PROPERTY CASUALTY & WORKERS COMPENSATION INSURANCE RENEWAL 2024 - 2025

SEPTEMBER 27, 2024



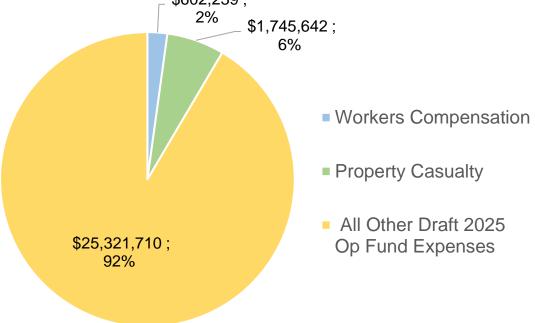
RECOMMENDATON

By Motion,

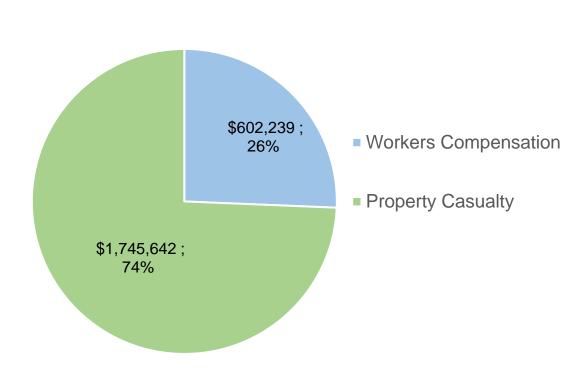
The Board of Directors approves the property casualty and workers compensation insurance renewals as indicated in Exhibit A: Proposed 2024-2025 Schedule of Insurance.

PROPERTY CASUALTY INSURANCE – EXPIRING POLICY YEAR 2023/2024





2024-2025 Property Casualty + Work Comp Insurance Costs





PROPERTY CASUALTY



PROPERTY CASUALTY POLICIES RENEWAL 2024-2025

ASSUMPTIONS OF IMPACTS TO RENEWAL

- Regional and national catastrophic losses impacting the insurance industry continue in certain lines but are stabilizing in others like directors and officers liability (aka management policy)
- Continuance of addressing inflation of building replacement values in part due to advisement on price per square foot of buildings, and tightening of policy language regarding building replacement
- Increase to other exposures such as estimated gross receipts and other insured contents/assets
- TDA's risk and safety management reputation and low loss record beneficially impact renewal quotes



PROPERTY AND CASUALTY INSURANCE COVERAGE

Coverage	Description	Limits
Commercial Liability	General liability coverage for claims against TDA for personal injury or property damage, product liability, advertising injury, abuse/molestation, liquor liability, etc.	\$2,000,000/ \$2,000,000 Aggregate; \$1MM/\$1MM Liquor Liability & Abuse/Molestation
Property/Inland Marine/Boiler	Coverage for schedule of assets (buildings, contents, ski lifts, movable equipment, signs, etc.), mechanical breakdown, earthquake, flooding, other property damage like the golf course, and business interruption	23-24 Blanket Limit \$115,778,781
Sabbotage, Terrorism and Active Shooter	Active shooter, malicious attack, additional security measures, counseling, public relations costs, crisis mgt expense	\$131,869,981 T&S limit, \$1MM Active shooter/Malicious Attack limit + various sub-limits under each coverage, \$2MM BI
Pollution	Pollution coverage spanning from hazardous waste storage and disposal, to fuel spills, or other pollutant claims	\$1MM/\$2MM
Business Auto	General auto coverage for vehicles, shuttles, and registered equipment	\$1,000,000
Cyber	Digital risk coverage for attacks within and out of the organization, includes social engineering	\$1MM / \$1MM
Prime Umbrella Liability Policy	Primary excess line that covers all the above policies and follows form	\$5MM/\$5MM X of \$1MM GL
Excess Liability Policies	Multiple layers of excess liability coverage that stacks on top of the prime umbrella and follows form	\$45MM X of \$5MM

PROPERTY AND CASUALTY INSURANCE COVERAGE - CONT.

Coverage	Carrier	Limits
Crime	Broad crime coverage including EE theft, forgery, computer fraud, theft in/out premise, transit,	\$500,000 EE Theft; Forgery, Computer Fraud and Fund transfer fraud to \$250,000; Theft Inside/Outside Premises \$25,000
Excess Crime	Multiple layers of excess liability over prime Crime policy	\$25.5MM X of \$500,000

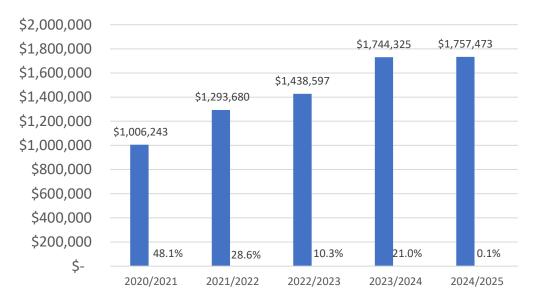
PROPERTY AND CASUALTY INSURANCE COVERAGE - CONT.

Coverage	Carrier	Limits
D&O / EPLI / Fiduciary	and Figure and inclinance coverage for heard of directors	\$5,000,000/\$5,000,000/ \$1,000,000 Shared limit
Excess D&O/ EPLI/ Fiduciary	Multiple layers of excess liability coverage follow form on D&O/EPLI/Fiduciary policy	\$25MM X of \$5MM

PROPERTY CASUALTY PREMIUM EXPENSE COMPARISON

Coverage	2022-2023 Renewal Premium & Applicable tax and fees	2023-2024 Renewal Premium & Applicable tax and fees	Net Change Over Prior Policy Year	2023-2024 Renewal Premium & Applicable tax and fees	Net Change Over Prior Policy Year
Commercial Liability	\$272,296	\$328,462	21%	\$283,268	-14%
Property/Inland Marine/Boiler	\$298,294	\$465,180	56%	\$547,759	18%
Sabotage, Terrorism and Active Shooter	\$13,790	\$19,267	40%	\$22,096	15%
Business Auto	\$68,466	\$76,159	11%	\$86,994	14%
Cyber	\$8,005	\$8,005	0%	\$4,326	-46%
Prime Umbrella Liability Policy	\$171,822	\$189,754	10%	\$171,478	10%
Excess Liability Policies	\$349,377	\$396,351	13%	\$373,459	-6%
Crime	\$1,041	\$1,048	1%	\$1,048	1%
Excess Crime Policies	\$55,535	\$55,296	-1%	\$55,296	0%
D&O / EP/ Fiduciary	\$85,290	\$87,378	2%	\$82,192	-6%
Excess D&O/EP/Fiduciary Policies	\$89,681	\$90,725	1%	\$91,026	0%
Premium Subtotal	\$1,413,597	\$1,717,625	18%	\$1,718,942	.08%
Service Fees	\$25,000	\$26,700	6%	\$26,700	0%
TOTAL	\$1,438,597	\$1,744,325	18%	\$1,757,473	.08%

5 Year Historical Property Casualty Insurance Premium





WORKERS COMPENSATION



WORKERS COMPENSATION RENEWAL 2024 – 2025 HISTORICAL REVIEW





As projected the Experience Modification Rate (ExMod) decreased from 2023-24 to 2024-25. Projected 2025-2026 ExMod indicates an anticipated reduction; improving costs for 2025 Q4 and 2026 Q1-3.



WORKERS COMPENSATION RENEWAL 2023 - 2024

ASSUMPTIONS IMPACTING THIS YEAR'S RENEWAL

- Workers Compensation Insurance Rating Bureau (WCIRB) pure rates increased by 0.52% on average, which negatively impacted the renewal
- Medical costs in California are high, and much more so in the Truckee region impacting claims expense
- The Tahoe Donner Experience Modification Rate (ExMod) decreased from 1.15 to 1.08. Despite this positive change, reflecting policy and practice, workers compensation rates have increased by 12.5%.
- Estimated 2024- 2025 payroll increase of 2.62%

WORKERS COMPENSATION RENEWAL 2023 - 2024 STARSTONE - STANDARD POLICY QUOTE

Code	Description	Payrolls 2023-24	Net Rate 2023-24	Payrolls 2024-25	Net Rate 2024-25	
7207	Stables; Clubs – Riding; Horse Shows/Rodeos/Pack Trains; Racing Stables – Harness	\$150,800	9.80	\$156,832	12.86	
9080	Restaurants or Taverns; Concessionaires	\$1,766,000	3.14	\$1801,320	3.30	
9180	Amusement/Rec Facilities – Device Operations; Shooting Clubs/Ranges	\$910,240	3.53	\$0	4.39	
9066	Homeowners Associations	\$3,896,000	3.50	\$4,051,840	3.92	
9184	Ski Resorts – Alpine (and Cross Country)	\$2,026,000	9.53	\$2,972,650	8.44	
8810	Clerical	\$3,426,000	.24	\$3,563,040	.25	
9015	Campgrounds	\$47,840	4.44	\$49,754	4.88	
9016	Marina/Maintenance	\$93,960	2.95	\$39,478	3.37	
9060	Clubs – Country and Golf	\$787,920	3.80	\$819,437	4.46	
8017	Store (Retail Sales Ski Shop)	\$138,320	3.08	\$143,853	3.52	
8066	Stores – Bicycles and Bicycle Accessories	\$23,920	2.07	\$24,877	2.47	
	Total Payroll	\$13,267,000		\$13,623,081		
	2023 Ex Mod: 115% 2024 Ex Mod: 108%					

Total Estimated Premium	\$577,239
Taxes & Surcharges	\$32,929
Service Fees	\$25,000
Total Estimated	\$602,239



TOTAL ESTIMATED INSURANCE PREMIUM + FEES



PROPERTY CASUALTY + WORKERS COMPENSATION ESTIMATED PREMIUM EXPENSE COMPARISON

Coverage	2022-2023 Renewal Premium & Applicable tax and fees	2023-2024 Renewal Premium & Applicable tax and fees	Net Change Over Prior Policy Year	2024-2025 Renewal Premium & Applicable tax and fees	Net Change Over Prior Policy Year
Property/Casualty Subtotal	\$ 1,413,597	\$ 1,717,625	\$ 304,028 22%	\$ 1,718,942	\$ 1,317 .08%
Workers Comp Subtotal	\$ 471,483	\$ 505,907	\$ 34,424 7%	\$ 577,239	\$ 71,332 14%
Total Insurance Estimated Premium	\$ 1,885,080	\$ 2,223,532	\$ 338,452 18%	\$ 2,296,181	\$ 72,649 3%
Interwest Brokers Fees	\$ 47,000	\$ 51,700	\$ 4,700 10%	\$ 51,700	\$ 0 0%
TOTAL Property/Casualty & Workers Comp Renewal	\$ 1,932,080	\$ 2,275,232	\$ 343,152 17%	\$ 2,347,881	\$ 72,649 3%

- 2025 Draft Budget anticipated Net 3% increase in insurance premium expense
- 2024 2025 Proposed Renewal: \$2,347,881



RECOMMENDATON

By Motion,

The Board of Directors approves the property casualty and workers compensation insurance renewals as indicated in Exhibit A: Proposed 2024-2025 Schedule of Insurance.

QUESTIONS?



REFERENCE MATERIAL



TIMELINE OF RENEWAL PROCESS

FEBRUARY

MARCH

APRIL

MAY

- Winter ops loss rep. site visit
- Initial discussion on renewal strategies
- Claims management focused

 Claims management focused

 Market review and discussion on renewal strategy adjustment as needed

Quarterly claims

review

 Claims management focused

TIMELINE OF RENEWAL PROCESS

JULY

AUGUST

SEPTEMBER

OCTOBER

- Market and trends discussion
- Quarterly claims review
- Preparation and submission of renewal documentation

- Underwriters review TDA risk program, loss runs, recent loss rep. site visit comments for rating and quote generation
- TDA staff respond to Q&A from carriers through broker
- Day to day review by staff of market impacts, trends with broker

- Carriers provide quotes on lines of coverage
- Professional insurance broker(s) provide advisement to board on coverage and renewal
- Board of Directors make decision to approve renewals and bind coverage

 Policies renew on October 1, 20XX

PROPERTY CASUALTY INSURANCE COVERAGE LIMITS

Liberty Surplus Insurance Company 6th Layer of Excess \$10M **Westfield Specialty Insurance Company 5th Layer of Excess** \$10M StarStone National Insurance Company 4th Layer of Excess \$10M Markel American Insurance Company 3rd Layer of Excess \$10M Berkley National Insurance Company Second Layer of Excess \$5M **AIG Mountain Guard First Layer of Excess** Limits: \$25,000,000 (\$50,000,000 aggregate limit or 2, \$25,000,000 occurrences) \$5M \$10,000 Self Insured Retention \$1M \$1M \$1M AIG/MountainGuard General Liability Coverage AIG/MtnGuard Auto Liability Starstone Work Comp Limit: \$1M per occurrence/\$2M Aggregate Limit: \$1,000,000 **Employers Liability**

Symbol 1: "Any Auto"

Uninsured & Underinsured

included

Hired & Non-owned coverage

motorist coverage included

Each accident

Disease

Notable Coverages included & Deductible levels:

Bodily Injury & Property Damage deductible:

Employee Benefits Liability deductible: \$1,000

Sexual Misconduct Deductible: \$15,000

Liquor Liability deductible: \$15,000

\$15.000

Total Limits = \$50 million



PROPERTY CASUALTY INSURANCE COVERAGE LIMITS

Great American Excess Crime Coverage

\$20M

Crime Limits Total = \$20 million

Travelers Excess Crime coverage

Limit: \$5M

Retention: \$500,000

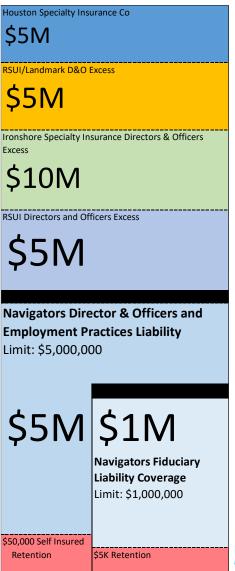
\$5M

AIG/MountainGuard Crime coverage

Deductible: \$5K

Employee Theft limit: \$500,000

Computer/Funds transfer fraud limit: \$250,000



D&O, EP Limits Total = \$30 million

