



# Winter Operations Holiday Report



#### **Keynotes**

#### Weather

December 2024 was characterized by low snow levels, moderately cold temperatures, and mixed precipitation. These conditions were less than ideal for consistent snowmaking, limiting our ability to build the snowpack base. Despite this, we made the most of the available opportunities. For instance, when Snowplay opened, it was limited to a single tube track, rather than the typical two-lane setup, due to the insufficient snow coverage.

#### **Budget Premise**

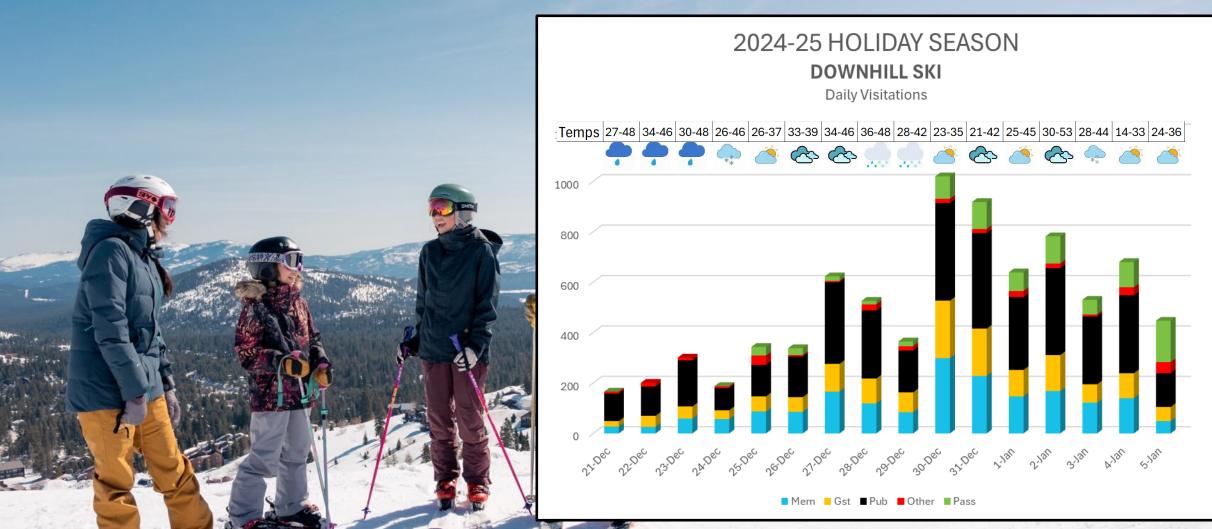
The budget was approved before the reconstruction of the DHS Lodge was confirmed, so the assumptions were based on uncertainties regarding the project. As a result, the budget reflected typical downhill ski operations, rather than the temporary operational status we are currently facing. Additionally, visitation targets for Winter Operations were set with growth expectations based on the best December from a few years ago, which had seen "record" snowfall.



### DOWNHILL SKI

**TOTAL VISITS = 8,067** 

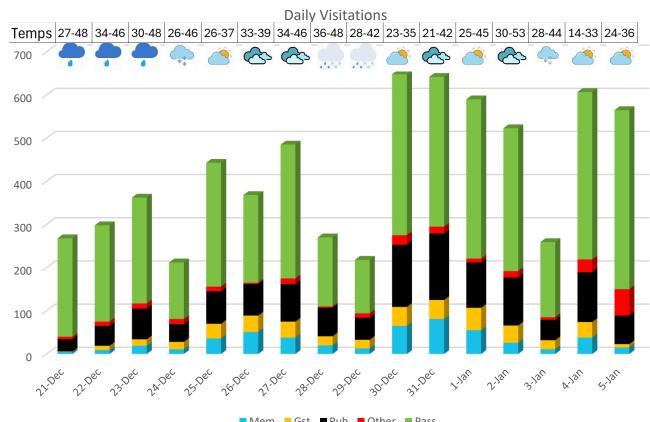
Member Daily [1,864 (23%)]; Guest [1,447 (18%)]; Public [3,654 (45%)]; Other [289 (4%)]; Season Pass [813 (10%)]



### CROSS COUNTRY



### 2024-25 HOLIDAY SEASON CROSS COUNTRY

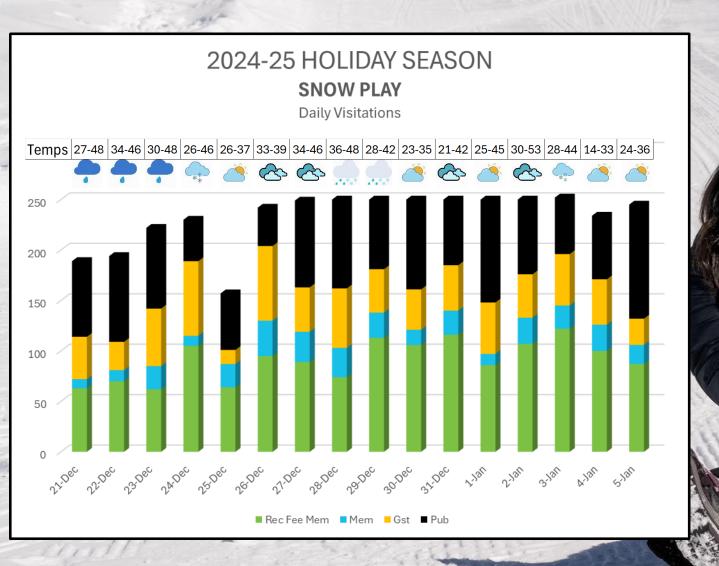


TOTAL VISITS = 6,758

Member Daily [493 (7%)]; Guest [438 (6%)]; Public [1,280 (19%)]; Other [239 (4%)]; Season Pass [4,308 (64%)]



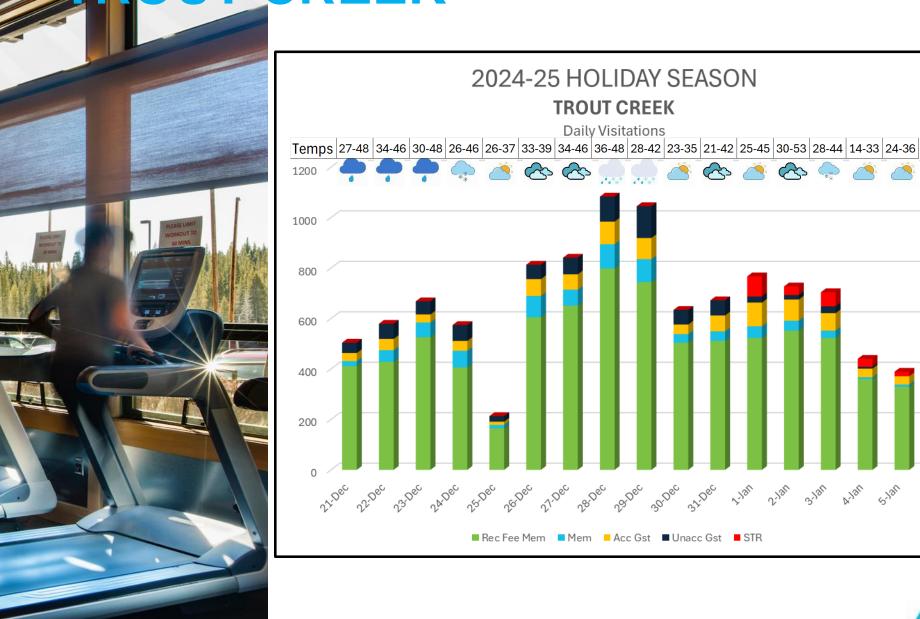
### **SNOW PLAY**



#### TOTAL VISITS = 3,714

- Rec Pass
  - 1,459 (39%)
- Member Daily
  - · 339 (9%)
- Guest
  - · 736 (20%)
- Public
  - 1,180 (32%)

### ROUT CREEK



#### **TOTAL VISITS = 10,653**

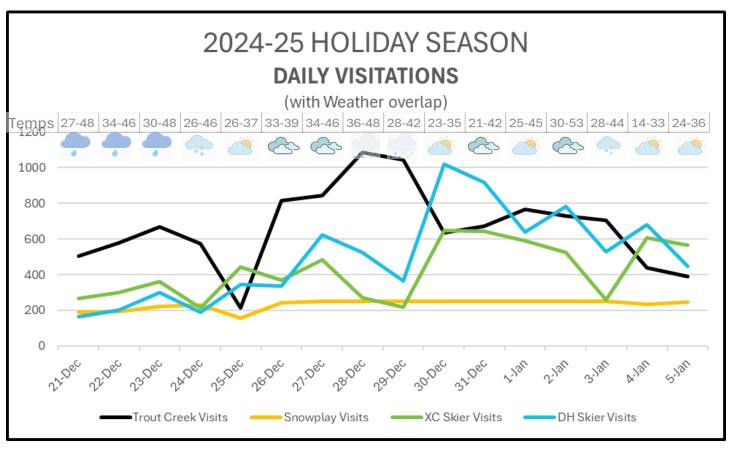
- Rec Pass
  - 8,036 (75%)
- Member Daily
  - 739 (7%)
- Acc Guest
  - 878 (8%)
- Unacc Guest + STR
  - 1,000 (9.3%)

#### Note:

The new STR access product started 1/1/2025 and we are now able to capture unaccompanied personal guests and STR visits separately. 2024 visitation stats for the Unaccompanied Guests access product include personal guests and STR.



#### **VISITATIONS**



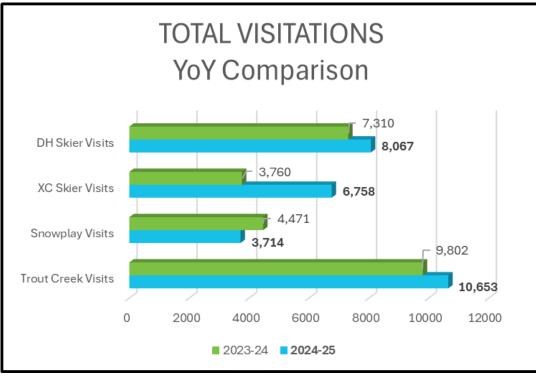
Very few sunny days (most of them in Jan).

~33% of the days had rain (all in Dec).

Nice weather = Ppl went outside.

Poor weather = Ppl went to TC.

Visitations were up YoY everywhere except Snowplay, which was limited to a single lane with a limited snow base.





## THANK YOU