QUESTIONS FOR THE Q+A CAN BE SUBMITTED BY:

- Writing on a notecard from the welcome desk OR
- Emailing your question to <u>comdep@tahoedonner.com</u>

Questions should be returned to the welcome desk or emailed no later than 10:30AM.









TODAY'S REPORT

- Association Overview
- ➤ Operating Performance: Fiscal 2024 & 2025 YTD
- Fund Balances and Investment Portfolio
- Oversight and Communications
- > Financial Policies Update and Implementation



TAHOE DONNER ASSOCIATION OVERVIEW

- One of the largest HOAs in the USA, established in 1971
- > 6,473 properties
 - Progressive buildout over the past 50+ years
 - Owners' real estate value ~ \$6.5 billion _{est.}
- ➤ Nearly 7,000 acres of private, common & open space
 - When you purchased your home at Tahoe Donner
 YOU INVESTED IN ALL OF TAHOE DONNER
- ➤ 501(c)4 tax-exempt organization
 - "To benefit the community & further the common good"



TAHOE DONNER ASSOCIATION OVERVIEW continued

- Fifteen distinct operating business units;
 - 94 full-time, year-round employees
 - Nearly 1,000 persons employed over the course of the year
- > \$38.3MM in receipts across all funds for 2024
 - \$19.4MM from Operations including interest and fees
 - \$18.8MM from Assessment
- ➤ \$105MM in Association assets _{12/31/2024}
 - Member's Equity of \$90.1MM as of 12/31/2024
- STRONG FINANCIAL POSITION





OPERATING PERFORMANCE FISCAL YEAR 2024

- ➤ Operating revenues were unfavorable to budget by 14.7%
 - weather, shifts in construction timing, and overly aggressive revenue forecasts
- Operating costs were favorable to budget by 1.7%
- ➤ 2024 Operating Fund Net Result: \$555,977 below budget
 - Deficit absorbed by the Operating Fund Balance in place at the beginning of the year

OPERATING PERFORMANCE 2025 YTD Thru May 2025

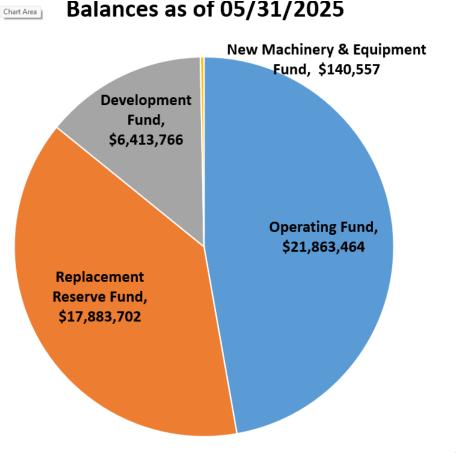
- ➤ Revenue is favorable to budget by 8%
- > Expenses are on budget
- ➤ Net Operating Revenue is favorable by 6.7%, up \$256k
 - ➤ 43% favorable YTD over 2024
 - > Represents YTD recovery of 46% of last year's loss
 - Final 2025 results largely dependent on weather



FUND BALANCES

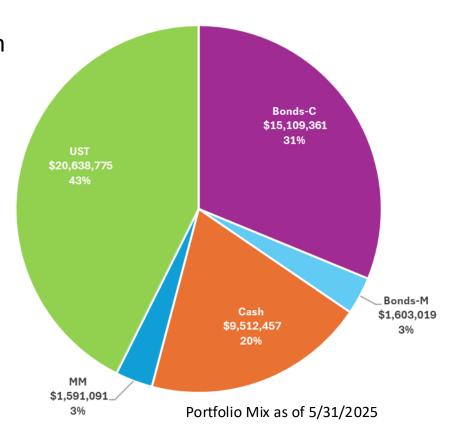
- Total cash balance across all funds is \$46.3MM _{May 31, 2025}
- Replacement Reserve Fund

% Funded: 32.6% December 31, 2024



TAHOE DONNER INVESTMENT PORTFOLIO

- The Association's portfolio is invested in a suite of high quality, conservative investments in accordance with the TDA Investment Policy.
- The asset mix includes US Treasuries, corporate and municipal bonds, money market instruments and cash at banks.
- Every bond in our investment portfolio has at least one credit rating of A3/A-, or higher.



BOARD OVERSIGHT AND MEMBER COMMUNICATIONS

Monthly, quarterly, and annual reviews are regularly performed by (i) a sub-committee of the Board, (ii) the full Board, and (iii) the Finance Committee



FINANCIAL POLICY UPDATE

- ➤ Two-year collaborative, comprehensive review
 - Updated all Tahoe Donner Financial Policies
 - Board, Staff, Finance Committee
- Update stimulated and guided by new standards for Association Reserves
 - Now addressing long-life components of the Association
 - Realignment of certain maintenance costs to be covered by Reserves
- Updates throughout to ensure integrity, oversight and transparency
 - Budget process
 - Authorizations
 - Investments





FINANCIAL POLICY UPDATE continued

- Ensures financial strength, both in the near-term and long-term
 - Sustainable, normalized capital (reserve) funding plan
 - Allows for a transition period to ensure continued stability
- 2026 will be a transition year
- > Impact on members
 - Normalized Annual Assessment
 - Member value and enjoyment
 - Protection and enhancement of your investment in Tahoe Donner

THANK YOU

