JULY 4 PRIVATE AMENITY UTILIZATION RECAP

JULY 28, 2023





PURPOSE – NO ACTION

Provide the Board of Directors with an update on private amenity utilization over the 4th of July holiday period



HIGHLIGHTS

FOR THE 4-DAY PERIOD AROUND THE 4TH OF JULY

- Utilization was up compared to pre-covid July 4 periods of 2018 and 2019
- Peak use day visitation was down for the Beach Club and slightly up for Trout Creek, the Tennis Center and Northwoods Pool
 - Trout Creek 1,099 in 2019 vs 1,337 in 2023
 - Beach Club 1,264 in 2018 vs 1,078 in 2023
 - Tennis Center 309 in 2019 vs 382 in 2023
 - Northwoods Pool 246 in 2019 vs 307 in 2023
- Member utilization was way up for the period
 - Members with a Rec Fee paid significantly more than 2018 and 2019
 - Members without a Rec Fee also more utilization than 2018 and 2019
- Accompanied guest utilization was similar to utilization for the period
- Unaccompanied guest utilization was significantly down for the period except at the Tennis center



TROUT CREEK SUMMARY

Capacity in the pool is the biggest limiting factor in summer

- Saturday, July 1: no one was turned away, but pool counts were at the capacity limit on a few occasions throughout the day
- Sunday, July 2: no one was turned away, but pool counts were at the capacity limit on a few occasions throughout the day
- **Monday, July 3:** at around noon, the pool was exceeding capacity, so staff asked customers if they intended to use the gym or the pool
 - The gym had capacity and folks were admitted
 - Pool users were asked if they wanted to be put on a list and gain entry when customers left and pool capacity opened up
 - Some customers left while others waited in the lobby until capacity opened
 - This happened until approximately 6 pm
- **Tuesday, July 4:** no one was turned away and pool counts did not reach the capacity limit during the day.



TROUT CREEK VISITATION

2023	1-	Jul	2	Jul	3	Jul	4	Jul	4-Day 1	Total
Mem - Rec Fee	484	67%	602	66%	818	61%	674	68%	2,578	65%
Mem - Daily Fee	66	9%	55	6%	122	9%	95	10%	338	9%
Gst - Accompanied	105	14%	139	15%	203	15%	130	13%	577	15%
Gst - Unaccompanied	70	10%	118	13%	194	15%	96	10%	478	12%
Total - Per Day	725		914		1,337		995		3,971	

	2018 4-Day Total		2019 4-D	ay Total	2023 4-Day Total		
Mem - Rec Fee	2,149	54%	1,914	57%	2,578	65%	
Mem - Daily Fee	323	8%	214	6%	338	9%	
Gst - Accompanied	626	16%	546	16%	577	15%	
Gst - Unaccompanied	730	18%	655	20%	478	12%	
Total	3,828		3,329		3,971		





BEACH CLUB

- No customers were turned away from the Beach Club during the period
- Monday no shuttle available from the high school so parking was challenging

2023	1	Jul	2	lul	3	Jul	4	Jul	4-Day	/ Total
Mem - Rec Fee	585	64%	611	57%	504	55%	592	60%	2292	59%
Mem - Daily Fee	50	5%	62	6%	61	7%	50	5%	223	6%
Gst-Accompanied	197	22%	260	24%	237	26%	239	24%	933	24%
Gst-Unaccompanied	83	9%	145	13%	120	13%	109	11%	457	12%
Total - Per Day	915		1,078		922		990		3,905	

	2018 4-Day Total		2019 4-0	Day Total	2023 4-Day Total		
Mem - Rec Fee	1,716	44%	1,780	47%	2,292	59%	
Mem - Daily Fee	199	5%	210	6%	223	6%	
Gst - Accompanied	895	23%	1,027	27%	933	24%	
Gst - Unaccompanied	711	18%	768	20%	457	12%	
Total	3,521		3785		3,905		



TENNIS CENTER

- Members are taking advantage of the member priority reservation window
- Volume uptick from '18 and '19 is related to 8 additional pickleball courts

2023	1-J	ul	2-J	ul	3-J	lul	4-J	ul	4-Day	Total
Mem - Rec Fee	130	70%	194	72%	317	83%	224	75%	865	76%
Mem - Daily Fee	9	5%	24	9%	8	2%	17	6%	58	5%
Gst - Accompanied	37	20%	50	19%	28	7%	50	17%	165	15%
Gst - Unaccompanied	10	5%	2	1%	29	8%	6	2%	47	4%
Total - Per Day	186		270		382		297		1,135	

	2018 4-Day Total		2019 4-Da	ay Total	2023 4-Day Total		
Mem - Rec Fee	576	78%	643	78%	865	76%	
Mem - Daily Fee	30	4%	27	3%	58	5%	
Gst - Accompanied	99	13%	136	17%	165	15%	
Gst - Unaccompanied	32	4%	14	2%	47	4%	
Total	737		820		1,135		





NORTHWOODS POOL

Saturday and Sunday, July 1 and 2: after Trout Creek closed at 3 pm for the summer concert, Northwoods Pool exceeded capacity and customers were no longer admitted until folks left.

• As customers left, additional customers were admitted.

2023	1	Jul	2	Jul	3	Jul	4-J	lul	4-Day	Total
Mem - Rec Fee	136	64%	185	60%	122	75%	101	61%	544	64%
Mem - Daily Fee	16	7%	33	11%	12	7%	6	4%	67	8%
Gst - Accompanied	47	22%	51	17%	9	6%	29	17%	136	16%
Gst - Unaccompanied	15	7%	38	12%	19	12%	30	18%	102	12%
Total - Per Day	214		307		162		166		849	

	2018 4-D	2018 4-Day Total		Day Total	2023 4-Day Total		
Mem - Rec Fee	303	50%	316	46%	544	64%	
Mem - Daily Fee	39	6%	46	7%	67	8%	
Gst - Accompanied	112	18%	167	24%	136	16%	
Gst - Unaccompanied	153	25%	158	23%	102	12%	
Total	607		687		849		



SUMMARY

- Warm weather, smoke-free skies and the 4th of July is a great recipe for spending time in Tahoe Donner
- Increasing the unaccompanied guest daily access fee seems to have impacted user decisions as guest visits, especially unaccompanied guest, which have declined
- Even with restrictions on certain categories and sub-categories of users, the private amenities will always be heavily impacted during this period
- Town of Truckee parking changes along Donner Pass Road continues to impact Beach Club utilization
- Far more members are using the private amenities than did prior to Covid-19
 - Most of the additional members using the facilities have purchased the Recreation Fee

THANK YOU

