August 29, 2025 Board of Directors Meeting



# **Tahoe Donner Association Operational Overview**

The following is a summary of Tahoe Donner facilities, a description of activities, and the budgeting departments located within for reference in reviewing the Draft 2026 Operating Fund Budget.

Location	Description
Location  Northwoods Clubhouse  Dept: 005, 010, 015, 020, 025, 030, 035, 036, 037, 040, 150, 165	Chief administrative building for the entity (multi-dept 005-165). The staff in this building includes departments: administration, member services, information technology, accounting/finance, loss prevention and risk control, human resources, workforce housing, purchasing, marketing and communication, community standards (architectural standards and covenants), and capital projects. Note: the Community Standards department is located offsite at nearby leased commercial space. In the future, other departments may also be relocated temporarily or permanently due to workspace needs and capital project redevelopment at the Northwoods Clubhouse.
	Pizza on the Hill (150): A food and beverage venue is open to the public and is open year-round 5 to 7 days a week, depending on the season. The staff includes back-of-the-house food service and front-of-the-house service staff.
Tennis + Pickleball Center Dept: 090	Private summer seasonal tennis and pickleball operation managed by the Tennis Director. Staff includes seasonal supervising, office staff (pro-shop), teaching/camp, and sometimes maintenance/labor.
Northwoods Pool Dept: 130	Private summer seasonal aquatics operation supervised by an Aquatics Supervisor who has a lifeguard and swim instructing staff located at Northwoods Pool and Trout Creek Recreation Center.
Recreation Hut Dept: 140	Private summer seasonal recreation hub for children's adventure camps, outdoor recreation like archery, a climbing camp, and arts and crafts. The department assists with recreation and special events like Bingo, Trivia, and Summer Concert on the Green. Staff includes the Recreation Supervisor, recreation hosts, and special event staff.
Trout Creek Recreation Center Dept: 130, 132	Large private year-round recreation center that has a lap pool, recreation pool, hot tubs, sauna, steam room, aerobics classroom, large cardio and weightlifting wing of the building, playground, and basketball court. The facility offers fitness classes, personal training, and, in the summer, swim lessons. The facility has a management team with staff including hosts, custodians, and fitness instructors. In the summer, the aquatics staff also works out of this site for swim programs and recreational swimming.
The Lodge Restaurant & Pub Dept: 128	A year-round food and beverage venue that operates 5-7 days a week, depending on the season. The F&B venue also shares the building with the golf pro shop, which is open in the summer months. This building is adjacent to the 18-hole championship golf course. The F&B venue has front and back-of-the-house staff. The Lodge also operates the summer food and beverage operation related to the Pavilion, the golf course operations (T-nine grill/ and beverage cart), Trout Creek Recreation Center (Marco Polo Grill).
Golf Course Dept: 120, 125	Public 18-hole championship golf course with a pro shop, teaching staff, and golf course maintenance staff. This venue is only open May-October and includes a driving range located at the Trout Creek Recreation Center location.
Beach Club Marina Dept: 060, 145	Private summer seasonal lakefront operation on Donner Lake. The venue offers some children's recreation camps like sailing camps, boat rentals (paddle boats, SUPs, no power boats), and a small food and beverage operation (ex. burgers and fries, salads, sandwiches).

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	Day Camps (145): One of the summer Day Camps' prime locations is at the Beach Club Marina (BCM). Additionally, all the Day Camps have a "beach day" once per week at the BCM.
Equestrian Center Dept: 080	Public summer seasonal operation located at the Alder Creek Adventure Center. The center offers boarding, clinics, and camps, and private guided tours. The center is staffed with a management team, wranglers, instructors, pony attendants, and some maintenance/labor staff.
Campground Dept: 100	Public summer seasonal operation with RV and tent camping sites. A manager and maintenance/labor staff oversee the campground.
Facility and Vehicle Maintenance Dept: 160	This is an internal service department with maintenance and mechanic staff ranging from apprentice to master. The department maintains all Tahoe Donner facilities and road vehicles.
Downhill Ski Area & Lift Maint/Mechanic Main Shop Dept: 180, 200, 210, 211, 212, 214, 215, 216, 220, 240 and 145	Downhill Ski Resort (multi-depts 180-2??): Public winter operation has sub-departments including operations, lift maintenance, ski and snowboard school, rental/retail, tickets, and snowmaking. The Ticket staff is dedicated computer-based staff with no outside duties. Lift maintenance and over-the-snow mechanic staff work out of two workshops.
	Day Camps (145): The Downhill Ski Area also houses the headquarters of the Day Camps operations in the summer, with the majority of the camps facilitated out of the ski lodge.
Alder Creek Adventure Center Dept: 110, 141, 145, 155	Cross Country Ski Center (110): Public winter operation that includes under one department operations, ski school, rental, retail, ticket, grooming, and snowmaking. The center operates out of the Alder Creek Adventure Center.
	Alder Creek Café (155): Public year-round, full to part-time food and beverage venue that operates out of the Alder Creek Adventure Center.
	Bikeworks (141): A public summer seasonal bike shop operation that offers bike rentals, bike clinics and lessons, and guided rides. Bikeworks operates out of the Alder Creek Adventure Center and is managed by seasonal staff, including a manager, bike mechanics, bike instructors, and shop assistant(s).
Snowplay Dept: 216	Day Camps (145): One of the summer Day Camps prime location is at ACAC.  Public winter operation that offers tubing and sledding. A dedicated manager and Snowplay attendants manage the operation.
Forestry Dept: 150, 155	Forestry (150): An internal land management department overseeing the management of Tahoe Donner. This includes forestry work, fuels modification, tree planting, and defensible space work as it relates to TDA-owned property. This department inspects the private residences in the HOA for defensible space compliance.
	Trails (155): The trails department is located in the Forestry building. This department manages the 60+ miles of single and double-track trails in Tahoe Donner's open space. There is one full-time employee (Trails Manager) and multiple seasonal staff.

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Tahoe Donner Association Operating Fund 2026 Budget

#### Consolidated

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 2025	5 F/cast	2026 Bdg vs 2025 B	udget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	9,547,423	13,186,491	17,558,848	17,588,351	17,498,727	17,017,518	17,457,890	18,014,499	556,609	3%	996,981	6%
Cogs	(828,493)	(1,102,894)	(1,636,946)	(1,627,301)	(1,716,132)	(1,658,799)	(1,659,650)	(1,857,811)	(198,161)	12%	(199,012)	12%
Gross Margin	8,718,930	12,083,597	15,921,902	15,961,051	15,782,595	15,358,719	15,798,239	16,156,688	358,449	2%	797,969	5%
Payroll Direct-Salary	(2,892,512)	(4,531,278)	(5,010,574)	(5,403,540)	(5,683,144)	(5,957,571)	(6,322,407)	(6,559,690)	(237,283)	-4%	(602,120)	-10%
Payroll Direct-Hourly	(4,353,076)	(5,461,665)	(7,129,142)	(6,826,515)	(7,398,361)	(7,922,008)	(8,090,104)	(8,604,550)	(514,446)	-6%	(682,542)	-9%
Payroll Direct-Total	(7,245,588)	(9,992,942)	(12,139,716)	(12,230,055)	(13,081,504)	(13,879,579)	(14,412,511)	(15,164,240)	(751,730)	-5%	(1,284,662)	-9%
Payroll Burden	(1,862,447)	(2,440,373)	(3,070,108)	(3,263,280)	(3,567,816)	(3,992,137)	(4,031,441)	(4,439,434)	(407,993)	-10%	(447,297)	-11%
Payroll	(9,108,035)	(12,433,315)	(15,209,824)	(15,493,335)	(16,649,321)	(17,871,716)	(18,443,952)	(19,603,674)	(1,159,722)	-6%	(1,731,958)	-10%
Expenses	(5,073,090)	(5,803,527)	(7,411,329)	(7,702,624)	(5,314,485)	(7,989,116)	(6,987,115)	(8,561,006)	(1,573,891)	-23%	(571,890)	-7%
NORBO	(5,462,195)	(6,153,246)	(6,699,252)	(7,234,909)	(6,181,211)	(10,502,113)	(9,632,827)	(12,007,992)	(2,375,165)	-25%	(1,505,879)	-14%
Capital Expense Allocation	946,668	529,181	335,320	30,300	902,123	1,194,823	640,989	1,312,428	671,439	-105%	117,605	-10%
NOR	(4,515,527)	(5,624,065)	(6,363,932)	(7,204,609)	(5,279,088)	(9,307,290)	(8,991,838)	(10,695,564)	(1,703,726)	-19%	(1,388,274)	-15%
COGS %	-9%	-8%	-9%	-9%	-10%	-10%	-10%	-10%				
Payroll Direct %	-76%	-76%	-69%	-70%	-75%	-82%	-83%	-84%				
Payroll Burden % Payroll	-26%	-24%	-25%	-27%	-27%	-29%	-28%	-29%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

#### Golf Summary (D120 & D125 Consolidated)

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 F	<b>3udget</b>
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	86,618	1,536,980	1,641,042	1,327,568	1,545,735	1,675,011	2,022,770	1,735,632	(287,138)	-14%	60,621	4%
Cogs	(411)	(57,808)	(85,288)	(91,880)	(107,511)	(104,900)	(123,348)	(112,546)	10,802	-9%	(7,646)	7%
Gross Margin	86,207	1,479,172	1,555,754	1,235,687	1,438,224	1,570,111	1,899,422	1,623,086	(276,337)	-15%	52,975	3%
Payroll Direct-Salary	(110,003)	(259,973)	(337,647)	(331,086)	(363,041)	(376,224)	(384,567)	(387,738)	(3,170)	-1%	(11,514)	-3%
Payroll Direct-Hourly	(158,749)	(476,686)	(623,731)	(523,321)	(673,496)	(707,324)	(689,145)	(697,634)	(8,489)	-1%	9,690	1%
Payroll Direct-Total	(268,752)	(736,659)	(961,379)	(854,406)	(1,036,536)	(1,083,548)	(1,073,712)	(1,085,372)	(11,659)	-1%	(1,824)	0%
Payroll Burden	(71,691)	(178,656)	(229,329)	(223,319)	(272,204)	(308,274)	(300,974)	(336,735)	(35,761)	-12%	(28,461)	-9%
Payroll	(340,443)	(915,316)	(1,190,707)	(1,077,725)	(1,308,741)	(1,391,822)	(1,374,686)	(1,422,106)	(47,420)	-3%	(30,285)	-2%
Expenses	(275,298)	(527,245)	(600,886)	(475,623)	(556,029)	(573,394)	(535,616)	(592,861)	(57,246)	-11%	(19,467)	-3%
NORBO	(529,534)	36,612	(235,839)	(317,661)	(426,546)	(395,105)	(10,879)	(391,882)	(381,003)	-3502%	3,223	1%
Capital Expense Allocation	*	-	-	-	-	-	-	-		0%		0%
NOR	(529,534)	36,612	(235,839)	(317,661)	(426,546)	(395,105)	(10,879)	(391,882)	(381,003)	-3502%	3,223	1%
COGS %	0%	-4%	-5%	-7%	-7%	-6%	-6%	-6%				
Payroll Direct %	-310%	-48%	-59%	-64%	-67%	-65%	-53%	-63%				
Payroll Burden % Payroll	-27%	-24%	-24%	-26%	-26%	-28%	-28%	-31%				
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Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

#### Summary F&B (D128, D150 & D155)

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 2025	5 F/cast	2026 Bdg vs 2025 F	Budget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	1,654,656	2,068,320	3,053,258	3,314,580	3,260,996	3,586,148	3,441,324	3,624,530	183,206	5%	38,382	1%
Cogs	(548,423)	(696,729)	(1,044,693)	(1,016,400)	(1,077,991)	(1,108,378)	(1,091,560)	(1,117,358)	(25,798)	2%	(8,980)	1%
Gross Margin	1,106,233	1,371,592	2,008,565	2,298,180	2,183,006	2,477,770	2,349,764	2,507,173	157,408	7%	29,403	1%
Payroll Direct-Salary	(259,853)	(513,067)	(641,963)	(620,637)	(694,803)	(721,124)	(719,153)	(736,995)	(17,842)	-2%	(15,872)	-2%
Payroll Direct-Hourly	(709,072)	(823,849)	(1,252,237)	(1,232,223)	(1,292,760)	(1,064,968)	(1,172,841)	(1,260,786)	(87,945)	-7%	(195,818)	-18%
Payroll Direct-Total	(968,925)	(1,336,916)	(1,894,200)	(1,852,860)	(1,987,563)	(1,786,092)	(1,891,994)	(1,997,781)	(105,787)	-6%	(211,690)	-12%
Payroll Burden	(289,228)	(406,009)	(571,922)	(586,269)	(635,294)	(710,190)	(679,550)	(671,424)	8,126	1%	38,766	5%
Payroll	(1,258,153)	(1,742,925)	(2,466,122)	(2,439,129)	(2,622,857)	(2,496,282)	(2,571,544)	(2,669,205)	(97,662)	-4%	(172,923)	-7%
Expenses	(453,139)	(525,743)	(672,261)	(866,345)	(763,492)	(765,289)	(745,112)	(749,453)	(4,341)	-1%	15,836	2%
NORBO	(605,059)	(897,077)	(1,129,817)	(1,007,294)	(1,203,344)	(783,801)	(966,891)	(911,486)	55,406	6%	(127,685)	-16%
Capital Expense Allocation	-	-	=		-	-	-	-	-	0%		0%
NOR	(605,059)	(897,077)	(1,129,817)	(1,007,294)	(1,203,344)	(783,801)	(966,891)	(911,486)	55,406	6%	(127,685)	-16%
COGS %	-33%	-34%	-34%	-31%	-33%	-31%	-32%	-31%				
Payroll Direct %	-59%	-65%	-62%	-56%	-61%	-50%	-55%	-55%				
Payroll Burden % Payroll	-30%	-30%	-30%	-32%	-32%	-40%	-36%	-34%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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**Tahoe Donner Association** 

Operating Fund 2026 Budget

**Consolidated Downhill** 

Summary (180,200,210,211,212,214,215,220,240)

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		2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 I	Budget
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	3,461,293	3,731,121	5,530,645	5,756,212	5,092,951	3,700,251	4,291,653	6,229,308	1,937,654	45%	2,529,057	68%
	Cogs	(102,458)	(111,715)	(209,194)	(211,347)	(156,291)	(71,130)	(67,388)	(252,730)	(185,342)	275%	(181,600)	255%
	Gross Margin	3,358,835	3,619,406	5,321,450	5,544,865	4,936,660	3,629,121	4,224,265	5,976,578	1,752,312	41%	2,347,457	65%
	Payroll Direct-Salary	(319,392)	(374,890)	(391,827)	(432,335)	(366,487)	(441,397)	(436,481)	(476,530)	(40,050)	-9%	(35,133)	-8%
	Payroll Direct-Hourly	(1,025,691)	(923,795)	(1,378,322)	(1,458,765)	(1,415,915)	(1,262,342)	(1,295,433)	(1,625,317)	(329,884)	-25%	(362,975)	-29%
	Payroll Direct-Total	(1,345,083)	(1,298,686)	(1,770,149)	(1,891,100)	(1,782,403)	(1,703,740)	(1,731,913)	(2,101,848)	(369,935)	-21%	(398,108)	-23%
	Payroll Burden	(320,164)	(318,050)	(456,953)	(505,595)	(447,432)	(496,052)	(496,100)	(540,637)	(44,537)	-9%	(44,585)	-9%
	Payroll	(1,665,247)	(1,616,736)	(2,227,102)	(2,396,695)	(2,229,834)	(2,199,792)	(2,228,013)	(2,642,485)	(414,472)	-19%	(442,693)	-20%
	Expenses	(753,014)	(883,896)	(1,227,557)	(1,429,752)	(983,705)	(1,078,004)	(979,985)	(1,259,519)	(279,534)	-29%	(181,515)	-17%
	NORBO	940,574	1,118,775	1,866,791	1,718,417	1,723,120	351,325	1,016,268	2,074,574	1,058,306	-104%	1,723,249	-490%
	Capital Expense Allocation	=	-	=	-	-	-	-	-		0%	-	0%
	NOR	940,574	1,118,775	1,866,791	1,718,417	1,723,120	351,325	1,016,268	2,074,574	1,058,306	-104%	1,723,249	-490%
	COGS %	-3%	-3%	-4%	-4%	-3%	-2%	-2%	-4%				
	Payroll Direct %	-39%	-35%	-32%	-33%	-35%	-46%	-40%	-34%				
	Payroll Burden % Payroll	-24%	-24%	-26%	-27%	-25%	-29%	-29%	-26%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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# 2026 DEPARTMENT BUDGETS (drafts)

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Tahoe Donner Association Operating Fund 2026 Budget

005 General

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 B	udget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	295	-	=	=	-	-	=	-	<b>E</b>	0%	=	0%
Cogs	-	-	-	1. <b>=</b>	-	-	-			-		0%
Gross Margin	295	-	-	-	-	-	-	-		0%		0%
Payroll Direct-Salary	-	-	-		-	-	_	-	-0	0%	-1	0%
Payroll Direct-Hourly	-	1-	-	=	-	-	-	-	-	0%	-	0%
Payroll Direct-Total	-	-	=	-	-	-	2	-	-1	0%	-	0%
Payroll Burden	(241)	-	-	.=	-	-	-	-		0%	-	0%
Payroll	(241)	-	-	-	-	( <b>=</b> )	=	:-	-	0%	-1	0%
Expenses	(898,592)	(772,259)	(824,814)	(922,781)	1,030,068	(1,030,762)	(1,012,614)	(1,114,703)	(102,089)	-10%	(83,941)	-8%
NORBO	(898,538)	(772,259)	(824,814)	(922,781)	1,030,068	(1,030,762)	(1,012,614)	(1,114,703)	(102,089)	-10%	(83,941)	-8%
Capital Expense Allocation	197,000	197,000	-	, -	-	-	=	-	-	0%	-	0%
NOR	(701,538)	(575,259)	(824,814)	(922,781)	1,030,068	(1,030,762)	(1,012,614)	(1,114,703)	(102,089)	-10%	(83,941)	-8%
COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Direct %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Burden % Payroll	0%	0%	0%	0%	0%	0%	0%	0%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

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		2020	2021	2022	2023	2024	2025	2025	2025	2025 Bdg vs 20	24 F/cast	2025 Bdg vs 2024 Bud	lget
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	217,894	145,854	158,616	353,390	339,637	356,002	268,490	356,002	87,512	33%	-	0%
	Cogs		-	-	-	•	-	-		-	0%	-	0%
	Gross Margin	217,894	145,854	158,616	353,390	339,637	356,002	268,490	356,002	87,512	33%	-	0%
	Payroll Direct-Salary	(228,102)	(755,339)	(758,893)	(599,680)	(665,117)	(622,159)	(879,678)	(760,751)	118,927	14%	(138,592)	-22%
	Payroll Direct-Hourly	(63,815)	(68,872)	(76,414)		(54,955)	(72,180)	(132,045)	(85,772)	46,273	35%	(13,592)	-19%
	Payroll Direct-Total	(291,917)	(824,211)	(835,306)	(599,680)	(720,072)	(694,339)	(1,011,723)	(846,523)	165,200	16%	(152,184)	-22%
	Payroll Burden	(60,878)	(213,138)	(133,263)	(130,378)	(145,249)	(244,086)	(253,733)	(251,654)	2,079	1%	(7,568)	-3%
	Payroll	(352,795)	(1,037,349)	(968,570)	(730,059)	(865,321)	(938,425)	(1,265,455)	(1,098,177)	167,279	13%	(159,752)	-17%
	Expenses	(113,410)	(343,302)	(454,187)	(445,116)	(421,996)	(399,884)	(414,792)	(522,804)	(108,012)	-26%	(122,920)	-31%
	NORBO	(248,311)	(1,234,798)	(1,264,141)	(821,785)	(947,680)	(982,307)	(1,411,757)	(1,264,979)	146,779	10%	(282,671)	-29%
14.0	Capital Expense Allocation	-	=	=	-	, <del>-</del> ,	-	_		<b>-</b>	0%	-	0%
	NOR	(248,311)	(1,234,798)	(1,264,141)	(821,785)	(947,680)	(982,307)	(1,411,757)	(1,264,979)	146,779	10%	(282,671)	-29%
	COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
	Payroll Direct %	-134%	-565%	-527%	-170%	-212%	-195%	-377%	-238%				
	Payroll Burden % Payroll	-21%	-26%	-16%	-22%	-20%	-35%	-25%	-30%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

015 Communications

015	Communications												
		2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 H	<b>3udget</b>
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	240,013	267,066	300,137	293,347	266,722	274,850	303,320	274,545	(28,775)	-9%	(305)	0%
	Cogs		-	-	:,=	-	-				-		0%
	<b>Gross Margin</b>	240,013	267,066	300,137	293,347	266,722	274,850	303,320	274,545	(28,775)	-9%	(305)	0%
	Payroll Direct-Salary	(240,540)	(234,735)	(214,635)	(292,307)	(294,886)	(299,106)	(298,903)	(312,937)	(14,034)	-5%	(13,831)	-5%
	Payroll Direct-Hourly	(125,559)	(202,017)	(215,115)	(215,644)	(233,576)	(281,619)	(289,877)	(297,279)	(7,402)	-3%	(15,660)	-6%
	Payroll Direct-Total	(366,099)	(436,752)	(429,750)	(507,951)	(528,462)	(580,725)	(588,780)	(610,216)	(21,436)	-4%	(29,491)	-5%
	Payroll Burden	(88,377)	(103,140)	(124,909)	(155,937)	(180,165)	(190,927)	(198,322)	(222,540)	(24,218)	-12%	(31,613)	-17%
	Payroll	(454,476)	(539,893)	(554,659)	(663,888)	(708,627)	(771,652)	(787,102)	(832,756)	(45,654)	-6%	(61,104)	-8%
	Expenses	(148,085)	(216,009)	(230,002)	(245,583)	(223,031)	(246,950)	(250,460)	(252,108)	(1,648)	-1%	(5,158)	-2%
	NORBO	(362,548)	(488,835)	(484,525)	(616,124)	(664,937)	(743,752)	(734,242)	(810,319)	(76,077)	-10%	(66,567)	-9%
	Capital Expense Allocation	-	=	-	E	=	-	-			-	-	0%
	NOR	(362,548)	(488,835)	(484,525)	(616,124)	(664,937)	(743,752)	(734,242)	(810,319)	(76,077)	-10%	(66,567)	-9%
	COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
	Payroll Direct %	-153%	-164%	-143%	-173%	-198%	-211%	-194%	-222%				
	Payroll Burden % Payroll	-24%	-24%	-29%	-31%	-34%	-33%	-34%	-36%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association
Operating Fund
2026 Budget

**NORBO** 

NOR

COGS %

Payroll Direct %

**Capital Expense Allocation** 

Payroll Burden % Payroll

(15,104)

(15,104)

0%

-73%

-32%

(122,077)

(122,077)

0%

-100%

-26%

(172,964)

(172,964)

0%

-110%

-34%

(351,950)

(351,950)

0%

-220%

-23%

0:	20 CSO											
		2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2025 Bdg vs 2024
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	%	Amount
	Revenue	325,292	283,651	247,155	157,534	193,404	229,447	172,069	229,447	57,378	33%	-
	Cogs		~	-	-	-	~	-			-	
	Gross Margin	325,292	283,651	247,155	157,534	193,404	229,447	172,069	229,447	57,378	33%	
	Payroll Direct-Salary	(71,287)	(69,787)	(46,980)	(139,567)	(141,450)	(149,356)	(150,334)	(155,070)	(4,736)	-3%	(5,714)
	Payroll Direct-Hourly	(164,656)	(213,197)	(225,252)	(207,439)	(222,242)	(252,342)	(209,835)	(264,526)	(54,691)	-26%	(12,184)
	Payroll Direct-Total	(235,943)	(282,983)	(272,233)	(347,006)	(363,692)	(401,698)	(360,169)	(419,596)	(59,427)	-16%	(17,898)
	Payroll Burden	(75,779)	(73,574)	(92,173)	(79,587)	(130,478)	(90,134)	(110,631)	(90,151)	20,481	19%	(16)
	Payroll	(311,722)	(356,558)	(364,406)	(426,594)	(494,170)	(491,832)	(470,801)	(509,747)	(38,946)	-8%	(17,915)
	Expenses	(28,674)	(49,170)	(55,713)	(82,891)	(76,787)	(77,991)	(69,724)	(41,314)	28,411	41%	36,677

(377,553)

(377,553)

0%

-188%

-36%

(340,376)

(340,376)

0%

-175%

-22%

(368,456)

(368,456)

0%

-209%

-31%

(321,614)

(321,614)

0%

-183%

-21%

46,842

46,842

13%

13%

18,762

18,762

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Opera	e Donner Association ting Fund Budget												
025	5 MIS												
		2020 Actual	2021 Actual	2022 Actual	2023 Actual	2024 Actual	2025 Budget	2025 Forecast	2026 Budget	Amount	5 F/cast Pctg	2026 Bdg vs 2025 Budge Amount	et Pctg
	Revenue	Actual	- Actual	- Actual	- Actual	- Actual	- Duaget	- Torceast	- Budget	Amount	0%	Amount	0%
	Cogs	-	-	-	-1	-	-	_	-	-	0%	-	0%
	Gross Margin	-	-	-		-	-	-			0%		0%
	Payroll Direct-Salary	(230,030)	(263,082)	(281,436)	(307,053)	(309,231)	(318,180)	(331,104)	(340,847)	(9,743)	-3%	(22,668)	-7%
	Payroll Direct-Hourly	(123,277)	(143,743)	(237,725)	(212,271)	(262,124)	(283,983)	(295,434)	(312,733)	(17,299)	-6%	(28,751)	-10%
	Payroll Direct-Total	(353,307)	(406,825)	(519,161)	(519,324)	(571,354)	(602,162)	(626,538)	(653,581)	(27,043)	-4%	(51,418)	-9%
	Payroll Burden	(89,391)	(74,191)	(121,756)	(114,697)	(110,924)	(125,546)	(126,357)	(163,037)	(36,679)	-29%	(37,491)	-30%
	Payroll	(442,698)	(481,016)	(640,917)	(634,021)	(682,278)	(727,708)	(752,895)	(816,617)	(63,722)	-8%	(88,909)	-12%
	Expenses	(160,178)	(222,064)	(166,272)	(130,432)	(130,910)	(144,430)	(129,340)	(145,910)	(16,570)	-13%	(1,480)	-1%
	NORBO	(602,876)	(703,080)	(807,189)	(764,453)	(813,188)	(872,138)	(882,236)	(962,527)	(80,292)	-9%	(90,389)	-10%
	Capital Expense Allocation	-	-	- )	-,	-	-	-	-	-	0%		0%
	NOR	(602,876)	(703,080)	(807,189)	(764,453)	(813,188)	(872,138)	(882,236)	(962,527)	(80,292)	-9%	(90,389)	-10%
	COGS %	0%	0%	0%	0%	0%	0%	0%	0%			-	
	Payroll Direct %	0%	0%	0%	0%	0%	0%	0%	0%				
	Payroll Burden % Payroll	-25%	-18%	-23%	-22%	-19%	-21%	-20%	-25%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

#### 30 Accounting

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 Bu	dget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	1,325	2	33	-	2,680	-	47,781	57,000	9,219	19%	57,000	#DIV/0!
Cogs	-	•	-	-	-	-	-			0%		0%
Gross Margin	1,325	2	33	-	2,680	-	47,781	57,000	9,219	19%	57,000	#DIV/0!
Payroll Direct-Salary	(150,000)	(343,275)	(382,389)	(498,170)	(478,886)	(574,242)	(554,233)	(600,891)	(46,658)	-8%	(26,650)	-5%
Payroll Direct-Hourly	(209,347)	(245,334)	(238,222)	(237,438)	(186,252)	(174,318)	(185,818)	(198,849)	(13,031)	-7%	(24,531)	-14%
Payroll Direct-Total	(359,347)	(588,609)	(620,611)	(735,608)	(665,138)	(748,560)	(740,051)	(799,740)	(59,689)	-8%	(51,180)	-7%
Payroll Burden	(124,374)	(114,210)	(154,826)	(183,578)	(196,869)	(191,745)	(219,119)	(281,544)	(62,425)	-28%	(89,799)	-47%
Payroll	(483,721)	(702,819)	(775,437)	(919,186)	(862,007)	(940,304)	(959,170)	(1,081,284)	(122,114)	-13%	(140,979)	-15%
Expenses	(201,793)	(124,832)	(158,683)	(155,767)	(207,629)	(153,962)	(173,951)	(157,012)	16,939	10%	(3,050)	-2%
NORBO	(684,189)	(827,649)	(934,087)	(1,074,953)	(1,066,956)	(1,094,266)	(1,085,339)	(1,181,296)	(95,956)	-9%	(87,029)	-8%
Capital Expense Allocation		2,525	30,300	30,300		30,300		18,000	18,000	#DIV/0!	(12,300)	41%
NOR	(684,189)	(825,124)	(903,787)	(1,044,653)	(1,066,956)	(1,063,966)	(1,085,339)	(1,163,296)	(77,956)	-7%	(99,329)	-9%
COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Direct %	-27121%	-31816678%	-1889227%	0%	-24820%	0%	-1549%	-1403%				
Payroll Burden % Payroll	-35%	-19%	-25%	-25%	-30%	-26%	-30%	-35%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

#### 035 Human Resources

	2020	2021	2022	2023	2024	2025	2025	2026	2025 Bdg vs 202	5 F/cast	2025 Bdg vs 2024 B	Budget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	-	-1	-	-	-	-	9,827	-	(9,827)	-100%	-	0%
Cogs	-	-	-	-	-	-	-		-	0%	-	0%
Gross Margin		-	-	-	-	-	9,827		(9,827)	-100%		0%
Payroll Direct-Salary	(190,453)	(209,378)	(169,635)	(249,465)	(245,363)	(264,311)	(261,950)	(275,479)	(13,528)	-5%	(11,168)	-4%
Payroll Direct-Hourly	(2,649)	(39,124)	(67,875)	(69,084)	(102,054)	(103,924)	(101,630)	(129,480)	(27,850)	-27%	(25,556)	-25%
Payroll Direct-Total	(193,102)	(248,502)	(237,510)	(318,550)	(347,418)	(368,235)	(363,580)	(404,959)	(41,379)	-11%	(36,724)	-10%
Payroll Burden	(41,591)	(58,142)	(102,977)	(102,016)	(137,539)	(121,237)	(131,298)	(163,840)	(32,542)	-25%	(42,603)	-35%
Payroll	(234,693)	(306,644)	(340,487)	(420,565)	(484,956)	(489,472)	(494,878)	(568,799)	(73,921)	-15%	(79,327)	-16%
Expenses	(95,220)	(151,475)	(140,236)	(144,484)	(200,299)	(222,775)	(129,727)	(258,088)	(128,361)	-99%	(35,313)	-16%
NORBO	(329,913)	(458,119)	(480,723)	(565,049)	(685,255)	(712,247)	(614,778)	(826,887)	(212,109)	-35%	(114,640)	-16%
Capital Expense Allocation	-	-	-	-	-	65,500	-	65,500	65,500	#DIV/0!	-	0%
NOR	(329,913)	(458,119)	(480,723)	(565,049)	(685,255)	(646,747)	(614,778)	(761,387)	(146,609)	-24%	(114,640)	-18%
COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Direct %	0%	0%	0%	0%	0%	0%	-3700%	0%				
Payroll Burden % Payroll	-22%	-23%	-43%	-32%	-40%	-33%	-36%	-40%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

#### 036 Workforce Housing

8	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 B	udget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue					236,272	259,500	227,731	218,800	(8,931)	-4%	(40,700)	-16%
Cogs						-			-	-		0%
Gross Margin	-	2	-	-	236,272	259,500	227,731	218,800	(8,931)	-4%	(40,700)	-16%
Payroll Direct-Salary					(33,055)	(35,090)	(35,091)	(36,494)	(1,403)	-4%	(1,404)	-4%
Payroll Direct-Hourly					=	-	-	-	=	0%	E	0%
Payroll Direct-Total	-	:-	1-	-1	(33,055)	(35,090)	(35,091)	(36,494)	(1,403)	-4%	(1,404)	-4%
Payroll Burden					(13,134)	(4,080)	(3,265)	(4,440)	(1,175)	-36%	(360)	-9%
Payroll	=	=	-	-	(46,189)	(39,170)	(38,356)	(40,934)	(2,578)	-7%	(1,764)	-5%
Expenses					(517,392)	(362,117)	(366,080)	(407,342)	(41,262)	-11%	(45,225)	-12%
NORBO	-	-	-	-	(327,309)	(141,787)	(176,705)	(229,476)	(52,771)	-30%	(87,689)	-62%
Capital Expense Allocation						_		-	-	0%		0%
NOR			=	-	(327,309)	(147,916)	(176,705)	(229,476)	(52,771)	-30%	(81,559)	-55%
COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Direct %	0%	0%	0%	0%	-14%	-14%	-15%	-17%				
Payroll Burden % Payroll	0%	0%	0%	0%	-40%	-12%	-9%	-12%				

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Tahoe Donner Association
Operating Fund
2026 Budget

037	Risk	2020 Actual	2021 Actual	2022 Actual	2023 Actual	2024 Actual	New Dept 2025 Budget	2025 Forecast	2026 Budget	2026 Bdg vs 2025 Amount	5 F/cast Pctg	2026 Bdg vs 2025 E Amount	Budget Pctg
	Revenue	-	=	-	-	-	-	-	=:	=	0%	-	0%
	Cogs	-	-	-	-	-	-	121			0%		0%
	Gross Margin	-	-	-	-	-	-	121			0%	-	0%
	Payroll Direct-Salary	-	-	-	-	-	(133,388)	(122,536)	(138,463)	(15,927)	-13%	(5,076)	-4%
	Payroll Direct-Hourly	-	-	-	-	-	(202,539)	(198,633)	(205,139)	(6,506)	-3%	(2,600)	-1.3%
	Payroll Direct-Total	-	-		-	-	(335,927)	(321,169)	(343,602)	(22,433)	-7%	(7,676)	-2%
	Payroll Burden	-	-	-	-	-	(64,969)	(88,116)	(126,542)	(38,426)	-44%	(61,573)	-95%
	Payroll	-	-	-	-	-	(400,895)	(409,286)	(470,144)	(60,858)	-15%	(69,249)	-17%
	Expenses	-	-	-	-	-	(117,261)	(116,058)	(137,011)	(20,953)	-18%	(19,750)	-17%
	NORBO	-	-	-	-	-	(518,156)	(525,344)	(607,155)	(81,811)	-16%	(88,999)	-17%
	Capital Expense Allocation						-		-		0%	-	0%
	NOR	-	-	-	-	-	(518,156)	(525,344)	(607,155)	(81,811)	-16%	(88,999)	-17%
	COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
	Payroll Direct %	0%	0%	0%	0%	0%	0%	0%	0%				
	Payroll Burden % Payroll	0%	0%	0%	0%	0%	-19%	-27%	-37%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

#### 040 Member Services

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 2025	F/cast	2026 Bdg vs 2025 B	tudget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	19,722	27,712	51,824	31,927	29,642	47,827	95,881	101,127	5,246	5%	53,300	111%
Cogs	-	-	(161)	(174)	-	(3,978)	(1,647)	(3,978)	(2,331)	1		0%
Gross Margin	19,722	27,712	51,663	31,753	29,642	43,849	94,234	97,149	2,914	3%	53,300	122%
Payroll Direct-Salary	(59,384)	(80,717)	(71,431)	(77,436)	(105,806)	(126,065)	(127,328)	(131,436)	(4,109)	-3%	(5,372)	-4%
Payroll Direct-Hourly	(92,784)	(117,208)	(137,884)	(150,452)	(164,686)	(199,657)	(195,610)	(248,767)	(53,157)	-27%	(49,110)	-25%
Payroll Direct-Total	(152,168)	(197,925)	(209, 315)	(227,887)	(270,492)	(325,722)	(322,937)	(380,203)	(57,266)	-18%	(54,482)	-17%
Payroll Burden	(55,838)	(93,969)	(92,960)	(91,595)	(103,453)	(102,721)	(111,928)	(156,038)	(44,109)	-39%	(53,316)	-52%
Payroll	(208,006)	(291,894)	(302,276)	(319,483)	(373,945)	(428,443)	(434,866)	(536,241)	(101,376)	-23%	(107,798)	-25%
Expenses	(18,441)	(36,407)	(29,939)	(34,603)	(46,285)	(45,981)	(31,637)	(52,096)	(20,459)	-65%	(6,115)	-13%
NORBO	(206,725)	(300,589)	(280,552)	(322,333)	(390,588)	(430,575)	(372,268)	(491,189)	(118,921)	-32%	(60,613)	-14%
Capital Expense Allocation	=	=	=:	-	-	-	_	-	=:		=	0%
NOR	(206,725)	(300,589)	(280,552)	(322,333)	(390,588)	(430,575)	(372,268)	(491,189)	(118,921)	-32%	(60,613)	-14%
COGS %	0%	0%	0%	0%	0%	-8%	-2%	-4%				
Payroll Direct %	-559%	-772%	-714%	-404%	-868%	-681%	-337%	-376%				
Payroll Burden % Payroll	-35%	-37%	-47%	-44%	-43%	-32%	-35%	-41%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe	<b>Donner Association</b>												
Operat	ing Fund												
2026 Bu	udget												
050	Forestry												
		2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs		2026 Bdg vs 2025 I	
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount		Amount	%
		173,373	141,248	502,626	297,891	90,643	288,929	125,295	220,299	95,004	76%	(68,630)	
	Cogs		-	-	-	-	-	-	-	-	-	- (***	0%
	Gross Margin	173,373	141,248	502,626	297,891	90,643	288,929	125,295	220,299	95,004	76%	(68,630)	-249
	Payroll Direct-Salary	(234,398)	(272,928)	(345,229)	(366,126)	(357,534)	(359,217)	(326,060)	(331,084)	(5,025)	-2%	28,133	8%
	Payroll Direct-Hourly	(403,143)	(406,904)	(433,273)	(420,669)	(525,606)	(691,478)	(756,167)	(703,485)	52,682	7%	(12,007)	-2%
	Payroll Direct-Total	(637,541)	(679,832)	(778,502)	(786,795)	(883,140)	(1,050,695)	(1,082,227)	(1,034,569)	47,657	4%	16,126	2%
	Payroll Burden	(118,435)	(127,499)	(175,240)	(205,793)	(178,133)	(256,876)	(270,456)	(282,669)	(12,212)	-5%	(25,792)	-109
	Payroll	(755,976)	(807,330)	(953,742)	(992,589)	(1,061,273)	(1,307,572)	(1,352,683)	(1,317,238)	35,445	3%	(9,667)	-1%
	Expenses	(859,743)	(586,461)	(1,075,750)	(670,593)	(141,718)	(624,091)	(80,355)	(560,530)	(480,174)	-598%	63,561	10%
	NORBO	(1,442,346)	(1,252,544)	(1,526,866)	(1,365,290)	(1,112,347)	(1,642,733)	(1,307,744)	(1,657,469)	(349,725)	-27%	(14,736)	-1%
	Capital Expense Allocation	-	-	-,	-,	278,551	350,773	-	229,996	229,996	#DIV/0!	(120,777)	34%
	NOR	(1,442,346)	(1,252,544)	(1,526,866)	(1,365,290)	(833,796)	(1,291,960)	(1,307,744)	(1,427,473)	(119,729)	-9%	(135,513)	-109
	COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
	Payroll Direct %	-368%	-481%	-155%	-264%	-974%	-364%	-864%	-470%				
	Payroll Burden % Payroll	-19%	-19%	-23%	-26%	-20%	-24%	-25%	-27%				
	Work in pr	ogress	subje	ct to f	urther	revie	w by s	taff, data	a has not	been re	eviewed	by	
						the	Board						

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Tahoe Donner Association Operating Fund 2026 Budget

#### 051 Trails

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 B	udget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	<u>%</u>	Amount	%
Revenue	1,127	396	87	95	290	-	282	-	(282)	-100%	-	0%
Cogs		-		-	-	-	181		-		-	0%
Gross Margin	1,127	396	87	95	290	-	282		(282)	-100%		0%
Payroll Direct-Salary	(54,770)	(70,114)	(47,107)	(158,553)	(166,419)	(172,684)	(173,307)	(179,381)	(6,075)	-4%	(6,697)	-4%
Payroll Direct-Hourly	(48,737)	(53,015)	(2,692)	(41,693)	(69,143)	(92,625)	(101,398)	(97,625)	3,773	4%	(5,000)	-5%
Payroll Direct-Total	(103,507)	(123, 130)	(49,799)	(200,246)	(235,563)	(265,309)	(274,705)	(277,006)	(2,302)	-1%	(11,697)	-4%
Payroll Burden	(17,516)	(26,532)	(10,660)	(38,758)	(36,983)	(63,174)	(66,544)	(78,291)	(11,747)	-18%	(15,118)	-24%
Payroll	(121,023)	(149,662)	(60,459)	(239,004)	(272,546)	(328,483)	(341,249)	(355,297)	(14,048)	-4%	(26,814)	-8%
Expenses	15,530	(25,139)	(16,555)	(32,093)	10,007	(34,218)	39,661	(36,213)	(75,874)	191%	(1,996)	-6%
NORBO	(104,366)	(174,405)	(76,927)	(271,002)	(262,248)	(362,701)	(301,306)	(391,511)	(90,205)	-30%	(28,810)	-8%
Capital Expense Allocation	-	s=	-	-	53,024	62,500	(2)	62,500	62,500	#DIV/0!	-	0%
NOR	(104,366)	(174,405)	(76,927)	(271,002)	(209,224)	(300,201)	(301,306)	(329,011)	(27,705)	-9%	(28,810)	-10%
COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Direct %	-9184%	-31093%	-57240%	-210785%	-81229%	0%	-97413%	0%				
Payroll Burden % Payroll	-17%	-22%	-21%	-19%	-16%	-24%	-24%	-28%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner As	ssociation												
<b>Operating Fund</b>													
2026 Budget													
60 and 61 Co	nsolidated												
060 Marina Co	onsolidated												
		2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 2025	F/cast	2026 Bdg vs 2025 E	Budget
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	464,555	748,131	710,292	776,646	925,521	908,040	903,656	642,500	(261,156)	-29%	(265,540)	-29%
	Cogs	(13,138)	(54,585)	(73,455)	(64,245)	(80,709)	(108,230)	(114,440)	(97,270)	17,170	-15%	10,960	-10%
	Gross Margin	451,417	693,546	636,837	712,401	844,812	799,810	789,216	545,230	(243,986)	-31%	(254,580)	-32%
Payrol	ll Direct-Salary	(68,505)	(70,775)	(70,550)	(96,764)	(101,797)	(92,625)	(65,441)	(64,343)	1,098	2%	28,282	31%
Payroll	l Direct-Hourly	(77,364)	(166,830)	(220,106)	(198,657)	(243,291)	(246,262)	(249,776)	(265,280)	(15,504)	-6%	(19,018)	-8%
Payre	oll Direct-Total	(145,869)	(237,605)	(290,656)	(295,421)	(345,088)	(338,887)	(315,217)	(329,623)	(14,406)	-5%	9,264	3%
231	Payroll Burden	(31,485)	(49,502)	(58,834)	(53,780)	(99,104)	(69,921)	(62,453)	(73,057)	(10,604)	-17%	(3,136)	-4%
	Payroll	(177,354)	(287,107)	(349,489)	(349,201)	(444,192)	(408,808)	(377,669)	(402,680)	(25,011)	-7%	6,128	1%
	Expenses	(62,743)	(99,663)	(113,436)	(124,395)	(141,574)	(147,540)	(155,012)	(154,662)	350	0%	(7,122)	-5%
	NORBO	211,320	306,776	173,912	238,804	259,046	243,462	256,534	(12,112)	(268,646)	105%	(255,574)	105%
Capital Exp	ense Allocation		-	-	-	-	-	-		-	0%	-	0%
	NOR	211,320	306,776	173,912	238,804	259,046	243,462	256,534	(12,112)	(268,646)	105%	(255,574)	105%

-3%

-31%

-32%

-10%

-41%

COGS %

Payroll Direct %

Payroll Burden % Payroll

Work in progress subject to further review by staff, data has not been reviewed by the Board

-12%

-37%

-21%

-13%

-35%

-20%

-15%

-51%

-22%

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Tahoe Donner Association Operating Fund 2026 Budget

#### 080 Equestrian

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	2025	2020	2021	2022	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2025 Bdg vs 2024 I	<b>3udget</b>
	Budget	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	168,698	78,689	140,341	152,553	170,120	168,698	146,503	168,698	22,195	15%	-	0%
Cogs	(2,060)	-	(1,165)	(1,242)	(3,329)	(2,060)	(1,409)	(2,060)	(651)	-46%	-	0%
Gross Margin	166,638	78,689	139,177	151,311	166,791	166,638	145,094	166,638	21,544	15%	(153)	0%
Payroll Direct-Salary	(73,598)	(26,506)	(60,996)	(64,262)	(73,165)	(73,598)	(74,741)	(85,684)	(10,943)	-15%	(12,086)	-16%
Payroll Direct-Hourly	(86,737)	(56,440)	(70,122)	(97,126)	(108,543)	(86,737)	(90,835)	(89,280)	1,555	2%	(2,543)	-3%
Payroll Direct-Total	(160,335)	(82,946)	(131,118)	(161,389)	(181,708)	(160,335)	(165,576)	(174,964)	(9,388)	-6%	(14,629)	-9%
Payroll Burden	(48,500)	(18,585)	(44,815)	(46,649)	(55,237)	(48,500)	(49,547)	(45,166)	4,381	9%	3,334	7%
Payroll	(208,835)	(101,531)	(175,933)	(208,038)	(236,945)	(208,835)	(215,123)	(220,130)	(5,007)	-2%	(11,295)	-5%
Expenses	(141,150)	(88,445)	(120,200)	(134,768)	(147,242)	(141,150)	(140,498)	(131,321)	9,177	7%	9,829	7%
NORBO	(183,347)	(111,287)	(156,956)	(191,495)	(214,067)	(183,347)	(210,527)	(184,813)	25,714	12%	(1,466)	-1%
Capital Expense Allocation				-	-	-,	-	-	-	-	-	0%
NOR	(183,347)	(111,287)	(156,956)	(191,495)	(214,067)	(183,347)	(210,527)	(184,813)	25,714	12%	(1,466)	-1%
COGS %	-1%	0%	-1%	-1%	-2%	-1%	-1%	-1%				
Payroll Direct %	-95%	-105%	-93%	-106%	-107%	-95%	-113%	-104%				
Payroll Burden % Payroll	-30%	-22%	-34%	-29%	-30%	-30%	-30%	-26%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

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		2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 I	<b>Budget</b>
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	352,123	402,908	497,220	485,055	609,362	568,049	605,895	365,557	(240,337)	-40%	(202,492)	-36%
	Cogs	(28,553)	(28,830)	(32,450)	(26,721)	(49,312)	(41,892)	(40,142)	(42,929)	(2,786)	-7%	(1,037)	-2%
	Gross Margin	323,570	374,078	464,769	458,333	560,050	526,158	565,752	322,629	(243,123)	-43%	(203,529)	-39%
	Payroll Direct-Salary	(82,587)	(101,007)	(108,203)	(103,867)	(120,411)	(112,561)	(126,365)	(117,734)	8,631	7%	(5,173)	-5%
	Payroll Direct-Hourly	(89,921)	(159,815)	(200,992)	(199,674)	(246,024)	(216,638)	(227,073)	(215,723)	11,350	5%	916	0%
	Payroll Direct-Total	(172,508)	(260,822)	(309,195)	(303,541)	(366,436)	(329,200)	(353,438)	(333,457)	19,981	6%	(4,257)	-1%
	Payroll Burden	(23,758)	(37,430)	(40,414)	(42,875)	(52,403)	(44,089)	(51,520)	(52,581)	(1,060)	-2%	(8,492)	-19%
	Payroll	(196,266)	(298,252)	(349,608)	(346,417)	(418,838)	(373,288)	(404,958)	(386,037)	18,921	5%	(12,749)	-3%
	Expenses	(31,427)	(45,679)	(64,138)	(64,741)	(89,408)	(82,155)	(79,196)	(89,279)	(10,083)	-13%	(7,124)	-9%
	NORBO	95,877	30,146	51,023	47,175	51,804	70,714	81,598	(152,688)	(234,285)	287%	(223,402)	-316%
	Capital Expense Allocation			-						-	=	*	0%
	NOR	95,877	30,146	51,023	47,175	51,804	70,714	81,598	(152,688)	(234,285)	287%	(223,402)	-316%
	COGS %	-8%	-7%	-7%	-6%	-8%	-7%	-7%	-12%				
	Payroll Direct %	-49%	-65%	-62%	-63%	-60%	-58%	-58%	-91%				
	Payroll Burden % Payroll	-14%	-14%	-13%	-14%	-14%	-13%	-15%	-16%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

#### 100 Campground

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg v 2025 B	udget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	119,887	116,461	100,078	135,453	126,378	117,704	117,717	129,853	12,137	10%	12,149	10%
Cogs	-	-	-	-	-	-	-	-	-	-	-	0%
Gross Margin	119,887	116,461	100,078	135,453	126,378	117,704	117,717	129,853	12,137	10%	12,149	10%
Payroll Direct-Salary	(29,523)	(35,047)	(37,493)	(39,405)	(41,417)	(41,632)	(42,106)	(43,437)	(1,331)	-3%	(1,805)	-4%
Payroll Direct-Hourly	(12,194)	(13,950)	(15,251)	(5,575)	(5,952)	(7,168)	(6,982)	(7,840)	(858)	-12%	(672)	-9%
Payroll Direct-Total	(41,717)	(48,998)	(52,744)	(44,980)	(47,369)	(48,800)	(49,087)	(51,277)	(2,190)	-4%	(2,477)	-5%
Payroll Burden	(6,270)	(7,598)	(6,342)	(5,105)	(19,405)	(7,002)	(7,736)	(10,883)	(3,147)	-41%	(3,880)	-55%
Payroll	(47,987)	(56,595)	(59,087)	(50,084)	(66,774)	(55,802)	(56,823)	(62,160)	(5,336)	-9%	(6,358)	-11%
Expenses	(37,023)	(39,715)	(45,420)	(60,945)	(61,604)	(57,279)	(48,274)	(63,286)	(15,013)	-31%	(6,008)	-10%
NORBO	34,877	20,151	(4,429)	24,424	(1,999)	4,623	12,620	4,407	(8,212)	-65%	(216)	5%
Capital Expense Allocation	-	-	-	-	-	-	-	-	-	-	-	0%
NOR	34,877	20,151	(4,429)	24,424	(1,999)	4,623	12,620	4,407	(8,212)	-65%	(216)	5%
COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Direct %	-35%	-42%	-53%	-33%	-37%	-41%	-42%	-39%				
Payroll Burden % Payroll	-15%	-16%	-12%	-11%	-41%	-14%	-16%	-21%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association
Operating Fund 40 2026 Budget 100 2000 1100 1100

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110	Cross	Country	Center

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 H	Budget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	9/0	Amount	%
Revenue	1,265,594	1,590,310	2,065,339	1,775,096	1,941,503	2,011,426	1,926,439	1,977,620	51,181	3%	(33,806)	-2%
Cogs	(70,893)	(103,497)	(127,982)	(106,562)	(143,143)	(126,800)	(132,202)	(135,200)	(2,998)	-2%	(8,400)	7%
Gross Margin	1,194,701	1,486,813	1,937,358	1,668,534	1,798,359	1,884,626	1,794,238	1,842,420	48,182	3%	(42,206)	-2%
Payroll Direct-Salary	(73,159)	(128,417)	(133,512)	(154,511)	(165,709)	(165,564)	(170,485)	(172,410)	(1,924)	-1.1%	(6,846)	-4.1%
Payroll Direct-Hourly	(305,881)	(296,393)	(418,756)	(389,975)	(405,297)	(426,617)	(430,795)	(443,659)	(12,863)	-3.0%	(17,042)	-4.0%
Payroll Direct-Total	(379,040)	(424,810)	(552,268)	(544,486)	(571,005)	(592,181)	(601,281)	(616,068)	(14,788)	-2.5%	(23,887)	-4.0%
Payroll Burden	(69,162)	(77,097)	(115,075)	(110,021)	(141,331)	(130,967)	(143,308)	(163,730)	(20,422)	-14.3%	(32,763)	-25%
Payroll	(448,202)	(501,907)	(667,343)	(654,507)	(712,337)	(723,148)	(744,589)	(779,798)	(35,209)	-5%	(56,650)	-8%
Expenses	(266,394)	(298,868)	(373,764)	(420,012)	(405,366)	(405,246)	(380,947)	(406,798)	(25,851)	-7%	(1,552)	0%
NORBO	480,105	686,038	896,251	594,014	680,657	756,232	668,702	655,823	(12,878)	-2%	(100,409)	13%
Capital Expense Allocation		æ	園			-				0%		0%
NOR	480,105	686,038	896,251	594,014	680,657	756,232	668,702	655,823	(12,878)	-2%	(100,409)	13%
COGS %	-6%	-7%	-6%	-6%	-6%	-6%	-6%	-7%			,	
Payroll Direct %	-30%	-27%	-27%	-31%	-33%	-33%	-33%	-31%				
Payroll Burden % Payroll	-18%	-18%	-21%	-20%	-17%	-17%	-17%	-27%				
Net Result % to Revenue	38%	43%	43%	33%	35%	38%	35%	33%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

9.500 0.400 9.500 PALSON FRANCE FRANCE

#### 120 Golf Course Operations

_	2020	2021	2022	2023	2024	2025	2025	2026	-		2026 Bdg vs 2025 Budg	
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	86,618	1,536,980	1,641,042	1,327,568	1,545,735	1,675,011	2,022,770	1,795,632	(227,138)	-11%	120,621	7%
Cogs	(411)	(57,808)	(85,288)	(91,880)	(107,511)	(104,900)	(123,348)	(112,546)	10,802	-9%	(7,646)	7%
Gross Margin	86,207	1,479,172	1,555,754	1,235,687	1,438,224	1,570,111	1,899,422	1,683,086	(216,337)	-11%	112,975	7%
Payroll Direct-Salary	(23,676)	(90,426)	(140,446)	(133,780)	(161,640)	(169,337)	(175,966)	(176,340)	(374)	0%	(7,003)	-4%
Payroll Direct-Hourly	(24,330)	(160,759)	(175,659)	(144,518)	(197,964)	(268,219)	(270,943)	(251,748)	19,195	7%	16,471	6%
Payroll Direct-Total	(48,006)	(251,186)	(316, 106)	(278,297)	(359,604)	(437,556)	(446,909)	(428,088)	18,821	4%	9,468	2%
Payroll Burden	(13,842)	(53,127)	(64,318)	(58,596)	(85,973)	(108,077)	(109,365)	(135,561)	(26,196)	-24%	(27,484)	-25%
Payroll	(61,848)	(304,313)	(380,423)	(336,893)	(445,576)	(545,633)	(556,274)	(563,649)	(7,375)	-1%	(18,016)	-3%
Expenses	(36,934)	(148,390)	(155,851)	(132,424)	(133,742)	(167,769)	(180,371)	(179,557)	814	0%	(11,788)	-7%
NORBO	(12,575)	1,026,468	1,019,480	766,371	858,905	856,708	1,162,777	939,880	(222,898)	19%	83,171	-10%
Capital Expense Allocation	=	Η.	=	-	×	-	-	l <del>a</del>	-	-	E	0%
NOR	(12,575)	1,026,468	1,019,480	766,371	858,905	856,708	1,162,777	939,880	(222,898)	19%	83,171	-10%
COGS %	0%	-4%	-5%	-7%	-7%	-6%	-6%	-6%				
Payroll Direct %	-55%	-16%	-19%	-21%	-23%	-26%	-22%	-24%				
Payroll Burden % Payroll	-29%	-21%	-20%	-21%	-24%	-25%	-24%	-32%				
Net Income to Revenue %	-14.52% (897,907)	66.78% 509,509	62.12% 29,623	57.73% (488,949)	55.57% (225,126)	51.15% (379,133)	57.48% (31,937)	52.34% (318,608)				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

125	Golf	Course	Maintenance

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 I	Budget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	-		-	-	-	1-	-	-	-	0%	:-	0%
Cogs	-	-	-	-	-	-	1-		-	0%	-	0%
Gross Margin		-1	-	-	-	-	<del>-</del>		-	0%	:-	0%
Payroll Direct-Salary	(86,327)	(169,547)	(197,201)	(197,306)	(201,401)	(206,887)	(208,601)	(215,162)	(6,561)	-3%	(8,276)	-4%
Payroll Direct-Hourly	(134,419)	(315,926)	(448,072)	(378,803)	(475,532)	(439,105)	(418,202)	(445,886)	(27,684)	-7%	(6,781)	-2%
Payroll Direct-Total	(220,746)	(485,473)	(645,273)	(576,109)	(676,933)	(645,992)	(626,803)	(661,048)	(34,245)	-5%	(15,057)	-2%
Payroll Burden	(57,849)	(125,529)	(165,011)	(164,723)	(186,231)	(200,196)	(191,609)	(201,752)	(10,144)	-5%	(1,556)	-1%
Payroll	(278,595)	(611,002)	(810,284)	(740,832)	(863,164)	(846,188)	(818,412)	(862,801)	(44,389)	-5%	(16,613)	-2%
Expenses	(238,364)	(378,855)	(445,035)	(343,200)	(422,287)	(405,625)	(355,245)	(415,404)	(60,159)	-17%	(9,779)	-2%
NORBO	(516,959)	(989,857)	(1,255,319)	(1,084,032)	(1,285,451)	(1,251,813)	(1,173,657)	(1,278,205)	(104,548)	-9%	(26,392)	-2%
Capital Expense Allocation		-	-0	-0	-	-	-	-	-	0%	:-	0%
NOR	(516,959)	(989,857)	(1,255,319)	(1,084,032)	(1,285,451)	(1,251,813)	(1,173,657)	(1,278,205)	(104,548)	-9%	(26,392)	-2%
COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Direct %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Burden % Payroll	-21%	-26%	-26%	-26%	-28%	-31%	-310/6	-31%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association
Operating Fund

2026 Budget

128 and 170 Consolidated

128 The Lodge

2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 2025	5 F/cast	2026 Bdg vs 2025 I	Budget
Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
1,305,052	1,851,962	2,174,158	2,351,901	2,231,363	2,598,505	2,431,805	2,508,538	76,733	3%	(89,967)	-3%
(431,666)	(611,956)	(762,764)	(725,246)	(748,640)	(829,499)	(787,706)	(791,676)	(3,970)	1%	37,823	-5%
873,386	1,240,006	1,411,394	1,626,655	1,482,723	1,769,006	1,644,099	1,716,862	72,763	4%	(52,144)	-3%
(228,131)	(439,798)	(514,335)	(438,611)	(486,259)	(509,809)	(493,937)	(511,728)	(17,791)	-4%	(1,919)	0%
(509,659)	(671,973)	(829,027)	(841,045)	(867,804)	(725,648)	(796,265)	(823,733)	(27,468)	-3%	(98,085)	-14%
(737,790)	(1,111,771)	(1,343,362)	(1,279,656)	(1,354,063)	(1,235,457)	(1,290,202)	(1,335,461)	(45,259)	-4%	(100,004)	-8%
(233,453)	(363,535)	(464,491)	(476,401)	(485,482)	(574,128)	(539,501)	(509,528)	29,974	6%	64,600	11%
(971,243)	(1,475,306)	(1,807,853)	(1,756,057)	(1,839,545)	(1,809,585)	(1,829,704)	(1,844,989)	(15,285)	-1%	(35,404)	-2%
(361,307)	(414,869)	(487,418)	(638,718)	(512,619)	(532,578)	(517,310)	(510,752)	6,558	1%	21,826	4%
(459,164)	(650,169)	(883,877)	(768,120)	(869,441)	(573,157)	(702,915)	(638,879)	64,036	9%	(65,722)	-11%
	-	-	-	-	-	2	1-	-	0%	-	0%
(459,164)	(650,169)	(883,877)	(768,120)	(869,441)	(573,157)	(702,915)	(638,879)	64,036	9%	(65,722)	-11%
-28%	-33%	-34%	-36%	-33%	-32%	-32%	-32%				
-41%	-57%	-61%	-64%	-55%	-48%	-53%	-53%				
-30%	-31%	-34%	-36%	-35%	-46%	-42%	-38%				
-35.18%	-35.11%	-40.65%	-32.66%	-38.96%	-22.06%	-28.91%	-25.47%				
	1,305,052 (431,666) 873,386 (228,131) (509,659) (737,790) (233,453) (971,243) (361,307) (459,164) -28% -41% -30%	1,305,052 1,851,962 (431,666) (611,956) 873,386 1,240,006 (228,131) (439,798) (509,659) (671,973) (737,790) (1,111,771) (233,453) (363,535) (971,243) (1,475,306) (361,307) (414,869) (459,164) (650,169)  (459,164) (650,169) (459,164) (650,169) (459,164)	1,305,052         1,851,962         2,174,158           (431,666)         (611,956)         (762,764)           873,386         1,240,006         1,411,394           (228,131)         (439,798)         (514,335)           (509,659)         (671,973)         (829,027)           (737,790)         (1,111,771)         (1,343,362)           (233,453)         (363,535)         (464,491)           (971,243)         (1,475,306)         (1,807,853)           (361,307)         (414,869)         (487,418)           (459,164)         (650,169)         (883,877)           -28%         -33%         -34%           -41%         -57%         -61%           -30%         -31%         -34%           -35,18%         -35,11%         -40,65%	1,305,052         1,851,962         2,174,158         2,351,901           (431,666)         (611,956)         (762,764)         (725,246)           873,386         1,240,006         1,411,394         1,626,655           (228,131)         (439,798)         (514,335)         (438,611)           (509,659)         (671,973)         (829,027)         (841,045)           (737,790)         (1,111,771)         (1,343,362)         (1,279,656)           (233,453)         (363,535)         (464,491)         (476,401)           (971,243)         (1,475,306)         (1,807,853)         (1,756,057)           (361,307)         (414,869)         (487,418)         (638,718)           (459,164)         (650,169)         (883,877)         (768,120)           -28%         -33%         -34%         -36%           -41%         -57%         -61%         -64%           -30%         -31%         -34%         -36%           -35,18%         -35,11%         -40,65%         -32,66%	1,305,052         1,851,962         2,174,158         2,351,901         2,231,363           (431,666)         (611,956)         (762,764)         (725,246)         (748,640)           873,386         1,240,006         1,411,394         1,626,655         1,482,723           (228,131)         (439,798)         (514,335)         (438,611)         (486,259)           (509,659)         (671,973)         (829,027)         (841,045)         (867,804)           (737,790)         (1,111,771)         (1,343,362)         (1,279,656)         (1,354,063)           (233,453)         (363,535)         (464,491)         (476,401)         (485,482)           (971,243)         (1,475,306)         (1,807,853)         (1,756,057)         (1,839,545)           (361,307)         (414,869)         (487,418)         (638,718)         (512,619)           (459,164)         (650,169)         (883,877)         (768,120)         (869,441)           -28%         -33%         -34%         -36%         -33%           -41%         -57%         -61%         -64%         -55%           -30%         -31%         -34%         -36%         -35%           -35,18%         -35,11%         -40,65%         -32,66%	1,305,052         1,851,962         2,174,158         2,351,901         2,231,363         2,598,505           (431,666)         (611,956)         (762,764)         (725,246)         (748,640)         (829,499)           873,386         1,240,006         1,411,394         1,626,655         1,482,723         1,769,006           (228,131)         (439,798)         (514,335)         (438,611)         (486,259)         (509,809)           (509,659)         (671,973)         (829,027)         (841,045)         (867,804)         (725,648)           (737,790)         (1,111,771)         (1,343,362)         (1,279,656)         (1,354,063)         (1,235,457)           (233,453)         (363,535)         (464,491)         (476,401)         (485,482)         (574,128)           (971,243)         (1,475,306)         (1,807,853)         (1,756,057)         (1,839,545)         (1,809,585)           (361,307)         (414,869)         (487,418)         (638,718)         (512,619)         (532,578)           (459,164)         (650,169)         (883,877)         (768,120)         (869,441)         (573,157)           -28%         -33%         -34%         -36%         -33%         -32%           -41%         -57%	1,305,052         1,851,962         2,174,158         2,351,901         2,231,363         2,598,505         2,431,805           (431,666)         (611,956)         (762,764)         (725,246)         (748,640)         (829,499)         (787,706)           873,386         1,240,006         1,411,394         1,626,655         1,482,723         1,769,006         1,644,099           (228,131)         (439,798)         (514,335)         (438,611)         (486,259)         (509,809)         (493,937)           (509,659)         (671,973)         (829,027)         (841,045)         (867,804)         (725,648)         (796,265)           (737,790)         (1,111,771)         (1,343,362)         (1,279,656)         (1,354,063)         (1,235,457)         (1,290,202)           (233,453)         (363,535)         (464,491)         (476,401)         (485,482)         (574,128)         (539,501)           (971,243)         (1,475,306)         (1,807,853)         (1,756,057)         (1,839,545)         (1,809,585)         (1,829,704)           (361,307)         (414,869)         (487,418)         (638,718)         (512,619)         (532,578)         (517,310)           (459,164)         (650,169)         (883,877)         (768,120)         (869,441)	1,305,052         1,851,962         2,174,158         2,351,901         2,231,363         2,598,505         2,431,805         2,508,538           (431,666)         (611,956)         (762,764)         (725,246)         (748,640)         (829,499)         (787,706)         (791,676)           873,386         1,240,006         1,411,394         1,626,655         1,482,723         1,769,006         1,644,099         1,716,862           (228,131)         (439,798)         (514,335)         (438,611)         (486,259)         (509,809)         (493,937)         (511,728)           (509,659)         (671,973)         (829,027)         (841,045)         (867,804)         (725,648)         (796,265)         (823,733)           (737,790)         (1,111,771)         (1,343,362)         (1,279,656)         (1,354,063)         (1,235,457)         (1,290,202)         (1,335,461)           (233,453)         (363,535)         (464,491)         (476,401)         (485,482)         (574,128)         (539,501)         (509,528)           (971,243)         (1,475,306)         (1,807,853)         (1,756,057)         (1,839,545)         (1,809,585)         (1,829,704)         (1,844,989)           (361,307)         (414,869)         (487,418)         (638,718)         (512,619)	1,305,052         1,851,962         2,174,158         2,351,901         2,231,363         2,598,505         2,431,805         2,508,538         76,733           (431,666)         (611,956)         (762,764)         (725,246)         (748,640)         (829,499)         (787,706)         (791,676)         (3,970)           873,386         1,240,006         1,411,394         1,626,655         1,482,723         1,769,006         1,644,099         1,716,862         72,763           (228,131)         (439,798)         (514,335)         (438,611)         (486,259)         (509,809)         (493,937)         (511,728)         (17,791)           (509,659)         (671,973)         (829,027)         (841,045)         (867,804)         (725,648)         (796,265)         (823,733)         (27,468)           (737,790)         (1,111,771)         (1,343,362)         (1,279,656)         (1,354,063)         (1,235,457)         (1,290,202)         (1,335,461)         (45,259)           (233,453)         (363,535)         (464,491)         (476,401)         (485,482)         (574,128)         (539,501)         (509,528)         29,974           (971,243)         (1,475,306)         (1,807,853)         (1,756,057)         (1,839,545)         (1,809,585)         (1,829,704)	1,305,052         1,851,962         2,174,158         2,351,901         2,231,363         2,598,505         2,431,805         2,508,538         76,733         3%           (431,666)         (611,956)         (762,764)         (725,246)         (748,640)         (829,499)         (787,706)         (791,676)         (3,970)         1%           873,386         1,240,006         1,411,394         1,626,655         1,482,723         1,769,006         1,644,099         1,716,862         72,763         4%           (228,131)         (439,798)         (514,335)         (438,611)         (486,259)         (509,809)         (493,937)         (511,728)         (17,791)         -4%           (509,659)         (671,973)         (829,027)         (841,045)         (867,804)         (725,648)         (796,265)         (823,733)         (27,468)         -3%           (737,790)         (1,111,771)         (1,343,362)         (1,279,656)         (1,354,063)         (1,290,202)         (1,335,461)         (45,259)         -4%           (971,243)         (1,475,306)         (1,807,853)         (1,756,057)         (1,839,545)         (1,809,585)         (1,829,704)         (1,844,989)         (15,285)         -1%           (459,164)         (650,169)         (883,8	1,305,052 1,851,962 2,174,158 2,351,901 2,231,363 2,598,505 2,431,805 2,508,538 76,733 3% (89,967) (431,666) (611,956) (762,764) (725,246) (748,640) (829,499) (787,706) (791,676) (3,970) 1% 37,823 873,386 1,240,006 1,411,394 1,626,655 1,482,723 1,769,006 1,644,099 1,716,862 72,763 4% (52,144) (228,131) (439,798) (514,335) (438,611) (486,259) (509,809) (493,937) (511,728) (17,791) -4% (1,919) (509,659) (671,973) (829,027) (841,045) (867,804) (725,648) (796,265) (823,733) (27,468) -3% (98,085) (737,790) (1,111,771) (1,343,362) (1,279,656) (1,354,063) (1,235,457) (1,290,202) (1,335,461) (45,259) -4% (100,004) (233,453) (363,535) (464,491) (476,401) (485,482) (574,128) (539,501) (509,528) 29,974 6% 64,600 (971,243) (1,475,306) (1,807,853) (1,756,057) (1,839,545) (1,809,585) (1,829,704) (1,844,989) (15,285) -1% (35,404) (361,307) (414,869) (487,418) (638,718) (512,619) (532,578) (517,310) (510,752) (5,558) 1% (21,826) (459,164) (650,169) (883,877) (768,120) (869,441) (573,157) (702,915) (638,879) (64,036) 9% (65,722) (459,164) (650,169) (883,877) (768,120) (869,441) (573,157) (702,915) (638,879) (64,036) 9% (65,722) (459,164) (500,169) (883,877) (768,120) (869,441) (573,157) (702,915) (638,879) (64,036) 9% (65,722) (459,164) (550,169) (532,578) (517,310) (510,752) (538,879) (64,036) 9% (65,722) (459,164) (550,169) (883,877) (768,120) (869,441) (573,157) (702,915) (638,879) (64,036) 9% (65,722) (459,164) (550,169) (883,877) (768,120) (869,441) (573,157) (702,915) (638,879) (64,036) 9% (65,722) (6

Work in progress subject to further review by staff, data has not been reviewed by the Board

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#### Tahoe Donner Association Operating Fund 2026 Budget

130 Aq		2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	25 F/cast	2026 Bdg vs 2025 H	Budget
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	61,082	70,039	296,930	287,766	315,086	319,416	313,319	49,296	(264,023)	-84%	(270,120)	-85%
	Cogs		-	-	-	-	-	-			0%		0%
	Gross Margin	61,082	70,039	296,930	287,766	315,086	319,416	313,319	49,296	(264,023)	-84%	(270,120)	-85%
	Payroll Direct-Salary	-	-	-	-	-	-	-	-	l=	0%	-	0%
	Payroll Direct-Hourly	(30,520)	(62,271)	(76,549)	(77,560)	(75,013)	(86,368)	(80,594)	(88,926)	(8,332)	-10%	(2,558)	-3%
	Payroll Direct-Total	(30,520)	(62,271)	(76,549)	(77,560)	(75,013)	(86,368)	(80,594)	(88,926)	(8,332)	-10%	(2,558)	-3%
	Payroll Burden	(4,948)	(10,418)	(12,410)	(12,937)	(14,075)	(15,980)	(14,632)	(20,440)	(5,808)	-40%	(4,460)	-28%
	Payroll	(35,468)	(72,689)	(88,959)	(90,498)	(89,087)	(102,348)	(95,226)	(109,366)	(14,140)	-15%	(7,018)	-7%
	Expenses	(112,378)	(195,856)	(206,940)	(252,510)	(185,317)	(267,973)	(220,249)	(240,206)	(19,957)	-9%	27,767	10%
	NORBO	(86,764)	(198,506)	1,031	(55,242)	40,682	(50,905)	(2,156)	(300,275)	(298,119)	-13826%	(249,370)	-490%
	Capital Expense Allocation		-	-	-	-	-	-	-	-	0%	-	0%
	NOR	(86,764)	(198,506)	1,031	(55,242)	40,682	(50,905)	(2,156)	(300,275)	(298,119)	-13826%	(249,370)	-490%
	COGS %	0%	0%	0%	0%	0%	0%	0%	0%	9			
	Payroll Direct %	-50%	-89%	-26%	-27%	-24%	-27%	-26%	-180%				
	Payroll Burden % Payroll	-16%	-17%	-16%	-17%	-19%	-19%	-18%	-23%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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**Tahoe Donner Association** 

Operating Fund 2026 Budget 2026 Budget

#### 132 Trout Creek Recreation Center

	2020	2021	2022	2023	2024	2025	2025	2026			2026 Bdg vs 2025 B	sudget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	607,188	1,180,820	1,300,038	1,357,886	1,307,937	1,392,748	1,405,797	501,102	(904,695)	-64%	(891,646)	-64%
Cogs	(4,975)	(17,348)	(20,491)	(24,482)	(27,079)	(23,100)	(20,319)	(24,700)	(4,381)	-22%	(1,600)	-7%
Gross Margin	602,213	1,163,472	1,279,546	1,333,404	1,280,858	1,369,648	1,385,478	476,402	(909,076)	-66%	(893,246)	-65%
Payroll Direct-Salary	(117,093)	(184,855)	(186,513)	(185,064)	(202,674)	(218,789)	(224,323)	(239,881)	(15,558)	-7%	(21,091)	-10%
Payroll Direct-Hourly	(179,503)	(221,017)	(283,900)	(398,502)	(445,414)	(395,223)	(456,982)	(425,096)	31,886	7%	(29,873)	-8%
Payroll Direct-Total	(296,596)	(405,872)	(470,413)	(583,565)	(648,088)	(614,012)	(681,305)	(664,977)	16,328	2%	(50,964)	-8%
Payroll Burden	(85,156)	(69,590)	(106,063)	(147,613)	(145,046)	(190,222)	(156,346)	(136,928)	19,418	12%	53,294	28%
Payroll	(381,752)	(475,462)	(576,476)	(731,179)	(793,135)	(804,234)	(837,651)	(801,905)	35,746	4%	2,330	0%
Expenses	(275,854)	(332,222)	(360,841)	(466,660)	(508,621)	(506,934)	(538,854)	(616,509)	(77,654)	-14%	(109,575)	-22%
NORBO	(55,393)	355,787	342,230	135,566	(20,897)	58,479	8,972	(942,011)	(950,984)	-10599%	(1,000,491)	-1711%
Capital Expense Allocation		-	-	-	-	-	-	-	-	0%	- '	0%
NOR	(55,393)	355,787	342,230	135,566	(20,897)	58,479	8,972	(942,011)	(950,984)	-10599%	(1,000,491)	-1711%
COGS %	-1%	-1%	-2%	-2%	-2%	-2%	-1%	-5%				
Payroll Direct %	-49%	-34%	-36%	-43%	-50%	-44%	-48%	-133%				
Payroll Burden % Payroll	-29%	-17%	-23%	-25%	-22%	-31%	-23%	-21%				
Net Income % to Revenue	-9%	31%	27%	10%	-2%	4%	1%	-198%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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#### **Tahoe Donner Association**

 Operating Fund
 40.400
 40.400
 40.500

 2026 Budget
 1/46.5400
 1/46.5400
 1/46.5400

#### 140 Recreation

		2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 2025 F.	/cast	2026 Bdg vs 2025 B	udget
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	(44)	32,206	199,491	229,777	227,467	228,841	226,766	229,721	2,956	1%	881	0%
	Cogs	(24)	(1,106)	(2,148)	(2,451)	(2,956)	(2,080)	(658)	(1,990)	(1,332)	-203%	90	3%
	Gross Margin	(68)	31,100	197,343	227,325	224,511	226,761	226,108	227,731	1,623	1%	971	0%
	Payroll Direct-Salary	(15,646)	(15,035)	(15,973)	(17,917)	(18,720)	(18,775)	(19,232)	(19,449)	(217)	-1%	(674)	-4%
	Payroll Direct-Hourly	(2,386)	(46,779)	(89,990)	(58,832)	(71,611)	(71,869)	(73,375)	(87,187)	(13,812)	-19%	(15,318)	-21%
	Payroll Direct-Total	(18,032)	(61,814)	(105,964)	(76,749)	(90,331)	(90,644)	(92,607)	(106,636)	(14,029)	-15%	(15,991)	-18%
	Payroll Burden	(9,477)	(9,390)	(16,629)	(20,041)	(39,676)	(14,105)	(21,557)	(37,965)	(16,408)	-76%	(23,861)	-60%
	Payroll	(27,509)	(71,204)	(122,593)	(96,790)	(130,006)	(104,749)	(114,164)	(144,601)	(30,437)	-27%	(39,852)	-31%
	Expenses	(10,565)	(22,309)	(133,795)	(122,691)	(124,675)	(139,500)	(153,712)	(148,506)	5,206	3%	(9,006)	-7%
	NORBO	(38,142)	(62,414)	(59,045)	7,844	(30,170)	(17,488)	(41,768)	(65,376)	(23,608)	-57%	(47,888)	159%
	oital Expense Allocation		·-	-	-	-	-	1-	-	=.	0%	-	0%
	NOR	(38,142)	(62,414)	(59,045)	7,844	(30,170)	(17,488)	(41,768)	(65,376)	(23,608)	-57%	(47,888)	-274%
	COGS %	55%	-3%	-1%	-1%	-1%	-1%	0%	-1%				
	Payroll Direct %	40982%	-192%	-53%	-33%	-40%	-40%	-41%	-46%				
Pa	yroll Burden % Payroll	-53%	-15%	-16%	-26%	-44%	-16%	-23%	-36%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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**Tahoe Donner Association** 

Operating Fund 2026 Budget 100.000 100.000 100.000

#### 141 Bikeworks

		2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 2025	5 F/cast	2026 Bdg vs 2025 I	<b>3udget</b>
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	172,177	143,339	142,526	223,398	222,367	207,539	213,605	222,869	9,264	4%	15,330	7%
	Cogs	(57,360)	(30,592)	(39,460)	(80,817)	(63,346)	(56,300)	(63,186)	(64,980)	(1,794)	3%	(8,680)	15%
	Gross Margin	114,817	112,748	103,066	142,582	159,021	151,239	150,419	157,889	7,470	5%	6,650	4%
	Payroll Direct-Salary	(31,789)	(45,838)	(42,448)	(53,230)	(56,145)	(55,678)	(54,618)	(57,463)	(2,845)	-5%	(1,784)	-3%
	Payroll Direct-Hourly	(16,459)	(36,578)	(45,830)	(54,598)	(52,941)	(54,042)	(56,154)	(54,218)	1,936	3%	(176)	0%
	Payroll Direct-Total	(48,248)	(82,415)	(88,278)	(107,828)	(109,086)	(109,720)	(110,772)	(111,681)	(908)	-1%	(1,960)	-2%
	Payroll Burden	(9,446)	(24,066)	(23,762)	(24,456)	(36,458)	(26,752)	(29,059)	(27,505)	1,554	5%	(753)	-3%
	Payroll	(57,694)	(106,481)	(112,040)	(132,284)	(145,544)	(136,473)	(139,831)	(139,186)	645	0%	(2,713)	-2%
	Expenses	(26,271)	(23,383)	(30,724)	(39,714)	(41,745)	(40,562)	(41,841)	(43,674)	(1,833)	-4%	(3,112)	-8%
	NORBO	30,852	(17,116)	(39,698)	(29,417)	(28,268)	(25,796)	(31,253)	(24,971)	6,282	20%	825	3%
	oital Expense Allocation		-	-	-,	-	-	-	-	-	0%	_	0%
	NOR	30,852	(17,116)	(39,698)	(29,417)	(28,268)	(25,796)	(31,253)	(24,971)	6,282	20%	825	3%
	COGS %	-33%	-21%	-28%	-36%	-28%	-27%	-30%	-29%				
	Payroll Direct %	-28%	-57%	-62%	-48%	-49%	-53%	-52%	-50%				
Pa	ayroll Burden % Payroll	-20%	-29%	-27%	-23%	-33%	-24%	-26%	-25%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

#### 145 Day Camp

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 B	Budget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	1,534	309,645	354,797	378,388	293,920	294,073	262,730	362,066	99,336	38%	67,993	23%
Cogs	-	-	-	-	-	-	-			-		0%
Gross Margin	1,534	309,645	354,797	378,388	293,920	294,073	262,730	362,066	99,336	38%	67,993	23%
Payroll Direct-Salary	(689)	910	-	-	-	-	-	-	-	0%	-	0%
Payroll Direct-Hourly	(1,537)	(147,071)	(177,204)	(139,659)	(104,919)	(130,542)	(101,889)	(164,392)	(62,503)	-61%	(33,850)	-26%
Payroll Direct-Total	(2,226)	(146,161)	(177,204)	(139,659)	(104,919)	(130,542)	(101,889)	(164,392)	(62,503)	-61%	(33,850)	-26%
Payroll Burden	(3,837)	(35,966)	(32,212)	(24,605)	(18,814)	(20,390)	(17,520)	(24,710)	(7,190)	-41%	(4,320)	-21%
Payroll	(6,063)	(182,127)	(209,416)	(164,264)	(123,734)	(150,932)	(119,409)	(189,102)	(69,693)	-58%	(38,170)	-25%
Expenses	(14,840)	(58,286)	(38,393)	(49,655)	(53,088)	(64,090)	(32,212)	(85,608)	(53,396)	-166%	(21,518)	-34%
NORBO	(19,369)	69,232	106,988	164,469	117,098	79,051	111,110	87,357	(23,753)	-21%	8,306	11%
Capital Expense Allocation	-	-	-	n <b>-</b> n	1-	-		-		-		0%
NOR	(19,369)	69,232	106,988	164,469	117,098	79,051	111,110	87,357	(23,753)	-21%	8,306	11%
COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Direct %	-145%	-47%	-50%	-37%	-36%	-44%	-39%	-45%				
Payroll Burden % Payroll	-172%	-25%	-18%	-18%	-18%	-16%	-17%	-15%				

Work in progress subject to further revue by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

#### 150 Pizza on the Hill

		2020	2021	2022	2023	2024	2025	2025	2026			2026 Bdg vs 2025 B	Sudget
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	-	19,240	496,872	540,182	591,767	647,673	667,506	657,270	(10,237)	-2%	9,597	1%
	Cogs	-	(18,592)	(159,540)	(147,801)	(196,497)	(184,519)	(194,489)	(186,402)	8,087	-4%	(1,883)	1%
	Gross Margin	-,-	648	337,332	392,381	395,270	463,154	473,018	470,867	(2,150)	0%	7,713	2%
	Payroll Direct-Salary		(63,794)	(105,259)	(122,984)	(129,799)	(117,367)	(124,724)	(36,401)	88,323	71%	80,966	69%
	Payroll Direct-Hourly		(24,199)	(233,475)	(209,961)	(230,522)	(233,687)	(231,170)	(306,888)	(75,718)	-33%	(73,201)	-31%
	Payroll Direct-Total	=	(87,993)	(338,734)	(332,945)	(360,321)	(351,054)	(355,894)	(343,289)	12,605	4%	7,765	2%
	Payroll Burden		(14,859)	(75,491)	(65,467)	(90,689)	(86,164)	(85,932)	(97,658)	(11,725)	-14%	(11,494)	-13%
	Payroll	-	(102,852)	(414,225)	(398,412)	(451,010)	(437,218)	(441,826)	(440,947)	879	0%	(3,729)	-1%
	Expenses	(18,571)	(32,924)	(95,472)	(123,270)	(130,156)	(144,704)	(131,303)	(146,019)	(14,716)	-11%	(1,315)	-1%
	NORBO	(18,571)	(135,128)	(172,364)	(129,301)	(185,897)	(118,768)	(100,111)	(116,099)	(15,987)	-16%	2,669	2%
19	oital Expense Allocation	-	-	-	-	-	-	-	-	-	-	-	0%
	NOR	(18,571)	(135,128)	(172,364)	(129,301)	(185,897)	(118,768)	(100,111)	(116,099)	(15,987)	-16%	2,669	2%
	COGS %	0%	-97%	-32%	-27%	-33%	-28%	-29%	-28%				
	Payroll Direct %	0%	-457%	-68%	-62%	-61%	-54%	-53%	-52%				
Pa	yroll Burden % Payroll	0%	-17%	-22%	-20%	-25%	-25%	-24%	-28%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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**Tahoe Donner Association Operating Fund** 

2026 Budget 130.300 133.400 133.500

#### 155 Alder Creek Café

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 2025	5 F/cast	2026 Bdg vs 2025 E	Budget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	349,604	197,118	382,228	422,497	437,867	339,970	342,013	458,723	116,710	34%	118,753	35%
Cogs	(116,757)	(66,180)	(122,389)	(143,353)	(132,853)	(94,360)	(109,365)	(139,280)	(29,915)	27%	(44,920)	48%
Gross Margin	232,847	130,938	259,839	279,144	305,013	245,610	232,648	319,443	86,795	37%	73,833	30%
Payroll Direct-Salary	(31,722)	(9,476)	(22,369)	(59,042)	(78,745)	(93,948)	(100,492)	(188,866)	(88,374)	-88%	(94,918)	-101%
Payroll Direct-Hourly	(199,413)	(127,677)	(189,735)	(181,217)	(194,434)	(105,633)	(145,406)	(130,165)	15,241	10%	(24,532)	-23%
Payroll Direct-Total	(231,135)	(137,152)	(212,104)	(240,259)	(273,179)	(199,581)	(245,898)	(319,031)	(73,133)	-30%	(119,450)	-60%
Payroll Burden	(55,775)	(27,615)	(31,940)	(44,401)	(59,123)	(49,898)	(54,116)	(64,238)	(10,123)	-19%	(14,340)	-29%
Payroll	(286,910)	(164,767)	(244,044)	(284,660)	(332,302)	(249,479)	(300,014)	(383,269)	(83,256)	-28%	(133,790)	-54%
Expenses	(73,261)	(77,950)	(89,371)	(104,357)	(120,717)	(88,007)	(96,499)	(92,682)	3,817	4%	(4,675)	-5%
NORBO	(127,324)	(111,779)	(73,576)	(109,873)	(148,006)	(91,876)	(163,865)	(156,508)	7,357	4%	(64,632)	-70%
Capital Expense Allocation	-		-	-	-	-	-	-	-	0%	-	0%
NOR	(127,324)	(111,779)	(73,576)	(109,873)	(148,006)	(91,876)	(163,865)	(156,508)	7,357	4%	(64,632)	-70%
COGS %	-33%	-34%	-32%	-34%	-30%	-28%	-32%	-30%				
Payroll Direct %	-66%	-70%	-55%	-57%	-62%	-59%	-72 %	-70%				
Payroll Burden % Payroll	-24%	-20%	-15%	-18%	-22%	-25%	-22%	-20%				
Net Result % to Revenue	-36.42%	-56.71%	-19.25%	-26.01%	-33.80%	-27.02%	-47.91%	-34.12%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

160 Maintenance

160	Maintenance												
		2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 2025	5 F/cast	2026 Bdg vs 2025 B	Budget
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	-	-	-	-	-	-	-	-	-	0%	-	0%
	Cogs	-	-	-	-	-	-	-			0%		0%
	Gross Margin	-	-	-	-	-	-	-		-	0%	_	0%
	Payroll Direct-Salary	(89,088)	(99,555)	(142,561)	(126,410)	(137,902)	(135,193)	(192,205)	(241,051)	(48,846)	-25%	(105,859)	-78%
	Payroll Direct-Hourly	(296,599)	(349,890)	(403,734)	(582,009)	(575,709)	(716,164)	(602,877)	(638,847)	(35,970)	-6%	77,317	11%
	Payroll Direct-Total	(385,687)	(449,445)	(546,295)	(708,419)	(713,612)	(851,357)	(795,083)	(879,898)	(84,816)	-11%	(28,542)	-3%
	Payroll Burden	(139,748)	(148,354)	(135,684)	(184,077)	(228,188)	(250,110)	(241,345)	(309,628)	(68,284)	-28%	(59,518)	-24%
	Payroll	(525,435)	(597,798)	(681,979)	(892,497)	(941,799)	(1,101,467)	(1,036,427)	(1,189,527)	(153,100)	-15%	(88,060)	-8%
	Expenses	(34,189)	(18,438)	(155,304)	(188,443)	(175,884)	(106,785)	(5,383)	(114,289)	(108,906)	-2023%	(7,504)	-7%
	NORBO	(559,624)	(616,237)	(837,282)	(1,080,939)	(1,117,684)	(1,208,252)	(1,041,810)	(1,303,816)	(262,006)	-25%	(95,563)	-8%
	Capital Expense Allocation	749,668				44,420	172,722	(52,010)	252,919	304,929	-586%	80,197	-46%
	NOR	190,044	(616,237)	(837,282)	(1,080,939)	(1,073,264)	(1,035,530)	(1,093,820)	(1,050,897)	42,923	4%	(15,367)	-1%
	COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
	Payroll Direct %	0%	0%	0%	0%	0%	0%	0%	0%				
	Payroll Burden % Payroll	-36%	-33%	-25%	-26%	-32%	-29%	-30%	-35%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

#### 165 Facility Administration

100	I welliej i kullillisti wilon												
		2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 H	Budget
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	-	-	-	-	-	-	-	-	-	0%	-	0%
	Cogs	-	=	-	-	-	-	-		-	0%		0%
	Gross Margin	-	-		-	-	-	-		-	0%	_	0%
	Payroll Direct-Salary	(149,267)	(362,907)	(507,542)	(472,787)	(524,405)	(403,970)	(522,818)	(516,058)	6,760	1%	(112,088)	-28%
	Payroll Direct-Hourly	(90,189)	(144,102)	(168,153)	223,585	209,999	-	(0)	-	0	100%	-	0.0%
	Payroll Direct-Total	(239,456)	(507,009)	(675,695)	(249,202)	(314,406)	(403,970)	(522,819)	(516,058)	6,761	1%	(112,088)	-28%
	Payroll Burden	(65,289)	(152,094)	(190,021)	(155,932)	(111,512)	(109,059)	(167,084)	(167,456)	(372)	0%	(58,397)	-54%
	Payroll	(304,745)	(659,102)	(865,716)	(405,134)	(425,918)	(513,028)	(689,902)	(683,513)	6,389	1%	(170,485)	-33%
	Expenses	(30,282)	(58,722)	(70,896)	(72,419)	(83,003)	(81,409)	(74,028)	(86,957)	(12,929)	-17%	(5,549)	-7%
	NORBO	(335,027)	(717,824)	(936,611)	(477,553)	(508,921)	(594,437)	(763,930)	(770,471)	(6,541)	-1%	(176,034)	-30%
	Capital Expense Allocation		329,656	305,020	-	512,078	513,028	692,999	683,513	(9,486)	-1%	170,485	-33%
	NOR	(335,027)	(388,168)	(631,592)	(477,553)	3,157	(81,409)	(70,931)	(86,957)	(16,026)	-23%	(5,549)	-7%
	COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
	Payroll Direct %	0%	0%	0%	0%	0%	0%	0%	0%				
	Payroll Burden % Payroll	-27%	-30%	-28%	-63%	-35%	-27%	-32%	-32%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

0.500 0.400 0.500 120.500 120.400 120.400

-25%

-23%

-20%

180 Winter Food and Beverage

Payroll Burden % Payroll

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 2025 F/c	ast	2026 Bdg vs 202	5 Budget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	298,125	254,490	501,688	532,185	406,634	137,540	137,540	669,720	532,180	387%	532,180	387%
Cogs	(72,781)	(75,146)	(155,469)	(146,446)	(115,890)	(39,430)	(39,430)	(195,100)	(155,670)	395%	(155,670)	395%
Gross Margin	225,344	179,344	346,219	385,739	290,744	98,110	98,110	474,620	376,510	384%	376,510	384%
Payroll Direct-Salary	(41,224)	(48,170)	(50,402)	(77,777)	(35,321)	(42,468)	(38,165)	(85,746)	(47,581)	-125%	(43,278)	-102%
Payroll Direct-Hourly	(77,888)	(58,425)	(153,966)	(152,360)	(121,901)	(48,076)	(48,076)	(180,156)	(132,080)	-275%	(132,080)	-275%
Payroll Direct-Total	(119,112)	(106,595)	(204,368)	(230,137)	(157,222)	(90,544)	(86,241)	(265,902)	(179,661)	-208%	(175,358)	-194%
Payroll Burden	(29,469)	(24,063)	(40,531)	(44,951)	(29,095)	(19,603)	(15,308)	(35,865)	(20,557)	-134%	(16,262)	-83%
Payroll	(148,581)	(130,658)	(244,900)	(275,088)	(186,317)	(110,147)	(101,548)	(301,766)	(200,218)	-197%	(191,620)	-174%
Expenses	(32,745)	(31,325)	(68,124)	(58,790)	(51,262)	(29,910)	(7,216)	(65,481)	(58,266)	-808%	(35,571)	-119%
NORBO	44,018	17,361	33,195	51,861	53,165	(41,947)	(10,654)	107,372	118,026	1108%	149,319	356%
Capital Expense Allocation	<b>-</b> 8	1=	-	-		-	12.	-	-	0%	-	0%
NOR	44,018	17,361	33,195	51,861	53,165	(41,947)	(10,654)	107,372	118,026	1108%	149,319	356%
COGS %	-24%	-30%	-31%	-28%	-28%	-29%	-29%	-29%				
Payroll Direct %	-40%	-42%	-41%	-43%	-39%	-66%	-63%	-40%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

-19%

-20%

-22%

-18%

-13%

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Tahoe Donner Association Operating Fund 2026 Budget

#### 200 Marketing - Downhill

200	Markeing - Downin												
		2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 2025	F/cast	2026 Bdg vs 2025 B	Budget
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	-	-	-,	-	-	-	-	-	-	0%	-	0%
	Cogs	-	-	-	-	-	,-,	-		-	0%		0%
	Gross Margin		-	-0			-				0%	-	0%
	Payroll Direct-Salary	-	-	-1	-	-	-	_	_	-	0%	-	0%
	Payroll Direct-Hourly	-	-	-	-	-	-	-	-	(=	0%	-	0%
	Payroll Direct-Total	1=	-	=			-		-	-	0%	-	0%
	Payroll Burden	-	-	-	-	-	-				0%	-	0%
	Payroll	-	-	-	-	-	-				0%	-	0%
	Expenses	(26,302)	(20,443)	(40,603)	(41,841)	(21,005)	(50,167)	(46,849)	(63,980)	(17,131)	-37%	(13,813)	-28%
	NORBO	(26,302)	(20,443)	(40,603)	(41,841)	(21,005)	(50,167)	(46,849)	(63,980)	(17,131)	-37%	(13,813)	-28%
	Capital Expense Allocation	-	-	-	-	-				-	0%	-	0%
	NOR	(26,302)	(20,443)	(40,603)	(41,841)	(21,005)	(50,167)	(46,849)	(63,980)	(17,131)	-37%	(13,813)	-28%
	COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
	Payroll Direct %	0%	0%	0%	0%	0%	0%	0%	0%				
	Payroll Burden % Payroll	0%	0%	0%	0%	0%	0%	0%	0%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

#### 210 Mountain Operations

-10	mountain operations												
		2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 I	Judget
		Actual	Actual	Actual	Actual	Actual	Budget	F/cast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	71,520	29,721	134,795	180,321	84	-	-	-	-	0%	-	0%
	Cogs	-	-	-	-	-	-	-			0%		0%
	Gross Margin	71,520	29,721	134,795	180,321	84	-	<u>u</u>			0%	-	0%
	Payroll Direct-Salary	(127,772)	(136,697)	(144,987)	(162,348)	(163,152)	(211,748)	(213,321)	(295,552)	(82,232)	-39%	(83,805)	-40%
	Payroll Direct-Hourly	(372,197)	(397,672)	(479,901)	(505,149)	(544,229)	(497,972)	(524,214)	(538,486)	(14,272)	-3%	(40,514)	-8%
	Payroll Direct-Total	(499,969)	(534,369)	(624,888)	(667,497)	(707,381)	(709,720)	(737,534)	(834,038)	(96,504)	-13%	(124,319)	-18%
	Payroll Burden	(103,893)	(135,842)	(181,689)	(188,344)	(187,183)	(222,932)	(214,355)	(204,495)	9,860	5%	18,437	8%
	Payroll	(603,862)	(670,212)	(806,577)	(855,840)	(894,564)	(932,652)	(951,889)	(1,038,533)	(86,644)	-9%	(105,881)	-11%
	Expenses	(541,739)	(608,509)	(859,102)	(1,052,470)	(696,779)	(735,134)	(737,910)	(832,052)	(94,142)	-13%	(96,917)	-13%
	NORBO	(1,074,081)	(1,248,999)	(1,530,884)	(1,727,989)	(1,591,259)	(1,667,786)	(1,689,799)	(1,870,585)	(180,785)	-11%	(202,799)	-12%
19	Capital Expense Allocation		-	-	-	4,800	-			-	0%	-	0%
	NOR	(1,074,081)	(1,248,999)	(1,530,884)	(1,727,989)	(1,586,459)	(1,667,786)	(1,689,799)	(1,870,585)	(180,785)	-11%	(202,799)	-12%
	COGS %	0%	0%	0%	0%	0%	0%	0%	0%	-	0%	-	0%
	Payroll Direct %	-699%	-1798%	-464%	-370%	-842120%	0%	0%	0%				
	Payroll Burden % Payroll	-21%	-25%	-29%	-28%	-26%	-31%	-29%	-25%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

9300 9700 201200 201200 201500

#### 211 Lift Maintenance

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	25 F/cast	2026 Bdg vs 2025 B	sudget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	-	-	-	-	-	-	14	-	-	0%	-	0%
Cogs	,-	-	-	-		-	<u> </u>			0%	-	0%
Gross Margin	-	-	-		-	-				0%		0%
Payroll Direct-Salary	(10,378)	(13,110)	(12,883)	(13,963)	(15,655)	(15,472)	(16,107)	(16,130)	(23)	0%	(658)	-4%
Payroll Direct-Hourly	(140,042)	(160,755)	(210,325)	(200,085)	(154,145)	(242,439)	(238,137)	(254,763)	(16,626)	-7%	(12,324)	-5%
Payroll Direct-Total	(150,420)	(173,865)	(223,208)	(214,049)	(169,800)	(257,911)	(254,244)	(270,893)	(16,649)	-7%	(12,982)	-5%
Payroll Burden	(54,425)	(54,347)	(79,148)	(83,395)	(55,981)	(78,138)	(78,562)	(88,667)	(10,105)	-13%	(10,529)	-13%
Payroll	(204,845)	(228,211)	(302,355)	(297,443)	(225,780)	(336,049)	(332,807)	(359,560)	(26,754)	-8%	(23,511)	-7%
Expenses	(2,552)	(18,879)	(26,932)	(29,662)	(30,288)	(36,492)	(35,726)	(38,972)	(3,246)	-9%	(2,480)	-7%
NORBO	(207,397)	(247,090)	(329,287)	(327,105)	(256,069)	(372,542)	(368,533)	(398,532)	(30,000)	-8%	(25,991)	-7%
Capital Expense Allocation	-	-	-	-	4,456	-	H	-	-	0%	Ε.	0%
NOR	(207,397)	(247,090)	(329,287)	(327,105)	(251,613)	(372,542)	(368,533)	(398,532)	(30,000)	-8%	(25,991)	-7%
COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Direct %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Burden % Payroll	-36%	-31%	-35%	-39%	-33%	-30%	-31%	-33%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

212 Snowmaking

	0	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 20	25 F/cast	2026 Bdg vs 202	5 Budget
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	-	=	-	-	-	-	Ξ.	-	-	0%	-	0%
	Cogs		.=	-	-	-	-				-		0%
	Gross Margin	1=1	-	-	-	-	-				0%		0%
	Payroll Direct-Salary	-	-	-	-	-	=.		-	-	0%	-	0%
	Payroll Direct-Hourly	(1,647)	(6,925)	(4,420)	(7,366)	(17,272)	(13,580)	(10,906)	(23,112)	(12,206)	-112%	(9,532)	-70%
	Payroll Direct-Total	(1,647)	(6,925)	(4,420)	(7,366)	(17,272)	(13,580)	(10,906)	(23,112)	(12,206)	-112%	(9,532)	-70%
	Payroll Burden	(328)	(1,569)	(904)	(4,696)	(4,605)	(2,390)	(1,919)	(4,250)	(2,331)	-121%	(1,860)	-78%
	Payroll	(1,975)	(8,494)	(5,324)	(12,062)	(21,877)	(15,970)	(12,825)	(27,362)	(14,537)	-113%	(11,392)	-71%
	Expenses	(58,545)	(66,500)	(43,858)	(64,442)	(35,504)	(71,251)	(72,028)	(69,767)	2,261	3%	1,484	2%
	NORBO	(60,520)	(74,994)	(49,183)	(76,504)	(57,381)	(87,221)	(84,853)	(97,129)	(12,276)	-14%	(9,908)	-11%
19	Capital Expense Allocation	-	-	-	-	-	-	-	-	-	0%	-	0%
	NOR	(60,520)	(74,994)	(49,183)	(76,504)	(57,381)	(87,221)	(84,853)	(97,129)	(12,276)	-14%	(9,908)	-11%
	COGS %	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%	
	Payroll Direct %	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%	
	Payroll Burden % Payroll	-20%	-23%	-20%	-64%	-27%	-18%	-18%	-18%	-19%		8%	

Work in progress subject to further review by staff, data has not been reviewed by the Board

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**Tahoe Donner Association Operating Fund** 

2026 Budget 214 200 214 200 214 200

#### 214 Ski Retail

	2020	2021	2022	2023	2024	2025	2025	2025	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 I	Budget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	75,720	70,593	124,638	135,794	102,038	62,591	59,362	123,211	63,849	108%	60,620	97%
Cogs	(29,677)	(36,569)	(53,726)	(64,901)	(40,401)	(31,700)	(26,938)	(57,400)	(30,462)	-113%	(25,700)	81%
Gross Margin	46,043	34,024	70,912	70,893	61,637	30,891	32,424	65,811	33,387	103%	34,920	113%
Payroll Direct-Salary	(6,224)	(13,110)	(12,883)	(13,158)	(15,655)	(15,021)	(15,795)	(16,130)	(335)	-2%	(1,109)	-7%
Payroll Direct-Hourly	(20,256)	(19,746)	(26,289)	(27,375)	(27,923)	(30,679)	(31,603)	(32,487)	(884)	-3%	(1,808)	-6%
Payroll Direct-Total	(26,480)	(32,856)	(39,172)	(40,533)	(43,577)	(45,701)	(47,398)	(48,618)	(1,220)	-3%	(2,917)	-6%
Payroll Burden	(11,383)	(11,373)	(20,638)	(26,481)	(27,140)	(25,318)	(27,169)	(10,034)	17,134	63%	15,284	60%
Payroll	(37,863)	(44,230)	(59,809)	(67,015)	(70,718)	(71,018)	(74,567)	(58,652)	15,915	21%	12,366	17%
Expenses	(2,164)	(1,047)	(2,290)	(308)	(3,084)	(1,425)	(977)	(4,221)	(3,243)	-332%	(2,795)	-196%
NORBO	6,016	(11,253)	8,812	3,570	(12,164)	(41,553)	(43,121)	2,938	46,059	-107%	44,491	107%
Capital Expense Allocation			-	. = :	854	-	-			0%		0%
NOR	6,016	(11,253)	8,812	3,570	(11,310)	(41,553)	(43,121)	2,938	46,059	107%	44,491	107%
COGS %	-39%	-52%	-43%	-48%	-40%	-51%	-45%	-47%			-	
Payroll Direct %	-35%	-47%	-31%	-30%	-43%	-73%	-80%	-39%				
Payroll Burden % Payroll	-43%	-35%	-53%	-65%	-62%	-55%	-57%	-21%				

Work in progress subject to further revue by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

9,569 8,489 8,589 213,269 275,499 275,590

215 Ski Rental

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 202	5 F/cast	2026 Bdg vs 2025 B	udget
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	533,888	479,472	804,911	784,194	734,847	543,865	592,429	887,345	294,917	50%	343,480	63%
Cogs	- 1	-	:-	-	-	-	-			0%		0%
Gross Margin	533,888	479,472	804,911	784,194	734,847	543,865	592,429	887,345	294,917	50%	343,480	63%
Payroll Direct-Salary	(11,220)	(13,110)	(12,883)	(13,690)	(15,655)	(15,472)	(15,580)	(16,130)	(551)	-4%	(658)	-4%
Payroll Direct-Hourly	(70,167)	(58,649)	(86,600)	(95,775)	(89,138)	(87,740)	(81,096)	(111,685)	(30,589)	-38%	(23,945)	-27%
<b>Payroll Direct-Total</b>	(81,387)	(71,760)	(99,483)	(109,466)	(104,793)	(103,212)	(96,676)	(127,815)	(31,140)	-32%	(24,603)	-24%
Payroll Burden	(14,851)	(12,203)	(16,353)	(16,274)	(17,372)	(15,668)	(16,613)	(24,755)	(8,142)	-49%	(9,087)	-58%
Payroll	(96,238)	(83,962)	(115,835)	(125,739)	(122,165)	(118,880)	(113,289)	(152,570)	(39,282)	-35%	(33,690)	-28%
Expenses	(14,003)	(7,474)	(3,192)	(1,001)	(23,009)	(5,837)	(4,508)	(9,577)	(5,069)	-112%	(3,740)	-64%
NORBO	423,647	388,035	685,884	657,454	589,673	419,148	474,632	725,198	250,566	53%	306,050	-73%
Capital Expense Allocation	-	-	× <del>-</del>	-	-	-	-		-	0%	-	0%
NOR	423,647	388,035	685,884	657,454	589,673	419,148	474,632	725,198	250,566	53%	306,050	-73%
COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Direct %	-15%	-15%	-12%	-14%	-14%	-19%	-16%	-14%				
Payroll Burden % Payroll	-18%	-17%	-16%	-15%	-17%	-15%	-17%	-19%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

216 Snowplay

210	Snowpray												
		2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 2025	F/cast	2026 Bdg vs 2025	5 Budget
		Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
	Revenue	153,021	311,593	266,373	253,791	300,093	294,556	329,039	259,351	(69,688)	-21%	(35,205)	-12%
	Cogs	(198)	(685)	(458)	(979)	(4,465)	(2,100)	(4,372)	(2,300)	2,072	(0)	(200)	10%
	Gross Margin	152,823	310,909	265,915	252,812	295,628	292,456	324,667	257,051	(67,616)	-21%	(35,405)	-12%
	Payroll Direct-Salary	(13,356)	(14,961)	(15,611)	(16,907)	(18,720)	(37,081)	(23,947)	(38,565)	(14,618)	-61%	(1,483)	-4%
	Payroll Direct-Hourly	(36,307)	(46,783)	(69,813)	(78,933)	(70,836)	(77,755)	(84,873)	(67,888)	16,985	20%	9,867	13%
	Payroll Direct-Total	(49,663)	(61,744)	(85,424)	(95,841)	(89,556)	(114,836)	(108,819)	(106,453)	2,366	2%	8,384	7%
	Payroll Burden	(11,868)	(13,172)	(20,881)	(17,665)	(18,711)	(19,518)	(23,145)	(20,990)	2,155	9%	(1,472)	-8%
	Payroll	(61,531)	(74,916)	(106,304)	(113,505)	(108,267)	(134,355)	(131,964)	(127,443)	4,521	3%	6,912	5%
	Expenses	(39,917)	(57,939)	(44,621)	(69,608)	(67,761)	(66,884)	(74,663)	(70,412)	4,252	6%	(3,528)	-5%
	NORBO	51,375	178,054	114,989	69,699	119,600	91,218	118,040	59,197	(58,843)	50%	(32,021)	35%
	Capital Expense Allocation	-	-	-	=	2,976	-	-	-	-	0%	=	0%
	NOR	51,375	178,054	114,989	69,699	122,576	91,218	118,040	59,197	(58,843)	50%	(32,021)	35%
	COGS %	0%	0%	0%	0%	-1%	-1%	-1%	-1%		-		
	Payroll Direct %	-32%	-20%	-32%	-38%	-30%	-39%	-33%	-41%				
	Payroll Burden % Payroll	-24%	-21%	-24%	-18%	-21%	-17%	-21%	-20%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

•	220	Ski School
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	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 2025	5 F/cast	2026 Bdg vs 2025 Budget	
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	912,692	741,808	1,222,942	1,502,898	1,378,191	936,348	1,266,580	1,781,260	514,679	41%	844,912	90%
Cogs		-	-	-	-	-	-			0%		0%
Gross Margin	912,692	741,808	1,222,942	1,502,898	1,378,191	936,348	1,266,580	1,781,260	514,679	41%	844,912	90%
Payroll Direct-Salary	(86,259)	(102,674)	(107,426)	(98,366)	(74,066)	(81,863)	(85,367)	(126,464)	(41,097)	-48%	(44,601)	-54%
Payroll Direct-Hourly	(302,127)	(184,243)	(364,890)	(408,718)	(396,505)	(283,889)	(307,060)	(342,604)	(35,544)	-12%	(58,715)	-21%
Payroll Direct-Total	(388,386)	(286,917)	(472,316)	(507,084)	(470,572)	(365,752)	(392,428)	(469,068)	(76,641)	-20%	(103,316)	-28%
Payroll Burden	(90,078)	(62,821)	(98,626)	(117,992)	(104,370)	(88,592)	(101,450)	(134,250)	(32,801)	-32%	(45,658)	-52%
Payroll	(478,464)	(349,738)	(570,942)	(625,076)	(574,942)	(454,344)	(493,877)	(603,318)	(109,441)	-22%	(148,974)	-33%
Expenses	(6,490)	(1,055)	(10,003)	(6,871)	(43,944)	(10,173)	(9,115)	(15,132)	(6,017)	-66%	(4,959)	-49%
NORBO	427,738	391,016	641,997	870,951	759,305	471,831	763,588	1,162,809	399,221	-52%	690,979	-146%
Capital Expense Allocation	-1	-		-	963	-	_	-	-	0%	-	0%
NOR	427,738	391,016	641,997	870,951	760,268	471,831	763,588	1,162,809	399,221	-52%	690,979	-146%
COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Direct %	-43%	-39%	-39%	-34%	-34%	-39%	-31%	-26%				
Payroll Burden % Payroll	-23%	-22%	-21%	-23%	-22%	-24%	-26%	-29%				
								-19%				
NOR % to Revenue	47%	53%	52%	58%	55%	50%	60%	65%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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Tahoe Donner Association Operating Fund 2026 Budget

# 240 Ticket Office Administration

	2020	2021	2022	2023	2024	2025	2025	2026	2026 Bdg vs 2025 F/cast		2026 Bdg vs 2025 Budget	
	Actual	Actual	Actual	Actual	Actual	Budget	Forecast	Budget	Amount	Pctg	Amount	Pctg
Revenue	1,569,348	2,155,037	2,741,671	2,620,820	2,471,156	2,019,907	2,235,742	2,766,947	531,205	24%	747,040	37%
Cogs	•	-		•	-	-	-	.=	5 <b>=</b>	0%		0%
Gross Margin	1,569,348	2,155,037	2,741,671	2,620,820	2,471,156	2,019,907	2,235,742	2,766,947	531,205	24%	747,040	37%
Payroll Direct-Salary	(36,315)	(48,019)	(50,363)	(53,033)	(46,982)	(59,352)	(57,547)	(16,130)	41,417	72%	43,222	73%
Payroll Direct-Hourly	(41,367)	(37,380)	(51,931)	(61,937)	(64,803)	(57,967)	(58,375)	(70,848)	(12,473)	-21%	(12,881)	-22%
Payroll Direct-Total	(77,682)	(85,399)	(102,294)	(114,970)	(111,786)	(117,319)	(115,923)	(86,978)	28,944	25%	30,341	26%
Payroll Burden	(15,737)	(15,831)	(19,065)	(23,462)	(21,687)	(43,411)	(30,520)	(16,598)	13,922	46%	26,813	62%
Payroll	(93,419)	(101,231)	(121,359)	(138,432)	(133,473)	(160,730)	(146,443)	(103,576)	42,867	29%	57,154	36%
Expenses	(68,474)	(128,665)	(173,452)	(174,367)	(78,830)	(137,614)	(112,111)	(180,771)	(68,660)	-61%	(43,158)	-31%
NORBO	1,407,455	1,925,141	2,446,860	2,308,020	2,258,854	1,721,563	1,977,188	2,482,600	505,411	-26%	761,036	-44%
Capital Expense Allocation	**	-	-	=	=	-	-	-		0%		0%
NOR	1,407,455	1,925,141	2,446,860	2,308,020	2,258,854	1,721,563	1,977,188	2,482,600	505,411	-26%	761,036	-44%
COGS %	0%	0%	0%	0%	0%	0%	0%	0%				
Payroll Direct %	-5%	-4%	-4%	-4%	-5%	-6%	-5%	-3%				
Payroll Burden % Payroll	-20%	-19%	-19%	-20%	-19%	-37%	-26%	-19%				

Work in progress subject to further review by staff, data has not been reviewed by the Board

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