales of \$1,165 in 2021 and \$24 in 2020) 94,616 4.0 4.0 4.0 94,616 383,43 Campground 96,311 14,950 4.0 4.0 4.0 111,261 85,113 Bikeworks (cost of sales of \$30,592 in 2021 and \$57,360 in 2020) 160,457 4.0 4.0 4.0 160,457 141,325 Trails 174,799 295 4.0 4.0 4.0 160,457 141,325 Trails 174,799 205 4.0 4.0 4.0 755,903 60,261 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.		900,000		0	0	0	909 909		450,000
8-0 in 2020h 154,368 branch 2021 and \$28,553 in 2020h 154,70b branch 2021 and \$28,553 in 2020h 215,70b branch 2021 and \$28,553 in 2020h 154,70b branch 2021 and \$28,553 in 2020h 256,244 branch 2020h 266,241 branch 2021 and \$28,553 in 2020h 256,244 branch 2020h 267,241 branch 2021 and \$28,553 in 2020h 297,301 branch 2021 and \$28,553 in 2021 and \$24 in 2020h 297,301 branch 2021 and \$24 in 2020h 297,401 branch 2021 and \$24 in 2020h<		308,898	-0-	-0-	-()-	-()-	308,898		4/6,929
Temmis (cost of sales of \$28,830 in 2021 and \$28,553 in 2020) 372,759 14,850 -0- -0- -0- 20- 210- 210- 20- 40- 300,697 189,975 Recreation (cost of sales of \$1,107 in 2021 and \$24 in 2020) 94,616 40- -0- -0- -0- -0- 94,616 38,148 Campground 96,311 14,950 -0- -0- -0- -0- 100,457 18,393 14,287 -0- -0- -0- 160,457 141,325 141,325 -0- -0- -0- 175,903 60- 20- -0- -0- 175,903 60- 20- -0- -0- 153,664 1738,684 40- 598,2486 4776,996 -0- 150,624 175,903 60-		154 969	00 000	0	0	0	177 100		10 570
Day camp 240,413 .0 .0 .0 .0 240,413 20,905 Equestrian (cost of sales of \$1,165 in 2021 and \$20 in 2020) 297,301 3,96 .0 .0 .0 300,697 189,975 Recreation (cost of sales of \$1,107 in 2021 and \$24 in 2020) 94,616 .0									
Equestrian (cost of sales of \$1,165 in 2021 and \$40 in 2020) 297,301 3,366 -0 -0 -0 300,697 189,975 Recreation (cost of sales of \$1,107 in 2021 and \$24 in 2020) 94,616 -0 -0 -0 -0 94,616 38,143 Campground 96,311 14,950 -0 -0 -0 111,261 38,133 Bikeworks (cost of sales of \$30,592 in 2021 and \$57,360 in 2020) 160,457 -0 -0 -0 -0 116,457 141,325 Trails 174,799 295 -0 -0 -0 -0 755,5903 60,266 Architectural standards 405,730 10 -0 -0 -0 755,9903 60,266 Architectural standards 405,730 142,871 -0 -0 -0 1,536,664 1,738,684 Homeowners' association operating expenses and G&A 18,832,982 942,969 -0 125,024 -0 5,982,466 47,896 FUND EXPENSES GGain) Loss on disposal of assets -0 6,266 63,644									
Recreation (cost of sales of \$1,107 in 2021 and \$24 in 2020) 94,616 0. 0. 0. 0. 94,616 38,143 Campground 96,311 14,950 0. 0. 0. 0. 111,261 85,013 Bikeworks (cost of sales of \$30,592 in 2021 and \$57,360 in 2020) 160,457 -0. 0. 0. 0. 111,261 85,013 Bikeworks (cost of sales of \$30,592 in 2021 and \$57,360 in 2020) 160,457 -0. 0. 0. 0. 175,094 141,325 Trails 174,799 295 0. 0. 0. 0. 0. 175,094 144,820 Communications 755,903 0. 0. 0. 0. 0. 0. 0. 405,793 602,664 Architectural standards 1,393,793 142,871 0. 0. 0. 0. 1,356,664 1,738,684 Homeowners' association operating expenses and G&A 5,265,841 591,621 0. 125,024 0. 5,982,486 4,776,996 Cost Departing E	7 1								
Campground 96,311 14,950 -0. -0. -0. 111,261 85,013 Bikeworks (cost of sales of \$30,592 in 2021 and \$57,360 in 2020) 160,457 -0. -0. -0. -0. 10,457 141,325 Trails 174,799 295 -0. -0. -0. 175,094 144,320 Communications 755,903 -0. -0. -0. -0. 405,730 602,564 Architectural standards 405,730 -0. -0. -0. -0. 405,730 340,395 Forestry 1,393,793 142,871 -0. -0. -0. 1,536,664 1,738,684 Homeowners' association operating expenses and G&A 18,832,982 942,969 -0. 125,024 -0. 5,982,486 4,776,996 Total Operating Expenses 9 (59,910) -0. 125,024 -0. 19,00,975 15,816,618 Boperciation 1 -0. -0. -0. -0. -0. -0. -0. -0. -0. <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Trails 174,799 295 -0- -0- -0- 175,094 144,320 Communications 755,903 -0- -0- -0- -0- 755,903 602,564 Architectural standards 405,730 -0- -0- -0- -0- 405,730 340,595 Forestry 1,393,793 142,871 -0- -0- -0- 405,736 1738,684 Homeowners' association operating expenses and G&A 5,265,841 591,621 -0- 125,024 -0- 5,982,486 4,776,996 Total Operating Expenses 18,832,982 942,969 -0- 125,024 -0- 19,900,975 15,816,618 CIND EXPENSES (Gain) Loss on disposal of assets -0- (59,910) -0- -0- 6,266 (53,644) 1(15,821) Depreciation -0- 12,078 14,485 4 5,086 -0- 31,632 429,365 Total Expenses 18,845,060 897,544 4 130,110 3,182,990			14,950	-0-	-()-	-()-			
Communications 755,903 -0- -0- -0- -0- -755,903 602,564 Architectural standards 405,730 -0- -0- -0- -0- 405,730 340,395 Forestry 1,393,793 142,871 -0- -0- -0- 1,536,648 1,738,684 Homeowners' association operating expenses and G&A 5,265,841 591,621 -0- 125,024 -0- 5,982,486 4,776,996 Total Operating Expenses 18,832,982 942,969 -0- 125,024 -0- 19,00,975 15,816,618 EVINDEXPENSES 5 6 70- 18,910 -0- -0- 6,266 53,644 1(15,821) Depreciation 0- 0- 0- 0- 3,176,324 3,176,324 3,219,365 Income tax provision (Note 6) 12,078 14,485 4 130,110 3,182,590 3,853,305 4,049,947 Revenue Over (Under) Expenses 850,215 4,402,596 42 2,803,212 3,182,590	Bikeworks (cost of sales of \$30,592 in 2021 and \$57,360 in 2020)	160,457	-0-	-()-	-0-	-()-	160,457		141,325
Architectural standards 405,730 -0- -0- -0- -0- 405,730 340,395 Forestry 1,393,793 142,871 -0- -0- -0- 1,536,664 1,738,684 Homeowners' association operating expenses and G&A 5,265,841 591,621 -0- 125,024 -0- 3,982,486 4,776,996 Total Operating Expenses 18,832,982 942,969 -0- 125,024 -0- 19,900,75 15,816,618 EVND EXPENSES (Gain) Loss on disposal of assets -0- (59,910) -0- -0- 6,266 (53,644) 115,816,318 Depreciation -0- -0- 0- -0- 3,176,324 3,176,324 3,219,365 Income tax provision (Note 6) 12,078 14,485 4 5,086 -0- 31,6324 42,557 Total Expenses 850,215 4,402,596 42 2,803,212 3,182,590 4,873,475 4,049,947 Property Fund Additions, Net (Schedule 2) -0- -0- 696,534 <td< td=""><td>Trails</td><td>174,799</td><td>295</td><td>-()-</td><td>-0-</td><td>-()-</td><td>175,094</td><td></td><td>144,320</td></td<>	Trails	174,799	295	-()-	-0-	-()-	175,094		144,320
Forestry 1,393,793 142,871 -0. -0. -0. 1,536,664 1,738,684 Homeowners' association operating expenses and G&A 5,265,841 591,621 -0. 125,024 -0. 5,982,486 4,776,996 Total Operating Expenses 18,832,982 942,969 -0. 125,024 -0. 19,900,975 15,816,618 FUND EXPENSES C 6,9910 -0. -0. 6,266 (53,644) (15,821) Depreciation -0. -0. -0. -0. 3,176,324 3,219,365 Income tax provision (Note 6) 12,078 14,485 4 5,086 -0. 31,632 42,557 Total Expenses 18,845,060 897,544 4 130,110 3,182,590 23,055,308 19,062,719 Revenue Over (Under) Expenses 850,215 4,402,596 42 2,803,212 (3,182,590) 4,873,475 4,049,947 Property Fund Additions, Net (Schedule 2) -0. 2,732,862 (56,178) (1,111,902) 3,900,942 -0. -	Communications								
Homeowners' association operating expenses and G&A 5,265,841 591,621 0-0 125,024 0-0 5,982,486 4,776,996 Total Operating Expenses 18,832,982 942,969 0-0 125,024 0-0 19,900,975 15,816,618 18,832,982 942,969 0-0 125,024 0-0 19,900,975 15,816,618 18,812,985 18,832,982 942,969 0-0 125,024 0-0 19,900,975 15,816,618 18,812,985 18,912,985 18,912,985 18,912,985 18,912,									
Total Operating Expenses 18,832,982 942,969 -0- 125,024 -0- 19,900,975 15,816,618 FUND EXPENSES (Gain) Loss on disposal of assets -0- (59,910) -0- -0- 6,266 (53,644) (15,821) Depreciation -0- -0- -0- -0- 3,176,324 3,219,365 Income tax provision (Note 6) 12,078 14,485 4 5,086 -0- 31,653 42,557 Total Expenses 18,845,060 897,544 4 130,110 3,182,590 23,055,308 19,062,719 Revenue Over (Under) Expenses 850,215 4,402,596 42 2,803,212 (3,182,590) 4,873,475 4,049,947 Property Fund Additions, Net (Schedule 2) -0- (2,732,862) (56,178) (1,111,902) 3,900,942 -0- -0- Transfer Between Funds (696,534) -0- -0- 696,534 -0- -0- -0- Fund Balances, Beginning of Year 2,938,986 13,128,074 354,656 8,643,940 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
FUND EXPENSES (Gain) Loss on disposal of assets -0- (59,910) -0- 0- 0- 0- 0- 0- 0- 0- 0- 0- 0- 0- 0-									
(Gain) Loss on disposal of assets -0. (59,910) -0. -0. 6,266 (53,644) (15,821) Depreciation -0. -0. -0. 3,176,324 3,219,365 3,219,365 Income tax provision (Note 6) 12,078 14,485 4 5,086 -0. 31,633 42,557 Total Expenses 18,845,060 897,544 4 130,110 3,182,590 23,055,308 19,062,719 Revenue Over (Under) Expenses 850,215 4,402,596 42 2,803,212 (3,182,590) 4,873,475 4,049,947 Property Fund Additions, Net (Schedule 2) -0. (2,732,862) (56,178) (1,111,902) 3,900,942 -0. -0. Transfer Between Funds (696,534) -0. -0. 696,534 -0. -0. -0. Fund Balances, Beginning of Year 2,938,986 13,128,074 354,656 8,643,940 42,380,585 67,446,241 63,396,294	Total Operating Expenses	18,832,982	942,969	-0-	125,024	-()-	19,900,975		15,816,618
(Gain) Loss on disposal of assets -0. (59,910) -0. -0. 6,266 (53,644) (15,821) Depreciation 0. 0. 0. 0. 3,176,324 3,176,324 3,219,365 Income tax provision (Note 6) 12,078 14,485 4 5,086 -0. 31,633 42,557 Total Expenses 18,845,060 897,544 4 130,110 3,182,590 23,055,308 19,062,719 Revenue Over (Under) Expenses 850,215 4,402,596 42 2,803,212 (3,182,590) 4,873,475 4,049,947 Property Fund Additions, Net (Schedule 2) -0. (2,732,862) (56,178) (1,111,902) 3,900,942 -0. -0. Transfer Between Funds (696,534) -0. -0. 696,534 -0. -0. -0. Fund Balances, Beginning of Year 2,938,986 13,128,074 354,656 8,643,940 42,380,585 67,446,241 63,396,294	FUND EXPENSES								
Depreciation -0- -0- -0- -0- -0- 3,176,324 3,176,324 3,219,365 Income tax provision (Note 6) 12,078 14,485 4 5,086 -0- 31,653 42,557 Total Expenses 18,845,060 897,544 4 130,110 3,182,590 23,055,308 19,062,719 Revenue Over (Under) Expenses 850,215 4,402,596 42 2,803,212 (3,182,590) 4,873,475 4,049,947 Property Fund Additions, Net (Schedule 2) -0- (2,732,862) (56,178) (1,111,902) 3,900,942 -0- -0- Transfer Between Funds (696,534) -0- -0- 696,534 -0- -0- -0- Fund Balances, Beginning of Year 2,938,986 13,128,074 354,656 8,643,940 42,380,585 67,446,241 63,396,294		-()-	(59.910)	-0-	-()-	6.266	(53.644)		(15.821)
Income tax provision (Note 6) 12,078 14,485 4 5,086 -0- 31,653 42,557 Total Expenses 18,845,060 897,544 4 130,110 3,182,590 23,055,308 19,062,719 Revenue Over (Under) Expenses 850,215 4,402,596 42 2,803,212 3,182,590 4,873,475 4,049,947 Property Fund Additions, Net (Schedule 2) -0- 6,732,862 (56,178) (1,111,902) 3,900,942 -0- -0- Transfer Between Funds (696,534) -0- -0- 696,534 -0- -0- -0- Fund Balances, Beginning of Year 2,938,986 13,128,074 354,656 8,643,940 42,380,585 67,446,241 63,396,294	· · · ·								
Total Expenses 18,845,060 897,544 4 130,110 3,182,590 23,055,308 19,062,719 Revenue Over (Under) Expenses 850,215 4,402,596 42 2,803,212 (3,182,590) 4,873,475 4,049,947 Property Fund Additions, Net (Schedule 2) -0 (2,732,862) (56,178) (1,111,902) 3,900,942 -0 -0 Transfer Between Funds (696,534) -0 0 696,534 -0 0 -0 Fund Balances, Beginning of Year 2,938,986 13,128,074 354,656 8,643,940 42,380,585 67,446,241 63,396,294	•								
Revenue Over (Under) Expenses 850,215 4,402,596 42 2,803,212 (3,182,590) 4,873,475 4,049,947 Property Fund Additions, Net (Schedule 2) -0- (2,732,862) (56,178) (1,111,902) 3,900,942 -0- -0- Transfer Between Funds (696,534) -0- -0- 696,534 -0- -0- -0- Fund Balances, Beginning of Year 2,938,986 13,128,074 354,656 8,643,940 42,380,585 67,446,241 63,396,294	Total Expanses								
Property Fund Additions, Net (Schedule 2) -0- (2,732,862) (56,178) (1,111,902) 3,900,942 -0- -0- Transfer Between Funds (696,534) -0- -0- 696,534 -0- -0- -0- Fund Balances, Beginning of Year 2,938,986 13,128,074 354,656 8,643,940 42,380,585 67,446,241 63,396,294	•								
Transfer Between Funds (696,534) -0- -0- 696,534 -0- -0- -0- Fund Balances, Beginning of Year 2,938,986 13,128,074 354,656 8,643,940 42,380,585 67,446,241 63,396,294	Revenue Over (Under) Expenses	850,215	4,402,596	42	2,803,212	(3,182,590)	4,873,475		4,049,947
Fund Balances, Beginning of Year 2,938,986 13,128,074 354,656 8,643,940 42,380,585 67,446,241 63,396,294	Property Fund Additions, Net (Schedule 2)	-()-	(2,732,862)	(56,178)	(1,111,902)	3,900,942	-0-		-()-
Fund Balances, Beginning of Year 2,938,986 13,128,074 354,656 8,643,940 42,380,585 67,446,241 63,396,294	Transfer Between Funds	(696.534)	-()-	-()-	696,534	-()-	-()-		-0-
Fund Balances, End of Year <u>\$ 3,092,667 \$ 14,797,808 \$ 298,520 \$ 11,031,784 \$ 43,098,937 \$ 72,319,716 \$ 67,446,241</u>								_	
	Fund Balances, End of Year	\$ 3,092,667	\$ 14,797,808	\$ 298,520	\$ 11,031,784	\$ 43,098,937 \$	72,319,716	\$	67,446,241

STATEMENTS OF CASH FLOWS

For the Year Ended December 31, 2021 (with comparative totals for 2020)

	2021									2020
		rating ınd	•	ment Reserve N Fund	lew Equipment Fund	Development Fund	Property Fund	Total		Total
Cash Flows from Operating Activities:										
Operating Revenue Over Expenses	\$	850,215	\$	-0- \$	-0-	-0-	\$ -0- \$	850,215	\$	696,534
Replacement Revenue Over Expenses		-0-		4,402,596	-0-	-0-	-()-	4,402,596		4,122,721
Non-Operating Funds Revenue Over (Under) Expenses		-0-		-()-	42	2,803,212	(3,182,590)	(379,336)		(769,308)
Revenue Over (Under) Expenses		850,215		4,402,596	42	2,803,212	(3,182,590)	4,873,475		4,049,947
Transfers between funds		(696,534)		-0-	-0-	696,534	-0-	-0-		-0-
Adjustments to Reconcile Operating/Replacement Revenue Over (Under)										
Expenses to Net Cash Provided (Used) by Operating Activities:										
Bad debt expense		13,200		13,000	-0-	7,000	-()-	33,200		81,353
Depreciation expense		-()-		-0-	-0-	-0-	3,176,324	3,176,324		3,219,365
(Gain)/Loss on disposal of assets		-()-		(59,910)	-0-	-0-	6,266	(53,644)		(15,821)
Changes in:										
Assessments receivable		(55,741)		(13,000)	-0-	(7,000)	-()-	(75,741)		(60,835)
Other receivables		(54,931)		(37,838)	-0-	(7,191)	-()-	(99,960)		311,905
Inventory		(20,148)		-0-	-0-	-0-	-()-	(20,148)		(2,625)
Prepaid expenses and other assets		(143,793)		(42,522)	-0-	(2,056)	-()-	(188,371)		(414,355)
Due to/from other funds	1	,221,488		(984,443)	109,280	(346,325)	-0-	-0-		-0-
Accounts payable		440,400		(32,364)	-0-	(9,111)	-0-	398,925		(452,262)
Accrued liabilities		186,106		(34,876)	(41)		-0-	150,184		(370,171)
Deferred revenue		132,083		(221,510)	-0-	,	-0-	(70,280)		1,127,669
Deposits		84,609		-0-	-0-		-0-	84,609		88,885
Net Cash Provided by Operating Activities	1	,956,954		2,989,133	109,281	3,153,205	-0-	8,208,573		7,563,055
Cash Flows from Investing Activities:										
Acquisition of property and equipment		-0-		(2.754.859)	(56,178)	(1.111.902)	-0-	(3.922.939)		(4.402.063)
Proceeds from sale of property and equipment		-0-		59,910	-0-	() , , ,	-0-	59,910		44,845
Purchase of investments	(7	,900,413)		(13,727,713)	-0-		-0-	(31,620,045)		(35,432,385)
Maturity or redemption of investments	9	,033,251		24,229,577	-0-	14,622,682	-()-	47,885,510		38,231,743
Net Cash Provided (Used) by Investing Activities	1	,132,838		7,806,915	(56,178)		-()-	12,402,436		(1,557,860)
Net Increase (Decrease) in Cash and Cash Equivalents	2	,089,792		10,796,048	53,103	6,672,066	-0-	20,611,009		6,005,195
Cash and cash equivalents, Beginning of Year		,729,862		222,446	262,721	1,781,283	-0-	7,996,312		1,991,117
Cash and cash equivalents, Beginning of Tear Cash and cash equivalents, End of Year (Note 4)			\$	11,018,494 \$				28,607,321	\$	7,996,312
Cash and cash equivalents, faid of Teal (Note 4)	9 0	,019,034	φ	11,010,494 4	313,624	0,430,049	<i>-</i> ∪- <i>a</i>	20,007,321	Φ	7,990,012
Analysis of Cash and Cash Equivalents:										
Cash and cash equivalents, unrestricted	ė o	,575,802	¢	-0- \$		- \$ -0-	\$ -0- \$	8.575.802	\$	5,491,032
Cash and cash equivalents, diffestificted Cash and cash equivalents, designated and restricted		243,852	Ф	11,018,494	315,824	8,453,349	-0- s	20,031,519	Ф	2,505,280
Cash and cash equivalents, designated and restricted Cash and cash equivalents, End of Year (Note 4)		,819,654	¢	11,018,494 \$				28,607,321	\$	7,996,312
Cash and cash equivalents, raid of Tear (Note 4)	9 0	,019,034	ý.	11,010,494 4	5 515,624	a 0,435,549	3 -0- 3	20,007,521	-	7,990,512
Supplemental Disclosure:										
Income taxes paid	-\$	55,500	\$	-0- \$	3 -0-	- \$ -0-	\$ -0- \$	55,500	\$	55,000
meone times paid	Ψ	00,000	4	-0- (, -0-	ų -10=	-0- 0	55,500	φ	55,000
Non-cash Investment Activities:										
Acquisition of equipment financed by trade payables	\$	-()-	\$	-()- \$	3 -0-	- \$ -0-	s -0- s	-()-	-\$	21.997
	Ψ		*	3 4	. 0	· ·	, J ()		-	21,007

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2021 and 2020

1. OPERATIONS

Tahoe Donner Association (Association) is a California nonprofit mutual benefit corporation. The Association's members own the 6,473 membership properties within the Tahoe Donner subdivision in Truckee, California. The Association was organized to provide management services and maintenance of certain common areas owned by the Association. A significant portion of revenue is derived from the assessment of member dues.

The Association operates and maintains facilities, which include a golf course and pro shop, restaurant, downhill ski area, clubhouse, Nordic ski area, beach and marina area, equestrian center, campground, tennis facilities, recreation complex, pools and parks. Revenues are derived from member and non-member usage of these facilities.

The Association's Board of Directors is comprised of five members elected to serve three-year terms by a vote of the members. The Board of Directors governs in accordance with the Association's bylaws and declaration of covenants and restrictions. The Board of Directors establishes members' dues and user fees, and has the ability to enter into long-term contracts. Along with other actions, closing an Association amenity (as defined by the governing documents) requires a vote of the members.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation - The Association's governing documents provide certain guidelines for governing its financial activities. To ensure observance of limitations and restrictions on the use of financial resources, the Association maintains its accounts using fund accounting. Financial resources are classified for accounting and reporting purposes in the following funds established according to their nature and purpose:

<u>Operating Fund</u> - Used to account for financial resources available for the general operations of the Association.

Replacement Reserve Fund - Used to account for financial resources designated for the repair, restoration, replacement or maintenance of, or litigation involving repair, restoration, replacement or maintenance of, major components which the Association is obligated to repair, restore, replace or maintain and for which the replacement reserve fund was established.

<u>New Equipment Fund</u> - Used to account for financial resources designated for the purchase of new machinery, equipment, furnishings and fixtures.

<u>Development Fund</u> - Used to account for financial resources designated for use in the acquisition and enhancement of facilities, equipment and other resources.

<u>Property Fund</u> - Used to account for the Association's investment in its common property and equipment, and other Association real property.

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2021 and 2020

Assessment revenue - Association members are subject to annual assessments to provide funds for the Association's operating expenses, major repairs and replacements, development and purchase of new equipment. Accounts receivable at the balance sheet date primarily represents amounts due from unit owners. The Association's collection policy includes, among other things, assessing a late charge and interest, filing a lien, and assessing a lien fee on payments not received within the allowable time periods. In certain instances, foreclosure may be necessary. An allowance for doubtful accounts is created when and account's collectability is uncertain. Accounts are written off when the Association's management determines that an account is uncollectible due to an event such as bankruptcy or foreclosure proceedings.

Revenue recognition - The Association's accounting policies with regards to revenue from contracts with customers are discussed in Note 3, Revenues.

Cash consists of cash on hand, demand deposits at banks and money market funds.

The Association minimizes credit risk associated with cash by periodically evaluating the credit quality of its primary financial institution. The balance at times may exceed federally insured limits. As of December 31, 2021 and 2020, cash balances exceeded federally insured limits by approximately \$3,428,000 and \$5,137,000, respectively. The Association has not experienced any losses in such accounts and management believes the Association is not exposed to any significant credit risk related to cash.

Investments consist of debt securities and certificates of deposits, which are carried at amortized cost as the Association has the positive intent and ability to hold all debt securities and certificates of deposit until maturity.

Inventories consist of food, beverage and retail goods and are stated at the lower of average cost or market.

Property and equipment of the Association includes certain facilities and land contributed by Dart in prior years. These assets are reflected in the accounts at the developers' cost basis. Purchases are stated at cost. The Association capitalizes all expenditures for property and equipment in excess of \$2,000. Depreciation is computed using the straight-line method over estimated useful lives of individual assets ranging from 3 to 60 years. These assets are recorded directly in the property fund.

Approximately 3,000 acres of undeveloped non-common area real property owned by the Association is controlled by the Association's declaration of covenants and restrictions and bylaws.

Interest income and the related income tax expense is allocated to the operating, replacement and reserve, new machinery and equipment and development funds in proportion to the interest-bearing assets of each fund.

Assessments paid in advance and deferred revenue primarily represents funds received for assessments, amenity and newsletter fees received in the current fiscal year, which apply to the subsequent fiscal year.

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2021 and 2020

Deposits from members held by the Association are primarily security deposits from members for the construction of residential real property. The deposits are used to ensure that construction is completed in accordance with the guidelines established by the Association's Architectural Standards Committee. The funds are deposited in a separate trust account and are refundable upon satisfactory completion of construction.

Advertising costs are expensed as incurred. For the year ended December 31, 2021 and 2020 advertising costs total \$37,776 and \$50,594, respectively.

Income taxes - For California purposes, the Association is taxed as membership organization. As such, the Association is generally taxed only on non-member income, such as investment earnings, advertising revenue and gains on sales of assets at regular state corporate tax rates. For federal purposes, the Association has tax-exempt status as a non-profit organization under Internal Revenue Code 501(c)(4). Unrelated business income earned by the Association, such as advertising revenue, is taxed net of related expenses at regular federal corporate tax rates.

The Association has applied the accounting principles related to the accounting for uncertainty in income taxes and has determined there is no material impact on the financial statements. With some exceptions, the Association is no longer subject to U.S. federal and state income tax examinations by tax authorities for years prior to 2016.

Carrying amounts of financial instruments, including cash and cash equivalent, accounts receivable and accounts payable approximate their fair value due to the short-term maturities of these instruments.

Use of estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Revenue recognition - The Association adopted the provisions of Accounting Standards Codification Topic 606, *Revenue from Contracts with Customers*, ("Topic 606" in the Accounting Standards Codification (ASC). Topic 606 superseded the revenue recognition requirements in FASB ASC 972-605, *Real Estate—Common Interest Realty Associations, Revenue Recognition*. Under Topic 606, the Association must identify a contract with a customer, among other things, and recognize revenue as the Association satisfies a performance obligation.

As described above, Association members are subject to annual assessments that provide funds for the Association's operating expenses and major repairs and replacements. Association management has considered Topic 606 and concluded that Association members are not customers as defined in the ASC. As such, all assessment revenue, including amounts allocated to the replacement fund, is recognized in the period in which it is assessed, regardless of when it is collected or expended.

COVID-19 - The COVID-19 outbreak in the United States has caused varying degrees of disruption across substantially all businesses. It is at least possible that the Association may experience adverse effects from the outbreak, including the inability to achieve consistent operational service levels historically available to members. As a result of the pandemic, the Association temporarily closed its amenities, causing a reduction in revenues and related expenses in the last three quarters of 2020.

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2021 and 2020

Benefits were maintained for furloughed employees in all departments. Covid 19 continued to impact operations into 2021 most notably within F&B where there no indoor dining was permitted at our outlets for the first quarter. Ski School revenue was somewhat impacted due to not being able to host J1 International Employees.

Issues may arise from disruptions in normal supply chains, slower collection of member assessments, reduction in user fees, or other factors.

The Association has considered the impact of COVID-19 on the assumptions and estimates used when preparing these financial statements including the potential impairment of long-lived assets, inventory valuation and future compliance with debt covenants, noting no adjustments to be reflected in the accompanying financial statements at this time. If the economic conditions caused by COVID-19 worsen beyond what is currently estimated by management, such future changes may have an adverse impact on the Association's result of operations, financial position, and liquidity, therefore no provisions have been reflected in the accompanying financial statements.

3. REVENUE FROM CONTRACTS WITH CUSTOMERS

Revenue Recognition

The following provides information about the Association's composition of revenue recognized from contracts with customers, the performance obligations under those contracts, and the significant judgments made in accounting for those contracts:

Downhill Ski, Cross Country and Golf revenue is derived from a wide variety of sources, including, among other things: lift, trail and course access revenue, which includes sales of lift tickets, trail access, golf course access and pass products; ski school and lesson revenue, which includes the revenue derived from ski school and lesson operations; food and beverage sales; retail sales and equipment rental revenue. Revenue is recognized over time as performance obligations are satisfied as control of the goods or services (e.g. access to ski areas, trails and golf course, provision of ski school and lesson services, etc.) is transferred to the customer, except for the retail sales, rentals and food and beverage operations revenue which are recognized at a point in time when performance obligations are satisfied by transferring control of the underlying goods to the customer. The Association records deferred revenue primarily related to the sales of the pass products. Deferred revenue is recognized throughout the ski and golf seasons as the Association's performance obligations are satisfied as control of the service (e.g. access to the ski areas throughout the ski season) is transferred to the customer. The transfer of control is based on the number of days that have passed in the season relative to total expected season days. Total expected season days are based on historical data, and the Association believes this estimate provide a faithful depiction of its customers pass product usage.

The Association's private amenities (Trout Creek recreation center and aquatics, Snowplay, Marina and Tennis) are accessible via an annual recreation pass or daily access fees. Revenue is derived from recreation pass usage, daily access fees, lessons, classes and trainings, retail sales, equipment rentals and food and beverage sales. Revenue is recognized over time as performance obligations are satisfied as control of the goods or services (e.g. access amenities, provision of lessons, classes and training services, etc.) is transferred to the customer, except for the retail sales, rentals and food and

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2021 and 2020

beverage operations revenue which are recognized at a point in time when performance obligations are satisfied by transferring control of the underlying goods to the customer. The Association records deferred revenue primarily related to the sales of the recreation pass. Deferred revenue is recognized throughout recreation pass period as the Association's performance obligations are satisfied as control of the service (e.g. access to amenities throughout the pass period) is transferred to the customer. The transfer of control is based on an estimated number of pass holder visits relative to total expected visits. The total expected visits are estimated based on historical data, and the Association believes this estimate provides a faithful depiction of its customers' pass product usage.

Food and beverage revenue (The Lodge and Summer F&B, Alder Creek Café and Pizza on the Hill) is derived from restaurants and cafes, room rentals and banquets. Revenue is recognized at a point in time when performance obligations are satisfied by transferring controls of the underlying goods to the customer.

Communications revenue is derived primarily from newsletter ad sales. Revenue is recognized over time as performance obligations are satisfied as control of the good (e.g. inclusion of ad in the monthly newsletter) is transferred to the customer. Deferred revenue relates sales of newsletter ad space for multiple monthly publications in advance.

Other revenue sources not previously mentioned provide revenue from a variety of means including other amenity access fees, lessons and camps, retail sales, equipment rentals, special events and concerts, food and beverage sales, architectural fees and forestry grants revenues. Revenue is recognized over time as performance obligations are satisfied as control of the (e.g. completions of lessons or camps) is transferred to the customer, except for retail sales, equipment rentals and food and beverage sales which are recognized at a point in time when performance obligations are satisfied by transferring control of the underlying goods to the customer.

Arrangements with Multiple Performance Obligations

Some of the Association's contracts with customers include multiple performance obligations, primarily related to bundled services such as multiple events, camps, class and lesson packages. For such contracts, revenue is allocated to each distinct and separate performance obligation based on its relative standalone selling price. The standalone selling prices are generally based on observable prices charged to customers or estimated based on historical experience and information.

Contract Balances

Contract liabilities are recorded primarily as deferred revenues when payments are received or due in advance of the Association's performance, including amounts which may be refundable. The deferred revenue balance is primarily related to accounts receivable or cash payments recorded in advance of satisfying the Association's performance obligations related to advance purchase products consisting primarily of recreation passes, ski and golf passes, amenity related lessons and programs. Deferred revenue balances related to contracts was approximately \$2,648,000 and \$2,071,000 as of December 31, 2021 and 2020, respectively. For the years ended December 31, 2021 and 2020, the Association recognized approximately \$1,784,000 and \$1,592,000 of contract revenue that was included in the deferred revenue balance as of the previous fiscal year, respectively.

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2021 and 2020

Contract assets are recorded as trade receivables when the right to consideration is unconditional. Trade receivable balances were approximately \$-0- and \$1,900 as of December 31, 2021 and 2020, respectively. Payments from customers are based on billing terms established in the contracts with customers, which vary by the type of customer, the location and the products or services offered. The term between invoicing and when payment is due is not significant. For certain products or services and customer types, contracts require payment before the products are delivered or services are provided to the customer. Impairment losses related to contract assets are recognized through the Association's allowance for doubtful accounts analysis. Contract asset write-offs are evaluated on an individual basis.

Costs to Obtain Contracts with Customers

The Association expects that credit card fees paid in order to obtain season pass products contracts are recoverable. Accordingly, the Association recognizes these amounts as assets when they are paid prior to the start of the pass season. As of December 31, 2021 and 2020, \$166 and \$6,502 of costs to obtain contracts with customers were recorded within prepaid expenses and other current assets, respectively.

Utilizing the practical expedient provided for under Topic 606, the Association has elected to expense credit card fees related to non pass products and services as incurred, as the amortization period is generally one year or less for the time between customer purchase and utilization. These fees are recorded within departmental expenses on the Association's Statement of Revenue and Expenses and Changes in Fund Balances.

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2021 and 2020

4. CASH AND INVESTMENTS

At December 31, the Association's cash and investments consisted of undesignated, designated and restricted accounts as follows:

		2021	
	Cash	Investments	Total
Replacement reserve fund - designated	\$ 11,018,494	\$ 4,610,531	\$ 15,629,025
Development fund - designated	8,453,349	2,148,054	10,601,403
New equipment fund - designated	315,824	-()-	315,824
Operating fund - undesignated and unrestricted	8,575,802	499,989	9,075,791
Operating fund – Trust – restricted 457(b)	24,500	-()-	24,500
Operating fund - Architectural standards deposits - restricted	219,352	-0-	219,352
Total	\$ 28,607,321	\$ 7,258,574	\$ 35,865,895
•			
		2020	
	Cash	Investments	Total
Replacement reserve fund - designated	\$ 222,446	\$ 15,112,395	\$ 15,334,841
Development fund - designated	1,781,283	6,778,817	8,560,100
New equipment fund - designated	262,721	-0-	262,721
Operating fund - undesignated and unrestricted	5,491,032	1,632,827	7,123,859
Operating fund – Trust – restricted 457(b)	19,500	-()-	19,500
Operating fund - Architectural standards deposits - restricted	219,330	-()-	219,330
Total	\$ 7,996,312	\$ 23,524,039	\$ 31,520,351

Board designated funds in the replacement reserve fund cannot be expended for any purpose other than the repair, restoration, replacement or maintenance of, or litigation involving repair, restoration, replacement or maintenance of, major components which the Association is obligated to repair, restore, replace or maintain and for which the replacement reserve fund was established as mandated by state law.

Designated funds in the development fund are controlled by board-adopted policy that affords the board discretion in expenditure, except where member approval is required in connection with the intended project.

Cash consists of cash on hand, demand deposits at banks and highly liquid money market funds.

Association investments consist of certificates of deposit, municipal and corporate securities, and governmental securities. Varying types and levels of safety protection cover the various Association investments, including FDIC insurance, SIPC insurance, privately funded bank insurance, and the backing of the US Treasury and its agencies.

Municipal and corporate securities, governmental securities and certificates of deposit are carried at amortized cost as they are classified as held to maturity investments since the Association has the positive intent and ability to hold all securities until maturity.

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2021 and 2020

The amortized cost of held-to-maturity investment securities at December 31, 2021 and 2020 are as follows:

	2021		2020		
	Amortized		A	Amortized	
	Cost/Net Carrying		Cost	/Net Carrying	
	Value			Value	
Held to maturity:					
Certificates of Deposit	\$	-()-	\$	382,988	
Corporate Bonds		2,797,163		2,219,307	
Municipal Bonds		2,960,167		2,176,130	
U.S. Treasury		1,501,244		18,745,614	
Total held to maturity	\$	7,258,574	\$	23,524,039	

The significant reduction in total held to maturity investments in 2021 as compared to 2020 is more than offset by an approximately \$20,600,000 increase in total cash and cash equivalents (including demand deposits at banks and money market funds) that is not included in the table above. Investment balances were positioned into these cash and cash equivalent funds due to historically low interest rates that prevailed during most of 2021 and in anticipation of higher interest rates as the U.S. economy moves into the latter stages of the recovery from the COVID-19 pandemic.

The maturities of the held to maturity securities at December 31, 2021 and 2020 are as follows:

Investment	Within 1	1-5 Years	Total
	Year		
Corporate Bonds	\$ 1,161,412	\$ 1,635,751	\$ 2,797,163
Municipal Bonds	1,194,121	1,766,046	2,960,167
U.S. Treasury	1,501,244	-0-	1,501,244
Total	\$ 3,856,777	\$ 3,401,797	\$ 7,258,574
	2020		
Investment	Within 1	1-5 Years	Total
	Year		
Certificates of Deposit	\$ 382,988	\$ -0-	\$ 382,988
Corporate Bonds	400,949	1,818,358	2,219,307

465,375

18,745,614

\$ 19,994,926

1,710,755

\$ 3,529,118

-()-

Municipal Bonds

U.S. Treasury

Total

2,176,130

18,745,614

\$ 23,524,039

NOTES TO THE FINANCIAL STATEMENTS December 31, 2021 and 2020

5. PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	2021	2020
Buildings	\$ 34,551,323	\$ 33,368,213
Fixtures and facility improvements	19,273,380	19,146,350
Equipment	21,318,699	19,970,825
Land and land improvements	12,821,058	9,308,808
Furnishings	1,120,596	997,281
Total	89,085,056	82,791,477
Less accumulated depreciation	<u>(47,505,073)</u>	(44,460,617)
	41,579,983	38,330,860
Construction in progress	1,518,954	4,049,725
Total	\$ 43,098,937	\$ 42,380,585

6. INCOME TAXES

The provision for income taxes for the year ended December 31, 2021 and 2020 is as follows:

	2021	2020
State	\$ 30,697	\$ 43,403
Federal	956	(846)
	\$ 31,653	\$ 42,557

The 2020 federal tax benefit is due to over accruing for federal tax in a prior year.

7. REPLACEMENT RESERVE FUND

The Association's policy is to maintain replacement funding levels sufficient to pay for capital replacements, refurbishments and repairs. Fund for replacement of common area property and equipment is accounted for through a replacement reserve fund. The funds are designated for major repairs and replacement. When major repairs or replacement occur, the expenditures are charged against the fund balance or, if certain conditions are met, a transfer is made for property and equipment to the property fund and the expenditures are capitalized.

Replacement funding levels, as determined by a study updated in 2021, are forecast on a 30-year basis with annual updates to replacement schedules, as they become known. The percent funded level is to exceed 25% and the replacement reserve fund balance is to equal or exceed 10% of net replacement reserve assets (total property and equipment less land and land improvements). The annual assessment allocation to the replacement reserve fund is determined by the Board of Directors with input from management. Actual expenditures, however, may vary from the estimated amounts and the variations may be material. If additional funds are needed, the Association has the right, subject to any necessary member approval, to increase regular dues, to levy special assessments, or modify and adjust the scheduled major repairs and replacements as necessary.

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2021 and 2020

8. INTERFUND ACTIVITY

The Association maintains five funds. The reserve fund portion of the overall assessment are deposited first to the operating fund and transferred to the reserve fund. All fund expenses are paid first by the operating fund and subsequently paid back by cash transfer. At various times during the year there is a receivable/payable (due to/from) among the funds.

9. RETIREMENT PLANS

The Association maintains a salary savings plan for all eligible employees. The Association matches 50% of the first 6% of the participant's contribution. Matching contributions are 20% vested after the third year of service and vest at the rate of 20% per year thereafter. Matching contributions expense was \$108,090 and \$70,108 for December 31, 2021 and 2020, respectively.

The Association maintains two defined contribution plans which qualify under Section 457(b) and Section 457(f) of the Internal Revenue Code, respectively (the 457 Plans). The 457 Plans allow for additional Association contributions and salary deferrals subject to limitations for eligible executive employees. Contributions to the 457 Plans funds are considered deferred compensation until certain future date conditions are met. The Association's contribution to the 457 Plans was \$50,000 and \$-0- for the years ended December 31 2021 and 2020, respectively.

10. COMMITMENT

During 2021, the Association entered into a contract for The Lodge at Downhill Ski design services for \$1,234,082. As of December 31, 2021, \$1,083,070 remains to be spent on the project.

During 2021, the Association entered into a contract for snowmaking infrastructure at the Cross Country Center for \$893,709. As of December 31, 2021, \$712,594 remains to be spent on the project.

11. SUBSEQUENT EVENTS

Subsequent events have been evaluated through April 13, 2022, the date the financial statements were issued.

SCHEDULE OF REVENUE AND EXPENSES AND CHANGES IN FUND BALANCES BY NATURAL CLASSIFICATION

For the Year Ended December 31, 2021 (with comparative totals for 2020)

	2021							2020	
		OPERATIONS			CAPITAL				
	•	Homeowners'	Total Operating	Replacement Reserve	New Equipment	Development	Property	 <u> </u>	
	Amenities	Association	Fund	Fund	Fund	Fund	Fund	 Total	Total
Revenue									
Assessments	\$ -0-	. , ,		\$ 5,184,873		. , ,		\$ 14,505,993	\$ 13,366,745
Access and use fees	6,695,186	-()-	6,695,186	-0-	-0-		-0-	6,695,186	4,004,090
Retail sales	2,955,885	-()-	2,955,885	-()-	-0-	_	-0-	2,955,885	2,301,729
Lessons and rental revenue	2,271,879	13,725	2,285,604	-0-	-0-	_	-0-	2,285,604	2,056,567
Other revenues	459,660	849,271	1,308,931	-0-	-0-	-0-	-0-	1,308,931	1,031,690
Interest income	-0-	2,561	2,561	115,267	46	,	-0-	 177,184	 351,845
Total Revenue	12,382,610	7,312,665	19,695,275	5,300,140	46	2,933,322	-0-	27,928,783	23,112,666
Operating Expenses									
Salaries and wages	5,414,535	4,335,435	9,749,970	-0-	-0-	-0-	-0-	9,749,970	7,130,447
Cost of good sold	1,103,997	-()-	1,103,997	-0-	-0-	-0-	-0-	1,103,997	826,102
Payroll taxes and employee benefits	1,305,353	1,118,260	2,423,612	-0-	-()-	-0-	-0-	2,423,612	1,834,592
Supplies and maintenance	1,064,515	788,436	1,852,951	-0-	-()-	-0-	-0-	1,852,951	1,807,518
Utilities	719,938	152,005	871,943	-0-	-()-	-0-	-0-	871,943	874,026
Other employee expenses	148,413	173,034	321,447	-0-	-0-	-0-	-0-	321,447	389,236
Insurance	679,273	433,208	1,112,481	-0-	-0-	-0-	-0-	1,112,481	741,020
Income tax	-()-	12,078	12,078	14,485	4	5,086	-0-	31,653	42,557
Other expenses	578,637	1,014,943	1,593,580	13,000	-0-	7,000	-0-	1,613,580	1,242,715
Overhead allocation	-0-	(197,000)	(197,000)	78,976	-0-	118,024	-0-	-0-	-0-
Total Operating Expenses	11,014,661	7,830,399	18,845,060	106,461	4	130,110	-0-	19,081,635	14,888,213
Fund Expenses									
(Gain) Loss on disposal of assets	-()-	-0-	-0-	(59,910)	-()-	-0-	6,266	(53,644)	(15,821)
Depreciation	-0-	-0-	-()-	-0-	-0-	-0-	3,176,324	3,176,324	3,219,365
Fund expenses	-()-	-()-	-0-	850,993	-0-	-0-	-0-	850,993	970,962
Total Expenses	11,014,661	7,830,399	18,845,060	897,544	4	130,110	3,182,590	23,055,308	19,062,719
Revenue Over (Under) Expenses	\$ 1,367,949	\$ (517,734)	\$ 850,215	\$ 4,402,596	\$ 42	\$ 2,803,212	\$ (3,182,590)	\$ 4,873,475	\$ 4,049,947
Property Fund Additions, Net	-()-	-0-	-0-	(2,732,862)	(56,178)	(1,111,902)	3,900,942	-0-	-0-
Transfer Between Funds	-()-	-0-	(696,534)	-()-	-()-	696,534	-()-	-0-	-()-
Fund Balances, Beginning of Year	-0-	-0-	2,938,986	13,128,074	354,656	8,643,940	42,380,585	67,446,241	63,396,294
Fund Balances, End of Year	\$ -0-	\$ -0-	\$ 3,092,667	\$ 14,797,808	\$ 298,520	\$ 11,031,784	\$ 43,098,937	\$ 72,319,716	\$ 67,446,241

SCHEDULE OF CAPITAL FUNDS' EXPENDITURES BY DEPARTMENT

For the Year Ended December 31, 2021

	Replacement I	Reserve Fund	New Equipn	nent Fund	Developm	ent Fund	Capital Funds Total		
	Capital	Major	Capital	Major	Capital	Major	Capital	Major	
	Additions	Maintenance	Additions	Maintenance	Additions	Maintenance	Additions	Maintenance	
PRIVATE AMENITIES									
Trout Creek Recreation Center	\$ 673,443	\$ 21,128	\$ -0-	\$ -0-	\$ 6,079	\$ -0-	\$ 679,522	\$ 21,128	
Beach Club Marina	63,498	11,139	-0-	-0-	-0-	-()-	63,498	11,139	
Tennis Center	108,321	14,850	-0-	-0-	-0-	-0-	108,321	14,850	
Northwoods Pool / Aquatics	4,154	-0-	-0-	-0-	-0-	-0-	4,154	-0-	
Camps & Recreation Programs	2,027	-0-	-0-	-0-	-0-	-()-	2,027	-0-	
TOTAL PRIVATE AMENITIES	851,443	47,117	-0-	-0-	6,079	-0-	857,522	47,117	
PUBLIC AMENITIES									
Golf	389,258	48,791	16,238	-0-	-()-	-()-	405,496	48,791	
Downhill Ski	451,122	31,352	788	-0-	316,675	-0-	768,585	31,352	
Cross Country Ski	137,355	39,754	-0-	-0-	431,005	-0-	568,360	39,754	
Campground	6,900	14,950	-0-	-0-	-0-	-0-	6,900	14,950	
Equestrian Equestrian	14,359	3,396	-0-	-0-	-0-	-0-	14,359	3,396	
Trails	118,714	295	10,642	-0-	50,658	-0-	180,014	295	
Bikeworks	11,171	-0-	-0-	-0-	-0-	-0-	11,171	-0-	
The Lodge	39,798	-0-	3,441	-0-	-0-	-0-	43,239	-0-	
The Lodge The Lodge, Summer Lunch/Golf F&B	-0-	-0-	6,999	-0-	-0-	-0-	6,999	-0-	
Pizza on the Hill	90,195	22,822	-0-	-0-	-0-	-0-	90,195	22,822	
Alder Creek Café	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
Snowplay	-0-	-0-	-0-	-0-	115,277	-0-	115,277	-0-	
TOTAL PUBLIC AMENITIES	1,258,872	161,360	38,108	-0-	913,615	-0-	2,210,595	161,360	
TOTAL TODLIC AMENTIES	1,200,072	101,500			310,013	-0-	2,210,030	101,000	
TOTAL AMENITIES	2,110,315	208,477	38,108	-0-	919,694	-0-	3,068,117	208,477	
HOMEOWNERS ASSOCIATION and G&A									
General HOA	61,343	36,236	-()-	-()-	-()-	-()-	61,343	36,236	
Marketing & Communications	-0-	-0-	-()-	-()-	-()-	-()-	-()-	-()-	
Facility Administration	-0-	137,118	-()-	-0-	192,208	-()-	192,208	137,118	
Administration	121,667	26,280	-0-	-0-	-0-	-()-	121,667	26,280	
Information Technology	266,770	282,021	13,613	-0-	-0-	-()-	280,383	282,021	
Accounting	-()-	-0-	-()-	-0-	-0-	-()-	-0-	-()-	
Human Resources	-()-	-0-	-0-	-0-	-0-	-()-	-()-	-()-	
Architectural Standards Office	-()-	-0-	-()-	-0-	-0-	-()-	-()-	-()-	
Member Services	-()-	-0-	-()-	-0-	-0-	-()-	-()-	-()-	
Forestry	167,790	142,871	-0-	-0-	-()-	-()-	167,790	142,871	
Maintenance	4,977	17,990	4,457	-0-	-()-	-()-	9,434	17,990	
TOTAL HOMEOWNERS									
ASSOCIATION and G&A	622,547	642,516	18,070	-0-	192,208	-0-	832,825	642,516	
TOTAL	\$ 2,732,862	\$ 850,993	\$ 56,178	\$ -0-	\$ 1,111,902	\$ -0-	\$ 3,900,942	\$ 850,993	

Replacement Reserve Fund - General HOA - Major Maintenance also includes overhead (\$78,976) and bad debt expense (\$13,000) cost allocations not included above. Development Fund - General HOA - Major Maintenance also includes overhead (\$118,024) and bad debt expense (\$7,000) cost allocations not included above.

REQUIRED SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS

December 31, 2021 (Unaudited)

It is the policy of the Association to fund a reserve program that will adequately provide for repair and replacement of existing Association-owned assets. A 30-year reserve funding and expenditure plan is produced every three years, and updated annually, to schedule and analyze the funding needs. The Association updated a study in 2021 to estimate the remaining useful lives, the lives after replacement, and the replacement costs of the components of common property. The estimates were based on estimates from management, contractors and historical costs. Estimated current replacement costs have been adjusted to reflect a 2.5% inflation factor, 2% investment interest rate, and an 8% tax provision on investment income. As part of the Association's triennial Replacement Reserve Study update that will be conducted later in 2022, management and our external consultants will review carefully the underlying assumptions that underpin the Reserve Study including the 30-year average inflation rate, the average rate of return on Replacement Reserve Fund investment assets, and the estimate of replacement costs.

The Association does not designate the balance of the replacement fund by component. The total available for major repairs and replacements as of December 31, 2021 is \$14,797,808. The 2022 budget includes \$5,489,104 of dues allocated to the replacement fund.

The Association has not included the replacement of building structures as a component of the replacement study. These structures generally have an original useful life greater than 30 years. The Association is accumulating funds in the Development fund for specific building structure replacements and not currently accumulating funds over time for all building structure replacements.

The following table is based on the study and presents significant information about the components of common property.

	Range of Service	Current
Reserve Component	Life Remaining (Years)	Replacement Costs
Administration	0-48	\$ 2,497,230
Alder Creek Café	0-33	164,989
Bikeworks	0-3	73,618
Campground	0-39	640,832
Capital projects	-()-	246,650
Chalet house	3-23	349,619
Cross country	0-37	4,184,307
Equestrian center	0-27	923,740
Food trailer	2-9	65,500
Forestry	0-37	2,489,895
General maintenance	0-13	689,451
Golf complex	0-16	1,183,224
Golf course	0-48	11,989,929
IT	0-40	2,367,793
Maintenance	0-51	3,780,235
Marina	0-37	1,458,115
Northwoods pool building	0-21	437,323
Northwoods	0-37	4,106,124
Pizza	0-37	542,021

REQUIRED SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS

December 31, 2021 (Unaudited)

	Range of Service Life Remaining	Current Replacement
Reserve Component (continued)	(Years)	Costs
Recreation	0-22	656,797
Ski area - mountain operations	0-37	5,850,169
Ski area - mountain operations - lift maintenance	0-37	4,087,778
Ski area - mountain operations - rental-retail	0-18	1,084,491
Ski area - mountain operations - snowmaking	0-19	1,060,213
Ski area - mountain operations - top shop	1-15	289,049
Ski area - mountain operations - winter food-beverage	1-13	453,275
Snowplay	1-6	148,730
Tennis complex	0-21	2,019,799
The Lodge	0-51	3,714,752
Trails	0-35	3,416,591
Trout Creek building	0-39	3,578,996
Trout Creek pool and spa	0-16	1,449,696
		\$ 66,000,931